

# HEARTLAND MLS STATISTICS - MISSOURI TOTAL

## Month Of August 2008

---

	Jackson Co.	Clay/Ray Co.	Platte Co.	Cass Co.	Other MO.	Heartland
CURRENT INVENTORY	7,576	2,512	1,137	1,077	1,102	21,251
NEW LISTINGS THIS MONTH	1,697	583	247	206	219	4,878
PENDING CONTRACTS						
Current Month - 2008	775	377	157	97	120	2,380
Current Month - 2007	882	366	134	114	103	2,721
Difference	-107	11	23	-17	17	-341
% Change	-12.1%	3%	17.2%	-14.9%	16.5%	-12.5%
Year To Date - 2008	7,233	2,947	1,266	916	964	21,992
Year To Date - 2007	8,065	3,333	1,313	1,104	852	25,200
Difference	-832	-386	-47	-188	112	-3208
% Change	-10.3%	-11.6%	-3.6%	-17%	13.1%	-12.7%
CLOSED SALES						
Current Month - 2008	928	380	186	100	111	2,768
Current Month - 2007	979	484	170	165	102	3,378
Difference	-51	-104	16	-65	9	-610
% Change	-5.2%	-21.5%	9.4%	-39.4%	8.8%	-18.1%
Year To Date - 2008	6,866	2,743	1,201	867	875	20,917
Year To Date - 2007	7,854	3,269	1,293	1,082	818	24,507
Difference	-988	-526	-92	-215	57	-3590
% Change	-12.6%	-16.1%	-7.1%	-19.9%	7%	-14.6%
AVERAGE SALE PRICE						
Current Month - 2008	\$128,864	\$157,679	\$204,534	\$155,472	\$113,080	\$172,188
Current Month - 2007	\$144,351	\$172,652	\$223,914	\$182,887	\$109,946	\$185,810
Difference	-\$15,487	-\$14,973	-\$19,380	-\$27,415	\$3,134	-\$13,622
% Change	-10.7%	-8.7%	-8.7%	-15%	2.9%	-7.3%
Year To Date - 2008	\$127,619	\$160,158	\$202,846	\$162,336	\$96,525	\$170,967
Year To Date - 2007	\$142,718	\$170,190	\$210,817	\$183,389	\$107,157	\$183,353
Difference	-\$15,099	-\$10,032	-\$7,971	-\$21,053	-\$10,632	-\$12,386
% Change	-10.6%	-5.9%	-3.8%	-11.5%	-9.9%	-6.8%

Pending Contracts = Pending or Sold status with Contract date within time period specified.

Closed Sales = Sold status with Settlement Date within time period specified