

# Marketwatch Report

## Q3-2018

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## Counties

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Please Note: Due to the recent merger of St. Joseph MLS data into the Heartland MLS system, some county reports may reflect statistical variances from previous years' data.

# Marketwatch Report

## Q3-2018



# All Counties Overview

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change
Atchison County, KS	\$108,750	+ 20.8%	\$122,016	+ 23.4%	93.8%	+ 5.0%	46	- 62.3%	43	- 8.5%
Bourbon County, KS	\$87,000	+ 45.0%	\$100,487	+ 46.1%	86.7%	- 2.8%	198	+ 45.8%	19	0.0%
Coffey County, KS	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
Douglas County, KS	\$193,750	+ 5.8%	\$229,815	+ 8.9%	96.8%	- 1.4%	37	- 10.9%	114	- 1.7%
Franklin County, KS	\$139,500	+ 9.4%	\$168,930	+ 6.4%	95.9%	- 0.2%	46	+ 29.5%	83	- 14.4%
Jefferson County, KS	\$163,500	+ 3.2%	\$176,478	+ 10.4%	91.6%	- 3.5%	79	- 12.2%	36	+ 28.6%
Johnson County, KS	\$279,000	+ 7.3%	\$333,697	+ 8.1%	98.8%	+ 0.1%	37	- 3.7%	3,111	- 3.3%
Leavenworth County, KS	\$202,000	+ 7.7%	\$208,717	+ 1.9%	96.9%	0.0%	55	+ 3.5%	332	+ 4.7%
Linn County, KS	\$138,250	+ 46.4%	\$181,074	+ 48.6%	93.6%	- 1.6%	60	- 35.2%	34	+ 13.3%
Miami County, KS	\$217,500	+ 17.6%	\$224,282	+ 16.5%	95.7%	+ 1.4%	42	- 30.5%	180	+ 1.7%
Osage County, KS	\$105,250	+ 25.3%	\$171,583	+ 21.7%	88.0%	- 7.3%	95	+ 19.4%	6	- 14.3%
Wyandotte County, KS	\$139,950	+ 12.0%	\$148,847	+ 6.1%	96.2%	- 0.2%	41	- 22.6%	514	0.0%
Bates County, MO	\$110,000	- 5.9%	\$125,526	- 8.3%	91.3%	- 1.0%	123	+ 60.0%	37	- 32.7%
Buchanan County, MO	\$108,000	- 0.5%	\$128,877	- 5.6%	92.7%	+ 1.4%	53	- 38.7%	301	+ 11.9%
Caldwell County, MO	\$128,900	+ 25.8%	\$153,677	+ 20.3%	95.1%	+ 9.4%	51	- 49.3%	16	+ 45.5%
Carroll County, MO	\$58,000	+ 127.5%	\$45,780	+ 37.5%	93.6%	- 8.3%	83	- 15.2%	5	+ 66.7%
Cass County, MO	\$200,000	+ 9.2%	\$230,355	+ 7.6%	97.4%	+ 0.3%	56	- 1.7%	551	- 3.8%
Clay County, MO	\$196,500	+ 5.6%	\$221,430	+ 6.4%	98.6%	+ 0.4%	38	- 10.4%	1,502	+ 5.6%
Clinton County, MO	\$157,500	+ 7.5%	\$177,028	- 8.2%	94.4%	- 1.7%	50	- 23.8%	70	- 21.3%
Daviess County, MO	\$80,500	- 45.2%	\$154,918	- 21.7%	90.1%	- 2.1%	138	+ 42.9%	19	- 24.0%
Dekalb County, MO	\$155,000	+ 25.2%	\$152,269	- 9.9%	94.7%	+ 6.2%	90	- 40.6%	13	- 35.0%
Henry County, MO	\$91,500	+ 14.4%	\$119,142	+ 12.4%	92.5%	+ 2.0%	77	- 31.0%	12	- 36.8%
Jackson County, MO	\$167,000	+ 4.4%	\$195,532	+ 3.5%	97.1%	+ 0.4%	42	- 12.7%	3,255	+ 11.1%
Johnson County, MO	\$169,900	+ 1.1%	\$182,781	+ 1.7%	95.2%	- 0.8%	59	- 9.3%	212	- 1.4%
Lafayette County, MO	\$140,000	+ 7.7%	\$148,501	- 3.7%	94.8%	+ 1.4%	57	- 30.5%	126	+ 28.6%
Platte County, MO	\$265,000	+ 9.4%	\$297,468	+ 8.6%	97.8%	+ 0.3%	40	- 17.1%	557	+ 5.7%
Ray County, MO	\$142,500	+ 18.8%	\$159,096	+ 9.4%	93.6%	- 1.6%	42	- 41.8%	100	+ 14.9%
St. Clair County, MO	\$252,000	+ 152.0%	\$242,167	+ 142.2%	94.1%	+ 31.6%	78	- 49.2%	3	+ 200.0%

# Marketwatch Report

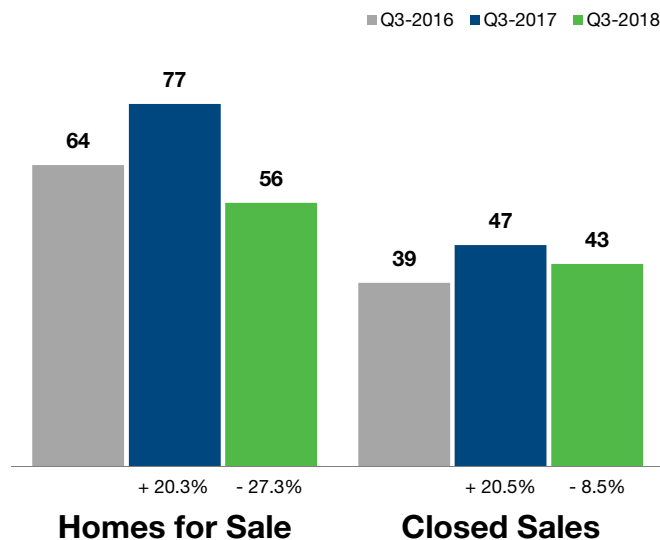
## Q3-2018



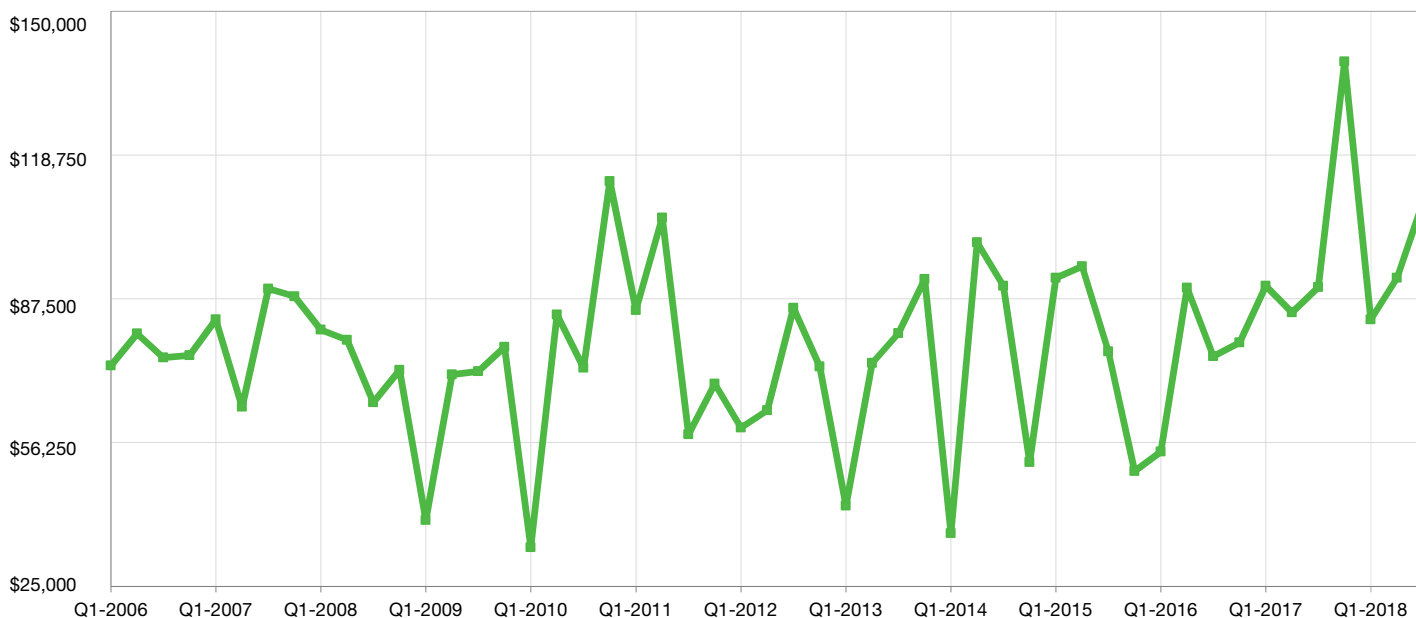
## Atchison County, KS

Key Metrics	Q3-2018	1-Year Change
Median Sales Price	\$108,750	+ 20.8%
Average Sales Price	\$122,016	+ 23.4%
Pct. of Orig. Price Received	93.8%	+ 5.0%
Inventory	56	- 27.3%
Closed Sales	43	- 8.5%
Supply	4.9	- 15.5%
Days on Market	46	- 62.3%

### Market Activity



### Historical Median Sales Price for Atchison County, KS



# Marketwatch Report

## Q3-2018



## Atchison County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change
66002	\$105,000	+ 16.7%	\$122,901	+ 27.4%	93.6%	+ 4.9%	45	- 62.1%	39	- 7.1%
66016	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
66023	\$125,500	+ 39.4%	\$125,500	+ 39.4%	96.6%	+ 13.3%	47	- 80.2%	3	+ 200.0%
66041	\$80,500	- 14.8%	\$80,500	- 14.8%	94.8%	+ 9.0%	90	- 59.9%	1	- 50.0%
66058	\$0	--	\$0	--	0.0%	--	0	--	0	--
66060	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
66088	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

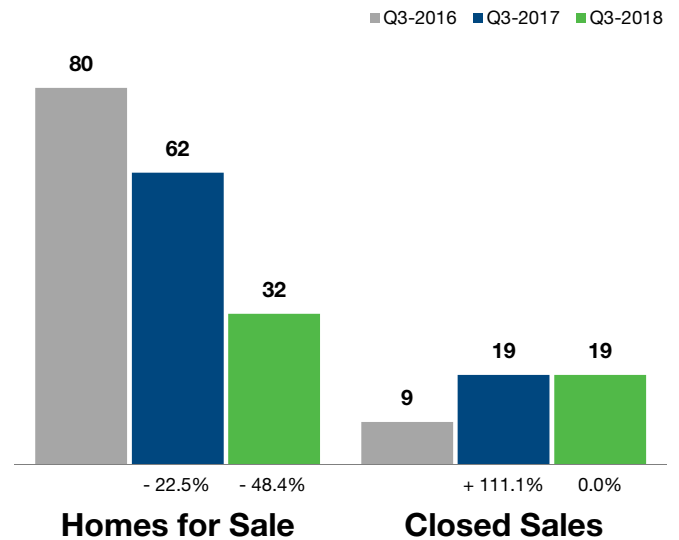
## Q3-2018



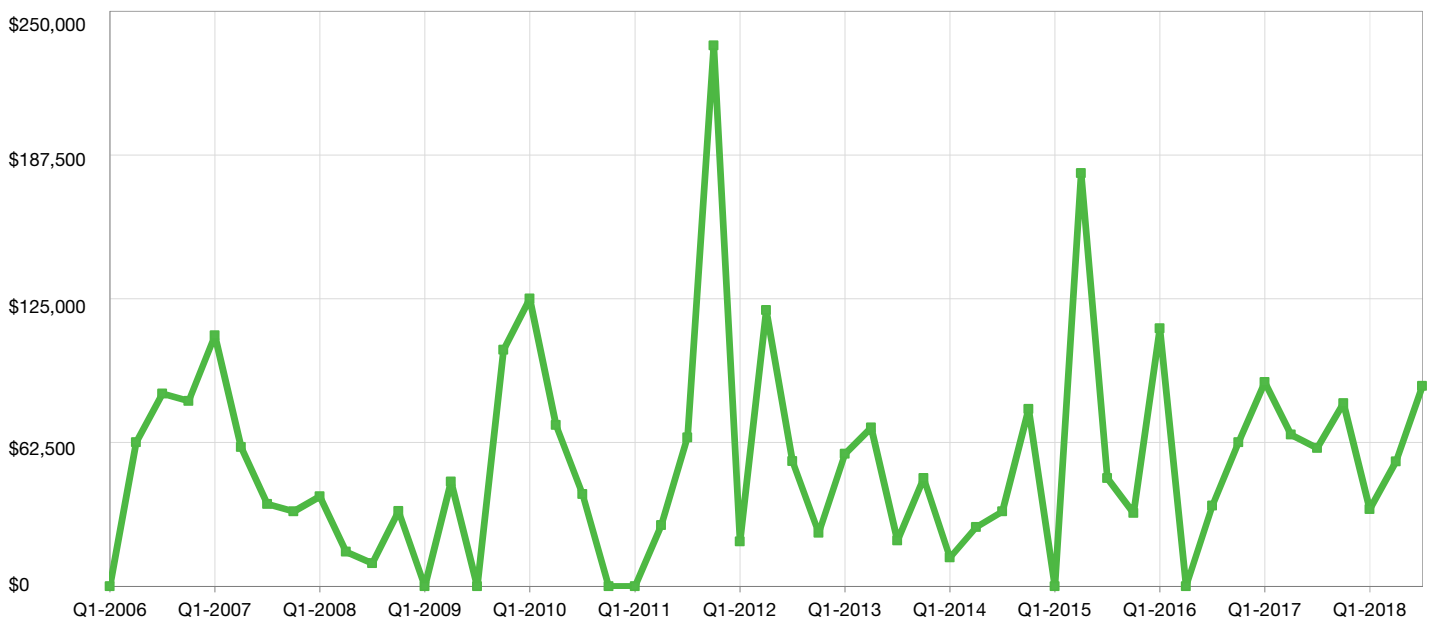
## Bourbon County, KS

Key Metrics	Q3-2018	1-Year Change
Median Sales Price	\$87,000	+ 45.0%
Average Sales Price	\$100,487	+ 46.1%
Pct. of Orig. Price Received	86.7%	- 2.8%
Inventory	32	- 48.4%
Closed Sales	19	0.0%
Supply	5.6	- 54.8%
Days on Market	198	+ 45.8%

### Market Activity



### Historical Median Sales Price for Bourbon County, KS



# Marketwatch Report

## Q3-2018



## Bourbon County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change
66010	\$0	--	\$0	--	0.0%	--	0	--	0	--
66701	\$89,950	+ 57.8%	\$103,342	+ 69.0%	84.1%	- 4.4%	236	+ 60.5%	13	- 18.8%
66716	\$84,500	--	\$84,500	--	86.2%	--	108	--	1	--
66738	\$0	--	\$0	--	0.0%	--	0	--	0	--
66741	\$0	--	\$0	--	0.0%	--	0	--	0	--
66746	\$0	--	\$0	--	0.0%	--	0	--	0	--
66754	\$165,000	+ 108.2%	\$129,000	+ 62.8%	92.6%	- 4.8%	156	+ 120.8%	3	+ 50.0%
66769	\$36,300	--	\$36,300	--	111.7%	--	19	--	1	--
66772	\$0	--	\$0	--	0.0%	--	0	--	0	--
66779	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
66780	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

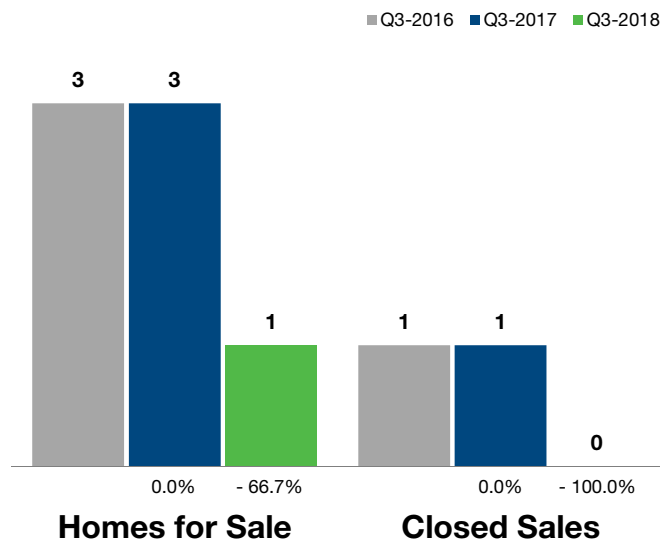
## Q3-2018



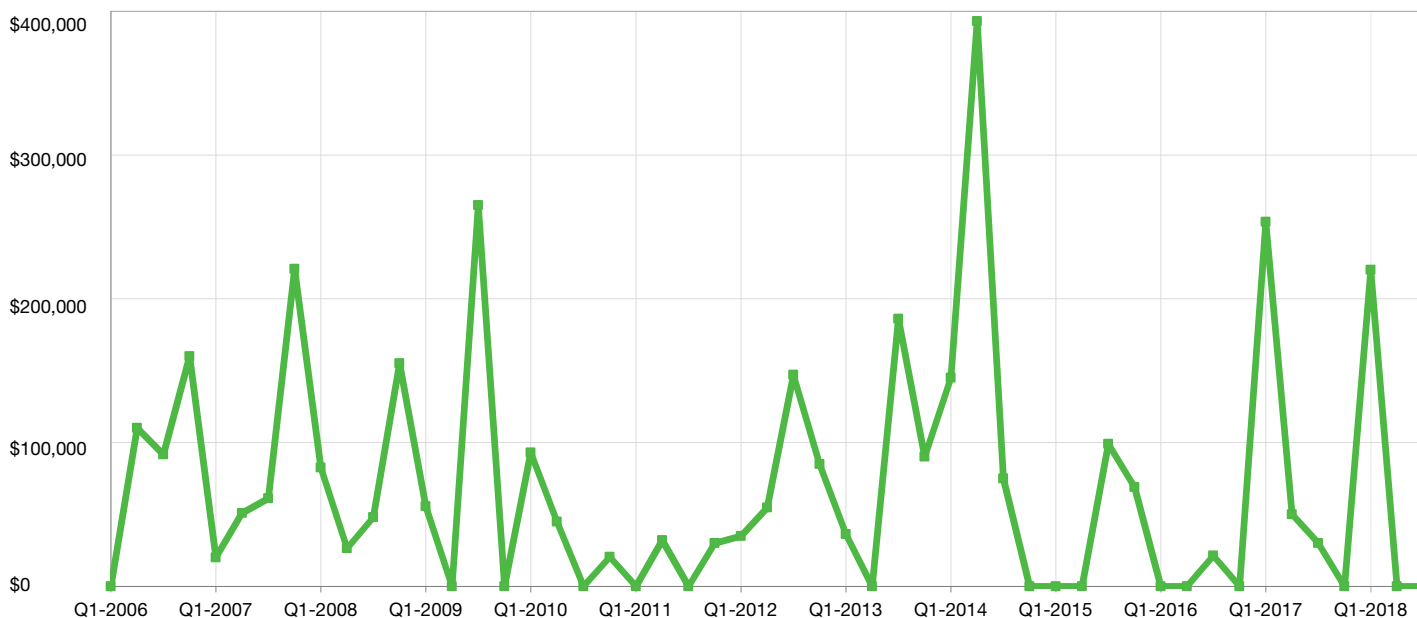
## Coffey County, KS

Key Metrics	Q3-2018	1-Year Change
Median Sales Price	\$0	- 100.0%
Average Sales Price	\$0	- 100.0%
Pct. of Orig. Price Received	0.0%	- 100.0%
Inventory	1	- 66.7%
Closed Sales	\$0	- 100.0%
Supply	1.0	- 60.0%
Days on Market	\$0	- 100.0%

### Market Activity



### Historical Median Sales Price for Coffey County, KS



# Marketwatch Report

## Q3-2018



## Coffey County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change
66015	\$0	--	\$0	--	0.0%	--	0	--	0	--
66093	\$0	--	\$0	--	0.0%	--	0	--	0	--
66758	\$0	--	\$0	--	0.0%	--	0	--	0	--
66839	\$0	--	\$0	--	0.0%	--	0	--	0	--
66852	\$0	--	\$0	--	0.0%	--	0	--	0	--
66854	\$0	--	\$0	--	0.0%	--	0	--	0	--
66856	\$0	--	\$0	--	0.0%	--	0	--	0	--
66857	\$0	--	\$0	--	0.0%	--	0	--	0	--
66864	\$0	--	\$0	--	0.0%	--	0	--	0	--
66871	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%



# Marketwatch Report

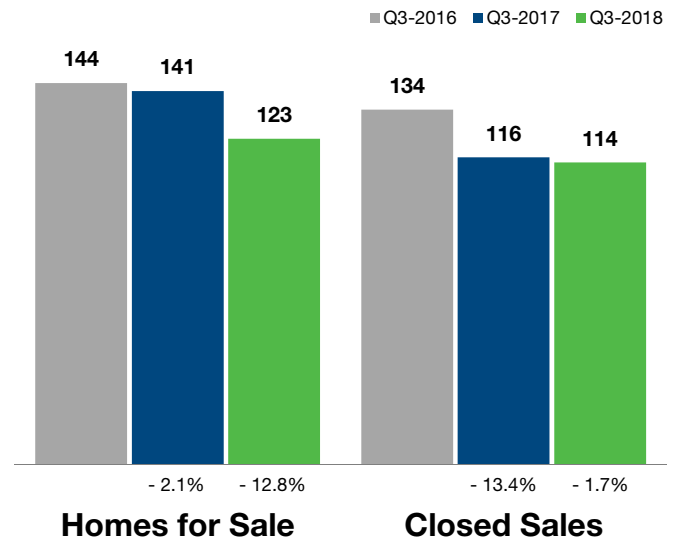
## Q3-2018



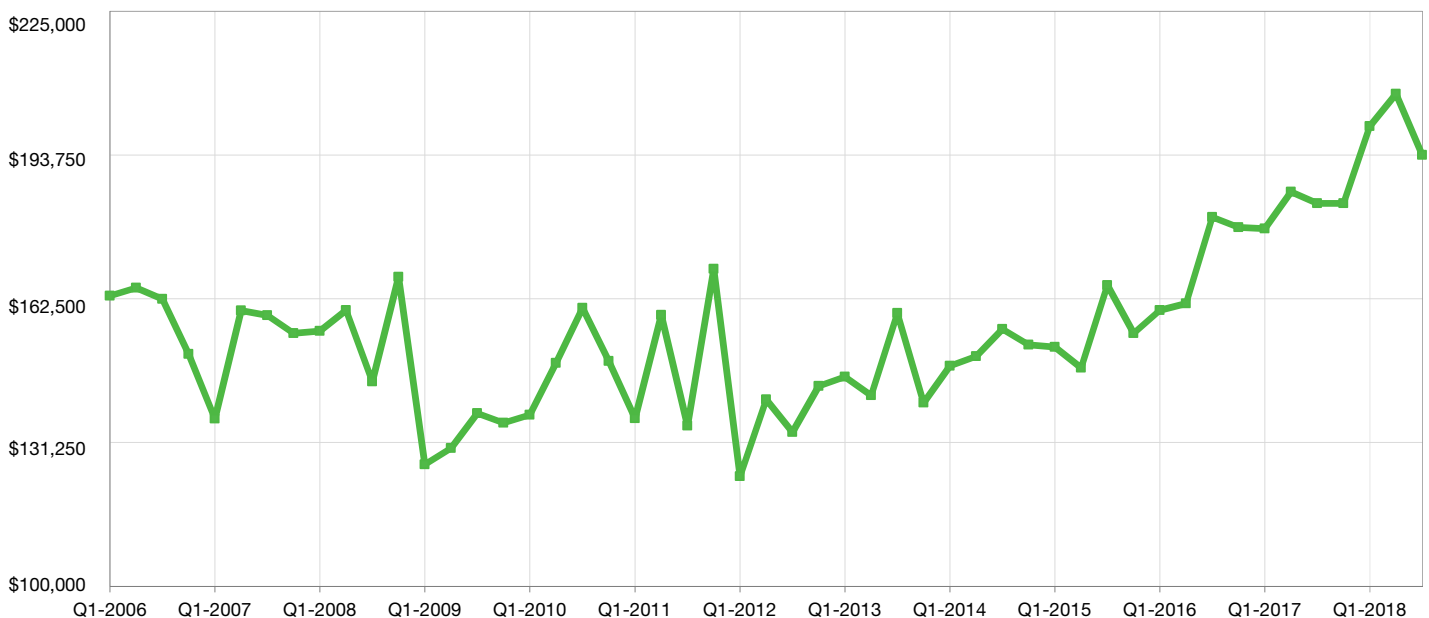
## Douglas County, KS

Key Metrics	Q3-2018	1-Year Change
Median Sales Price	\$193,750	+ 5.8%
Average Sales Price	\$229,815	+ 8.9%
Pct. of Orig. Price Received	96.8%	- 1.4%
Inventory	123	- 12.8%
Closed Sales	114	- 1.7%
Supply	3.3	- 8.3%
Days on Market	37	- 10.9%

### Market Activity



### Historical Median Sales Price for Douglas County, KS



# Marketwatch Report

## Q3-2018



## Douglas County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change
66006	\$193,000	- 6.9%	\$233,659	+ 5.4%	95.5%	- 0.8%	54	+ 8.4%	24	+ 9.1%
66021	\$0	--	\$0	--	0.0%	--	0	--	0	--
66025	\$209,250	+ 26.4%	\$233,990	+ 42.1%	99.7%	+ 4.1%	23	- 38.8%	20	+ 42.9%
66044	\$113,750	- 1.1%	\$137,732	+ 11.9%	93.9%	- 14.4%	34	+ 153.3%	12	+ 9.1%
66045	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
66046	\$166,125	+ 4.8%	\$195,580	+ 18.4%	97.0%	- 0.7%	30	- 10.7%	20	+ 11.1%
66047	\$223,250	+ 7.6%	\$262,436	+ 4.6%	96.4%	- 1.4%	45	+ 44.1%	16	0.0%
66049	\$261,825	+ 12.5%	\$266,605	+ 2.9%	97.2%	- 0.8%	34	- 43.7%	19	- 36.7%
66050	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
66092	\$750,000	+ 161.3%	\$750,000	+ 161.3%	96.8%	- 0.5%	34	+ 126.7%	1	0.0%
66409	\$0	--	\$0	--	0.0%	--	0	--	0	--
66524	\$235,000	--	\$235,000	--	100.0%	--	54	--	1	--

# Marketwatch Report

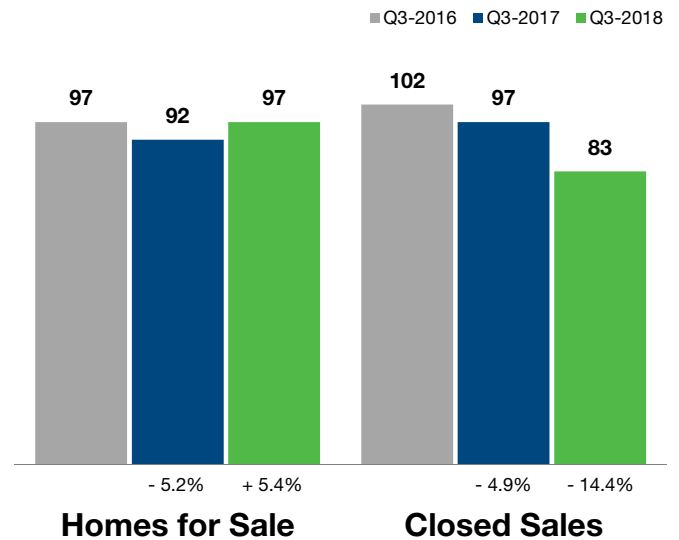
## Q3-2018



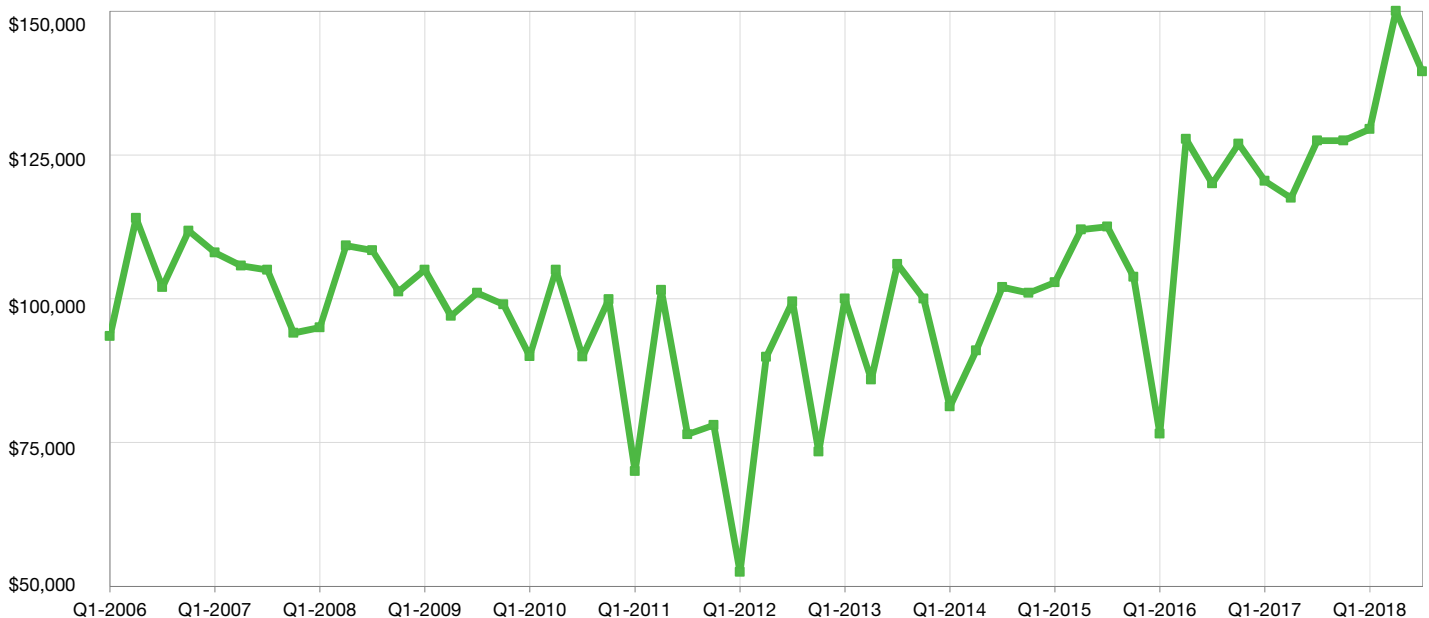
## Franklin County, KS

Key Metrics	Q3-2018	1-Year Change
Median Sales Price	\$139,500	+ 9.4%
Average Sales Price	\$168,930	+ 6.4%
Pct. of Orig. Price Received	95.9%	- 0.2%
Inventory	97	+ 5.4%
Closed Sales	83	- 14.4%
Supply	3.6	+ 5.9%
Days on Market	46	+ 29.5%

### Market Activity



### Historical Median Sales Price for Franklin County, KS



# Marketwatch Report

## Q3-2018



## Franklin County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change
66006	\$0	--	\$0	--	0.0%	--	0	--	0	--
66033	\$0	--	\$0	--	0.0%	--	0	--	0	--
66042	\$82,000	--	\$82,000	--	103.8%	--	5	--	1	--
66064	\$0	--	\$0	--	0.0%	--	0	--	0	--
66067	\$132,000	+ 6.2%	\$157,862	+ 1.4%	97.0%	+ 1.3%	37	+ 8.5%	50	- 34.2%
66076	\$71,100	- 5.0%	\$74,425	- 13.9%	92.3%	- 8.6%	11	- 52.7%	4	0.0%
66078	\$255,000	--	\$255,000	--	91.4%	--	78	--	1	--
66079	\$119,000	--	\$119,000	--	100.0%	--	2	--	1	--
66080	\$122,500	+ 7.0%	\$118,667	+ 3.6%	84.8%	- 8.3%	63	- 9.2%	3	+ 50.0%
66091	\$0	--	\$0	--	0.0%	--	0	--	0	--
66092	\$189,900	+ 22.5%	\$218,191	+ 16.8%	95.2%	- 2.1%	71	+ 51.3%	23	+ 76.9%
66095	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%

# Marketwatch Report

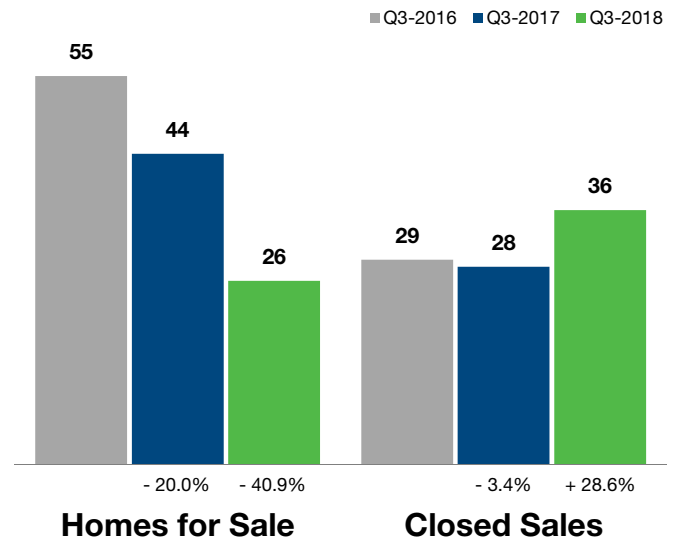
## Q3-2018



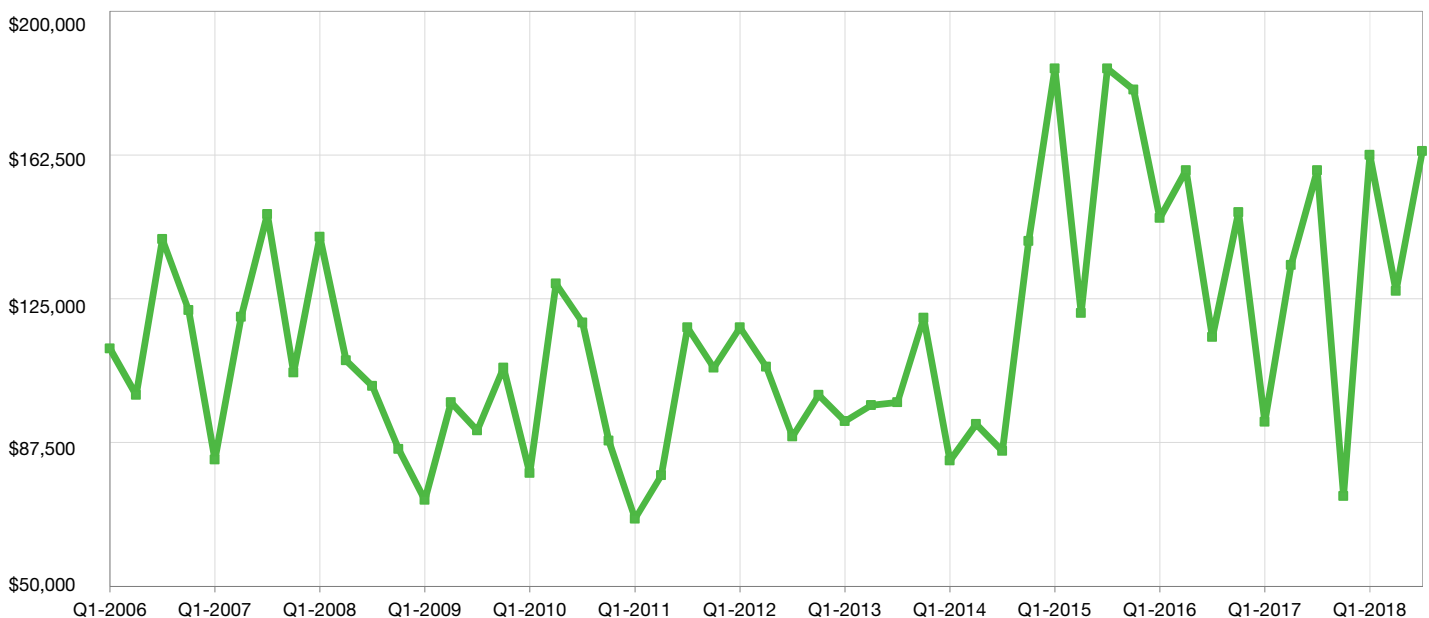
## Jefferson County, KS

Key Metrics	Q3-2018	1-Year Change
Median Sales Price	\$163,500	+ 3.2%
Average Sales Price	\$176,478	+ 10.4%
Pct. of Orig. Price Received	91.6%	- 3.5%
Inventory	26	- 40.9%
Closed Sales	36	+ 28.6%
Supply	2.6	- 49.0%
Days on Market	79	- 12.2%

### Market Activity



### Historical Median Sales Price for Jefferson County, KS



# Marketwatch Report

## Q3-2018



## Jefferson County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change
66044	\$290,000	--	\$290,000	--	96.7%	--	44	--	1	--
66054	\$172,000	- 2.5%	\$219,064	+ 17.7%	95.5%	+ 1.5%	87	- 9.9%	7	- 30.0%
66060	\$103,000	+ 14.1%	\$148,800	+ 64.9%	101.7%	+ 8.3%	82	- 60.3%	3	+ 50.0%
66066	\$149,300	- 6.7%	\$158,900	- 1.8%	90.6%	- 1.2%	70	- 22.2%	7	+ 40.0%
66070	\$154,000	- 18.9%	\$158,057	+ 1.8%	93.8%	+ 0.8%	69	+ 118.1%	7	+ 75.0%
66073	\$212,500	+ 11.9%	\$216,889	+ 19.3%	89.6%	- 7.3%	102	+ 423.1%	4	0.0%
66088	\$69,100	- 53.0%	\$69,100	- 53.0%	69.1%	- 22.9%	47	- 69.0%	2	+ 100.0%
66097	\$158,450	+ 143.8%	\$175,225	+ 169.6%	91.3%	- 17.4%	110	- 35.0%	4	+ 100.0%
66419	\$0	--	\$0	--	0.0%	--	0	--	0	--
66429	\$0	--	\$0	--	0.0%	--	0	--	0	--
66512	\$158,000	--	\$158,000	--	95.8%	--	35	--	1	--
66617	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

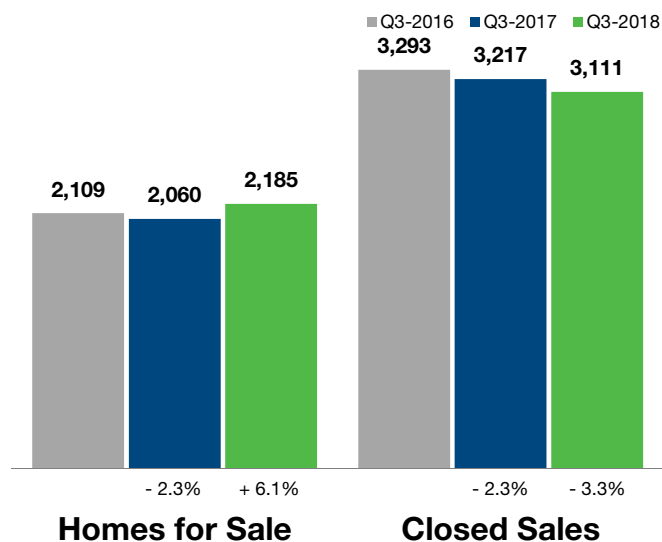
## Q3-2018



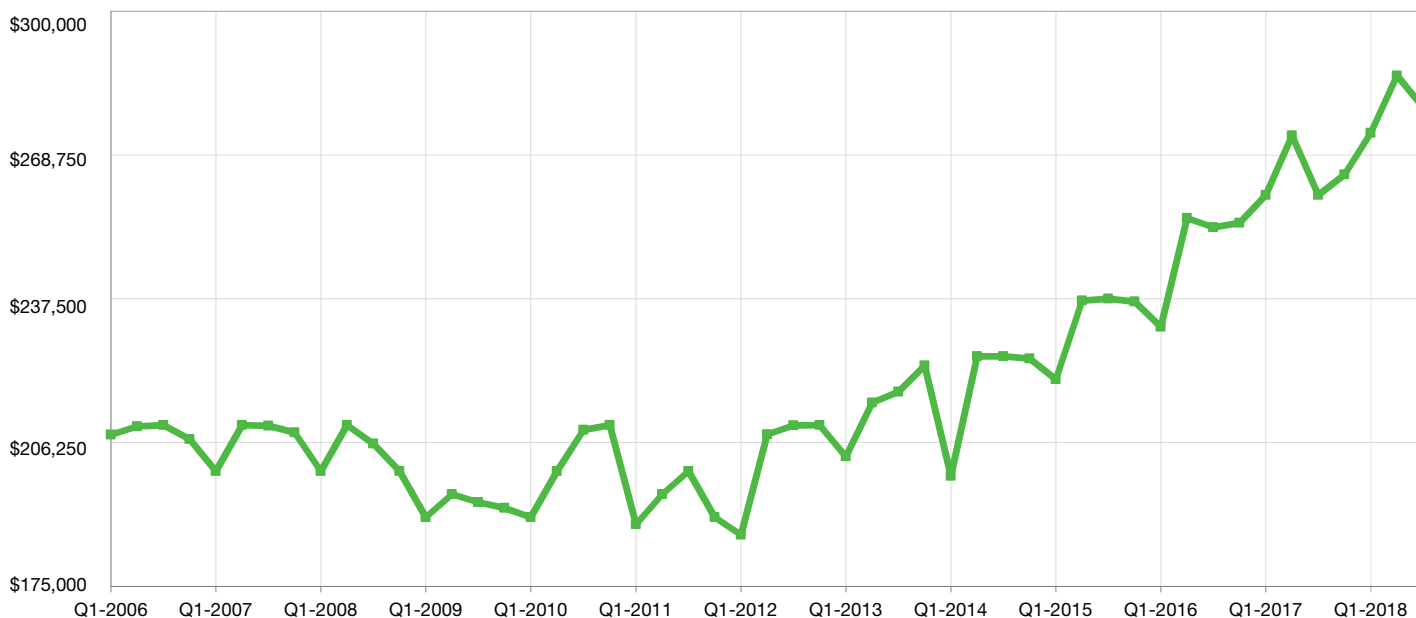
## Johnson County, KS

Key Metrics	Q3-2018	1-Year Change
Median Sales Price	\$279,000	+ 7.3%
Average Sales Price	\$333,697	+ 8.1%
Pct. of Orig. Price Received	98.8%	+ 0.1%
Inventory	2,185	+ 6.1%
Closed Sales	3,111	- 3.3%
Supply	2.3	+ 4.5%
Days on Market	37	- 3.7%

## Market Activity



## Historical Median Sales Price for Johnson County, KS



# Marketwatch Report

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# Johnson County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change
66013	\$545,000	- 1.8%	\$590,023	+ 3.7%	98.6%	+ 0.7%	120	+ 4.1%	7	- 30.0%
66018	\$210,000	- 7.8%	\$245,395	- 3.9%	98.6%	+ 2.3%	35	- 17.4%	19	- 36.7%
66019	\$0	--	\$0	--	0.0%	--	0	--	0	--
66021	\$152,500	+ 2.4%	\$175,849	+ 18.8%	97.8%	+ 2.8%	25	- 56.7%	11	+ 83.3%
66025	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
66030	\$215,000	+ 2.6%	\$224,992	+ 6.2%	98.4%	- 0.7%	35	- 1.2%	121	- 18.2%
66031	\$0	--	\$0	--	0.0%	--	0	--	0	--
66051	\$0	--	\$0	--	0.0%	--	0	--	0	--
66061	\$279,700	+ 5.5%	\$305,321	+ 4.9%	99.6%	+ 0.9%	46	+ 3.2%	334	- 4.8%
66062	\$265,000	+ 6.0%	\$295,461	+ 7.2%	99.3%	+ 0.1%	32	+ 5.3%	432	- 12.0%
66063	\$0	--	\$0	--	0.0%	--	0	--	0	--
66083	\$302,526	+ 13.1%	\$303,929	+ 15.9%	99.3%	+ 0.0%	53	+ 11.8%	75	+ 44.2%
66085	\$472,425	+ 4.4%	\$453,399	- 1.7%	99.6%	+ 0.3%	66	- 25.5%	72	- 5.3%
66201	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
66202	\$190,000	+ 7.3%	\$205,223	+ 4.3%	99.1%	- 0.5%	22	- 5.7%	94	- 2.1%
66203	\$191,250	+ 4.5%	\$194,271	+ 3.7%	98.9%	- 0.6%	22	- 17.8%	86	- 14.9%
66204	\$183,500	+ 8.6%	\$190,702	+ 10.9%	100.1%	+ 0.1%	17	- 39.2%	110	+ 42.9%
66205	\$233,000	+ 2.0%	\$290,455	+ 2.8%	96.5%	- 3.6%	29	- 3.4%	98	+ 4.3%
66206	\$487,500	+ 16.1%	\$566,450	+ 14.1%	96.1%	- 1.3%	43	+ 70.9%	66	+ 22.2%
66207	\$350,000	+ 19.9%	\$463,001	+ 41.5%	97.5%	- 0.5%	35	+ 39.5%	86	+ 32.3%
66208	\$270,000	- 3.6%	\$391,238	- 4.9%	97.4%	- 0.9%	27	- 14.1%	157	0.0%
66209	\$426,050	+ 15.1%	\$446,267	+ 10.0%	96.2%	- 1.0%	31	+ 3.4%	82	+ 5.1%
66210	\$251,500	+ 0.8%	\$244,297	+ 9.4%	98.0%	- 0.7%	26	+ 26.2%	81	- 10.0%
66211	\$607,500	+ 237.5%	\$649,968	+ 101.6%	95.0%	- 0.4%	37	- 12.7%	22	- 29.0%
66212	\$205,000	0.0%	\$216,153	+ 6.1%	99.5%	+ 1.0%	20	- 15.1%	151	+ 2.7%
66213	\$363,900	+ 8.1%	\$369,881	+ 6.2%	98.5%	+ 0.5%	29	- 11.4%	113	- 2.6%
66214	\$230,000	+ 12.7%	\$226,672	+ 14.0%	99.0%	+ 1.0%	24	+ 24.3%	48	+ 17.1%
66215	\$235,600	+ 4.7%	\$240,534	+ 6.8%	98.7%	+ 0.3%	17	- 43.3%	95	- 28.0%
66216	\$246,500	+ 7.2%	\$255,885	+ 1.1%	99.2%	+ 1.1%	23	- 29.4%	120	- 12.4%
66217	\$299,950	- 7.0%	\$356,285	+ 1.9%	96.4%	+ 0.3%	48	+ 4.7%	17	+ 6.3%
66218	\$307,000	+ 5.9%	\$352,979	+ 13.2%	99.1%	+ 0.4%	50	+ 26.5%	48	+ 2.1%
66219	\$305,000	+ 7.0%	\$359,445	+ 7.2%	98.9%	+ 0.5%	57	+ 178.7%	39	+ 8.3%
66220	\$424,400	- 0.1%	\$446,658	- 2.9%	96.9%	- 0.8%	58	- 2.1%	37	- 26.0%
66221	\$532,475	- 2.2%	\$596,645	+ 0.1%	100.7%	+ 0.4%	80	- 8.1%	134	+ 8.1%
66222	\$0	--	\$0	--	0.0%	--	0	--	0	--
66223	\$307,500	- 0.4%	\$350,865	+ 7.7%	98.4%	+ 1.1%	42	+ 8.3%	110	- 16.7%
66224	\$495,750	+ 1.7%	\$600,426	+ 16.1%	97.9%	+ 0.8%	50	- 11.5%	82	- 5.7%
66225	\$0	--	\$0	--	0.0%	--	0	--	0	--
66226	\$291,250	- 10.4%	\$334,865	- 2.3%	99.4%	+ 0.1%	31	- 42.6%	72	+ 1.4%
66227	\$392,130	+ 7.2%	\$393,872	+ 12.4%	99.9%	+ 0.1%	73	- 8.8%	90	+ 32.4%
66250	\$0	--	\$0	--	0.0%	--	0	--	0	--
66251	\$0	--	\$0	--	0.0%	--	0	--	0	--
66276	\$0	--	\$0	--	0.0%	--	0	--	0	--



# Marketwatch Report

## Q3-2018



## Johnson County ZIP Codes Cont.

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change
66282	\$0	--	\$0	--	0.0%	--	0	--	0	--
66283	\$0	--	\$0	--	0.0%	--	0	--	0	--
66285	\$0	--	\$0	--	0.0%	--	0	--	0	--
66286	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

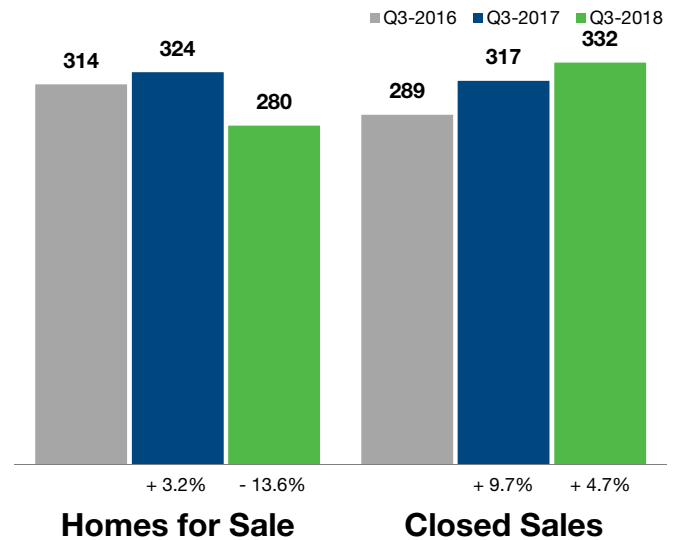
## Q3-2018



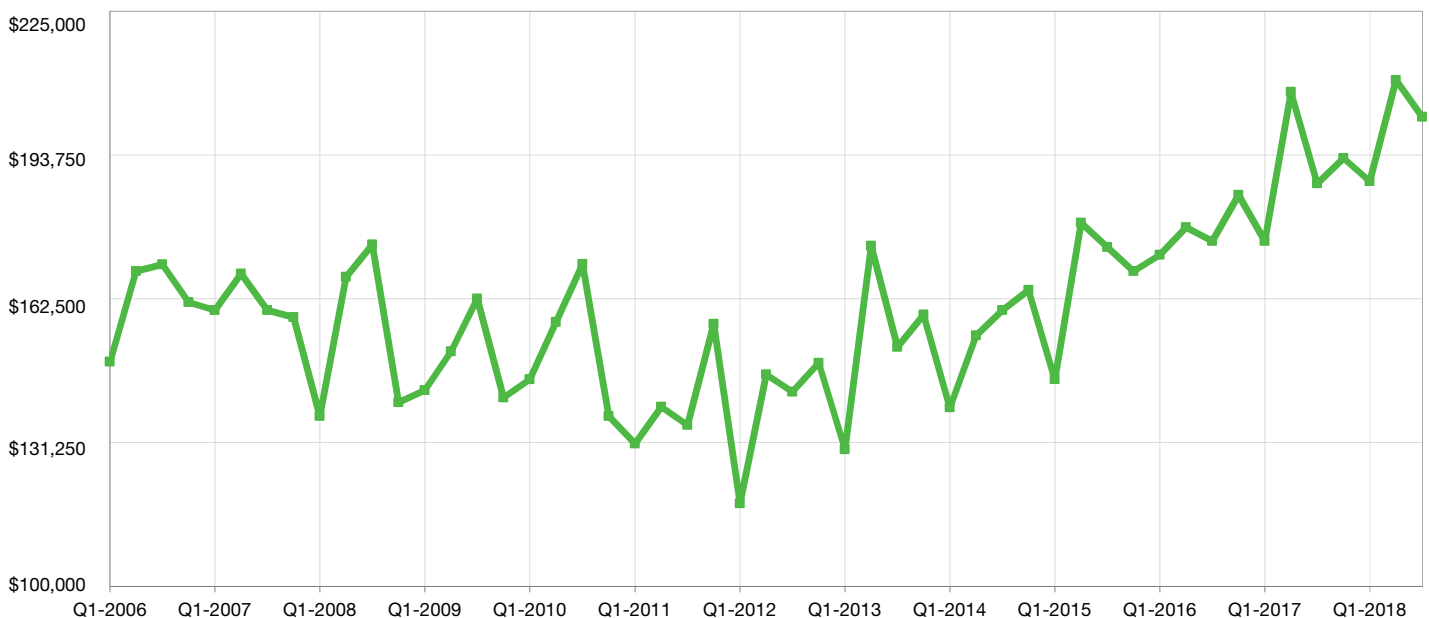
## Leavenworth County, KS

Key Metrics	Q3-2018	1-Year Change
Median Sales Price	\$202,000	+ 7.7%
Average Sales Price	\$208,717	+ 1.9%
Pct. of Orig. Price Received	96.9%	0.0%
Inventory	280	- 13.6%
Closed Sales	332	+ 4.7%
Supply	2.7	- 22.9%
Days on Market	55	+ 3.5%

### Market Activity



### Historical Median Sales Price for Leavenworth County, KS



# Marketwatch Report

## Q3-2018



## Leavenworth County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change
66002	\$0	--	\$0	--	0.0%	--	0	--	0	--
66007	\$266,825	+ 6.7%	\$272,487	+ 4.2%	98.9%	+ 0.3%	49	- 31.5%	58	- 4.9%
66012	\$350,500	+ 9.2%	\$339,700	+ 13.7%	95.1%	- 4.6%	59	+ 614.4%	12	+ 140.0%
66020	\$197,000	- 29.1%	\$174,500	- 39.3%	99.1%	+ 6.7%	34	- 65.9%	3	- 40.0%
66027	\$0	--	\$0	--	0.0%	--	0	--	0	--
66043	\$225,900	+ 31.4%	\$220,040	+ 13.3%	97.2%	+ 0.5%	66	+ 19.2%	48	- 7.7%
66044	\$295,000	--	\$295,000	--	99.0%	--	56	--	1	--
66048	\$146,000	- 2.7%	\$160,551	+ 1.3%	95.1%	- 1.0%	57	+ 39.6%	139	+ 11.2%
66052	\$231,300	- 19.5%	\$227,330	- 15.8%	104.2%	+ 13.4%	18	- 79.5%	10	- 16.7%
66054	\$264,500	+ 35.6%	\$264,500	+ 35.6%	95.1%	+ 9.8%	30	- 79.6%	1	0.0%
66086	\$203,000	+ 4.1%	\$220,201	- 3.6%	97.9%	- 0.6%	56	+ 12.5%	59	+ 11.3%

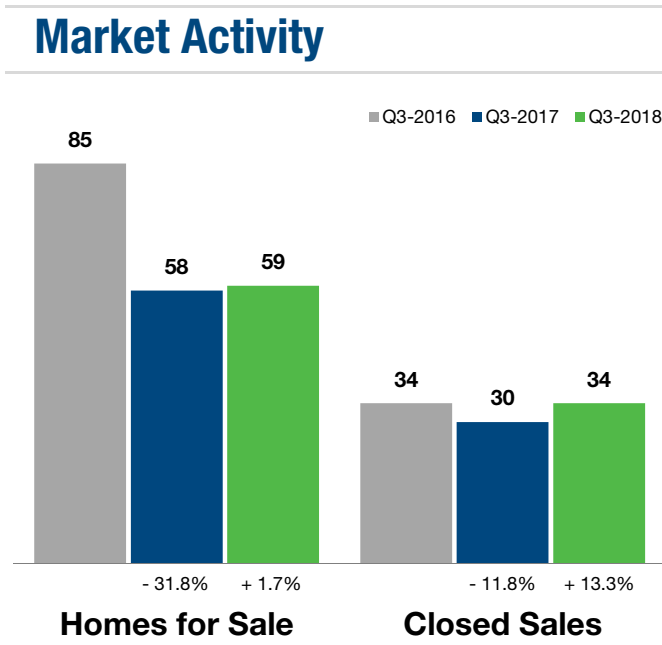
# Marketwatch Report

## Q3-2018

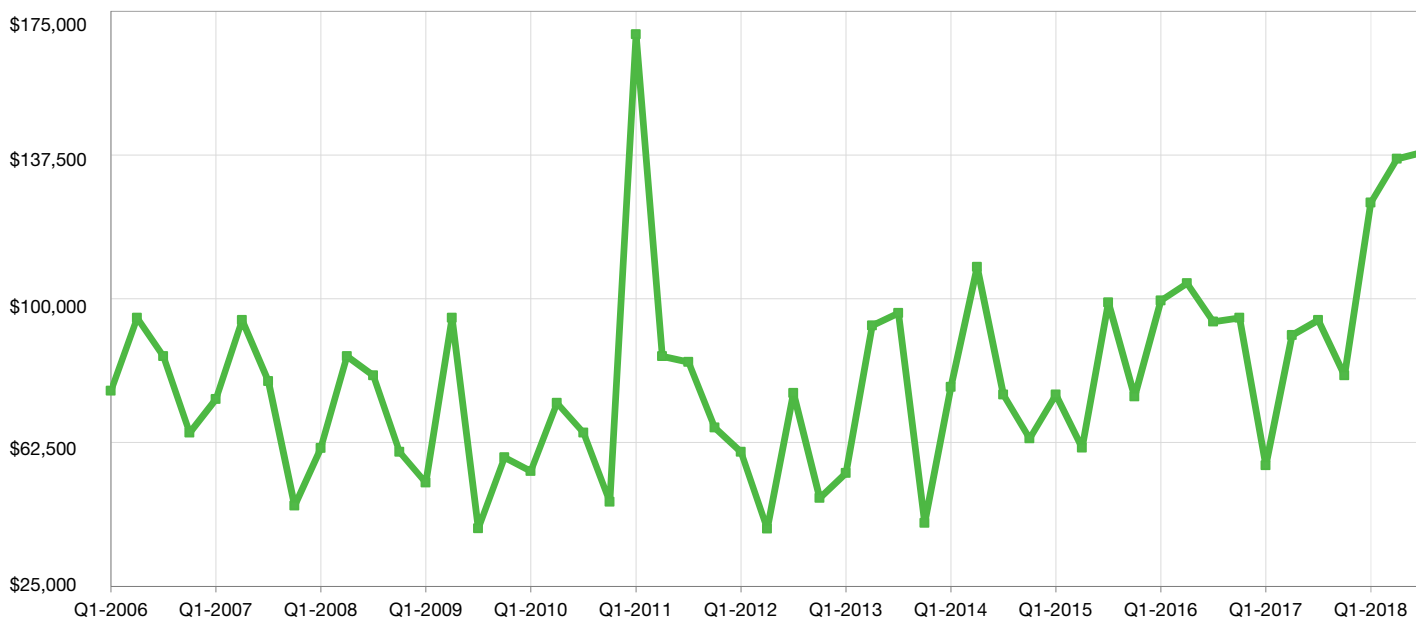


## Linn County, KS

Key Metrics	Q3-2018	1-Year Change
Median Sales Price	\$138,250	+ 46.4%
Average Sales Price	\$181,074	+ 48.6%
Pct. of Orig. Price Received	93.6%	- 1.6%
Inventory	59	+ 1.7%
Closed Sales	34	+ 13.3%
Supply	5.8	+ 3.6%
Days on Market	60	- 35.2%



## Historical Median Sales Price for Linn County, KS



# Marketwatch Report

## Q3-2018



## Linn County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change
66010	\$425,000	+ 888.4%	\$425,000	+ 888.4%	94.4%	+ 7.6%	4	- 90.7%	1	0.0%
66014	\$189,450	--	\$189,450	--	100.0%	--	22	--	2	--
66040	\$99,000	- 5.7%	\$160,450	+ 22.7%	94.6%	- 0.6%	57	+ 6.1%	12	+ 33.3%
66056	\$199,000	+ 116.3%	\$217,656	+ 92.0%	92.0%	- 2.9%	60	- 13.3%	9	- 18.2%
66072	\$215,000	+ 30.3%	\$215,000	+ 30.3%	94.7%	- 8.2%	64	+ 92.4%	2	0.0%
66075	\$105,450	+ 66.1%	\$121,302	- 23.5%	95.6%	+ 0.8%	82	- 66.9%	6	+ 20.0%
66738	\$0	--	\$0	--	0.0%	--	0	--	0	--
66767	\$155,250	+ 371.2%	\$155,250	+ 371.2%	84.1%	- 9.6%	76	- 19.1%	2	0.0%

# Marketwatch Report

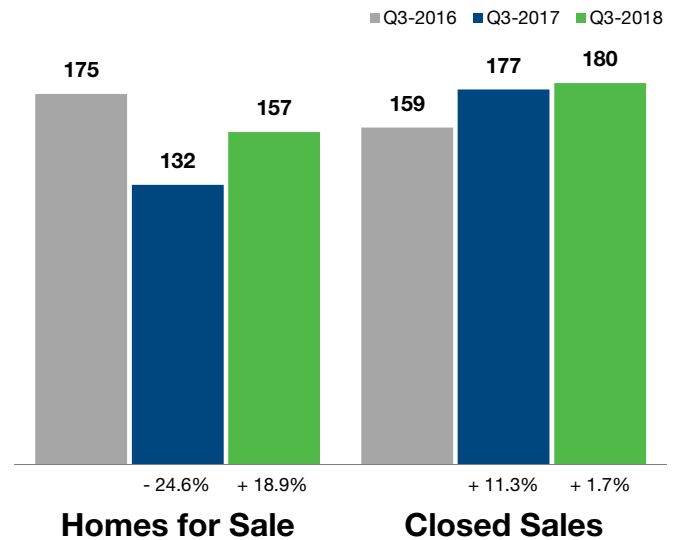
## Q3-2018



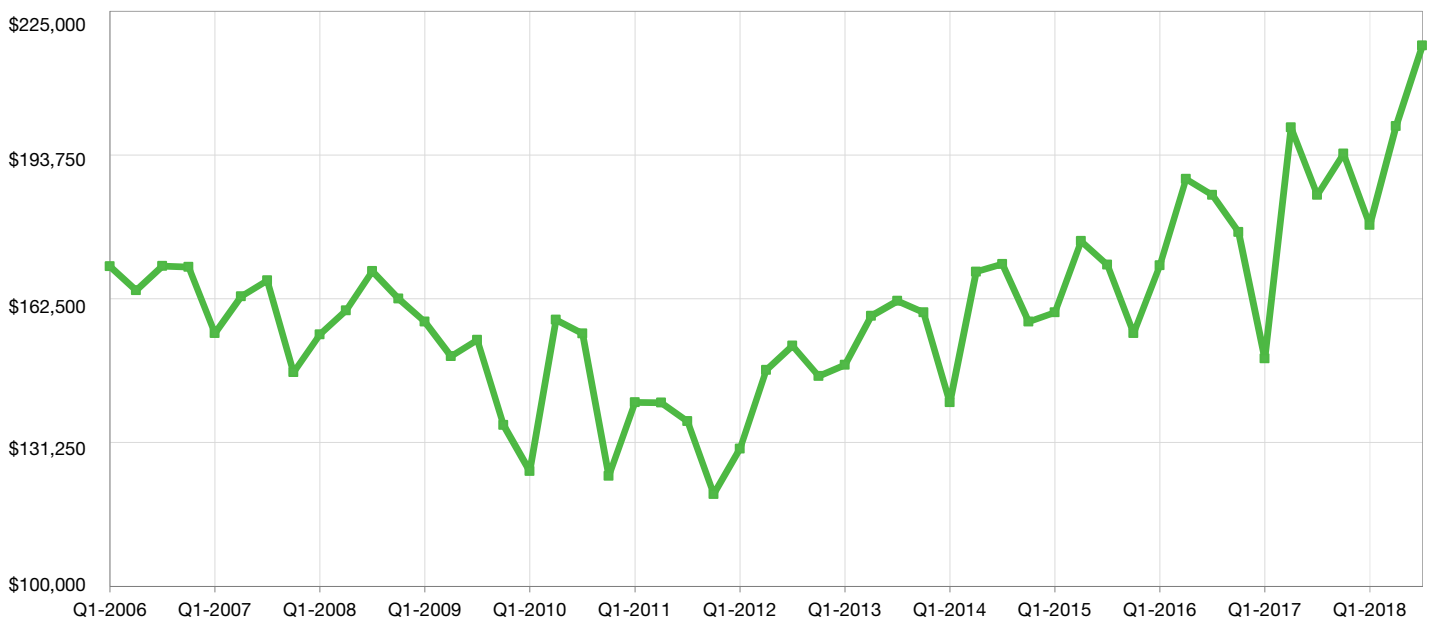
## Miami County, KS

Key Metrics	Q3-2018	1-Year Change
Median Sales Price	\$217,500	+ 17.6%
Average Sales Price	\$224,282	+ 16.5%
Pct. of Orig. Price Received	95.7%	+ 1.4%
Inventory	157	+ 18.9%
Closed Sales	180	+ 1.7%
Supply	3.4	+ 13.3%
Days on Market	42	- 30.5%

### Market Activity



### Historical Median Sales Price for Miami County, KS



# Marketwatch Report

## Q3-2018



## Miami County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change
66013	\$445,000	+ 45.0%	\$495,000	+ 61.2%	94.0%	+ 30.1%	70	+ 134.4%	3	+ 200.0%
66021	\$0	--	\$0	--	0.0%	--	0	--	0	--
66026	\$150,000	+ 38.9%	\$150,000	+ 6.6%	100.0%	+ 8.9%	66	- 14.9%	2	- 33.3%
66036	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
66053	\$229,500	+ 25.1%	\$272,062	+ 40.5%	97.0%	+ 0.6%	43	+ 1.8%	51	+ 10.9%
66064	\$80,500	- 4.2%	\$95,572	- 4.6%	93.6%	+ 7.4%	41	- 71.2%	27	0.0%
66071	\$160,000	- 15.8%	\$185,065	- 10.5%	94.4%	- 0.3%	38	- 27.3%	54	- 21.7%
66072	\$0	--	\$0	--	0.0%	--	0	--	0	--
66079	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
66083	\$260,500	+ 16.8%	\$283,038	+ 12.9%	97.5%	- 0.1%	42	+ 59.4%	38	+ 40.7%
66092	\$337,000	+ 92.6%	\$310,333	+ 77.3%	99.6%	+ 10.9%	18	- 89.3%	3	+ 200.0%

# Marketwatch Report

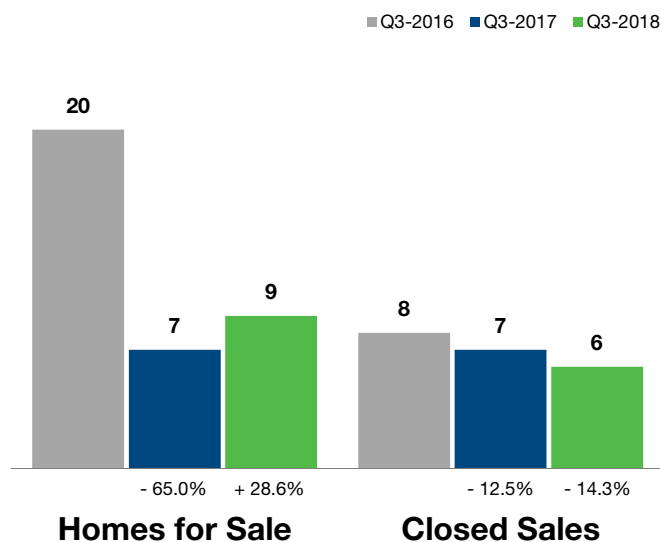
## Q3-2018



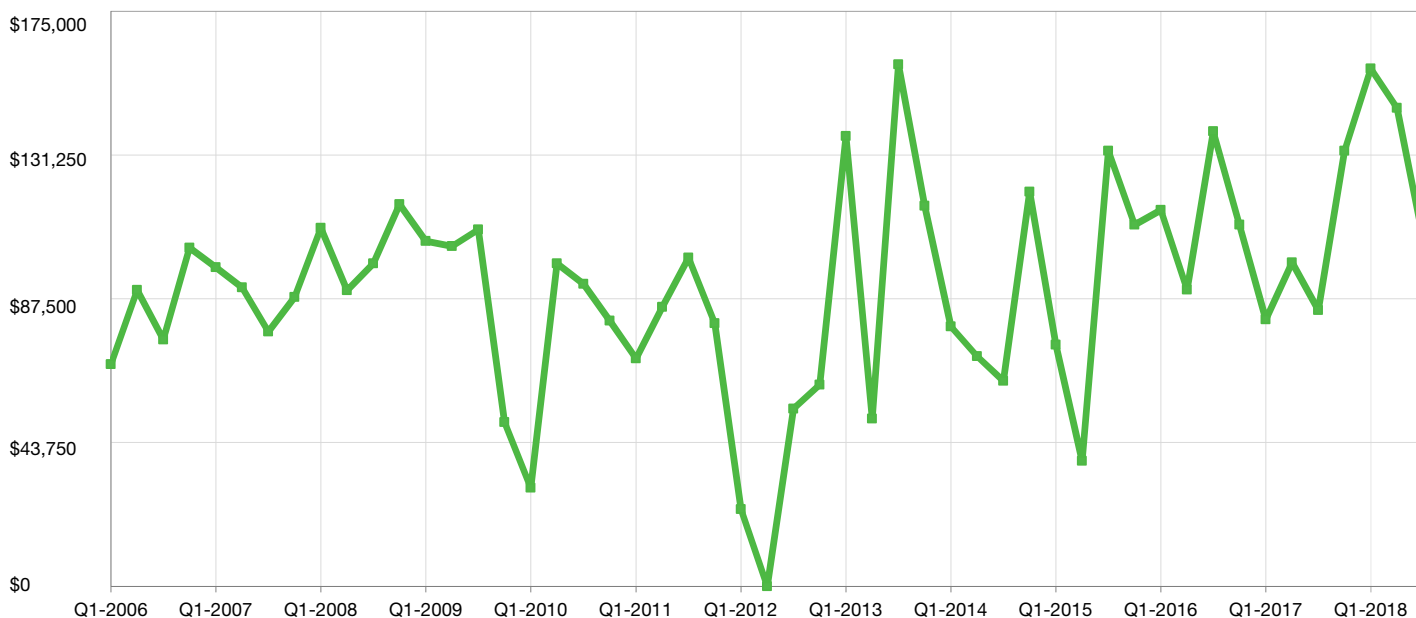
## Osage County, KS

Key Metrics	Q3-2018	1-Year Change
Median Sales Price	\$105,250	+ 25.3%
Average Sales Price	\$171,583	+ 21.7%
Pct. of Orig. Price Received	88.0%	- 7.3%
Inventory	9	+ 28.6%
Closed Sales	6	- 14.3%
Supply	4.2	+ 133.3%
Days on Market	95	+ 19.4%

### Market Activity



### Historical Median Sales Price for Osage County, KS





# Marketwatch Report

## Q3-2018



## Osage County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change
66409	\$0	--	\$0	--	0.0%	--	0	--	0	--
66413	\$0	--	\$0	--	0.0%	--	0	--	0	--
66414	\$0	--	\$0	--	0.0%	--	0	--	0	--
66451	\$0	--	\$0	--	0.0%	--	0	--	0	--
66510	\$0	--	\$0	--	0.0%	--	0	--	0	--
66523	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
66524	\$227,000	- 14.3%	\$227,000	- 14.3%	80.7%	- 16.8%	149	+ 257.8%	2	0.0%
66528	\$56,000	- 20.0%	\$56,000	- 20.0%	0.0%	- 100.0%	59	- 46.4%	1	0.0%
66537	\$235,750	+ 38.8%	\$235,750	+ 38.8%	90.7%	- 9.3%	105	- 4.5%	2	+ 100.0%
66543	\$48,000	- 27.7%	\$48,000	- 27.7%	97.0%	- 1.4%	3	- 94.5%	1	- 50.0%
66546	\$0	--	\$0	--	0.0%	--	0	--	0	--
66856	\$0	--	\$0	--	0.0%	--	0	--	0	--
66868	\$0	--	\$0	--	0.0%	--	0	--	0	--
66871	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

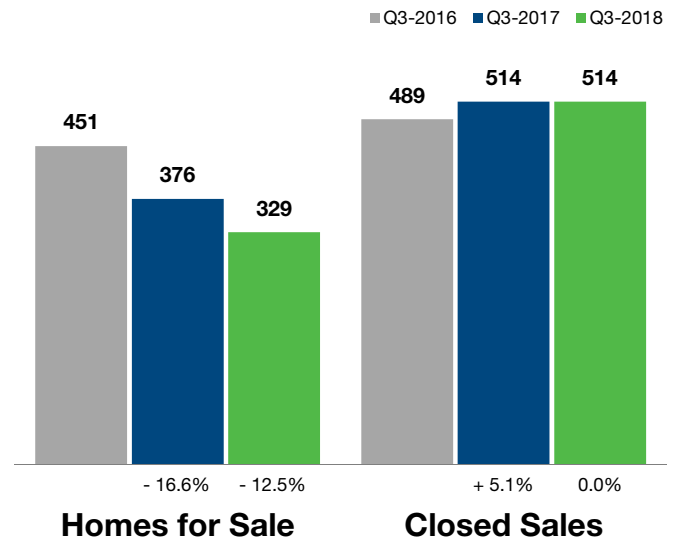
## Q3-2018



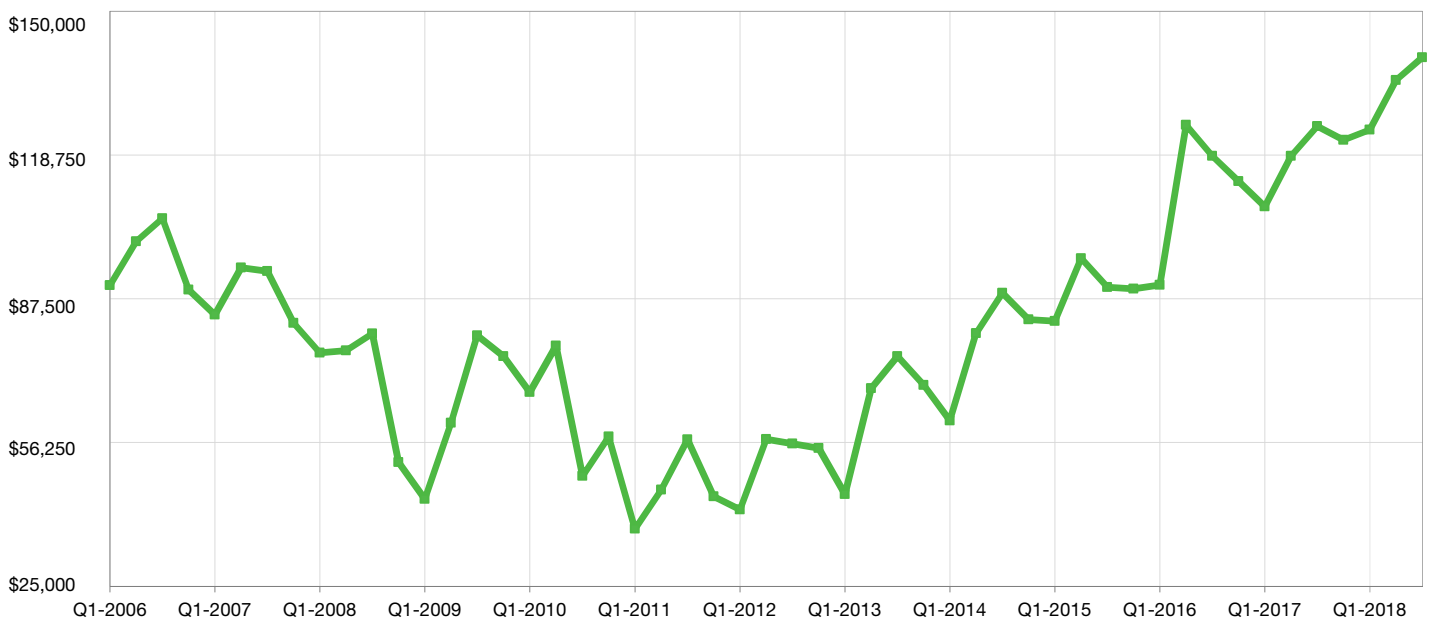
## Wyandotte County, KS

Key Metrics	Q3-2018	1-Year Change
Median Sales Price	\$139,950	+ 12.0%
Average Sales Price	\$148,847	+ 6.1%
Pct. of Orig. Price Received	96.2%	- 0.2%
Inventory	329	- 12.5%
Closed Sales	514	0.0%
Supply	2.2	- 12.0%
Days on Market	41	- 22.6%

### Market Activity



### Historical Median Sales Price for Wyandotte County, KS



# Marketwatch Report

## Q3-2018



## Wyandotte County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change
66012	\$190,000	+ 22.7%	\$202,166	+ 14.9%	98.9%	+ 2.6%	25	- 52.1%	37	+ 19.4%
66101	\$54,000	- 6.9%	\$55,131	- 7.5%	83.5%	- 14.0%	74	+ 125.7%	19	+ 72.7%
66102	\$72,000	+ 20.0%	\$84,163	+ 19.5%	92.2%	+ 1.6%	41	- 39.5%	57	+ 3.6%
66103	\$118,500	- 1.3%	\$112,825	- 3.3%	94.3%	- 4.2%	34	+ 14.8%	44	+ 29.4%
66104	\$103,725	+ 96.6%	\$97,730	+ 43.4%	95.7%	+ 3.0%	36	- 6.4%	60	+ 3.4%
66105	\$28,000	- 60.6%	\$28,000	- 60.6%	93.6%	+ 7.0%	0	- 100.0%	1	- 50.0%
66106	\$112,975	- 5.9%	\$121,102	+ 1.7%	97.2%	+ 2.0%	29	- 47.8%	70	- 20.5%
66109	\$207,500	+ 1.2%	\$214,891	+ 3.2%	98.1%	- 1.0%	54	- 5.5%	151	- 10.7%
66110	\$0	--	\$0	--	0.0%	--	0	--	0	--
66111	\$139,000	+ 20.9%	\$162,710	+ 25.0%	97.3%	+ 0.5%	34	- 31.9%	28	+ 47.4%
66112	\$140,000	+ 18.6%	\$143,642	+ 15.0%	97.9%	+ 0.1%	33	- 37.9%	47	0.0%
66113	\$0	--	\$0	--	0.0%	--	0	--	0	--
66115	\$0	--	\$0	--	0.0%	--	0	--	0	--
66117	\$0	--	\$0	--	0.0%	--	0	--	0	--
66118	\$0	--	\$0	--	0.0%	--	0	--	0	--
66119	\$0	--	\$0	--	0.0%	--	0	--	0	--
66160	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

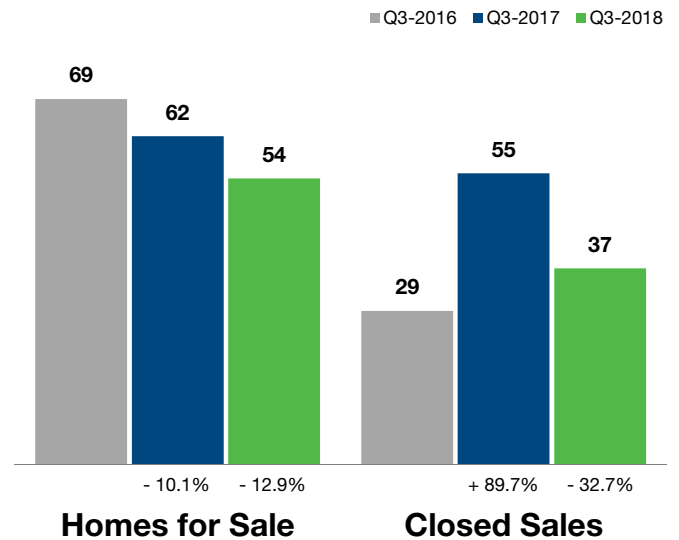
## Q3-2018



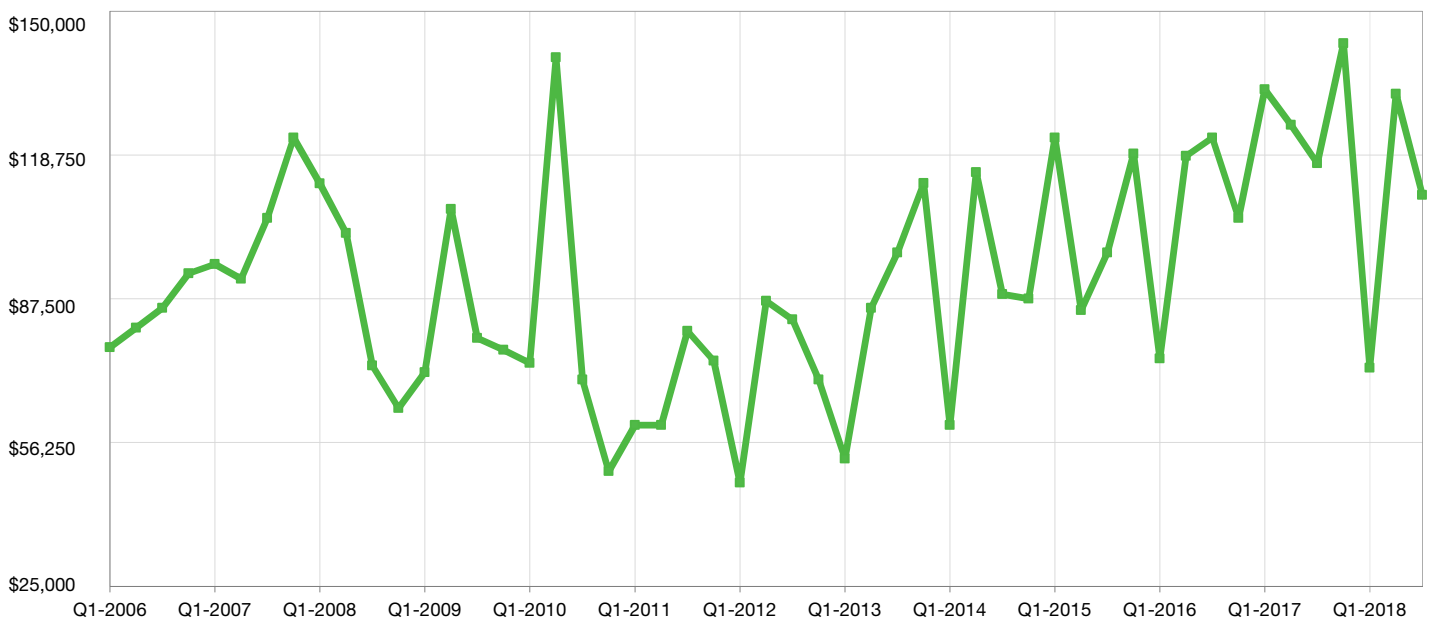
## Bates County, MO

Key Metrics	Q3-2018	1-Year Change
Median Sales Price	\$110,000	- 5.9%
Average Sales Price	\$125,526	- 8.3%
Pct. of Orig. Price Received	91.3%	- 1.0%
Inventory	54	- 12.9%
Closed Sales	37	- 32.7%
Supply	5.4	- 1.8%
Days on Market	123	+ 60.0%

### Market Activity



### Historical Median Sales Price for Bates County, MO



# Marketwatch Report

## Q3-2018



## Bates County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change
64720	\$122,450	+ 22.5%	\$119,736	- 19.5%	90.2%	+ 2.0%	112	+ 125.5%	10	- 23.1%
64722	\$0	--	\$0	--	0.0%	--	0	--	0	--
64723	\$105,750	--	\$105,750	--	97.9%	--	177	--	2	--
64724	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64730	\$96,000	- 20.0%	\$119,755	- 11.6%	89.9%	- 4.4%	141	+ 67.8%	20	- 44.4%
64742	\$230,000	+ 226.2%	\$226,333	+ 221.0%	98.8%	- 3.3%	39	+ 337.0%	3	+ 200.0%
64745	\$0	--	\$0	--	0.0%	--	0	--	0	--
64752	\$0	--	\$0	--	0.0%	--	0	--	0	--
64770	\$0	--	\$0	--	0.0%	--	0	--	0	--
64779	\$38,000	- 20.8%	\$38,000	- 20.8%	90.5%	+ 14.5%	112	+ 94.8%	1	- 50.0%
64780	\$0	--	\$0	--	0.0%	--	0	--	0	--
64788	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%

# Marketwatch Report

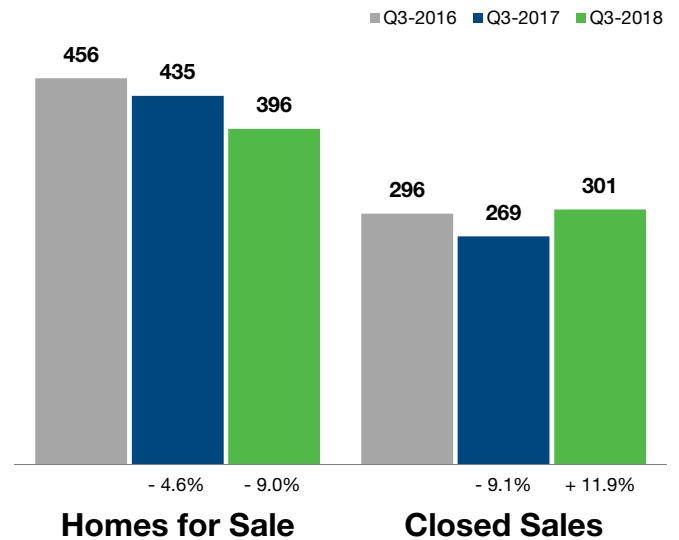
## Q3-2018



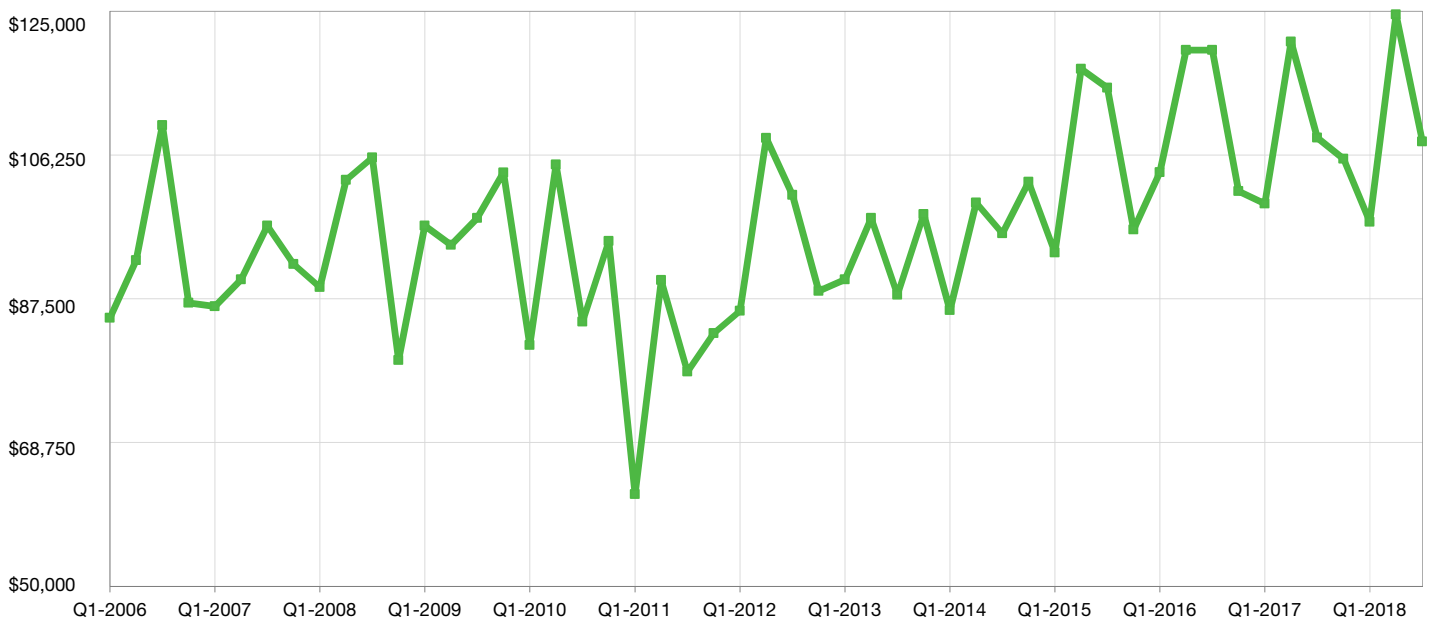
## Buchanan County, MO

Key Metrics	Q3-2018	1-Year Change
Median Sales Price	\$108,000	- 0.5%
Average Sales Price	\$128,877	- 5.6%
Pct. of Orig. Price Received	92.7%	+ 1.4%
Inventory	396	- 9.0%
Closed Sales	301	+ 11.9%
Supply	4.5	- 11.8%
Days on Market	53	- 38.7%

### Market Activity



### Historical Median Sales Price for Buchanan County, MO



# Marketwatch Report

## Q3-2018



## Buchanan County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change
64401	\$159,950	- 41.2%	\$159,950	- 44.4%	98.0%	- 0.4%	4	- 95.8%	2	- 33.3%
64440	\$55,000	- 82.0%	\$50,333	- 83.6%	85.1%	- 2.7%	48	- 82.7%	3	+ 200.0%
64443	\$310,000	+ 76.6%	\$310,000	+ 19.7%	93.4%	- 2.4%	86	+ 189.8%	2	- 50.0%
64444	\$0	--	\$0	--	0.0%	--	0	--	0	--
64448	\$193,500	- 11.9%	\$193,500	- 11.9%	95.5%	- 5.4%	17	+ 70.0%	2	0.0%
64454	\$0	--	\$0	--	0.0%	--	0	--	0	--
64484	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64490	\$0	--	\$0	--	0.0%	--	0	--	0	--
64501	\$59,150	- 7.2%	\$74,746	+ 11.5%	89.2%	+ 1.0%	47	- 61.2%	34	- 5.6%
64502	\$0	--	\$0	--	0.0%	--	0	--	0	--
64503	\$117,000	+ 6.4%	\$104,504	+ 1.4%	94.0%	- 0.1%	38	- 35.7%	44	+ 33.3%
64504	\$55,950	- 6.8%	\$73,455	- 18.7%	89.7%	+ 3.3%	63	- 23.3%	35	+ 9.4%
64505	\$74,000	- 22.1%	\$98,722	- 23.5%	93.4%	+ 10.5%	68	- 34.3%	35	+ 20.7%
64506	\$187,000	+ 13.3%	\$205,290	+ 5.0%	95.4%	+ 0.3%	55	- 29.1%	81	+ 6.6%
64507	\$89,900	+ 5.9%	\$104,097	- 21.0%	90.9%	- 0.5%	52	- 41.1%	60	+ 17.6%
64508	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

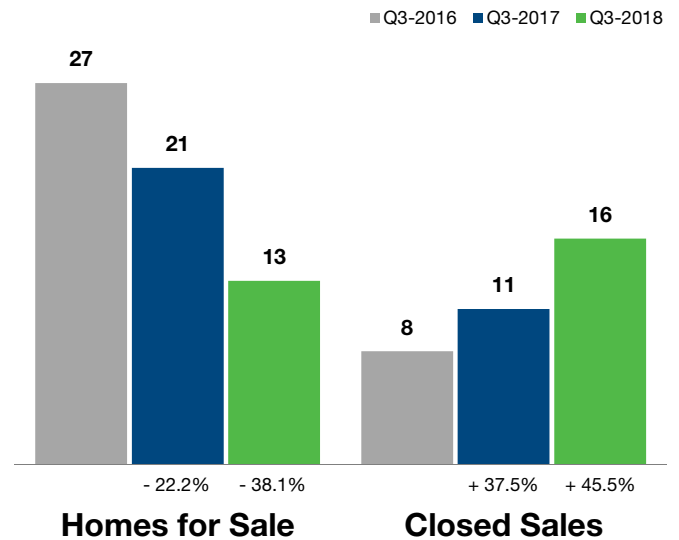
## Q3-2018



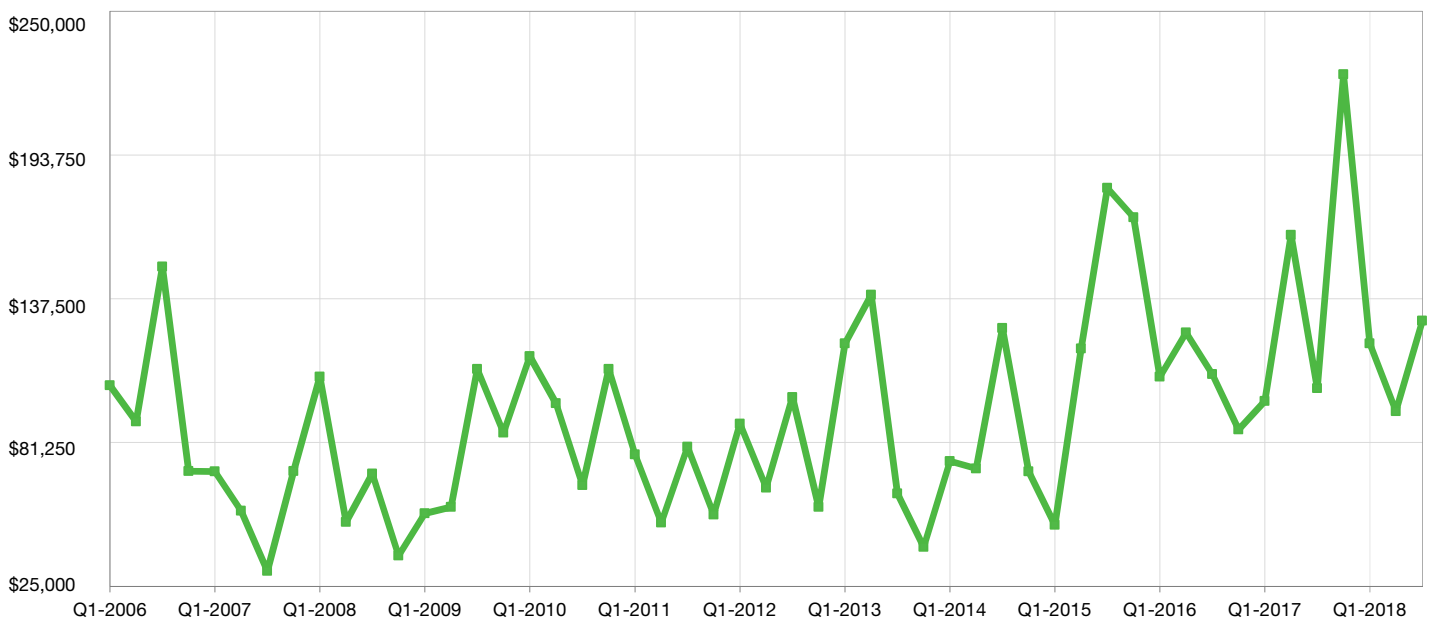
## Caldwell County, MO

Key Metrics	Q3-2018	1-Year Change
Median Sales Price	\$128,900	+ 25.8%
Average Sales Price	\$153,677	+ 20.3%
Pct. of Orig. Price Received	95.1%	+ 9.4%
Inventory	13	- 38.1%
Closed Sales	16	+ 45.5%
Supply	2.8	- 50.9%
Days on Market	51	- 49.3%

### Market Activity



### Historical Median Sales Price for Caldwell County, MO





# Marketwatch Report

## Q3-2018



## Caldwell County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change
64429	\$0	--	\$0	--	0.0%	--	0	--	0	--
64465	\$0	--	\$0	--	0.0%	--	0	--	0	--
64624	\$0	--	\$0	--	0.0%	--	0	--	0	--
64625	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64637	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64644	\$195,000	+ 90.2%	\$190,125	+ 37.8%	93.9%	+ 11.0%	22	- 80.3%	4	+ 33.3%
64649	\$102,000	--	\$103,667	--	94.7%	--	67	--	3	--
64650	\$34,499	- 85.3%	\$34,499	- 85.3%	62.8%	- 29.3%	134	+ 378.6%	1	0.0%
64671	\$136,375	+ 243.1%	\$185,775	+ 367.4%	100.7%	+ 38.4%	48	- 75.6%	7	+ 250.0%

# Marketwatch Report

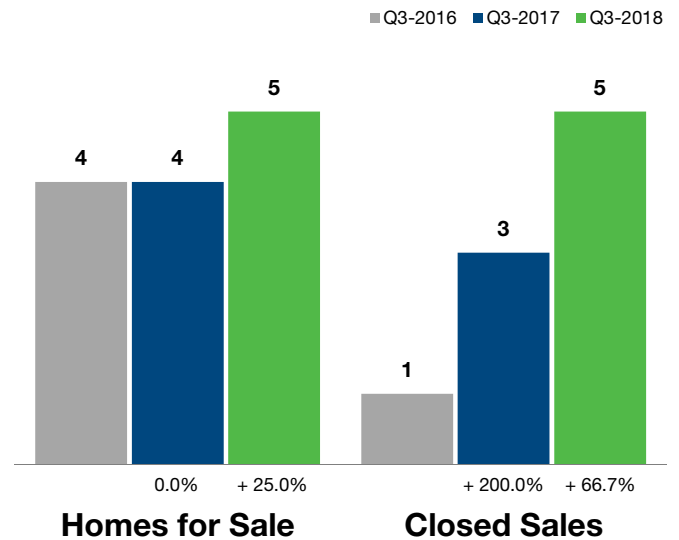
## Q3-2018



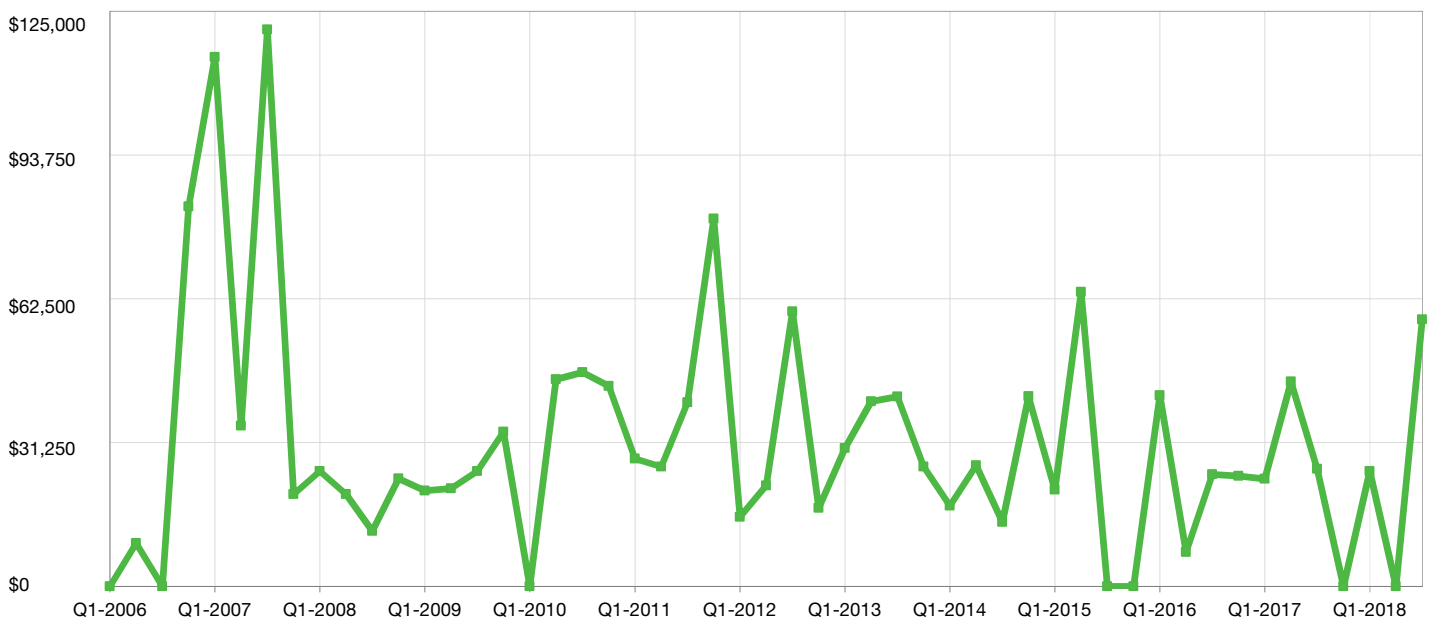
## Carroll County, MO

Key Metrics	Q3-2018	1-Year Change
Median Sales Price	\$58,000	+ 127.5%
Average Sales Price	\$45,780	+ 37.5%
Pct. of Orig. Price Received	93.6%	- 8.3%
Inventory	5	+ 25.0%
Closed Sales	5	+ 66.7%
Supply	3.1	+ 10.7%
Days on Market	83	- 15.2%

### Market Activity



### Historical Median Sales Price for Carroll County, MO



# Marketwatch Report

## Q3-2018



## Carroll County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change
64035	\$0	--	\$0	--	0.0%	--	0	--	0	--
64622	\$0	--	\$0	--	0.0%	--	0	--	0	--
64623	\$0	--	\$0	--	0.0%	--	0	--	0	--
64624	\$0	--	\$0	--	0.0%	--	0	--	0	--
64633	\$19,000	- 14.6%	\$35,833	+ 61.0%	92.9%	- 9.5%	116	+ 425.8%	3	+ 50.0%
64638	\$0	--	\$0	--	0.0%	--	0	--	0	--
64639	\$0	--	\$0	--	0.0%	--	0	--	0	--
64643	\$0	--	\$0	--	0.0%	--	0	--	0	--
64668	\$60,700	+ 9.7%	\$60,700	+ 9.7%	94.4%	- 6.4%	35	- 86.1%	2	+ 100.0%
64680	\$0	--	\$0	--	0.0%	--	0	--	0	--
64682	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

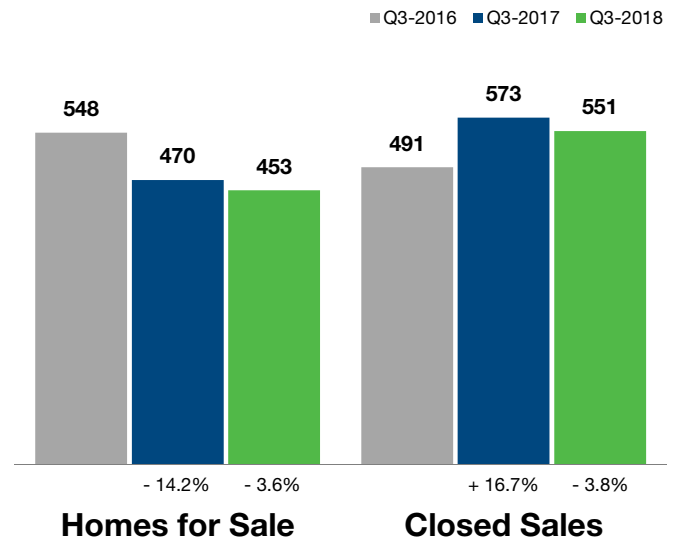
## Q3-2018



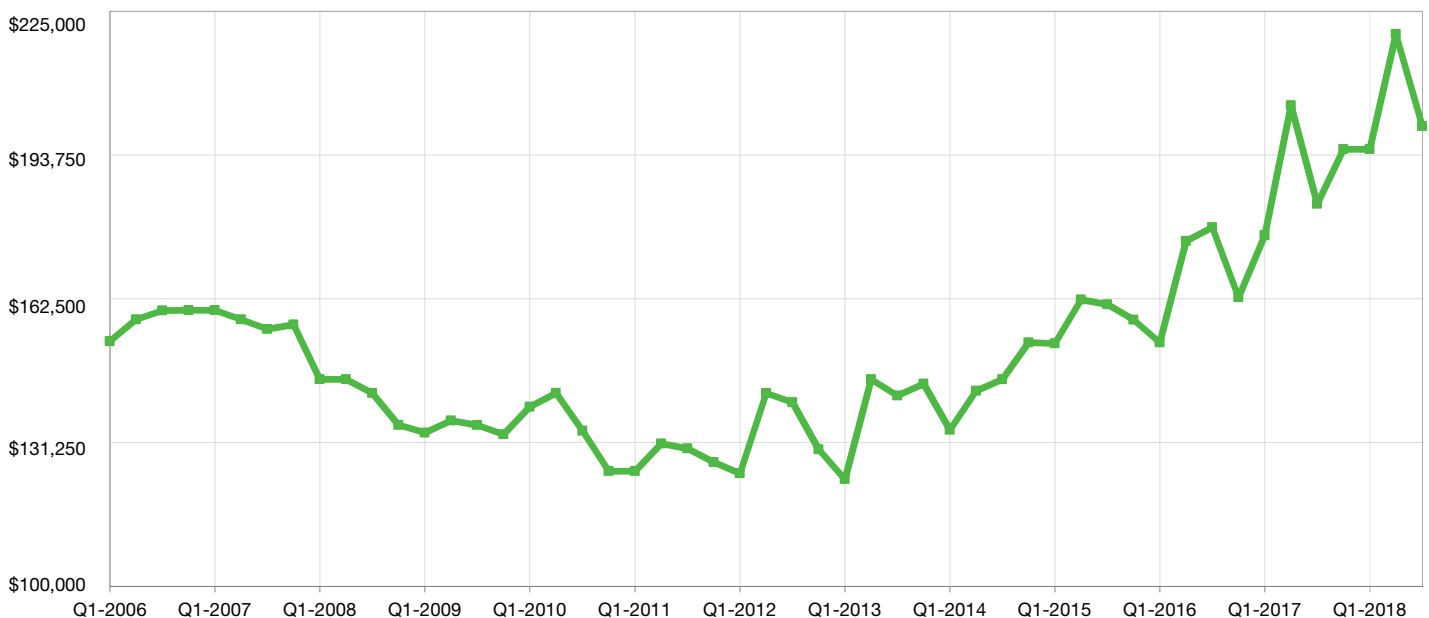
## Cass County, MO

Key Metrics	Q3-2018	1-Year Change
Median Sales Price	\$200,000	+ 9.2%
Average Sales Price	\$230,355	+ 7.6%
Pct. of Orig. Price Received	97.4%	+ 0.3%
Inventory	453	- 3.6%
Closed Sales	551	- 3.8%
Supply	2.8	- 3.4%
Days on Market	56	- 1.7%

### Market Activity



### Historical Median Sales Price for Cass County, MO



# Marketwatch Report

## Q3-2018



### Cass County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change
64012	\$168,250	+ 7.2%	\$198,114	+ 1.3%	98.0%	+ 0.6%	31	- 27.6%	132	+ 8.2%
64034	\$319,950	- 14.7%	\$612,983	+ 31.6%	94.6%	+ 0.6%	84	+ 0.2%	9	+ 28.6%
64078	\$232,500	+ 15.1%	\$243,354	+ 16.3%	98.0%	+ 0.0%	73	+ 92.2%	66	+ 34.7%
64080	\$222,000	+ 14.1%	\$251,800	+ 19.2%	96.5%	+ 0.5%	63	- 8.1%	64	- 13.5%
64082	\$292,000	- 5.8%	\$312,890	- 7.1%	98.1%	+ 0.5%	96	+ 111.6%	10	- 41.2%
64083	\$245,000	+ 11.4%	\$254,784	+ 8.1%	99.5%	+ 1.2%	67	+ 12.8%	157	- 14.7%
64090	\$0	--	\$0	--	0.0%	--	0	--	0	--
64147	\$0	--	\$0	--	0.0%	--	0	--	0	--
64701	\$150,000	- 5.8%	\$164,677	- 1.7%	93.7%	- 2.6%	44	- 25.4%	57	- 13.6%
64725	\$146,000	+ 8.1%	\$157,492	+ 21.6%	97.9%	+ 2.8%	26	- 71.6%	12	+ 300.0%
64734	\$240,000	+ 80.5%	\$230,764	+ 26.5%	94.2%	+ 1.4%	28	- 50.7%	11	- 15.4%
64739	\$170,000	+ 4.3%	\$156,250	- 3.2%	77.7%	- 15.3%	225	+ 230.5%	4	0.0%
64742	\$90,000	- 48.1%	\$117,400	- 33.9%	100.0%	+ 4.7%	51	- 58.7%	5	- 37.5%
64743	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64746	\$164,510	- 38.7%	\$193,102	- 30.5%	99.6%	+ 0.3%	8	- 86.2%	5	0.0%
64747	\$134,450	+ 1.6%	\$190,994	+ 23.6%	92.4%	- 2.2%	60	+ 15.3%	16	+ 6.7%

# Marketwatch Report

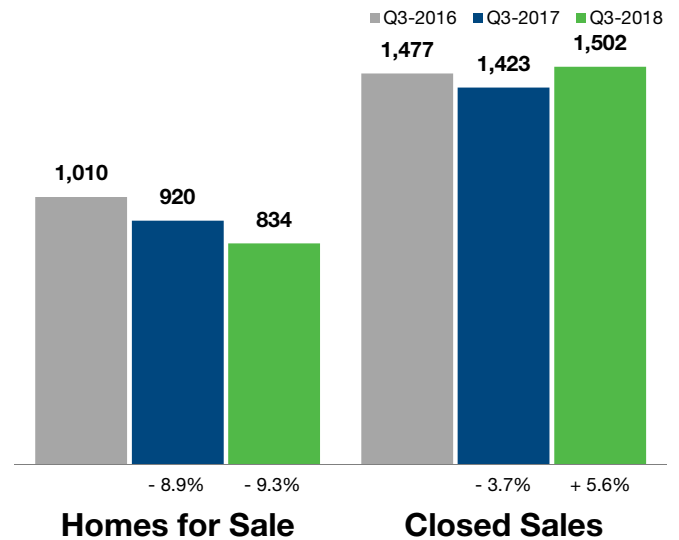
## Q3-2018



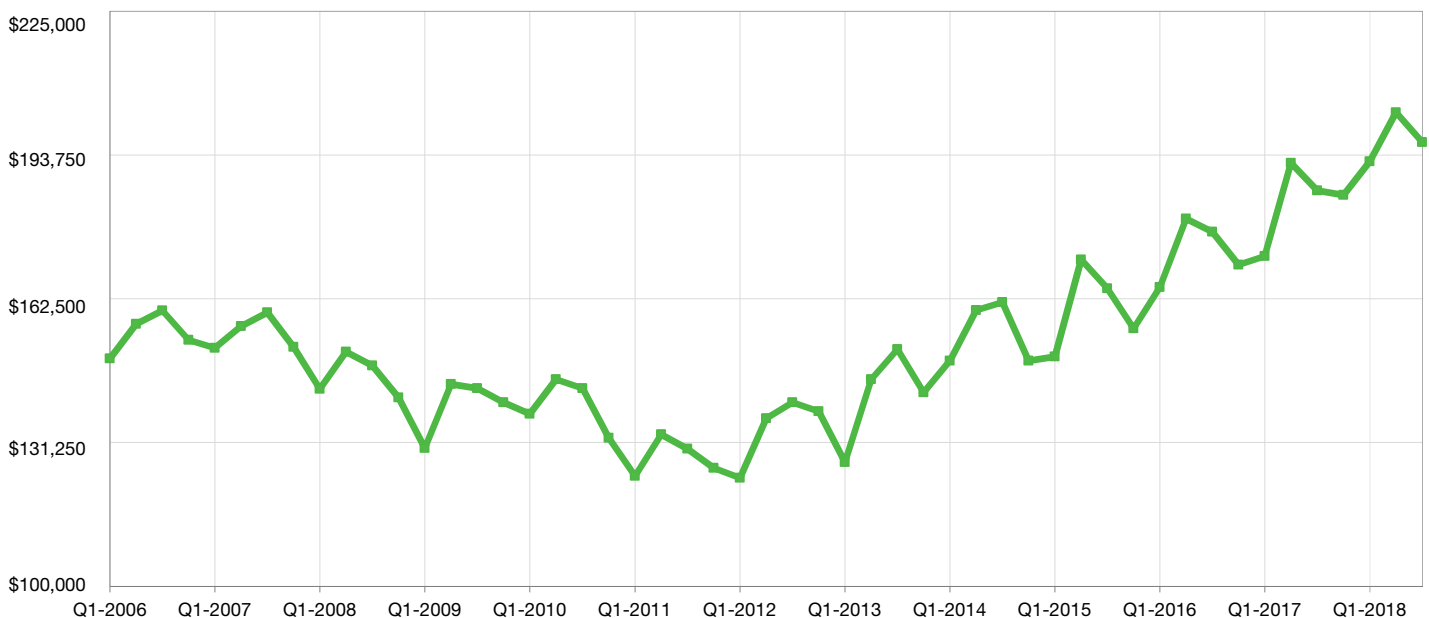
## Clay County, MO

Key Metrics	Q3-2018	1-Year Change
Median Sales Price	\$196,500	+ 5.6%
Average Sales Price	\$221,430	+ 6.4%
Pct. of Orig. Price Received	98.6%	+ 0.4%
Inventory	834	- 9.3%
Closed Sales	1,502	+ 5.6%
Supply	1.9	- 13.6%
Days on Market	38	- 10.4%

### Market Activity



### Historical Median Sales Price for Clay County, MO



# Marketwatch Report

## Q3-2018



### Clay County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change
64024	\$128,500	+ 10.3%	\$147,723	+ 26.5%	96.0%	+ 1.7%	47	+ 1.4%	67	+ 11.7%
64048	\$262,000	+ 85.9%	\$251,944	+ 73.0%	97.4%	+ 9.3%	28	- 40.8%	9	+ 200.0%
64060	\$278,250	+ 20.5%	\$313,056	+ 24.0%	97.3%	+ 0.1%	52	+ 2.1%	98	- 5.8%
64062	\$297,000	+ 85.6%	\$366,500	+ 132.0%	90.6%	- 6.5%	83	+ 206.2%	3	0.0%
64068	\$194,500	- 2.8%	\$220,142	- 0.1%	98.1%	- 0.2%	27	+ 2.1%	208	+ 35.1%
64069	\$0	--	\$0	--	0.0%	--	0	--	0	--
64072	\$13,500	--	\$13,500	--	91.8%	--	12	--	1	--
64073	\$0	--	\$0	--	0.0%	--	0	--	0	--
64077	\$0	--	\$0	--	0.0%	--	0	--	0	--
64089	\$246,950	+ 18.4%	\$255,448	+ 17.8%	99.1%	+ 0.8%	41	- 34.8%	97	+ 4.3%
64116	\$156,250	+ 0.9%	\$199,736	+ 12.2%	97.1%	- 0.0%	25	- 43.8%	74	- 5.1%
64117	\$128,975	+ 14.1%	\$127,829	+ 14.0%	99.3%	+ 0.5%	28	+ 8.4%	58	- 6.5%
64118	\$158,000	+ 11.7%	\$163,778	+ 9.2%	99.2%	+ 0.8%	30	- 11.0%	220	+ 6.8%
64119	\$155,500	+ 12.7%	\$183,256	+ 10.1%	98.8%	+ 1.5%	35	+ 6.6%	229	+ 8.5%
64144	\$0	--	\$0	--	0.0%	--	0	--	0	--
64155	\$234,950	+ 6.8%	\$250,518	- 1.0%	99.1%	- 0.4%	47	+ 6.6%	203	+ 16.0%
64156	\$324,500	+ 2.7%	\$312,350	+ 8.2%	98.8%	- 1.0%	50	- 42.2%	41	- 39.7%
64157	\$255,000	- 1.4%	\$282,470	+ 0.7%	99.4%	+ 0.2%	42	- 5.4%	157	- 11.3%
64158	\$246,500	+ 5.1%	\$255,498	+ 12.2%	98.6%	- 0.3%	45	+ 88.4%	32	+ 60.0%
64161	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	--	0	- 100.0%
64165	\$259,000	+ 3.7%	\$250,167	+ 0.2%	95.8%	- 1.5%	92	- 52.7%	3	+ 50.0%
64166	\$0	--	\$0	--	0.0%	--	0	--	0	--
64167	\$449,900	+ 26.6%	\$449,900	+ 26.6%	100.0%	+ 5.3%	47	- 5.1%	1	- 50.0%
64188	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

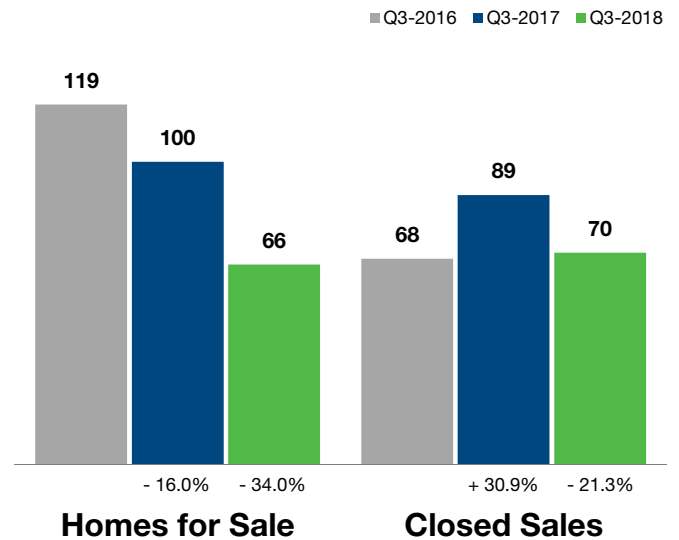
## Q3-2018



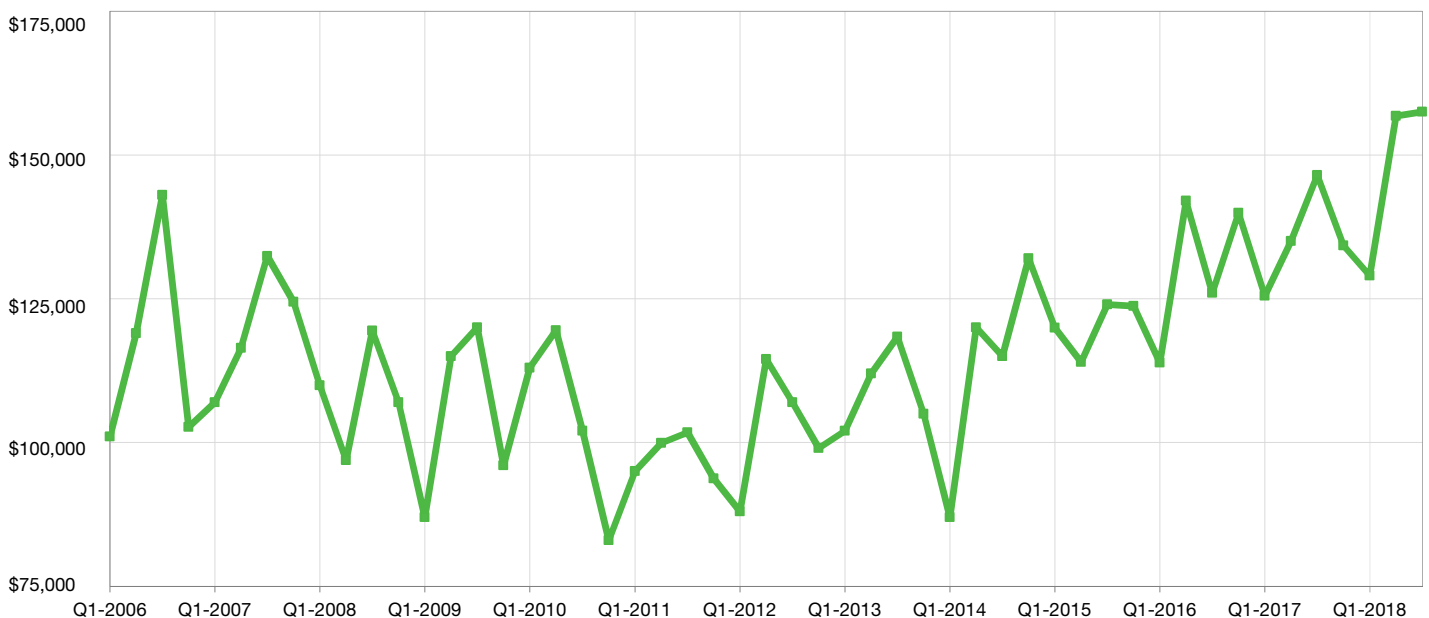
## Clinton County, MO

Key Metrics	Q3-2018	1-Year Change
Median Sales Price	\$157,500	+ 7.5%
Average Sales Price	\$177,028	- 8.2%
Pct. of Orig. Price Received	94.4%	- 1.7%
Inventory	66	- 34.0%
Closed Sales	70	- 21.3%
Supply	2.8	- 33.3%
Days on Market	50	- 23.8%

### Market Activity



### Historical Median Sales Price for Clinton County, MO





# Marketwatch Report

## Q3-2018



## Clinton County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change
64062	\$290,000	--	\$255,500	--	77.3%	--	62	--	3	--
64429	\$142,450	+ 6.5%	\$156,384	+ 16.2%	93.6%	- 3.7%	46	- 44.6%	16	- 11.1%
64454	\$201,500	+ 49.4%	\$183,377	- 58.1%	95.7%	- 0.4%	54	- 9.5%	13	+ 30.0%
64465	\$134,750	+ 9.6%	\$156,389	- 0.5%	95.4%	+ 4.7%	48	- 18.4%	14	- 26.3%
64474	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64477	\$148,000	- 11.6%	\$166,352	- 1.8%	94.6%	- 3.2%	69	- 13.9%	15	- 21.1%
64490	\$279,900	+ 330.6%	\$279,900	+ 330.6%	100.0%	+ 10.8%	3	- 96.8%	1	0.0%
64492	\$205,000	+ 16.8%	\$222,117	+ 16.8%	97.3%	+ 2.2%	18	- 41.3%	7	- 36.4%
64493	\$220,000	+ 129.2%	\$220,000	+ 129.2%	95.7%	- 0.4%	10	- 91.3%	1	0.0%

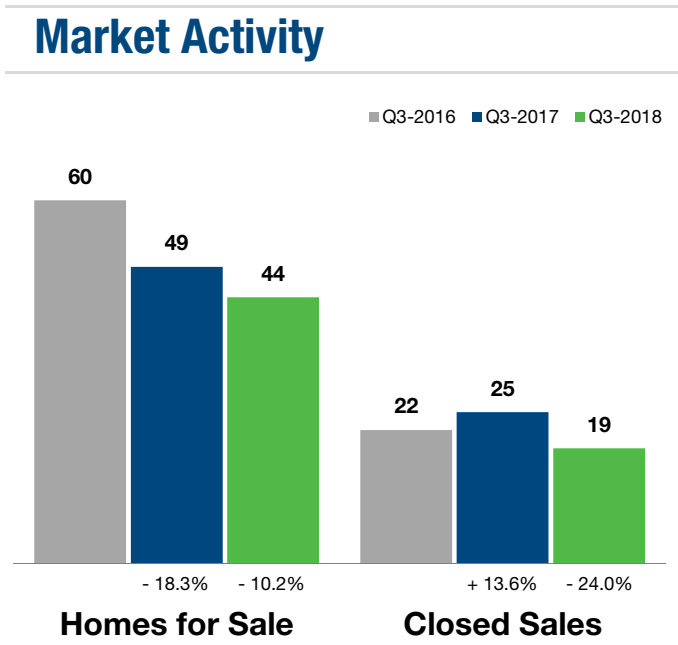
# Marketwatch Report

## Q3-2018

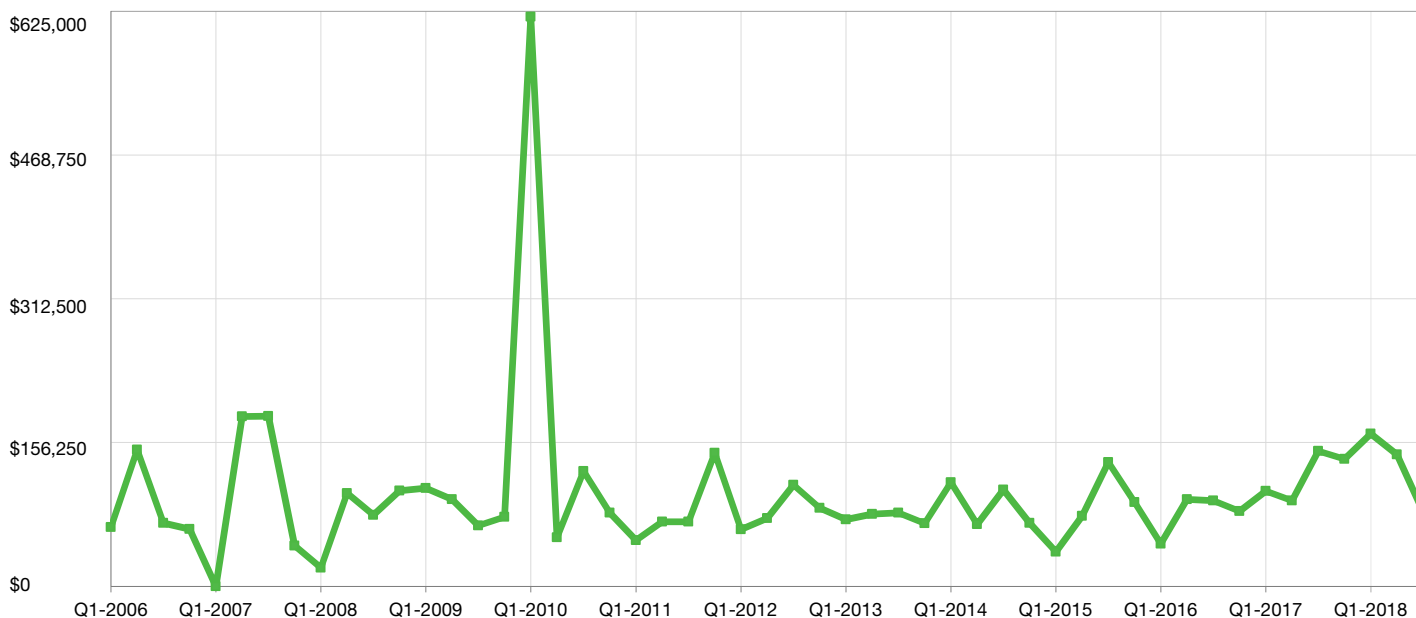


## Daviess County, MO

Key Metrics	Q3-2018	1-Year Change
Median Sales Price	\$80,500	- 45.2%
Average Sales Price	\$154,918	- 21.7%
Pct. of Orig. Price Received	90.1%	- 2.1%
Inventory	44	- 10.2%
Closed Sales	19	- 24.0%
Supply	7.2	- 1.4%
Days on Market	138	+ 42.9%



## Historical Median Sales Price for Daviess County, MO



# Marketwatch Report

## Q3-2018



## Daviess County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change
64497	\$0	--	\$0	--	0.0%	--	0	--	0	--
64620	\$82,500	- 62.1%	\$140,750	- 35.3%	91.9%	+ 8.8%	262	+ 176.1%	4	+ 100.0%
64625	\$0	--	\$0	--	0.0%	--	0	--	0	--
64636	\$0	--	\$0	--	0.0%	--	0	--	0	--
64640	\$81,400	- 45.1%	\$178,188	- 17.1%	89.8%	- 3.0%	107	+ 52.3%	13	- 18.8%
64642	\$0	--	\$0	--	0.0%	--	0	--	0	--
64644	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64647	\$0	--	\$0	--	0.0%	--	0	--	0	--
64648	\$26,500	--	\$26,500	--	82.8%	--	50	--	1	--
64649	\$0	--	\$0	--	0.0%	--	0	--	0	--
64654	\$0	--	\$0	--	0.0%	--	0	--	0	--
64657	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64670	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64689	\$37,500	- 75.2%	\$37,500	- 75.2%	94.0%	+ 10.3%	131	- 9.7%	1	- 50.0%

# Marketwatch Report

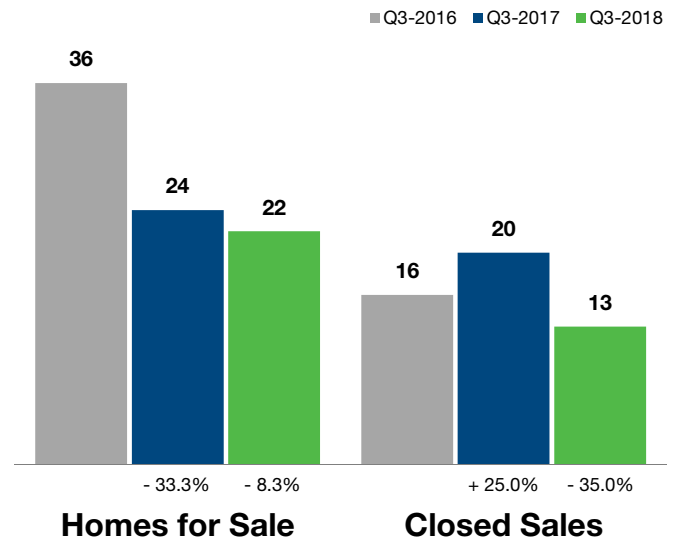
## Q3-2018



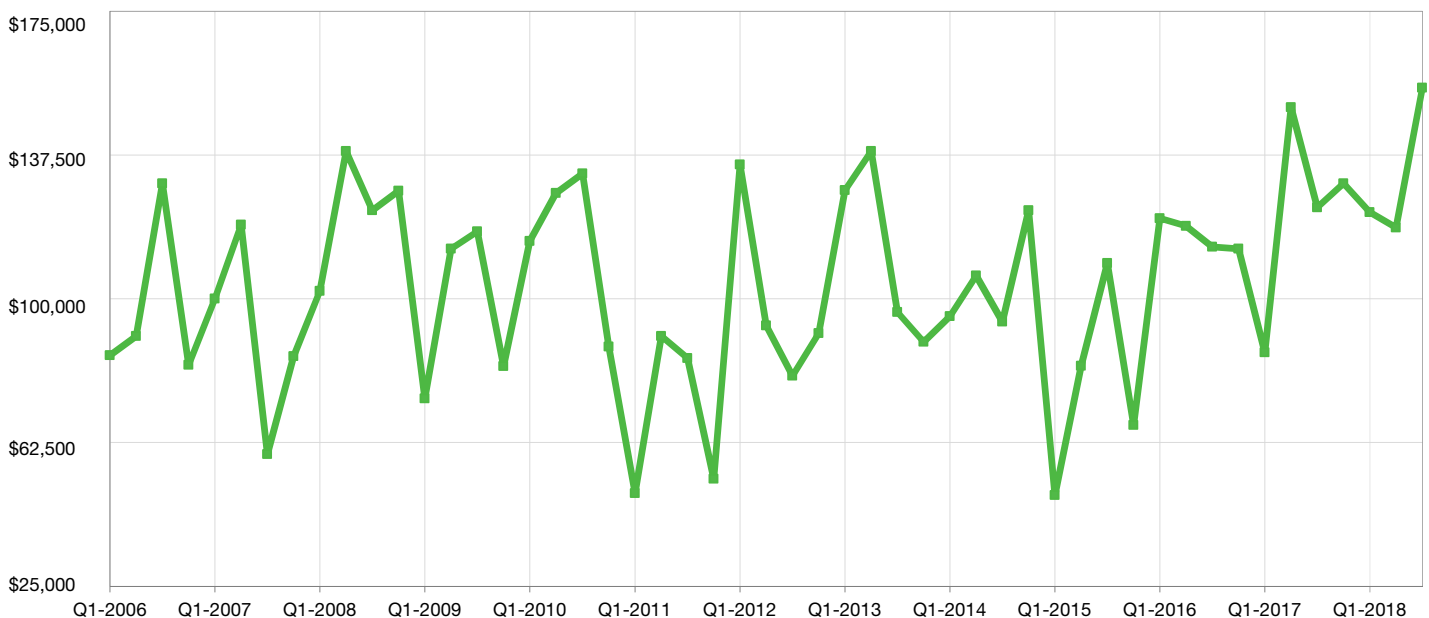
## Dekalb County, MO

Key Metrics	Q3-2018	1-Year Change
Median Sales Price	\$155,000	+ 25.2%
Average Sales Price	\$152,269	- 9.9%
Pct. of Orig. Price Received	94.7%	+ 6.2%
Inventory	22	- 8.3%
Closed Sales	13	- 35.0%
Supply	5.2	+ 20.9%
Days on Market	90	- 40.6%

### Market Activity



### Historical Median Sales Price for Dekalb County, MO



# Marketwatch Report

## Q3-2018



## Dekalb County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change
64422	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64429	\$165,500	+ 21.2%	\$179,667	+ 36.8%	98.1%	+ 3.8%	67	- 29.1%	6	+ 50.0%
64430	\$45,000	--	\$45,000	--	90.2%	--	12	--	1	--
64463	\$0	--	\$0	--	0.0%	--	0	--	0	--
64469	\$77,000	- 37.8%	\$94,475	- 57.9%	91.1%	- 2.0%	110	- 29.0%	4	- 33.3%
64474	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64490	\$239,300	+ 37.5%	\$239,300	+ 37.5%	93.6%	- 3.5%	162	+ 310.1%	2	0.0%
64494	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64497	\$0	--	\$0	--	0.0%	--	0	--	0	--
64670	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%

# Marketwatch Report

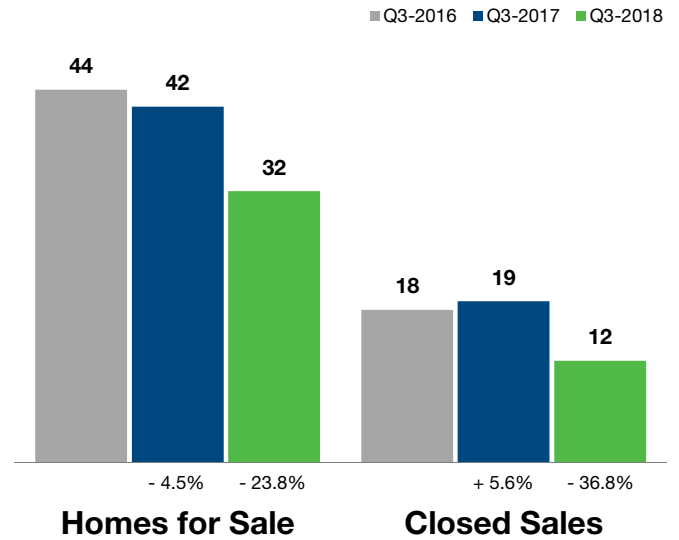
## Q3-2018



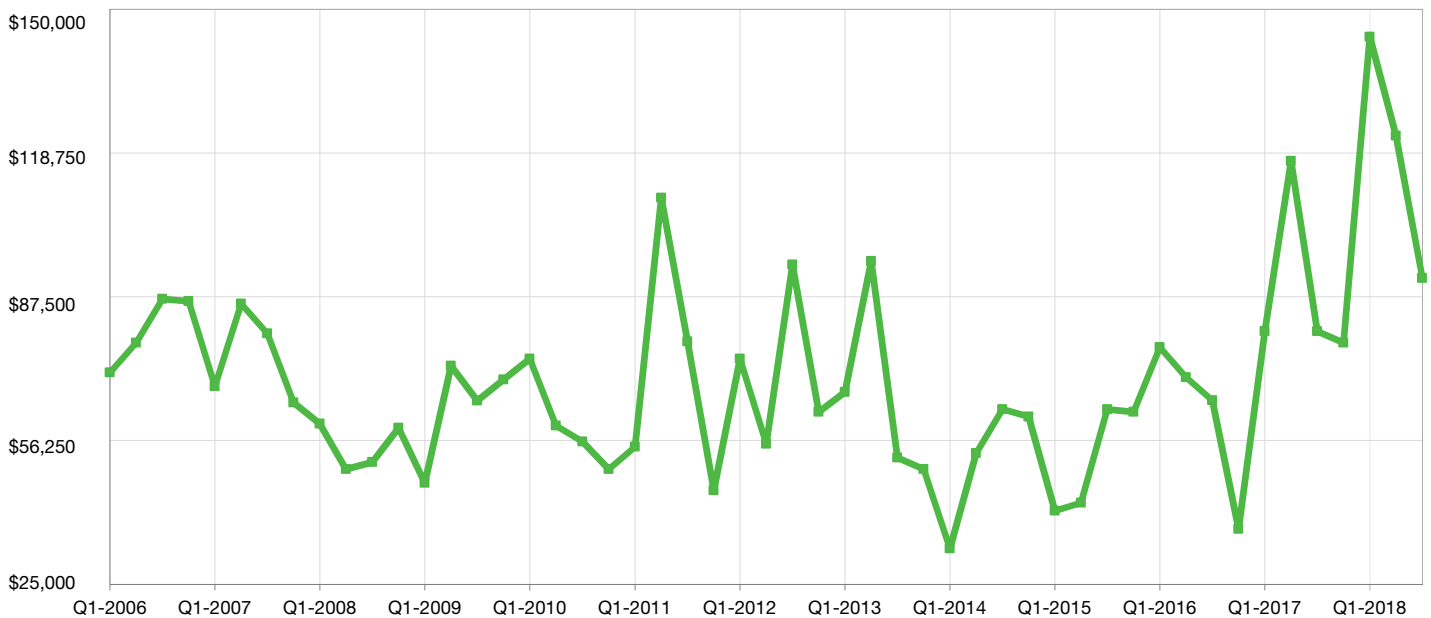
## Henry County, MO

Key Metrics	Q3-2018	1-Year Change
Median Sales Price	\$91,500	+ 14.4%
Average Sales Price	\$119,142	+ 12.4%
Pct. of Orig. Price Received	92.5%	+ 2.0%
Inventory	32	- 23.8%
Closed Sales	12	- 36.8%
Supply	6.3	- 24.1%
Days on Market	77	- 31.0%

### Market Activity



### Historical Median Sales Price for Henry County, MO



# Marketwatch Report

## Q3-2018



## Henry County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change
64726	\$25,000	- 79.2%	\$25,000	- 79.2%	90.9%	- 9.1%	153	+ 2,085.7%	1	0.0%
64733	\$0	--	\$0	--	0.0%	--	0	--	0	--
64735	\$121,250	+ 69.7%	\$121,250	+ 76.6%	83.6%	- 9.9%	137	+ 151.2%	2	- 66.7%
64739	\$305,000	+ 30.3%	\$305,000	+ 30.3%	100.0%	+ 4.1%	2	- 92.3%	1	- 50.0%
64740	\$90,000	--	\$90,000	--	91.8%	--	23	--	1	--
64761	\$0	--	\$0	--	0.0%	--	0	--	0	--
64770	\$0	--	\$0	--	0.0%	--	0	--	0	--
64788	\$0	--	\$0	--	0.0%	--	0	--	0	--
65323	\$112,000	- 62.0%	\$112,000	- 62.0%	97.5%	+ 9.0%	64	+ 28.0%	1	0.0%
65360	\$83,600	+ 10.0%	\$109,200	+ 27.3%	93.8%	+ 6.7%	67	- 60.4%	6	- 25.0%

# Marketwatch Report

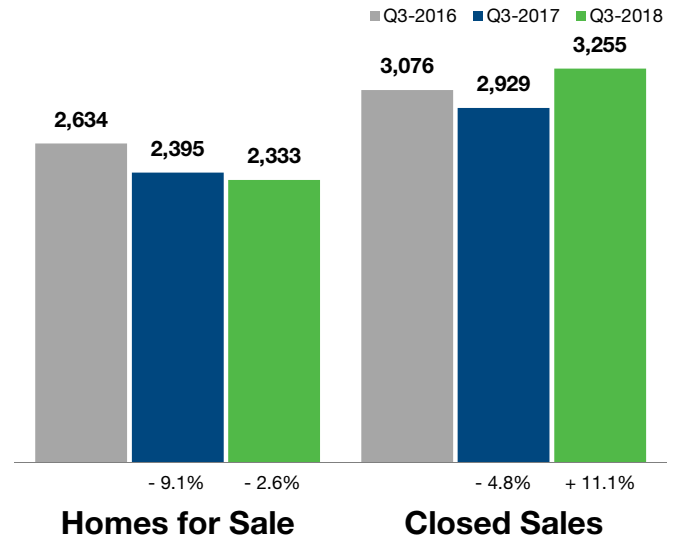
## Q3-2018



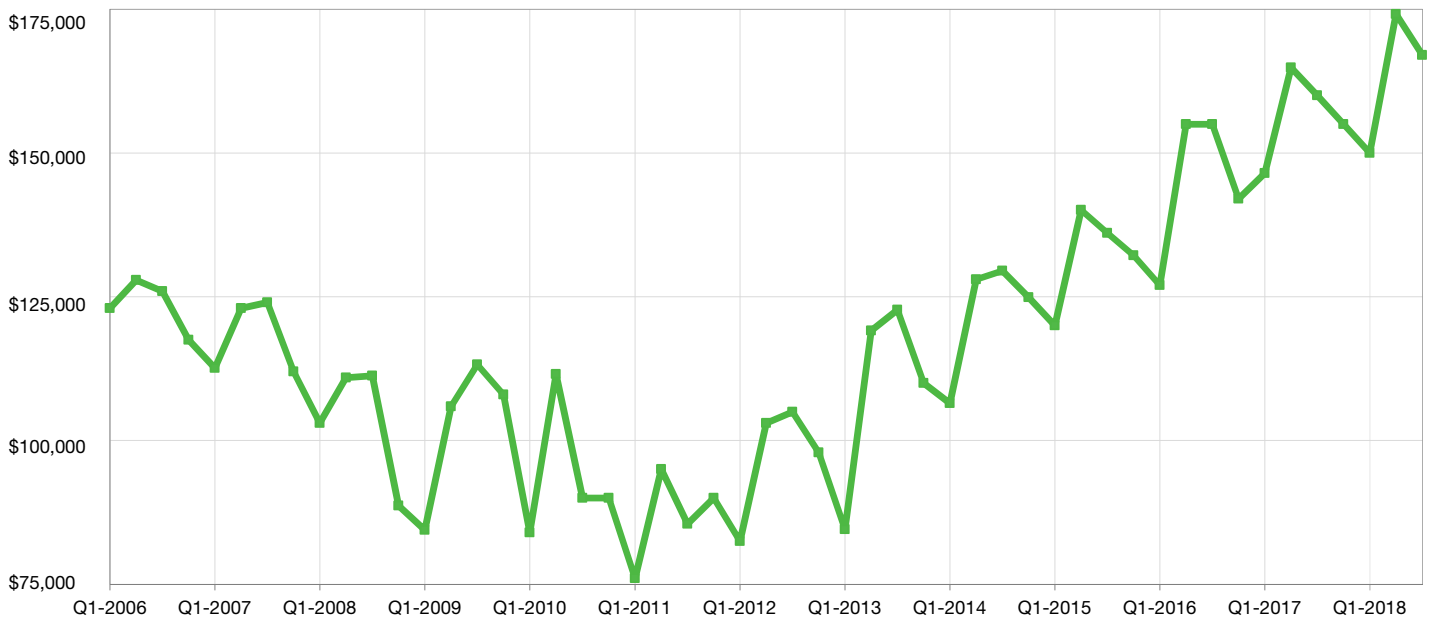
## Jackson County, MO

Key Metrics	Q3-2018	1-Year Change
Median Sales Price	\$167,000	+ 4.4%
Average Sales Price	\$195,532	+ 3.5%
Pct. of Orig. Price Received	97.1%	+ 0.4%
Inventory	2,333	- 2.6%
Closed Sales	3,255	+ 11.1%
Supply	2.4	- 7.7%
Days on Market	42	- 12.7%

### Market Activity



### Historical Median Sales Price for Jackson County, MO





# Marketwatch Report

## Q3-2018



# Jackson County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change
64002	\$0	--	\$0	--	0.0%	--	0	--	0	--
64013	\$0	--	\$0	--	0.0%	--	0	--	0	--
64014	\$195,500	+ 7.3%	\$222,741	+ 8.9%	99.1%	- 0.6%	47	+ 18.5%	134	+ 8.1%
64015	\$186,450	+ 0.8%	\$211,739	+ 2.6%	98.9%	+ 1.4%	39	- 11.8%	196	+ 37.1%
64016	\$129,500	+ 0.4%	\$180,395	+ 38.8%	95.6%	+ 1.1%	39	- 20.7%	20	+ 17.6%
64029	\$204,500	+ 2.5%	\$228,003	+ 8.9%	98.2%	+ 0.2%	43	- 14.5%	118	+ 14.6%
64030	\$125,000	+ 5.9%	\$128,515	+ 11.8%	98.7%	+ 2.6%	31	- 0.5%	104	+ 5.1%
64034	\$223,000	+ 7.5%	\$257,597	- 3.6%	97.5%	- 0.7%	48	- 4.4%	49	+ 75.0%
64050	\$100,000	+ 11.1%	\$102,292	+ 11.4%	97.6%	+ 2.2%	45	- 3.6%	74	- 3.9%
64051	\$0	--	\$0	--	0.0%	--	0	--	0	--
64052	\$99,950	+ 19.5%	\$104,521	+ 18.3%	97.5%	+ 2.7%	33	- 25.5%	99	+ 4.2%
64053	\$57,000	+ 32.3%	\$61,064	+ 16.3%	96.6%	+ 4.7%	63	- 12.5%	21	+ 50.0%
64054	\$80,000	+ 14.3%	\$77,830	+ 3.0%	93.4%	- 1.1%	30	- 26.8%	15	0.0%
64055	\$138,140	+ 7.7%	\$148,904	+ 8.8%	97.5%	+ 1.5%	31	- 28.2%	190	+ 3.3%
64056	\$142,000	+ 15.5%	\$149,217	+ 17.8%	98.1%	- 1.5%	33	+ 28.2%	81	+ 39.7%
64057	\$165,000	- 5.2%	\$189,267	- 4.3%	97.6%	- 0.7%	44	- 8.0%	60	+ 9.1%
64058	\$165,000	+ 13.9%	\$167,292	+ 6.1%	99.4%	+ 2.0%	26	- 59.5%	31	+ 24.0%
64061	\$385,000	+ 34.9%	\$385,000	+ 34.9%	97.5%	- 6.2%	54	+ 5,300.0%	1	0.0%
64063	\$183,000	+ 9.3%	\$205,206	+ 6.0%	99.6%	+ 1.3%	34	- 8.1%	117	+ 23.2%
64064	\$300,000	+ 8.3%	\$312,548	+ 6.1%	97.9%	- 0.1%	53	- 29.2%	116	- 10.1%
64065	\$0	--	\$0	--	0.0%	--	0	--	0	--
64066	\$0	--	\$0	--	0.0%	--	0	--	0	--
64070	\$295,000	+ 14.5%	\$300,712	+ 13.4%	95.3%	- 8.5%	89	- 8.4%	17	+ 41.7%
64075	\$160,000	- 16.6%	\$186,908	- 5.7%	97.4%	+ 1.5%	37	- 56.2%	55	+ 31.0%
64080	\$305,000	- 39.6%	\$305,000	- 39.6%	92.5%	- 1.3%	53	- 90.0%	1	0.0%
64081	\$250,000	+ 4.2%	\$267,173	+ 4.0%	98.6%	+ 0.1%	34	- 14.7%	125	+ 3.3%
64082	\$329,000	+ 12.0%	\$323,759	+ 10.8%	98.5%	- 0.2%	71	+ 5.8%	117	+ 18.2%
64086	\$215,000	+ 2.4%	\$271,146	- 1.5%	98.9%	+ 0.7%	38	- 28.7%	145	+ 9.8%
64088	\$238,000	- 44.0%	\$238,000	- 44.0%	99.6%	+ 14.9%	34	- 77.2%	2	+ 100.0%
64101	\$0	--	\$0	--	0.0%	--	0	--	0	--
64102	\$0	--	\$0	--	0.0%	--	0	--	0	--
64105	\$151,000	+ 0.7%	\$200,119	+ 12.2%	95.0%	+ 0.8%	88	+ 25.8%	37	+ 48.0%
64106	\$157,500	+ 6.8%	\$171,887	- 18.4%	95.7%	+ 3.4%	65	- 5.2%	23	- 8.0%
64108	\$220,500	- 0.9%	\$294,618	+ 9.8%	95.7%	- 0.5%	55	- 11.8%	34	- 22.7%
64109	\$170,000	+ 3.0%	\$181,455	- 12.3%	85.0%	- 10.7%	98	+ 146.5%	20	- 25.9%
64110	\$209,500	- 1.4%	\$204,685	- 1.0%	98.0%	- 0.8%	31	- 4.3%	70	+ 2.9%
64111	\$190,000	+ 11.4%	\$200,325	+ 1.2%	96.3%	- 1.1%	38	+ 9.0%	51	- 28.2%
64112	\$365,000	+ 4.4%	\$469,170	+ 0.2%	93.4%	- 1.4%	89	- 9.7%	44	- 31.3%
64113	\$390,000	+ 6.8%	\$429,112	+ 9.2%	95.7%	- 2.2%	37	+ 31.0%	83	+ 10.7%
64114	\$194,750	+ 10.0%	\$211,486	+ 12.6%	98.1%	- 1.6%	28	+ 17.8%	208	+ 31.6%
64120	\$0	--	\$0	--	0.0%	--	0	--	0	--
64121	\$0	--	\$0	--	0.0%	--	0	--	0	--
64123	\$80,000	+ 35.4%	\$84,560	+ 8.5%	96.0%	+ 4.2%	56	+ 17.5%	20	- 25.9%

# Marketwatch Report

## Q3-2018



### Jackson County ZIP Codes Cont.

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change
64124	\$105,000	+ 90.9%	\$136,059	+ 50.2%	95.3%	+ 5.7%	41	- 37.2%	25	+ 8.7%
64125	\$26,625	- 29.9%	\$26,625	- 29.9%	96.8%	+ 8.0%	97	- 46.1%	2	0.0%
64126	\$46,500	+ 86.0%	\$77,627	+ 135.2%	88.2%	+ 1.7%	65	+ 115.2%	3	- 40.0%
64127	\$27,500	- 36.0%	\$43,233	- 18.6%	87.1%	- 2.8%	62	+ 2.6%	16	- 36.0%
64128	\$31,000	- 37.9%	\$43,220	+ 2.9%	85.0%	- 7.9%	102	+ 287.9%	25	+ 19.0%
64129	\$90,000	+ 8.8%	\$89,695	+ 2.6%	94.3%	- 4.8%	22	- 37.0%	23	+ 4.5%
64130	\$35,000	+ 9.4%	\$47,939	+ 13.0%	88.1%	+ 7.4%	53	- 34.9%	72	+ 75.6%
64131	\$172,000	- 2.8%	\$174,805	+ 4.8%	98.2%	+ 1.3%	24	- 17.8%	99	+ 5.3%
64132	\$37,500	- 6.3%	\$50,998	+ 13.3%	84.5%	+ 0.4%	61	- 26.1%	34	+ 61.9%
64133	\$116,250	+ 1.1%	\$121,961	+ 0.8%	97.2%	+ 0.9%	35	- 22.7%	152	+ 4.1%
64134	\$79,000	+ 21.5%	\$85,435	+ 10.5%	95.0%	+ 0.4%	35	- 32.0%	91	+ 40.0%
64136	\$130,000	- 17.2%	\$144,333	- 11.3%	100.3%	+ 1.4%	22	+ 131.0%	3	- 50.0%
64137	\$138,500	+ 24.1%	\$134,963	+ 20.6%	97.2%	+ 2.5%	32	+ 2.0%	68	+ 78.9%
64138	\$118,275	- 1.4%	\$121,525	+ 4.9%	97.3%	+ 2.2%	38	- 19.8%	120	+ 4.3%
64139	\$320,500	- 10.0%	\$308,563	- 10.6%	97.7%	+ 0.5%	60	+ 46.6%	8	+ 33.3%
64141	\$0	--	\$0	--	0.0%	--	0	--	0	--
64145	\$311,000	+ 32.3%	\$282,180	+ 10.6%	98.0%	- 0.1%	42	- 15.2%	20	- 35.5%
64146	\$198,950	+ 64.4%	\$210,390	+ 53.8%	99.0%	+ 0.5%	20	- 33.2%	10	+ 25.0%
64147	\$0	--	\$0	--	0.0%	--	0	--	0	--
64148	\$0	--	\$0	--	0.0%	--	0	--	0	--
64149	\$359,000	--	\$359,000	--	92.5%	--	158	--	2	--
64170	\$0	--	\$0	--	0.0%	--	0	--	0	--
64171	\$0	--	\$0	--	0.0%	--	0	--	0	--
64179	\$0	--	\$0	--	0.0%	--	0	--	0	--
64180	\$0	--	\$0	--	0.0%	--	0	--	0	--
64184	\$0	--	\$0	--	0.0%	--	0	--	0	--
64187	\$0	--	\$0	--	0.0%	--	0	--	0	--
64191	\$0	--	\$0	--	0.0%	--	0	--	0	--
64196	\$0	--	\$0	--	0.0%	--	0	--	0	--
64197	\$0	--	\$0	--	0.0%	--	0	--	0	--
64198	\$0	--	\$0	--	0.0%	--	0	--	0	--
64199	\$0	--	\$0	--	0.0%	--	0	--	0	--
64733	\$0	--	\$0	--	0.0%	--	0	--	0	--
64999	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

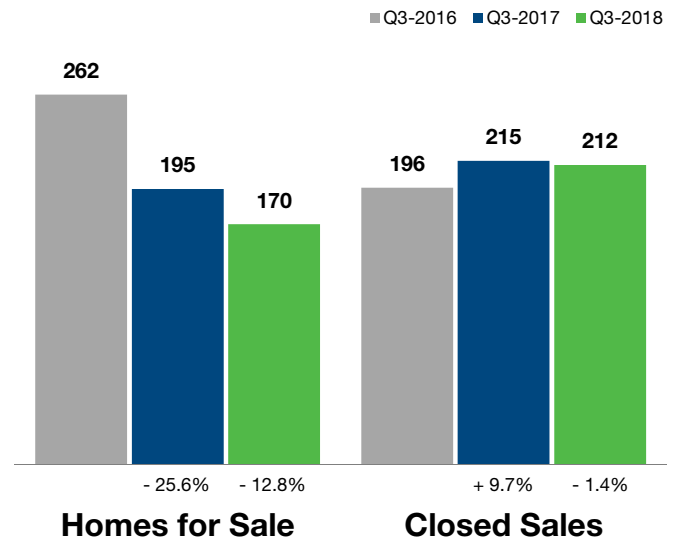
## Q3-2018



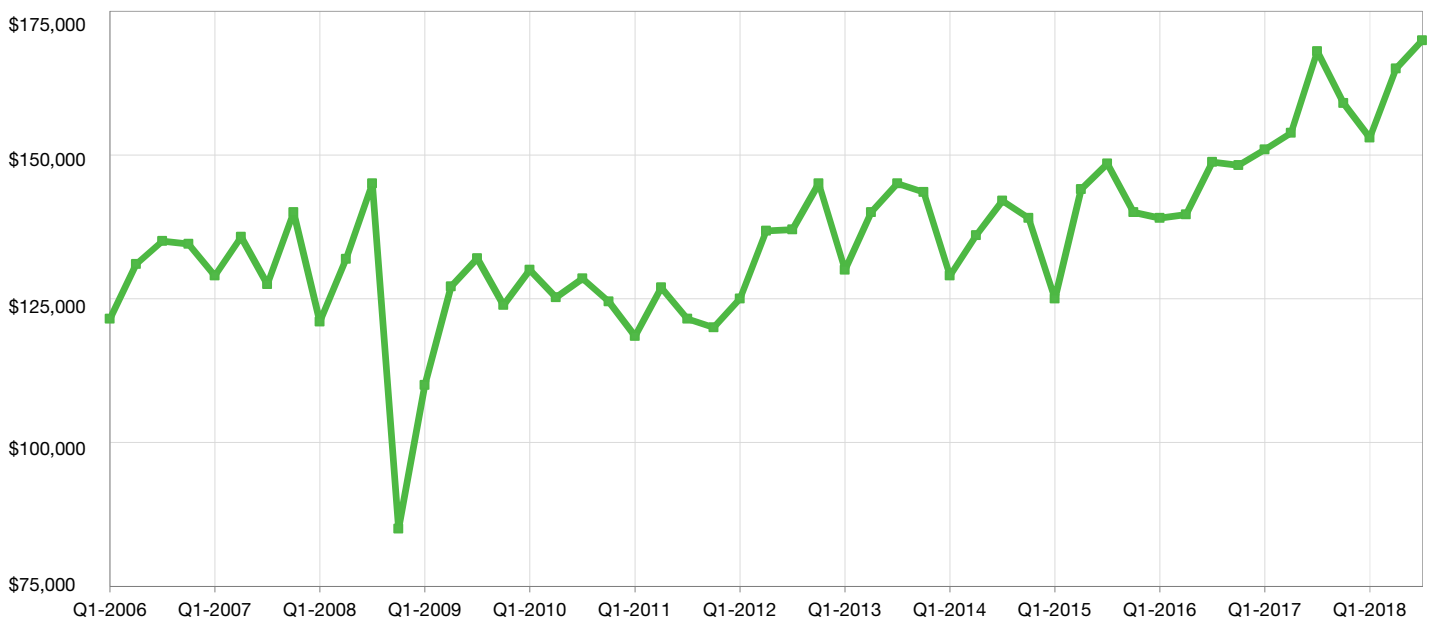
## Johnson County, MO

Key Metrics	Q3-2018	1-Year Change
Median Sales Price	\$169,900	+ 1.1%
Average Sales Price	\$182,781	+ 1.7%
Pct. of Orig. Price Received	95.2%	- 0.8%
Inventory	170	- 12.8%
Closed Sales	212	- 1.4%
Supply	2.7	- 18.2%
Days on Market	59	- 9.3%

### Market Activity



### Historical Median Sales Price for Johnson County, MO



# Marketwatch Report

## Q3-2018



## Johnson-MO County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change
64011	\$398,000	+ 11.3%	\$398,000	+ 12.1%	100.3%	+ 1.9%	14	- 85.0%	2	- 33.3%
64019	\$74,000	- 58.9%	\$87,400	- 48.2%	97.4%	- 0.2%	29	+ 83.8%	5	- 28.6%
64020	\$0	--	\$0	--	0.0%	--	0	--	0	--
64040	\$153,500	+ 30.7%	\$162,688	+ 6.2%	91.3%	- 2.6%	50	- 47.6%	28	+ 16.7%
64061	\$258,750	+ 11.1%	\$230,557	- 0.2%	95.5%	- 3.5%	37	+ 40.5%	14	- 6.7%
64070	\$281,500	--	\$298,225	--	95.6%	--	38	--	4	--
64093	\$167,900	- 0.7%	\$180,574	- 2.1%	96.2%	+ 0.3%	47	- 24.8%	120	- 14.9%
64733	\$156,000	+ 41.8%	\$156,000	+ 44.9%	101.3%	+ 8.5%	17	- 94.6%	1	- 66.7%
64761	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
65305	\$0	--	\$0	--	0.0%	--	0	--	0	--
65336	\$165,000	+ 20.9%	\$168,544	+ 26.1%	93.6%	- 3.0%	108	+ 157.3%	36	+ 111.8%
65360	\$374,000	+ 168.2%	\$374,000	+ 168.2%	0.0%	- 100.0%	581	+ 1,660.6%	1	- 50.0%

# Marketwatch Report

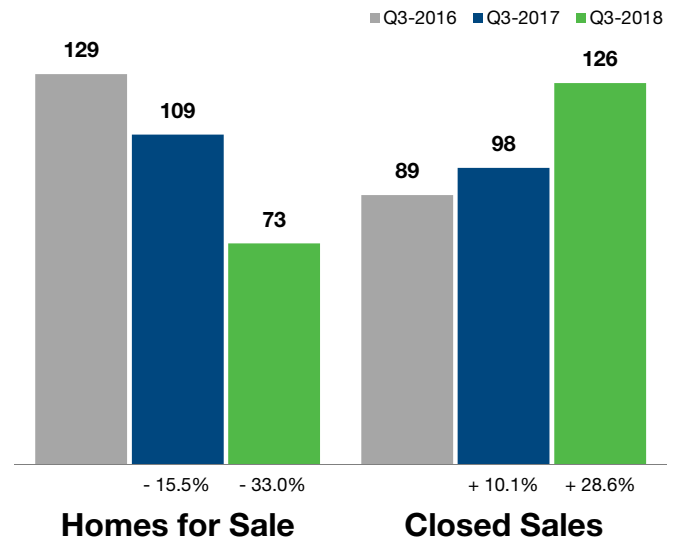
## Q3-2018



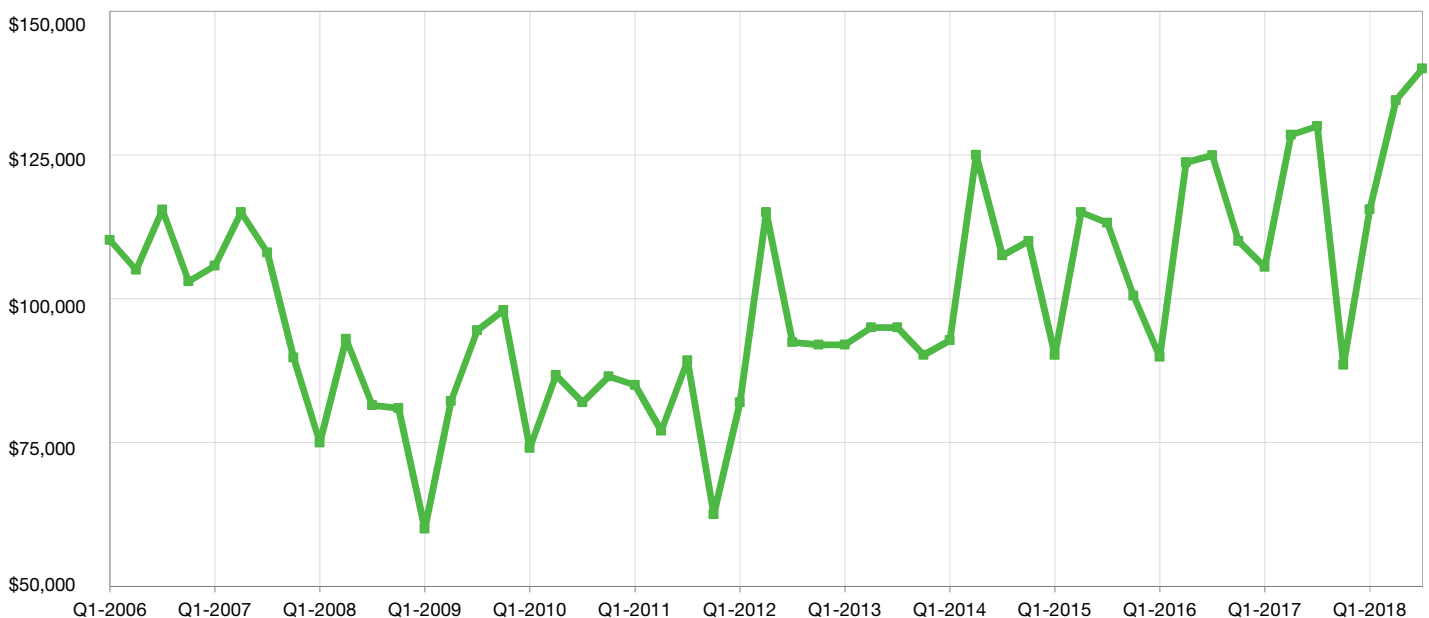
## Lafayette County, MO

Key Metrics	Q3-2018	1-Year Change
Median Sales Price	\$140,000	+ 7.7%
Average Sales Price	\$148,501	- 3.7%
Pct. of Orig. Price Received	94.8%	+ 1.4%
Inventory	73	- 33.0%
Closed Sales	126	+ 28.6%
Supply	2.4	- 40.0%
Days on Market	57	- 30.5%

### Market Activity



### Historical Median Sales Price for Lafayette County, MO



# Marketwatch Report

## Q3-2018



## Lafayette County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change
64001	\$61,250	- 5.8%	\$61,250	- 5.8%	91.0%	- 2.0%	57	- 90.1%	2	+ 100.0%
64011	\$245,000	+ 11.4%	\$240,460	- 7.2%	94.2%	+ 0.0%	40	- 60.5%	5	- 58.3%
64020	\$135,250	+ 31.3%	\$147,375	+ 23.3%	90.1%	- 6.2%	93	+ 28.1%	8	+ 100.0%
64021	\$69,000	- 29.6%	\$69,000	- 29.6%	86.4%	+ 2.1%	185	+ 255.8%	1	0.0%
64022	\$0	--	\$0	--	0.0%	--	0	--	0	--
64037	\$87,500	- 22.2%	\$99,285	- 24.4%	95.4%	+ 2.4%	50	- 36.8%	27	+ 58.8%
64067	\$130,700	+ 45.2%	\$131,177	+ 8.8%	95.0%	+ 1.0%	80	+ 0.5%	24	+ 14.3%
64071	\$127,000	+ 89.6%	\$127,000	+ 89.6%	100.0%	+ 14.2%	6	- 96.4%	1	0.0%
64074	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64075	\$273,500	+ 1.3%	\$277,500	+ 2.8%	99.8%	- 1.4%	46	+ 251.3%	3	+ 50.0%
64076	\$167,000	+ 28.5%	\$187,886	+ 26.8%	96.0%	+ 3.9%	49	- 30.3%	42	+ 35.5%
64096	\$181,500	--	\$181,500	--	88.4%	--	79	--	2	--
64097	\$70,075	- 46.1%	\$94,715	- 24.6%	92.4%	+ 0.0%	28	- 68.9%	11	+ 120.0%
65321	\$0	--	\$0	--	0.0%	--	0	--	0	--
65327	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

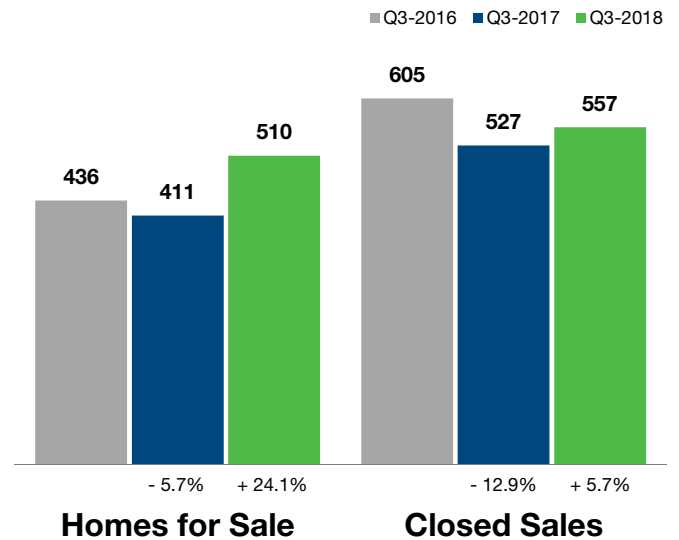
## Q3-2018



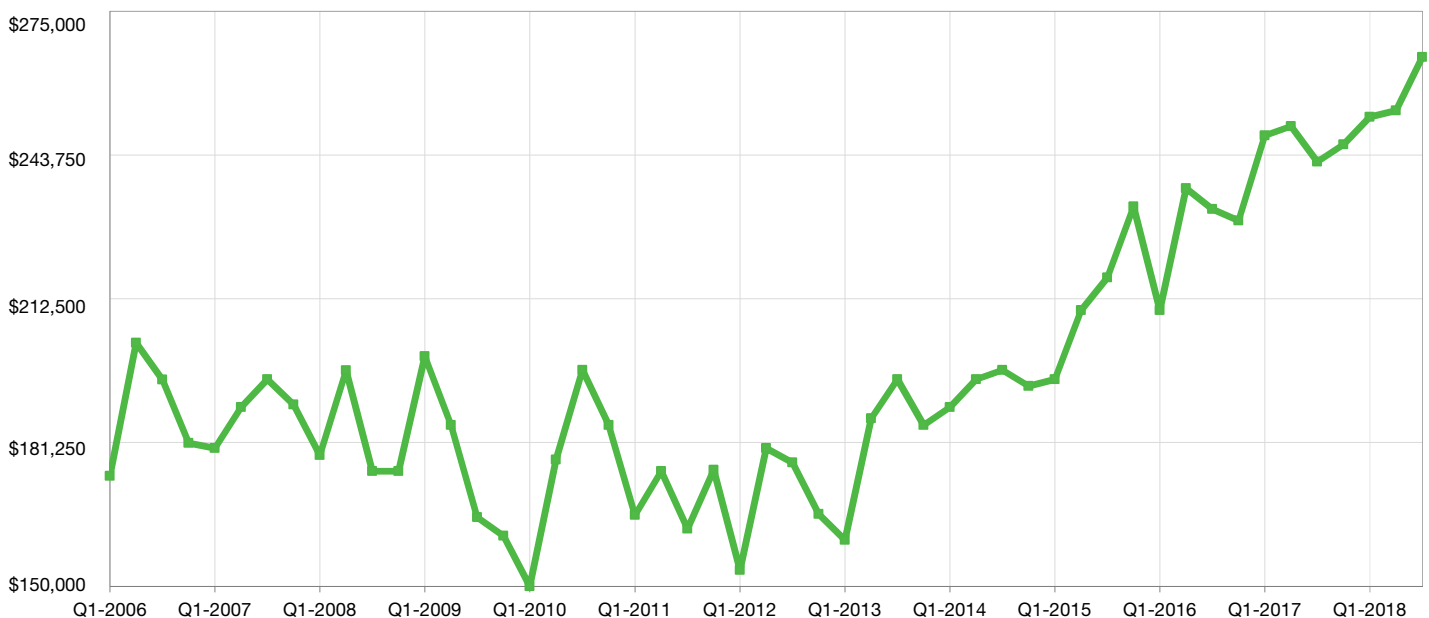
## Platte County, MO

Key Metrics	Q3-2018	1-Year Change
Median Sales Price	\$265,000	+ 9.4%
Average Sales Price	\$297,468	+ 8.6%
Pct. of Orig. Price Received	97.8%	+ 0.3%
Inventory	510	+ 24.1%
Closed Sales	557	+ 5.7%
Supply	3.1	+ 24.0%
Days on Market	40	- 17.1%

### Market Activity



### Historical Median Sales Price for Platte County, MO



# Marketwatch Report

## Q3-2018



## Platte County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change
64018	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64028	\$0	--	\$0	--	0.0%	--	0	--	0	--
64079	\$279,950	+ 7.2%	\$286,100	+ 6.7%	97.9%	+ 0.7%	33	- 49.8%	93	+ 6.9%
64092	\$0	--	\$0	--	0.0%	--	0	--	0	--
64098	\$198,750	- 5.9%	\$283,980	+ 37.3%	95.3%	+ 1.7%	46	- 26.1%	10	+ 150.0%
64150	\$337,751	+ 4.4%	\$359,190	- 4.0%	98.9%	+ 0.1%	33	- 54.9%	10	0.0%
64151	\$239,950	+ 11.7%	\$266,559	+ 19.0%	98.2%	+ 0.9%	39	+ 19.3%	130	0.0%
64152	\$331,163	+ 29.9%	\$345,006	+ 10.7%	98.0%	+ 0.3%	50	+ 6.5%	186	+ 5.1%
64153	\$224,000	+ 1.9%	\$259,258	+ 6.3%	96.6%	- 2.0%	32	- 43.2%	25	- 19.4%
64154	\$255,000	- 12.8%	\$280,748	- 6.4%	99.2%	+ 0.9%	34	- 41.1%	79	+ 33.9%
64163	\$158,000	+ 3.3%	\$145,000	- 5.2%	102.8%	+ 2.7%	4	- 78.7%	3	- 25.0%
64164	\$205,000	- 55.4%	\$205,000	- 55.4%	91.1%	- 6.3%	69	+ 146.4%	1	- 50.0%
64168	\$0	--	\$0	--	0.0%	--	0	--	0	--
64190	\$0	--	\$0	--	0.0%	--	0	--	0	--
64195	\$0	--	\$0	--	0.0%	--	0	--	0	--
64439	\$144,500	+ 32.0%	\$129,750	+ 23.8%	97.1%	+ 9.9%	12	- 65.2%	4	0.0%
64444	\$150,000	- 33.8%	\$145,858	- 31.5%	87.5%	- 10.7%	45	- 34.3%	5	- 16.7%
64484	\$180,000	+ 28.6%	\$180,000	+ 28.6%	79.4%	- 17.8%	18	0.0%	2	+ 100.0%



# Marketwatch Report

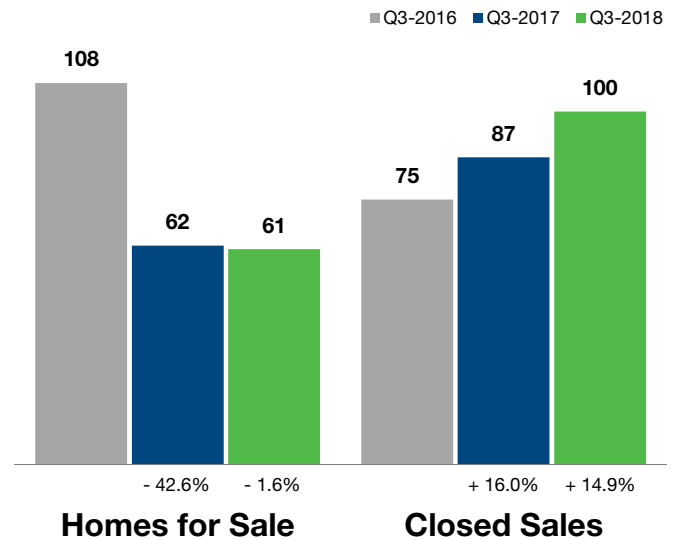
## Q3-2018



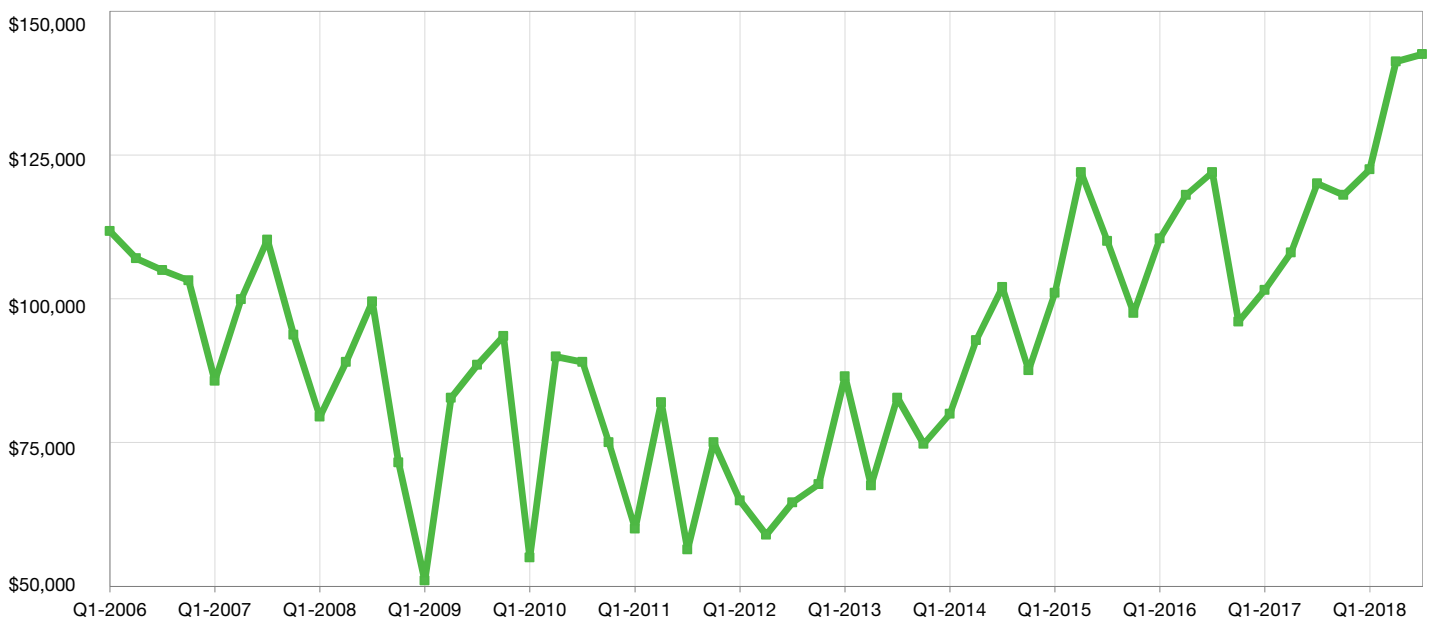
## Ray County, MO

Key Metrics	Q3-2018	1-Year Change
Median Sales Price	\$142,500	+ 18.8%
Average Sales Price	\$159,096	+ 9.4%
Pct. of Orig. Price Received	93.6%	- 1.6%
Inventory	61	- 1.6%
Closed Sales	100	+ 14.9%
Supply	2.3	- 4.2%
Days on Market	42	- 41.8%

### Market Activity



### Historical Median Sales Price for Ray County, MO



# Marketwatch Report

## Q3-2018



## Ray County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change
64017	\$239,000	+ 895.8%	\$190,667	+ 694.4%	96.8%	--	14	- 94.2%	3	+ 200.0%
64024	\$192,000	+ 74.7%	\$174,823	+ 24.3%	91.6%	- 3.6%	33	- 51.3%	15	- 6.3%
64035	\$164,500	+ 93.5%	\$164,500	+ 55.7%	100.0%	+ 6.8%	0	- 100.0%	1	- 66.7%
64036	\$122,500	--	\$122,500	--	94.2%	--	54	--	1	--
64062	\$162,250	- 4.6%	\$173,245	- 6.7%	93.3%	- 3.5%	54	- 15.8%	20	- 13.0%
64077	\$116,250	+ 14.5%	\$134,833	+ 36.5%	93.7%	+ 9.1%	38	+ 21.2%	6	+ 50.0%
64084	\$252,500	+ 29.5%	\$257,150	+ 49.8%	94.5%	- 3.2%	40	- 30.5%	10	+ 42.9%
64085	\$118,000	+ 32.6%	\$122,750	+ 0.6%	93.8%	- 1.0%	43	- 42.8%	42	+ 35.5%
64624	\$0	--	\$0	--	0.0%	--	0	--	0	--
64637	\$0	--	\$0	--	0.0%	--	0	--	0	--
64668	\$0	--	\$0	--	0.0%	--	0	--	0	--
64671	\$195,500	- 2.5%	\$195,500	- 2.5%	95.2%	+ 0.6%	33	- 79.0%	2	0.0%

# Marketwatch Report

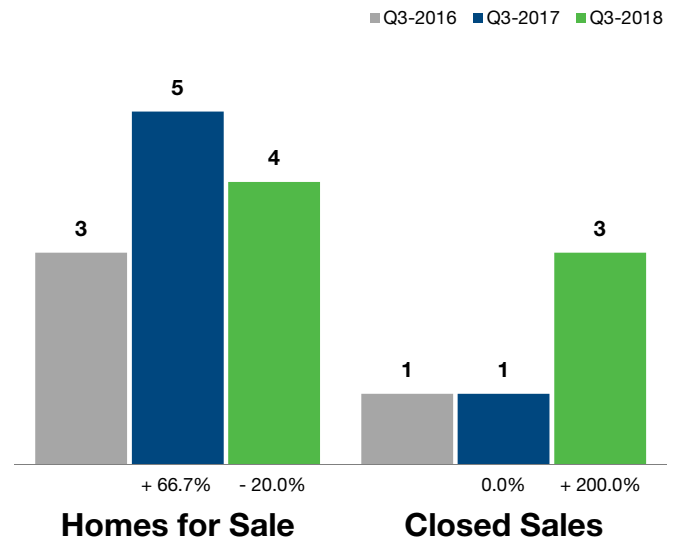
## Q3-2018



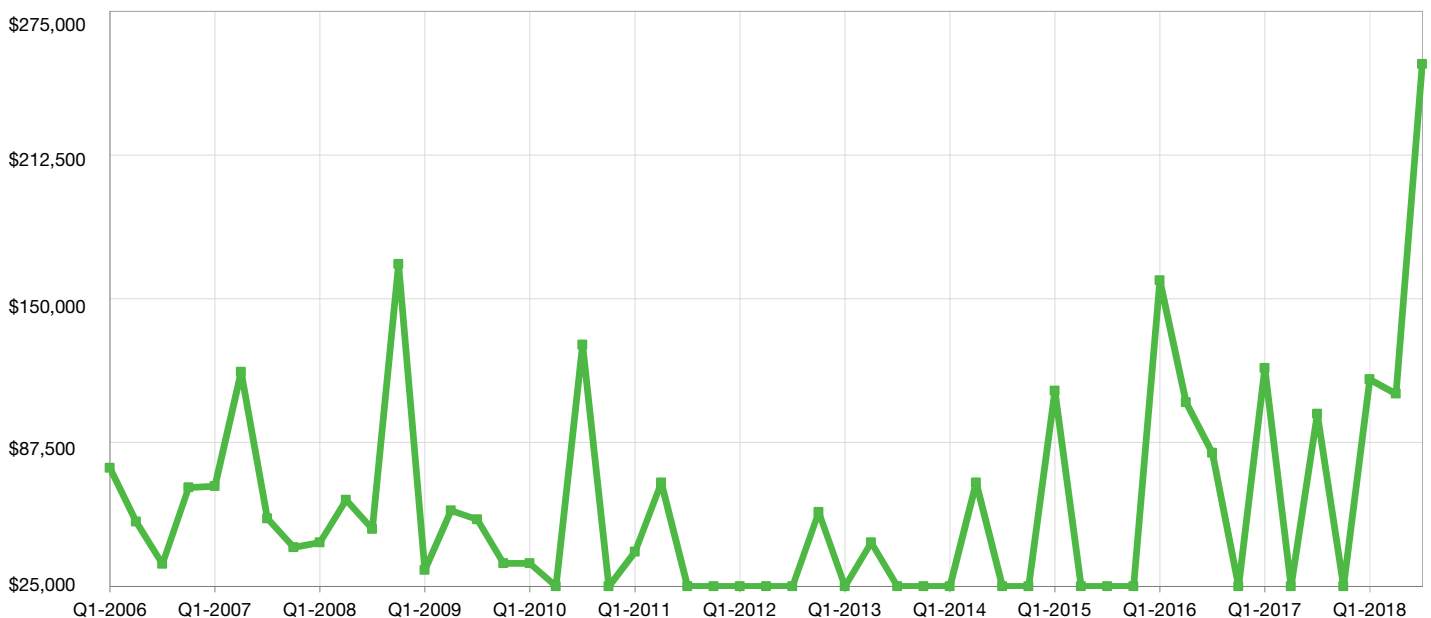
## St. Clair County, MO

Key Metrics	Q3-2018	1-Year Change
Median Sales Price	\$252,000	+ 152.0%
Average Sales Price	\$242,167	+ 142.2%
Pct. of Orig. Price Received	94.1%	+ 31.6%
Inventory	4	- 20.0%
Closed Sales	3	+ 200.0%
Supply	3.5	+ 6.1%
Days on Market	78	- 49.2%

### Market Activity



### Historical Median Sales Price for St. Clair County, MO



# Marketwatch Report

## Q3-2018



## St. Clair County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change
64724	\$0	--	\$0	--	0.0%	--	0	--	0	--
64738	\$0	--	\$0	--	0.0%	--	0	--	0	--
64740	\$252,000	+ 152.0%	\$252,000	+ 152.0%	97.3%	+ 36.2%	36	- 76.5%	1	0.0%
64744	\$0	--	\$0	--	0.0%	--	0	--	0	--
64763	\$0	--	\$0	--	0.0%	--	0	--	0	--
64776	\$237,250	--	\$237,250	--	92.4%	--	99	--	2	--
64780	\$0	--	\$0	--	0.0%	--	0	--	0	--
64781	\$0	--	\$0	--	0.0%	--	0	--	0	--
64783	\$0	--	\$0	--	0.0%	--	0	--	0	--
65735	\$0	--	\$0	--	0.0%	--	0	--	0	--
65774	\$0	--	\$0	--	0.0%	--	0	--	0	--