

Heartland MLS Statistics - Missouri Total

Month of April 2010

	Jackson Co.	Clay/Ray Co.	Platte Co.	Cass Co.	Other Co.	Heartland
Current Inventory	6,123	2,360	1,079	873	900	18,313
New Listings This Month	2,005	770	348	230	233	6,141
Pending Contracts						
Current Month 2010	1,033	496	179	139	141	3,344
Current Month 2009	889	389	160	99	107	2,798
Difference	144	107	19	40	34	546
% Change	16%	28%	12%	40%	32%	20%
Year To Date 2010	3,354	1,485	505	419	432	10,506
Year To Date 2009	2,938	1,258	498	359	442	9,143
Difference	416	227	7	60	-10	1,363
% Change	14%	18%	1%	17%	-2%	15%
Closed Sales						
Current Month 2010	887	373	117	110	95	2,839
Current Month 2009	728	276	115	95	122	2,207
Difference	159	97	2	15	-27	632
% Change	22%	35%	2%	16%	-22%	29%
Year To Date 2010	2,642	1,092	380	325	364	8,095
Year To Date 2009	2,457	975	393	301	413	7,347
Difference	185	117	-13	24	-49	748
% Change	8%	12%	-3%	8%	-12%	10%
Average Sale Price						
Current Month 2010	\$116,906	\$147,250	\$174,151	\$149,063	\$85,718	\$160,683
Current Month 2009	\$115,341	\$142,986	\$192,652	\$154,643	\$80,991	\$155,583
Difference	1,565	4,264	-18,501	-5,580	4,727	5,100
% Change	1%	3%	-10%	-4%	6%	3%
Year To Date 2010	\$110,142	\$151,423	\$177,698	\$152,001	\$86,525	\$155,537
Year To Date 2009	\$111,995	\$139,110	\$205,871	\$143,548	\$71,592	\$148,751
Difference	-1,853	12,313	-28,173	8,453	14,933	6,786
% Change	-2%	9%	-14%	6%	21%	5%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Heartland MLS Statistics - Missouri New Homes

Month of April 2010

	Jackson Co.	Clay/Ray Co.	Platte Co.	Cass Co.	Other Co.	Heartland
Current Inventory	399	268	157	75	20	1,680
New Listings This Month	71	50	31	11	2	291
Pending Contracts						
Current Month 2010	49	69	26	11	2	310
Current Month 2009	41	59	15	20	4	259
Difference	8	10	11	-9	-2	51
% Change	20%	17%	73%	-45%	-50%	20%
Year To Date 2010	112	199	69	37	8	865
Year To Date 2009	149	188	89	53	12	860
Difference	-37	11	-20	-16	-4	5
% Change	-25%	6%	-22%	-30%	-33%	1%
Closed Sales						
Current Month 2010	19	41	18	10	2	203
Current Month 2009	31	35	23	17	6	202
Difference	-12	6	-5	-7	-4	1
% Change	-39%	17%	-22%	-41%	-67%	0%
Year To Date 2010	68	134	52	33	6	610
Year To Date 2009	133	144	78	40	9	715
Difference	-65	-10	-26	-7	-3	-105
% Change	-49%	-7%	-33%	-18%	-33%	-15%
Average Sale Price						
Current Month 2010	\$239,602	\$231,731	\$242,901	\$212,674	\$168,500	\$287,330
Current Month 2009	\$275,690	\$245,093	\$255,291	\$203,109	\$179,467	\$277,482
Difference	-36,088	-13,362	-12,390	9,565	-10,967	9,848
% Change	-13%	-5%	-5%	5%	-6%	4%
Year To Date 2010	\$263,085	\$241,341	\$297,629	\$218,055	\$189,417	\$299,339
Year To Date 2009	\$297,470	\$229,762	\$312,135	\$225,542	\$174,922	\$291,474
Difference	-34,385	11,579	-14,506	-7,487	14,494	7,865
% Change	-12%	5%	-5%	-3%	8%	3%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Heartland MLS Statistics - Missouri Resale

Month of April 2010

	Jackson Co.	Clay/Ray Co.	Platte Co.	Cass Co.	Other Co.	Heartland
Current Inventory	5,724	2,091	922	798	880	16,632
New Listings This Month	1,934	720	317	219	231	5,850
Pending Contracts						
Current Month 2010	984	427	153	128	139	3,034
Current Month 2009	848	330	145	79	103	2,539
Difference	136	97	8	49	36	495
% Change	16%	29%	6%	62%	35%	19%
Year To Date 2010	3,242	1,285	436	382	424	9,640
Year To Date 2009	2,789	1,070	409	306	430	8,282
Difference	453	215	27	76	-6	1,358
% Change	16%	20%	7%	25%	-1%	16%
Closed Sales						
Current Month 2010	868	332	99	100	93	2,636
Current Month 2009	697	241	92	78	116	2,005
Difference	171	91	7	22	-23	631
% Change	25%	38%	8%	28%	-20%	31%
Year To Date 2010	2,574	957	328	292	358	7,484
Year To Date 2009	2,324	831	315	261	404	6,631
Difference	250	126	13	31	-46	853
% Change	11%	15%	4%	12%	-11%	13%
Average Sale Price						
Current Month 2010	\$114,220	\$136,817	\$161,650	\$142,701	\$83,938	\$150,930
Current Month 2009	\$108,209	\$128,157	\$176,992	\$144,080	\$75,898	\$143,302
Difference	6,011	8,660	-15,341	-1,378	8,041	7,628
% Change	6%	7%	-9%	-1%	11%	5%
Year To Date 2010	\$106,102	\$131,676	\$158,684	\$144,536	\$84,800	\$142,901
Year To Date 2009	\$101,380	\$123,402	\$179,558	\$130,981	\$69,290	\$133,379
Difference	4,722	8,274	-20,874	13,554	15,510	9,522
% Change	5%	7%	-12%	10%	22%	7%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified