

# Marketwatch Report

## Q1-2019

---

A FREE RESEARCH TOOL FROM THE



## Counties

---

All Counties Overview	2
Atchison County, KS	3
Bourbon County, KS	5
Coffey County, KS	7
Douglas County, KS	9
Franklin County, KS	11
Jefferson County, KS	13
Johnson County, KS	15
Leavenworth County, KS	18
Linn County, KS	20
Miami County, KS	22
Osage County, KS	24
Wyandotte County, KS	26
Bates County, MO	28
Buchanan County, MO	30
Caldwell County, MO	32
Carroll County, MO	34
Cass County, MO	36
Clay County, MO	38
Clinton County, MO	40
Daviess County, MO	42
Dekalb County, MO	44
Henry County, MO	46
Jackson County, MO	48
Johnson County, MO	51
Lafayette County, MO	53
Platte County, MO	55
Ray County, MO	57
St. Clair County, MO	59

Please Note: Due to the recent merger of St. Joseph MLS data into the Heartland MLS system, some county reports may reflect statistical variances from previous years' data.

# Marketwatch Report

## Q1-2019



## All Counties Overview

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change
Atchison County, KS	\$90,150	+ 8.6%	\$117,875	+ 27.1%	91.1%	- 0.2%	123	+ 16.4%	27	- 22.9%
Bourbon County, KS	\$79,700	+ 137.9%	\$72,290	+ 36.3%	90.7%	+ 14.5%	116	- 43.7%	10	- 33.3%
Coffey County, KS	\$39,500	- 82.0%	\$39,500	- 82.0%	92.6%	+ 5.2%	68	- 55.6%	2	+ 100.0%
Douglas County, KS	\$210,000	+ 5.0%	\$237,031	+ 6.6%	96.4%	- 1.2%	71	+ 12.8%	78	- 9.3%
Franklin County, KS	\$126,000	- 2.7%	\$140,730	+ 4.4%	89.7%	- 4.1%	78	+ 37.6%	66	+ 11.9%
Jefferson County, KS	\$155,000	- 4.6%	\$162,216	- 28.5%	92.9%	+ 1.6%	26	- 71.5%	11	- 54.2%
Johnson County, KS	\$281,763	+ 3.0%	\$324,866	+ 0.1%	97.8%	- 0.6%	52	+ 2.3%	1,856	- 6.3%
Leavenworth County, KS	\$196,500	+ 4.5%	\$211,158	+ 3.3%	96.0%	- 0.8%	73	- 0.0%	227	- 0.9%
Linn County, KS	\$122,000	- 2.4%	\$144,156	+ 13.3%	86.7%	- 2.7%	63	- 32.9%	17	- 29.2%
Miami County, KS	\$209,950	+ 17.6%	\$224,577	+ 15.1%	94.0%	- 2.9%	88	+ 38.0%	90	- 6.3%
Osage County, KS	\$125,500	- 20.3%	\$125,500	- 11.3%	96.8%	+ 5.1%	106	+ 259.7%	2	- 66.7%
Wyandotte County, KS	\$125,000	+ 0.6%	\$136,838	- 1.6%	94.7%	- 1.1%	46	- 23.5%	346	- 0.9%
Bates County, MO	\$138,750	+ 91.4%	\$181,637	+ 65.5%	94.9%	+ 6.6%	138	+ 0.1%	22	- 18.5%
Buchanan County, MO	\$115,000	+ 17.9%	\$134,123	+ 5.2%	92.6%	- 0.1%	75	- 22.1%	188	- 4.6%
Caldwell County, MO	\$68,900	- 42.6%	\$92,550	- 38.0%	88.1%	- 5.0%	98	- 33.6%	6	- 53.8%
Carroll County, MO	\$29,000	+ 16.0%	\$29,000	- 34.3%	96.7%	+ 8.5%	28	- 45.1%	1	- 66.7%
Cass County, MO	\$200,000	+ 2.6%	\$232,310	+ 8.7%	96.2%	- 1.4%	92	+ 25.6%	344	- 13.1%
Clay County, MO	\$205,000	+ 6.6%	\$226,519	+ 5.4%	97.3%	- 0.5%	57	+ 5.4%	861	- 22.7%
Clinton County, MO	\$155,500	+ 20.5%	\$187,402	+ 10.1%	94.8%	- 0.5%	72	- 1.3%	46	- 13.2%
Daviess County, MO	\$63,875	- 61.5%	\$95,806	- 51.6%	90.1%	+ 2.6%	95	- 64.0%	8	0.0%
Dekalb County, MO	\$85,700	- 30.0%	\$128,694	- 21.2%	93.2%	+ 4.7%	96	- 27.8%	12	+ 20.0%
Henry County, MO	\$109,900	- 23.7%	\$105,712	- 29.3%	83.9%	- 8.4%	100	- 34.8%	12	+ 20.0%
Jackson County, MO	\$170,000	+ 13.3%	\$199,576	+ 5.4%	95.4%	- 0.1%	58	- 1.0%	2,039	- 7.9%
Johnson County, MO	\$162,500	+ 6.2%	\$173,597	+ 5.1%	95.1%	- 0.3%	56	- 20.0%	145	+ 1.4%
Lafayette County, MO	\$114,150	- 1.2%	\$126,343	- 1.2%	93.0%	+ 0.4%	58	- 45.0%	43	- 33.8%
Platte County, MO	\$260,000	+ 3.2%	\$291,279	+ 5.4%	96.7%	- 1.2%	79	+ 35.0%	352	- 11.1%
Ray County, MO	\$134,900	+ 10.1%	\$157,122	+ 17.4%	91.9%	- 0.8%	91	+ 73.9%	33	- 32.7%
St. Clair County, MO	\$157,000	+ 36.6%	\$157,000	- 24.7%	92.3%	- 4.6%	51	- 53.5%	2	- 33.3%

# Marketwatch Report

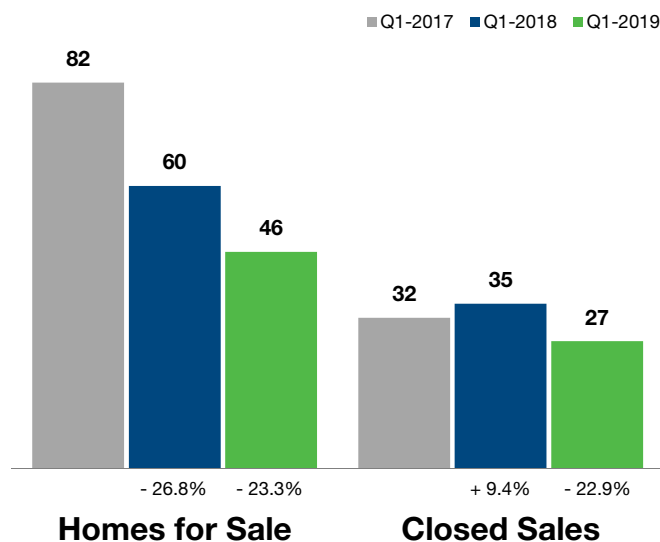
## Q1-2019



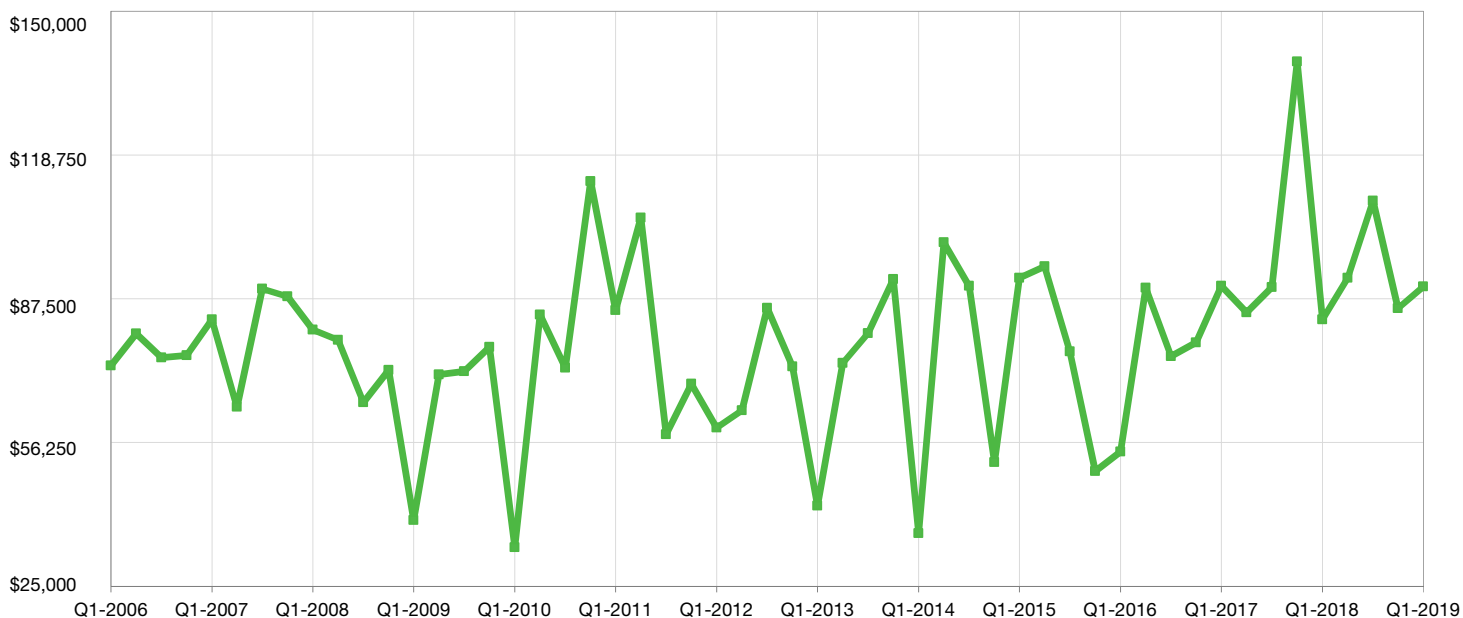
## Atchison County, KS

Key Metrics	Q1-2019	1-Year Change
Median Sales Price	\$90,150	+ 8.6%
Average Sales Price	\$117,875	+ 27.1%
Pct. of Orig. Price Received	91.1%	- 0.2%
Inventory	46	- 23.3%
Closed Sales	27	- 22.9%
Supply	3.8	- 22.4%
Days on Market	123	+ 16.4%

### Market Activity



### Historical Median Sales Price for Atchison County, KS



# Marketwatch Report

## Q1-2019



## Atchison County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change
66002	\$91,500	+ 23.6%	\$113,590	+ 29.2%	91.8%	+ 0.3%	117	+ 14.6%	24	- 27.3%
66016	\$280,180	--	\$280,180	--	84.1%	--	196	--	1	--
66023	\$85,000	--	\$85,000	--	96.0%	--	92	+ 15.0%	1	0.0%
66041	\$87,000	--	\$87,000	--	79.1%	--	232	--	1	--
66058	\$0	--	\$0	--	0.0%	--	0	--	0	--
66060	\$0	--	\$0	--	0.0%	--	0	--	0	--
66088	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

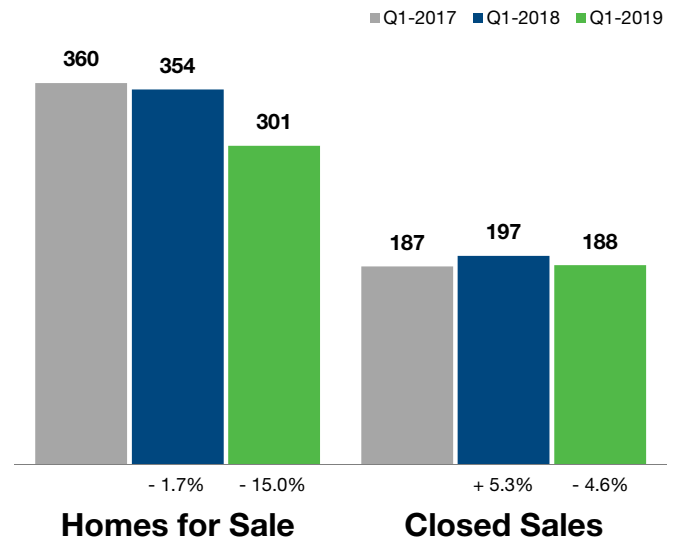
## Q1-2019



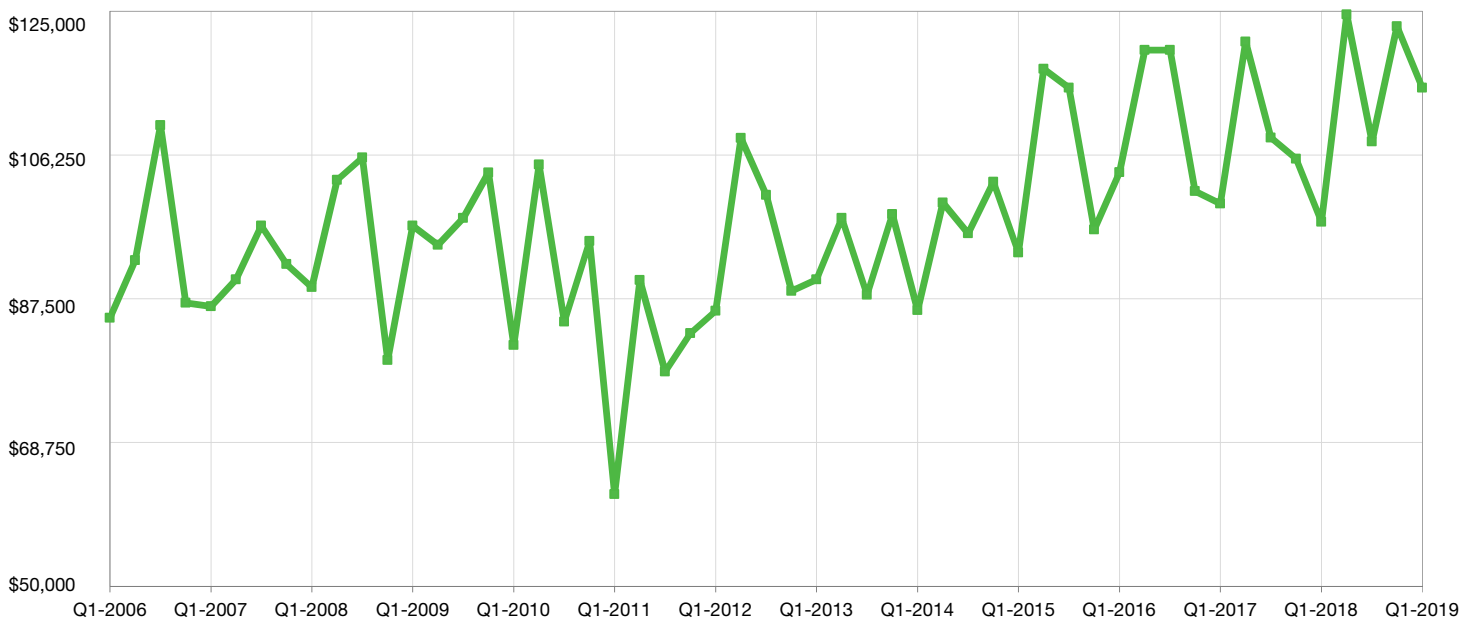
## Buchanan County, MO

Key Metrics	Q1-2019	1-Year Change
Median Sales Price	\$115,000	+ 17.9%
Average Sales Price	\$134,123	+ 5.2%
Pct. of Orig. Price Received	92.6%	- 0.1%
Inventory	301	- 15.0%
Closed Sales	188	- 4.6%
Supply	3.5	- 16.7%
Days on Market	75	- 22.1%

### Market Activity



### Historical Median Sales Price for Buchanan County, MO



# Marketwatch Report

## Q1-2019



## Buchanan County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change
64401	\$214,500	+ 47.9%	\$214,500	+ 47.9%	90.4%	- 9.5%	71	- 32.4%	2	0.0%
64440	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64443	\$295,000	- 5.6%	\$275,433	- 11.9%	92.7%	- 3.3%	105	+ 677.8%	3	+ 50.0%
64444	\$0	--	\$0	--	0.0%	--	0	--	0	--
64448	\$210,000	--	\$210,000	--	96.3%	--	57	--	1	--
64454	\$0	--	\$0	--	0.0%	--	0	--	0	--
64484	\$145,000	+ 13.1%	\$145,000	+ 13.1%	92.1%	+ 0.7%	71	- 39.6%	1	- 50.0%
64490	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64501	\$43,000	- 17.3%	\$56,007	- 13.8%	86.5%	- 2.8%	126	- 19.9%	27	+ 12.5%
64502	\$0	--	\$0	--	0.0%	--	0	--	0	--
64503	\$112,450	+ 27.8%	\$109,021	+ 34.0%	93.9%	+ 4.0%	62	+ 8.8%	28	+ 40.0%
64504	\$108,000	+ 36.0%	\$112,147	+ 19.9%	97.4%	+ 5.3%	47	- 51.0%	17	- 43.3%
64505	\$86,750	- 20.4%	\$129,086	- 12.5%	93.8%	- 0.9%	66	- 28.5%	26	- 3.7%
64506	\$193,500	+ 6.2%	\$195,671	+ 0.5%	94.1%	+ 0.2%	61	- 29.5%	52	+ 13.0%
64507	\$81,200	- 4.5%	\$113,845	+ 25.2%	90.3%	- 1.3%	88	- 5.4%	30	- 18.9%
64508	\$0	--	\$0	--	0.0%	--	0	--	0	--

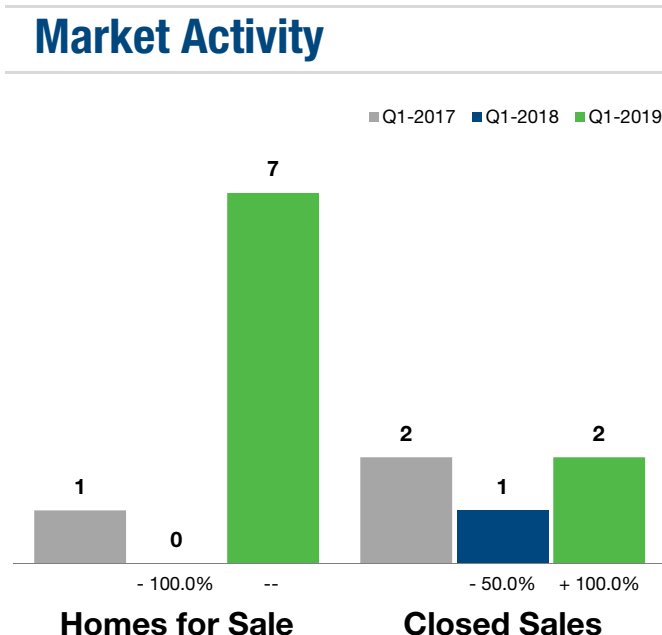
# Marketwatch Report

## Q1-2019

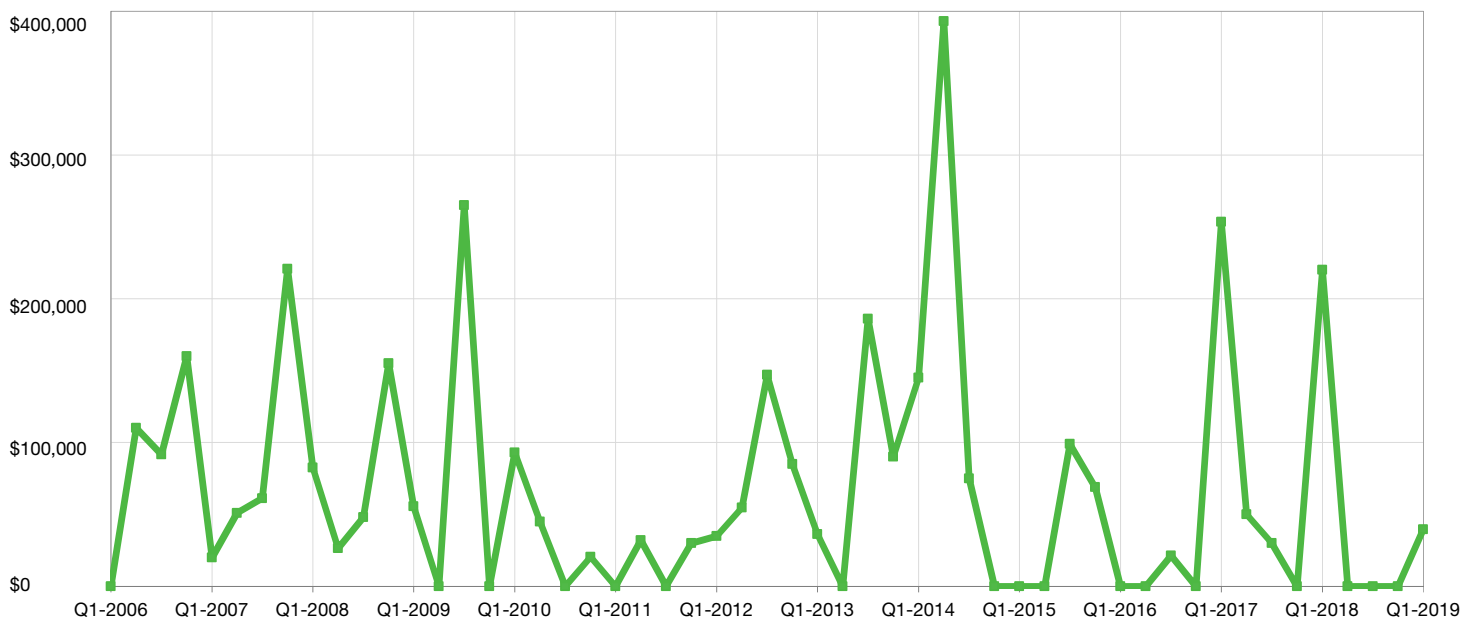


## Coffey County, KS

Key Metrics	Q1-2019	1-Year Change
Median Sales Price	\$39,500	- 82.0%
Average Sales Price	\$39,500	- 82.0%
Pct. of Orig. Price Received	92.6%	+ 5.2%
Inventory	7	0.0%
Closed Sales	2	+ 100.0%
Supply	3.5	--
Days on Market	68	- 55.6%



## Historical Median Sales Price for Coffey County, KS



# Marketwatch Report

## Q1-2019



### Coffey County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change
66015	\$0	--	\$0	--	0.0%	--	0	--	0	--
66093	\$0	--	\$0	--	0.0%	--	0	--	0	--
66758	\$0	--	\$0	--	0.0%	--	0	--	0	--
66839	\$0	--	\$0	--	0.0%	--	0	--	0	--
66852	\$0	--	\$0	--	0.0%	--	0	--	0	--
66854	\$0	--	\$0	--	0.0%	--	0	--	0	--
66856	\$0	--	\$0	--	0.0%	--	0	--	0	--
66857	\$0	--	\$0	--	0.0%	--	0	--	0	--
66864	\$0	--	\$0	--	0.0%	--	0	--	0	--
66871	\$39,500	- 82.0%	\$39,500	- 82.0%	92.6%	+ 5.1%	68	- 55.6%	2	+ 100.0%



# Marketwatch Report

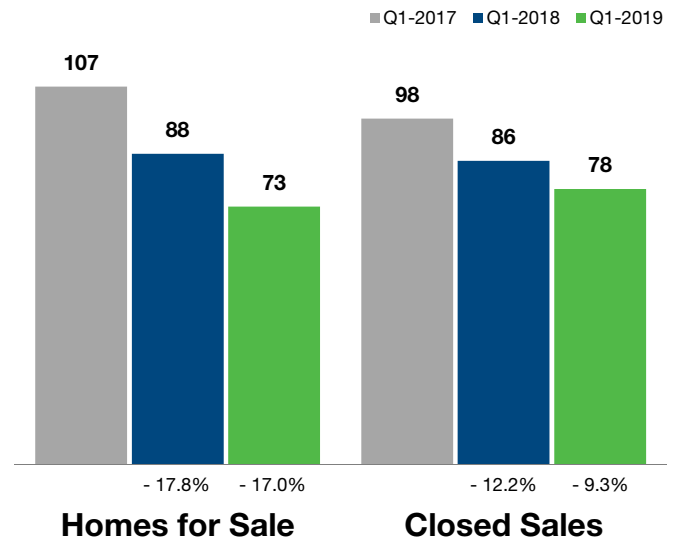
## Q1-2019



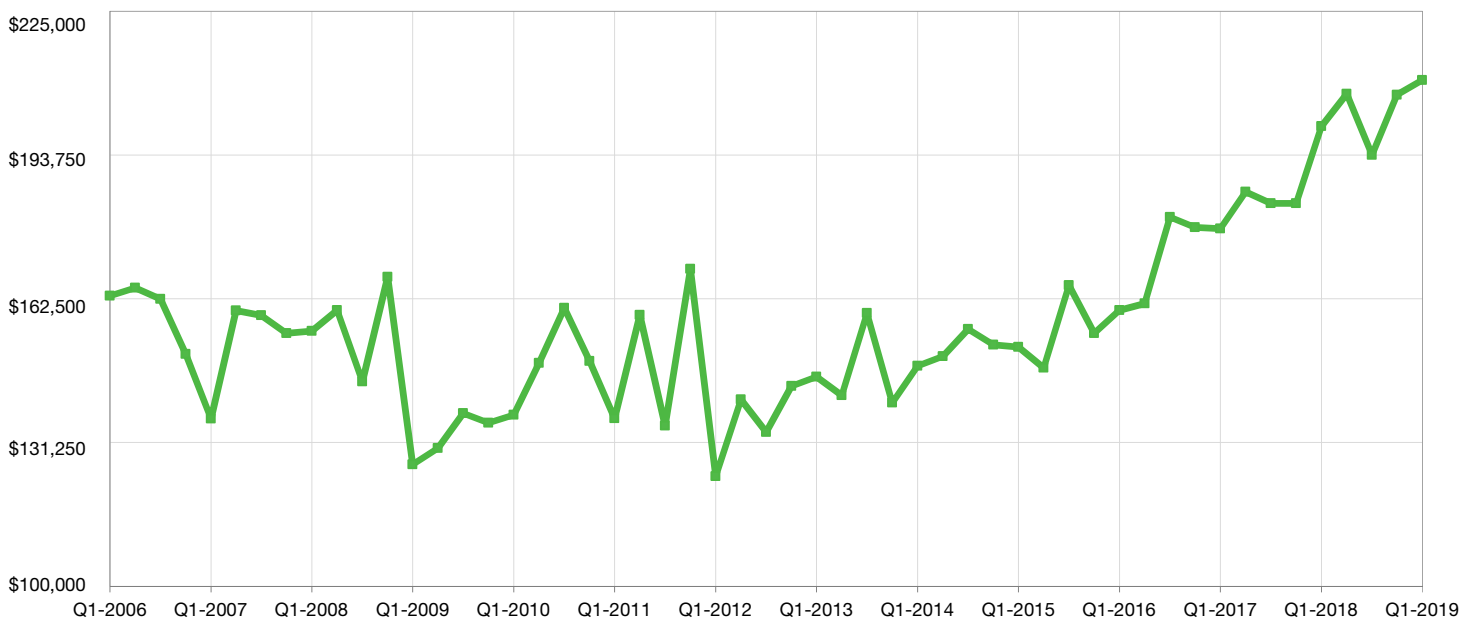
## Douglas County, KS

Key Metrics	Q1-2019	1-Year Change
Median Sales Price	\$210,000	+ 5.0%
Average Sales Price	\$237,031	+ 6.6%
Pct. of Orig. Price Received	96.4%	- 1.2%
Inventory	73	- 17.0%
Closed Sales	78	- 9.3%
Supply	1.9	- 13.6%
Days on Market	71	+ 12.8%

### Market Activity



### Historical Median Sales Price for Douglas County, KS



# Marketwatch Report

## Q1-2019



## Douglas County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change
66006	\$168,425	- 33.2%	\$222,118	- 8.7%	99.2%	- 3.2%	64	+ 40.0%	14	0.0%
66021	\$0	--	\$0	--	0.0%	--	0	--	0	--
66025	\$235,078	+ 30.2%	\$247,819	+ 41.3%	97.0%	+ 2.3%	86	+ 35.9%	16	+ 14.3%
66044	\$126,500	+ 11.0%	\$127,880	+ 1.2%	98.4%	+ 5.0%	30	- 49.4%	5	- 50.0%
66045	\$0	--	\$0	--	0.0%	--	0	--	0	--
66046	\$166,000	+ 2.5%	\$218,690	+ 21.4%	92.7%	- 7.3%	63	+ 87.0%	10	- 9.1%
66047	\$210,000	- 19.0%	\$246,827	- 8.2%	92.9%	- 4.8%	97	+ 86.5%	11	+ 22.2%
66049	\$255,000	- 4.4%	\$270,859	- 0.7%	97.9%	+ 0.8%	57	- 38.7%	19	- 26.9%
66050	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
66092	\$0	--	\$0	--	0.0%	--	0	--	0	--
66409	\$0	--	\$0	--	0.0%	--	0	--	0	--
66524	\$116,025	--	\$116,025	--	77.4%	--	128	--	1	--

# Marketwatch Report

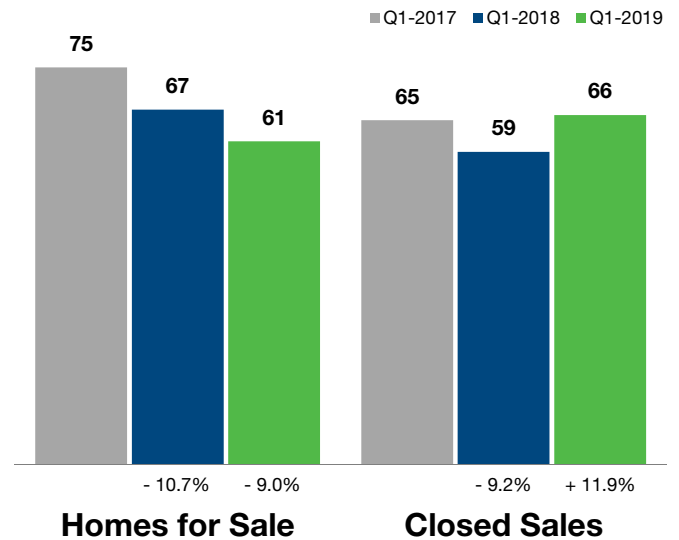
## Q1-2019



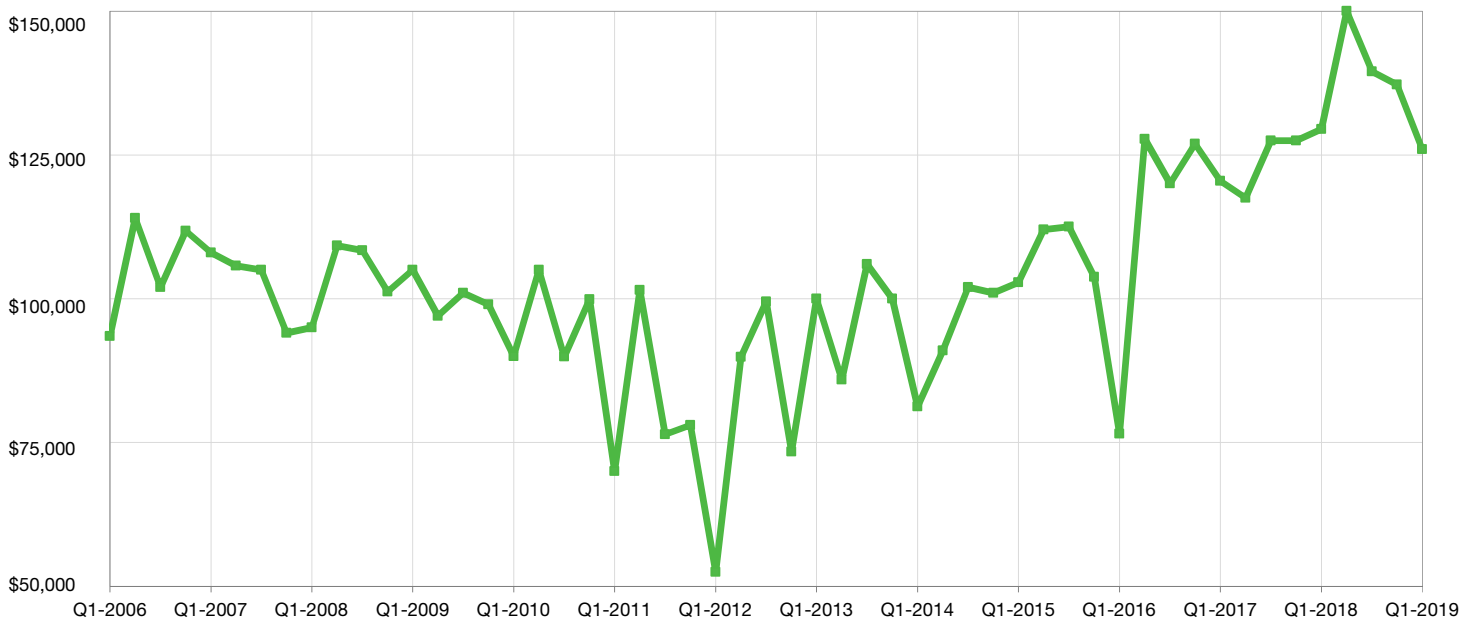
## Franklin County, KS

Key Metrics	Q1-2019	1-Year Change
Median Sales Price	\$126,000	- 2.7%
Average Sales Price	\$140,730	+ 4.4%
Pct. of Orig. Price Received	89.7%	- 4.1%
Inventory	61	- 9.0%
Closed Sales	66	+ 11.9%
Supply	2.1	- 8.7%
Days on Market	78	+ 37.6%

### Market Activity



### Historical Median Sales Price for Franklin County, KS



# Marketwatch Report

## Q1-2019



## Franklin County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change
66006	\$0	--	\$0	--	0.0%	--	0	--	0	--
66033	\$0	--	\$0	--	0.0%	--	0	--	0	--
66042	\$70,000	--	\$92,333	--	89.2%	--	93	--	3	--
66064	\$0	--	\$0	--	0.0%	--	0	--	0	--
66067	\$121,000	+ 24.0%	\$134,691	+ 12.3%	88.5%	- 5.9%	75	+ 42.4%	45	+ 2.3%
66076	\$106,500	- 21.1%	\$107,300	- 29.9%	89.4%	- 11.8%	100	+ 807.3%	5	+ 66.7%
66078	\$75,000	- 73.7%	\$75,000	- 73.7%	100.0%	+ 50.5%	102	- 17.7%	1	0.0%
66079	\$369,500	- 13.1%	\$369,500	- 13.1%	94.4%	- 5.6%	58	+ 173.8%	2	+ 100.0%
66080	\$105,000	--	\$105,000	--	84.0%	--	149	--	1	--
66091	\$0	--	\$0	--	0.0%	--	0	--	0	--
66092	\$184,250	+ 9.0%	\$185,688	+ 15.8%	95.4%	+ 2.2%	74	- 12.5%	8	- 11.1%
66095	\$9,075	- 82.5%	\$9,075	- 82.5%	0.0%	- 100.0%	77	- 31.9%	1	0.0%

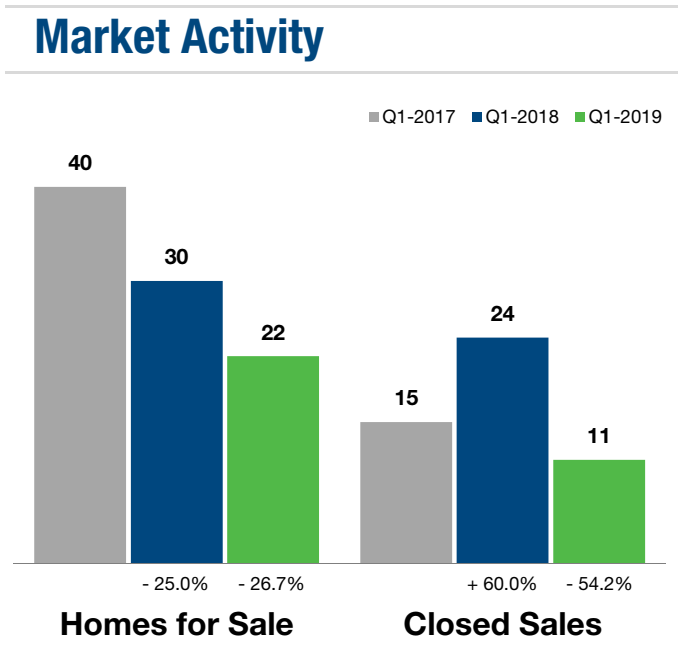
# Marketwatch Report

## Q1-2019

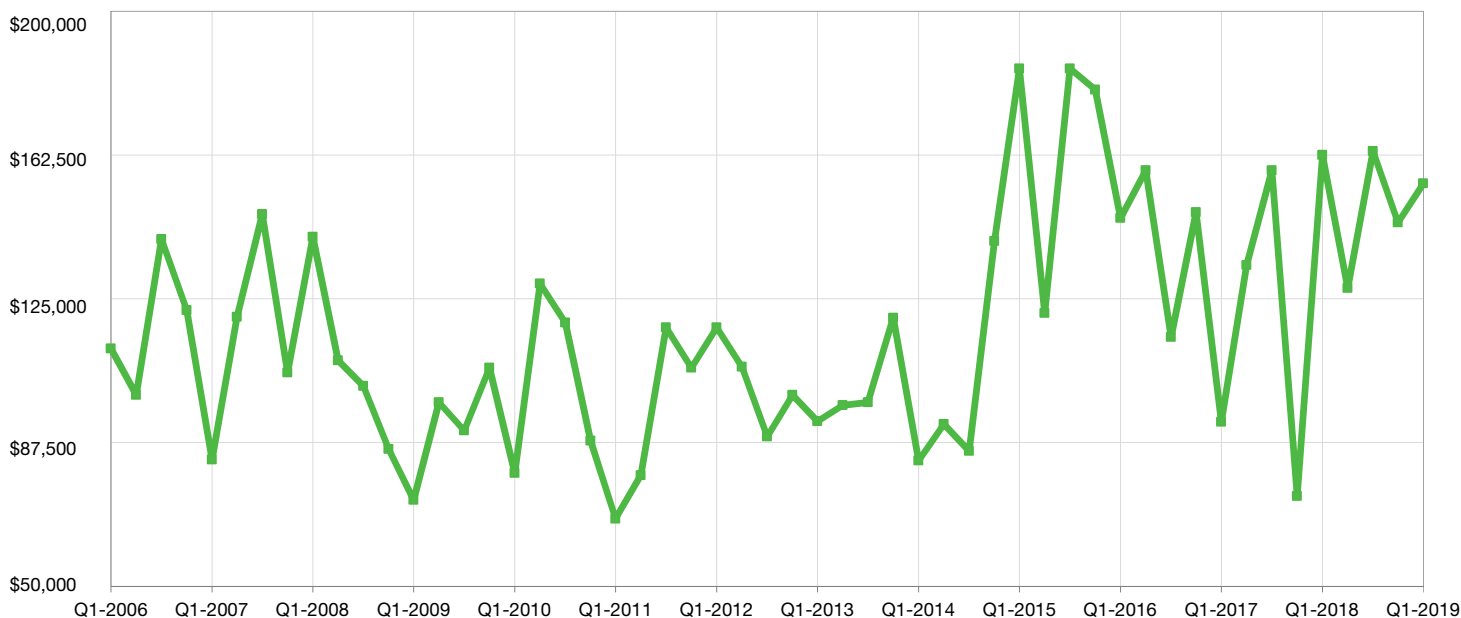


## Jefferson County, KS

Key Metrics	Q1-2019	1-Year Change
Median Sales Price	\$155,000	- 4.6%
Average Sales Price	\$162,216	- 28.5%
Pct. of Orig. Price Received	92.9%	+ 1.6%
Inventory	22	- 26.7%
Closed Sales	11	- 54.2%
Supply	2.3	- 32.4%
Days on Market	26	- 71.5%



## Historical Median Sales Price for Jefferson County, KS



# Marketwatch Report

## Q1-2019



## Jefferson County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change
66044	\$226,000	- 10.3%	\$226,000	- 46.5%	102.8%	+ 24.1%	0	- 100.0%	1	- 66.7%
66054	\$144,000	+ 10.9%	\$144,000	- 1.0%	96.6%	+ 0.1%	10	- 85.9%	2	- 77.8%
66060	\$0	--	\$0	--	0.0%	--	0	--	0	--
66066	\$148,250	- 26.3%	\$166,500	- 32.4%	95.1%	+ 2.2%	35	- 66.5%	4	- 50.0%
66070	\$35,000	- 78.1%	\$35,000	- 78.1%	60.9%	- 37.2%	0	- 100.0%	1	0.0%
66073	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
66088	\$207,190	--	\$207,190	--	93.3%	--	59	--	2	--
66097	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
66419	\$0	--	\$0	--	0.0%	--	0	--	0	--
66429	\$0	--	\$0	--	0.0%	--	0	--	0	--
66512	\$155,000	--	\$155,000	--	98.1%	--	16	--	1	--
66617	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

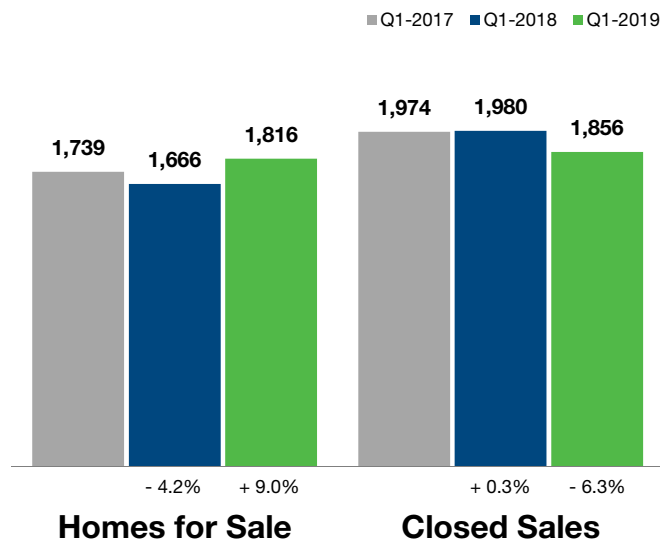
## Q1-2019



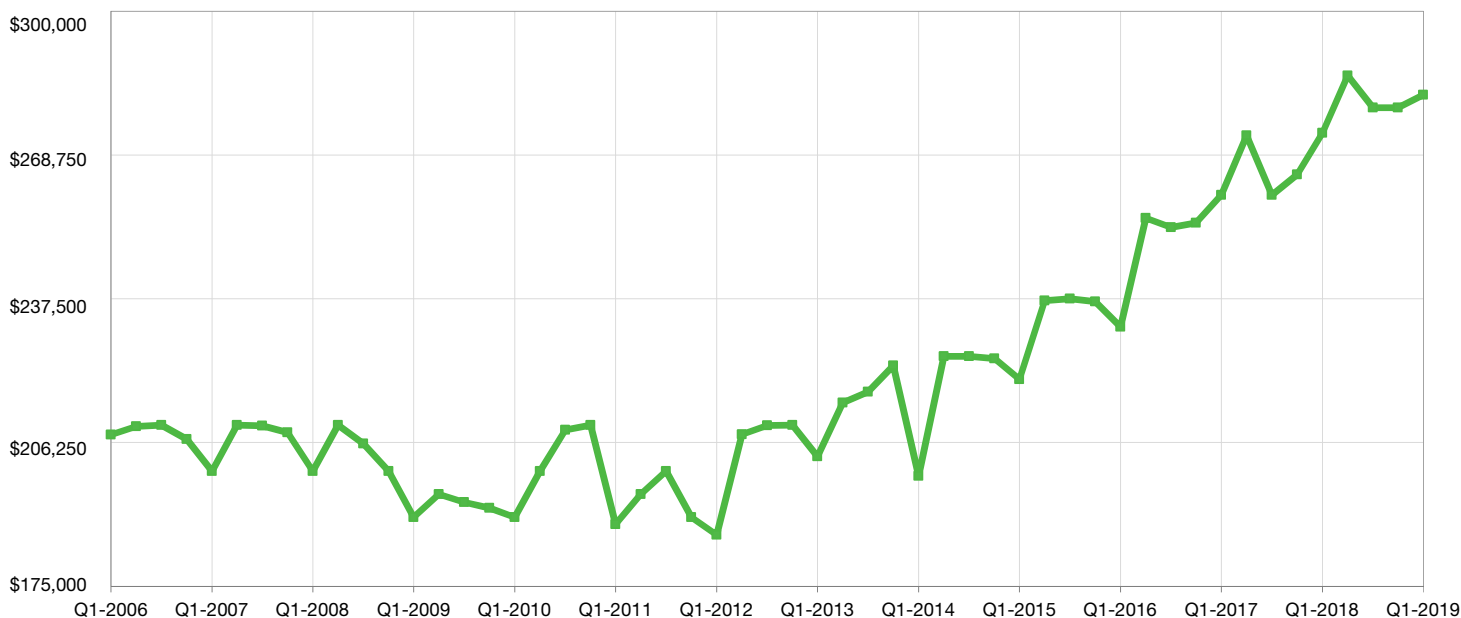
## Johnson County, KS

Key Metrics	Q1-2019	1-Year Change
Median Sales Price	\$281,763	+ 3.0%
Average Sales Price	\$324,866	+ 0.1%
Pct. of Orig. Price Received	97.8%	- 0.6%
Inventory	1,816	+ 9.0%
Closed Sales	1,856	- 6.3%
Supply	2.0	+ 11.1%
Days on Market	52	+ 2.3%

### Market Activity



### Historical Median Sales Price for Johnson County, KS



# Marketwatch Report

## Q1-2019



# Johnson County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change
66013	\$555,990	+ 7.2%	\$555,990	+ 11.4%	100.7%	+ 1.7%	84	+ 151.1%	2	- 75.0%
66018	\$330,500	+ 11.1%	\$363,824	+ 26.5%	95.5%	+ 2.1%	74	+ 21.4%	22	+ 46.7%
66019	\$0	--	\$0	--	0.0%	--	0	--	0	--
66021	\$152,633	- 11.3%	\$154,541	- 18.5%	106.3%	+ 13.8%	11	- 72.5%	4	- 42.9%
66025	\$350,000	--	\$350,000	--	87.7%	--	101	--	1	--
66030	\$210,500	- 8.5%	\$212,900	- 7.5%	97.2%	- 1.7%	36	- 34.5%	90	- 1.1%
66031	\$0	--	\$0	--	0.0%	--	0	--	0	--
66051	\$0	--	\$0	--	0.0%	--	0	--	0	--
66061	\$296,500	- 1.6%	\$322,862	+ 1.3%	98.4%	- 1.0%	54	- 13.3%	254	- 4.2%
66062	\$260,000	- 2.3%	\$285,022	- 1.1%	99.3%	+ 0.3%	41	+ 4.6%	231	- 18.9%
66063	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
66083	\$280,000	+ 10.1%	\$300,894	+ 5.6%	100.7%	+ 0.1%	90	+ 73.3%	47	+ 46.9%
66085	\$398,000	+ 18.2%	\$413,455	+ 13.5%	97.8%	+ 0.3%	138	+ 66.0%	35	+ 2.9%
66201	\$0	--	\$0	--	0.0%	--	0	--	0	--
66202	\$204,500	+ 18.2%	\$220,547	+ 18.4%	97.7%	- 1.6%	33	+ 30.6%	51	- 16.4%
66203	\$196,000	+ 5.9%	\$197,430	+ 4.5%	98.7%	+ 0.1%	28	- 28.8%	54	- 1.8%
66204	\$191,075	+ 2.5%	\$190,844	- 1.2%	99.7%	+ 1.3%	23	- 43.8%	52	+ 10.6%
66205	\$265,325	+ 13.9%	\$336,488	+ 24.7%	97.6%	- 0.4%	37	+ 16.7%	40	- 38.5%
66206	\$407,000	- 0.7%	\$499,887	+ 7.4%	95.4%	+ 0.2%	56	- 14.0%	41	- 2.4%
66207	\$306,000	+ 7.9%	\$334,472	- 4.5%	96.1%	- 2.7%	42	+ 55.9%	49	+ 8.9%
66208	\$301,750	+ 15.4%	\$369,126	- 3.3%	97.5%	+ 0.9%	37	- 14.3%	106	+ 1.9%
66209	\$450,000	+ 16.3%	\$456,264	+ 6.5%	94.5%	- 0.8%	54	+ 17.5%	48	0.0%
66210	\$228,000	- 7.3%	\$222,626	- 7.8%	96.9%	- 2.1%	34	+ 34.8%	51	- 3.8%
66211	\$311,000	- 55.6%	\$437,492	- 33.8%	93.2%	- 4.8%	70	+ 8.8%	16	- 15.8%
66212	\$219,200	+ 4.4%	\$224,642	+ 10.8%	97.3%	- 0.4%	37	+ 40.4%	90	- 12.6%
66213	\$350,000	+ 0.3%	\$350,393	+ 0.6%	96.8%	- 1.3%	55	+ 42.8%	58	+ 13.7%
66214	\$249,290	+ 13.3%	\$245,128	+ 9.2%	98.4%	- 1.9%	21	+ 21.8%	25	- 32.4%
66215	\$233,000	+ 3.8%	\$231,731	+ 0.8%	96.4%	- 1.5%	38	+ 20.3%	67	+ 15.5%
66216	\$259,750	+ 1.9%	\$269,390	- 0.4%	97.1%	- 1.6%	47	+ 38.6%	84	+ 23.5%
66217	\$379,950	- 18.3%	\$360,788	- 36.5%	95.0%	+ 1.8%	88	- 20.4%	8	- 38.5%
66218	\$380,000	+ 17.6%	\$411,492	+ 19.9%	99.3%	- 2.8%	54	- 47.3%	21	- 25.0%
66219	\$278,500	- 2.1%	\$344,706	- 2.9%	98.6%	- 0.5%	26	- 29.2%	22	+ 83.3%
66220	\$365,000	- 18.9%	\$413,079	- 10.6%	95.8%	+ 0.9%	57	- 40.7%	12	- 52.0%
66221	\$536,088	+ 2.7%	\$602,009	+ 7.3%	99.0%	- 0.6%	99	+ 9.3%	84	- 12.5%
66222	\$0	--	\$0	--	0.0%	--	0	--	0	--
66223	\$335,000	+ 6.3%	\$376,336	+ 4.4%	97.5%	- 0.4%	74	+ 12.0%	55	- 15.4%
66224	\$540,000	0.0%	\$614,233	- 0.8%	96.3%	- 0.3%	85	- 1.7%	29	- 29.3%
66225	\$0	--	\$0	--	0.0%	--	0	--	0	--
66226	\$311,250	+ 8.3%	\$316,336	- 8.8%	98.4%	- 1.1%	35	- 51.0%	50	- 9.1%
66227	\$401,653	+ 0.4%	\$398,907	- 1.3%	98.9%	- 0.7%	96	+ 62.0%	54	+ 8.0%
66250	\$0	--	\$0	--	0.0%	--	0	--	0	--
66251	\$0	--	\$0	--	0.0%	--	0	--	0	--
66276	\$0	--	\$0	--	0.0%	--	0	--	0	--



# Marketwatch Report

## Q1-2019



## Johnson County ZIP Codes Cont.

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change
66282	\$0	--	\$0	--	0.0%	--	0	--	0	--
66283	\$0	--	\$0	--	0.0%	--	0	--	0	--
66285	\$0	--	\$0	--	0.0%	--	0	--	0	--
66286	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

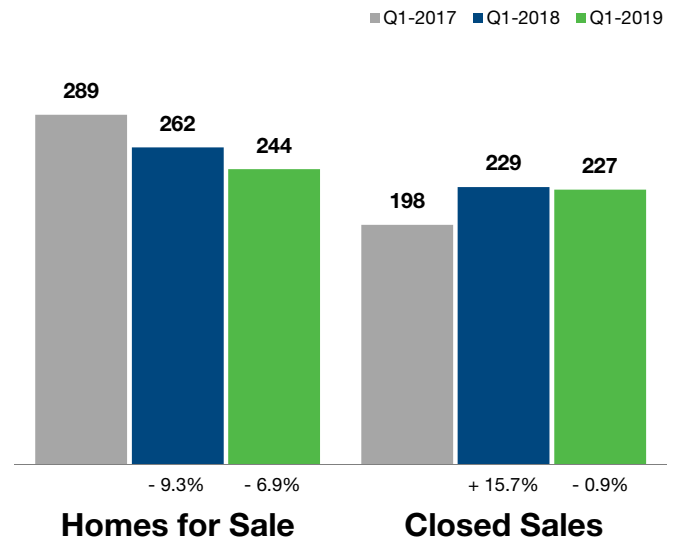
## Q1-2019



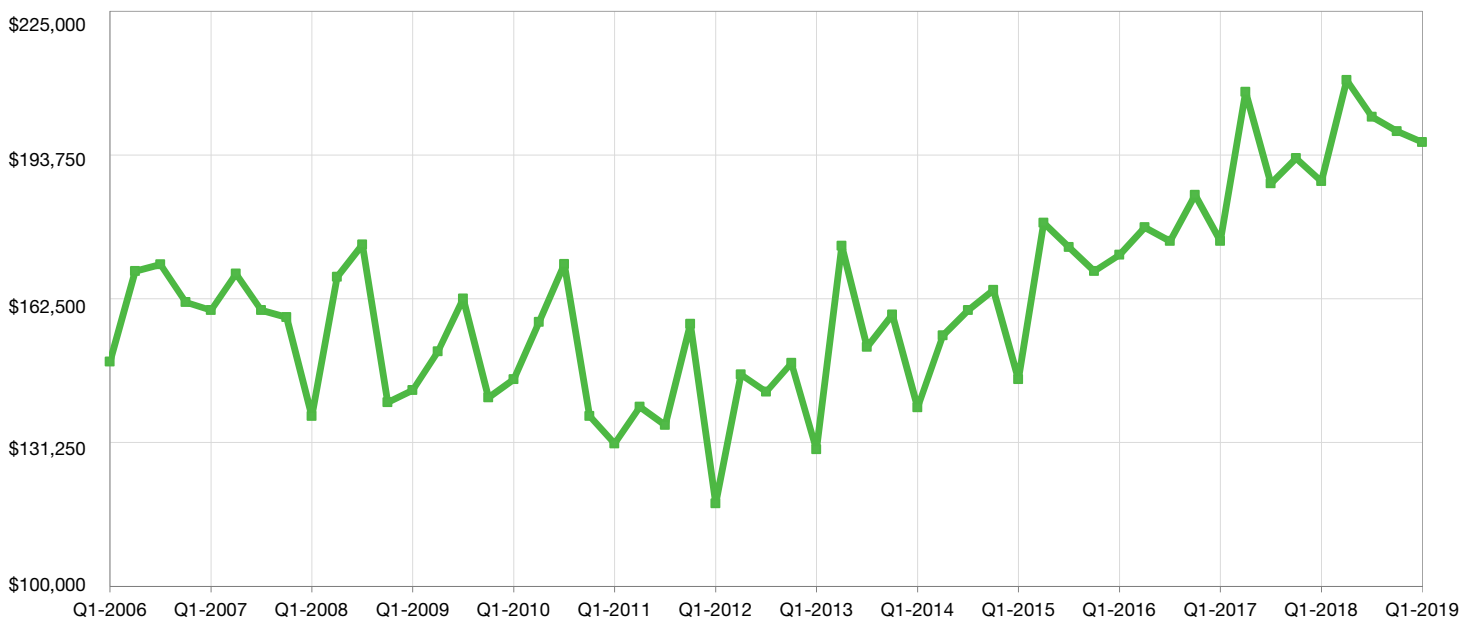
## Leavenworth County, KS

Key Metrics	Q1-2019	1-Year Change
Median Sales Price	\$196,500	+ 4.5%
Average Sales Price	\$211,158	+ 3.3%
Pct. of Orig. Price Received	96.0%	- 0.8%
Inventory	244	- 6.9%
Closed Sales	227	- 0.9%
Supply	2.4	- 11.1%
Days on Market	73	- 0.0%

### Market Activity



### Historical Median Sales Price for Leavenworth County, KS



# Marketwatch Report

## Q1-2019



## Leavenworth County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change
66002	\$0	--	\$0	--	0.0%	--	0	--	0	--
66007	\$272,236	+ 0.8%	\$287,157	- 1.2%	98.6%	- 0.7%	82	+ 20.3%	50	+ 2.0%
66012	\$296,000	+ 30.5%	\$267,000	+ 12.5%	93.4%	- 8.2%	68	+ 19.3%	3	- 40.0%
66020	\$170,000	- 29.2%	\$215,183	- 10.3%	98.4%	+ 2.5%	69	+ 1,616.7%	3	+ 50.0%
66027	\$0	--	\$0	--	0.0%	--	0	--	0	--
66043	\$185,500	- 13.7%	\$217,901	+ 4.1%	96.8%	+ 0.5%	84	+ 6.0%	33	- 15.4%
66044	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
66048	\$134,000	+ 3.7%	\$142,793	+ 5.5%	93.7%	- 1.4%	64	- 1.6%	95	+ 1.1%
66052	\$245,000	--	\$312,181	--	100.9%	--	57	--	9	--
66054	\$88,000	- 58.1%	\$88,000	- 58.1%	70.4%	- 33.0%	165	+ 1,962.5%	1	0.0%
66086	\$222,500	- 4.0%	\$256,810	+ 4.8%	97.3%	- 0.4%	79	- 21.1%	33	- 13.2%

# Marketwatch Report

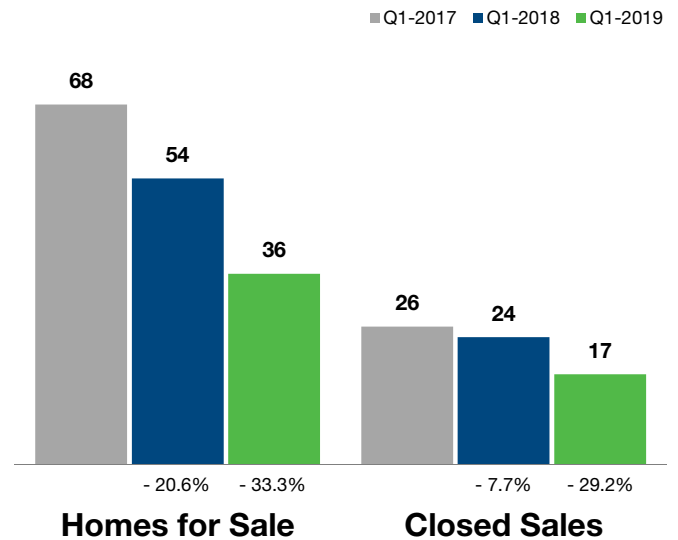
## Q1-2019



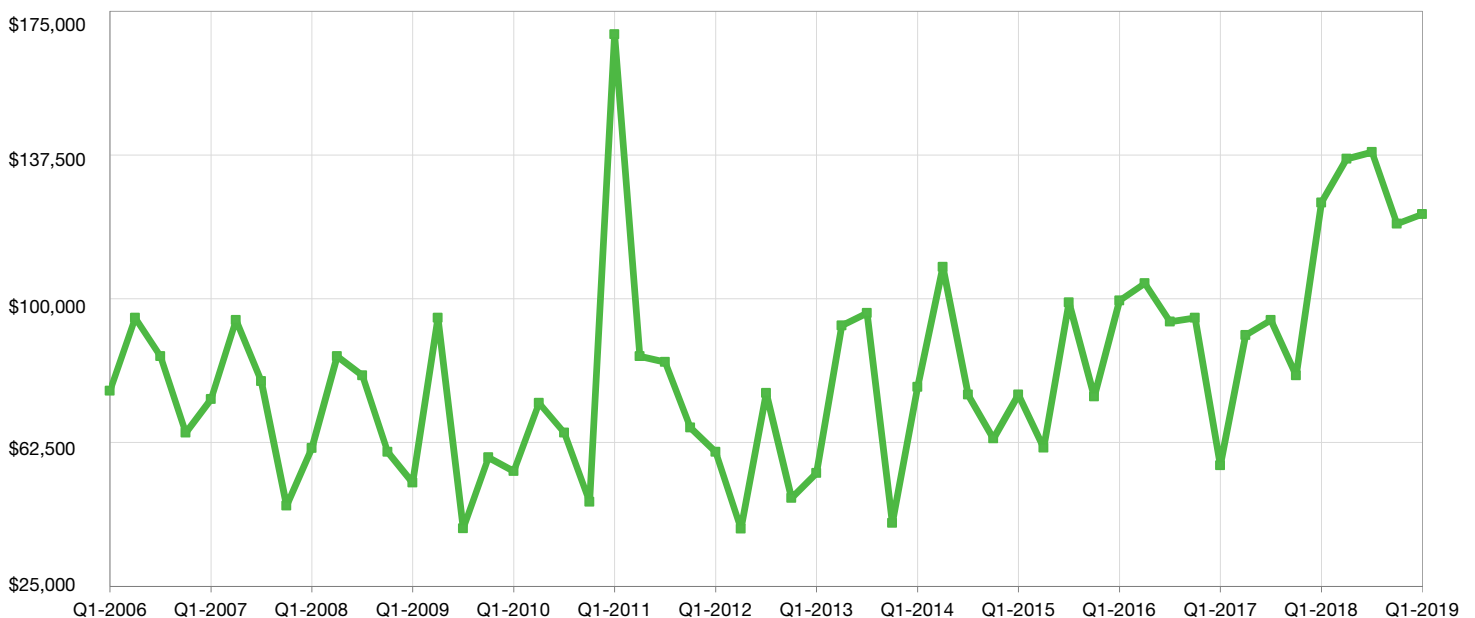
## Linn County, KS

Key Metrics	Q1-2019	1-Year Change
Median Sales Price	\$122,000	- 2.4%
Average Sales Price	\$144,156	+ 13.3%
Pct. of Orig. Price Received	86.7%	- 2.7%
Inventory	36	- 33.3%
Closed Sales	17	- 29.2%
Supply	3.7	- 31.5%
Days on Market	63	- 32.9%

### Market Activity



### Historical Median Sales Price for Linn County, KS



# Marketwatch Report

## Q1-2019



## Linn County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change
66010	\$35,000	--	\$35,000	--	71.4%	--	45	--	1	--
66014	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
66040	\$108,000	+ 9.6%	\$137,083	+ 44.5%	90.9%	+ 3.0%	42	- 37.3%	7	- 41.7%
66056	\$125,000	+ 2.9%	\$133,667	+ 10.0%	78.9%	- 4.1%	56	- 39.3%	3	+ 50.0%
66072	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
66075	\$152,000	+ 27.7%	\$162,333	+ 41.8%	92.4%	- 2.6%	66	- 26.8%	3	- 50.0%
66738	\$0	--	\$0	--	0.0%	--	0	--	0	--
66767	\$40,000	--	\$40,000	--	108.1%	--	33	--	1	--

# Marketwatch Report

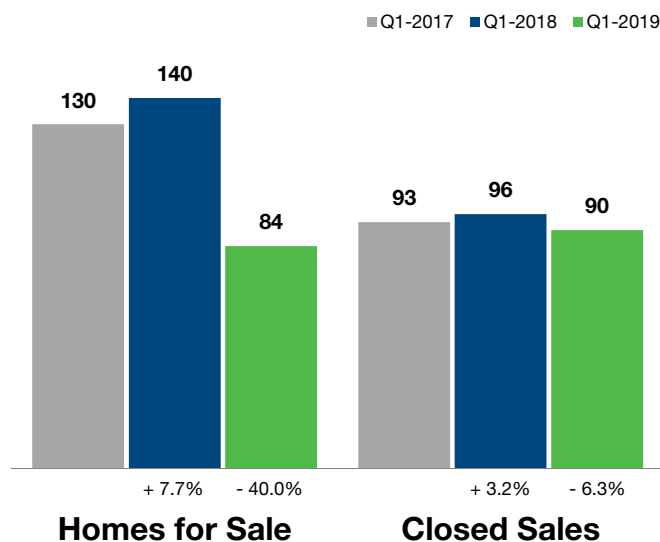
## Q1-2019



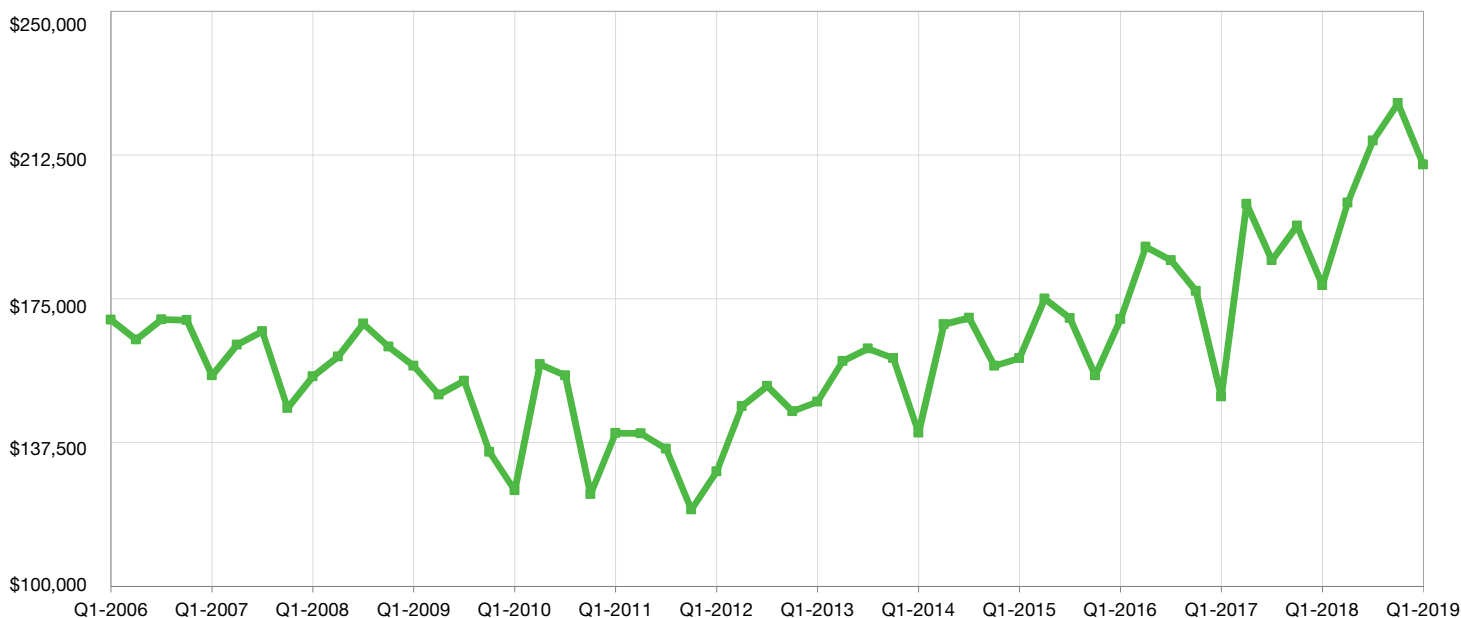
## Miami County, KS

Key Metrics	Q1-2019	1-Year Change
Median Sales Price	\$209,950	+ 17.6%
Average Sales Price	\$224,577	+ 15.1%
Pct. of Orig. Price Received	94.0%	- 2.9%
Inventory	84	- 40.0%
Closed Sales	90	- 6.3%
Supply	1.8	- 41.9%
Days on Market	88	+ 38.0%

## Market Activity



## Historical Median Sales Price for Miami County, KS



# Marketwatch Report

## Q1-2019



## Miami County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change
66013	\$405,000	+ 123.7%	\$415,650	+ 129.6%	89.7%	- 0.9%	137	+ 140.9%	3	+ 200.0%
66021	\$0	--	\$0	--	0.0%	--	0	--	0	--
66026	\$107,216	--	\$107,216	--	97.5%	--	177	--	2	--
66036	\$0	--	\$0	--	0.0%	--	0	--	0	--
66053	\$213,000	- 13.5%	\$262,595	+ 12.6%	98.5%	+ 2.1%	81	- 1.5%	24	- 7.7%
66064	\$71,000	- 25.5%	\$95,343	+ 0.6%	87.5%	- 12.6%	72	+ 61.0%	14	+ 27.3%
66071	\$216,350	+ 49.2%	\$240,159	+ 30.0%	92.5%	- 3.2%	96	+ 56.2%	28	- 34.9%
66072	\$0	--	\$0	--	0.0%	--	0	--	0	--
66079	\$0	--	\$0	--	0.0%	--	0	--	0	--
66083	\$230,000	+ 10.8%	\$246,399	+ 19.9%	97.9%	- 1.4%	66	+ 42.1%	13	0.0%
66092	\$140,000	- 56.1%	\$140,000	- 56.1%	95.9%	- 2.3%	14	- 83.9%	1	0.0%

# Marketwatch Report

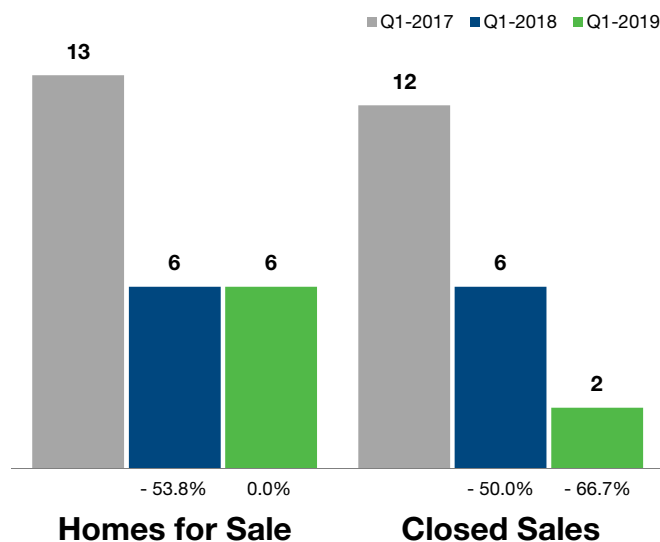
## Q1-2019



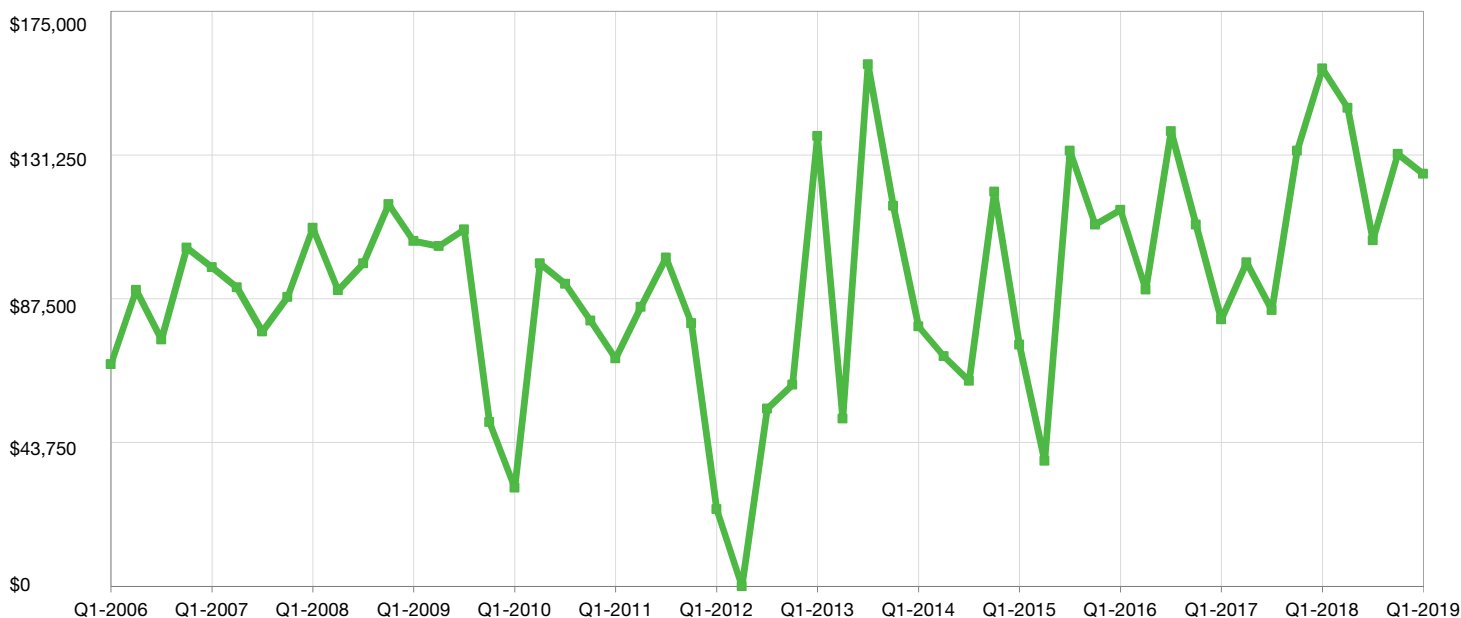
## Osage County, KS

Key Metrics	Q1-2019	1-Year Change
Median Sales Price	\$125,500	- 20.3%
Average Sales Price	\$125,500	- 11.3%
Pct. of Orig. Price Received	96.8%	+ 5.1%
Inventory	6	0.0%
Closed Sales	2	- 66.7%
Supply	3.1	+ 47.6%
Days on Market	106	+ 259.7%

### Market Activity



### Historical Median Sales Price for Osage County, KS





# Marketwatch Report

## Q1-2019



## Osage County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change
66409	\$0	--	\$0	--	0.0%	--	0	--	0	--
66413	\$0	--	\$0	--	0.0%	--	0	--	0	--
66414	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
66451	\$0	--	\$0	--	0.0%	--	0	--	0	--
66510	\$0	--	\$0	--	0.0%	--	0	--	0	--
66523	\$121,000	- 37.8%	\$121,000	- 37.8%	96.8%	- 1.2%	179	+ 678.3%	1	0.0%
66524	\$0	--	\$0	--	0.0%	--	0	--	0	--
66528	\$0	--	\$0	--	0.0%	--	0	--	0	--
66537	\$0	--	\$0	--	0.0%	--	0	--	0	--
66543	\$130,000	- 29.7%	\$130,000	- 21.9%	0.0%	- 100.0%	32	+ 336.4%	1	- 66.7%
66546	\$0	--	\$0	--	0.0%	--	0	--	0	--
66856	\$0	--	\$0	--	0.0%	--	0	--	0	--
66868	\$0	--	\$0	--	0.0%	--	0	--	0	--
66871	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

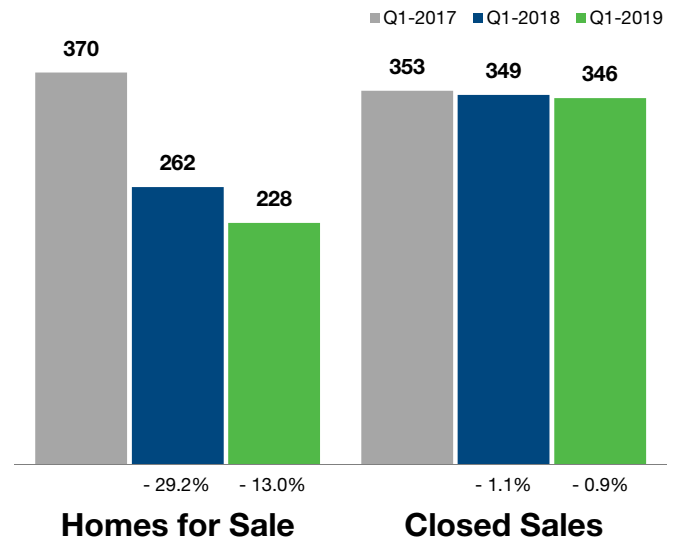
## Q1-2019



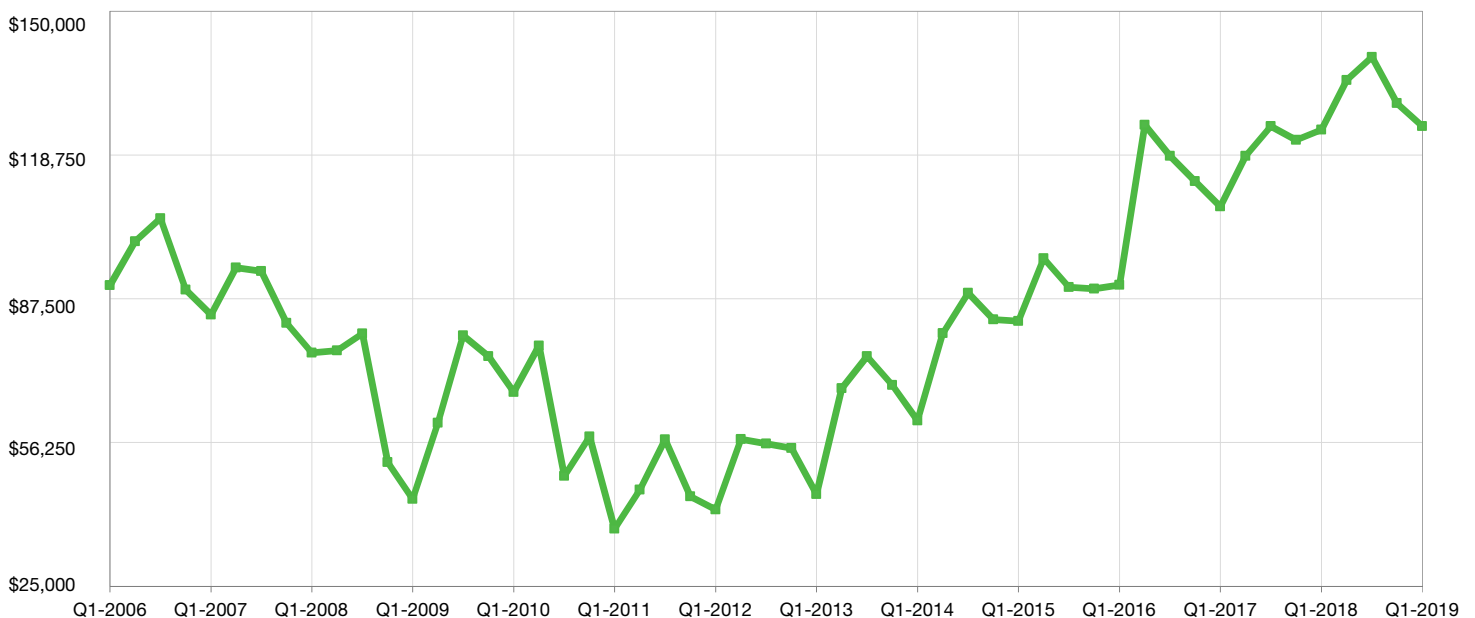
## Wyandotte County, KS

Key Metrics	Q1-2019	1-Year Change
Median Sales Price	\$125,000	+ 0.6%
Average Sales Price	\$136,838	- 1.6%
Pct. of Orig. Price Received	94.7%	- 1.1%
Inventory	228	- 13.0%
Closed Sales	346	- 0.9%
Supply	1.5	- 11.8%
Days on Market	46	- 23.5%

### Market Activity



### Historical Median Sales Price for Wyandotte County, KS



# Marketwatch Report

## Q1-2019



## Wyandotte County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change
66012	\$201,250	+ 43.8%	\$206,389	+ 14.0%	97.2%	+ 1.7%	38	- 51.5%	18	- 33.3%
66101	\$92,000	+ 53.3%	\$99,901	+ 47.2%	91.0%	- 3.3%	51	+ 56.6%	8	- 42.9%
66102	\$77,500	+ 43.5%	\$85,908	+ 20.1%	93.0%	+ 1.1%	43	- 35.4%	50	+ 2.0%
66103	\$111,500	+ 29.1%	\$116,147	+ 16.8%	92.9%	- 2.6%	51	+ 71.0%	26	+ 18.2%
66104	\$80,000	+ 25.3%	\$83,692	+ 21.6%	91.5%	- 1.0%	42	- 44.3%	65	+ 16.1%
66105	\$0	--	\$0	--	0.0%	--	0	--	0	--
66106	\$111,500	- 3.0%	\$115,990	- 7.5%	97.0%	- 1.0%	39	+ 28.3%	52	+ 18.2%
66109	\$180,000	- 17.2%	\$210,596	- 4.0%	97.1%	- 1.4%	57	- 17.5%	81	- 10.0%
66110	\$0	--	\$0	--	0.0%	--	0	--	0	--
66111	\$151,500	- 8.7%	\$163,887	- 8.0%	92.2%	- 6.9%	50	+ 85.9%	19	- 13.6%
66112	\$135,000	+ 5.7%	\$140,232	- 3.4%	97.0%	+ 1.1%	29	- 51.1%	25	+ 4.2%
66113	\$0	--	\$0	--	0.0%	--	0	--	0	--
66115	\$0	--	\$0	--	0.0%	--	0	--	0	--
66117	\$0	--	\$0	--	0.0%	--	0	--	0	--
66118	\$0	--	\$0	--	0.0%	--	0	--	0	--
66119	\$0	--	\$0	--	0.0%	--	0	--	0	--
66160	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

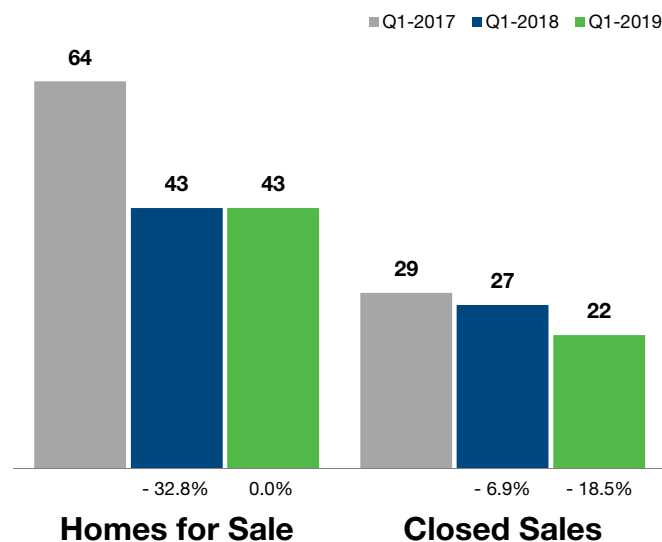
## Q1-2019



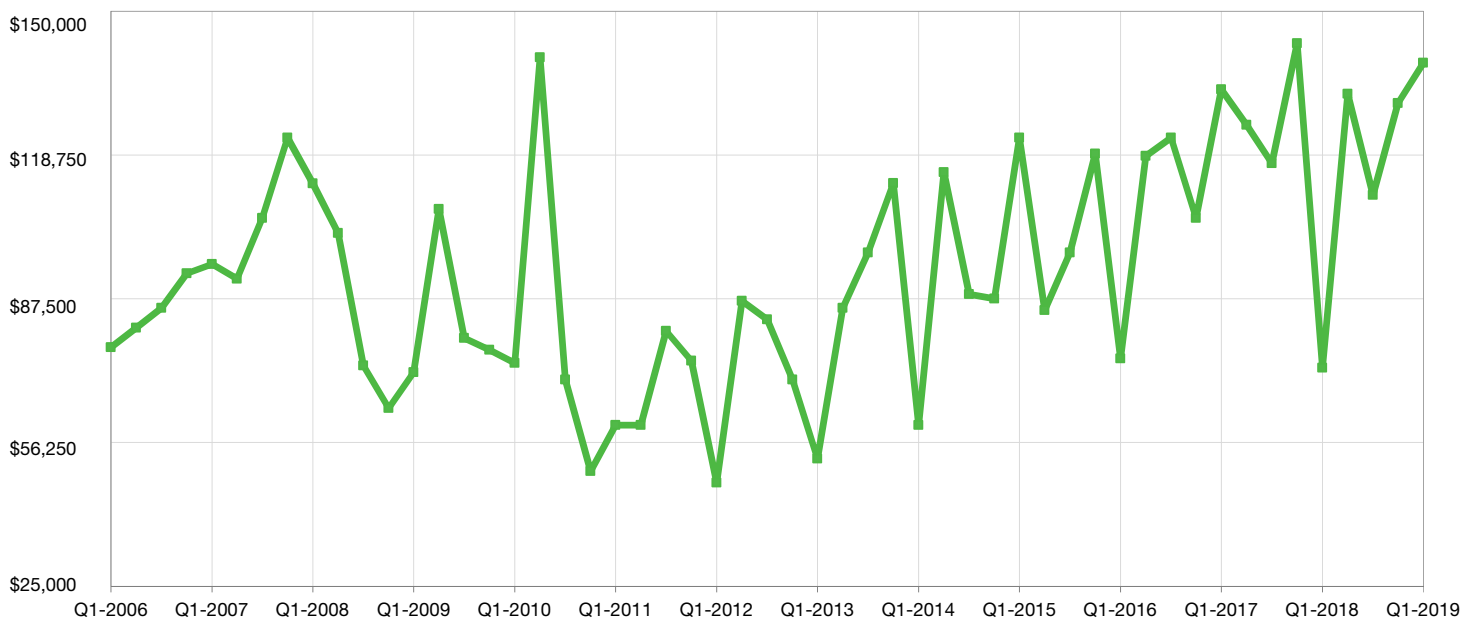
## Bates County, MO

Key Metrics	Q1-2019	1-Year Change
Median Sales Price	\$138,750	+ 91.4%
Average Sales Price	\$181,637	+ 65.5%
Pct. of Orig. Price Received	94.9%	+ 6.6%
Inventory	43	0.0%
Closed Sales	22	- 18.5%
Supply	4.3	+ 10.3%
Days on Market	138	+ 0.1%

## Market Activity



## Historical Median Sales Price for Bates County, MO



# Marketwatch Report

## Q1-2019



## Bates County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change
64720	\$114,000	+ 53.0%	\$142,375	+ 11.9%	92.2%	+ 3.5%	146	+ 13.1%	6	- 40.0%
64722	\$0	--	\$0	--	0.0%	--	0	--	0	--
64723	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64724	\$0	--	\$0	--	0.0%	--	0	--	0	--
64730	\$116,750	+ 22.8%	\$119,180	+ 12.7%	92.2%	+ 5.4%	151	- 10.5%	10	- 23.1%
64742	\$89,000	+ 54.8%	\$89,000	+ 54.8%	89.0%	- 11.0%	138	+ 1,871.4%	1	0.0%
64745	\$0	--	\$0	--	0.0%	--	0	--	0	--
64752	\$0	--	\$0	--	0.0%	--	0	--	0	--
64770	\$0	--	\$0	--	0.0%	--	0	--	0	--
64779	\$215,000	+ 305.7%	\$215,000	+ 305.7%	96.1%	+ 7.0%	68	+ 77.6%	2	+ 100.0%
64780	\$0	--	\$0	--	0.0%	--	0	--	0	--
64788	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

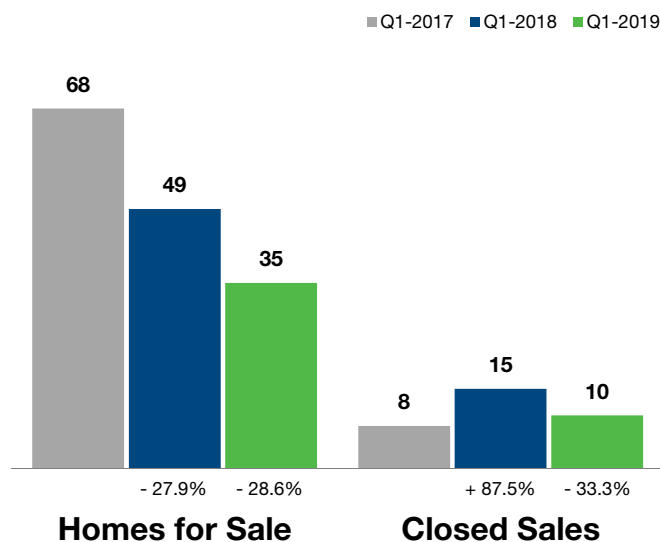
## Q1-2019



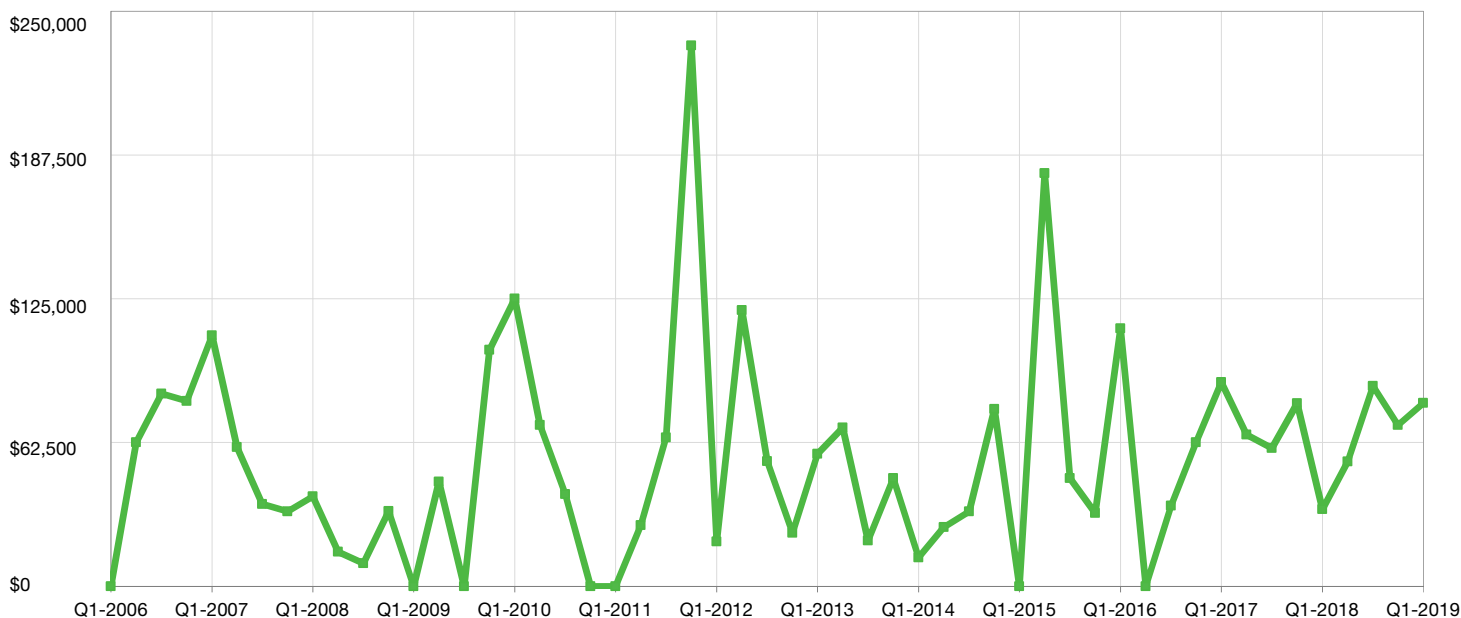
## Bourbon County, KS

Key Metrics	Q1-2019	1-Year Change
Median Sales Price	\$79,700	+ 137.9%
Average Sales Price	\$72,290	+ 36.3%
Pct. of Orig. Price Received	90.7%	+ 14.5%
Inventory	35	- 28.6%
Closed Sales	10	- 33.3%
Supply	6.7	- 18.3%
Days on Market	116	- 43.7%

### Market Activity



### Historical Median Sales Price for Bourbon County, KS



# Marketwatch Report

## Q1-2019



## Bourbon County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change
66010	\$0	--	\$0	--	0.0%	--	0	--	0	--
66701	\$79,700	+ 98.0%	\$71,238	+ 26.6%	90.7%	+ 16.9%	124	- 43.4%	8	- 33.3%
66716	\$0	--	\$0	--	0.0%	--	0	--	0	--
66738	\$0	--	\$0	--	0.0%	--	0	--	0	--
66741	\$0	--	\$0	--	0.0%	--	0	--	0	--
66746	\$0	--	\$0	--	0.0%	--	0	--	0	--
66754	\$76,500	--	\$76,500	--	90.8%	--	88	--	2	--
66769	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
66772	\$0	--	\$0	--	0.0%	--	0	--	0	--
66779	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
66780	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

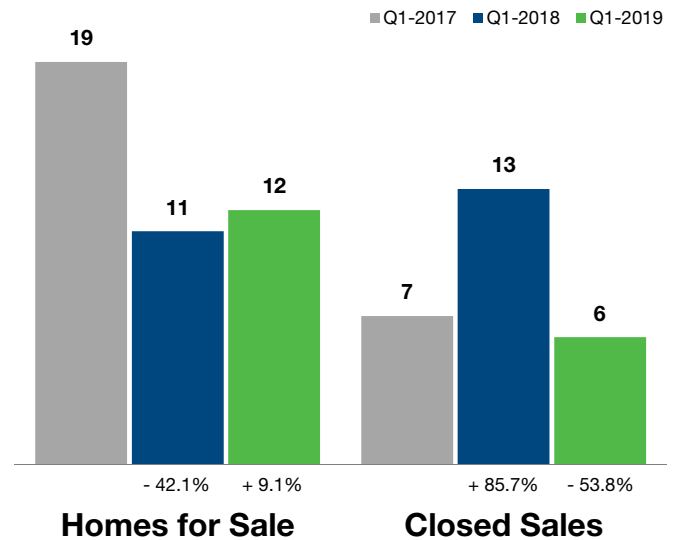
## Q1-2019



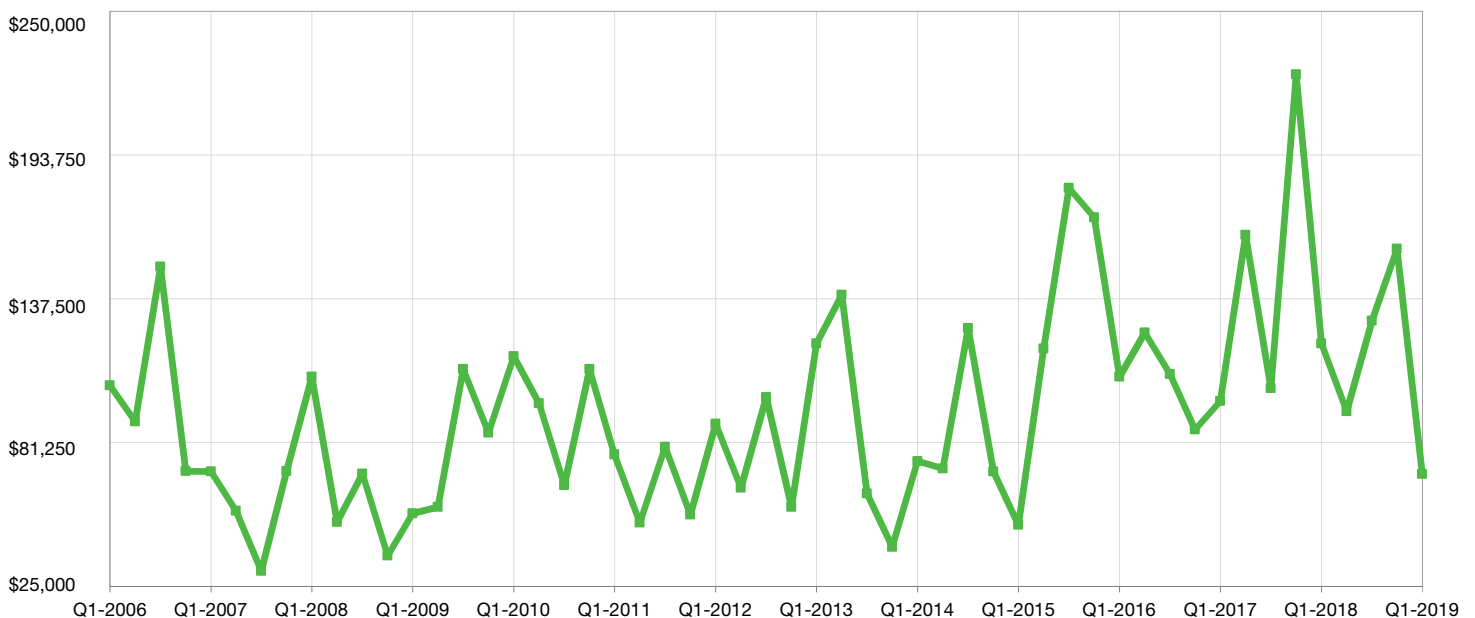
## Caldwell County, MO

Key Metrics	Q1-2019	1-Year Change
Median Sales Price	\$68,900	- 42.6%
Average Sales Price	\$92,550	- 38.0%
Pct. of Orig. Price Received	88.1%	- 5.0%
Inventory	12	+ 9.1%
Closed Sales	6	- 53.8%
Supply	3.0	+ 25.0%
Days on Market	98	- 33.6%

### Market Activity



### Historical Median Sales Price for Caldwell County, MO





# Marketwatch Report

## Q1-2019



## Caldwell County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change
64429	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64465	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64624	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64625	\$0	--	\$0	--	0.0%	--	0	--	0	--
64637	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64644	\$78,300	- 34.8%	\$81,933	- 9.0%	92.2%	+ 4.9%	39	- 89.5%	3	0.0%
64649	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64650	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64671	\$39,750	--	\$39,750	--	83.3%	--	187	--	2	--

# Marketwatch Report

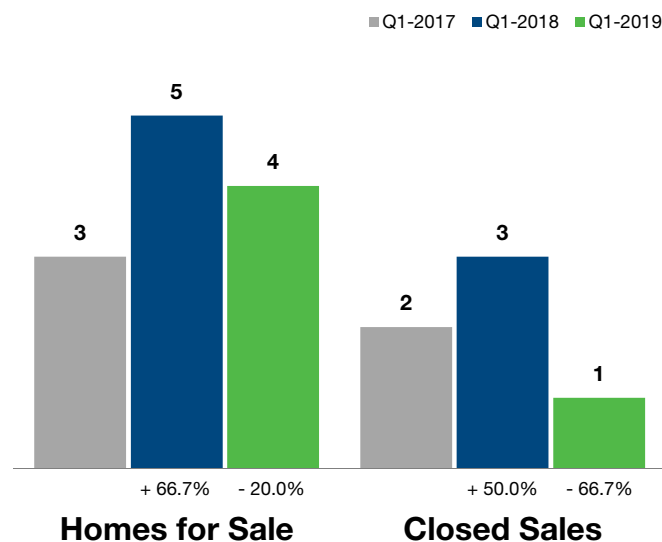
## Q1-2019



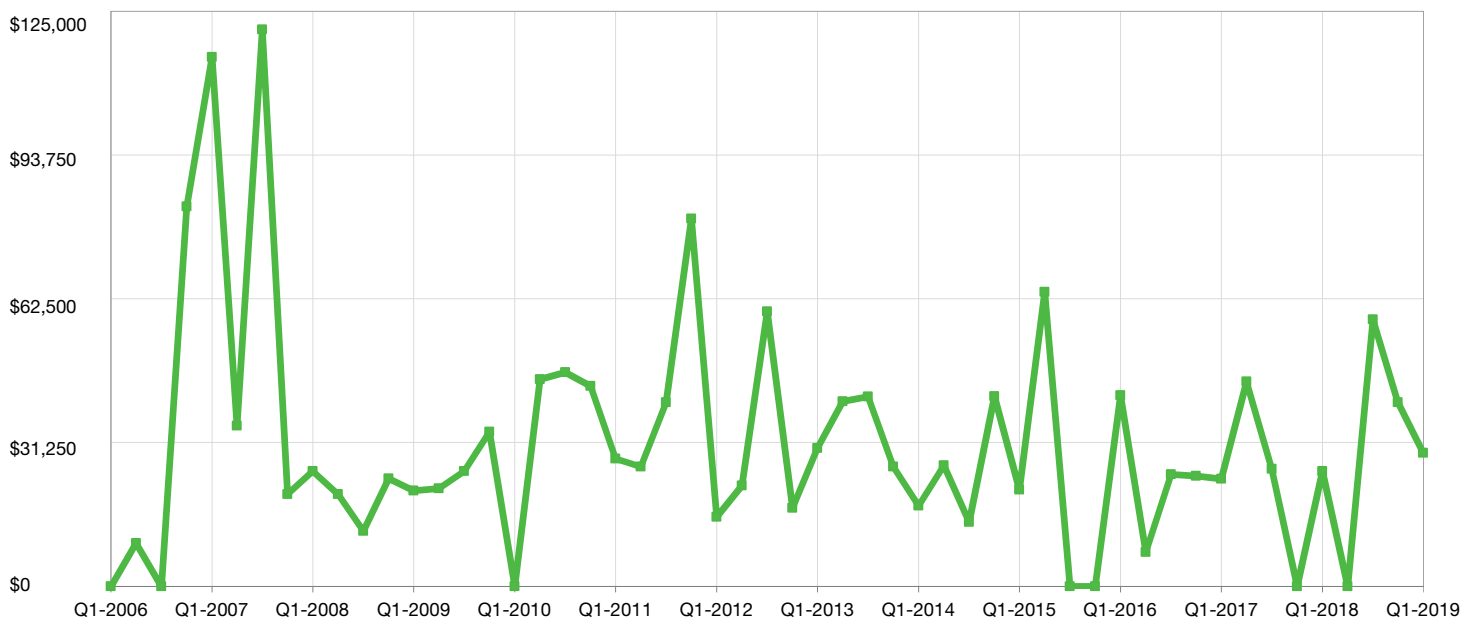
## Carroll County, MO

Key Metrics	Q1-2019	1-Year Change
Median Sales Price	\$29,000	+ 16.0%
Average Sales Price	\$29,000	- 34.3%
Pct. of Orig. Price Received	96.7%	+ 8.5%
Inventory	4	- 20.0%
Closed Sales	1	- 66.7%
Supply	2.7	- 22.9%
Days on Market	28	- 45.1%

### Market Activity



### Historical Median Sales Price for Carroll County, MO



# Marketwatch Report

## Q1-2019



## Carroll County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change
64035	\$0	--	\$0	--	0.0%	--	0	--	0	--
64622	\$0	--	\$0	--	0.0%	--	0	--	0	--
64623	\$0	--	\$0	--	0.0%	--	0	--	0	--
64624	\$0	--	\$0	--	0.0%	--	0	--	0	--
64633	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64638	\$0	--	\$0	--	0.0%	--	0	--	0	--
64639	\$0	--	\$0	--	0.0%	--	0	--	0	--
64643	\$0	--	\$0	--	0.0%	--	0	--	0	--
64668	\$29,000	- 46.0%	\$29,000	- 46.0%	96.7%	+ 4.3%	28	- 50.0%	1	- 50.0%
64680	\$0	--	\$0	--	0.0%	--	0	--	0	--
64682	\$0	--	\$0	--	0.0%	--	0	--	0	--

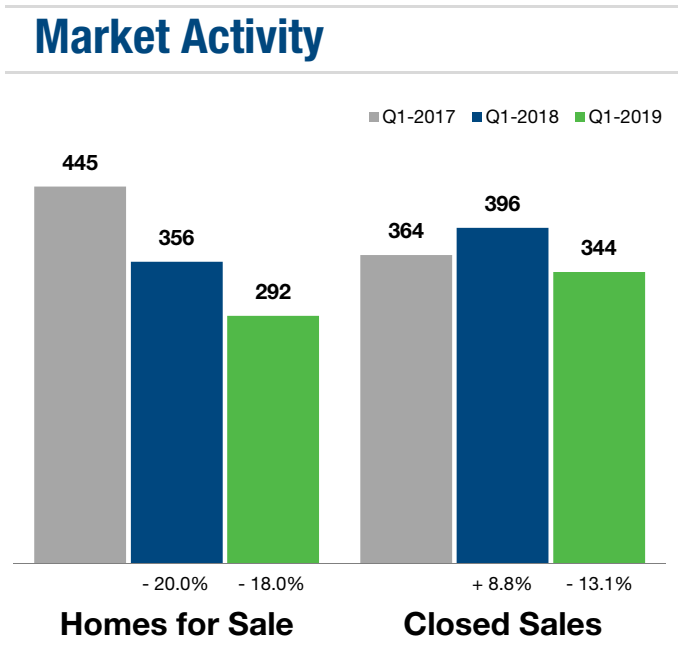
# Marketwatch Report

## Q1-2019

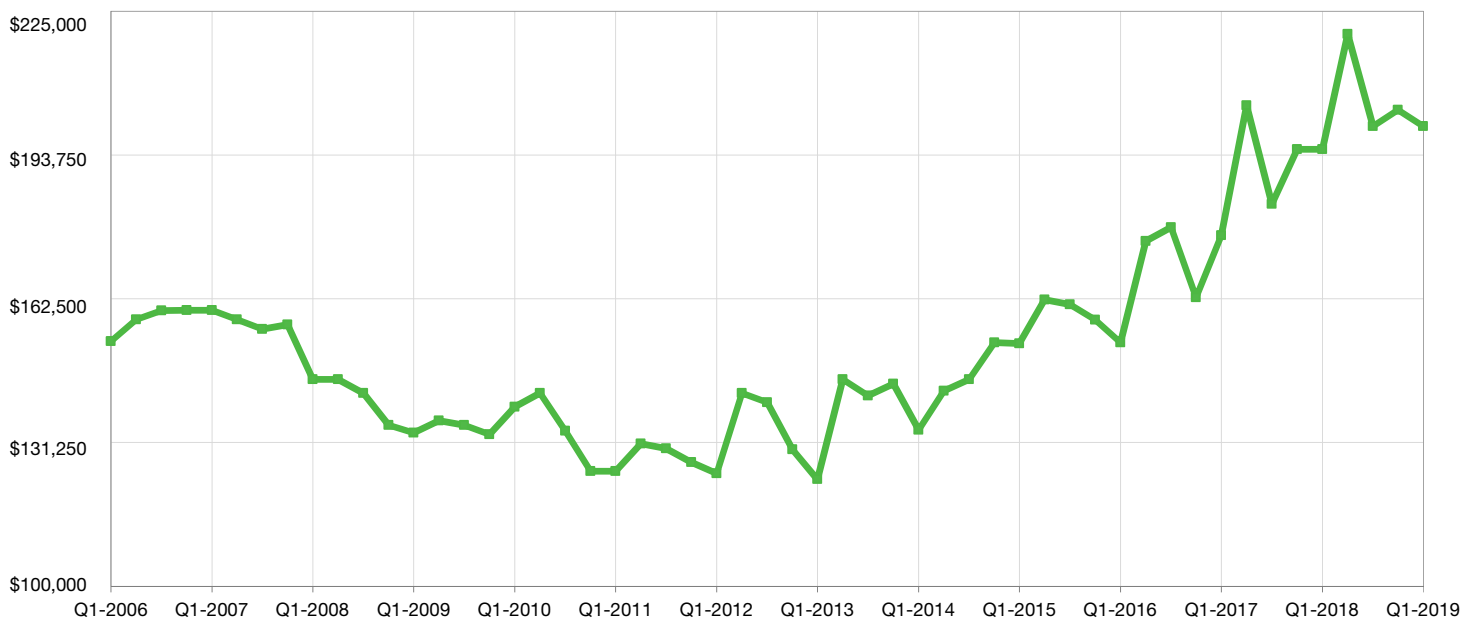


## Cass County, MO

Key Metrics	Q1-2019	1-Year Change
Median Sales Price	\$200,000	+ 2.6%
Average Sales Price	\$232,310	+ 8.7%
Pct. of Orig. Price Received	96.2%	- 1.4%
Inventory	292	- 18.0%
Closed Sales	344	- 13.1%
Supply	1.8	- 14.3%
Days on Market	92	+ 25.6%



### Historical Median Sales Price for Cass County, MO



# Marketwatch Report

## Q1-2019



### Cass County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change
64012	\$166,017	+ 0.0%	\$182,034	- 9.3%	95.9%	- 2.2%	63	- 9.3%	70	- 24.7%
64034	\$288,750	- 16.9%	\$290,663	- 18.4%	100.5%	+ 6.8%	143	+ 110.3%	4	- 42.9%
64078	\$208,688	+ 5.4%	\$217,020	+ 2.8%	96.4%	- 2.7%	94	+ 9.2%	46	+ 17.9%
64080	\$208,000	+ 1.5%	\$233,665	+ 13.4%	96.3%	- 2.3%	74	+ 15.2%	39	+ 14.7%
64082	\$410,000	+ 37.8%	\$384,929	+ 12.6%	97.3%	- 1.4%	58	- 0.2%	7	- 12.5%
64083	\$265,000	+ 15.2%	\$272,067	+ 10.7%	97.2%	- 0.8%	124	+ 51.9%	114	- 16.8%
64090	\$0	--	\$0	--	0.0%	--	0	--	0	--
64147	\$0	--	\$0	--	0.0%	--	0	--	0	--
64701	\$179,900	+ 35.7%	\$197,731	+ 35.2%	93.8%	- 0.8%	76	+ 7.8%	32	- 30.4%
64725	\$142,950	+ 52.9%	\$202,150	+ 118.5%	89.0%	- 5.6%	117	+ 203.4%	6	+ 100.0%
64734	\$214,500	- 5.9%	\$294,250	+ 21.2%	106.8%	+ 10.7%	89	- 12.8%	4	0.0%
64739	\$79,000	- 55.0%	\$79,000	- 55.0%	98.8%	+ 19.8%	4	- 97.4%	1	- 50.0%
64742	\$208,500	+ 169.9%	\$258,625	+ 103.7%	93.9%	- 3.9%	79	+ 82.3%	4	+ 33.3%
64743	\$129,000	+ 5.3%	\$129,000	+ 19.6%	92.5%	- 7.5%	89	+ 102.3%	1	- 66.7%
64746	\$328,850	+ 153.0%	\$328,850	+ 75.1%	95.9%	- 3.1%	38	+ 66.7%	2	- 60.0%
64747	\$149,500	+ 23.6%	\$194,150	+ 25.0%	90.4%	- 6.5%	91	+ 85.0%	10	0.0%

# Marketwatch Report

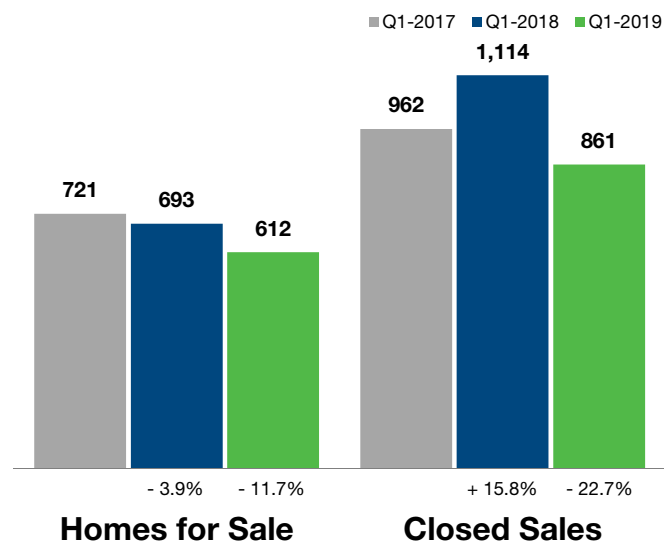
## Q1-2019



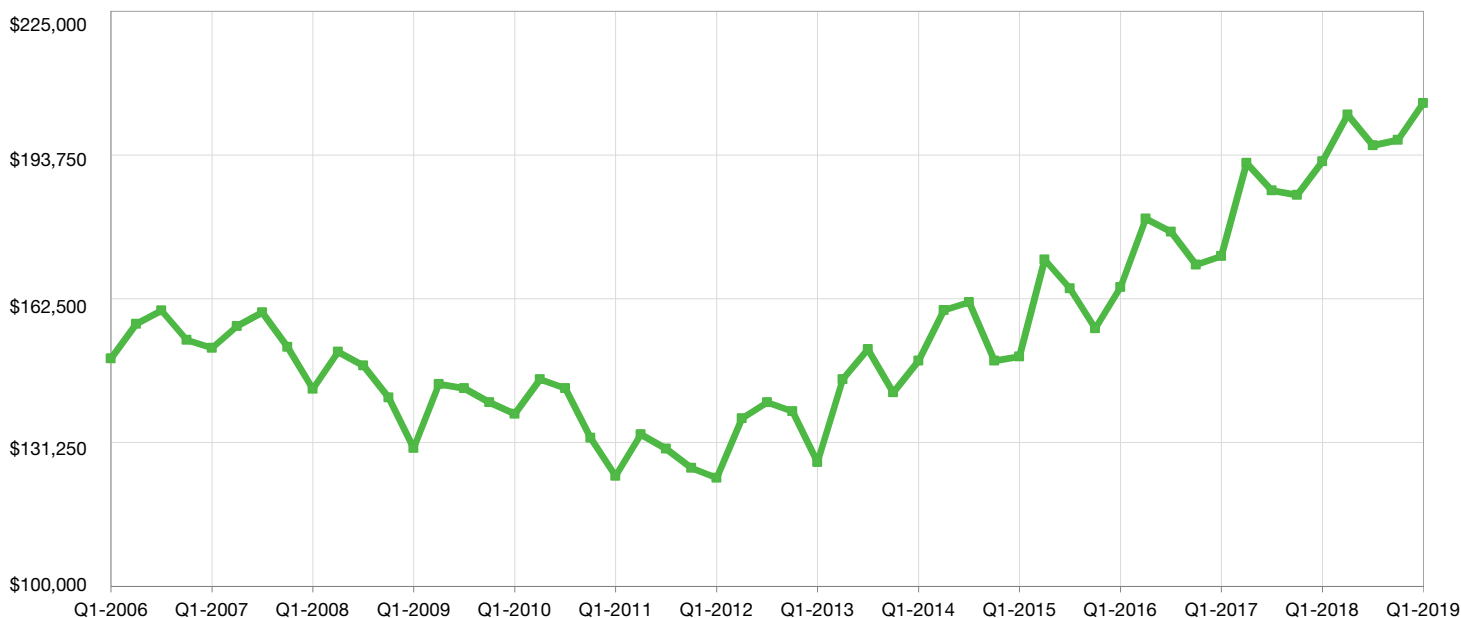
## Clay County, MO

Key Metrics	Q1-2019	1-Year Change
Median Sales Price	\$205,000	+ 6.6%
Average Sales Price	\$226,519	+ 5.4%
Pct. of Orig. Price Received	97.3%	- 0.5%
Inventory	612	- 11.7%
Closed Sales	861	- 22.7%
Supply	1.4	- 12.5%
Days on Market	57	+ 5.4%

## Market Activity



## Historical Median Sales Price for Clay County, MO



# Marketwatch Report

## Q1-2019



## Clay County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change
64024	\$119,900	+ 2.9%	\$135,641	+ 14.8%	96.9%	+ 0.3%	48	+ 7.3%	43	- 21.8%
64048	\$279,000	+ 106.7%	\$297,571	+ 127.2%	94.4%	- 1.8%	54	+ 54.5%	7	+ 133.3%
64060	\$265,950	+ 4.3%	\$269,836	- 2.4%	97.8%	- 0.2%	96	+ 50.4%	68	- 2.9%
64062	\$224,500	+ 36.1%	\$224,500	+ 0.2%	93.7%	+ 3.5%	156	+ 33.3%	1	- 66.7%
64068	\$205,000	+ 8.9%	\$236,910	+ 13.1%	96.2%	+ 1.4%	54	+ 10.7%	107	- 17.7%
64069	\$0	--	\$0	--	0.0%	--	0	--	0	--
64072	\$0	--	\$0	--	0.0%	--	0	--	0	--
64073	\$0	--	\$0	--	0.0%	--	0	--	0	--
64077	\$0	--	\$0	--	0.0%	--	0	--	0	--
64089	\$212,000	- 6.6%	\$233,938	- 0.4%	96.2%	- 1.2%	62	- 22.9%	43	- 35.8%
64116	\$168,000	- 1.1%	\$224,050	+ 14.8%	95.2%	- 0.7%	65	- 4.9%	46	- 22.0%
64117	\$121,000	+ 13.1%	\$117,852	+ 13.1%	97.2%	- 1.8%	38	+ 15.7%	42	- 2.3%
64118	\$165,850	+ 10.6%	\$173,775	+ 10.6%	97.3%	- 1.1%	39	+ 14.8%	114	- 24.5%
64119	\$169,950	+ 21.4%	\$188,799	+ 8.8%	97.3%	- 0.1%	52	- 5.5%	127	- 26.6%
64144	\$0	--	\$0	--	0.0%	--	0	--	0	--
64155	\$237,500	+ 1.2%	\$263,039	- 3.0%	98.0%	- 1.6%	71	+ 18.3%	110	- 32.5%
64156	\$310,000	+ 7.3%	\$315,953	+ 12.8%	98.0%	- 1.5%	72	+ 11.5%	25	- 44.4%
64157	\$267,500	+ 4.6%	\$297,990	+ 2.2%	98.8%	- 0.2%	49	- 8.2%	107	- 16.4%
64158	\$248,000	+ 0.8%	\$262,871	+ 9.9%	98.3%	+ 0.3%	35	- 27.8%	17	- 22.7%
64161	\$0	--	\$0	--	0.0%	--	0	--	0	--
64165	\$210,000	--	\$210,000	--	100.0%	--	3	--	1	--
64166	\$0	--	\$0	--	0.0%	--	0	--	0	--
64167	\$0	--	\$0	--	0.0%	--	0	--	0	--
64188	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

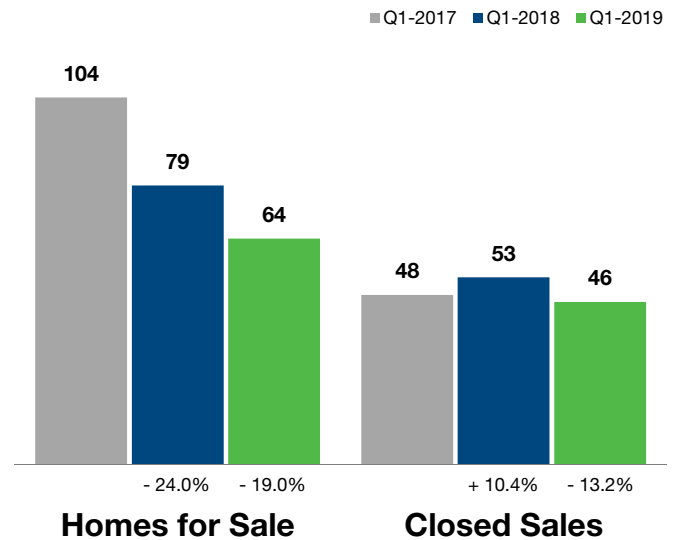
## Q1-2019



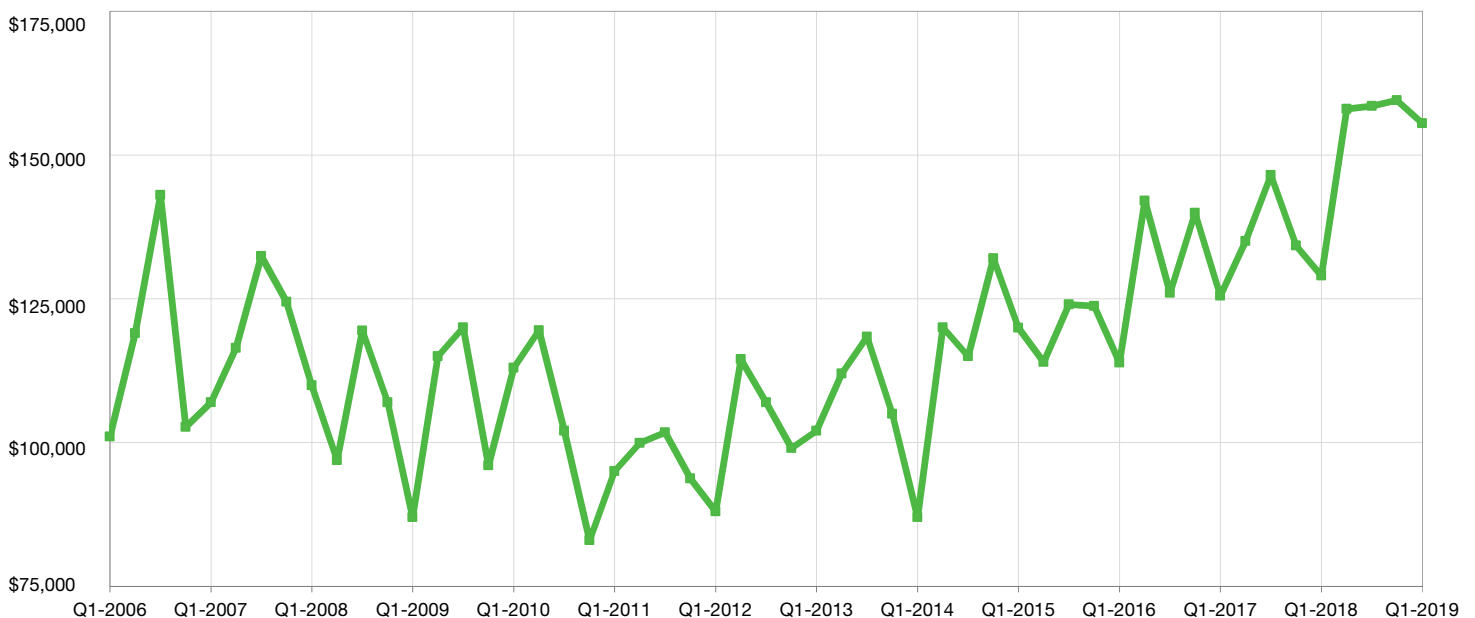
## Clinton County, MO

Key Metrics	Q1-2019	1-Year Change
Median Sales Price	\$155,500	+ 20.5%
Average Sales Price	\$187,402	+ 10.1%
Pct. of Orig. Price Received	94.8%	- 0.5%
Inventory	64	- 19.0%
Closed Sales	46	- 13.2%
Supply	2.8	- 17.6%
Days on Market	72	- 1.3%

### Market Activity



### Historical Median Sales Price for Clinton County, MO





# Marketwatch Report

## Q1-2019



## Clinton County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change
64062	\$275,000	- 8.3%	\$285,000	+ 2.1%	98.3%	- 2.0%	55	- 42.7%	3	0.0%
64429	\$112,500	+ 6.4%	\$121,360	+ 16.1%	93.8%	+ 0.7%	45	- 27.7%	10	+ 42.9%
64454	\$191,000	+ 66.1%	\$191,000	+ 62.2%	95.6%	- 2.2%	48	- 31.3%	2	- 71.4%
64465	\$152,000	- 3.2%	\$176,800	- 20.2%	98.5%	+ 6.2%	57	- 26.6%	10	0.0%
64474	\$0	--	\$0	--	0.0%	--	0	--	0	--
64477	\$126,350	+ 1.5%	\$136,713	- 20.1%	89.8%	- 6.8%	65	- 12.8%	8	- 42.9%
64490	\$0	--	\$0	--	0.0%	--	0	--	0	--
64492	\$278,000	+ 23.6%	\$278,000	+ 56.8%	91.1%	- 7.4%	190	+ 118.4%	1	- 66.7%
64493	\$335,000	+ 294.1%	\$335,000	+ 214.6%	95.7%	- 0.7%	136	+ 300.0%	1	- 75.0%

# Marketwatch Report

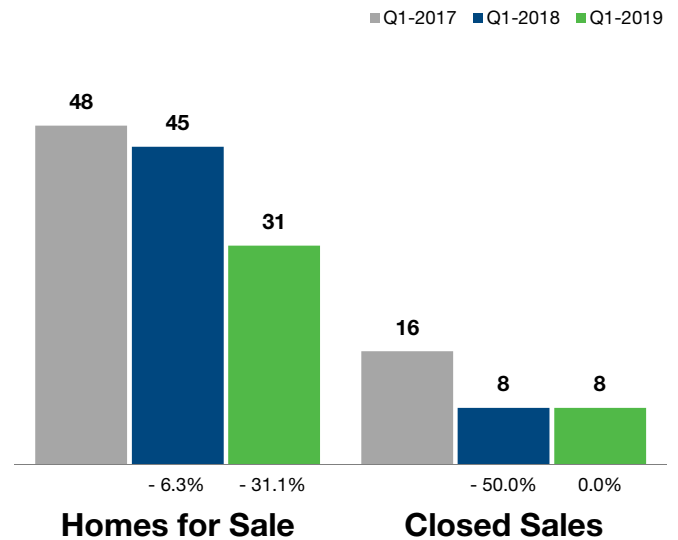
## Q1-2019



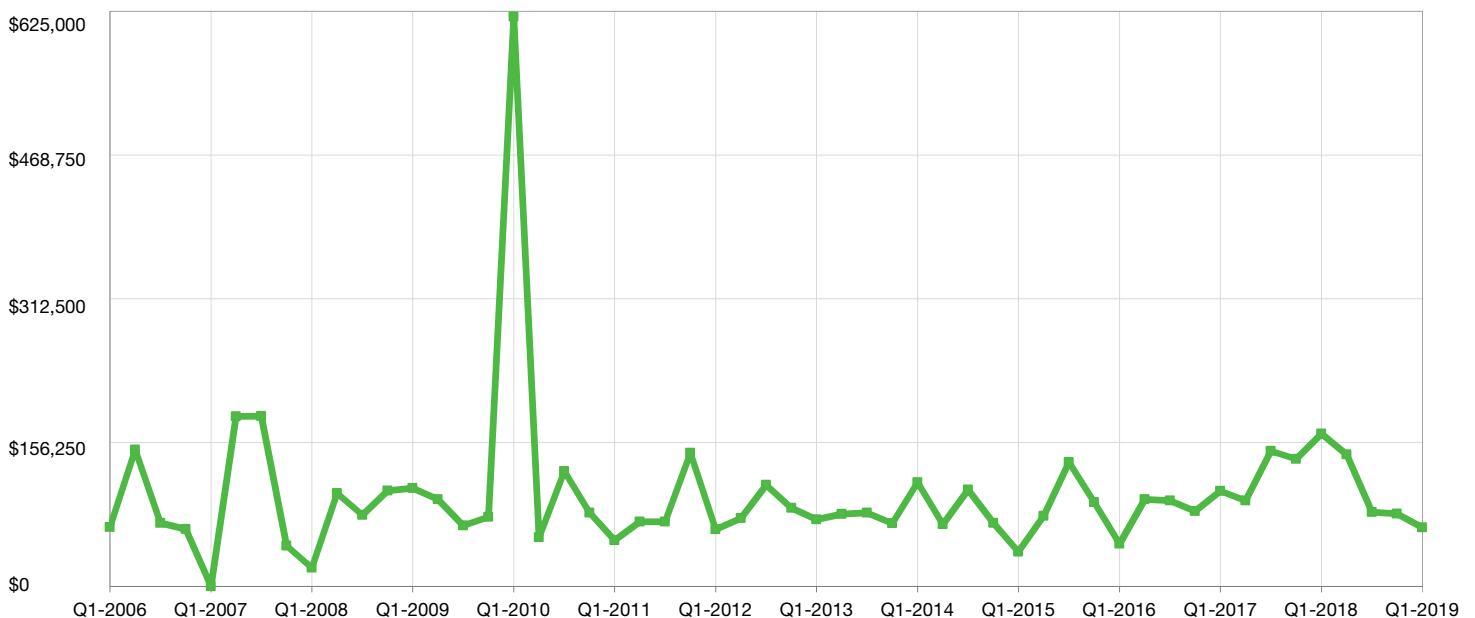
## Daviess County, MO

Key Metrics	Q1-2019	1-Year Change
Median Sales Price	\$63,875	- 61.5%
Average Sales Price	\$95,806	- 51.6%
Pct. of Orig. Price Received	90.1%	+ 2.6%
Inventory	31	- 31.1%
Closed Sales	8	0.0%
Supply	5.2	- 36.6%
Days on Market	95	- 64.0%

### Market Activity



### Historical Median Sales Price for Daviess County, MO



# Marketwatch Report

## Q1-2019



## Daviess County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change
64497	\$0	--	\$0	--	0.0%	--	0	--	0	--
64620	\$46,000	- 87.8%	\$46,000	- 87.8%	92.2%	+ 10.2%	6	- 99.3%	1	0.0%
64625	\$0	--	\$0	--	0.0%	--	0	--	0	--
64636	\$129,500	--	\$129,500	--	103.6%	--	0	--	1	--
64640	\$108,325	- 29.5%	\$129,163	- 26.5%	87.6%	- 1.2%	161	+ 1.8%	4	- 33.3%
64642	\$0	--	\$0	--	0.0%	--	0	--	0	--
64644	\$0	--	\$0	--	0.0%	--	0	--	0	--
64647	\$0	--	\$0	--	0.0%	--	0	--	0	--
64648	\$0	--	\$0	--	0.0%	--	0	--	0	--
64649	\$0	--	\$0	--	0.0%	--	0	--	0	--
64654	\$0	--	\$0	--	0.0%	--	0	--	0	--
64657	\$0	--	\$0	--	0.0%	--	0	--	0	--
64670	\$41,300	--	\$41,300	--	87.5%	--	68	--	1	--
64689	\$33,000	- 78.4%	\$33,000	- 78.4%	87.1%	- 0.1%	42	- 85.5%	1	0.0%

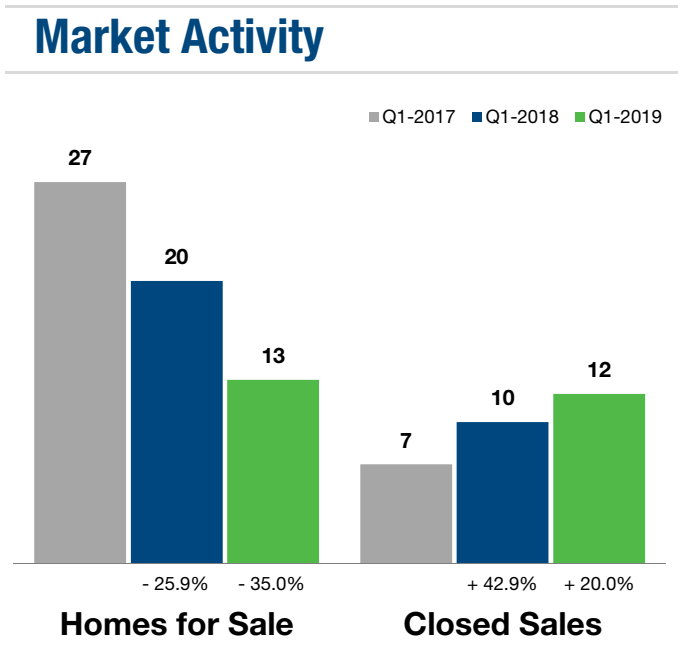
# Marketwatch Report

## Q1-2019

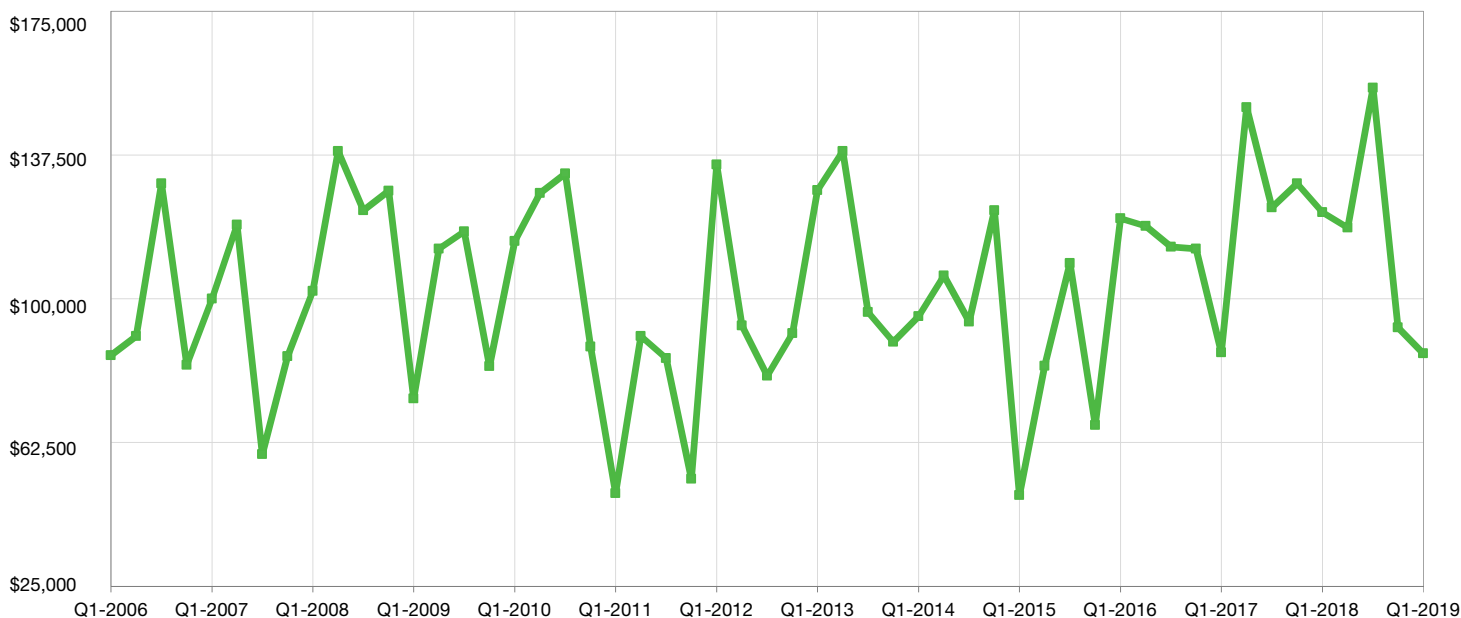


## Dekalb County, MO

Key Metrics	Q1-2019	1-Year Change
Median Sales Price	\$85,700	- 30.0%
Average Sales Price	\$128,694	- 21.2%
Pct. of Orig. Price Received	93.2%	+ 4.7%
Inventory	13	- 35.0%
Closed Sales	12	+ 20.0%
Supply	2.6	- 33.3%
Days on Market	96	- 27.8%



## Historical Median Sales Price for Dekalb County, MO



# Marketwatch Report

## Q1-2019



## Dekalb County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change
64422	\$17,500	--	\$17,500	--	89.7%	--	9	--	1	--
64429	\$251,250	- 4.8%	\$251,250	- 4.8%	89.4%	+ 11.0%	185	+ 18.6%	2	0.0%
64430	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64463	\$0	--	\$0	--	0.0%	--	0	--	0	--
64469	\$65,200	- 27.6%	\$72,475	- 19.5%	97.9%	+ 3.3%	88	+ 2.6%	4	+ 300.0%
64474	\$0	--	\$0	--	0.0%	--	0	--	0	--
64490	\$163,500	- 14.3%	\$139,977	- 26.6%	84.2%	- 20.4%	68	+ 25.9%	3	+ 50.0%
64494	\$157,250	+ 68.2%	\$157,250	+ 68.2%	102.7%	+ 27.7%	110	- 25.2%	2	0.0%
64497	\$0	--	\$0	--	0.0%	--	0	--	0	--
64670	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

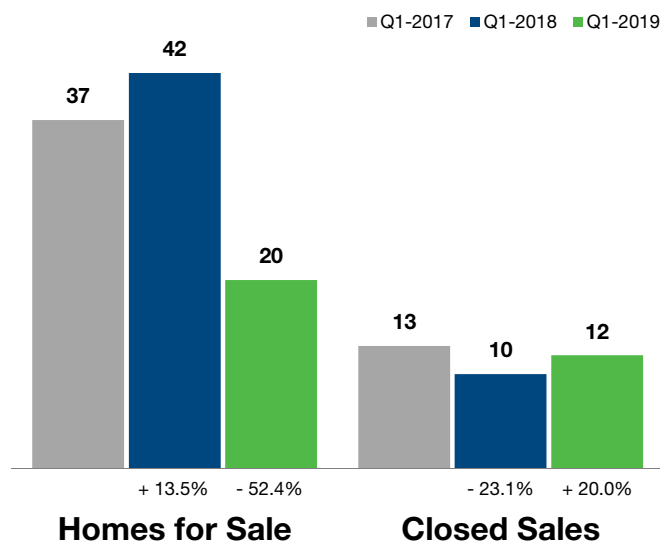
## Q1-2019



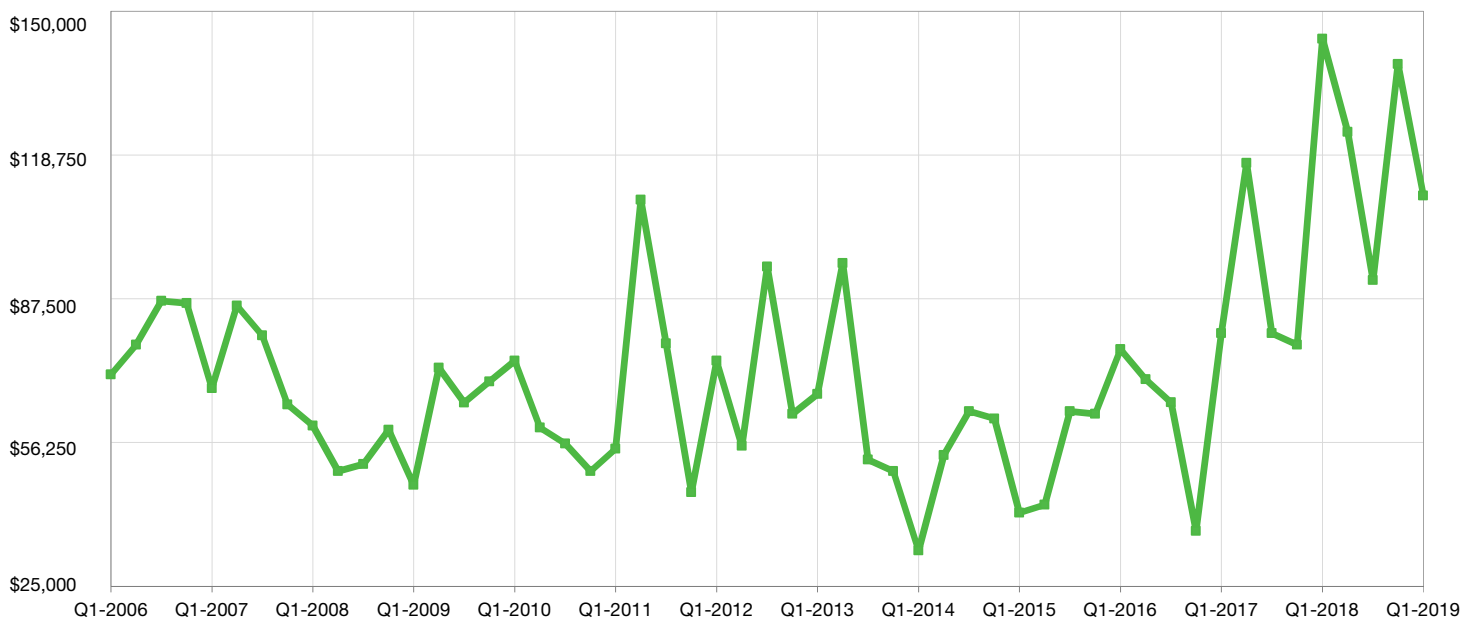
## Henry County, MO

Key Metrics	Q1-2019	1-Year Change
Median Sales Price	\$109,900	- 23.7%
Average Sales Price	\$105,712	- 29.3%
Pct. of Orig. Price Received	83.9%	- 8.4%
Inventory	20	- 52.4%
Closed Sales	12	+ 20.0%
Supply	3.5	- 60.2%
Days on Market	100	- 34.8%

### Market Activity



### Historical Median Sales Price for Henry County, MO



# Marketwatch Report

## Q1-2019



## Henry County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change
64726	\$0	--	\$0	--	0.0%	--	0	--	0	--
64733	\$0	--	\$0	--	0.0%	--	0	--	0	--
64735	\$96,278	- 48.7%	\$110,909	- 33.3%	85.0%	- 8.2%	42	- 79.2%	4	- 20.0%
64739	\$145,000	--	\$145,000	--	102.1%	--	138	--	1	--
64740	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64761	\$85,000	--	\$85,000	--	73.9%	--	258	--	1	--
64770	\$0	--	\$0	--	0.0%	--	0	--	0	--
64788	\$109,900	--	\$109,900	--	95.6%	--	21	--	1	--
65323	\$0	--	\$0	--	0.0%	--	0	--	0	--
65360	\$74,250	- 23.8%	\$94,825	- 21.8%	77.7%	- 15.9%	124	- 2.0%	5	+ 25.0%

# Marketwatch Report

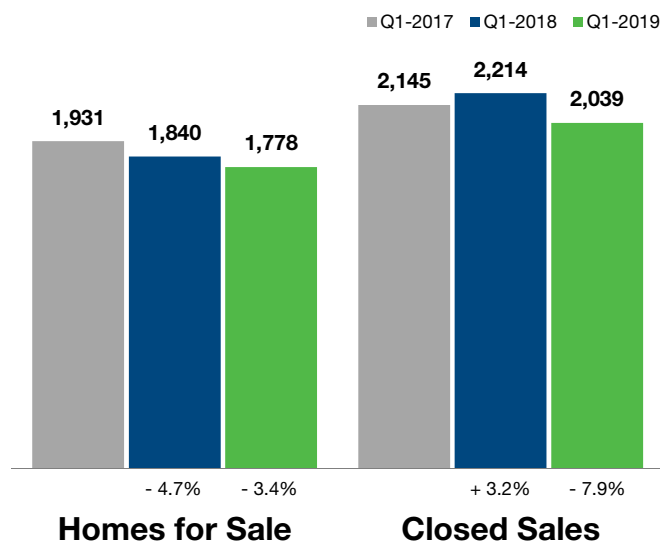
## Q1-2019



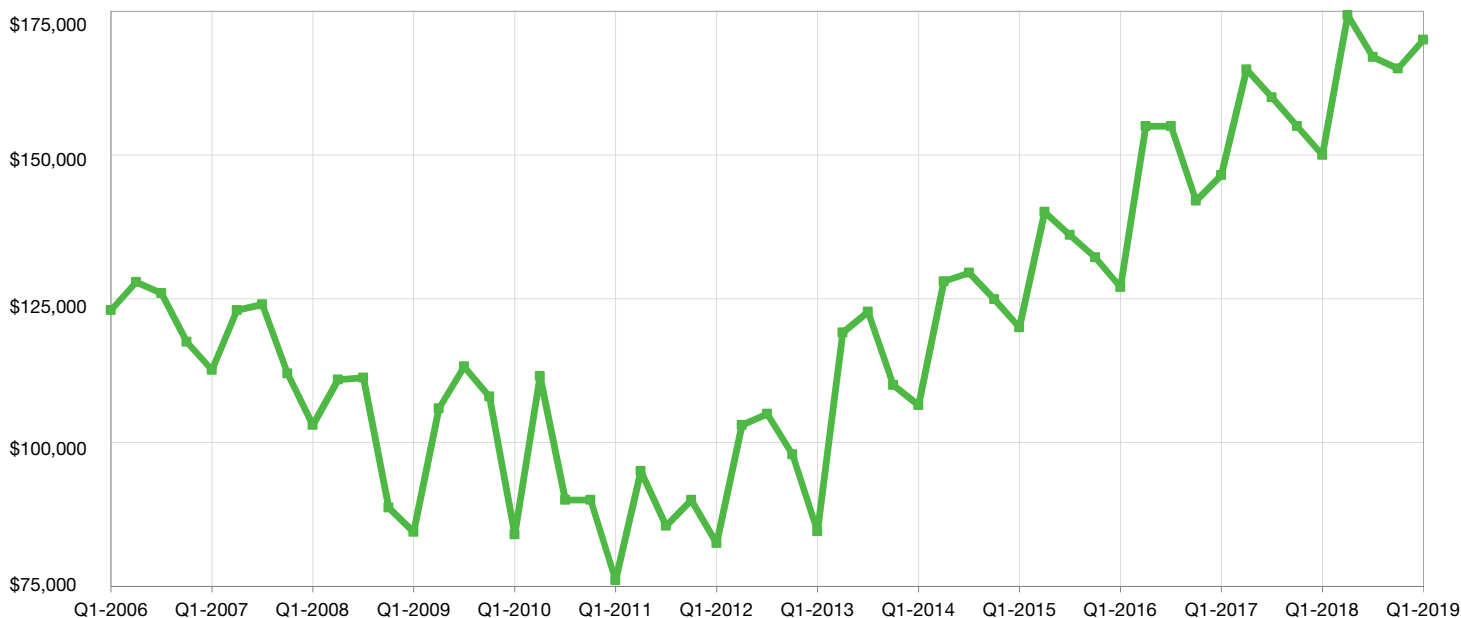
## Jackson County, MO

Key Metrics	Q1-2019	1-Year Change
Median Sales Price	\$170,000	+ 13.3%
Average Sales Price	\$199,576	+ 5.4%
Pct. of Orig. Price Received	95.4%	- 0.1%
Inventory	1,778	- 3.4%
Closed Sales	2,039	- 7.9%
Supply	1.9	- 5.0%
Days on Market	58	- 1.0%

### Market Activity



### Historical Median Sales Price for Jackson County, MO





# Marketwatch Report

## Q1-2019



# Jackson County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change
64002	\$0	--	\$0	--	0.0%	--	0	--	0	--
64013	\$0	--	\$0	--	0.0%	--	0	--	0	--
64014	\$200,000	+ 15.4%	\$238,015	+ 17.2%	97.5%	- 1.0%	67	+ 39.9%	99	+ 5.3%
64015	\$199,725	+ 9.1%	\$216,977	+ 5.3%	97.4%	- 0.4%	55	- 9.6%	84	- 21.5%
64016	\$121,000	+ 6.8%	\$157,291	- 9.7%	92.9%	+ 1.8%	63	- 11.1%	11	- 8.3%
64029	\$219,000	+ 0.7%	\$241,036	- 1.5%	96.8%	- 3.1%	72	+ 17.7%	55	- 21.4%
64030	\$128,500	- 3.4%	\$120,395	- 2.0%	95.0%	- 2.1%	58	+ 36.0%	75	+ 8.7%
64034	\$215,500	+ 1.7%	\$275,902	+ 4.4%	96.5%	+ 0.5%	56	- 29.2%	34	+ 17.2%
64050	\$95,000	+ 25.2%	\$104,648	+ 26.7%	93.8%	- 1.6%	80	+ 23.4%	56	- 6.7%
64051	\$0	--	\$0	--	0.0%	--	0	--	0	--
64052	\$82,000	- 5.2%	\$90,467	+ 3.7%	91.1%	- 3.3%	54	+ 4.6%	77	- 1.3%
64053	\$70,900	+ 17.2%	\$68,369	+ 24.7%	94.3%	+ 2.1%	50	+ 41.5%	13	- 7.1%
64054	\$83,000	+ 3.8%	\$87,313	+ 7.0%	96.8%	- 2.1%	38	+ 38.0%	8	+ 60.0%
64055	\$131,750	+ 5.4%	\$140,691	+ 10.7%	96.1%	- 0.5%	41	- 33.2%	100	- 21.9%
64056	\$143,500	+ 10.8%	\$161,221	+ 18.3%	97.4%	+ 1.3%	29	- 42.8%	40	- 23.1%
64057	\$182,500	+ 1.7%	\$205,051	+ 2.5%	96.9%	- 3.6%	80	+ 60.3%	51	+ 27.5%
64058	\$153,000	- 9.0%	\$144,695	- 24.2%	94.8%	- 2.6%	47	+ 22.1%	23	+ 4.5%
64061	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64063	\$187,000	+ 3.9%	\$216,372	+ 2.6%	97.3%	- 1.7%	58	+ 34.8%	73	- 5.2%
64064	\$295,000	- 4.8%	\$289,806	- 2.5%	96.7%	- 1.2%	78	- 2.9%	79	- 16.8%
64065	\$0	--	\$0	--	0.0%	--	0	--	0	--
64066	\$0	--	\$0	--	0.0%	--	0	--	0	--
64070	\$325,000	+ 32.7%	\$358,846	+ 38.2%	93.4%	- 5.7%	130	+ 59.9%	13	+ 8.3%
64075	\$169,900	+ 18.8%	\$192,123	+ 2.9%	94.2%	- 2.1%	118	+ 42.8%	35	+ 9.4%
64080	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64081	\$283,250	+ 17.3%	\$335,862	+ 26.5%	98.7%	+ 0.7%	37	- 33.8%	72	- 8.9%
64082	\$307,250	+ 3.8%	\$317,590	+ 7.5%	98.1%	- 0.8%	95	+ 31.7%	76	+ 4.1%
64086	\$231,000	- 5.7%	\$298,365	- 18.1%	97.4%	+ 0.8%	66	+ 0.7%	84	+ 18.3%
64088	\$100,000	- 0.7%	\$100,000	- 0.7%	90.9%	+ 0.7%	35	- 50.7%	1	- 50.0%
64101	\$0	--	\$0	--	0.0%	--	0	--	0	--
64102	\$0	--	\$0	--	0.0%	--	0	--	0	--
64105	\$128,000	- 8.6%	\$151,180	- 18.8%	96.4%	+ 1.0%	69	+ 90.3%	25	+ 92.3%
64106	\$134,000	- 40.4%	\$165,573	- 29.0%	97.0%	+ 2.8%	82	+ 57.4%	15	+ 25.0%
64108	\$255,000	+ 13.3%	\$356,929	+ 29.3%	93.8%	- 1.9%	61	- 28.9%	21	- 43.2%
64109	\$218,500	+ 42.3%	\$210,739	+ 3.4%	92.0%	+ 4.0%	74	- 13.5%	19	- 13.6%
64110	\$175,000	- 7.9%	\$180,629	- 14.6%	95.0%	- 1.9%	53	+ 27.4%	44	+ 2.3%
64111	\$203,000	+ 24.9%	\$237,116	+ 14.4%	95.7%	+ 5.7%	54	- 62.0%	41	- 14.6%
64112	\$235,000	- 35.0%	\$347,550	- 28.1%	94.4%	+ 3.2%	72	- 25.3%	37	- 26.0%
64113	\$360,000	- 2.7%	\$432,914	- 7.3%	94.4%	- 0.9%	59	+ 22.0%	56	+ 5.7%
64114	\$206,100	+ 16.4%	\$217,082	+ 13.7%	97.3%	- 1.4%	32	- 5.0%	97	- 22.4%
64120	\$0	--	\$0	--	0.0%	--	0	--	0	--
64121	\$0	--	\$0	--	0.0%	--	0	--	0	--
64123	\$52,500	- 4.5%	\$85,188	+ 18.5%	88.7%	- 1.0%	50	- 25.3%	20	- 13.0%

# Marketwatch Report

## Q1-2019



### Jackson County ZIP Codes Cont.

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change
64124	\$140,000	+ 177.2%	\$139,162	+ 80.4%	97.7%	+ 8.7%	54	- 8.2%	17	- 10.5%
64125	\$52,500	+ 1.9%	\$52,500	+ 0.5%	87.0%	+ 3.1%	123	+ 306.6%	2	- 50.0%
64126	\$25,000	- 32.4%	\$36,500	- 1.4%	95.0%	+ 7.8%	38	- 71.3%	5	+ 400.0%
64127	\$34,400	+ 20.7%	\$42,391	+ 6.7%	85.1%	- 4.4%	71	+ 5.2%	17	+ 13.3%
64128	\$40,000	+ 61.6%	\$57,554	+ 76.4%	83.3%	+ 3.8%	77	- 1.5%	13	- 27.8%
64129	\$82,700	+ 56.0%	\$87,489	+ 37.7%	91.7%	+ 1.9%	52	- 13.5%	19	- 20.8%
64130	\$34,000	+ 36.0%	\$42,821	+ 37.9%	86.2%	+ 3.8%	50	- 17.2%	31	- 32.6%
64131	\$173,000	+ 11.6%	\$168,400	+ 8.6%	94.6%	- 1.0%	44	- 10.8%	73	+ 12.3%
64132	\$45,000	+ 11.8%	\$50,737	+ 19.4%	87.3%	- 0.3%	68	- 14.5%	25	- 19.4%
64133	\$134,500	+ 24.2%	\$135,823	+ 25.2%	96.5%	+ 3.0%	45	- 20.8%	105	- 19.2%
64134	\$96,000	+ 46.6%	\$93,669	+ 24.0%	93.2%	+ 1.3%	51	+ 39.0%	61	- 16.4%
64136	\$168,000	+ 68.8%	\$146,667	+ 10.8%	92.8%	- 3.1%	38	+ 35.7%	3	0.0%
64137	\$119,950	- 1.1%	\$120,286	- 2.4%	95.8%	+ 0.6%	39	- 27.4%	23	- 28.1%
64138	\$125,000	+ 28.7%	\$125,346	+ 20.0%	95.6%	+ 1.9%	40	- 28.1%	67	+ 4.7%
64139	\$370,000	+ 14.7%	\$317,367	- 0.4%	89.4%	- 6.3%	46	- 53.4%	3	- 25.0%
64141	\$0	--	\$0	--	0.0%	--	0	--	0	--
64145	\$285,000	- 2.4%	\$293,359	+ 1.2%	96.2%	- 2.8%	53	+ 242.6%	29	+ 45.0%
64146	\$180,501	+ 44.5%	\$181,124	+ 28.8%	100.5%	+ 1.5%	58	+ 100.3%	10	- 23.1%
64147	\$0	--	\$0	--	0.0%	--	0	--	0	--
64148	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64149	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64170	\$0	--	\$0	--	0.0%	--	0	--	0	--
64171	\$0	--	\$0	--	0.0%	--	0	--	0	--
64179	\$0	--	\$0	--	0.0%	--	0	--	0	--
64180	\$0	--	\$0	--	0.0%	--	0	--	0	--
64184	\$0	--	\$0	--	0.0%	--	0	--	0	--
64187	\$0	--	\$0	--	0.0%	--	0	--	0	--
64191	\$0	--	\$0	--	0.0%	--	0	--	0	--
64196	\$0	--	\$0	--	0.0%	--	0	--	0	--
64197	\$0	--	\$0	--	0.0%	--	0	--	0	--
64198	\$0	--	\$0	--	0.0%	--	0	--	0	--
64199	\$0	--	\$0	--	0.0%	--	0	--	0	--
64733	\$0	--	\$0	--	0.0%	--	0	--	0	--
64999	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

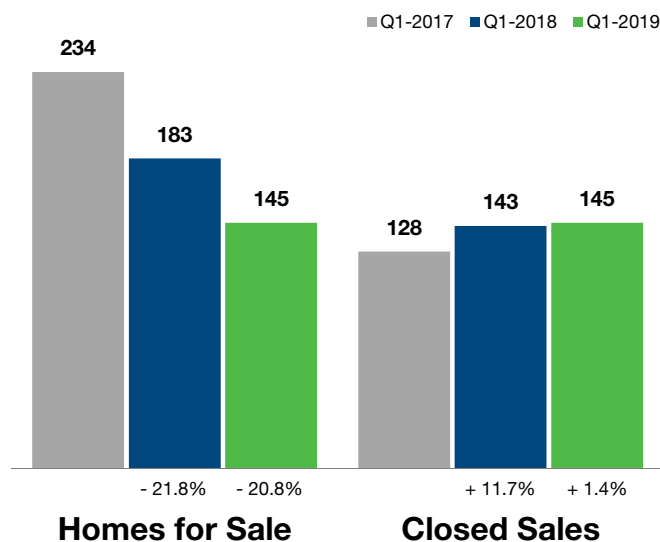
## Q1-2019



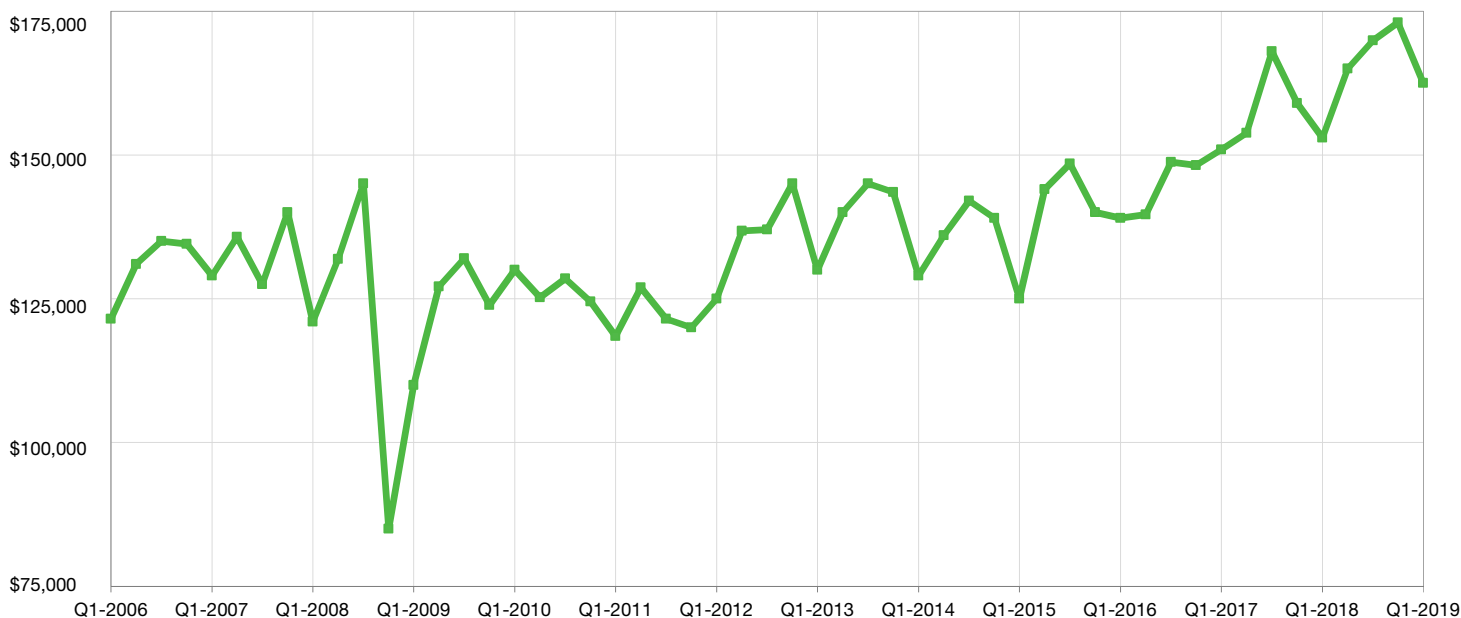
## Johnson County, MO

Key Metrics	Q1-2019	1-Year Change
Median Sales Price	\$162,500	+ 6.2%
Average Sales Price	\$173,597	+ 5.1%
Pct. of Orig. Price Received	95.1%	- 0.3%
Inventory	145	- 20.8%
Closed Sales	145	+ 1.4%
Supply	2.3	- 23.3%
Days on Market	56	- 20.0%

### Market Activity



### Historical Median Sales Price for Johnson County, MO



# Marketwatch Report

## Q1-2019



## Johnson-MO County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change
64011	\$287,000	+ 10.4%	\$287,000	+ 10.4%	94.8%	- 6.9%	43	+ 1,114.3%	2	0.0%
64019	\$110,250	- 45.6%	\$104,250	- 58.7%	94.8%	+ 3.1%	53	- 57.8%	4	- 60.0%
64020	\$0	--	\$0	--	0.0%	--	0	--	0	--
64040	\$127,000	+ 1.6%	\$190,184	+ 25.8%	91.5%	- 3.5%	83	+ 33.1%	21	0.0%
64061	\$232,500	+ 31.0%	\$229,833	+ 22.6%	97.2%	+ 7.2%	48	- 52.1%	6	- 25.0%
64070	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64093	\$166,500	+ 11.0%	\$171,993	+ 4.4%	95.8%	+ 0.3%	50	- 14.8%	82	+ 12.3%
64733	\$208,500	- 17.8%	\$208,500	- 17.8%	90.5%	+ 1.8%	29	- 43.1%	2	+ 100.0%
64761	\$67,500	- 38.9%	\$67,500	- 38.9%	90.6%	- 3.9%	85	+ 5.8%	3	+ 50.0%
65305	\$0	--	\$0	--	0.0%	--	0	--	0	--
65336	\$157,000	0.0%	\$152,816	+ 3.4%	96.2%	- 2.0%	50	- 43.6%	23	- 8.0%
65360	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

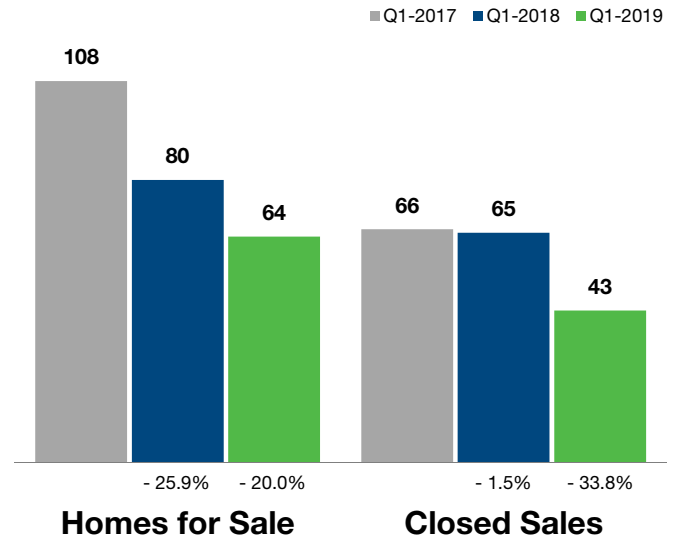
## Q1-2019



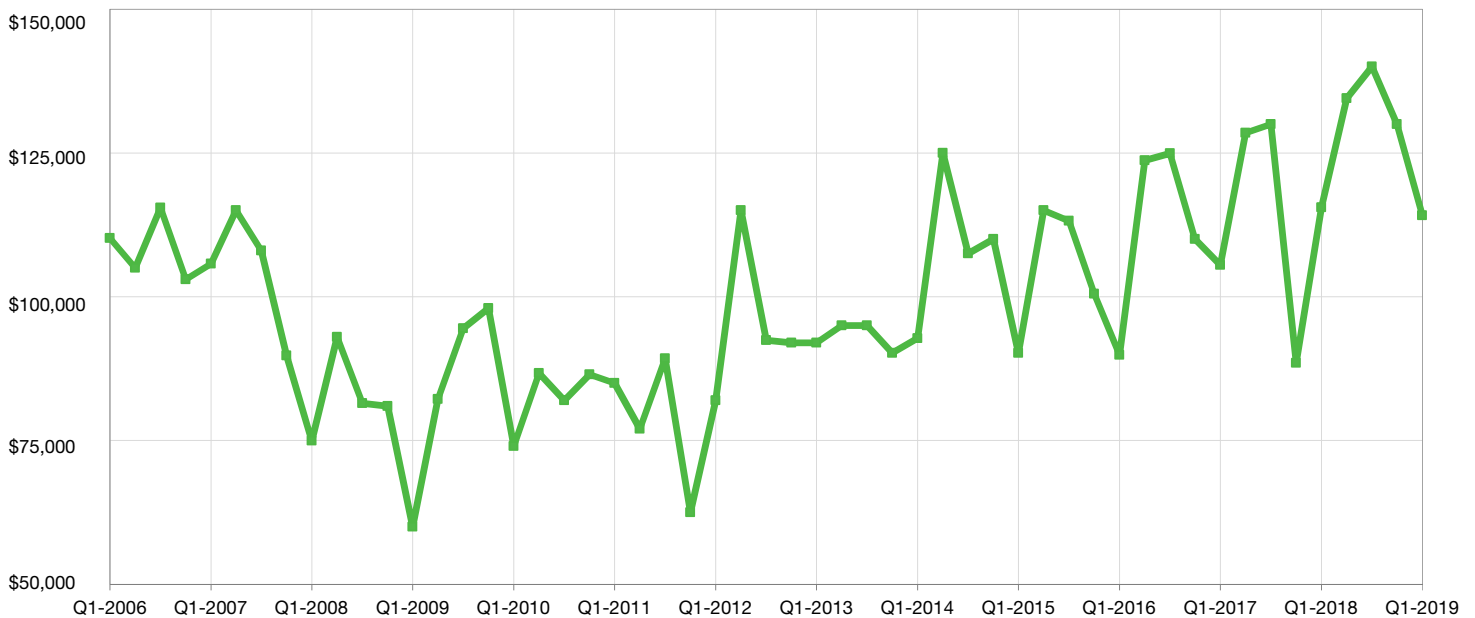
## Lafayette County, MO

Key Metrics	Q1-2019	1-Year Change
Median Sales Price	\$114,150	- 1.2%
Average Sales Price	\$126,343	- 1.2%
Pct. of Orig. Price Received	93.0%	+ 0.4%
Inventory	64	- 20.0%
Closed Sales	43	- 33.8%
Supply	2.2	- 24.1%
Days on Market	58	- 45.0%

### Market Activity



### Historical Median Sales Price for Lafayette County, MO



# Marketwatch Report

## Q1-2019



## Lafayette County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change
64001	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64011	\$133,300	- 36.5%	\$167,767	- 20.2%	91.7%	- 5.5%	51	+ 47.1%	3	- 66.7%
64020	\$102,900	+ 2.9%	\$106,133	- 0.1%	95.5%	+ 5.0%	119	+ 8.1%	3	- 75.0%
64021	\$10,000	- 84.9%	\$10,000	- 84.9%	62.9%	- 26.8%	67	- 74.9%	1	- 50.0%
64022	\$0	--	\$0	--	0.0%	--	0	--	0	--
64037	\$104,000	- 2.6%	\$113,250	+ 9.2%	94.2%	- 2.3%	75	- 29.1%	9	+ 12.5%
64067	\$87,750	+ 17.0%	\$100,429	+ 49.2%	94.2%	+ 8.0%	54	- 67.2%	14	+ 7.7%
64071	\$0	--	\$0	--	0.0%	--	0	--	0	--
64074	\$81,000	+ 9.5%	\$81,000	+ 9.5%	95.3%	+ 9.3%	4	- 98.5%	1	0.0%
64075	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64076	\$141,750	- 6.6%	\$173,475	+ 5.8%	92.9%	- 0.6%	41	- 46.4%	12	- 25.0%
64096	\$0	--	\$0	--	0.0%	--	0	--	0	--
64097	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
65321	\$0	--	\$0	--	0.0%	--	0	--	0	--
65327	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

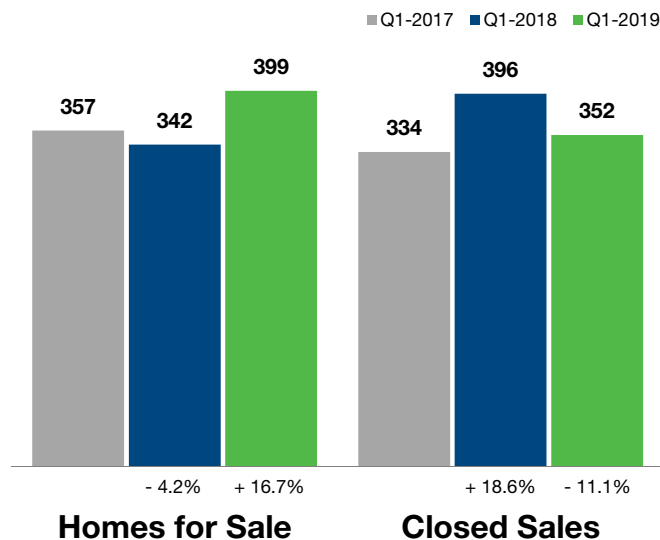
## Q1-2019



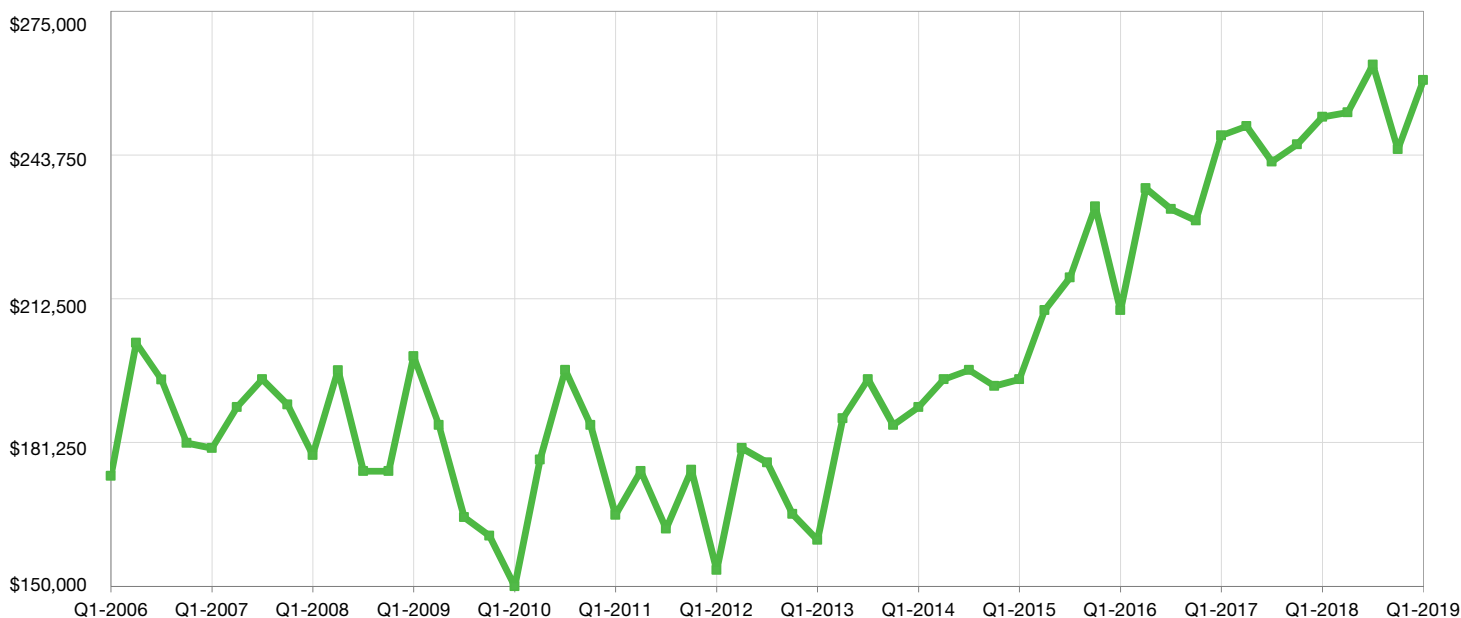
## Platte County, MO

Key Metrics	Q1-2019	1-Year Change
Median Sales Price	\$260,000	+ 3.2%
Average Sales Price	\$291,279	+ 5.4%
Pct. of Orig. Price Received	96.7%	- 1.2%
Inventory	399	+ 16.7%
Closed Sales	352	- 11.1%
Supply	2.5	+ 19.0%
Days on Market	79	+ 35.0%

### Market Activity



### Historical Median Sales Price for Platte County, MO



# Marketwatch Report

## Q1-2019



## Platte County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change
64018	\$212,000	+ 196.5%	\$402,333	+ 462.7%	85.1%	- 32.2%	115	+ 1,547.6%	3	+ 50.0%
64028	\$0	--	\$0	--	0.0%	--	0	--	0	--
64079	\$260,000	+ 6.7%	\$267,011	- 1.0%	96.8%	- 1.1%	49	- 40.8%	41	- 18.0%
64092	\$0	--	\$0	--	0.0%	--	0	--	0	--
64098	\$129,975	- 51.8%	\$129,975	- 47.1%	81.6%	- 13.3%	258	+ 500.0%	2	- 71.4%
64150	\$308,700	+ 2.9%	\$282,680	- 17.8%	97.1%	- 1.7%	76	+ 11.0%	10	- 41.2%
64151	\$212,000	+ 0.5%	\$264,816	+ 19.7%	96.9%	- 0.5%	53	- 9.0%	68	- 12.8%
64152	\$290,000	+ 15.1%	\$312,195	+ 5.2%	96.3%	- 1.2%	85	+ 50.4%	121	- 12.9%
64153	\$227,000	- 1.5%	\$288,194	+ 14.9%	97.3%	- 2.4%	73	+ 106.7%	18	- 18.2%
64154	\$275,033	- 14.7%	\$292,701	- 9.0%	98.2%	- 1.3%	113	+ 135.5%	63	0.0%
64163	\$252,500	+ 119.6%	\$262,275	+ 133.0%	97.4%	+ 10.0%	46	- 57.5%	8	+ 166.7%
64164	\$0	--	\$0	--	0.0%	--	0	--	0	--
64168	\$0	--	\$0	--	0.0%	--	0	--	0	--
64190	\$0	--	\$0	--	0.0%	--	0	--	0	--
64195	\$0	--	\$0	--	0.0%	--	0	--	0	--
64439	\$137,000	+ 29.2%	\$333,833	+ 212.3%	94.2%	+ 6.1%	62	+ 26.0%	3	- 40.0%
64444	\$268,900	- 31.1%	\$306,050	- 12.1%	99.5%	+ 7.0%	51	- 19.7%	3	- 25.0%
64484	\$171,000	--	\$171,000	--	100.6%	--	71	--	1	--



# Marketwatch Report

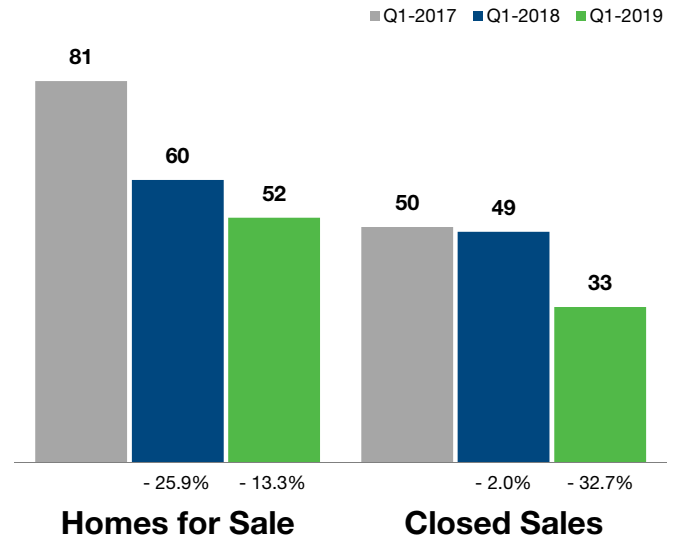
## Q1-2019



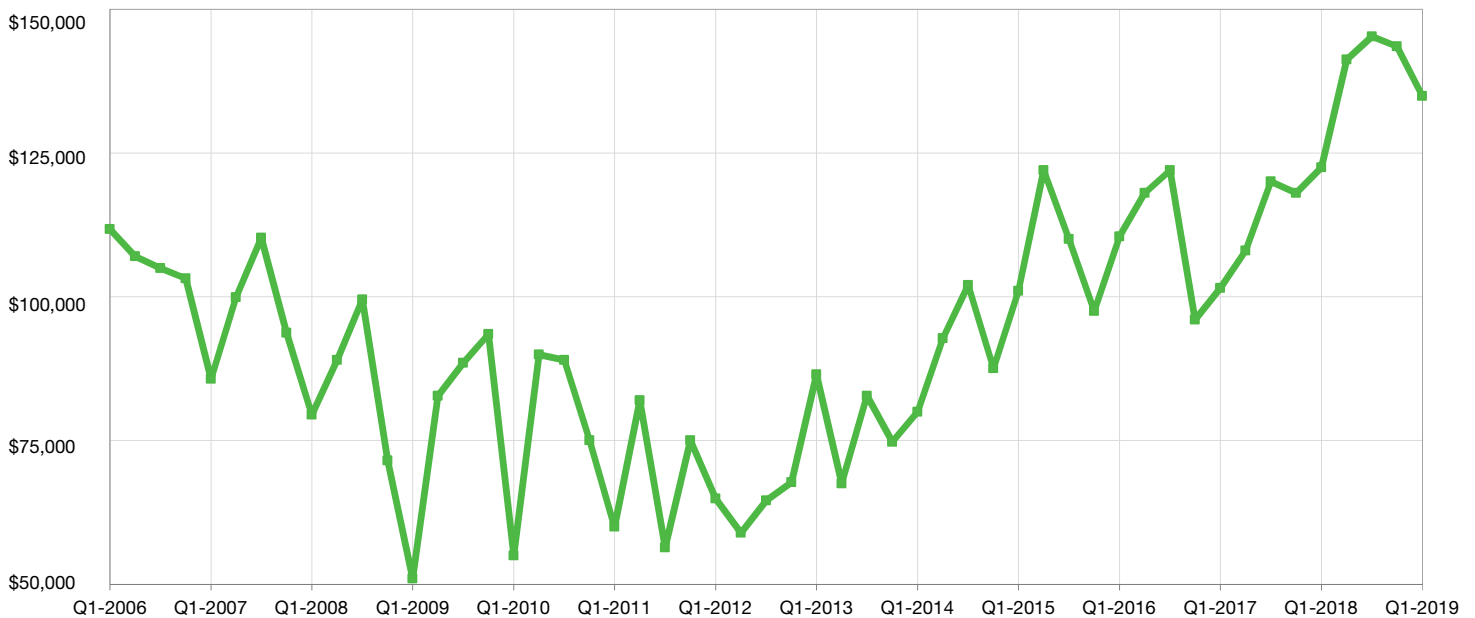
## Ray County, MO

Key Metrics	Q1-2019	1-Year Change
Median Sales Price	\$134,900	+ 10.1%
Average Sales Price	\$157,122	+ 17.4%
Pct. of Orig. Price Received	91.9%	- 0.8%
Inventory	52	- 13.3%
Closed Sales	33	- 32.7%
Supply	2.2	- 4.3%
Days on Market	91	+ 73.9%

### Market Activity



### Historical Median Sales Price for Ray County, MO



# Marketwatch Report

## Q1-2019



## Ray County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change
64017	\$0	--	\$0	--	0.0%	--	0	--	0	--
64024	\$167,370	+ 11.6%	\$190,673	+ 35.6%	101.0%	+ 11.0%	18	- 66.7%	4	- 20.0%
64035	\$55,000	+ 10.0%	\$55,000	+ 10.0%	84.7%	+ 10.2%	110	- 43.3%	1	0.0%
64036	\$105,000	+ 304.6%	\$105,000	+ 304.6%	88.7%	- 6.5%	70	+ 64.7%	2	0.0%
64062	\$208,900	+ 58.3%	\$204,322	+ 33.6%	92.2%	- 7.8%	123	+ 536.8%	9	+ 50.0%
64077	\$52,000	- 30.7%	\$52,000	- 32.9%	89.7%	+ 3.5%	45	- 21.1%	1	- 80.0%
64084	\$172,450	+ 4.8%	\$172,450	+ 7.1%	101.6%	+ 10.6%	29	+ 8.4%	2	- 50.0%
64085	\$126,950	+ 4.7%	\$137,254	- 5.9%	88.9%	- 4.4%	104	+ 85.5%	14	- 41.7%
64624	\$0	--	\$0	--	0.0%	--	0	--	0	--
64637	\$0	--	\$0	--	0.0%	--	0	--	0	--
64668	\$0	--	\$0	--	0.0%	--	0	--	0	--
64671	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%

# Marketwatch Report

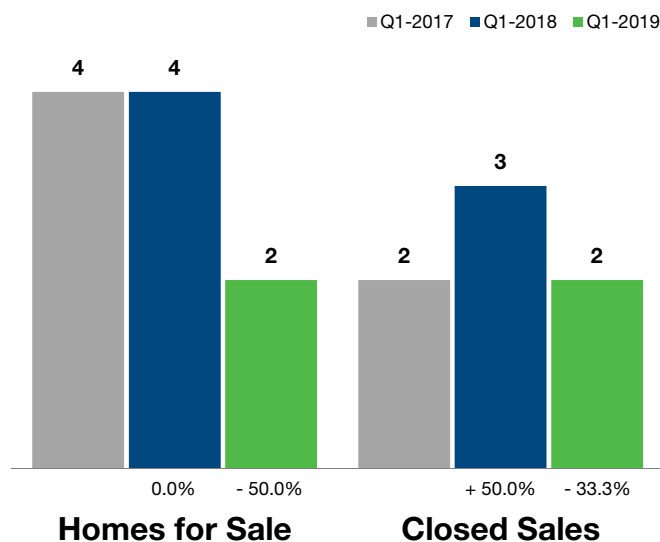
## Q1-2019



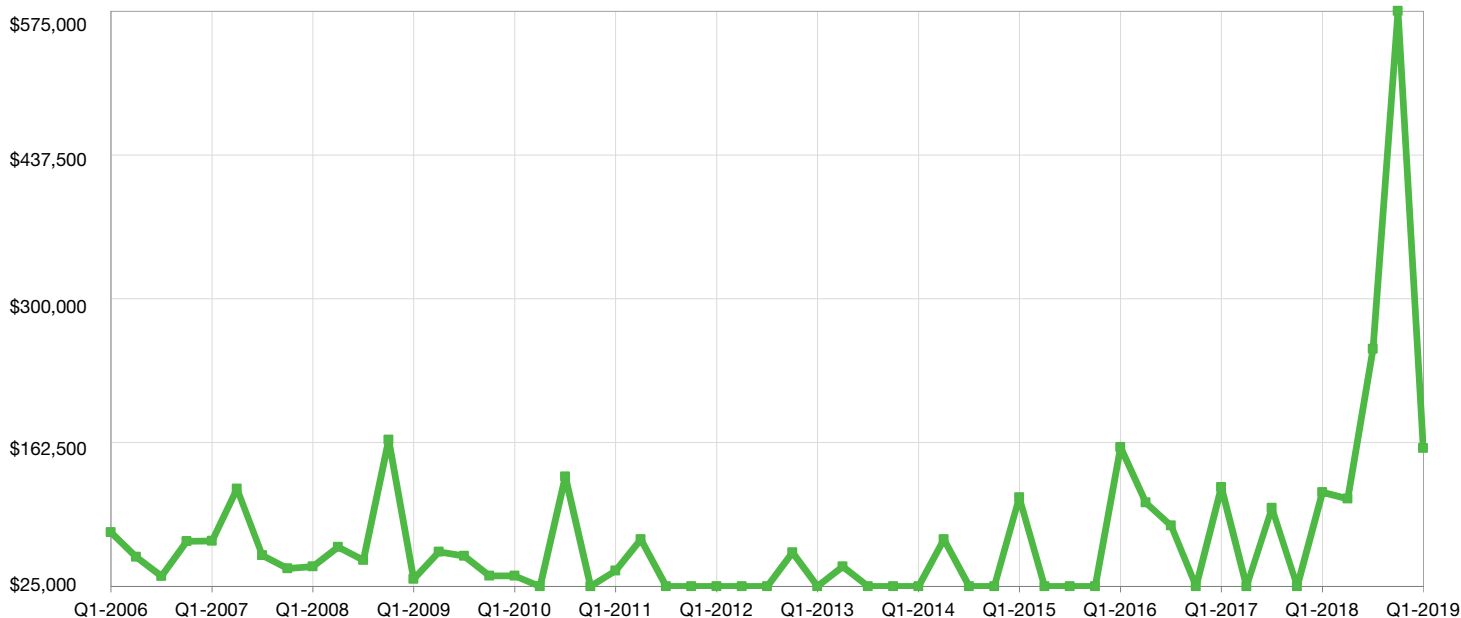
## St. Clair County, MO

Key Metrics	Q1-2019	1-Year Change
Median Sales Price	\$157,000	+ 36.6%
Average Sales Price	\$157,000	- 24.7%
Pct. of Orig. Price Received	92.3%	- 4.6%
Inventory	2	- 50.0%
Closed Sales	2	- 33.3%
Supply	1.8	- 55.0%
Days on Market	51	- 53.5%

## Market Activity



## Historical Median Sales Price for St. Clair County, MO



# Marketwatch Report

## Q1-2019



## St. Clair County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change	Q1-2019	1-Year Change
64724	\$0	--	\$0	--	0.0%	--	0	--	0	--
64738	\$204,000	+ 77.5%	\$204,000	+ 77.5%	98.0%	- 2.0%	71	+ 1,320.0%	1	0.0%
64740	\$110,000	+ 66.7%	\$110,000	+ 66.7%	86.6%	- 10.1%	31	- 87.6%	1	0.0%
64744	\$0	--	\$0	--	0.0%	--	0	--	0	--
64763	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64776	\$0	--	\$0	--	0.0%	--	0	--	0	--
64780	\$0	--	\$0	--	0.0%	--	0	--	0	--
64781	\$0	--	\$0	--	0.0%	--	0	--	0	--
64783	\$0	--	\$0	--	0.0%	--	0	--	0	--
65735	\$0	--	\$0	--	0.0%	--	0	--	0	--
65774	\$0	--	\$0	--	0.0%	--	0	--	0	--