

Heartland MLS Statistics - Missouri Total

Month of April 2009

	Jackson Co.	Clay/Ray Co.	Platte Co.	Cass Co.	Other Co.	Heartland
Current Inventory	6,166	2,367	1,022	956	890	18,536
New Listings This Month	1,604	637	278	226	200	4,849
Pending Contracts						
Current Month 2009	817	367	150	97	109	2,518
Current Month 2008	1,014	404	179	117	138	3,089
Difference	-197	-37	-29	-20	-29	-571
% Change	-19%	-9%	-16%	-17%	-21%	-18%
Year To Date 2009	2,912	1,244	500	370	455	8,943
Year To Date 2008	3,579	1,416	607	459	476	10,822
Difference	-667	-172	-107	-89	-21	-1,879
% Change	-19%	-12%	-18%	-19%	-4%	-17%
Closed Sales						
Current Month 2009	710	269	112	94	119	2,151
Current Month 2008	935	343	133	112	100	2,705
Difference	-225	-74	-21	-18	19	-554
% Change	-24%	-22%	-16%	-16%	19%	-20%
Year To Date 2009	2,429	966	388	300	410	7,269
Year To Date 2008	3,097	1,195	506	404	382	9,116
Difference	-668	-229	-118	-104	28	-1,847
% Change	-22%	-19%	-23%	-26%	7%	-20%
Average Sale Price						
Current Month 2009	\$115,897	\$144,222	\$192,500	\$153,256	\$80,882	\$155,633
Current Month 2008	\$118,564	\$172,549	\$197,243	\$164,710	\$104,841	\$165,190
Difference	-2,668	-28,327	-4,743	-11,454	-23,960	-9,557
% Change	-2%	-16%	-2%	-7%	-23%	-6%
Year To Date 2009	\$111,864	\$139,841	\$205,786	\$143,076	\$71,492	\$148,677
Year To Date 2008	\$121,933	\$160,385	\$200,192	\$160,603	\$94,689	\$164,981
Difference	-10,070	-20,545	5,594	-17,527	-23,197	-16,304
% Change	-8%	-13%	3%	-11%	-24%	-10%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified