

Heartland MLS Statistics - Missouri Resale

Month of July 2009

	Jackson Co.	Clay/Ray Co.	Platte Co.	Cass Co.	Other Co.	Heartland
Current Inventory	5,560	1,896	867	805	841	15,620
New Listings This Month	1,587	567	239	207	193	4,505
Pending Contracts						
Current Month 2009	719	324	123	92	120	2,274
Current Month 2008	914	301	119	97	119	2,483
Difference	-195	23	4	-5	1	-209
% Change	-21%	8%	3%	-5%	1%	-8%
Year To Date 2009	5,309	2,045	803	598	797	15,879
Year To Date 2008	5,943	2,086	846	666	799	17,023
Difference	-634	-41	-43	-68	-2	-1,144
% Change	-11%	-2%	-5%	-10%	0%	-7%
Closed Sales						
Current Month 2009	861	352	150	96	122	2,709
Current Month 2008	865	346	144	106	125	2,687
Difference	-4	6	6	-10	-3	22
% Change	0%	2%	4%	-9%	-2%	1%
Year To Date 2009	4,815	1,793	712	523	736	14,266
Year To Date 2008	5,554	1,948	796	619	742	15,915
Difference	-739	-155	-84	-96	-6	-1,649
% Change	-13%	-8%	-11%	-16%	-1%	-10%
Average Sale Price						
Current Month 2009	\$128,935	\$142,367	\$165,507	\$147,674	\$83,570	\$161,536
Current Month 2008	\$128,718	\$153,113	\$166,224	\$152,651	\$90,873	\$161,438
Difference	216	-10,745	-717	-4,977	-7,303	99
% Change	0%	-7%	0%	-3%	-8%	0%
Year To Date 2009	\$112,245	\$131,493	\$172,796	\$135,475	\$75,533	\$146,295
Year To Date 2008	\$117,948	\$142,828	\$175,035	\$140,020	\$91,750	\$153,076
Difference	-5,704	-11,335	-2,239	-4,546	-16,217	-6,780
% Change	-5%	-8%	-1%	-3%	-18%	-4%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified