

HEARTLAND MLS STATISTICS - MISSOURI TOTAL

Month Of January 2009

	Jackson Co.	Clay/Ray Co.	Platte Co.	Cass Co.	Other MO.	Heartland
CURRENT INVENTORY	6,148	2,198	963	902	923	17,738
NEW LISTINGS THIS MONTH	1,257	440	189	163	175	3,753
PENDING CONTRACTS						
Current Month - 2009	623	249	102	81	102	1,794
Current Month - 2008	811	333	136	104	97	2,398
Difference	-188	-84	-34	-23	5	-604
% Change	-23.2%	-25.2%	-25%	-22.1%	5.2%	-25.2%
Year To Date - 2009	623	249	102	81	102	1,794
Year To Date - 2008	811	333	136	104	97	2,398
Difference	-188	-84	-34	-23	5	-604
% Change	-23.2%	-25.2%	-25%	-22.1%	5.2%	-25.2%
CLOSED SALES						
Current Month - 2009	495	171	70	55	89	1,350
Current Month - 2008	629	212	108	72	61	1,730
Difference	-134	-41	-38	-17	28	-380
% Change	-21.3%	-19.3%	-35.2%	-23.6%	45.9%	-22%
Year To Date - 2009	495	171	70	55	89	1,350
Year To Date - 2008	629	212	108	72	61	1,730
Difference	-134	-41	-38	-17	28	-380
% Change	-21.3%	-19.3%	-35.2%	-23.6%	45.9%	-22%
AVERAGE SALE PRICE						
Current Month - 2009	\$106,145	\$139,354	\$202,983	\$128,058	\$63,928	\$136,747
Current Month - 2008	\$116,407	\$159,497	\$204,441	\$155,190	\$87,692	\$166,054
Difference	-\$10,262	-\$20,143	-\$1,458	-\$27,132	-\$23,764	-\$29,307
% Change	-8.8%	-12.6%	-.7%	-17.5%	-27.1%	-17.6%
Year To Date - 2009	\$106,145	\$139,354	\$202,983	\$128,058	\$63,928	\$136,747
Year To Date - 2008	\$116,407	\$159,497	\$204,441	\$155,190	\$87,692	\$166,054
Difference	-\$10,262	-\$20,143	-\$1,458	-\$27,132	-\$23,764	-\$29,307
% Change	-8.8%	-12.6%	-.7%	-17.5%	-27.1%	-17.6%

Pending Contracts = Pending or Sold status with Contract date within time period specified.

Closed Sales = Sold status with Settlement Date within time period specified