

# Marketwatch Report

## Q4-2012

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## Counties

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# Marketwatch Report

## Q4-2012



## All Counties Overview

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg
Atchison County, KS	\$76,000	↑ + 10.1%	\$76,691	↓ - 3.6%	87.0%	↑ + 4.4%	111	↓ - 13.7%	31	↑ + 55.0%
Bourbon County, KS	\$23,250	↓ - 90.1%	\$32,394	↓ - 86.2%	75.9%	↓ - 14.7%	46	↑ + 30.0%	4	↑ + 300.0%
Coffey County, KS	\$85,000	↑ + 184.3%	\$85,000	↑ + 184.3%	97.1%	→ 0.0%	58	↓ - 29.3%	1	→ 0.0%
Douglas County, KS	\$141,200	↓ - 16.4%	\$164,940	↓ - 8.5%	90.0%	↓ - 0.1%	111	↑ + 26.4%	70	↑ + 70.7%
Franklin County, KS	\$73,400	↓ - 5.9%	\$93,823	↓ - 1.8%	85.8%	↑ + 1.8%	146	↑ + 40.5%	56	↓ - 18.8%
Jefferson County, KS	\$99,900	↑ + 0.9%	\$115,370	↓ - 21.7%	87.2%	↓ - 0.8%	96	↓ - 36.8%	16	↑ + 23.1%
Johnson County, KS	\$210,000	↑ + 10.5%	\$254,917	↑ + 7.2%	93.9%	↑ + 2.8%	83	↓ - 21.5%	2,065	↑ + 31.7%
Leavenworth County, KS	\$150,000	↓ - 4.5%	\$158,887	↑ + 1.1%	89.0%	↓ - 1.3%	117	↓ - 11.4%	181	↑ + 8.4%
Linn County, KS	\$48,000	↓ - 27.7%	\$80,582	↓ - 7.2%	85.9%	↓ - 3.7%	103	↓ - 32.6%	19	↓ - 5.0%
Miami County, KS	\$145,000	↑ + 20.8%	\$184,539	↑ + 36.1%	92.0%	↑ + 4.6%	105	↓ - 19.9%	110	↑ + 44.7%
Osage County, KS	\$61,266	↓ - 23.4%	\$61,266	↓ - 25.4%	91.4%	↑ + 6.2%	50	↓ - 41.4%	2	↓ - 33.3%
Wyandotte County, KS	\$55,000	↑ + 23.6%	\$79,145	↑ + 21.7%	89.2%	↑ + 4.1%	91	↓ - 7.8%	353	↓ - 3.0%
Bates County, MO	\$69,900	↓ - 5.5%	\$85,673	↓ - 17.2%	87.0%	↑ + 3.2%	150	↑ + 9.4%	21	↑ + 50.0%
Buchanan County, MO	\$102,000	↓ - 11.3%	\$132,043	↓ - 2.2%	90.1%	↑ + 1.6%	121	↑ + 5.9%	64	↓ - 7.2%
Caldwell County, MO	\$56,000	↑ + 5.7%	\$100,944	↑ + 15.5%	85.6%	↓ - 1.4%	113	↑ + 5.9%	9	→ 0.0%
Carroll County, MO	\$17,000	↓ - 78.7%	\$19,533	↓ - 75.6%	66.7%	↓ - 17.3%	136	↓ - 55.3%	3	↑ + 200.0%
Cass County, MO	\$129,000	↑ + 1.6%	\$151,835	↑ + 6.6%	91.7%	↑ + 2.3%	101	↓ - 15.6%	307	↑ + 11.6%
Clay County, MO	\$138,500	↑ + 10.1%	\$153,264	↑ + 6.9%	93.3%	↑ + 3.7%	98	↓ - 5.6%	786	↑ + 2.3%
Clinton County, MO	\$100,000	↑ + 6.7%	\$107,204	↑ + 9.9%	91.9%	↑ + 2.6%	104	↓ - 29.5%	53	↑ + 26.2%
Daviess County, MO	\$87,000	↓ - 40.0%	\$136,779	↓ - 13.1%	79.8%	↓ - 7.8%	210	↑ + 58.2%	15	↑ + 36.4%
Dekalb County, MO	\$73,000	↑ + 37.7%	\$93,365	↑ + 21.6%	87.2%	↑ + 2.3%	132	↑ + 69.6%	16	↑ + 33.3%
Henry County, MO	\$61,500	↓ - 21.2%	\$61,994	↓ - 33.2%	81.9%	↓ - 10.6%	113	↑ + 106.8%	8	↑ + 60.0%
Jackson County, MO	\$98,000	↑ + 8.9%	\$131,296	↑ + 13.3%	90.6%	↑ + 3.2%	88	↓ - 9.8%	2,057	↑ + 18.0%
Johnson County, MO	\$117,500	↑ + 20.5%	\$133,748	↑ + 23.9%	87.3%	↓ - 2.7%	107	↓ - 11.3%	42	↓ - 4.5%
Lafayette County, MO	\$88,650	↑ + 45.7%	\$120,777	↑ + 43.9%	90.7%	↑ + 7.9%	106	↓ - 10.7%	56	↑ + 21.7%
Platte County, MO	\$165,700	↓ - 5.5%	\$205,895	↑ + 0.2%	93.3%	↑ + 4.1%	105	↓ - 14.0%	350	↑ + 23.7%
Ray County, MO	\$67,750	↓ - 9.7%	\$84,915	↓ - 8.6%	88.5%	↑ + 4.2%	79	↓ - 31.2%	57	↑ + 39.0%
St. Clair County, MO	\$57,299	--	\$57,299	--	95.5%	--	18	--	1	--

# Marketwatch Report

## Q4-2012



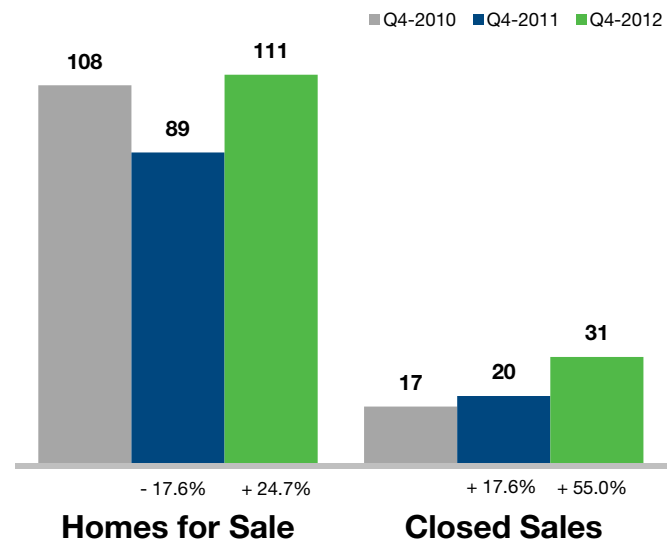
## Atchison County, KS

### Key Metrics

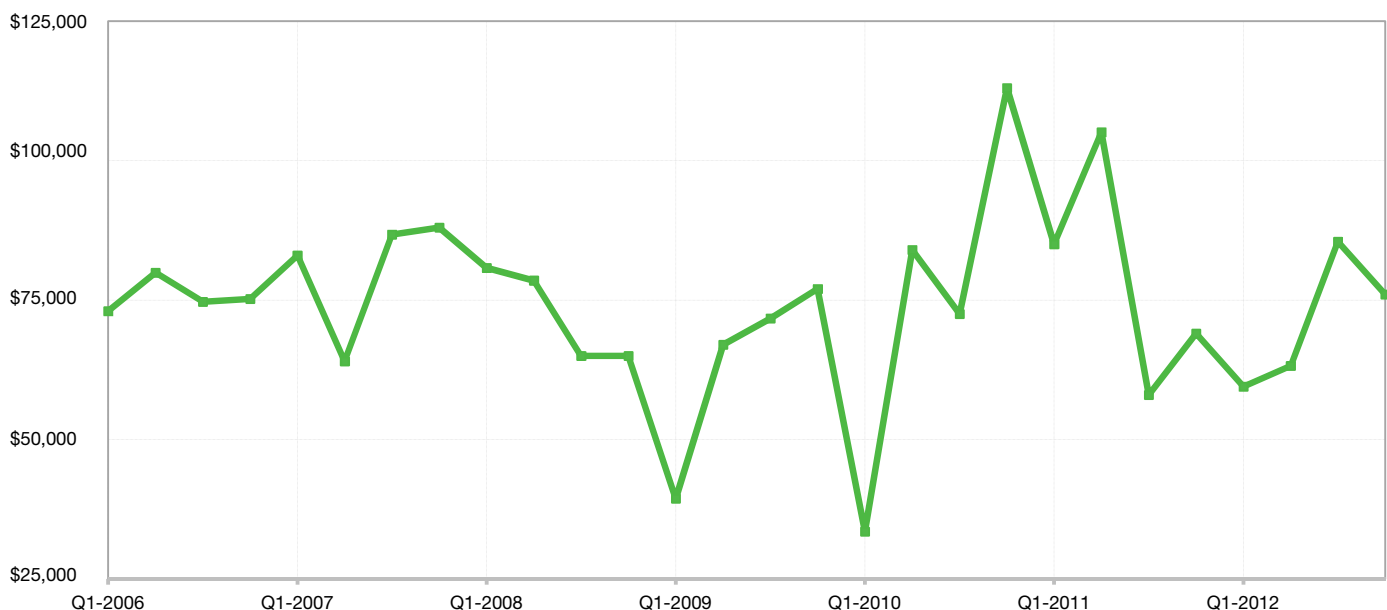
Q4-2012 1-Yr Chg

Median Sales Price	\$76,000	+ 10.1%
Average Sales Price	\$76,691	- 3.6%
Pct. of Orig. Price Received	87.0%	+ 4.4%
Homes for Sale	111	+ 24.7%
Closed Sales	31	+ 55.0%
Months Supply	12.4	+ 10.7%
Days on Market	111	- 13.7%

### Market Activity



### Historical Median Sales Price for Atchison County, KS



# Marketwatch Report

## Q4-2012



## Atchison County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg
66002	\$0	↑ + 10.2%	\$77,179	↓ - 2.9%	86.3%	↑ + 4.6%	106	↓ - 12.2%	28	↑ + 55.6%
66016	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66023	\$69,250	→ 0.0%	\$69,250	→ 0.0%	92.5%	→ 0.0%	168	→ 0.0%	2	→ 0.0%
66041	\$77,900	↑ + 2.5%	\$77,900	↑ + 2.5%	100.0%	↑ + 18.4%	131	↓ - 48.0%	1	→ 0.0%
66058	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66060	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66088	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

# Marketwatch Report

## Q4-2012



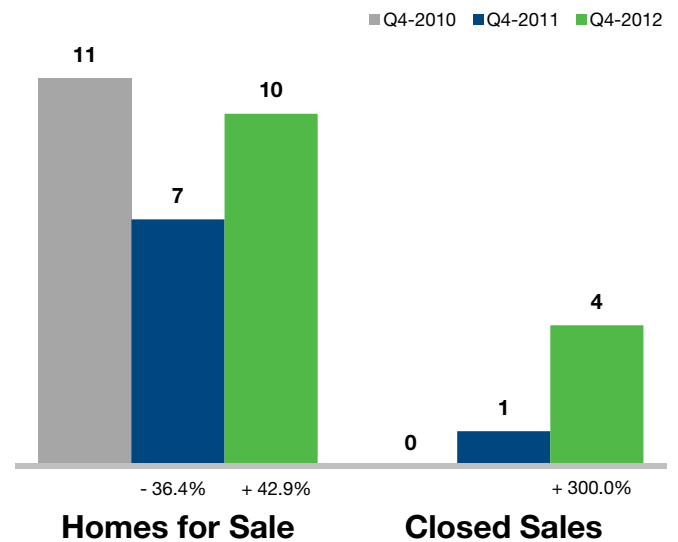
## Bourbon County, KS

### Key Metrics

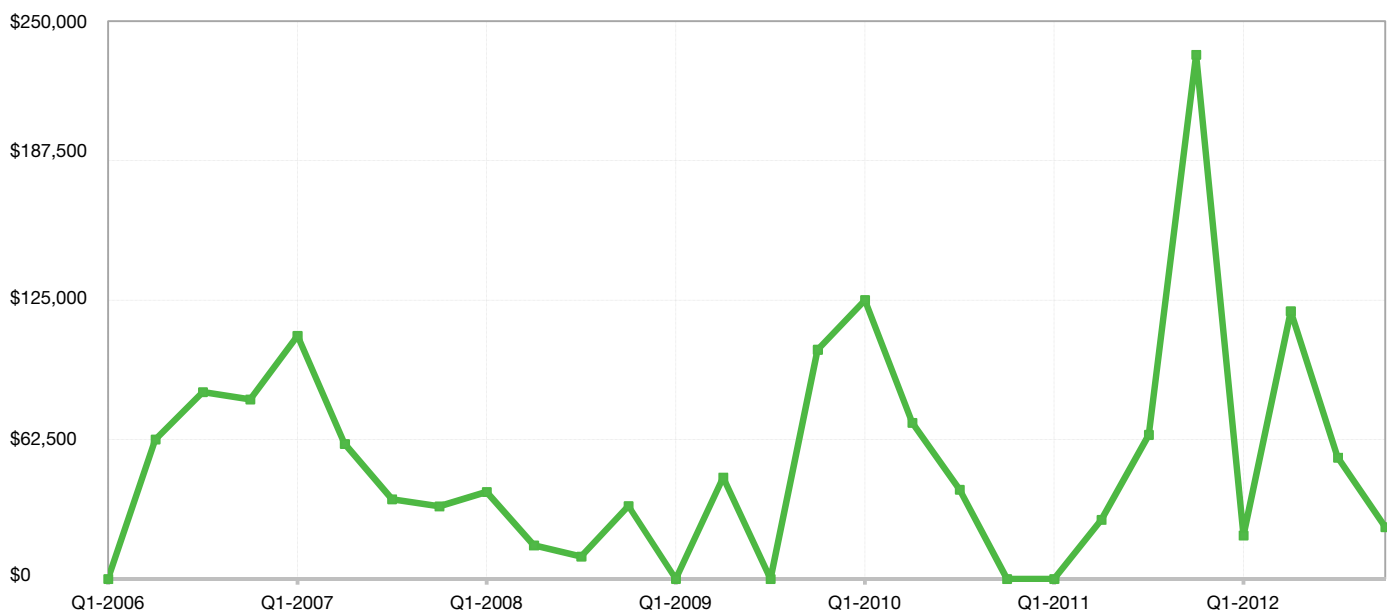
Q4-2012 1-Yr Chg

Median Sales Price	\$23,250	- 90.1%
Average Sales Price	\$32,394	- 86.2%
Pct. of Orig. Price Received	75.9%	- 14.7%
Homes for Sale	10	+ 42.9%
Closed Sales	4	+ 300.0%
Months Supply	8.2	+ 36.4%
Days on Market	46	+ 30.0%

### Market Activity



### Historical Median Sales Price for Bourbon County, KS



# Marketwatch Report

## Q4-2012



## Bourbon County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg	
66010	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66701	\$16,500	↓	- 93.0%	\$17,500	↓	- 92.6%	67.8%	↓	- 23.8%	56	↑	+ 60.0%	3	↑	+ 200.0%
66716	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66738	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66741	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66746	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66754	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66769	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66772	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66779	\$77,077	→	0.0%	\$77,077	→	0.0%	100.1%	→	0.0%	14	→	0.0%	1	→	0.0%
66780	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%

# Marketwatch Report

## Q4-2012



## Coffey County, KS

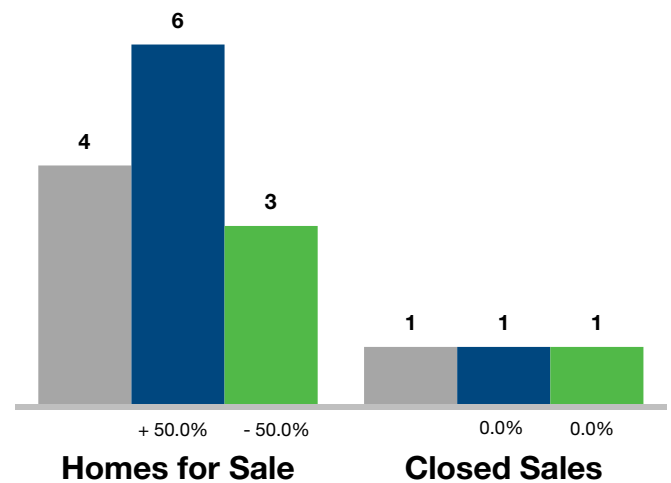
### Key Metrics

Q4-2012 1-Yr Chg

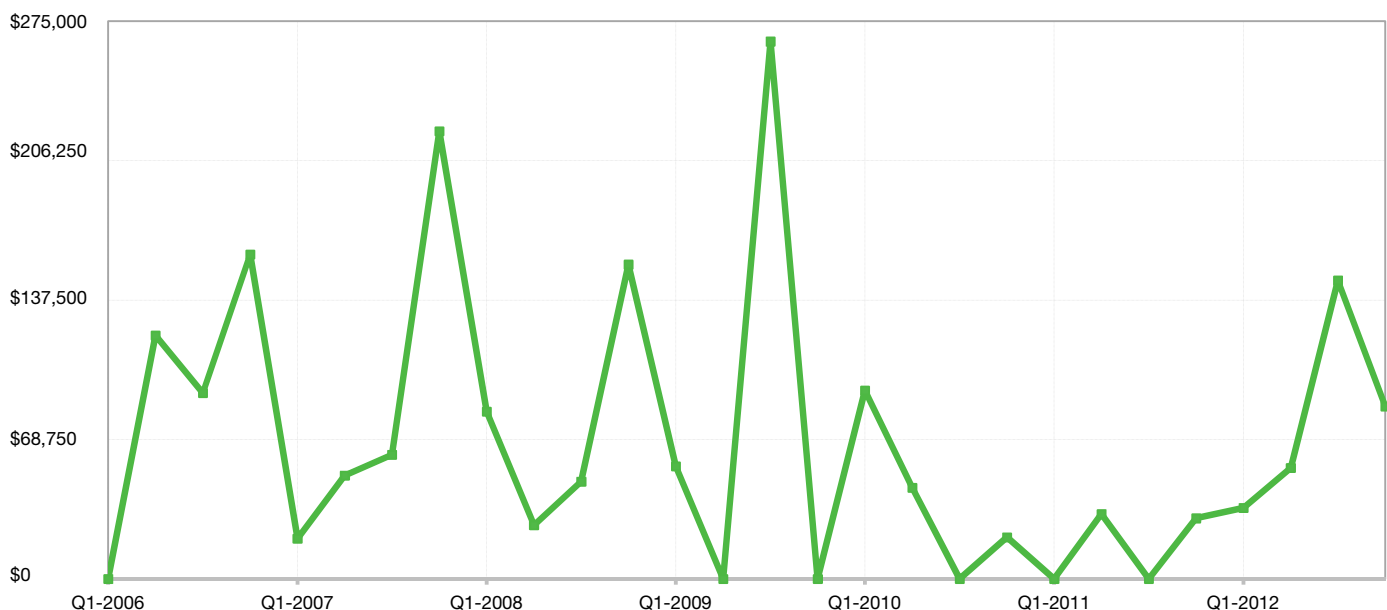
Median Sales Price	\$85,000	+ 184.3%
Average Sales Price	\$85,000	+ 184.3%
Pct. of Orig. Price Received	97.1%	0.0%
Homes for Sale	3	- 50.0%
Closed Sales	1	0.0%
Months Supply	2.3	- 41.7%
Days on Market	58	- 29.3%

### Market Activity

■ Q4-2010 ■ Q4-2011 ■ Q4-2012



### Historical Median Sales Price for Coffey County, KS



# Marketwatch Report

## Q4-2012



## Coffey County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg	
66015	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66093	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66758	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66839	\$0	⬇	- 100.0%	\$0	⬇	- 100.0%	0.0%	➡	0.0%	0	⬇	- 100.0%	0	⬇	- 100.0%
66852	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66854	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66856	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66857	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66864	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66871	\$85,000	➡	0.0%	\$85,000	➡	0.0%	97.1%	➡	0.0%	58	➡	0.0%	1	➡	0.0%



# Marketwatch Report

## Q4-2012



## Douglas County, KS

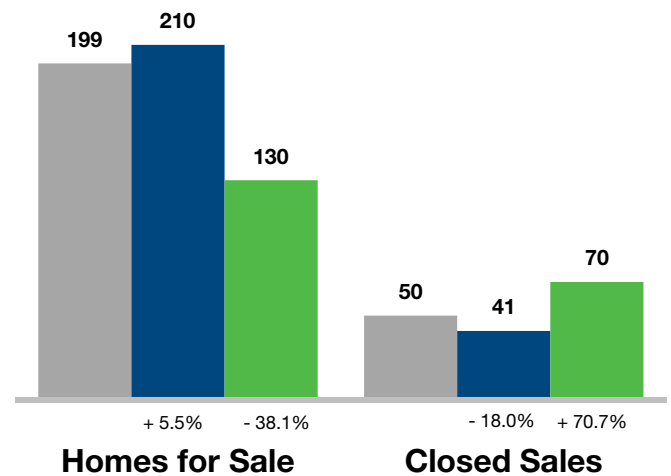
### Key Metrics

Q4-2012 1-Yr Chg

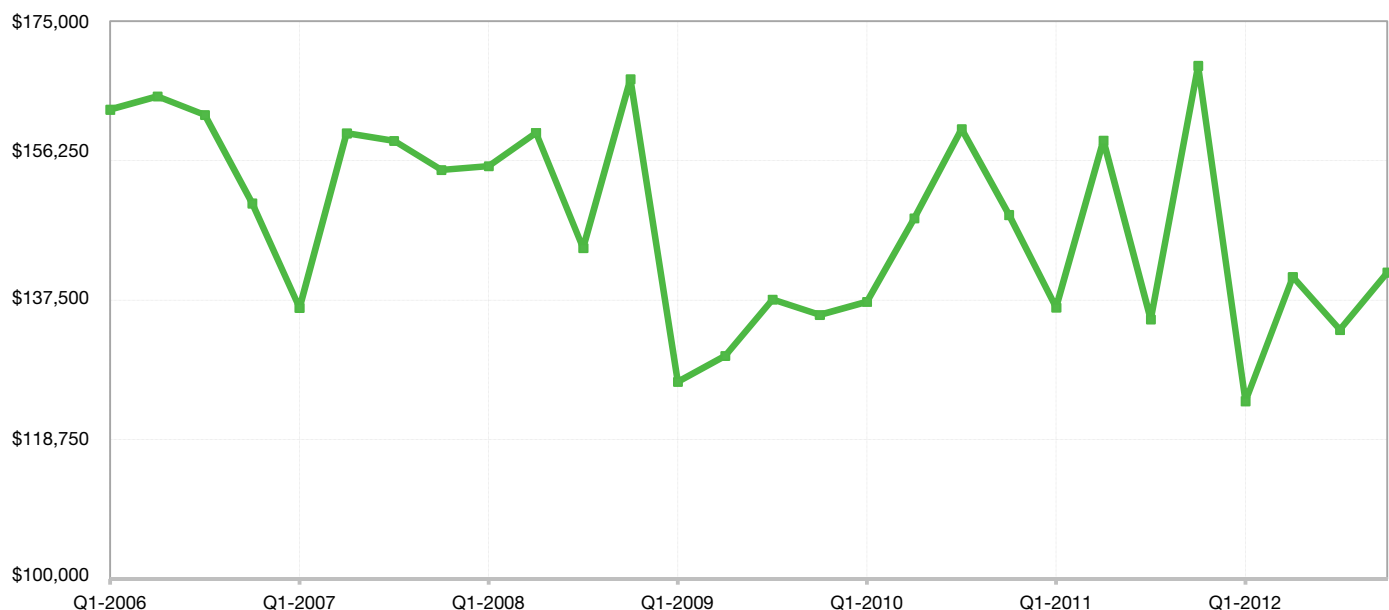
Median Sales Price	\$141,200	- 16.4%
Average Sales Price	\$164,940	- 8.5%
Pct. of Orig. Price Received	90.0%	- 0.1%
Homes for Sale	130	- 38.1%
Closed Sales	70	+ 70.7%
Months Supply	4.7	- 51.5%
Days on Market	111	+ 26.4%

### Market Activity

■ Q4-2010 ■ Q4-2011 ■ Q4-2012



### Historical Median Sales Price for Douglas County, KS



# Marketwatch Report

## Q4-2012



## Douglas County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg
66006	\$0	↓ - 40.3%	\$165,772	↓ - 20.8%	85.4%	↓ - 4.4%	156	↑ + 154.8%	15	↑ + 200.0%
66021	\$269,500	↑ + 73.9%	\$269,500	↑ + 73.9%	93.0%	↑ + 1.9%	488	↑ + 1034.9%	1	→ 0.0%
66025	\$145,000	↑ + 53.4%	\$163,095	↑ + 77.5%	90.6%	↑ + 15.8%	59	↓ - 12.5%	11	↑ + 175.0%
66044	\$135,000	↑ + 9.8%	\$152,383	↑ + 0.2%	92.2%	↓ - 0.3%	92	↑ + 39.9%	15	↑ + 114.3%
66045	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66046	\$92,135	↓ - 41.5%	\$93,028	↓ - 44.4%	89.1%	↓ - 5.6%	72	↑ + 40.8%	6	↑ + 50.0%
66047	\$189,250	↑ + 64.6%	\$204,167	↑ + 70.1%	93.2%	↑ + 0.2%	138	↑ + 88.5%	6	↑ + 20.0%
66049	\$185,835	↓ - 17.4%	\$188,837	↓ - 16.1%	92.5%	↑ + 2.2%	97	↓ - 14.1%	14	↑ + 7.7%
66050	\$212,000	↓ - 11.7%	\$212,000	↓ - 11.7%	92.2%	↑ + 5.7%	175	↓ - 38.8%	1	→ 0.0%
66092	\$71,000	↓ - 72.9%	\$71,000	↓ - 72.9%	64.5%	↓ - 31.0%	89	↓ - 51.1%	1	→ 0.0%
66409	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66524	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

# Marketwatch Report

## Q4-2012



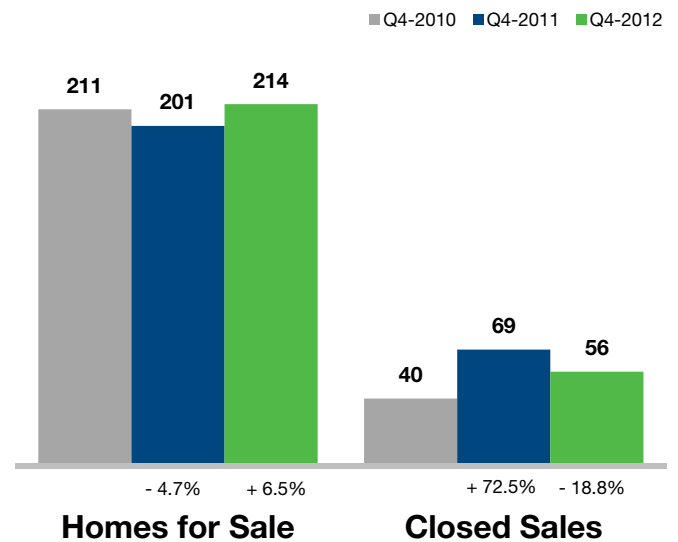
## Franklin County, KS

### Key Metrics

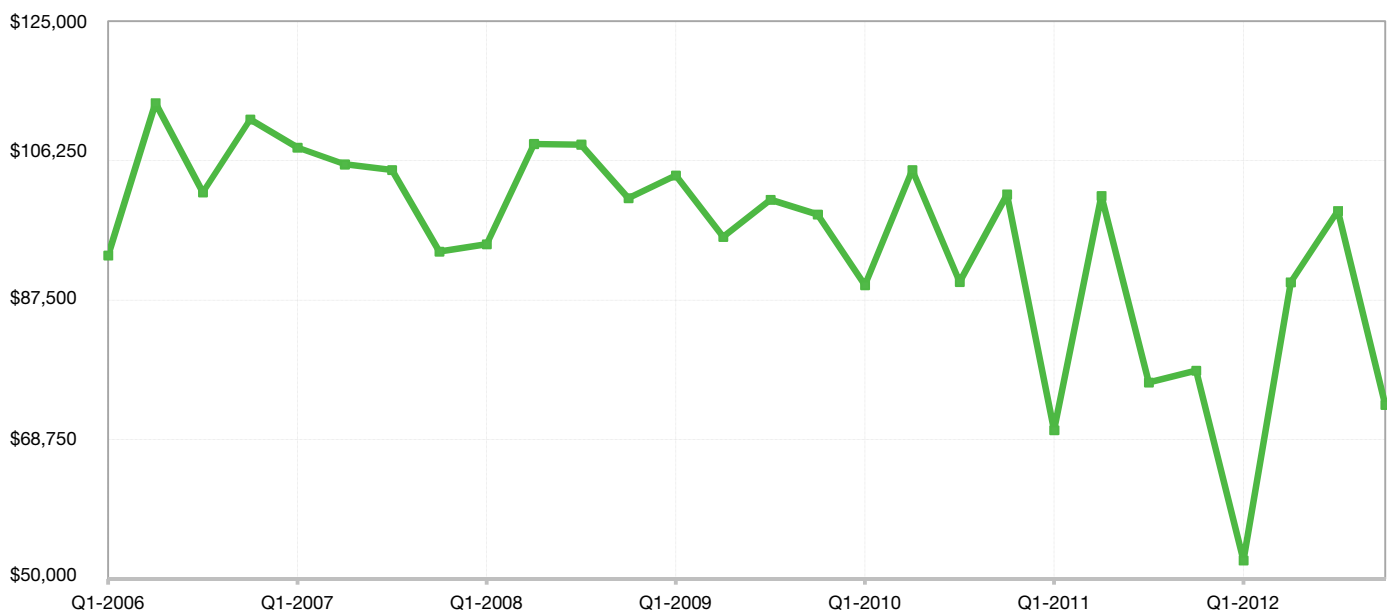
Q4-2012 1-Yr Chg

Median Sales Price	\$73,400	- 5.9%
Average Sales Price	\$93,823	- 1.8%
Pct. of Orig. Price Received	85.8%	+ 1.8%
Homes for Sale	214	+ 6.5%
Closed Sales	56	- 18.8%
Months Supply	10.3	+ 10.7%
Days on Market	146	+ 40.5%

### Market Activity



### Historical Median Sales Price for Franklin County, KS



# Marketwatch Report

## Q4-2012



## Franklin, KS County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg
66006	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
66033	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
66042	\$25,500	→	0.0%	\$25,500	→	0.0%	94.4%	→	0.0%	21	→	0.0%
66064	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
66067	\$67,500	↑	+ 13.0%	\$75,853	↑	+ 4.3%	85.7%	↑	+ 2.4%	168	↑	+ 65.6%
66076	\$99,750	↑	+ 5.0%	\$107,200	↑	+ 13.2%	93.9%	↑	+ 17.2%	87	↓	- 28.8%
66078	\$151,000	↓	- 81.6%	\$151,000	↓	- 81.6%	86.3%	↓	- 7.9%	368	↑	+ 581.5%
66079	\$195,000	→	0.0%	\$195,000	→	0.0%	86.7%	→	0.0%	67	→	0.0%
66080	\$17,500	↓	- 81.0%	\$35,667	↓	- 64.3%	72.8%	↓	- 12.7%	110	↓	- 38.4%
66091	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
66092	\$90,750	↓	- 29.8%	\$129,191	↓	- 1.8%	86.5%	↓	- 5.4%	90	↑	+ 4.0%
66095	\$400,000	↑	+ 189.9%	\$400,000	↑	+ 239.0%	80.2%	↓	- 1.4%	247	↑	+ 241.5%

# Marketwatch Report

## Q4-2012



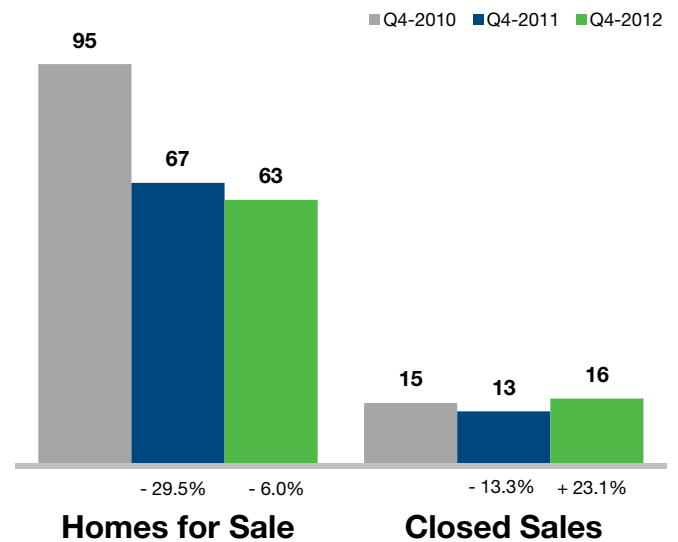
## Jefferson County, KS

### Key Metrics

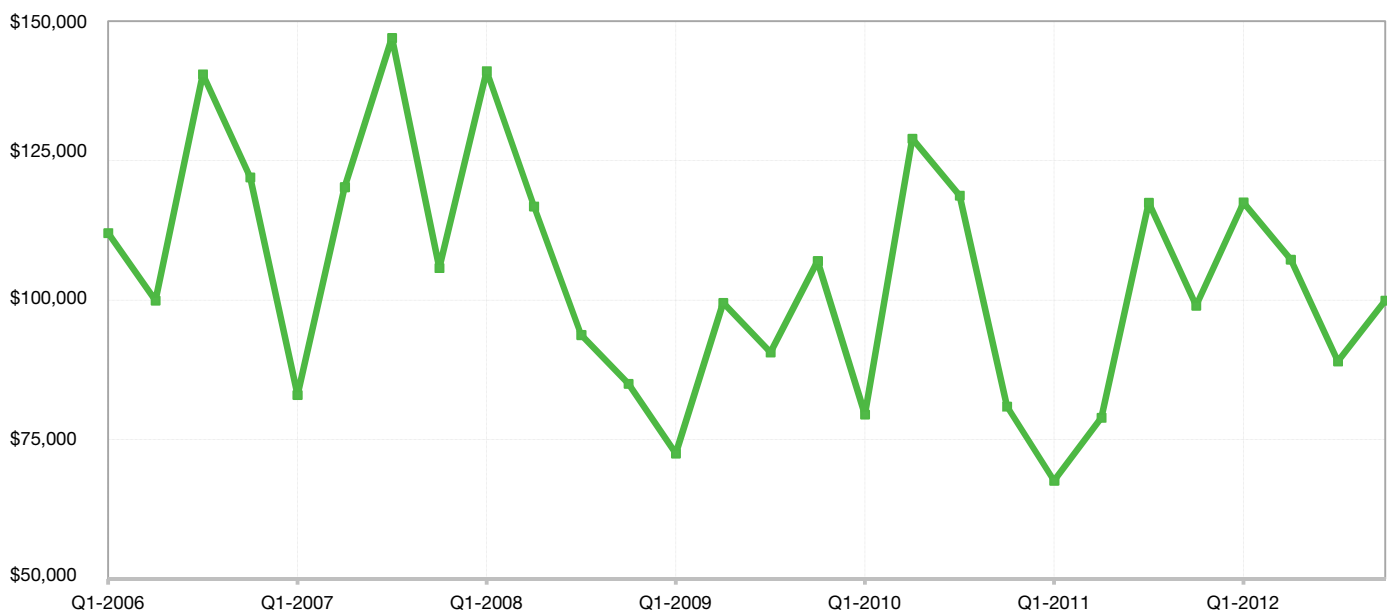
Q4-2012 1-Yr Chg

Median Sales Price	\$99,900	+ 0.9%
Average Sales Price	\$115,370	- 21.7%
Pct. of Orig. Price Received	87.2%	- 0.8%
Homes for Sale	63	- 6.0%
Closed Sales	16	+ 23.1%
Months Supply	9.1	+ 5.4%
Days on Market	96	- 36.8%

### Market Activity



### Historical Median Sales Price for Jefferson County, KS



# Marketwatch Report

## Q4-2012



## Jefferson County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg	
66044	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66054	\$109,000	↑	+ 10.1%	\$103,833	↑	+ 34.1%	86.8%	↓	- 6.9%	28	↓	- 68.8%	3	→	0.0%
66060	\$92,500	→	0.0%	\$92,500	→	0.0%	93.0%	→	0.0%	98	→	0.0%	1	→	0.0%
66066	\$97,325	↑	+ 47.5%	\$141,100	↑	+ 113.8%	83.0%	↑	+ 8.8%	131	↓	- 21.4%	6	↑	+ 500.0%
66070	\$41,950	↓	- 4.7%	\$41,950	↓	- 4.7%	88.3%	↑	+ 46.4%	32	↓	- 75.4%	1	→	0.0%
66073	\$132,500	↓	- 67.2%	\$132,500	↓	- 67.2%	88.9%	↑	+ 1.5%	148	↓	- 1.3%	2	→	0.0%
66088	\$17,500	↓	- 91.5%	\$17,500	↓	- 91.5%	100.6%	↑	+ 16.0%	21	↓	- 95.4%	1	↓	- 50.0%
66097	\$0	↓	- 100.0%	\$0	↓	- 100.0%	0.0%	↓	- 100.0%	0	↓	- 100.0%	0	↓	- 100.0%
66419	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66429	\$0	↓	- 100.0%	\$0	↓	- 100.0%	0.0%	↓	- 100.0%	0	↓	- 100.0%	0	↓	- 100.0%
66512	\$144,000	→	0.0%	\$144,000	→	0.0%	89.0%	→	0.0%	110	→	0.0%	2	→	0.0%
66617	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%

# Marketwatch Report

## Q4-2012



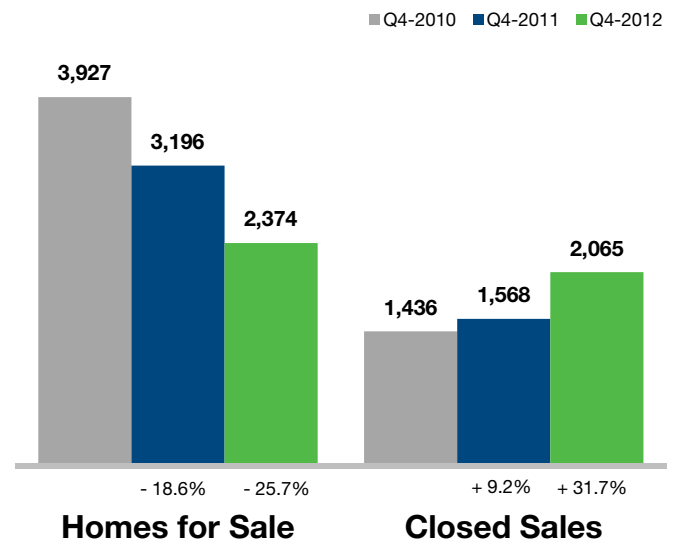
## Johnson County, KS

### Key Metrics

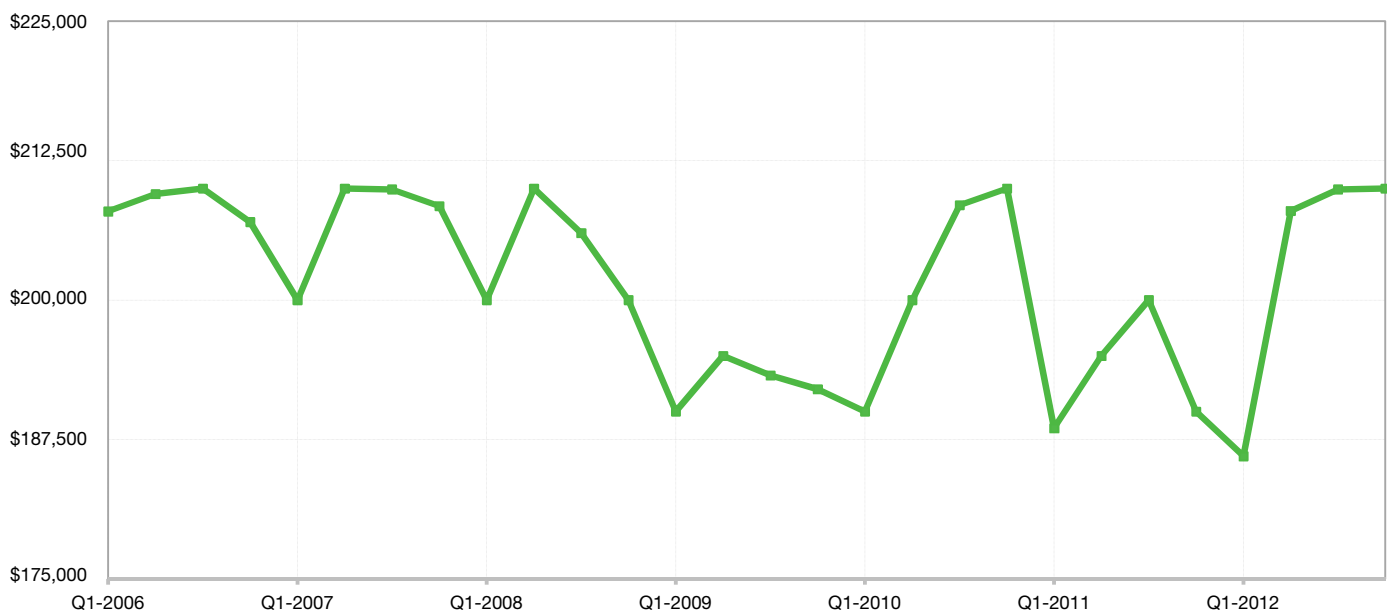
Q4-2012 1-Yr Chg

Median Sales Price	\$210,000	+ 10.5%
Average Sales Price	\$254,917	+ 7.2%
Pct. of Orig. Price Received	93.9%	+ 2.8%
Homes for Sale	2,374	- 25.7%
Closed Sales	2,065	+ 31.7%
Months Supply	3.2	- 40.0%
Days on Market	83	- 21.5%

### Market Activity



### Historical Median Sales Price for Johnson County, KS



# Marketwatch Report

## Q4-2012



## Johnson, KS County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg
66013	\$0	↓ - 66.6%	\$242,524	↓ - 68.7%	93.5%	↑ + 20.7%	60	↓ - 29.4%	5	↑ + 400.0%
66018	\$147,000	↓ - 5.8%	\$141,141	↓ - 33.0%	91.3%	↓ - 1.5%	89	↓ - 22.1%	17	↑ + 30.8%
66019	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66021	\$79,750	↑ + 12.6%	\$112,125	↑ + 61.7%	85.7%	↓ - 1.5%	109	↑ + 40.8%	4	↓ - 42.9%
66025	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66030	\$152,000	↑ + 3.4%	\$149,117	↑ + 6.9%	93.5%	↑ + 3.4%	92	↓ - 17.1%	65	↑ + 4.8%
66031	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66051	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66061	\$217,500	↑ + 7.9%	\$240,584	↑ + 5.4%	95.4%	↑ + 1.9%	86	↓ - 31.4%	246	↑ + 23.6%
66062	\$194,000	↑ + 3.1%	\$248,694	↑ + 12.4%	95.0%	↑ + 2.3%	83	↓ - 21.0%	279	↑ + 28.0%
66063	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66083	\$199,750	↑ + 5.1%	\$245,956	↑ + 13.2%	93.2%	↑ + 0.5%	113	↓ - 28.4%	16	↓ - 36.0%
66085	\$380,000	↑ + 65.6%	\$363,746	↑ + 20.0%	96.6%	↑ + 8.6%	70	↓ - 53.2%	36	↓ - 10.0%
66201	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66202	\$143,700	↑ + 28.0%	\$164,890	↑ + 36.3%	91.9%	↑ + 5.0%	77	↓ - 4.6%	53	↑ + 65.6%
66203	\$138,000	↑ + 38.0%	\$135,721	↑ + 34.6%	94.4%	↑ + 7.1%	90	↓ - 6.2%	61	↑ + 96.8%
66204	\$119,875	↑ + 0.9%	\$124,010	↓ - 1.2%	93.3%	↑ + 6.4%	75	↓ - 20.6%	50	↓ - 16.7%
66205	\$157,975	↑ + 5.0%	\$230,660	↑ + 27.7%	91.2%	↑ + 4.4%	84	↓ - 23.9%	66	↑ + 17.9%
66206	\$277,000	↓ - 19.5%	\$319,877	↓ - 3.7%	92.9%	↑ + 4.0%	52	↓ - 40.8%	43	↑ + 34.4%
66207	\$218,750	↑ + 9.4%	\$266,283	↑ + 14.1%	92.9%	↑ + 0.7%	90	↑ + 23.3%	60	↑ + 27.7%
66208	\$198,800	↑ + 6.3%	\$308,920	↑ + 4.9%	91.5%	↑ + 1.9%	70	↓ - 23.0%	129	↑ + 33.0%
66209	\$305,000	↓ - 6.6%	\$325,292	↓ - 9.5%	94.0%	↑ + 2.8%	65	↓ - 24.4%	85	↑ + 63.5%
66210	\$195,000	↑ + 2.1%	\$178,554	↓ - 2.1%	92.9%	↓ - 1.2%	63	↑ + 4.9%	68	↑ + 100.0%
66211	\$325,000	↑ + 10.2%	\$444,148	→ - 0.1%	92.4%	↑ + 6.2%	82	↓ - 50.8%	25	↑ + 38.9%
66212	\$158,000	↑ + 7.3%	\$166,618	↑ + 6.8%	92.2%	↑ + 4.1%	72	↓ - 42.7%	90	↑ + 32.4%
66213	\$268,500	↑ + 4.7%	\$279,196	↑ + 6.8%	94.5%	↑ + 2.2%	58	↓ - 41.7%	100	↑ + 92.3%
66214	\$153,750	↑ + 6.6%	\$149,176	↑ + 0.6%	93.3%	↑ + 2.0%	103	↓ - 19.2%	38	↑ + 35.7%
66215	\$146,500	↓ - 16.8%	\$153,383	↓ - 7.2%	91.9%	↑ + 1.4%	69	↓ - 23.9%	62	↑ + 14.8%
66216	\$173,500	↓ - 3.1%	\$202,038	↑ + 3.2%	92.1%	↑ + 3.5%	123	↑ + 10.6%	67	↑ + 36.7%
66217	\$285,200	↓ - 3.7%	\$405,422	↑ + 11.0%	88.0%	↑ + 1.1%	148	↑ + 42.6%	18	↑ + 80.0%
66218	\$224,000	↑ + 4.9%	\$254,751	↑ + 12.0%	95.6%	↑ + 3.0%	86	↓ - 16.0%	23	↑ + 15.0%
66219	\$285,000	↑ + 31.9%	\$282,871	↑ + 25.6%	94.4%	↑ + 2.9%	89	↑ + 2.2%	23	↑ + 21.1%
66220	\$330,000	↓ - 4.3%	\$376,211	↑ + 5.4%	94.5%	↑ + 1.7%	87	↑ + 7.9%	37	↑ + 48.0%
66221	\$441,750	↑ + 5.2%	\$451,013	↑ + 1.6%	96.3%	↑ + 2.1%	88	↓ - 23.2%	74	↑ + 17.5%
66222	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66223	\$252,500	↑ + 10.7%	\$285,919	↑ + 4.1%	94.2%	↑ + 2.2%	111	↑ + 24.9%	69	↑ + 4.5%
66224	\$409,000	↑ + 16.0%	\$448,536	↑ + 8.1%	93.1%	↓ - 1.0%	110	↑ + 26.6%	56	↑ + 80.6%
66225	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66226	\$235,000	↑ + 10.3%	\$253,861	↑ + 7.6%	98.0%	↑ + 4.4%	60	↓ - 43.5%	57	↑ + 54.1%
66227	\$202,000	↓ - 9.7%	\$235,138	↑ + 5.1%	95.6%	↑ + 4.3%	95	↓ - 12.9%	42	↑ + 110.0%
66250	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66251	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66276	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%



# Marketwatch Report

## Q4-2012



## Johnson, KS County ZIP Codes Cont.

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q4-2012		1-Yr Chg	Q4-2012		1-Yr Chg	Q4-2012		1-Yr Chg	Q4-2012		1-Yr Chg	Q4-2012		1-Yr Chg
66282	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66283	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66285	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
66286	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%

# Marketwatch Report

## Q4-2012



## Leavenworth County, KS

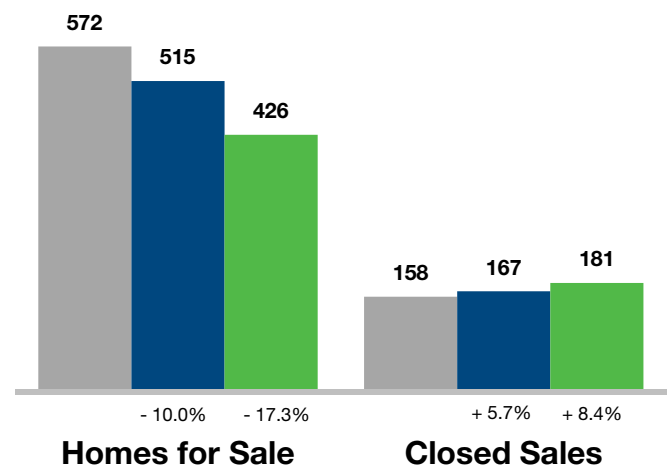
### Key Metrics

Q4-2012 1-Yr Chg

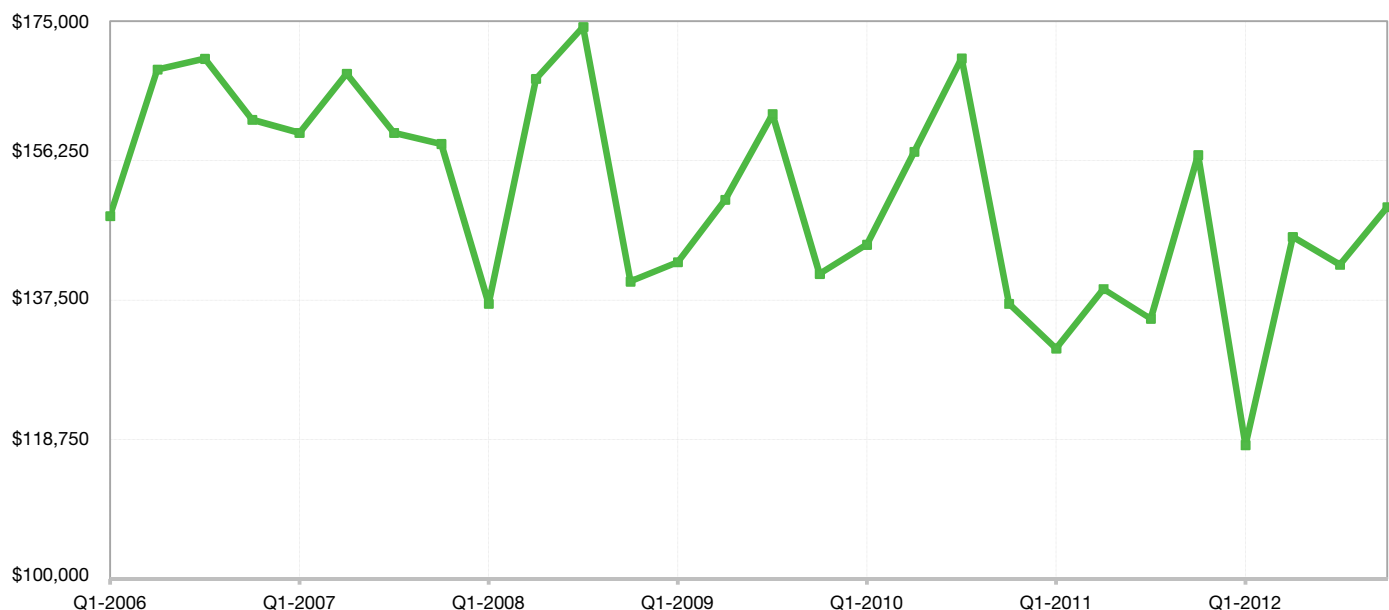
Median Sales Price	\$150,000	- 4.5%
Average Sales Price	\$158,887	+ 1.1%
Pct. of Orig. Price Received	89.0%	- 1.3%
Homes for Sale	426	- 17.3%
Closed Sales	181	+ 8.4%
Months Supply	6.4	- 27.0%
Days on Market	117	- 11.4%

### Market Activity

■ Q4-2010 ■ Q4-2011 ■ Q4-2012



### Historical Median Sales Price for Leavenworth County, KS



# Marketwatch Report

## Q4-2012



## Leavenworth County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg	
66002	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66007	\$159,000	↓	- 11.7%	\$178,925	↑	+ 5.1%	92.7%	↑	+ 3.8%	107	↓	- 37.1%	22	↑	+ 83.3%
66012	\$200,000	↓	- 4.8%	\$224,341	↑	+ 3.4%	90.6%	↓	- 7.5%	128	↑	+ 12.7%	11	↓	- 21.4%
66020	\$167,250	↑	+ 155.5%	\$167,250	↑	+ 155.5%	91.8%	↑	+ 13.1%	166	↓	- 47.4%	2	→	0.0%
66027	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66043	\$225,000	↑	+ 25.0%	\$201,908	→	- 0.1%	92.6%	↓	- 1.9%	136	↑	+ 7.9%	19	↓	- 20.8%
66044	\$211,000	↓	- 33.0%	\$211,000	↓	- 33.0%	91.7%	↑	+ 10.6%	22	↓	- 78.2%	1	→	0.0%
66048	\$101,850	↓	- 7.8%	\$129,242	↓	- 1.2%	85.6%	↓	- 2.9%	116	↓	- 6.6%	90	↑	+ 15.4%
66052	\$159,900	↓	- 22.0%	\$190,378	↑	+ 27.2%	89.2%	↑	+ 2.9%	113	↓	- 47.6%	9	↑	+ 200.0%
66054	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66086	\$152,500	↑	+ 10.9%	\$171,391	↑	+ 10.9%	93.0%	↑	+ 3.0%	111	↓	- 9.5%	27	↓	- 3.6%

# Marketwatch Report

## Q4-2012



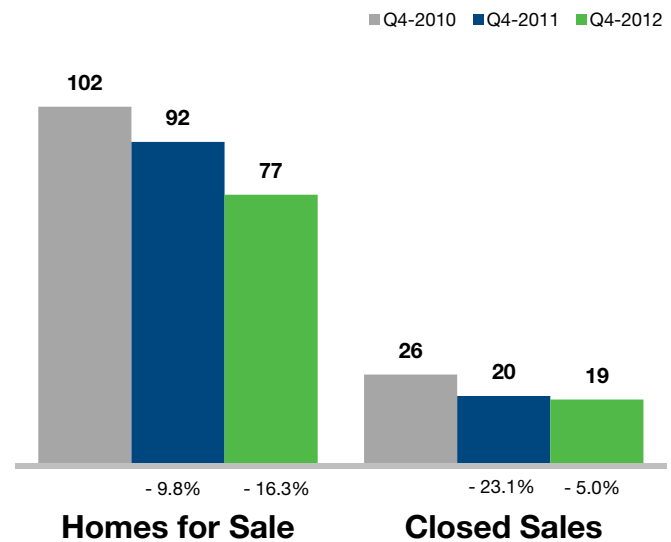
## Linn County, KS

### Key Metrics

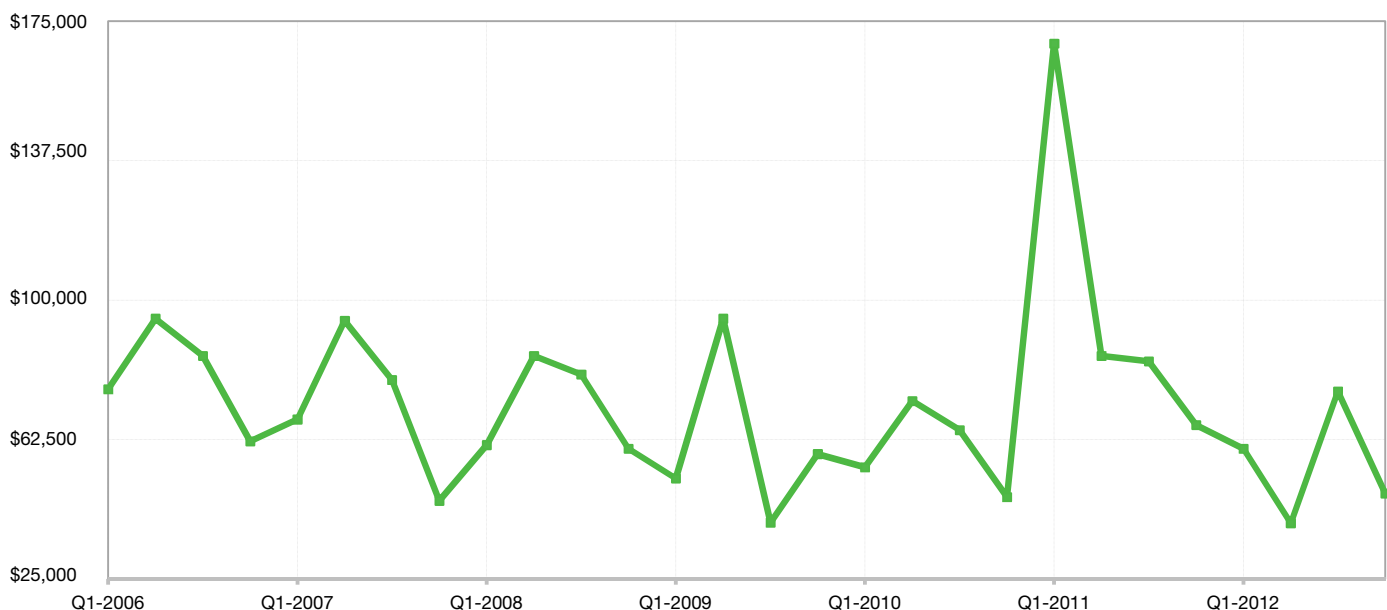
Q4-2012 1-Yr Chg

Median Sales Price	\$48,000	- 27.7%
Average Sales Price	\$80,582	- 7.2%
Pct. of Orig. Price Received	85.9%	- 3.7%
Homes for Sale	77	- 16.3%
Closed Sales	19	- 5.0%
Months Supply	10.9	- 17.3%
Days on Market	103	- 32.6%

### Market Activity



### Historical Median Sales Price for Linn County, KS



# Marketwatch Report

## Q4-2012



## Linn, KS County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg
66010	\$0	→	0.0%	\$37,000	→	0.0%	82.2%	→	0.0%	89	→	0.0%
66014	\$138,000	→	0.0%	\$138,000	→	0.0%	89.6%	→	0.0%	233	→	0.0%
66040	\$60,000	↑	+ 13.6%	\$83,118	↓	- 13.6%	87.7%	↑	+ 4.5%	92	↓	- 46.6%
66056	\$48,000	↓	- 64.4%	\$76,250	↓	- 43.5%	84.0%	↑	+ 2.7%	59	↑	+ 147.2%
66072	\$35,000	↓	- 70.1%	\$35,000	↓	- 70.1%	87.6%	↑	+ 4.8%	22	↓	- 95.3%
66075	\$133,000	↑	+ 171.4%	\$133,000	↑	+ 167.8%	93.7%	↓	- 4.4%	110	↓	- 8.8%
66738	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
66767	\$45,000	↓	- 13.9%	\$45,000	↓	- 13.9%	64.4%	↓	- 38.1%	302	↑	+ 516.3%

# Marketwatch Report

## Q4-2012



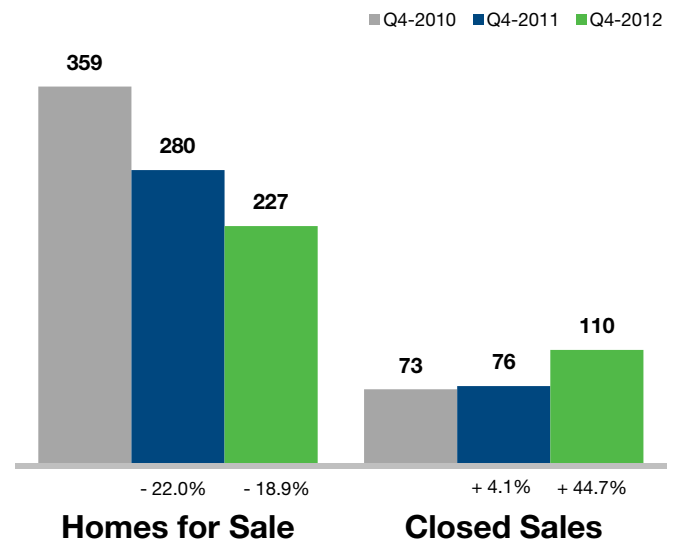
## Miami County, KS

### Key Metrics

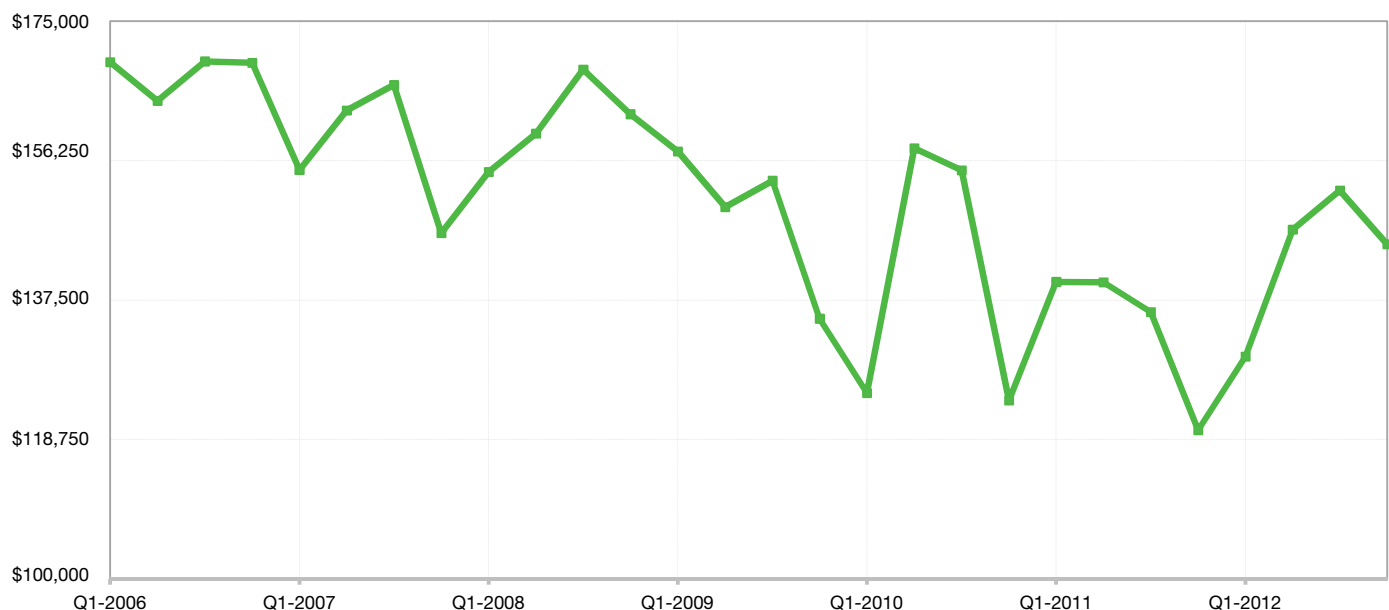
Q4-2012 1-Yr Chg

Median Sales Price	\$145,000	+ 20.8%
Average Sales Price	\$184,539	+ 36.1%
Pct. of Orig. Price Received	92.0%	+ 4.6%
Homes for Sale	227	- 18.9%
Closed Sales	110	+ 44.7%
Months Supply	6.4	- 36.1%
Days on Market	105	- 19.9%

### Market Activity



### Historical Median Sales Price for Miami County, KS



# Marketwatch Report

## Q4-2012



## Miami County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg
66013	\$0	↓ - 20.8%	\$459,167	↑ + 27.5%	88.6%	↓ - 1.5%	75	↓ - 64.3%	3	↑ + 200.0%
66021	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66026	\$96,000	→ 0.0%	\$100,667	→ 0.0%	94.9%	→ 0.0%	49	→ 0.0%	3	→ 0.0%
66036	\$190,000	→ 0.0%	\$190,000	→ 0.0%	86.4%	→ 0.0%	119	→ 0.0%	1	→ 0.0%
66053	\$211,300	↑ + 61.3%	\$248,690	↑ + 68.8%	90.8%	↓ - 0.5%	136	↓ - 8.8%	31	↑ + 34.8%
66064	\$40,450	↓ - 50.7%	\$66,108	↓ - 16.4%	89.0%	↑ + 19.4%	82	↓ - 58.9%	13	↑ + 8.3%
66071	\$116,500	↓ - 2.9%	\$125,013	↓ - 1.2%	93.2%	↑ + 4.3%	100	↓ - 0.6%	36	↑ + 24.1%
66072	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66079	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66083	\$175,500	↑ + 17.0%	\$223,855	↑ + 15.3%	95.1%	↑ + 4.8%	100	↑ + 24.5%	20	↑ + 150.0%
66092	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%

# Marketwatch Report

## Q4-2012



## Osage County, KS

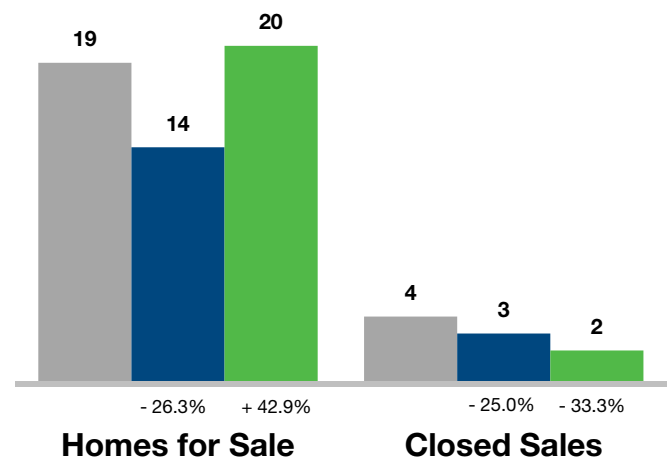
### Key Metrics

Q4-2012 1-Yr Chg

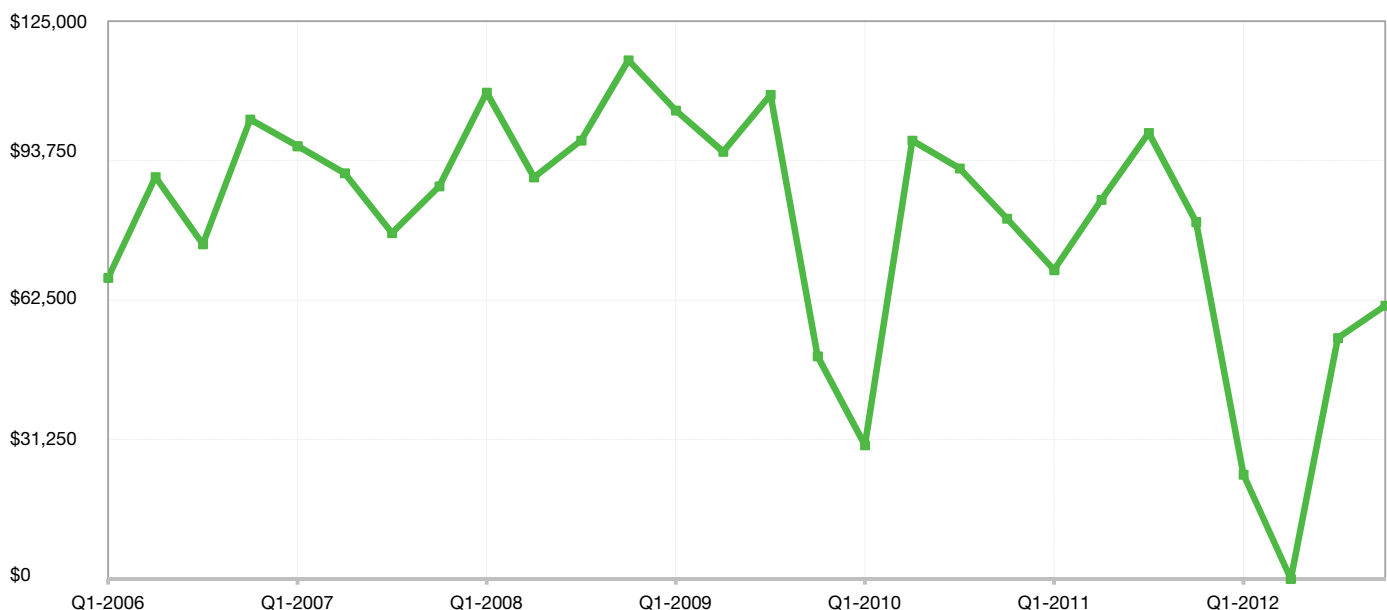
Median Sales Price	\$61,266	- 23.4%
Average Sales Price	\$61,266	- 25.4%
Pct. of Orig. Price Received	91.4%	+ 6.2%
Homes for Sale	20	+ 42.9%
Closed Sales	2	- 33.3%
Months Supply	15.4	+ 101.5%
Days on Market	50	- 41.4%

### Market Activity

■ Q4-2010 ■ Q4-2011 ■ Q4-2012



### Historical Median Sales Price for Osage County, KS





# Marketwatch Report

## Q4-2012



## Osage County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg	
66409	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66413	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66414	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66451	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66510	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66523	\$45,032	→	0.0%	\$45,032	→	0.0%	88.3%	→	0.0%	34	→	0.0%	1	→	0.0%
66524	\$0	↓	- 100.0%	\$0	↓	- 100.0%	0.0%	↓	- 100.0%	0	↓	- 100.0%	0	↓	- 100.0%
66528	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66537	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66543	\$77,500	↑	+ 25.0%	\$77,500	↑	+ 25.0%	94.5%	↑	+ 15.7%	66	↓	- 3.6%	1	↓	- 50.0%
66546	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66856	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66868	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
66871	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%

# Marketwatch Report

## Q4-2012



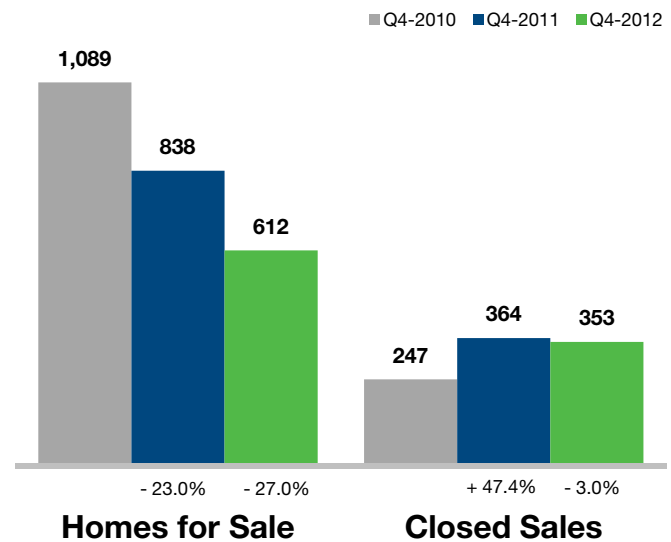
## Wyandotte County, KS

### Key Metrics

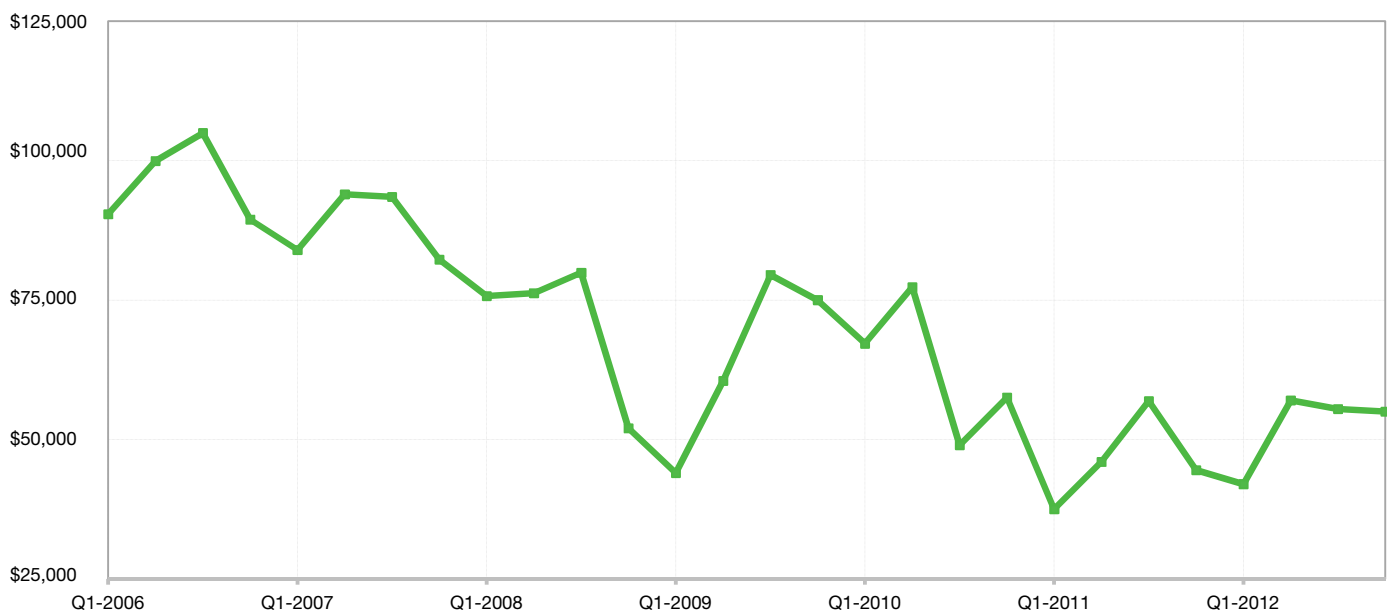
Q4-2012 1-Yr Chg

Median Sales Price	\$55,000	+ 23.6%
Average Sales Price	\$79,145	+ 21.7%
Pct. of Orig. Price Received	89.2%	+ 4.1%
Homes for Sale	612	- 27.0%
Closed Sales	353	- 3.0%
Months Supply	4.9	- 27.8%
Days on Market	91	- 7.8%

### Market Activity



### Historical Median Sales Price for Wyandotte County, KS



# Marketwatch Report

## Q4-2012



## Wyandotte County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg
66012	\$0	↓ - 38.2%	\$91,701	↓ - 22.3%	83.9%	↓ - 6.0%	129	↑ + 90.9%	24	↑ + 50.0%
66101	\$39,500	↑ + 143.1%	\$42,113	↑ + 36.4%	82.5%	↓ - 5.7%	176	↑ + 68.0%	8	↓ - 11.1%
66102	\$23,500	↑ + 23.7%	\$31,617	↑ + 29.9%	80.8%	↓ - 0.7%	74	↓ - 19.4%	47	↓ - 14.5%
66103	\$67,500	↑ + 92.9%	\$76,459	↑ + 25.1%	90.8%	↑ + 6.3%	92	↓ - 41.2%	27	↑ + 68.8%
66104	\$18,000	↓ - 27.3%	\$26,671	↓ - 14.2%	85.9%	↑ + 6.1%	73	↓ - 21.8%	60	↓ - 16.7%
66105	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66106	\$55,000	↑ + 59.4%	\$65,442	↑ + 31.5%	92.9%	↑ + 5.5%	87	↑ + 12.5%	64	↑ + 3.2%
66109	\$108,000	↓ - 1.8%	\$146,052	↑ + 15.9%	93.7%	↑ + 3.8%	92	↓ - 7.2%	80	↑ + 6.7%
66110	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66111	\$102,000	↑ + 28.7%	\$118,177	↑ + 33.7%	91.4%	↑ + 2.2%	120	↑ + 27.2%	15	↓ - 16.7%
66112	\$61,475	↑ + 28.7%	\$75,613	↑ + 15.5%	92.0%	↑ + 11.7%	89	↓ - 33.3%	26	↓ - 25.7%
66113	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66115	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66117	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66118	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66119	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
66160	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

# Marketwatch Report

## Q4-2012



## Bates County, MO

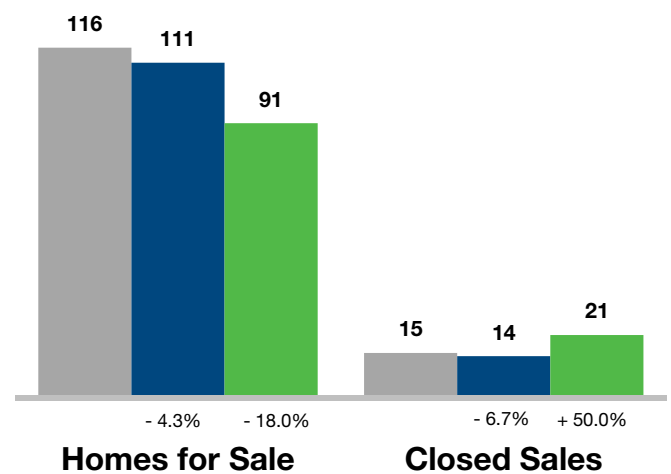
### Key Metrics

Q4-2012 1-Yr Chg

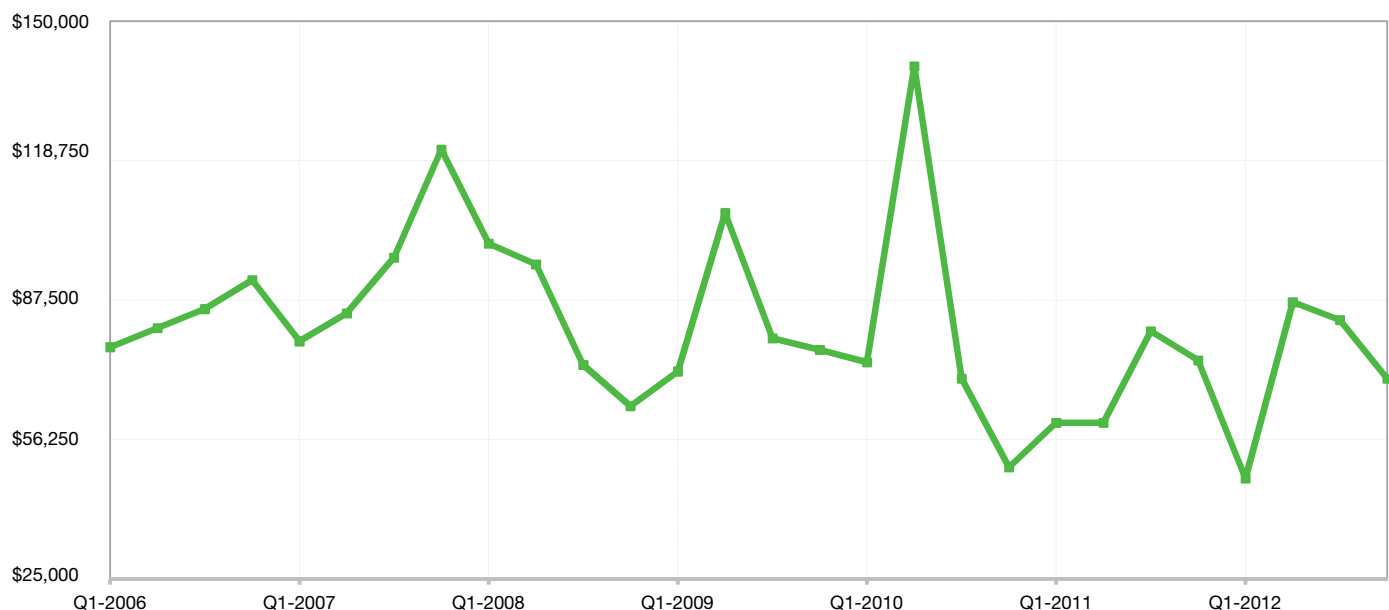
Median Sales Price	\$69,900	- 5.5%
Average Sales Price	\$85,673	- 17.2%
Pct. of Orig. Price Received	87.0%	+ 3.2%
Homes for Sale	91	- 18.0%
Closed Sales	21	+ 50.0%
Months Supply	13.0	- 22.9%
Days on Market	150	+ 9.4%

### Market Activity

■ Q4-2010 ■ Q4-2011 ■ Q4-2012



### Historical Median Sales Price for Bates County, MO



# Marketwatch Report

## Q4-2012



## Bates County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg
64720	\$0	↑ + 104.6%	\$106,077	↑ + 9.6%	91.1%	↑ + 6.8%	87	↓ - 25.4%	11	↑ + 175.0%
64722	\$118,000	→ 0.0%	\$118,000	→ 0.0%	97.5%	→ 0.0%	29	↓ - 31.0%	1	→ 0.0%
64723	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64724	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64730	\$40,750	↓ - 60.0%	\$41,630	↓ - 64.6%	80.0%	↓ - 2.4%	239	↑ + 50.7%	6	→ 0.0%
64742	\$123,500	→ 0.0%	\$123,500	→ 0.0%	88.8%	→ 0.0%	498	→ 0.0%	1	→ 0.0%
64745	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64752	\$85,000	→ 0.0%	\$85,000	→ 0.0%	54.8%	→ 0.0%	159	→ 0.0%	1	→ 0.0%
64770	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64779	\$56,000	↑ + 3.7%	\$56,000	↑ + 3.7%	96.6%	↑ + 6.4%	76	↓ - 60.4%	1	↓ - 50.0%
64780	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64788	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

# Marketwatch Report

## Q4-2012



## Buchanan County, MO

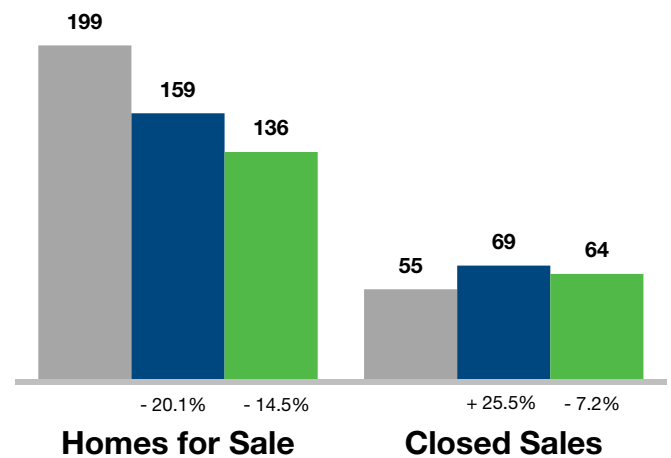
### Key Metrics

Q4-2012 1-Yr Chg

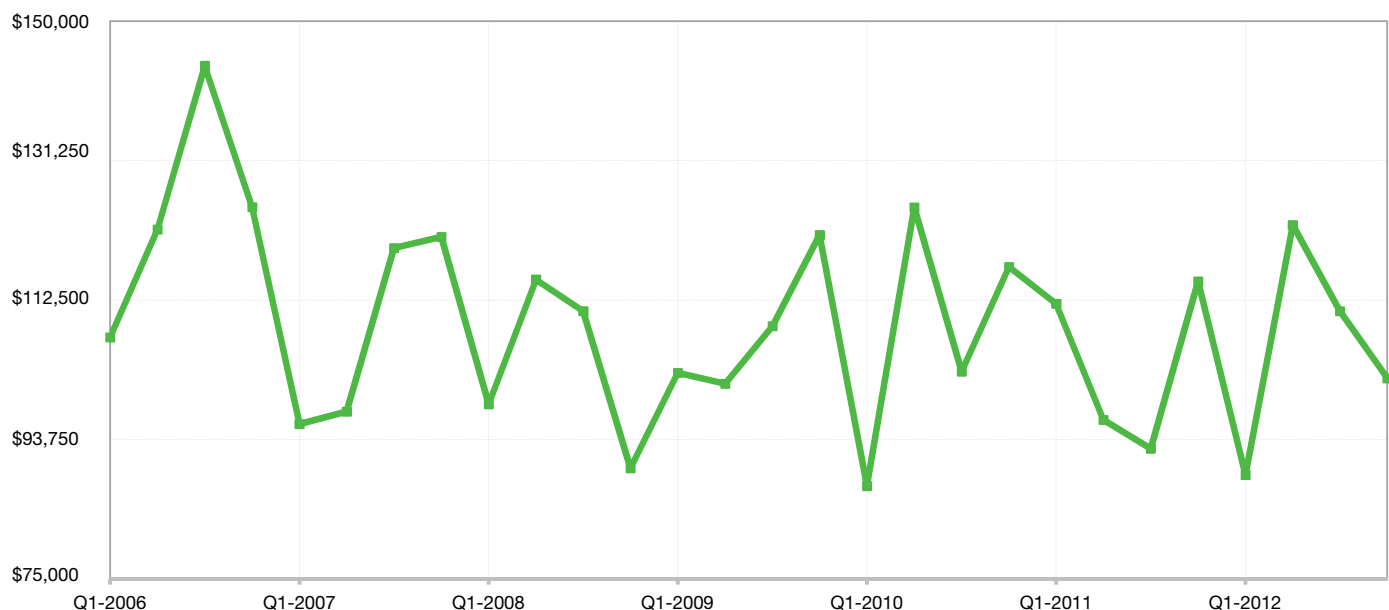
Median Sales Price	\$102,000	- 11.3%
Average Sales Price	\$132,043	- 2.2%
Pct. of Orig. Price Received	90.1%	+ 1.6%
Homes for Sale	136	- 14.5%
Closed Sales	64	- 7.2%
Months Supply	6.2	- 12.2%
Days on Market	121	+ 5.9%

### Market Activity

■ Q4-2010 ■ Q4-2011 ■ Q4-2012



### Historical Median Sales Price for Buchanan County, MO



# Marketwatch Report

## Q4-2012



## Buchanan County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg
64401	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64440	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64443	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64444	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64448	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64454	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64484	\$53,900	→ 0.0%	\$53,900	→ 0.0%	107.8%	→ 0.0%	11	→ 0.0%	1	→ 0.0%
64490	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64501	\$69,900	↑ + 94.2%	\$62,600	↑ + 25.1%	94.8%	↑ + 3.5%	81	↑ + 30.8%	5	↓ - 44.4%
64502	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64503	\$65,500	↓ - 19.9%	\$104,273	↑ + 4.3%	89.6%	↓ - 4.7%	85	↓ - 24.6%	10	↑ + 150.0%
64504	\$86,065	↑ + 75.6%	\$86,065	↑ + 55.4%	73.1%	↓ - 2.9%	150	↑ + 78.6%	2	↓ - 71.4%
64505	\$116,000	↓ - 41.0%	\$119,233	↓ - 33.3%	86.0%	↓ - 10.3%	206	↑ + 11.5%	10	↑ + 25.0%
64506	\$215,000	↑ + 23.6%	\$201,559	↓ - 6.1%	93.9%	↑ + 3.4%	122	↓ - 13.6%	22	→ 0.0%
64507	\$75,000	↑ + 9.1%	\$85,408	↓ - 5.5%	86.5%	↓ - 2.6%	94	↑ + 34.5%	13	↑ + 8.3%
64508	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

# Marketwatch Report

## Q4-2012



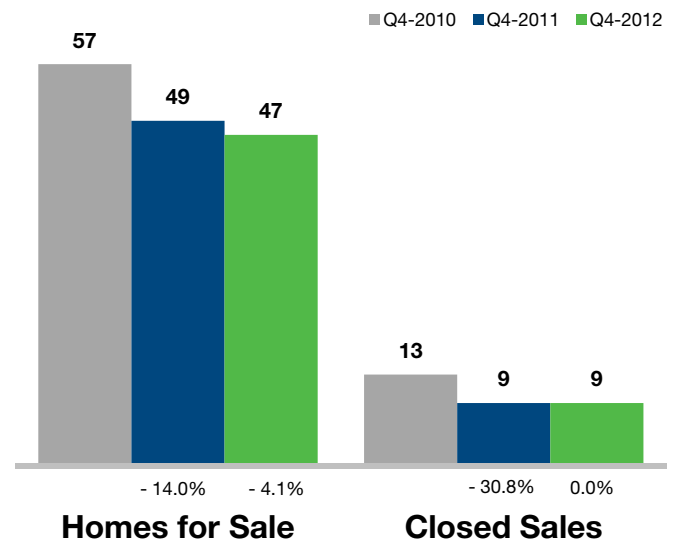
## Caldwell County, MO

### Key Metrics

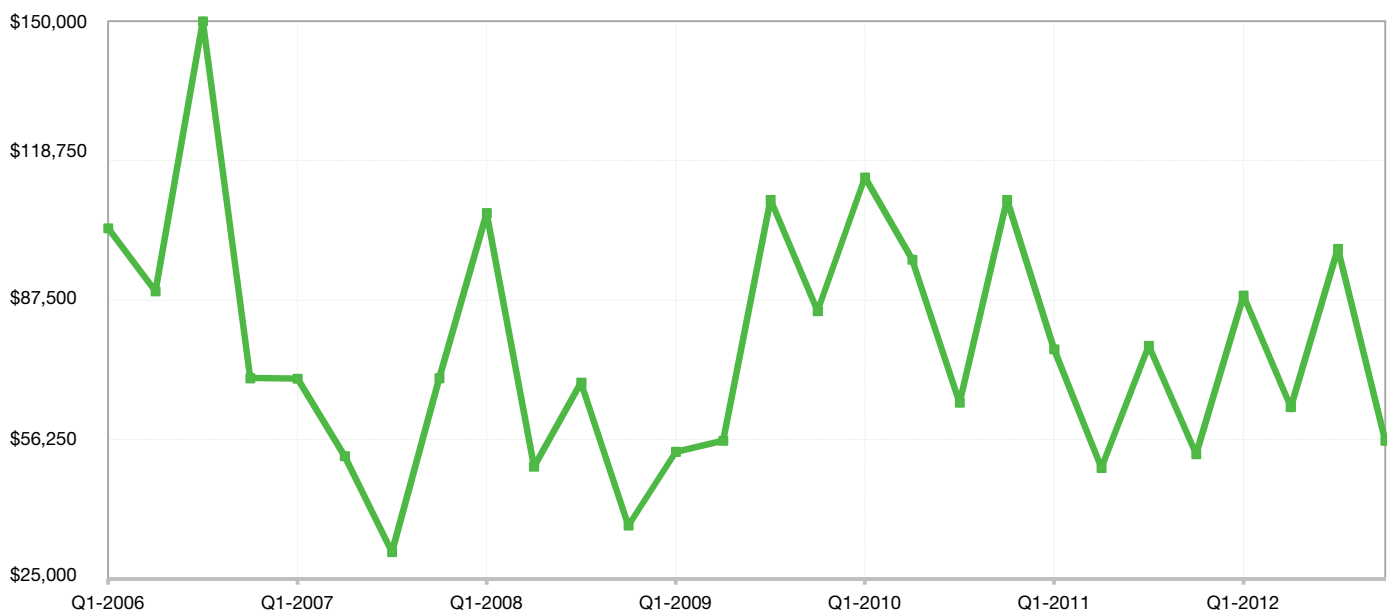
Q4-2012 1-Yr Chg

Median Sales Price	\$56,000	+ 5.7%
Average Sales Price	\$100,944	+ 15.5%
Pct. of Orig. Price Received	85.6%	- 1.4%
Homes for Sale	47	- 4.1%
Closed Sales	9	0.0%
Months Supply	9.4	- 31.3%
Days on Market	113	+ 5.9%

### Market Activity



### Historical Median Sales Price for Caldwell County, MO





# Marketwatch Report

## Q4-2012



## Caldwell County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg
64429	\$0	↓ - 13.7%	\$162,500	↓ - 13.7%	89.3%	↓ - 13.2%	163	↑ + 392.4%	2	↑ + 100.0%
64465	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64624	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64625	\$96,250	→ 0.0%	\$96,250	→ 0.0%	77.5%	→ 0.0%	92	→ 0.0%	2	→ 0.0%
64637	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64644	\$39,750	↓ - 25.0%	\$39,750	↓ - 23.1%	99.0%	↑ + 8.8%	92	↓ - 21.1%	2	↓ - 33.3%
64649	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64650	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64671	\$19,000	↓ - 41.5%	\$103,833	↑ + 252.8%	77.0%	↑ + 0.2%	109	↑ + 94.0%	3	→ 0.0%

# Marketwatch Report

## Q4-2012



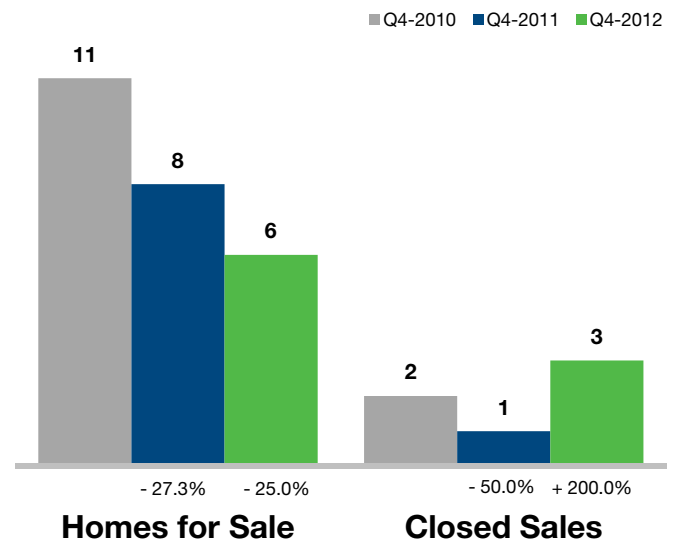
## Carroll County, MO

### Key Metrics

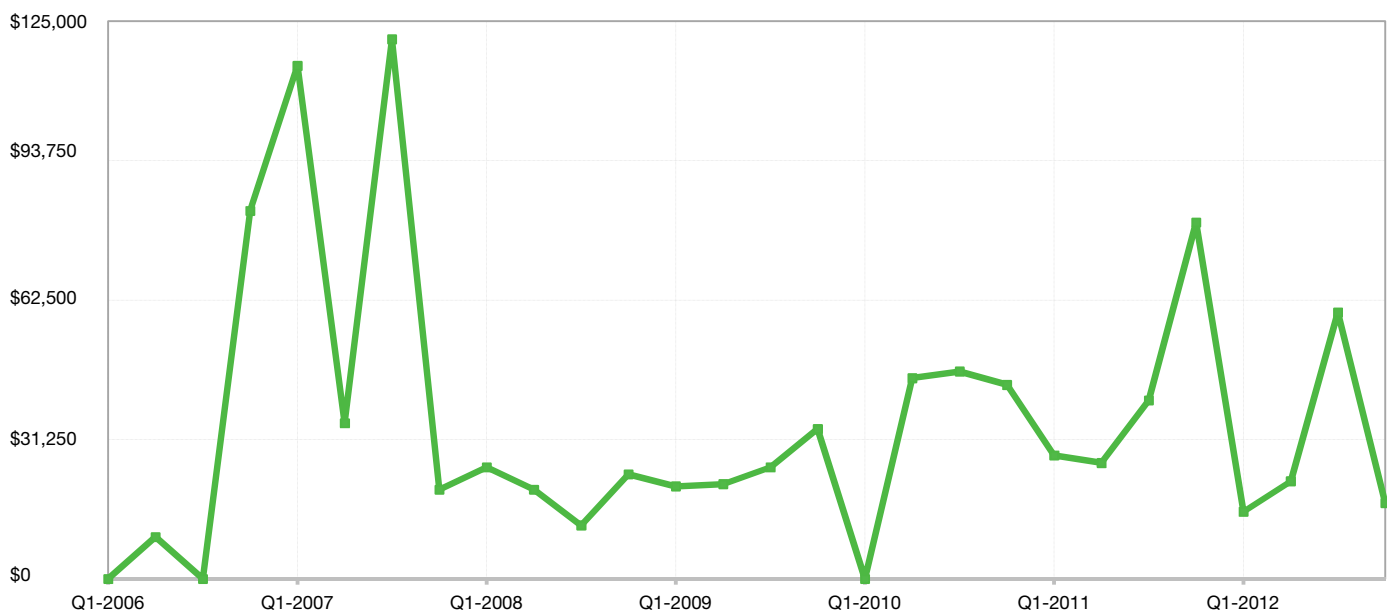
Q4-2012 1-Yr Chg

Median Sales Price	\$17,000	- 78.7%
Average Sales Price	\$19,533	- 75.6%
Pct. of Orig. Price Received	66.7%	- 17.3%
Homes for Sale	6	- 25.0%
Closed Sales	3	+ 200.0%
Months Supply	3.8	- 22.4%
Days on Market	136	- 55.3%

### Market Activity



### Historical Median Sales Price for Carroll County, MO



# Marketwatch Report

## Q4-2012



## Carroll County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg	
64035	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64622	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64623	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64624	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64633	\$16,050	→	0.0%	\$16,050	→	0.0%	65.2%	→	0.0%	170	→	0.0%	2	→	0.0%
64638	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64639	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64643	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64668	\$26,500	↓	- 66.8%	\$26,500	↓	- 66.8%	69.7%	↓	- 13.6%	69	↓	- 77.4%	1	→	0.0%
64680	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64682	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%

# Marketwatch Report

## Q4-2012



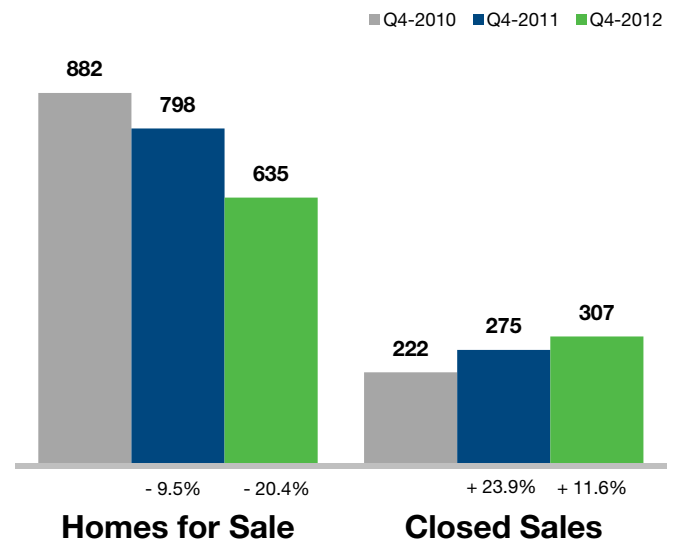
## Cass County, MO

### Key Metrics

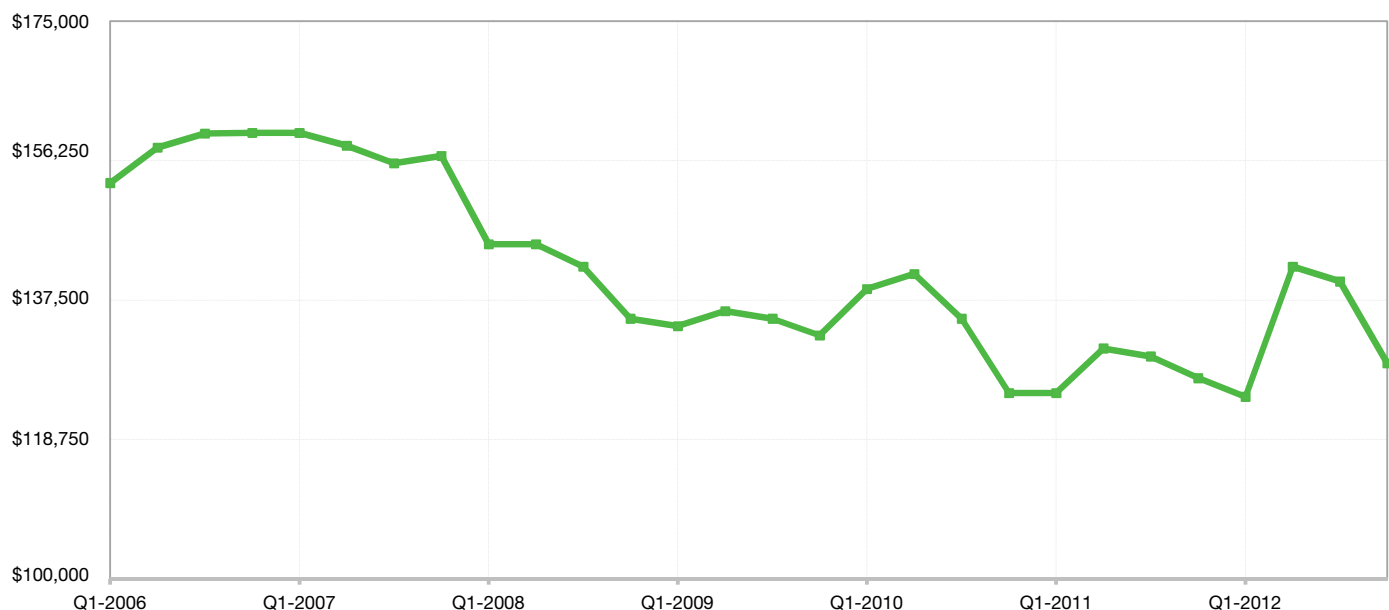
Q4-2012 1-Yr Chg

Median Sales Price	\$129,000	+ 1.6%
Average Sales Price	\$151,835	+ 6.6%
Pct. of Orig. Price Received	91.7%	+ 2.3%
Homes for Sale	635	- 20.4%
Closed Sales	307	+ 11.6%
Months Supply	5.7	- 33.4%
Days on Market	101	- 15.6%

