

Heartland MLS Statistics - Kansas Total

Month of October 2009

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
Current Inventory	3,627	1,055	547	335	17,007
New Listings This Month	1,017	257	139	71	4,068
Pending Contracts					
Current Month 2009	580	143	51	28	2,284
Current Month 2008	437	133	62	27	1,944
Difference	143	10	-11	1	340
% Change	33%	8%	-18%	4%	17%
Year To Date 2009	7,222	1,383	627	341	25,608
Year To Date 2008	6,969	1,459	744	295	26,058
Difference	253	-76	-117	46	-450
% Change	4%	-5%	-16%	16%	-2%
Closed Sales					
Current Month 2009	813	131	70	35	2,746
Current Month 2008	556	157	73	22	2,212
Difference	257	-26	-3	13	534
% Change	46%	-17%	-4%	59%	24%
Year To Date 2009	6,728	1,288	617	325	23,773
Year To Date 2008	7,010	1,446	738	288	25,847
Difference	-282	-158	-121	37	-2,074
% Change	-4%	-11%	-16%	13%	-8%
Average Sale Price					
Current Month 2009	\$220,643	\$97,104	\$167,219	\$170,621	\$158,074
Current Month 2008	\$265,843	\$86,482	\$144,946	\$154,442	\$159,534
Difference	-45,200	10,622	22,273	16,179	-1,460
% Change	-17%	12%	15%	10%	-1%
Year To Date 2009	\$238,353	\$80,386	\$163,698	\$157,127	\$160,559
Year To Date 2008	\$255,270	\$89,349	\$164,332	\$172,593	\$168,884
Difference	-16,917	-8,963	-635	-15,465	-8,325
% Change	-7%	-10%	0%	-9%	-5%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified