

Heartland MLS Statistics - Missouri Resale
Month of November 2009

	Jackson Co.	Clay/Ray Co.	Platte Co.	Cass Co.	Other Co.	Heartland
Current Inventory	5,043	1,712	748	736	843	14,166
New Listings This Month	995	325	135	131	150	2,847
Pending Contracts						
Current Month 2009	473	177	73	48	86	1,356
Current Month 2008	503	184	70	48	80	1,432
Difference	-30	-7	3	0	6	-76
% Change	-6%	-4%	4%	0%	8%	-5%
Year To Date 2009	8,378	3,218	1,253	940	1,178	24,959
Year To Date 2008	8,602	3,035	1,227	975	1,194	24,498
Difference	-224	183	26	-35	-16	461
% Change	-3%	6%	2%	-4%	-1%	2%
Closed Sales						
Current Month 2009	805	302	107	72	96	2,375
Current Month 2008	533	185	73	76	88	1,516
Difference	272	117	34	-4	8	859
% Change	51%	63%	47%	-5%	9%	57%
Year To Date 2009	8,059	3,076	1,194	914	1,152	24,096
Year To Date 2008	8,510	3,000	1,215	966	1,164	24,208
Difference	-451	76	-21	-52	-12	-112
% Change	-5%	3%	-2%	-5%	-1%	0%
Average Sale Price						
Current Month 2009	\$121,322	\$138,104	\$142,850	\$144,809	\$93,831	\$148,018
Current Month 2008	\$106,009	\$122,343	\$169,438	\$136,323	\$76,651	\$136,222
Difference	15,312	15,761	-26,587	8,486	17,180	11,796
% Change	14%	13%	-16%	6%	22%	9%
Year To Date 2009	\$115,284	\$134,001	\$166,909	\$135,150	\$80,427	\$147,746
Year To Date 2008	\$115,358	\$139,603	\$171,763	\$137,311	\$90,483	\$149,982
Difference	-73	-5,602	-4,854	-2,161	-10,057	-2,236
% Change	0%	-4%	-3%	-2%	-11%	-1%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified