

# HEARTLAND MLS STATISTICS - KANSAS TOTAL

## Month Of August 2008

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	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
CURRENT INVENTORY	4,562	1,284	609	426	21,251
NEW LISTINGS THIS MONTH	1,177	310	132	74	4,878
PENDING CONTRACTS					
Current Month - 2008	534	137	68	37	2,380
Current Month - 2007	749	156	78	31	2,721
Difference	-215	-19	-10	6	-341
% Change	-28.7%	-12.2%	-12.8%	19.4%	-12.5%
Year To Date - 2008	5,894	1,197	619	244	21,992
Year To Date - 2007	7,282	1,353	669	327	25,200
Difference	-1388	-156	-50	-83	-3208
% Change	-19.1%	-11.5%	-7.5%	-25.4%	-12.7%
CLOSED SALES					
Current Month - 2008	737	137	79	34	2,768
Current Month - 2007	1,000	207	90	54	3,378
Difference	-263	-70	-11	-20	-610
% Change	-26.3%	-33.8%	-12.2%	-37%	-18.1%
Year To Date - 2008	5,760	1,123	606	225	20,917
Year To Date - 2007	7,013	1,314	653	327	24,507
Difference	-1253	-191	-47	-102	-3590
% Change	-17.9%	-14.5%	-7.2%	-31.2%	-14.6%
AVERAGE SALE PRICE					
Current Month - 2008	\$259,110	\$90,162	\$160,438	\$189,835	\$172,188
Current Month - 2007	\$259,898	\$101,710	\$178,265	\$191,304	\$185,810
Difference	-\$788	-\$11,548	-\$17,827	-\$1,469	-\$13,622
% Change	-.3%	-11.4%	-10%	-.8%	-7.3%
Year To Date - 2008	\$255,488	\$89,034	\$165,471	\$174,749	\$170,967
Year To Date - 2007	\$262,312	\$103,848	\$174,624	\$181,645	\$183,353
Difference	-\$6,824	-\$14,814	-\$9,153	-\$6,896	-\$12,386
% Change	-2.6%	-14.3%	-5.2%	-4%	-6.8%

Pending Contracts = Pending or Sold status with Contract date within time period specified.

Closed Sales = Sold status with Settlement Date within time period specified