

HEARTLAND MLS STATISTICS - KANSAS TOTAL

Month Of September 2008

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
CURRENT INVENTORY	4,638	1,274	597	409	20,894
NEW LISTINGS THIS MONTH	1,114	293	118	87	4,410
PENDING CONTRACTS					
Current Month - 2008	492	153	67	23	2,174
Current Month - 2007	611	149	67	22	2,203
Difference	-119	4	0	1	-29
% Change	-19.5%	2.7%	%	4.5%	-1.3%
Year To Date - 2008	6,485	1,343	688	268	24,311
Year To Date - 2007	7,892	1,500	736	348	27,393
Difference	-1407	-157	-48	-80	-3082
% Change	-17.8%	-10.5%	-6.5%	-23%	-11.3%
CLOSED SALES					
Current Month - 2008	662	163	58	39	2,623
Current Month - 2007	656	149	60	29	2,426
Difference	6	14	-2	10	197
% Change	.9%	9.4%	-3.3%	34.5%	8.1%
Year To Date - 2008	6,429	1,288	664	264	23,568
Year To Date - 2007	7,669	1,463	713	356	26,933
Difference	-1240	-175	-49	-92	-3365
% Change	-16.2%	-12%	-6.9%	-25.8%	-12.5%
AVERAGE SALE PRICE					
Current Month - 2008	\$245,725	\$90,295	\$176,904	\$170,342	\$159,812
Current Month - 2007	\$247,696	\$106,405	\$160,463	\$212,474	\$171,679
Difference	-\$1,971	-\$16,110	\$16,441	-\$42,132	-\$11,867
% Change	-.8%	-15.1%	10.2%	-19.8%	-6.9%
Year To Date - 2008	\$254,430	\$89,548	\$166,470	\$174,098	\$169,735
Year To Date - 2007	\$261,062	\$104,108	\$173,432	\$184,157	\$182,302
Difference	-\$6,632	-\$14,560	-\$6,962	-\$10,059	-\$12,567
% Change	-2.5%	-14%	-4%	-5%	-6.9%

Pending Contracts = Pending or Sold status with Contract date within time period specified.

Closed Sales = Sold status with Settlement Date within time period specified