

## Heartland MLS Statistics - Missouri Total

Month of March 2009

	Jackson Co.	Clay/Ray Co.	Platte Co.	Cass Co.	Other Co.	Heartland
<b>Current Inventory</b>	6,182	2,385	1,026	955	855	18,553
<b>New Listings This Month</b>	1,482	615	235	193	177	4,626
<b>Pending Contracts</b>						
Current Month 2009	760	314	110	106	142	2,287
Current Month 2008	946	374	164	132	124	2,879
Difference	-186	-60	-54	-26	18	-592
% Change	-20%	-16%	-33%	-20%	15%	-21%
Year To Date 2009	2,069	866	349	271	343	6,292
Year To Date 2008	2,566	1,012	429	342	338	7,735
Difference	-497	-146	-80	-71	5	-1,443
% Change	-19%	-14%	-19%	-21%	1%	-19%
<b>Closed Sales</b>						
Current Month 2009	690	299	106	88	117	2,105
Current Month 2008	809	316	134	118	116	2,490
Difference	-119	-17	-28	-30	1	-385
% Change	-15%	-5%	-21%	-25%	1%	-15%
Year To Date 2009	1,716	696	276	206	289	5,106
Year To Date 2008	2,162	852	373	292	282	6,411
Difference	-446	-156	-97	-86	7	-1,305
% Change	-21%	-18%	-26%	-29%	2%	-20%
<b>Average Sale Price</b>						
Current Month 2009	\$116,869	\$140,682	\$214,414	\$144,032	\$70,470	\$150,788
Current Month 2008	\$127,922	\$153,511	\$216,240	\$153,877	\$99,109	\$167,790
Difference	-11,053	-12,829	-1,826	-9,845	-28,639	-17,002
% Change	-9%	-8%	-1%	-6%	-29%	-10%
Year To Date 2009	\$109,901	\$138,162	\$211,177	\$138,431	\$67,754	\$145,697
Year To Date 2008	\$123,390	\$155,489	\$201,244	\$159,028	\$91,088	\$164,893
Difference	-13,490	-17,327	9,933	-20,597	-23,335	-19,195
% Change	-11%	-11%	5%	-13%	-26%	-12%

**Pending Contracts = Pending or Sold status and Contract date within time period specified**

**Closed Sales = Sold status with Settlement Date within time period Specified**