

Heartland MLS Statistics - Missouri Total

Month of May 2009

	Jackson Co.	Clay/Ray Co.	Platte Co.	Cass Co.	Other Co.	Heartland
Current Inventory	6,126	2,381	1,069	966	886	18,472
New Listings This Month	1,458	544	257	210	221	4,585
Pending Contracts						
Current Month 2009	809	303	142	99	119	2,429
Current Month 2008	922	383	145	122	123	2,913
Difference	-113	-80	-3	-23	-4	-484
% Change	-12%	-21%	-2%	-19%	-3%	-17%
Year To Date 2009	3,790	1,575	653	470	572	11,656
Year To Date 2008	4,500	1,799	751	581	599	13,733
Difference	-710	-224	-98	-111	-27	-2,077
% Change	-16%	-12%	-13%	-19%	-5%	-15%
Closed Sales						
Current Month 2009	778	334	139	81	105	2,474
Current Month 2008	1,021	400	154	122	136	3,081
Difference	-243	-66	-15	-41	-31	-607
% Change	-24%	-17%	-10%	-34%	-23%	-20%
Year To Date 2009	3,219	1,306	529	382	517	9,784
Year To Date 2008	4,118	1,595	660	526	518	12,197
Difference	-899	-289	-131	-144	-1	-2,413
% Change	-22%	-18%	-20%	-27%	0%	-20%
Average Sale Price						
Current Month 2009	\$123,365	\$147,584	\$181,338	\$146,030	\$78,840	\$162,190
Current Month 2008	\$129,008	\$153,748	\$212,844	\$173,428	\$96,636	\$172,449
Difference	-5,642	-6,163	-31,506	-27,398	-17,796	-10,258
% Change	-4%	-4%	-15%	-16%	-18%	-6%
Year To Date 2009	\$114,717	\$141,331	\$199,577	\$144,074	\$73,129	\$152,187
Year To Date 2008	\$123,687	\$158,721	\$203,144	\$163,578	\$95,200	\$166,867
Difference	-8,971	-17,390	-3,568	-19,504	-22,071	-14,680
% Change	-7%	-11%	-2%	-12%	-23%	-9%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified