

Heartland MLS Statistics - Missouri New Homes

Month of June 2009

	Jackson Co.	Clay/Ray Co.	Platte Co.	Cass Co.	Other Co.	Heartland
Current Inventory	700	441	197	147	40	2,652
New Listings This Month	52	45	13	39	6	286
Pending Contracts						
Current Month 2009	38	47	15	13	1	248
Current Month 2008	49	40	39	23	4	293
Difference	-11	7	-24	-10	-3	-45
% Change	-22%	18%	-62%	-43%	-75%	-15%
Year To Date 2009	257	289	142	83	16	1,421
Year To Date 2008	344	379	201	130	21	2,006
Difference	-87	-90	-59	-47	-5	-585
% Change	-25%	-24%	-29%	-36%	-24%	-29%
Closed Sales						
Current Month 2009	43	48	23	19	4	257
Current Month 2008	52	55	51	23	1	347
Difference	-9	-7	-28	-4	3	-90
% Change	-17%	-13%	-55%	-17%	300%	-26%
Year To Date 2009	213	241	123	73	15	1,198
Year To Date 2008	337	356	184	128	20	1,941
Difference	-124	-115	-61	-55	-5	-743
% Change	-37%	-32%	-33%	-43%	-25%	-38%
Average Sale Price						
Current Month 2009	\$248,594	\$235,346	\$325,454	\$209,755	\$182,500	\$302,628
Current Month 2008	\$285,869	\$230,024	\$274,869	\$237,649	\$189,000	\$289,308
Difference	-37,274	5,322	50,585	-27,894	-6,500	13,320
% Change	-13%	2%	18%	-12%	-3%	5%
Year To Date 2009	\$281,993	\$232,941	\$308,833	\$219,779	\$180,080	\$292,625
Year To Date 2008	\$261,386	\$241,076	\$308,318	\$258,114	\$175,232	\$294,436
Difference	20,607	-8,135	515	-38,335	4,848	-1,812
% Change	8%	-3%	0%	-15%	3%	-1%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified