

# HEARTLAND MLS STATISTICS - KANSAS TOTAL

## Month Of November 2008

---

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
CURRENT INVENTORY	4,115	1,156	536	350	18,743
NEW LISTINGS THIS MONTH	667	228	105	51	3,007
PENDING CONTRACTS					
Current Month - 2008	331	125	45	19	1,532
Current Month - 2007	526	120	51	21	1,945
Difference	-195	5	-6	-2	-413
% Change	-37.1%	4.2%	-11.8%	-9.5%	-21.2%
Year To Date - 2008	7,330	1,605	797	315	27,853
Year To Date - 2007	9,078	1,782	865	403	31,814
Difference	-1748	-177	-68	-88	-3961
% Change	-19.3%	-9.9%	-7.9%	-21.8%	-12.5%
CLOSED SALES					
Current Month - 2008	396	107	54	19	1,670
Current Month - 2007	658	144	67	36	2,369
Difference	-262	-37	-13	-17	-699
% Change	-39.8%	-25.7%	-19.4%	-47.2%	-29.5%
Year To Date - 2008	7,394	1,551	792	306	27,486
Year To Date - 2007	9,046	1,781	850	422	31,906
Difference	-1652	-230	-58	-116	-4420
% Change	-18.3%	-12.9%	-6.8%	-27.5%	-13.9%
AVERAGE SALE PRICE					
Current Month - 2008	\$251,461	\$73,853	\$140,685	\$252,344	\$155,195
Current Month - 2007	\$261,683	\$100,683	\$162,957	\$144,289	\$180,493
Difference	-\$10,222	-\$26,830	-\$22,272	\$108,055	-\$25,298
% Change	-3.9%	-26.6%	-13.7%	74.9%	-14%
Year To Date - 2008	\$255,103	\$87,993	\$162,720	\$177,572	\$168,012
Year To Date - 2007	\$260,592	\$103,675	\$171,491	\$179,140	\$181,819
Difference	-\$5,489	-\$15,682	-\$8,771	-\$1,568	-\$13,807
% Change	-2.1%	-15.1%	-5.1%	-1%	-7.6%

Pending Contracts = Pending or Sold status with Contract date within time period specified.

Closed Sales = Sold status with Settlement Date within time period specified