

Heartland MLS Statistics - Missouri Resale

Month of October 2009

	Jackson Co.	Clay/Ray Co.	Platte Co.	Cass Co.	Other Co.	Heartland
Current Inventory	5,202	1,763	802	747	850	14,795
New Listings This Month	1,348	471	163	137	171	3,820
Pending Contracts						
Current Month 2009	733	278	106	70	101	2,074
Current Month 2008	641	221	81	84	102	1,774
Difference	92	57	25	-14	-1	300
% Change	14%	26%	31%	-17%	-1%	17%
Year To Date 2009	7,803	3,006	1,176	885	1,095	23,265
Year To Date 2008	8,102	2,851	1,158	927	1,114	23,070
Difference	-299	155	18	-42	-19	195
% Change	-4%	5%	2%	-5%	-2%	1%
Closed Sales						
Current Month 2009	835	328	126	110	114	2,527
Current Month 2008	707	242	85	87	103	1,956
Difference	128	86	41	23	11	571
% Change	18%	36%	48%	26%	11%	29%
Year To Date 2009	7,234	2,770	1,086	839	1,055	21,677
Year To Date 2008	7,977	2,815	1,142	890	1,076	22,692
Difference	-743	-45	-56	-51	-21	-1,015
% Change	-9%	-2%	-5%	-6%	-2%	-4%
Average Sale Price						
Current Month 2009	\$116,022	\$138,127	\$166,335	\$139,913	\$82,568	\$148,009
Current Month 2008	\$102,796	\$131,597	\$162,044	\$122,998	\$80,411	\$137,011
Difference	13,225	6,530	4,291	16,915	2,157	10,998
% Change	13%	5%	3%	14%	3%	8%
Year To Date 2009	\$114,644	\$133,589	\$169,298	\$134,452	\$79,247	\$147,769
Year To Date 2008	\$115,982	\$140,738	\$171,912	\$137,395	\$91,614	\$150,902
Difference	-1,338	-7,148	-2,614	-2,943	-12,367	-3,133
% Change	-1%	-5%	-2%	-2%	-13%	-2%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified