

Heartland MLS Statistics - Kansas Total

Month of August 2009

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
Current Inventory	3,930	1,036	499	355	18,018
New Listings This Month	1,178	282	99	62	4,540
Pending Contracts					
Current Month 2009	617	128	62	34	2,467
Current Month 2008	630	134	70	37	2,514
Difference	-13	-6	-8	-3	-47
% Change	-2%	-4%	-11%	-8%	-2%
Year To Date 2009	5,649	1,091	524	275	20,280
Year To Date 2008	5,966	1,174	614	245	21,857
Difference	-317	-83	-90	30	-1,577
% Change	-5%	-7%	-15%	12%	-7%
Closed Sales					
Current Month 2009	730	138	69	34	2,558
Current Month 2008	747	138	79	34	2,800
Difference	-17	0	-10	0	-242
% Change	-2%	0%	-13%	0%	-9%
Year To Date 2009	5,145	1,013	477	253	18,343
Year To Date 2008	5,784	1,126	606	227	20,984
Difference	-639	-113	-129	26	-2,641
% Change	-11%	-10%	-21%	11%	-13%
Average Sale Price					
Current Month 2009	\$237,884	\$89,801	\$174,039	\$164,915	\$164,871
Current Month 2008	\$258,155	\$89,870	\$160,438	\$189,835	\$171,998
Difference	-20,271	-68	13,600	-24,920	-7,128
% Change	-8%	0%	8%	-13%	-4%
Year To Date 2009	\$241,349	\$77,908	\$162,606	\$158,488	\$160,922
Year To Date 2008	\$255,362	\$89,609	\$165,472	\$174,738	\$171,010
Difference	-14,014	-11,701	-2,866	-16,251	-10,087
% Change	-5%	-13%	-2%	-9%	-6%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified