

Heartland MLS Statistics - Missouri Resale

Month of June 2009

	Jackson Co.	Clay/Ray Co.	Platte Co.	Cass Co.	Other Co.	Heartland
Current Inventory	5,463	1,907	865	816	866	15,718
New Listings This Month	1,570	550	256	177	204	4,490
Pending Contracts						
Current Month 2009	812	309	131	110	125	2,365
Current Month 2008	829	326	138	95	98	2,527
Difference	-17	-17	-7	15	27	-162
% Change	-2%	-5%	-5%	16%	28%	-6%
Year To Date 2009	4,487	1,678	669	505	676	13,221
Year To Date 2008	5,030	1,785	727	569	680	14,542
Difference	-543	-107	-58	-64	-4	-1,321
% Change	-11%	-6%	-8%	-11%	-1%	-9%
Closed Sales						
Current Month 2009	873	310	130	95	107	2,612
Current Month 2008	856	308	125	92	118	2,625
Difference	17	2	5	3	-11	-13
% Change	2%	1%	4%	3%	-9%	0%
Year To Date 2009	3,937	1,431	560	427	613	11,502
Year To Date 2008	4,689	1,602	652	513	617	13,228
Difference	-752	-171	-92	-86	-4	-1,726
% Change	-16%	-11%	-14%	-17%	-1%	-13%
Average Sale Price						
Current Month 2009	\$122,695	\$138,892	\$172,229	\$139,127	\$89,185	\$160,734
Current Month 2008	\$125,727	\$146,646	\$192,226	\$130,678	\$90,860	\$166,914
Difference	-3,032	-7,753	-19,997	8,449	-1,675	-6,179
% Change	-2%	-5%	-10%	6%	-2%	-4%
Year To Date 2009	\$108,798	\$128,456	\$174,901	\$132,732	\$74,029	\$142,778
Year To Date 2008	\$115,962	\$140,546	\$176,981	\$137,411	\$91,928	\$151,370
Difference	-7,164	-12,090	-2,079	-4,678	-17,899	-8,591
% Change	-6%	-9%	-1%	-3%	-19%	-6%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified