

Heartland MLS Statistics - Missouri New Homes

Month of April 2009

	Jackson Co.	Clay/Ray Co.	Platte Co.	Cass Co.	Other Co.	Heartland
Current Inventory	785	470	211	155	39	2,933
New Listings This Month	82	118	34	34	2	395
Pending Contracts						
Current Month 2009	42	60	16	21	3	255
Current Month 2008	66	82	39	19	6	375
Difference	-24	-22	-23	2	-3	-120
% Change	-36%	-27%	-59%	11%	-50%	-32%
Year To Date 2009	157	196	96	56	11	889
Year To Date 2008	235	272	130	84	15	1,372
Difference	-78	-76	-34	-28	-4	-483
% Change	-33%	-28%	-26%	-33%	-27%	-35%
Closed Sales						
Current Month 2009	31	35	23	16	6	197
Current Month 2008	71	68	25	22	1	358
Difference	-40	-33	-2	-6	5	-161
% Change	-56%	-49%	-8%	-27%	500%	-45%
Year To Date 2009	128	144	78	39	9	701
Year To Date 2008	221	225	100	82	12	1,225
Difference	-93	-81	-22	-43	-3	-524
% Change	-42%	-36%	-22%	-52%	-25%	-43%
Average Sale Price						
Current Month 2009	\$275,690	\$245,093	\$255,291	\$197,991	\$179,467	\$273,561
Current Month 2008	\$221,058	\$263,297	\$330,665	\$275,479	\$135,000	\$298,588
Difference	54,631	-18,204	-75,373	-77,488	44,467	-25,028
% Change	25%	-7%	-23%	-28%	33%	-8%
Year To Date 2009	\$299,805	\$229,762	\$312,135	\$224,018	\$174,922	\$290,768
Year To Date 2008	\$258,995	\$249,084	\$324,761	\$267,019	\$165,617	\$297,622
Difference	40,809	-19,322	-12,626	-43,001	9,306	-6,854
% Change	16%	-8%	-4%	-16%	6%	-2%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified