

Heartland MLS Statistics - Kansas Total

Month of November 2009

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
Current Inventory	3,378	1,013	509	323	16,305
New Listings This Month	720	221	91	62	3,088
Pending Contracts					
Current Month 2009	326	126	43	17	1,498
Current Month 2008	374	125	45	19	1,559
Difference	-48	1	-2	-2	-61
% Change	-13%	1%	-4%	-11%	-4%
Year To Date 2009	7,729	1,526	672	362	27,450
Year To Date 2008	7,343	1,584	789	314	27,614
Difference	386	-58	-117	48	-164
% Change	5%	-4%	-15%	15%	-1%
Closed Sales					
Current Month 2009	802	171	45	31	2,625
Current Month 2008	402	108	54	19	1,688
Difference	400	63	-9	12	937
% Change	100%	58%	-17%	63%	56%
Year To Date 2009	7,541	1,464	662	357	26,449
Year To Date 2008	7,412	1,554	792	307	27,535
Difference	129	-90	-130	50	-1,086
% Change	2%	-6%	-16%	16%	-4%
Average Sale Price					
Current Month 2009	\$230,075	\$88,736	\$150,463	\$150,477	\$160,621
Current Month 2008	\$251,619	\$73,207	\$140,686	\$252,345	\$155,371
Difference	-21,545	15,529	9,777	-101,867	5,250
% Change	-9%	21%	7%	-40%	3%
Year To Date 2009	\$237,429	\$81,599	\$162,798	\$156,502	\$160,533
Year To Date 2008	\$255,072	\$88,227	\$162,720	\$177,528	\$168,056
Difference	-17,642	-6,629	78	-21,026	-7,523
% Change	-7%	-8%	0%	-12%	-4%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified