

Heartland MLS Statistics - Missouri Resale
Month of August 2009

	Jackson Co.	Clay/Ray Co.	Platte Co.	Cass Co.	Other Co.	Heartland
Current Inventory	5,573	1,823	874	819	843	15,624
New Listings This Month	1,488	486	217	194	198	4,243
Pending Contracts						
Current Month 2009	776	302	128	93	113	2,219
Current Month 2008	775	300	135	86	109	2,245
Difference	1	2	-7	7	4	-26
% Change	0%	1%	-5%	8%	4%	-1%
Year To Date 2009	6,155	2,370	936	695	904	18,370
Year To Date 2008	6,718	2,386	981	752	908	19,270
Difference	-563	-16	-45	-57	-4	-900
% Change	-8%	-1%	-5%	-8%	0%	-5%
Closed Sales						
Current Month 2009	789	296	113	85	112	2,368
Current Month 2008	878	322	137	84	110	2,469
Difference	-89	-26	-24	1	2	-101
% Change	-10%	-8%	-18%	1%	2%	-4%
Year To Date 2009	5,613	2,095	826	608	851	16,677
Year To Date 2008	6,432	2,270	933	703	852	18,386
Difference	-819	-175	-107	-95	-1	-1,709
% Change	-13%	-8%	-11%	-14%	0%	-9%
Average Sale Price						
Current Month 2009	\$123,234	\$143,927	\$166,048	\$124,773	\$83,054	\$153,590
Current Month 2008	\$118,744	\$137,730	\$169,750	\$138,373	\$110,909	\$155,260
Difference	4,490	6,197	-3,701	-13,600	-27,855	-1,669
% Change	4%	4%	-2%	-10%	-25%	-1%
Year To Date 2009	\$113,777	\$133,443	\$171,788	\$133,979	\$76,527	\$147,382
Year To Date 2008	\$118,057	\$142,105	\$174,259	\$139,824	\$94,224	\$153,369
Difference	-4,280	-8,662	-2,470	-5,845	-17,697	-5,988
% Change	-4%	-6%	-1%	-4%	-19%	-4%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified