

Heartland MLS Statistics - Missouri New Homes

Month of July 2009

	Jackson Co.	Clay/Ray Co.	Platte Co.	Cass Co.	Other Co.	Heartland
Current Inventory	671	426	184	137	37	2,547
New Listings This Month	48	66	25	14	3	305
Pending Contracts						
Current Month 2009	37	44	22	18	3	218
Current Month 2008	58	66	37	15	5	316
Difference	-21	-22	-15	3	-2	-98
% Change	-36%	-33%	-41%	20%	-40%	-31%
Year To Date 2009	297	337	166	100	19	1,653
Year To Date 2008	402	445	238	145	26	2,320
Difference	-105	-108	-72	-45	-7	-667
% Change	-26%	-24%	-30%	-31%	-27%	-29%
Closed Sales						
Current Month 2009	45	59	21	12	2	267
Current Month 2008	56	64	36	21	2	326
Difference	-11	-5	-15	-9	0	-59
% Change	-20%	-8%	-42%	-43%	0%	-18%
Year To Date 2009	258	300	144	85	17	1,470
Year To Date 2008	393	420	220	149	22	2,267
Difference	-135	-120	-76	-64	-5	-797
% Change	-34%	-29%	-35%	-43%	-23%	-35%
Average Sale Price						
Current Month 2009	\$293,042	\$263,452	\$369,318	\$347,147	\$211,800	\$308,161
Current Month 2008	\$264,874	\$253,633	\$269,932	\$265,904	\$162,500	\$303,229
Difference	28,168	9,819	99,386	81,243	49,300	4,931
% Change	11%	4%	37%	31%	30%	2%
Year To Date 2009	\$283,920	\$238,941	\$317,654	\$237,760	\$183,812	\$295,323
Year To Date 2008	\$261,883	\$242,989	\$302,037	\$259,212	\$174,075	\$295,701
Difference	22,037	-4,048	15,617	-21,451	9,737	-378
% Change	8%	-2%	5%	-8%	6%	0%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified