

Heartland MLS Statistics - Kansas Total

Month of September 2009

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
Current Inventory	3,801	1,034	499	335	17,473
New Listings This Month	1,192	317	132	71	4,611
Pending Contracts					
Current Month 2009	583	109	51	29	2,324
Current Month 2008	570	152	68	23	2,263
Difference	13	-43	-17	6	61
% Change	2%	-28%	-25%	26%	3%
Year To Date 2009	6,449	1,223	580	309	22,984
Year To Date 2008	6,535	1,326	682	268	24,120
Difference	-86	-103	-102	41	-1,136
% Change	-1%	-8%	-15%	15%	-5%
Closed Sales					
Current Month 2009	739	135	69	35	2,551
Current Month 2008	670	163	59	39	2,651
Difference	69	-28	10	-4	-100
% Change	10%	-17%	17%	-10%	-4%
Year To Date 2009	5,900	1,151	546	289	20,945
Year To Date 2008	6,454	1,289	665	266	23,635
Difference	-554	-138	-119	23	-2,690
% Change	-9%	-11%	-18%	9%	-11%
Average Sale Price					
Current Month 2009	\$238,785	\$82,105	\$167,718	\$134,052	\$161,144
Current Month 2008	\$245,694	\$90,313	\$176,616	\$170,342	\$159,866
Difference	-6,908	-8,208	-8,899	-36,290	1,278
% Change	-3%	-9%	-5%	-21%	1%
Year To Date 2009	\$240,975	\$78,568	\$163,252	\$155,654	\$160,967
Year To Date 2008	\$254,359	\$89,698	\$166,461	\$174,094	\$169,760
Difference	-13,383	-11,131	-3,209	-18,440	-8,793
% Change	-5%	-12%	-2%	-11%	-5%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified