

## Heartland MLS Statistics - Missouri Resale

Month of September 2009

	Jackson Co.	Clay/Ray Co.	Platte Co.	Cass Co.	Other Co.	Heartland
<b>Current Inventory</b>	5,436	1,797	857	755	823	15,231
<b>New Listings This Month</b>	1,435	544	207	191	199	4,321
<b>Pending Contracts</b>						
Current Month 2009	760	293	116	99	92	2,118
Current Month 2008	742	244	95	91	104	2,025
Difference	18	49	21	8	-12	93
% Change	2%	20%	22%	9%	-12%	5%
Year To Date 2009	6,980	2,699	1,061	805	999	20,855
Year To Date 2008	7,461	2,630	1,076	843	1,012	21,295
Difference	-481	69	-15	-38	-13	-440
% Change	-6%	3%	-1%	-5%	-1%	-2%
<b>Closed Sales</b>						
Current Month 2009	745	325	122	118	84	2,349
Current Month 2008	838	303	124	100	121	2,350
Difference	-93	22	-2	18	-37	-1
% Change	-11%	7%	-2%	18%	-31%	0%
Year To Date 2009	6,372	2,428	951	727	938	19,072
Year To Date 2008	7,270	2,573	1,057	803	973	20,736
Difference	-898	-145	-106	-76	-35	-1,664
% Change	-12%	-6%	-10%	-9%	-4%	-8%
<b>Average Sale Price</b>						
Current Month 2009	\$117,728	\$130,729	\$155,135	\$132,731	\$98,802	\$150,427
Current Month 2008	\$111,182	\$137,794	\$161,018	\$132,849	\$82,778	\$143,155
Difference	6,546	-7,064	-5,883	-119	16,024	7,273
% Change	6%	-5%	-4%	0%	19%	5%
Year To Date 2009	\$114,297	\$133,027	\$169,654	\$133,778	\$78,832	\$147,782
Year To Date 2008	\$117,264	\$141,597	\$172,705	\$138,955	\$92,800	\$152,212
Difference	-2,967	-8,570	-3,051	-5,177	-13,968	-4,430
% Change	-3%	-6%	-2%	-4%	-15%	-3%

**Pending Contracts = Pending or Sold status and Contract date within time period specified**

**Closed Sales = Sold status with Settlement Date within time period Specified**