Marketwatch Report

Q1-2016

A FREE RESEARCH TOOL
FROM THE

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®

HEARTLAND MLS

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KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
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All Counties Overview

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg
Atchison County, KS	$54,250	- 48.0%	$81,943	- 31.4%	86.6%	- 1.0%	136	+ 50.5%	30	+ 42.9%
Bourbon County, KS	$112,000	--	$112,000	--	83.0%	--	20	--	1	--
Coffey County, KS	$0	--	$0	--	0.0%	--	0	--	0	--
Douglas County, KS	$160,000	+ 5.3%	$183,366	+ 4.7%	93.3%	- 0.3%	91	- 5.0%	91	+ 12.3%
Franklin County, KS	$76,000	- 26.1%	$94,604	- 18.4%	89.0%	- 2.0%	90	- 16.7%	69	+ 23.2%
Jefferson County, KS	$146,000	- 21.1%	$198,545	+ 7.5%	94.5%	+ 7.4%	126	- 0.8%	11	- 35.3%
Johnson County, KS	$232,250	+ 5.6%	$277,962	+ 0.9%	97.0%	+ 1.0%	59	- 18.5%	1,880	- 1.8%
Leavenworth County, KS	$172,000	+ 18.6%	$189,411	+ 18.2%	96.0%	+ 2.1%	90	- 14.8%	206	+ 16.4%
Linn County, KS	$99,500	+ 32.7%	$137,998	+ 28.2%	90.3%	+ 0.4%	99	- 38.5%	22	+ 15.8%
Miami County, KS	$168,700	+ 5.8%	$219,461	+ 20.8%	92.3%	+ 0.3%	99	- 1.3%	117	+ 28.6%
Osage County, KS	$114,500	+ 55.8%	$125,260	+ 97.6%	86.0%	+ 8.6%	116	+ 0.4%	12	+ 200.0%
Wyandotte County, KS	$90,000	+ 9.0%	$108,374	+ 11.2%	94.6%	+ 1.7%	80	- 13.0%	373	+ 19.9%
Bates County, MO	$82,250	- 32.9%	$104,426	- 10.3%	85.7%	- 2.1%	193	+ 8.2%	20	+ 25.0%
Buchanan County, MO	$114,900	+ 2.1%	$133,439	- 2.1%	91.9%	+ 2.1%	70	- 56.4%	71	+ 22.4%
Caldwell County, MO	$107,000	+ 118.4%	$113,580	+ 151.4%	90.6%	+ 7.9%	111	+ 86.5%	5	0.0%
Carroll County, MO	$41,500	+ 97.6%	$41,500	+ 97.6%	100.0%	+ 41.4%	316	+ 207.8%	2	0.0%
Cass County, MO	$154,500	+ 1.1%	$175,313	- 3.2%	94.9%	+ 1.2%	96	- 16.8%	316	- 1.9%
Clay County, MO	$165,000	+ 10.1%	$186,481	+ 11.1%	96.2%	+ 1.7%	81	- 10.7%	867	+ 3.6%
Clinton County, MO	$115,000	- 12.7%	$116,454	- 11.8%	97.4%	+ 7.4%	97	- 16.7%	37	- 2.6%
Daviess County, MO	$45,250	+ 20.7%	$64,973	+ 42.1%	82.9%	- 1.4%	201	+ 1.7%	11	+ 57.1%
Dekalb County, MO	$144,900	+ 150.9%	$126,163	+ 96.4%	92.3%	+ 16.2%	96	- 56.5%	9	+ 50.0%
Henry County, MO	$76,500	+ 86.6%	$109,386	+ 93.3%	89.4%	+ 8.1%	135	- 15.4%	18	+ 38.5%
Jackson County, MO	$126,900	+ 5.8%	$153,754	+ 4.3%	93.3%	+ 1.5%	83	- 11.4%	2,090	+ 7.9%
Johnson County, MO	$139,500	+ 11.6%	$153,390	+ 12.7%	94.8%	+ 2.8%	100	- 14.3%	100	- 8.3%
Lafayette County, MO	$89,900	- 0.3%	$122,875	+ 18.7%	91.7%	+ 0.3%	108	- 5.7%	53	- 18.5%
Platte County, MO	$210,000	+ 7.7%	$248,752	+ 8.3%	96.0%	+ 1.6%	87	- 18.9%	339	+ 5.0%
Ray County, MO	$110,000	+ 8.9%	$111,307	- 5.9%	93.4%	+ 2.6%	81	- 37.9%	50	- 21.9%
St. Clair County, MO	$157,900	+ 43.5%	$157,900	+ 43.5%	98.2%	+ 7.1%	103	+ 157.5%	2	+ 100.0%

Marketwatch Report
Q1-2016

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
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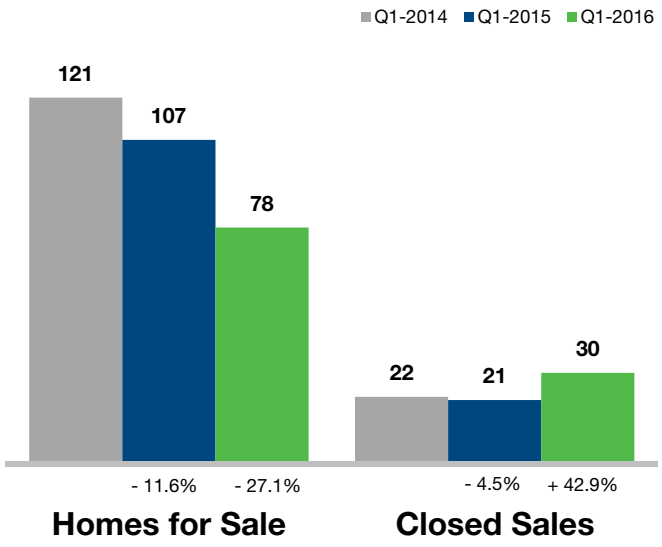
Atchison County, KS

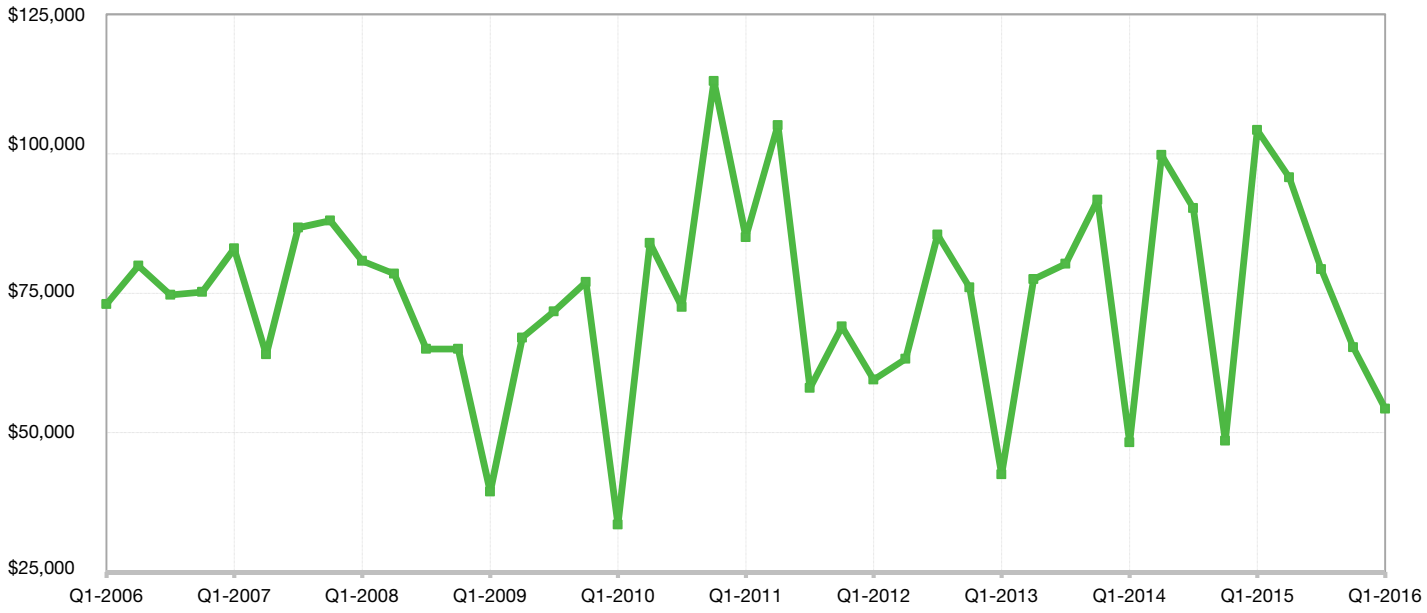
Key Metrics

	Q1-2016	1-Yr Chg
Median Sales Price	$54,250	- 48.0%
Average Sales Price	$81,943	- 31.4%
Pct. of Orig. Price Received	86.6%	- 1.0%
Inventory	78	- 27.1%
Closed Sales	30	+ 42.9%
Supply	6.8	- 44.3%
Days on Market	136	+ 50.5%

Market Activity



Historical Median Sales Price for Atchison County, KS



Marketwatch Report
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KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
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Atchison County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg
66002	$52,750	- 49.4%	$81,458	- 31.8%	85.5%	- 2.3%	126	+ 39.7%	26	+ 23.8%
66016	$0	--	$0	--	0.0%	--	0	--	0	--
66023	$114,950	--	$114,950	--	93.5%	--	372	--	2	--
66041	$0	--	$0	--	0.0%	--	0	--	0	--
66058	$89,000	--	$89,000	--	90.8%	--	34	--	1	--
66060	$0	--	$0	--	0.0%	--	0	--	0	--
66088	$0	--	$0	--	0.0%	--	0	--	0	--

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Q1-2016

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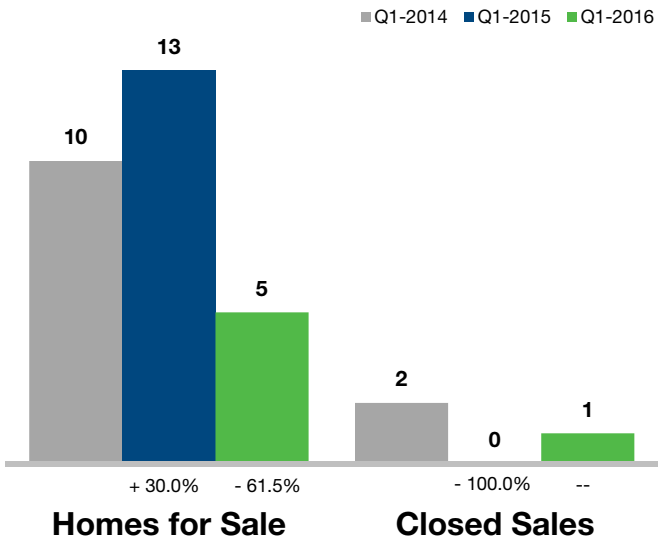
Bourbon County, KS

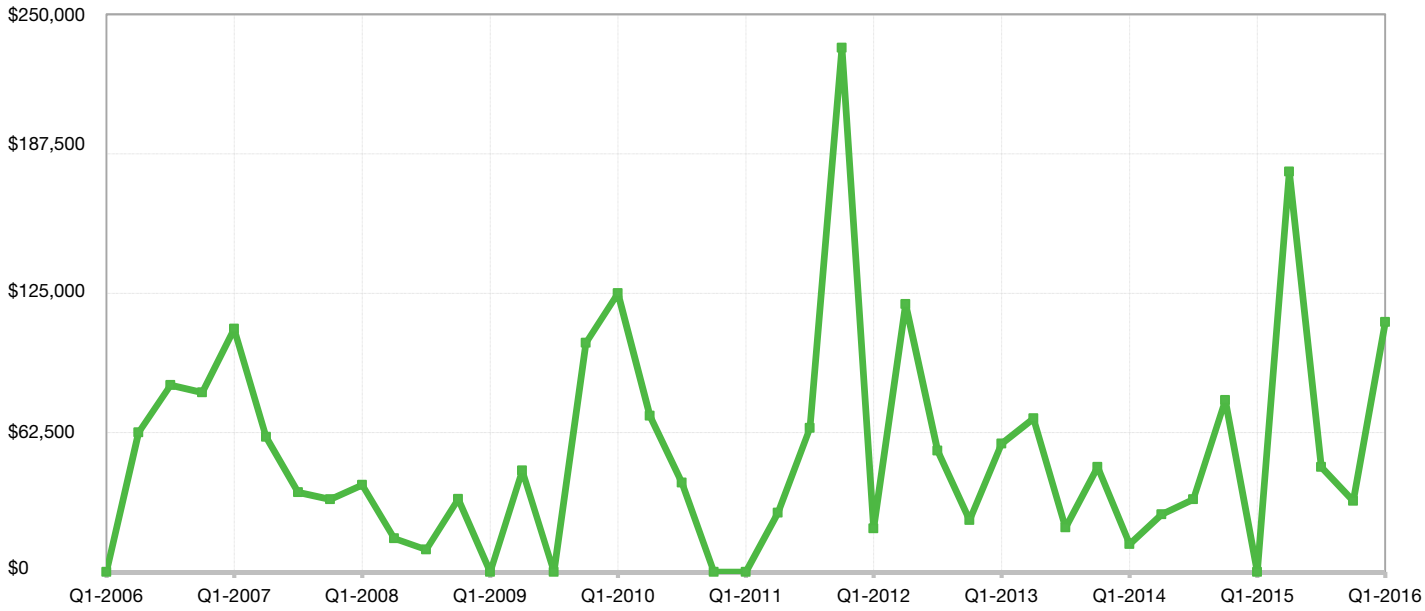
Key Metrics

	Q1-2016	1-Yr Chg
Median Sales Price	$112,000	--
Average Sales Price	$112,000	--
Pct. of Orig. Price Received	83.0%	--
Inventory	5	- 61.5%
Closed Sales	1	--
Supply	3.9	- 50.0%
Days on Market	20	--

Market Activity



Historical Median Sales Price for Bourbon County, KS



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Bourbon County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg
66010	$112,000	--	$112,000	--	83.0%	--	20	--	1	--
66701	$0	--	$0	--	0.0%	--	0	--	0	--
66716	$0	--	$0	--	0.0%	--	0	--	0	--
66738	$0	--	$0	--	0.0%	--	0	--	0	--
66741	$0	--	$0	--	0.0%	--	0	--	0	--
66746	$0	--	$0	--	0.0%	--	0	--	0	--
66754	$0	--	$0	--	0.0%	--	0	--	0	--
66769	$0	--	$0	--	0.0%	--	0	--	0	--
66772	$0	--	$0	--	0.0%	--	0	--	0	--
66779	$0	--	$0	--	0.0%	--	0	--	0	--
66780	$0	--	$0	--	0.0%	--	0	--	0	--

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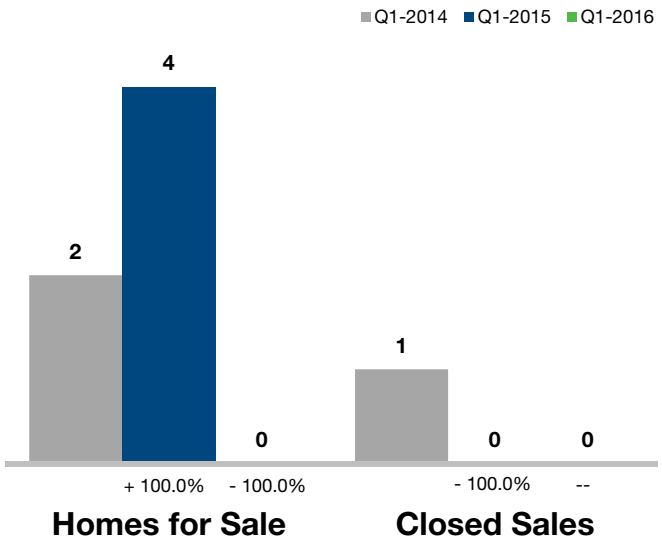
Coffey County, KS

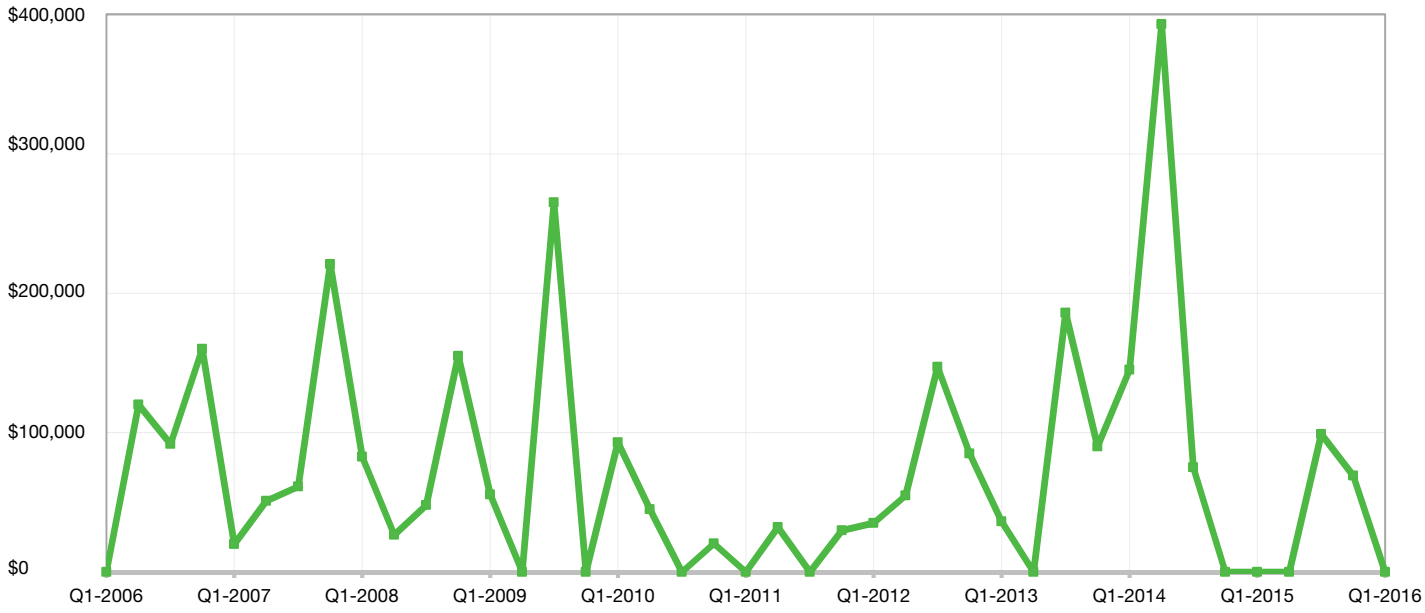
Key Metrics

	Q1-2016	1-Yr Chg
Median Sales Price	$0	--
Average Sales Price	$0	--
Pct. of Orig. Price Received	0.0%	--
Inventory	0	- 100.0%
Closed Sales	0	--
Supply	0.0	- 100.0%
Days on Market	0	--

Market Activity



Historical Median Sales Price for Coffey County, KS



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Coffey County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg
66015	$0	--	$0	--	0.0%	--	0	--	0	--
66093	$0	--	$0	--	0.0%	--	0	--	0	--
66758	$0	--	$0	--	0.0%	--	0	--	0	--
66839	$0	--	$0	--	0.0%	--	0	--	0	--
66852	$0	--	$0	--	0.0%	--	0	--	0	--
66854	$0	--	$0	--	0.0%	--	0	--	0	--
66856	$0	--	$0	--	0.0%	--	0	--	0	--
66857	$0	--	$0	--	0.0%	--	0	--	0	--
66864	$0	--	$0	--	0.0%	--	0	--	0	--
66871	$0	--	$0	--	0.0%	--	0	--	0	--

Marketwatch Report
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KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
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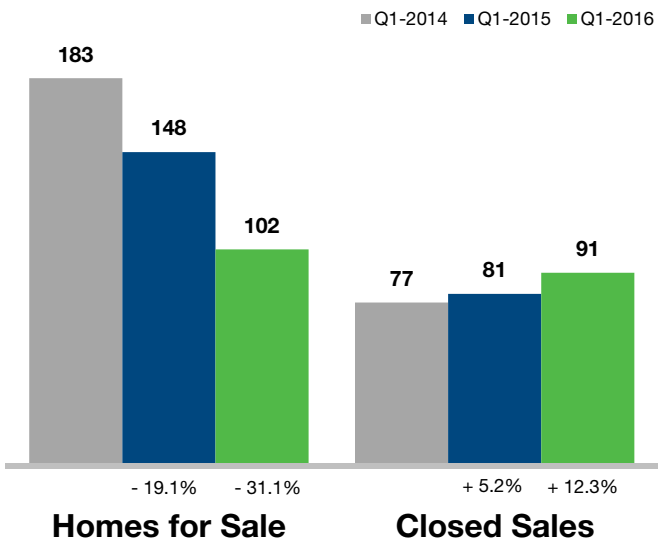
Douglas County, KS

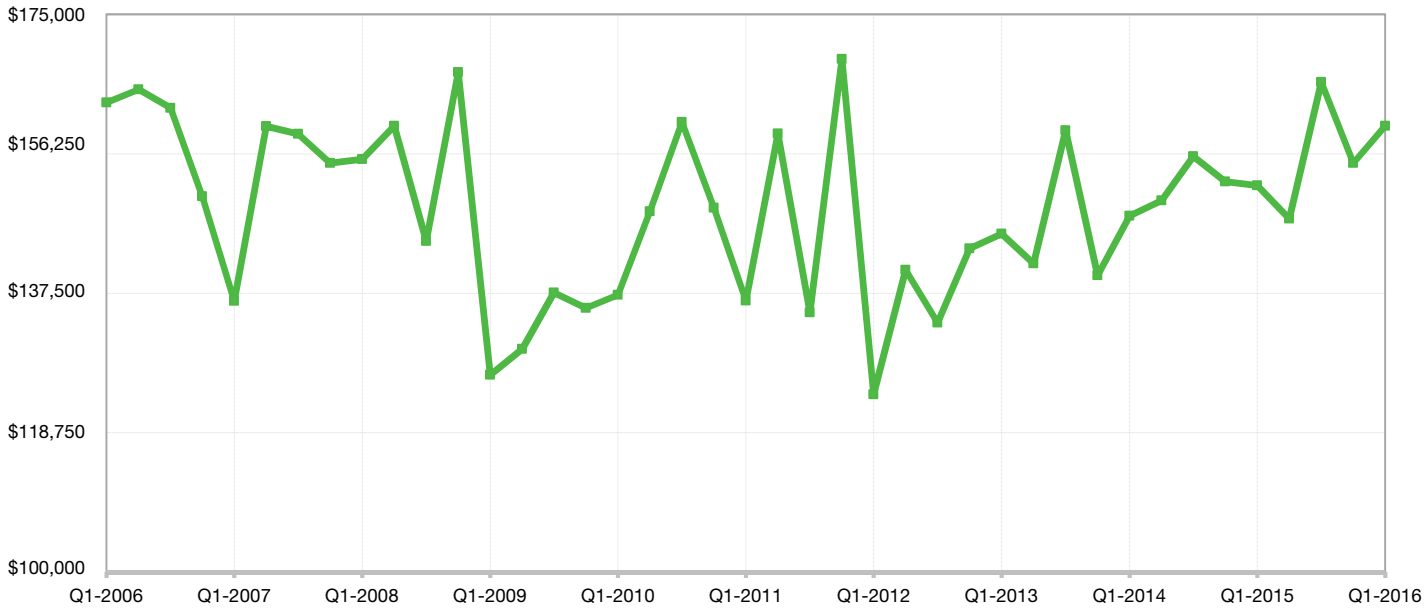
Key Metrics

	Q1-2016	1-Yr Chg
Median Sales Price	$160,000	+ 5.3%
Average Sales Price	$183,366	+ 4.7%
Pct. of Orig. Price Received	93.3%	- 0.3%
Inventory	102	- 31.1%
Closed Sales	91	+ 12.3%
Supply	2.8	- 33.3%
Days on Market	91	- 5.0%

Market Activity



Historical Median Sales Price for Douglas County, KS



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Douglas County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg
66006	$145,000	- 6.8%	$140,040	- 15.0%	94.3%	+ 5.3%	59	- 56.1%	13	+ 8.3%
66021	$0	--	$0	--	0.0%	--	0	--	0	--
66025	$148,500	+ 12.7%	$144,030	+ 0.9%	93.9%	+ 2.8%	65	- 20.5%	10	+ 25.0%
66044	$119,250	- 7.2%	$125,322	- 17.8%	92.4%	+ 0.1%	55	- 62.6%	12	+ 50.0%
66045	$0	--	$0	--	0.0%	--	0	--	0	--
66046	$139,900	+ 10.9%	$134,373	- 0.9%	89.2%	- 5.8%	51	- 47.9%	13	- 18.8%
66047	$140,608	- 19.1%	$188,444	- 6.5%	93.4%	- 5.4%	100	+ 41.7%	14	- 6.7%
66049	$212,700	+ 40.7%	$257,138	+ 18.3%	96.2%	+ 3.6%	126	+ 61.4%	26	+ 30.0%
66050	$312,000	--	$312,000	--	91.8%	--	165	--	1	--
66092	$0	- 100.0%	$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
66409	$0	--	$0	--	0.0%	--	0	--	0	--
66524	$155,000	--	$155,000	--	72.1%	--	518	--	1	--

Marketwatch Report
Q1-2016

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
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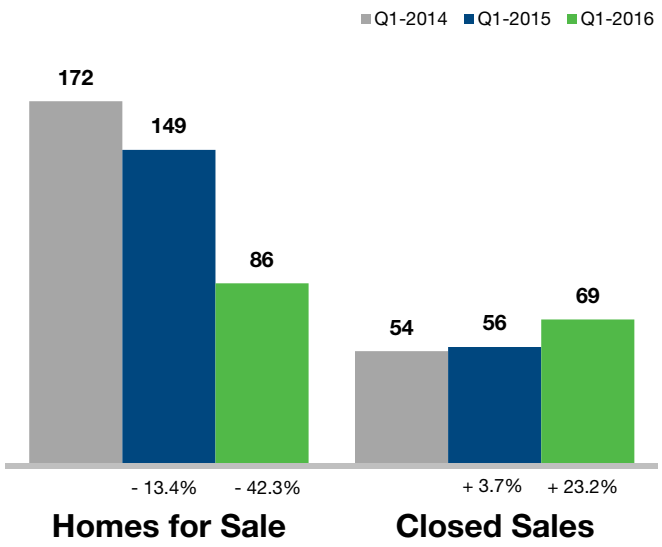
Franklin County, KS

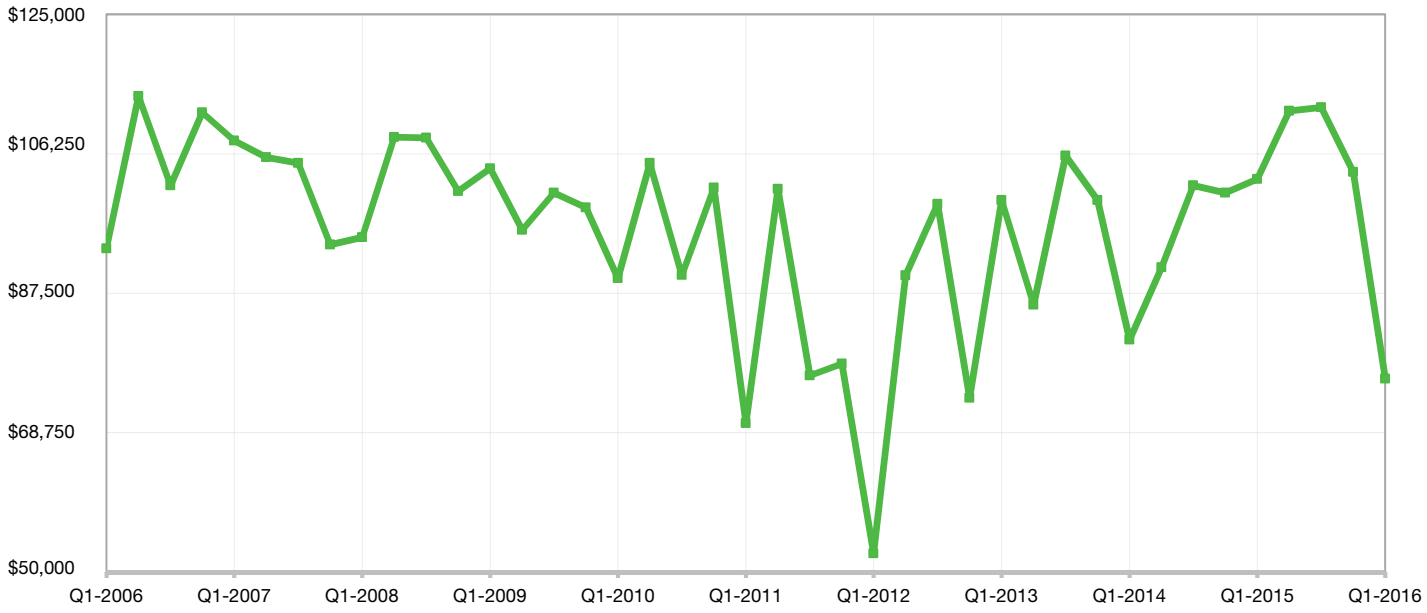
Key Metrics

	Q1-2016	1-Yr Chg
Median Sales Price	$76,000	- 26.1%
Average Sales Price	$94,604	- 18.4%
Pct. of Orig. Price Received	89.0%	- 2.0%
Inventory	86	- 42.3%
Closed Sales	69	+ 23.2%
Supply	3.4	- 40.4%
Days on Market	90	- 16.7%

Market Activity



Historical Median Sales Price for Franklin County, KS



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Franklin, KS County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg
66006	$0	↓ - 100.0%	$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66033	$0	--	$0	--	0.0%	--	0	--	0	--
66042	$117,500	↑ + 642.9%	$117,500	↑ + 642.9%	85.8%	↓ - 18.7%	116	↑ + 621.9%	2	↑ + 100.0%
66064	$0	--	$0	--	0.0%	--	0	--	0	--
66067	$67,900	↓ - 33.8%	$82,808	↓ - 29.1%	88.4%	↓ - 0.2%	83	↓ - 35.8%	47	↑ + 38.2%
66076	$43,698	↓ - 56.3%	$58,099	↓ - 40.4%	94.8%	↑ + 2.7%	21	↓ - 84.4%	4	↓ - 20.0%
66078	$85,300	--	$85,300	--	94.8%	--	204	--	1	--
66079	$80,000	↓ - 61.0%	$77,333	↓ - 62.3%	84.2%	↓ - 10.1%	186	↑ + 364.2%	3	↑ + 50.0%
66080	$166,500	↑ + 30.6%	$166,500	↑ + 30.6%	99.1%	↓ - 0.9%	11	↓ - 81.4%	1	→ 0.0%
66091	$0	--	$0	--	0.0%	--	0	--	0	--
66092	$137,500	↑ + 21.7%	$153,136	↑ + 35.8%	89.5%	↓ - 4.3%	113	↑ + 97.0%	11	↑ + 10.0%
66095	$0	--	$0	--	0.0%	--	0	--	0	--

Marketwatch Report
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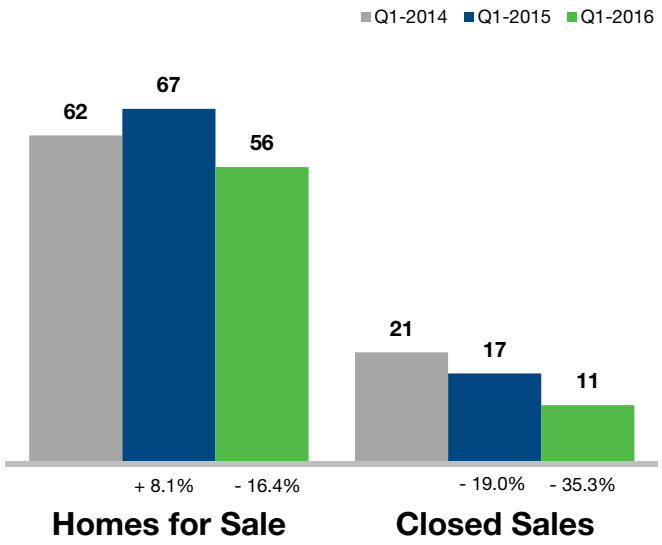
Jefferson County, KS

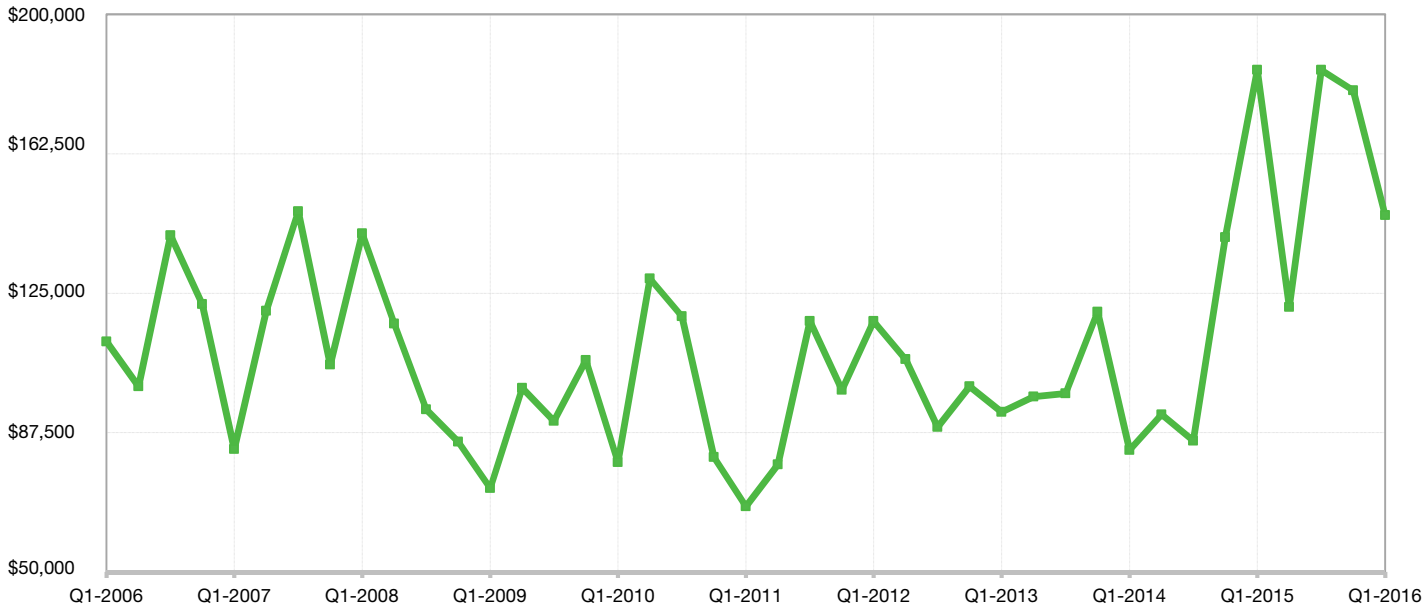
Key Metrics

	Q1-2016	1-Yr Chg
Median Sales Price	$146,000	- 21.1%
Average Sales Price	$198,545	+ 7.5%
Pct. of Orig. Price Received	94.5%	+ 7.4%
Inventory	56	- 16.4%
Closed Sales	11	- 35.3%
Supply	7.6	- 20.0%
Days on Market	126	- 0.8%

Market Activity



Historical Median Sales Price for Jefferson County, KS



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KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
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Jefferson County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg
66044	$0	- 100.0%	$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
66054	$190,000	+ 2.7%	$190,000	- 10.9%	92.4%	+ 7.7%	73	- 46.4%	2	- 71.4%
66060	$0	--	$0	--	0.0%	--	0	--	0	--
66066	$146,000	- 1.4%	$146,000	- 1.4%	91.3%	- 7.2%	89	- 48.1%	1	- 50.0%
66070	$110,000	+ 46.7%	$160,000	+ 58.7%	93.8%	+ 4.2%	128	+ 135.6%	3	0.0%
66073	$226,000	- 23.9%	$288,000	- 3.0%	93.9%	+ 10.6%	237	+ 14.3%	3	+ 200.0%
66088	$0	- 100.0%	$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
66097	$89,000	--	$89,000	--	100.0%	--	19	--	1	--
66419	$0	--	$0	--	0.0%	--	0	--	0	--
66429	$0	--	$0	--	0.0%	--	0	--	0	--
66512	$225,000	+ 749.1%	$225,000	+ 749.1%	100.0%	+ 67.5%	40	- 79.2%	1	0.0%
66617	$0	--	$0	--	0.0%	--	0	--	0	--

Marketwatch Report
Q1-2016

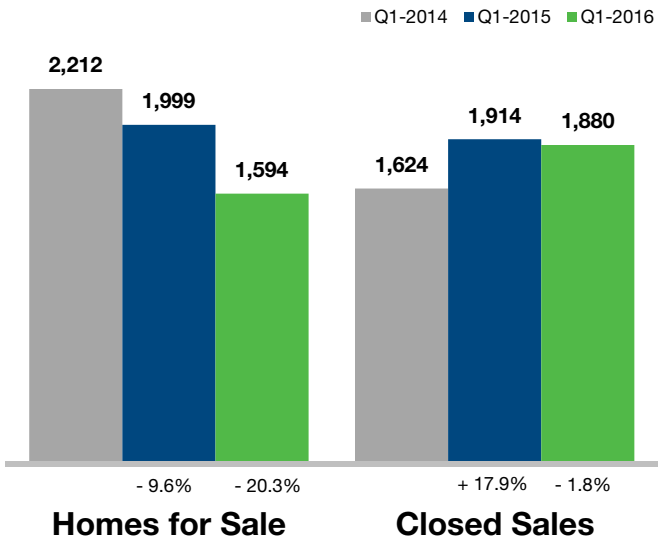
KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Johnson County, KS

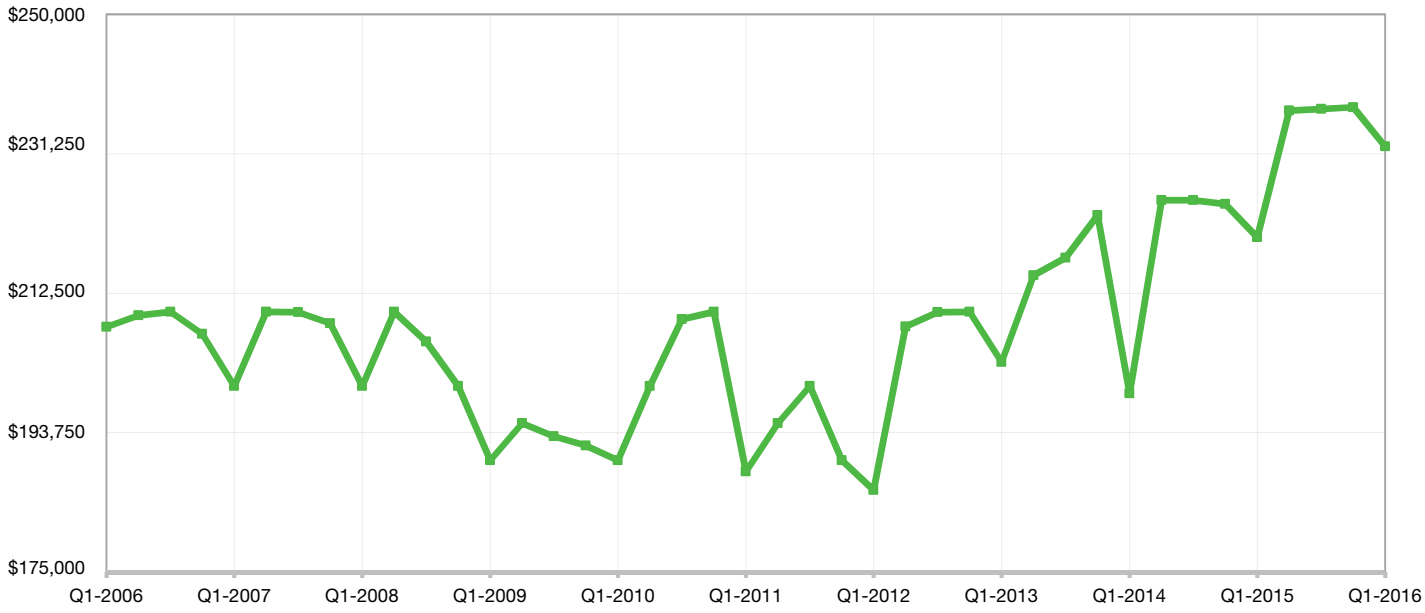
Key Metrics

	Q1-2016	1-Yr Chg
Median Sales Price	$232,250	+ 5.6%
Average Sales Price	$277,962	+ 0.9%
Pct. of Orig. Price Received	97.0%	+ 1.0%
Inventory	1,594	- 20.3%
Closed Sales	1,880	- 1.8%
Supply	1.7	- 26.1%
Days on Market	59	- 18.5%

Market Activity



Historical Median Sales Price for Johnson County, KS



Marketwatch Report

Q1-2016

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Johnson, KS County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg
66013	$608,237	+ 59.2%	$608,237	+ 59.2%	119.1%	+ 24.4%	281	+ 198.9%	1	0.0%
66018	$153,000	+ 9.3%	$149,023	- 23.4%	94.0%	- 1.1%	72	+ 1.2%	19	+ 46.2%
66019	$0	--	$0	--	0.0%	--	0	--	0	--
66021	$144,500	+ 22.7%	$147,692	+ 3.3%	94.2%	- 0.5%	60	- 2.9%	6	- 62.5%
66025	$0	--	$0	--	0.0%	--	0	--	0	--
66030	$167,000	- 1.7%	$180,713	+ 6.8%	97.8%	+ 3.4%	64	+ 10.4%	89	0.0%
66031	$0	--	$0	--	0.0%	--	0	--	0	--
66051	$0	--	$0	--	0.0%	--	0	--	0	--
66061	$261,750	+ 11.3%	$280,213	+ 4.9%	98.2%	+ 0.8%	64	- 16.3%	228	- 0.4%
66062	$238,000	+ 5.8%	$261,107	- 8.6%	98.5%	+ 0.7%	50	- 27.8%	242	- 16.8%
66063	$0	- 100.0%	$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
66083	$246,500	+ 29.8%	$228,074	+ 11.9%	98.7%	+ 3.8%	83	- 25.0%	29	- 6.5%
66085	$397,500	- 12.5%	$391,536	- 11.1%	97.6%	- 1.8%	78	- 21.5%	34	- 10.5%
66201	$0	- 100.0%	$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
66202	$145,500	+ 2.5%	$149,848	- 0.2%	93.7%	+ 0.2%	53	- 29.2%	68	+ 38.8%
66203	$145,500	+ 4.9%	$143,705	+ 5.2%	95.1%	+ 1.6%	67	- 18.8%	60	+ 3.4%
66204	$152,000	+ 9.4%	$155,277	+ 10.5%	98.7%	+ 2.9%	35	- 41.3%	55	+ 17.0%
66205	$177,000	+ 4.9%	$283,955	+ 19.0%	96.1%	+ 2.0%	45	- 36.9%	55	- 6.8%
66206	$369,000	+ 7.2%	$404,302	- 7.9%	93.3%	- 2.3%	61	+ 10.9%	26	+ 8.3%
66207	$214,000	- 10.5%	$298,452	+ 2.9%	94.5%	- 2.9%	59	+ 7.5%	51	+ 41.7%
66208	$241,800	+ 20.9%	$340,894	+ 15.0%	96.0%	+ 1.4%	48	- 9.1%	112	+ 6.7%
66209	$350,000	+ 0.2%	$375,730	- 0.4%	96.5%	+ 2.5%	50	- 35.3%	45	- 19.6%
66210	$240,000	+ 5.1%	$212,361	+ 5.9%	96.4%	+ 0.0%	53	- 12.9%	61	+ 27.1%
66211	$380,000	+ 21.6%	$503,083	- 9.1%	94.6%	+ 2.7%	82	- 28.1%	23	+ 21.1%
66212	$173,975	+ 3.9%	$180,459	+ 4.3%	97.4%	+ 2.8%	44	- 24.3%	88	- 7.4%
66213	$302,500	+ 0.2%	$302,984	+ 1.5%	96.0%	- 0.2%	43	- 25.8%	60	- 9.1%
66214	$191,475	+ 5.1%	$181,054	- 5.6%	95.4%	- 0.9%	55	- 13.3%	26	- 3.7%
66215	$205,000	+ 14.5%	$202,152	+ 8.0%	96.3%	+ 2.1%	49	- 20.6%	77	+ 1.3%
66216	$197,250	+ 9.6%	$216,486	+ 5.0%	96.9%	+ 2.1%	55	- 31.4%	72	+ 2.9%
66217	$355,000	+ 10.9%	$417,179	+ 8.0%	95.8%	+ 5.0%	99	+ 6.1%	19	+ 35.7%
66218	$348,675	+ 31.6%	$341,595	+ 14.2%	99.5%	+ 2.1%	70	- 3.5%	32	- 3.0%
66219	$255,000	+ 10.9%	$268,579	- 0.1%	99.0%	+ 3.9%	35	- 41.3%	21	- 8.7%
66220	$372,690	- 7.8%	$386,918	- 12.2%	97.1%	- 0.5%	88	+ 6.2%	29	- 27.5%
66221	$492,000	- 4.5%	$524,937	+ 1.5%	97.9%	+ 0.1%	113	+ 18.0%	61	+ 29.8%
66222	$0	--	$0	--	0.0%	--	0	--	0	--
66223	$290,250	+ 6.7%	$340,589	+ 6.7%	96.4%	+ 0.4%	34	- 41.7%	48	- 26.2%
66224	$405,000	- 1.9%	$480,122	- 1.2%	94.9%	- 0.7%	114	+ 8.9%	43	- 30.6%
66225	$320,000	+ 51.7%	$320,000	+ 51.7%	100.8%	+ 7.5%	0	- 100.0%	1	0.0%
66226	$270,000	+ 20.3%	$303,158	+ 9.2%	98.0%	+ 0.7%	71	- 4.3%	61	+ 38.6%
66227	$394,632	+ 15.6%	$365,576	+ 10.3%	101.3%	+ 2.3%	61	- 59.1%	36	- 10.0%
66250	$0	--	$0	--	0.0%	--	0	--	0	--
66251	$0	--	$0	--	0.0%	--	0	--	0	--
66276	$0	--	$0	--	0.0%	--	0	--	0	--

Marketwatch Report
Q1-2016

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Johnson, KS County ZIP Codes Cont.

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg
66282	$0	--	$0	--	0.0%	--	0	--	0	--
66283	$0	--	$0	--	0.0%	--	0	--	0	--
66285	$0	--	$0	--	0.0%	--	0	--	0	--
66286	$0	--	$0	--	0.0%	--	0	--	0	--

Marketwatch Report
Q1-2016

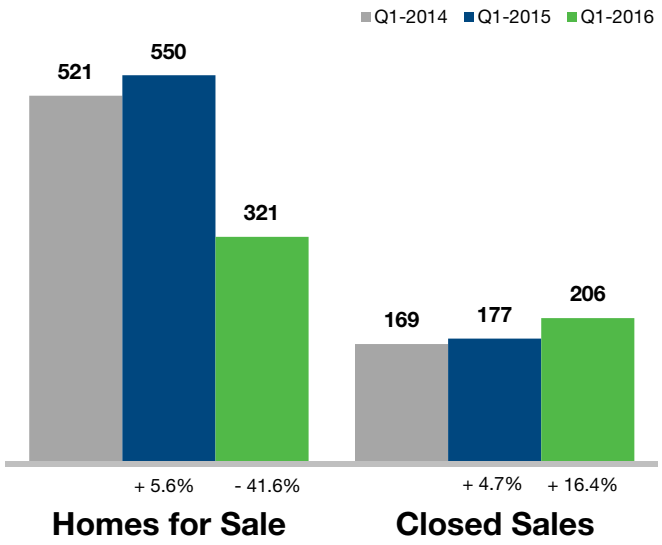
KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Leavenworth County, KS

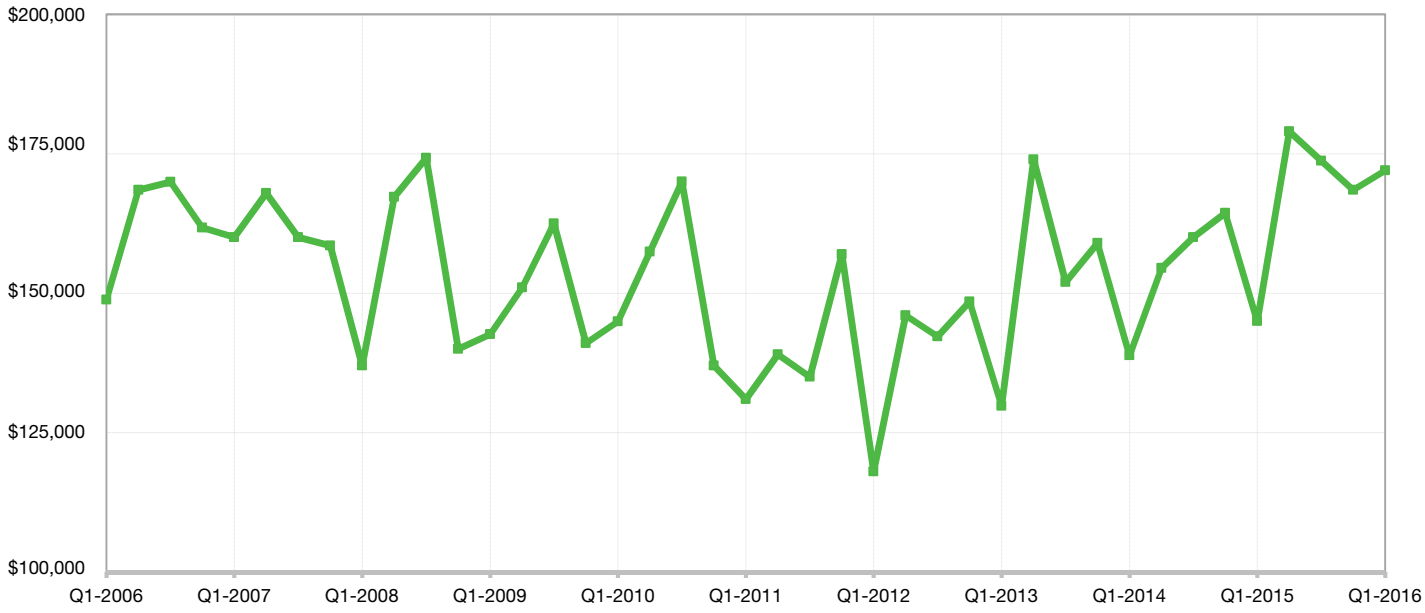
Key Metrics

	Q1-2016	1-Yr Chg
Median Sales Price	$172,000	+ 18.6%
Average Sales Price	$189,411	+ 18.2%
Pct. of Orig. Price Received	96.0%	+ 2.1%
Inventory	321	- 41.6%
Closed Sales	206	+ 16.4%
Supply	3.5	- 52.7%
Days on Market	90	- 14.8%

Market Activity



Historical Median Sales Price for Leavenworth County, KS



Marketwatch Report

Q1-2016

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Leavenworth County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg
66002	$162,500	+ 99.4%	$162,500	+ 99.4%	86.4%	+ 2.5%	78	- 27.8%	1	- 50.0%
66007	$213,973	+ 3.9%	$251,535	+ 24.8%	101.2%	+ 3.7%	76	- 27.8%	41	+ 7.9%
66012	$193,250	- 29.5%	$303,630	+ 11.4%	97.9%	+ 0.7%	73	- 43.0%	8	+ 100.0%
66020	$377,000	+ 53.9%	$377,000	+ 53.9%	98.0%	+ 57.9%	113	- 82.9%	2	+ 100.0%
66027	$0	--	$0	--	0.0%	--	0	--	0	--
66043	$184,950	- 0.0%	$220,850	+ 20.4%	96.4%	+ 1.7%	129	+ 76.1%	16	- 30.4%
66044	$261,500	--	$261,500	--	96.7%	--	63	--	2	--
66048	$130,000	+ 17.9%	$144,698	+ 28.2%	94.1%	+ 0.2%	87	- 9.2%	97	+ 29.3%
66052	$210,000	+ 45.8%	$202,463	- 22.7%	92.2%	+ 4.9%	136	- 15.6%	4	0.0%
66054	$0	- 100.0%	$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
66086	$160,250	+ 9.1%	$179,566	- 2.7%	95.6%	+ 4.4%	92	- 31.2%	34	+ 25.9%

Marketwatch Report
Q1-2016

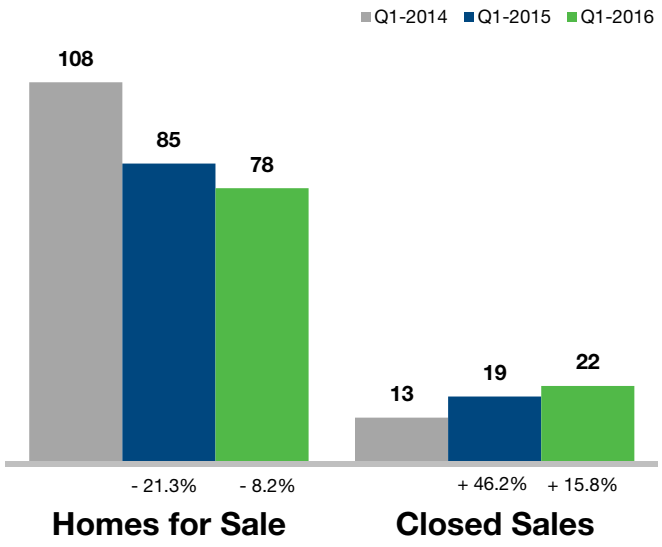
KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Linn County, KS

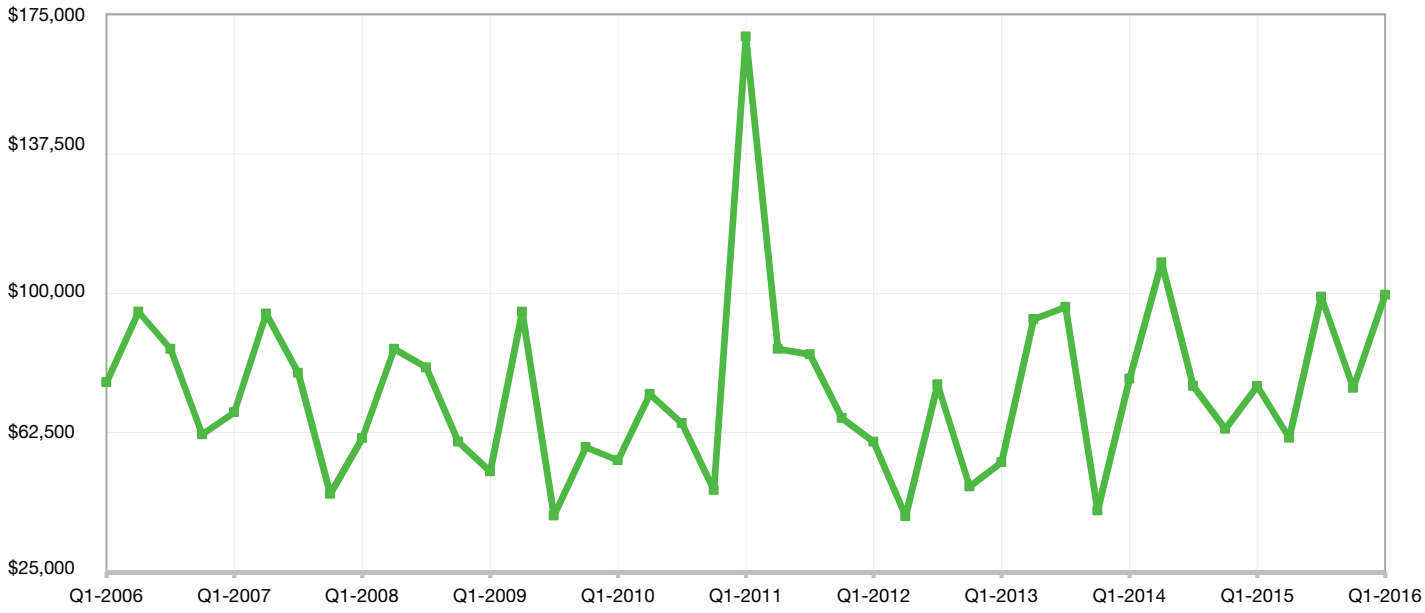
Key Metrics

	Q1-2016	1-Yr Chg
Median Sales Price	$99,500	+ 32.7%
Average Sales Price	$137,998	+ 28.2%
Pct. of Orig. Price Received	90.3%	+ 0.4%
Inventory	78	- 8.2%
Closed Sales	22	+ 15.8%
Supply	9.5	+ 10.5%
Days on Market	99	- 38.5%

Market Activity



Historical Median Sales Price for Linn County, KS



Marketwatch Report

Q1-2016

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Linn, KS County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg
66010	$0	--	$0	--	0.0%	--	0	--	0	--
66014	$317,500	--	$317,500	--	93.3%	--	42	--	2	--
66040	$94,000	↓ - 40.5%	$102,667	↓ - 27.6%	89.6%	↑ + 2.9%	92	↑ + 220.0%	12	↑ + 200.0%
66056	$71,000	↓ - 12.3%	$140,817	↑ + 73.8%	89.1%	↑ + 18.5%	87	↓ - 82.0%	3	↑ + 50.0%
66072	$0	↓ - 100.0%	$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66075	$155,000	↑ + 210.0%	$173,500	↑ + 160.4%	92.2%	↑ + 6.1%	146	↓ - 23.4%	4	↓ - 50.0%
66738	$0	--	$0	--	0.0%	--	0	--	0	--
66767	$52,500	--	$52,500	--	89.4%	--	153	--	1	--

Marketwatch Report
Q1-2016

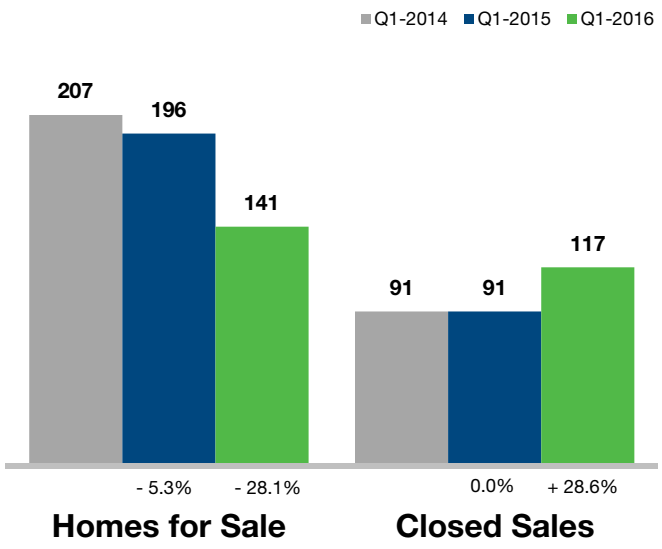
KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Miami County, KS

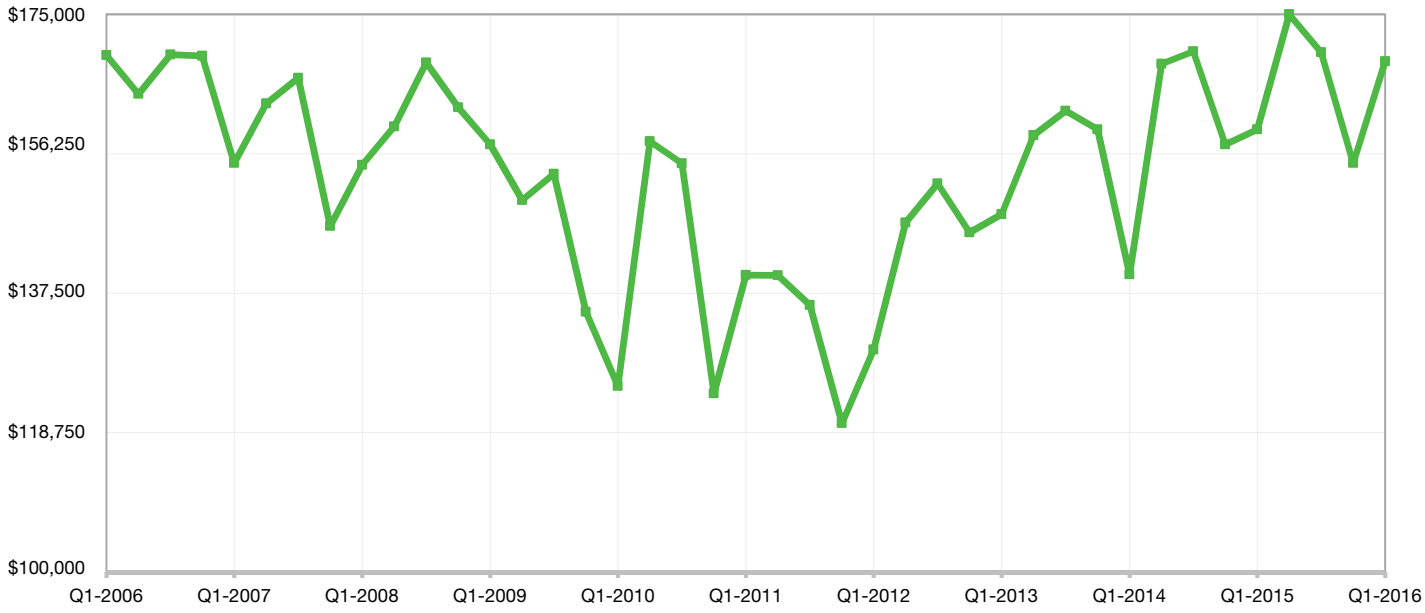
Key Metrics

	Q1-2016	1-Yr Chg
Median Sales Price	$168,700	+ 5.8%
Average Sales Price	$219,461	+ 20.8%
Pct. of Orig. Price Received	92.3%	+ 0.3%
Inventory	141	- 28.1%
Closed Sales	117	+ 28.6%
Supply	3.0	- 45.5%
Days on Market	99	- 1.3%

Market Activity



Historical Median Sales Price for Miami County, KS



Marketwatch Report

Q1-2016

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Miami County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg
66013	$0	- 100.0%	$0	- 100.0%	0.0%	- 100.0%	15	+ 66.7%	1	0.0%
66021	$0	--	$0	--	0.0%	--	0	--	0	--
66026	$0	--	$0	--	0.0%	--	0	--	0	--
66036	$0	--	$0	--	0.0%	--	0	--	0	--
66053	$173,000	+ 15.3%	$235,624	+ 25.9%	92.0%	- 1.0%	103	+ 2.7%	39	+ 34.5%
66064	$72,500	+ 17.9%	$76,729	- 25.7%	89.8%	+ 14.8%	183	+ 5.1%	14	+ 133.3%
66071	$163,000	+ 6.9%	$187,409	+ 11.2%	92.0%	- 0.8%	84	- 17.7%	37	- 7.5%
66072	$0	--	$0	--	0.0%	--	0	--	0	--
66079	$0	--	$0	--	0.0%	--	0	--	0	--
66083	$185,000	- 6.1%	$202,462	- 16.3%	97.3%	+ 4.3%	72	- 5.9%	22	+ 46.7%
66092	$85,850	--	$85,850	--	71.8%	--	112	--	1	--

Marketwatch Report
Q1-2016

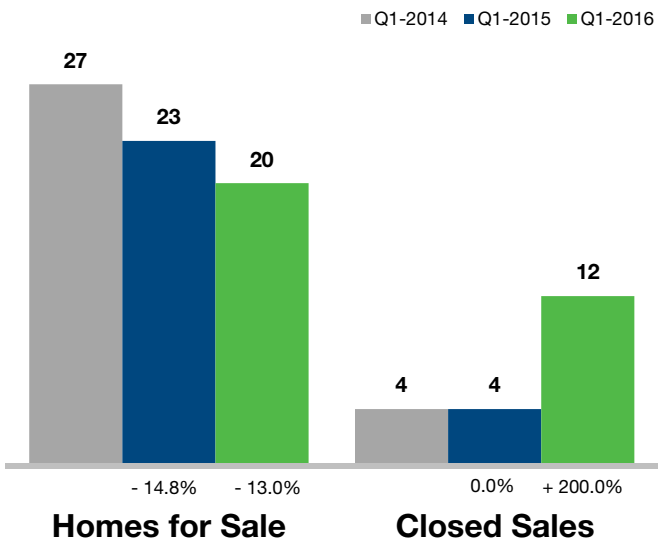
KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Osage County, KS

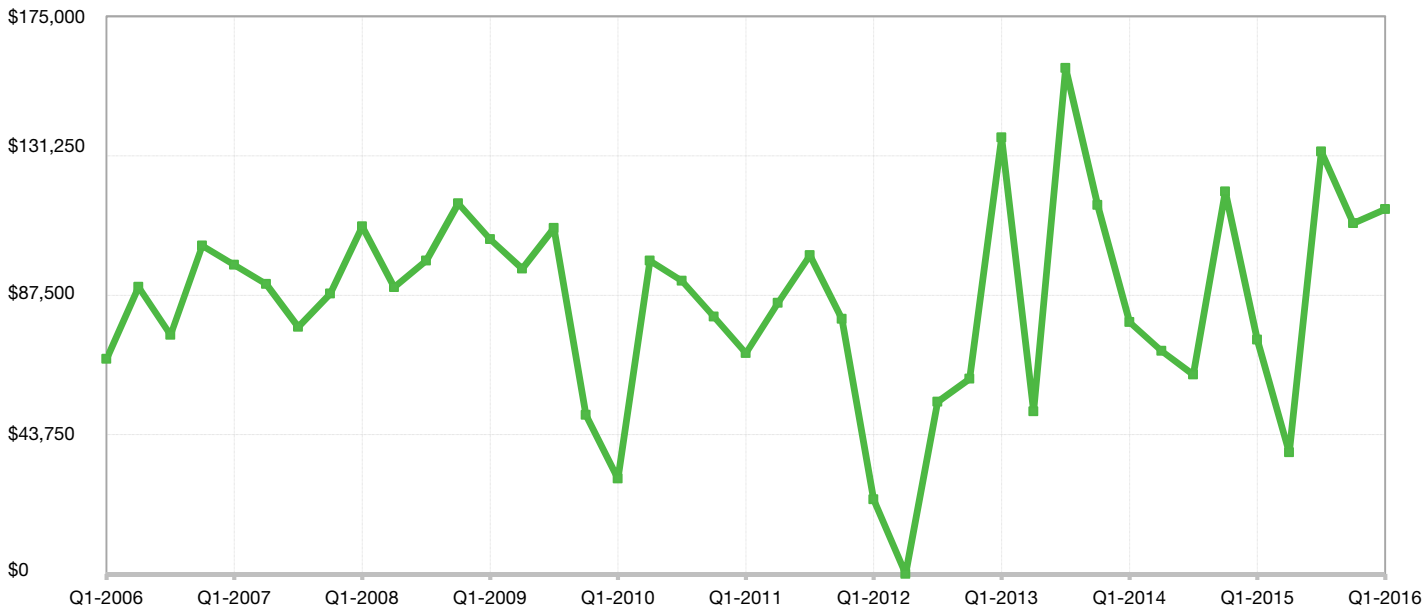
Key Metrics

	Q1-2016	1-Yr Chg
Median Sales Price	$114,500	+ 55.8%
Average Sales Price	$125,260	+ 97.6%
Pct. of Orig. Price Received	86.0%	+ 8.6%
Inventory	20	- 13.0%
Closed Sales	12	+ 200.0%
Supply	7.5	- 14.8%
Days on Market	116	+ 0.4%

Market Activity



Historical Median Sales Price for Osage County, KS



Marketwatch Report

Q1-2016

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Osage County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg
66409	$0	--	$0	--	0.0%	--	0	--	0	--
66413	$0	↓ - 100.0%	$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66414	$50,000	--	$50,000	--	100.0%	--	24	--	1	--
66451	$44,000	--	$44,000	--	78.2%	--	93	--	1	--
66510	$200,000	--	$200,000	--	89.1%	--	40	--	1	--
66523	$85,000	--	$96,374	--	87.5%	--	198	--	3	--
66524	$160,000	↑ + 83.9%	$160,000	↑ + 83.9%	91.4%	↓ - 2.8%	0	↓ - 100.0%	1	→ 0.0%
66528	$144,250	↑ + 930.4%	$144,250	↑ + 930.4%	84.9%	↑ + 63.7%	117	↑ + 35.5%	2	↑ + 100.0%
66537	$65,000	--	$65,000	--	81.3%	--	88	--	1	--
66543	$136,500	↑ + 47.6%	$136,500	↑ + 47.6%	91.0%	↑ + 0.1%	51	↓ - 65.5%	1	→ 0.0%
66546	$0	--	$0	--	0.0%	--	0	--	0	--
66856	$270,000	--	$270,000	--	68.4%	--	263	--	1	--
66868	$0	--	$0	--	0.0%	--	0	--	0	--
66871	$0	--	$0	--	0.0%	--	0	--	0	--

Marketwatch Report
Q1-2016

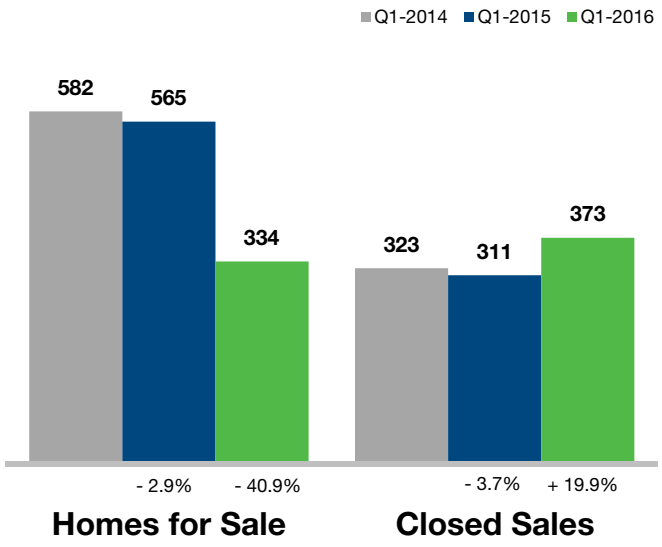
KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Wyandotte County, KS

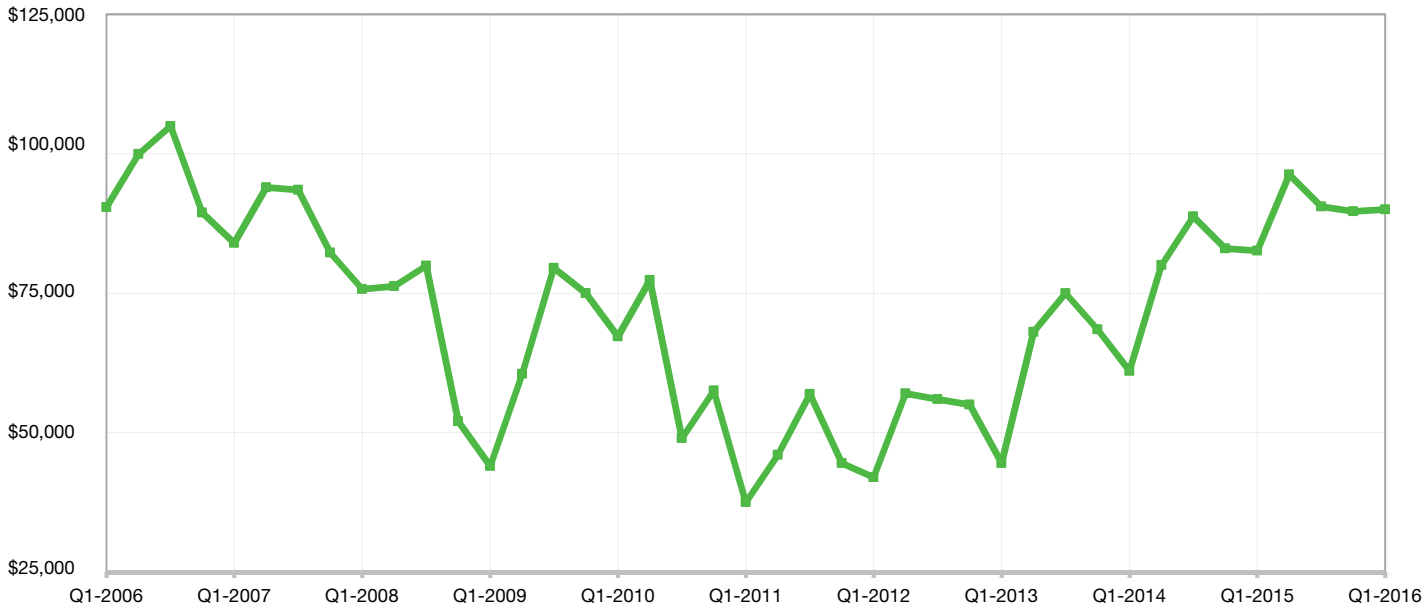
Key Metrics

	Q1-2016	1-Yr Chg
Median Sales Price	$90,000	+ 9.0%
Average Sales Price	$108,374	+ 11.2%
Pct. of Orig. Price Received	94.6%	+ 1.7%
Inventory	334	- 40.9%
Closed Sales	373	+ 19.9%
Supply	2.4	- 46.7%
Days on Market	80	- 13.0%

Market Activity



Historical Median Sales Price for Wyandotte County, KS



Marketwatch Report

Q1-2016

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Wyandotte County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg
66012	$170,000	+ 21.9%	$173,643	+ 30.5%	95.2%	+ 6.2%	80	- 35.8%	27	+ 22.7%
66101	$33,130	+ 16.2%	$49,783	- 4.1%	92.2%	+ 9.3%	69	- 59.7%	14	0.0%
66102	$45,000	+ 16.1%	$56,642	+ 23.0%	92.3%	- 0.0%	104	+ 56.9%	57	+ 67.6%
66103	$81,363	+ 17.4%	$82,213	- 8.2%	90.1%	- 1.0%	39	- 52.4%	25	+ 4.2%
66104	$35,000	- 33.3%	$53,646	- 4.3%	92.9%	+ 2.5%	79	- 44.3%	55	+ 14.6%
66105	$15,974	- 71.0%	$24,991	- 54.6%	80.8%	- 31.0%	130	+ 124.1%	3	+ 200.0%
66106	$65,000	- 18.8%	$90,248	+ 12.2%	95.1%	+ 0.9%	58	- 8.2%	45	- 15.1%
66109	$170,000	+ 20.4%	$181,004	+ 12.2%	97.9%	+ 0.7%	94	+ 33.8%	93	+ 45.3%
66110	$0	--	$0	--	0.0%	--	0	--	0	--
66111	$112,000	- 7.4%	$123,489	- 3.4%	93.2%	- 0.4%	83	- 12.3%	23	- 8.0%
66112	$93,000	- 1.6%	$96,713	+ 2.4%	96.9%	+ 3.1%	64	- 32.5%	30	+ 20.0%
66113	$0	--	$0	--	0.0%	--	0	--	0	--
66115	$0	--	$0	--	0.0%	--	0	--	0	--
66117	$0	--	$0	--	0.0%	--	0	--	0	--
66118	$0	--	$0	--	0.0%	--	0	--	0	--
66119	$0	--	$0	--	0.0%	--	0	--	0	--
66160	$0	--	$0	--	0.0%	--	0	--	0	--

Marketwatch Report
Q1-2016

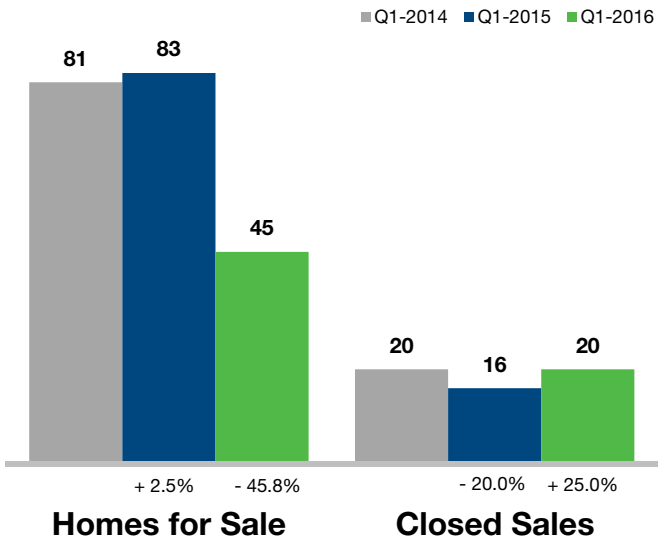
KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Bates County, MO

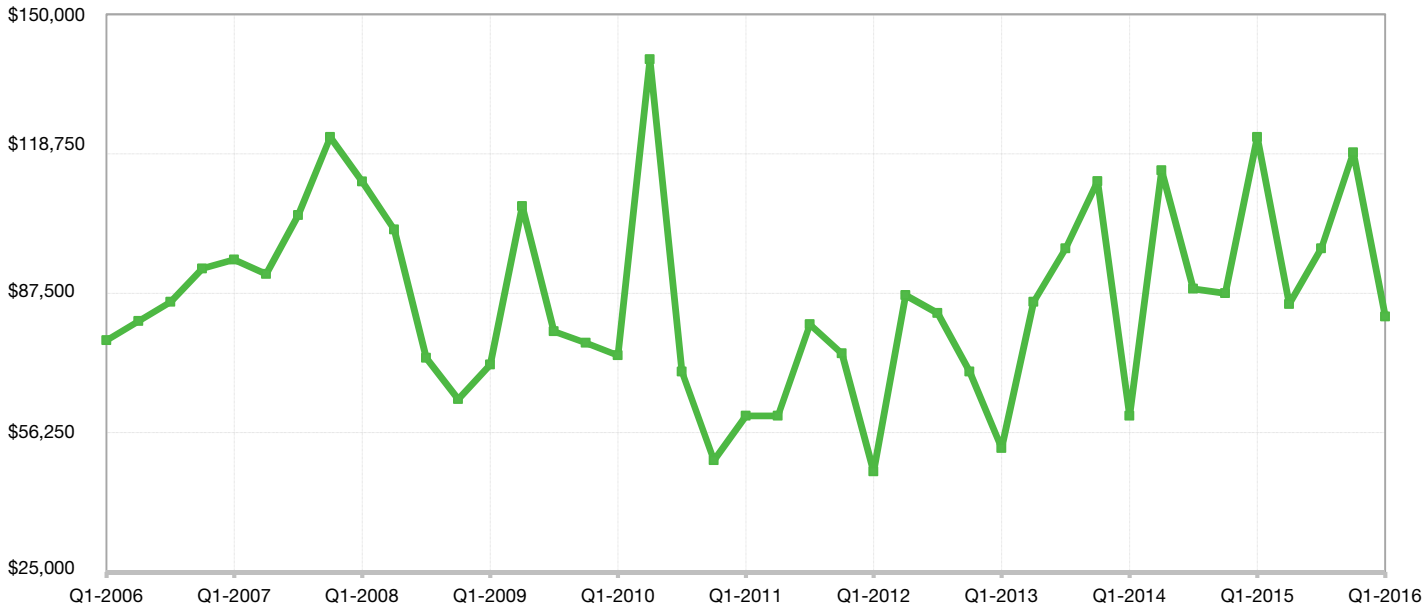
Key Metrics

	Q1-2016	1-Yr Chg
Median Sales Price	$82,250	- 32.9%
Average Sales Price	$104,426	- 10.3%
Pct. of Orig. Price Received	85.7%	- 2.1%
Inventory	45	- 45.8%
Closed Sales	20	+ 25.0%
Supply	6.1	- 51.2%
Days on Market	193	+ 8.2%

Market Activity



Historical Median Sales Price for Bates County, MO



Marketwatch Report

Q1-2016

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Bates County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg
64720	$162,000	+ 29.6%	$137,000	+ 16.2%	88.5%	- 3.7%	108	- 54.2%	5	0.0%
64722	$0	- 100.0%	$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64723	$115,000	- 4.2%	$115,000	- 4.2%	68.5%	- 28.8%	148	+ 1,133.3%	1	0.0%
64724	$0	--	$0	--	0.0%	--	0	--	0	--
64730	$60,250	+ 25.5%	$73,034	- 19.6%	84.3%	+ 3.6%	228	+ 35.6%	8	+ 14.3%
64742	$102,000	--	$102,000	--	88.7%	--	197	--	1	--
64745	$0	--	$0	--	0.0%	--	0	--	0	--
64752	$0	- 100.0%	$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64770	$0	--	$0	--	0.0%	--	0	--	0	--
64779	$74,500	--	$122,000	--	89.5%	--	221	--	3	--
64780	$90,000	--	$90,000	--	83.2%	--	60	--	1	--
64788	$0	--	$0	--	0.0%	--	0	--	0	--

Marketwatch Report
Q1-2016

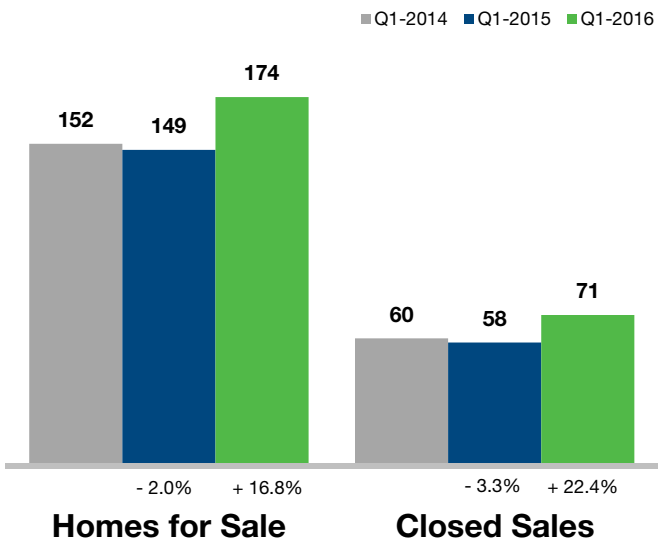
KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Buchanan County, MO

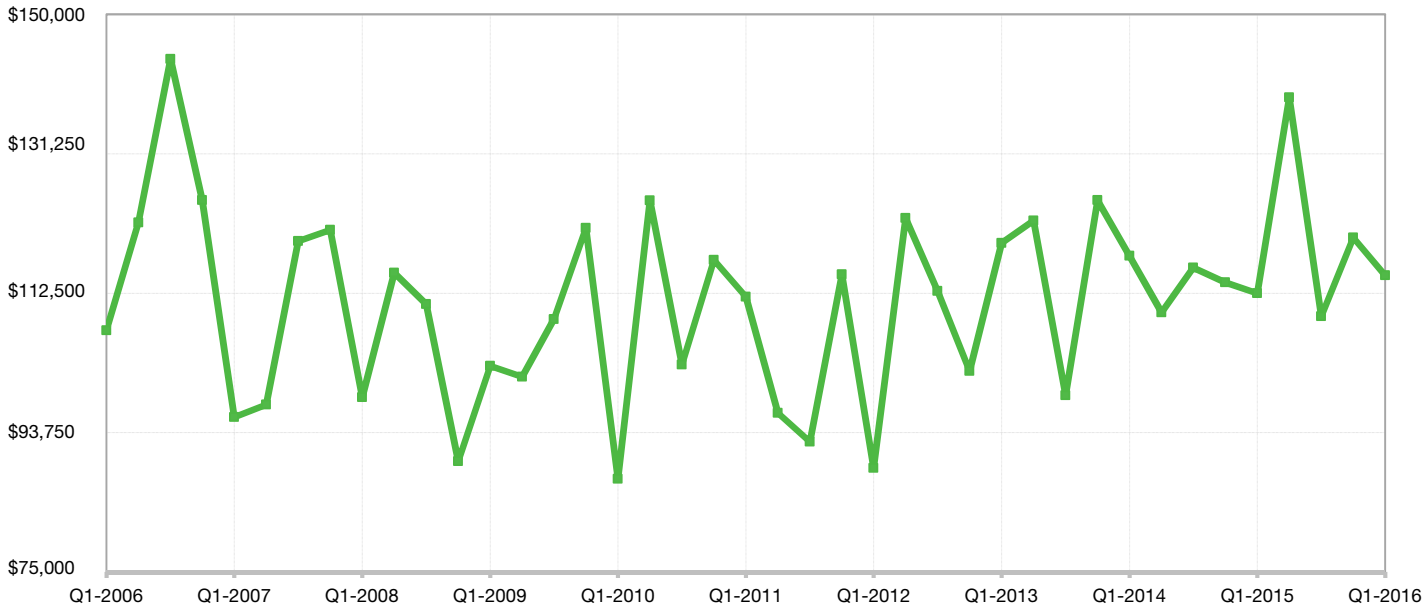
Key Metrics

	Q1-2016	1-Yr Chg
Median Sales Price	$114,900	+ 2.1%
Average Sales Price	$133,439	- 2.1%
Pct. of Orig. Price Received	91.9%	+ 2.1%
Inventory	174	+ 16.8%
Closed Sales	71	+ 22.4%
Supply	6.5	+ 4.8%
Days on Market	70	- 56.4%

Market Activity



Historical Median Sales Price for Buchanan County, MO



Marketwatch Report

Q1-2016

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Buchanan County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg
64401	$118,500	--	$118,500	--	98.8%	--	32	--	1	--
64440	$0	--	$0	--	0.0%	--	0	--	0	--
64443	$108,900	--	$127,300	--	96.8%	--	66	--	3	--
64444	$0	--	$0	--	0.0%	--	0	--	0	--
64448	$365,000	+ 113.6%	$365,000	+ 113.6%	83.1%	- 12.5%	104	+ 121.3%	1	0.0%
64454	$0	--	$0	--	0.0%	--	0	--	0	--
64484	$120,000	--	$120,000	--	96.1%	--	392	--	1	--
64490	$0	--	$0	--	0.0%	--	0	--	0	--
64501	$60,000	- 20.0%	$86,453	+ 25.1%	80.0%	- 8.8%	69	- 40.1%	5	- 28.6%
64502	$0	--	$0	--	0.0%	--	0	--	0	--
64503	$106,500	+ 41.5%	$119,789	+ 69.1%	96.8%	+ 19.6%	93	- 35.6%	9	+ 28.6%
64504	$86,525	+ 113.6%	$105,263	+ 58.2%	80.5%	- 2.7%	81	- 62.0%	4	- 50.0%
64505	$110,750	- 54.6%	$150,023	- 39.5%	91.5%	- 3.8%	72	- 75.8%	14	+ 27.3%
64506	$142,500	- 7.8%	$167,713	+ 1.0%	95.4%	+ 1.6%	50	- 54.0%	18	0.0%
64507	$85,000	+ 8.3%	$95,880	+ 14.3%	90.1%	- 0.6%	56	- 37.0%	15	+ 150.0%
64508	$0	--	$0	--	0.0%	--	0	--	0	--

Marketwatch Report
Q1-2016

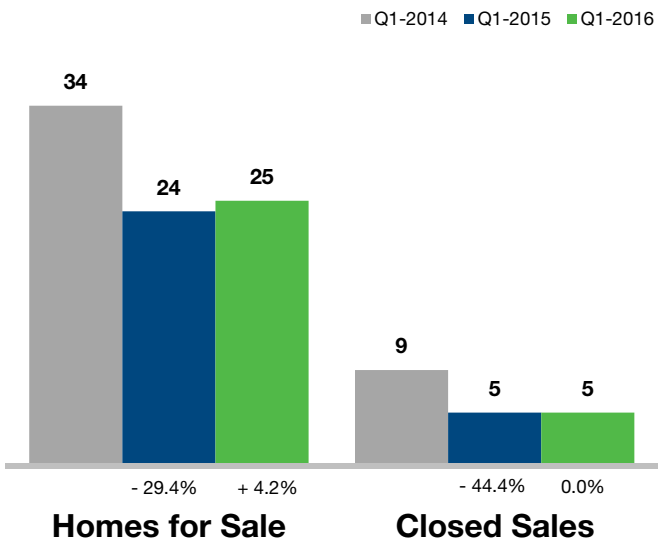
KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Caldwell County, MO

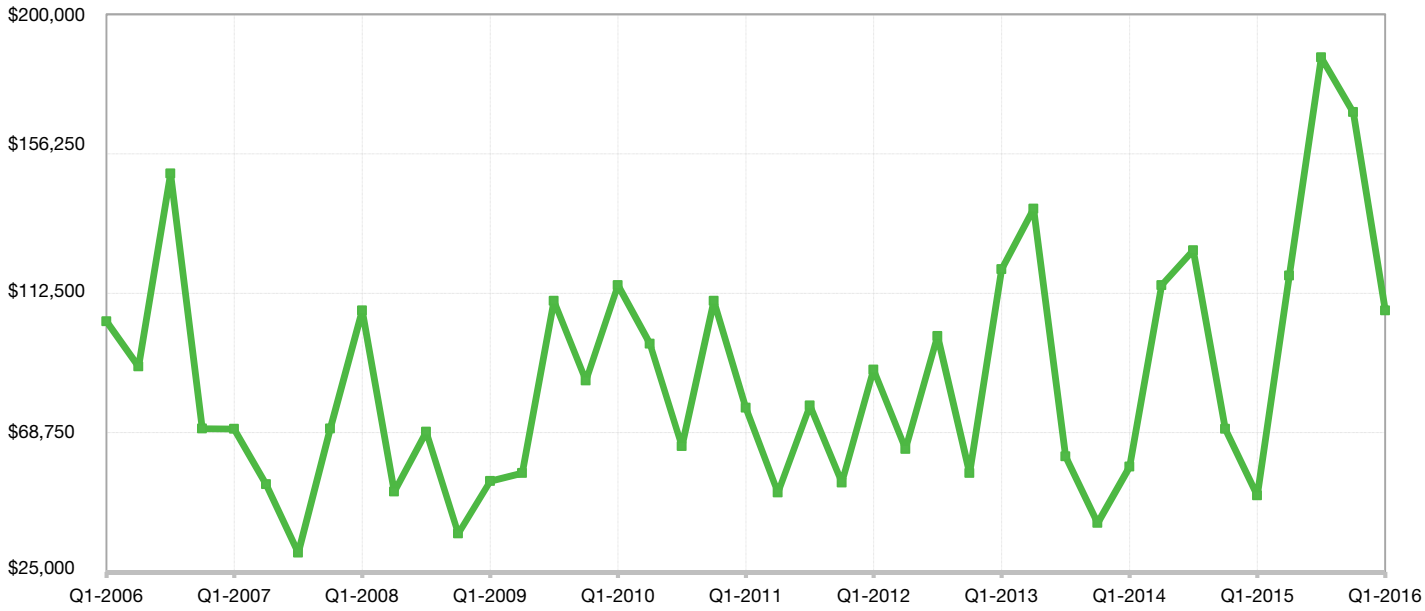
Key Metrics

	Q1-2016	1-Yr Chg
Median Sales Price	$107,000	+ 118.4%
Average Sales Price	$113,580	+ 151.4%
Pct. of Orig. Price Received	90.6%	+ 7.9%
Inventory	25	+ 4.2%
Closed Sales	5	0.0%
Supply	6.8	+ 11.5%
Days on Market	111	+ 86.5%

Market Activity



Historical Median Sales Price for Caldwell County, MO



Marketwatch Report

Q1-2016

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Caldwell County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg
64429	$130,450	--	$130,450	--	94.6%	--	103	--	2	--
64465	$0	--	$0	--	0.0%	--	0	--	0	--
64624	$0	↓ - 100.0%	$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64625	$0	--	$0	--	0.0%	--	0	--	0	--
64637	$0	--	$0	--	0.0%	--	0	--	0	--
64644	$53,000	↑ + 112.0%	$53,000	↑ + 84.9%	87.2%	↑ + 17.1%	81	↓ - 4.0%	2	↓ - 33.3%
64649	$0	--	$0	--	0.0%	--	0	--	0	--
64650	$0	--	$0	--	0.0%	--	0	--	0	--
64671	$201,000	↑ + 175.7%	$201,000	↑ + 175.7%	89.4%	↓ - 9.9%	186	↑ + 389.5%	1	→ 0.0%

Marketwatch Report
Q1-2016

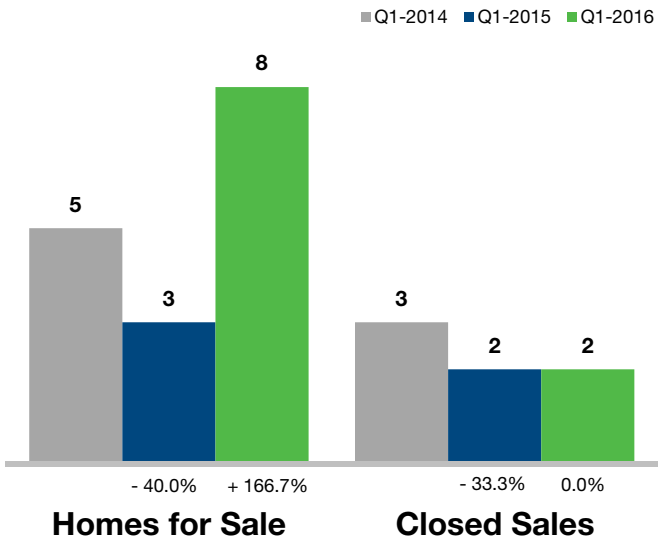
KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Carroll County, MO

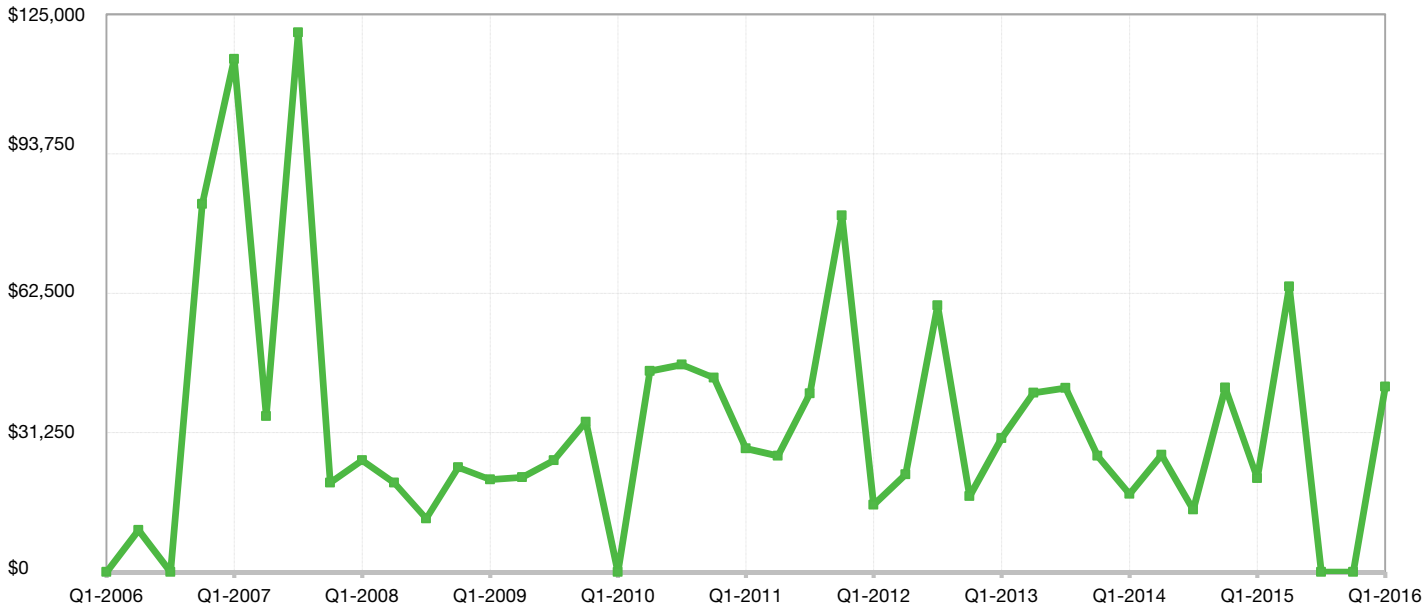
Key Metrics

	Q1-2016	1-Yr Chg
Median Sales Price	$41,500	+ 97.6%
Average Sales Price	$41,500	+ 97.6%
Pct. of Orig. Price Received	100.0%	+ 41.4%
Inventory	8	+ 166.7%
Closed Sales	2	0.0%
Supply	5.3	+ 165.0%
Days on Market	316	+ 207.8%

Market Activity



Historical Median Sales Price for Carroll County, MO



Marketwatch Report

Q1-2016

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Carroll County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg
64035	$0	--	$0	--	0.0%	--	0	--	0	--
64622	$0	--	$0	--	0.0%	--	0	--	0	--
64623	$0	--	$0	--	0.0%	--	0	--	0	--
64624	$0	--	$0	--	0.0%	--	0	--	0	--
64633	$79,000	↑ + 276.2%	$79,000	↑ + 276.2%	100.0%	↑ + 41.4%	105	↑ + 2.4%	1	↓ - 50.0%
64638	$0	--	$0	--	0.0%	--	0	--	0	--
64639	$0	--	$0	--	0.0%	--	0	--	0	--
64643	$0	--	$0	--	0.0%	--	0	--	0	--
64668	$4,000	--	$4,000	--	0.0%	--	526	--	1	--
64680	$0	--	$0	--	0.0%	--	0	--	0	--
64682	$0	--	$0	--	0.0%	--	0	--	0	--

Marketwatch Report
Q1-2016

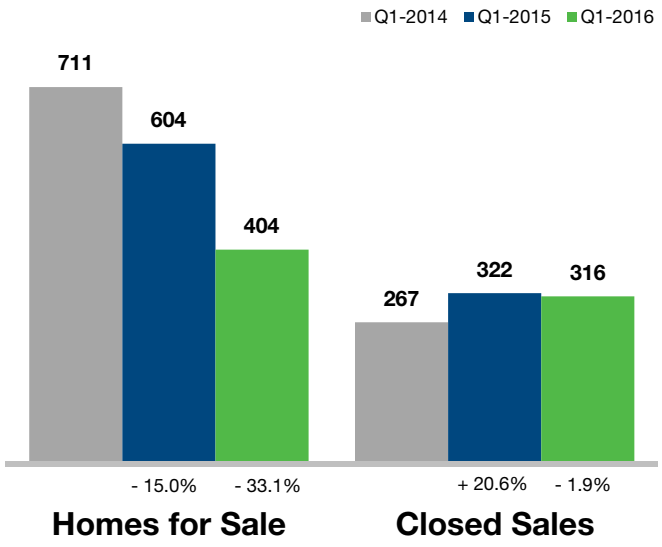
KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Cass County, MO

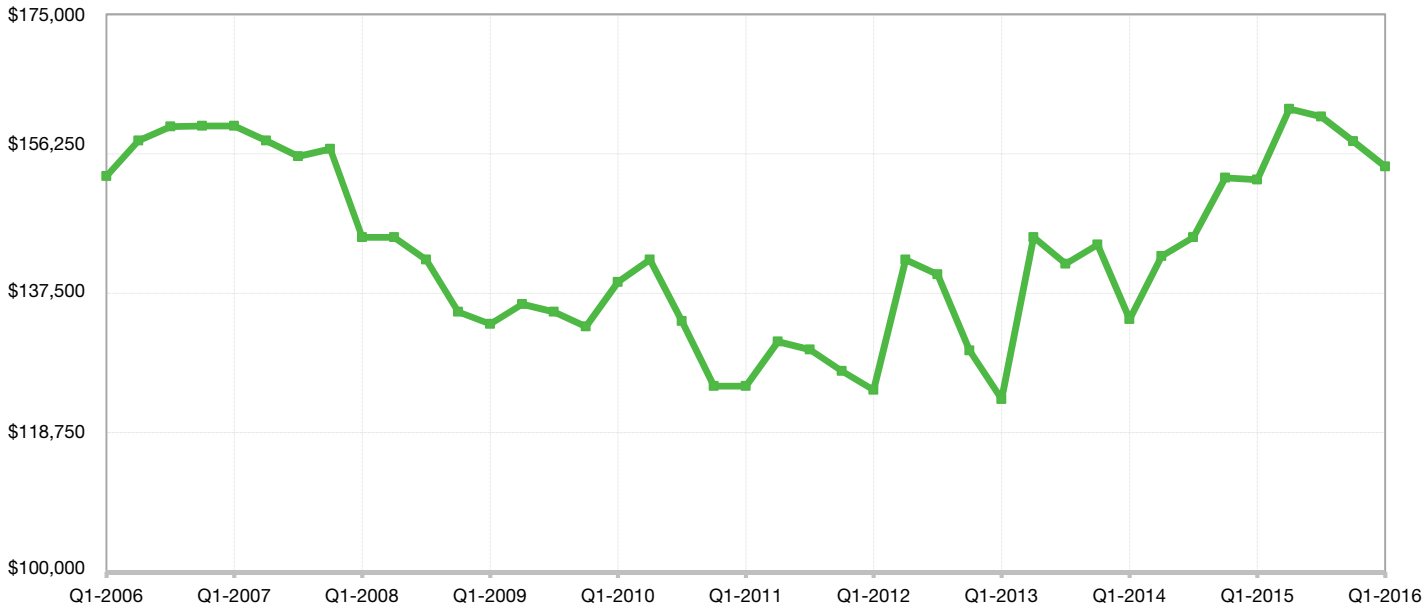
Key Metrics

	Q1-2016	1-Yr Chg
Median Sales Price	$154,500	+ 1.1%
Average Sales Price	$175,313	- 3.2%
Pct. of Orig. Price Received	94.9%	+ 1.2%
Inventory	404	- 33.1%
Closed Sales	316	- 1.9%
Supply	2.9	- 39.6%
Days on Market	96	- 16.8%

Market Activity



Historical Median Sales Price for Cass County, MO



Marketwatch Report

Q1-2016

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Cass County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg
64012	$130,000	+ 2.6%	$143,434	- 12.5%	95.6%	+ 1.3%	83	- 12.4%	77	+ 6.9%
64034	$340,000	+ 25.5%	$340,000	+ 2.0%	93.7%	+ 0.0%	101	- 33.9%	2	- 66.7%
64078	$174,000	+ 18.9%	$189,549	+ 10.6%	96.8%	+ 3.6%	71	- 34.3%	31	- 18.4%
64080	$150,450	- 0.7%	$171,995	+ 7.7%	96.4%	+ 6.3%	71	- 52.7%	40	- 9.1%
64082	$402,400	+ 62.8%	$370,653	+ 33.1%	95.8%	- 0.6%	142	+ 7.7%	10	- 37.5%
64083	$205,000	+ 17.1%	$215,189	+ 5.6%	97.2%	+ 1.4%	102	- 1.8%	87	- 1.1%
64090	$0	--	$0	--	0.0%	--	0	--	0	--
64147	$0	--	$0	--	0.0%	--	0	--	0	--
64701	$130,000	- 5.1%	$139,981	- 6.1%	89.5%	- 4.8%	145	+ 11.4%	34	0.0%
64725	$120,000	+ 11.4%	$133,580	- 7.8%	94.2%	+ 9.7%	92	- 1.9%	5	+ 25.0%
64734	$113,250	- 44.6%	$103,750	- 49.2%	81.1%	- 0.4%	68	- 69.9%	4	+ 100.0%
64739	$0	--	$0	--	0.0%	--	0	--	0	--
64742	$49,500	+ 16.5%	$66,500	+ 56.5%	71.4%	- 28.9%	207	+ 133.9%	3	+ 50.0%
64743	$84,950	--	$84,950	--	92.7%	--	53	--	2	--
64746	$81,175	- 75.0%	$100,588	- 69.0%	96.0%	+ 6.9%	130	- 26.6%	4	+ 100.0%
64747	$108,000	+ 14.3%	$98,588	- 3.4%	88.8%	+ 0.9%	100	- 29.0%	15	+ 25.0%

Marketwatch Report
Q1-2016

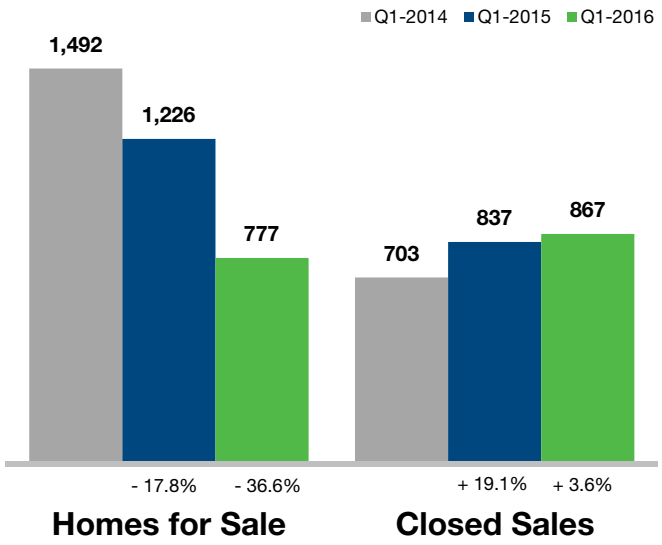
KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Clay County, MO

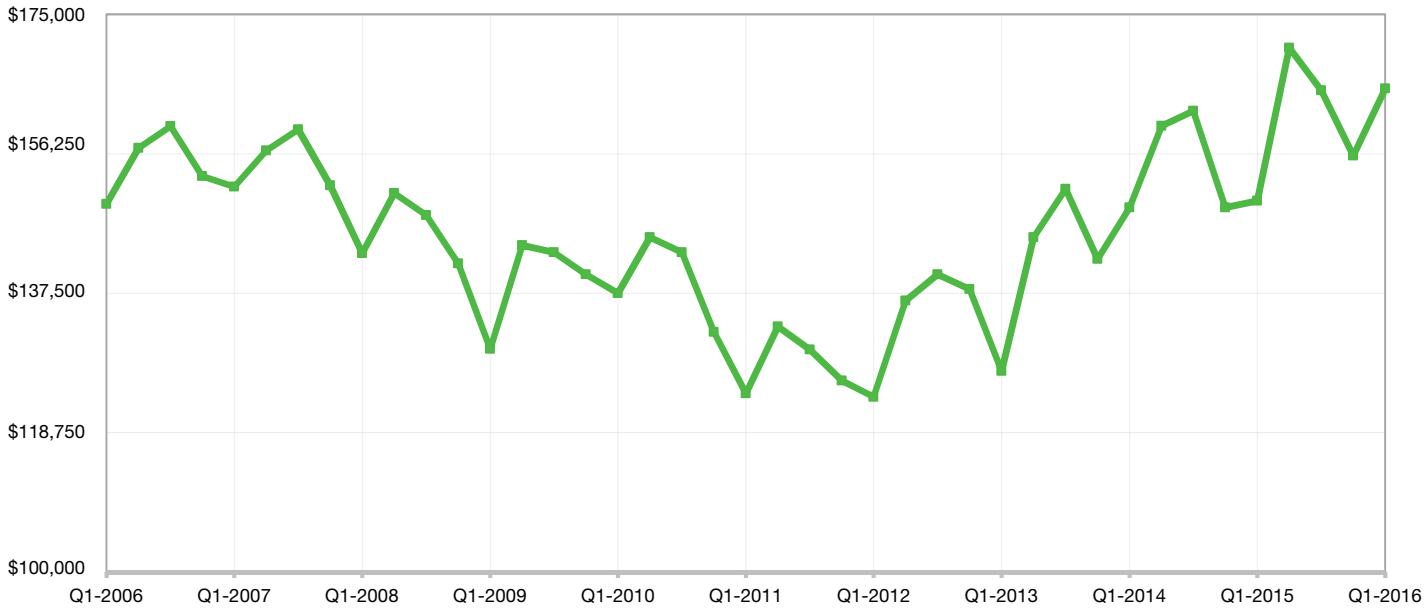
Key Metrics

	Q1-2016	1-Yr Chg
Median Sales Price	$165,000	+ 10.1%
Average Sales Price	$186,481	+ 11.1%
Pct. of Orig. Price Received	96.2%	+ 1.7%
Inventory	777	- 36.6%
Closed Sales	867	+ 3.6%
Supply	2.0	- 44.4%
Days on Market	81	- 10.7%

Market Activity



Historical Median Sales Price for Clay County, MO



Marketwatch Report

Q1-2016

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Clay County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg
64024	$101,000	+ 6.3%	$119,653	+ 21.2%	92.8%	+ 2.0%	81	- 26.2%	34	- 8.1%
64048	$251,825	+ 131.5%	$267,932	+ 104.3%	93.4%	+ 3.8%	143	+ 49.5%	8	- 20.0%
64060	$208,000	+ 14.9%	$220,478	+ 9.9%	96.7%	+ 0.4%	97	+ 8.0%	58	+ 9.4%
64062	$107,500	- 52.9%	$107,500	- 52.9%	97.8%	+ 0.8%	42	+ 950.0%	1	0.0%
64068	$169,000	+ 14.6%	$179,681	+ 12.8%	94.3%	+ 1.1%	78	- 2.5%	98	- 3.9%
64069	$0	--	$0	--	0.0%	--	0	--	0	--
64072	$0	--	$0	--	0.0%	--	0	--	0	--
64073	$0	--	$0	--	0.0%	--	0	--	0	--
64077	$0	--	$0	--	0.0%	--	0	--	0	--
64089	$180,000	- 0.7%	$208,448	+ 2.7%	97.5%	+ 0.7%	83	- 18.4%	63	+ 31.3%
64116	$130,000	+ 10.6%	$154,356	+ 24.7%	96.2%	+ 4.1%	103	+ 19.4%	42	- 16.0%
64117	$83,000	+ 2.5%	$86,922	+ 8.4%	92.8%	+ 1.4%	92	- 2.2%	49	0.0%
64118	$125,000	+ 5.0%	$130,307	+ 7.4%	96.7%	+ 4.1%	67	- 25.2%	119	- 10.5%
64119	$115,000	- 11.3%	$138,084	- 3.9%	95.3%	+ 1.8%	71	- 26.0%	134	+ 18.6%
64144	$0	--	$0	--	0.0%	--	0	--	0	--
64155	$185,000	+ 5.9%	$217,613	+ 13.3%	96.9%	- 0.6%	89	+ 4.2%	91	+ 1.1%
64156	$285,075	+ 29.6%	$287,361	+ 16.9%	100.9%	+ 2.9%	84	- 22.0%	34	+ 9.7%
64157	$245,000	+ 4.7%	$281,175	+ 5.8%	98.3%	+ 0.3%	75	- 9.1%	122	+ 24.5%
64158	$196,000	+ 0.8%	$207,001	+ 10.9%	93.9%	- 2.6%	65	- 26.5%	11	+ 10.0%
64161	$0	- 100.0%	$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64165	$274,250	+ 11.0%	$274,250	+ 11.3%	98.8%	+ 1.9%	306	+ 183.9%	1	- 80.0%
64166	$0	- 100.0%	$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64167	$0	- 100.0%	$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64188	$0	--	$0	--	0.0%	--	0	--	0	--

Marketwatch Report
Q1-2016

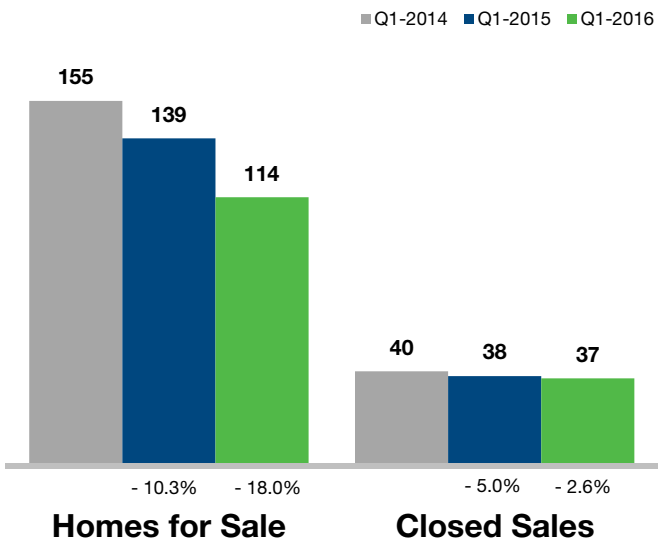
KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Clinton County, MO

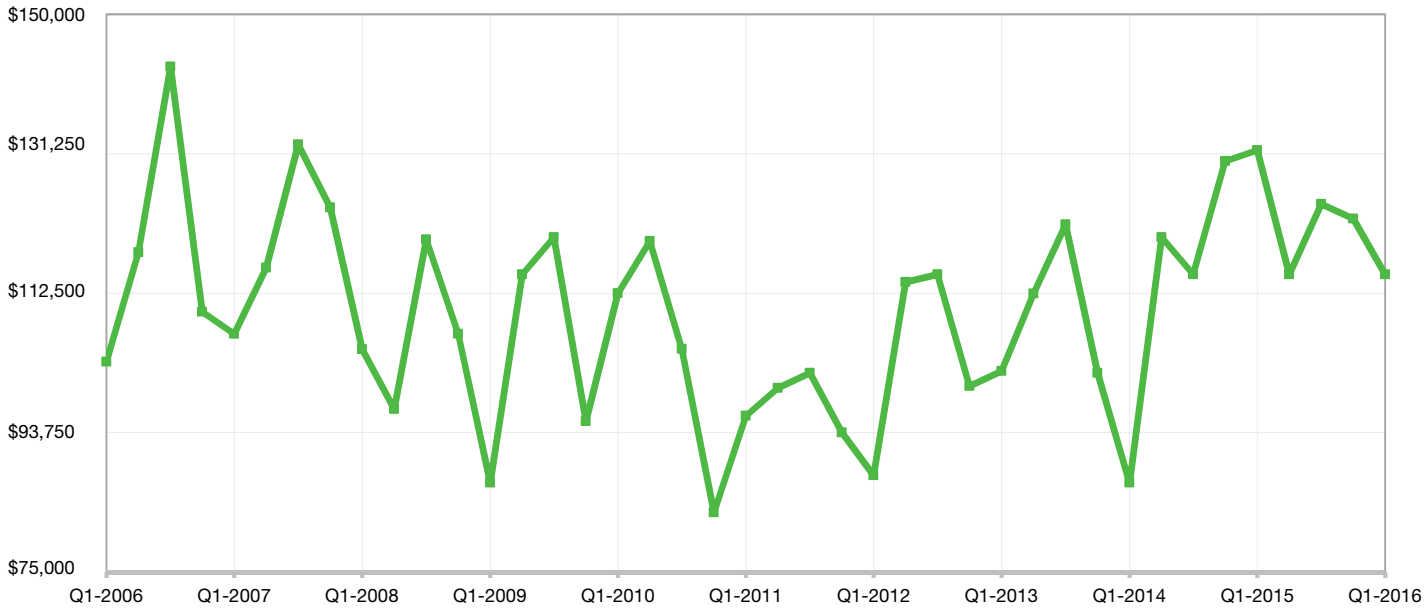
Key Metrics

	Q1-2016	1-Yr Chg
Median Sales Price	$115,000	- 12.7%
Average Sales Price	$116,454	- 11.8%
Pct. of Orig. Price Received	97.4%	+ 7.4%
Inventory	114	- 18.0%
Closed Sales	37	- 2.6%
Supply	5.5	- 26.7%
Days on Market	97	- 16.7%

Market Activity



Historical Median Sales Price for Clinton County, MO



Marketwatch Report

Q1-2016

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Clinton County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg
64062	$236,500	--	$236,500	--	93.8%	--	98	--	2	--
64429	$98,750	+ 70.3%	$103,763	+ 22.9%	99.4%	+ 18.7%	111	+ 10.3%	8	+ 14.3%
64454	$93,750	- 45.7%	$95,787	- 50.1%	95.6%	- 0.1%	120	+ 89.7%	8	+ 100.0%
64465	$89,450	- 32.4%	$108,700	- 15.4%	104.8%	+ 10.6%	67	- 42.7%	8	0.0%
64474	$0	--	$0	--	0.0%	--	0	--	0	--
64477	$109,250	+ 23.4%	$113,825	- 9.1%	84.5%	- 3.6%	120	- 25.2%	4	- 50.0%
64490	$0	--	$0	--	0.0%	--	0	--	0	--
64492	$137,000	+ 25.7%	$147,000	+ 2.1%	94.7%	- 1.9%	44	- 46.8%	3	- 50.0%
64493	$50,000	- 53.3%	$50,000	- 53.3%	90.9%	+ 15.5%	380	+ 54.2%	1	- 50.0%

Marketwatch Report
Q1-2016

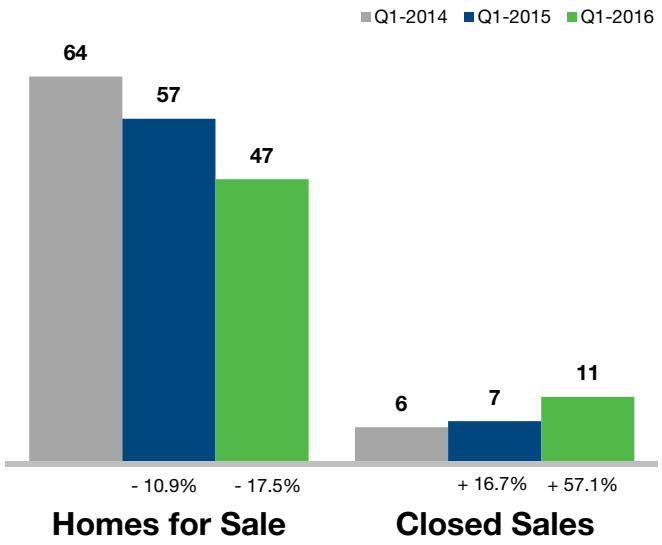
KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Daviess County, MO

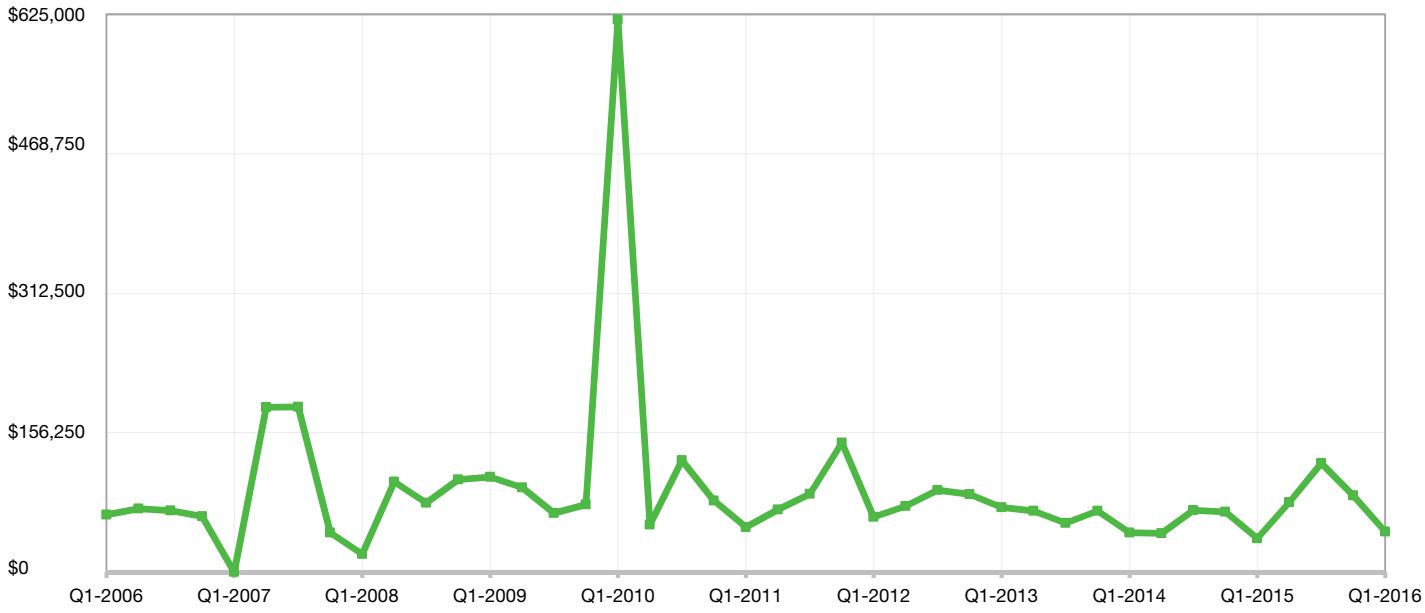
Key Metrics

	Q1-2016	1-Yr Chg
Median Sales Price	$45,250	+ 20.7%
Average Sales Price	$64,973	+ 42.1%
Pct. of Orig. Price Received	82.9%	- 1.4%
Inventory	47	- 17.5%
Closed Sales	11	+ 57.1%
Supply	9.6	- 29.9%
Days on Market	201	+ 1.7%

Market Activity



Historical Median Sales Price for Daviess County, MO



Marketwatch Report

Q1-2016

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Daviess County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg
64497	$0	--	$0	--	0.0%	--	0	--	0	--
64620	$32,500	↓ - 45.8%	$32,500	↓ - 45.8%	108.3%	↑ + 35.4%	119	↓ - 67.7%	1	→ 0.0%
64625	$0	--	$0	--	0.0%	--	0	--	0	--
64636	$0	↓ - 100.0%	$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	--	0	↓ - 100.0%
64640	$47,000	↓ - 28.5%	$46,440	↓ - 29.4%	81.8%	↓ - 16.7%	127	↑ + 14.1%	5	↑ + 150.0%
64642	$0	--	$0	--	0.0%	--	0	--	0	--
64644	$0	↓ - 100.0%	$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64647	$235,000	--	$235,000	--	81.3%	--	694	--	1	--
64648	$97,000	↑ + 376.7%	$97,000	↑ + 376.7%	85.5%	↑ + 20.5%	105	↓ - 48.6%	2	→ 0.0%
64649	$0	--	$0	--	0.0%	--	0	--	0	--
64654	$0	--	$0	--	0.0%	--	0	--	0	--
64657	$0	--	$0	--	0.0%	--	0	--	0	--
64670	$0	--	$0	--	0.0%	--	0	--	0	--
64689	$10,500	--	$10,500	--	60.0%	--	276	--	2	--

Marketwatch Report
Q1-2016

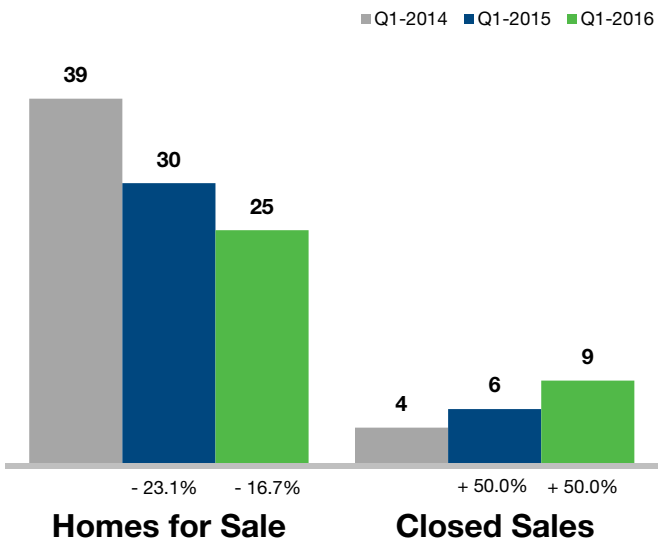
KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Dekalb County, MO

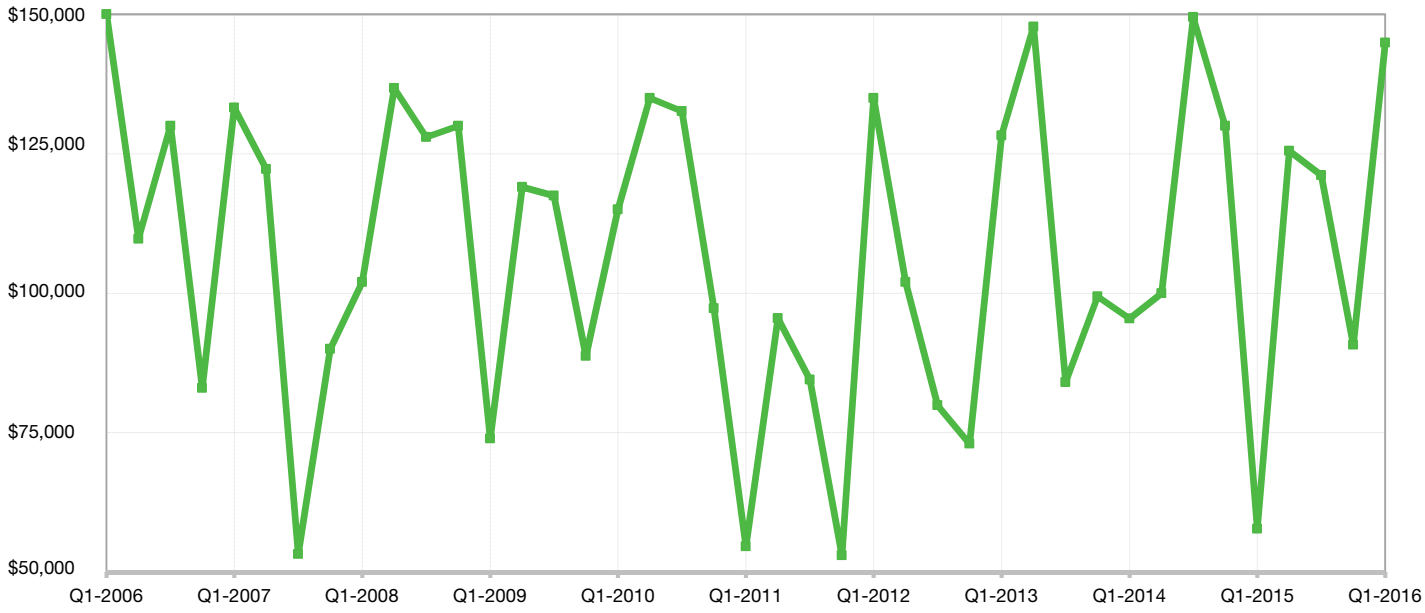
Key Metrics

	Q1-2016	1-Yr Chg
Median Sales Price	$144,900	+ 150.9%
Average Sales Price	$126,163	+ 96.4%
Pct. of Orig. Price Received	92.3%	+ 16.2%
Inventory	25	- 16.7%
Closed Sales	9	+ 50.0%
Supply	6.7	- 29.5%
Days on Market	96	- 56.5%

Market Activity



Historical Median Sales Price for Dekalb County, MO



Marketwatch Report

Q1-2016

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Dekalb County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg
64422	$0	- 100.0%	$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64429	$144,900	+ 18.3%	$143,300	+ 17.0%	88.4%	- 8.0%	173	+ 188.3%	3	+ 200.0%
64430	$0	- 100.0%	$0	- 100.0%	0.0%	- 100.0%	0	--	0	- 100.0%
64463	$0	--	$0	--	0.0%	--	0	--	0	--
64469	$145,000	+ 121.4%	$129,367	+ 134.5%	89.3%	+ 9.5%	46	- 88.9%	3	0.0%
64474	$70,000	--	$70,000	--	100.0%	--	51	--	1	--
64490	$0	--	$0	--	0.0%	--	0	--	0	--
64494	$74,465	--	$74,465	--	99.3%	--	32	--	1	--
64497	$0	--	$0	--	0.0%	--	0	--	0	--
64670	$0	--	$0	--	0.0%	--	0	--	0	--

Marketwatch Report
Q1-2016

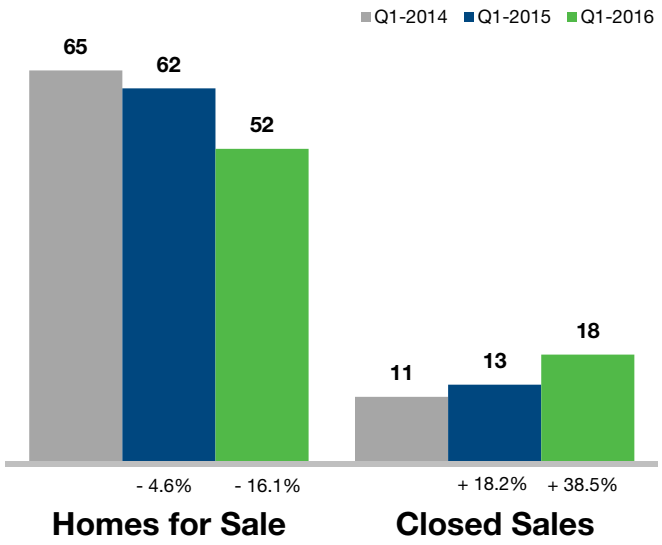
KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Henry County, MO

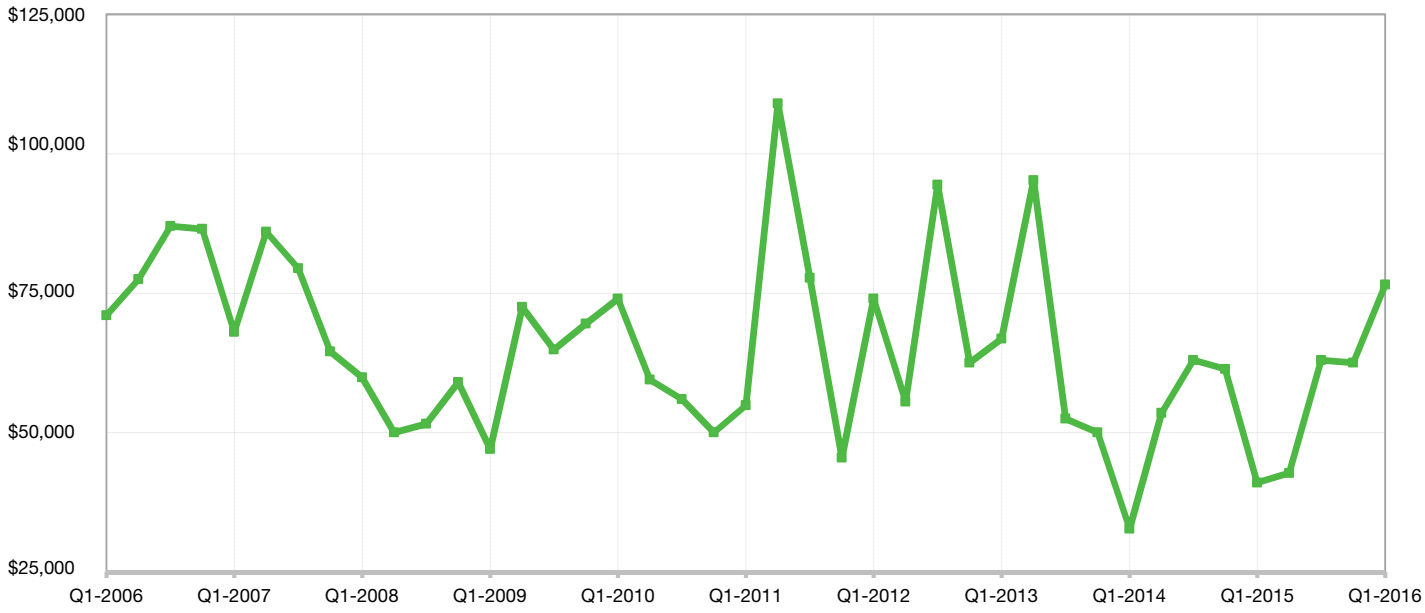
Key Metrics

	Q1-2016	1-Yr Chg
Median Sales Price	$76,500	+ 86.6%
Average Sales Price	$109,386	+ 93.3%
Pct. of Orig. Price Received	89.4%	+ 8.1%
Inventory	52	- 16.1%
Closed Sales	18	+ 38.5%
Supply	9.3	- 36.3%
Days on Market	135	- 15.4%

Market Activity



Historical Median Sales Price for Henry County, MO



Marketwatch Report

Q1-2016

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Henry County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg
64726	$0	↓ - 100.0%	$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64733	$94,900	--	$94,900	--	100.0%	--	6	--	1	--
64735	$63,050	↑ + 124.7%	$104,021	↑ + 146.8%	85.8%	↓ - 0.5%	99	↓ - 30.3%	7	↑ + 75.0%
64739	$0	--	$0	--	0.0%	--	0	--	0	--
64740	$165,000	↑ + 1,220.0%	$165,000	↑ + 1,220.0%	92.2%	--	176	↓ - 66.5%	1	→ 0.0%
64761	$0	--	$0	--	0.0%	--	0	--	0	--
64770	$0	--	$0	--	0.0%	--	0	--	0	--
64788	$223,750	↑ + 255.2%	$223,750	↑ + 255.2%	95.8%	↑ + 6.4%	138	↑ + 76.9%	2	↑ + 100.0%
65323	$115,000	--	$115,000	--	76.7%	--	521	--	1	--
65360	$63,500	↑ + 52.1%	$69,733	↑ + 30.2%	91.3%	↑ + 16.4%	127	↓ - 3.9%	6	→ 0.0%

Marketwatch Report
Q1-2016

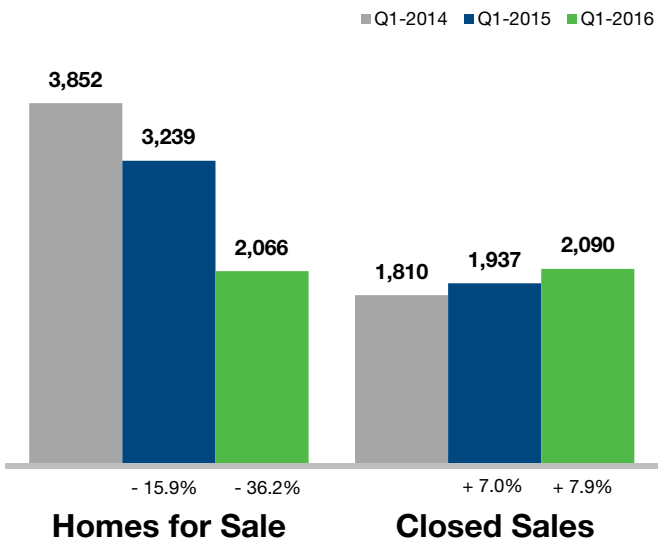
KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Jackson County, MO

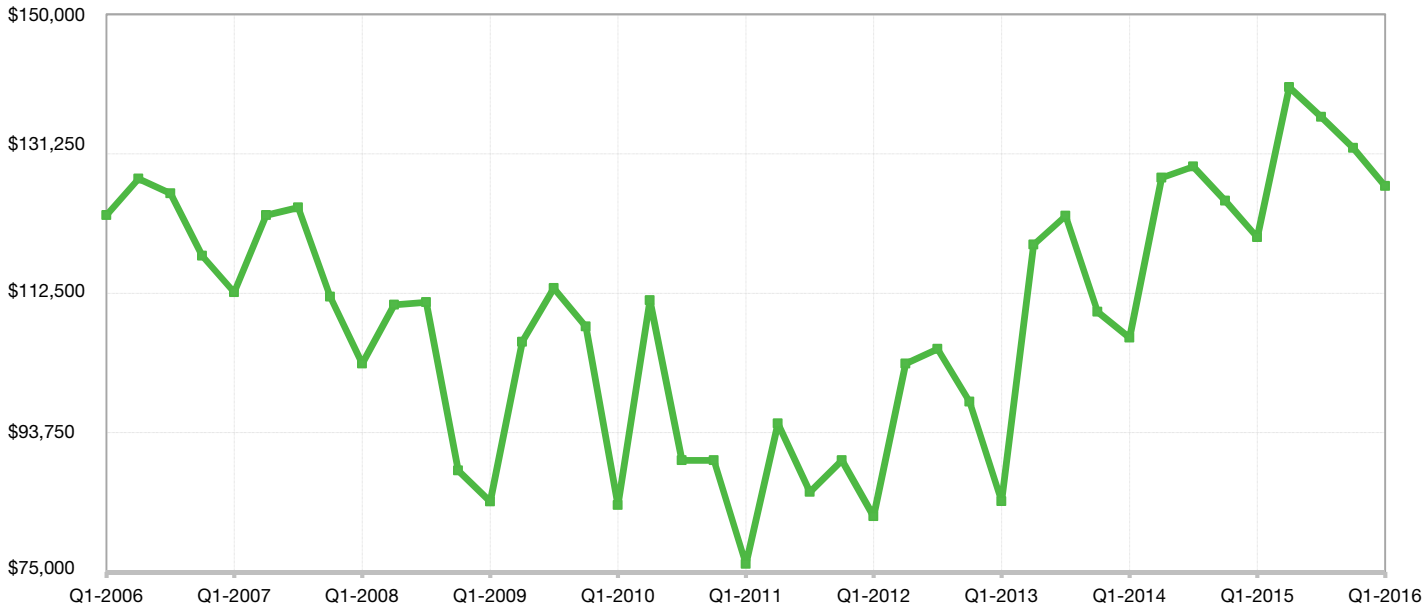
Key Metrics

	Q1-2016	1-Yr Chg
Median Sales Price	$126,900	+ 5.8%
Average Sales Price	$153,754	+ 4.3%
Pct. of Orig. Price Received	93.3%	+ 1.5%
Inventory	2,066	- 36.2%
Closed Sales	2,090	+ 7.9%
Supply	2.4	- 42.9%
Days on Market	83	- 11.4%

Market Activity



Historical Median Sales Price for Jackson County, MO



Marketwatch Report

Q1-2016

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Jackson County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg
64002	$0	--	$0	--	0.0%	--	0	--	0	--
64013	$0	--	$0	--	0.0%	--	0	--	0	--
64014	$142,700	+ 16.6%	$160,613	+ 4.7%	96.7%	+ 2.0%	60	- 31.5%	88	+ 2.3%
64015	$149,000	+ 6.5%	$164,347	+ 5.2%	95.1%	+ 1.3%	84	+ 7.1%	107	+ 2.9%
64016	$104,250	+ 4.3%	$161,746	+ 62.8%	92.3%	+ 4.4%	104	- 19.7%	12	+ 33.3%
64029	$166,475	+ 1.5%	$164,710	- 7.6%	95.6%	+ 0.6%	85	- 33.3%	76	+ 38.2%
64030	$95,600	+ 4.5%	$90,984	- 2.8%	90.8%	+ 2.0%	84	- 19.7%	71	+ 12.7%
64034	$161,000	+ 2.2%	$214,826	+ 3.7%	96.7%	+ 2.6%	65	- 30.0%	25	- 16.7%
64050	$64,000	+ 30.6%	$67,251	+ 14.3%	88.6%	- 3.1%	104	+ 20.4%	61	+ 64.9%
64051	$0	--	$0	--	0.0%	--	0	--	0	--
64052	$49,500	+ 9.3%	$55,719	+ 5.2%	91.3%	+ 3.4%	98	- 2.4%	76	+ 13.4%
64053	$35,250	+ 72.5%	$42,607	+ 70.2%	80.1%	- 2.6%	142	+ 68.8%	15	+ 15.4%
64054	$75,750	+ 152.5%	$78,606	+ 69.0%	86.6%	- 3.6%	85	+ 15.6%	8	- 20.0%
64055	$105,625	+ 24.3%	$110,145	+ 16.9%	93.6%	+ 2.3%	93	- 2.0%	124	+ 17.0%
64056	$94,720	+ 1.3%	$102,052	- 2.5%	95.7%	+ 3.6%	72	- 26.7%	42	- 6.7%
64057	$147,500	+ 14.3%	$156,786	+ 11.1%	95.3%	+ 4.4%	80	- 36.5%	46	+ 48.4%
64058	$115,000	- 22.9%	$140,305	+ 0.6%	90.7%	+ 0.1%	109	+ 8.7%	19	+ 18.8%
64061	$0	--	$0	--	0.0%	--	0	--	0	--
64063	$139,250	+ 0.9%	$154,061	+ 11.1%	95.0%	+ 1.0%	64	- 14.1%	70	+ 11.1%
64064	$276,250	+ 34.8%	$272,724	+ 11.3%	95.5%	- 1.0%	122	- 11.0%	96	+ 28.0%
64065	$0	--	$0	--	0.0%	--	0	--	0	--
64066	$40,000	--	$40,000	--	88.9%	--	73	--	1	--
64070	$215,000	- 15.7%	$600,467	+ 175.4%	99.0%	+ 6.1%	19	- 75.2%	3	- 40.0%
64075	$125,000	+ 26.3%	$155,933	+ 4.9%	94.7%	- 1.0%	81	- 32.5%	35	+ 105.9%
64080	$269,750	--	$269,750	--	94.6%	--	70	--	1	--
64081	$202,500	+ 4.9%	$238,759	+ 11.3%	97.4%	+ 1.5%	65	- 18.9%	64	- 9.9%
64082	$279,425	+ 11.8%	$272,274	+ 8.1%	97.8%	+ 1.4%	88	- 10.8%	68	- 6.8%
64086	$186,500	+ 9.1%	$271,749	+ 31.5%	96.3%	+ 2.1%	95	- 4.8%	75	- 10.7%
64088	$20,000	- 84.8%	$20,000	- 84.8%	62.7%	- 28.4%	60	- 54.5%	2	0.0%
64101	$0	--	$0	--	0.0%	--	0	--	0	--
64102	$0	--	$0	--	0.0%	--	0	--	0	--
64105	$185,200	+ 30.0%	$240,460	+ 37.1%	96.1%	+ 3.0%	58	- 62.4%	12	- 20.0%
64106	$245,000	+ 34.6%	$245,756	+ 28.6%	96.3%	+ 2.4%	111	- 5.2%	18	+ 5.9%
64108	$230,500	- 38.9%	$278,486	- 11.6%	95.8%	+ 0.1%	77	+ 16.4%	24	- 20.0%
64109	$243,000	+ 604.3%	$206,145	+ 85.9%	92.3%	+ 13.2%	74	- 25.1%	17	- 10.5%
64110	$134,000	+ 15.9%	$131,876	- 7.7%	94.1%	+ 6.5%	68	+ 6.2%	43	- 2.3%
64111	$140,000	- 1.1%	$167,108	- 4.2%	93.5%	+ 1.1%	80	- 8.2%	39	- 11.4%
64112	$273,500	+ 7.5%	$318,929	- 18.4%	92.6%	+ 0.5%	128	+ 17.3%	29	- 38.3%
64113	$383,000	+ 21.6%	$413,958	+ 9.6%	96.7%	+ 3.2%	50	- 45.1%	56	+ 21.7%
64114	$139,950	+ 6.0%	$153,782	+ 1.2%	94.8%	- 0.1%	55	- 22.7%	116	+ 12.6%
64120	$0	--	$0	--	0.0%	--	0	--	0	--
64121	$0	--	$0	--	0.0%	--	0	--	0	--
64123	$34,000	+ 16.4%	$45,540	+ 2.3%	83.2%	+ 4.1%	70	- 34.6%	21	- 16.0%

Marketwatch Report

Q1-2016

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Jackson County ZIP Codes Cont.

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg
64124	$22,000	↓ - 10.0%	$28,809	↓ - 23.8%	81.6%	↓ - 7.6%	124	↑ + 48.5%	11	→ 0.0%
64125	$19,000	↑ + 151.7%	$21,433	↑ + 183.9%	98.1%	↑ + 88.7%	25	↓ - 57.4%	3	↑ + 50.0%
64126	$49,500	↑ + 175.0%	$49,500	↑ + 201.8%	90.6%	↑ + 12.4%	87	↓ - 8.4%	2	↓ - 66.7%
64127	$17,000	↑ + 64.3%	$31,207	↑ + 41.1%	92.1%	↑ + 11.0%	80	↓ - 39.2%	16	↑ + 33.3%
64128	$15,125	↑ + 51.3%	$19,842	↑ + 110.0%	77.3%	↓ - 1.1%	97	↓ - 1.6%	18	↑ + 28.6%
64129	$49,728	↑ + 65.3%	$56,064	↑ + 55.8%	93.8%	↑ + 3.5%	64	↑ + 9.6%	14	↓ - 30.0%
64130	$19,000	↑ + 11.8%	$24,521	↑ + 18.5%	81.3%	↑ + 1.8%	93	↓ - 6.9%	46	↑ + 64.3%
64131	$141,500	↑ + 1.5%	$132,320	↑ + 0.1%	94.1%	↑ + 1.4%	60	↓ - 2.9%	59	↓ - 4.8%
64132	$22,500	↑ + 21.6%	$31,688	↑ + 6.8%	85.5%	↓ - 1.6%	93	↑ + 37.2%	32	↑ + 39.1%
64133	$87,750	↑ + 9.8%	$91,175	↑ + 1.2%	92.2%	↑ + 3.6%	105	↑ + 1.9%	94	↓ - 6.0%
64134	$45,001	↑ + 9.1%	$57,119	↑ + 14.5%	90.7%	↑ + 2.5%	59	↓ - 21.6%	85	↑ + 18.1%
64136	$112,950	↑ + 87.6%	$116,306	↑ + 93.2%	93.9%	↑ + 30.9%	59	↓ - 61.6%	8	↑ + 700.0%
64137	$86,000	↑ + 1.2%	$94,979	↑ + 7.1%	92.4%	↑ + 1.7%	77	↓ - 21.3%	37	↑ + 15.6%
64138	$85,000	↑ + 41.7%	$87,735	↑ + 24.3%	91.4%	↑ + 2.7%	93	↓ - 8.3%	63	↑ + 3.3%
64139	$264,550	↑ + 10.7%	$243,983	↑ + 9.9%	88.7%	↓ - 5.6%	131	↑ + 22.9%	6	→ 0.0%
64141	$0	--	$0	--	0.0%	--	0	--	0	--
64145	$236,012	↑ + 1.1%	$250,352	↑ + 7.0%	92.1%	↓ - 1.4%	70	↓ - 14.7%	25	↑ + 38.9%
64146	$212,000	↑ + 180.0%	$203,649	↑ + 106.7%	99.7%	↑ + 5.9%	47	↓ - 60.1%	9	↓ - 10.0%
64147	$0	--	$0	--	0.0%	--	0	--	0	--
64148	$0	--	$0	--	0.0%	--	0	--	0	--
64149	$0	--	$0	--	0.0%	--	0	--	0	--
64170	$0	--	$0	--	0.0%	--	0	--	0	--
64171	$0	--	$0	--	0.0%	--	0	--	0	--
64179	$0	↓ - 100.0%	$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64180	$0	--	$0	--	0.0%	--	0	--	0	--
64184	$0	--	$0	--	0.0%	--	0	--	0	--
64187	$0	--	$0	--	0.0%	--	0	--	0	--
64191	$0	--	$0	--	0.0%	--	0	--	0	--
64196	$0	--	$0	--	0.0%	--	0	--	0	--
64197	$0	--	$0	--	0.0%	--	0	--	0	--
64198	$0	--	$0	--	0.0%	--	0	--	0	--
64199	$0	--	$0	--	0.0%	--	0	--	0	--
64733	$0	--	$0	--	0.0%	--	0	--	0	--
64999	$0	--	$0	--	0.0%	--	0	--	0	--

Marketwatch Report
Q1-2016

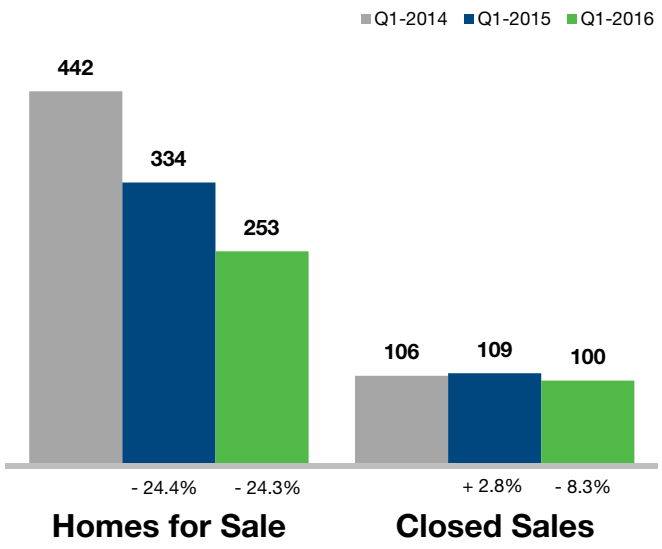
KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Johnson County, MO

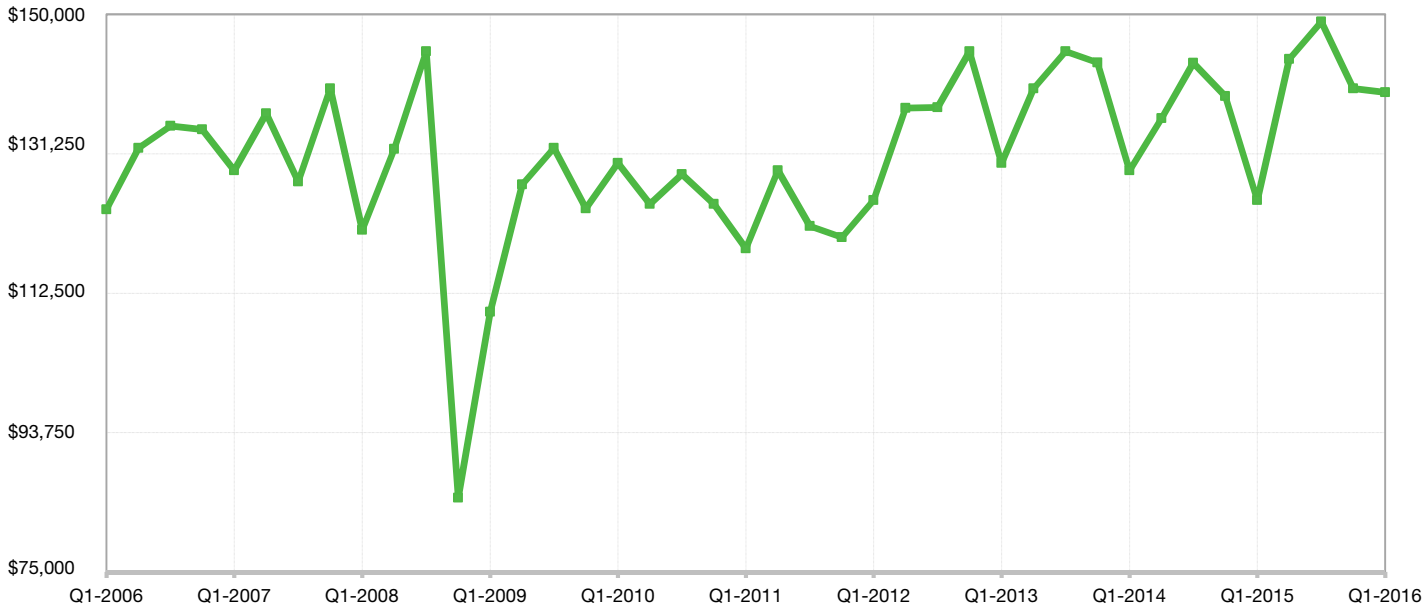
Key Metrics

	Q1-2016	1-Yr Chg
Median Sales Price	$139,500	+ 11.6%
Average Sales Price	$153,390	+ 12.7%
Pct. of Orig. Price Received	94.8%	+ 2.8%
Inventory	253	- 24.3%
Closed Sales	100	- 8.3%
Supply	5.4	- 19.4%
Days on Market	100	- 14.3%

Market Activity



Historical Median Sales Price for Johnson County, MO



Marketwatch Report

Q1-2016

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Johnson, MO County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg
64011	$365,000	+ 66.9%	$365,000	+ 66.9%	97.3%	- 1.0%	62	- 19.0%	1	- 50.0%
64019	$122,000	+ 6.1%	$133,333	+ 43.9%	95.6%	- 1.4%	13	- 84.2%	3	0.0%
64020	$0	--	$0	--	0.0%	--	0	--	0	--
64040	$95,000	+ 58.6%	$112,584	+ 28.4%	89.9%	+ 2.1%	93	- 34.4%	15	- 11.8%
64061	$199,450	+ 32.5%	$241,809	+ 42.7%	101.0%	+ 6.9%	67	- 40.2%	8	- 20.0%
64070	$0	--	$0	--	0.0%	--	0	--	0	--
64093	$143,450	+ 6.3%	$152,637	+ 3.5%	95.2%	+ 2.3%	108	+ 1.2%	60	- 1.6%
64733	$124,000	+ 1,358.8%	$124,000	+ 1,358.8%	94.7%	- 5.3%	320	+ 471.4%	1	0.0%
64761	$0	- 100.0%	$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
65305	$0	--	$0	--	0.0%	--	0	--	0	--
65336	$124,000	+ 10.7%	$144,718	+ 16.2%	95.1%	+ 5.5%	93	- 36.0%	11	- 15.4%
65360	$0	--	$0	--	0.0%	--	0	--	0	--

Marketwatch Report
Q1-2016

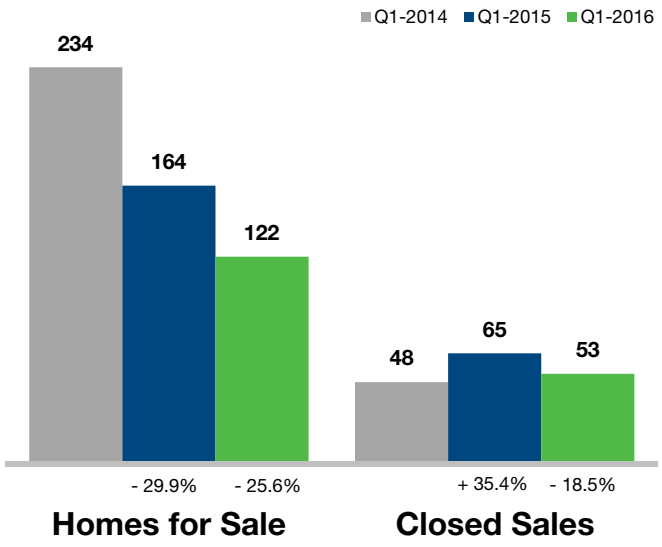
KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Lafayette County, MO

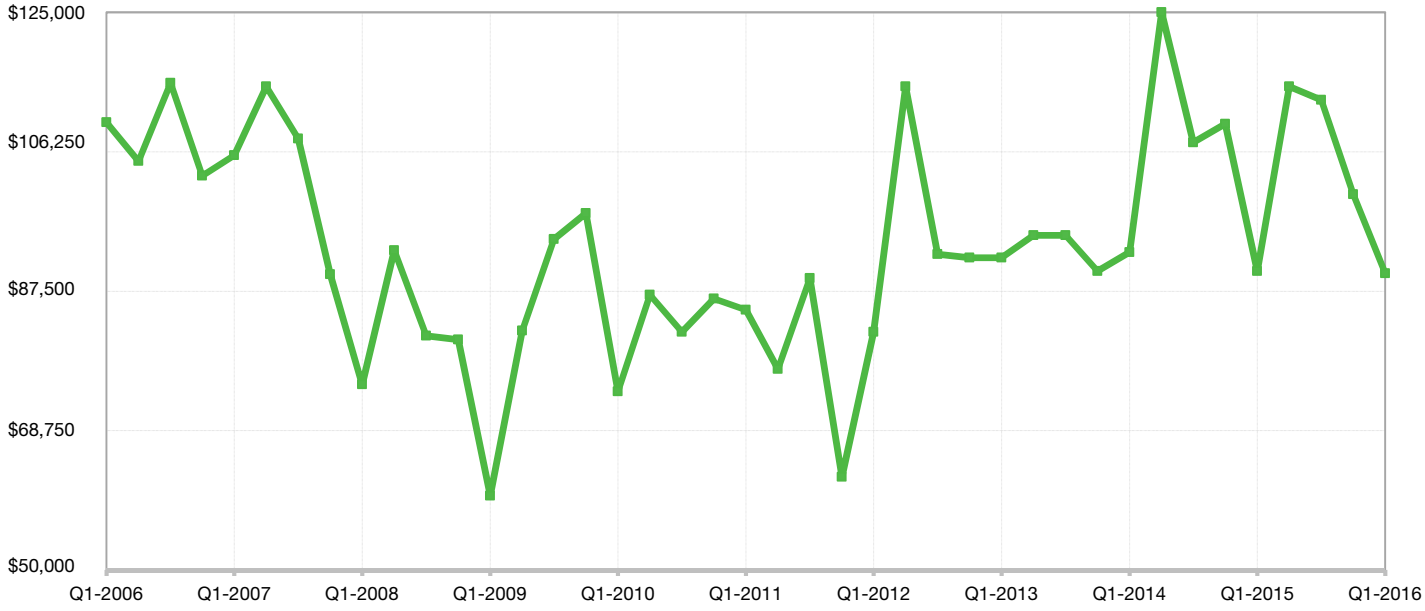
Key Metrics

	Q1-2016	1-Yr Chg
Median Sales Price	$89,900	- 0.3%
Average Sales Price	$122,875	+ 18.7%
Pct. of Orig. Price Received	91.7%	+ 0.3%
Inventory	122	- 25.6%
Closed Sales	53	- 18.5%
Supply	5.4	- 16.9%
Days on Market	108	- 5.7%

Market Activity



Historical Median Sales Price for Lafayette County, MO



Marketwatch Report

Q1-2016

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Lafayette County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg
64001	$0	- 100.0%	$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64011	$235,000	+ 14.1%	$239,333	+ 33.5%	90.4%	- 10.2%	84	- 18.6%	3	- 25.0%
64020	$73,000	- 40.9%	$73,000	- 42.2%	92.7%	+ 11.9%	577	+ 274.4%	2	- 50.0%
64021	$51,825	--	$51,825	--	99.0%	--	73	--	2	--
64022	$0	- 100.0%	$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64037	$89,900	+ 3.6%	$105,845	+ 3.0%	91.7%	- 3.3%	60	- 16.4%	11	+ 37.5%
64067	$55,125	- 17.4%	$63,289	- 18.3%	95.6%	+ 15.3%	51	- 65.9%	7	- 41.7%
64071	$180,000	--	$185,833	--	90.6%	--	161	--	3	--
64074	$461,000	+ 244.3%	$461,000	+ 244.3%	70.9%	- 24.2%	117	+ 875.0%	1	0.0%
64075	$170,000	+ 89.9%	$170,000	+ 89.9%	85.0%	- 9.8%	91	- 60.1%	1	0.0%
64076	$110,000	- 4.3%	$130,653	+ 11.3%	91.8%	- 3.4%	82	- 13.5%	19	- 17.4%
64096	$68,500	+ 8.7%	$72,167	+ 14.6%	89.9%	- 7.4%	304	+ 103.6%	3	+ 50.0%
64097	$50,000	- 7.0%	$50,000	- 11.9%	86.2%	- 3.6%	24	- 75.5%	1	- 83.3%
65321	$0	--	$0	--	0.0%	--	0	--	0	--
65327	$0	- 100.0%	$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%

Marketwatch Report
Q1-2016

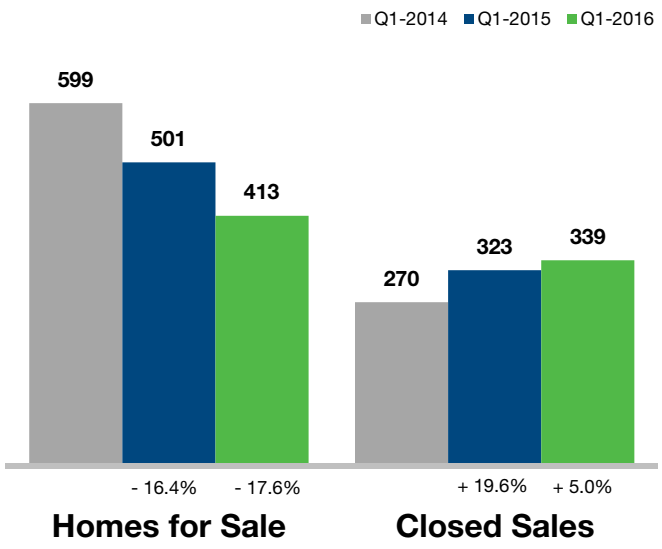
KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Platte County, MO

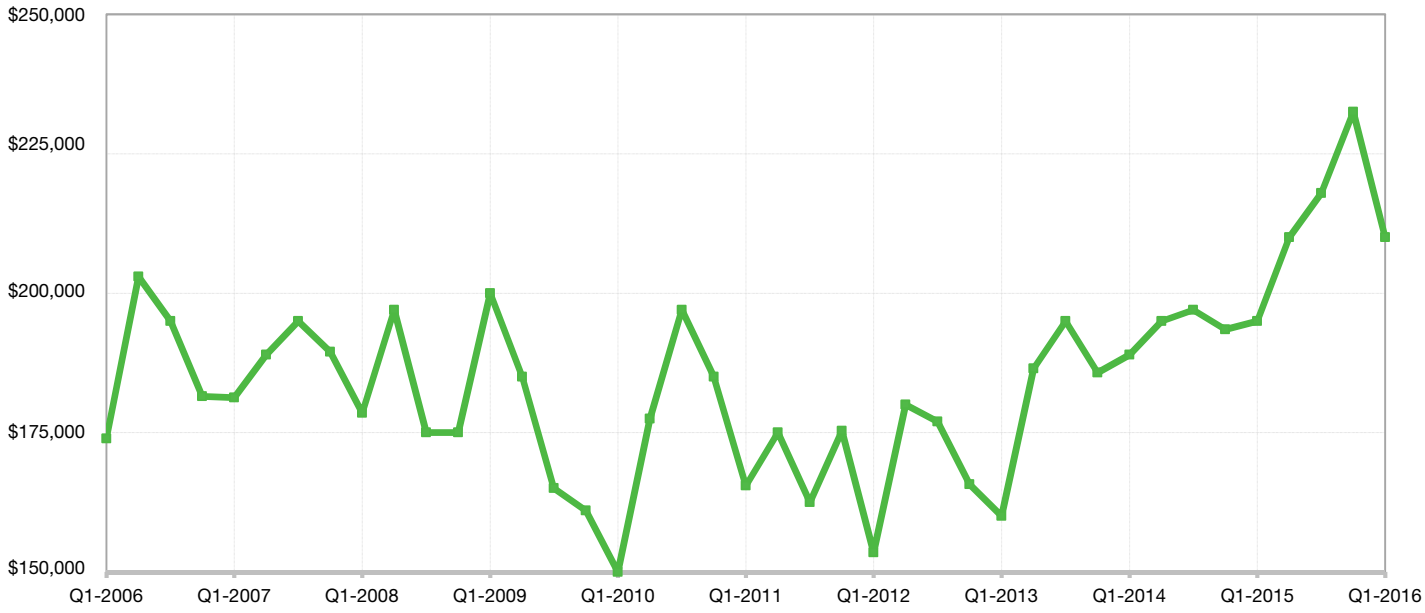
Key Metrics

	Q1-2016	1-Yr Chg
Median Sales Price	$210,000	+ 7.7%
Average Sales Price	$248,752	+ 8.3%
Pct. of Orig. Price Received	96.0%	+ 1.6%
Inventory	413	- 17.6%
Closed Sales	339	+ 5.0%
Supply	2.7	- 27.0%
Days on Market	87	- 18.9%

Market Activity



Historical Median Sales Price for Platte County, MO



Marketwatch Report

Q1-2016

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Platte County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg
64018	$74,500	- 42.7%	$74,500	- 42.7%	86.5%	- 6.8%	62	+ 6,050.0%	2	+ 100.0%
64028	$0	--	$0	--	0.0%	--	0	--	0	--
64079	$210,935	- 1.9%	$246,266	+ 21.6%	97.7%	+ 2.5%	78	- 27.9%	45	+ 9.8%
64092	$0	--	$0	--	0.0%	--	0	--	0	--
64098	$133,875	- 29.5%	$131,033	- 38.4%	87.5%	- 5.4%	113	- 18.9%	6	- 40.0%
64150	$270,650	+ 42.4%	$322,144	+ 57.3%	97.9%	+ 5.1%	81	- 40.5%	8	- 11.1%
64151	$191,000	+ 19.4%	$210,637	+ 11.5%	94.8%	+ 0.2%	80	- 22.5%	92	+ 8.2%
64152	$259,180	+ 11.5%	$286,866	+ 5.6%	95.1%	+ 1.7%	105	- 3.2%	110	+ 3.8%
64153	$197,777	+ 21.3%	$218,014	+ 16.7%	97.0%	+ 0.0%	75	- 15.4%	9	- 59.1%
64154	$240,000	+ 2.1%	$276,243	+ 0.1%	99.4%	+ 4.5%	60	- 50.1%	51	+ 45.7%
64163	$97,500	- 72.3%	$97,500	- 72.3%	94.9%	- 5.6%	73	+ 630.0%	2	+ 100.0%
64164	$0	--	$0	--	0.0%	--	0	--	0	--
64168	$0	--	$0	--	0.0%	--	0	--	0	--
64190	$0	--	$0	--	0.0%	--	0	--	0	--
64195	$0	--	$0	--	0.0%	--	0	--	0	--
64439	$89,150	+ 38.2%	$97,830	+ 51.7%	91.7%	+ 22.7%	77	- 64.3%	5	+ 150.0%
64444	$172,000	- 50.7%	$187,517	- 46.2%	93.5%	- 10.2%	308	+ 222.2%	3	+ 50.0%
64484	$0	--	$0	--	0.0%	--	0	--	0	--

Marketwatch Report
Q1-2016

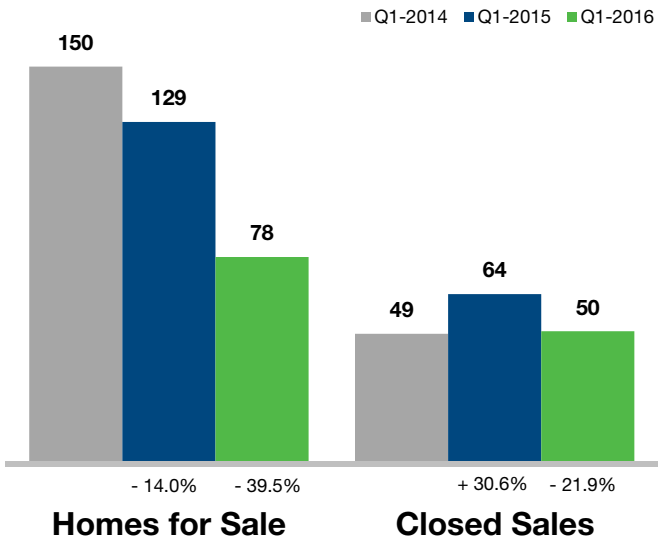
KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Ray County, MO

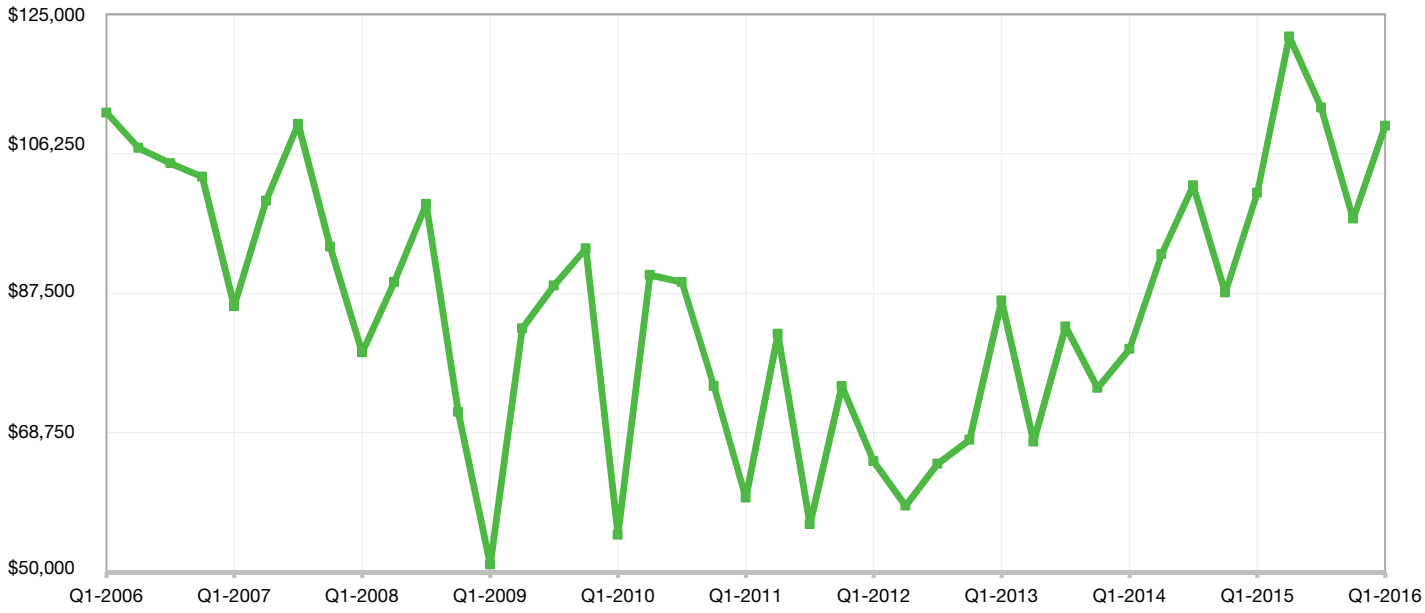
Key Metrics

	Q1-2016	1-Yr Chg
Median Sales Price	$110,000	+ 8.9%
Average Sales Price	$111,307	- 5.9%
Pct. of Orig. Price Received	93.4%	+ 2.6%
Inventory	78	- 39.5%
Closed Sales	50	- 21.9%
Supply	3.5	- 41.7%
Days on Market	81	- 37.9%

Market Activity



Historical Median Sales Price for Ray County, MO



Marketwatch Report

Q1-2016

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Ray County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg
64017	$0	- 100.0%	$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64024	$109,500	+ 27.3%	$107,164	- 11.2%	92.5%	+ 1.0%	93	- 42.1%	12	- 20.0%
64035	$28,375	- 81.0%	$28,375	- 81.0%	91.8%	- 1.5%	63	- 35.7%	2	+ 100.0%
64036	$0	--	$0	--	0.0%	--	0	--	0	--
64062	$111,000	- 15.7%	$119,738	- 18.9%	95.9%	+ 2.0%	57	- 39.8%	17	+ 21.4%
64077	$75,450	+ 79.6%	$75,450	+ 59.5%	94.7%	- 5.2%	159	+ 367.6%	2	- 33.3%
64084	$219,950	+ 48.6%	$219,950	+ 45.3%	98.3%	+ 6.2%	21	- 83.2%	2	- 60.0%
64085	$88,000	+ 7.3%	$88,727	- 10.2%	89.5%	+ 3.0%	106	- 14.3%	13	- 43.5%
64624	$0	--	$0	--	0.0%	--	0	--	0	--
64637	$0	--	$0	--	0.0%	--	0	--	0	--
64668	$0	--	$0	--	0.0%	--	0	--	0	--
64671	$206,500	--	$206,500	--	91.8%	--	25	--	1	--

Marketwatch Report
Q1-2016

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

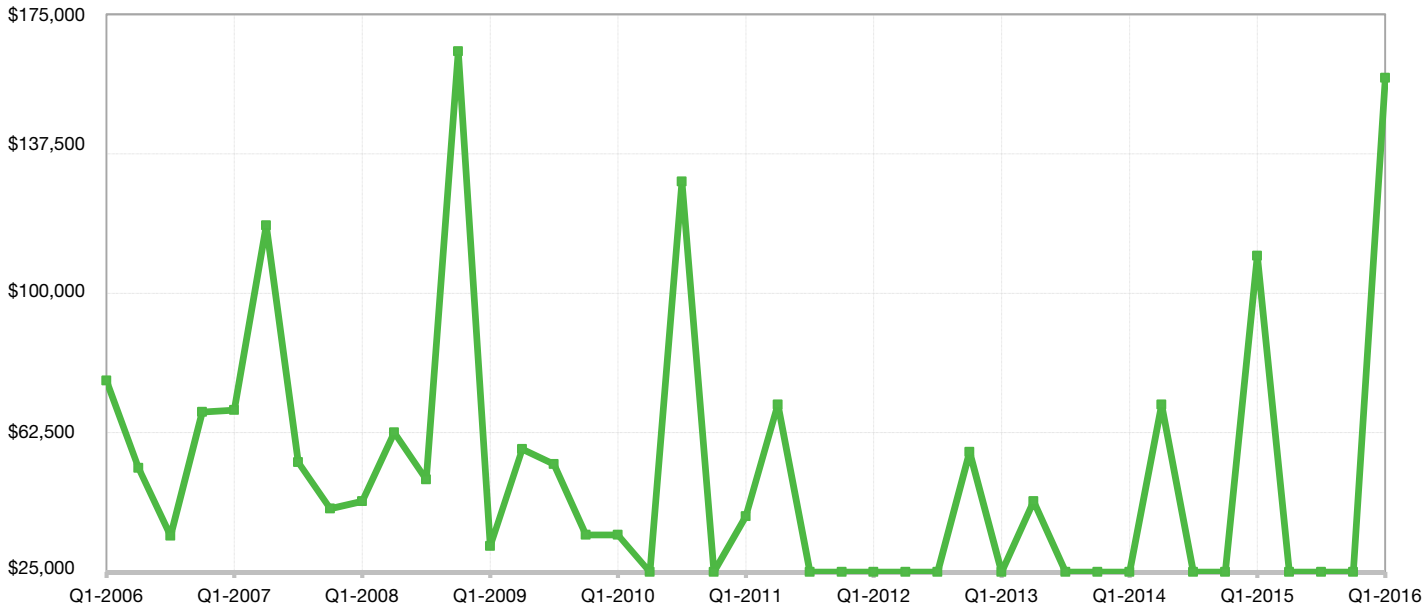
St. Clair County, MO

Key Metrics

	Q1-2016	1-Yr Chg
Median Sales Price	$157,900	+ 43.5%
Average Sales Price	$157,900	+ 43.5%
Pct. of Orig. Price Received	98.2%	+ 7.1%
Inventory	1	0.0%
Closed Sales	2	+ 100.0%
Supply	1.0	0.0%
Days on Market	103	+ 157.5%

Market Activity

Historical Median Sales Price for St. Clair County, MO



Marketwatch Report

Q1-2016

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

St. Clair County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg	Q1-2016	1-Yr Chg
64724	$0	--	$0	--	0.0%	--	0	--	0	--
64738	$0	--	$0	--	0.0%	--	0	--	0	--
64740	$0	--	$0	--	0.0%	--	0	--	0	--
64744	$0	--	$0	--	0.0%	--	0	--	0	--
64763	$0	--	$0	--	0.0%	--	0	--	0	--
64776	$130,800	--	$130,800	--	103.0%	--	18	--	1	--
64780	$0	--	$0	--	0.0%	--	0	--	0	--
64781	$0	--	$0	--	0.0%	--	0	--	0	--
64783	$0	--	$0	--	0.0%	--	0	--	0	--
65735	$0	--	$0	--	0.0%	--	0	--	0	--
65774	$0	--	$0	--	0.0%	--	0	--	0	--