

Heartland MLS Statistics - Missouri Total

Month of July 2009

	Jackson Co.	Clay/Ray Co.	Platte Co.	Cass Co.	Other Co.	Heartland
Current Inventory	6,231	2,322	1,051	942	878	18,167
New Listings This Month	1,635	633	264	221	196	4,810
Pending Contracts						
Current Month 2009	756	368	145	110	123	2,492
Current Month 2008	972	367	156	112	124	2,799
Difference	-216	1	-11	-2	-1	-307
% Change	-22%	0%	-7%	-2%	-1%	-11%
Year To Date 2009	5,606	2,382	969	698	816	17,533
Year To Date 2008	6,345	2,531	1,084	811	825	19,343
Difference	-739	-149	-115	-113	-9	-1,810
% Change	-12%	-6%	-11%	-14%	-1%	-9%
Closed Sales						
Current Month 2009	906	411	171	108	124	2,976
Current Month 2008	921	410	180	127	127	3,013
Difference	-15	1	-9	-19	-3	-37
% Change	-2%	0%	-5%	-15%	-2%	-1%
Year To Date 2009	5,073	2,093	856	608	753	15,737
Year To Date 2008	5,947	2,368	1,016	768	764	18,182
Difference	-874	-275	-160	-160	-11	-2,445
% Change	-15%	-12%	-16%	-21%	-1%	-13%
Average Sale Price						
Current Month 2009	\$137,086	\$159,749	\$190,536	\$169,838	\$85,638	\$174,691
Current Month 2008	\$136,997	\$168,804	\$186,965	\$171,378	\$92,001	\$176,779
Difference	89	-9,054	3,571	-1,540	-6,363	-2,088
% Change	0%	-5%	2%	-1%	-7%	-1%
Year To Date 2009	\$120,976	\$146,895	\$197,165	\$149,775	\$77,978	\$160,209
Year To Date 2008	\$127,460	\$160,593	\$202,535	\$163,145	\$94,121	\$170,859
Difference	-6,484	-13,699	-5,370	-13,370	-16,143	-10,650
% Change	-5%	-9%	-3%	-8%	-17%	-6%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified