

# Marketwatch Report

## Q3-2013

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## Counties

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# Marketwatch Report

## Q3-2013



## All Counties Overview

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
Atchison County, KS	\$80,500	↓ - 5.8%	\$100,519	↑ + 12.7%	87.8%	→ + 0.1%	128	↑ + 41.5%	38	↑ + 40.7%
Bourbon County, KS	\$19,900	↓ - 63.4%	\$19,900	↓ - 63.4%	78.4%	↓ - 8.6%	88	↑ + 155.1%	2	→ 0.0%
Coffey County, KS	\$186,000	↑ + 26.4%	\$186,000	↑ + 26.4%	106.3%	↑ + 0.5%	51	↓ - 72.1%	1	↓ - 50.0%
Douglas County, KS	\$159,400	↑ + 19.4%	\$191,788	↑ + 17.0%	94.4%	↑ + 5.2%	70	↑ + 7.8%	105	↑ + 28.0%
Franklin County, KS	\$106,000	↑ + 6.5%	\$108,265	↓ - 6.0%	90.8%	↑ + 1.9%	112	↓ - 17.4%	104	↑ + 60.0%
Jefferson County, KS	\$98,000	↑ + 10.1%	\$131,305	↑ + 20.9%	90.3%	↓ - 3.1%	74	↑ + 34.3%	20	↓ - 25.9%
Johnson County, KS	\$217,650	↑ + 3.7%	\$266,168	↑ + 7.1%	96.6%	↑ + 2.2%	62	↓ - 24.4%	3,053	↑ + 20.6%
Leavenworth County, KS	\$152,000	↑ + 6.9%	\$163,543	↑ + 9.4%	93.3%	↑ + 2.0%	84	↓ - 17.6%	252	↑ + 2.9%
Linn County, KS	\$96,250	↑ + 27.6%	\$138,121	↑ + 27.6%	88.4%	↑ + 2.1%	80	↓ - 47.3%	34	↑ + 21.4%
Miami County, KS	\$162,000	↑ + 6.4%	\$171,465	↑ + 7.1%	91.2%	↑ + 0.1%	93	↓ - 24.1%	131	↑ + 2.3%
Osage County, KS	\$158,750	↑ + 194.0%	\$183,025	↑ + 95.0%	87.7%	↑ + 3.7%	143	↑ + 151.3%	8	↑ + 14.3%
Wyandotte County, KS	\$77,000	↑ + 37.5%	\$89,305	↑ + 15.5%	92.9%	↑ + 4.1%	75	↓ - 0.6%	399	↑ + 6.4%
Bates County, MO	\$97,500	↑ + 17.5%	\$123,436	↑ + 38.1%	90.4%	↑ + 2.5%	174	↑ + 37.4%	22	↓ - 4.3%
Buchanan County, MO	\$100,000	↓ - 11.3%	\$121,054	↓ - 9.3%	93.0%	↑ + 1.8%	83	↓ - 38.8%	71	↑ + 22.4%
Caldwell County, MO	\$61,250	↓ - 38.1%	\$94,600	↓ - 23.2%	90.4%	↑ + 0.4%	96	↓ - 0.4%	20	↑ + 33.3%
Carroll County, MO	\$41,250	↓ - 31.0%	\$41,250	↓ - 31.0%	76.4%	↑ + 5.2%	151	↑ + 140.8%	2	→ 0.0%
Cass County, MO	\$141,445	↑ + 1.0%	\$165,995	↑ + 4.7%	94.6%	↑ + 2.3%	95	↓ - 3.2%	432	↑ + 19.0%
Clay County, MO	\$152,500	↑ + 8.9%	\$170,458	↑ + 8.5%	95.1%	↑ + 1.9%	83	↓ - 6.0%	1,142	↑ + 22.3%
Clinton County, MO	\$121,750	↑ + 5.9%	\$140,614	↑ + 18.5%	91.0%	↑ + 1.5%	103	↓ - 28.1%	54	→ 0.0%
Daviess County, MO	\$55,000	↓ - 40.1%	\$126,273	↑ + 0.5%	87.1%	↓ - 2.2%	199	↑ + 30.2%	16	↑ + 45.5%
Dekalb County, MO	\$84,000	↑ + 5.1%	\$105,723	↑ + 1.5%	90.8%	↑ + 2.9%	113	↓ - 28.4%	13	→ 0.0%
Henry County, MO	\$47,000	↓ - 67.3%	\$85,729	↓ - 28.4%	77.2%	↓ - 6.7%	123	↓ - 30.8%	9	↑ + 12.5%
Jackson County, MO	\$123,000	↑ + 17.1%	\$150,045	↑ + 16.7%	93.2%	↑ + 2.7%	80	↓ - 14.1%	2,619	↑ + 10.3%
Johnson County, MO	\$145,000	↑ + 35.5%	\$153,938	↑ + 21.3%	92.4%	↑ + 3.2%	99	↓ - 13.4%	59	↑ + 15.7%
Lafayette County, MO	\$95,000	↑ + 5.7%	\$109,159	↑ + 6.1%	93.0%	↑ + 4.8%	125	↑ + 20.1%	79	↑ + 21.5%
Platte County, MO	\$195,000	↑ + 10.2%	\$226,449	↑ + 8.6%	95.6%	↑ + 2.1%	84	↓ - 14.6%	423	↑ + 9.6%
Ray County, MO	\$83,001	↑ + 28.6%	\$97,523	↑ + 23.0%	91.8%	↑ + 1.7%	82	↓ - 1.8%	63	↓ - 8.7%
St. Clair County, MO	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

## Q3-2013



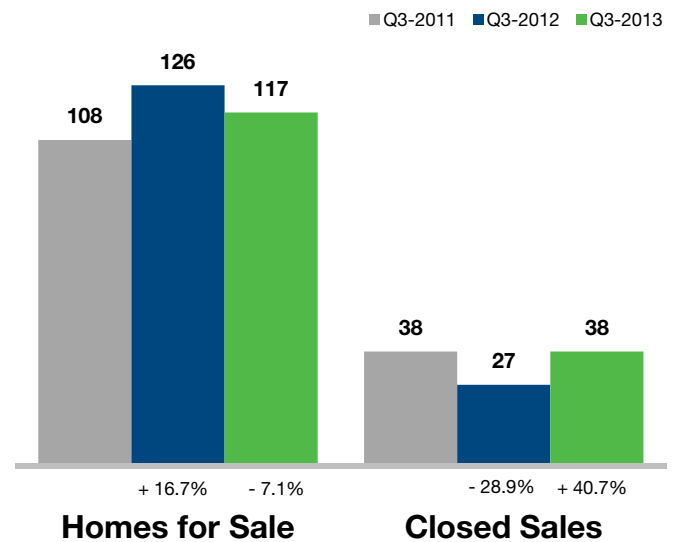
## Atchison County, KS

### Key Metrics

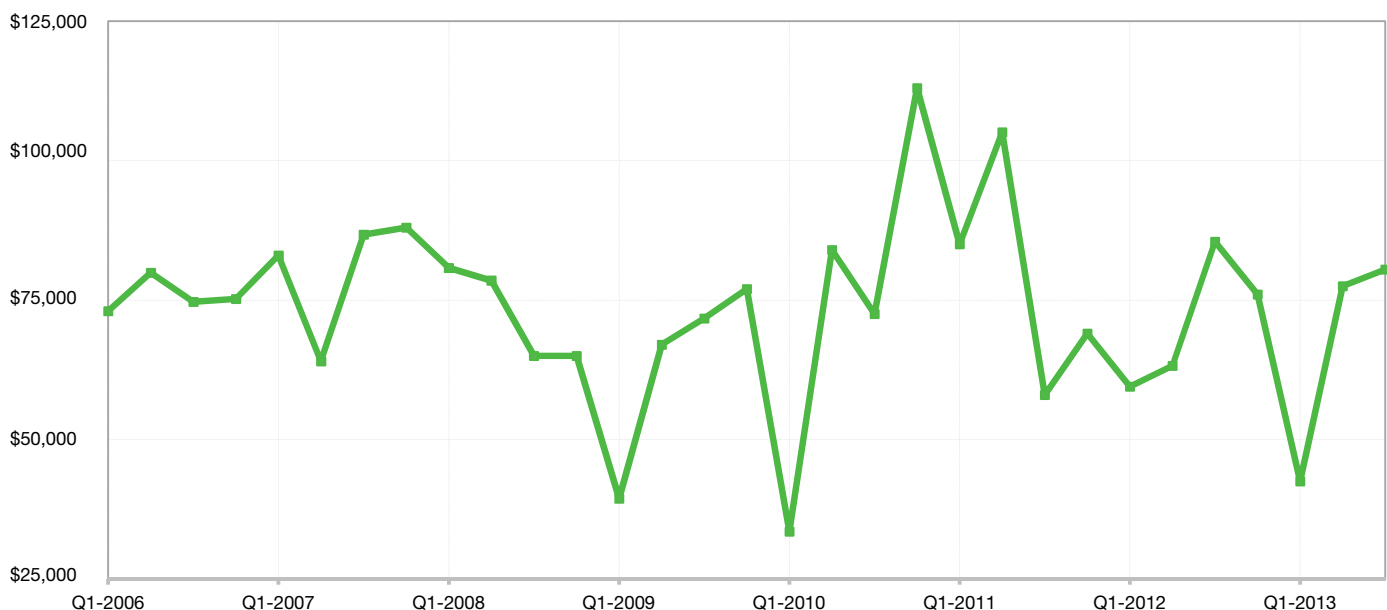
Q3-2013 1-Yr Chg

Median Sales Price	\$80,500	- 5.8%
Average Sales Price	\$100,519	+ 12.7%
Pct. of Orig. Price Received	87.8%	+ 0.1%
Homes for Sale	117	- 7.1%
Closed Sales	38	+ 40.7%
Months Supply	10.7	- 27.7%
Days on Market	128	+ 41.5%

### Market Activity



### Historical Median Sales Price for Atchison County, KS



# Marketwatch Report

## Q3-2013



## Atchison County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market		Closed Sales			
	Q3-2013	1-Yr Chg		Q3-2013	1-Yr Chg		Q3-2013	1-Yr Chg		Q3-2013	1-Yr Chg		Q3-2013	1-Yr Chg	
66002	\$80,500	⬆	+ 0.6%	\$102,945	⬆	+ 16.3%	88.9%	⬆	+ 1.8%	133	⬆	+ 38.2%	33	⬆	+ 32.0%
66016	\$67,000		--	\$67,000		--	55.8%		--	0		--	1		--
66023	\$104,000	⬇	- 3.3%	\$85,000	⬇	- 20.9%	86.5%	⬇	- 11.1%	121	⬆	+ 489.0%	4	⬆	+ 100.0%
66041	\$0		--	\$0		--	0.0%		--	0		--	0		--
66058	\$0		--	\$0		--	0.0%		--	0		--	0		--
66060	\$0		--	\$0		--	0.0%		--	0		--	0		--
66088	\$0		--	\$0		--	0.0%		--	0		--	0		--

# Marketwatch Report

## Q3-2013



## Bourbon County, KS

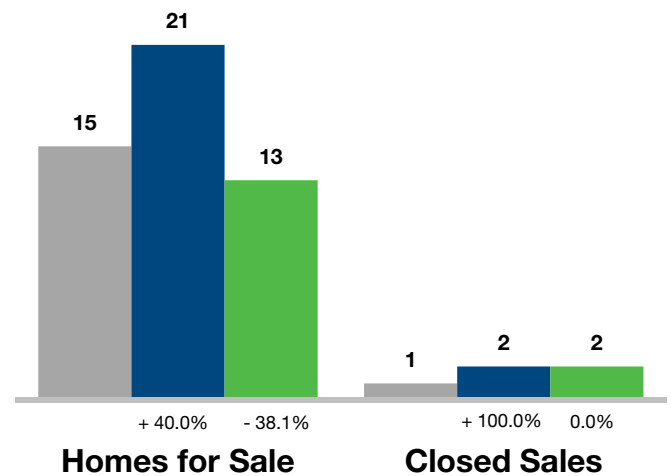
### Key Metrics

Q3-2013 1-Yr Chg

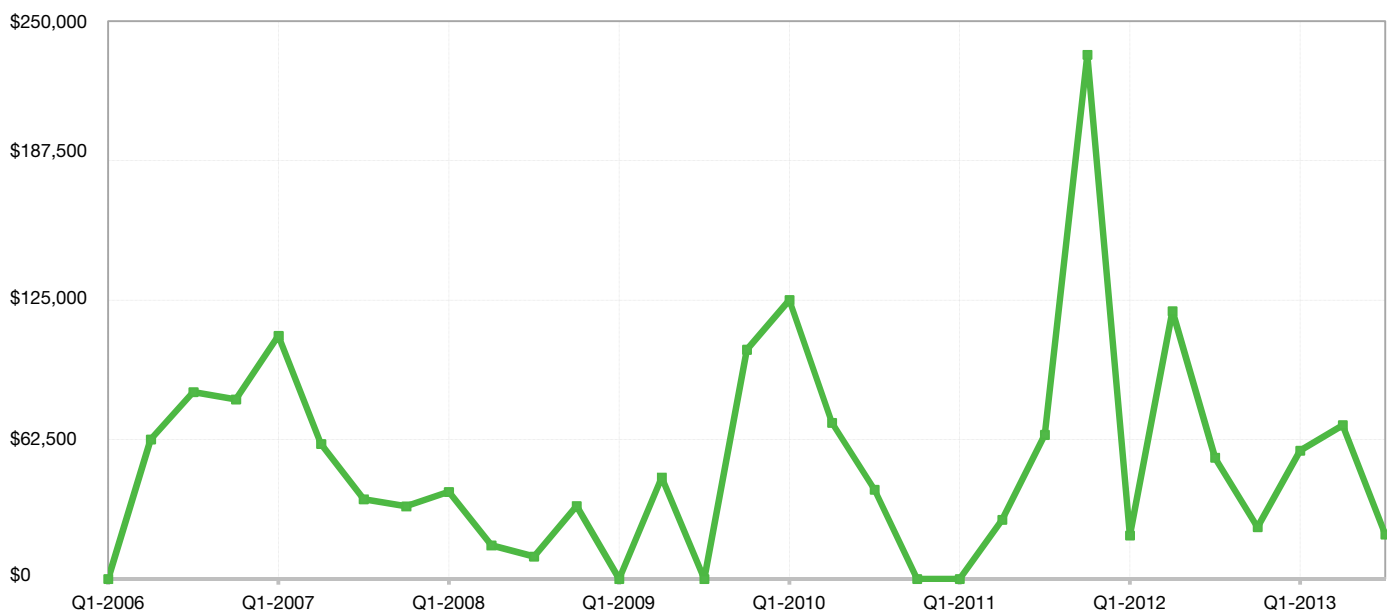
Median Sales Price	\$19,900	- 63.4%
Average Sales Price	\$19,900	- 63.4%
Pct. of Orig. Price Received	78.4%	- 8.6%
Homes for Sale	13	- 38.1%
Closed Sales	2	0.0%
Months Supply	7.6	- 59.9%
Days on Market	88	+ 155.1%

### Market Activity

■ Q3-2011 ■ Q3-2012 ■ Q3-2013



### Historical Median Sales Price for Bourbon County, KS



# Marketwatch Report

## Q3-2013



## Bourbon County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
66010	\$0	--	\$0	--	0.0%	--	0	--	0	--
66701	\$19,900	↓ - 63.4%	\$19,900	↓ - 63.4%	78.4%	↓ - 8.6%	88	↑ + 155.1%	2	→ 0.0%
66716	\$0	--	\$0	--	0.0%	--	0	--	0	--
66738	\$0	--	\$0	--	0.0%	--	0	--	0	--
66741	\$0	--	\$0	--	0.0%	--	0	--	0	--
66746	\$0	--	\$0	--	0.0%	--	0	--	0	--
66754	\$0	--	\$0	--	0.0%	--	0	--	0	--
66769	\$0	--	\$0	--	0.0%	--	0	--	0	--
66772	\$0	--	\$0	--	0.0%	--	0	--	0	--
66779	\$0	--	\$0	--	0.0%	--	0	--	0	--
66780	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

## Q3-2013



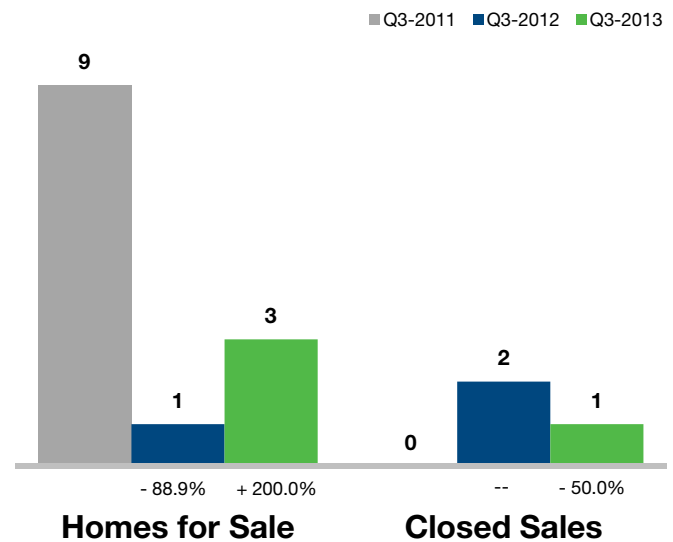
## Coffey County, KS

### Key Metrics

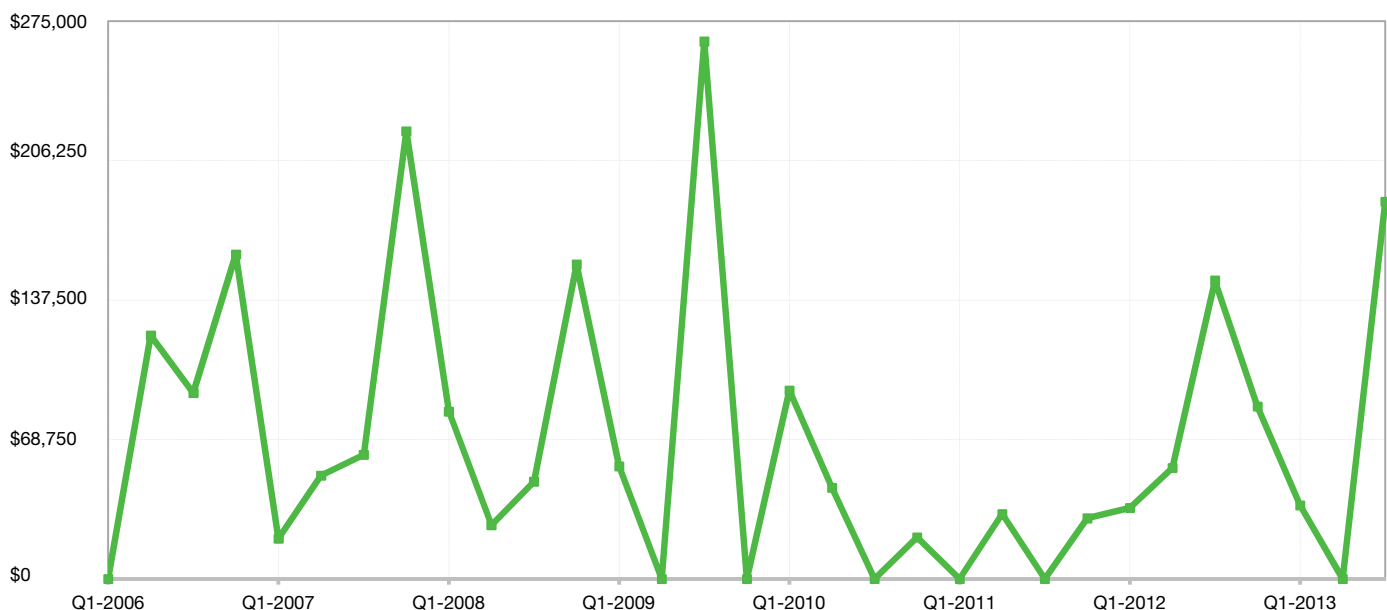
Q3-2013 1-Yr Chg

Median Sales Price	\$186,000	+ 26.4%
Average Sales Price	\$186,000	+ 26.4%
Pct. of Orig. Price Received	106.3%	+ 0.5%
Homes for Sale	3	+ 200.0%
Closed Sales	1	- 50.0%
Months Supply	3.0	+ 275.0%
Days on Market	51	- 72.1%

### Market Activity



### Historical Median Sales Price for Coffey County, KS



# Marketwatch Report

## Q3-2013



## Coffey County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
66015	\$0	--	\$0	--	0.0%	--	0	--	0	--
66093	\$0	--	\$0	--	0.0%	--	0	--	0	--
66758	\$0	--	\$0	--	0.0%	--	0	--	0	--
66839	\$0	--	\$0	--	0.0%	--	0	--	0	--
66852	\$0	--	\$0	--	0.0%	--	0	--	0	--
66854	\$0	--	\$0	--	0.0%	--	0	--	0	--
66856	\$0	--	\$0	--	0.0%	--	0	--	0	--
66857	\$0	--	\$0	--	0.0%	--	0	--	0	--
66864	\$0	--	\$0	--	0.0%	--	0	--	0	--
66871	\$186,000	↑ + 26.4%	\$186,000	↑ + 26.4%	106.3%	↑ + 0.5%	51	↓ - 72.1%	1	↓ - 50.0%



# Marketwatch Report

## Q3-2013



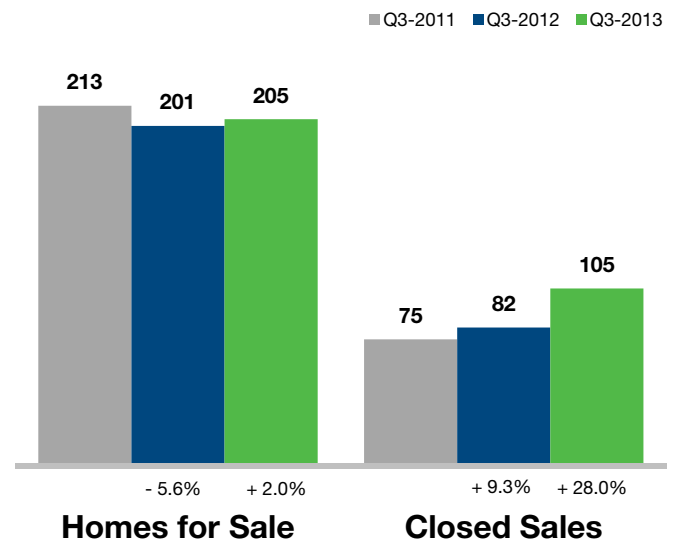
## Douglas County, KS

### Key Metrics

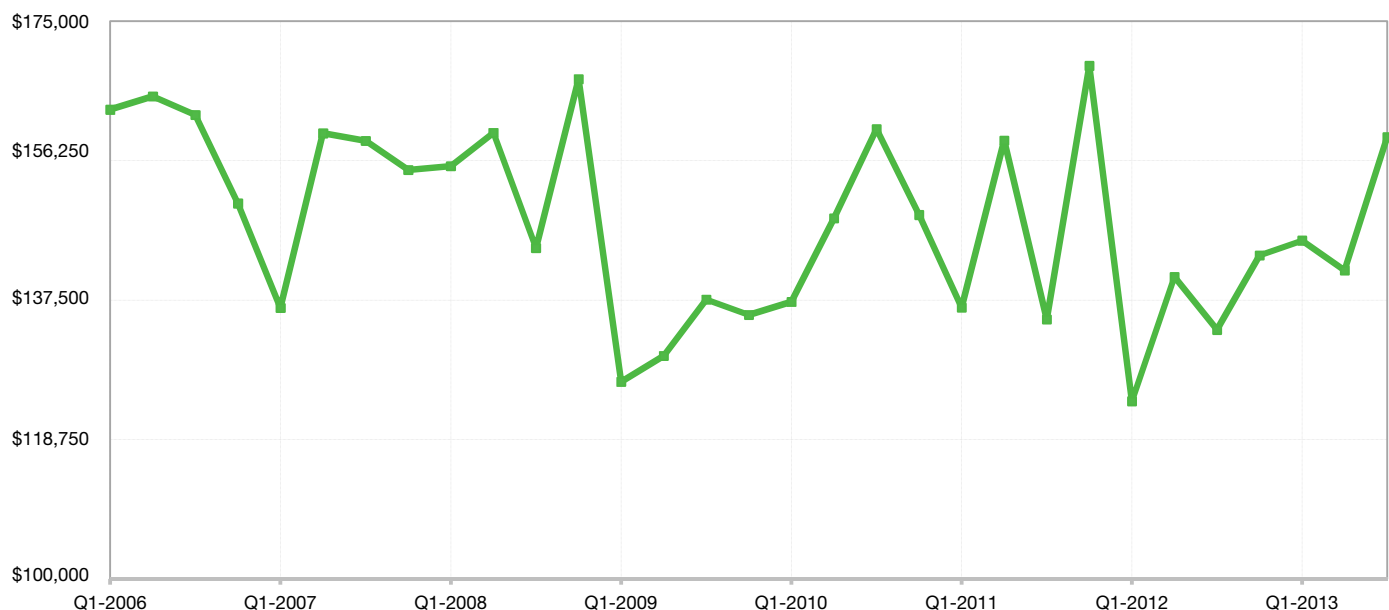
Q3-2013 1-Yr Chg

Median Sales Price	\$159,400	+ 19.4%
Average Sales Price	\$191,788	+ 17.0%
Pct. of Orig. Price Received	94.4%	+ 5.2%
Homes for Sale	205	+ 2.0%
Closed Sales	105	+ 28.0%
Months Supply	7.1	- 12.1%
Days on Market	70	+ 7.8%

### Market Activity



### Historical Median Sales Price for Douglas County, KS



# Marketwatch Report

## Q3-2013



## Douglas County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
66006	\$171,900	↑ + 71.9%	\$179,108	↑ + 51.5%	91.6%	↓ - 2.9%	99	↑ + 271.6%	19	↑ + 171.4%
66021	\$0	--	\$0	--	0.0%	--	0	--	0	--
66025	\$162,750	↓ - 3.6%	\$161,612	↓ - 24.1%	97.3%	↑ + 3.8%	65	↓ - 11.0%	26	↑ + 85.7%
66044	\$127,501	↑ + 10.9%	\$173,173	↑ + 43.4%	88.9%	↑ + 0.1%	63	↓ - 27.0%	15	↑ + 25.0%
66045	\$100,500	↑ + 25.6%	\$100,500	↑ + 25.6%	100.5%	↑ + 50.6%	20	↓ - 76.2%	1	⇒ 0.0%
66046	\$152,000	↑ + 7.8%	\$152,254	↑ + 3.9%	94.8%	↑ + 4.3%	42	↓ - 21.8%	13	⇒ 0.0%
66047	\$127,900	↓ - 20.1%	\$276,478	↑ + 30.0%	93.5%	↑ + 4.2%	62	↑ + 1.9%	7	⇒ 0.0%
66049	\$250,950	↑ + 90.7%	\$260,610	↑ + 64.2%	96.5%	↑ + 10.6%	82	↑ + 40.5%	20	↓ - 23.1%
66050	\$221,675	--	\$221,675	--	95.4%	--	22	--	2	--
66092	\$132,250	↓ - 55.0%	\$132,250	↓ - 55.0%	97.3%	↑ + 14.1%	58	↓ - 64.5%	2	⇒ 0.0%
66409	\$0	--	\$0	--	0.0%	--	0	--	0	--
66524	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

## Q3-2013

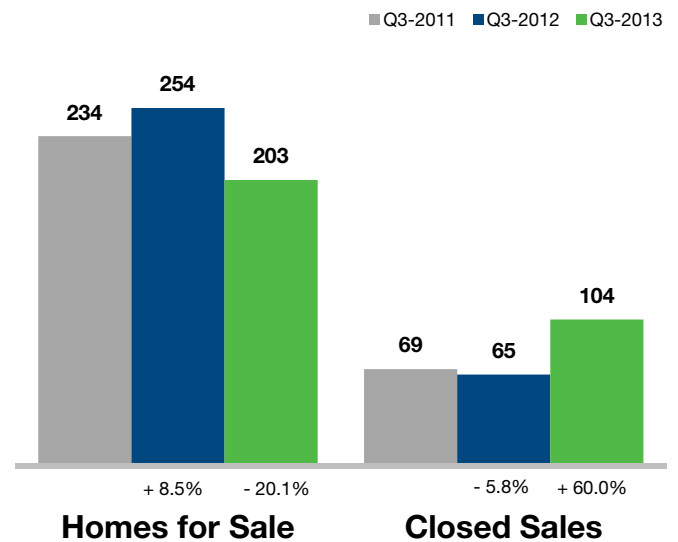


## Franklin County, KS

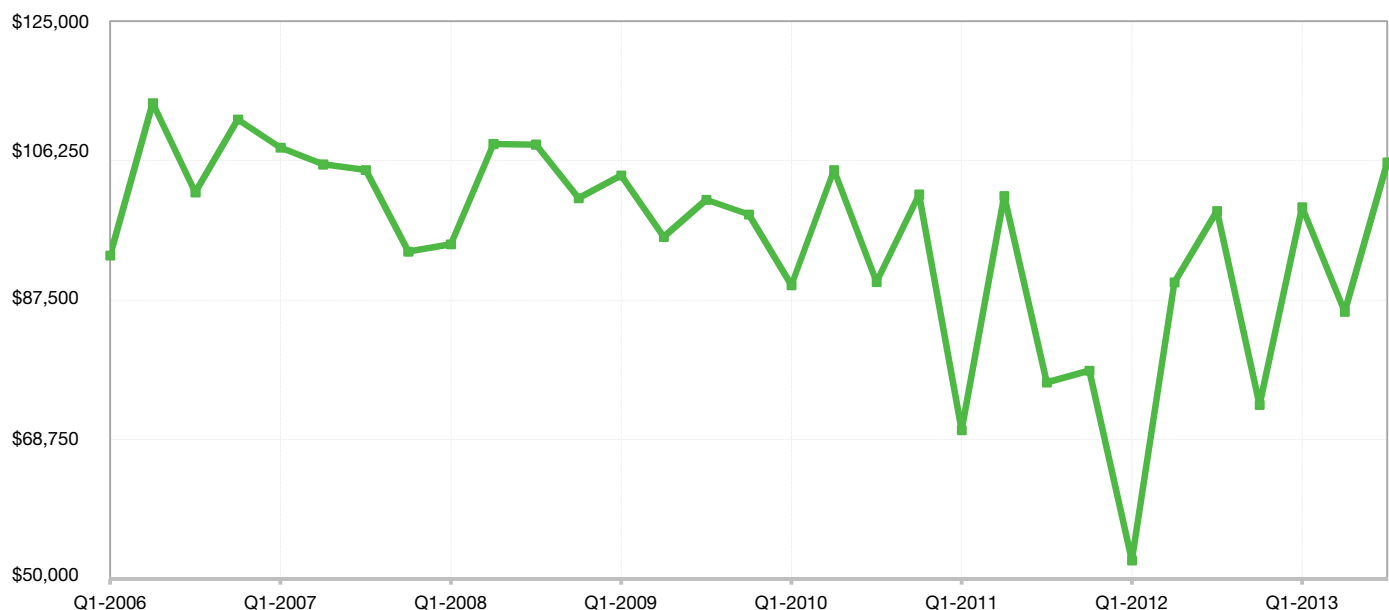
### Key Metrics

	Q3-2013	1-Yr Chg
Median Sales Price	\$106,000	+ 6.5%
Average Sales Price	\$108,265	- 6.0%
Pct. of Orig. Price Received	90.8%	+ 1.9%
Homes for Sale	203	- 20.1%
Closed Sales	104	+ 60.0%
Months Supply	8.0	- 33.3%
Days on Market	112	- 17.4%

### Market Activity



### Historical Median Sales Price for Franklin County, KS



# Marketwatch Report

## Q3-2013



## Franklin, KS County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
66006	\$210,000	--	\$210,000	--	84.5%	--	264	--	1	--
66033	\$0	--	\$0	--	0.0%	--	0	--	0	--
66042	\$0	--	\$0	--	0.0%	--	0	--	0	--
66064	\$0	--	\$0	--	0.0%	--	0	--	0	--
66067	\$97,000	↓ - 18.7%	\$104,133	↓ - 19.2%	91.5%	↑ + 0.8%	102	↓ - 35.1%	73	↑ + 58.7%
66076	\$90,500	↓ - 36.9%	\$102,250	↓ - 14.8%	83.9%	↓ - 8.2%	230	↑ + 465.6%	4	↑ + 33.3%
66078	\$136,250	↑ + 79.0%	\$136,250	↑ + 79.0%	88.8%	↑ + 13.0%	168	↑ + 348.0%	2	→ 0.0%
66079	\$52,900	↓ - 29.5%	\$94,233	↑ + 25.6%	89.8%	↑ + 12.3%	81	↑ + 53.4%	7	↑ + 600.0%
66080	\$39,000	↑ + 0.4%	\$36,333	↓ - 6.5%	84.3%	↑ + 5.3%	230	↑ + 200.2%	3	↑ + 50.0%
66091	\$0	--	\$0	--	0.0%	--	0	--	0	--
66092	\$141,500	↑ + 91.2%	\$150,208	↑ + 87.1%	93.0%	↑ + 6.4%	111	↓ - 10.2%	13	↑ + 30.0%
66095	\$45,000	↓ - 50.8%	\$45,000	↓ - 50.8%	69.2%	↑ + 5.9%	57	↑ + 256.3%	1	→ 0.0%

# Marketwatch Report

## Q3-2013



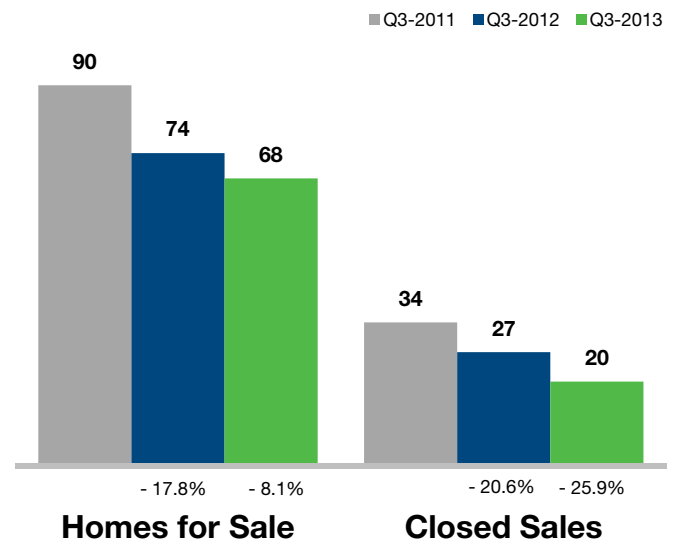
## Jefferson County, KS

### Key Metrics

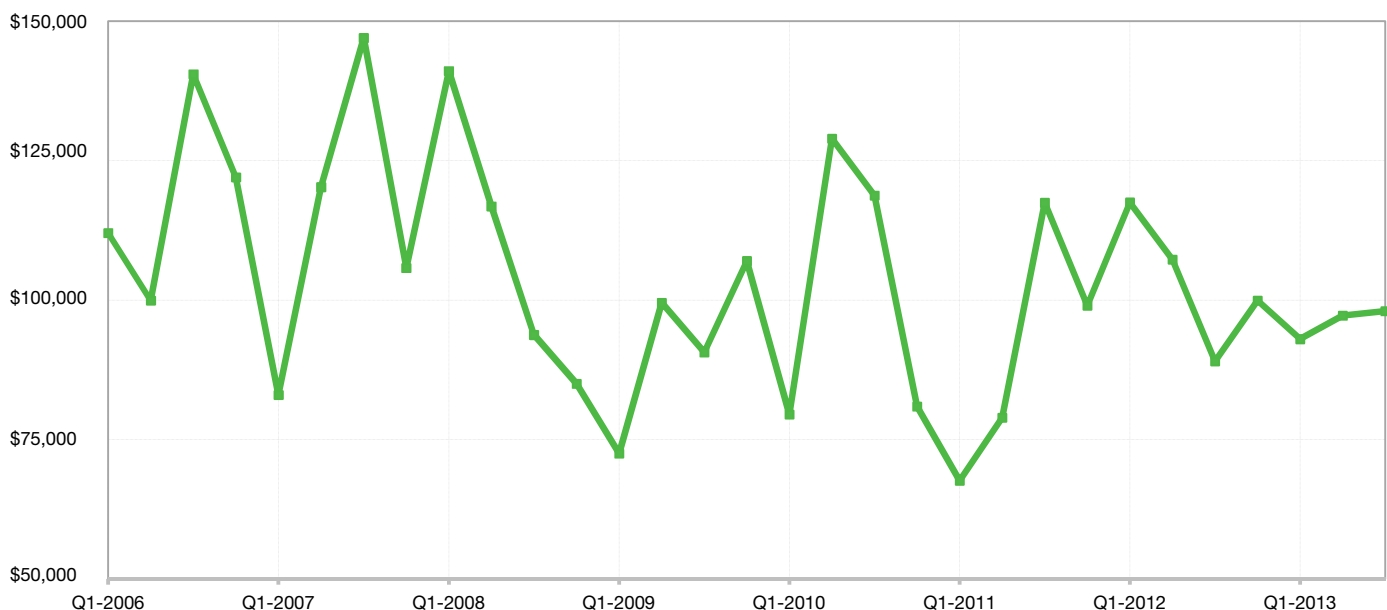
Q3-2013 1-Yr Chg

Median Sales Price	\$98,000	+ 10.1%
Average Sales Price	\$131,305	+ 20.9%
Pct. of Orig. Price Received	90.3%	- 3.1%
Homes for Sale	68	- 8.1%
Closed Sales	20	- 25.9%
Months Supply	9.6	- 12.4%
Days on Market	74	+ 34.3%

### Market Activity



### Historical Median Sales Price for Jefferson County, KS



# Marketwatch Report

## Q3-2013



## Jefferson County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
66044	\$162,000	--	\$162,000	--	98.2%	--	10	--	1	--
66054	\$70,000	↑ + 11.7%	\$86,380	↑ + 18.1%	90.0%	↑ + 2.3%	67	↑ + 46.9%	5	↓ - 50.0%
66060	\$82,000	↑ + 129.4%	\$82,000	↑ + 129.4%	82.1%	↓ - 7.2%	57	↓ - 73.5%	1	↓ - 50.0%
66066	\$150,000	↓ - 12.8%	\$212,000	↑ + 20.5%	84.5%	↓ - 17.9%	146	↑ + 355.2%	3	↓ - 25.0%
66070	\$100,500	↓ - 14.8%	\$116,817	↓ - 37.6%	92.4%	↓ - 4.7%	60	↓ - 28.6%	6	↑ + 100.0%
66073	\$230,000	↑ + 138.3%	\$230,000	↑ + 138.3%	85.2%	↓ - 11.8%	84	↑ + 37.7%	1	→ 0.0%
66088	\$56,000	↓ - 45.4%	\$56,000	↓ - 45.4%	94.9%	↓ - 2.9%	14	↓ - 51.7%	1	→ 0.0%
66097	\$0	--	\$0	--	0.0%	--	0	↓ - 100.0%	0	↓ - 100.0%
66419	\$0	--	\$0	--	0.0%	--	0	--	0	--
66429	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66512	\$196,000	--	\$196,000	--	98.0%	--	133	--	1	--
66617	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

## Q3-2013



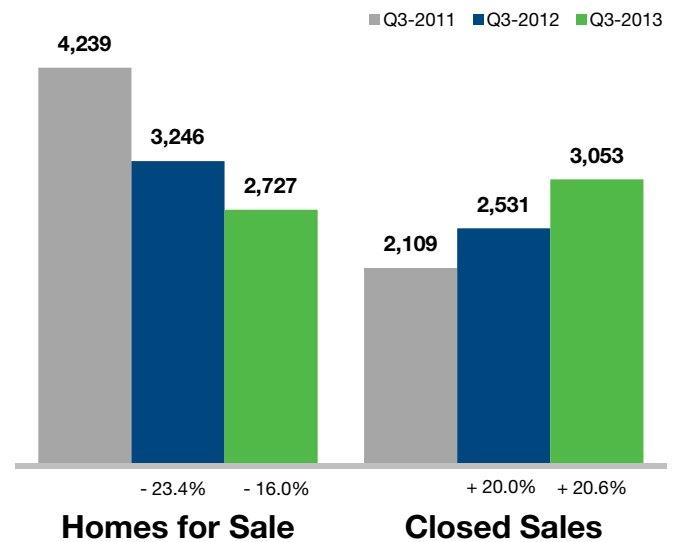
## Johnson County, KS

### Key Metrics

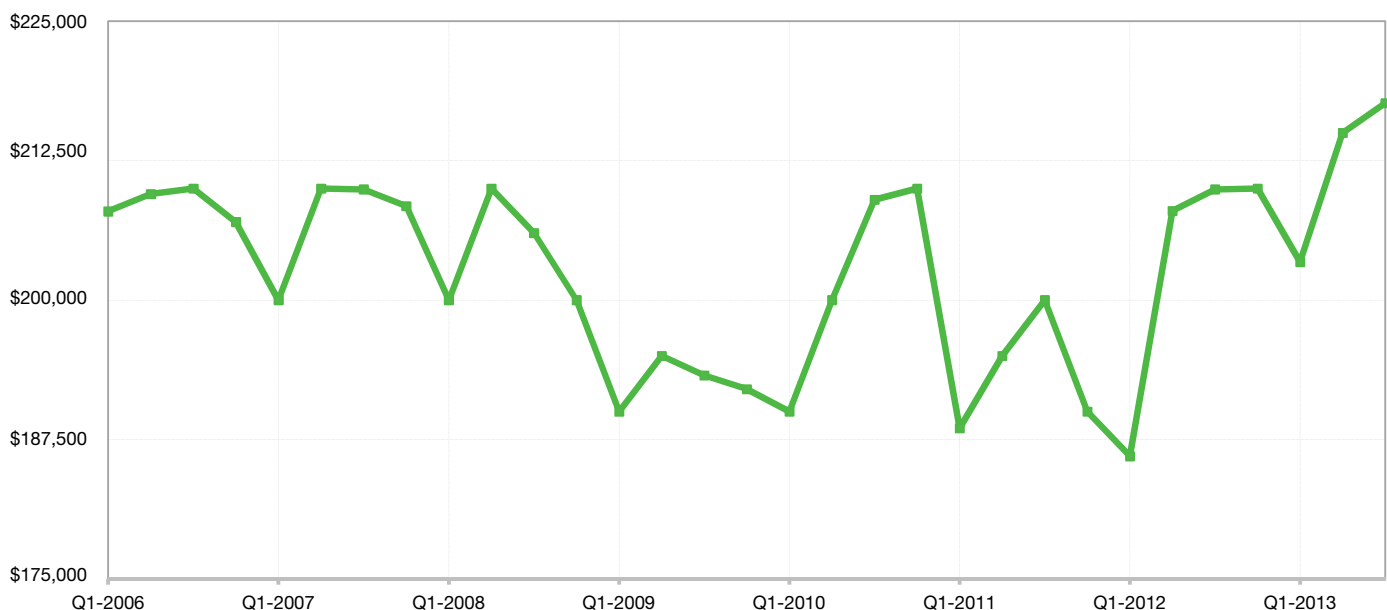
Q3-2013 1-Yr Chg

Median Sales Price	\$217,650	+ 3.7%
Average Sales Price	\$266,168	+ 7.1%
Pct. of Orig. Price Received	96.6%	+ 2.2%
Homes for Sale	2,727	- 16.0%
Closed Sales	3,053	+ 20.6%
Months Supply	3.3	- 26.7%
Days on Market	62	- 24.4%

### Market Activity



### Historical Median Sales Price for Johnson County, KS



# Marketwatch Report

## Q3-2013



## Johnson, KS County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
66013	\$613,850	↑ + 89.5%	\$808,800	↑ + 28.3%	95.1%	↑ + 6.9%	49	↓ - 66.1%	4	↑ + 33.3%
66018	\$192,500	↓ - 1.3%	\$217,164	↓ - 8.7%	93.3%	↓ - 1.6%	102	↓ - 21.4%	30	↑ + 42.9%
66019	\$0	--	\$0	--	0.0%	--	0	--	0	--
66021	\$117,000	↑ + 6.8%	\$146,340	↑ + 35.6%	108.1%	↑ + 22.6%	37	↓ - 56.1%	5	↓ - 37.5%
66025	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66030	\$159,000	↑ + 3.9%	\$158,047	↑ + 5.2%	97.3%	↑ + 2.7%	74	↓ - 11.8%	117	↑ + 36.0%
66031	\$0	--	\$0	--	0.0%	--	0	--	0	--
66051	\$0	--	\$0	--	0.0%	--	0	--	0	--
66061	\$205,000	↓ - 6.6%	\$235,185	↓ - 1.6%	97.0%	↑ + 0.7%	60	↓ - 36.4%	345	↑ + 13.5%
66062	\$215,000	↑ + 8.0%	\$265,607	↑ + 10.8%	98.2%	↑ + 2.3%	59	↓ - 34.3%	483	↑ + 40.0%
66063	\$0	--	\$0	--	0.0%	--	0	--	0	--
66083	\$197,900	↑ + 34.9%	\$204,100	↑ + 33.0%	97.8%	↑ + 4.9%	95	↓ - 32.3%	34	↑ + 13.3%
66085	\$425,500	↑ + 12.3%	\$470,838	↑ + 23.4%	98.3%	↑ + 2.9%	88	↑ + 10.1%	68	↑ + 25.9%
66201	\$0	--	\$0	--	0.0%	--	0	--	0	--
66202	\$135,000	↑ + 0.4%	\$138,628	↓ - 5.8%	93.6%	→ + 0.0%	66	↓ - 12.0%	99	↑ + 67.8%
66203	\$140,000	↑ + 5.7%	\$140,667	↑ + 11.4%	96.1%	↑ + 1.3%	56	↓ - 22.7%	82	↑ + 10.8%
66204	\$136,000	↑ + 10.1%	\$138,549	↑ + 16.7%	94.8%	↑ + 3.7%	56	↓ - 17.9%	82	↑ + 10.8%
66205	\$169,925	↓ - 0.8%	\$212,251	↓ - 7.6%	94.8%	↑ + 2.5%	50	↓ - 38.8%	118	↑ + 40.5%
66206	\$351,000	↑ + 10.0%	\$399,929	↑ + 12.9%	95.4%	↑ + 4.5%	53	↓ - 39.8%	57	↓ - 12.3%
66207	\$233,000	↑ + 2.8%	\$273,948	↓ - 6.8%	96.6%	↑ + 4.2%	45	↓ - 45.4%	75	↑ + 41.5%
66208	\$224,975	↑ + 17.9%	\$330,913	↑ + 12.2%	94.9%	↑ + 2.2%	53	↓ - 24.6%	134	↓ - 5.6%
66209	\$339,500	↑ + 6.3%	\$382,865	↑ + 11.0%	95.7%	↑ + 1.7%	51	↓ - 25.9%	99	↓ - 4.8%
66210	\$207,000	↑ + 0.7%	\$192,776	↑ + 1.3%	95.8%	→ + 0.1%	53	↓ - 15.4%	82	↑ + 34.4%
66211	\$377,500	↑ + 214.6%	\$479,504	↑ + 87.3%	94.1%	↑ + 5.8%	102	↑ + 3.2%	28	↑ + 16.7%
66212	\$164,000	↑ + 14.4%	\$167,661	↑ + 11.0%	95.7%	↑ + 2.6%	59	↓ - 10.0%	133	↑ + 29.1%
66213	\$292,500	↑ + 8.3%	\$295,635	↑ + 10.0%	97.1%	↑ + 2.5%	43	↓ - 29.2%	110	↑ + 4.8%
66214	\$165,900	↓ - 1.8%	\$180,435	↑ + 9.1%	94.9%	↑ + 1.7%	69	↑ + 2.1%	41	→ 0.0%
66215	\$179,500	↑ + 3.2%	\$185,471	↑ + 3.0%	96.1%	↑ + 3.1%	56	↓ - 9.0%	121	↑ + 51.3%
66216	\$215,000	↑ + 10.8%	\$236,047	↑ + 9.6%	96.9%	↑ + 2.5%	69	↓ - 1.4%	127	↑ + 47.7%
66217	\$320,000	↑ + 33.3%	\$394,446	↑ + 19.5%	90.6%	↑ + 1.2%	106	↓ - 45.7%	24	↑ + 166.7%
66218	\$248,750	↑ + 15.7%	\$284,608	↑ + 18.8%	99.1%	↑ + 2.8%	59	↓ - 12.5%	48	↑ + 14.3%
66219	\$228,250	↑ + 0.6%	\$249,597	↑ + 7.5%	97.6%	↑ + 1.8%	55	↑ + 14.7%	26	↓ - 10.3%
66220	\$409,750	↑ + 21.4%	\$417,310	↑ + 15.5%	98.3%	↑ + 4.0%	86	↑ + 9.7%	54	→ 0.0%
66221	\$430,975	↑ + 3.5%	\$466,699	↑ + 13.6%	97.1%	↑ + 0.9%	81	↓ - 5.5%	86	↓ - 7.5%
66222	\$0	--	\$0	--	0.0%	--	0	--	0	--
66223	\$265,000	↑ + 10.9%	\$296,717	↑ + 4.9%	97.2%	↑ + 2.5%	54	↓ - 25.8%	145	↑ + 54.3%
66224	\$429,950	↑ + 25.2%	\$484,729	↑ + 15.8%	96.5%	↑ + 2.0%	82	↓ - 20.9%	79	↑ + 36.2%
66225	\$0	--	\$0	--	0.0%	--	0	--	0	--
66226	\$232,500	↓ - 3.2%	\$275,197	↑ + 4.9%	97.1%	↑ + 1.1%	49	↓ - 20.8%	66	↓ - 25.0%
66227	\$228,095	↑ + 21.0%	\$249,396	↑ + 11.2%	97.9%	↑ + 3.0%	64	↓ - 57.1%	48	↓ - 14.3%
66250	\$0	--	\$0	--	0.0%	--	0	--	0	--
66251	\$0	--	\$0	--	0.0%	--	0	--	0	--
66276	\$0	→ 0.0%	\$0	--	0.0%	→ 0.0%	0	--	0	--



# Marketwatch Report

## Q3-2013



## Johnson, KS County ZIP Codes Cont.

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
66282	\$0	--	\$0	--	0.0%	--	0	--	0	--
66283	\$0	--	\$0	--	0.0%	--	0	--	0	--
66285	\$0	--	\$0	--	0.0%	--	0	--	0	--
66286	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

## Q3-2013



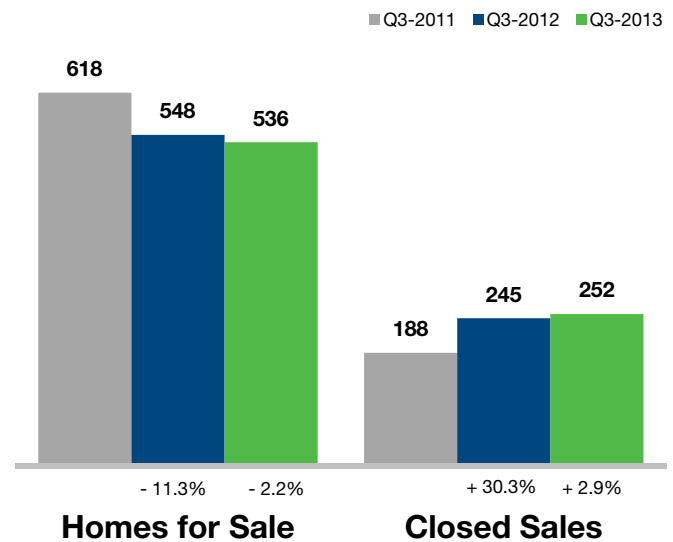
## Leavenworth County, KS

### Key Metrics

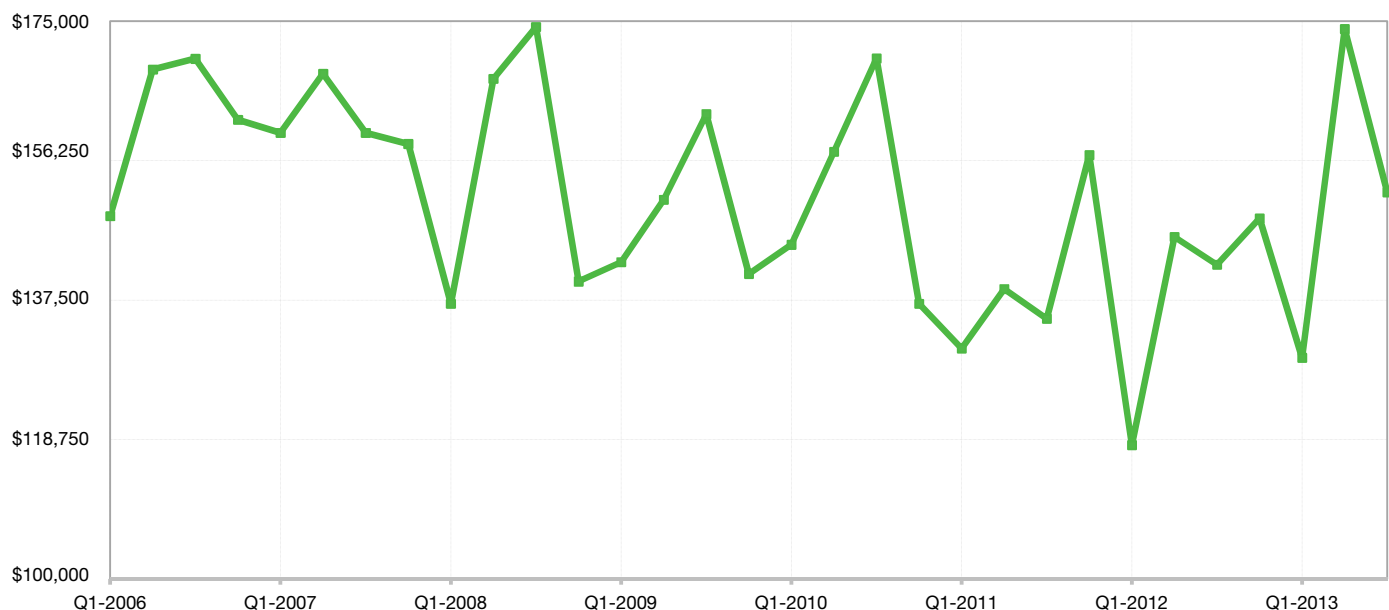
Q3-2013 1-Yr Chg

Median Sales Price	\$152,000	+ 6.9%
Average Sales Price	\$163,543	+ 9.4%
Pct. of Orig. Price Received	93.3%	+ 2.0%
Homes for Sale	536	- 2.2%
Closed Sales	252	+ 2.9%
Months Supply	7.9	- 4.8%
Days on Market	84	- 17.6%

### Market Activity



### Historical Median Sales Price for Leavenworth County, KS



# Marketwatch Report

## Q3-2013



## Leavenworth County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
66002	\$0	--	\$0	--	0.0%	--	0	--	0	--
66007	\$219,000	↑ + 33.9%	\$232,070	↑ + 28.8%	97.8%	↑ + 7.1%	92	↓ - 4.4%	48	↑ + 37.1%
66012	\$259,925	↑ + 28.4%	\$262,358	↑ + 34.1%	91.3%	↓ - 5.2%	98	↑ + 82.4%	12	↓ - 7.7%
66020	\$212,000	--	\$212,000	--	93.8%	--	65	--	2	--
66027	\$0	--	\$0	--	0.0%	--	0	--	0	--
66043	\$173,900	↓ - 6.9%	\$189,259	↑ + 3.5%	92.9%	↓ - 2.2%	67	↓ - 26.8%	35	↑ + 45.8%
66044	\$275,526	↑ + 172.8%	\$275,526	↑ + 172.8%	93.4%	↑ + 1.7%	39	↓ - 84.4%	2	→ 0.0%
66048	\$94,225	↓ - 24.6%	\$118,573	↓ - 4.3%	91.6%	↑ + 1.4%	90	↓ - 6.3%	116	↓ - 8.7%
66052	\$104,000	↓ - 62.4%	\$124,643	↓ - 58.3%	93.7%	↓ - 2.9%	78	↓ - 2.8%	7	↑ + 75.0%
66054	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66086	\$140,000	↓ - 9.7%	\$158,921	↑ + 0.8%	93.5%	↑ + 3.4%	68	↓ - 52.9%	30	↓ - 23.1%

# Marketwatch Report

## Q3-2013



## Linn County, KS

### Key Metrics

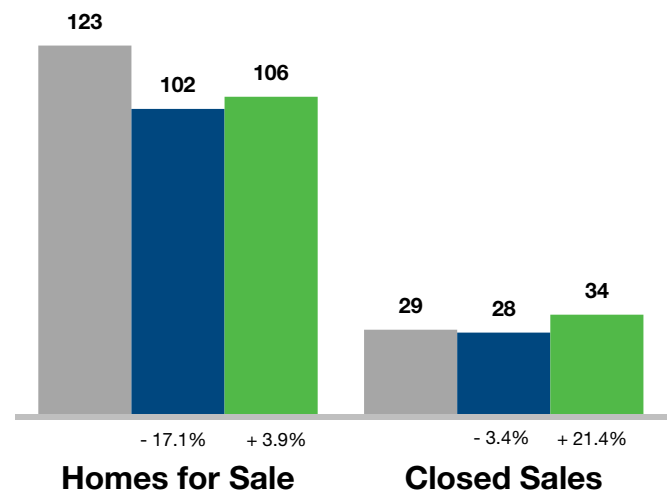
Q3-2013

1-Yr Chg

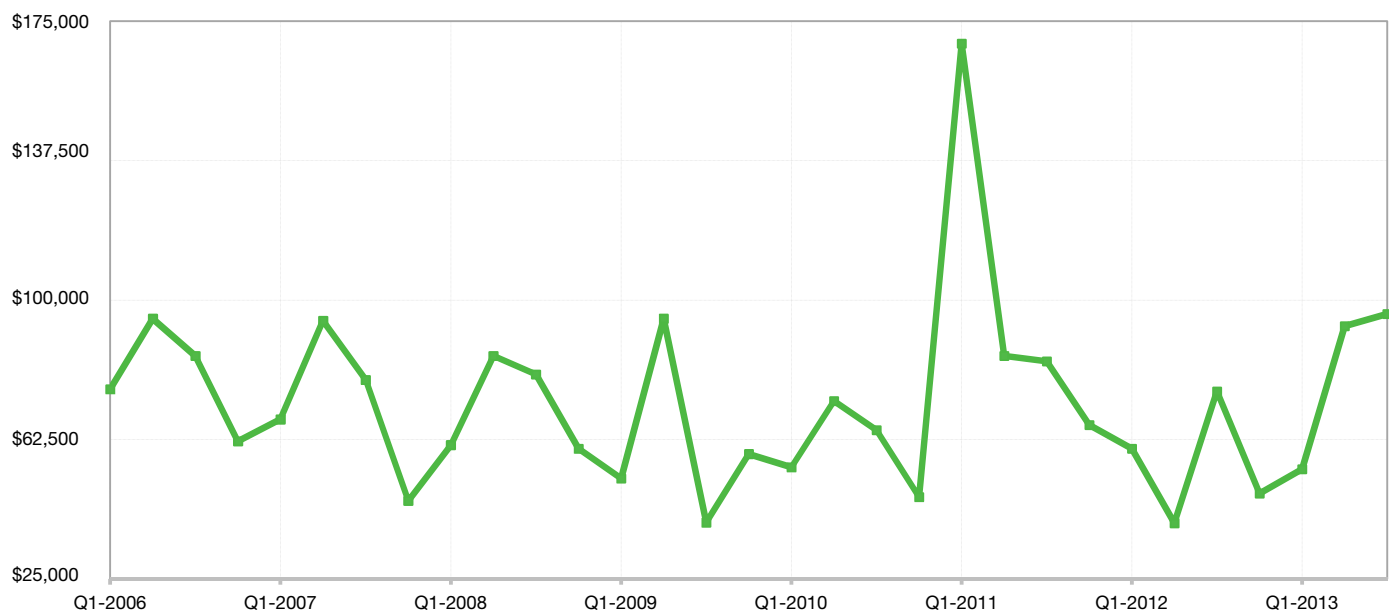
Median Sales Price	\$96,250	+ 27.6%
Average Sales Price	\$138,121	+ 27.6%
Pct. of Orig. Price Received	88.4%	+ 2.1%
Homes for Sale	106	+ 3.9%
Closed Sales	34	+ 21.4%
Months Supply	11.4	- 24.8%
Days on Market	80	- 47.3%

### Market Activity

■ Q3-2011 ■ Q3-2012 ■ Q3-2013



### Historical Median Sales Price for Linn County, KS



# Marketwatch Report

## Q3-2013



## Linn, KS County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
66010	\$0	--	\$0	--	0.0%	--	0	--	0	--
66014	\$209,000	--	\$209,000	--	88.6%	--	331	--	1	--
66040	\$99,750	↑ + 4.5%	\$139,680	↑ + 15.0%	88.3%	↑ + 3.1%	50	↓ - 52.5%	20	↑ + 42.9%
66056	\$65,000	↑ + 16.1%	\$69,200	↓ - 24.0%	88.7%	↓ - 8.9%	104	↓ - 21.1%	5	↑ + 66.7%
66072	\$147,750	↑ + 491.0%	\$199,917	↑ + 699.7%	87.5%	↓ - 12.5%	121	↑ + 504.2%	6	↑ + 500.0%
66075	\$74,000	↑ + 9.3%	\$74,000	↓ - 22.9%	91.0%	↑ + 9.9%	79	↓ - 63.9%	2	↓ - 77.8%
66738	\$0	--	\$0	--	0.0%	--	0	--	0	--
66767	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

## Q3-2013



## Miami County, KS

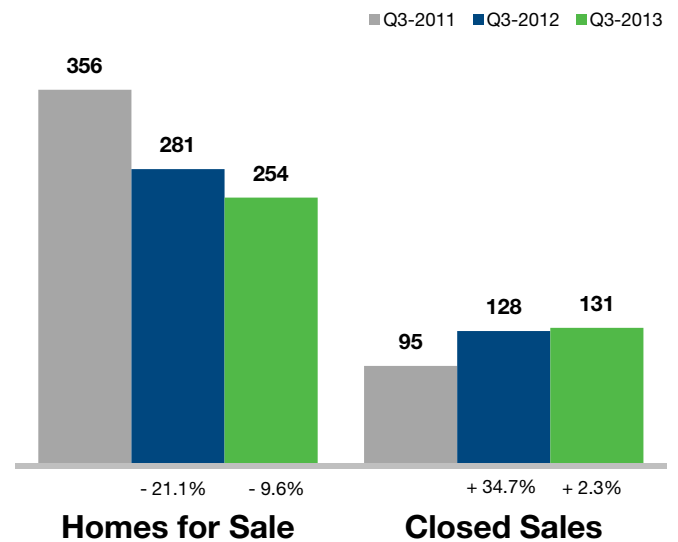
### Key Metrics

Q3-2013

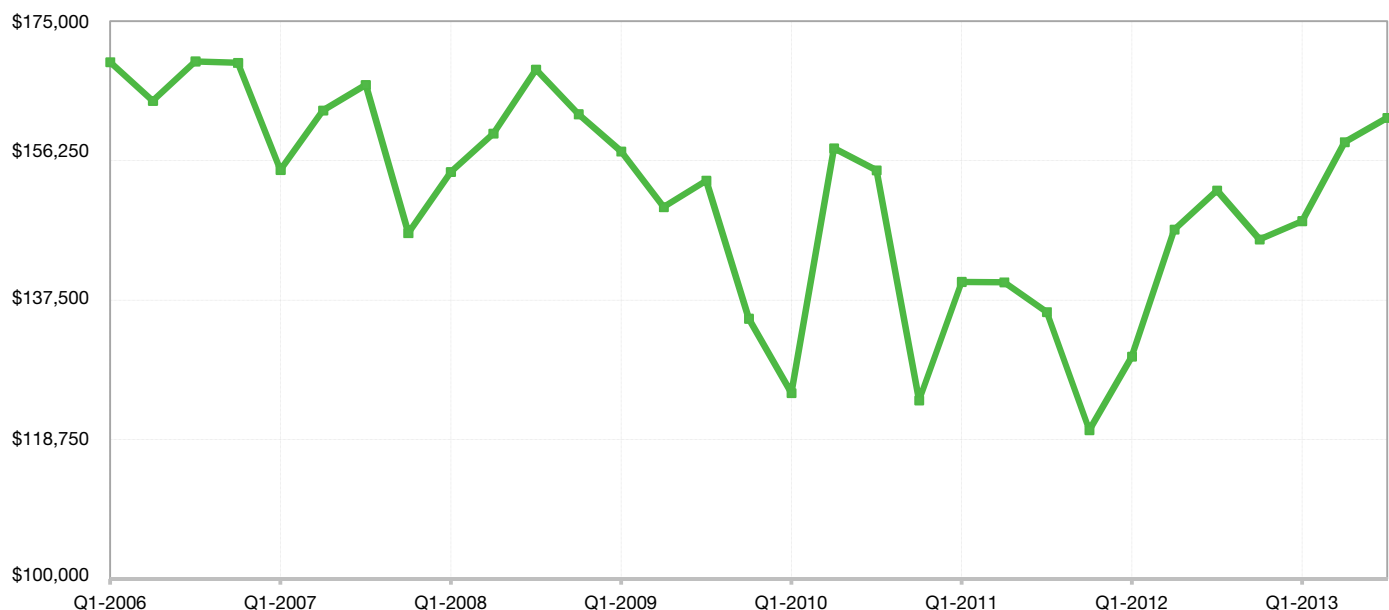
1-Yr Chg

Median Sales Price	\$162,000	+ 6.4%
Average Sales Price	\$171,465	+ 7.1%
Pct. of Orig. Price Received	91.2%	+ 0.1%
Homes for Sale	254	- 9.6%
Closed Sales	131	+ 2.3%
Months Supply	6.9	- 14.1%
Days on Market	93	- 24.1%

### Market Activity



### Historical Median Sales Price for Miami County, KS



# Marketwatch Report

## Q3-2013



## Miami County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2013	1-Yr Chg		Q3-2013	1-Yr Chg		Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
66013	\$201,500	↓ - 5.2%		\$201,500	↓ - 4.7%		93.7%	↑ + 2.7%	91	↓ - 1.4%	1	↓ - 75.0%
66021	\$0	↓ - 100.0%		\$0	↓ - 100.0%		0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66026	\$236,450	↑ + 845.8%		\$236,450	↑ + 845.8%		85.9%	↓ - 5.5%	192	↑ + 500.0%	2	↑ + 100.0%
66036	\$0	↓ - 100.0%		\$0	↓ - 100.0%		0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66053	\$181,000	↑ + 9.4%		\$214,647	↑ + 10.0%		93.9%	↑ + 1.8%	88	↓ - 37.1%	37	↓ - 19.6%
66064	\$38,000	↓ - 28.3%		\$55,577	↓ - 26.0%		80.0%	↓ - 6.1%	85	↓ - 8.5%	14	↓ - 41.7%
66071	\$146,250	↑ + 10.0%		\$155,620	↑ + 0.6%		89.0%	↓ - 3.9%	105	↑ + 6.6%	50	↑ + 35.1%
66072	\$0	--		\$0	--		0.0%	--	0	--	0	--
66079	\$110,000	--		\$110,000	--		100.1%	--	6	--	1	--
66083	\$175,975	↑ + 12.4%		\$200,798	↓ - 3.3%		96.3%	↑ + 2.2%	69	↓ - 55.8%	22	↑ + 57.1%
66092	\$200,000	--		\$200,000	--		100.0%	--	115	--	1	--

# Marketwatch Report

## Q3-2013



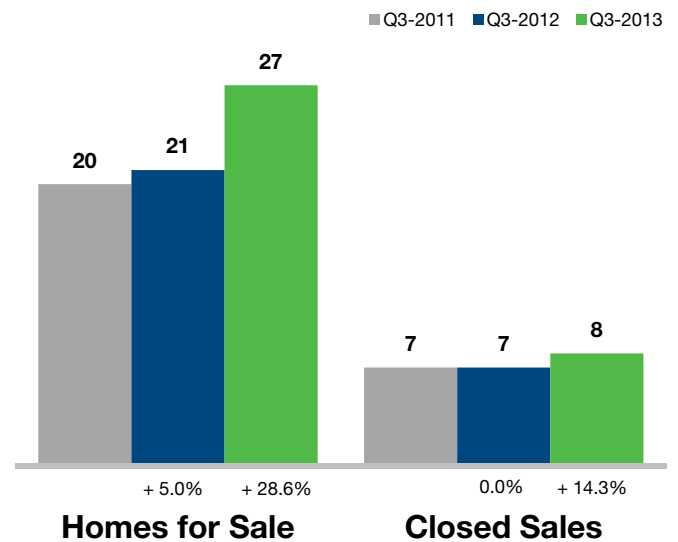
## Osage County, KS

### Key Metrics

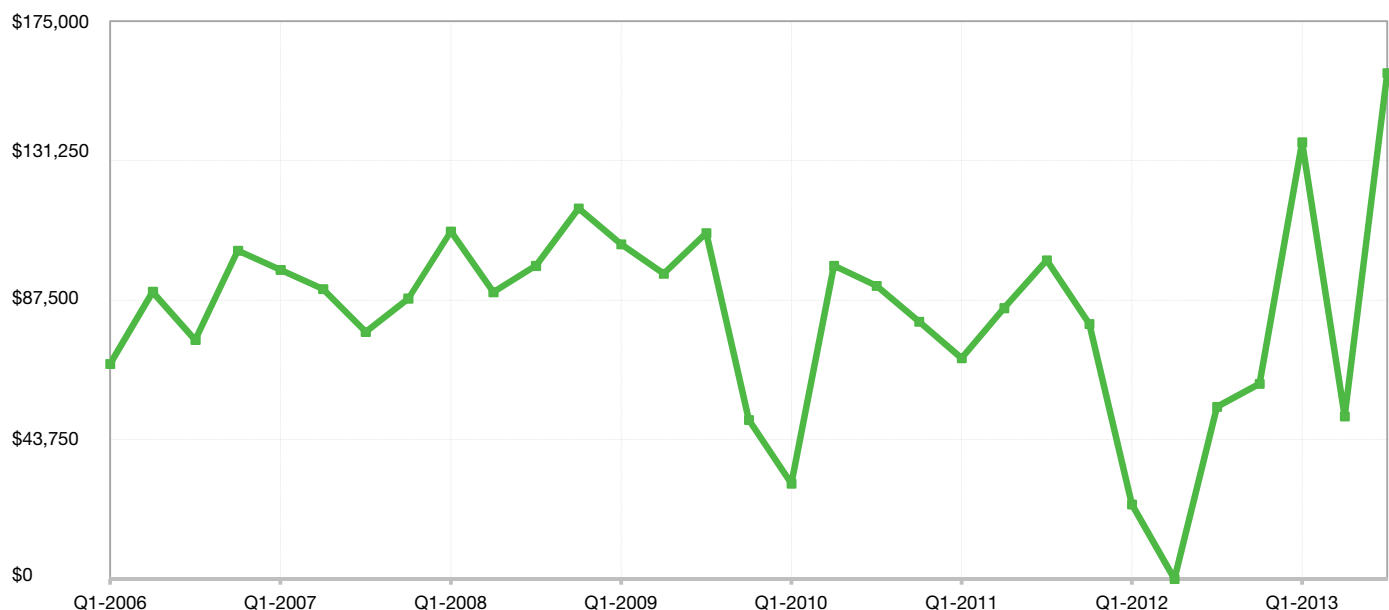
Q3-2013 1-Yr Chg

Median Sales Price	\$158,750	+ 194.0%
Average Sales Price	\$183,025	+ 95.0%
Pct. of Orig. Price Received	87.7%	+ 3.7%
Homes for Sale	27	+ 28.6%
Closed Sales	8	+ 14.3%
Months Supply	9.6	- 45.3%
Days on Market	143	+ 151.3%

### Market Activity



### Historical Median Sales Price for Osage County, KS





# Marketwatch Report

## Q3-2013



## Osage County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
66409	\$0	--	\$0	--	0.0%	--	0	--	0	--
66413	\$0	--	\$0	--	0.0%	--	0	--	0	--
66414	\$0	--	\$0	--	0.0%	--	0	--	0	--
66451	\$282,600	--	\$282,600	--	98.1%	--	232	--	2	--
66510	\$365,000	--	\$365,000	--	91.3%	--	240	--	1	--
66523	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66524	\$145,000	↑ + 222.2%	\$145,000	↑ + 91.2%	85.3%	↑ + 5.5%	27	↓ - 43.5%	1	↓ - 80.0%
66528	\$96,250	--	\$96,250	--	75.0%	--	146	--	2	--
66537	\$0	--	\$0	--	0.0%	--	0	--	0	--
66543	\$98,250	--	\$98,250	--	89.4%	--	62	--	2	--
66546	\$0	--	\$0	--	0.0%	--	0	--	0	--
66856	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66868	\$0	--	\$0	--	0.0%	--	0	--	0	--
66871	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

## Q3-2013



## Wyandotte County, KS

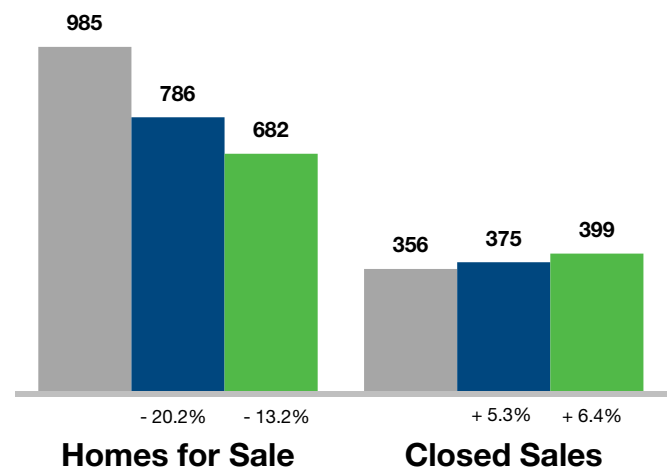
### Key Metrics

Q3-2013 1-Yr Chg

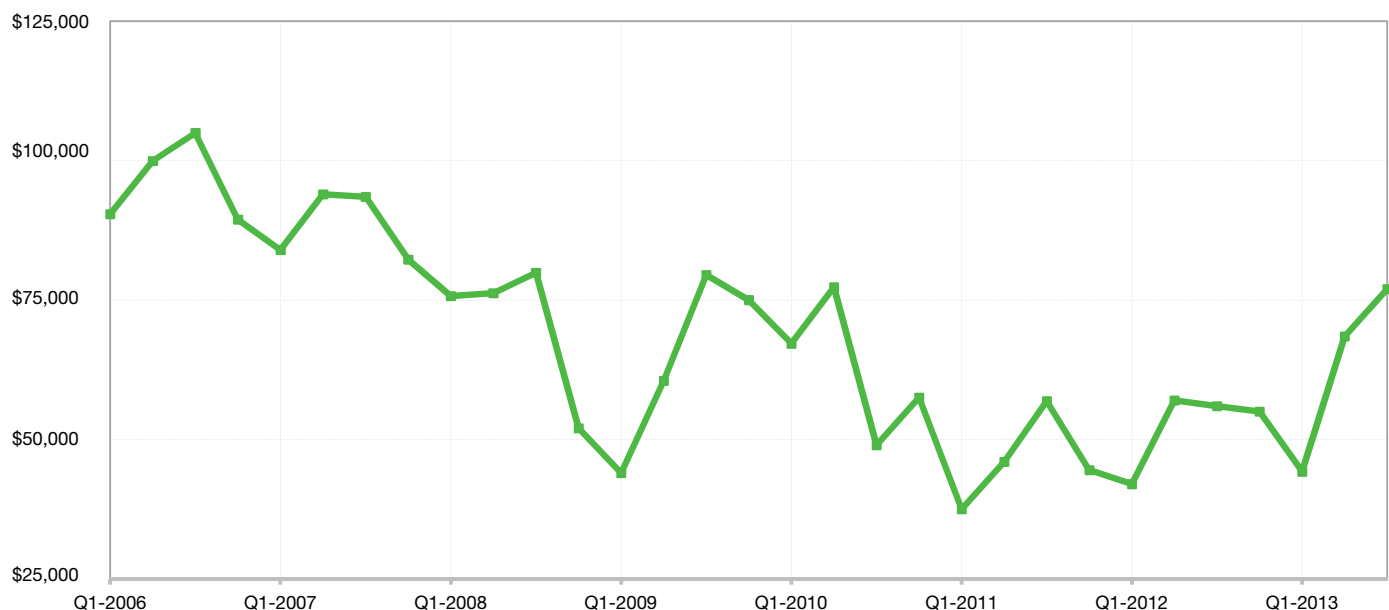
Median Sales Price	\$77,000	+ 37.5%
Average Sales Price	\$89,305	+ 15.5%
Pct. of Orig. Price Received	92.9%	+ 4.1%
Homes for Sale	682	- 13.2%
Closed Sales	399	+ 6.4%
Months Supply	5.6	- 10.9%
Days on Market	75	- 0.6%

### Market Activity

■ Q3-2011 ■ Q3-2012 ■ Q3-2013



### Historical Median Sales Price for Wyandotte County, KS



# Marketwatch Report

## Q3-2013



## Wyandotte County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q3-2013	1-Yr Chg		Q3-2013	1-Yr Chg		Q3-2013	1-Yr Chg		Q3-2013	1-Yr Chg		Q3-2013	1-Yr Chg	
66012	\$133,500	↓	- 5.2%	\$140,347	↑	+ 7.9%	96.0%	↑	+ 7.1%	97	↑	+ 4.9%	29	↑	+ 31.8%
66101	\$27,250	↑	+ 13.5%	\$45,115	↑	+ 1.7%	75.9%	↓	- 18.3%	86	↑	+ 6.6%	10	↓	- 16.7%
66102	\$32,000	↑	+ 48.8%	\$48,037	↑	+ 49.0%	95.7%	↑	+ 10.2%	61	↓	- 14.8%	61	↑	+ 8.9%
66103	\$66,500	↑	+ 66.3%	\$84,685	↑	+ 48.2%	95.4%	↑	+ 17.3%	62	↓	- 14.8%	13	↓	- 58.1%
66104	\$31,294	↑	+ 15.9%	\$43,650	↑	+ 22.3%	92.0%	↑	+ 6.4%	70	↓	- 6.3%	72	↑	+ 12.5%
66105	\$0	--	--	\$0	--	--	0.0%	--	--	0	--	--	0	--	--
66106	\$60,000	↑	+ 26.8%	\$69,587	↑	+ 14.2%	92.4%	↑	+ 2.3%	68	↓	- 10.8%	67	→	0.0%
66109	\$130,000	→	+ 0.0%	\$145,171	↓	- 4.8%	93.9%	↑	+ 1.5%	81	↑	+ 13.9%	103	↑	+ 37.3%
66110	\$0	--	--	\$0	--	--	0.0%	--	--	0	--	--	0	--	--
66111	\$90,750	↑	+ 13.5%	\$123,087	↑	+ 20.6%	91.4%	↑	+ 2.5%	91	↓	- 10.1%	20	↓	- 16.7%
66112	\$82,050	↑	+ 13.2%	\$77,543	↑	+ 10.9%	88.7%	↓	- 8.2%	83	↑	+ 36.8%	24	↑	+ 9.1%
66113	\$0	--	--	\$0	--	--	0.0%	--	--	0	--	--	0	--	--
66115	\$0	--	--	\$0	--	--	0.0%	--	--	0	--	--	0	--	--
66117	\$0	--	--	\$0	--	--	0.0%	--	--	0	--	--	0	--	--
66118	\$0	--	--	\$0	--	--	0.0%	--	--	0	--	--	0	--	--
66119	\$0	--	--	\$0	--	--	0.0%	--	--	0	--	--	0	--	--
66160	\$0	--	--	\$0	--	--	0.0%	--	--	0	--	--	0	--	--

# Marketwatch Report

## Q3-2013



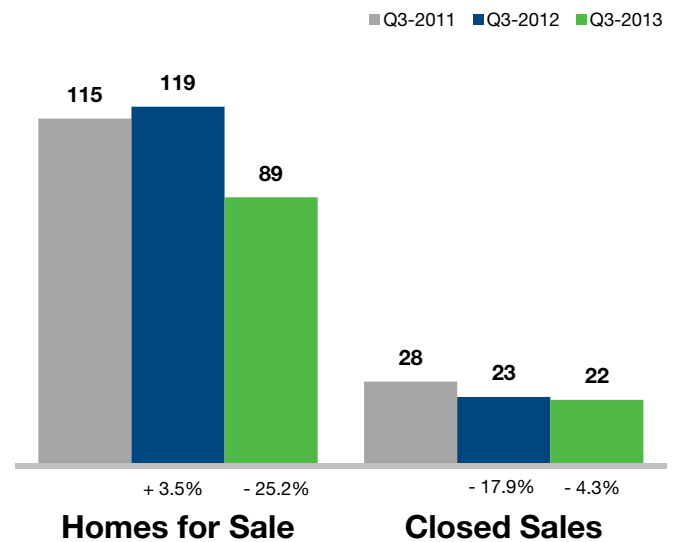
## Bates County, MO

### Key Metrics

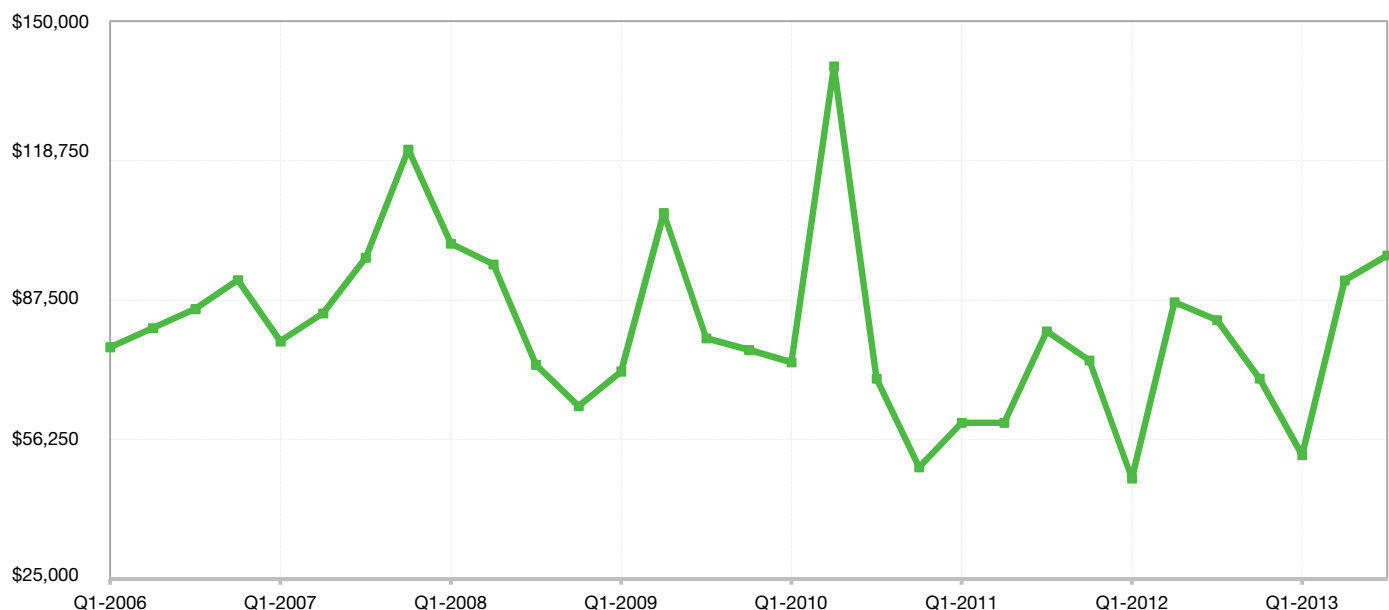
Q3-2013 1-Yr Chg

Median Sales Price	\$97,500	+ 17.5%
Average Sales Price	\$123,436	+ 38.1%
Pct. of Orig. Price Received	90.4%	+ 2.5%
Homes for Sale	89	- 25.2%
Closed Sales	22	- 4.3%
Months Supply	13.4	- 27.1%
Days on Market	174	+ 37.4%

### Market Activity



### Historical Median Sales Price for Bates County, MO



# Marketwatch Report

## Q3-2013



## Bates County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
64720	\$122,500	↓ - 2.4%	\$105,183	↓ - 4.3%	86.3%	↓ - 3.0%	87	↓ - 6.3%	6	↓ - 14.3%
64722	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64723	\$95,000	--	\$95,000	--	73.1%	--	161	--	1	--
64724	\$0	--	\$0	--	0.0%	--	0	--	0	--
64730	\$100,000	↑ + 122.2%	\$106,889	↑ + 59.6%	89.2%	↑ + 3.5%	197	↑ + 18.8%	9	↓ - 18.2%
64742	\$95,000	↑ + 0.1%	\$78,667	↓ - 17.1%	101.7%	↑ + 14.7%	336	↑ + 762.4%	3	↑ + 200.0%
64745	\$0	--	\$0	--	0.0%	--	0	--	0	--
64752	\$0	--	\$0	--	0.0%	--	0	--	0	--
64770	\$0	--	\$0	--	0.0%	--	0	--	0	--
64779	\$317,000	↑ + 134.8%	\$317,000	↑ + 143.5%	99.4%	↑ + 12.0%	140	↑ + 11.4%	2	↓ - 33.3%
64780	\$0	--	\$0	--	0.0%	--	0	--	0	--
64788	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

## Q3-2013



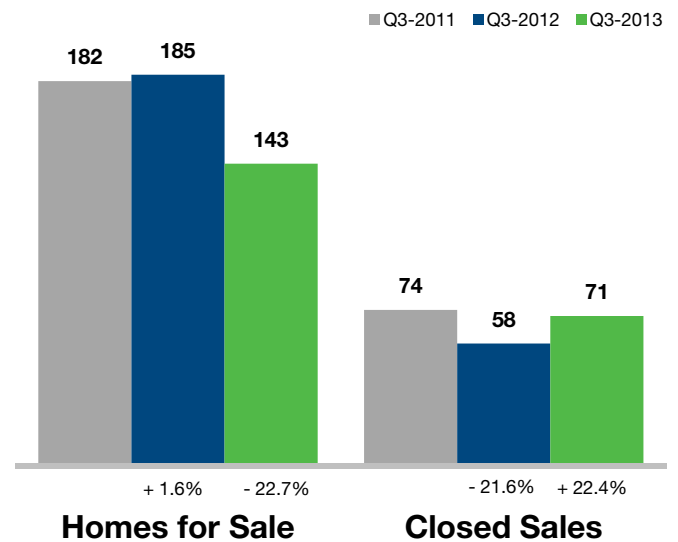
## Buchanan County, MO

### Key Metrics

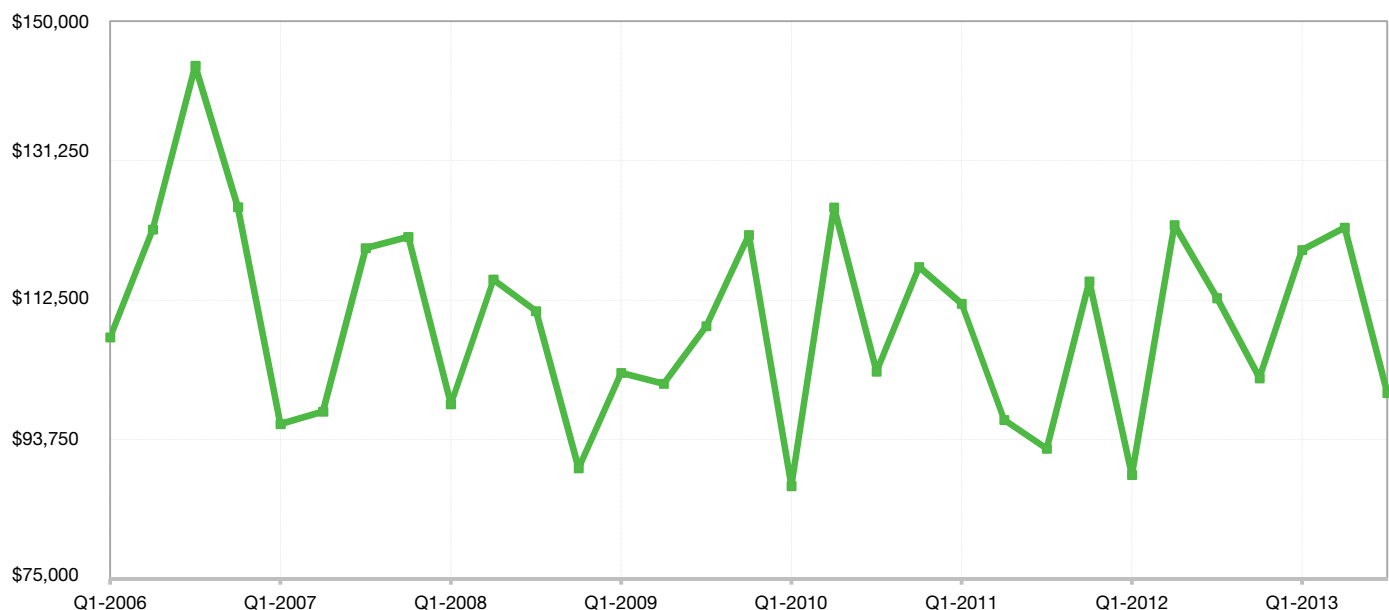
Q3-2013 1-Yr Chg

Median Sales Price	\$100,000	- 11.3%
Average Sales Price	\$121,054	- 9.3%
Pct. of Orig. Price Received	93.0%	+ 1.8%
Homes for Sale	143	- 22.7%
Closed Sales	71	+ 22.4%
Months Supply	6.4	- 25.6%
Days on Market	83	- 38.8%

### Market Activity



### Historical Median Sales Price for Buchanan County, MO



# Marketwatch Report

## Q3-2013



## Buchanan County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
64401	\$0	--	\$0	--	0.0%	--	0	--	0	--
64440	\$0	--	\$0	--	0.0%	--	0	--	0	--
64443	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64444	\$0	--	\$0	--	0.0%	--	0	--	0	--
64448	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64454	\$195,000	↓ - 15.8%	\$195,000	↓ - 15.8%	98.5%	↑ + 17.0%	62	↓ - 67.2%	1	→ 0.0%
64484	\$75,000	↑ + 50.0%	\$75,000	↑ + 50.0%	96.1%	--	26	↓ - 87.6%	2	↑ + 100.0%
64490	\$0	--	\$0	--	0.0%	--	0	--	0	--
64501	\$67,500	↓ - 7.5%	\$56,011	↓ - 23.6%	83.4%	↑ + 5.9%	114	↓ - 64.9%	5	↑ + 66.7%
64502	\$0	--	\$0	--	0.0%	--	0	--	0	--
64503	\$87,250	↓ - 6.7%	\$101,203	↓ - 14.8%	92.8%	↓ - 2.0%	104	↑ + 0.8%	10	↑ + 42.9%
64504	\$29,400	↓ - 51.0%	\$41,569	↓ - 60.6%	85.6%	↑ + 9.5%	162	↑ + 45.7%	6	→ 0.0%
64505	\$166,500	↑ + 37.6%	\$171,836	↑ + 34.0%	92.5%	↓ - 3.1%	98	↓ - 0.6%	14	↑ + 40.0%
64506	\$146,200	↓ - 5.1%	\$167,059	↓ - 0.8%	97.0%	↑ + 3.0%	56	↓ - 66.2%	16	↓ - 23.8%
64507	\$67,950	↑ + 4.5%	\$79,980	↑ + 5.2%	93.0%	↑ + 6.0%	57	↓ - 41.0%	16	↑ + 128.6%
64508	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

## Q3-2013



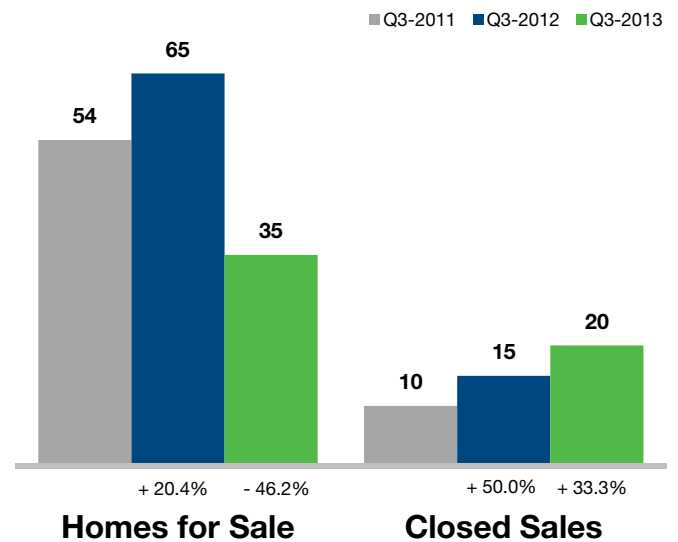
## Caldwell County, MO

### Key Metrics

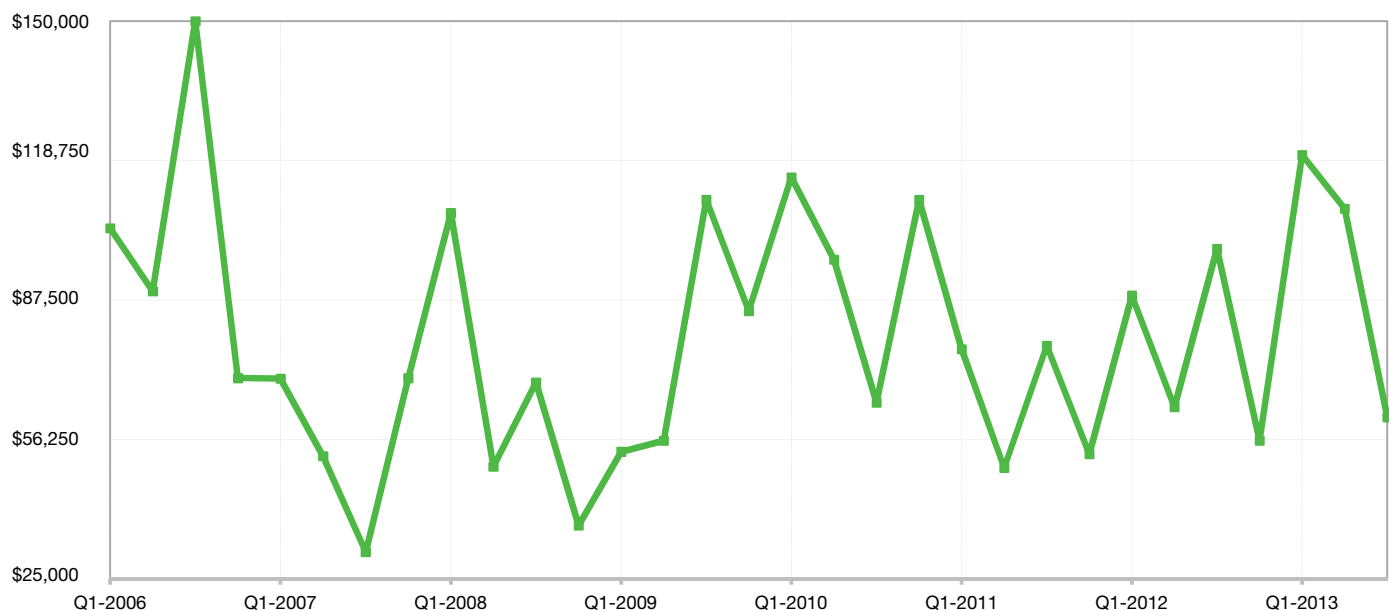
Q3-2013 1-Yr Chg

Median Sales Price	\$61,250	- 38.1%
Average Sales Price	\$94,600	- 23.2%
Pct. of Orig. Price Received	90.4%	+ 0.4%
Homes for Sale	35	- 46.2%
Closed Sales	20	+ 33.3%
Months Supply	6.8	- 54.8%
Days on Market	96	- 0.4%

### Market Activity



### Historical Median Sales Price for Caldwell County, MO





# Marketwatch Report

## Q3-2013



## Caldwell County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
64429	\$149,000	↓ - 11.0%	\$149,000	↓ - 11.0%	97.7%	↓ - 3.5%	18	↓ - 48.6%	1	↓ - 50.0%
64465	\$53,000	↓ - 74.1%	\$53,000	↓ - 74.1%	100.2%	↑ + 37.7%	19	↓ - 91.7%	1	↓ - 50.0%
64624	\$12,500	↓ - 78.8%	\$12,500	↓ - 78.8%	65.1%	↓ - 34.9%	45	↑ + 95.7%	1	→ 0.0%
64625	\$0	--	\$0	--	0.0%	--	0	--	0	--
64637	\$200,000	--	\$200,000	--	90.9%	--	58	--	1	--
64644	\$61,000	↑ + 258.8%	\$111,286	↑ + 284.2%	86.5%	↑ + 17.3%	119	↑ + 67.6%	7	↑ + 133.3%
64649	\$110,000	--	\$110,000	--	89.8%	--	392	--	1	--
64650	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64671	\$60,500	↓ - 49.2%	\$63,714	↓ - 49.4%	94.7%	↑ + 1.0%	72	↓ - 25.5%	7	↑ + 16.7%

# Marketwatch Report

## Q3-2013



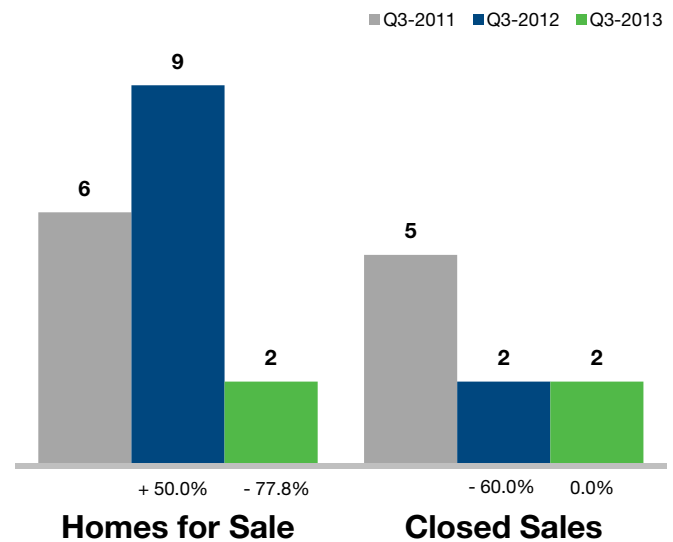
## Carroll County, MO

### Key Metrics

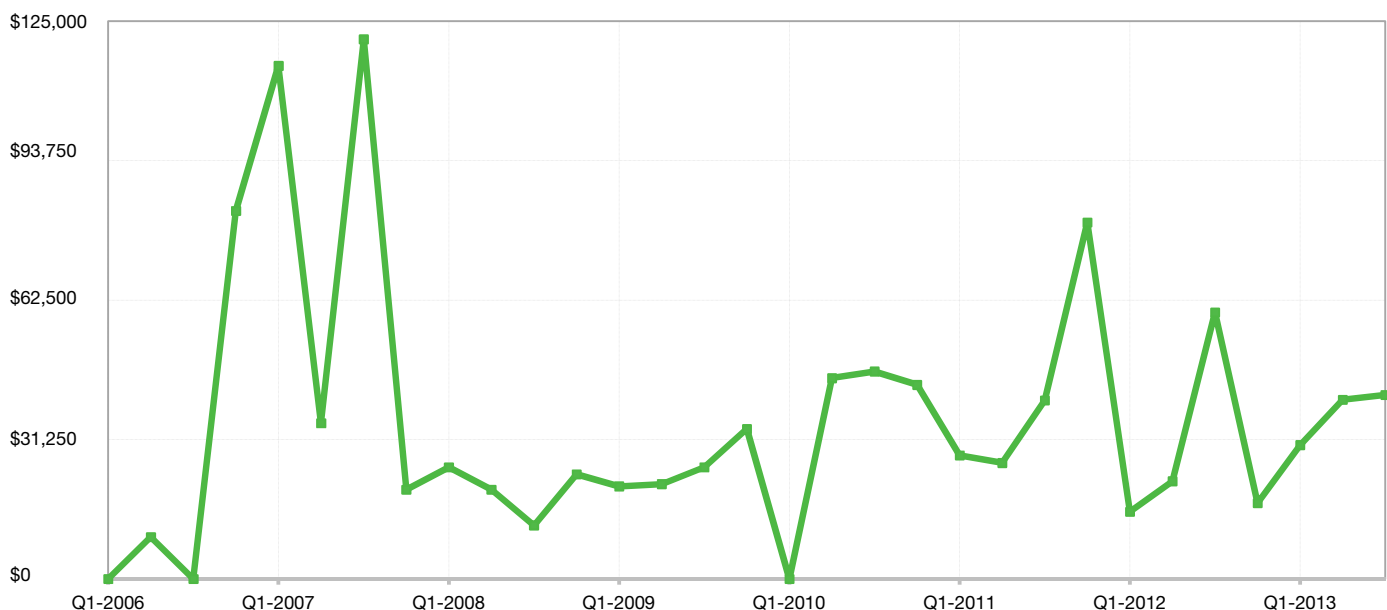
Q3-2013 1-Yr Chg

Median Sales Price	\$41,250	- 31.0%
Average Sales Price	\$41,250	- 31.0%
Pct. of Orig. Price Received	76.4%	+ 5.2%
Homes for Sale	2	- 77.8%
Closed Sales	2	0.0%
Months Supply	1.1	- 84.8%
Days on Market	151	+ 140.8%

### Market Activity



### Historical Median Sales Price for Carroll County, MO



# Marketwatch Report

## Q3-2013



## Carroll County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
64035	\$0	--	\$0	--	0.0%	--	0	--	0	--
64622	\$0	--	\$0	--	0.0%	--	0	--	0	--
64623	\$0	--	\$0	--	0.0%	--	0	--	0	--
64624	\$0	--	\$0	--	0.0%	--	0	--	0	--
64633	\$72,500	↑ + 21.3%	\$72,500	↑ + 21.3%	76.4%	↑ + 5.2%	134	↑ + 114.4%	1	↓ - 50.0%
64638	\$0	--	\$0	--	0.0%	--	0	--	0	--
64639	\$0	--	\$0	--	0.0%	--	0	--	0	--
64643	\$0	--	\$0	--	0.0%	--	0	--	0	--
64668	\$10,000	--	\$10,000	--	0.0%	--	167	--	1	--
64680	\$0	--	\$0	--	0.0%	--	0	--	0	--
64682	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

## Q3-2013



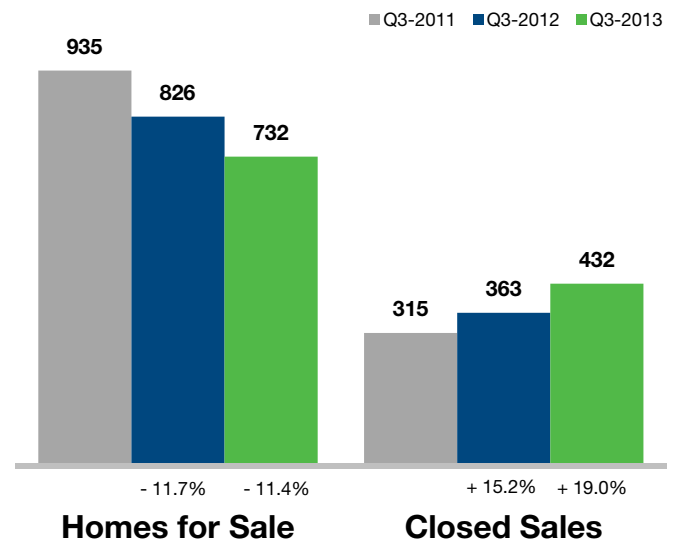
## Cass County, MO

### Key Metrics

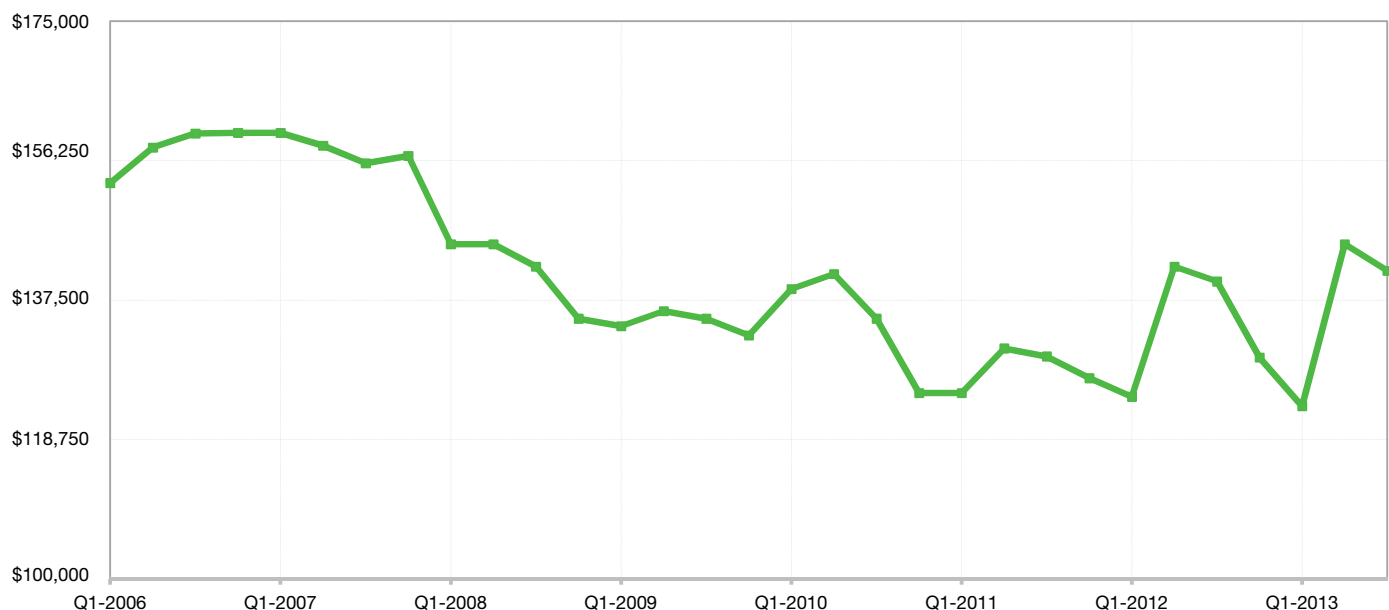
Q3-2013 1-Yr Chg

Median Sales Price	\$141,445	+ 1.0%
Average Sales Price	\$165,995	+ 4.7%
Pct. of Orig. Price Received	94.6%	+ 2.3%
Homes for Sale	732	- 11.4%
Closed Sales	432	+ 19.0%
Months Supply	6.4	- 17.7%
Days on Market	95	- 3.2%

### Market Activity



### Historical Median Sales Price for Cass County, MO



# Marketwatch Report

## Q3-2013



## Cass County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q3-2013	1-Yr Chg		Q3-2013	1-Yr Chg		Q3-2013	1-Yr Chg		Q3-2013	1-Yr Chg		Q3-2013	1-Yr Chg	
64012	\$110,000	↑	+ 3.9%	\$147,232	↑	+ 13.7%	97.2%	↑	+ 7.5%	97	↑	+ 7.7%	87	↑	+ 13.0%
64034	\$220,000	↑	+ 0.3%	\$313,758	↑	+ 22.3%	95.6%	↓	- 2.0%	77	↑	+ 18.4%	16	↓	- 23.8%
64078	\$147,000	↑	+ 17.0%	\$162,376	↑	+ 25.0%	94.6%	↑	+ 4.1%	86	↑	+ 26.8%	33	↑	+ 13.8%
64080	\$145,000	↓	- 9.9%	\$151,990	↓	- 9.2%	94.3%	↑	+ 2.5%	92	↓	- 14.9%	51	↑	+ 13.3%
64082	\$292,630	↑	+ 15.7%	\$275,504	↑	+ 5.2%	97.8%	↑	+ 1.1%	92	↓	- 3.6%	17	↓	- 10.5%
64083	\$160,250	↑	+ 8.3%	\$183,354	↑	+ 12.9%	94.6%	↑	+ 1.1%	100	↓	- 12.9%	140	↑	+ 33.3%
64090	\$0	--	--	\$0	--	--	0.0%	--	--	0	--	--	0	--	--
64147	\$0	--	--	\$0	--	--	0.0%	--	--	0	--	--	0	--	--
64701	\$125,000	↓	- 9.7%	\$130,854	↓	- 9.2%	93.7%	↑	+ 1.0%	98	↓	- 11.8%	50	↑	+ 35.1%
64725	\$92,375	↑	+ 32.0%	\$87,900	↑	+ 25.6%	87.6%	↑	+ 16.7%	176	↑	+ 198.0%	6	↑	+ 200.0%
64734	\$100,000	↓	- 35.5%	\$139,616	↓	- 13.1%	79.1%	↓	- 14.3%	93	↑	+ 48.6%	5	↑	+ 66.7%
64739	\$111,000	↓	- 30.0%	\$103,433	↓	- 34.7%	84.5%	↓	- 9.6%	112	↓	- 28.0%	3	↑	+ 50.0%
64742	\$72,250	↑	+ 26.8%	\$116,917	↑	+ 123.9%	82.4%	↑	+ 0.6%	118	↑	+ 26.6%	3	↓	- 25.0%
64743	\$125,500	↑	+ 120.1%	\$125,500	↑	+ 120.1%	96.7%	↑	+ 18.7%	90	↑	+ 31.6%	2	↑	+ 100.0%
64746	\$39,273	↑	+ 8.5%	\$72,636	↓	- 16.8%	98.4%	↑	+ 12.7%	53	↓	- 72.3%	4	↓	- 20.0%
64747	\$87,000	↓	- 13.6%	\$90,843	↓	- 29.8%	91.6%	↓	- 3.2%	68	↑	+ 39.7%	14	↑	+ 16.7%

# Marketwatch Report

## Q3-2013



## Clay County, MO

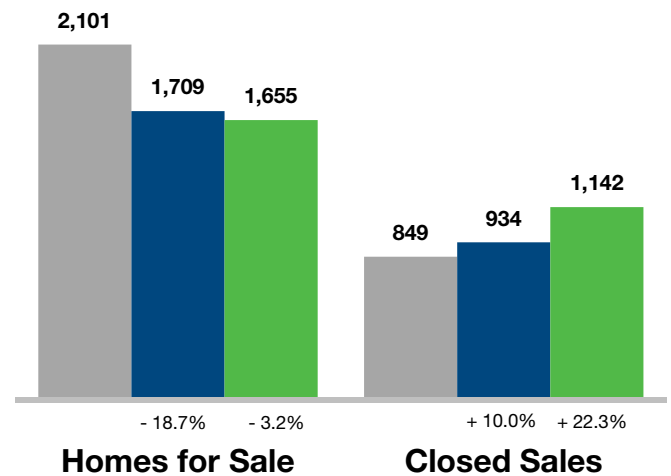
### Key Metrics

Q3-2013 1-Yr Chg

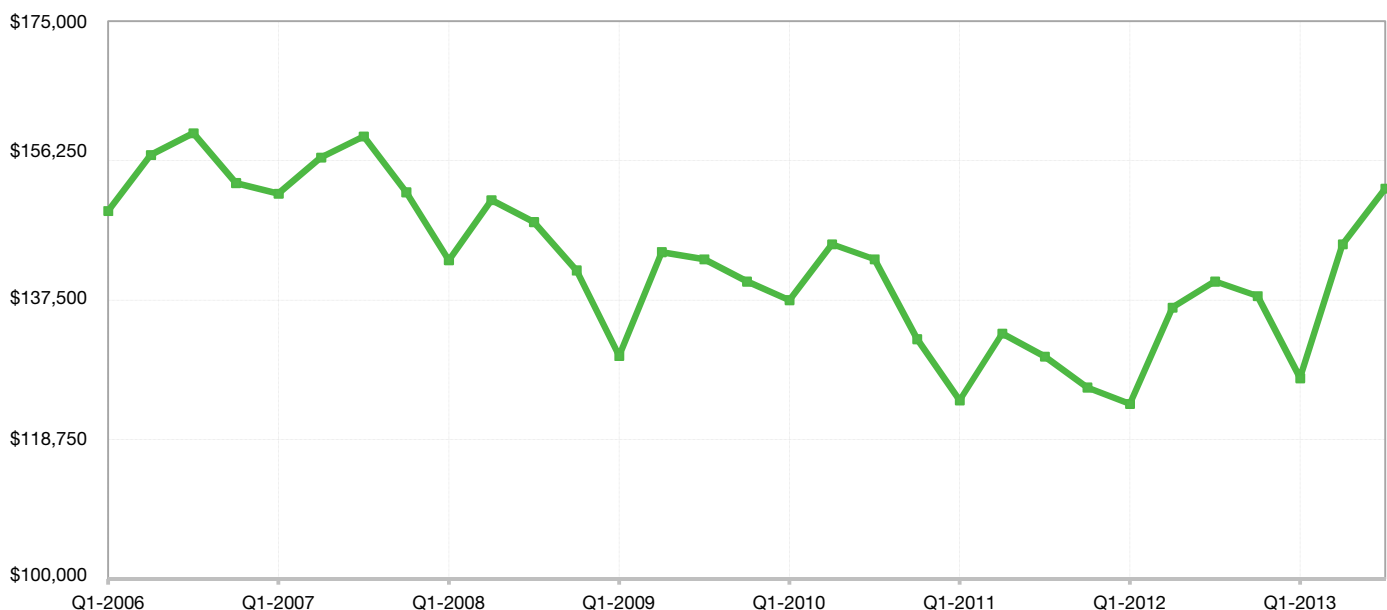
Median Sales Price	\$152,500	+ 8.9%
Average Sales Price	\$170,458	+ 8.5%
Pct. of Orig. Price Received	95.1%	+ 1.9%
Homes for Sale	1,655	- 3.2%
Closed Sales	1,142	+ 22.3%
Months Supply	5.4	- 9.9%
Days on Market	83	- 6.0%

### Market Activity

■ Q3-2011 ■ Q3-2012 ■ Q3-2013



### Historical Median Sales Price for Clay County, MO



# Marketwatch Report

## Q3-2013



## Clay County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
64024	\$96,500	↑ + 15.6%	\$105,934	↑ + 18.6%	94.5%	↑ + 9.8%	98	↓ - 12.5%	39	↑ + 8.3%
64048	\$185,000	↑ + 84.1%	\$210,023	↑ + 68.2%	90.5%	↓ - 4.6%	130	↑ + 35.7%	11	↑ + 37.5%
64060	\$195,000	↑ + 14.7%	\$215,561	↑ + 10.7%	95.8%	↑ + 1.9%	96	↑ + 27.5%	61	↑ + 22.0%
64062	\$124,000	↑ + 125.9%	\$124,000	↑ + 125.9%	95.8%	↑ + 22.6%	16	↓ - 71.7%	1	↓ - 50.0%
64068	\$160,000	↑ + 19.0%	\$173,286	↑ + 19.5%	95.0%	↑ + 1.4%	72	↓ - 2.0%	159	↑ + 13.6%
64069	\$0	--	\$0	--	0.0%	--	0	--	0	--
64072	\$0	--	\$0	--	0.0%	--	0	--	0	--
64073	\$0	--	\$0	--	0.0%	--	0	--	0	--
64077	\$108,900	--	\$108,900	--	78.8%	--	31	--	1	--
64089	\$179,950	↑ + 2.2%	\$218,872	↑ + 12.5%	95.1%	→ - 0.0%	102	↓ - 27.2%	66	↑ + 40.4%
64116	\$120,825	↑ + 46.5%	\$146,545	↑ + 27.0%	95.0%	↑ + 4.4%	67	↓ - 24.5%	60	↑ + 5.3%
64117	\$64,750	↓ - 5.5%	\$65,602	↓ - 11.0%	95.2%	↑ + 2.4%	82	↑ + 61.5%	44	↑ + 12.8%
64118	\$115,000	↑ + 11.7%	\$117,969	↑ + 10.9%	93.0%	↑ + 3.3%	79	↓ - 19.4%	162	↑ + 13.3%
64119	\$108,750	↑ + 20.8%	\$126,807	↑ + 15.7%	94.1%	↑ + 2.6%	78	↓ - 14.2%	151	↑ + 41.1%
64144	\$0	--	\$0	--	0.0%	--	0	--	0	--
64155	\$158,000	↓ - 1.2%	\$184,549	↑ + 6.3%	95.4%	↑ + 0.1%	71	↓ - 0.7%	151	↑ + 48.0%
64156	\$269,000	↑ + 7.0%	\$263,851	↑ + 6.2%	98.2%	↓ - 0.4%	95	↑ + 42.5%	42	↑ + 50.0%
64157	\$202,500	↓ - 9.3%	\$230,003	↓ - 4.8%	97.5%	↑ + 0.4%	101	↑ + 2.9%	162	↑ + 9.5%
64158	\$181,550	↑ + 2.0%	\$184,228	↓ - 2.7%	95.0%	↑ + 1.6%	82	↓ - 19.6%	28	↑ + 33.3%
64161	\$0	--	\$0	--	0.0%	--	0	--	0	--
64165	\$213,450	↑ + 1.7%	\$213,450	↑ + 1.7%	98.7%	↓ - 1.3%	149	↑ + 18.3%	2	↑ + 100.0%
64166	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64167	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64188	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

## Q3-2013



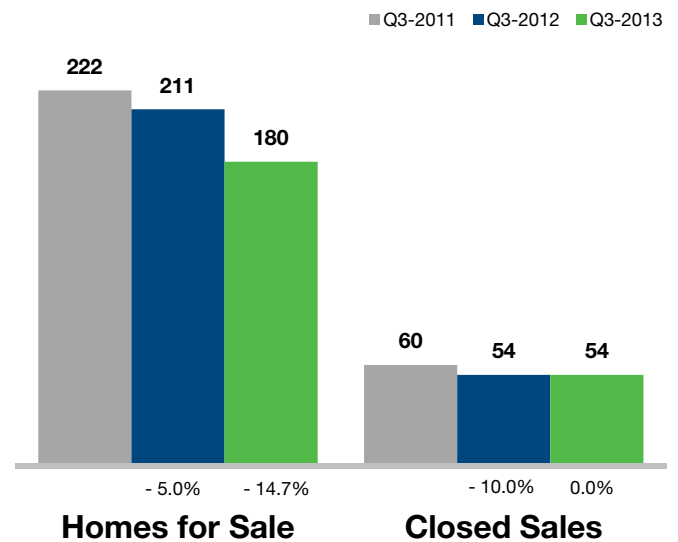
## Clinton County, MO

### Key Metrics

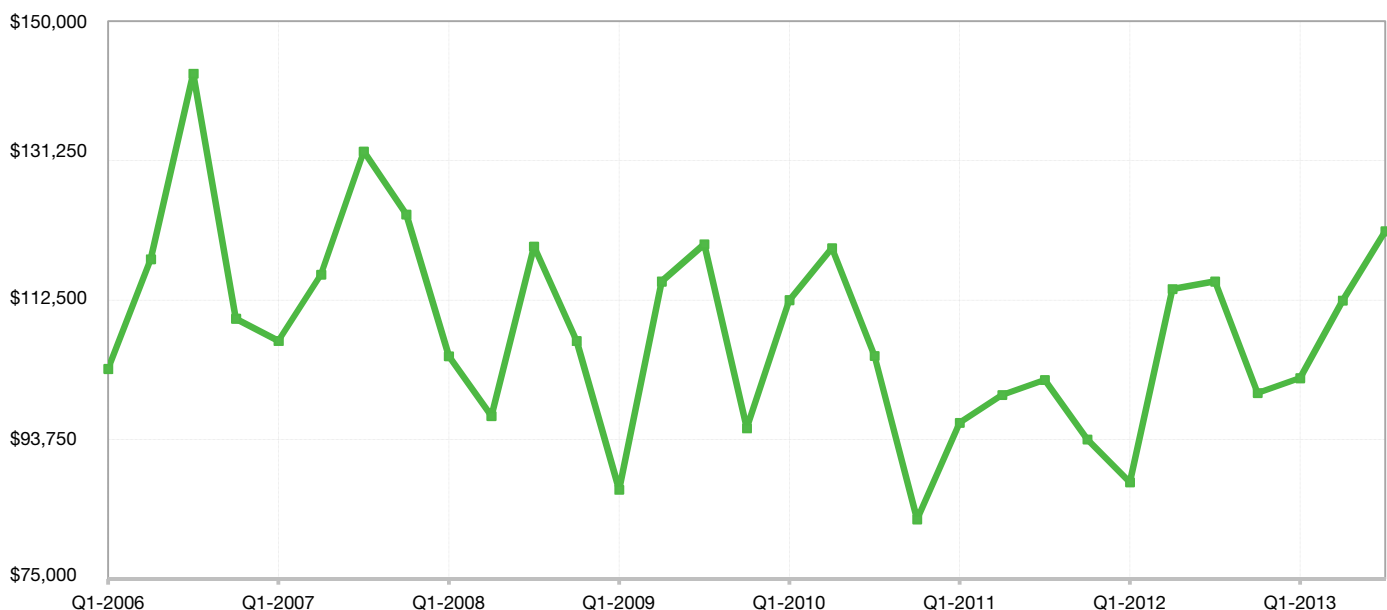
Q3-2013 1-Yr Chg

Median Sales Price	\$121,750	+ 5.9%
Average Sales Price	\$140,614	+ 18.5%
Pct. of Orig. Price Received	91.0%	+ 1.5%
Homes for Sale	180	- 14.7%
Closed Sales	54	0.0%
Months Supply	10.2	- 15.5%
Days on Market	103	- 28.1%

### Market Activity



### Historical Median Sales Price for Clinton County, MO





# Marketwatch Report

## Q3-2013



## Clinton County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
64062	\$260,000	--	\$239,833	--	95.6%	--	113	--	3	--
64429	\$59,000	↓ - 42.1%	\$72,985	↓ - 34.2%	92.3%	↑ + 3.7%	101	↓ - 47.3%	10	↓ - 50.0%
64454	\$101,500	↓ - 31.9%	\$102,375	↓ - 38.8%	94.9%	↑ + 9.0%	123	↓ - 32.3%	4	↓ - 20.0%
64465	\$89,000	↑ + 8.4%	\$108,340	↑ + 8.5%	90.7%	↑ + 2.5%	94	↓ - 3.9%	10	↓ - 16.7%
64474	\$0	--	\$0	--	0.0%	--	0	--	0	--
64477	\$158,000	↑ + 58.0%	\$160,625	↑ + 51.5%	90.1%	↓ - 0.8%	104	↓ - 39.5%	10	↑ + 42.9%
64490	\$0	--	\$0	--	0.0%	--	0	--	0	--
64492	\$165,000	↑ + 37.5%	\$160,167	↑ + 26.0%	87.1%	↓ - 4.3%	152	↑ + 133.3%	9	↑ + 28.6%
64493	\$269,500	--	\$269,500	--	95.9%	--	64	--	2	--

# Marketwatch Report

## Q3-2013

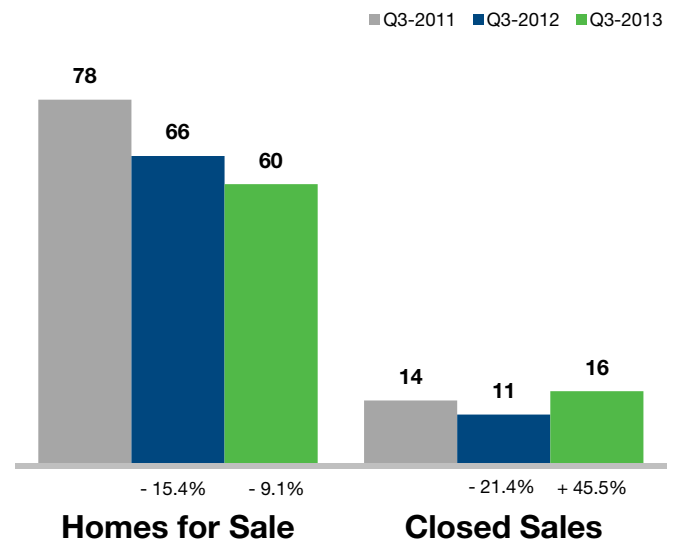


## Daviess County, MO

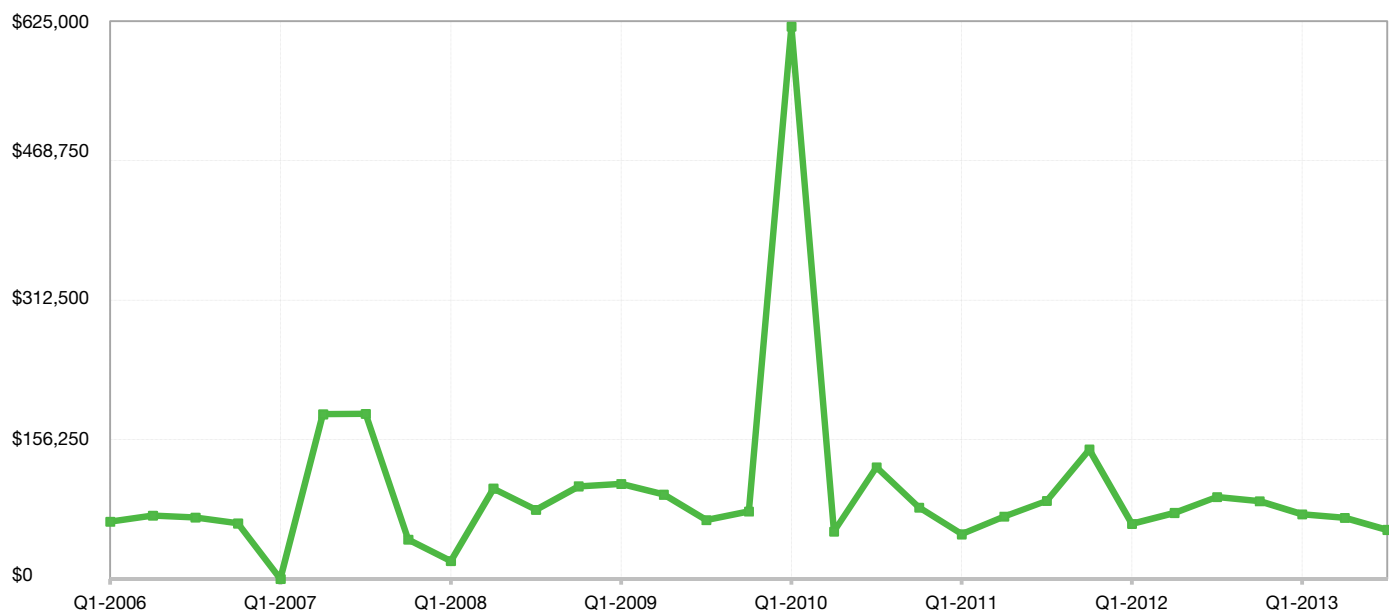
### Key Metrics

	Q3-2013	1-Yr Chg
Median Sales Price	\$55,000	- 40.1%
Average Sales Price	\$126,273	+ 0.5%
Pct. of Orig. Price Received	87.1%	- 2.2%
Homes for Sale	60	- 9.1%
Closed Sales	16	+ 45.5%
Months Supply	17.6	+ 6.4%
Days on Market	199	+ 30.2%

### Market Activity



### Historical Median Sales Price for Daviess County, MO



# Marketwatch Report

## Q3-2013



## Daviess County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
64497	\$0	--	\$0	--	0.0%	--	0	--	0	--
64620	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64625	\$0	--	\$0	--	0.0%	--	0	--	0	--
64636	\$0	--	\$0	--	0.0%	--	0	--	0	--
64640	\$80,000	↓ - 12.8%	\$140,769	↑ + 0.6%	88.9%	↓ - 0.8%	188	↑ + 17.7%	14	↑ + 75.0%
64642	\$0	--	\$0	--	0.0%	--	0	--	0	--
64644	\$0	--	\$0	--	0.0%	--	0	--	0	--
64647	\$0	--	\$0	--	0.0%	--	0	--	0	--
64648	\$32,050	--	\$32,050	--	65.1%	--	270	--	2	--
64649	\$0	--	\$0	--	0.0%	--	0	--	0	--
64654	\$0	--	\$0	--	0.0%	--	0	--	0	--
64657	\$0	--	\$0	--	0.0%	--	0	--	0	--
64670	\$0	--	\$0	--	0.0%	--	0	--	0	--
64689	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

## Q3-2013



## Dekalb County, MO

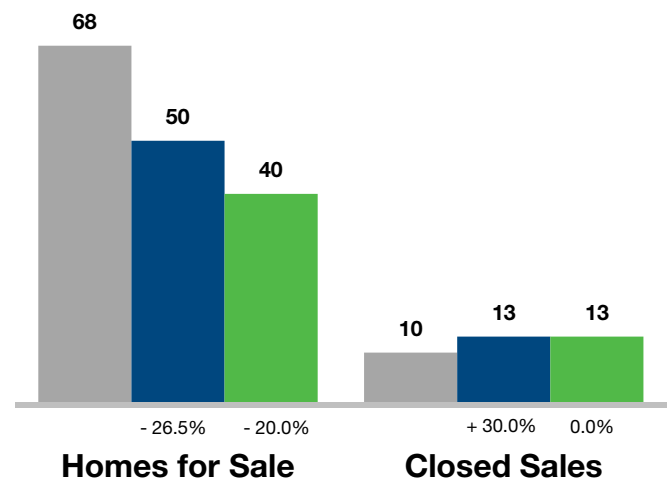
### Key Metrics

Q3-2013 1-Yr Chg

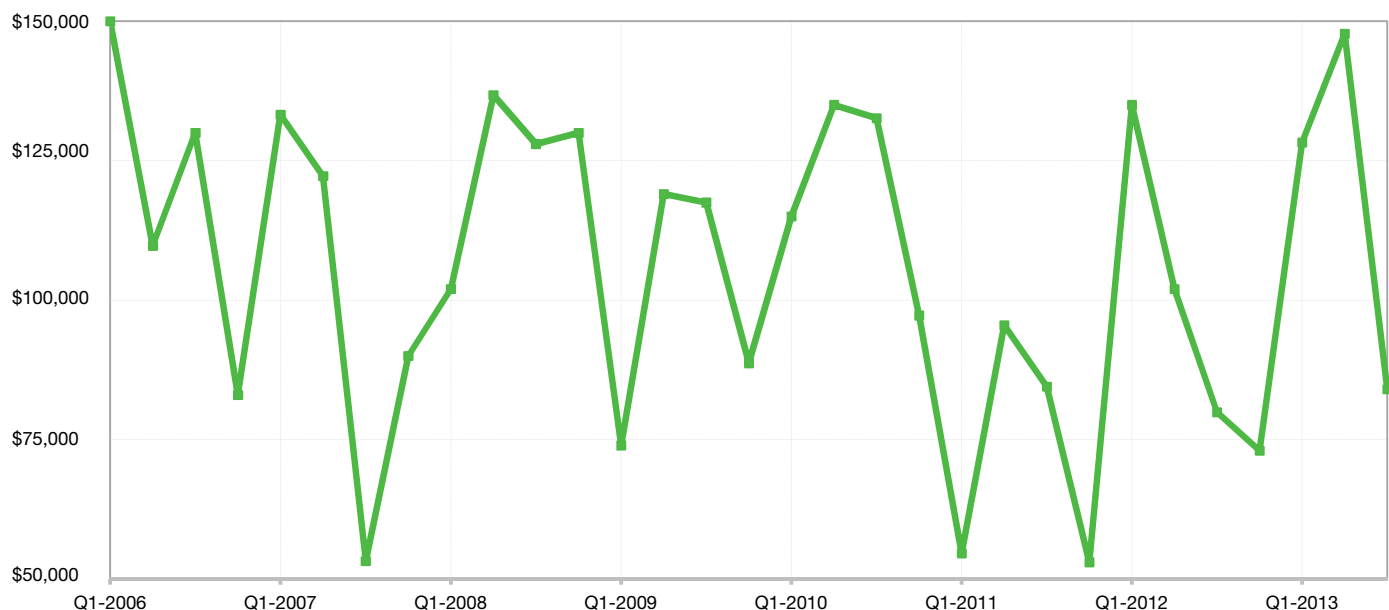
Median Sales Price	\$84,000	+ 5.1%
Average Sales Price	\$105,723	+ 1.5%
Pct. of Orig. Price Received	90.8%	+ 2.9%
Homes for Sale	40	- 20.0%
Closed Sales	13	0.0%
Months Supply	10.7	- 27.1%
Days on Market	113	- 28.4%

### Market Activity

■ Q3-2011 ■ Q3-2012 ■ Q3-2013



### Historical Median Sales Price for Dekalb County, MO



# Marketwatch Report

## Q3-2013



## Dekalb County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
64422	\$64,000	--	\$64,000	--	71.1%	--	150	--	1	--
64429	\$99,950	↑ + 17.6%	\$100,988	→ - 0.1%	94.6%	↑ + 5.0%	75	↓ - 47.2%	8	↑ + 60.0%
64430	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64463	\$0	--	\$0	--	0.0%	--	0	--	0	--
64469	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64474	\$93,000	--	\$93,000	--	93.8%	--	60	--	2	--
64490	\$158,250	↑ + 251.7%	\$158,250	↑ + 222.3%	82.3%	↓ - 5.8%	303	↑ + 108.5%	2	↓ - 33.3%
64494	\$0	--	\$0	--	0.0%	--	0	--	0	--
64497	\$0	--	\$0	--	0.0%	--	0	--	0	--
64670	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

## Q3-2013



## Henry County, MO

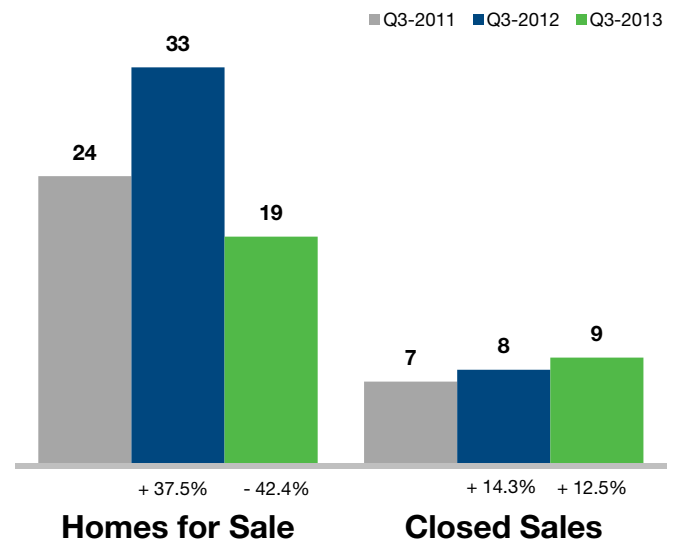
### Key Metrics

Q3-2013

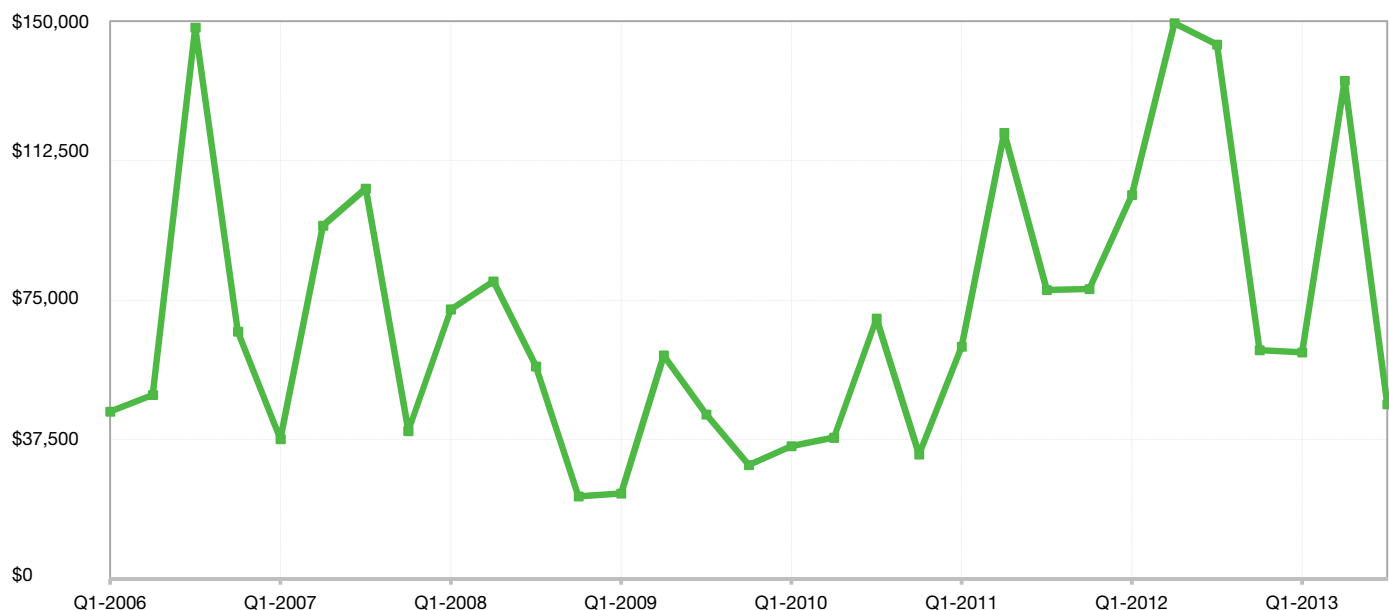
1-Yr Chg

Median Sales Price	\$47,000	- 67.3%
Average Sales Price	\$85,729	- 28.4%
Pct. of Orig. Price Received	77.2%	- 6.7%
Homes for Sale	19	- 42.4%
Closed Sales	9	+ 12.5%
Months Supply	6.7	- 52.3%
Days on Market	123	- 30.8%

### Market Activity



### Historical Median Sales Price for Henry County, MO



# Marketwatch Report

## Q3-2013



## Henry County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
64726	\$0	--	\$0	--	0.0%	--	0	--	0	--
64733	\$0	--	\$0	--	0.0%	--	0	--	0	--
64735	\$46,000	↓ - 68.0%	\$47,113	↓ - 60.7%	71.7%	↓ - 13.4%	75	↓ - 58.2%	5	↓ - 37.5%
64739	\$0	--	\$0	--	0.0%	--	0	--	0	--
64740	\$0	--	\$0	--	0.0%	--	0	--	0	--
64761	\$0	--	\$0	--	0.0%	--	0	--	0	--
64770	\$0	--	\$0	--	0.0%	--	0	--	0	--
64788	\$127,750	--	\$127,750	--	94.5%	--	75	--	2	--
65323	\$0	--	\$0	--	0.0%	--	0	--	0	--
65360	\$140,250	--	\$140,250	--	73.8%	--	295	--	2	--

# Marketwatch Report

## Q3-2013



## Jackson County, MO

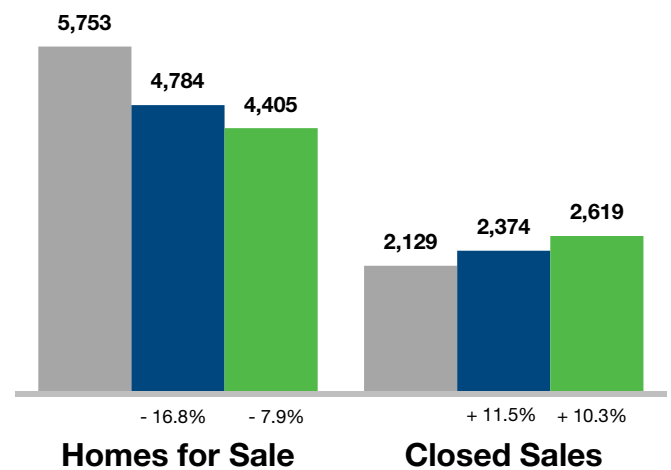
### Key Metrics

Q3-2013 1-Yr Chg

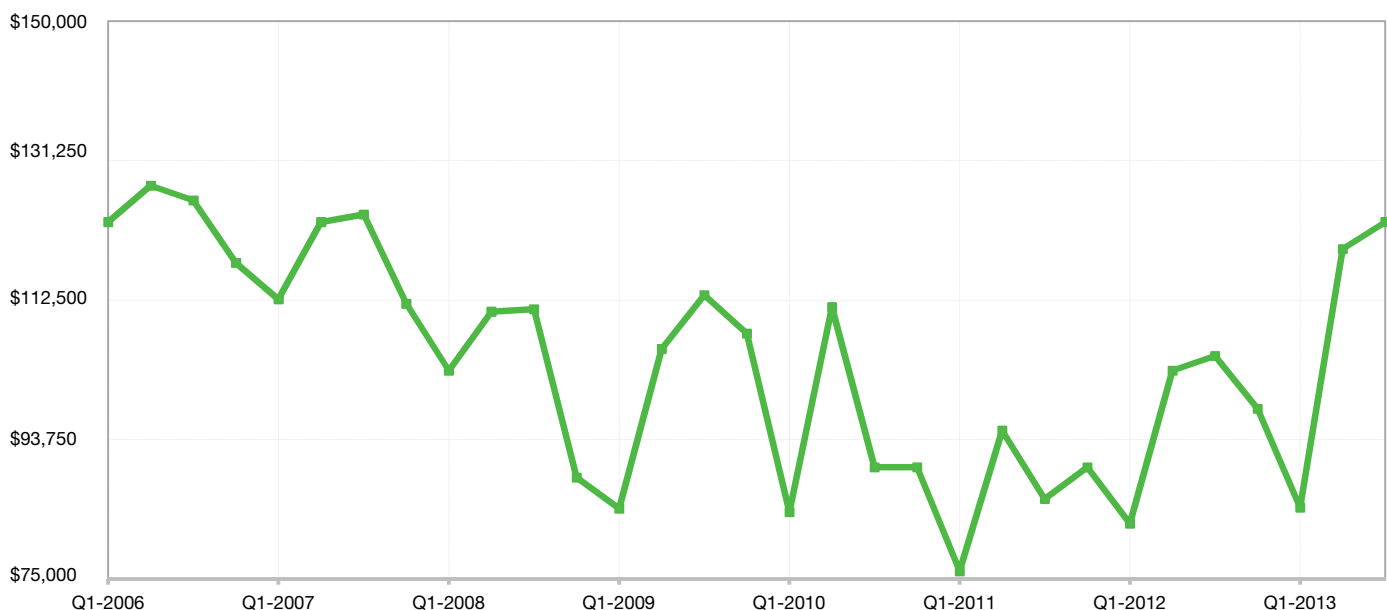
Median Sales Price	\$123,000	+ 17.1%
Average Sales Price	\$150,045	+ 16.7%
Pct. of Orig. Price Received	93.2%	+ 2.7%
Homes for Sale	4,405	- 7.9%
Closed Sales	2,619	+ 10.3%
Months Supply	5.8	- 13.7%
Days on Market	80	- 14.1%

### Market Activity

■ Q3-2011 ■ Q3-2012 ■ Q3-2013



### Historical Median Sales Price for Jackson County, MO





# Marketwatch Report

## Q3-2013



## Jackson County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
64002	\$0	--	\$0	--	0.0%	--	0	--	0	--
64013	\$0	--	\$0	--	0.0%	--	0	--	0	--
64014	\$126,000	↑ + 1.7%	\$147,659	↑ + 8.1%	95.8%	↑ + 2.3%	80	↓ - 2.0%	95	↓ - 5.0%
64015	\$134,900	↓ - 5.0%	\$159,274	↑ + 1.3%	94.8%	↑ + 3.6%	85	↓ - 24.8%	143	↑ + 26.5%
64016	\$116,000	↑ + 9.0%	\$125,619	↑ + 2.5%	99.0%	↑ + 9.1%	52	↓ - 44.0%	13	↓ - 7.1%
64029	\$163,000	↑ + 9.4%	\$176,982	↑ + 17.2%	95.5%	↓ - 0.6%	80	↑ + 0.2%	66	↓ - 9.6%
64030	\$83,000	↑ + 50.4%	\$86,887	↑ + 25.5%	94.8%	↑ + 4.8%	58	↓ - 14.3%	101	↑ + 16.1%
64034	\$151,559	↑ + 10.8%	\$173,071	↓ - 1.2%	95.6%	↑ + 0.6%	75	↓ - 15.1%	44	↑ + 69.2%
64050	\$40,500	↑ + 22.7%	\$59,207	↑ + 7.8%	91.7%	↑ + 7.1%	74	↓ - 37.9%	62	↑ + 8.8%
64051	\$0	--	\$0	--	0.0%	--	0	--	0	--
64052	\$38,500	↑ + 28.3%	\$49,553	↑ + 16.1%	88.2%	↑ + 2.9%	81	↑ + 3.6%	80	↑ + 11.1%
64053	\$21,300	↓ - 7.4%	\$21,820	↓ - 42.1%	87.7%	↑ + 6.1%	74	↓ - 30.0%	10	↓ - 65.5%
64054	\$42,000	↑ + 97.6%	\$43,050	↑ + 0.9%	84.6%	↓ - 3.3%	129	↑ + 22.2%	13	↓ - 27.8%
64055	\$87,000	↑ + 0.1%	\$96,217	↑ + 6.5%	92.6%	↑ + 3.6%	77	↓ - 25.6%	148	↑ + 41.0%
64056	\$85,500	↑ + 3.0%	\$95,718	↑ + 12.8%	91.0%	↑ + 1.5%	96	↑ + 7.8%	66	↑ + 29.4%
64057	\$122,500	↓ - 17.5%	\$121,894	↓ - 17.1%	92.1%	↑ + 0.9%	111	↓ - 3.7%	45	↑ + 9.8%
64058	\$79,900	↑ + 23.4%	\$86,785	↑ + 10.1%	92.4%	↑ + 2.8%	78	↓ - 8.3%	27	↑ + 22.7%
64061	\$0	--	\$0	--	0.0%	--	0	--	0	--
64063	\$140,500	↑ + 22.2%	\$158,176	↑ + 22.8%	95.0%	↑ + 1.6%	80	↓ - 0.4%	111	↑ + 44.2%
64064	\$193,450	↑ + 0.2%	\$223,284	↓ - 1.6%	95.2%	↑ + 2.2%	107	↓ - 18.9%	114	↑ + 16.3%
64065	\$0	--	\$0	--	0.0%	--	0	--	0	--
64066	\$0	--	\$0	--	0.0%	--	0	--	0	--
64070	\$134,900	↓ - 20.9%	\$150,458	↓ - 10.3%	92.8%	↓ - 1.4%	93	↓ - 10.4%	20	↑ + 150.0%
64075	\$109,900	↓ - 6.9%	\$109,531	↓ - 22.6%	92.6%	↑ + 2.5%	83	↓ - 20.7%	49	↑ + 58.1%
64080	\$0	--	\$0	--	0.0%	--	0	--	0	--
64081	\$193,000	↑ + 7.8%	\$207,018	↑ + 5.2%	96.4%	↑ + 1.6%	64	↓ - 17.7%	109	↑ + 43.4%
64082	\$225,500	↑ + 1.4%	\$223,909	↓ - 1.5%	96.0%	↓ - 0.1%	84	↓ - 19.8%	90	↑ + 7.1%
64086	\$176,000	↑ + 13.9%	\$245,075	↑ + 21.1%	96.3%	↑ + 2.3%	91	↑ + 2.2%	110	↑ + 5.8%
64088	\$101,000	↑ + 61.6%	\$137,333	↑ + 119.7%	92.8%	↑ + 18.9%	28	↓ - 58.3%	3	↑ + 50.0%
64101	\$0	--	\$0	--	0.0%	--	0	--	0	--
64102	\$0	--	\$0	--	0.0%	--	0	--	0	--
64105	\$174,000	↑ + 17.6%	\$180,536	↓ - 9.5%	93.8%	↑ + 2.7%	98	↓ - 36.9%	11	→ 0.0%
64106	\$167,500	↓ - 0.9%	\$194,780	↑ + 8.7%	94.0%	↑ + 0.8%	109	↓ - 12.2%	19	↑ + 11.8%
64108	\$217,500	↑ + 3.6%	\$219,622	↓ - 15.2%	88.9%	↓ - 2.3%	122	↓ - 31.8%	22	↑ + 4.8%
64109	\$150,000	↑ + 361.5%	\$160,555	↑ + 37.3%	87.0%	↑ + 4.9%	87	↓ - 9.9%	14	↓ - 17.6%
64110	\$144,500	↑ + 31.4%	\$165,308	↑ + 32.3%	92.4%	↓ - 2.2%	45	↓ - 43.7%	46	↓ - 9.8%
64111	\$132,000	↑ + 1.6%	\$163,478	↑ + 19.5%	93.4%	↑ + 1.8%	79	↓ - 19.2%	55	↑ + 5.8%
64112	\$258,500	↓ - 24.5%	\$394,166	↓ - 8.9%	89.9%	↓ - 1.2%	107	↓ - 27.9%	72	↑ + 94.6%
64113	\$335,000	↑ + 29.6%	\$396,563	↑ + 24.0%	95.8%	↑ + 1.5%	52	↓ - 22.0%	97	↑ + 1.0%
64114	\$139,700	↑ + 16.9%	\$146,235	↑ + 24.0%	95.1%	↑ + 2.7%	65	↓ - 26.8%	168	↑ + 41.2%
64120	\$15,000	--	\$15,000	--	65.5%	--	23	--	1	--
64121	\$0	--	\$0	--	0.0%	--	0	--	0	--
64123	\$31,000	↑ + 29.2%	\$48,093	↑ + 11.5%	85.9%	→ - 0.1%	106	↑ + 78.2%	22	↓ - 18.5%

# Marketwatch Report

## Q3-2013



## Jackson County ZIP Codes Cont.

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
64124	\$19,500	↑ + 28.3%	\$29,861	↑ + 4.3%	84.6%	↓ - 9.2%	53	↓ - 48.0%	20	↓ - 4.8%
64125	\$15,250	↑ + 146.0%	\$17,525	↑ + 182.7%	97.2%	↓ - 18.4%	15	↑ + 117.9%	4	↑ + 300.0%
64126	\$20,000	↑ + 177.8%	\$22,014	↑ + 103.4%	79.3%	↑ + 19.3%	44	↓ - 47.7%	7	→ 0.0%
64127	\$14,100	↑ + 41.0%	\$19,561	↓ - 17.5%	88.4%	↑ + 7.7%	63	↓ - 39.7%	16	↓ - 42.9%
64128	\$15,000	↑ + 32.2%	\$13,005	↓ - 4.5%	78.3%	↓ - 5.3%	116	↑ + 53.7%	11	↓ - 68.6%
64129	\$32,000	↑ + 48.8%	\$38,230	↑ + 6.4%	93.2%	↑ + 0.3%	82	↓ - 17.7%	16	↓ - 11.1%
64130	\$12,600	↓ - 10.0%	\$18,276	↑ + 1.2%	83.9%	↑ + 4.5%	87	↑ + 43.2%	50	↓ - 24.2%
64131	\$134,000	↑ + 9.4%	\$127,054	↑ + 12.4%	94.7%	↑ + 4.9%	61	↓ - 33.8%	77	↑ + 10.0%
64132	\$15,506	↓ - 31.7%	\$18,562	↓ - 35.8%	89.7%	↑ + 5.7%	80	↓ - 12.4%	17	↓ - 41.4%
64133	\$69,000	↑ + 15.0%	\$79,967	↑ + 19.1%	90.4%	↑ + 1.9%	93	↓ - 1.2%	137	↑ + 28.0%
64134	\$37,150	↑ + 48.0%	\$47,854	↑ + 26.5%	91.6%	↑ + 2.0%	69	↑ + 4.2%	64	↓ - 29.7%
64136	\$160,000	↑ + 77.8%	\$154,367	↑ + 61.5%	89.7%	↓ - 0.8%	106	↓ - 3.1%	3	→ 0.0%
64137	\$64,500	↑ + 0.7%	\$64,591	↓ - 9.2%	88.7%	↓ - 1.7%	96	↑ + 11.4%	21	↓ - 43.2%
64138	\$67,000	↑ + 34.0%	\$80,739	↑ + 17.6%	92.4%	↑ + 8.7%	96	↓ - 15.8%	73	↓ - 8.8%
64139	\$260,000	↑ + 6.1%	\$302,011	↑ + 25.0%	93.5%	↓ - 0.8%	68	↓ - 56.4%	9	↑ + 50.0%
64141	\$0	--	\$0	--	0.0%	--	0	--	0	--
64145	\$214,500	↑ + 15.9%	\$198,861	↑ + 7.4%	93.7%	↑ + 1.7%	56	↓ - 27.6%	31	↑ + 14.8%
64146	\$122,500	↑ + 14.5%	\$129,516	↑ + 14.8%	93.3%	↑ + 4.9%	86	↓ - 13.1%	16	↑ + 60.0%
64147	\$0	--	\$0	--	0.0%	--	0	--	0	--
64148	\$0	--	\$0	--	0.0%	--	0	--	0	--
64149	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64170	\$0	--	\$0	--	0.0%	--	0	--	0	--
64171	\$0	--	\$0	--	0.0%	--	0	--	0	--
64179	\$0	--	\$0	--	0.0%	--	0	--	0	--
64180	\$0	--	\$0	--	0.0%	--	0	--	0	--
64184	\$0	--	\$0	--	0.0%	--	0	--	0	--
64187	\$0	--	\$0	--	0.0%	--	0	--	0	--
64191	\$0	--	\$0	--	0.0%	--	0	--	0	--
64196	\$0	--	\$0	--	0.0%	--	0	--	0	--
64197	\$0	--	\$0	--	0.0%	--	0	--	0	--
64198	\$0	--	\$0	--	0.0%	--	0	--	0	--
64199	\$0	--	\$0	--	0.0%	--	0	--	0	--
64733	\$0	--	\$0	--	0.0%	--	0	--	0	--
64999	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

## Q3-2013



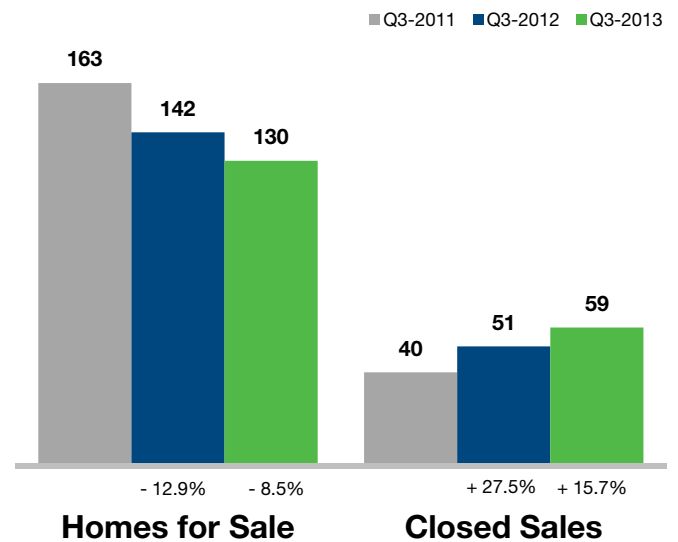
## Johnson County, MO

### Key Metrics

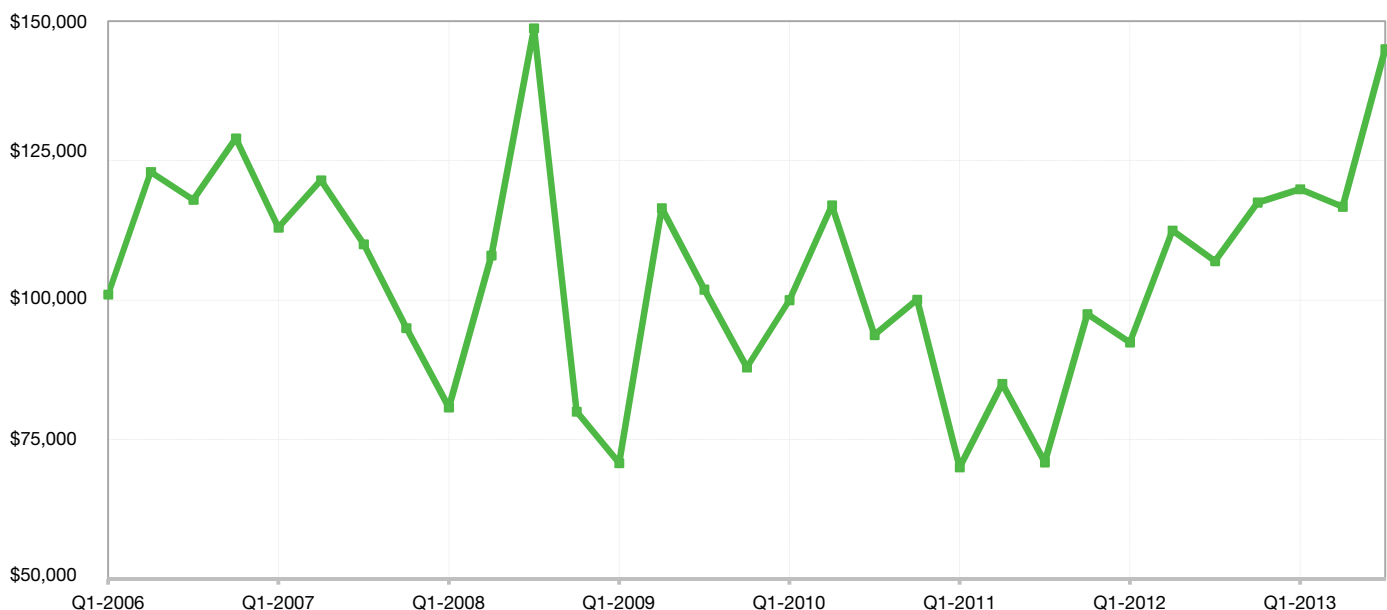
Q3-2013 1-Yr Chg

Median Sales Price	\$145,000	+ 35.5%
Average Sales Price	\$153,938	+ 21.3%
Pct. of Orig. Price Received	92.4%	+ 3.2%
Homes for Sale	130	- 8.5%
Closed Sales	59	+ 15.7%
Months Supply	8.1	- 13.7%
Days on Market	99	- 13.4%

### Market Activity



### Historical Median Sales Price for Johnson County, MO



# Marketwatch Report

## Q3-2013



## Johnson, MO County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
64011	\$206,250	↑ + 82.2%	\$206,250	↑ + 82.2%	89.7%	↑ + 4.5%	65	↑ + 50.0%	2	→ 0.0%
64019	\$187,500	↑ + 63.0%	\$187,500	↑ + 63.0%	98.8%	↑ + 11.7%	47	↓ - 19.8%	2	↑ + 100.0%
64020	\$0	--	\$0	--	0.0%	--	0	--	0	--
64040	\$106,000	↑ + 8.8%	\$116,818	→ + 0.1%	93.1%	↑ + 0.6%	128	↑ + 27.0%	22	↑ + 57.1%
64061	\$172,900	↑ + 64.3%	\$146,356	↑ + 11.2%	87.0%	↓ - 1.1%	104	↓ - 6.5%	10	↓ - 16.7%
64070	\$192,000	↓ - 10.7%	\$192,000	↓ - 10.7%	98.5%	↑ + 14.5%	90	↓ - 41.6%	1	→ 0.0%
64093	\$152,000	↑ + 60.0%	\$167,785	↑ + 42.5%	93.7%	↑ + 7.9%	79	↓ - 19.5%	15	↑ + 15.4%
64733	\$0	--	\$0	--	0.0%	--	0	--	0	--
64761	\$242,000	--	\$242,000	--	93.4%	--	89	--	1	--
65305	\$0	--	\$0	--	0.0%	--	0	--	0	--
65336	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
65360	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

## Q3-2013



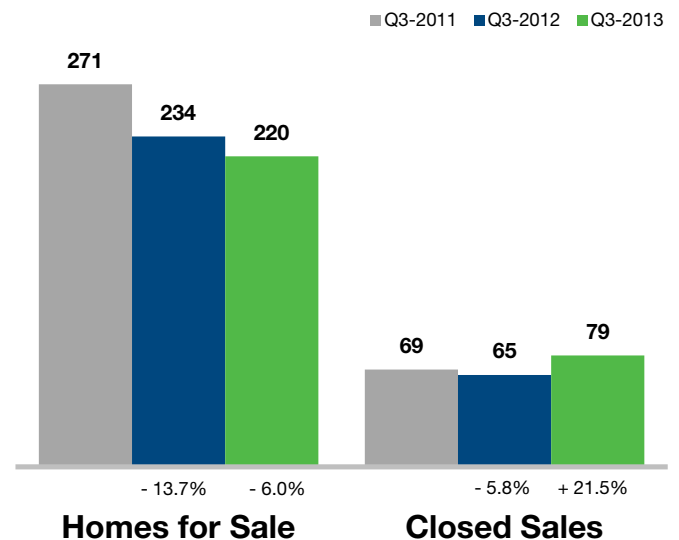
## Lafayette County, MO

### Key Metrics

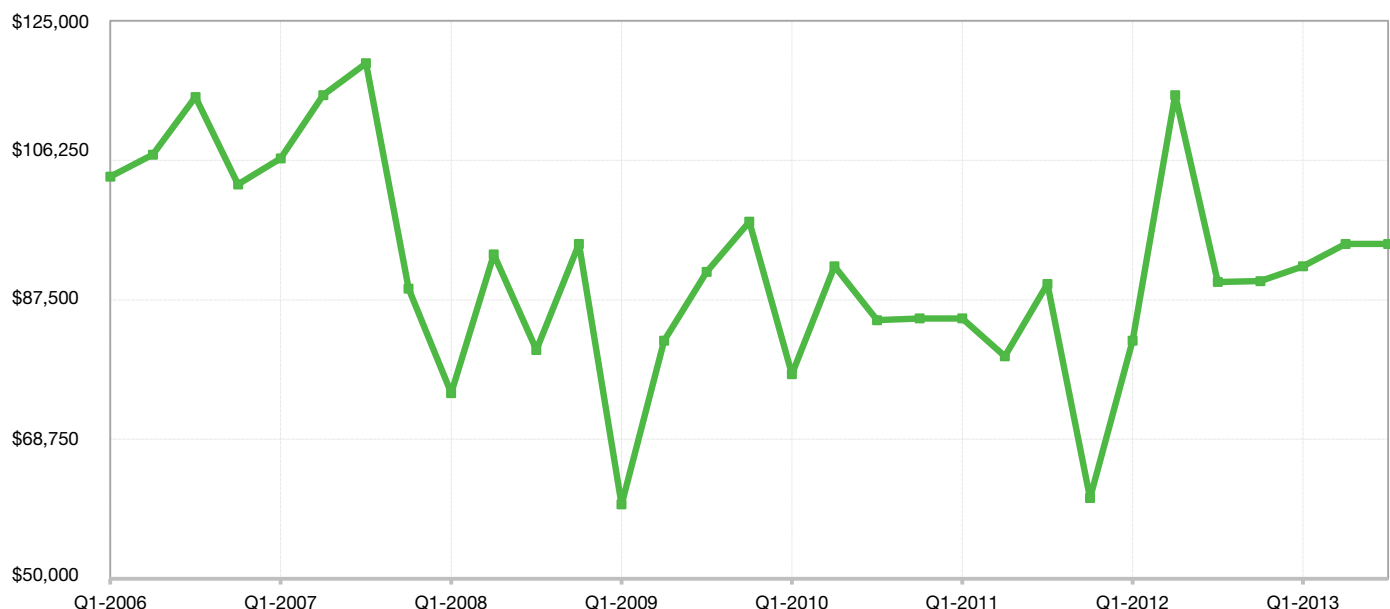
Q3-2013 1-Yr Chg

Median Sales Price	\$95,000	+ 5.7%
Average Sales Price	\$109,159	+ 6.1%
Pct. of Orig. Price Received	93.0%	+ 4.8%
Homes for Sale	220	- 6.0%
Closed Sales	79	+ 21.5%
Months Supply	9.5	- 15.1%
Days on Market	125	+ 20.1%

### Market Activity



### Historical Median Sales Price for Lafayette County, MO



# Marketwatch Report

## Q3-2013



## Lafayette County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
64001	\$31,000	↓ - 52.3%	\$31,000	↓ - 52.3%	75.6%	↑ + 9.4%	111	↑ + 21.3%	1	↓ - 50.0%
64011	\$154,500	↑ + 69.8%	\$188,575	↑ + 107.2%	94.0%	↑ + 21.8%	90	↓ - 33.3%	8	↑ + 300.0%
64020	\$74,425	↑ + 112.6%	\$70,606	↑ + 35.3%	90.5%	↑ + 6.4%	170	↓ - 18.3%	8	↑ + 60.0%
64021	\$55,500	--	\$51,800	--	97.0%	--	27	--	3	--
64022	\$0	--	\$0	--	0.0%	--	0	--	0	--
64037	\$70,000	↓ - 36.1%	\$101,894	↓ - 14.8%	92.4%	↑ + 5.3%	117	↑ + 31.4%	17	↑ + 88.9%
64067	\$83,500	↓ - 5.1%	\$99,416	↑ + 11.5%	93.7%	↑ + 12.5%	115	↓ - 27.4%	18	↑ + 80.0%
64071	\$0	--	\$0	--	0.0%	--	0	--	0	--
64074	\$25,000	↓ - 73.3%	\$25,000	↓ - 73.3%	55.6%	↓ - 47.1%	611	↑ + 1,671.0%	1	↓ - 50.0%
64075	\$182,500	↑ + 18.5%	\$182,500	↑ + 18.5%	100.2%	↓ - 5.8%	25	↓ - 25.4%	1	↓ - 50.0%
64076	\$131,950	↑ + 26.9%	\$123,033	↑ + 6.6%	96.3%	↑ + 6.7%	117	↑ + 30.9%	18	↓ - 30.8%
64096	\$183,000	↑ + 408.3%	\$183,000	↑ + 408.3%	97.3%	↑ + 7.9%	7	↓ - 74.1%	1	→ 0.0%
64097	\$72,000	↑ + 23.6%	\$78,983	↓ - 22.8%	86.5%	↓ - 7.9%	258	↑ + 302.1%	3	↓ - 50.0%
65321	\$0	--	\$0	--	0.0%	--	0	--	0	--
65327	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

## Q3-2013



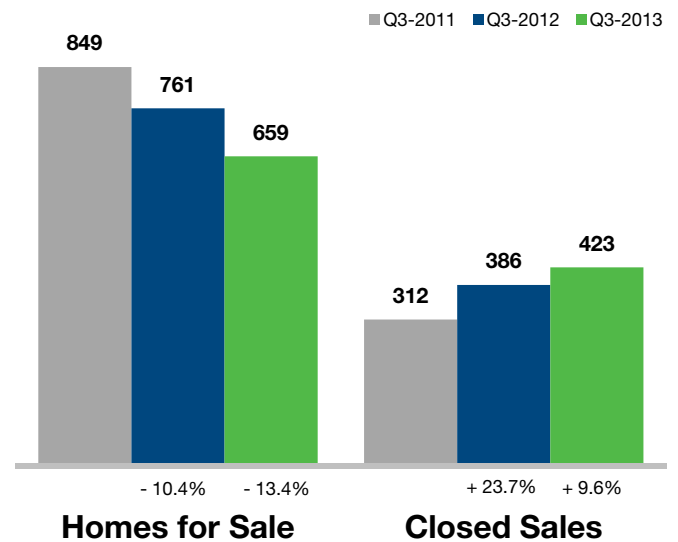
## Platte County, MO

### Key Metrics

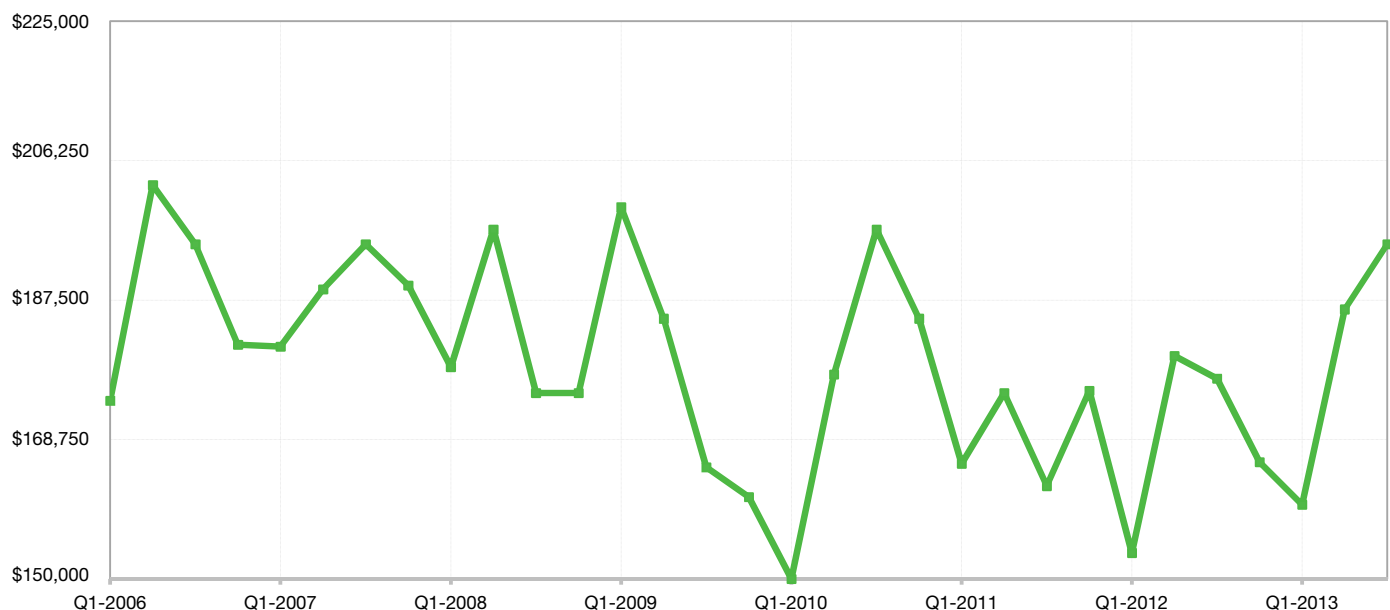
Q3-2013 1-Yr Chg

Median Sales Price	\$195,000	+ 10.2%
Average Sales Price	\$226,449	+ 8.6%
Pct. of Orig. Price Received	95.6%	+ 2.1%
Homes for Sale	659	- 13.4%
Closed Sales	423	+ 9.6%
Months Supply	5.3	- 19.0%
Days on Market	84	- 14.6%

### Market Activity



### Historical Median Sales Price for Platte County, MO



# Marketwatch Report

## Q3-2013



## Platte County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
64018	\$109,000	↓ - 24.7%	\$100,300	↓ - 25.2%	81.4%	↓ - 8.8%	78	↑ + 20.9%	3	↓ - 25.0%
64028	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64079	\$222,400	↑ + 21.6%	\$221,849	↑ + 14.6%	96.8%	↑ + 2.0%	81	↓ - 10.0%	71	↑ + 6.0%
64092	\$0	--	\$0	--	0.0%	--	0	--	0	--
64098	\$142,500	↑ + 23.9%	\$136,075	↓ - 18.0%	90.4%	↑ + 1.5%	122	↓ - 24.7%	4	↓ - 55.6%
64150	\$178,500	↑ + 151.4%	\$234,257	↑ + 229.9%	97.8%	↑ + 15.7%	51	↓ - 41.7%	9	↑ + 800.0%
64151	\$169,500	↑ + 3.1%	\$179,798	↓ - 2.5%	95.5%	↑ + 3.2%	83	↓ - 19.1%	87	↓ - 14.7%
64152	\$235,900	↑ + 12.3%	\$273,287	↑ + 9.1%	95.2%	↑ + 2.0%	96	↓ - 3.2%	145	↑ + 21.8%
64153	\$167,250	↑ + 3.1%	\$181,232	↑ + 3.2%	95.3%	↓ - 0.5%	63	↓ - 9.2%	24	↑ + 9.1%
64154	\$226,000	↑ + 13.1%	\$244,555	↑ + 22.0%	97.3%	↑ + 1.8%	66	↓ - 18.2%	57	↑ + 46.2%
64163	\$84,900	↓ - 68.9%	\$156,633	↓ - 42.6%	100.7%	↑ + 19.9%	73	↓ - 68.3%	3	↑ + 200.0%
64164	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64168	\$0	--	\$0	--	0.0%	--	0	--	0	--
64190	\$0	--	\$0	--	0.0%	--	0	--	0	--
64195	\$0	--	\$0	--	0.0%	--	0	--	0	--
64439	\$76,250	↓ - 15.3%	\$93,683	↓ - 8.4%	91.7%	↓ - 14.6%	75	↓ - 65.7%	6	↑ + 50.0%
64444	\$138,000	↑ + 18.7%	\$151,440	↑ + 30.3%	91.8%	↑ + 6.0%	177	↑ + 200.7%	5	↑ + 150.0%
64484	\$95,000	--	\$95,000	--	79.2%	--	210	--	1	--



# Marketwatch Report

## Q3-2013



## Ray County, MO

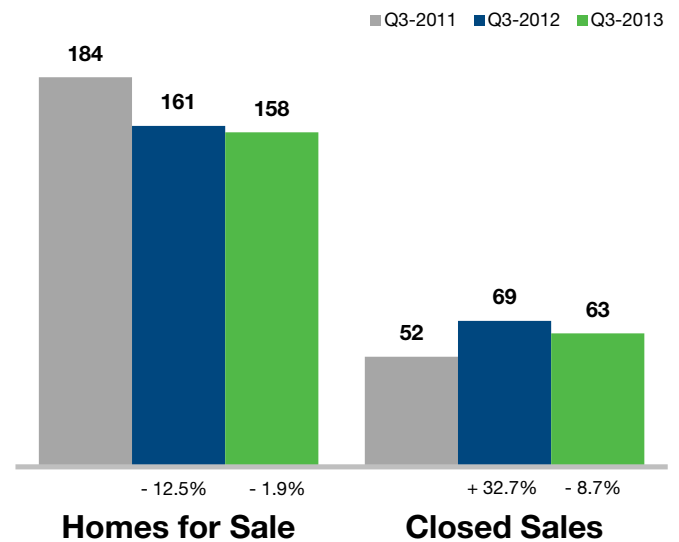
### Key Metrics

Q3-2013

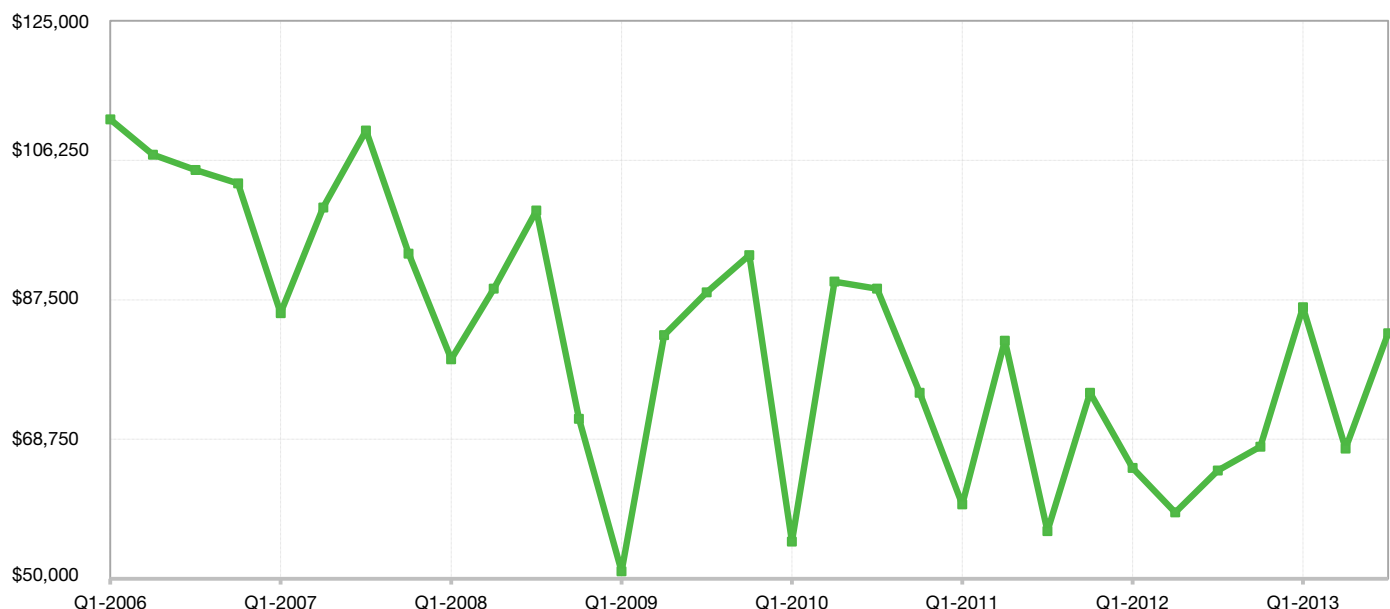
1-Yr Chg

Median Sales Price	\$83,001	+ 28.6%
Average Sales Price	\$97,523	+ 23.0%
Pct. of Orig. Price Received	91.8%	+ 1.7%
Homes for Sale	158	- 1.9%
Closed Sales	63	- 8.7%
Months Supply	8.0	- 0.6%
Days on Market	82	- 1.8%

### Market Activity



### Historical Median Sales Price for Ray County, MO



# Marketwatch Report

## Q3-2013



## Ray County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
64017	\$0	--	\$0	--	0.0%	--	0	--	0	--
64024	\$90,000	↑ + 39.4%	\$112,225	↑ + 52.2%	100.2%	↑ + 16.7%	32	↓ - 46.0%	9	↓ - 25.0%
64035	\$19,999	↓ - 60.8%	\$19,999	↓ - 64.1%	100.0%	↑ + 17.7%	25	↓ - 74.9%	1	↓ - 80.0%
64036	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64062	\$102,250	↑ + 23.9%	\$119,029	↑ + 16.4%	93.7%	↑ + 3.5%	84	↓ - 11.8%	12	↓ - 7.7%
64077	\$139,500	↑ + 358.8%	\$139,500	↑ + 137.6%	80.3%	↓ - 20.6%	117	↑ + 86.3%	2	↓ - 60.0%
64084	\$103,700	↓ - 14.6%	\$91,465	↓ - 21.3%	93.7%	↑ + 11.7%	136	↑ + 65.5%	4	→ 0.0%
64085	\$71,450	↑ + 22.8%	\$87,100	↑ + 16.6%	89.4%	↓ - 0.6%	90	↓ - 4.0%	32	↑ + 18.5%
64624	\$0	--	\$0	--	0.0%	--	0	--	0	--
64637	\$0	--	\$0	--	0.0%	--	0	--	0	--
64668	\$0	--	\$0	--	0.0%	--	0	--	0	--
64671	\$118,750	↑ + 485.0%	\$118,750	↑ + 485.0%	91.1%	↓ - 41.7%	72	↑ + 1,330.0%	2	↑ + 100.0%

# Marketwatch Report

## Q3-2013



## St. Clair County, MO

### Key Metrics

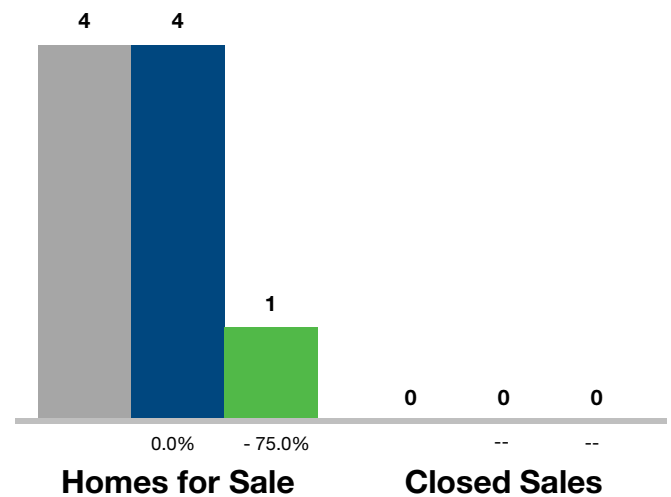
Q3-2013

1-Yr Chg

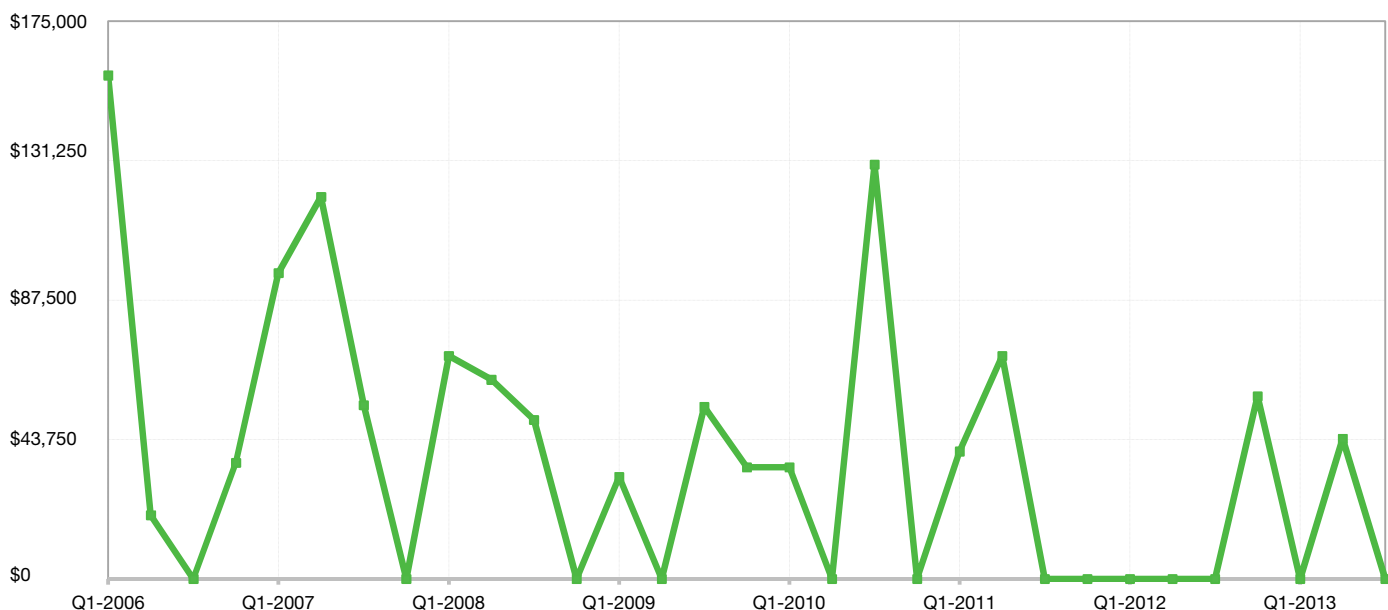
Median Sales Price	\$0	--
Average Sales Price	\$0	--
Pct. of Orig. Price Received	0.0%	--
Homes for Sale	1	- 75.0%
Closed Sales	0	--
Months Supply	1.0	--
Days on Market	0	--

### Market Activity

■ Q3-2011 ■ Q3-2012 ■ Q3-2013



### Historical Median Sales Price for St. Clair County, MO



# Marketwatch Report

## Q3-2013



## St. Clair County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
64724	\$0	--	\$0	--	0.0%	--	0	--	0	--
64738	\$0	--	\$0	--	0.0%	--	0	--	0	--
64740	\$0	--	\$0	--	0.0%	--	0	--	0	--
64744	\$0	--	\$0	--	0.0%	--	0	--	0	--
64763	\$0	--	\$0	--	0.0%	--	0	--	0	--
64776	\$0	--	\$0	--	0.0%	--	0	--	0	--
64780	\$0	--	\$0	--	0.0%	--	0	--	0	--
64781	\$0	--	\$0	--	0.0%	--	0	--	0	--
64783	\$0	--	\$0	--	0.0%	--	0	--	0	--
65735	\$0	--	\$0	--	0.0%	--	0	--	0	--
65774	\$0	--	\$0	--	0.0%	--	0	--	0	--