

HEARTLAND MLS STATISTICS - KANSAS TOTAL

MONTH OF DECEMBER 2008

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
CURRENT INVENTORY	3874	1025	494	352	17457
NEW LISTINGS THIS MONTH	649	177	62	53	2617
PENDING CONTRACTS					
Current Month - 2008	283	129	50	18	1460
Current Month - 2007	415	107	47	15	1593
Difference	-132	22	3	3	-133
% Change	-32%	21%	6%	20%	-8%
Year To Date - 2008	7677	1734	841	334	29362
Year To Date - 2007	9490	1889	912	418	33398
Difference	-1813	-155	-71	-84	-4036
% Change	-19%	-8%	-8%	-20%	-12%
CLOSED SALES					
Current Month - 2008	482	153	57	21	1920
Current Month - 2007	593	131	58	23	2052
Difference	-111	22	-1	-2	-132
% Change	-19%	17%	-2%	-9%	-6%
Year To Date - 2008	7881	1706	849	327	29341
Year To Date - 2007	9639	1912	908	445	33958
Difference	-1758	-206	-59	-118	-4617
% Change	-18%	-11%	-6%	-27%	-14%
AVERAGE SALE PRICE					
Current Month - 2008	237958	70706	168087	166708	152687
Current Month - 2007	281220	89339	165019	154716	179220
Difference	-43262	-18633	3068	11992	-26533
% Change	-15%	-21%	2%	8%	-15%
Year To Date - 2008	254103	86506	163080	176874	167019
Year To Date - 2007	261861	102693	171077	177877	181662
Difference	-7758	-16187	-7997	-1003	-14643
% Change	-3%	-16%	-5%	-1%	-8%

Pending Contracts = Pending or Sold status with Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period specified