

# Marketwatch Report

## Q3-2012

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## Counties

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# Marketwatch Report

## Q3-2012



## All Counties Overview

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg
Atchison County, KS	\$85,450	↑ + 47.3%	\$89,223	↑ + 14.3%	87.7%	↓ - 0.7%	90	↓ - 26.2%	27	↓ - 28.9%
Bourbon County, KS	\$54,400	↓ - 15.8%	\$54,400	↓ - 15.8%	85.7%	↑ + 6.0%	35	↓ - 32.4%	2	↑ + 100.0%
Coffey County, KS	\$147,126	→ 0.0%	\$147,126	→ 0.0%	105.8%	→ 0.0%	183	→ 0.0%	2	→ 0.0%
Douglas County, KS	\$133,500	↓ - 1.0%	\$163,970	↑ + 4.1%	89.7%	↓ - 2.5%	65	↓ - 8.2%	82	↑ + 9.3%
Franklin County, KS	\$101,750	↑ + 33.2%	\$116,373	↑ + 23.2%	89.4%	↑ + 4.1%	136	↑ + 24.9%	64	↓ - 7.2%
Jefferson County, KS	\$89,000	↓ - 24.2%	\$108,607	↓ - 4.0%	93.3%	↑ + 2.6%	55	↓ - 43.5%	27	↓ - 20.6%
Johnson County, KS	\$210,000	↑ + 5.0%	\$248,982	↑ + 2.4%	94.6%	↑ + 1.6%	81	↓ - 12.6%	2,516	↑ + 19.3%
Leavenworth County, KS	\$142,250	↑ + 5.4%	\$149,440	↓ - 0.6%	91.4%	↓ - 0.5%	102	↓ - 10.7%	245	↑ + 30.3%
Linn County, KS	\$75,425	↓ - 9.7%	\$108,209	↑ + 1.4%	86.5%	↑ + 4.0%	152	↑ + 7.2%	28	↓ - 3.4%
Miami County, KS	\$152,250	↑ + 12.0%	\$160,088	↑ + 7.7%	91.1%	↑ + 1.6%	122	↑ + 0.2%	128	↑ + 34.7%
Osage County, KS	\$54,000	↓ - 46.0%	\$93,871	↓ - 7.0%	84.6%	↑ + 1.8%	57	↓ - 55.9%	7	→ 0.0%
Wyandotte County, KS	\$55,450	↓ - 2.5%	\$76,690	↑ + 1.0%	89.1%	↑ + 1.5%	75	↓ - 25.2%	373	↑ + 4.8%
Bates County, MO	\$83,000	↑ + 3.1%	\$89,359	↓ - 8.8%	88.2%	↑ + 2.0%	127	↓ - 22.5%	23	↓ - 17.9%
Buchanan County, MO	\$111,020	↑ + 20.0%	\$132,976	↑ + 9.8%	91.3%	↑ + 7.5%	136	↓ - 1.9%	57	↓ - 23.0%
Caldwell County, MO	\$99,000	↑ + 28.2%	\$123,180	↑ + 66.2%	90.0%	↓ - 3.7%	96	↓ - 33.8%	15	↑ + 50.0%
Carroll County, MO	\$59,750	↑ + 49.4%	\$59,750	↓ - 1.8%	72.6%	↑ + 6.0%	63	↓ - 77.9%	2	↓ - 60.0%
Cass County, MO	\$140,000	↑ + 7.8%	\$158,608	↑ + 11.1%	92.5%	↑ + 1.4%	99	↓ - 12.4%	363	↑ + 15.2%
Clay County, MO	\$140,000	↑ + 7.8%	\$157,431	↑ + 10.2%	93.3%	↑ + 3.1%	89	↓ - 20.1%	926	↑ + 9.1%
Clinton County, MO	\$115,000	↑ + 13.0%	\$118,623	↓ - 1.7%	89.6%	↑ + 1.4%	143	↑ + 21.7%	54	↓ - 10.0%
Daviess County, MO	\$91,750	↑ + 4.9%	\$125,620	↓ - 1.6%	89.0%	↑ + 2.0%	153	↑ + 26.6%	11	↓ - 21.4%
Dekalb County, MO	\$79,900	↓ - 5.4%	\$104,162	↑ + 19.0%	88.3%	↑ + 3.1%	158	↓ - 9.0%	13	↑ + 30.0%
Henry County, MO	\$143,725	↑ + 84.9%	\$119,744	↑ + 47.3%	82.8%	↓ - 8.6%	179	↑ + 116.6%	8	↑ + 14.3%
Jackson County, MO	\$105,000	↑ + 22.4%	\$128,540	↑ + 16.3%	90.7%	↑ + 1.7%	93	↓ - 6.8%	2,365	↑ + 11.1%
Johnson County, MO	\$107,000	↑ + 50.9%	\$126,914	↑ + 34.7%	89.5%	↓ - 0.3%	114	↑ + 29.6%	51	↑ + 27.5%
Lafayette County, MO	\$89,900	↑ + 0.3%	\$102,847	↑ + 2.5%	88.8%	↑ + 1.2%	104	↓ - 15.0%	65	↓ - 5.8%
Platte County, MO	\$177,000	↑ + 8.9%	\$208,814	↑ + 4.2%	93.7%	↑ + 4.2%	98	↓ - 23.9%	385	↑ + 23.4%
Ray County, MO	\$64,000	↑ + 13.5%	\$78,259	↑ + 2.6%	90.3%	↑ + 9.2%	82	↓ - 30.7%	68	↑ + 30.8%
St. Clair County, MO	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

# Marketwatch Report

## Q3-2012



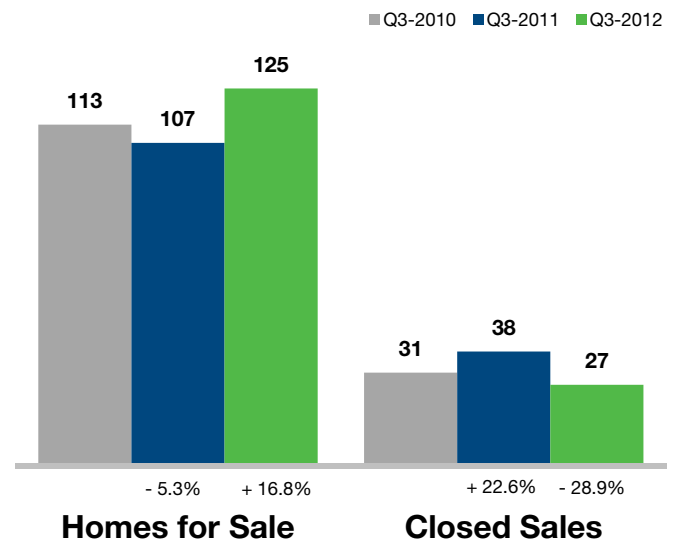
## Atchison County, KS

### Key Metrics

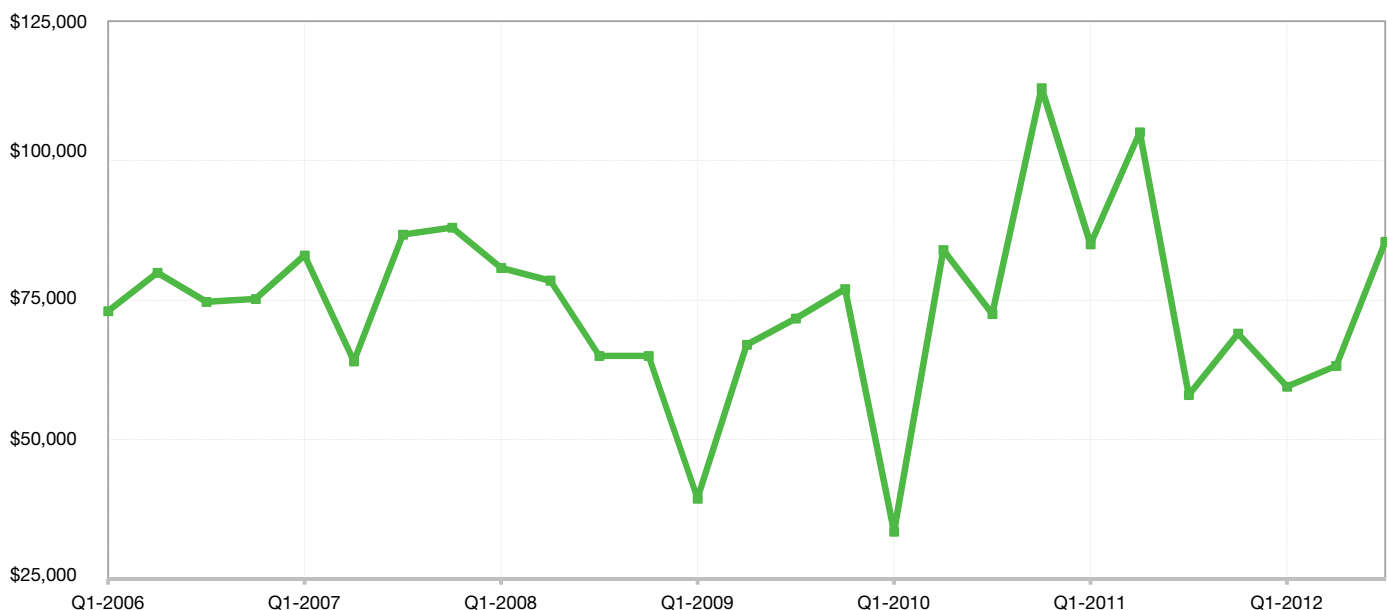
Q3-2012 1-Yr Chg

Median Sales Price	\$85,450	+ 47.3%
Average Sales Price	\$89,223	+ 14.3%
Pct. of Orig. Price Received	87.7%	- 0.7%
Homes for Sale	125	+ 16.8%
Closed Sales	27	- 28.9%
Months Supply	14.9	+ 11.0%
Days on Market	90	- 26.2%

### Market Activity



### Historical Median Sales Price for Atchison County, KS



# Marketwatch Report

## Q3-2012



## Atchison County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg
66002	\$0	↑ + 34.5%	\$88,492	↑ + 6.6%	87.3%	↓ - 1.1%	96	↓ - 15.9%	25	↓ - 26.5%
66016	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66023	\$107,500	↑ + 131.2%	\$107,500	↑ + 131.2%	97.3%	→ 0.0%	21	↓ - 86.4%	2	↑ + 100.0%
66041	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66058	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66060	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66088	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

# Marketwatch Report

## Q3-2012



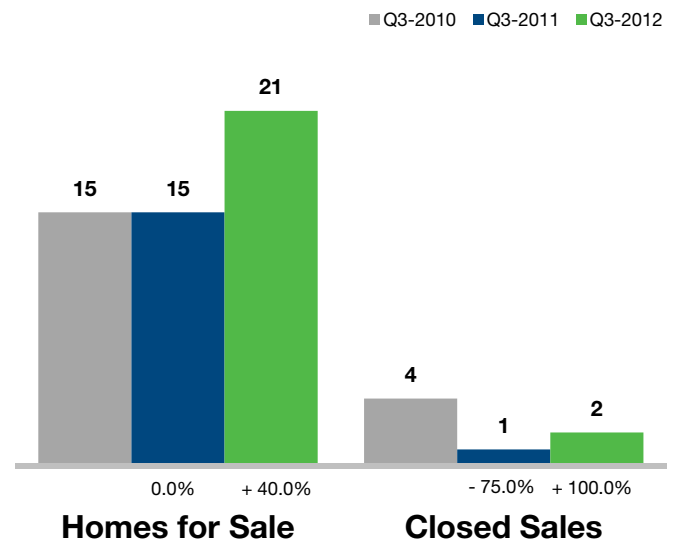
## Bourbon County, KS

### Key Metrics

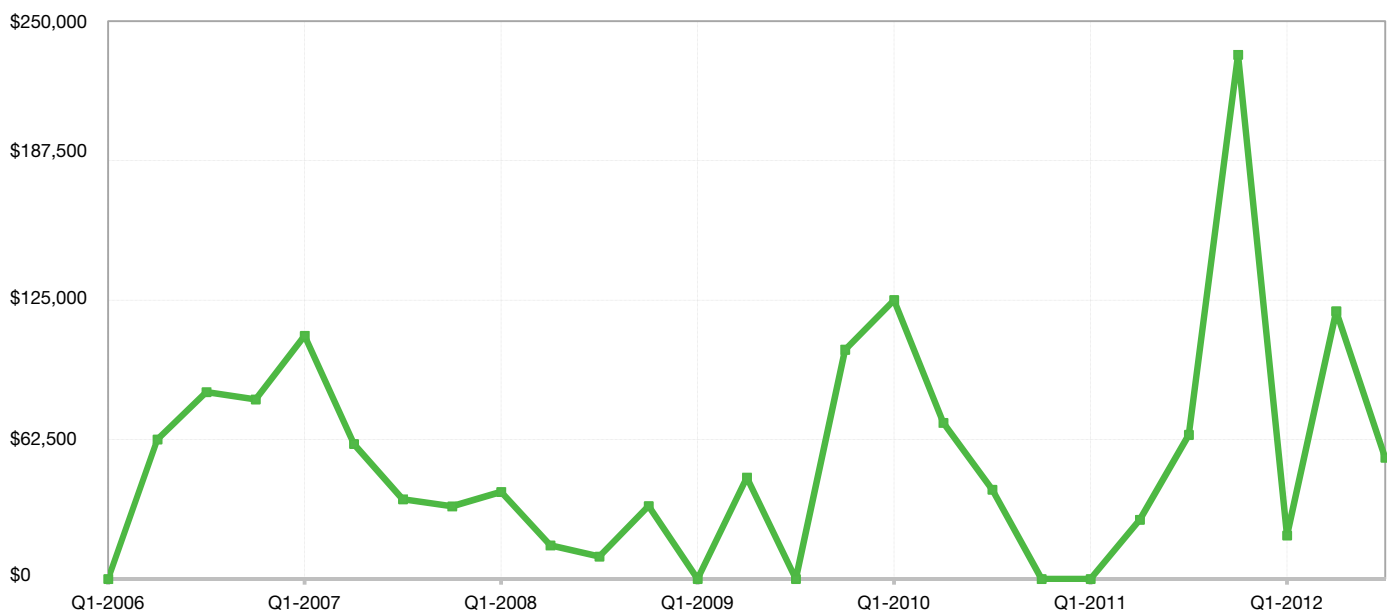
Q3-2012 1-Yr Chg

Median Sales Price	\$54,400	- 15.8%
Average Sales Price	\$54,400	- 15.8%
Pct. of Orig. Price Received	85.7%	+ 6.0%
Homes for Sale	21	+ 40.0%
Closed Sales	2	+ 100.0%
Months Supply	18.9	+ 57.5%
Days on Market	35	- 32.4%

### Market Activity



### Historical Median Sales Price for Bourbon County, KS



# Marketwatch Report

## Q3-2012



## Bourbon County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received		Days on Market			Closed Sales			
	Q3-2012		1-Yr Chg	Q3-2012		1-Yr Chg	Q3-2012		1-Yr Chg	Q3-2012		1-Yr Chg	Q3-2012		1-Yr Chg
66010	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66701	\$54,400	➡	0.0%	\$54,400	➡	0.0%	85.7%	➡	0.0%	35	➡	0.0%	2	➡	0.0%
66716	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66738	\$0	⬇	- 100.0%	\$0	⬇	- 100.0%	0.0%	⬇	- 100.0%	0	⬇	- 100.0%	0	⬇	- 100.0%
66741	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66746	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66754	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66769	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66772	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66779	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66780	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%

# Marketwatch Report

## Q3-2012



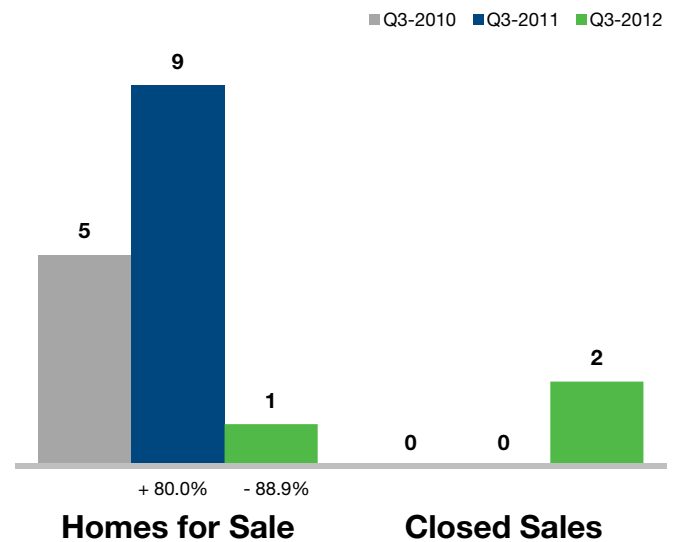
## Coffey County, KS

### Key Metrics

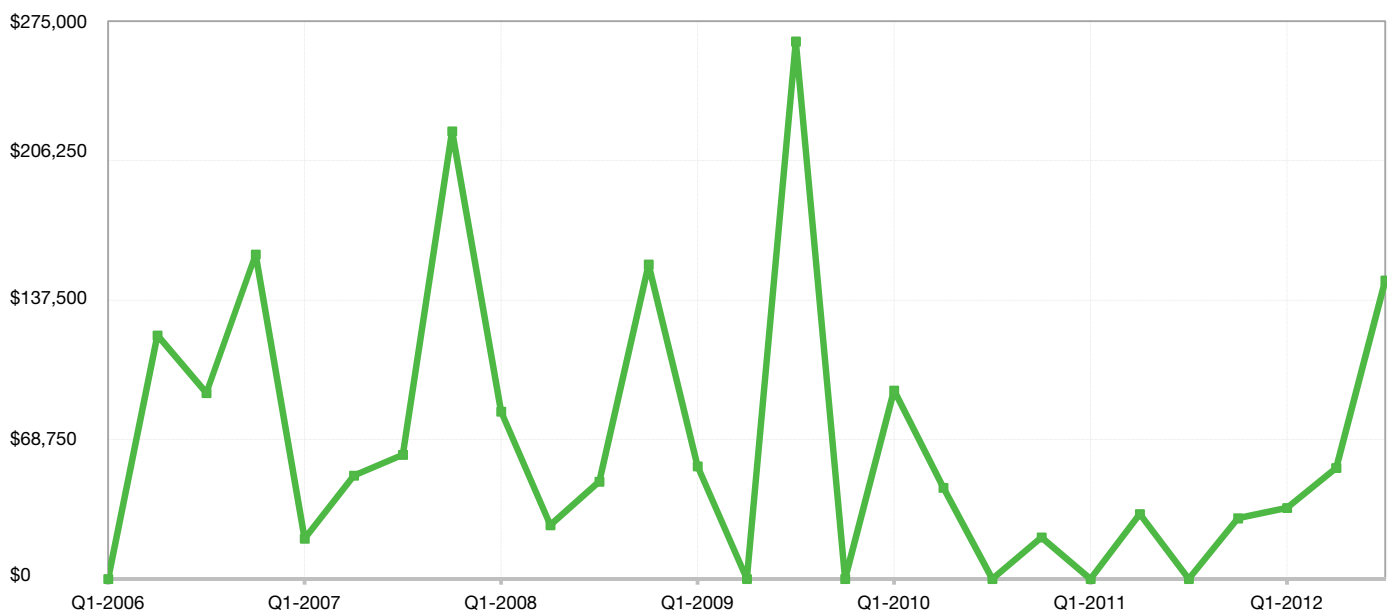
Q3-2012 1-Yr Chg

Median Sales Price	\$147,126	0.0%
Average Sales Price	\$147,126	0.0%
Pct. of Orig. Price Received	105.8%	0.0%
Homes for Sale	1	- 88.9%
Closed Sales	2	0.0%
Months Supply	0.0	- 100.0%
Days on Market	183	0.0%

### Market Activity



### Historical Median Sales Price for Coffey County, KS



# Marketwatch Report

## Q3-2012



## Coffey County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg	
66015	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66093	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66758	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66839	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66852	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66854	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66856	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66857	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66864	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66871	\$147,126	➡	0.0%	\$147,126	➡	0.0%	105.8%	➡	0.0%	183	➡	0.0%	2	➡	0.0%



# Marketwatch Report

## Q3-2012



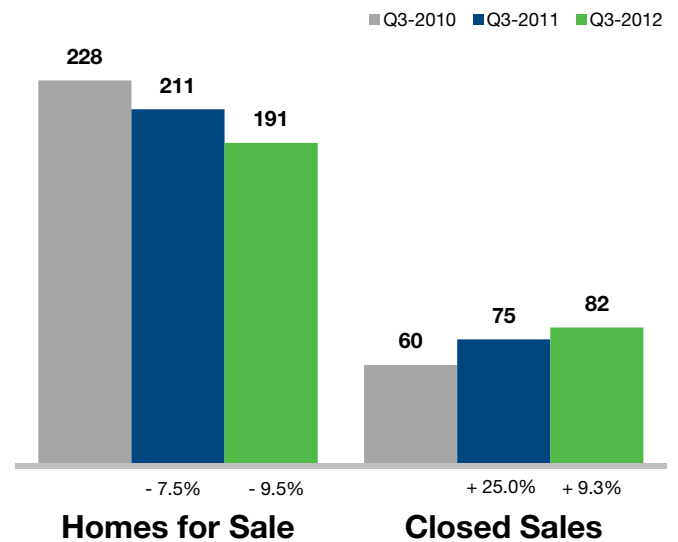
## Douglas County, KS

### Key Metrics

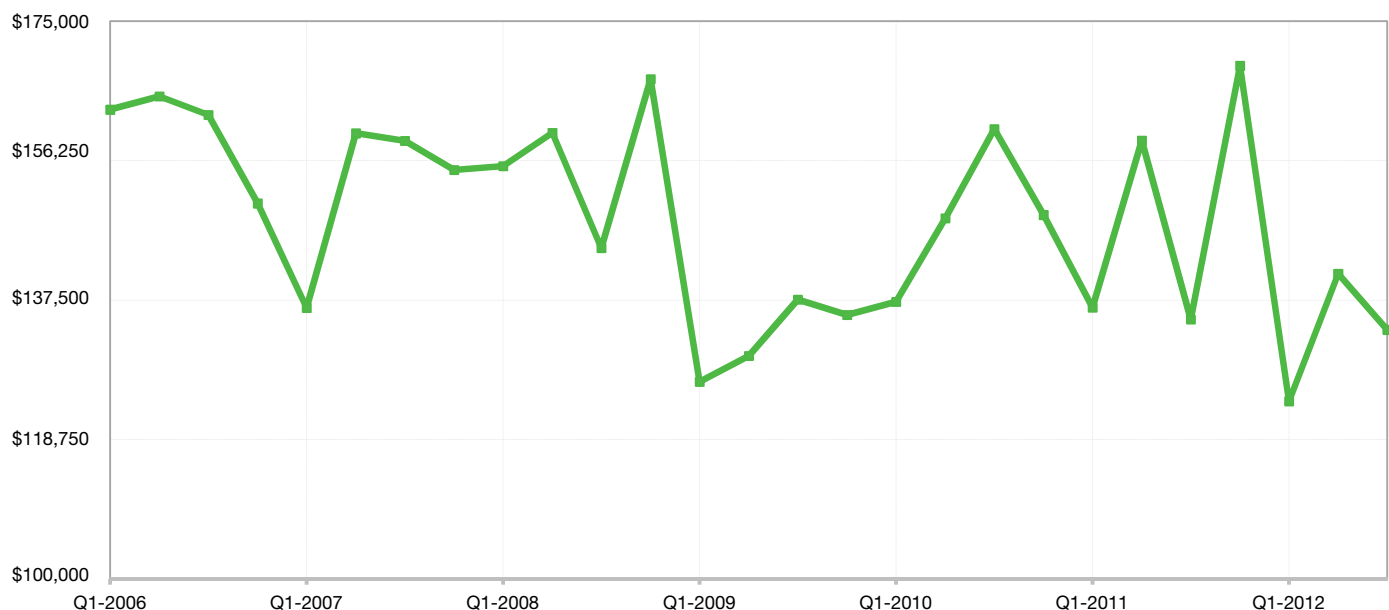
Q3-2012 1-Yr Chg

Median Sales Price	\$133,500	- 1.0%
Average Sales Price	\$163,970	+ 4.1%
Pct. of Orig. Price Received	89.7%	- 2.5%
Homes for Sale	191	- 9.5%
Closed Sales	82	+ 9.3%
Months Supply	7.4	- 17.7%
Days on Market	65	- 8.2%

### Market Activity



### Historical Median Sales Price for Douglas County, KS



# Marketwatch Report

## Q3-2012



## Douglas County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg
66006	\$0	↓ - 21.6%	\$118,207	↓ - 12.1%	94.4%	↑ + 4.4%	27	↓ - 72.0%	7	↓ - 50.0%
66021	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66025	\$168,750	↑ + 18.4%	\$212,925	↑ + 31.7%	93.8%	↑ + 2.0%	74	↑ + 25.1%	14	↓ - 30.0%
66044	\$115,000	↓ - 4.1%	\$120,792	↓ - 2.7%	88.8%	↑ + 0.9%	87	↑ + 31.7%	12	↑ + 50.0%
66045	\$80,000	→ 0.0%	\$80,000	→ 0.0%	66.7%	→ 0.0%	84	→ 0.0%	1	→ 0.0%
66046	\$141,000	↑ + 24.2%	\$146,600	↑ + 13.1%	90.8%	↑ + 2.8%	54	↓ - 2.6%	13	↓ - 7.1%
66047	\$160,000	↑ + 5.3%	\$212,714	↑ + 14.3%	89.7%	↓ - 11.9%	60	↓ - 18.7%	7	→ 0.0%
66049	\$131,600	↓ - 35.4%	\$158,677	↓ - 26.4%	87.3%	↓ - 8.1%	59	↓ - 27.2%	26	↑ + 116.7%
66050	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66092	\$293,600	→ 0.0%	\$293,600	→ 0.0%	85.3%	→ 0.0%	162	→ 0.0%	2	→ 0.0%
66409	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66524	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

# Marketwatch Report

## Q3-2012



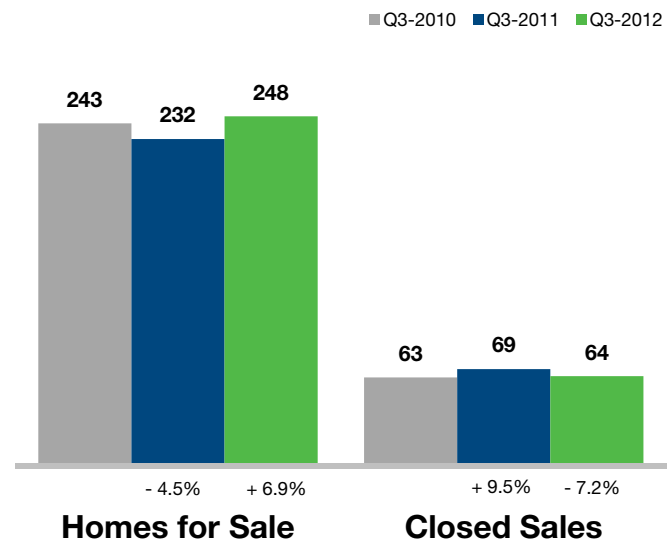
## Franklin County, KS

### Key Metrics

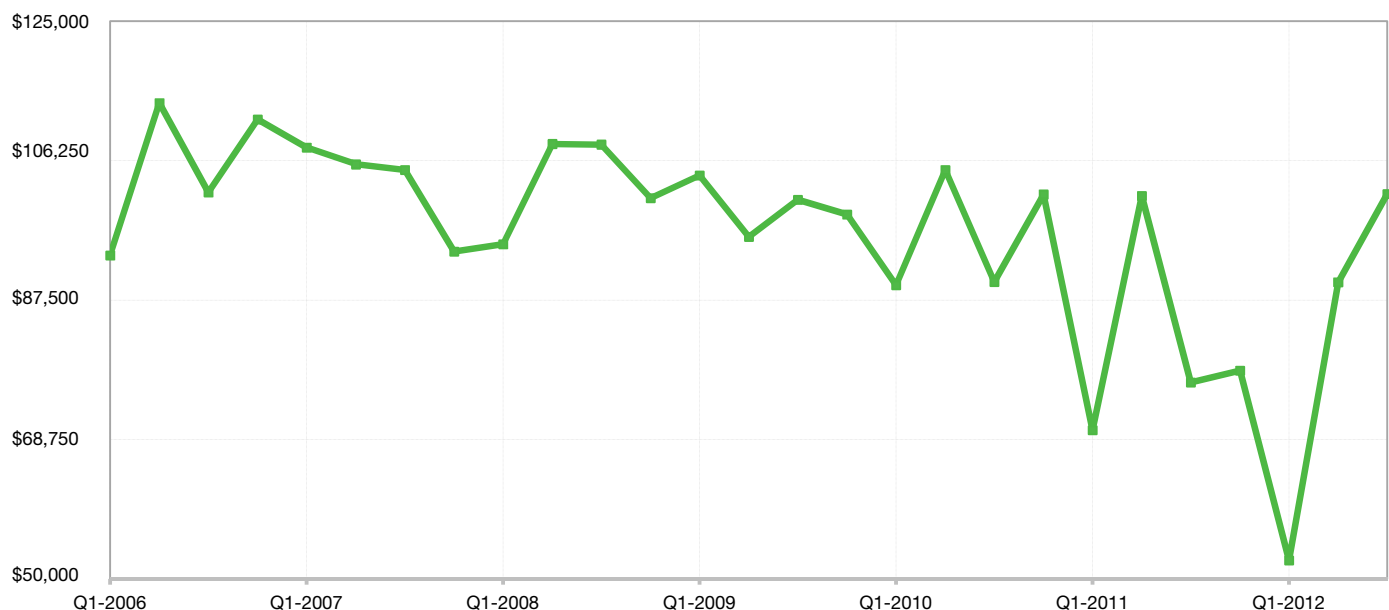
Q3-2012 1-Yr Chg

Median Sales Price	\$101,750	+ 33.2%
Average Sales Price	\$116,373	+ 23.2%
Pct. of Orig. Price Received	89.4%	+ 4.1%
Homes for Sale	248	+ 6.9%
Closed Sales	64	- 7.2%
Months Supply	12.0	+ 3.0%
Days on Market	136	+ 24.9%

### Market Activity



### Historical Median Sales Price for Franklin County, KS



# Marketwatch Report

## Q3-2012



## Franklin, KS County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg	
66006	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66033	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66042	\$0	↓	- 100.0%	\$0	↓	- 100.0%	0.0%	↓	- 100.0%	0	↓	- 100.0%	0	↓	- 100.0%
66064	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66067	\$119,325	↑	+ 65.7%	\$128,913	↑	+ 61.7%	90.8%	↑	+ 2.5%	156	↑	+ 80.1%	46	↓	- 2.1%
66076	\$143,450	↓	- 40.5%	\$119,983	↓	- 50.3%	91.4%	↑	+ 1.5%	41	↓	- 85.1%	3	↑	+ 50.0%
66078	\$76,129	↓	- 3.0%	\$76,129	↓	- 3.0%	78.6%	↓	- 13.8%	38	↑	+ 17.2%	2	→	0.0%
66079	\$75,000	↑	+ 20.0%	\$75,000	↑	+ 20.0%	80.0%	↓	- 4.1%	53	↓	- 41.8%	1	→	0.0%
66080	\$36,500	↓	- 70.6%	\$36,500	↓	- 70.6%	91.3%	↑	+ 3.0%	35	↑	+ 29.6%	1	→	0.0%
66091	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66092	\$74,000	↓	- 53.8%	\$80,265	↓	- 45.6%	87.4%	↑	+ 10.3%	124	↓	- 20.4%	10	↑	+ 11.1%
66095	\$91,500	↓	- 40.5%	\$91,500	↓	- 40.5%	65.4%	↓	- 27.5%	16	↓	- 93.0%	1	↓	- 50.0%

# Marketwatch Report

## Q3-2012



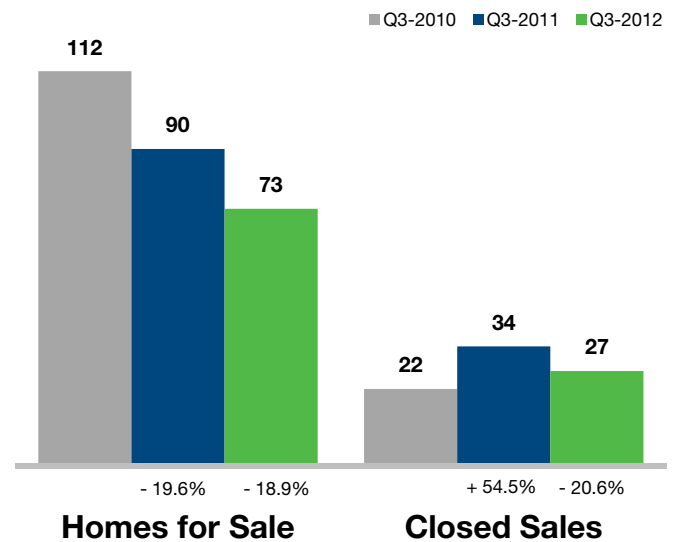
## Jefferson County, KS

### Key Metrics

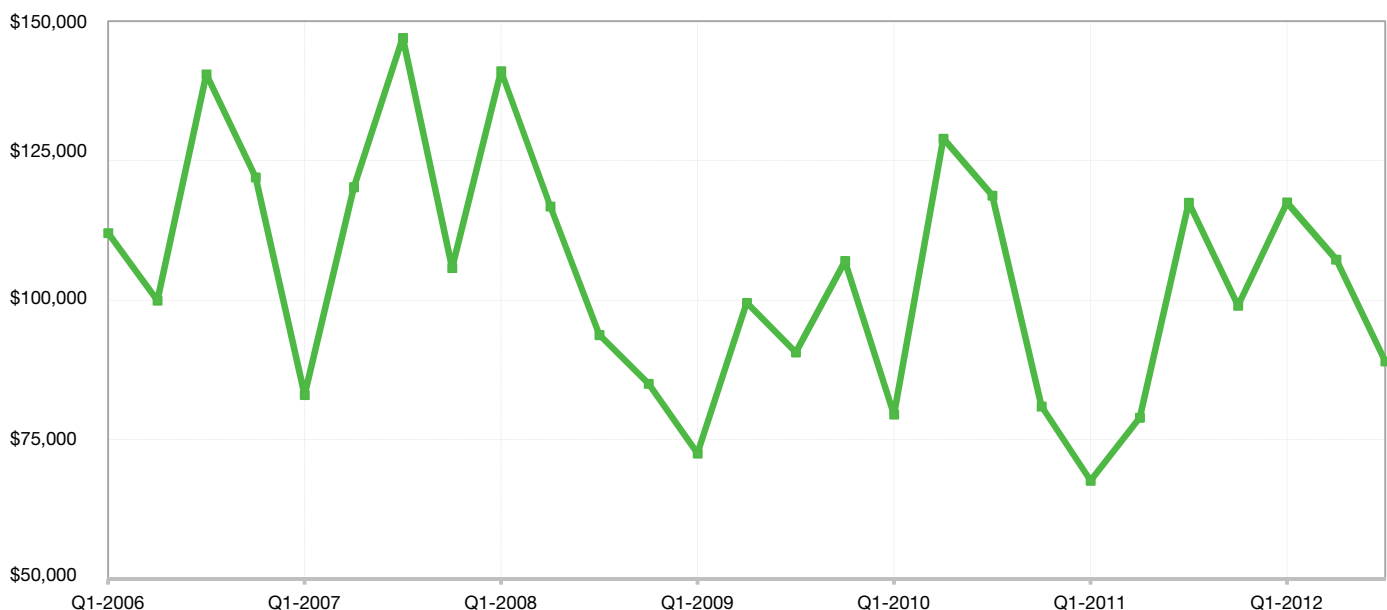
Q3-2012 1-Yr Chg

Median Sales Price	\$89,000	- 24.2%
Average Sales Price	\$108,607	- 4.0%
Pct. of Orig. Price Received	93.3%	+ 2.6%
Homes for Sale	73	- 18.9%
Closed Sales	27	- 20.6%
Months Supply	10.6	- 14.0%
Days on Market	55	- 43.5%

### Market Activity



### Historical Median Sales Price for Jefferson County, KS



# Marketwatch Report

## Q3-2012



## Jefferson County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg	
66044	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66054	\$62,650	↓	- 28.8%	\$73,135	↓	- 30.0%	88.0%	↓	- 4.2%	46	↓	- 54.8%	10	↑	+ 42.9%
66060	\$35,750	↓	- 68.4%	\$35,750	↓	- 68.4%	88.4%	↓	- 6.9%	216	↑	+ 247.6%	2	→	0.0%
66066	\$172,000	↑	+ 16.0%	\$175,875	↑	+ 22.5%	102.8%	↑	+ 8.2%	32	↓	- 35.8%	4	↓	- 33.3%
66070	\$118,000	↑	+ 56.7%	\$187,333	↑	+ 153.5%	96.9%	↑	+ 19.3%	84	↓	- 62.5%	3	↓	- 40.0%
66073	\$96,500	↓	- 11.5%	\$96,500	↓	- 11.7%	96.6%	↑	+ 3.8%	61	↑	+ 200.0%	1	↓	- 66.7%
66088	\$102,500	↓	- 31.2%	\$102,500	↓	- 27.3%	97.7%	↑	+ 7.2%	29	↓	- 80.3%	1	↓	- 80.0%
66097	\$0	↓	- 100.0%	\$0	↓	- 100.0%	0.0%	↓	- 100.0%	13	↓	- 61.8%	5	↑	+ 400.0%
66419	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66429	\$122,000	→	0.0%	\$122,000	→	0.0%	93.9%	→	0.0%	59	→	0.0%	1	→	0.0%
66512	\$0	↓	- 100.0%	\$0	↓	- 100.0%	0.0%	↓	- 100.0%	0	↓	- 100.0%	0	↓	- 100.0%
66617	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%

# Marketwatch Report

## Q3-2012



## Johnson County, KS

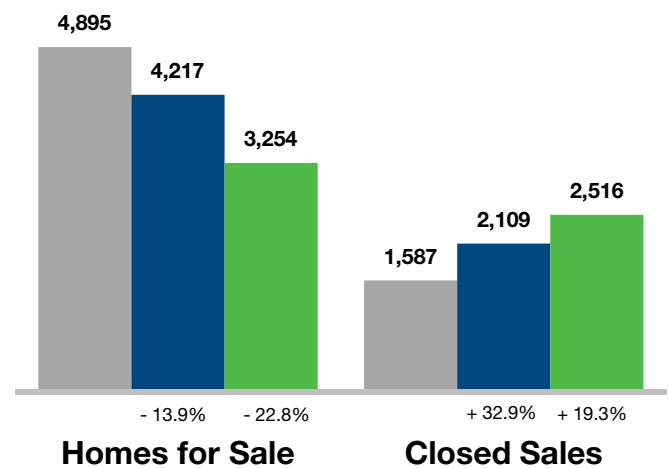
### Key Metrics

Q3-2012 1-Yr Chg

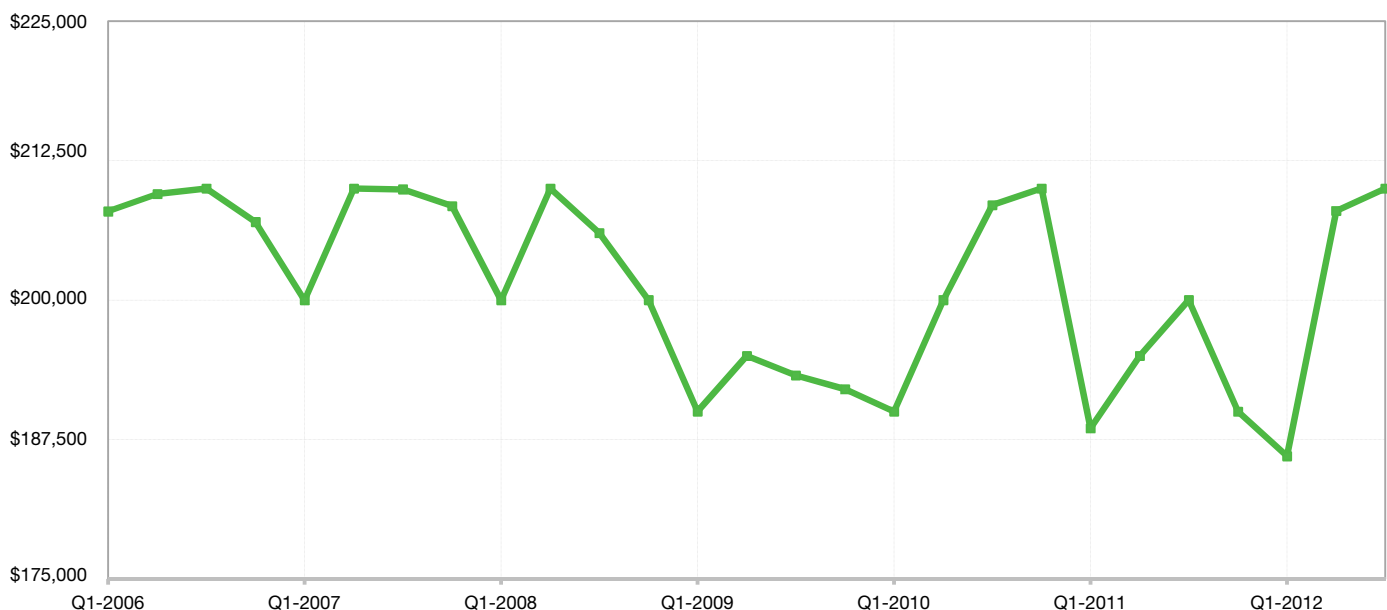
Median Sales Price	\$210,000	+ 5.0%
Average Sales Price	\$248,982	+ 2.4%
Pct. of Orig. Price Received	94.6%	+ 1.6%
Homes for Sale	3,254	- 22.8%
Closed Sales	2,516	+ 19.3%
Months Supply	4.6	- 35.2%
Days on Market	81	- 12.6%

### Market Activity

■ Q3-2010 ■ Q3-2011 ■ Q3-2012



### Historical Median Sales Price for Johnson County, KS



# Marketwatch Report

## Q3-2012



## Johnson, KS County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg
66013	\$0	↓ - 55.1%	\$630,500	↓ - 12.6%	89.0%	↓ - 4.4%	144	↑ + 155.5%	3	↑ + 50.0%
66018	\$205,000	↑ + 2.6%	\$241,666	↑ + 22.5%	94.5%	↑ + 0.3%	130	↑ + 49.0%	20	↑ + 42.9%
66019	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66021	\$109,500	↑ + 4.3%	\$107,931	↓ - 9.1%	88.2%	↓ - 5.5%	84	↓ - 27.2%	8	↑ + 60.0%
66025	\$220,000	→ 0.0%	\$220,000	→ 0.0%	88.0%	→ 0.0%	52	→ 0.0%	1	→ 0.0%
66030	\$153,100	↑ + 0.7%	\$150,521	↑ + 1.6%	94.7%	↑ + 1.9%	85	↓ - 28.9%	83	↓ - 5.7%
66031	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66051	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66061	\$221,000	↑ + 12.2%	\$239,833	↑ + 13.7%	96.4%	↑ + 1.8%	95	↓ - 5.5%	301	↑ + 19.4%
66062	\$199,000	↑ + 1.3%	\$239,702	↑ + 2.2%	96.0%	↑ + 1.5%	89	↓ - 1.4%	345	↑ + 9.9%
66063	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66083	\$146,700	↑ + 0.3%	\$153,429	↓ - 4.0%	93.2%	↓ - 1.6%	141	↑ + 22.0%	30	↑ + 66.7%
66085	\$378,750	↑ + 11.1%	\$381,511	↑ + 16.8%	95.5%	↑ + 3.3%	80	↓ - 13.1%	54	↑ + 86.2%
66201	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66202	\$134,500	↑ + 6.3%	\$147,235	↑ + 8.9%	93.6%	↑ + 4.6%	75	↓ - 25.4%	59	↓ - 14.5%
66203	\$132,500	↑ + 5.6%	\$126,273	↑ + 8.8%	94.9%	↑ + 8.5%	73	↓ - 26.8%	74	↑ + 51.0%
66204	\$123,500	↑ + 9.8%	\$118,764	↑ + 0.6%	91.4%	↑ + 1.9%	69	↓ - 25.9%	74	↑ + 34.5%
66205	\$171,250	↑ + 5.7%	\$229,790	↑ + 19.8%	92.5%	↑ + 2.8%	81	↓ - 10.0%	84	↑ + 9.1%
66206	\$317,000	↑ + 12.8%	\$351,865	↑ + 3.5%	91.3%	↑ + 0.3%	90	↑ + 8.9%	64	↑ + 28.0%
66207	\$226,650	↑ + 19.0%	\$293,793	↑ + 29.6%	92.7%	↓ - 0.1%	82	↑ + 37.9%	53	↑ + 6.0%
66208	\$191,000	↑ + 4.9%	\$298,378	↑ + 17.5%	93.0%	↑ + 0.7%	71	↓ - 4.6%	139	↑ + 13.9%
66209	\$319,300	↓ - 6.1%	\$344,953	↓ - 2.1%	94.1%	↑ + 0.8%	69	↓ - 9.0%	104	↑ + 65.1%
66210	\$205,325	↑ + 0.6%	\$189,320	↓ - 6.4%	95.6%	↑ + 3.5%	63	↓ - 12.5%	60	↑ + 62.2%
66211	\$120,000	↓ - 58.3%	\$256,032	↓ - 60.0%	88.9%	↓ - 0.5%	99	↑ + 5.8%	24	↑ + 9.1%
66212	\$143,400	↓ - 4.4%	\$150,989	↓ - 1.4%	93.3%	↑ + 2.4%	66	↓ - 21.8%	103	↑ + 6.2%
66213	\$270,000	↑ + 3.8%	\$268,684	↓ - 0.6%	94.8%	↑ + 1.0%	60	↓ - 28.7%	105	↑ + 10.5%
66214	\$169,500	↓ - 5.3%	\$166,008	↓ - 10.6%	93.7%	↓ - 1.2%	64	↓ - 4.1%	40	↑ + 48.1%
66215	\$174,000	↑ + 2.5%	\$180,120	↑ + 2.3%	93.2%	↓ - 0.6%	62	↓ - 14.7%	80	↑ + 14.3%
66216	\$194,000	↑ + 16.5%	\$215,447	↑ + 12.5%	94.5%	↑ + 4.4%	70	↓ - 18.7%	86	↑ + 32.3%
66217	\$240,000	↓ - 37.7%	\$330,139	↓ - 21.1%	89.5%	↓ - 4.0%	195	↑ + 54.2%	9	↑ + 12.5%
66218	\$215,000	↑ + 5.4%	\$239,664	↑ + 12.3%	96.3%	↑ + 3.8%	67	↓ - 32.6%	42	↑ + 90.9%
66219	\$227,000	↑ + 4.8%	\$232,232	↓ - 1.8%	95.9%	↑ + 2.5%	48	↓ - 45.7%	29	↓ - 17.1%
66220	\$340,000	↑ + 6.5%	\$363,104	↑ + 1.5%	94.5%	↑ + 0.1%	79	↓ - 32.0%	53	↑ + 32.5%
66221	\$416,390	↑ + 2.8%	\$410,782	↓ - 2.1%	96.2%	↓ - 1.6%	86	↓ - 11.3%	93	↑ + 17.7%
66222	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66223	\$239,035	↓ - 6.3%	\$282,793	↓ - 13.4%	94.8%	↑ + 0.5%	73	↓ - 23.1%	94	↑ + 5.6%
66224	\$343,500	↓ - 10.8%	\$418,704	↓ - 9.1%	94.6%	↑ + 3.8%	104	↓ - 17.1%	58	↑ + 3.6%
66225	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66226	\$243,000	↑ + 12.5%	\$263,252	↑ + 8.2%	96.1%	↑ + 2.0%	62	↓ - 46.2%	87	↑ + 27.9%
66227	\$188,578	↓ - 23.2%	\$224,238	↓ - 11.7%	95.1%	↑ + 1.1%	149	↑ + 11.7%	56	↑ + 40.0%
66250	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66251	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66276	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%



# Marketwatch Report

## Q3-2012



## Johnson, KS County ZIP Codes Cont.

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q3-2012		1-Yr Chg	Q3-2012		1-Yr Chg	Q3-2012		1-Yr Chg	Q3-2012		1-Yr Chg	Q3-2012		1-Yr Chg
66282	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66283	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66285	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66286	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%

# Marketwatch Report

## Q3-2012



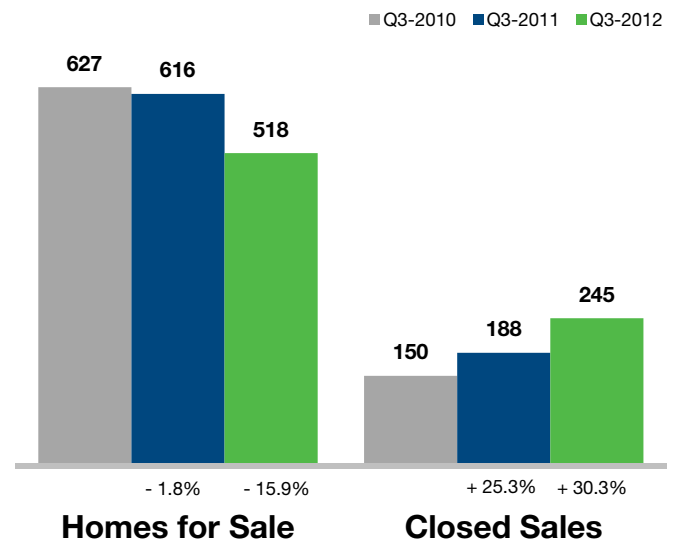
## Leavenworth County, KS

### Key Metrics

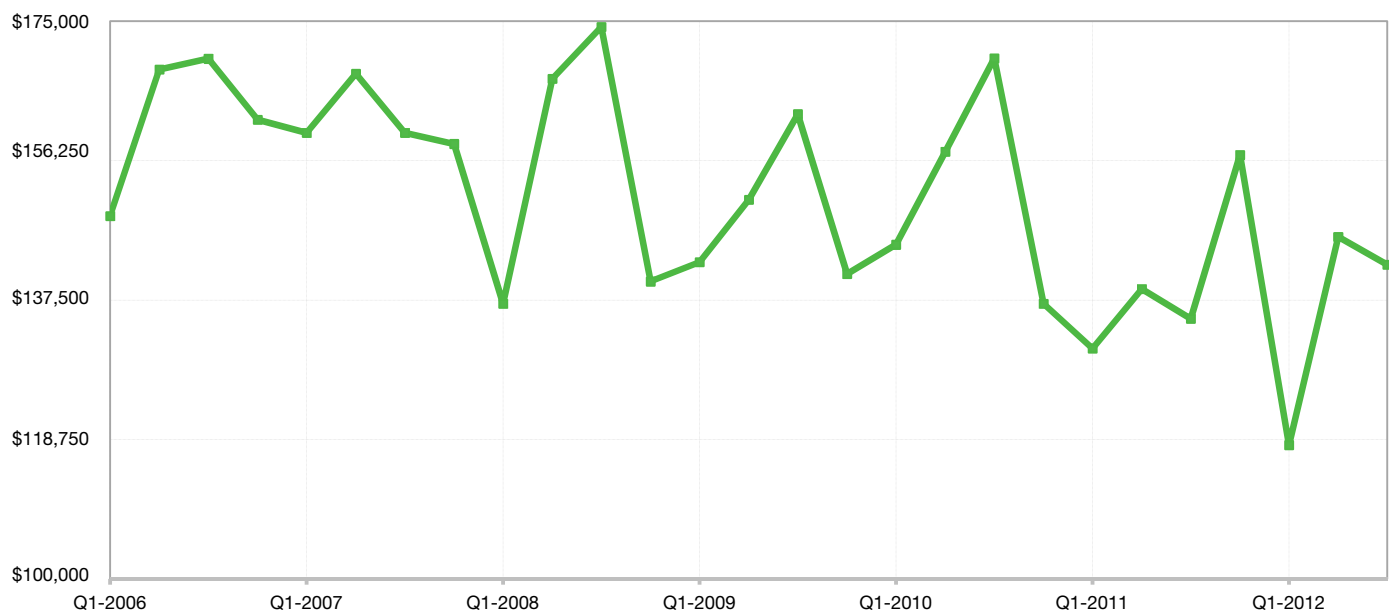
Q3-2012 1-Yr Chg

Median Sales Price	\$142,250	+ 5.4%
Average Sales Price	\$149,440	- 0.6%
Pct. of Orig. Price Received	91.4%	- 0.5%
Homes for Sale	518	- 15.9%
Closed Sales	245	+ 30.3%
Months Supply	7.8	- 26.9%
Days on Market	102	- 10.7%

### Market Activity



### Historical Median Sales Price for Leavenworth County, KS



# Marketwatch Report

## Q3-2012



## Leavenworth County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg
66002	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66007	\$163,600	↓ - 6.5%	\$180,121	↓ - 6.5%	91.4%	↓ - 3.5%	96	↑ + 13.3%	35	↑ + 52.2%
66012	\$202,425	↓ - 3.6%	\$195,692	↑ + 2.8%	96.2%	↑ + 8.1%	54	↓ - 63.0%	13	↑ + 44.4%
66020	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66027	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66043	\$186,700	↑ + 15.0%	\$182,940	↑ + 10.9%	95.0%	↑ + 0.8%	91	↓ - 29.4%	24	↑ + 26.3%
66044	\$101,000	↑ + 152.5%	\$101,000	↑ + 152.5%	91.8%	→ 0.0%	251	↑ + 103.7%	2	↑ + 100.0%
66048	\$125,000	↑ + 22.0%	\$123,926	↓ - 3.7%	90.3%	↓ - 0.9%	97	↓ - 8.7%	127	↑ + 28.3%
66052	\$276,500	↑ + 514.4%	\$298,600	↑ + 346.1%	96.5%	↑ + 8.5%	80	↓ - 32.8%	4	↓ - 20.0%
66054	\$136,000	→ 0.0%	\$136,000	→ 0.0%	102.3%	→ 0.0%	18	→ 0.0%	1	→ 0.0%
66086	\$155,000	↑ + 3.5%	\$157,673	↓ - 7.9%	90.5%	↓ - 0.4%	145	↓ - 4.4%	39	↑ + 30.0%

# Marketwatch Report

## Q3-2012



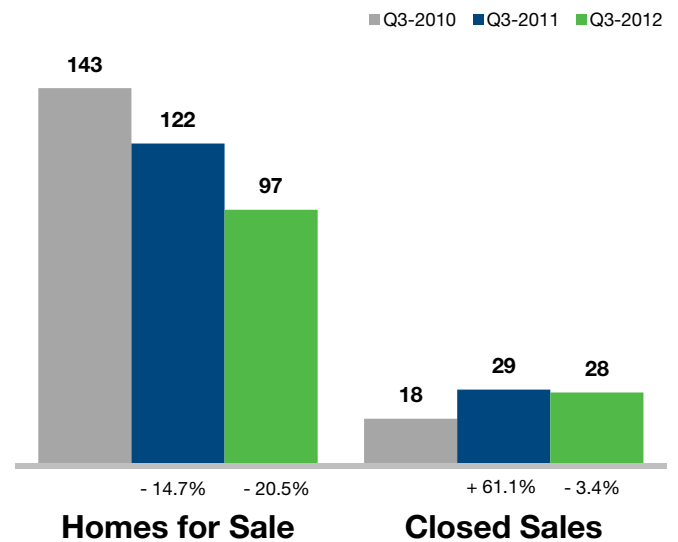
## Linn County, KS

### Key Metrics

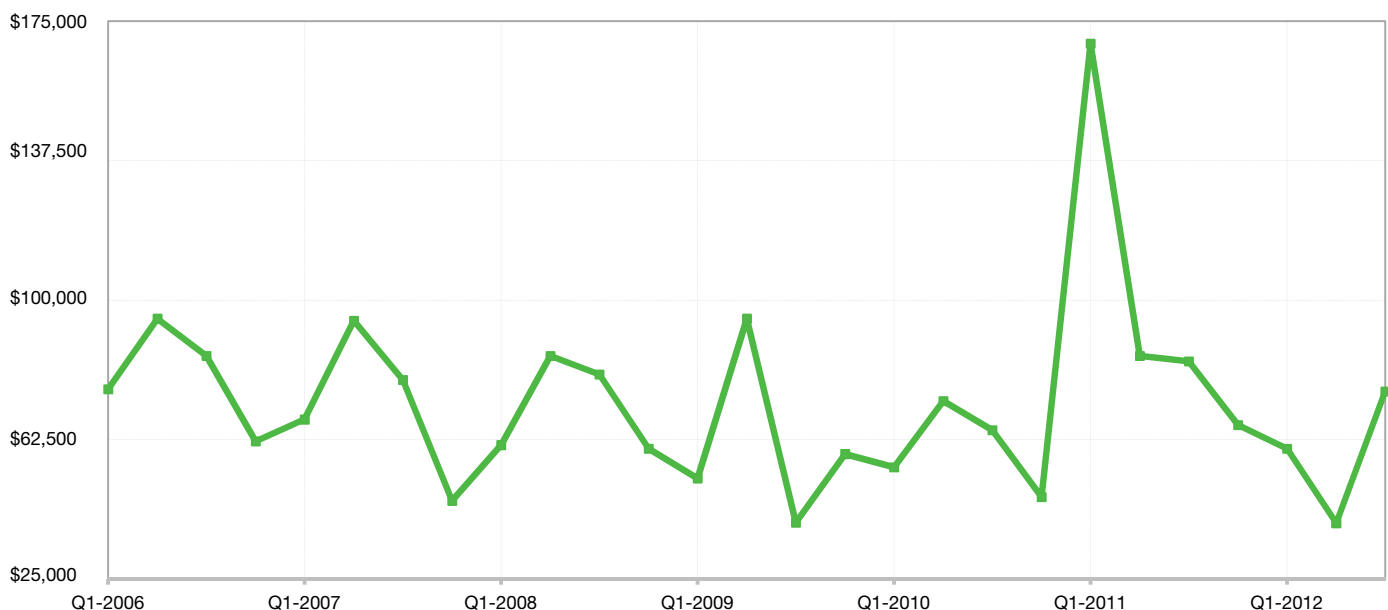
Q3-2012 1-Yr Chg

Median Sales Price	\$75,425	- 9.7%
Average Sales Price	\$108,209	+ 1.4%
Pct. of Orig. Price Received	86.5%	+ 4.0%
Homes for Sale	97	- 20.5%
Closed Sales	28	- 3.4%
Months Supply	14.4	- 14.6%
Days on Market	152	+ 7.2%

### Market Activity



### Historical Median Sales Price for Linn County, KS



# Marketwatch Report

## Q3-2012



## Linn, KS County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg
66010	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66014	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66040	\$95,450	↓ - 22.7%	\$121,418	↓ - 5.0%	85.6%	↓ - 1.8%	104	↓ - 28.4%	14	↓ - 22.2%
66056	\$56,000	↓ - 25.3%	\$91,000	↑ + 44.8%	97.3%	↑ + 14.9%	132	↑ + 53.5%	3	↓ - 40.0%
66072	\$25,000	↓ - 75.0%	\$25,000	↓ - 75.0%	100.0%	↑ + 50.0%	20	↓ - 96.9%	1	→ 0.0%
66075	\$67,700	↑ + 182.7%	\$95,967	↑ + 300.7%	82.7%	↑ + 16.0%	219	↑ + 355.7%	9	↑ + 350.0%
66738	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66767	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%

# Marketwatch Report

## Q3-2012



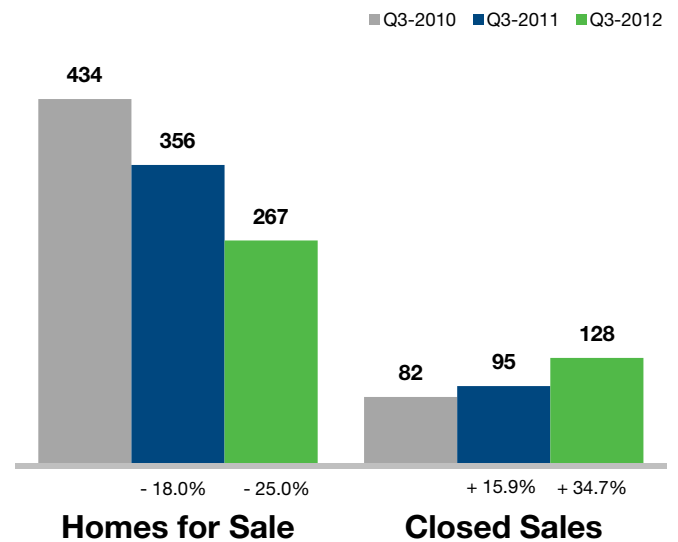
## Miami County, KS

### Key Metrics

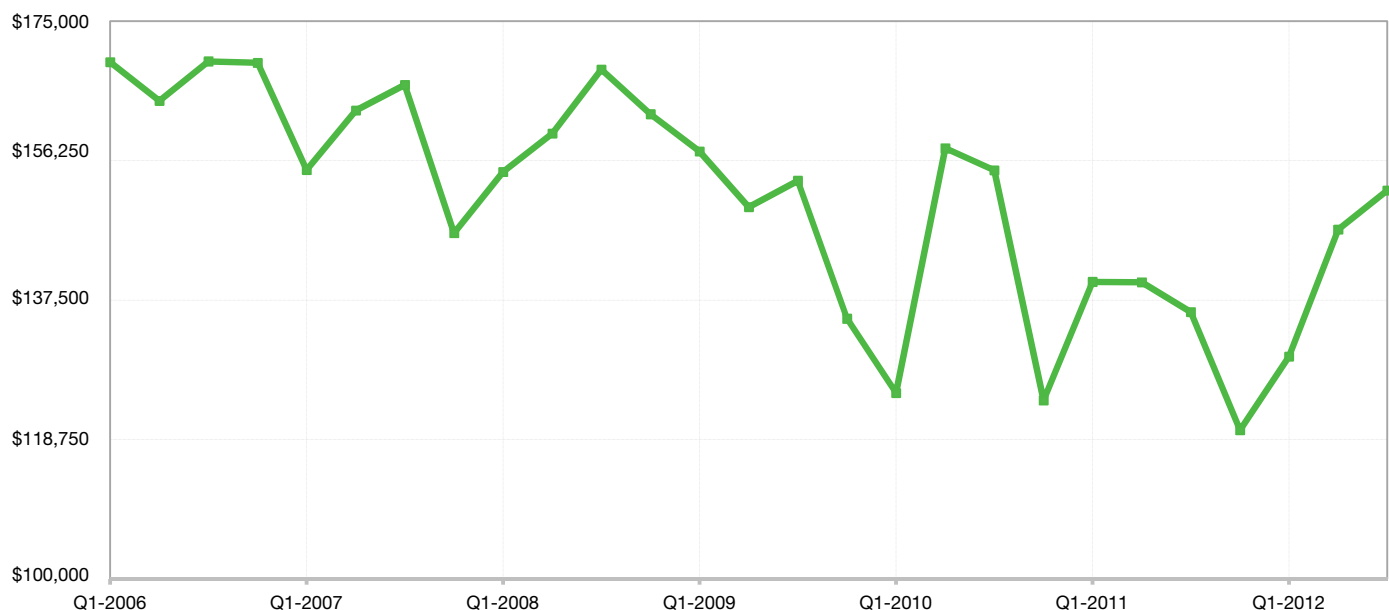
Q3-2012 1-Yr Chg

Median Sales Price	\$152,250	+ 12.0%
Average Sales Price	\$160,088	+ 7.7%
Pct. of Orig. Price Received	91.1%	+ 1.6%
Homes for Sale	267	- 25.0%
Closed Sales	128	+ 34.7%
Months Supply	7.7	- 41.2%
Days on Market	122	+ 0.2%

### Market Activity



### Historical Median Sales Price for Miami County, KS



# Marketwatch Report

## Q3-2012



## Miami County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg
66013	\$0	→	0.0%	\$211,500	→	0.0%	91.2%	→	0.0%	92	→	0.0%
66021	\$185,000	→	0.0%	\$185,000	→	0.0%	64.6%	→	0.0%	658	→	0.0%
66026	\$25,000	↓	- 76.0%	\$25,000	↓	- 76.0%	90.9%	↓	- 3.8%	32	↓	- 3.0%
66036	\$27,599	→	0.0%	\$27,599	→	0.0%	110.4%	→	0.0%	10	→	0.0%
66053	\$165,500	↓	- 26.8%	\$195,132	↓	- 9.0%	92.2%	↑	+ 5.6%	141	↑	+ 16.8%
66064	\$52,975	↑	+ 32.4%	\$75,113	↑	+ 10.7%	85.2%	↓	- 8.1%	92	↑	+ 12.1%
66071	\$133,000	↑	+ 46.2%	\$154,649	↑	+ 32.4%	92.7%	↑	+ 4.3%	99	↓	- 15.8%
66072	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
66079	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
66083	\$156,500	↓	- 3.5%	\$207,638	↑	+ 14.2%	94.3%	↑	+ 3.0%	156	↑	+ 1.6%
66092	\$0	↓	- 100.0%	\$0	↓	- 100.0%	0.0%	↓	- 100.0%	0	↓	- 100.0%

# Marketwatch Report

## Q3-2012



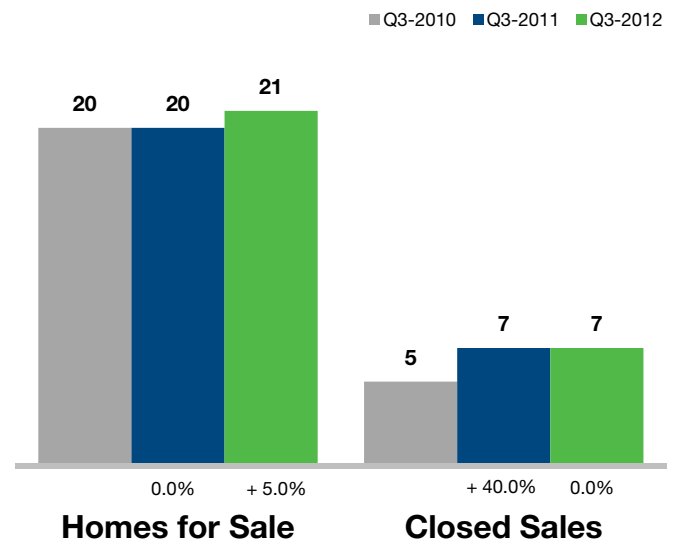
## Osage County, KS

### Key Metrics

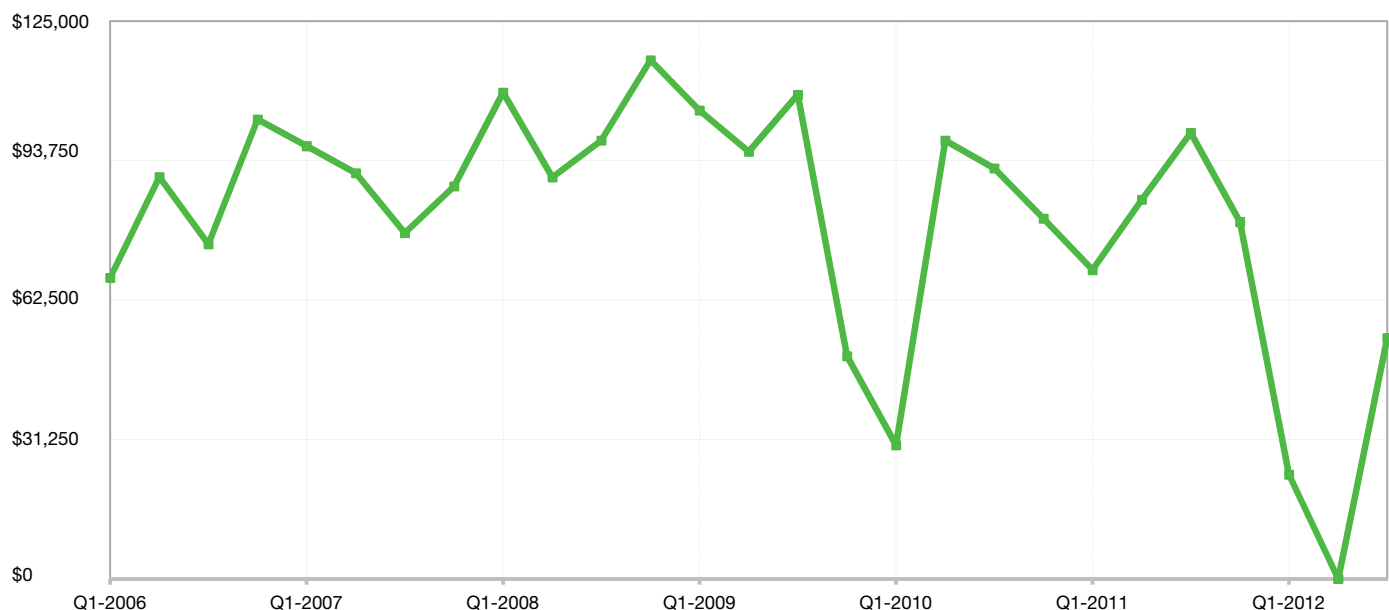
Q3-2012 1-Yr Chg

Median Sales Price	\$54,000	- 46.0%
Average Sales Price	\$93,871	- 7.0%
Pct. of Orig. Price Received	84.6%	+ 1.8%
Homes for Sale	21	+ 5.0%
Closed Sales	7	0.0%
Months Supply	17.5	+ 67.0%
Days on Market	57	- 55.9%

### Market Activity



### Historical Median Sales Price for Osage County, KS





# Marketwatch Report

## Q3-2012



## Osage County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg
66409	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
66413	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
66414	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
66451	\$0	↓	- 100.0%	\$0	↓	- 100.0%	0.0%	↓	- 100.0%	0	↓	- 100.0%
66510	\$0	↓	- 100.0%	\$0	↓	- 100.0%	0.0%	↓	- 100.0%	0	↓	- 100.0%
66523	\$153,000	↑	+ 856.3%	\$153,000	↑	+ 257.2%	94.5%	↑	+ 46.0%	102	↓	- 28.0%
66524	\$45,000	↓	- 54.1%	\$75,820	↓	- 22.6%	80.9%	↓	- 16.2%	48	↑	+ 80.4%
66528	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
66537	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
66543	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
66546	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
66856	\$125,000	→	0.0%	\$125,000	→	0.0%	92.9%	→	0.0%	58	→	0.0%
66868	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
66871	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%

# Marketwatch Report

## Q3-2012



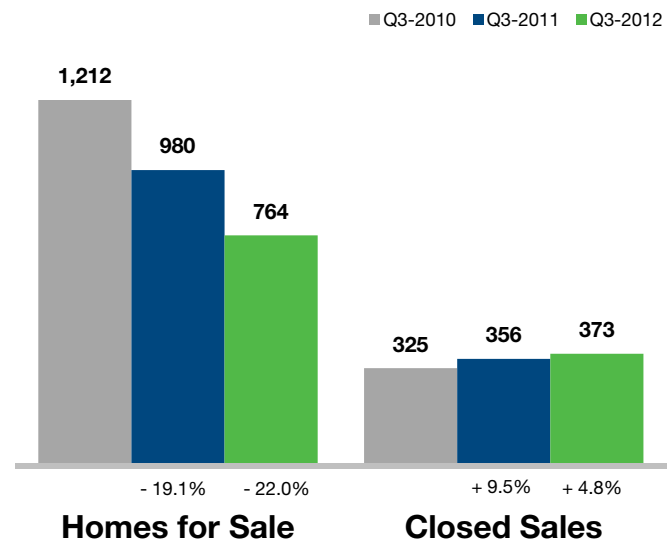
## Wyandotte County, KS

### Key Metrics

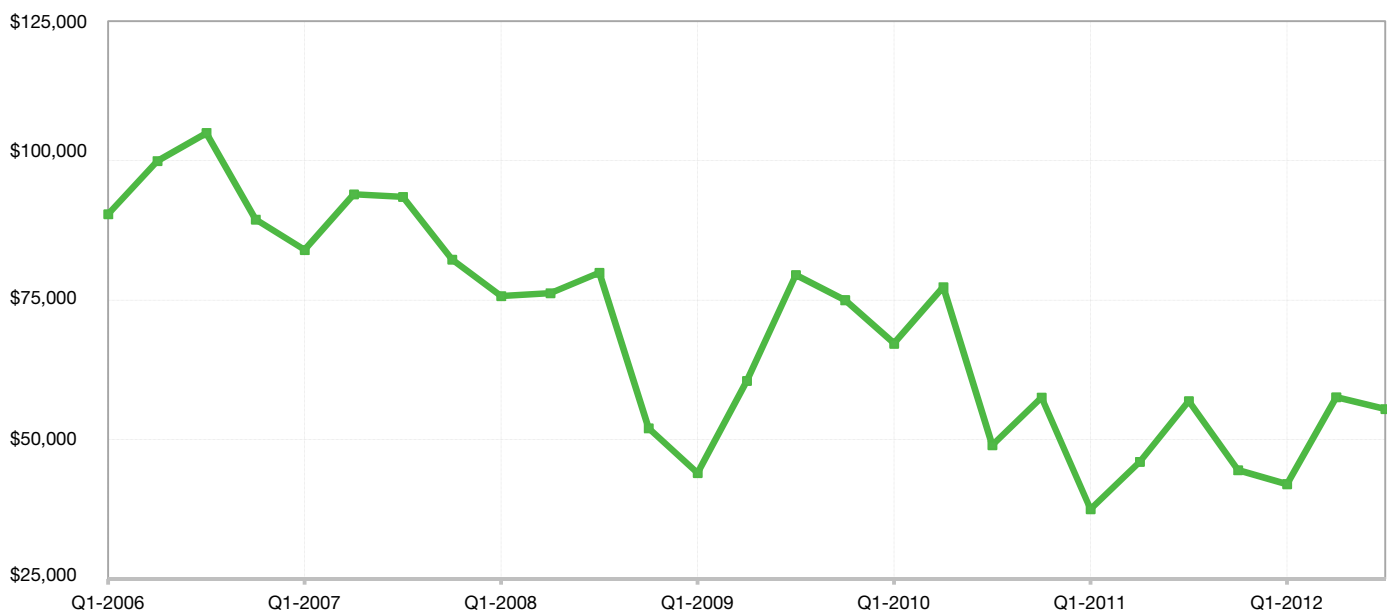
Q3-2012 1-Yr Chg

Median Sales Price	\$55,450	- 2.5%
Average Sales Price	\$76,690	+ 1.0%
Pct. of Orig. Price Received	89.1%	+ 1.5%
Homes for Sale	764	- 22.0%
Closed Sales	373	+ 4.8%
Months Supply	6.1	- 28.4%
Days on Market	75	- 25.2%

### Market Activity



### Historical Median Sales Price for Wyandotte County, KS



# Marketwatch Report

## Q3-2012



## Wyandotte County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg
66012	\$0	↑ + 17.9%	\$130,117	↑ + 2.6%	89.6%	↓ - 3.4%	93	↓ - 34.7%	22	↓ - 8.3%
66101	\$24,000	↑ + 80.5%	\$44,342	↑ + 86.6%	92.9%	↑ + 16.7%	81	→ + 0.1%	12	↓ - 7.7%
66102	\$21,500	↑ + 9.1%	\$32,230	↑ + 2.5%	86.9%	→ + 0.1%	70	↓ - 1.9%	57	↑ + 9.6%
66103	\$40,000	↓ - 50.3%	\$57,145	↓ - 36.2%	81.3%	↓ - 5.0%	73	↓ - 60.0%	31	↑ + 40.9%
66104	\$27,750	↑ + 23.3%	\$36,083	↑ + 9.2%	86.2%	↑ + 1.2%	75	↑ + 4.5%	63	↑ + 5.0%
66105	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66106	\$44,050	↑ + 17.6%	\$59,047	↑ + 10.4%	90.1%	↓ - 0.2%	75	↓ - 18.8%	66	↑ + 8.2%
66109	\$128,975	↑ + 1.2%	\$150,821	↑ + 9.0%	92.4%	↑ + 3.7%	72	↓ - 36.2%	74	↓ - 11.9%
66110	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66111	\$79,950	↑ + 42.8%	\$102,052	↑ + 50.0%	89.2%	↑ + 3.2%	101	↓ - 17.1%	24	↑ + 100.0%
66112	\$72,500	↑ + 13.4%	\$69,952	↓ - 5.0%	96.6%	↑ + 9.5%	61	↓ - 34.1%	22	↓ - 15.4%
66113	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66115	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66117	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66118	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66119	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66160	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

# Marketwatch Report

## Q3-2012



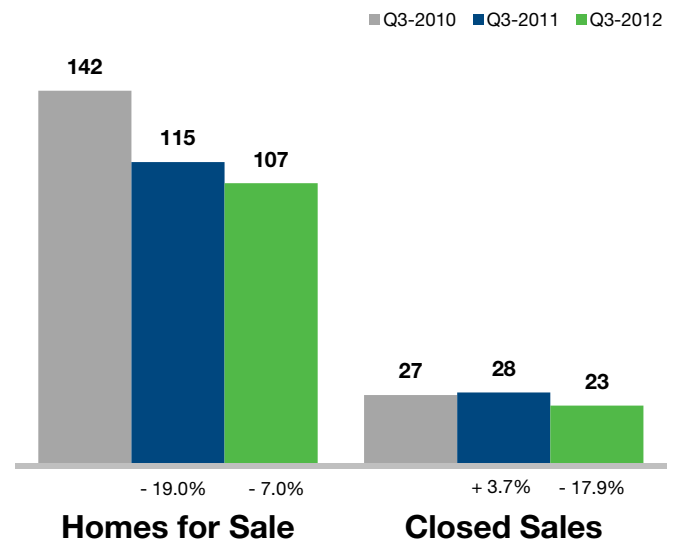
## Bates County, MO

### Key Metrics

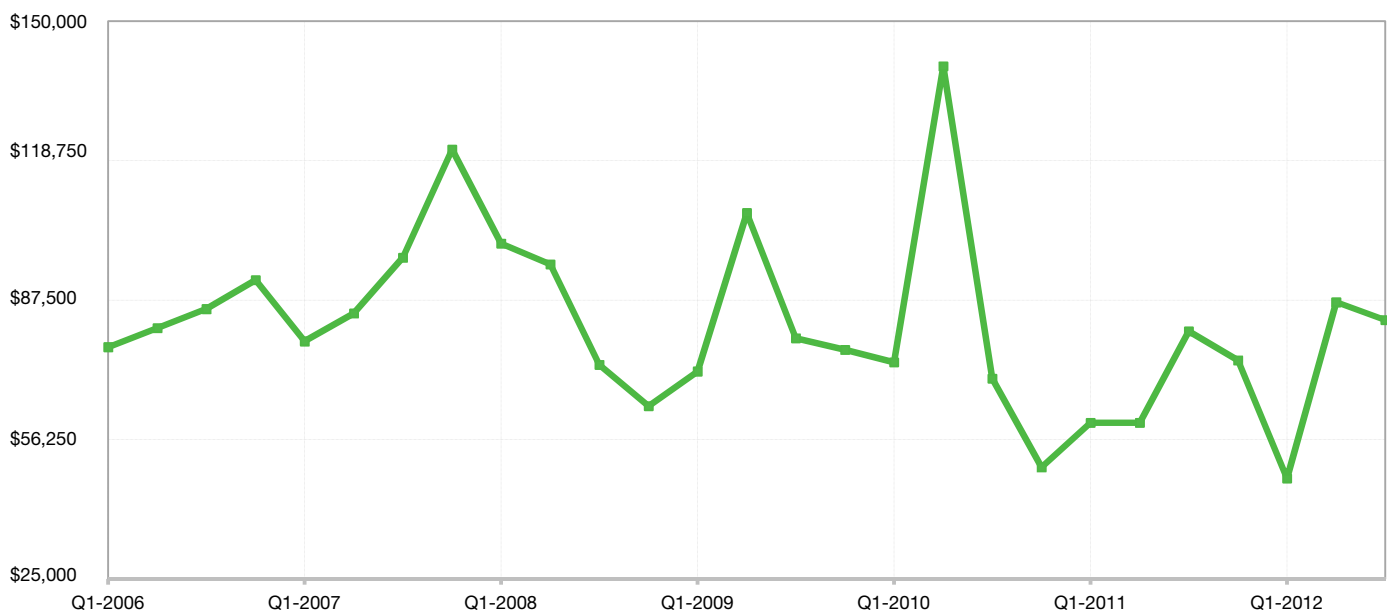
Q3-2012 1-Yr Chg

Median Sales Price	\$83,000	+ 3.1%
Average Sales Price	\$89,359	- 8.8%
Pct. of Orig. Price Received	88.2%	+ 2.0%
Homes for Sale	107	- 7.0%
Closed Sales	23	- 17.9%
Months Supply	16.3	- 14.0%
Days on Market	127	- 22.5%

### Market Activity



### Historical Median Sales Price for Bates County, MO



# Marketwatch Report

## Q3-2012



## Bates County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg
64720	\$0	↑ + 23.0%	\$109,943	↓ - 0.4%	88.9%	↑ + 5.4%	93	↓ - 20.9%	7	↓ - 22.2%
64722	\$63,750	→ 0.0%	\$63,750	→ 0.0%	98.2%	→ 0.0%	22	→ 0.0%	1	→ 0.0%
64723	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64724	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64730	\$45,000	↓ - 52.8%	\$66,955	↓ - 37.7%	86.2%	↓ - 2.8%	166	↓ - 19.1%	11	↓ - 21.4%
64742	\$94,900	→ 0.0%	\$94,900	→ 0.0%	88.7%	→ 0.0%	39	→ 0.0%	1	→ 0.0%
64745	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64752	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64770	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64779	\$135,000	↑ + 315.4%	\$130,167	↑ + 300.5%	88.8%	↑ + 20.9%	126	↓ - 42.9%	3	↑ + 50.0%
64780	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64788	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

# Marketwatch Report

## Q3-2012



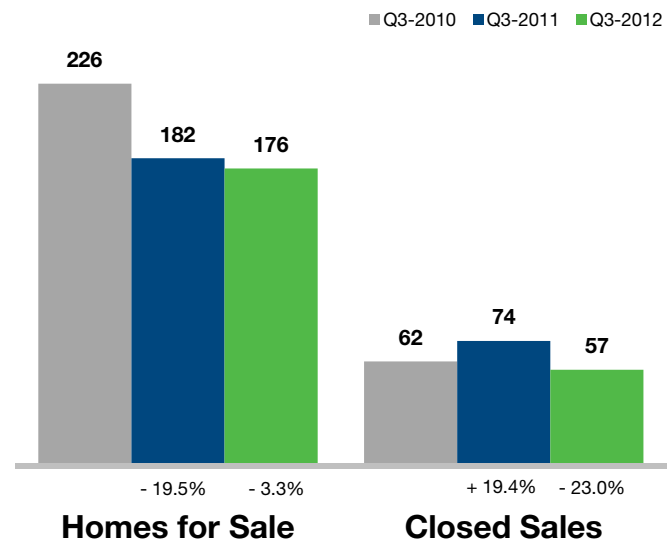
## Buchanan County, MO

### Key Metrics

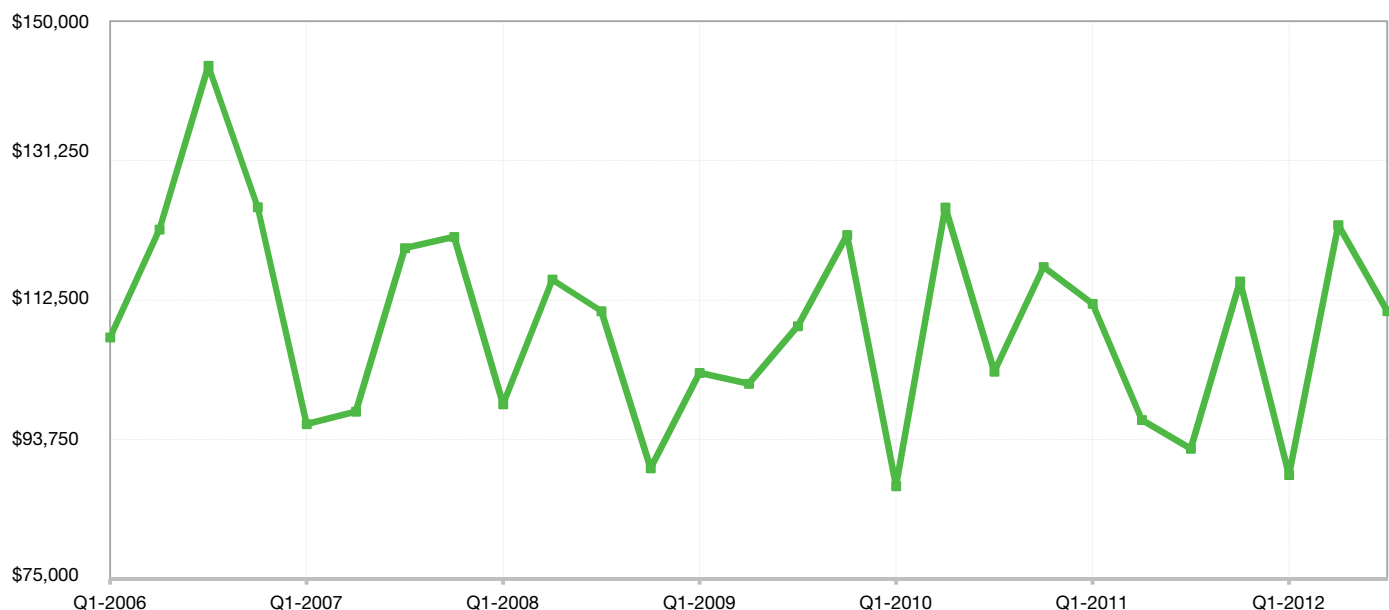
Q3-2012 1-Yr Chg

Median Sales Price	\$111,020	+ 20.0%
Average Sales Price	\$132,976	+ 9.8%
Pct. of Orig. Price Received	91.3%	+ 7.5%
Homes for Sale	176	- 3.3%
Closed Sales	57	- 23.0%
Months Supply	8.1	- 4.4%
Days on Market	136	- 1.9%

### Market Activity



### Historical Median Sales Price for Buchanan County, MO



# Marketwatch Report

## Q3-2012



## Buchanan County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg	
64401	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64440	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64443	\$230,000	→	0.0%	\$230,000	→	0.0%	95.9%	→	0.0%	11	→	0.0%	1	→	0.0%
64444	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64448	\$199,900	↑	+ 53.2%	\$199,900	↑	+ 53.2%	100.0%	↑	+ 13.8%	8	↓	- 95.9%	1	→	0.0%
64454	\$231,500	→	0.0%	\$231,500	→	0.0%	84.2%	→	0.0%	189	→	0.0%	1	→	0.0%
64484	\$50,000	↑	+ 20.5%	\$50,000	↑	+ 20.5%	0.0%	↓	- 100.0%	210	↓	- 42.3%	1	→	0.0%
64490	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64501	\$73,000	↑	+ 62.2%	\$73,333	↑	+ 9.2%	78.7%	↑	+ 3.4%	325	↑	+ 89.6%	3	↓	- 66.7%
64502	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64503	\$93,500	↑	+ 173.4%	\$118,829	↑	+ 155.2%	94.7%	↑	+ 20.1%	103	↓	- 21.8%	7	↓	- 30.0%
64504	\$60,000	↑	+ 124.3%	\$105,576	↑	+ 57.6%	78.1%	↑	+ 20.8%	111	↓	- 54.4%	6	→	0.0%
64505	\$121,000	↓	- 10.4%	\$128,226	↓	- 15.6%	95.5%	↑	+ 7.0%	98	↓	- 51.3%	10	↑	+ 66.7%
64506	\$148,500	↑	+ 6.5%	\$168,848	↓	- 14.3%	94.2%	↑	+ 2.5%	165	↑	+ 60.8%	20	↓	- 20.0%
64507	\$65,000	↓	- 19.5%	\$76,029	↓	- 17.7%	87.7%	↑	+ 0.1%	97	↓	- 4.3%	7	↓	- 56.3%
64508	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%

# Marketwatch Report

## Q3-2012



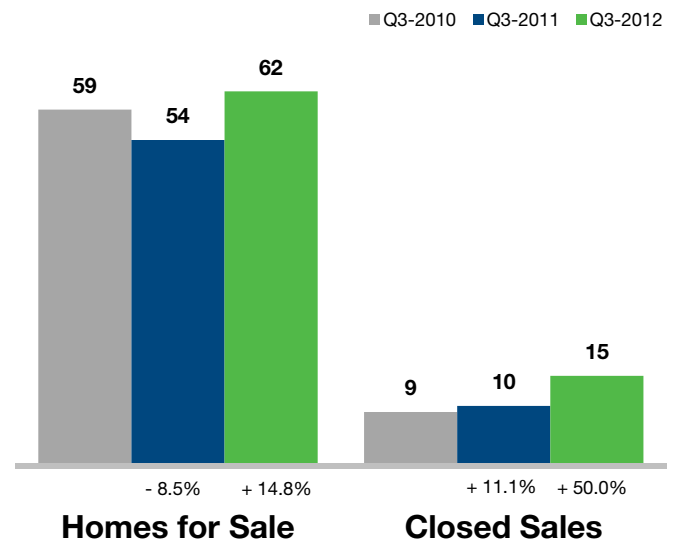
## Caldwell County, MO

### Key Metrics

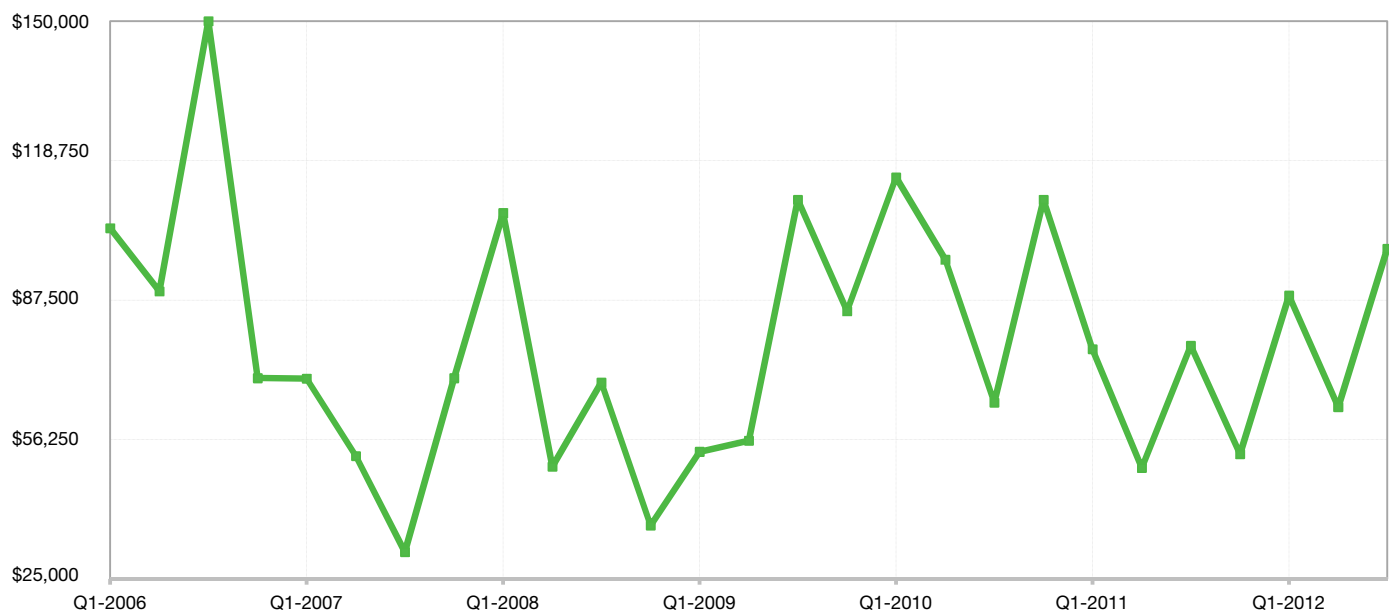
Q3-2012 1-Yr Chg

Median Sales Price	\$99,000	+ 28.2%
Average Sales Price	\$123,180	+ 66.2%
Pct. of Orig. Price Received	90.0%	- 3.7%
Homes for Sale	62	+ 14.8%
Closed Sales	15	+ 50.0%
Months Supply	14.0	- 4.7%
Days on Market	96	- 33.8%

### Market Activity



### Historical Median Sales Price for Caldwell County, MO





# Marketwatch Report

## Q3-2012



## Caldwell County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg	
64429	\$0	→	0.0%	\$167,500	→	0.0%	101.3%	→	0.0%	35	→	0.0%	2	→	0.0%
64465	\$205,000	→	0.0%	\$205,000	→	0.0%	72.8%	→	0.0%	229	→	0.0%	2	→	0.0%
64624	\$58,900	↑	+ 33.9%	\$58,900	↑	+ 33.9%	100.0%	↑	+ 13.4%	23	↑	+ 9.5%	1	→	0.0%
64625	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64637	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64644	\$17,000	↓	- 69.4%	\$28,967	↓	- 46.2%	73.8%	↓	- 17.0%	71	↓	- 69.2%	3	↓	- 25.0%
64649	\$0	↓	- 100.0%	\$0	↓	- 100.0%	0.0%	↓	- 100.0%	0	↓	- 100.0%	0	↓	- 100.0%
64650	\$201,000	→	0.0%	\$201,000	→	0.0%	101.8%	→	0.0%	100	→	0.0%	1	→	0.0%
64671	\$119,000	↑	+ 27.3%	\$125,983	↑	+ 5.4%	93.8%	↑	+ 1.3%	97	↓	- 29.8%	6	↑	+ 100.0%

# Marketwatch Report

## Q3-2012



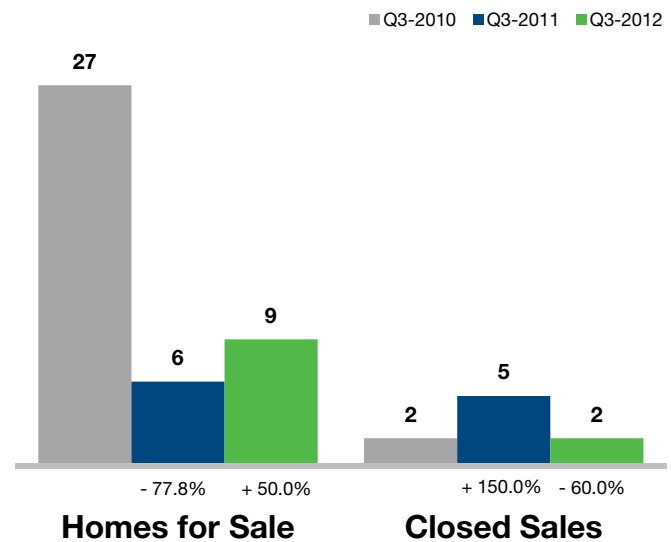
## Carroll County, MO

### Key Metrics

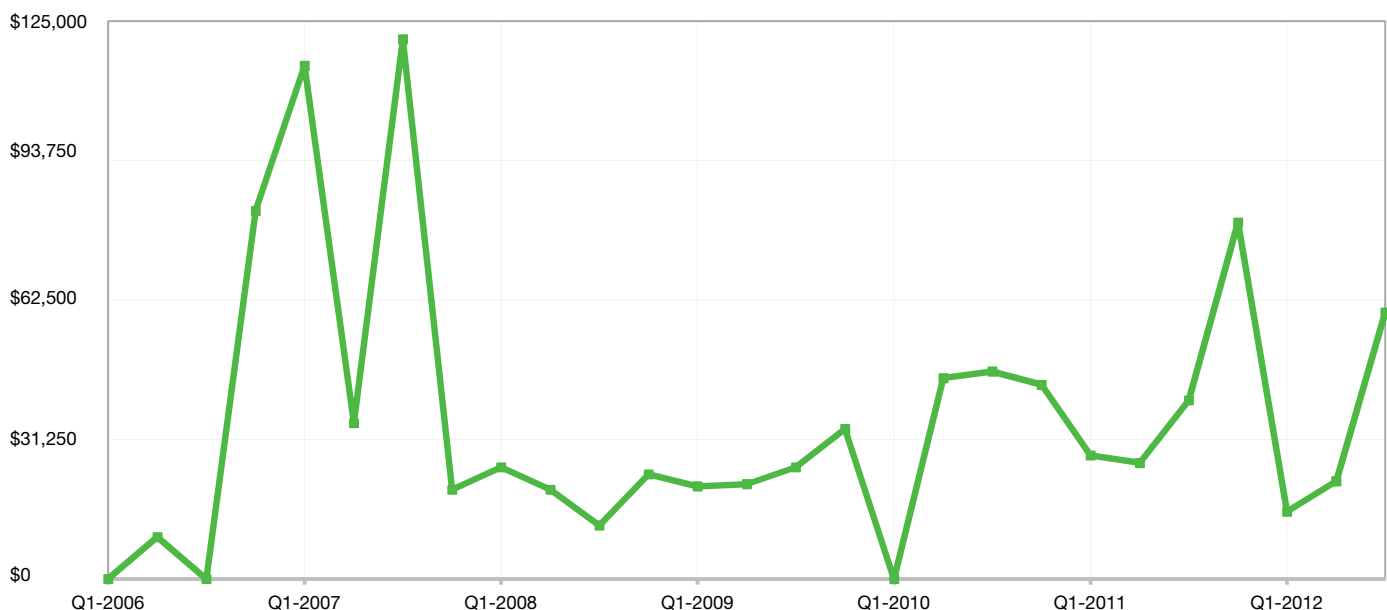
Q3-2012 1-Yr Chg

Median Sales Price	\$59,750	+ 49.4%
Average Sales Price	\$59,750	- 1.8%
Pct. of Orig. Price Received	72.6%	+ 6.0%
Homes for Sale	9	+ 50.0%
Closed Sales	2	- 60.0%
Months Supply	7.5	+ 108.3%
Days on Market	63	- 77.9%

### Market Activity



### Historical Median Sales Price for Carroll County, MO



# Marketwatch Report

## Q3-2012



## Carroll County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q3-2012		1-Yr Chg	Q3-2012		1-Yr Chg	Q3-2012		1-Yr Chg	Q3-2012		1-Yr Chg	Q3-2012		1-Yr Chg
64035	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64622	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64623	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64624	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64633	\$59,750	⬆	+ 49.4%	\$59,750	⬇	- 10.5%	72.6%	⬆	+ 44.4%	63	⬇	- 84.1%	2	⬇	- 33.3%
64638	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64639	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64643	\$0	⬇	- 100.0%	\$0	⬇	- 100.0%	0.0%	⬇	- 100.0%	0	⬇	- 100.0%	0	⬇	- 100.0%
64668	\$0	⬇	- 100.0%	\$0	⬇	- 100.0%	0.0%	⬇	- 100.0%	0	⬇	- 100.0%	0	⬇	- 100.0%
64680	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64682	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%

# Marketwatch Report

## Q3-2012



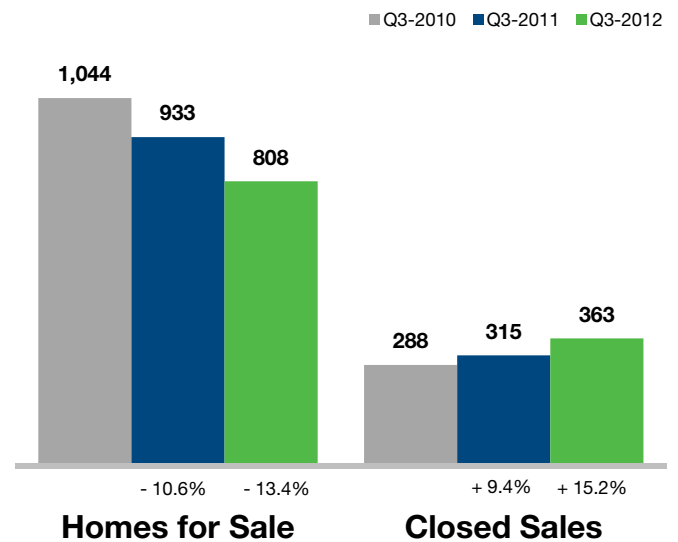
## Cass County, MO

### Key Metrics

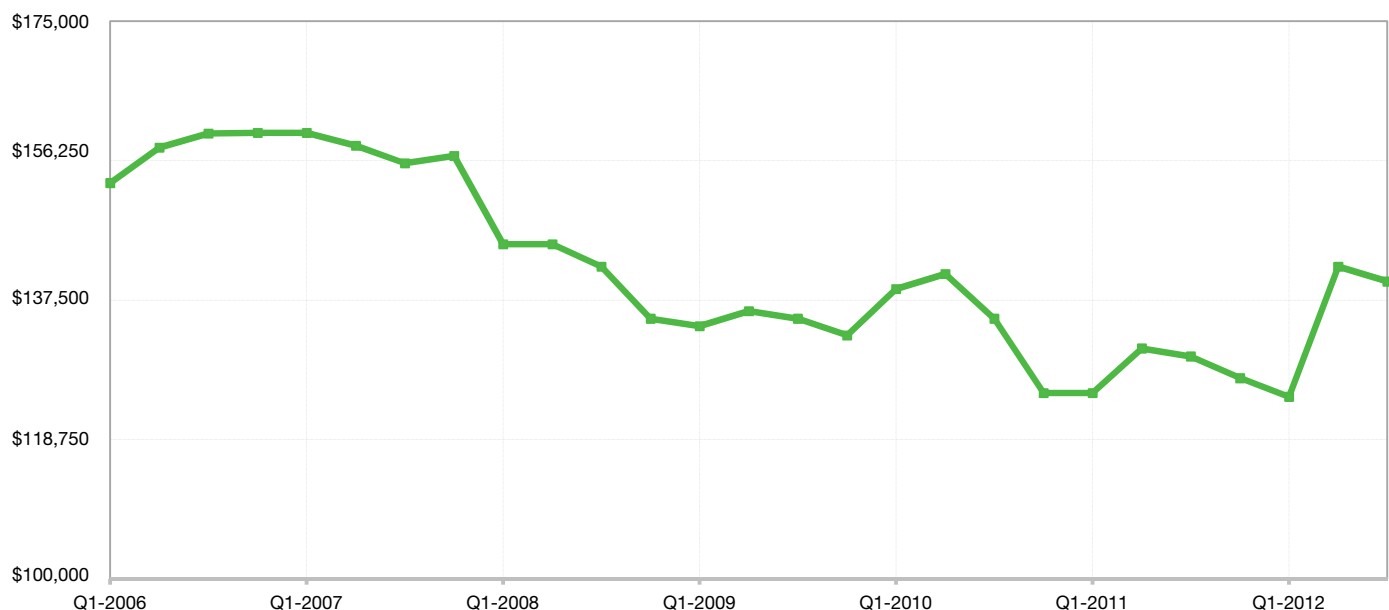
Q3-2012 1-Yr Chg

Median Sales Price	\$140,000	+ 7.8%
Average Sales Price	\$158,608	+ 11.1%
Pct. of Orig. Price Received	92.5%	+ 1.4%
Homes for Sale	808	- 13.4%
Closed Sales	363	+ 15.2%
Months Supply	7.7	- 25.2%
Days on Market	99	- 12.4%

### Market Activity



### Historical Median Sales Price for Cass County, MO



# Marketwatch Report

## Q3-2012



## Cass County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg
64012	\$0	↑ + 0.9%	\$129,522	↑ + 4.1%	90.5%	↓ - 1.2%	90	↓ - 21.7%	77	→ 0.0%
64034	\$219,375	↑ + 11.0%	\$256,594	↑ + 8.8%	97.5%	↑ + 3.1%	65	↓ - 63.2%	21	↑ + 250.0%
64078	\$125,650	↓ - 4.1%	\$129,862	↓ - 7.4%	90.9%	↑ + 7.1%	68	↓ - 45.0%	29	↑ + 38.1%
64080	\$161,000	↑ + 23.2%	\$167,352	↑ + 23.7%	92.1%	↑ + 3.7%	108	↓ - 24.9%	45	↑ + 25.0%
64082	\$252,900	↑ + 22.8%	\$261,874	↑ + 18.5%	96.8%	↑ + 2.9%	95	↑ + 29.0%	19	↑ + 171.4%
64083	\$148,000	↓ - 3.8%	\$162,402	↑ + 0.5%	93.5%	↑ + 0.5%	115	↑ + 8.1%	105	↓ - 0.9%
64090	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64147	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64701	\$138,500	↑ + 23.7%	\$144,096	↑ + 22.1%	92.8%	↑ + 1.2%	111	↑ + 9.6%	37	↑ + 12.1%
64725	\$70,000	↓ - 48.9%	\$70,000	↓ - 48.9%	75.1%	↓ - 14.2%	59	↓ - 3.3%	2	→ 0.0%
64734	\$155,000	↓ - 7.7%	\$160,667	↓ - 2.6%	92.3%	↓ - 4.5%	62	↑ + 29.0%	3	↓ - 50.0%
64739	\$158,500	→ 0.0%	\$158,500	→ 0.0%	93.6%	→ 0.0%	156	→ 0.0%	2	→ 0.0%
64742	\$57,000	↓ - 76.4%	\$52,208	↓ - 77.5%	81.9%	↓ - 15.2%	94	↓ - 19.4%	4	↑ + 33.3%
64743	\$57,030	↓ - 40.0%	\$57,030	↓ - 40.0%	81.5%	↓ - 14.2%	68	↓ - 1.4%	1	→ 0.0%
64746	\$36,200	↓ - 55.5%	\$87,280	↓ - 42.2%	87.3%	↑ + 13.6%	192	↑ + 68.8%	5	↑ + 25.0%
64747	\$100,750	↑ + 45.8%	\$129,481	↑ + 72.3%	94.6%	↑ + 3.9%	49	↓ - 55.8%	12	↑ + 9.1%

# Marketwatch Report

## Q3-2012



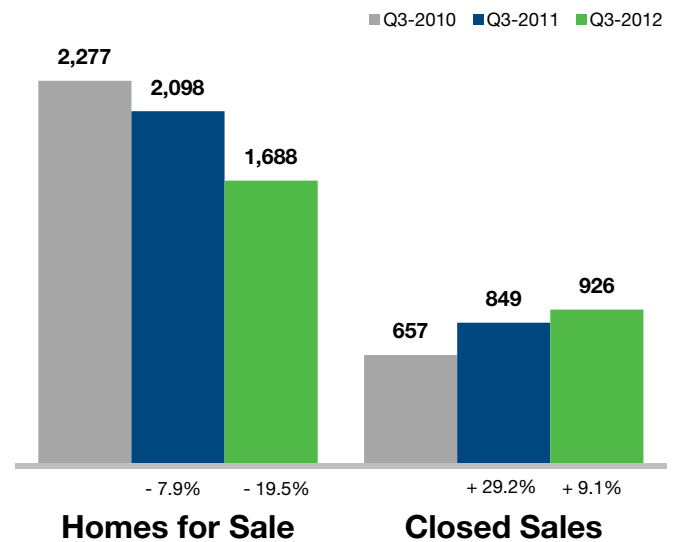
## Clay County, MO

### Key Metrics

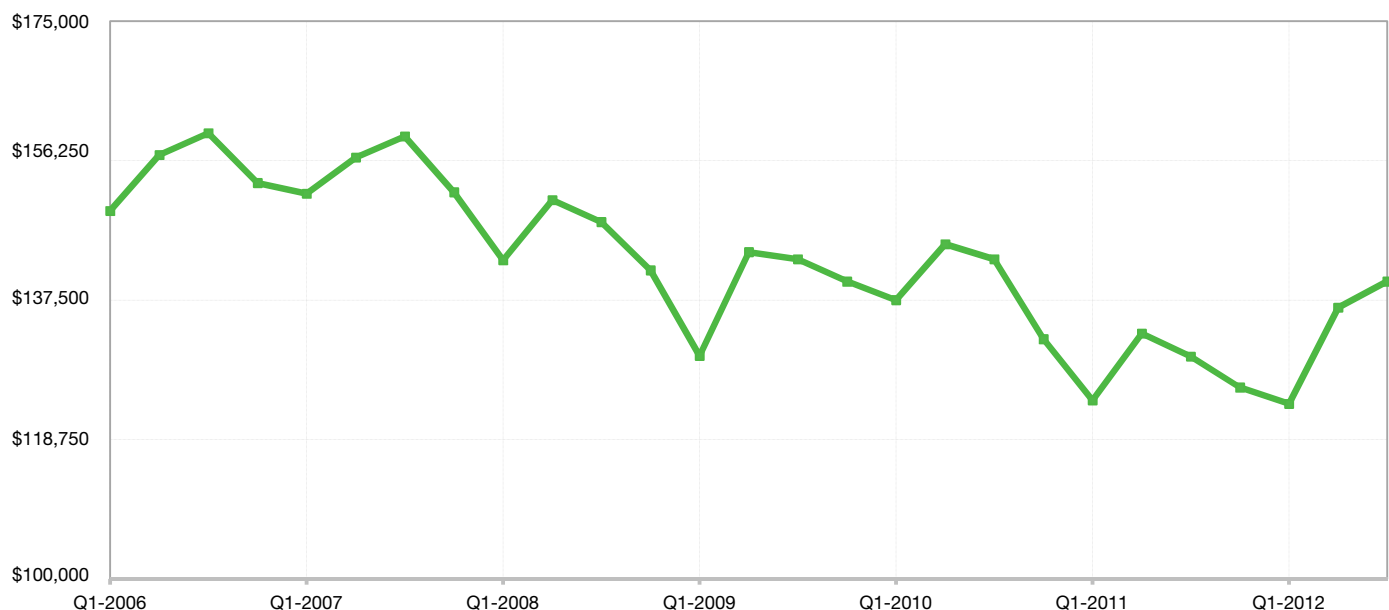
Q3-2012 1-Yr Chg

Median Sales Price	\$140,000	+ 7.8%
Average Sales Price	\$157,431	+ 10.2%
Pct. of Orig. Price Received	93.3%	+ 3.1%
Homes for Sale	1,688	- 19.5%
Closed Sales	926	+ 9.1%
Months Supply	5.9	- 30.2%
Days on Market	89	- 20.1%

### Market Activity



### Historical Median Sales Price for Clay County, MO



# Marketwatch Report

## Q3-2012



## Clay County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg	
64024	\$0	↑	+ 4.5%	\$89,326	↓	- 8.5%	86.1%	↑	+ 1.5%	113	↓	- 33.3%	36	↓	- 10.0%
64048	\$100,500	↓	- 51.7%	\$124,888	↓	- 44.7%	94.9%	↑	+ 2.6%	96	↓	- 35.0%	8	↑	+ 14.3%
64060	\$169,950	↑	+ 9.0%	\$194,798	↑	+ 3.5%	94.0%	↑	+ 0.1%	75	↓	- 23.9%	50	↑	+ 31.6%
64062	\$54,900	↑	+ 196.8%	\$54,900	↑	+ 196.8%	78.1%	↑	+ 5.1%	57	↑	+ 182.5%	2	↑	+ 100.0%
64068	\$134,450	↑	+ 2.6%	\$145,069	↑	+ 5.3%	93.9%	↑	+ 5.0%	73	↓	- 34.2%	136	↑	+ 27.1%
64069	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64072	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64073	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64077	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64089	\$176,000	↑	+ 14.3%	\$194,493	↑	+ 10.0%	95.2%	↑	+ 0.3%	141	↑	+ 4.4%	47	↓	- 7.8%
64116	\$82,500	↑	+ 8.6%	\$115,413	↑	+ 0.2%	91.0%	↑	+ 0.2%	89	↑	+ 5.0%	57	↑	+ 42.5%
64117	\$68,750	↑	+ 38.5%	\$74,608	↑	+ 28.0%	91.9%	↑	+ 9.4%	52	↓	- 49.1%	38	↑	+ 11.8%
64118	\$103,000	↑	+ 2.9%	\$106,565	↑	+ 5.1%	90.0%	↑	+ 1.9%	99	↓	- 6.5%	141	↓	- 5.4%
64119	\$90,000	↑	+ 0.5%	\$109,640	↑	+ 9.8%	91.7%	↑	+ 3.6%	90	↓	- 2.0%	107	↓	- 7.8%
64144	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64155	\$159,950	↑	+ 7.2%	\$173,588	↑	+ 5.9%	95.3%	↑	+ 5.3%	72	↓	- 34.3%	102	↓	- 3.8%
64156	\$251,450	↑	+ 0.6%	\$248,388	↓	- 4.6%	98.6%	↑	+ 1.0%	67	↓	- 63.4%	28	↑	+ 47.4%
64157	\$225,000	↑	+ 16.9%	\$242,620	↑	+ 15.2%	97.2%	↑	+ 2.3%	99	↓	- 9.2%	147	↑	+ 30.1%
64158	\$178,000	↑	+ 2.6%	\$189,307	↓	- 0.2%	93.5%	↓	- 0.4%	102	↓	- 21.4%	21	↓	- 4.5%
64161	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64165	\$209,900	↓	- 16.0%	\$209,900	↓	- 16.0%	100.0%	↓	- 1.0%	126	↓	- 37.3%	1	↓	- 50.0%
64166	\$675,000	→	0.0%	\$675,000	→	0.0%	79.5%	→	0.0%	68	→	0.0%	1	→	0.0%
64167	\$303,750	↑	+ 17.1%	\$303,750	↑	+ 17.1%	98.8%	↑	+ 6.1%	65	↓	- 50.8%	2	→	0.0%
64188	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%

# Marketwatch Report

## Q3-2012



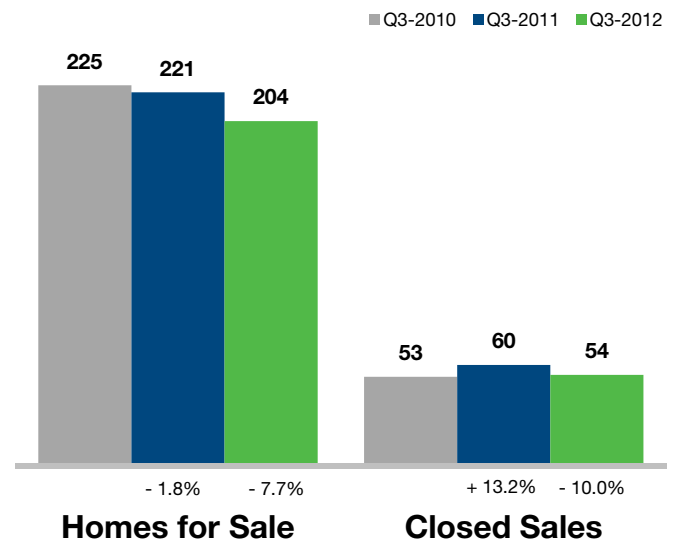
## Clinton County, MO

### Key Metrics

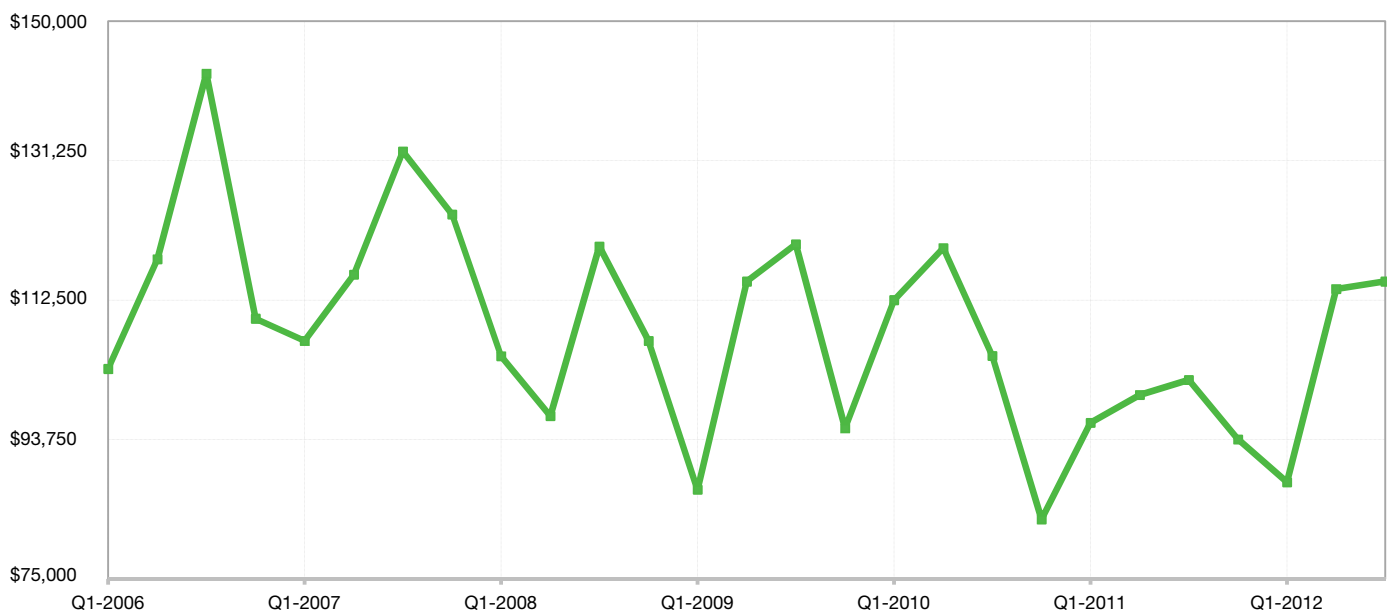
Q3-2012 1-Yr Chg

Median Sales Price	\$115,000	+ 13.0%
Average Sales Price	\$118,623	- 1.7%
Pct. of Orig. Price Received	89.6%	+ 1.4%
Homes for Sale	204	- 7.7%
Closed Sales	54	- 10.0%
Months Supply	12.0	- 11.8%
Days on Market	143	+ 21.7%

### Market Activity



### Historical Median Sales Price for Clinton County, MO





# Marketwatch Report

## Q3-2012



## Clinton County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg
64062	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64429	\$101,950	↓ - 13.6%	\$110,940	↓ - 16.2%	89.0%	↓ - 3.2%	191	↑ + 155.1%	20	↑ + 33.3%
64454	\$149,000	↑ + 41.9%	\$167,200	↑ + 63.4%	87.1%	↓ - 5.9%	182	↑ + 187.4%	5	↑ + 66.7%
64465	\$82,100	↓ - 3.4%	\$99,881	↓ - 3.4%	88.5%	↑ + 3.4%	98	↓ - 21.5%	12	↓ - 20.0%
64474	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64477	\$100,000	↑ + 39.1%	\$106,000	↓ - 0.8%	90.9%	↑ + 12.2%	172	↑ + 37.3%	7	↓ - 46.2%
64490	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64492	\$120,000	↑ + 17.1%	\$127,129	↓ - 3.4%	91.0%	↑ + 1.4%	65	↓ - 75.9%	7	↑ + 16.7%
64493	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%

# Marketwatch Report

## Q3-2012



## Daviess County, MO

### Key Metrics

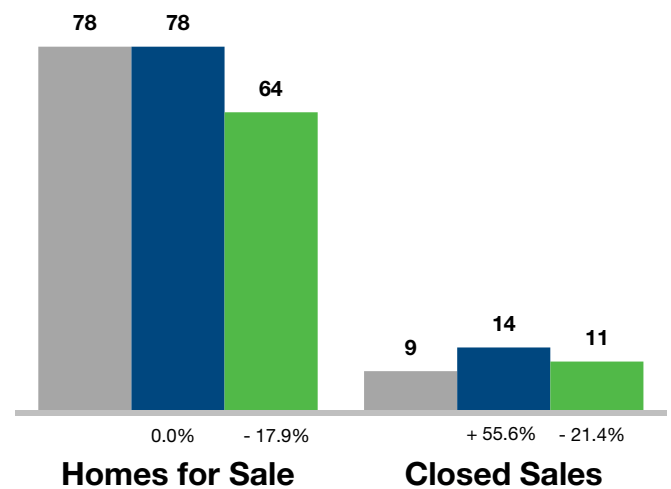
Q3-2012

1-Yr Chg

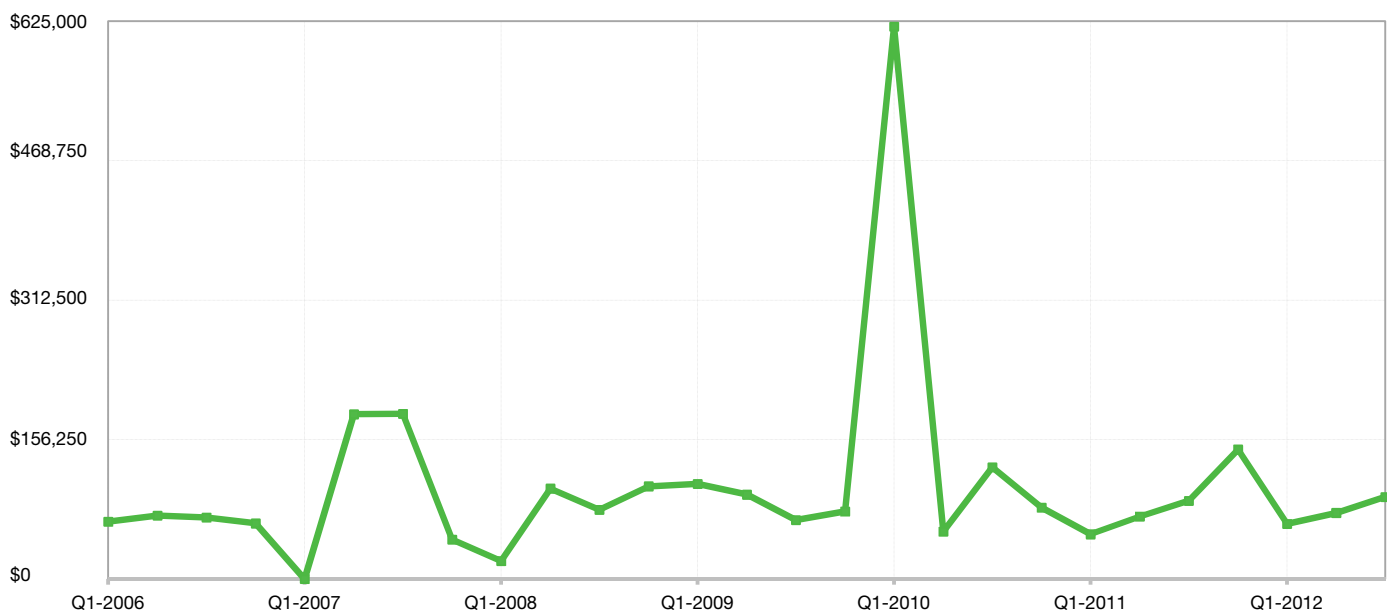
Median Sales Price	\$91,750	+ 4.9%
Average Sales Price	\$125,620	- 1.6%
Pct. of Orig. Price Received	89.0%	+ 2.0%
Homes for Sale	64	- 17.9%
Closed Sales	11	- 21.4%
Months Supply	16.0	- 6.8%
Days on Market	153	+ 26.6%

### Market Activity

■ Q3-2010 ■ Q3-2011 ■ Q3-2012



### Historical Median Sales Price for Daviess County, MO



# Marketwatch Report

## Q3-2012



## Daviess County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg	
64497	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64620	\$27,200	↓	- 11.1%	\$27,200	↓	- 11.1%	85.3%	↓	- 2.7%	86	↑	+ 149.3%	2	→	0.0%
64625	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64636	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64640	\$91,750	↓	- 36.3%	\$139,875	↓	- 13.3%	89.6%	→	+ 0.0%	160	↑	+ 42.2%	8	→	0.0%
64642	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64644	\$0	↓	- 100.0%	\$0	↓	- 100.0%	0.0%	↓	- 100.0%	0	↓	- 100.0%	0	↓	- 100.0%
64647	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64648	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64649	\$0	↓	- 100.0%	\$0	↓	- 100.0%	0.0%	↓	- 100.0%	0	↓	- 100.0%	0	↓	- 100.0%
64654	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64657	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64670	\$0	↓	- 100.0%	\$0	↓	- 100.0%	0.0%	↓	- 100.0%	0	↓	- 100.0%	0	↓	- 100.0%
64689	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%

# Marketwatch Report

## Q3-2012

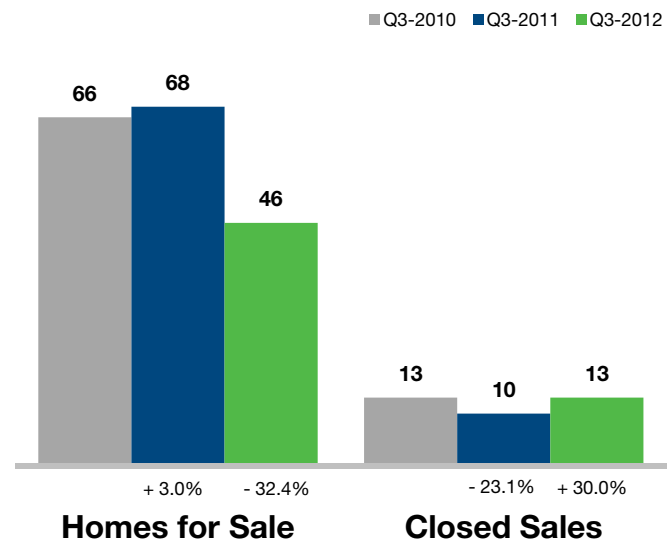


## Dekalb County, MO

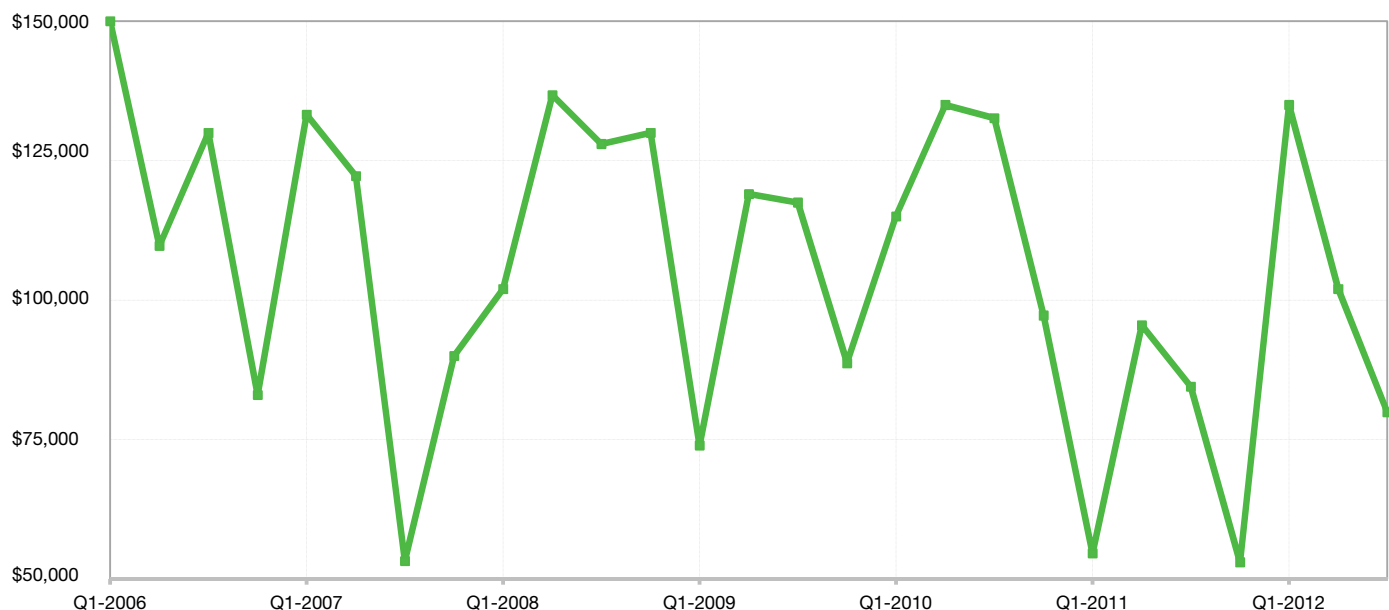
### Key Metrics

	Q3-2012	1-Yr Chg
Median Sales Price	\$79,900	- 5.4%
Average Sales Price	\$104,162	+ 19.0%
Pct. of Orig. Price Received	88.3%	+ 3.1%
Homes for Sale	46	- 32.4%
Closed Sales	13	+ 30.0%
Months Supply	13.5	- 39.0%
Days on Market	158	- 9.0%

### Market Activity



### Historical Median Sales Price for Dekalb County, MO



# Marketwatch Report

## Q3-2012



## Dekalb County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg	
64422	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64429	\$85,000	↓	- 7.6%	\$101,060	↓	- 0.3%	90.1%	↑	+ 23.7%	141	↓	- 42.8%	5	↑	+ 66.7%
64430	\$77,000	→	0.0%	\$77,000	→	0.0%	91.7%	→	0.0%	171	→	0.0%	1	→	0.0%
64463	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64469	\$153,750	↑	+ 41.1%	\$156,125	↑	+ 43.2%	85.8%	↓	- 9.8%	186	↑	+ 162.0%	4	↑	+ 100.0%
64474	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64490	\$45,000	↓	- 43.8%	\$49,103	↓	- 30.5%	87.4%	↓	- 2.4%	145	↓	- 15.2%	3	↓	- 40.0%
64494	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64497	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64670	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%

# Marketwatch Report

## Q3-2012



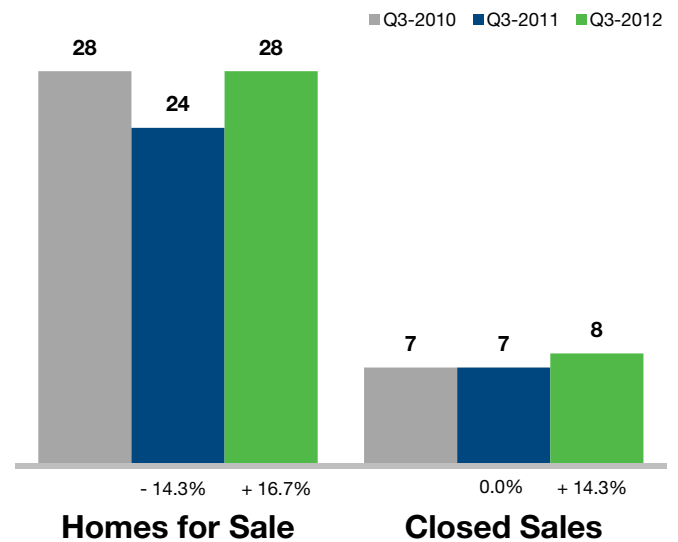
## Henry County, MO

### Key Metrics

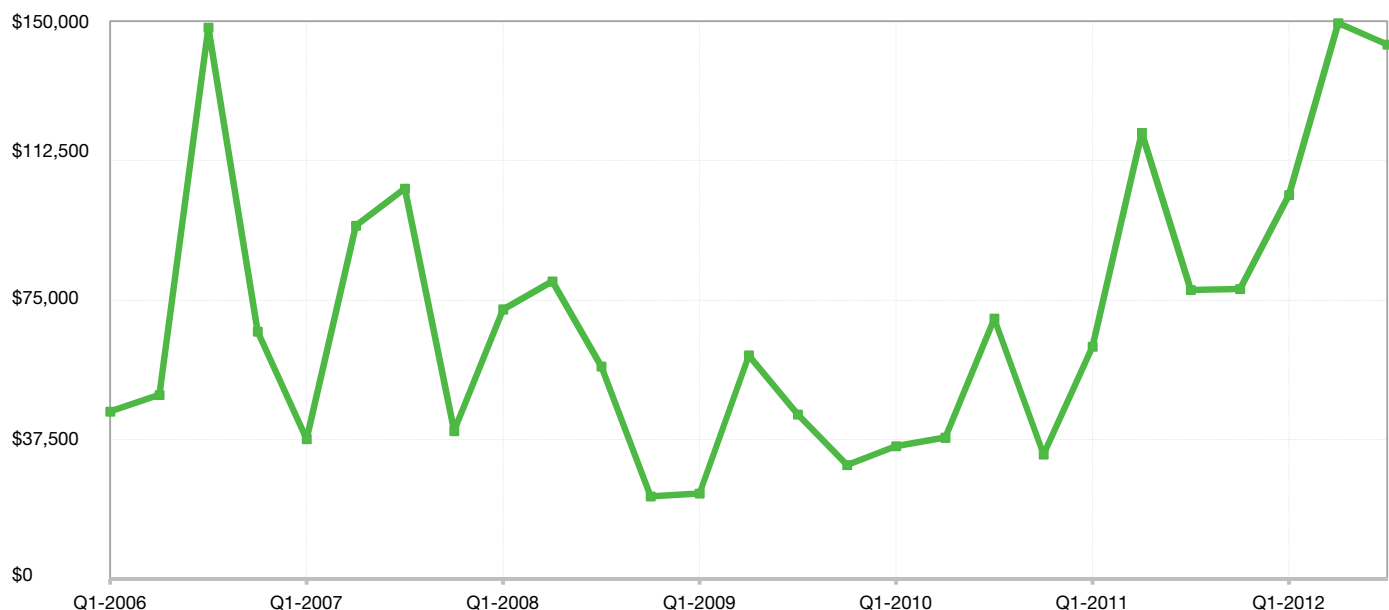
Q3-2012 1-Yr Chg

Median Sales Price	\$143,725	+ 84.9%
Average Sales Price	\$119,744	+ 47.3%
Pct. of Orig. Price Received	82.8%	- 8.6%
Homes for Sale	28	+ 16.7%
Closed Sales	8	+ 14.3%
Months Supply	11.2	- 34.7%
Days on Market	179	+ 116.6%

### Market Activity



### Historical Median Sales Price for Henry County, MO



# Marketwatch Report

## Q3-2012



## Henry County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg
64726	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64733	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64735	\$143,725	↑ + 0.7%	\$119,744	↓ - 16.1%	82.8%	↓ - 11.3%	179	↑ + 17.0%	8	↑ + 300.0%
64739	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64740	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64761	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64770	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64788	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
65323	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
65360	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

# Marketwatch Report

## Q3-2012



## Jackson County, MO

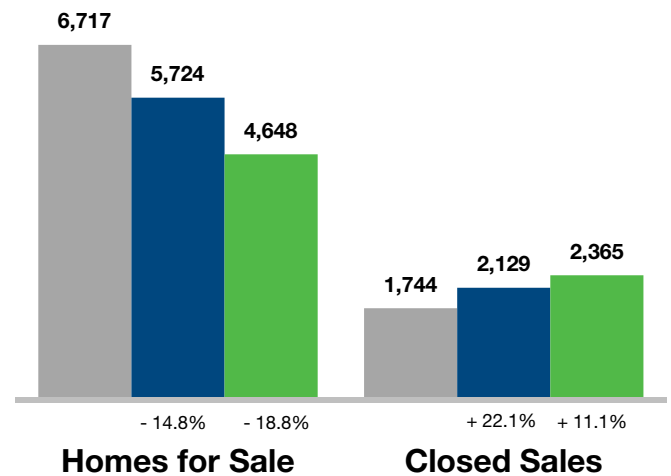
### Key Metrics

Q3-2012 1-Yr Chg

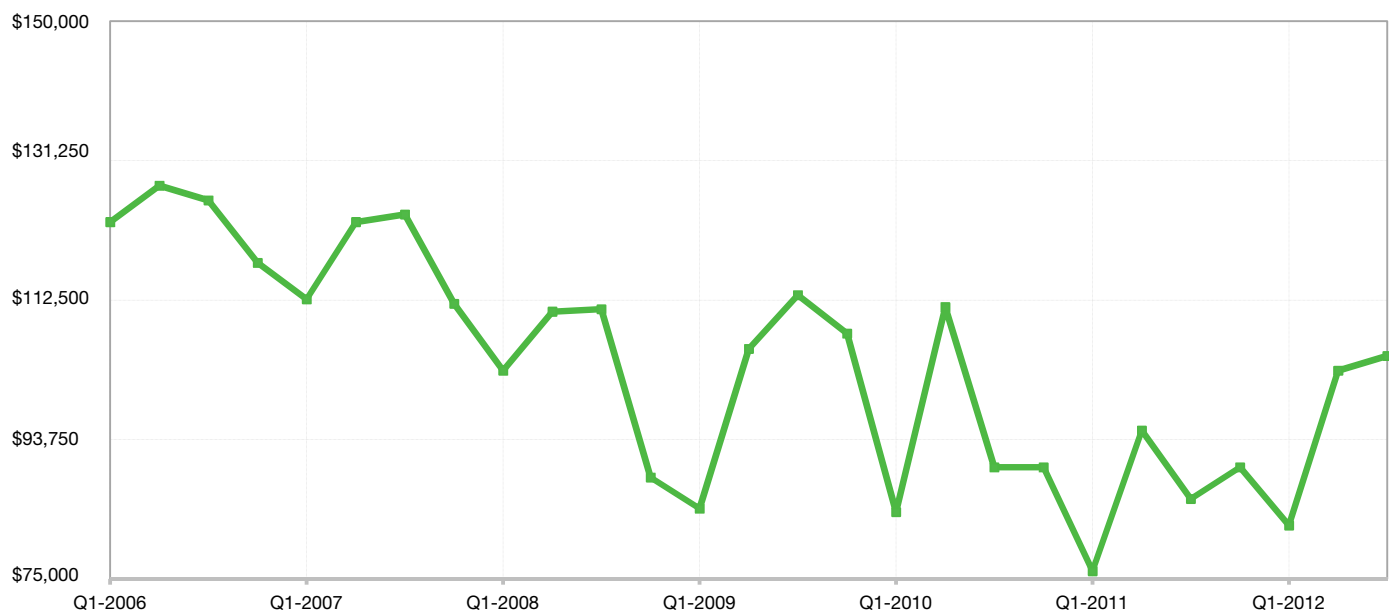
Median Sales Price	\$105,000	+ 22.4%
Average Sales Price	\$128,540	+ 16.3%
Pct. of Orig. Price Received	90.7%	+ 1.7%
Homes for Sale	4,648	- 18.8%
Closed Sales	2,365	+ 11.1%
Months Supply	6.5	- 25.8%
Days on Market	93	- 6.8%

### Market Activity

■ Q3-2010 ■ Q3-2011 ■ Q3-2012



### Historical Median Sales Price for Jackson County, MO





# Marketwatch Report

## Q3-2012



## Jackson County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg	
64002	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64013	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64014	\$123,950	↑	+ 9.0%	\$137,001	↓	- 0.8%	93.7%	↑	+ 1.5%	80	↓	- 18.9%	98	↑	+ 36.1%
64015	\$142,000	↑	+ 15.0%	\$157,187	↑	+ 28.1%	91.5%	→	+ 0.1%	113	↑	+ 18.5%	113	↑	+ 25.6%
64016	\$106,450	↑	+ 12.1%	\$122,543	↑	+ 12.9%	90.7%	↑	+ 7.9%	94	↑	+ 1.3%	14	↑	+ 27.3%
64029	\$149,000	↓	- 3.9%	\$146,824	↓	- 18.7%	96.0%	↑	+ 2.1%	81	↓	- 4.8%	71	↑	+ 20.3%
64030	\$55,200	↑	+ 8.2%	\$69,216	↑	+ 10.3%	90.4%	↑	+ 3.8%	67	↓	- 23.6%	87	↓	- 21.6%
64034	\$136,750	↑	+ 14.9%	\$175,086	↑	+ 49.2%	95.0%	↑	+ 3.9%	89	↑	+ 8.6%	26	↑	+ 36.8%
64050	\$33,000	↓	- 5.7%	\$54,946	↑	+ 25.0%	85.7%	↓	- 3.1%	119	↑	+ 47.3%	57	↓	- 5.0%
64051	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64052	\$30,000	↓	- 26.8%	\$42,686	↓	- 13.0%	85.7%	↓	- 2.8%	79	↓	- 9.9%	72	↓	- 1.4%
64053	\$23,000	↓	- 27.0%	\$37,685	↓	- 15.2%	82.6%	↓	- 6.2%	106	↑	+ 36.6%	29	↑	+ 70.6%
64054	\$21,250	↓	- 62.2%	\$42,678	↓	- 32.6%	87.6%	↑	+ 5.6%	106	↓	- 2.1%	18	↑	+ 125.0%
64055	\$86,900	↑	+ 9.0%	\$90,333	↑	+ 6.8%	89.4%	↑	+ 2.1%	104	↑	+ 15.4%	105	↓	- 3.7%
64056	\$81,500	↑	+ 22.1%	\$83,622	↑	+ 2.5%	89.4%	↓	- 1.3%	89	↑	+ 0.7%	50	↑	+ 4.2%
64057	\$148,500	↑	+ 43.1%	\$147,097	↑	+ 13.1%	91.3%	↑	+ 3.2%	115	↑	+ 0.7%	41	↑	+ 13.9%
64058	\$73,950	↓	- 38.9%	\$81,838	↓	- 35.1%	90.6%	↓	- 7.7%	85	↑	+ 24.9%	23	↑	+ 35.3%
64061	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64063	\$115,000	↑	+ 1.1%	\$128,798	↓	- 1.6%	93.5%	↑	+ 2.1%	80	↓	- 19.0%	77	↑	+ 35.1%
64064	\$193,000	↓	- 6.1%	\$226,818	↑	+ 6.4%	93.1%	↑	+ 2.0%	132	↑	+ 17.0%	98	↑	+ 21.0%
64065	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64066	\$0	↓	- 100.0%	\$0	↓	- 100.0%	0.0%	→	0.0%	0	↓	- 100.0%	0	↓	- 100.0%
64070	\$170,500	↑	+ 21.8%	\$167,675	↓	- 1.3%	94.1%	↑	+ 8.3%	104	↑	+ 3.4%	8	↑	+ 14.3%
64075	\$118,000	↑	+ 29.8%	\$141,583	↑	+ 19.6%	90.3%	↓	- 1.0%	105	↓	- 7.2%	31	↑	+ 6.9%
64080	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64081	\$179,000	↑	+ 8.5%	\$196,860	↑	+ 2.7%	94.8%	↑	+ 2.5%	78	↓	- 17.3%	76	↑	+ 1.3%
64082	\$222,450	↑	+ 9.0%	\$227,244	↑	+ 7.4%	96.1%	↑	+ 3.3%	104	↑	+ 14.4%	84	↑	+ 78.7%
64086	\$155,100	↓	- 2.1%	\$202,819	↑	+ 1.2%	94.1%	↑	+ 1.8%	88	↓	- 28.3%	103	↑	+ 33.8%
64088	\$62,500	↑	+ 8.7%	\$62,500	↑	+ 8.7%	78.0%	↑	+ 13.8%	68	↓	- 62.4%	2	→	0.0%
64101	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64102	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64105	\$148,000	↑	+ 40.5%	\$199,464	↑	+ 45.1%	91.4%	↓	- 7.1%	155	↑	+ 115.6%	11	↑	+ 22.2%
64106	\$169,000	↑	+ 59.8%	\$179,116	↑	+ 46.1%	93.2%	↑	+ 13.7%	124	↓	- 34.2%	17	↑	+ 70.0%
64108	\$210,000	↑	+ 23.0%	\$259,057	↑	+ 52.8%	90.9%	↓	- 1.2%	179	↑	+ 95.1%	21	↑	+ 31.3%
64109	\$39,365	↑	+ 149.9%	\$122,221	↑	+ 113.8%	83.0%	↓	- 5.9%	88	↓	- 27.4%	17	↓	- 26.1%
64110	\$111,575	↑	+ 14.4%	\$127,299	↑	+ 12.6%	94.3%	↓	- 0.4%	79	↓	- 30.7%	52	↑	+ 2.0%
64111	\$129,800	↑	+ 10.8%	\$133,654	↓	- 2.3%	91.8%	↑	+ 3.2%	99	↑	+ 1.9%	51	↓	- 5.6%
64112	\$342,250	↑	+ 53.1%	\$432,759	↑	+ 34.6%	91.0%	↑	+ 5.1%	148	↓	- 2.5%	37	↑	+ 12.1%
64113	\$259,900	↑	+ 6.7%	\$321,097	↑	+ 12.0%	94.4%	↑	+ 1.3%	64	↓	- 10.4%	95	↑	+ 66.7%
64114	\$119,500	↑	+ 18.0%	\$117,758	↑	+ 8.2%	92.4%	↑	+ 5.2%	89	↓	- 10.7%	119	↑	+ 26.6%
64120	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64121	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64123	\$24,000	→	0.0%	\$43,124	↑	+ 64.5%	86.0%	↓	- 1.7%	59	↓	- 32.5%	27	↑	+ 80.0%

# Marketwatch Report

## Q3-2012



## Jackson County ZIP Codes Cont.

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg	
64124	\$17,100	↑ + 2.1%		\$29,818	↑ + 29.5%		93.1%	↓ - 2.6%		102	↑ + 155.3%		20	↑ + 53.8%	
64125	\$6,200	↓ - 45.1%		\$6,200	↓ - 63.4%		119.2%	↑ + 25.4%		7	↓ - 94.9%		1	↓ - 66.7%	
64126	\$7,200	↓ - 42.4%		\$10,825	↓ - 11.6%		66.5%	↓ - 3.5%		84	↓ - 18.9%		7	↑ + 75.0%	
64127	\$10,000	↓ - 9.1%		\$23,700	↑ + 30.1%		82.1%	↓ - 4.7%		104	↑ + 15.3%		28	↑ + 7.7%	
64128	\$11,350	↑ + 33.5%		\$13,613	↑ + 14.4%		82.6%	↑ + 17.1%		76	↓ - 68.9%		35	↑ + 25.0%	
64129	\$22,000	↓ - 12.9%		\$37,403	↓ - 12.3%		91.0%	↓ - 0.2%		102	↑ + 41.2%		17	↓ - 22.7%	
64130	\$14,000	↓ - 17.6%		\$18,064	↓ - 30.8%		80.3%	↓ - 7.8%		61	↓ - 57.1%		66	↓ - 4.3%	
64131	\$122,500	↑ + 82.3%		\$113,016	↑ + 31.6%		90.4%	↑ + 0.5%		92	↑ + 5.4%		70	↑ + 27.3%	
64132	\$22,700	↑ + 52.9%		\$28,902	↑ + 79.1%		84.8%	↓ - 8.8%		91	↑ + 81.3%		29	↓ - 14.7%	
64133	\$60,000	↓ - 8.4%		\$66,883	↓ - 2.2%		88.8%	↑ + 2.6%		94	↓ - 0.5%		106	↓ - 11.7%	
64134	\$25,100	↓ - 7.4%		\$37,828	↓ - 6.8%		89.8%	↑ + 4.6%		66	↓ - 27.3%		91	↑ + 1.1%	
64136	\$90,000	↑ + 63.6%		\$95,583	↑ + 16.0%		90.4%	↑ + 6.1%		109	↑ + 7.3%		3	↓ - 40.0%	
64137	\$64,050	↓ - 18.7%		\$71,102	↓ - 9.9%		90.3%	↑ + 5.8%		86	↓ - 30.0%		37	↑ + 2.8%	
64138	\$50,000	↑ + 17.3%		\$68,668	↑ + 22.0%		85.1%	↑ + 0.5%		114	↑ + 11.4%		80	↓ - 27.3%	
64139	\$244,995	↑ + 19.5%		\$241,535	↑ + 22.2%		94.2%	↑ + 4.9%		156	↑ + 116.2%		6	→ 0.0%	
64141	\$0	→ 0.0%		\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
64145	\$185,000	↑ + 8.8%		\$185,088	↓ - 4.9%		92.1%	↑ + 5.7%		77	↓ - 40.5%		27	↑ + 8.0%	
64146	\$107,000	↑ + 30.5%		\$112,800	↑ + 53.3%		88.9%	↑ + 3.5%		99	↓ - 17.5%		10	↑ + 100.0%	
64147	\$0	→ 0.0%		\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
64148	\$0	→ 0.0%		\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
64149	\$137,500	↑ + 25.0%		\$137,500	↑ + 25.0%		95.6%	↑ + 18.6%		10	↓ - 88.2%		1	→ 0.0%	
64170	\$0	→ 0.0%		\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
64171	\$0	→ 0.0%		\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
64179	\$0	→ 0.0%		\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
64180	\$0	→ 0.0%		\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
64184	\$0	→ 0.0%		\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
64187	\$0	→ 0.0%		\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
64191	\$0	→ 0.0%		\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
64196	\$0	→ 0.0%		\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
64197	\$0	→ 0.0%		\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
64198	\$0	→ 0.0%		\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
64199	\$0	→ 0.0%		\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
64733	\$0	→ 0.0%		\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	
64999	\$0	→ 0.0%		\$0	→ 0.0%		0.0%	→ 0.0%		0	→ 0.0%		0	→ 0.0%	

# Marketwatch Report

## Q3-2012



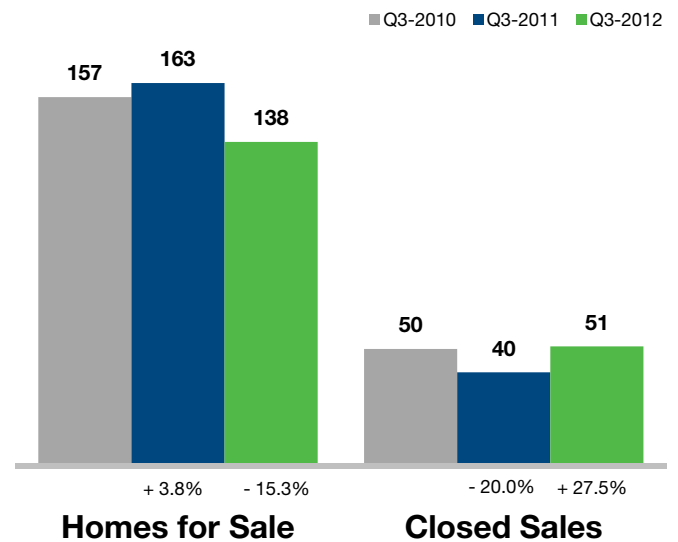
## Johnson County, MO

### Key Metrics

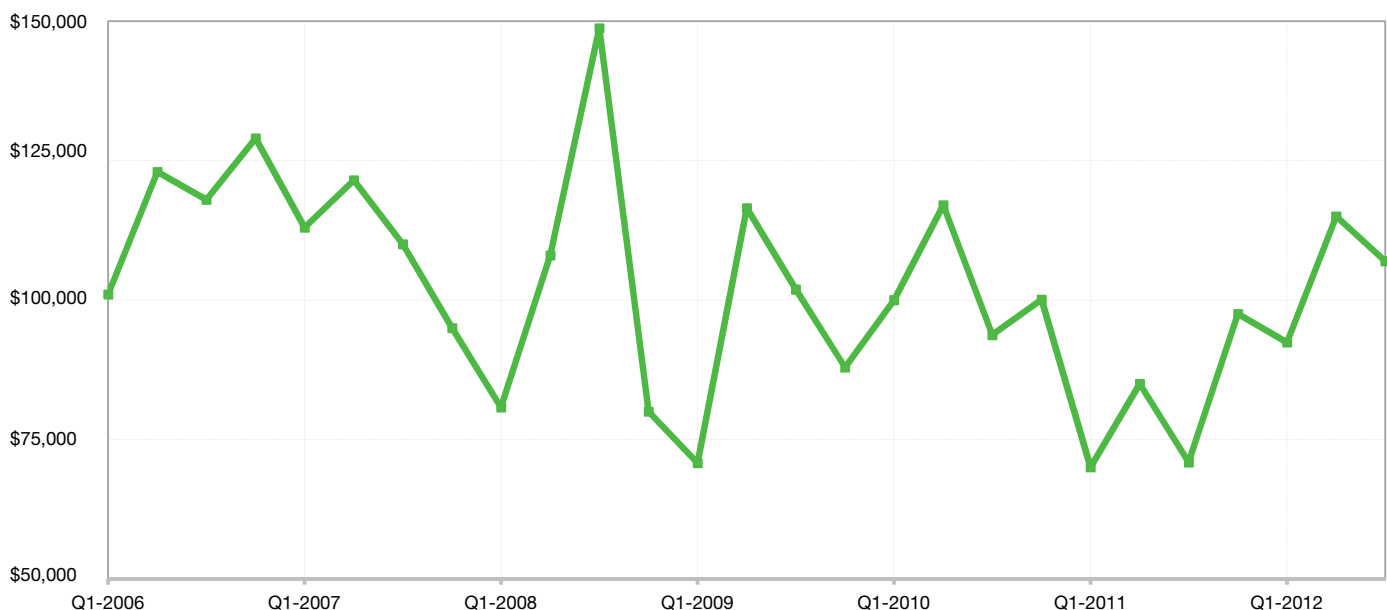
Q3-2012 1-Yr Chg

Median Sales Price	\$107,000	+ 50.9%
Average Sales Price	\$126,914	+ 34.7%
Pct. of Orig. Price Received	89.5%	- 0.3%
Homes for Sale	138	- 15.3%
Closed Sales	51	+ 27.5%
Months Supply	9.2	- 30.4%
Days on Market	114	+ 29.6%

### Market Activity



### Historical Median Sales Price for Johnson County, MO



# Marketwatch Report

## Q3-2012



## Johnson, MO County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg	
64011	\$0	→	0.0%	\$113,200	→	0.0%	85.8%	→	0.0%	43	→	0.0%	2	→	0.0%
64019	\$115,000	↓	- 8.9%	\$115,000	↓	- 8.9%	88.5%	↓	- 6.9%	58	↓	- 24.7%	1	↓	- 50.0%
64020	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64040	\$97,450	↑	+ 49.2%	\$116,721	↑	+ 47.5%	92.5%	↑	+ 6.7%	101	↑	+ 16.5%	14	→	0.0%
64061	\$105,250	↓	- 14.9%	\$131,565	↑	+ 2.6%	88.0%	↓	- 1.7%	111	↑	+ 9.4%	12	→	0.0%
64070	\$215,000	↑	+ 45.3%	\$215,000	↑	+ 45.3%	86.0%	↓	- 7.0%	154	↓	- 9.4%	1	→	0.0%
64093	\$95,000	↑	+ 18.4%	\$117,785	↑	+ 35.4%	86.9%	↓	- 13.9%	99	↑	+ 105.3%	13	↑	+ 116.7%
64733	\$0	↓	- 100.0%	\$0	↓	- 100.0%	0.0%	↓	- 100.0%	0	↓	- 100.0%	0	↓	- 100.0%
64761	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
65305	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
65336	\$30,250	↑	+ 26.0%	\$41,750	↑	+ 74.0%	90.7%	↓	- 5.9%	159	↑	+ 353.3%	3	↑	+ 200.0%
65360	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%

# Marketwatch Report

## Q3-2012



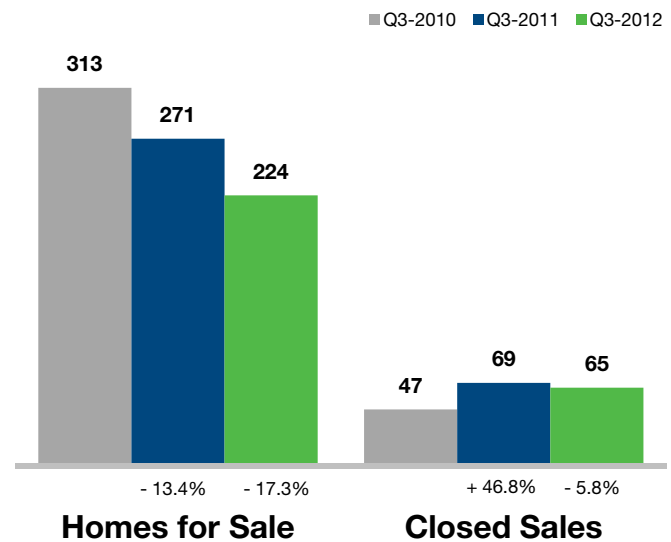
## Lafayette County, MO

### Key Metrics

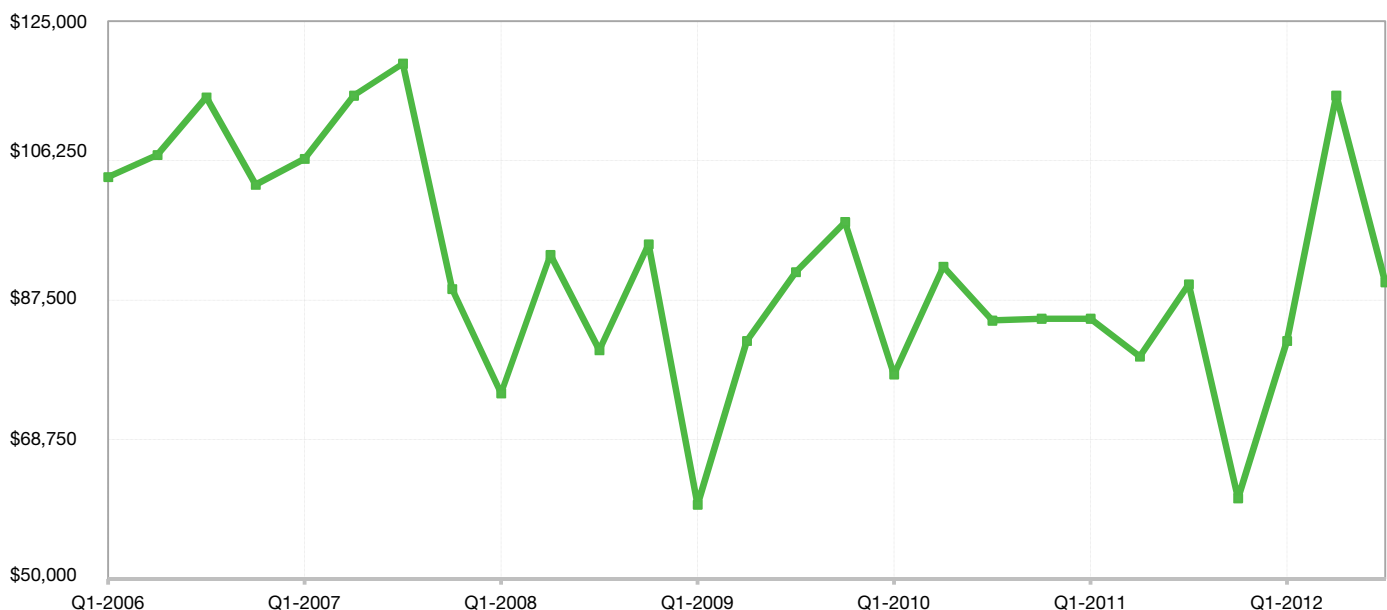
Q3-2012 1-Yr Chg

Median Sales Price	\$89,900	+ 0.3%
Average Sales Price	\$102,847	+ 2.5%
Pct. of Orig. Price Received	88.8%	+ 1.2%
Homes for Sale	224	- 17.3%
Closed Sales	65	- 5.8%
Months Supply	10.7	- 18.7%
Days on Market	104	- 15.0%

### Market Activity



### Historical Median Sales Price for Lafayette County, MO



# Marketwatch Report

## Q3-2012



## Lafayette County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg	Q3-2012	1-Yr Chg
64001	\$0	→	0.0%	\$65,000	→	0.0%	69.1%	→	0.0%	92	→	0.0%
64011	\$91,000	↓	- 15.0%	\$91,000	↓	- 24.8%	77.2%	↓	- 11.1%	136	↓	- 71.4%
64020	\$35,000	↓	- 63.4%	\$52,190	↓	- 54.2%	85.1%	↓	- 7.3%	208	↑	+ 21.4%
64021	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
64022	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
64037	\$109,500	↑	+ 88.8%	\$119,556	↑	+ 27.2%	87.7%	↑	+ 2.4%	89	↓	- 39.2%
64067	\$88,000	↑	+ 112.0%	\$89,200	↑	+ 71.6%	83.3%	↑	+ 1.8%	159	↑	+ 41.5%
64071	\$0	↓	- 100.0%	\$0	↓	- 100.0%	0.0%	↓	- 100.0%	0	↓	- 100.0%
64074	\$93,550	↓	- 44.1%	\$93,550	↓	- 44.1%	105.1%	↑	+ 18.2%	35	↓	- 74.1%
64075	\$154,000	→	0.0%	\$154,000	→	0.0%	106.4%	→	0.0%	34	→	0.0%
64076	\$104,000	↓	- 10.3%	\$115,366	↓	- 0.7%	90.2%	→	+ 0.0%	90	↓	- 18.2%
64096	\$36,000	↓	- 24.2%	\$36,000	↓	- 24.2%	90.2%	↑	+ 32.8%	27	↓	- 67.9%
64097	\$58,250	↓	- 2.9%	\$102,250	↑	+ 73.4%	93.9%	↑	+ 0.7%	64	↓	- 8.8%
65321	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
65327	\$0	↓	- 100.0%	\$0	↓	- 100.0%	0.0%	↓	- 100.0%	0	↓	- 100.0%

# Marketwatch Report

## Q3-2012



## Platte County, MO

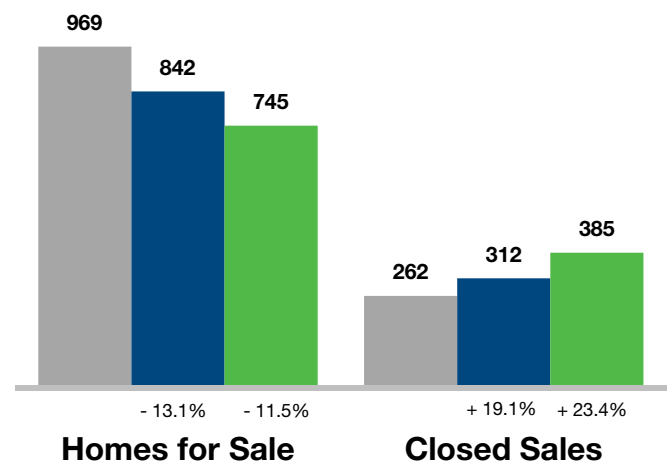
### Key Metrics

Q3-2012 1-Yr Chg

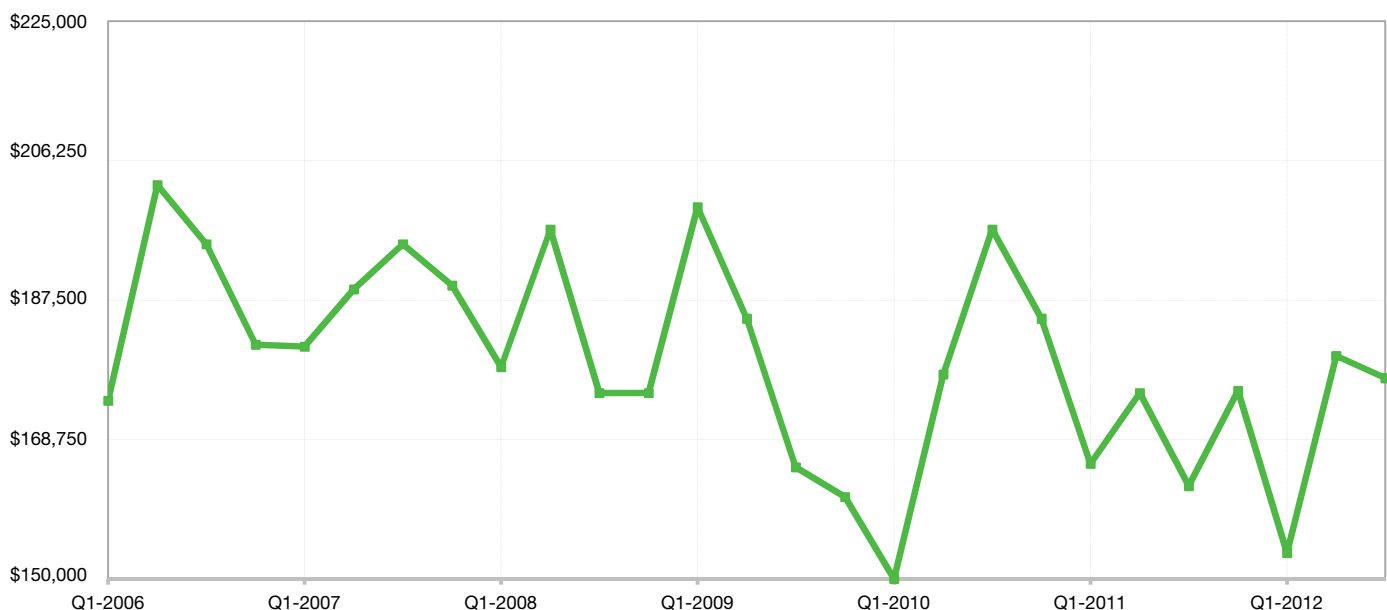
Median Sales Price	\$177,000	+ 8.9%
Average Sales Price	\$208,814	+ 4.2%
Pct. of Orig. Price Received	93.7%	+ 4.2%
Homes for Sale	745	- 11.5%
Closed Sales	385	+ 23.4%
Months Supply	6.5	- 32.3%
Days on Market	98	- 23.9%

### Market Activity

■ Q3-2010 ■ Q3-2011 ■ Q3-2012



### Historical Median Sales Price for Platte County, MO



# Marketwatch Report

## Q3-2012



## Platte County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg	
64018	\$0	↓	- 8.2%	\$146,500	↓	- 2.5%	92.1%	↑	+ 2.9%	67	↓	- 55.4%	3	↓	- 25.0%
64028	\$170,600	→	0.0%	\$170,600	→	0.0%	98.6%	→	0.0%	22	→	0.0%	1	→	0.0%
64079	\$182,900	↑	+ 14.4%	\$193,544	↑	+ 5.9%	94.9%	↑	+ 2.4%	90	↓	- 21.6%	67	↑	+ 42.6%
64092	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64098	\$115,000	↓	- 32.7%	\$166,000	↑	+ 4.3%	89.1%	↑	+ 13.5%	162	↑	+ 12.2%	9	↑	+ 12.5%
64150	\$71,000	↓	- 60.2%	\$71,000	↓	- 69.9%	84.5%	↓	- 10.5%	88	↑	+ 54.0%	1	↓	- 85.7%
64151	\$164,405	↑	+ 5.4%	\$184,411	↑	+ 5.4%	92.6%	↑	+ 0.9%	102	↓	- 5.3%	102	↑	+ 22.9%
64152	\$210,000	↑	+ 31.3%	\$250,420	↑	+ 8.2%	93.3%	↑	+ 5.8%	99	↓	- 21.0%	119	↑	+ 11.2%
64153	\$162,200	↑	+ 2.7%	\$175,658	↓	- 3.3%	95.8%	↑	+ 5.2%	69	↓	- 47.8%	22	→	0.0%
64154	\$199,900	↑	+ 0.3%	\$200,467	↓	- 7.2%	95.6%	↑	+ 8.1%	81	↓	- 66.5%	39	↑	+ 50.0%
64163	\$273,000	→	0.0%	\$273,000	→	0.0%	84.0%	→	0.0%	229	→	0.0%	1	→	0.0%
64164	\$239,500	↓	- 22.7%	\$239,500	↓	- 22.7%	97.8%	↓	- 0.7%	6	↓	- 60.0%	1	→	0.0%
64168	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64190	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64195	\$0	↓	- 100.0%	\$0	↓	- 100.0%	0.0%	↓	- 100.0%	0	↓	- 100.0%	0	↓	- 100.0%
64439	\$90,000	↓	- 21.4%	\$102,300	↓	- 10.7%	107.4%	↑	+ 7.7%	220	↓	- 1.9%	4	↑	+ 300.0%
64444	\$116,250	↓	- 5.5%	\$116,250	↓	- 10.9%	86.6%	↑	+ 4.8%	59	↓	- 50.0%	2	↓	- 33.3%
64484	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%



# Marketwatch Report

## Q3-2012



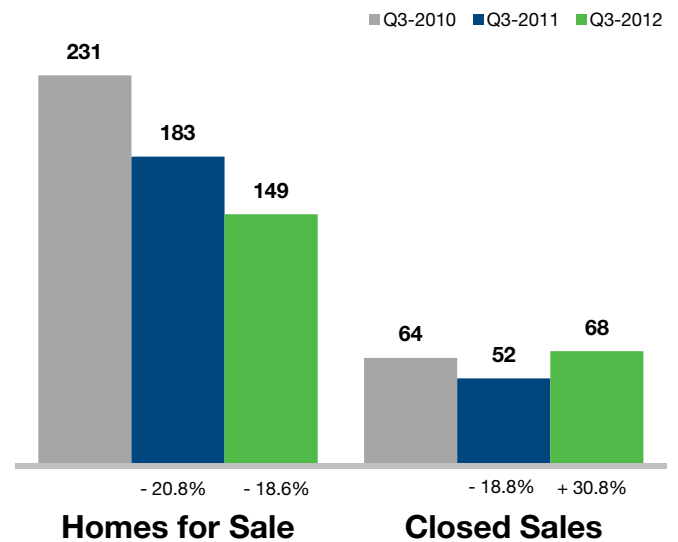
## Ray County, MO

### Key Metrics

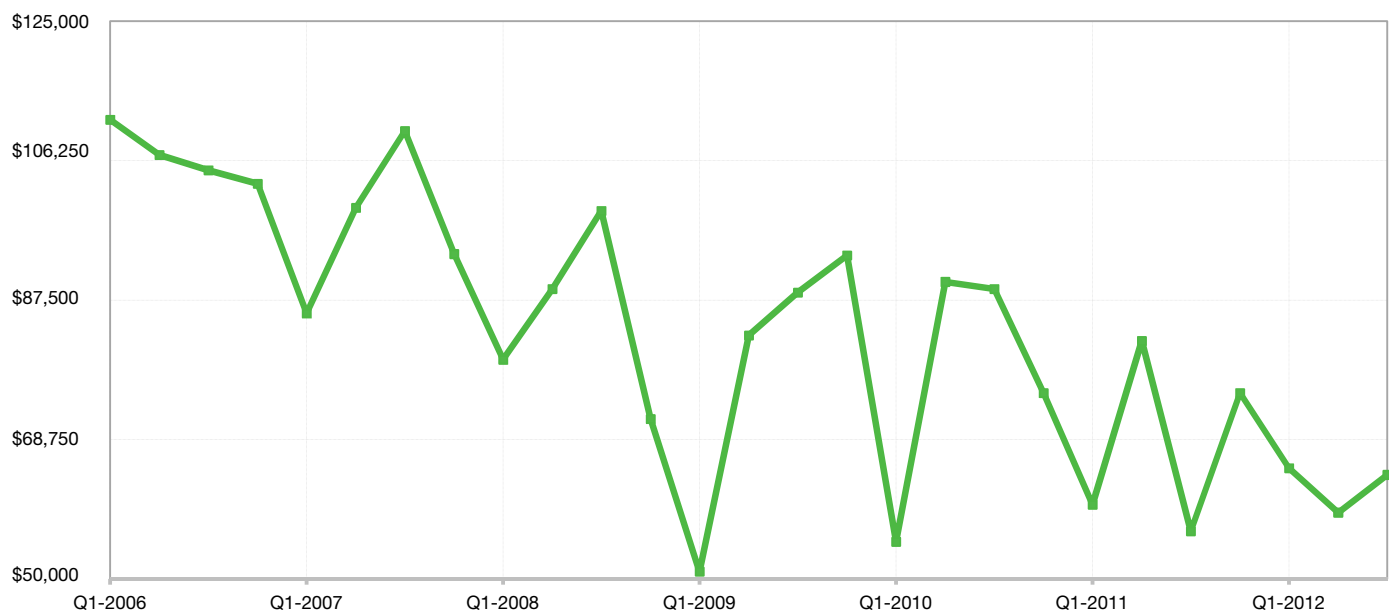
Q3-2012 1-Yr Chg

Median Sales Price	\$64,000	+ 13.5%
Average Sales Price	\$78,259	+ 2.6%
Pct. of Orig. Price Received	90.3%	+ 9.2%
Homes for Sale	149	- 18.6%
Closed Sales	68	+ 30.8%
Months Supply	7.3	- 29.9%
Days on Market	82	- 30.7%

### Market Activity



### Historical Median Sales Price for Ray County, MO



# Marketwatch Report

## Q3-2012



## Ray County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg	
64017	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64024	\$64,550	↓	- 12.5%	\$73,742	↓	- 4.2%	85.9%	↑	+ 5.2%	60	↓	- 57.4%	12	↑	+ 50.0%
64035	\$51,000	↓	- 10.5%	\$55,684	↓	- 2.3%	85.0%	↑	+ 3.6%	100	↑	+ 84.8%	5	↑	+ 400.0%
64036	\$3,000	→	0.0%	\$3,000	→	0.0%	75.0%	→	0.0%	39	→	0.0%	1	→	0.0%
64062	\$82,500	↑	+ 6.1%	\$102,248	↓	- 3.4%	90.5%	↑	+ 4.8%	95	↓	- 17.8%	13	↑	+ 8.3%
64077	\$28,000	↑	+ 72.3%	\$28,270	↑	+ 45.5%	104.5%	↑	+ 31.4%	39	↓	- 41.9%	4	→	0.0%
64084	\$121,475	↑	+ 15.7%	\$116,275	↑	+ 43.0%	83.9%	↑	+ 7.6%	82	↓	- 59.5%	4	↑	+ 33.3%
64085	\$58,195	↑	+ 16.4%	\$74,726	↑	+ 4.5%	89.9%	↑	+ 10.9%	94	↓	- 20.1%	27	↑	+ 17.4%
64624	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64637	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64668	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64671	\$20,300	↓	- 64.4%	\$20,300	↓	- 64.4%	156.2%	↑	+ 61.6%	5	↓	- 75.0%	1	→	0.0%

# Marketwatch Report

## Q3-2012



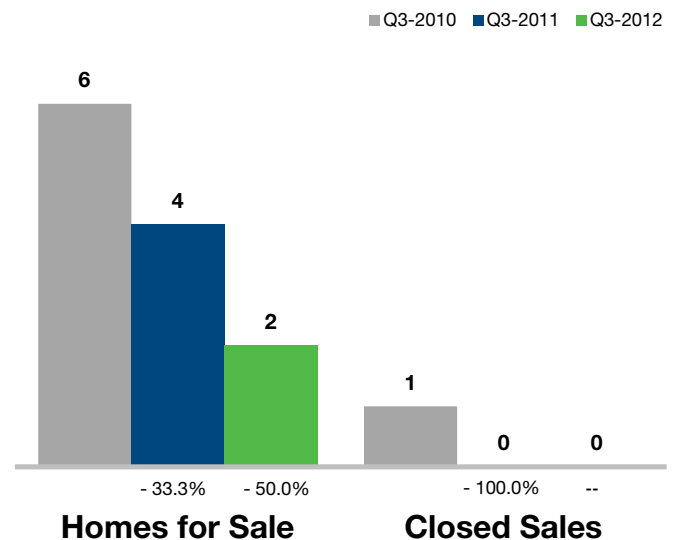
## St. Clair County, MO

### Key Metrics

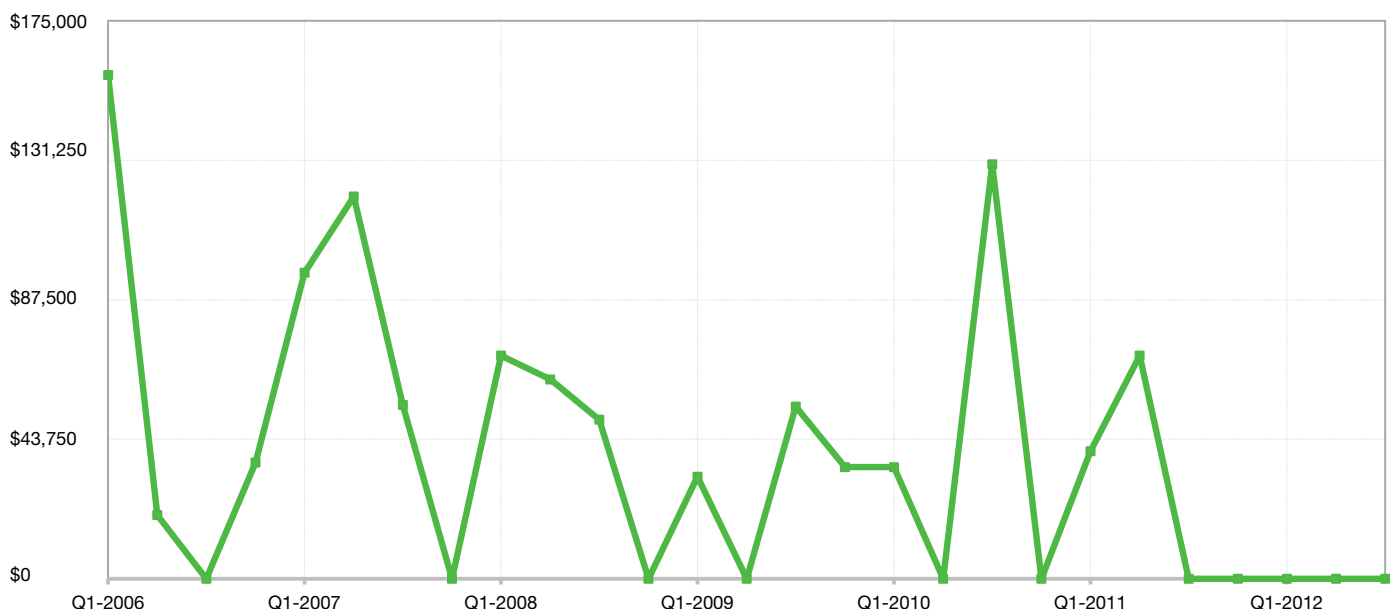
Q3-2012 1-Yr Chg

Median Sales Price	\$0	0.0%
Average Sales Price	\$0	0.0%
Pct. of Orig. Price Received	0.0%	0.0%
Homes for Sale	2	- 50.0%
Closed Sales	0	0.0%
Months Supply	2.0	- 50.0%
Days on Market	0	0.0%

### Market Activity



### Historical Median Sales Price for St. Clair County, MO



# Marketwatch Report

## Q3-2012



## St. Clair County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg		Q3-2012	1-Yr Chg	
64724	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64738	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64740	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64744	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64763	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64776	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64780	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64781	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64783	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
65735	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
65774	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%