

## Heartland MLS Statistics - Missouri Resale

Month of April 2009

	Jackson Co.	Clay/Ray Co.	Platte Co.	Cass Co.	Other Co.	Heartland
<b>Current Inventory</b>	5,380	1,897	811	801	851	15,600
<b>New Listings This Month</b>	1,522	519	244	192	198	4,454
<b>Pending Contracts</b>						
Current Month 2009	775	307	134	76	106	2,263
Current Month 2008	948	322	140	98	132	2,714
Difference	-173	-15	-6	-22	-26	-451
% Change	-18%	-5%	-4%	-22%	-20%	-17%
Year To Date 2009	2,755	1,048	404	314	444	8,053
Year To Date 2008	3,344	1,144	477	375	461	9,450
Difference	-589	-96	-73	-61	-17	-1,397
% Change	-18%	-8%	-15%	-16%	-4%	-15%
<b>Closed Sales</b>						
Current Month 2009	679	234	89	78	113	1,954
Current Month 2008	864	275	108	90	99	2,347
Difference	-185	-41	-19	-12	14	-393
% Change	-21%	-15%	-18%	-13%	14%	-17%
Year To Date 2009	2,301	822	310	261	401	6,567
Year To Date 2008	2,876	970	406	322	370	7,891
Difference	-575	-148	-96	-61	31	-1,324
% Change	-20%	-15%	-24%	-19%	8%	-17%
<b>Average Sale Price</b>						
Current Month 2009	\$108,601	\$129,134	\$176,273	\$144,080	\$75,647	\$143,744
Current Month 2008	\$110,142	\$150,109	\$166,358	\$137,634	\$104,537	\$144,842
Difference	-1,541	-20,975	9,915	6,446	-28,890	-1,098
% Change	-1%	-14%	6%	5%	-28%	-1%
Year To Date 2009	\$101,409	\$124,088	\$179,027	\$130,981	\$69,170	\$133,527
Year To Date 2008	\$111,401	\$139,811	\$169,511	\$133,503	\$92,388	\$144,389
Difference	-9,992	-15,723	9,517	-2,522	-23,218	-10,862
% Change	-9%	-11%	6%	-2%	-25%	-8%

**Pending Contracts = Pending or Sold status and Contract date within time period specified**

**Closed Sales = Sold status with Settlement Date within time period Specified**