

Heartland MLS Statistics - Missouri Resale

Month of March 2009

	Jackson Co.	Clay/Ray Co.	Platte Co.	Cass Co.	Other Co.	Heartland
Current Inventory	5,374	1,897	817	786	812	15,512
New Listings This Month	1,426	558	207	187	177	4,322
Pending Contracts						
Current Month 2009	727	267	89	89	138	2,072
Current Month 2008	887	304	123	108	122	2,508
Difference	-160	-37	-34	-19	16	-436
% Change	-18%	-12%	-28%	-18%	13%	-17%
Year To Date 2009	1,953	731	269	236	336	5,663
Year To Date 2008	2,396	822	337	277	329	6,736
Difference	-443	-91	-68	-41	7	-1,073
% Change	-18%	-11%	-20%	-15%	2%	-16%
Closed Sales						
Current Month 2009	656	257	82	79	116	1,914
Current Month 2008	746	257	104	97	111	2,137
Difference	-90	0	-22	-18	5	-223
% Change	-12%	0%	-21%	-19%	5%	-10%
Year To Date 2009	1,622	588	221	183	286	4,605
Year To Date 2008	2,012	695	298	232	271	5,544
Difference	-390	-107	-77	-49	15	-939
% Change	-19%	-15%	-26%	-21%	6%	-17%
Average Sale Price						
Current Month 2009	\$105,335	\$124,169	\$177,981	\$132,669	\$69,982	\$137,021
Current Month 2008	\$112,475	\$131,131	\$173,672	\$132,277	\$96,012	\$144,633
Difference	-7,141	-6,962	4,309	391	-26,030	-7,612
% Change	-6%	-5%	2%	0%	-27%	-5%
Year To Date 2009	\$98,398	\$122,080	\$180,136	\$125,399	\$66,725	\$129,193
Year To Date 2008	\$111,942	\$135,736	\$170,653	\$131,901	\$87,950	\$144,198
Difference	-13,544	-13,656	9,483	-6,502	-21,225	-15,005
% Change	-12%	-10%	6%	-5%	-24%	-10%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified