

Marketwatch Report

Q4-2011

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Marketwatch Report

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All Counties Overview

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
Atchison County, KS	\$69,000	↓ - 38.9%	\$79,579	↓ - 36.7%	83.3%	↓ - 0.3%	129	↓ - 22.0%	20	↑ + 17.6%
Bourbon County, KS	\$235,000	→ 0.0%	\$235,000	→ 0.0%	89.0%	→ 0.0%	35	→ 0.0%	1	→ 0.0%
Coffey County, KS	\$29,900	↑ + 45.9%	\$29,900	↑ + 45.9%	0.0%	→ 0.0%	82	↓ - 6.8%	1	→ 0.0%
Douglas County, KS	\$169,000	↑ + 13.5%	\$180,254	↑ + 12.8%	90.1%	↓ - 0.7%	88	↑ + 2.3%	41	↓ - 18.0%
Franklin County, KS	\$78,000	↓ - 23.3%	\$95,501	↓ - 15.4%	84.3%	↓ - 2.7%	104	↓ - 19.8%	69	↑ + 72.5%
Jefferson County, KS	\$99,000	↑ + 22.4%	\$147,300	↑ + 34.9%	87.9%	↑ + 6.3%	152	↑ + 12.5%	13	↓ - 13.3%
Johnson County, KS	\$190,000	↓ - 9.5%	\$237,735	↓ - 3.6%	91.3%	↓ - 0.2%	105	↑ + 10.0%	1,568	↑ + 9.2%
Leavenworth County, KS	\$157,000	↑ + 14.6%	\$157,177	↑ + 6.5%	90.1%	↓ - 0.2%	132	↑ + 16.4%	167	↑ + 5.7%
Linn County, KS	\$66,400	↑ + 41.3%	\$86,790	↓ - 28.8%	89.3%	↑ + 7.2%	152	↓ - 26.2%	20	↓ - 23.1%
Miami County, KS	\$120,000	↓ - 3.2%	\$135,553	↑ + 1.1%	87.9%	↑ + 0.9%	131	↑ + 23.2%	76	↑ + 4.1%
Osage County, KS	\$80,000	↓ - 0.9%	\$82,167	↓ - 29.4%	86.1%	↓ - 3.6%	85	↓ - 44.1%	3	↓ - 25.0%
Wyandotte County, KS	\$44,500	↓ - 22.6%	\$65,045	↓ - 20.1%	85.7%	↑ + 0.2%	99	↓ - 11.0%	364	↑ + 47.4%
Bates County, MO	\$74,000	↑ + 48.0%	\$103,462	↑ + 15.9%	84.3%	↓ - 2.0%	137	↑ + 31.6%	14	↓ - 6.7%
Buchanan County, MO	\$115,000	↓ - 1.7%	\$135,061	↑ + 3.6%	88.6%	↓ - 2.7%	114	↑ + 25.3%	69	↑ + 25.5%
Caldwell County, MO	\$53,000	↓ - 51.8%	\$87,402	↓ - 14.9%	86.9%	↓ - 2.4%	107	↑ + 0.8%	9	↓ - 30.8%
Carroll County, MO	\$79,900	↑ + 83.7%	\$79,900	↑ + 83.7%	80.7%	↓ - 5.3%	305	↑ + 267.5%	1	↓ - 50.0%
Cass County, MO	\$127,000	↑ + 1.6%	\$142,390	↓ - 7.2%	89.7%	↑ + 2.6%	120	↑ + 3.8%	275	↑ + 23.9%
Clay County, MO	\$125,750	↓ - 4.9%	\$143,331	↓ - 5.2%	90.0%	↑ + 1.0%	104	↓ - 3.4%	768	↑ + 20.2%
Clinton County, MO	\$93,750	↑ + 13.0%	\$97,545	↑ + 8.1%	89.6%	↑ + 3.0%	148	↑ + 30.1%	42	↓ - 16.0%
Daviess County, MO	\$145,000	↑ + 81.3%	\$157,455	↑ + 42.4%	86.6%	↓ - 2.9%	133	↓ - 2.2%	11	↑ + 22.2%
Dekalb County, MO	\$53,000	↓ - 45.5%	\$76,750	↓ - 27.2%	85.2%	↓ - 7.0%	78	↓ - 43.0%	12	↓ - 14.3%
Henry County, MO	\$78,000	↑ + 132.8%	\$92,750	↑ + 87.6%	91.7%	↑ + 19.3%	54	↓ - 36.2%	5	↓ - 28.6%
Jackson County, MO	\$90,000	→ 0.0%	\$115,920	↓ - 1.1%	87.8%	↑ + 0.5%	98	↑ + 9.8%	1,743	↓ - 5.1%
Johnson County, MO	\$97,500	↓ - 2.6%	\$107,949	↑ + 0.4%	89.8%	↑ + 7.6%	120	↑ + 7.6%	44	↓ - 4.3%
Lafayette County, MO	\$60,858	↓ - 28.4%	\$83,906	↓ - 11.9%	84.1%	↓ - 5.9%	118	↑ + 34.4%	46	↓ - 31.3%
Platte County, MO	\$175,155	↓ - 5.3%	\$204,988	↓ - 8.9%	89.6%	↓ - 0.6%	121	↑ + 8.7%	282	↑ + 22.1%
Ray County, MO	\$75,000	→ 0.0%	\$92,915	↑ + 10.1%	85.0%	↓ - 1.7%	115	↑ + 13.8%	41	↓ - 36.9%
St. Clair County, MO	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

Marketwatch Report

Q4-2011



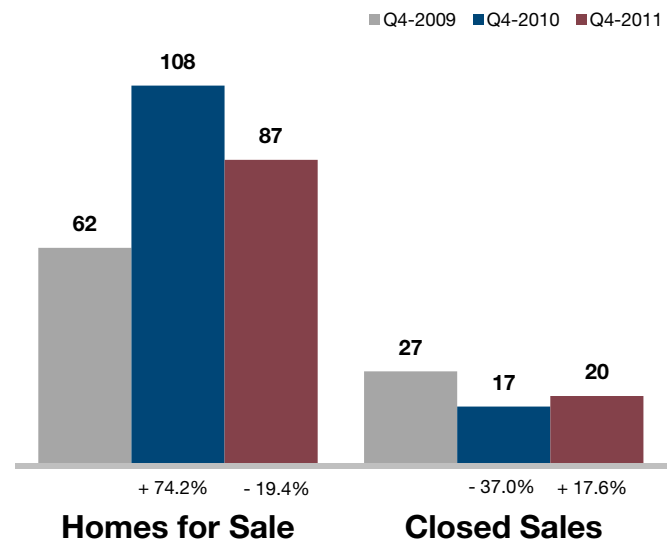
Atchison County, KS

Key Metrics

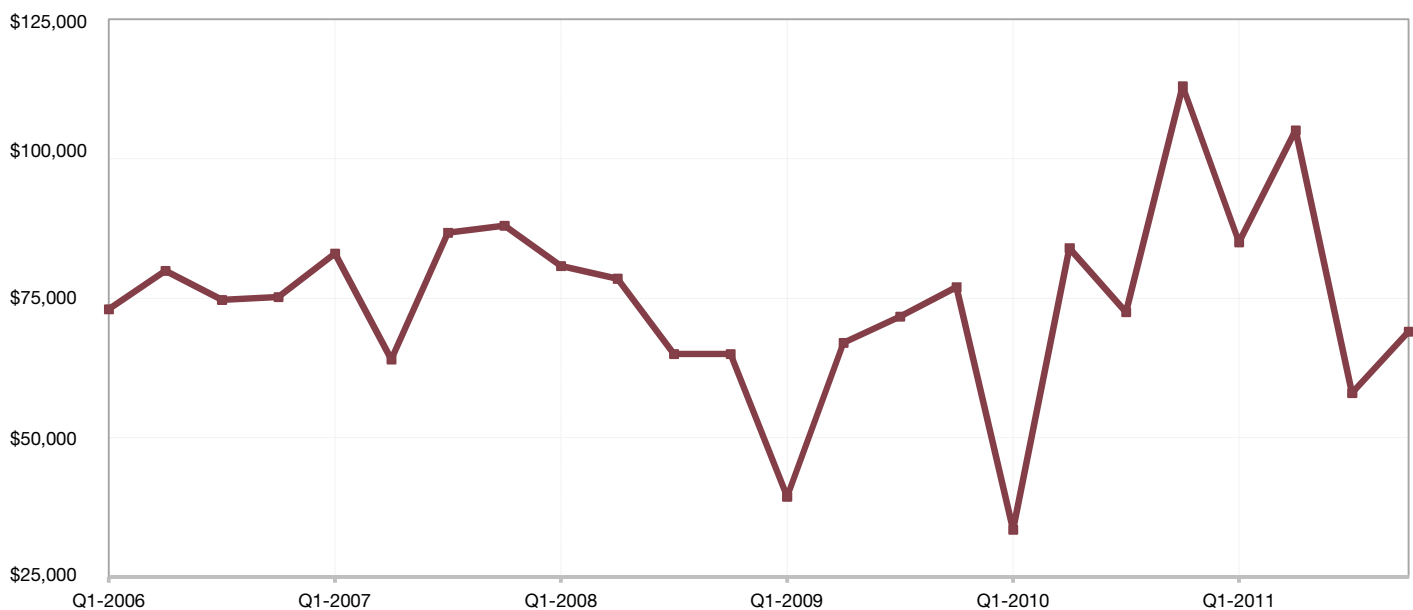
Q4-2011 1-Yr Chg

Median Sales Price	\$69,000	- 38.9%
Average Sales Price	\$79,579	- 36.7%
Pct. of Orig. Price Received	83.3%	- 0.3%
Homes for Sale	87	- 19.4%
Closed Sales	20	+ 17.6%
Months Supply	11.0	- 13.5%
Days on Market	129	- 22.0%

Market Activity



Historical Median Sales Price for Atchison County, KS



Marketwatch Report

Q4-2011



Atchison County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
66002	\$0	↓ - 44.1%	\$79,471	↓ - 40.7%	82.5%	↓ - 4.5%	121	↓ - 11.9%	18	↑ + 28.6%
66016	\$85,000	↑ + 13.3%	\$85,000	↑ + 13.3%	94.4%	↑ + 81.3%	142	↑ + 12.7%	1	→ 0.0%
66023	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66041	\$76,000	↓ - 25.1%	\$76,000	↓ - 25.1%	84.4%	↑ + 3.3%	252	↓ - 33.3%	1	↓ - 50.0%
66058	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66060	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66088	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

Marketwatch Report

Q4-2011



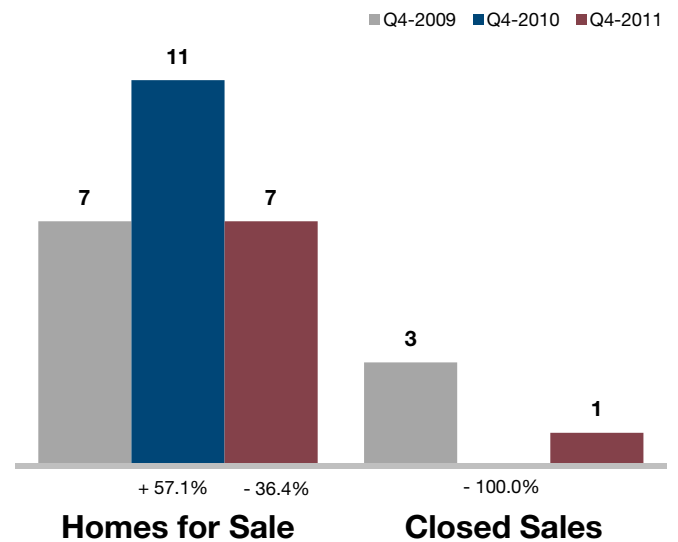
Bourbon County, KS

Key Metrics

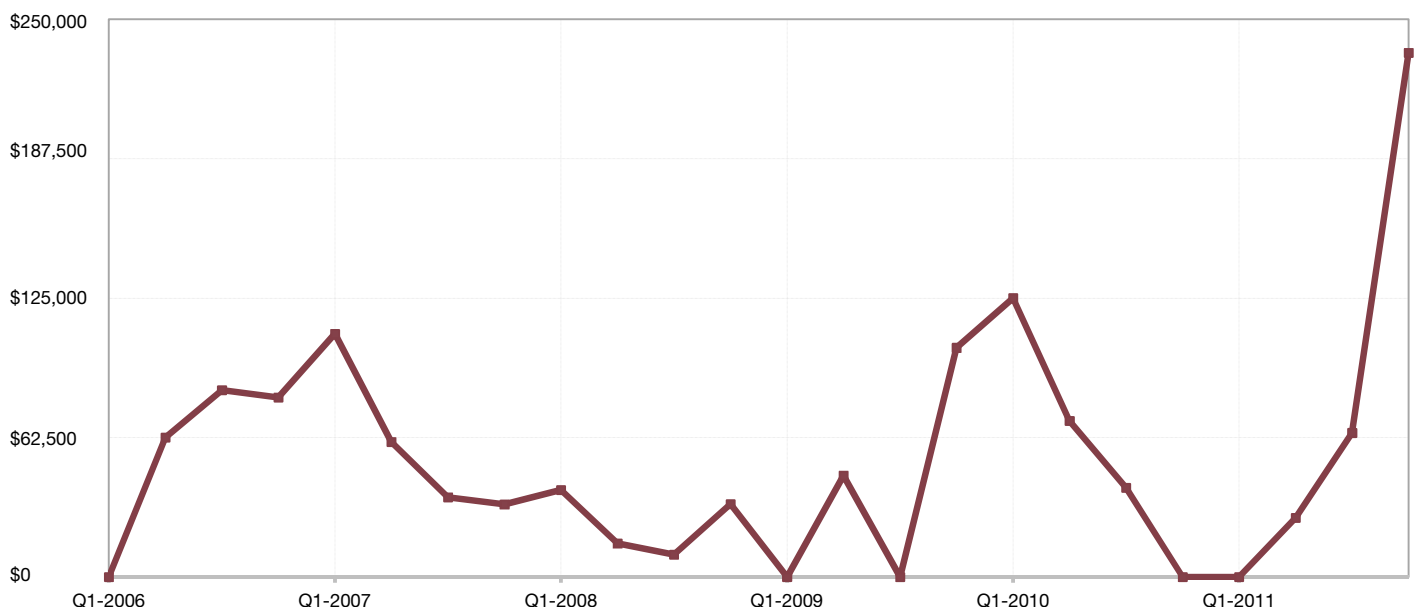
Q4-2011 1-Yr Chg

Median Sales Price	\$235,000	0.0%
Average Sales Price	\$235,000	0.0%
Pct. of Orig. Price Received	89.0%	0.0%
Homes for Sale	7	- 36.4%
Closed Sales	1	0.0%
Months Supply	6.1	- 2.6%
Days on Market	35	0.0%

Market Activity



Historical Median Sales Price for Bourbon County, KS



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Bourbon County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg	
66010	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66701	\$235,000	➡	0.0%	\$235,000	➡	0.0%	89.0%	➡	0.0%	35	➡	0.0%	1	➡	0.0%
66716	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66738	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66741	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66746	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66754	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66769	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66772	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66779	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66780	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%

Marketwatch Report

Q4-2011



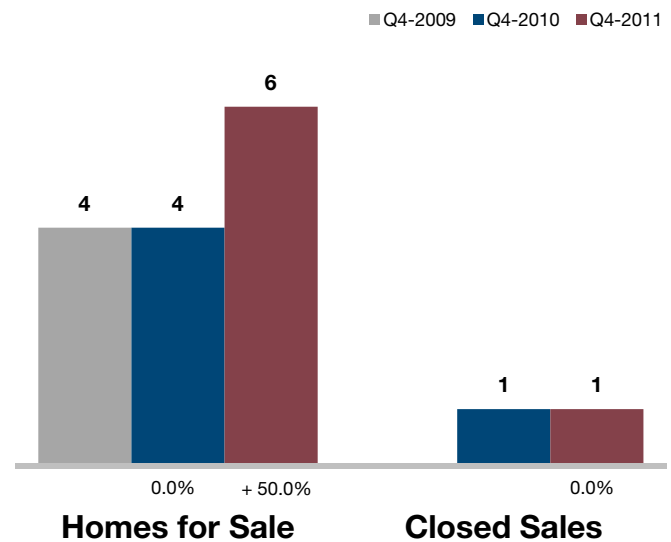
Coffey County, KS

Key Metrics

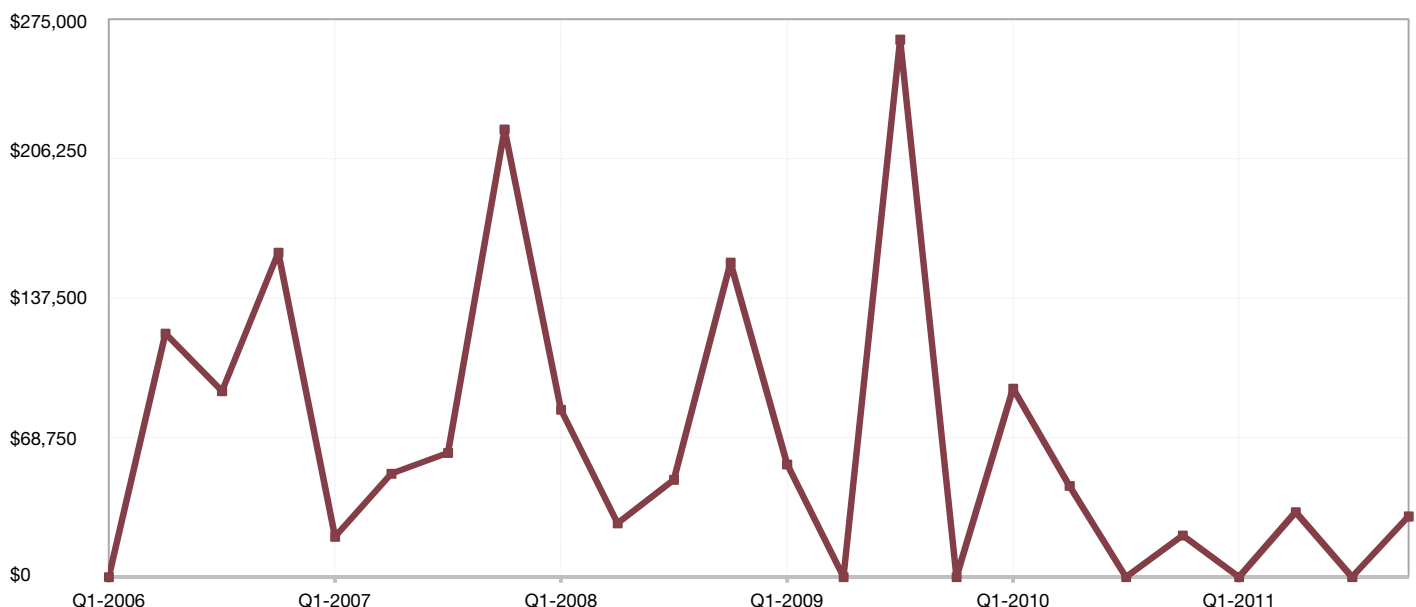
Q4-2011 1-Yr Chg

Median Sales Price	\$29,900	+ 45.9%
Average Sales Price	\$29,900	+ 45.9%
Pct. of Orig. Price Received	0.0%	0.0%
Homes for Sale	6	+ 50.0%
Closed Sales	1	0.0%
Months Supply	4.0	+ 20.0%
Days on Market	82	- 6.8%

Market Activity



Historical Median Sales Price for Coffey County, KS



Marketwatch Report

Q4-2011



Coffey County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q4-2011		1-Yr Chg	Q4-2011		1-Yr Chg	Q4-2011		1-Yr Chg	Q4-2011		1-Yr Chg	Q4-2011		1-Yr Chg
66015	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66093	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66758	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66839	\$29,900	➡	0.0%	\$29,900	➡	0.0%	0.0%	➡	0.0%	82	➡	0.0%	1	➡	0.0%
66852	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66854	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66856	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66857	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66864	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66871	\$0	⬇	- 100.0%	\$0	⬇	- 100.0%	0.0%	➡	0.0%	0	⬇	- 100.0%	0	⬇	- 100.0%

Marketwatch Report

Q4-2011



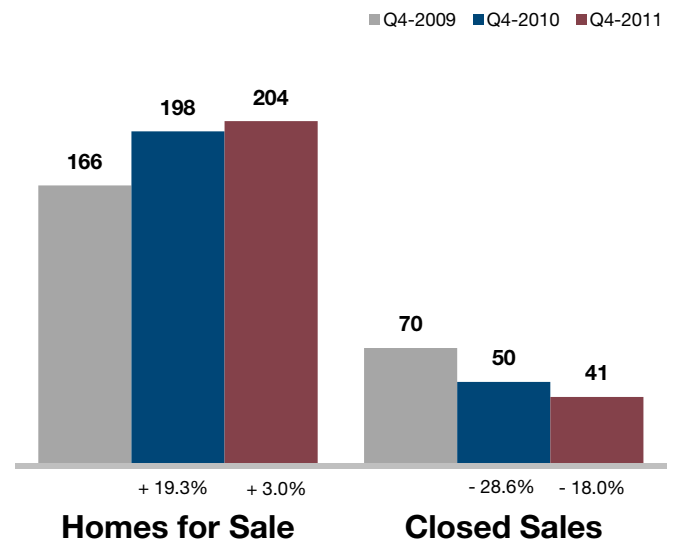
Douglas County, KS

Key Metrics

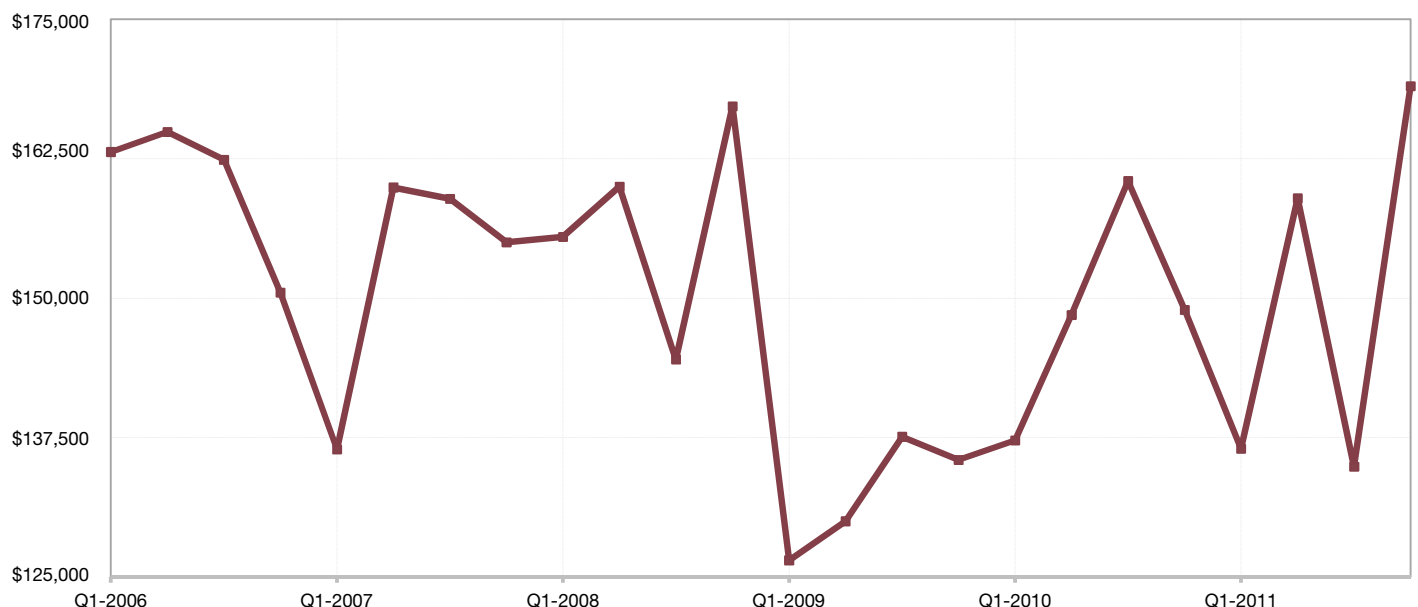
Q4-2011 1-Yr Chg

Median Sales Price	\$169,000	+ 13.5%
Average Sales Price	\$180,254	+ 12.8%
Pct. of Orig. Price Received	90.1%	- 0.7%
Homes for Sale	204	+ 3.0%
Closed Sales	41	- 18.0%
Months Supply	9.3	+ 9.7%
Days on Market	88	+ 2.3%

Market Activity



Historical Median Sales Price for Douglas County, KS



Marketwatch Report

Q4-2011



Douglas County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
66006	\$0	↑ + 80.4%	\$209,200	↑ + 83.2%	89.3%	↓ - 3.5%	61	↓ - 33.7%	5	↓ - 16.7%
66021	\$155,000	→ 0.0%	\$155,000	→ 0.0%	91.2%	→ 0.0%	43	→ 0.0%	1	→ 0.0%
66025	\$94,500	↓ - 47.5%	\$91,875	↓ - 44.5%	78.2%	↓ - 12.1%	68	↓ - 52.8%	4	↓ - 20.0%
66044	\$123,000	↓ - 11.8%	\$152,114	↑ + 3.9%	92.4%	↑ + 4.5%	65	↓ - 31.9%	7	↓ - 46.2%
66045	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66046	\$157,500	↑ + 20.2%	\$167,375	↑ + 19.7%	94.4%	↑ + 3.5%	51	↓ - 26.9%	4	↓ - 55.6%
66047	\$114,950	↓ - 1.5%	\$120,000	↑ + 2.8%	93.0%	↑ + 32.4%	73	↓ - 62.9%	5	↑ + 150.0%
66049	\$225,000	→ 0.0%	\$225,029	↑ + 12.6%	90.5%	↓ - 4.8%	113	↑ + 129.1%	13	→ 0.0%
66050	\$240,000	↑ + 1.5%	\$240,000	↑ + 1.5%	87.3%	↓ - 9.6%	286	↑ + 384.7%	1	→ 0.0%
66092	\$262,000	↑ + 6.9%	\$262,000	↑ + 6.9%	93.6%	↓ - 4.5%	182	↑ + 574.1%	1	→ 0.0%
66409	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66524	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

Marketwatch Report

Q4-2011



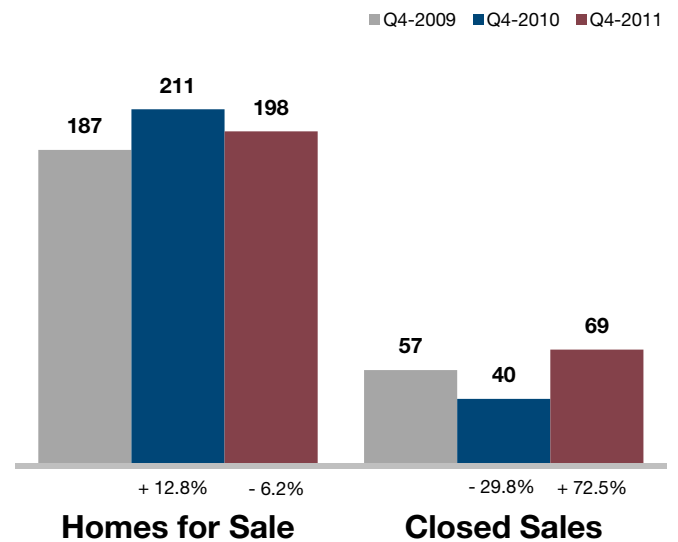
Franklin County, KS

Key Metrics

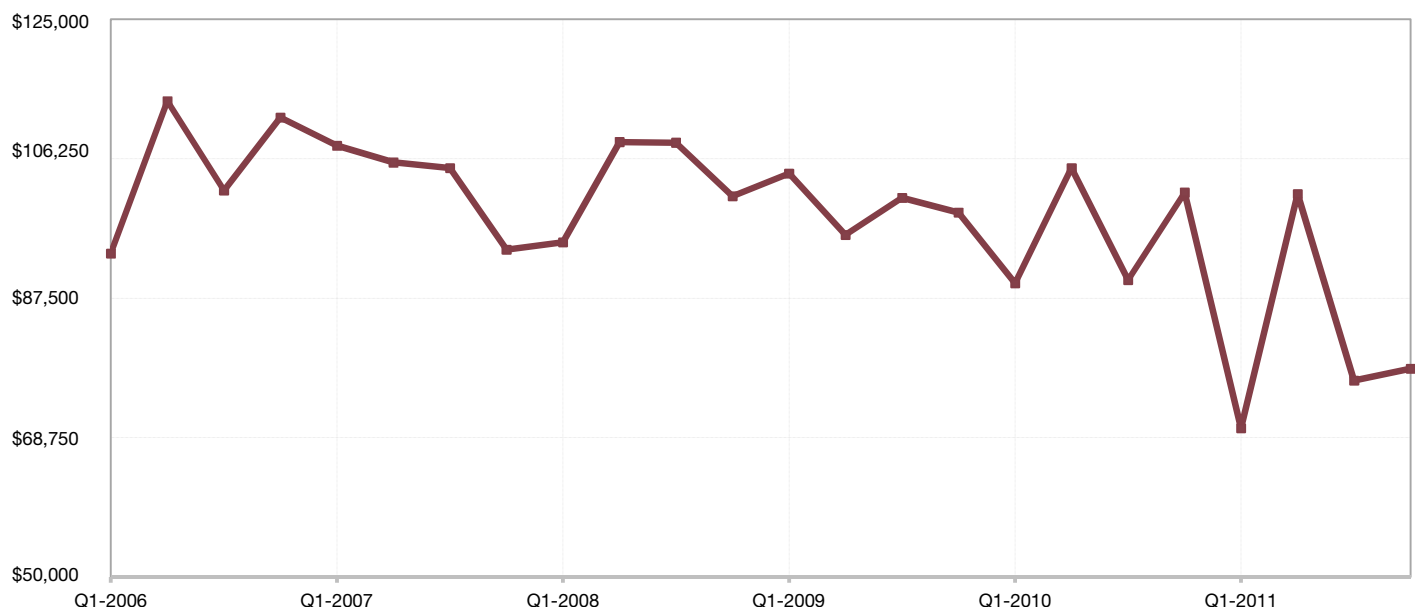
Q4-2011 1-Yr Chg

Median Sales Price	\$78,000	- 23.3%
Average Sales Price	\$95,501	- 15.4%
Pct. of Orig. Price Received	84.3%	- 2.7%
Homes for Sale	198	- 6.2%
Closed Sales	69	+ 72.5%
Months Supply	9.1	- 25.6%
Days on Market	104	- 19.8%

Market Activity



Historical Median Sales Price for Franklin County, KS



Marketwatch Report

Q4-2011



Franklin, KS County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg	
66006	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66033	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66042	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66064	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66067	\$59,750	↓	- 40.2%	\$72,712	↓	- 33.5%	83.6%	↓	- 4.0%	101	↓	- 25.0%	48	↑	+ 77.8%
66076	\$95,000	↑	+ 23.0%	\$94,690	↑	+ 22.6%	80.2%	↓	- 8.7%	122	↓	- 22.9%	5	↑	+ 400.0%
66078	\$820,000	→	0.0%	\$820,000	→	0.0%	93.7%	→	0.0%	54	→	0.0%	1	→	0.0%
66079	\$0	↓	- 100.0%	\$0	↓	- 100.0%	0.0%	↓	- 100.0%	0	↓	- 100.0%	0	↓	- 100.0%
66080	\$92,000	→	0.0%	\$99,988	→	0.0%	83.4%	→	0.0%	179	→	0.0%	4	→	0.0%
66091	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66092	\$129,250	↑	+ 22.5%	\$131,503	↑	+ 16.0%	91.4%	↑	+ 6.1%	86	↓	- 29.0%	8	↓	- 20.0%
66095	\$138,000	→	0.0%	\$118,000	→	0.0%	81.3%	→	0.0%	72	→	0.0%	3	→	0.0%

Marketwatch Report

Q4-2011



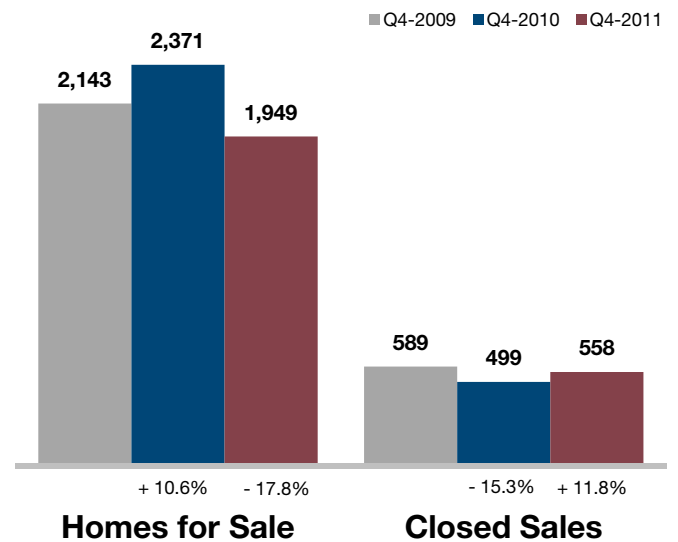
Jefferson County, KS

Key Metrics

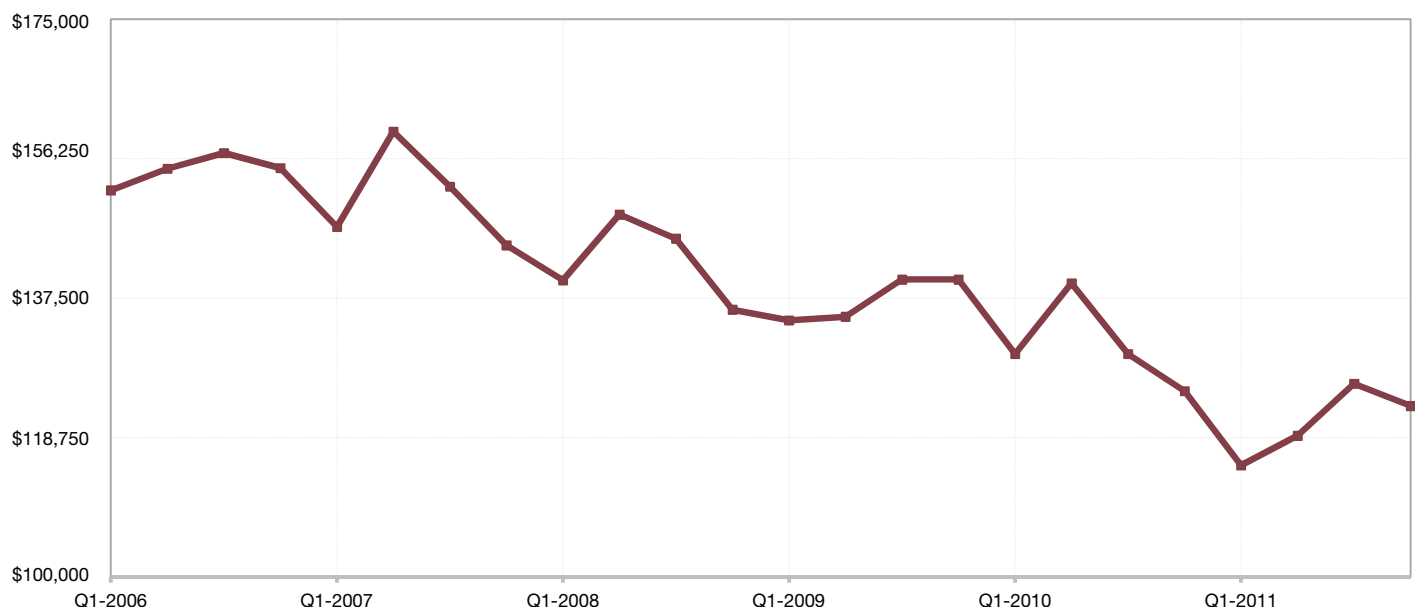
Q4-2011 1-Yr Chg

Median Sales Price	\$123,000	- 1.6%
Average Sales Price	\$139,092	+ 3.8%
Pct. of Orig. Price Received	90.7%	+ 1.3%
Homes for Sale	1,949	- 17.8%
Closed Sales	558	+ 11.8%
Months Supply	9.8	- 23.4%
Days on Market	99	+ 6.2%

Market Activity



Historical Median Sales Price for Jefferson County, KS



Marketwatch Report

Q4-2011



Jefferson County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg	
66044	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66054	\$99,000	↑	+ 230.0%	\$77,433	↑	+ 158.1%	93.3%	→	0.0%	89	↓	- 32.3%	3	↑	+ 200.0%
66060	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66066	\$66,000	↓	- 43.8%	\$66,000	↓	- 50.3%	76.3%	→	- 0.1%	166	↑	+ 17.4%	1	↓	- 80.0%
66070	\$44,000	↓	- 60.9%	\$44,000	↓	- 60.9%	60.3%	↓	- 34.9%	130	↑	+ 157.4%	1	↓	- 50.0%
66073	\$404,000	↑	+ 399.4%	\$404,000	↑	+ 399.4%	87.6%	↑	+ 10.4%	150	↑	+ 80.7%	2	↑	+ 100.0%
66088	\$205,015	↑	+ 156.6%	\$205,015	↑	+ 156.6%	86.7%	↓	- 7.9%	456	↑	+ 138.5%	2	↑	+ 100.0%
66097	\$129,000	→	0.0%	\$129,000	→	0.0%	100.0%	→	0.0%	68	→	0.0%	1	→	0.0%
66419	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66429	\$117,500	→	0.0%	\$117,500	→	0.0%	90.5%	→	0.0%	20	→	0.0%	1	→	0.0%
66512	\$0	↓	- 100.0%	\$0	↓	- 100.0%	0.0%	↓	- 100.0%	0	↓	- 100.0%	0	↓	- 100.0%
66617	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%

Marketwatch Report

Q4-2011



Johnson County, KS

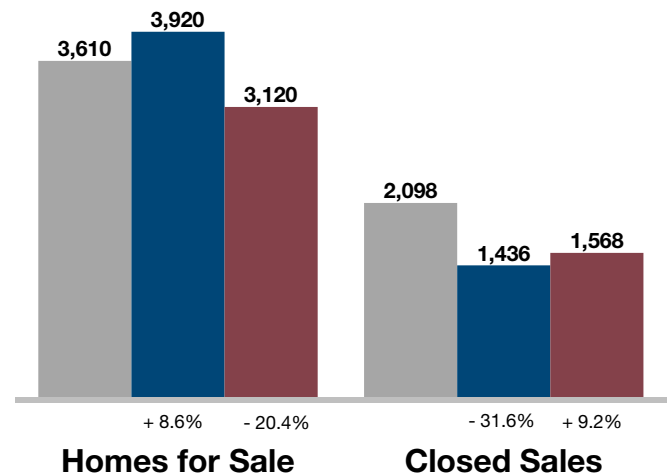
Key Metrics

Q4-2011 1-Yr Chg

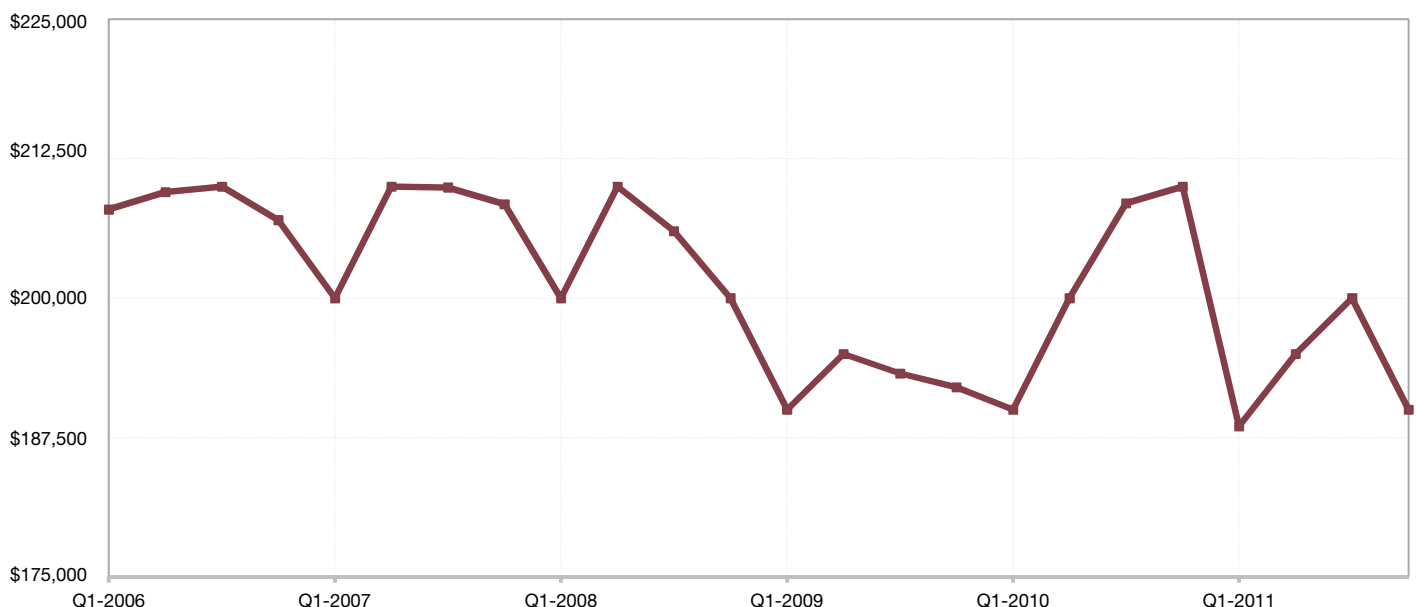
Median Sales Price	\$190,000	- 9.5%
Average Sales Price	\$237,735	- 3.6%
Pct. of Orig. Price Received	91.3%	- 0.2%
Homes for Sale	3,120	- 20.4%
Closed Sales	1,568	+ 9.2%
Months Supply	5.2	- 21.3%
Days on Market	105	+ 10.0%

Market Activity

■ Q4-2009 ■ Q4-2010 ■ Q4-2011



Historical Median Sales Price for Johnson County, KS



Marketwatch Report

Q4-2011



Johnson, KS County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
66013	\$0	↑ + 10.5%	\$775,000	↑ + 10.5%	77.5%	↓ - 14.4%	85	↓ - 62.9%	1	↓ - 50.0%
66018	\$156,000	↓ - 22.9%	\$210,727	↑ + 0.4%	92.6%	↑ + 1.7%	115	↑ + 31.9%	13	↑ + 30.0%
66019	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66021	\$70,800	↓ - 59.5%	\$69,329	↓ - 60.3%	87.0%	↓ - 4.9%	78	↓ - 56.7%	7	↑ + 75.0%
66025	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66030	\$147,000	↑ + 0.7%	\$139,471	↓ - 5.0%	90.4%	↓ - 1.8%	111	↑ + 16.1%	62	↓ - 1.6%
66031	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66051	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66061	\$201,500	↓ - 1.9%	\$228,287	↑ + 5.4%	93.6%	↑ + 0.5%	125	↑ + 28.4%	199	↑ + 17.1%
66062	\$188,250	↓ - 9.5%	\$221,185	↓ - 12.0%	92.8%	↓ - 0.9%	105	↑ + 21.6%	218	↑ + 18.5%
66063	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66083	\$190,000	↑ + 13.0%	\$217,236	↑ + 10.0%	92.7%	↑ + 3.6%	157	↑ + 27.2%	25	↑ + 25.0%
66085	\$229,403	↓ - 37.2%	\$303,032	↓ - 15.5%	88.9%	→ + 0.0%	149	↓ - 9.1%	40	↑ + 8.1%
66201	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66202	\$112,250	↓ - 6.8%	\$120,939	↓ - 9.5%	87.6%	↓ - 1.6%	81	↓ - 38.5%	32	↑ + 14.3%
66203	\$100,000	↓ - 20.6%	\$100,807	↓ - 18.3%	88.2%	→ - 0.1%	96	↑ + 9.6%	31	↓ - 22.5%
66204	\$118,750	↓ - 3.1%	\$125,530	↓ - 2.6%	87.7%	↓ - 1.5%	95	↓ - 3.3%	60	↑ + 81.8%
66205	\$150,500	↓ - 5.9%	\$180,645	↓ - 6.0%	87.3%	↓ - 3.3%	111	↑ + 34.3%	56	↑ + 36.6%
66206	\$344,250	↑ + 5.9%	\$332,068	↓ - 11.6%	89.4%	↑ + 1.9%	88	↓ - 7.1%	32	↑ + 3.2%
66207	\$199,950	↑ + 4.1%	\$233,298	↑ + 5.2%	92.2%	↑ + 0.8%	73	↓ - 1.4%	47	↑ + 30.6%
66208	\$187,000	↓ - 10.4%	\$294,375	↑ + 7.1%	89.8%	↑ + 0.9%	91	↑ + 11.4%	97	↑ + 10.2%
66209	\$326,500	↓ - 0.2%	\$359,298	↑ + 3.5%	91.5%	↑ + 0.2%	86	↓ - 11.7%	52	↑ + 36.8%
66210	\$191,000	↓ - 2.1%	\$182,291	↓ - 3.1%	94.0%	↑ + 2.0%	60	↓ - 27.9%	34	↑ + 6.3%
66211	\$295,000	↓ - 7.8%	\$444,553	↓ - 3.0%	87.0%	↓ - 1.2%	167	↑ + 14.8%	18	↑ + 5.9%
66212	\$147,250	↓ - 8.0%	\$156,037	↓ - 2.4%	88.6%	↓ - 3.5%	125	↑ + 49.2%	68	↑ + 1.5%
66213	\$256,500	↑ + 4.5%	\$261,431	↑ + 1.6%	92.5%	→ + 0.1%	100	↑ + 12.0%	52	↓ - 25.7%
66214	\$144,250	↓ - 12.0%	\$148,246	↓ - 8.5%	91.5%	↓ - 1.6%	128	↑ + 135.2%	28	↑ + 47.4%
66215	\$176,000	↑ + 15.4%	\$165,311	↑ + 7.2%	90.6%	↑ + 2.3%	91	↓ - 2.5%	54	↓ - 6.9%
66216	\$179,000	↓ - 18.2%	\$195,758	↓ - 7.5%	89.0%	↓ - 0.6%	111	↑ + 22.3%	49	↓ - 5.8%
66217	\$296,250	↑ + 26.9%	\$365,100	↑ + 48.4%	87.0%	↓ - 5.3%	104	↓ - 32.8%	10	→ 0.0%
66218	\$213,500	↓ - 1.9%	\$227,371	↑ + 3.0%	92.8%	↓ - 2.6%	102	↑ + 31.1%	20	↓ - 28.6%
66219	\$216,136	↓ - 2.9%	\$225,144	↑ + 0.6%	91.7%	↓ - 1.1%	87	↑ + 16.5%	19	↑ + 137.5%
66220	\$345,000	↑ + 13.7%	\$357,040	↓ - 3.3%	93.0%	↑ + 2.6%	81	↓ - 37.2%	25	↑ + 38.9%
66221	\$420,000	↑ + 9.1%	\$443,812	↑ + 8.8%	94.3%	↑ + 1.5%	114	↑ + 5.7%	63	↓ - 11.3%
66222	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66223	\$228,000	↓ - 5.0%	\$274,599	↑ + 5.9%	92.2%	↑ + 0.8%	89	↑ + 15.0%	66	↑ + 22.2%
66224	\$352,500	↓ - 6.9%	\$415,100	↓ - 9.3%	94.0%	↑ + 2.2%	87	↑ + 11.7%	31	↓ - 35.4%
66225	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66226	\$213,000	↓ - 9.7%	\$235,949	↓ - 5.3%	93.9%	↑ + 1.4%	107	↓ - 16.8%	37	↑ + 27.6%
66227	\$223,750	↓ - 6.3%	\$223,684	↓ - 15.5%	91.7%	↑ + 0.1%	109	↓ - 25.4%	20	↓ - 23.1%
66250	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66251	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66276	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

Marketwatch Report

Q4-2011



Johnson, KS County ZIP Codes Cont.

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q4-2011		1-Yr Chg	Q4-2011		1-Yr Chg	Q4-2011		1-Yr Chg	Q4-2011		1-Yr Chg	Q4-2011		1-Yr Chg
66282	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66283	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66285	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66286	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%

Marketwatch Report

Q4-2011



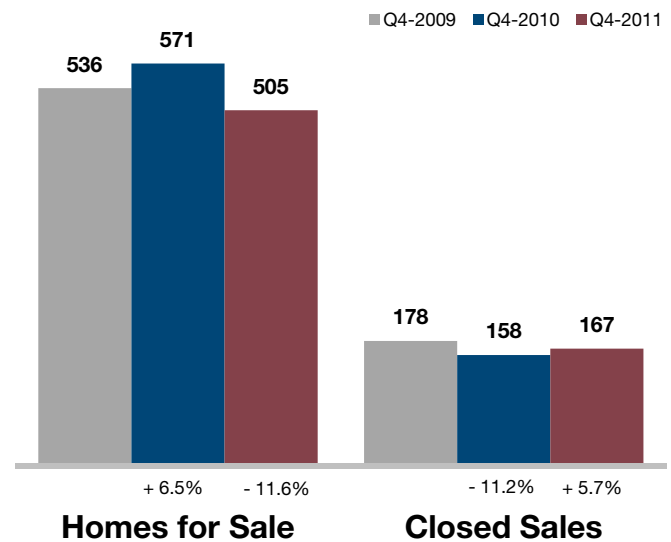
Leavenworth County, KS

Key Metrics

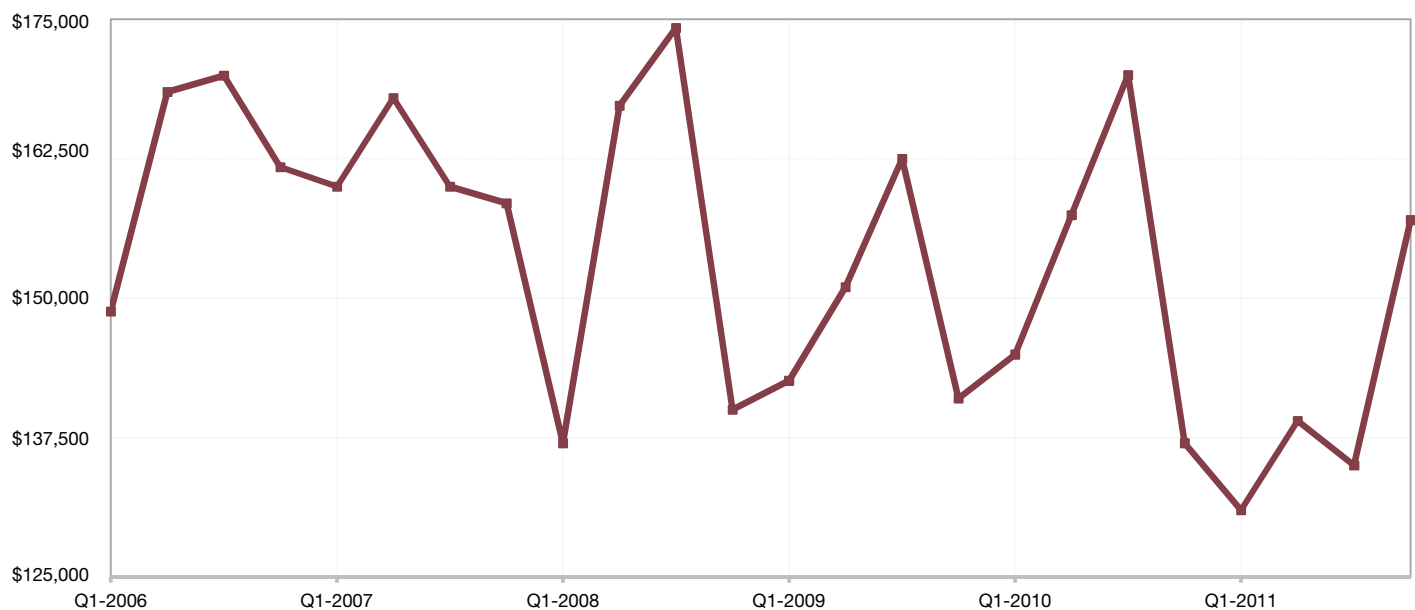
Q4-2011 1-Yr Chg

Median Sales Price	\$157,000	+ 14.6%
Average Sales Price	\$157,177	+ 6.5%
Pct. of Orig. Price Received	90.1%	- 0.2%
Homes for Sale	505	- 11.6%
Closed Sales	167	+ 5.7%
Months Supply	8.5	- 13.8%
Days on Market	132	+ 16.4%

Market Activity



Historical Median Sales Price for Leavenworth County, KS



Marketwatch Report

Q4-2011



Leavenworth County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
66002	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66007	\$180,000	↑ + 3.6%	\$170,249	↑ + 0.4%	89.3%	↓ - 3.8%	170	↑ + 14.4%	12	→ 0.0%
66012	\$210,000	↓ - 1.8%	\$216,993	↑ + 6.1%	97.9%	↑ + 13.6%	114	↓ - 7.3%	14	↑ + 133.3%
66020	\$65,450	↓ - 48.5%	\$65,450	↓ - 48.5%	81.1%	↓ - 18.9%	315	↑ + 3600.0%	2	→ 0.0%
66027	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66043	\$180,000	↑ + 41.2%	\$202,054	↑ + 28.2%	94.4%	↑ + 2.1%	126	↑ + 7.8%	24	↓ - 11.1%
66044	\$315,000	↑ + 313.1%	\$315,000	↑ + 313.1%	82.9%	↑ + 41.4%	101	↓ - 24.1%	1	→ 0.0%
66048	\$110,500	↑ + 5.7%	\$130,753	↑ + 7.4%	88.1%	↓ - 2.8%	124	↑ + 21.1%	78	↓ - 2.5%
66052	\$205,000	↓ - 8.9%	\$149,667	↓ - 10.5%	86.7%	↓ - 4.0%	216	↑ + 463.5%	3	→ 0.0%
66054	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66086	\$137,500	↓ - 24.7%	\$154,580	↓ - 22.7%	90.3%	↑ + 3.0%	123	↓ - 19.8%	28	↑ + 33.3%

Marketwatch Report

Q4-2011



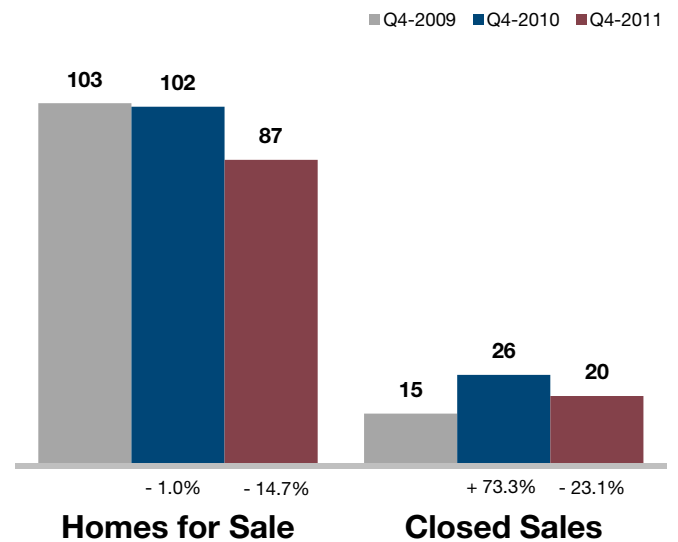
Linn County, KS

Key Metrics

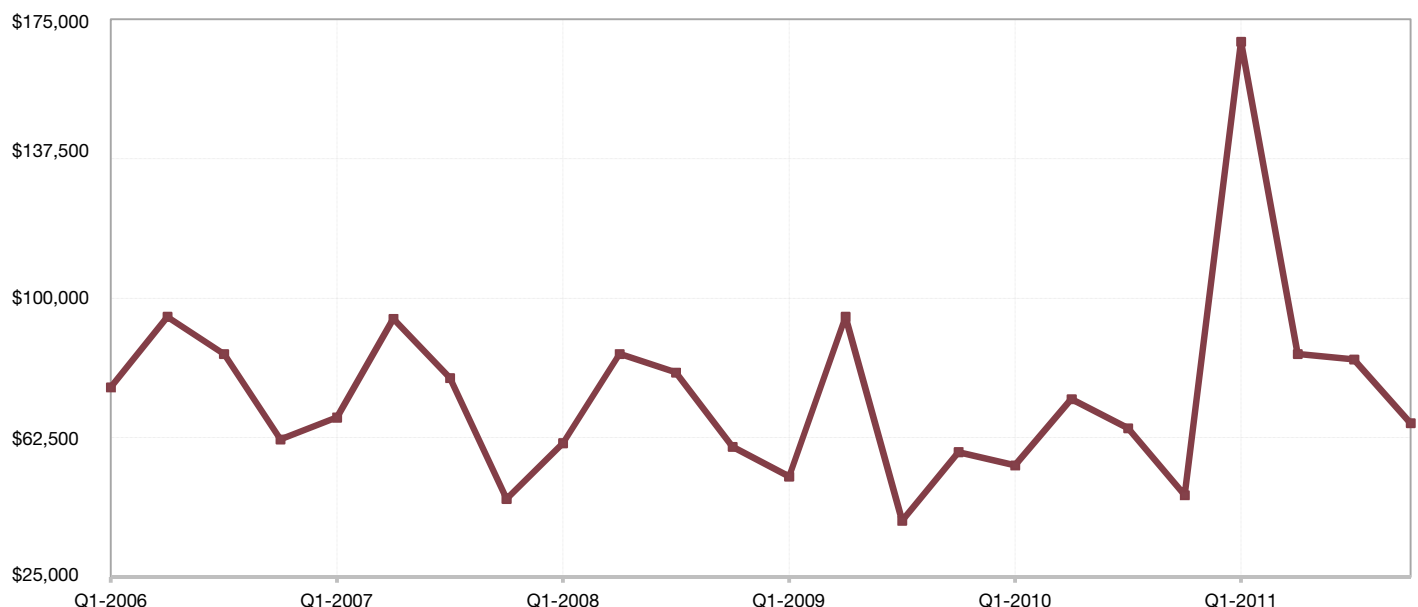
Q4-2011 1-Yr Chg

Median Sales Price	\$66,400	+ 41.3%
Average Sales Price	\$86,790	- 28.8%
Pct. of Orig. Price Received	89.3%	+ 7.2%
Homes for Sale	87	- 14.7%
Closed Sales	20	- 23.1%
Months Supply	12.4	- 25.9%
Days on Market	152	- 26.2%

Market Activity



Historical Median Sales Price for Linn County, KS



Marketwatch Report

Q4-2011



Linn, KS County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
66010	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66014	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66040	\$52,800	↑ + 10.0%	\$96,256	↑ + 36.6%	84.0%	↑ + 2.2%	173	↓ - 21.2%	9	↑ + 28.6%
66056	\$135,000	↑ + 28.6%	\$135,000	↓ - 59.8%	81.8%	↓ - 8.5%	24	↓ - 81.6%	1	↓ - 75.0%
66072	\$117,000	↓ - 13.3%	\$117,000	↓ - 20.7%	83.6%	↑ + 2.3%	469	↑ + 150.8%	1	↓ - 66.7%
66075	\$49,000	↑ + 84.9%	\$49,667	↑ + 23.4%	97.9%	↑ + 20.6%	121	↓ - 56.2%	6	↓ - 25.0%
66738	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66767	\$52,250	→ 0.0%	\$52,250	→ 0.0%	103.9%	→ 0.0%	49	→ 0.0%	2	→ 0.0%

Marketwatch Report

Q4-2011



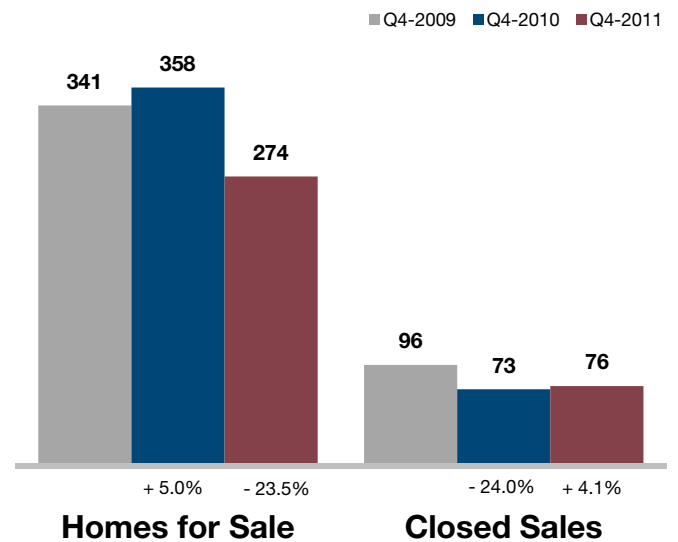
Miami County, KS

Key Metrics

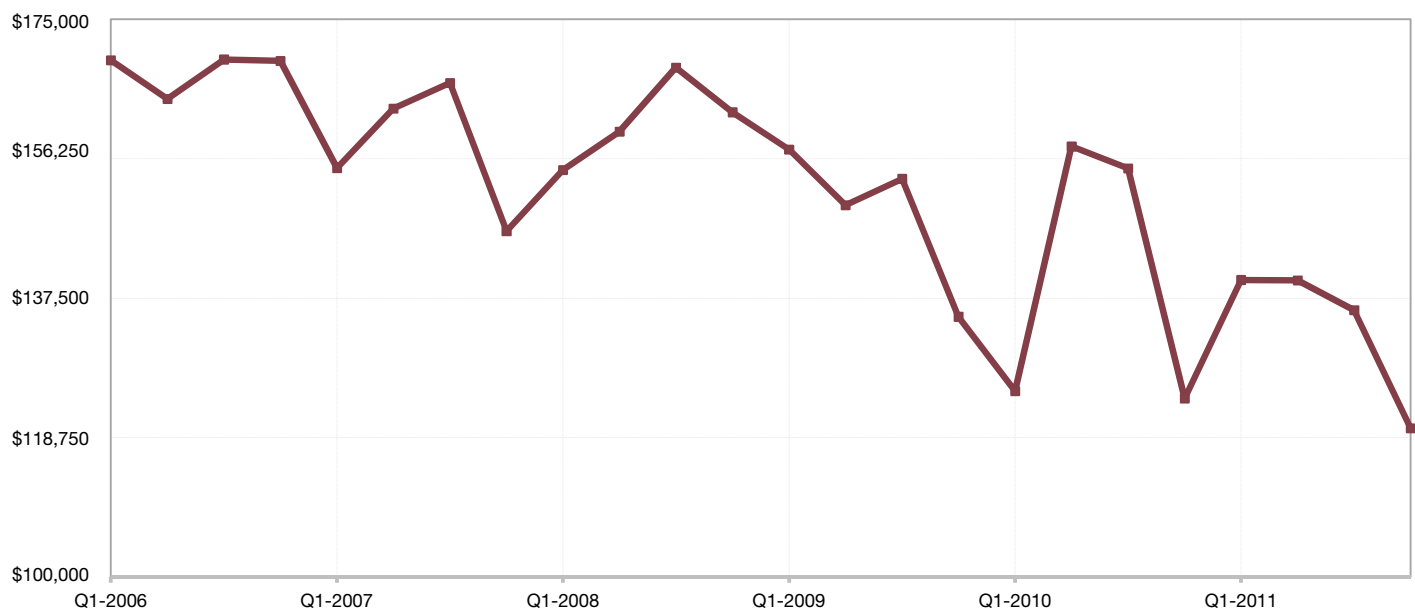
Q4-2011 1-Yr Chg

Median Sales Price	\$120,000	- 3.2%
Average Sales Price	\$135,553	+ 1.1%
Pct. of Orig. Price Received	87.9%	+ 0.9%
Homes for Sale	274	- 23.5%
Closed Sales	76	+ 4.1%
Months Supply	9.7	- 24.8%
Days on Market	131	+ 23.2%

Market Activity



Historical Median Sales Price for Miami County, KS



Marketwatch Report

Q4-2011



Miami County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
66013	\$0	↑ + 132.3%	\$360,000	↑ + 132.3%	90.0%	↓ - 10.0%	211	↑ + 2537.5%	1	→ 0.0%
66021	\$34,500	→ 0.0%	\$34,500	→ 0.0%	98.9%	→ 0.0%	27	→ 0.0%	1	→ 0.0%
66026	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66036	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66053	\$131,000	↓ - 19.4%	\$147,357	↓ - 8.9%	91.2%	↑ + 3.9%	149	↑ + 5.9%	23	↑ + 15.0%
66064	\$82,000	↑ + 62.4%	\$79,091	↑ + 41.8%	74.6%	↓ - 10.2%	200	↑ + 89.1%	12	↓ - 14.3%
66071	\$119,950	↓ - 11.3%	\$126,562	↓ - 16.8%	89.3%	↑ + 3.4%	100	↑ + 8.1%	29	↑ + 20.8%
66072	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66079	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66083	\$150,000	↑ + 2.7%	\$194,188	↑ + 21.6%	90.8%	↓ - 4.3%	80	↓ - 13.2%	8	↓ - 20.0%
66092	\$144,500	↑ + 19.4%	\$144,500	↑ + 19.4%	72.4%	↓ - 7.2%	172	↑ + 75.0%	2	→ 0.0%

Marketwatch Report

Q4-2011



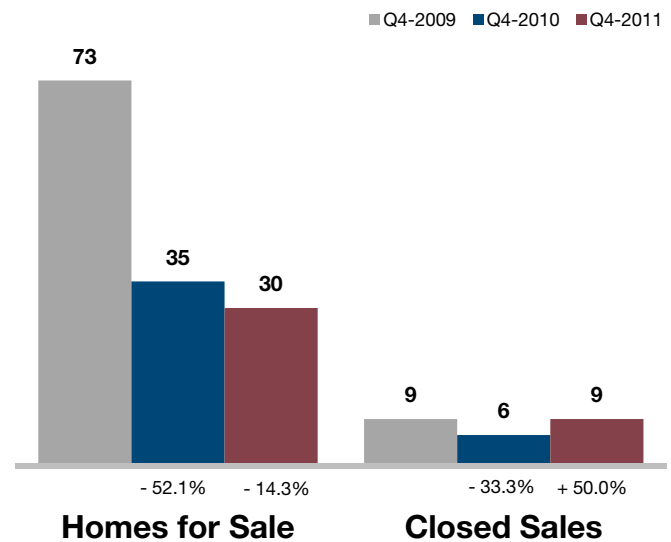
Osage County, KS

Key Metrics

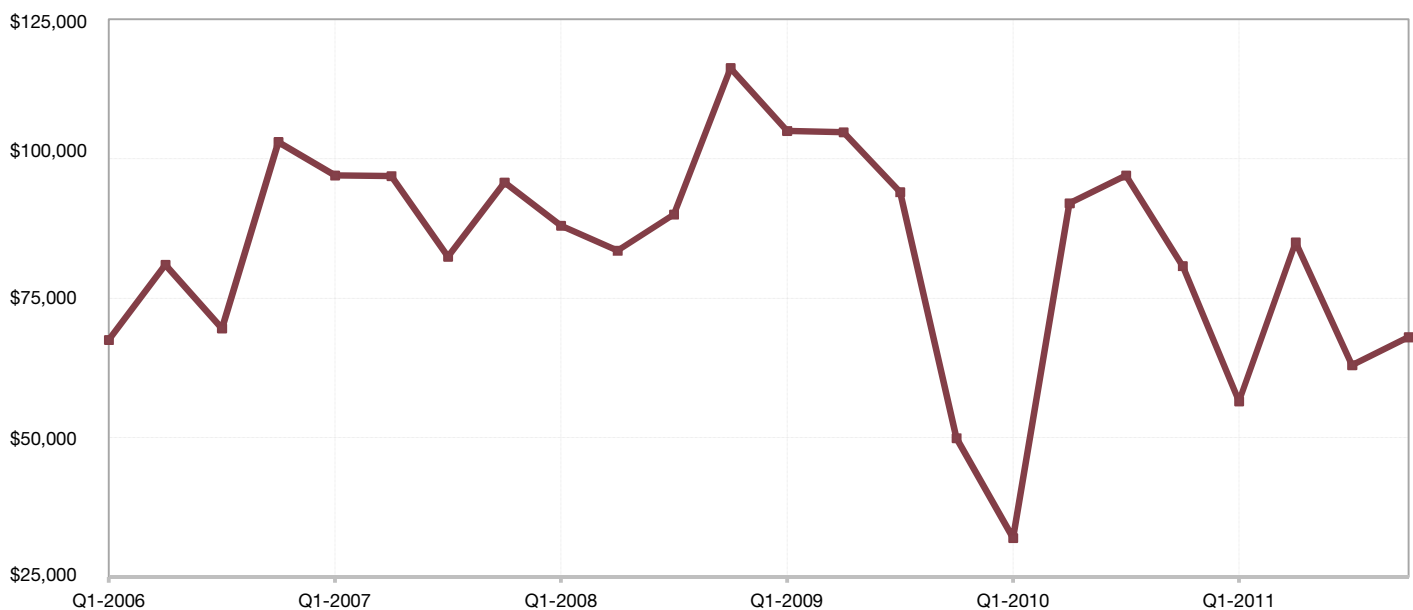
Q4-2011 1-Yr Chg

Median Sales Price	\$68,000	- 15.8%
Average Sales Price	\$85,581	- 15.2%
Pct. of Orig. Price Received	89.3%	+ 9.6%
Homes for Sale	30	- 14.3%
Closed Sales	9	+ 50.0%
Months Supply	11.6	+ 32.7%
Days on Market	157	- 6.4%

Market Activity



Historical Median Sales Price for Osage County, KS



Marketwatch Report

Q4-2011



Osage County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
66409	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
66413	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
66414	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
66451	\$0	↓	- 100.0%	\$0	↓	- 100.0%	0.0%	↓	- 100.0%	0	↓	- 100.0%
66510	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
66523	\$0	↓	- 100.0%	\$0	↓	- 100.0%	0.0%	↓	- 100.0%	0	↓	- 100.0%
66524	\$122,500	→	0.0%	\$122,500	→	0.0%	95.0%	→	0.0%	119	→	0.0%
66528	\$0	↓	- 100.0%	\$0	↓	- 100.0%	0.0%	↓	- 100.0%	0	↓	- 100.0%
66537	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
66543	\$62,000	→	0.0%	\$62,000	→	0.0%	81.7%	→	0.0%	69	→	0.0%
66546	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
66856	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
66868	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
66871	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%

Marketwatch Report

Q4-2011



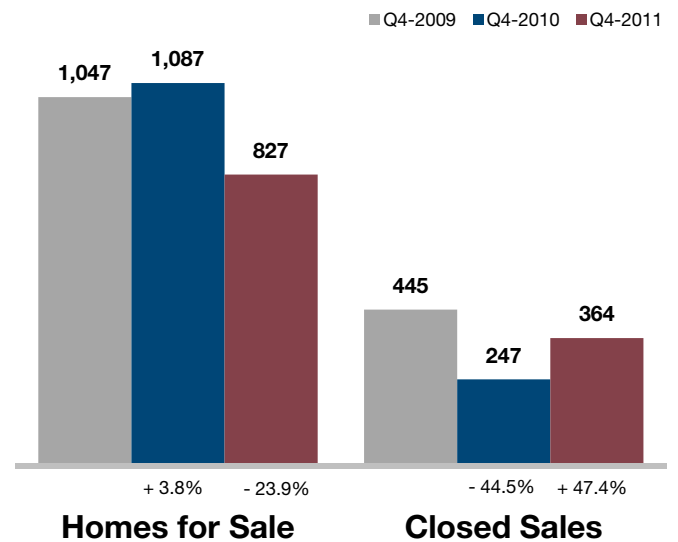
Wyandotte County, KS

Key Metrics

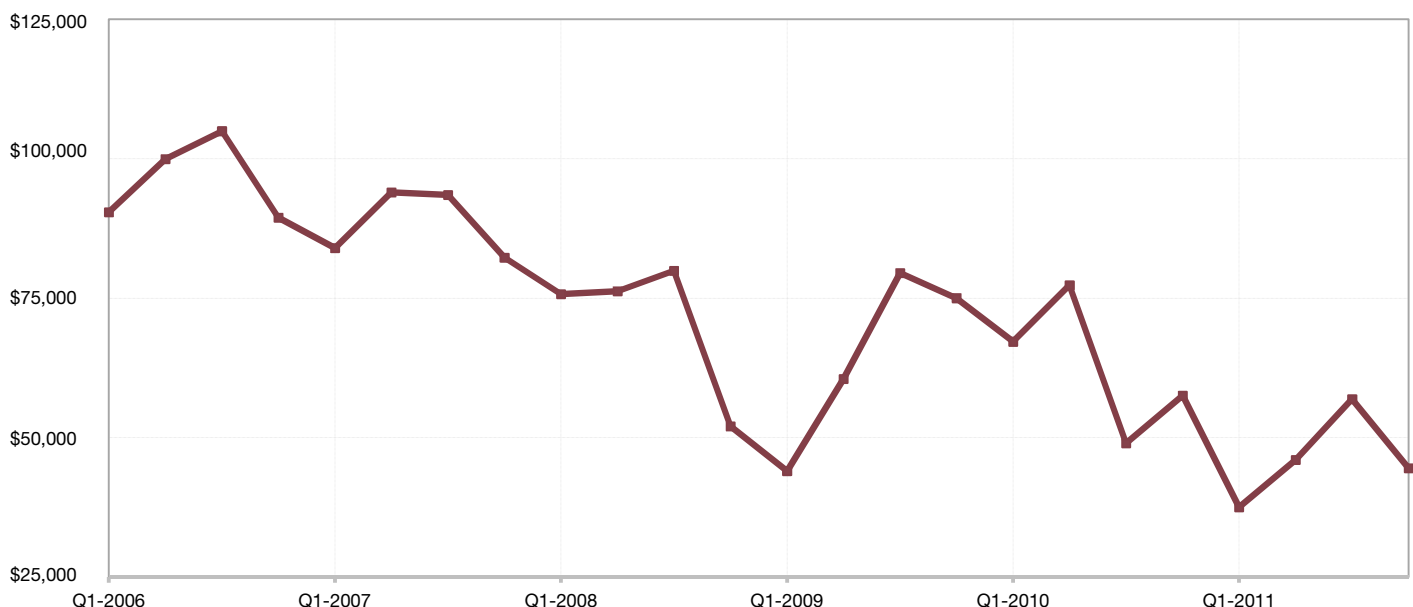
Q4-2011 1-Yr Chg

Median Sales Price	\$44,500	- 22.6%
Average Sales Price	\$65,045	- 20.1%
Pct. of Orig. Price Received	85.7%	+ 0.2%
Homes for Sale	827	- 23.9%
Closed Sales	364	+ 47.4%
Months Supply	6.7	- 32.3%
Days on Market	99	- 11.0%

Market Activity



Historical Median Sales Price for Wyandotte County, KS



Marketwatch Report

Q4-2011



Wyandotte County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
66012	\$0	↑ + 158.2%	\$117,968	↑ + 27.8%	89.2%	↓ - 4.3%	67	↓ - 56.7%	16	↑ + 60.0%
66101	\$16,250	↓ - 45.8%	\$30,881	↓ - 47.5%	87.5%	↑ + 11.8%	105	↑ + 11.6%	9	→ 0.0%
66102	\$19,000	↓ - 13.6%	\$24,335	↓ - 16.2%	81.4%	↑ + 2.4%	92	↓ - 2.5%	55	↑ + 48.6%
66103	\$35,000	↓ - 24.7%	\$61,129	↑ + 4.2%	85.4%	↓ - 2.5%	157	↑ + 44.9%	16	↓ - 15.8%
66104	\$24,750	↓ - 26.9%	\$31,095	↓ - 30.8%	81.0%	↓ - 7.1%	93	↑ + 0.6%	72	↑ + 46.9%
66105	\$63,000	→ 0.0%	\$44,833	→ 0.0%	91.2%	→ 0.0%	189	→ 0.0%	3	→ 0.0%
66106	\$34,500	↓ - 13.8%	\$49,752	↓ - 9.0%	88.1%	↑ + 9.0%	77	↓ - 34.2%	62	↑ + 87.9%
66109	\$110,000	↓ - 14.1%	\$126,059	↓ - 22.9%	90.3%	↑ + 2.9%	99	↓ - 24.6%	75	↑ + 23.0%
66110	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66111	\$79,250	↓ - 0.6%	\$88,387	↓ - 15.8%	89.5%	↑ + 2.8%	95	↓ - 9.8%	18	↑ + 50.0%
66112	\$47,750	↓ - 32.5%	\$65,456	↓ - 10.1%	82.3%	↓ - 7.9%	133	↑ + 25.0%	35	↑ + 118.8%
66113	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66115	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66117	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66118	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66119	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66160	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

Marketwatch Report

Q4-2011



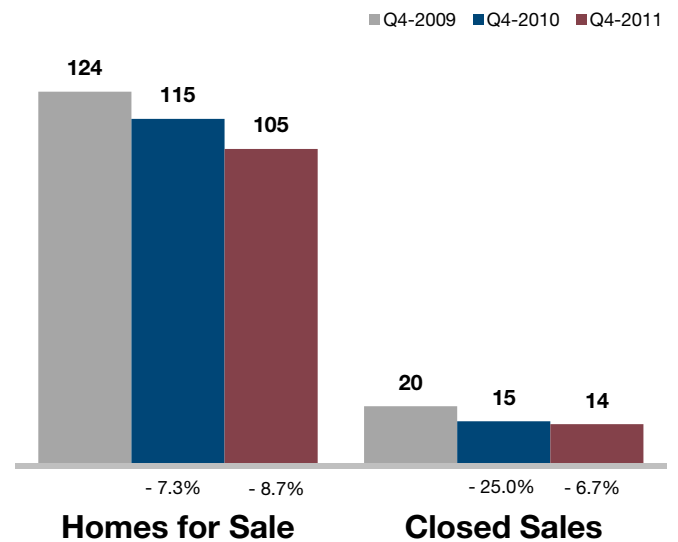
Bates County, MO

Key Metrics

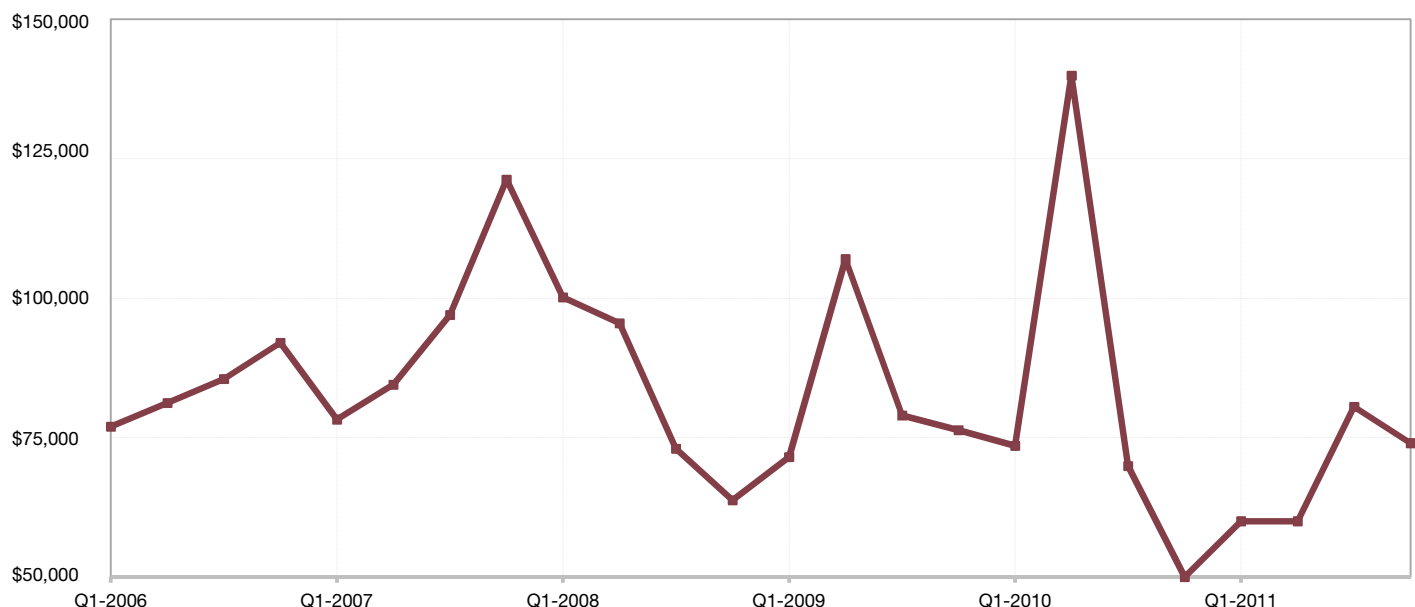
Q4-2011 1-Yr Chg

Median Sales Price	\$74,000	+ 48.0%
Average Sales Price	\$103,462	+ 15.9%
Pct. of Orig. Price Received	84.3%	- 2.0%
Homes for Sale	105	- 8.7%
Closed Sales	14	- 6.7%
Months Supply	15.6	- 24.5%
Days on Market	137	+ 31.6%

Market Activity



Historical Median Sales Price for Bates County, MO



Marketwatch Report

Q4-2011



Bates County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
64720	\$0	↓ - 45.8%	\$96,750	↓ - 1.1%	85.4%	↓ - 12.5%	116	↑ + 322.7%	4	→ 0.0%
64722	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	42	↑ + 61.5%	1	→ 0.0%
64723	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64724	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64730	\$102,000	↑ + 104.0%	\$117,500	↑ + 19.3%	81.9%	↑ + 0.7%	159	↑ + 1.2%	6	↓ - 33.3%
64742	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64745	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64752	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64770	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64779	\$54,000	↑ + 50.0%	\$54,000	↑ + 50.0%	90.7%	↓ - 6.6%	192	↑ + 1180.0%	2	↑ + 100.0%
64780	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64788	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

Marketwatch Report

Q4-2011



Buchanan County, MO

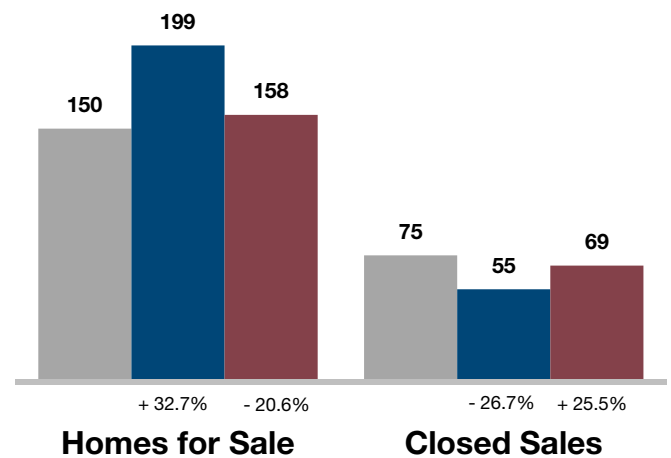
Key Metrics

Q4-2011 1-Yr Chg

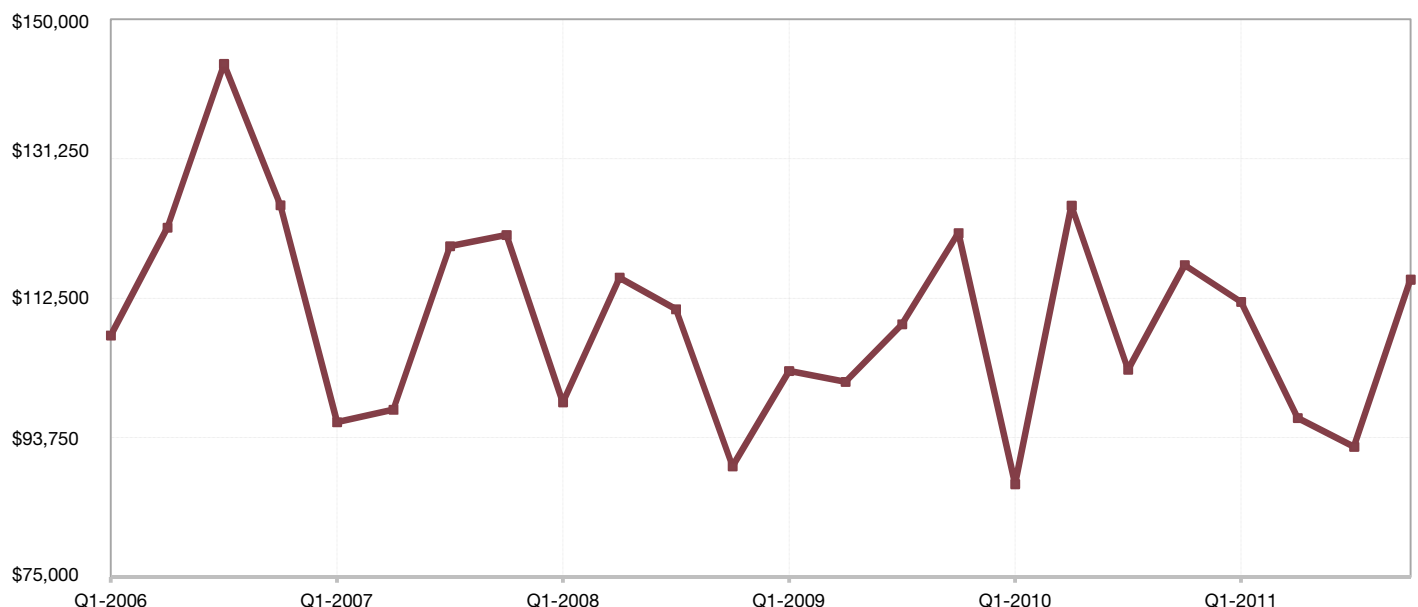
Median Sales Price	\$115,000	- 1.7%
Average Sales Price	\$135,061	+ 3.6%
Pct. of Orig. Price Received	88.6%	- 2.7%
Homes for Sale	158	- 20.6%
Closed Sales	69	+ 25.5%
Months Supply	6.9	- 33.1%
Days on Market	114	+ 25.3%

Market Activity

■ Q4-2009 ■ Q4-2010 ■ Q4-2011



Historical Median Sales Price for Buchanan County, MO



Marketwatch Report

Q4-2011



Buchanan County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
64401	\$0	→	0.0%	\$152,750	→	0.0%	94.6%	→	0.0%	111	→	0.0%
64440	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
64443	\$85,000	→	0.0%	\$85,000	→	0.0%	77.3%	→	0.0%	235	→	0.0%
64444	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
64448	\$66,000	↓	-17.0%	\$66,000	↓	-17.0%	53.2%	↓	-29.7%	179	↑	+280.9%
64454	\$198,000	↑	+395.0%	\$198,000	↑	+395.0%	99.0%	↑	+11.4%	28	↑	+1300.0%
64484	\$0	↓	-100.0%	\$0	↓	-100.0%	0.0%	↓	-100.0%	0	↓	-100.0%
64490	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
64501	\$36,000	↑	+54.8%	\$50,050	↑	+66.0%	91.7%	↑	+14.9%	62	↓	-19.0%
64502	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
64503	\$81,750	↓	-24.1%	\$99,975	↓	-2.8%	94.0%	↑	+8.5%	113	↑	+40.6%
64504	\$49,000	↓	-22.8%	\$55,377	↓	-40.5%	75.3%	↓	-20.3%	84	↓	-17.8%
64505	\$196,644	↑	+0.7%	\$178,644	↓	-9.8%	95.9%	↑	+1.2%	185	↑	+122.1%
64506	\$173,900	↑	+8.3%	\$214,650	↑	+17.4%	90.8%	↓	-3.3%	142	↑	+24.8%
64507	\$68,750	↓	-11.6%	\$90,396	↑	+4.6%	88.8%	→	-0.1%	70	↑	+31.2%
64508	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%

Marketwatch Report

Q4-2011



Caldwell County, MO

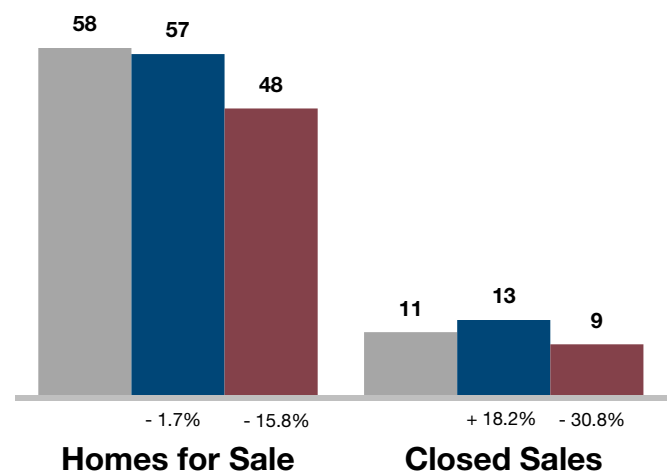
Key Metrics

Q4-2011 1-Yr Chg

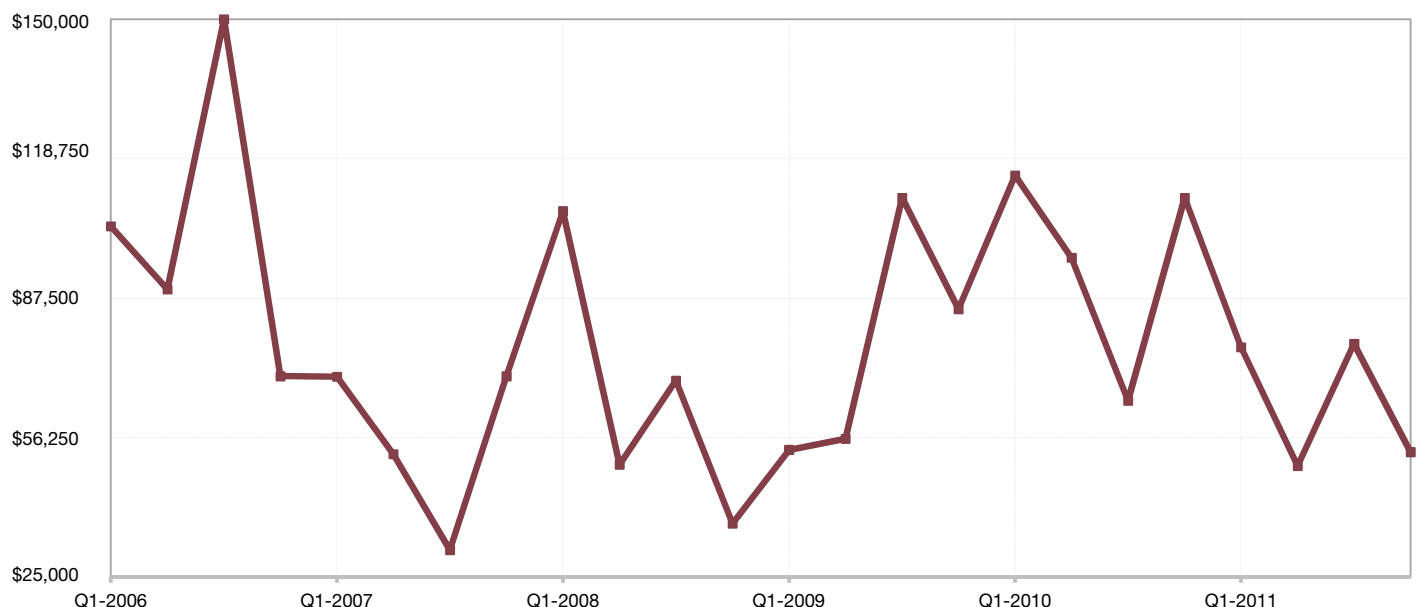
Median Sales Price	\$53,000	- 51.8%
Average Sales Price	\$87,402	- 14.9%
Pct. of Orig. Price Received	86.9%	- 2.4%
Homes for Sale	48	- 15.8%
Closed Sales	9	- 30.8%
Months Supply	13.4	- 6.0%
Days on Market	107	+ 0.8%

Market Activity

■ Q4-2009 ■ Q4-2010 ■ Q4-2011



Historical Median Sales Price for Caldwell County, MO



Marketwatch Report

Q4-2011



Caldwell County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
64429	\$0	↑ + 29.9%	\$188,316	↑ + 29.9%	102.9%	↑ + 38.9%	33	↓ - 82.8%	1	→ 0.0%
64465	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64624	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64625	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64637	\$75,000	→ 0.0%	\$75,000	→ 0.0%	78.9%	→ 0.0%	379	→ 0.0%	1	→ 0.0%
64644	\$53,000	↑ + 41.3%	\$51,667	↑ + 76.1%	91.0%	↑ + 4.4%	117	↑ + 29.2%	3	→ 0.0%
64649	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64650	\$280,000	↑ + 1766.7%	\$280,000	↑ + 1766.7%	96.6%	↑ + 28.1%	31	↓ - 32.6%	1	→ 0.0%
64671	\$32,500	↓ - 76.4%	\$29,433	↓ - 79.0%	76.8%	↓ - 17.8%	56	↓ - 24.7%	3	↓ - 40.0%

Marketwatch Report

Q4-2011



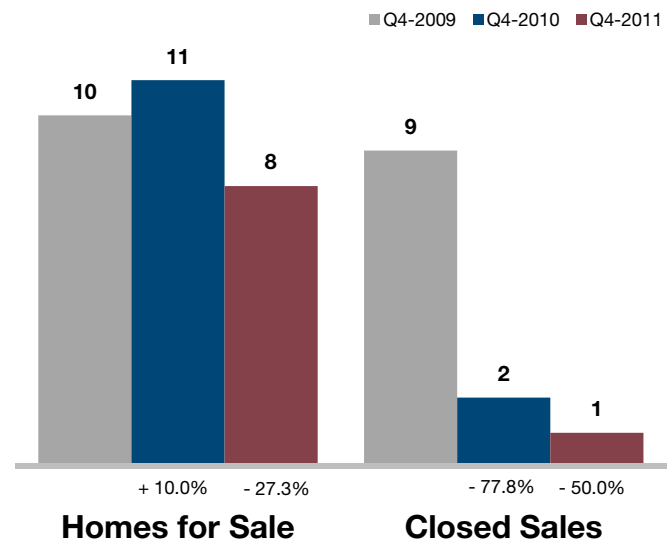
Carroll County, MO

Key Metrics

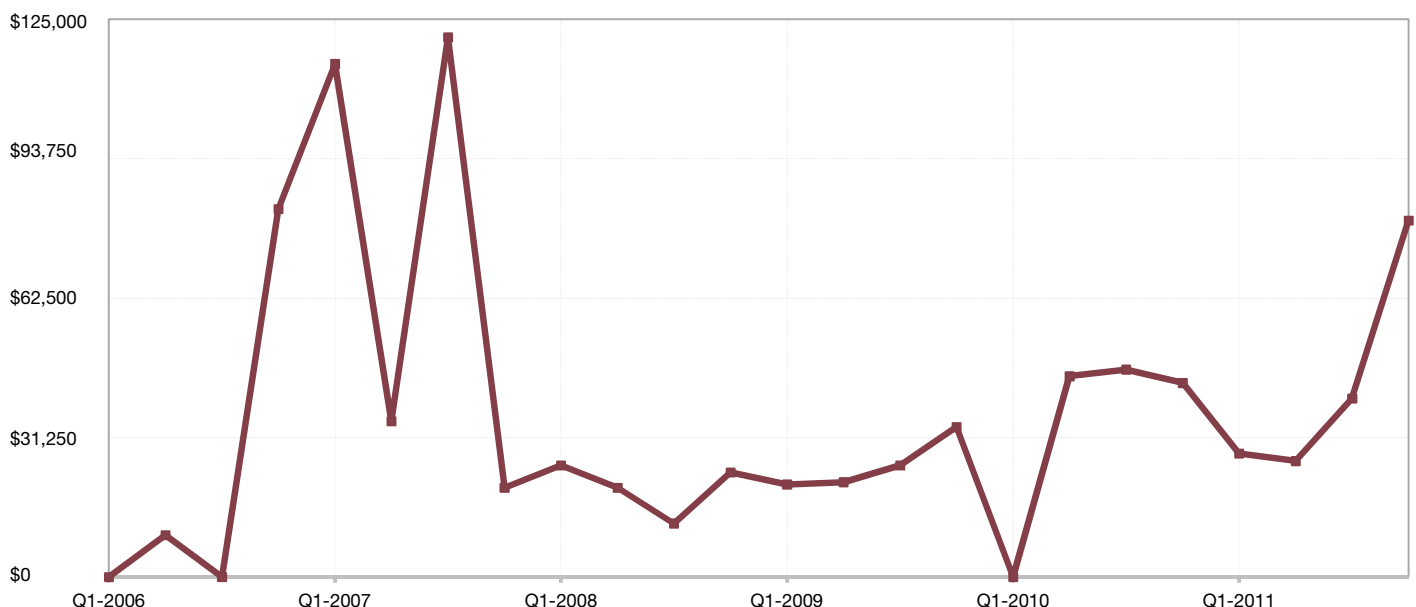
Q4-2011 1-Yr Chg

Median Sales Price	\$79,900	+ 83.7%
Average Sales Price	\$79,900	+ 83.7%
Pct. of Orig. Price Received	80.7%	- 5.3%
Homes for Sale	8	- 27.3%
Closed Sales	1	- 50.0%
Months Supply	4.9	- 19.4%
Days on Market	305	+ 267.5%

Market Activity



Historical Median Sales Price for Carroll County, MO



Marketwatch Report

Q4-2011



Carroll County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg	
64035	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64622	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64623	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64624	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64633	\$0	⬇	- 100.0%	\$0	⬇	- 100.0%	0.0%	⬇	- 100.0%	0	⬇	- 100.0%	0	⬇	- 100.0%
64638	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64639	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64643	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64668	\$79,900	➡	0.0%	\$79,900	➡	0.0%	80.7%	➡	0.0%	305	➡	0.0%	1	➡	0.0%
64680	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64682	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%

Marketwatch Report

Q4-2011

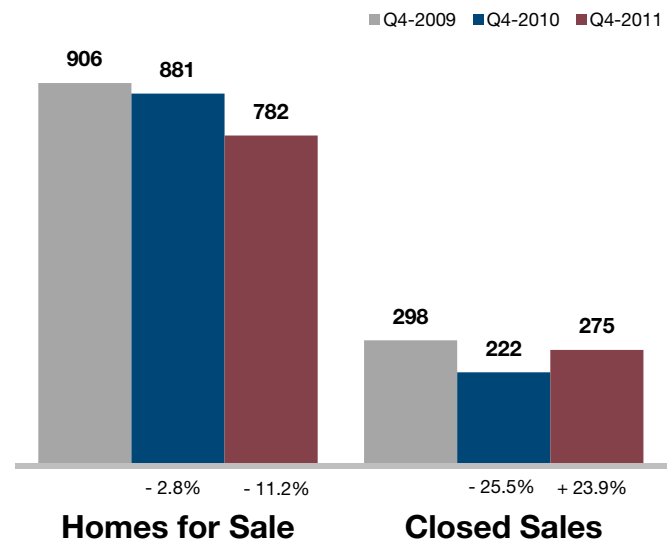


Cass County, MO

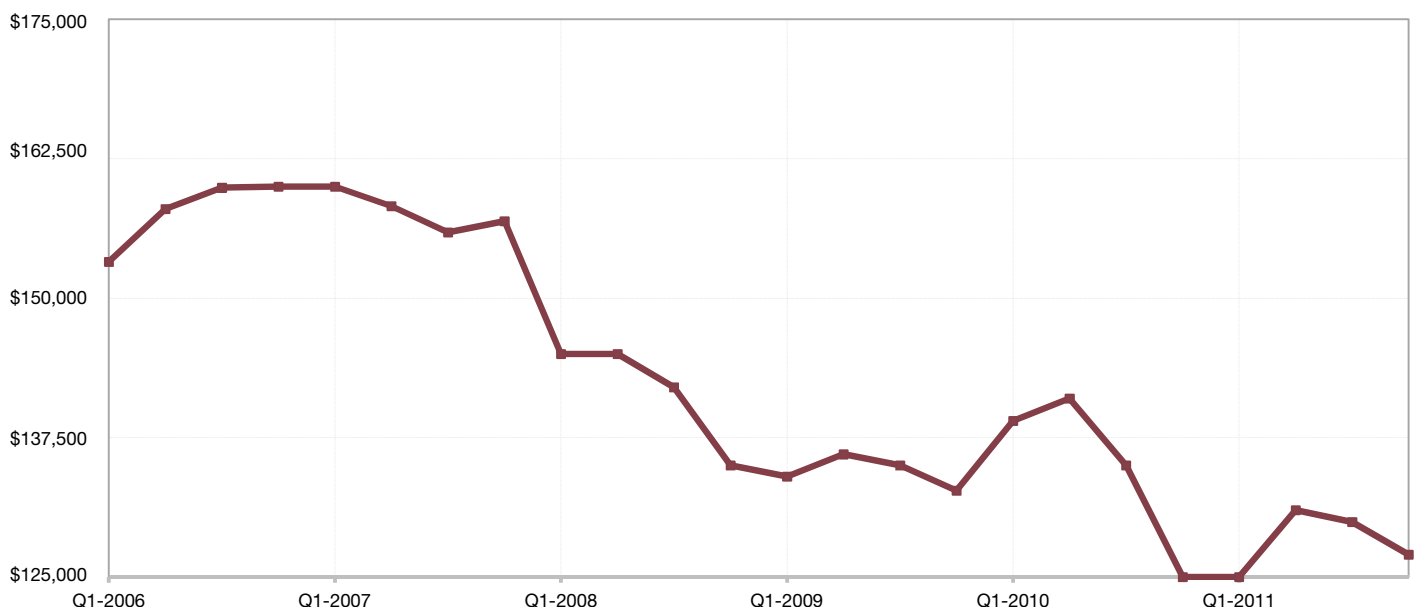
Key Metrics

	Q4-2011	1-Yr Chg
Median Sales Price	\$127,000	+ 1.6%
Average Sales Price	\$142,390	- 7.2%
Pct. of Orig. Price Received	89.7%	+ 2.6%
Homes for Sale	782	- 11.2%
Closed Sales	275	+ 23.9%
Months Supply	8.4	- 12.3%
Days on Market	120	+ 3.8%

Market Activity



Historical Median Sales Price for Cass County, MO



Marketwatch Report

Q4-2011



Cass County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
64012	\$0	↑ + 3.6%	\$133,094	↓ - 21.3%	91.9%	↑ + 7.7%	88	↓ - 4.1%	66	↑ + 15.8%
64034	\$162,500	↓ - 35.6%	\$372,500	↓ - 25.3%	94.8%	↑ + 6.8%	59	↓ - 59.3%	3	↓ - 40.0%
64078	\$136,750	↓ - 8.8%	\$127,296	↓ - 14.4%	88.3%	↑ + 0.3%	132	↓ - 25.5%	26	↑ + 30.0%
64080	\$135,000	↓ - 4.9%	\$159,651	↑ + 18.2%	88.9%	→ - 0.1%	160	↑ + 18.5%	39	↑ + 62.5%
64082	\$225,000	↓ - 13.0%	\$274,480	↑ + 5.9%	93.2%	↑ + 0.5%	71	↓ - 21.5%	5	↑ + 66.7%
64083	\$133,750	↑ + 2.1%	\$151,822	↓ - 6.4%	90.7%	↑ + 1.4%	123	↓ - 4.6%	76	↑ + 46.2%
64090	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64147	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64701	\$110,000	↑ + 3.7%	\$109,526	↓ - 0.2%	88.1%	↓ - 0.7%	146	↑ + 62.6%	29	↓ - 21.6%
64725	\$100,500	↑ + 36.7%	\$112,659	↑ + 65.1%	91.0%	↑ + 23.3%	82	↓ - 29.6%	6	↑ + 50.0%
64734	\$158,750	↑ + 36.9%	\$145,875	↑ + 17.0%	87.3%	↑ + 4.2%	117	↓ - 7.0%	8	↑ + 166.7%
64739	\$35,868	↓ - 80.9%	\$35,868	↓ - 80.9%	57.9%	↓ - 32.4%	226	↓ - 35.8%	1	→ 0.0%
64742	\$170,000	↑ + 431.3%	\$170,000	↑ + 431.3%	65.8%	↓ - 7.7%	309	↑ + 422.9%	2	↑ + 100.0%
64743	\$22,000	↑ + 131.6%	\$22,000	↑ + 131.6%	64.7%	→ 0.0%	97	↓ - 21.1%	1	→ 0.0%
64746	\$172,500	↑ + 9.2%	\$156,750	↑ + 40.0%	90.4%	↑ + 14.8%	53	↓ - 47.6%	4	↓ - 42.9%
64747	\$83,200	↓ - 2.0%	\$86,550	↓ - 2.6%	80.3%	↓ - 6.2%	109	↑ + 36.5%	6	→ 0.0%

Marketwatch Report

Q4-2011



Clay County, MO

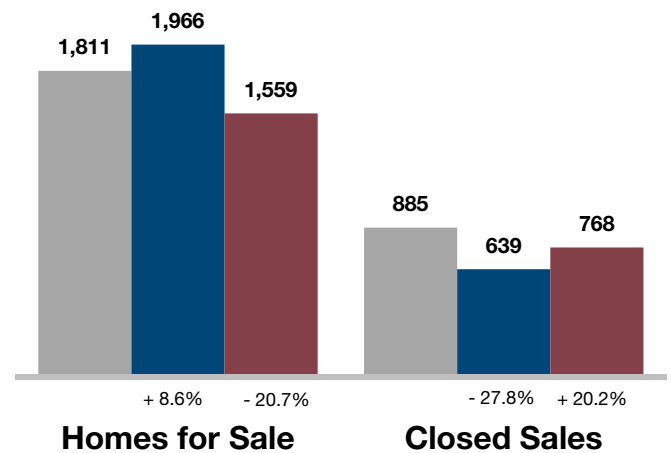
Key Metrics

Q4-2011 1-Yr Chg

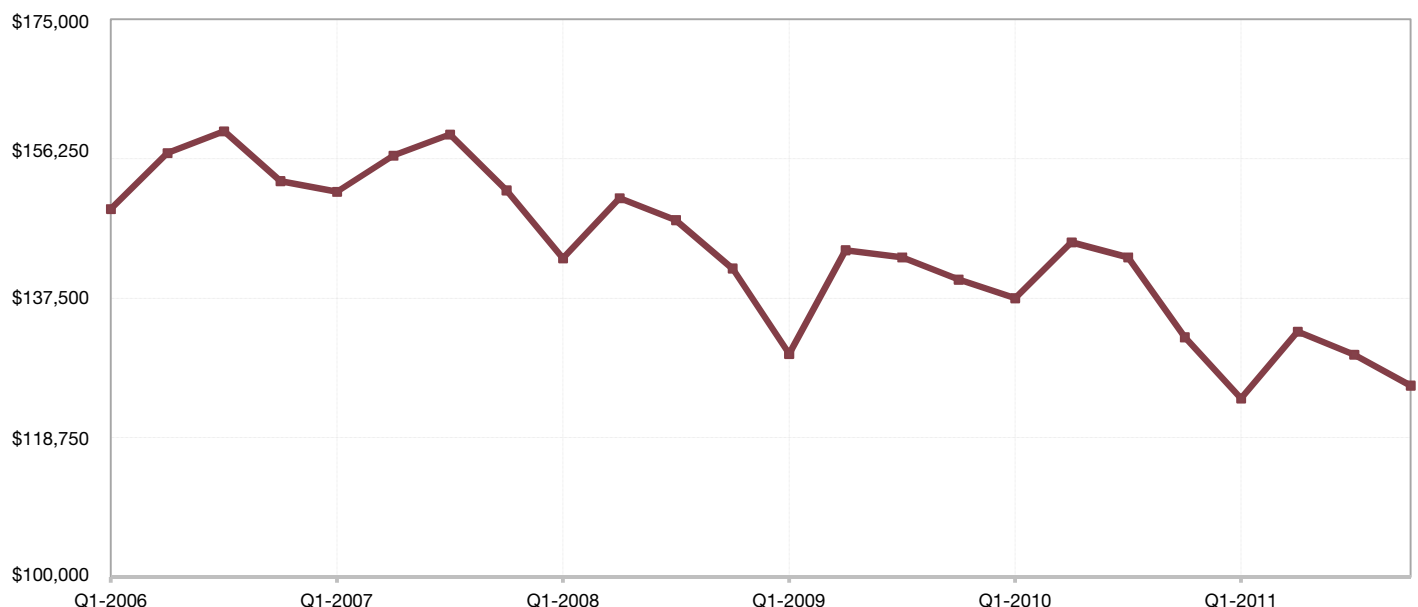
Median Sales Price	\$125,750	- 4.9%
Average Sales Price	\$143,331	- 5.2%
Pct. of Orig. Price Received	90.0%	+ 1.0%
Homes for Sale	1,559	- 20.7%
Closed Sales	768	+ 20.2%
Months Supply	6.0	- 21.8%
Days on Market	104	- 3.4%

Market Activity

■ Q4-2009 ■ Q4-2010 ■ Q4-2011



Historical Median Sales Price for Clay County, MO



Marketwatch Report

Q4-2011



Clay County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
64024	\$0	↑ + 6.3%	\$81,995	↓ - 16.2%	86.8%	↓ - 1.1%	85	↓ - 26.6%	32	↓ - 8.6%
64048	\$142,000	↓ - 26.5%	\$175,242	↓ - 13.2%	89.3%	↑ + 8.4%	166	↓ - 22.7%	13	↑ + 116.7%
64060	\$181,475	↑ + 12.4%	\$196,776	↓ - 0.2%	92.5%	↑ + 2.9%	131	↑ + 0.9%	58	↑ + 70.6%
64062	\$46,000	↓ - 83.1%	\$46,000	↓ - 83.1%	89.2%	↓ - 6.4%	55	↓ - 0.9%	2	⇒ 0.0%
64068	\$146,000	↑ + 8.1%	\$145,447	↓ - 0.7%	90.8%	↑ + 3.4%	108	↑ + 3.1%	101	↑ + 13.5%
64069	\$0	⇒ 0.0%	\$0	⇒ 0.0%	0.0%	⇒ 0.0%	0	⇒ 0.0%	0	⇒ 0.0%
64072	\$9,850	⇒ 0.0%	\$9,850	⇒ 0.0%	98.5%	⇒ 0.0%	6	⇒ 0.0%	1	⇒ 0.0%
64073	\$0	⇒ 0.0%	\$0	⇒ 0.0%	0.0%	⇒ 0.0%	0	⇒ 0.0%	0	⇒ 0.0%
64077	\$0	⇒ 0.0%	\$0	⇒ 0.0%	0.0%	⇒ 0.0%	0	⇒ 0.0%	0	⇒ 0.0%
64089	\$168,000	↓ - 16.0%	\$179,589	↓ - 13.7%	90.7%	↑ + 0.5%	140	↑ + 6.3%	33	↑ + 22.2%
64116	\$83,325	↓ - 29.4%	\$102,382	↓ - 29.0%	89.0%	↓ - 2.3%	80	↓ - 23.8%	36	↑ + 5.9%
64117	\$46,500	↓ - 33.0%	\$57,711	↓ - 17.3%	86.3%	⇒ + 0.1%	90	↑ + 34.1%	35	↑ + 25.0%
64118	\$105,000	↓ - 0.9%	\$107,010	↓ - 2.7%	88.6%	↑ + 5.6%	84	↓ - 19.2%	112	↑ + 28.7%
64119	\$80,700	↓ - 13.2%	\$93,497	↓ - 11.5%	85.9%	↓ - 5.3%	101	↑ + 16.5%	114	↑ + 14.0%
64144	\$0	⇒ 0.0%	\$0	⇒ 0.0%	0.0%	⇒ 0.0%	0	⇒ 0.0%	0	⇒ 0.0%
64155	\$138,050	↑ + 0.8%	\$153,201	↓ - 10.9%	89.6%	↑ + 5.4%	105	↓ - 21.2%	100	↑ + 44.9%
64156	\$194,500	↓ - 2.7%	\$228,002	↑ + 5.3%	94.4%	⇒ + 0.0%	142	↑ + 12.7%	32	↑ + 39.1%
64157	\$223,000	↑ + 16.8%	\$230,477	↑ + 7.4%	95.2%	⇒ + 0.1%	100	↓ - 2.7%	84	↓ - 2.3%
64158	\$164,408	↓ - 3.6%	\$162,618	↓ - 11.9%	93.0%	↑ + 3.0%	103	↓ - 15.4%	12	↓ - 14.3%
64161	\$0	⇒ 0.0%	\$0	⇒ 0.0%	0.0%	⇒ 0.0%	0	⇒ 0.0%	0	⇒ 0.0%
64165	\$239,900	⇒ 0.0%	\$239,900	⇒ 0.0%	97.2%	↓ - 2.8%	221	↑ + 11.6%	1	⇒ 0.0%
64166	\$0	⇒ 0.0%	\$0	⇒ 0.0%	0.0%	⇒ 0.0%	0	⇒ 0.0%	0	⇒ 0.0%
64167	\$290,000	↑ + 22.9%	\$290,000	↑ + 23.6%	77.4%	↓ - 21.2%	158	↑ + 89.6%	1	↓ - 66.7%
64188	\$0	⇒ 0.0%	\$0	⇒ 0.0%	0.0%	⇒ 0.0%	0	⇒ 0.0%	0	⇒ 0.0%

Marketwatch Report

Q4-2011



Clinton County, MO

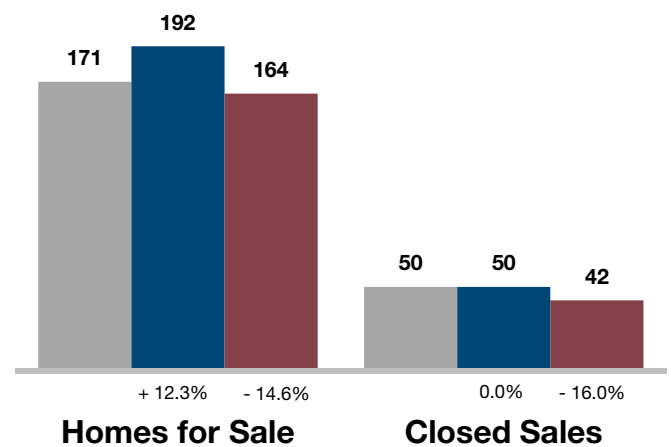
Key Metrics

Q4-2011 1-Yr Chg

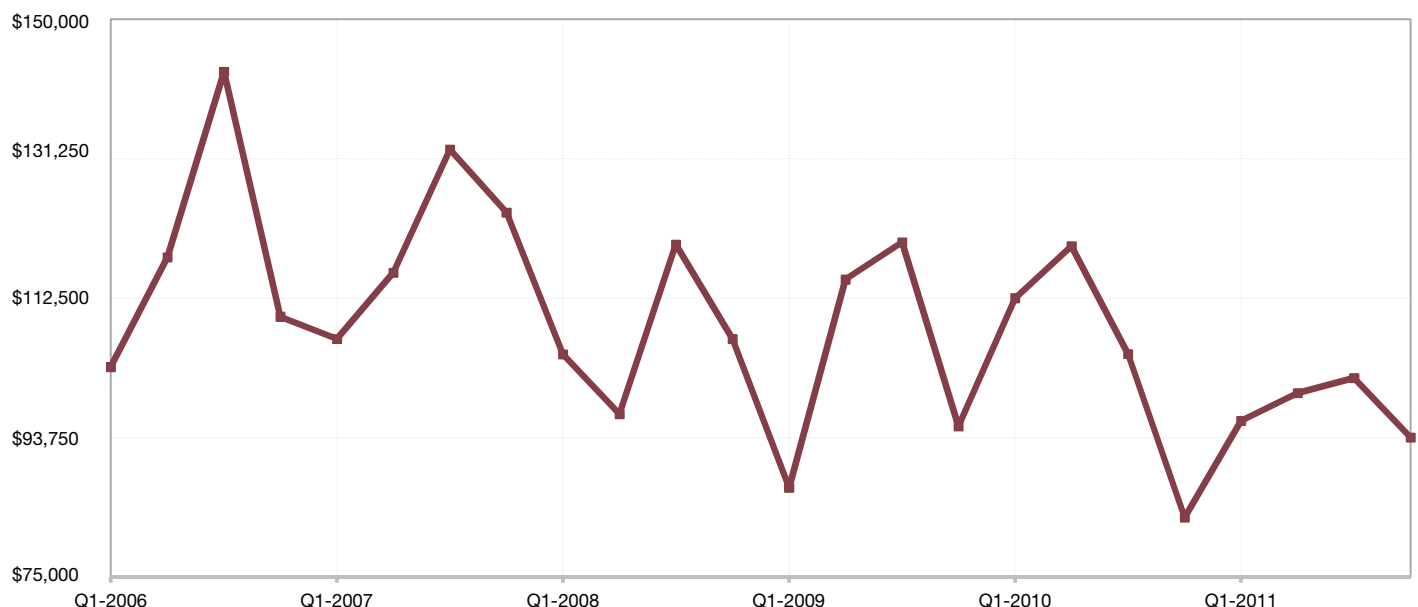
Median Sales Price	\$93,750	+ 13.0%
Average Sales Price	\$97,545	+ 8.1%
Pct. of Orig. Price Received	89.6%	+ 3.0%
Homes for Sale	164	- 14.6%
Closed Sales	42	- 16.0%
Months Supply	10.3	- 8.3%
Days on Market	148	+ 30.1%

Market Activity

■ Q4-2009 ■ Q4-2010 ■ Q4-2011



Historical Median Sales Price for Clinton County, MO



Marketwatch Report

Q4-2011



Clinton County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
64062	\$0	↑ + 48.0%	\$185,000	↑ + 69.3%	97.4%	↑ + 12.3%	30	↓ - 67.4%	1	↓ - 80.0%
64429	\$62,950	↓ - 27.6%	\$71,778	↓ - 24.5%	90.2%	↑ + 1.8%	156	↑ + 10.8%	18	↑ + 5.9%
64454	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	→ 0.0%	0	↓ - 100.0%	0	↓ - 100.0%
64465	\$90,000	↑ + 9.2%	\$85,667	↑ + 3.2%	85.7%	↑ + 5.6%	234	↑ + 87.9%	9	↓ - 10.0%
64474	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64477	\$144,950	↑ + 197.3%	\$141,600	↑ + 108.6%	90.2%	↓ - 0.7%	107	↑ + 23.5%	8	↓ - 20.0%
64490	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64492	\$108,740	→ 0.0%	\$109,270	→ 0.0%	91.9%	→ 0.0%	57	→ 0.0%	4	→ 0.0%
64493	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

Marketwatch Report

Q4-2011



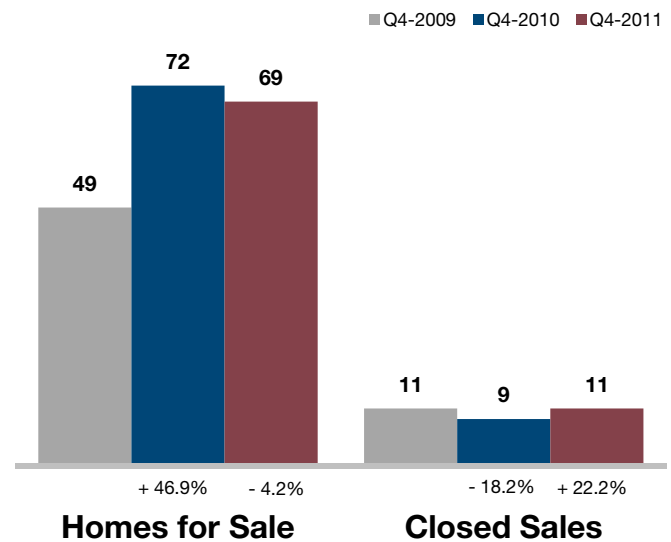
Daviess County, MO

Key Metrics

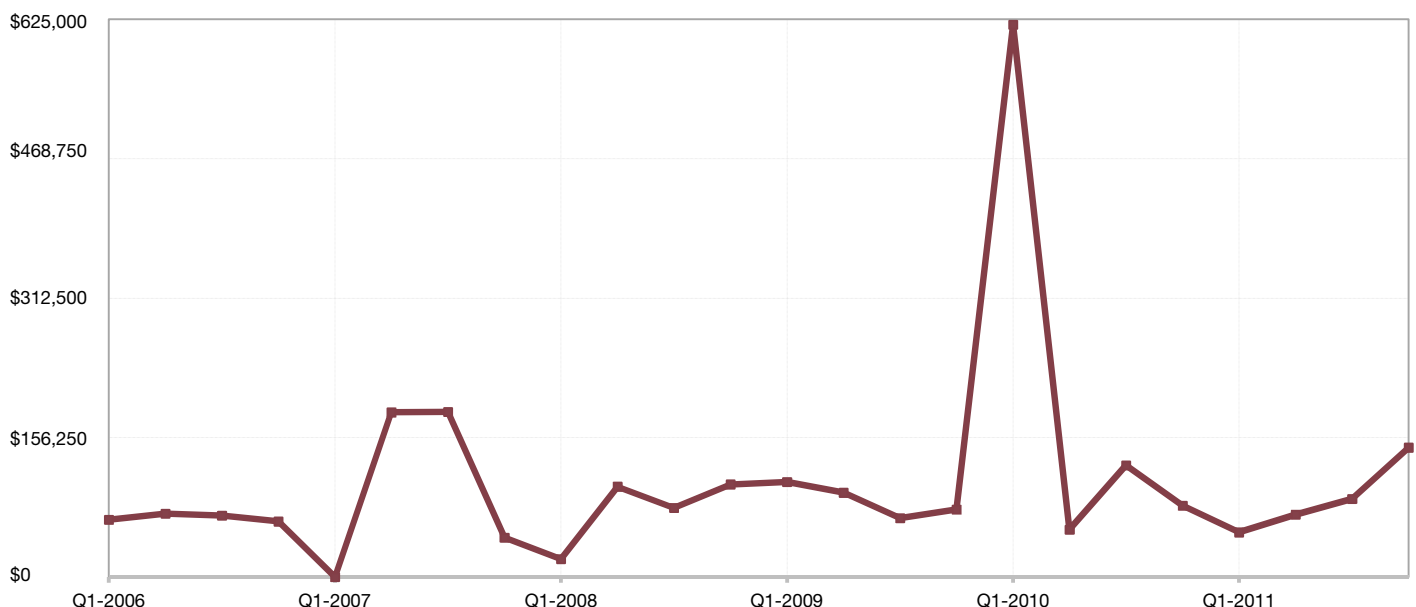
Q4-2011 1-Yr Chg

Median Sales Price	\$145,000	+ 81.3%
Average Sales Price	\$157,455	+ 42.4%
Pct. of Orig. Price Received	86.6%	- 2.9%
Homes for Sale	69	- 4.2%
Closed Sales	11	+ 22.2%
Months Supply	15.2	- 38.9%
Days on Market	133	- 2.2%

Market Activity



Historical Median Sales Price for Daviess County, MO



Marketwatch Report

Q4-2011



Daviess County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q4-2011		1-Yr Chg	Q4-2011		1-Yr Chg	Q4-2011		1-Yr Chg	Q4-2011		1-Yr Chg	Q4-2011		1-Yr Chg
64497	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64620	\$154,000	➡	0.0%	\$154,000	➡	0.0%	86.8%	➡	0.0%	60	➡	0.0%	2	➡	0.0%
64625	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64636	\$0	⬇	- 100.0%	\$0	⬇	- 100.0%	0.0%	⬇	- 100.0%	0	⬇	- 100.0%	0	⬇	- 100.0%
64640	\$310,000	⬆	+ 420.8%	\$320,000	⬆	+ 422.3%	79.2%	⬇	- 10.8%	109	⬆	+ 6.9%	3	⬇	- 25.0%
64642	\$0	⬇	- 100.0%	\$0	⬇	- 100.0%	0.0%	⬇	- 100.0%	0	⬇	- 100.0%	0	⬇	- 100.0%
64644	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64647	\$217,000	➡	0.0%	\$217,000	➡	0.0%	90.4%	➡	0.0%	337	➡	0.0%	1	➡	0.0%
64648	\$66,000	⬇	- 45.0%	\$66,000	⬇	- 45.0%	85.2%	⬆	+ 27.7%	67	⬇	- 83.3%	1	➡	0.0%
64649	\$0	⬇	- 100.0%	\$0	⬇	- 100.0%	0.0%	⬇	- 100.0%	0	⬇	- 100.0%	0	⬇	- 100.0%
64654	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64657	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64670	\$56,500	⬇	- 19.2%	\$56,500	⬇	- 19.2%	90.5%	⬆	+ 3.5%	59	⬇	- 16.4%	2	⬆	+ 100.0%
64689	\$33,000	➡	0.0%	\$33,000	➡	0.0%	87.3%	➡	0.0%	9	➡	0.0%	1	➡	0.0%

Marketwatch Report

Q4-2011



Dekalb County, MO

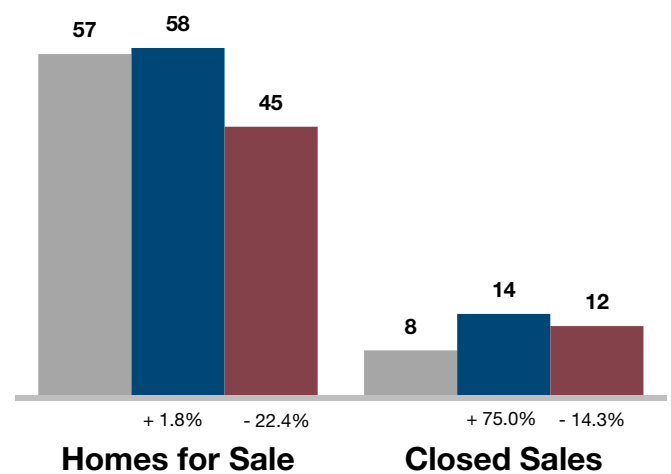
Key Metrics

Q4-2011 1-Yr Chg

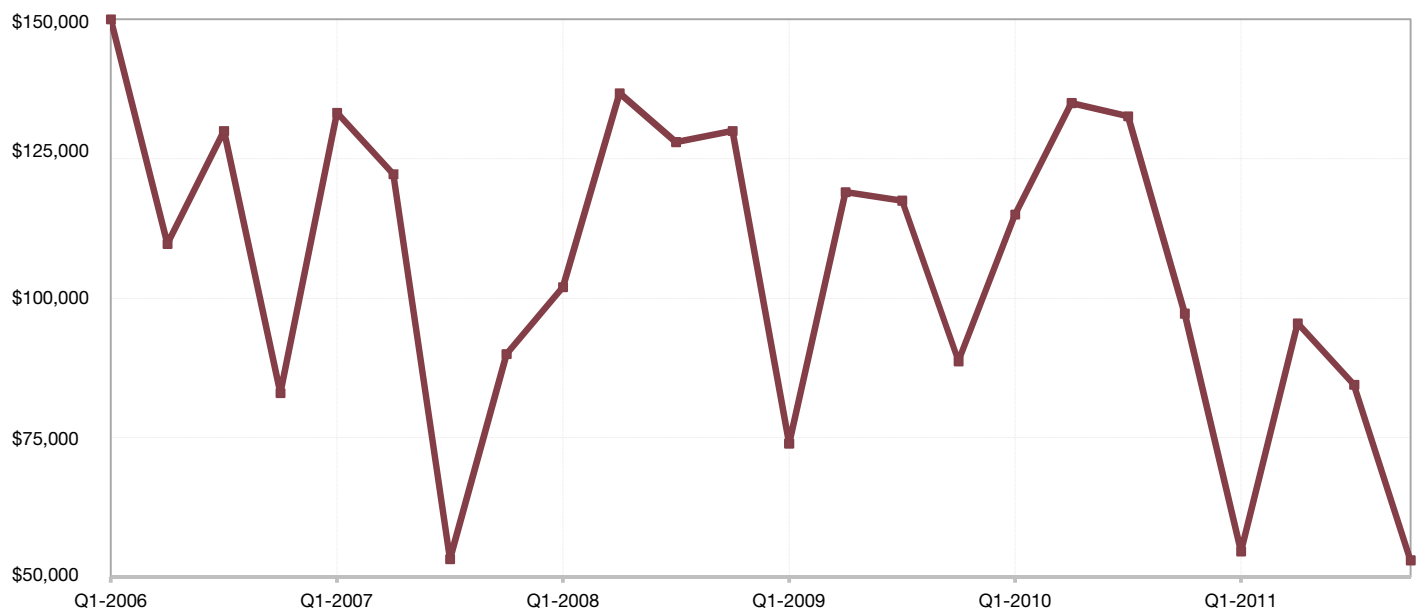
Median Sales Price	\$53,000	- 45.5%
Average Sales Price	\$76,750	- 27.2%
Pct. of Orig. Price Received	85.2%	- 7.0%
Homes for Sale	45	- 22.4%
Closed Sales	12	- 14.3%
Months Supply	14.6	- 1.4%
Days on Market	78	- 43.0%

Market Activity

■ Q4-2009 ■ Q4-2010 ■ Q4-2011



Historical Median Sales Price for Dekalb County, MO



Marketwatch Report

Q4-2011



Dekalb County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg	
64422	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64429	\$90,250	↓	- 39.4%	\$90,250	↓	- 35.9%	96.8%	↑	+ 8.8%	61	↓	- 69.5%	2	↓	- 50.0%
64430	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64463	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64469	\$57,250	↓	- 55.3%	\$83,417	↓	- 32.6%	88.9%	↓	- 5.3%	90	↓	- 45.6%	6	↑	+ 20.0%
64474	\$53,000	→	0.0%	\$53,000	→	0.0%	79.5%	→	0.0%	105	→	0.0%	2	→	0.0%
64490	\$67,000	↑	+ 9.8%	\$67,000	↑	+ 13.9%	75.8%	↓	- 17.1%	40	↓	- 32.9%	2	↓	- 60.0%
64494	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64497	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64670	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%

Marketwatch Report

Q4-2011



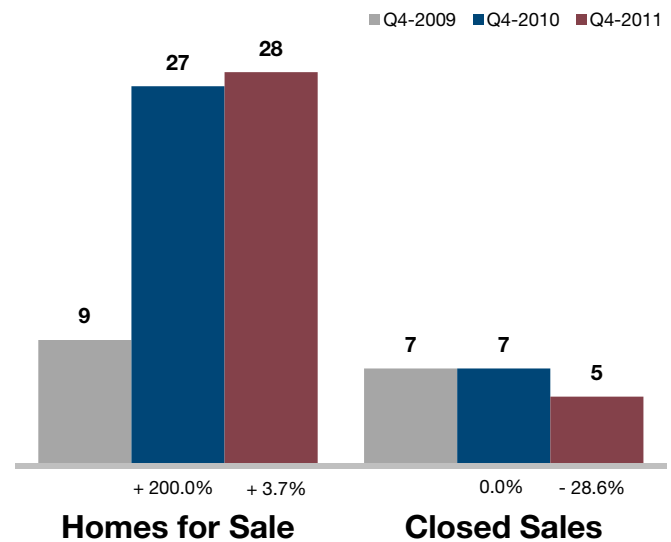
Henry County, MO

Key Metrics

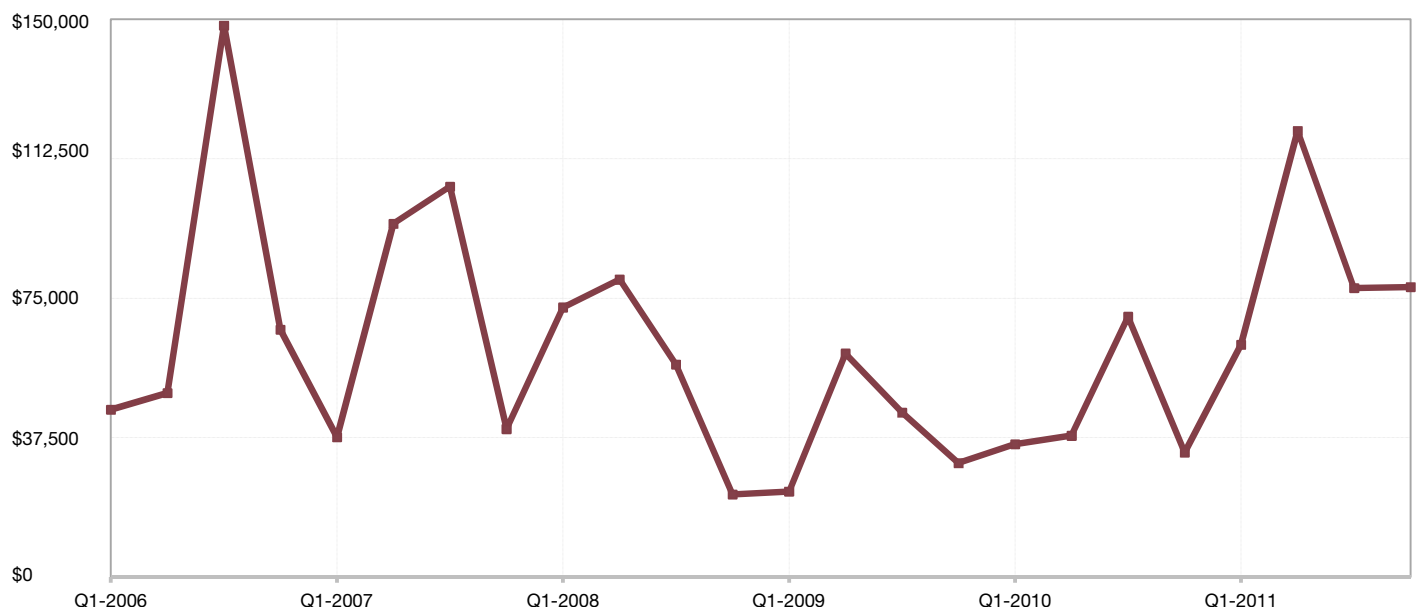
Q4-2011 1-Yr Chg

Median Sales Price	\$78,000	+ 132.8%
Average Sales Price	\$92,750	+ 87.6%
Pct. of Orig. Price Received	91.7%	+ 19.3%
Homes for Sale	28	+ 3.7%
Closed Sales	5	- 28.6%
Months Supply	16.2	+ 32.1%
Days on Market	54	- 36.2%

Market Activity



Historical Median Sales Price for Henry County, MO



Marketwatch Report

Q4-2011



Henry County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
64726	\$0	→	0.0%	\$30,000	→	0.0%	86.0%	→	0.0%	43	→	0.0%
64733	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
64735	\$78,000	↑	+ 11.4%	\$78,000	↑	+ 27.5%	94.1%	↑	+ 19.4%	36	↓	- 49.9%
64739	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
64740	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
64761	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
64770	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
64788	\$185,000	↑	+ 825.0%	\$185,000	↑	+ 825.0%	92.5%	↑	+ 38.8%	157	↑	+ 106.6%
65323	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
65360	\$0	↓	- 100.0%	\$0	↓	- 100.0%	0.0%	→	0.0%	0	↓	- 100.0%

Marketwatch Report

Q4-2011



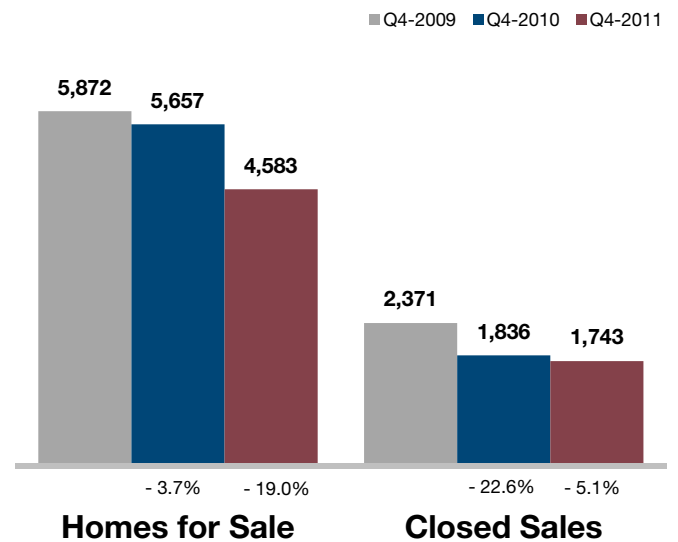
Jackson County, MO

Key Metrics

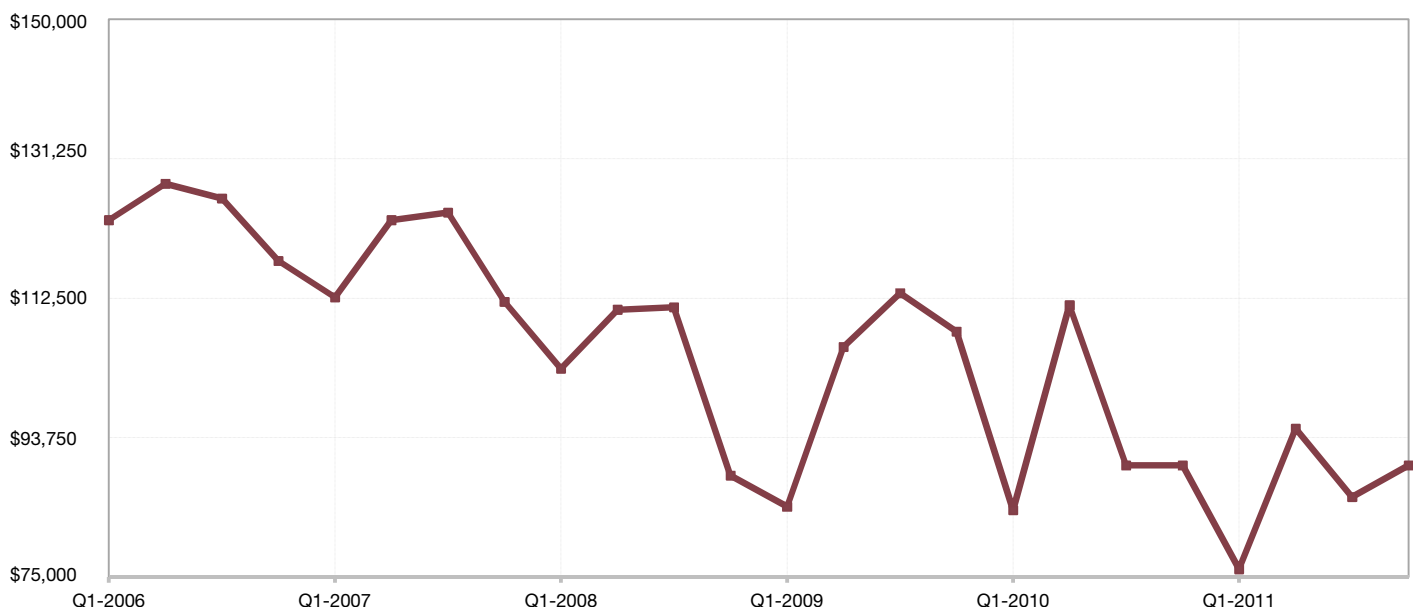
Q4-2011 1-Yr Chg

Median Sales Price	\$90,000	0.0%
Average Sales Price	\$115,920	- 1.1%
Pct. of Orig. Price Received	87.8%	+ 0.5%
Homes for Sale	4,583	- 19.0%
Closed Sales	1,743	- 5.1%
Months Supply	7.0	- 17.5%
Days on Market	98	+ 9.8%

Market Activity



Historical Median Sales Price for Jackson County, MO



Marketwatch Report

Q4-2011



Jackson County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg	
64002	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64013	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64014	\$118,000	↑	+ 3.6%	\$120,400	↓	- 3.4%	89.7%	↓	- 1.4%	94	↑	+ 3.1%	47	↓	- 14.5%
64015	\$119,900	↓	- 7.8%	\$148,524	↑	+ 5.1%	90.6%	↑	+ 1.8%	100	↑	+ 13.8%	80	↑	+ 2.6%
64016	\$71,000	↓	- 21.6%	\$74,750	↓	- 36.6%	93.2%	↑	+ 5.8%	47	↓	- 68.1%	10	↓	- 37.5%
64029	\$130,000	↓	- 6.5%	\$135,897	↓	- 8.9%	91.3%	↑	+ 1.3%	85	↓	- 7.7%	51	↓	- 16.4%
64030	\$54,260	↓	- 32.1%	\$67,592	↓	- 17.6%	87.4%	↑	+ 0.8%	79	↓	- 17.5%	67	↑	+ 24.1%
64034	\$126,800	↓	- 4.7%	\$142,929	↑	+ 2.1%	87.0%	↓	- 1.3%	104	↓	- 27.0%	17	→	0.0%
64050	\$35,051	↓	- 6.5%	\$49,988	↑	+ 1.4%	84.0%	↑	+ 1.8%	104	↑	+ 14.6%	56	↑	+ 5.7%
64051	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64052	\$33,000	↓	- 8.3%	\$39,241	↓	- 18.6%	86.4%	↑	+ 3.4%	74	↓	- 2.4%	60	↑	+ 1.7%
64053	\$19,000	↑	+ 49.0%	\$44,664	↑	+ 125.7%	91.6%	↑	+ 13.9%	65	↑	+ 19.0%	14	↓	- 12.5%
64054	\$38,000	↑	+ 81.0%	\$38,975	↓	- 5.9%	78.3%	↓	- 4.9%	71	↑	+ 47.7%	4	↓	- 55.6%
64055	\$90,000	↑	+ 1.7%	\$95,160	↓	- 10.8%	88.6%	↑	+ 6.7%	92	↓	- 11.7%	88	↑	+ 22.2%
64056	\$88,250	↓	- 3.6%	\$102,180	↑	+ 3.1%	90.2%	↑	+ 4.3%	80	↓	- 31.6%	46	↑	+ 64.3%
64057	\$139,000	↑	+ 13.0%	\$173,693	↑	+ 10.8%	88.3%	↓	- 1.8%	90	↓	- 5.7%	22	↓	- 35.3%
64058	\$73,394	↓	- 3.9%	\$115,790	↑	+ 27.1%	83.8%	↓	- 7.3%	128	↑	+ 20.7%	18	↑	+ 28.6%
64061	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64063	\$105,000	↓	- 7.3%	\$116,233	↓	- 4.1%	89.5%	↑	+ 2.8%	99	↑	+ 21.0%	54	↓	- 3.6%
64064	\$251,500	↑	+ 26.4%	\$251,682	↑	+ 12.1%	87.8%	↑	+ 1.4%	144	↑	+ 14.0%	54	↓	- 1.8%
64065	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64066	\$0	↓	- 100.0%	\$0	↓	- 100.0%	0.0%	↓	- 100.0%	0	↓	- 100.0%	0	↓	- 100.0%
64070	\$151,000	↓	- 2.5%	\$149,919	↓	- 37.1%	87.3%	↓	- 6.9%	159	↑	+ 182.1%	8	↓	- 20.0%
64075	\$117,500	↑	+ 18.7%	\$131,218	↑	+ 12.1%	93.1%	↑	+ 11.0%	76	↓	- 11.4%	18	↓	- 28.0%
64080	\$0	↓	- 100.0%	\$0	↓	- 100.0%	0.0%	↓	- 100.0%	0	↓	- 100.0%	0	↓	- 100.0%
64081	\$185,000	→	0.0%	\$214,142	↑	+ 0.6%	93.3%	↑	+ 2.9%	122	↑	+ 38.5%	61	↓	- 12.9%
64082	\$203,250	↑	+ 4.3%	\$215,849	↑	+ 6.0%	93.6%	↑	+ 3.6%	102	↓	- 10.2%	44	↑	+ 37.5%
64086	\$154,250	↓	- 31.4%	\$216,901	↓	- 18.4%	90.9%	↓	- 0.6%	125	↑	+ 10.3%	64	↓	- 19.0%
64088	\$100,500	→	0.0%	\$118,500	→	0.0%	88.4%	→	0.0%	45	→	0.0%	6	→	0.0%
64101	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64102	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64105	\$135,000	↓	- 11.2%	\$159,177	↓	- 16.3%	91.3%	↓	- 1.4%	231	↑	+ 114.5%	13	↑	+ 160.0%
64106	\$147,250	↓	- 60.3%	\$148,525	↓	- 60.1%	89.0%	↓	- 10.2%	105	↑	+ 68.0%	16	↑	+ 300.0%
64108	\$197,500	↑	+ 59.5%	\$197,964	↑	+ 27.3%	90.1%	↑	+ 18.1%	181	↑	+ 91.8%	14	↓	- 48.1%
64109	\$60,500	↑	+ 533.5%	\$77,588	↑	+ 275.7%	83.3%	↓	- 2.5%	89	↑	+ 118.5%	8	↓	- 73.3%
64110	\$59,500	↑	+ 7.7%	\$109,238	↓	- 9.6%	84.1%	↓	- 1.8%	91	↑	+ 13.9%	30	↓	- 47.4%
64111	\$101,300	↓	- 28.0%	\$112,309	↓	- 34.9%	89.4%	↑	+ 1.9%	93	↓	- 43.2%	41	↑	+ 28.1%
64112	\$289,761	↑	+ 68.7%	\$382,186	↑	+ 36.3%	87.2%	↑	+ 2.3%	162	↑	+ 41.9%	27	↓	- 10.0%
64113	\$240,375	↑	+ 4.1%	\$308,198	↑	+ 6.8%	89.0%	↑	+ 1.7%	118	↑	+ 14.4%	52	↓	- 13.3%
64114	\$115,750	↓	- 2.7%	\$125,356	↓	- 1.5%	87.7%	↓	- 2.4%	94	↑	+ 21.4%	86	↑	+ 11.7%
64120	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64121	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64123	\$22,017	↑	+ 46.8%	\$23,132	↓	- 7.1%	81.7%	↓	- 10.9%	90	↑	+ 64.2%	25	→	0.0%

Marketwatch Report

Q4-2011



Jackson County ZIP Codes Cont.

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
64124	\$11,000	↓ - 33.3%	\$18,009	↓ - 40.4%	80.3%	↓ - 8.5%	59	↓ - 31.4%	17	↓ - 37.0%
64125	\$35,000	↑ + 211.1%	\$35,000	↑ + 171.0%	87.7%	↑ + 19.2%	269	↑ + 35.3%	1	↓ - 83.3%
64126	\$14,900	↑ + 111.3%	\$13,800	↓ - 2.9%	83.7%	↓ - 1.9%	126	→ + 0.1%	3	↓ - 75.0%
64127	\$11,450	↑ + 14.5%	\$16,079	↑ + 13.0%	82.2%	↓ - 10.7%	48	↓ - 20.4%	26	↓ - 44.7%
64128	\$12,354	↑ + 17.7%	\$14,075	↑ + 28.2%	82.1%	↓ - 6.6%	47	↑ + 28.1%	19	↓ - 50.0%
64129	\$22,375	↑ + 17.8%	\$26,123	↓ - 23.2%	81.1%	↓ - 11.4%	79	↑ + 60.1%	16	↑ + 23.1%
64130	\$9,000	↓ - 12.2%	\$14,642	↓ - 4.3%	86.9%	↑ + 1.3%	76	↑ + 29.5%	44	↓ - 39.7%
64131	\$46,000	↓ - 43.9%	\$73,178	↓ - 22.7%	84.5%	↓ - 4.6%	90	↑ + 21.7%	57	↓ - 5.0%
64132	\$15,000	↓ - 3.2%	\$18,674	↓ - 1.6%	86.9%	↓ - 4.9%	78	↑ + 101.5%	29	↓ - 25.6%
64133	\$59,730	→ - 0.0%	\$67,096	↓ - 4.2%	83.3%	↓ - 3.0%	113	↑ + 13.9%	107	↑ + 32.1%
64134	\$25,000	↓ - 14.5%	\$33,868	↓ - 17.2%	88.6%	↑ + 3.3%	75	↑ + 3.6%	82	↑ + 10.8%
64136	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64137	\$58,500	↓ - 37.6%	\$63,992	↓ - 26.2%	87.2%	↓ - 0.5%	91	↑ + 3.5%	37	↑ + 54.2%
64138	\$45,000	→ 0.0%	\$58,816	↓ - 15.3%	85.0%	↑ + 6.9%	87	↓ - 11.0%	63	↑ + 3.3%
64139	\$200,000	↓ - 16.3%	\$191,250	↓ - 24.9%	90.9%	↓ - 0.5%	61	↓ - 31.8%	4	↑ + 33.3%
64141	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64145	\$192,250	↑ + 1.7%	\$203,480	↑ + 9.2%	90.5%	↓ - 0.5%	96	↓ - 22.7%	22	↑ + 29.4%
64146	\$85,000	↑ + 88.9%	\$96,460	↑ + 14.8%	78.5%	↓ - 5.9%	116	↑ + 11.0%	5	↓ - 28.6%
64147	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64148	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64149	\$275,000	→ 0.0%	\$275,000	→ 0.0%	88.7%	→ 0.0%	54	→ 0.0%	1	→ 0.0%
64170	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64171	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64179	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64180	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64184	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64187	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64191	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64196	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64197	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64198	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64199	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64733	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64999	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

Marketwatch Report

Q4-2011



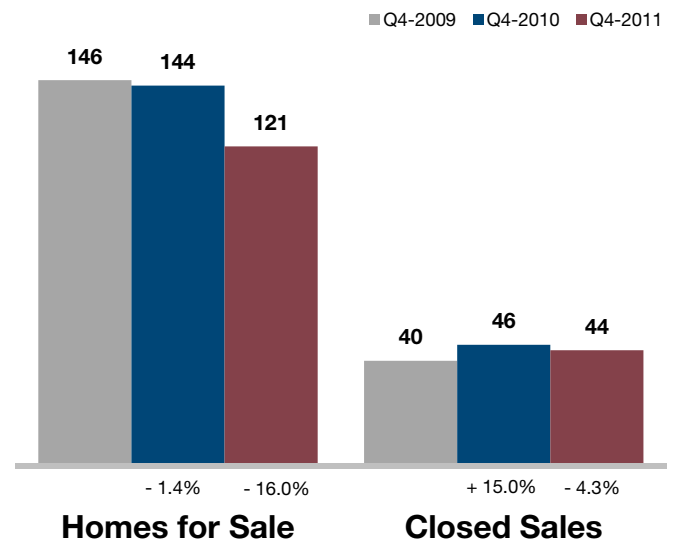
Johnson County, MO

Key Metrics

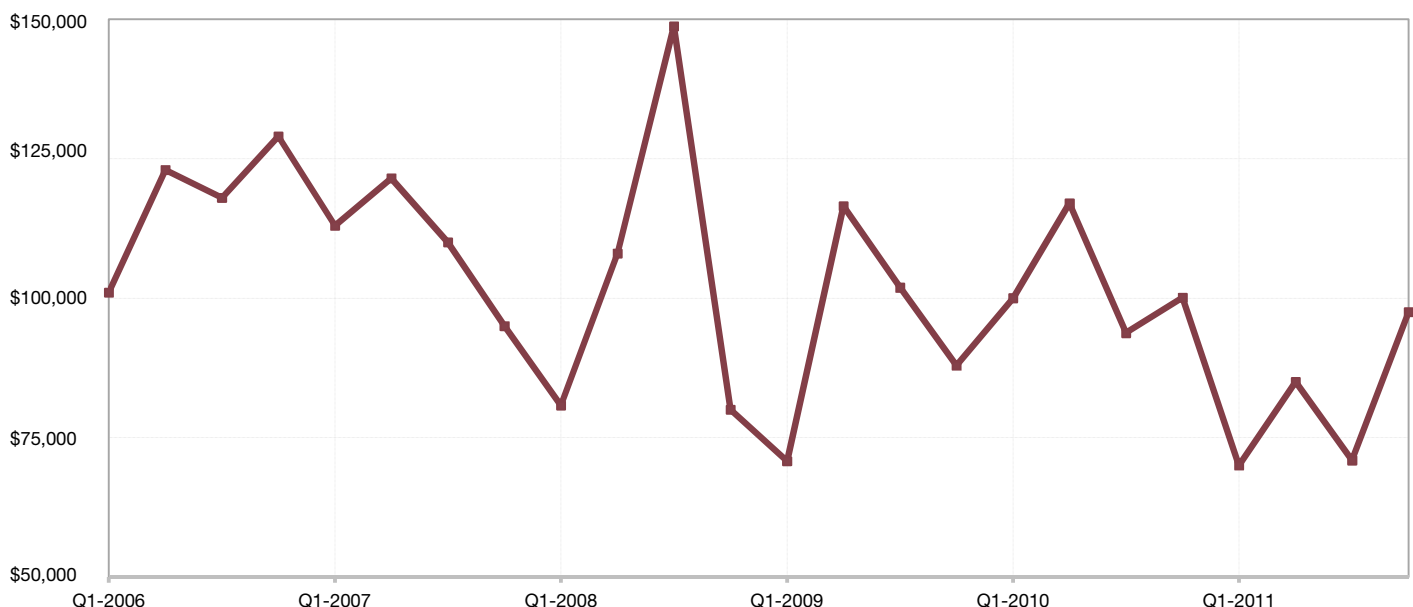
Q4-2011 1-Yr Chg

Median Sales Price	\$97,500	- 2.6%
Average Sales Price	\$107,949	+ 0.4%
Pct. of Orig. Price Received	89.8%	+ 7.6%
Homes for Sale	121	- 16.0%
Closed Sales	44	- 4.3%
Months Supply	9.1	- 12.8%
Days on Market	120	+ 7.6%

Market Activity



Historical Median Sales Price for Johnson County, MO



Marketwatch Report

Q4-2011



Johnson, MO County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
64011	\$0	↑ + 45.6%	\$198,000	↑ + 35.2%	99.0%	↑ + 17.5%	41	↓ - 78.2%	1	↓ - 85.7%
64019	\$50,010	↓ - 30.8%	\$50,010	↓ - 24.9%	63.3%	↓ - 29.7%	140	↑ + 167.9%	1	↓ - 75.0%
64020	\$51,900	→ 0.0%	\$51,900	→ 0.0%	65.0%	→ 0.0%	0	→ 0.0%	1	→ 0.0%
64040	\$51,650	↓ - 44.8%	\$62,657	↓ - 33.2%	85.8%	↑ + 3.4%	150	↑ + 55.1%	19	↑ + 11.8%
64061	\$169,000	↑ + 65.4%	\$157,350	↑ + 31.6%	97.8%	↑ + 12.6%	123	↑ + 46.3%	8	↓ - 11.1%
64070	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64093	\$124,000	↑ + 51.2%	\$125,911	↑ + 19.1%	95.8%	↑ + 18.1%	87	↓ - 35.7%	8	↑ + 60.0%
64733	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64761	\$127,000	→ 0.0%	\$127,000	→ 0.0%	99.2%	→ 0.0%	74	→ 0.0%	1	→ 0.0%
65305	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
65336	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
65360	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%

Marketwatch Report

Q4-2011



Lafayette County, MO

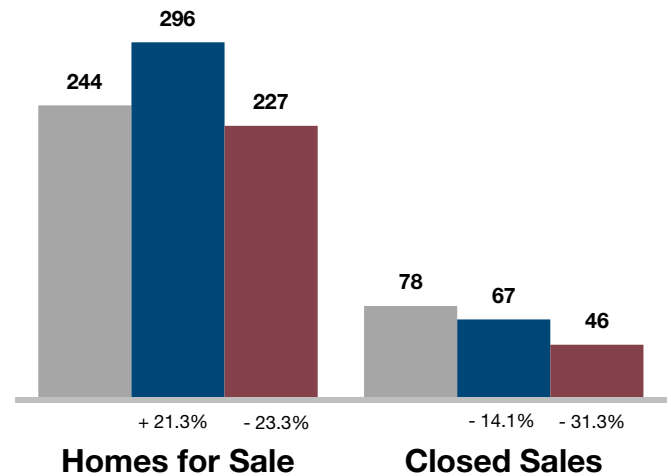
Key Metrics

Q4-2011 1-Yr Chg

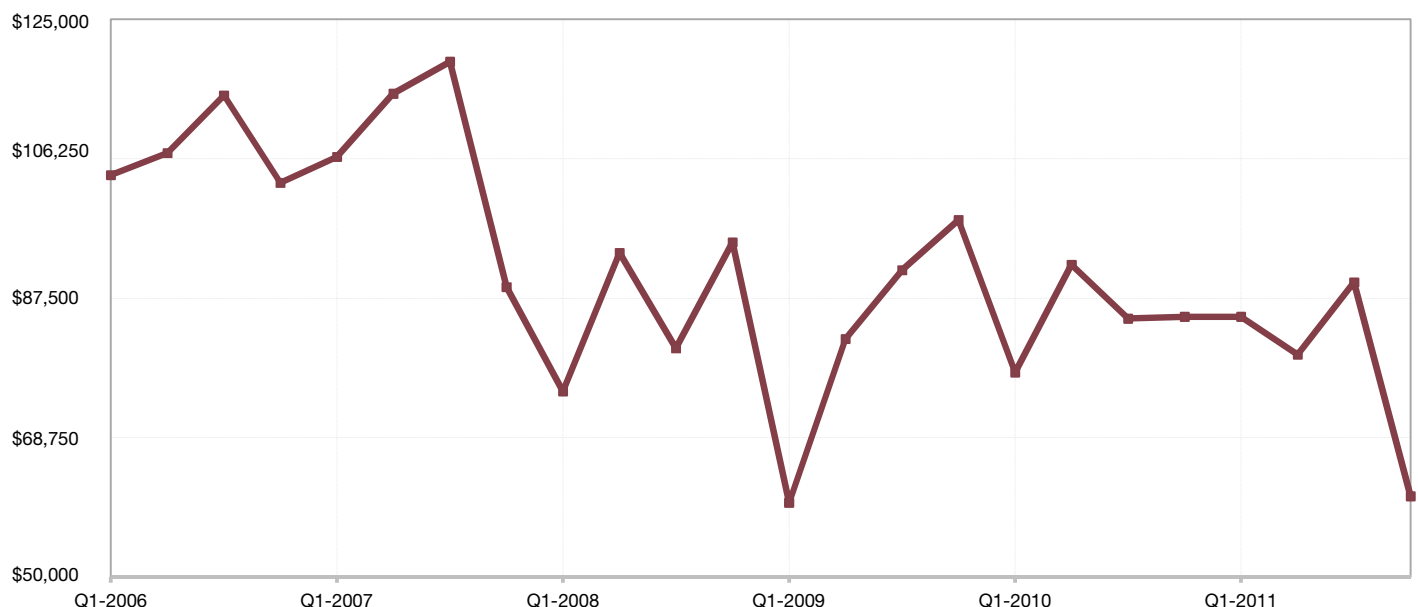
Median Sales Price	\$60,858	- 28.4%
Average Sales Price	\$83,906	- 11.9%
Pct. of Orig. Price Received	84.1%	- 5.9%
Homes for Sale	227	- 23.3%
Closed Sales	46	- 31.3%
Months Supply	11.2	- 18.6%
Days on Market	118	+ 34.4%

Market Activity

■ Q4-2009 ■ Q4-2010 ■ Q4-2011



Historical Median Sales Price for Lafayette County, MO



Marketwatch Report

Q4-2011



Lafayette County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
64001	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64011	\$108,933	↓ - 40.1%	\$108,933	↓ - 43.8%	65.0%	↓ - 19.3%	174	↓ - 14.1%	2	↓ - 50.0%
64020	\$75,700	↓ - 37.2%	\$76,320	↓ - 28.1%	83.3%	↓ - 11.6%	189	↑ + 325.2%	5	⇒ 0.0%
64021	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64022	\$0	⇒ 0.0%	\$0	⇒ 0.0%	0.0%	⇒ 0.0%	0	⇒ 0.0%	0	⇒ 0.0%
64037	\$85,300	↑ + 5.0%	\$91,498	↑ + 8.1%	88.7%	↓ - 3.5%	144	↑ + 67.1%	12	↓ - 33.3%
64067	\$35,200	↓ - 46.3%	\$31,361	↓ - 61.8%	67.3%	↓ - 21.1%	96	↑ + 54.6%	9	↓ - 10.0%
64071	\$191,750	↑ + 5.1%	\$191,750	↑ + 5.1%	86.7%	↓ - 12.5%	235	↑ + 1517.2%	2	⇒ 0.0%
64074	\$0	⇒ 0.0%	\$0	⇒ 0.0%	0.0%	⇒ 0.0%	0	⇒ 0.0%	0	⇒ 0.0%
64075	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64076	\$100,000	↑ + 8.7%	\$98,773	↑ + 6.7%	92.5%	↓ - 0.3%	67	↓ - 12.4%	15	⇒ 0.0%
64096	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64097	\$14,900	↓ - 76.4%	\$14,900	↓ - 76.4%	59.6%	↓ - 33.8%	88	↓ - 32.6%	1	↓ - 50.0%
65321	\$0	⇒ 0.0%	\$0	⇒ 0.0%	0.0%	⇒ 0.0%	0	⇒ 0.0%	0	⇒ 0.0%
65327	\$0	⇒ 0.0%	\$0	⇒ 0.0%	0.0%	⇒ 0.0%	0	⇒ 0.0%	0	⇒ 0.0%

Marketwatch Report

Q4-2011



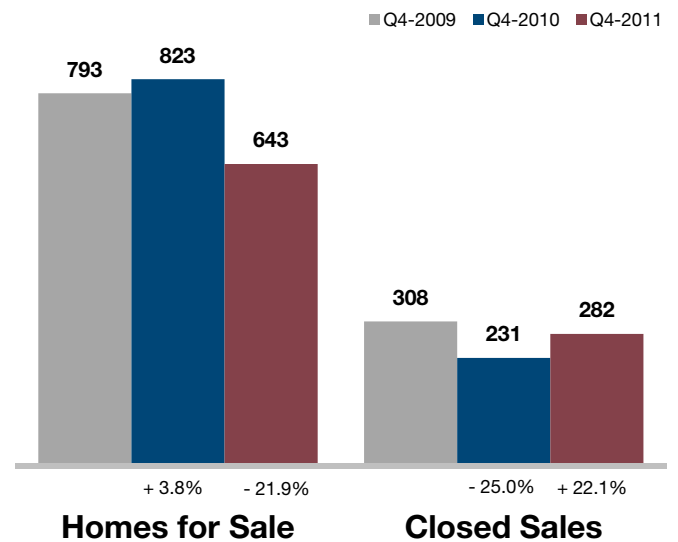
Platte County, MO

Key Metrics

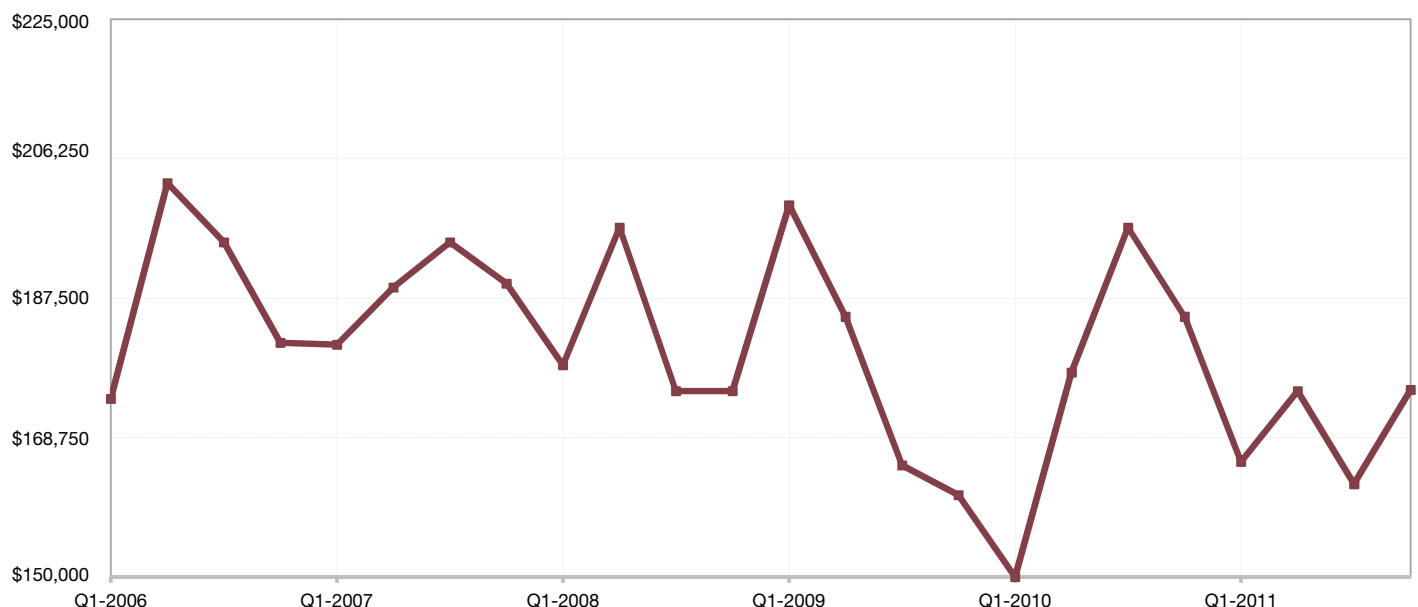
Q4-2011 1-Yr Chg

Median Sales Price	\$175,155	- 5.3%
Average Sales Price	\$204,988	- 8.9%
Pct. of Orig. Price Received	89.6%	- 0.6%
Homes for Sale	643	- 21.9%
Closed Sales	282	+ 22.1%
Months Supply	6.9	- 24.1%
Days on Market	121	+ 8.7%

Market Activity



Historical Median Sales Price for Platte County, MO



Marketwatch Report

Q4-2011



Platte County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
64018	\$0	↓ - 27.7%	\$108,190	↓ - 39.7%	85.7%	↓ - 6.7%	117	↑ + 11.7%	3	↓ - 40.0%
64028	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64079	\$184,900	↓ - 11.2%	\$198,994	↓ - 10.5%	92.3%	↑ + 1.5%	133	↑ + 14.6%	47	↑ + 11.9%
64092	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64098	\$135,000	↑ + 42.1%	\$142,067	↑ + 48.0%	85.0%	↑ + 5.0%	117	↑ + 152.5%	6	↑ + 100.0%
64150	\$342,934	↑ + 151.2%	\$342,934	↑ + 149.7%	94.6%	↓ - 4.3%	19	↓ - 78.3%	2	↓ - 50.0%
64151	\$145,725	↓ - 20.4%	\$162,934	↓ - 20.8%	87.9%	↓ - 3.3%	113	↓ - 0.6%	78	↑ + 36.8%
64152	\$215,000	↑ + 1.4%	\$262,290	↓ - 6.3%	89.1%	↓ - 0.4%	121	↑ + 12.7%	82	↑ + 17.1%
64153	\$138,000	↓ - 7.7%	\$150,385	↑ + 0.9%	90.7%	↓ - 0.2%	147	↑ + 79.3%	21	↑ + 110.0%
64154	\$207,250	↑ + 5.7%	\$217,943	↑ + 4.8%	89.7%	↑ + 0.8%	139	↓ - 7.5%	34	↑ + 36.0%
64163	\$83,500	↓ - 10.7%	\$83,500	↓ - 10.7%	78.7%	↓ - 1.7%	70	↓ - 57.2%	2	→ 0.0%
64164	\$450,000	→ 0.0%	\$450,000	→ 0.0%	90.0%	→ 0.0%	22	→ 0.0%	1	→ 0.0%
64168	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64190	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64195	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64439	\$55,710	↓ - 59.4%	\$55,710	↓ - 59.4%	90.0%	↓ - 4.1%	16	↓ - 77.9%	1	↓ - 50.0%
64444	\$68,525	↑ + 39.8%	\$68,525	↑ + 39.8%	112.4%	↑ + 72.0%	21	↓ - 77.2%	2	↑ + 100.0%
64484	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

Marketwatch Report

Q4-2011



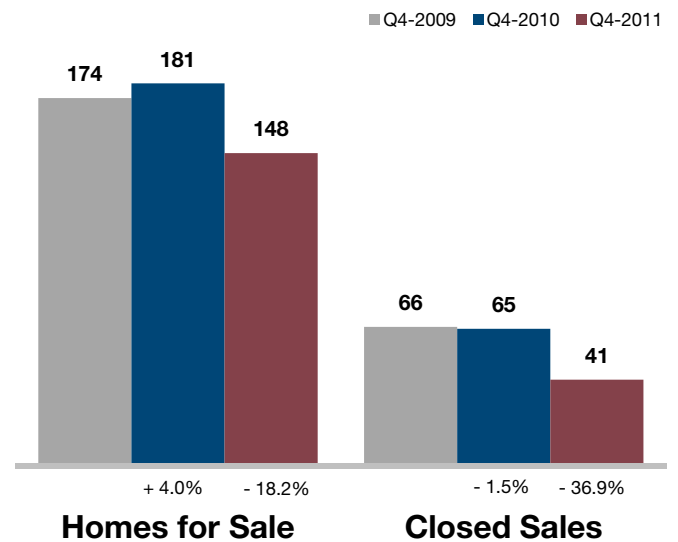
Ray County, MO

Key Metrics

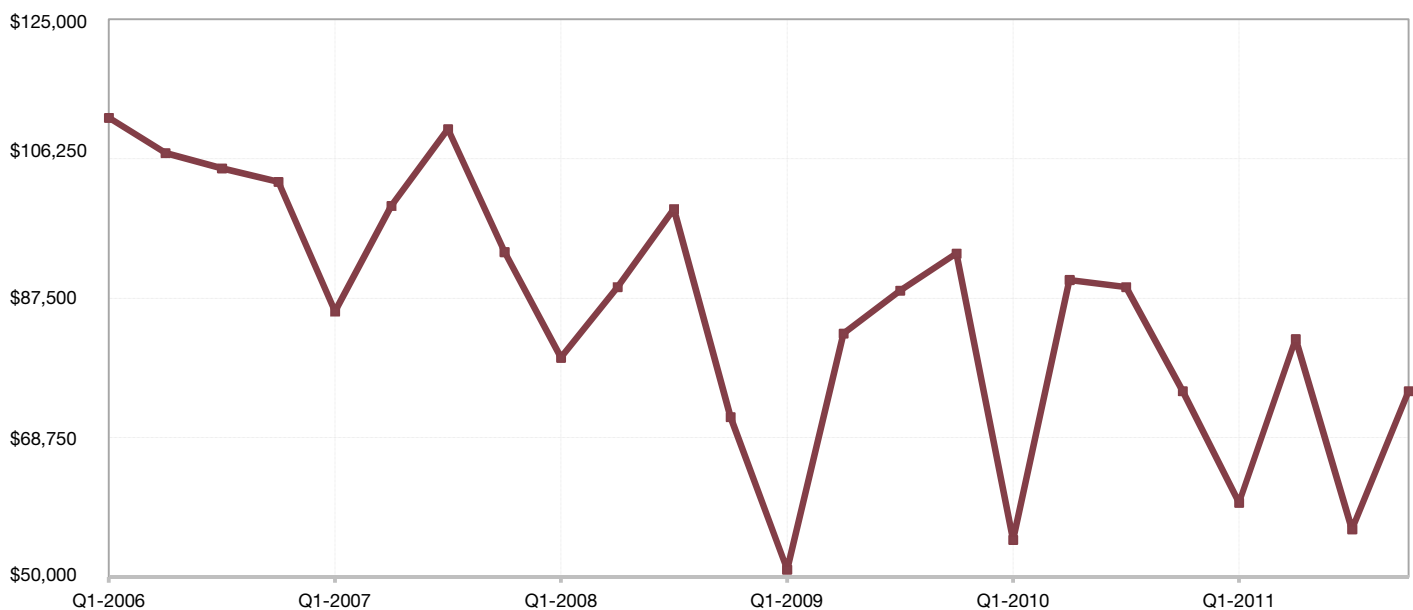
Q4-2011 1-Yr Chg

Median Sales Price	\$75,000	0.0%
Average Sales Price	\$92,915	+ 10.1%
Pct. of Orig. Price Received	85.0%	- 1.7%
Homes for Sale	148	- 18.2%
Closed Sales	41	- 36.9%
Months Supply	8.5	- 1.3%
Days on Market	115	+ 13.8%

Market Activity



Historical Median Sales Price for Ray County, MO



Marketwatch Report

Q4-2011



Ray County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg	
64017	\$0	→	0.0%	\$54,800	→	0.0%	89.7%	→	0.0%	37	→	0.0%	2	→	0.0%
64024	\$47,500	↓	- 48.1%	\$83,401	↓	- 9.5%	81.5%	↓	- 14.0%	150	↑	+ 131.2%	10	↑	+ 11.1%
64035	\$35,000	→	0.0%	\$35,000	→	0.0%	73.7%	→	0.0%	453	→	0.0%	1	→	0.0%
64036	\$6,250	→	0.0%	\$6,250	→	0.0%	100.0%	→	0.0%	6	→	0.0%	2	→	0.0%
64062	\$109,000	↓	- 14.8%	\$124,722	↓	- 5.6%	89.5%	↑	+ 3.1%	82	↓	- 4.7%	9	↓	- 35.7%
64077	\$17,350	↓	- 43.6%	\$17,350	↓	- 69.9%	100.2%	↑	+ 9.8%	20	↓	- 90.9%	2	↓	- 50.0%
64084	\$138,500	↑	+ 121.8%	\$138,500	↑	+ 121.8%	92.5%	↑	+ 11.0%	60	↑	+ 33.7%	2	→	0.0%
64085	\$86,750	↑	+ 28.1%	\$107,850	↑	+ 57.3%	78.0%	↓	- 7.1%	143	↑	+ 34.5%	12	↓	- 65.7%
64624	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64637	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64668	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64671	\$90,000	↑	+ 80.0%	\$90,000	↑	+ 80.0%	72.3%	↑	+ 1.1%	43	↓	- 47.6%	1	→	0.0%

Marketwatch Report

Q4-2011



St. Clair County, MO

Key Metrics

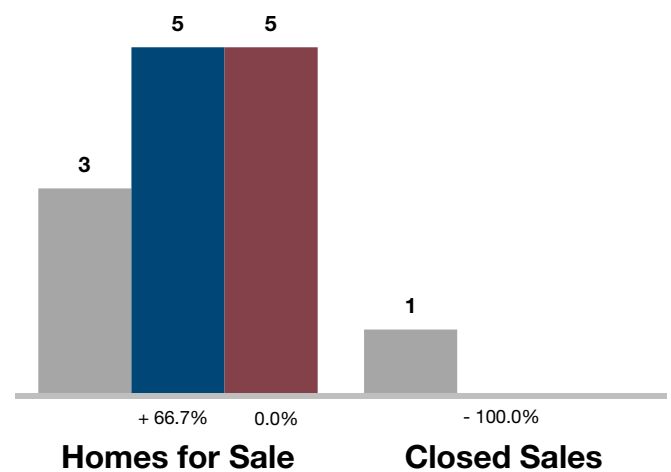
Q4-2011

1-Yr Chg

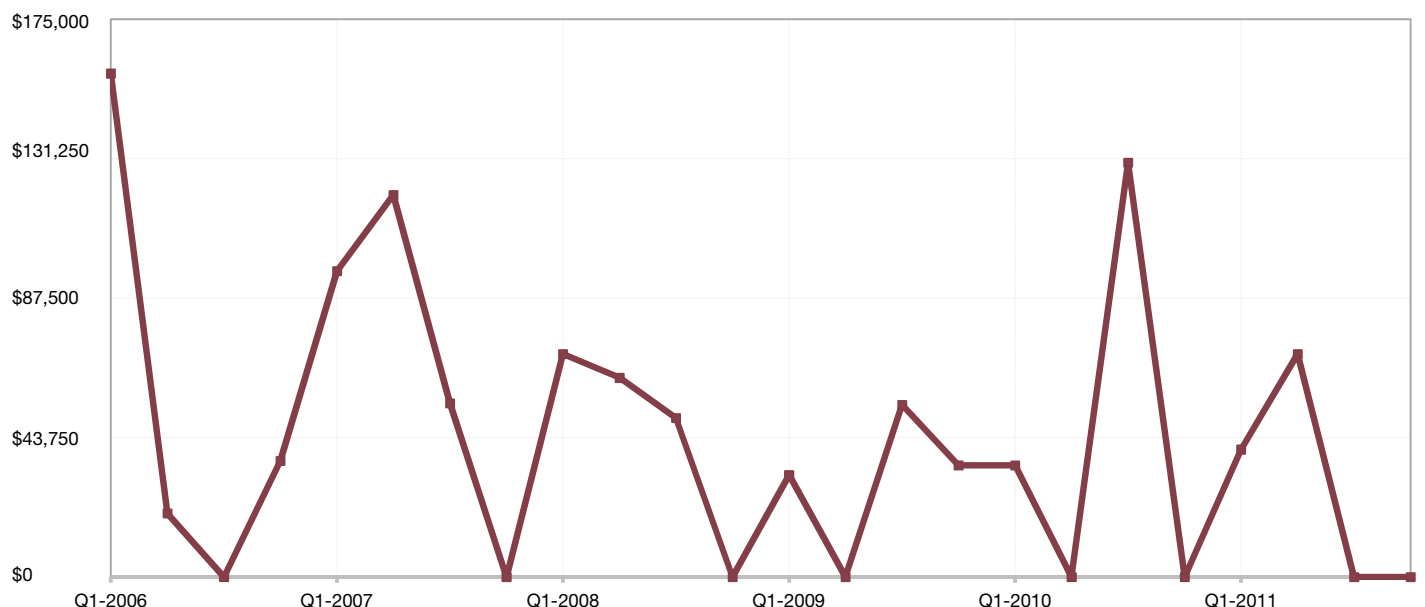
Median Sales Price	\$0	0.0%
Average Sales Price	\$0	0.0%
Pct. of Orig. Price Received	0.0%	0.0%
Homes for Sale	5	0.0%
Closed Sales	0	0.0%
Months Supply	5.0	0.0%
Days on Market	0	0.0%

Market Activity

■ Q4-2009 ■ Q4-2010 ■ Q4-2011



Historical Median Sales Price for St. Clair County, MO



Marketwatch Report

Q4-2011



St. Clair County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg		Q4-2011	1-Yr Chg	
64724	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64738	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64740	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64744	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64763	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64776	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64780	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64781	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64783	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
65735	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
65774	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%