

Heartland MLS Statistics - Missouri Total

Month of June 2009

	Jackson Co.	Clay/Ray Co.	Platte Co.	Cass Co.	Other Co.	Heartland
Current Inventory	6,164	2,348	1,062	963	906	18,372
New Listings This Month	1,622	595	269	216	210	4,776
Pending Contracts						
Current Month 2009	850	356	146	123	126	2,612
Current Month 2008	878	366	177	118	102	2,820
Difference	-28	-10	-31	5	24	-208
% Change	-3%	-3%	-18%	4%	24%	-7%
Year To Date 2009	4,744	1,967	811	588	692	14,642
Year To Date 2008	5,374	2,164	928	699	701	16,548
Difference	-630	-197	-117	-111	-9	-1,906
% Change	-12%	-9%	-13%	-16%	-1%	-12%
Closed Sales						
Current Month 2009	916	358	153	114	111	2,869
Current Month 2008	908	363	176	115	119	2,972
Difference	8	-5	-23	-1	-8	-103
% Change	1%	-1%	-13%	-1%	-7%	-3%
Year To Date 2009	4,150	1,672	683	500	628	12,701
Year To Date 2008	5,026	1,958	836	641	637	15,169
Difference	-876	-286	-153	-141	-9	-2,468
% Change	-17%	-15%	-18%	-22%	-1%	-16%
Average Sale Price						
Current Month 2009	\$128,605	\$151,824	\$195,263	\$150,899	\$92,548	\$173,445
Current Month 2008	\$134,898	\$159,279	\$216,174	\$152,072	\$91,685	\$181,204
Difference	-6,293	-7,454	-20,911	-1,174	863	-7,759
% Change	-5%	-5%	-10%	-1%	1%	-4%
Year To Date 2009	\$117,687	\$143,516	\$199,021	\$145,441	\$76,562	\$156,903
Year To Date 2008	\$125,713	\$158,824	\$205,887	\$161,513	\$94,543	\$169,676
Difference	-8,026	-15,308	-6,867	-16,073	-17,982	-12,773
% Change	-6%	-10%	-3%	-10%	-19%	-8%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified