

Heartland MLS Statistics - Missouri Resale

Month of May 2009

	Jackson Co.	Clay/Ray Co.	Platte Co.	Cass Co.	Other Co.	Heartland
Current Inventory	5,385	1,935	871	825	847	15,740
New Listings This Month	1,409	494	231	204	217	4,307
Pending Contracts						
Current Month 2009	756	261	113	86	116	2,180
Current Month 2008	859	316	112	99	121	2,568
Difference	-103	-55	1	-13	-5	-388
% Change	-12%	-17%	1%	-13%	-4%	-15%
Year To Date 2009	3,578	1,335	529	401	557	10,507
Year To Date 2008	4,201	1,460	589	474	582	12,016
Difference	-623	-125	-60	-73	-25	-1,509
% Change	-15%	-9%	-10%	-15%	-4%	-13%
Closed Sales						
Current Month 2009	738	285	118	67	103	2,243
Current Month 2008	957	324	121	99	129	2,712
Difference	-219	-39	-3	-32	-26	-469
% Change	-23%	-12%	-2%	-32%	-20%	-17%
Year To Date 2009	3,049	1,113	430	328	506	8,843
Year To Date 2008	3,833	1,294	527	421	499	10,603
Difference	-784	-181	-97	-93	7	-1,760
% Change	-20%	-14%	-18%	-22%	1%	-17%
Average Sale Price						
Current Month 2009	\$115,679	\$131,708	\$165,521	\$131,218	\$76,518	\$149,536
Current Month 2008	\$120,933	\$136,948	\$186,297	\$156,375	\$91,584	\$156,634
Difference	-5,254	-5,240	-20,775	-25,157	-15,066	-7,098
% Change	-4%	-4%	-11%	-16%	-16%	-5%
Year To Date 2009	\$104,919	\$125,549	\$175,709	\$131,030	\$70,824	\$137,584
Year To Date 2008	\$113,781	\$139,094	\$173,365	\$138,882	\$92,180	\$147,521
Difference	-8,862	-13,545	2,345	-7,852	-21,357	-9,937
% Change	-8%	-10%	1%	-6%	-23%	-7%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified