Q3-2014

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

### **Counties**

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|                        |    |  |

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# **All Counties Overview**

|                        | Modien-C  | oloo Dries       | Avorene   | Coloo Brico      | Dot of Orim  | Duice         | n Donoived | Dove    | a Market         | Class   | l Color           |
|------------------------|-----------|------------------|-----------|------------------|--------------|---------------|------------|---------|------------------|---------|-------------------|
|                        | Median S  | ales Price       |           | Sales Price      | Pct. of Orig |               |            |         | n Market         |         | I Sales           |
|                        | Q3-2014   | 1-Yr Chg         | Q3-2014   | 1-Yr Chg         | Q3-2014      |               | 1-Yr Chg   | Q3-2014 | 1-Yr Chg         | Q3-2014 | 1-Yr Chg          |
| Atchison County, KS    | \$90,250  | <b>+</b> 12.5%   | \$104,620 | + 5.7%           | 88.0%        | 1             | + 0.3%     | 127     | + 0.5%           | 27      | - 30.8%           |
| Bourbon County, KS     | \$32,500  | <b>+</b> 63.3%   | \$80,682  | <b>+</b> 305.4%  | 84.7%        |               | + 8.0%     | 81      | - 7.6%           | 7       | <b>+</b> 250.0%   |
| Coffey County, KS      | \$75,000  | - 59.7%          | \$75,000  | - 59.7%          | 93.8%        | 1             | - 11.8%    | 35      | - 31.4%          | 1       | → 0.0%            |
| Douglas County, KS     | \$155,250 | - 2.6%           | \$179,889 | - 6.2%           | 95.7%        | •             | + 1.4%     | 65      | - 6.3%           | 125     | <b>1</b> + 19.0%  |
| Franklin County, KS    | \$102,000 | - 3.8%           | \$115,016 | + 6.2%           | 90.8%        | $\Rightarrow$ | 0.0%       | 88      | - 22.0%          | 87      | - 16.3%           |
| Jefferson County, KS   | \$85,250  | - 13.0%          | \$88,152  | - 32.9%          | 87.8%        | $\P$          | - 2.8%     | 108     | <b>+</b> 46.0%   | 22      | <b>+</b> 10.0%    |
| Johnson County, KS     | \$225,000 | + 3.6%           | \$274,353 | + 3.2%           | 96.8%        | •             | + 0.2%     | 53      | <b>-</b> 13.2%   | 2,928   | - 5.0%            |
| Leavenworth County, KS | \$160,000 | + 5.3%           | \$167,105 | + 2.2%           | 94.0%        | •             | + 0.9%     | 99      | <b>+</b> 17.0%   | 246     | - 3.1%            |
| Linn County, KS        | \$75,000  | - 22.1%          | \$96,235  | - 30.3%          | 86.4%        | $\P$          | - 2.3%     | 112     | <b>1</b> + 39.5% | 43      | <b>1</b> + 26.5%  |
| Miami County, KS       | \$170,000 | + 4.9%           | \$195,707 | <b>+</b> 14.1%   | 92.3%        | •             | + 1.2%     | 86      | - 7.6%           | 123     | - 6.1%            |
| Osage County, KS       | \$62,500  | - 60.6%          | \$67,292  | - 63.2%          | 83.8%        | 1             | - 4.4%     | 121     | <b>-</b> 15.6%   | 6       | - 25.0%           |
| Wyandotte County, KS   | \$89,000  | <b>1</b> + 18.7% | \$105,104 | <b>1</b> + 18.3% | 92.8%        | ₽             | - 0.1%     | 71      | - 5.6%           | 400     | - 0.5%            |
| Bates County, MO       | \$72,000  | - 26.2%          | \$118,045 | - 4.4%           | 89.5%        | 1             | - 1.0%     | 126     | - 27.5%          | 19      | - 13.6%           |
| Buchanan County, MO    | \$115,900 | <b>1</b> + 17.4% | \$131,736 | + 9.5%           | 92.8%        | 1             | - 0.1%     | 73      | <b>♣</b> - 11.3% | 85      | <b>1</b> + 18.1%  |
| Caldwell County, MO    | \$125,950 | <b>+</b> 105.6%  | \$121,840 | <b>+</b> 28.8%   | 94.7%        | 1             | + 4.8%     | 146     | <b>1</b> + 52.3% | 14      | - 30.0%           |
| Carroll County, MO     | \$13,950  | - 66.2%          | \$13,950  | - 66.2%          | 85.0%        | 1             | + 11.3%    | 71      | - 52.8%          | 2       | → 0.0%            |
| Cass County, MO        | \$145,000 | + 2.5%           | \$178,775 | <b>+</b> 7.7%    | 94.8%        | 1             | + 0.2%     | 95      | - 0.2%           | 391     | - 9.5%            |
| Clay County, MO        | \$161,702 | + 6.7%           | \$182,711 | + 7.5%           | 95.2%        | •             | + 0.1%     | 89      | <b>1</b> + 7.3%  | 1,160   | + 0.7%            |
| Clinton County, MO     | \$114,500 | - 6.0%           | \$122,526 | - 12.9%          | 91.1%        | •             | + 0.1%     | 119     | <b>1</b> + 16.3% | 76      | <b>1</b> + 40.7%  |
| Daviess County, MO     | \$69,000  | <b>+</b> 25.5%   | \$140,147 | <b>+</b> 11.0%   | 87.1%        | $\Rightarrow$ | 0.0%       | 172     | <b>-</b> 13.4%   | 17      | + 6.3%            |
| Dekalb County, MO      | \$149,500 | <b>1</b> + 78.0% | \$165,500 | <b>+</b> 56.5%   | 91.3%        | 1             | + 0.6%     | 106     | - 6.8%           | 8       | - 38.5%           |
| Henry County, MO       | \$63,000  | <b>1</b> + 34.0% | \$69,936  | <b>-</b> 18.4%   | 89.7%        | •             | + 16.2%    | 121     | - 1.9%           | 15      | + 66.7%           |
| Jackson County, MO     | \$129,500 | + 5.4%           | \$159,381 | + 6.4%           | 93.0%        | 1             | - 0.2%     | 83      | + 3.7%           | 2,502   | - 5.5%            |
| Johnson County, MO     | \$141,000 | - 2.8%           | \$144,346 | - 6.2%           | 93.4%        | •             | + 1.1%     | 91      | - 8.2%           | 165     | <b>1</b> + 179.7% |
| Lafayette County, MO   | \$105,000 | <b>+</b> 10.5%   | \$123,112 | <b>+</b> 13.1%   | 88.5%        | 1             | - 4.8%     | 140     | <b>+</b> 12.4%   | 79      | - 1.3%            |
| Platte County, MO      | \$198,250 | <b>+</b> 1.7%    | \$244,211 | + 7.9%           | 95.7%        | 1             | + 0.1%     | 88      | <b>+</b> 5.3%    | 448     | + 5.7%            |
| Ray County, MO         | \$102,000 | <b>+</b> 22.9%   | \$126,232 | <b>+</b> 29.4%   | 91.6%        | ₽             | - 0.2%     | 77      | - 5.9%           | 62      | - 1.6%            |
| St. Clair County, MO   | \$0       |                  | \$0       |                  | 0.0%         |               |            | 0       |                  | 0       |                   |

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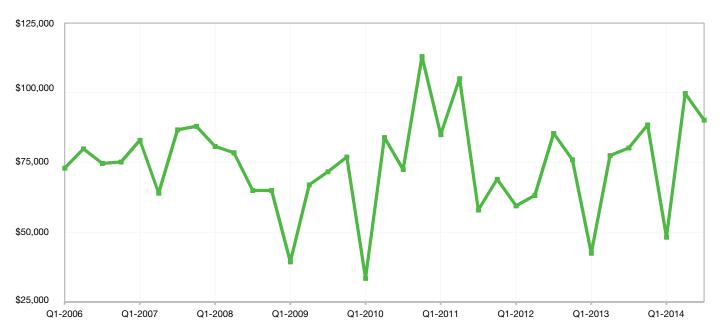


# **Atchison County, KS**

| <b>Key Metrics</b>           | Q3-2014   | 1-Yr Chg |
|------------------------------|-----------|----------|
|                              |           |          |
| Median Sales Price           | \$90,250  | + 12.5%  |
| Average Sales Price          | \$104,620 | + 5.7%   |
| Pct. of Orig. Price Received | 88.0%     | + 0.3%   |
| Inventory                    | 110       | - 11.3%  |
| Closed Sales                 | 27        | - 30.8%  |
| Supply                       | 11.6      | + 2.7%   |
| Days on Market               | 127       | + 0.5%   |



#### **Historical Median Sales Price for Atchison County, KS**



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# **Atchison County ZIP Codes**

|       | Median Sales Price | Average Sales Price | Pct. of Orig. Price Received | Days on Market   | Closed Sales     |  |
|-------|--------------------|---------------------|------------------------------|------------------|------------------|--|
|       | Q3-2014 1-Yr Chg   | Q3-2014 1-Yr Chg    | Q3-2014 1-Yr Chg             | Q3-2014 1-Yr Chg | Q3-2014 1-Yr Chg |  |
| 66002 | \$78,500 🖟 - 2.2%  | \$96,839 🕹 - 4.2%   | 88.6% - 0.2%                 | 133 👚 + 1.9%     | 22 - 35.3%       |  |
| 66016 | \$0                | \$0 • 100.0%        | 0.0% 🖣 - 100.0%              | 0                | 0                |  |
| 66023 | \$100,000 🖟 - 3.8% | \$105,500           | 86.5% - 0.0%                 | 78 🕹 - 35.1%     | 3 🗣 - 25.0%      |  |
| 66041 | \$125,000          | \$125,000           | 74.9%                        | 153              | 1                |  |
| 66058 | \$0                | \$0                 | 0.0%                         | 0                | 0                |  |
| 66060 | \$0                | \$0                 | 0.0%                         | 0                | 0                |  |
| 66088 | \$0                | \$0                 | 0.0%                         | 0                | 0                |  |

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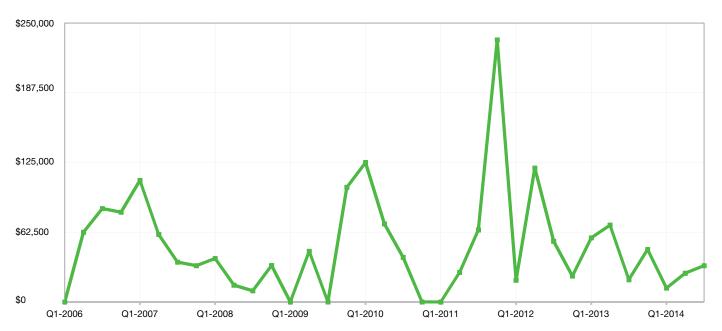


# **Bourbon County, KS**

| <b>Key Metrics</b>           | Q3-2014  | 1-Yr Chg |
|------------------------------|----------|----------|
|                              |          |          |
| Median Sales Price           | \$32,500 | + 63.3%  |
| Average Sales Price          | \$80,682 | + 305.4% |
| Pct. of Orig. Price Received | 84.7%    | + 8.0%   |
| Inventory                    | 11       | - 26.7%  |
| Closed Sales                 | 7        | + 250.0% |
| Supply                       | 7.1      | - 5.3%   |
| Days on Market               | 81       | - 7.6%   |



#### **Historical Median Sales Price for Bourbon County, KS**



Q3-2014



# **Bourbon County ZIP Codes**

|       | Median Sales Price |          | Average 9 | Sales Price | Pct. of Orig. | Price Received | Days o  | n Market | Close   | ed Sales |
|-------|--------------------|----------|-----------|-------------|---------------|----------------|---------|----------|---------|----------|
|       | Q3-2014            | 1-Yr Chg | Q3-2014   | 1-Yr Chg    | Q3-2014       | 1-Yr Chg       | Q3-2014 | 1-Yr Chg | Q3-2014 | 1-Yr Chg |
| 66010 | \$0                |          | \$0       |             | 0.0%          |                | 0       |          | 0       |          |
| 66701 | \$32,500           | + 63.3%  | \$80,324  | + 303.6%    | 74.1%         | - 5.5%         | 122     | + 38.3%  | 3       | + 50.0%  |
| 66716 | \$0                |          | \$0       |             | 0.0%          |                | 0       |          | 0       |          |
| 66738 | \$41,000           |          | \$41,000  |             | 87.5%         |                | 89      |          | 2       |          |
| 66741 | \$0                |          | \$0       |             | 0.0%          |                | 0       |          | 0       |          |
| 66746 | \$0                |          | \$0       |             | 0.0%          |                | 0       |          | 0       |          |
| 66754 | \$120,900          |          | \$120,900 |             | 97.9%         |                | 14      |          | 2       |          |
| 66769 | \$0                |          | \$0       |             | 0.0%          |                | 0       |          | 0       |          |
| 66772 | \$0                |          | \$0       |             | 0.0%          |                | 0       |          | 0       |          |
| 66779 | \$0                |          | \$0       |             | 0.0%          |                | 0       |          | 0       |          |
| 66780 | \$0                |          | \$0       |             | 0.0%          |                | 0       |          | 0       |          |

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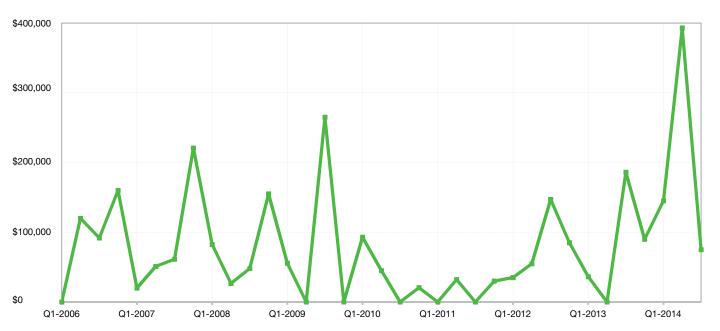


# **Coffey County, KS**

| <b>Key Metrics</b>           | Q3-2014  | 1-Yr Chg |
|------------------------------|----------|----------|
| Median Sales Price           | \$75,000 | - 59.7%  |
|                              |          | - 59.7%  |
| Average Sales Price          | \$75,000 |          |
| Pct. of Orig. Price Received | 93.8%    | - 11.8%  |
| Inventory                    | 1        | - 66.7%  |
| Closed Sales                 | 1        | 0.0%     |
| Supply                       | 1.0      | - 66.7%  |
| Days on Market               | 35       | - 31.4%  |



#### **Historical Median Sales Price for Coffey County, KS**



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# **Coffey County ZIP Codes**

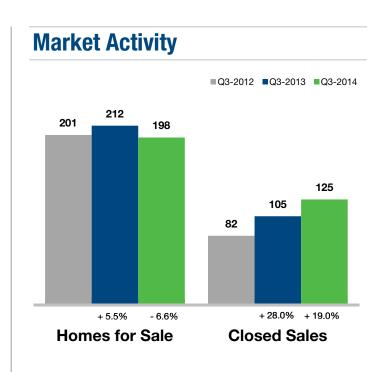
|       | Median S | Median Sales Price |          | Average Sales Price |         | Pct. of Orig. Price Received |         | Days on Market |         | Closed Sales |  |
|-------|----------|--------------------|----------|---------------------|---------|------------------------------|---------|----------------|---------|--------------|--|
|       | Q3-2014  | 1-Yr Chg           | Q3-2014  | 1-Yr Chg            | Q3-2014 | 1-Yr Chg                     | Q3-2014 | 1-Yr Chg       | Q3-2014 | 1-Yr Chg     |  |
| 66015 | \$0      |                    | \$0      |                     | 0.0%    |                              | 0       |                | 0       |              |  |
| 66093 | \$0      |                    | \$0      |                     | 0.0%    |                              | 0       |                | 0       |              |  |
| 66758 | \$0      |                    | \$0      |                     | 0.0%    |                              | 0       |                | 0       |              |  |
| 66839 | \$75,000 |                    | \$75,000 |                     | 93.8%   |                              | 35      |                | 1       |              |  |
| 66852 | \$0      |                    | \$0      |                     | 0.0%    |                              | 0       |                | 0       |              |  |
| 66854 | \$0      |                    | \$0      |                     | 0.0%    |                              | 0       |                | 0       |              |  |
| 66856 | \$0      |                    | \$0      |                     | 0.0%    |                              | 0       |                | 0       |              |  |
| 66857 | \$0      |                    | \$0      |                     | 0.0%    |                              | 0       |                | 0       |              |  |
| 66864 | \$0      |                    | \$0      |                     | 0.0%    |                              | 0       |                | 0       |              |  |
| 66871 | \$0      | <b>-</b> 100.0%    | \$0      | - 100.0%            | 0.0%    | - 100.0%                     | 0       | - 100.0%       | 0       | - 100.0%     |  |

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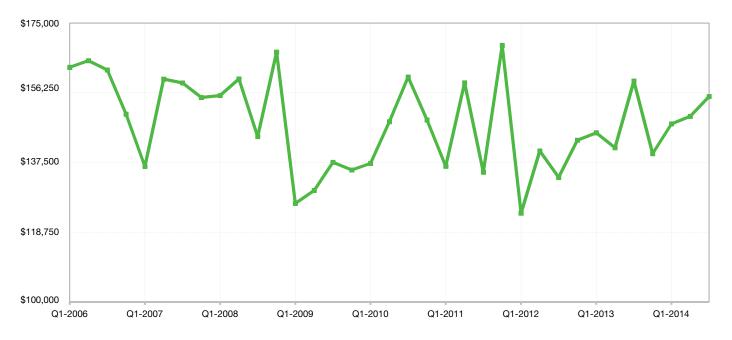


# **Douglas County, KS**

| Q3-2014           | 1-Yr Chg   |
|-------------------|--|
| \$155.25 <b>0</b> | - 2.6%   |
| · ,               | - 6.2%   |
|                   | + 1.4%   |
|                   | - 6.6%   |
|                   | + 19.0%  |
| 0                 | - 21.3%  |
|                   | - 6.3%   |
|                   | \$155,250<br>\$179,889<br>95.7%<br>198<br>125<br>5.9<br>65 |



#### **Historical Median Sales Price for Douglas County, KS**



Q3-2014



# **Douglas County ZIP Codes**

|       | Median Sales Price  | Average Sales Price | Pct. of Orig. Price Received | Days on Market   | Closed Sales     |
|-------|---------------------|---------------------|------------------------------|------------------|------------------|
|       | Q3-2014 1-Yr Chg    | Q3-2014 1-Yr Chg    | Q3-2014 1-Yr Chg             | Q3-2014 1-Yr Chg | Q3-2014 1-Yr Chg |
| 66006 | \$159,900 🗣 - 7.0%  | \$189,876 + 6.0%    | 94.3%                        | 78 🖟 - 21.4%     | 25 👚 + 31.6%     |
| 66021 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 66025 | \$158,600 🗣 - 2.5%  | \$180,865 + 11.9%   | 95.8% - 1.6%                 | 70 👚 + 7.5%      | 23 🗣 - 11.5%     |
| 66044 | \$141,900 + 11.3%   | \$139,988 🗣 - 19.2% | 97.7%                        | 52 🕹 - 17.7%     | 12 🕹 - 20.0%     |
| 66045 | \$0 • 100.0%        | \$0                 | 0.0% - 100.0%                | 0  - 100.0%      | 0 - 100.0%       |
| 66046 | \$115,900 🗣 - 23.8% | \$115,121 🗣 - 24.4% | 96.7%                        | 62               | 19 👚 + 46.2%     |
| 66047 | \$142,000 + 11.0%   | \$170,530 🗣 - 38.3% | 94.4%                        | 63               | 18 👚 + 157.1%    |
| 66049 | \$245,000 🗣 - 2.4%  | \$253,036 🗣 - 2.9%  | 96.5% + 0.0%                 | 59 🕹 - 28.5%     | 25               |
| 66050 | \$0 • 100.0%        | \$0                 | 0.0% - 100.0%                | 0  - 100.0%      | 0 - 100.0%       |
| 66092 | \$0                 | \$0                 | 0.0% - 100.0%                | 0  - 100.0%      | 0 🕹 - 100.0%     |
| 66409 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 66524 | \$100,000           | \$100,000           | 76.9%                        | 177              | 1                |

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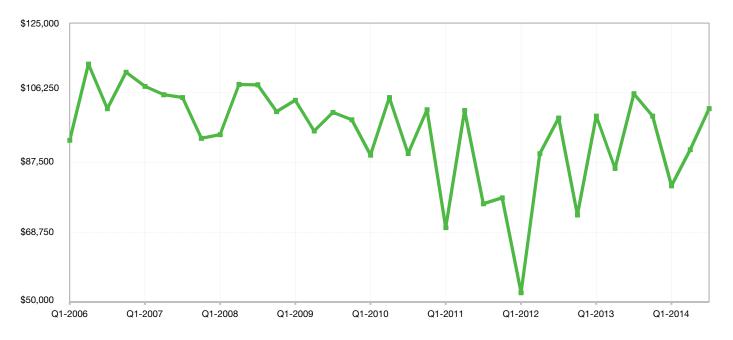


# Franklin County, KS

| <b>Key Metrics</b>           | Q3-2014   | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price           | \$102,000 | - 3.8%   |
| Average Sales Price          | \$115,016 | + 6.2%   |
| Pct. of Orig. Price Received | 90.8%     | 0.0%     |
| Inventory                    | 144       | - 36.6%  |
| Closed Sales                 | 87        | - 16.3%  |
| Supply                       | 5.4       | - 40.0%  |
| Days on Market               | 88        | - 22.0%  |



#### **Historical Median Sales Price for Franklin County, KS**



Q3-2014



# Franklin, KS County ZIP Codes

|       | Median Sales Price  | Average Sales Price | Pct. of Orig. Price Received | Days on Market   | Closed Sales     |
|-------|---------------------|---------------------|------------------------------|------------------|------------------|
|       | Q3-2014 1-Yr Chg    | Q3-2014 1-Yr Chg    | Q3-2014 1-Yr Chg             | Q3-2014 1-Yr Chg | Q3-2014 1-Yr Chg |
| 66006 | \$0 🕹 - 100.0%      | \$0                 | 0.0%  - 100.0%               | 0 🖟 - 100.0%     | 0                |
| 66033 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 66042 | \$11,000            | \$11,000            | 58.2%                        | 104              | 1                |
| 66064 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 66067 | \$100,000 + 3.1%    | \$115,885 1 + 11.3% | 92.8% + 1.4%                 | 79 🗣 - 22.5%     | 53 🗣 - 27.4%     |
| 66076 | \$65,100 🗣 - 28.1%  | \$57,041 🗣 - 44.2%  | 86.5% + 3.0%                 | 104 🖟 - 54.9%    | 5 + 25.0%        |
| 66078 | \$143,000 + 5.0%    | \$159,300 1 + 16.9% | 85.3% - 4.0%                 | 74 🕹 - 56.2%     | 3 + 50.0%        |
| 66079 | \$129,500 + 144.8%  | \$129,500 + 37.4%   | 98.1% 1 + 9.3%               | 85               | 2 🖣 -71.4%       |
| 66080 | \$42,500 + 9.0%     | \$42,500            | 94.9% + 12.6%                | 19 🕹 - 91.9%     | 2 - 33.3%        |
| 66091 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 66092 | \$120,000 🗣 - 15.2% | \$130,096 🕹 - 13.4% | 86.8% - 6.7%                 | 119 👚 + 7.3%     | 19 👚 + 46.2%     |
| 66095 | \$137,250           | \$137,250           | 97.1% + 40.3%                | 71               | 2                |

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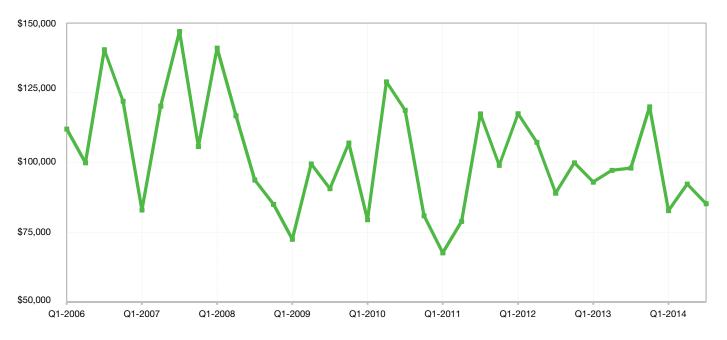


# **Jefferson County, KS**

| <b>Key Metrics</b>           | Q3-2014  | 1-Yr Chg |
|------------------------------|----------|----------|
|                              | 4        |          |
| Median Sales Price           | \$85,250 | - 13.0%  |
| Average Sales Price          | \$88,152 | - 32.9%  |
| Pct. of Orig. Price Received | 87.8%    | - 2.8%   |
| Inventory                    | 67       | - 16.3%  |
| Closed Sales                 | 22       | + 10.0%  |
| Supply                       | 9.3      | - 22.5%  |
| Days on Market               | 108      | + 46.0%  |



#### **Historical Median Sales Price for Jefferson County, KS**



Q3-2014



# **Jefferson County ZIP Codes**

|       | Median Sales Price | Average Sales Price | Pct. of Orig. Price Received | Days on Market   | Closed Sales     |
|-------|--------------------|---------------------|------------------------------|------------------|------------------|
|       | Q3-2014 1-Yr Chg   | Q3-2014 1-Yr Chg    | Q3-2014 1-Yr Chg             | Q3-2014 1-Yr Chg | Q3-2014 1-Yr Chg |
| 66044 | \$0 🖟 - 100.0%     | \$0                 | 0.0% 🖣 - 100.0%              | 0 🖟 - 100.0%     | 0 🖟 - 100.0%     |
| 66054 | \$88,000           | \$86,936 + 0.6%     | 87.5% - 2.8%                 | 117 👚 + 75.3%    | 7                |
| 66060 | \$139,500 + 70.1%  | \$139,500 + 70.1%   | 101.5% + 23.6%               | 84 👚 + 47.4%     | 1 🖈 0.0%         |
| 66066 | \$69,450 🖟 - 53.7% | \$86,450 🗣 - 59.2%  | 86.1% + 2.0%                 | 65 🕹 - 55.5%     | 4 + 33.3%        |
| 66070 | \$82,500 🖟 - 17.9% | \$84,657 🗣 - 27.5%  | 85.7% - 7.2%                 | 153 👚 + 155.2%   | 7 👚 + 16.7%      |
| 66073 | \$34,900 🖟 - 84.8% | \$34,900 🗣 - 84.8%  | 100.0% + 17.4%               | 4 - 95.2%        | 1 🖈 0.0%         |
| 66088 | \$190,000          | \$190,000           | 90.5% - 4.7%                 | 48               | 1 🖈 0.0%         |
| 66097 | \$28,000           | \$28,000            | 80.2%                        | 76               | 1                |
| 66419 | \$0                | \$0                 | 0.0%                         | 0                | 0                |
| 66429 | \$0                | \$0                 | 0.0%                         | 0                | 0                |
| 66512 | \$0 🕹 - 100.0%     | \$0 • 100.0%        | 0.0% 🕹 - 100.0%              | 0  - 100.0%      | 0 🖟 - 100.0%     |
| 66617 | \$0                | \$0                 | 0.0%                         | 0                | 0                |

Q3-2014

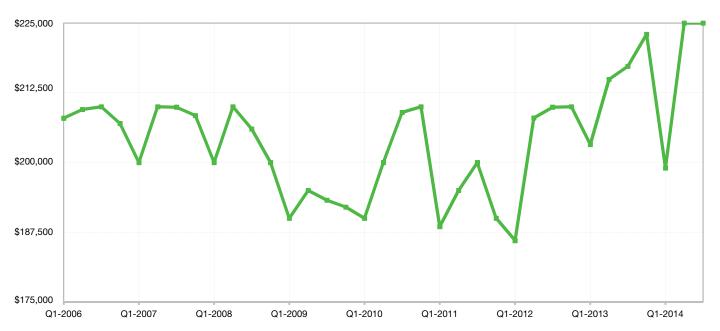


# **Johnson County, KS**

| <b>Key Metrics</b>           | Q3-2014   | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price           | \$225,000 | + 3.6%   |
| Average Sales Price          | \$274,353 | + 3.2%   |
| Pct. of Orig. Price Received | 96.8%     | + 0.2%   |
| Inventory                    | 2,850     | + 8.3%   |
| Closed Sales                 | 2,928     | - 5.0%   |
| Supply                       | 3.4       | + 9.7%   |
|                              |           |          |
| Days on Market               | 53        | - 13.2%  |



#### **Historical Median Sales Price for Johnson County, KS**



Q3-2014



# **Johnson, KS County ZIP Codes**

|       | Median Sales Price |                | Average Sales Price |           | Pct. of Orig. Price Received |          | Days on Market |               | larket   | Closed Sales |   |          |         |                    |          |
|-------|--------------------|----------------|---------------------|-----------|------------------------------|----------|----------------|---------------|----------|--------------|---|----------|---------|--------------------|----------|
|       | Q3-2014            | 1              | -Yr Chg             | Q3-2014   | -                            | I-Yr Chg | Q3-2014        | 1             | 1-Yr Chg | Q3-2014      | - | I-Yr Chg | Q3-2014 | 1                  | -Yr Chg  |
| 66013 | \$224,000          | 1              | - 63.5%             | \$228,317 | 1                            | - 71.8%  | 98.5%          | 1             | + 3.6%   | 83           | 1 | + 68.7%  | 3       | 1                  | - 25.0%  |
| 66018 | \$241,000          | 1              | + 25.2%             | \$225,260 | 1                            | + 3.5%   | 94.4%          |               | + 1.0%   | 73           | 1 | - 28.4%  | 15      | $\blacksquare$     | - 50.0%  |
| 66019 | \$0                |                |                     | \$0       |                              |          | 0.0%           |               |          | 0            |   |          | 0       |                    |          |
| 66021 | \$118,500          | 1              | + 1.3%              | \$172,531 | 1                            | + 17.9%  | 92.1%          | 1             | - 14.8%  | 73           |   | + 98.3%  | 16      | 1                  | + 220.0% |
| 66025 | \$0                |                |                     | \$0       |                              |          | 0.0%           |               |          | 0            |   |          | 0       |                    |          |
| 66030 | \$174,875          | 1              | + 9.7%              | \$178,639 | 1                            | + 12.9%  | 98.5%          | 1             | + 1.3%   | 55           | 1 | - 27.4%  | 114     | $\blacksquare$     | - 3.4%   |
| 66031 | \$0                |                |                     | \$0       |                              |          | 0.0%           |               |          | 0            |   |          | 0       |                    |          |
| 66051 | \$0                |                |                     | \$0       |                              |          | 0.0%           |               |          | 0            |   |          | 0       |                    |          |
| 66061 | \$220,000          | 1              | + 7.3%              | \$243,284 | 1                            | + 3.5%   | 97.2%          | 1             | + 0.2%   | 58           | 1 | - 2.5%   | 310     | ${\color{red} \P}$ | - 10.4%  |
| 66062 | \$234,250          | 1              | + 9.0%              | \$276,905 | 1                            | + 4.6%   | 98.4%          | 1             | + 0.2%   | 48           | 1 | - 18.5%  | 476     | ${\color{red} \P}$ | - 2.7%   |
| 66063 | \$0                |                |                     | \$0       |                              |          | 0.0%           |               |          | 0            |   |          | 0       |                    |          |
| 66083 | \$238,500          | 1              | + 20.9%             | \$240,073 | 1                            | + 20.5%  | 98.5%          | 1             | + 0.8%   | 102          | 1 | + 10.4%  | 37      | 1                  | + 5.7%   |
| 66085 | \$365,000          | $\blacksquare$ | - 14.3%             | \$390,125 | $\blacksquare$               | - 17.3%  | 95.2%          | 1             | - 3.2%   | 44           | 1 | - 49.1%  | 63      | $\blacksquare$     | - 8.7%   |
| 66201 | \$0                |                |                     | \$0       |                              |          | 0.0%           |               |          | 0            |   |          | 0       |                    |          |
| 66202 | \$143,000          | 1              | + 5.9%              | \$164,533 | 1                            | + 18.7%  | 95.7%          |               | + 2.2%   | 53           | 1 | - 19.6%  | 70      | $\blacksquare$     | - 29.3%  |
| 66203 | \$151,000          | 1              | + 7.9%              | \$152,689 | 1                            | + 9.6%   | 95.4%          | 1             | - 0.1%   | 52           | 1 | - 11.7%  | 73      | 1                  | - 14.1%  |
| 66204 | \$125,000          | $\blacksquare$ | - 8.1%              | \$128,517 | $\blacksquare$               | - 7.2%   | 93.9%          | 1             | - 0.9%   | 44           | 1 | - 21.7%  | 105     | 1                  | + 28.0%  |
| 66205 | \$168,700          | $\blacksquare$ | - 0.7%              | \$238,862 | 1                            | + 12.8%  | 94.8%          | $\Rightarrow$ | - 0.0%   | 49           | 1 | - 1.1%   | 106     | 1                  | - 10.9%  |
| 66206 | \$420,000          | 1              | + 22.4%             | \$427,651 | 1                            | + 7.6%   | 95.6%          | 1             | + 0.2%   | 47           | 1 | - 12.2%  | 54      | 1                  | - 6.9%   |
| 66207 | \$222,617          | 1              | - 5.3%              | \$295,470 | 1                            | + 5.5%   | 95.9%          | 1             | - 0.5%   | 42           | 1 | - 5.6%   | 64      | 1                  | - 16.9%  |
| 66208 | \$215,000          | 1              | - 4.4%              | \$294,484 | 1                            | - 11.0%  | 96.0%          | 1             | + 1.3%   | 42           | 1 | - 20.6%  | 155     | 1                  | + 15.7%  |
| 66209 | \$345,000          | 1              | + 1.5%              | \$392,657 | 1                            | + 2.8%   | 95.9%          | $\Rightarrow$ | + 0.0%   | 42           | 1 | - 16.6%  | 88      | 1                  | - 12.9%  |
| 66210 | \$203,000          | 1              | - 1.0%              | \$197,971 | 1                            | + 3.6%   | 96.4%          | 1             | + 0.7%   | 53           | 1 | + 1.8%   | 77      | 1                  | - 7.2%   |
| 66211 | \$167,000          | 1              | - 55.8%             | \$497,256 | 1                            | + 3.7%   | 92.4%          | 1             | - 1.8%   | 70           | 1 | - 31.7%  | 27      | 1                  | - 3.6%   |
| 66212 | \$163,000          | 1              | - 0.6%              | \$166,831 | 1                            | - 0.5%   | 96.3%          | 1             | + 0.6%   | 53           | 1 | - 11.4%  | 153     | 1                  | + 15.0%  |
| 66213 | \$309,950          | 1              | + 6.0%              | \$318,114 | 1                            | + 7.6%   | 97.5%          | 1             | + 0.4%   | 39           | 1 | - 9.0%   | 98      | 1                  | - 10.9%  |
| 66214 | \$172,500          | 1              | + 4.0%              | \$187,790 | 1                            | + 4.1%   | 96.8%          | 1             | + 1.9%   | 43           | 1 | - 37.5%  | 35      | 1                  | - 14.6%  |
| 66215 | \$191,000          | 1              | + 6.4%              | \$203,781 | 1                            | + 9.9%   | 96.5%          | 1             | + 0.4%   | 50           | 1 | - 10.6%  | 108     | $\blacksquare$     | - 10.7%  |
| 66216 | \$200,000          | 1              | - 4.8%              | \$234,950 | $\Rightarrow$                | + 0.1%   | 96.1%          | 1             | - 1.1%   | 63           | 1 | - 7.7%   | 97      | 1                  | - 24.2%  |
| 66217 | \$310,000          | 1              | - 1.6%              | \$349,483 | 1                            | - 9.7%   | 93.7%          | 1             | + 3.1%   | 91           | 1 | - 10.8%  | 24      | 1                  | - 4.0%   |
| 66218 | \$242,900          | 1              | - 1.9%              | \$252,900 | 1                            | - 10.5%  | 98.4%          | 1             | - 0.6%   | 52           | 1 | - 10.9%  | 51      | 1                  | + 4.1%   |
| 66219 | \$233,250          | 1              | + 2.2%              | \$274,644 | 1                            | + 10.0%  | 95.5%          | 1             | - 2.2%   | 34           | 1 | - 38.0%  | 26      | $\Rightarrow$      | 0.0%     |
| 66220 | \$405,000          | 1              | - 1.1%              | \$425,801 | 1                            | + 2.4%   | 97.2%          | 1             | - 1.2%   | 50           | 1 | - 40.3%  | 57      | 1                  | + 3.6%   |
| 66221 | \$467,125          | 1              | + 8.8%              | \$494,391 | 1                            | + 6.7%   | 97.6%          | 1             | + 0.5%   | 80           | 1 | + 0.3%   | 94      | 1                  | + 6.8%   |
| 66222 | \$217,000          |                |                     | \$217,000 |                              |          | 108.6%         |               |          | 10           |   |          | 1       |                    |          |
| 66223 | \$265,000          | $\Rightarrow$  | 0.0%                | \$306,390 | 1                            | + 3.3%   | 96.1%          | ₽             | - 1.2%   | 42           | 1 | - 23.0%  | 109     | 1                  | - 24.8%  |
| 66224 | \$416,750          | 1              | - 3.1%              | \$484,224 | 1                            | - 0.3%   | 96.8%          | 1             | + 0.3%   | 57           | 1 | - 30.0%  | 82      | 1                  | + 2.5%   |
| 66225 | \$0                |                |                     | \$0       |                              |          | 0.0%           | _             |          | 0            |   |          | 0       | _                  |          |
| 66226 | \$239,950          | 1              | + 3.2%              | \$292,192 | 1                            | + 6.2%   | 99.2%          | 1             | + 2.1%   | 59           | 1 | + 21.7%  | 77      | 1                  | + 16.7%  |
| 66227 | \$292,000          | 1              | + 27.8%             | \$319,551 | 1                            | + 28.3%  | 100.7%         | 1             | + 2.8%   | 100          | 1 | + 60.0%  | 61      | 1                  | + 24.5%  |
| 66250 | \$0                | _              |                     | \$0       | _                            |          | 0.0%           | -             |          | 0            | _ |          | 0       | -                  |          |
| 66251 | \$0                |                |                     | \$0       |                              |          | 0.0%           |               |          | 0            |   |          | 0       |                    |          |
| 66276 | \$0                | $\Rightarrow$  | 0.0%                | \$0       |                              |          | 0.0%           | $\Rightarrow$ | 0.0%     | 0            |   |          | 0       |                    |          |

Q3-2014



# Johnson, KS County ZIP Codes Cont.

|       | Median Sales Price |          | Median Sales Price |          | Pct. of Orig. Price Received |          | Days on Market |          | Closed Sales |          |
|-------|--------------------|----------|--------------------|----------|------------------------------|----------|----------------|----------|--------------|----------|
|       | Q3-2014            | 1-Yr Chg | Q3-2014            | 1-Yr Chg | Q3-2014                      | 1-Yr Chg | Q3-2014        | 1-Yr Chg | Q3-2014      | 1-Yr Chg |
| 66282 | \$0                |          | \$0                |          | 0.0%                         |          | 0              |          | 0            |          |
| 66283 | \$0                |          | \$0                |          | 0.0%                         |          | 0              |          | 0            |          |
| 66285 | \$0                |          | \$0                |          | 0.0%                         |          | 0              |          | 0            |          |
| 66286 | \$0                |          | \$0                |          | 0.0%                         |          | 0              |          | 0            |          |

Q3-2014

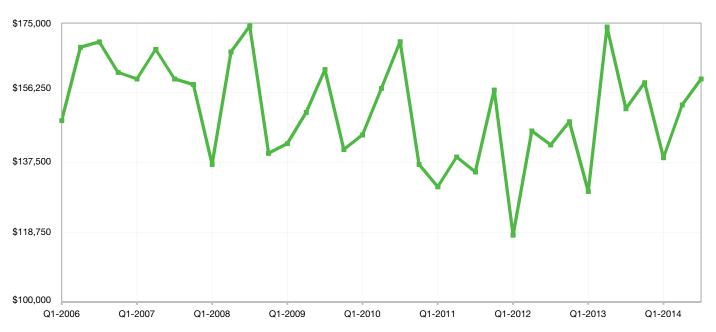


# Leavenworth County, KS

| <b>Key Metrics</b>           | Q3-2014   | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price           | ¢160.000  | + 5.3%   |
|                              | \$160,000 |          |
| Average Sales Price          | \$167,105 | + 2.2%   |
| Pct. of Orig. Price Received | 94.0%     | + 0.9%   |
| Inventory                    | 474       | - 19.5%  |
| Closed Sales                 | 246       | - 3.1%   |
| Supply                       | 6.7       | - 23.9%  |
| Days on Market               | 99        | + 17.0%  |



#### **Historical Median Sales Price for Leavenworth County, KS**



Q3-2014



# **Leavenworth County ZIP Codes**

|       | Median Sales Price  | Average Sales Price | Pct. of Orig. Price Received | Days on Market   | Closed Sales     |
|-------|---------------------|---------------------|------------------------------|------------------|------------------|
|       | Q3-2014 1-Yr Chg    | Q3-2014 1-Yr Chg    | Q3-2014 1-Yr Chg             | Q3-2014 1-Yr Chg | Q3-2014 1-Yr Chg |
| 66002 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 66007 | \$207,004 🗣 - 5.5%  | \$218,600 🖟 - 5.8%  | 98.6%                        | 98 👚 + 6.9%      | 46 🖟 - 4.2%      |
| 66012 | \$212,500 🗣 - 18.2% | \$254,271 🗣 - 3.1%  | 91.5% + 0.3%                 | 115 👚 + 17.9%    | 7 🗣 - 41.7%      |
| 66020 | \$105,000 🗣 - 50.5% | \$105,000 🗣 - 50.5% | 0.0% - 100.0%                | 302              | 1 - 50.0%        |
| 66027 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 66043 | \$163,000 🗣 - 6.3%  | \$184,058 🗣 - 2.7%  | 96.8% + 4.2%                 | 96 👚 + 43.4%     | 31 🗣 - 11.4%     |
| 66044 | \$0                 | \$0                 | 0.0% - 100.0%                | 0                | 0  - 100.0%      |
| 66048 | \$117,500 + 30.6%   | \$121,942 👚 + 3.5%  | 90.7% - 0.9%                 | 92               | 103 🖣 - 12.0%    |
| 66052 | \$99,873 🗣 - 4.0%   | \$111,562 🗣 - 10.5% | 84.0% - 10.4%                | 110 👚 +41.3%     | 4 - 42.9%        |
| 66054 | \$155,000 🗣 - 45.6% | \$194,000 🖟 - 31.9% | 94.1% 🗣 - 0.9%               | 21 🕹 - 92.6%     | 3 + 200.0%       |
| 66086 | \$167,500           | \$190,473 + 19.9%   | 95.7% + 2.3%                 | 115 👚 + 68.6%    | 50 👚 + 66.7%     |

Q3-2014

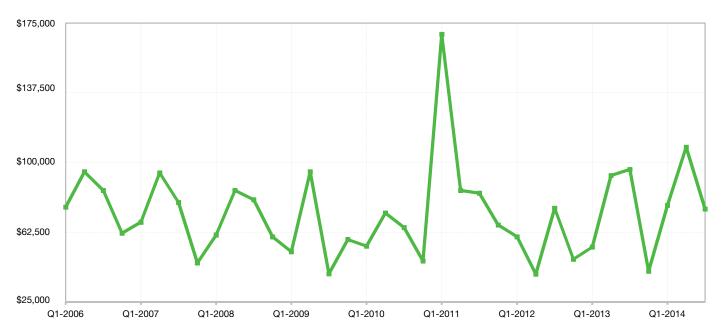


# **Linn County, KS**

| <b>Key Metrics</b>           | Q3-2014  | 1-Yr Chg |
|------------------------------|----------|----------|
|                              | 4== 000  | 22.12/   |
| Median Sales Price           | \$75,000 | - 22.1%  |
| Average Sales Price          | \$96,235 | - 30.3%  |
| Pct. of Orig. Price Received | 86.4%    | - 2.3%   |
| Inventory                    | 95       | - 20.2%  |
| Closed Sales                 | 43       | + 26.5%  |
| Supply                       | 10.0     | - 26.5%  |
| Days on Market               | 112      | + 39.5%  |



#### **Historical Median Sales Price for Linn County, KS**



Q3-2014



# **Linn, KS County ZIP Codes**

|       | Median Sales Price | Average Sales Price | Pct. of Orig. Price Received | Days on Market   | Closed Sales     |
|-------|--------------------|---------------------|------------------------------|------------------|------------------|
|       | Q3-2014 1-Yr Chg   | Q3-2014 1-Yr Chg    | Q3-2014 1-Yr Chg             | Q3-2014 1-Yr Chg | Q3-2014 1-Yr Chg |
| 66010 | \$180,000          | \$180,000           | 78.2%                        | 107              | 2                |
| 66014 | \$91,000 🖟 - 56.5% | \$91,000 🖟 - 56.5%  | 93.3% 👚 + 5.4%               | 182 🖟 - 45.0%    | 1 🖒 0.0%         |
| 66040 | \$75,000 🖟 - 24.8% | \$69,451 🕹 - 50.3%  | 84.2% - 4.6%                 | 102              | 17 🕹 - 15.0%     |
| 66056 | \$56,000 🖟 - 13.8% | \$88,339 + 27.7%    | 86.6% - 2.3%                 | 128              | 14 👚 + 180.0%    |
| 66072 | \$185,200          | \$207,400 + 3.7%    | 97.5% 1 + 11.4%              | 121 👚 + 0.1%     | 3 - 50.0%        |
| 66075 | \$129,000 + 74.3%  | \$125,833 + 70.0%   | 85.0% - 6.6%                 | 79 🗣 - 0.4%      | 3 + 50.0%        |
| 66738 | \$0                | \$0                 | 0.0%                         | 0                | 0                |
| 66767 | \$97,000           | \$97,000            | 95.7%                        | 77               | 2                |

Q3-2014

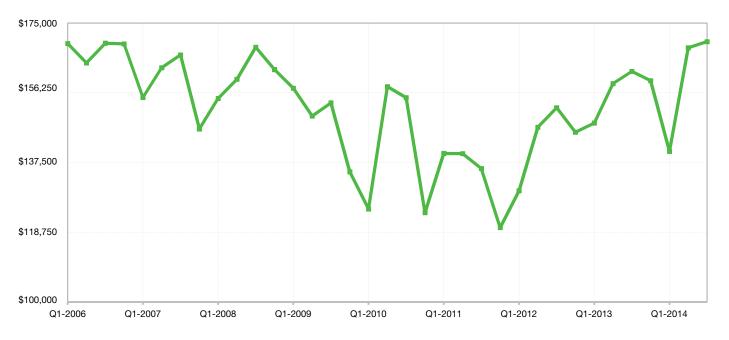


# **Miami County, KS**

| <b>Key Metrics</b>           | Q3-2014   | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price           | \$170,000 | + 4.9%   |
|                              | ,         | + 4.9%   |
| Average Sales Price          | \$195,707 |          |
| Pct. of Orig. Price Received | 92.3%     | + 1.2%   |
| Inventory                    | 273       | + 5.4%   |
| Closed Sales                 | 123       | - 6.1%   |
| Supply                       | 7.9       | + 14.5%  |
| Days on Market               | 86        | - 7.6%   |



#### **Historical Median Sales Price for Miami County, KS**



Q3-2014



# **Miami County ZIP Codes**

|       | Median Sales Price  | Average Sales Price | Pct. of Orig. Price Received | Days on Market   | Closed Sales     |
|-------|---------------------|---------------------|------------------------------|------------------|------------------|
|       | Q3-2014 1-Yr Chg    | Q3-2014 1-Yr Chg    | Q3-2014 1-Yr Chg             | Q3-2014 1-Yr Chg | Q3-2014 1-Yr Chg |
| 66013 | \$216,750 👚 + 7.6%  | \$216,750 👚 + 7.6%  | 85.0% 🗣 - 9.3%               | 96 👚 +4.9%       | 2 👚 + 100.0%     |
| 66021 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 66026 | \$142,000 🗣 - 39.9% | \$142,000 🖟 - 39.9% | 91.0% + 6.0%                 | 91 🗣 - 52.9%     | 2 🔷 0.0%         |
| 66036 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 66053 | \$163,500 🗣 - 9.7%  | \$231,931 + 8.1%    | 88.8% - 5.5%                 | 121              | 28 🖟 - 24.3%     |
| 66064 | \$74,300            | \$107,842 + 94.0%   | 86.7% + 8.3%                 | 86               | 13 🖟 - 7.1%      |
| 66071 | \$164,225 👚 + 12.3% | \$172,903 👚 + 11.1% | 94.0% + 5.6%                 | 67 - 36.5%       | 52               |
| 66072 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 66079 | \$0                 | \$0 🖟 - 100.0%      | 0.0% - 100.0%                | 0  - 100.0%      | 0 🖣 - 100.0%     |
| 66083 | \$211,500 + 20.2%   | \$242,633 + 20.8%   | 95.9% - 0.4%                 | 83               | 24 👚 + 9.1%      |
| 66092 | \$0                 | \$0 🖟 - 100.0%      | 0.0% - 100.0%                | 0  - 100.0%      | 0 🖟 - 100.0%     |

Q3-2014

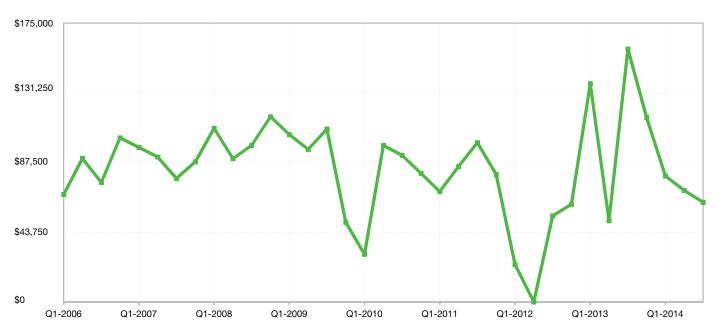


# Osage County, KS

| <b>Key Metrics</b>           | Q3-2014         | 1-Yr Chg |
|------------------------------|-----------------|----------|
| Madian Salan Drian           | <b>ቀ</b> ሬን 500 | 60.60/   |
| Median Sales Price           | \$62,500        | - 60.6%  |
| Average Sales Price          | \$67,292        | - 63.2%  |
| Pct. of Orig. Price Received | 83.8%           | - 4.4%   |
| Inventory                    | 31              | + 10.7%  |
| Closed Sales                 | 6               | - 25.0%  |
| Supply                       | 13.5            | + 29.8%  |
| Days on Market               | 121             | - 15.6%  |



#### **Historical Median Sales Price for Osage County, KS**



Q3-2014



# **Osage County ZIP Codes**

|       | Median S  | ales Price | Average S | Sales Price | Pct. of Orig. | Price Received | Days o  | n Market        | Close   | d Sales         |
|-------|-----------|------------|-----------|-------------|---------------|----------------|---------|-----------------|---------|-----------------|
|       | Q3-2014   | 1-Yr Chg   | Q3-2014   | 1-Yr Chg    | Q3-2014       | 1-Yr Chg       | Q3-2014 | 1-Yr Chg        | Q3-2014 | 1-Yr Chg        |
| 66409 | \$0       |            | \$0       |             | 0.0%          |                | 0       |                 | 0       |                 |
| 66413 | \$0       |            | \$0       |             | 0.0%          |                | 0       |                 | 0       |                 |
| 66414 | \$98,500  |            | \$98,500  |             | 87.3%         |                | 109     |                 | 1       |                 |
| 66451 | \$0       | - 100.0%   | \$0       | - 100.0%    | 0.0%          | - 100.0%       | 0       | - 100.0%        | 0       | <b>-</b> 100.0% |
| 66510 | \$140,000 | - 61.6%    | \$140,000 | - 61.6%     | 94.3%         | + 3.3%         | 56      | - 76.7%         | 1       | → 0.0%          |
| 66523 | \$0       |            | \$0       |             | 0.0%          |                | 0       |                 | 0       |                 |
| 66524 | \$29,750  | - 79.5%    | \$29,750  | - 79.5%     | 0.0%          | - 100.0%       | 83      | <b>+</b> 207.4% | 1       | → 0.0%          |
| 66528 | \$10,500  | - 89.1%    | \$10,500  | - 89.1%     | 0.0%          | - 100.0%       | 235     | + 61.5%         | 1       | - 50.0%         |
| 66537 | \$0       |            | \$0       |             | 0.0%          |                | 0       |                 | 0       |                 |
| 66543 | \$85,000  | - 13.5%    | \$85,000  | - 13.5%     | 91.9%         | + 2.8%         | 69      | + 11.3%         | 1       | - 50.0%         |
| 66546 | \$0       |            | \$0       |             | 0.0%          |                | 0       |                 | 0       |                 |
| 66856 | \$0       |            | \$0       |             | 0.0%          |                | 0       |                 | 0       |                 |
| 66868 | \$0       |            | \$0       |             | 0.0%          |                | 0       |                 | 0       |                 |
| 66871 | \$0       |            | \$0       |             | 0.0%          |                | 0       |                 | 0       |                 |

Q3-2014



# **Wyandotte County, KS**

| <b>Key Metrics</b>           | Q3-2014   | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price           | \$89,000  | + 18.7%  |
| Average Sales Price          | \$105,104 | + 18.3%  |
| Pct. of Orig. Price Received | 92.8%     | - 0.1%   |
| Inventory                    | 653       | - 11.2%  |
| Closed Sales                 | 400       | - 0.5%   |
| Supply                       | 5.1       | - 15.0%  |
| Days on Market               | 71        | - 5.6%   |



#### **Historical Median Sales Price for Wyandotte County, KS**



Q3-2014



# **Wyandotte County ZIP Codes**

|       | Median Sales Price  | Average Sales Price | Pct. of Orig. Price Received | Days on Market   | Closed Sales     |
|-------|---------------------|---------------------|------------------------------|------------------|------------------|
|       | Q3-2014 1-Yr Chg    | Q3-2014 1-Yr Chg    | Q3-2014 1-Yr Chg             | Q3-2014 1-Yr Chg | Q3-2014 1-Yr Chg |
| 66012 | \$146,500 👚 + 9.7%  | \$153,790 👚 + 9.6%  | 95.0% 🖟 - 1.0%               | 76 🖟 - 21.6%     | 24 🖟 - 17.2%     |
| 66101 | \$40,000 + 46.8%    | \$54,941 👚 + 21.8%  | 84.3% 👚 + 11.1%              | 142 👚 + 65.0%    | 11 👚 + 10.0%     |
| 66102 | \$37,000 + 15.6%    | \$53,653 + 11.7%    | 88.0% - 8.1%                 | 56 🕹 - 7.7%      | 45 🗣 - 26.2%     |
| 66103 | \$86,000 + 29.3%    | \$85,298            | 93.4% - 2.1%                 | 62 🕹 - 0.8%      | 32               |
| 66104 | \$40,300 + 27.6%    | \$47,093            | 89.6% - 2.5%                 | 67 🕹 - 6.3%      | 47 🗣 - 35.6%     |
| 66105 | \$17,100            | \$17,100            | 57.0%                        | 91               | 1                |
| 66106 | \$74,853            | \$86,524 + 24.3%    | 94.7%                        | 66 🕹 - 2.3%      | 58 🖟 - 13.4%     |
| 66109 | \$147,000 👚 + 13.1% | \$161,578 👚 + 11.3% | 95.5% 1.7%                   | 75 🕹 - 7.4%      | 112 👚 +8.7%      |
| 66110 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 66111 | \$106,625 👚 + 17.5% | \$107,523 🗣 - 12.6% | 91.2% - 0.2%                 | 63 🕹 - 30.2%     | 29 👚 + 45.0%     |
| 66112 | \$103,000 👚 + 31.1% | \$101,126 + 37.8%   | 94.1% + 4.9%                 | 76 🕹 - 3.8%      | 41 👚 + 57.7%     |
| 66113 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 66115 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 66117 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 66118 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 66119 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 66160 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |

Q3-2014

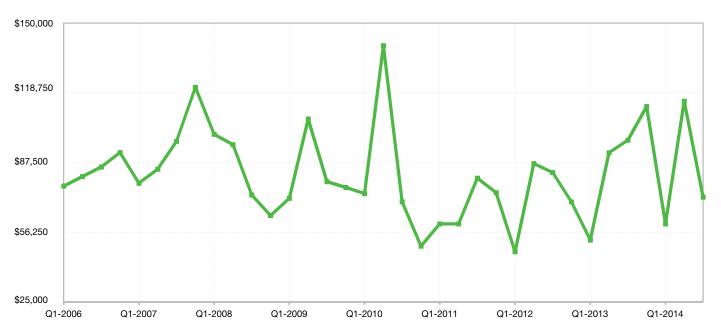


# **Bates County, MO**

| <b>Key Metrics</b>           | Q3-2014   | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price           | \$72,000  | - 26.2%  |
| Average Sales Price          | \$118,045 | - 4.4%   |
| Pct. of Orig. Price Received | 89.5%     | - 1.0%   |
| Inventory                    | 91        | - 6.2%   |
| Closed Sales                 | 19        | - 13.6%  |
| Supply                       | 12.4      | - 15.1%  |
|                              |           |          |
| Days on Market               | 126       | - 27.5%  |



#### **Historical Median Sales Price for Bates County, MO**



Q3-2014



# **Bates County ZIP Codes**

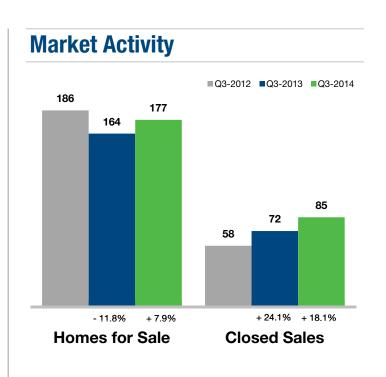
|       | Median Sales Price | Average Sales Price | Pct. of Orig. Price Received | Days on Market   | Closed Sales     |
|-------|--------------------|---------------------|------------------------------|------------------|------------------|
|       | Q3-2014 1-Yr Chg   | Q3-2014 1-Yr Chg    | Q3-2014 1-Yr Chg             | Q3-2014 1-Yr Chg | Q3-2014 1-Yr Chg |
| 64720 | \$113,750 🖟 - 7.1% | \$146,150           | 92.9% 👚 + 7.7%               | 138 👚 + 58.9%    | 10 👚 + 66.7%     |
| 64722 | \$0                | \$0                 | 0.0%                         | 0                | 0                |
| 64723 | \$0 🕹 - 100.0%     | \$0 • 100.0%        | 0.0%  - 100.0%               | 0                | 0 • 100.0%       |
| 64724 | \$0                | \$0                 | 0.0%                         | 0                | 0                |
| 64730 | \$88,500 🗣 - 11.5% | \$96,369 🗣 - 9.8%   | 86.5% - 3.0%                 | 115 🕹 - 41.7%    | 8 🗣 - 11.1%      |
| 64742 | \$0 🕹 - 100.0%     | \$0 • 100.0%        | 0.0%  - 100.0%               | 0                | 0 • 100.0%       |
| 64745 | \$0                | \$0                 | 0.0%                         | 0                | 0                |
| 64752 | \$0                | \$0                 | 0.0%                         | 0                | 0                |
| 64770 | \$0                | \$0                 | 0.0%                         | 0                | 0                |
| 64779 | \$0 🕹 - 100.0%     | \$0                 | 0.0% 🕹 - 100.0%              | 0                | 0  - 100.0%      |
| 64780 | \$10,404           | \$10,404            | 80.0%                        | 97               | 1                |
| 64788 | \$0                | \$0                 | 0.0%                         | 0                | 0                |

Q3-2014

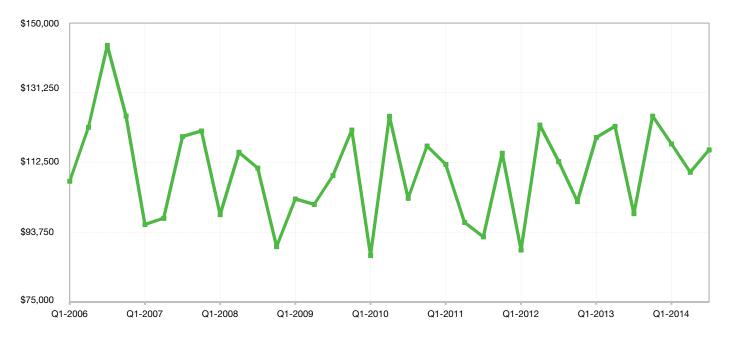


# **Buchanan County, MO**

| <b>Key Metrics</b>           | Q3-2014   | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price           | \$115,900 | + 17.4%  |
| Average Sales Price          | \$131,736 | + 9.5%   |
| Pct. of Orig. Price Received | 92.8%     | - 0.1%   |
| Inventory                    | 177       | + 7.9%   |
| Closed Sales                 | 85        | + 18.1%  |
| Supply                       | 8.2       | + 13.9%  |
| Days on Market               | 73        | - 11.3%  |



#### **Historical Median Sales Price for Buchanan County, MO**



Q3-2014



# **Buchanan County ZIP Codes**

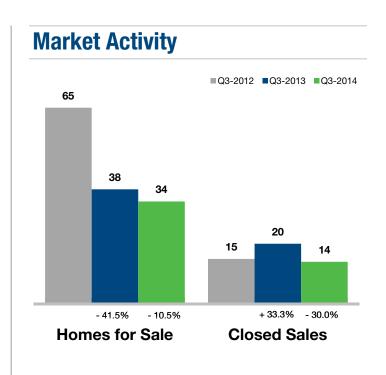
|       | Median S  | ales Price      | Average S | Sales Price | Pct. of Orig | . Price Rec  | eived | Days o  | n Market       | Close   | d Sales         |
|-------|-----------|-----------------|-----------|-------------|--------------|--------------|-------|---------|----------------|---------|-----------------|
|       | Q3-2014   | 1-Yr Chg        | Q3-2014   | 1-Yr Chg    | Q3-2014      | 1-Yr         | Chg   | Q3-2014 | 1-Yr Chg       | Q3-2014 | 1-Yr Chg        |
| 64401 | \$405,000 |                 | \$405,000 |             | 91.0%        |              |       | 117     |                | 1       |                 |
| 64440 | \$0       |                 | \$0       |             | 0.0%         |              |       | 0       |                | 0       |                 |
| 64443 | \$0       |                 | \$0       |             | 0.0%         |              |       | 0       |                | 0       |                 |
| 64444 | \$0       |                 | \$0       |             | 0.0%         |              |       | 0       |                | 0       |                 |
| 64448 | \$0       |                 | \$0       |             | 0.0%         |              |       | 0       |                | 0       |                 |
| 64454 | \$103,800 | - 46.8%         | \$152,775 | - 21.7%     | 96.9%        | <b>⊸</b> - 1 | .6%   | 52      | - 16.9%        | 4       | <b>+</b> 300.0% |
| 64484 | \$99,500  | + 32.7%         | \$99,500  | + 32.7%     | 79.6%        | - 17         | 7.2%  | 96      | + 269.2%       | 1       | - 50.0%         |
| 64490 | \$0       |                 | \$0       |             | 0.0%         |              |       | 0       |                | 0       |                 |
| 64501 | \$84,750  | + 25.6%         | \$70,250  | + 25.4%     | 86.1%        | + 3          | 3.3%  | 60      | - 47.4%        | 3       | - 40.0%         |
| 64502 | \$0       |                 | \$0       |             | 0.0%         |              |       | 0       |                | 0       |                 |
| 64503 | \$98,750  | + 13.2%         | \$106,933 | + 5.7%      | 91.4%        | <b>⊸</b> - 1 | .4%   | 71      | - 31.1%        | 12      | <b>+ 20.0%</b>  |
| 64504 | \$69,000  | <b>+</b> 119.0% | \$72,036  | + 60.9%     | 90.3%        | + 4          | 1.1%  | 85      | - 39.9%        | 11      | <b>+</b> 57.1%  |
| 64505 | \$185,820 | + 11.6%         | \$165,533 | - 3.7%      | 98.2%        | + 6          | 6.1%  | 109     | <b>+</b> 11.9% | 10      | - 28.6%         |
| 64506 | \$155,000 | + 6.0%          | \$163,097 | - 2.4%      | 94.7%        | - 2          | 2.5%  | 65      | + 16.9%        | 29      | + 81.3%         |
| 64507 | \$83,900  | + 23.5%         | \$93,862  | + 17.4%     | 89.2%        | - 4          | 1.1%  | 66      | + 15.1%        | 11      | - 31.3%         |
| 64508 | \$0       |                 | \$0       |             | 0.0%         |              |       | 0       |                | 0       |                 |

Q3-2014

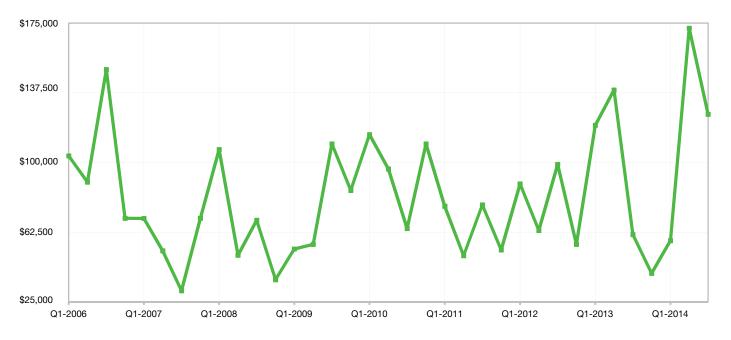


# Caldwell County, MO

| <b>Key Metrics</b>           | Q3-2014   | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price           | \$125,950 | + 105.6% |
| Average Sales Price          | \$121,840 | + 28.8%  |
| Pct. of Orig. Price Received | 94.7%     | + 4.8%   |
| ·                            | 34.7 %    | - 10.5%  |
| Inventory  Closed Sales      | 14        | - 30.0%  |
|                              |           |          |
| Supply                       | 11.7      | + 56.0%  |
| Days on Market               | 146       | + 52.3%  |



#### **Historical Median Sales Price for Caldwell County, MO**



Q3-2014



# **Caldwell County ZIP Codes**

|       | Median Sales Price   | Average Sales Price  | Pct. of Orig. Price Received | Days on Market   | Closed Sales     |
|-------|----------------------|----------------------|------------------------------|------------------|------------------|
|       | Q3-2014 1-Yr Chg     | Q3-2014 1-Yr Chg     | Q3-2014 1-Yr Chg             | Q3-2014 1-Yr Chg | Q3-2014 1-Yr Chg |
| 64429 | \$203,000            | \$195,967 👚 + 31.5%  | 93.5% - 4.3%                 | 152 👚 + 744.4%   | 3 + 200.0%       |
| 64465 | \$201,200 👚 + 279.6% | \$201,200 👚 + 279.6% | 99.5% 🗣 - 0.7%               | 46 👚 + 142.1%    | 2                |
| 64624 | \$102,000 + 716.0%   | \$102,000 + 716.0%   | 85.0% + 30.6%                | 319              | 1 🖈 0.0%         |
| 64625 | \$0                  | \$0                  | 0.0%                         | 0                | 0                |
| 64637 | \$168,000 🖟 - 16.0%  | \$168,000 🖟 - 16.0%  | 97.4%                        | 333 👚 + 474.1%   | 1 🖈 0.0%         |
| 64644 | \$28,674 🕹 - 53.0%   | \$28,674 🗣 - 74.2%   | 77.2% 🗣 - 10.8%              | 89 🗣 - 25.6%     | 2 🗣 -71.4%       |
| 64649 | \$0                  | \$0 🖟 - 100.0%       | 0.0%  - 100.0%               | 0 - 100.0%       | 0 🗣 - 100.0%     |
| 64650 | \$52,613             | \$52,613             | 131.9%                       | 29               | 1                |
| 64671 | \$47,000 🖟 - 22.3%   | \$83,875 + 31.6%     | 88.4% - 6.6%                 | 159 👚 + 120.8%   | 4 - 42.9%        |

Q3-2014

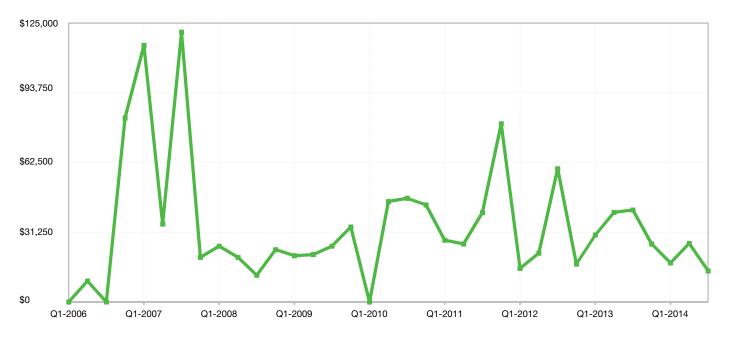


# **Carroll County, MO**

| r Chg |
|-------|
| 6.2%  |
| 6.2%  |
| 1.3%  |
| 0.0%  |
| .0%   |
| 8.3%  |
| 2.8%  |
| 2     |



#### **Historical Median Sales Price for Carroll County, MO**



Q3-2014



# **Carroll County ZIP Codes**

|       | Median S | Sales Price | Average : | Sales Price | Pct. of Orig. | Price Received | Days o  | n Market | Close   | d Sales         |
|-------|----------|-------------|-----------|-------------|---------------|----------------|---------|----------|---------|-----------------|
|       | Q3-2014  | 1-Yr Chg    | Q3-2014   | 1-Yr Chg    | Q3-2014       | 1-Yr Chg       | Q3-2014 | 1-Yr Chg | Q3-2014 | 1-Yr Chg        |
| 64035 | \$0      |             | \$0       |             | 0.0%          |                | 0       |          | 0       |                 |
| 64622 | \$0      |             | \$0       |             | 0.0%          |                | 0       |          | 0       |                 |
| 64623 | \$0      |             | \$0       |             | 0.0%          |                | 0       |          | 0       |                 |
| 64624 | \$0      |             | \$0       |             | 0.0%          |                | 0       |          | 0       |                 |
| 64633 | \$13,950 | - 80.8%     | \$13,950  | - 80.8%     | 85.0%         | + 11.3%        | 71      | - 47.0%  | 2       | <b>+</b> 100.0% |
| 64638 | \$0      |             | \$0       |             | 0.0%          |                | 0       |          | 0       |                 |
| 64639 | \$0      |             | \$0       |             | 0.0%          |                | 0       |          | 0       |                 |
| 64643 | \$0      |             | \$0       |             | 0.0%          |                | 0       |          | 0       |                 |
| 64668 | \$0      | - 100.0%    | \$0       | - 100.0%    | 0.0%          |                | 0       | - 100.0% | 0       | - 100.0%        |
| 64680 | \$0      |             | \$0       |             | 0.0%          |                | 0       |          | 0       |                 |
| 64682 | \$0      |             | \$0       |             | 0.0%          |                | 0       |          | 0       |                 |

Q3-2014

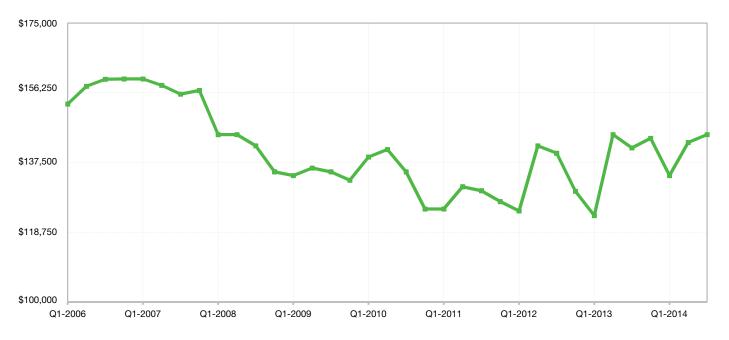


# **Cass County, MO**

| <b>Key Metrics</b>           | Q3-2014   | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price           | \$145,000 | + 2.5%   |
| Average Sales Price          | \$178,775 | + 7.7%   |
| Pct. of Orig. Price Received | 94.8%     | + 0.2%   |
| Inventory                    | 717       | - 5.9%   |
| Closed Sales                 | 391       | - 9.5%   |
| Supply                       | 6.1       | - 7.6%   |
| Days on Market               | 95        | - 0.2%   |



#### **Historical Median Sales Price for Cass County, MO**



Q3-2014



## **Cass County ZIP Codes**

|       | Median Sales Price  | Average Sales Price | Pct. of Orig. Price Received | Days on Market   | Closed Sales     |
|-------|---------------------|---------------------|------------------------------|------------------|------------------|
|       | Q3-2014 1-Yr Chg    | Q3-2014 1-Yr Chg    | Q3-2014 1-Yr Chg             | Q3-2014 1-Yr Chg | Q3-2014 1-Yr Chg |
| 64012 | \$123,400 👚 + 12.2% | \$154,296 👚 + 4.8%  | 93.9% - 3.4%                 | 94 🖟 -2.6%       | 103 👚 + 18.4%    |
| 64034 | \$223,820           | \$245,146 🖟 - 21.9% | 95.1% - 0.5%                 | 65 🖟 - 15.4%     | 7 🕹 - 56.3%      |
| 64078 | \$142,500 🖟 - 3.1%  | \$161,778 🗣 - 0.4%  | 96.2% + 1.7%                 | 74 🗣 - 13.2%     | 33 🕈 0.0%        |
| 64080 | \$153,000 + 5.5%    | \$172,989 + 13.8%   | 95.0% + 0.8%                 | 108              | 46 🕹 - 9.8%      |
| 64082 | \$305,760           | \$338,485 + 22.9%   | 97.6% - 0.2%                 | 107 👚 + 15.7%    | 16 🕹 - 5.9%      |
| 64083 | \$178,900 + 11.6%   | \$223,357 + 21.8%   | 95.6% + 1.1%                 | 87 🕹 - 12.6%     | 112 🖟 - 20.0%    |
| 64090 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 64147 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 64701 | \$117,250 🖟 - 6.2%  | \$121,069 🖟 - 7.5%  | 96.4% + 2.9%                 | 87 🗣 - 10.8%     | 40 🕹 - 20.0%     |
| 64725 | \$131,200 + 42.0%   | \$134,063 + 52.5%   | 92.0% + 5.0%                 | 97 🕹 - 45.0%     | 8 👚 + 33.3%      |
| 64734 | \$166,000 + 66.0%   | \$158,988 + 13.9%   | 100.9% + 27.5%               | 216 👚 + 132.7%   | 4 - 20.0%        |
| 64739 | \$58,043 🕹 - 47.7%  | \$60,014 🖟 - 42.0%  | 86.7% + 2.6%                 | 94 🕹 - 16.6%     | 3 🔷 0.0%         |
| 64742 | \$95,000            | \$86,133 🖟 - 26.3%  | 91.9% 👚 + 11.6%              | 255 👚 + 115.8%   | 3 🔷 0.0%         |
| 64743 | \$95,000 🖟 - 24.3%  | \$95,000 🖟 - 24.3%  | 79.2% 🗣 - 18.0%              | 196 👚 + 119.0%   | 1 🕹 - 50.0%      |
| 64746 | \$22,000 🖟 - 44.0%  | \$38,633 🗣 - 46.8%  | 84.8% - 13.8%                | 54 👚 + 0.8%      | 3 🕹 - 25.0%      |
| 64747 | \$94,349 + 8.4%     | \$109,995 + 21.1%   | 84.7% - 7.5%                 | 138 👚 + 101.3%   | 11 🖟 -21.4%      |

Q3-2014

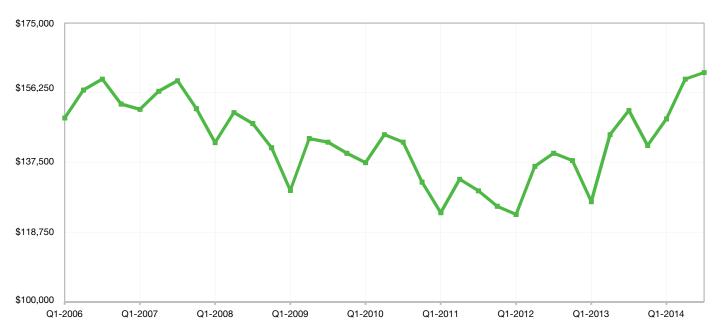


### Clay County, MO

| <b>Key Metrics</b>           | Q3-2014   | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price           | \$161,702 | + 6.7%   |
| Average Sales Price          | \$182,711 | + 7.5%   |
| Pct. of Orig. Price Received | 95.2%     | + 0.1%   |
| Inventory                    | 1,545     | - 9.2%   |
| Closed Sales                 | 1,160     | + 0.7%   |
| Supply                       | 4.8       | - 12.7%  |
| Days on Market               | 89        | + 7.3%   |



#### **Historical Median Sales Price for Clay County, MO**



Q3-2014



## **Clay County ZIP Codes**

|       | Median Sales Price  | Average Sales Price | Pct. of Orig. Price Received | Days on Market   | Closed Sales     |
|-------|---------------------|---------------------|------------------------------|------------------|------------------|
|       | Q3-2014 1-Yr Chg    | Q3-2014 1-Yr Chg    | Q3-2014 1-Yr Chg             | Q3-2014 1-Yr Chg | Q3-2014 1-Yr Chg |
| 64024 | \$99,900 👚 + 3.5%   | \$117,565 👚 + 11.0% | 92.3% - 2.4%                 | 88 🖟 - 10.5%     | 57 👚 + 46.2%     |
| 64048 | \$158,000 🖟 - 14.6% | \$174,500 🖟 - 16.9% | 95.3% 👚 + 5.3%               | 118 🖟 -9.1%      | 5 - 54.5%        |
| 64060 | \$185,400 🗣 - 4.9%  | \$200,011 🖟 - 7.2%  | 98.2% + 2.5%                 | 67 🕹 - 30.0%     | 63               |
| 64062 | \$0 🕹 - 100.0%      | \$0                 | 0.0%  - 100.0%               | 0                | 0 🗣 - 100.0%     |
| 64068 | \$164,500 + 2.8%    | \$176,870 + 2.1%    | 95.0% 中 - 0.1%               | 76               | 165 👚 + 3.8%     |
| 64069 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 64072 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 64073 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 64077 | \$0 🕹 - 100.0%      | \$0                 | 0.0%  - 100.0%               | 0                | 0 - 100.0%       |
| 64089 | \$209,950 + 16.6%   | \$200,405 🖟 - 7.9%  | 96.0% + 1.0%                 | 110              | 75 👚 + 8.7%      |
| 64116 | \$130,000 + 10.0%   | \$175,986 + 21.1%   | 92.5% - 2.8%                 | 97 👚 + 47.6%     | 61 🖈 0.0%        |
| 64117 | \$87,200            | \$85,321 + 29.2%    | 95.6% + 0.8%                 | 104              | 50               |
| 64118 | \$125,500 + 9.1%    | \$126,715 + 8.0%    | 94.0% + 1.2%                 | 75 🕹 - 5.8%      | 144 🗣 - 11.7%    |
| 64119 | \$117,000 + 7.6%    | \$136,274 + 7.5%    | 91.9% 🗣 - 2.2%               | 94 👚 + 21.6%     | 151 🖈 0.0%       |
| 64144 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 64155 | \$177,100 👚 + 12.8% | \$212,561 + 15.6%   | 96.2% + 0.7%                 | 94 👚 + 32.9%     | 124 🖟 - 19.0%    |
| 64156 | \$240,000 🖟 - 10.8% | \$247,619 🗣 - 6.2%  | 99.6% 👚 + 1.5%               | 90 🕹 - 4.9%      | 55 👚 + 31.0%     |
| 64157 | \$228,012 + 12.6%   | \$257,891 + 12.1%   | 97.3% - 0.2%                 | 90 🖟 - 11.2%     | 184 👚 + 13.6%    |
| 64158 | \$197,900 + 9.0%    | \$219,204 + 19.0%   | 94.7% - 0.3%                 | 129 👚 + 56.2%    | 20 🖣 - 28.6%     |
| 64161 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 64165 | \$244,900           | \$244,900 + 14.7%   | 102.1% 👚 + 3.5%              | 333 👚 + 123.5%   | 1 - 50.0%        |
| 64166 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 64167 | \$325,000           | \$325,000           | 98.8%                        | 10               | 1                |
| 64188 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |

Q3-2014

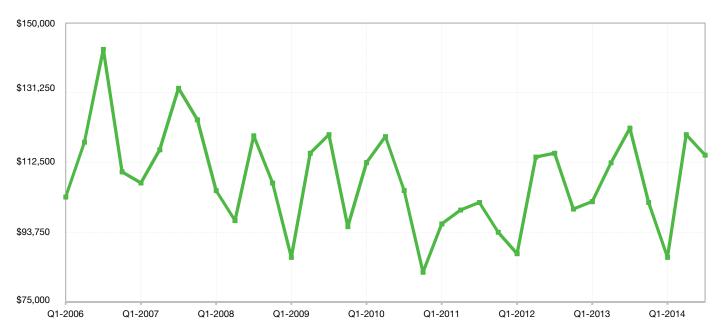


### **Clinton County, MO**

| <b>Key Metrics</b>           | Q3-2014   | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price           | \$114,500 | - 6.0%   |
| Average Sales Price          | \$122,526 | - 12.9%  |
| Pct. of Orig. Price Received | 91.1%     | + 0.1%   |
| Inventory                    | 166       | - 12.2%  |
| Closed Sales                 | 76        | + 40.7%  |
| Supply                       | 8.9       | - 15.2%  |
| Days on Market               | 119       | + 16.3%  |



#### **Historical Median Sales Price for Clinton County, MO**



Q3-2014



## **Clinton County ZIP Codes**

|       | Median Sales Price  | Average Sales Price | Pct. of Orig. Price Received | Days on Market   | Closed Sales     |
|-------|---------------------|---------------------|------------------------------|------------------|------------------|
|       | Q3-2014 1-Yr Chg    | Q3-2014 1-Yr Chg    | Q3-2014 1-Yr Chg             | Q3-2014 1-Yr Chg | Q3-2014 1-Yr Chg |
| 64062 | \$148,750 🖟 - 42.8% | \$148,750 🖟 - 38.0% | 93.5% - 2.2%                 | 90 🖟 - 20.6%     | 2 - 33.3%        |
| 64429 | \$82,043            | \$108,368 + 48.5%   | 92.5% 👚 + 0.2%               | 79 🖣 - 21.3%     | 16               |
| 64454 | \$73,900 🖟 - 27.2%  | \$65,600 🖟 - 35.9%  | 81.3% 🗣 - 14.3%              | 145 👚 + 17.8%    | 6 + 50.0%        |
| 64465 | \$102,970 + 15.7%   | \$115,285 + 6.4%    | 91.6% 👚 + 1.1%               | 83 🖣 - 11.1%     | 16               |
| 64474 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 64477 | \$146,000 🖟 - 7.6%  | \$152,909 🗣 - 4.8%  | 89.8% - 0.4%                 | 176 👚 + 69.8%    | 23               |
| 64490 | \$78,588            | \$78,588            | 101.8%                       | 64               | 2                |
| 64492 | \$87,250 🗣 - 47.1%  | \$83,738 🗣 - 47.7%  | 93.4%                        | 129 🕹 - 14.8%    | 4 🕹 - 55.6%      |
| 64493 | \$0 🖟 - 100.0%      | \$0 🖟 - 100.0%      | 0.0% - 100.0%                | 0                | 0 🕹 - 100.0%     |

Q3-2014

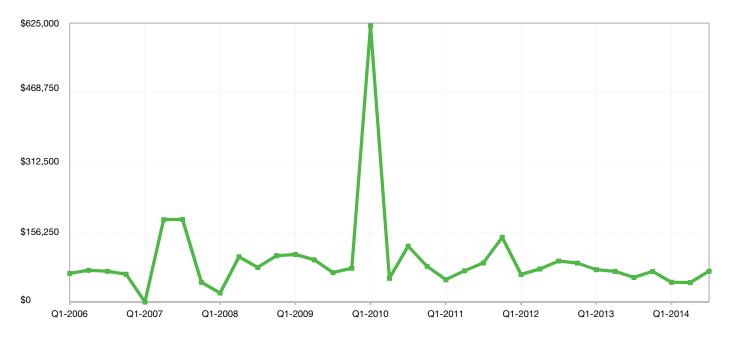


### **Daviess County, MO**

| <b>Key Metrics</b>           | Q3-2014   | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price           | \$69,000  | + 25.5%  |
|                              | · ·       | + 11.0%  |
| Average Sales Price          | \$140,147 |          |
| Pct. of Orig. Price Received | 87.1%     | 0.0%     |
| Inventory                    | 61        | - 4.7%   |
| Closed Sales                 | 17        | + 6.3%   |
| Supply                       | 17.9      | + 21.8%  |
| Days on Market               | 172       | - 13.4%  |



#### **Historical Median Sales Price for Daviess County, MO**



Q3-2014



## **Daviess County ZIP Codes**

|       | Median S  | ales Price | Average S | Sales Price | Pct. of Orig. | Price Received | Days o  | n Market | Close   | d Sales  |
|-------|-----------|------------|-----------|-------------|---------------|----------------|---------|----------|---------|----------|
|       | Q3-2014   | 1-Yr Chg   | Q3-2014   | 1-Yr Chg    | Q3-2014       | 1-Yr Chg       | Q3-2014 | 1-Yr Chg | Q3-2014 | 1-Yr Chg |
| 64497 | \$0       |            | \$0       |             | 0.0%          |                | 0       |          | 0       |          |
| 64620 | \$225,500 |            | \$225,500 |             | 86.6%         |                | 90      |          | 2       |          |
| 64625 | \$0       |            | \$0       |             | 0.0%          |                | 0       |          | 0       |          |
| 64636 | \$0       |            | \$0       |             | 0.0%          |                | 0       |          | 0       |          |
| 64640 | \$105,000 | + 31.3%    | \$155,500 | + 10.5%     | 87.2%         | - 1.9%         | 213     | + 13.1%  | 10      | - 28.6%  |
| 64642 | \$0       |            | \$0       |             | 0.0%          |                | 0       |          | 0       |          |
| 64644 | \$0       |            | \$0       |             | 0.0%          |                | 0       |          | 0       |          |
| 64647 | \$0       |            | \$0       |             | 0.0%          |                | 0       |          | 0       |          |
| 64648 | \$62,000  | + 93.4%    | \$50,333  | + 57.0%     | 85.6%         | + 31.5%        | 71      | - 73.5%  | 3       | + 50.0%  |
| 64649 | \$167,500 |            | \$167,500 |             | 98.6%         |                | 90      |          | 1       |          |
| 64654 | \$0       |            | \$0       |             | 0.0%          |                | 0       |          | 0       |          |
| 64657 | \$0       |            | \$0       |             | 0.0%          |                | 0       |          | 0       |          |
| 64670 | \$0       |            | \$0       |             | 0.0%          |                | 0       |          | 0       |          |
| 64689 | \$58,000  |            | \$58,000  |             | 80.0%         |                | 309     |          | 1       |          |

Q3-2014

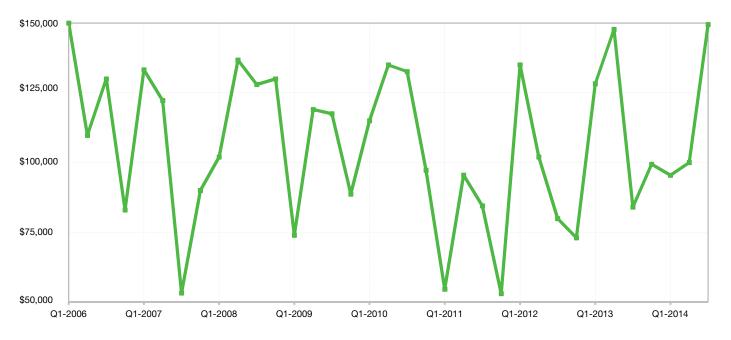


### **Dekalb County, MO**

| <b>Key Metrics</b>           | Q3-2014   | 1-Yr Chg |
|------------------------------|-----------|----------|
|                              |           |          |
| Median Sales Price           | \$149,500 | + 78.0%  |
| Average Sales Price          | \$165,500 | + 56.5%  |
| Pct. of Orig. Price Received | 91.3%     | + 0.6%   |
| Inventory                    | 27        | - 42.6%  |
| Closed Sales                 | 8         | - 38.5%  |
| Supply                       | 9.5       | - 17.4%  |
| Days on Market               | 106       | - 6.8%   |



#### **Historical Median Sales Price for Dekalb County, MO**



Q3-2014



## **Dekalb County ZIP Codes**

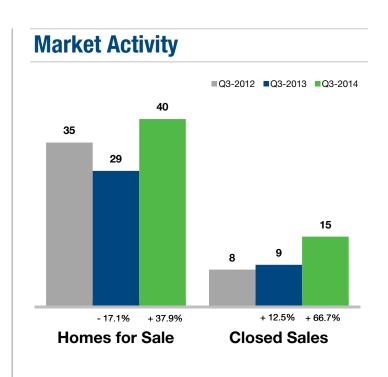
|       | Median Sales Price  | Average Sales Price | Pct. of Orig. Price Received | Days on Market   | Closed Sales     |
|-------|---------------------|---------------------|------------------------------|------------------|------------------|
|       | Q3-2014 1-Yr Chg    | Q3-2014 1-Yr Chg    | Q3-2014 1-Yr Chg             | Q3-2014 1-Yr Chg | Q3-2014 1-Yr Chg |
| 64422 | \$0 🕹 - 100.0%      | \$0                 | 0.0% 🖣 - 100.0%              | 0 🖟 - 100.0%     | 0                |
| 64429 | \$190,000           | \$172,000           | 87.1% - 7.9%                 | 200 👚 + 168.0%   | 3 - 62.5%        |
| 64430 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 64463 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 64469 | \$67,000            | \$67,000            | 88.7%                        | 113              | 2                |
| 64474 | \$375,000           | \$375,000           | 91.5% 🗣 - 2.4%               | 11 🕹 - 81.7%     | 1 - 50.0%        |
| 64490 | \$129,000 🗣 - 18.5% | \$129,000 🗣 - 18.5% | 100.0% + 21.5%               | 8 - 97.4%        | 1 - 50.0%        |
| 64494 | \$170,000           | \$170,000           | 100.0%                       | 0                | 1                |
| 64497 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 64670 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |

Q3-2014

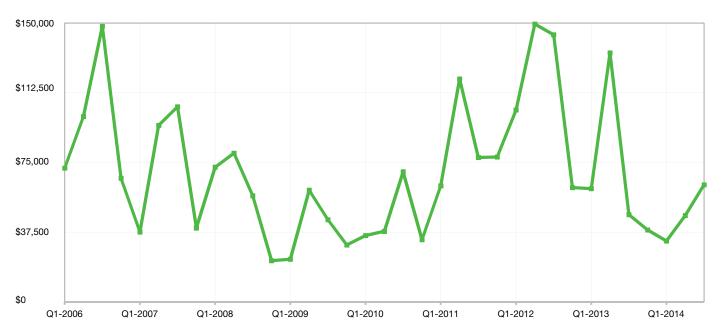


### **Henry County, MO**

| <b>Key Metrics</b>           | Q3-2014  | 1-Yr Chg |
|------------------------------|----------|----------|
| Median Sales Price           | \$63,000 | + 34.0%  |
| Average Sales Price          | \$69,936 | - 18.4%  |
| Pct. of Orig. Price Received | 89.7%    | + 16.2%  |
| Inventory                    | 40       | + 37.9%  |
| Closed Sales                 | 15       | + 66.7%  |
| Supply                       | 11.1     | + 0.9%   |
| Days on Market               | 121      | - 1.9%   |



#### **Historical Median Sales Price for Henry County, MO**



Q3-2014



## **Henry County ZIP Codes**

|       | Median Sa | ales Price | Average S | Sales Price | Pct. of Orig. | Price Received | Days o  | n Market | Close   | d Sales         |
|-------|-----------|------------|-----------|-------------|---------------|----------------|---------|----------|---------|-----------------|
|       | Q3-2014   | 1-Yr Chg   | Q3-2014   | 1-Yr Chg    | Q3-2014       | 1-Yr Chg       | Q3-2014 | 1-Yr Chg | Q3-2014 | 1-Yr Chg        |
| 64726 | \$107,500 |            | \$107,500 |             | 95.6%         |                | 682     |          | 1       |                 |
| 64733 | \$0       |            | \$0       |             | 0.0%          |                | 0       |          | 0       |                 |
| 64735 | \$28,034  | - 39.1%    | \$43,107  | - 8.5%      | 85.2%         | + 18.8%        | 66      | - 11.3%  | 5       | → 0.0%          |
| 64739 | \$0       |            | \$0       |             | 0.0%          |                | 0       |          | 0       |                 |
| 64740 | \$10,500  |            | \$10,500  |             | 75.5%         |                | 91      |          | 1       |                 |
| 64761 | \$0       |            | \$0       |             | 0.0%          |                | 0       |          | 0       |                 |
| 64770 | \$0       |            | \$0       |             | 0.0%          |                | 0       |          | 0       |                 |
| 64788 | \$72,000  | - 43.6%    | \$72,000  | - 43.6%     | 103.0%        | + 9.0%         | 24      | - 67.8%  | 1       | - 50.0%         |
| 65323 | \$0       |            | \$0       |             | 0.0%          |                | 0       |          | 0       |                 |
| 65360 | \$77,000  | - 45.1%    | \$91,929  | - 34.5%     | 92.1%         | + 24.9%        | 98      | - 66.6%  | 7       | <b>+</b> 250.0% |

Q3-2014

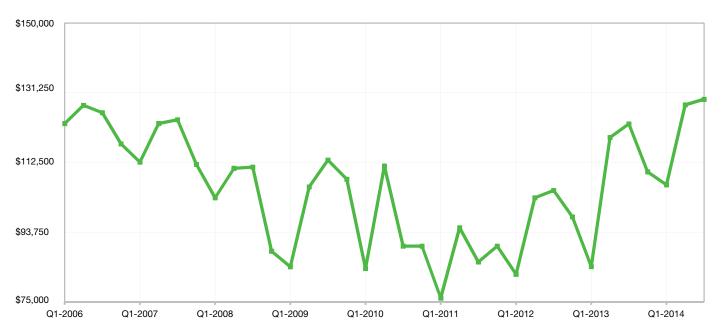


## **Jackson County, MO**

| <b>Key Metrics</b>           | Q3-2014   | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price           | \$129,500 | + 5.4%   |
| Average Sales Price          | \$159,381 | + 6.4%   |
| Pct. of Orig. Price Received | 93.0%     | - 0.2%   |
| Inventory                    | 4,075     | - 9.7%   |
| Closed Sales                 | 2,502     | - 5.5%   |
| Supply                       | 5.4       | - 6.9%   |
| Days on Market               | 83        | + 3.7%   |



#### **Historical Median Sales Price for Jackson County, MO**



Q3-2014



# **Jackson County ZIP Codes**

|       | Median Sales Prid      | ce Average Sales P           | Price Pct. of Orig | g. Price Received | Days on | Market      | Closed  | d Sales       |
|-------|------------------------|------------------------------|--------------------|-------------------|---------|-------------|---------|---------------|
|       | Q3-2014 1-Yr C         | ng Q3-2014 1-Yr              | Chg Q3-2014        | 1-Yr Chg          | Q3-2014 | 1-Yr Chg    | Q3-2014 | 1-Yr Chg      |
| 64002 | \$0                    | \$0                          | 0.0%               |                   | 0       |             | 0       |               |
| 64013 | \$0                    | \$0                          | 0.0%               |                   | 0       |             | 0       |               |
| 64014 | \$140,000 👚 + 11.      | 1% \$154,659 👚 +4            | 4.7% 95.5%         | - 0.3%            | 89 1    |             | 98      | + 3.2%        |
| 64015 | \$139,750 👚 + 3.6      | % \$169,550 <b>1</b> + 6     | 6.5% 94.7%         | - 0.1%            | 81      |             |         | - 7.7%        |
| 64016 | \$85,500 🖟 - 24.3      |                              | 5.9% 87.8%         | - 11.2%           | 134 1   |             |         | <b>+</b> 7.1% |
| 64029 | \$150,000 🖟 - 8.0      |                              | 3.7% 96.3%         | + 0.8%            |         | - 2.8%      |         | + 53.7%       |
| 64030 | \$81,200 🗣 - 2.2       | % \$84,768 堤 - 2             | 2.4% 91.3%         | - 3.7%            | 96 1    |             | 80      | - 20.8%       |
| 64034 | \$152,000 👚 + 0.3      | % \$187,633 <b>1</b> +8      | 8.4% 97.7%         | + 2.3%            |         | - 18.9%     |         | + 11.4%       |
| 64050 | \$43,000 + 6.2         | % \$55,916 <del>↓</del> -5   | 5.6% 86.3%         | - 6.0%            | 96 1    | + 29.6%     | 54      | - 12.9%       |
| 64051 | \$0                    | \$0                          | 0.0%               |                   | 0       |             | 0       |               |
| 64052 | \$47,000 + 23.7        | 7% \$58,910 👚 + 1            | 9.7% 87.7%         | - 0.6%            | 84 1    | + 4.7%      | 63      | - 22.2%       |
| 64053 | \$30,000 + 29.3        | 3% \$45,318 👚 + 8            | 5.3% 83.6%         | - 7.5%            | 140 1   |             |         | - 8.3%        |
| 64054 | \$78,500 👚 + 86.9      |                              | 9.9% 89.2%         | + 5.4%            |         | - 25.6%     |         | - 15.4%       |
| 64055 | \$105,000 + 20.7       |                              | 0.2% 92.0%         | - 0.6%            | 91 1    | + 17.1%     |         | - 13.4%       |
| 64056 | \$87,400 👚 + 1.6       | % \$87,349 <del>-</del> - 9  | 9.1% 92.5%         | + 1.4%            | 67      | - 30.2%     |         | - 52.2%       |
| 64057 | \$130,000 👚 + 7.7      | % \$143,719 <del>1 + 1</del> | 9.9% 94.0%         | + 2.4%            | 79      | - 27.6%     |         | - 6.5%        |
| 64058 | \$130,250 + 63.0       | )% \$138,590 <b>1</b> + 5    | 9.7% 90.7%         | - 1.9%            | 107 1   | + 37.2%     | 24      | - 11.1%       |
| 64061 | \$165,000              | ,                            | 86.8%              |                   | 34      |             | 1       |               |
| 64063 | \$127,250 🖟 - 9.4      | % \$134,712 堤 - 1            | 4.5% 94.9%         | - 0.3%            | 62      |             | 92      | - 18.6%       |
| 64064 | \$257,000 👚 + 32.9     | 9% \$256,724 👚 + 1           | 5.0% 96.1%         | + 0.9%            | 97      | - 9.6%      | 96      | - 15.8%       |
| 64065 | \$0                    | \$0                          | 0.0%               |                   | 0       |             | 0       |               |
| 64066 | \$79,750               | \$79,750                     | 91.9%              |                   | 48      | <del></del> | 2       |               |
| 64070 | \$152,567 + 13.        | 1% \$172,869 👚 + 1           | 4.9% 99.2%         | + 6.8%            | 61      |             |         | - 40.0%       |
| 64075 | \$132,500 + 21.        | 1% \$175,093 👚 +6            | 2.1% 94.8%         | + 2.7%            | 101 1   | + 22.0%     | 39      | - 22.0%       |
| 64080 | \$0                    | \$0                          | 0.0%               |                   | 0       |             | 0       |               |
| 64081 | \$241,000 + 24.9       |                              | 2.3% 96.9%         | + 0.5%            | 78 1    |             |         | - 7.3%        |
| 64082 | \$249,500 + 10.9       |                              | 9.7% 96.6%         | + 0.6%            | 97 1    |             |         | - 1.1%        |
| 64086 | \$171,500 🕌 - 2.6      |                              | 1.7% 95.4%         | - 0.9%            | 93 1    |             | 128     | + 14.3%       |
| 64088 | \$88,750 🛡 - 12.1      | % \$88,750 <del>↓</del> - 3  | 5.4% 91.7%         | - 1.2%            | 18      | - 38.2%     | 2       | - 33.3%       |
| 64101 | \$0                    | \$0                          | 0.0%               |                   | 0       |             | 0       |               |
| 64102 | \$0                    | <b>\$</b> 0                  | 0.0%               |                   | 0       |             | 0       |               |
| 64105 | \$210,000 + 20.7       |                              | 8.4% 92.0%         | - 2.0%            | 164 1   |             | 13      | + 18.2%       |
| 64106 | \$187,500 + 11.9       | 9% \$232,650 👚 + 1           | 9.4% 90.5%         | - 3.7%            | 139 1   | + 28.0%     | 14      | - 26.3%       |
| 64108 | \$215,950 + - 0.7      |                              | 0.7% 92.2%         | + 3.7%            |         | - 4.1%      | 26      | + 18.2%       |
| 64109 | \$150,500 <b>+</b> 6.0 | _                            | 8.6% 94.0%         | + 8.6%            | 71      | - 17.5%     |         | - 6.7%        |
| 64110 | \$146,000 + 1.0        |                              | 1.0% 91.2%         | - 1.3%            | 81 1    |             |         | + 45.7%       |
| 64111 | \$145,000              | _                            | 3.2% 94.1%         | + 0.7%            | 81 1    |             |         | + 19.6%       |
| 64112 | \$284,000 + 10.8       |                              | 2.8% 90.6%         | + 0.8%            | 107 1   |             |         | - 34.2%       |
| 64113 | \$325,000 🕌 - 1.5      |                              | 1.4% 94.4%         | - 1.3%            | 65 1    |             |         | - 9.1%        |
| 64114 | \$135,000 + - 3.2      |                              | 4.6% 94.7%         | - 0.4%            | 65      |             |         | - 7.7%        |
| 64120 | \$0 🕹 - 100.           |                              | 0.0% 0.0%          | - 100.0%          | 0 4     | - 100.0%    | 0       | - 100.0%      |
| 64121 | \$0                    |                              | 0.0%               |                   | 0       |             | 0       |               |
| 64123 | \$37,450 + 20.8        | 3% \$56,074 👚 + 1            | 6.6% 86.3%         | + 0.4%            | 99      | - 6.5%      | 23      | + 4.5%        |

Q3-2014



# **Jackson County ZIP Codes Cont.**

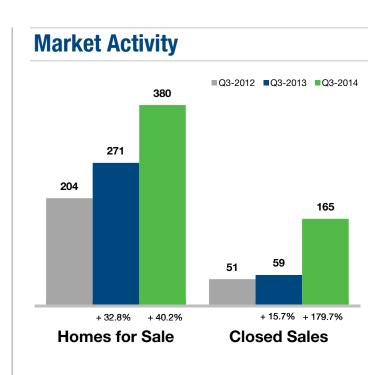
|       | Median Sales Price  | Average Sales Price | Pct. of Orig. Price Received | Days on Market   | Closed Sales     |
|-------|---------------------|---------------------|------------------------------|------------------|------------------|
|       | Q3-2014 1-Yr Chg    | Q3-2014 1-Yr Chg    | Q3-2014 1-Yr Chg             | Q3-2014 1-Yr Chg | Q3-2014 1-Yr Chg |
| 64124 | \$22,450            | \$38,658            | 82.5% - 3.5%                 | 84 👚 + 67.3%     | 20 🖟 - 4.8%      |
| 64125 | \$29,500            | \$29,500 + 68.3%    | 89.4% 🗣 - 8.1%               | 28               | 1 🕹 - 75.0%      |
| 64126 | \$13,500 🗣 - 32.3%  | \$13,500 🖟 - 33.0%  | 75.4% 🗣 - 4.9%               | 38 🕹 - 26.6%     | 1 🕹 - 87.5%      |
| 64127 | \$11,000 🖟 - 22.0%  | \$17,089 🖟 - 12.6%  | 89.4%                        | 117 👚 + 86.3%    | 19 👚 + 18.8%     |
| 64128 | \$15,000 🕈 0.0%     | \$15,246            | 89.0% 👚 + 13.7%              | 53 🗣 - 54.4%     | 12 👚 + 9.1%      |
| 64129 | \$30,500 - 4.7%     | \$40,205            | 83.9% - 10.0%                | 95 👚 + 16.2%     | 21 👚 + 31.3%     |
| 64130 | \$17,000            | \$31,464 👚 + 71.4%  | 79.3% 🗣 - 5.3%               | 60 🗣 - 35.7%     | 37 🗣 - 30.2%     |
| 64131 | \$123,750 🖟 - 9.5%  | \$120,598 🗣 - 5.9%  | 94.8%                        | 61               | 94 👚 + 20.5%     |
| 64132 | \$22,372            | \$29,129            | 84.5% - 5.7%                 | 57 🗣 - 29.0%     | 31 👚 + 82.4%     |
| 64133 | \$83,425            | \$99,780 👚 + 24.2%  | 91.9%                        | 81 🗣 - 12.6%     | 118 🕹 - 14.5%    |
| 64134 | \$38,750            | \$50,923 + 6.9%     | 86.6% - 5.6%                 | 90 👚 + 31.8%     | 58 🕹 - 12.1%     |
| 64136 | \$130,000 🖟 - 18.8% | \$145,800 🖟 - 5.5%  | 104.2% 👚 + 16.1%             | 114 👚 + 7.7%     | 5                |
| 64137 | \$84,750            | \$84,545            | 89.7% 👚 + 1.1%               | 69 🗣 - 28.1%     | 36 👚 + 71.4%     |
| 64138 | \$74,000            | \$80,311 🕹 - 0.5%   | 92.5%  + 0.0%                | 90 🗣 - 5.8%      | 77 👚 + 5.5%      |
| 64139 | \$261,100 + 0.4%    | \$260,283 堤 - 13.8% | 93.5%  + 0.0%                | 79 👚 + 15.9%     | 6 🕹 - 33.3%      |
| 64141 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 64145 | \$214,250 🖟 - 0.1%  | \$223,996 👚 + 12.6% | 95.4%                        | 50 🗣 - 11.4%     | 28 🕹 - 9.7%      |
| 64146 | \$136,000 + 11.0%   | \$168,400 + 30.0%   | 96.4%                        | 50 🗣 - 42.6%     | 10 🕹 - 37.5%     |
| 64147 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 64148 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 64149 | \$594,500           | \$594,500           | 100.8%                       | 367              | 1                |
| 64170 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 64171 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 64179 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 64180 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 64184 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 64187 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 64191 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 64196 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 64197 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 64198 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 64199 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 64733 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 64999 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |

Q3-2014

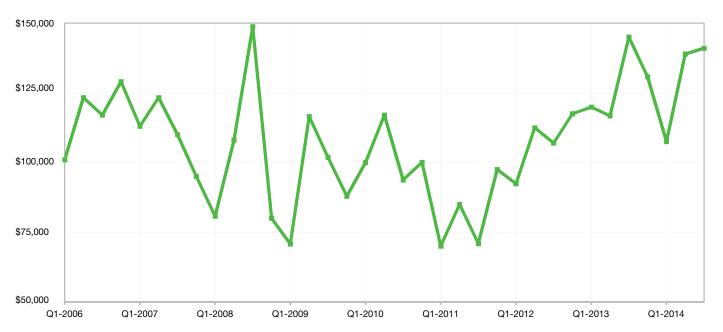


## **Johnson County, MO**

| <b>Key Metrics</b>           | Q3-2014   | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price           | \$141,000 | - 2.8%   |
| Average Sales Price          | \$144,346 | - 6.2%   |
| Pct. of Orig. Price Received | 93.4%     | + 1.1%   |
| Inventory                    | 380       | + 40.2%  |
| Closed Sales                 | 165       | + 179.7% |
| Supply                       | 12.3      | - 25.5%  |
| Days on Market               | 91        | - 8.2%   |



#### **Historical Median Sales Price for Johnson County, MO**



Q3-2014



## **Johnson, MO County ZIP Codes**

|       | Median Sales Price  | Average Sales Price | Pct. of Orig. Price Received | Days on Market   | Closed Sales     |
|-------|---------------------|---------------------|------------------------------|------------------|------------------|
|       | Q3-2014 1-Yr Chg    | Q3-2014 1-Yr Chg    | Q3-2014 1-Yr Chg             | Q3-2014 1-Yr Chg | Q3-2014 1-Yr Chg |
| 64011 | \$206,750           | \$202,125 🖟 - 2.0%  | 98.0% 👚 + 9.3%               | 71 👚 + 10.5%     | 4 100.0%         |
| 64019 | \$150,950 🖟 - 19.5% | \$145,650 🖟 - 22.3% | 86.8% - 12.2%                | 65               | 6                |
| 64020 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 64040 | \$84,500 🗣 - 20.3%  | \$101,658 🖟 - 13.0% | 85.0% - 8.7%                 | 116 🕹 - 9.2%     | 25 👚 + 13.6%     |
| 64061 | \$176,000 + 1.8%    | \$200,173 + 36.8%   | 93.9% + 7.9%                 | 98 🕹 - 5.1%      | 11 👚 + 10.0%     |
| 64070 | \$0 🕹 - 100.0%      | \$0 🖟 - 100.0%      | 0.0% - 100.0%                | 0  - 100.0%      | 0  - 100.0%      |
| 64093 | \$149,125 🕹 - 1.9%  | \$158,415 🕹 - 5.6%  | 95.0% + 1.4%                 | 80               | 88               |
| 64733 | \$70,500            | \$70,500            | 103.8%                       | 81               | 2                |
| 64761 | \$29,000 🗣 - 88.0%  | \$54,667 🗣 - 77.4%  | 90.5% - 3.2%                 | 339              | 3                |
| 65305 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |
| 65336 | \$112,550           | \$103,221           | 99.3%                        | 54               | 18               |
| 65360 | \$0                 | \$0                 | 0.0%                         | 0                | 0                |

Q3-2014

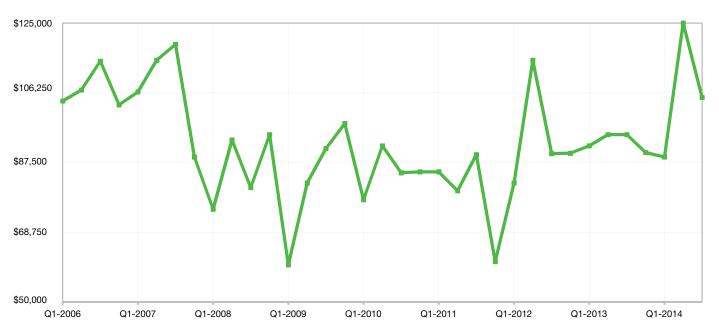


### **Lafayette County, MO**

| <b>Key Metrics</b>           | Q3-2014   | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price           | \$105,000 | + 10.5%  |
| Average Sales Price          | \$123,112 | + 13.1%  |
| Pct. of Orig. Price Received | 88.5%     | - 4.8%   |
| Inventory                    | 193       | - 26.3%  |
| Closed Sales                 | 79        | - 1.3%   |
| Supply                       | 8.7       | - 21.6%  |
| Days on Market               | 140       | + 12.4%  |



#### **Historical Median Sales Price for Lafayette County, MO**



Q3-2014



# **Lafayette County ZIP Codes**

|       | Median Sales Price | Average Sales Price | Pct. of Orig. Price Received | Days on Market   | Closed Sales     |
|-------|--------------------|---------------------|------------------------------|------------------|------------------|
|       | Q3-2014 1-Yr Chg   | Q3-2014 1-Yr Chg    | Q3-2014 1-Yr Chg             | Q3-2014 1-Yr Chg | Q3-2014 1-Yr Chg |
| 64001 | \$72,250           | \$61,417 👚 + 98.1%  | 87.8% 👚 + 16.1%              | 462              | 3                |
| 64011 | \$285,000 + 84.5%  | \$227,633 + 20.7%   | 89.3% - 5.0%                 | 103 👚 + 14.0%    | 3 🕹 - 62.5%      |
| 64020 | \$140,000 + 88.1%  | \$111,633 + 58.1%   | 84.6% - 6.5%                 | 96 🕹 - 43.4%     | 3 🕹 - 62.5%      |
| 64021 | \$48,000 🖟 - 16.9% | \$48,000 🗣 - 19.1%  | 73.2% - 23.8%                | 70 👚 + 72.7%     | 2 - 50.0%        |
| 64022 | \$0                | \$0                 | 0.0%                         | 0                | 0                |
| 64037 | \$103,000 + 47.1%  | \$113,068 + 11.0%   | 89.2% - 3.4%                 | 144 👚 + 22.9%    | 20 👚 + 17.6%     |
| 64067 | \$64,000 🖟 - 23.4% | \$78,873 🗣 - 20.7%  | 78.1% 🗣 - 16.7%              | 191 👚 + 65.8%    | 13 🗣 - 27.8%     |
| 64071 | \$0                | \$0                 | 0.0%                         | 0                | 0                |
| 64074 | \$165,000 + 560.0% | \$165,000 + 560.0%  | 95.7%                        | 21 🕹 - 96.6%     | 1 🖈 0.0%         |
| 64075 | \$254,000          | \$254,000 + 39.2%   | 96.8% - 3.4%                 | 35               | 2                |
| 64076 | \$136,250          | \$138,137 + 12.3%   | 92.5% - 4.0%                 | 113 🖟 - 4.1%     | 30 👚 + 66.7%     |
| 64096 | \$0                | \$0 🕹 - 100.0%      | 0.0%  - 100.0%               | 0                | 0 🖟 - 100.0%     |
| 64097 | \$162,000 + 125.0% | \$162,000 + 105.1%  | 98.2% + 13.5%                | 21 🕹 - 92.1%     | 2 🖟 - 33.3%      |
| 65321 | \$0                | \$0                 | 0.0%                         | 0                | 0                |
| 65327 | \$0                | \$0                 | 0.0%                         | 0                | 0                |

Q3-2014

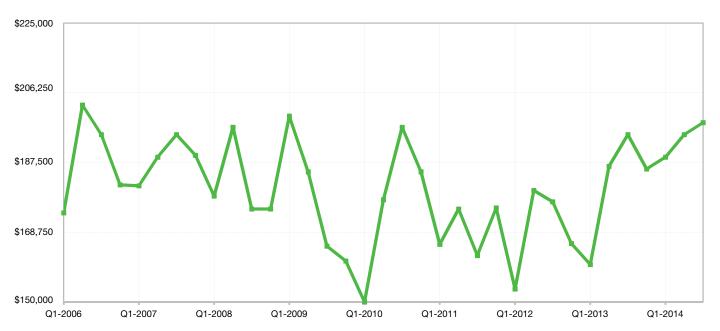


### **Platte County, MO**

| <b>Key Metrics</b>           | Q3-2014   | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price           | \$198,250 | + 1.7%   |
| Average Sales Price          | \$244,211 | + 7.9%   |
| Pct. of Orig. Price Received | 95.7%     | + 0.1%   |
| Inventory                    | 685       | + 1.5%   |
| Closed Sales                 | 448       | + 5.7%   |
| Supply                       | 5.5       | + 3.8%   |
| Days on Market               | 88        | + 5.3%   |



#### **Historical Median Sales Price for Platte County, MO**



Q3-2014



## **Platte County ZIP Codes**

|       | Median Sales Price  | Average Sales Price  | Pct. of Orig. Price Received | Days on Market   | Closed Sales     |
|-------|---------------------|----------------------|------------------------------|------------------|------------------|
|       | Q3-2014 1-Yr Chg    | Q3-2014 1-Yr Chg     | Q3-2014 1-Yr Chg             | Q3-2014 1-Yr Chg | Q3-2014 1-Yr Chg |
| 64018 | \$224,500           | \$224,500 👚 + 123.8% | 89.8% 👚 + 10.3%              | 124 👚 + 59.0%    | 2 - 33.3%        |
| 64028 | \$0                 | \$0                  | 0.0%                         | 0                | 0                |
| 64079 | \$194,000 🗣 - 12.8% | \$215,855 🗣 - 2.7%   | 96.6% 🗣 - 0.2%               | 88               | 83 👚 + 16.9%     |
| 64092 | \$0                 | \$0                  | 0.0%                         | 0                | 0                |
| 64098 | \$147,000 + 3.2%    | \$159,738 👚 + 17.4%  | 93.7% + 3.7%                 | 121 🕹 - 0.9%     | 16               |
| 64150 | \$195,000 + 9.2%    | \$252,933 + 8.0%     | 92.4% 🗣 - 5.5%               | 182              | 9 🔷 0.0%         |
| 64151 | \$165,000 🗣 - 2.7%  | \$197,969 👚 + 10.1%  | 95.3% 🗣 - 0.2%               | 67 🕹 - 19.3%     | 115 👚 + 32.2%    |
| 64152 | \$276,450           | \$308,191 👚 + 13.1%  | 95.0% 🗣 - 0.2%               | 98 👚 + 2.5%      | 129 🖟 - 11.6%    |
| 64153 | \$179,900 + 7.6%    | \$196,793 + 8.6%     | 96.2% + 0.7%                 | 67               | 15 🕹 - 37.5%     |
| 64154 | \$250,000 + 10.6%   | \$277,658 + 13.5%    | 97.8% + 0.5%                 | 80               | 63 👚 + 10.5%     |
| 64163 | \$64,500 🗣 - 24.0%  | \$64,500 🖟 - 58.8%   | 96.3% - 4.4%                 | 23 🕹 - 68.3%     | 2 🖟 - 33.3%      |
| 64164 | \$0                 | \$0                  | 0.0%                         | 0                | 0                |
| 64168 | \$0                 | \$0                  | 0.0%                         | 0                | 0                |
| 64190 | \$0                 | \$0                  | 0.0%                         | 0                | 0                |
| 64195 | \$0                 | \$0                  | 0.0%                         | 0                | 0                |
| 64439 | \$108,500 + 42.3%   | \$108,500 + 15.8%    | 82.5% 🗣 - 10.0%              | 218              | 2 🕹 - 66.7%      |
| 64444 | \$168,000 + 21.7%   | \$142,667 🖟 - 5.8%   | 96.7% + 5.4%                 | 213              | 3 40.0%          |
| 64484 | \$0                 | \$0 🖟 - 100.0%       | 0.0%  - 100.0%               | 0  - 100.0%      | 0                |

Q3-2014

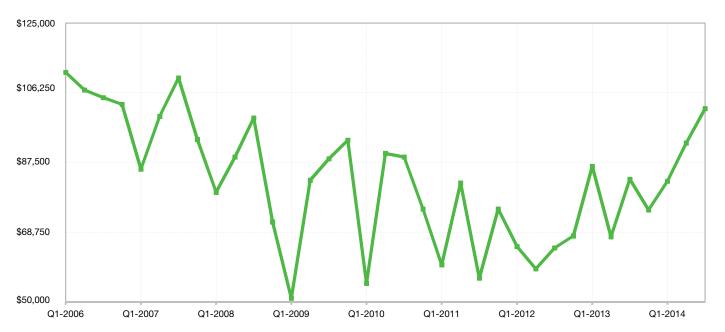


### Ray County, MO

| <b>Key Metrics</b>           | Q3-2014   | 1-Yr Chg |
|------------------------------|-----------|----------|
| Madian Calan Drian           | ¢100.000  | . 00 00/ |
| Median Sales Price           | \$102,000 | + 22.9%  |
| Average Sales Price          | \$126,232 | + 29.4%  |
| Pct. of Orig. Price Received | 91.6%     | - 0.2%   |
| Inventory                    | 155       | - 11.4%  |
| Closed Sales                 | 62        | - 1.6%   |
| Supply                       | 7.6       | - 13.6%  |
| Days on Market               | 77        | - 5.9%   |



#### **Historical Median Sales Price for Ray County, MO**



Q3-2014



## **Ray County ZIP Codes**

|       | Median Sales Price | Average Sales Price | Pct. of Orig. Price Received | Days on Market   | Closed Sales     |
|-------|--------------------|---------------------|------------------------------|------------------|------------------|
|       | Q3-2014 1-Yr Chg   | Q3-2014 1-Yr Chg    | Q3-2014 1-Yr Chg             | Q3-2014 1-Yr Chg | Q3-2014 1-Yr Chg |
| 64017 | \$170,300          | \$170,300           | 99.8%                        | 16               | 2                |
| 64024 | \$151,000 + 67.8%  | \$136,013 + 21.2%   | 92.9% - 7.3%                 | 79 👚 + 144.3%    | 15 👚 + 66.7%     |
| 64035 | \$0                | \$0 • 100.0%        | 0.0% - 100.0%                | 0  - 100.0%      | 0 🕹 - 100.0%     |
| 64036 | \$0                | \$0                 | 0.0%                         | 0                | 0                |
| 64062 | \$149,900 + 46.6%  | \$175,091           | 93.5% - 0.2%                 | 59 🕹 - 29.8%     | 11 🗸 -8.3%       |
| 64077 | \$65,000 🗣 - 53.4% | \$83,313 🕹 - 40.3%  | 91.6% 1 + 14.1%              | 91 🕹 - 22.5%     | 9                |
| 64084 | \$92,500 🗣 - 10.8% | \$118,400           | 98.1% + 4.7%                 | 97 🕹 - 28.5%     | 5                |
| 64085 | \$78,500 + 9.9%    | \$106,839 + 22.7%   | 84.4% - 5.6%                 | 84 🖟 - 7.1%      | 17 🗸 - 46.9%     |
| 64624 | \$0                | \$0                 | 0.0%                         | 0                | 0                |
| 64637 | \$15,000           | \$15,000            | 0.0%                         | 133              | 1                |
| 64668 | \$0                | \$0                 | 0.0%                         | 0                | 0                |
| 64671 | \$151,800 + 27.8%  | \$151,800 + 27.8%   | 104.6% + 14.9%               | 26 🕹 - 64.3%     | 2 🖈 0.0%         |

Q3-2014

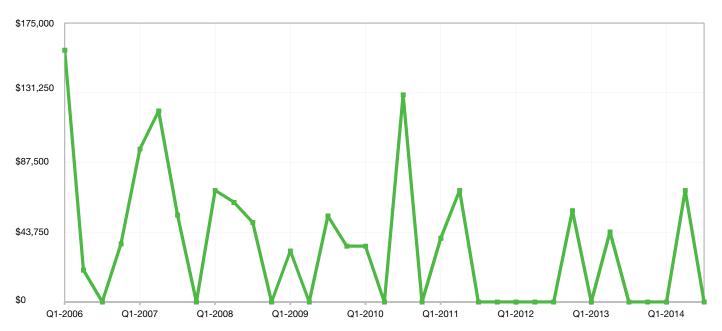


## St. Clair County, MO

| <b>Key Metrics</b>           | Q3-2014 | 1-Yr Chg |
|------------------------------|---------|----------|
| Median Sales Price           | \$0     |          |
| Average Sales Price          | \$0     |          |
| Pct. of Orig. Price Received | 0.0%    |          |
| Inventory                    | 2       | + 100.0% |
| Closed Sales                 | 0       |          |
| Supply                       | 2.0     | + 100.0% |
| Days on Market               | 0       |          |



#### **Historical Median Sales Price for St. Clair County, MO**



Q3-2014



# **St. Clair County ZIP Codes**

|       | Median S | Median Sales Price |         | Sales Price | Pct. of Orig. F | Price Received | Days on | Market   | Closed  | d Sales  |
|-------|----------|--------------------|---------|-------------|-----------------|----------------|---------|----------|---------|----------|
|       | Q3-2014  | 1-Yr Chg           | Q3-2014 | 1-Yr Chg    | Q3-2014         | 1-Yr Chg       | Q3-2014 | 1-Yr Chg | Q3-2014 | 1-Yr Chg |
| 64724 | \$0      |                    | \$0     |             | 0.0%            |                | 0       |          | 0       |          |
| 64738 | \$0      |                    | \$0     |             | 0.0%            |                | 0       |          | 0       |          |
| 64740 | \$0      |                    | \$0     |             | 0.0%            |                | 0       |          | 0       |          |
| 64744 | \$0      |                    | \$0     |             | 0.0%            |                | 0       |          | 0       |          |
| 64763 | \$0      |                    | \$0     |             | 0.0%            |                | 0       |          | 0       |          |
| 64776 | \$0      |                    | \$0     |             | 0.0%            |                | 0       |          | 0       |          |
| 64780 | \$0      |                    | \$0     |             | 0.0%            |                | 0       |          | 0       |          |
| 64781 | \$0      |                    | \$0     |             | 0.0%            |                | 0       |          | 0       |          |
| 64783 | \$0      |                    | \$0     |             | 0.0%            |                | 0       |          | 0       |          |
| 65735 | \$0      |                    | \$0     |             | 0.0%            |                | 0       |          | 0       |          |
| 65774 | \$0      |                    | \$0     |             | 0.0%            |                | 0       |          | 0       |          |