### Market Activity



### Historical Median Sales Price for Cass County, MO



# Marketwatch Report

## Q4-2012



## Cass County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg
64012	\$0	↓ - 9.1%	\$137,099	↑ + 3.0%	91.2%	↓ - 0.7%	91	↑ + 3.7%	77	↑ + 16.7%
64034	\$258,500	↑ + 59.1%	\$397,565	↑ + 6.7%	95.0%	↑ + 0.3%	152	↑ + 159.6%	7	↑ + 133.3%
64078	\$129,500	↓ - 5.3%	\$131,673	↑ + 3.4%	90.0%	↑ + 1.9%	103	↓ - 22.1%	26	⇒ 0.0%
64080	\$128,950	↓ - 4.5%	\$144,048	↓ - 9.8%	90.9%	↑ + 2.3%	127	↓ - 20.5%	34	↓ - 12.8%
64082	\$282,500	↑ + 25.6%	\$270,101	↓ - 1.6%	94.7%	↑ + 1.7%	81	↑ + 13.9%	13	↑ + 160.0%
64083	\$153,500	↑ + 14.8%	\$178,150	↑ + 17.3%	94.4%	↑ + 4.1%	104	↓ - 15.0%	85	↑ + 11.8%
64090	\$67,500	⇒ 0.0%	\$67,500	⇒ 0.0%	91.2%	⇒ 0.0%	402	⇒ 0.0%	1	⇒ 0.0%
64147	\$0	⇒ 0.0%	\$0	⇒ 0.0%	0.0%	⇒ 0.0%	0	⇒ 0.0%	0	⇒ 0.0%
64701	\$105,000	↓ - 4.5%	\$108,595	↓ - 0.8%	89.4%	↑ + 1.5%	97	↓ - 33.6%	39	↑ + 34.5%
64725	\$68,500	↓ - 31.8%	\$68,500	↓ - 39.2%	91.7%	↑ + 0.7%	76	↓ - 7.5%	2	↓ - 66.7%
64734	\$132,500	↓ - 16.5%	\$121,133	↓ - 17.0%	90.6%	↑ + 3.8%	169	↑ + 44.9%	3	↓ - 62.5%
64739	\$50,000	↑ + 39.4%	\$50,000	↑ + 39.4%	86.6%	↑ + 49.7%	29	↓ - 87.0%	3	↑ + 200.0%
64742	\$32,700	↓ - 80.8%	\$40,340	↓ - 76.3%	68.1%	↑ + 3.5%	85	↓ - 72.6%	3	↑ + 50.0%
64743	\$28,500	↑ + 29.5%	\$28,500	↑ + 29.5%	85.1%	↑ + 31.5%	111	↑ + 14.4%	1	⇒ 0.0%
64746	\$96,000	↓ - 44.3%	\$101,375	↓ - 35.3%	94.8%	↑ + 4.8%	32	↓ - 39.5%	4	⇒ 0.0%
64747	\$68,000	↓ - 18.3%	\$87,811	↑ + 1.5%	89.3%	↑ + 11.2%	66	↓ - 39.2%	9	↑ + 50.0%

# Marketwatch Report

## Q4-2012



## Clay County, MO

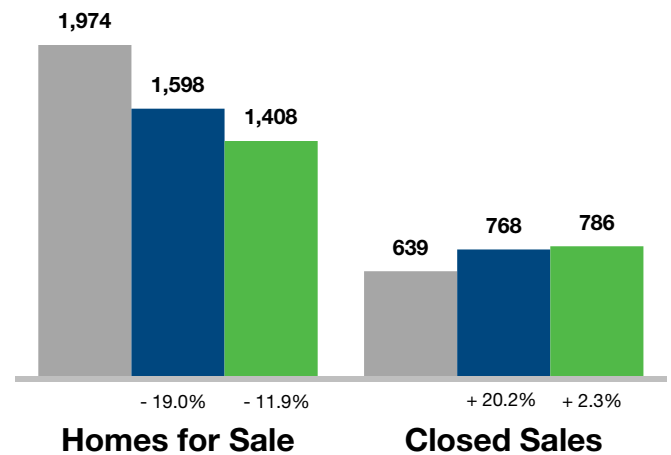
### Key Metrics

Q4-2012 1-Yr Chg

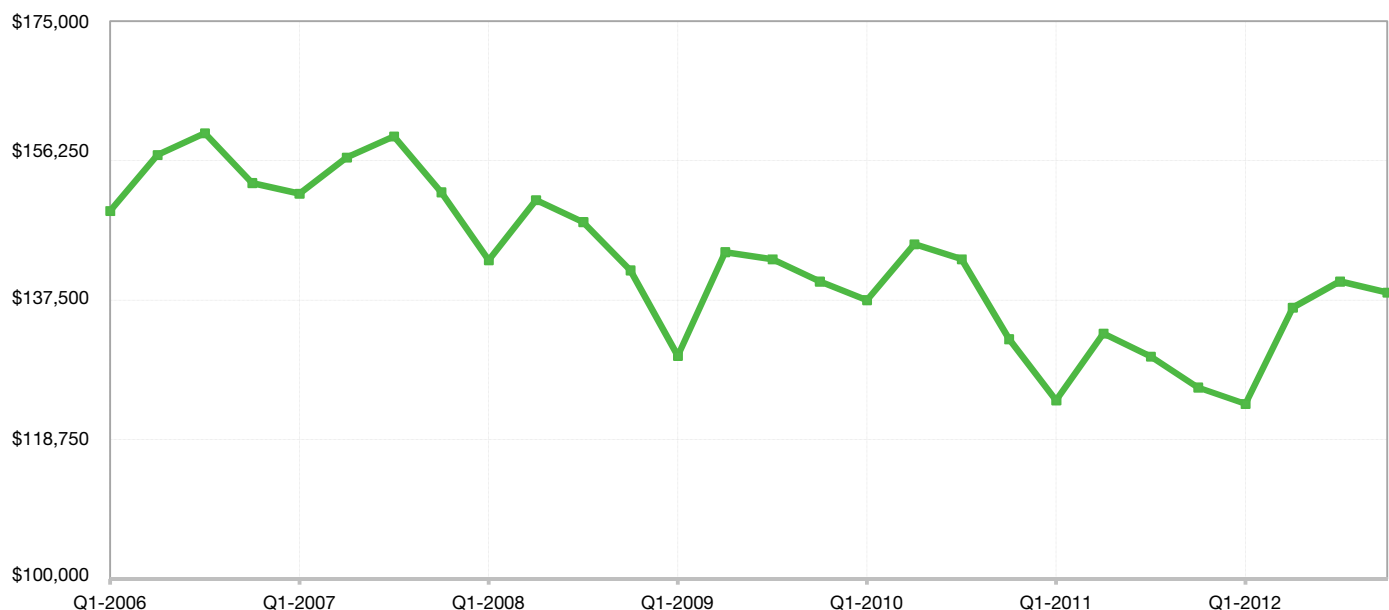
Median Sales Price	\$138,500	+ 10.1%
Average Sales Price	\$153,264	+ 6.9%
Pct. of Orig. Price Received	93.3%	+ 3.7%
Homes for Sale	1,408	- 11.9%
Closed Sales	786	+ 2.3%
Months Supply	4.9	- 21.5%
Days on Market	98	- 5.6%

### Market Activity

■ Q4-2010 ■ Q4-2011 ■ Q4-2012



### Historical Median Sales Price for Clay County, MO



# Marketwatch Report

## Q4-2012



## Clay County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg
64024	\$0	↓ - 13.5%	\$89,218	↑ + 8.8%	87.8%	↑ + 1.1%	131	↑ + 54.8%	33	↑ + 3.1%
64048	\$203,950	↑ + 43.6%	\$203,950	↑ + 16.4%	97.9%	↑ + 9.7%	60	↓ - 63.9%	2	↓ - 84.6%
64060	\$164,000	↓ - 9.6%	\$197,023	↑ + 0.1%	95.7%	↑ + 3.5%	113	↓ - 13.5%	52	↓ - 10.3%
64062	\$51,000	↑ + 10.9%	\$51,000	↑ + 10.9%	100.0%	↑ + 12.1%	21	↓ - 61.8%	1	↓ - 50.0%
64068	\$133,000	↓ - 8.9%	\$145,393	→ - 0.0%	92.4%	↑ + 1.8%	98	↓ - 9.2%	104	↑ + 3.0%
64069	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64072	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64073	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64077	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64089	\$179,500	↑ + 6.8%	\$180,818	↑ + 0.7%	92.9%	↑ + 2.4%	105	↓ - 25.3%	29	↓ - 12.1%
64116	\$97,808	↑ + 17.4%	\$127,227	↑ + 24.3%	90.6%	↑ + 1.7%	101	↑ + 26.1%	41	↑ + 13.9%
64117	\$61,900	↑ + 33.1%	\$65,746	↑ + 13.9%	91.3%	↑ + 5.7%	79	↓ - 12.2%	37	↑ + 5.7%
64118	\$92,750	↓ - 11.7%	\$100,342	↓ - 6.2%	92.6%	↑ + 4.6%	76	↓ - 9.2%	114	↑ + 1.8%
64119	\$95,500	↑ + 18.3%	\$110,451	↑ + 18.1%	90.5%	↑ + 5.3%	92	↓ - 9.1%	132	↑ + 15.8%
64144	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64155	\$164,850	↑ + 19.4%	\$175,121	↑ + 14.3%	94.8%	↑ + 5.8%	98	↓ - 6.4%	94	↓ - 6.0%
64156	\$265,000	↑ + 36.2%	\$256,405	↑ + 12.5%	98.3%	↑ + 4.2%	155	↑ + 9.5%	16	↓ - 50.0%
64157	\$238,000	↑ + 6.7%	\$259,688	↑ + 12.7%	97.3%	↑ + 2.2%	99	↓ - 0.8%	107	↑ + 27.4%
64158	\$179,000	↑ + 8.9%	\$177,071	↑ + 8.9%	95.5%	↑ + 2.7%	156	↑ + 51.0%	19	↑ + 58.3%
64161	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64165	\$222,286	↓ - 7.3%	\$228,271	↓ - 4.8%	100.7%	↑ + 3.6%	139	↓ - 37.3%	4	↑ + 300.0%
64166	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64167	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64188	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

# Marketwatch Report

## Q4-2012



## Clinton County, MO

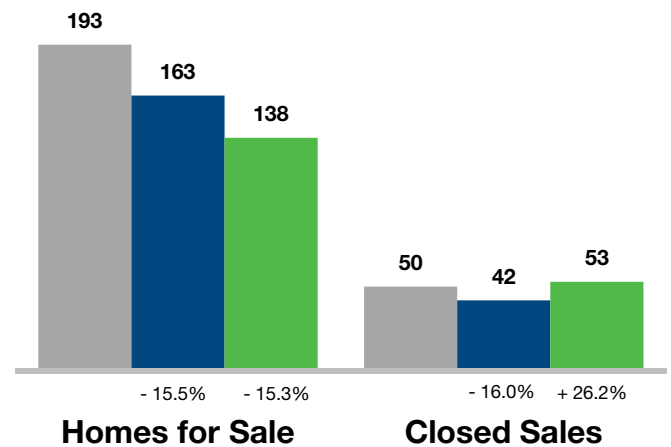
### Key Metrics

Q4-2012 1-Yr Chg

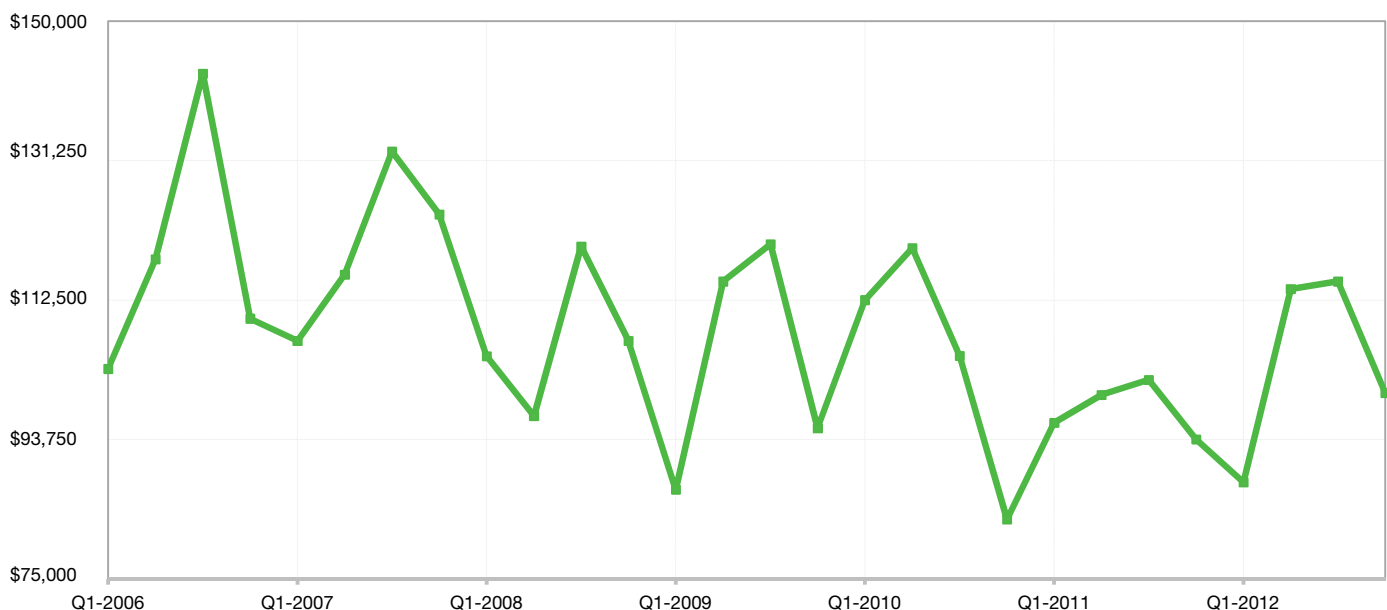
Median Sales Price	\$100,000	+ 6.7%
Average Sales Price	\$107,204	+ 9.9%
Pct. of Orig. Price Received	91.9%	+ 2.6%
Homes for Sale	138	- 15.3%
Closed Sales	53	+ 26.2%
Months Supply	7.4	- 26.7%
Days on Market	104	- 29.5%

### Market Activity

■ Q4-2010 ■ Q4-2011 ■ Q4-2012



### Historical Median Sales Price for Clinton County, MO





# Marketwatch Report

## Q4-2012



## Clinton County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg
64062	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64429	\$116,000	↑ + 84.3%	\$107,608	↑ + 49.9%	93.8%	↑ + 4.0%	97	↓ - 37.9%	19	↑ + 5.6%
64454	\$48,500	→ 0.0%	\$48,500	→ 0.0%	90.7%	→ 0.0%	34	→ 0.0%	1	→ 0.0%
64465	\$86,150	↓ - 4.3%	\$84,642	↓ - 1.2%	91.9%	↑ + 7.2%	86	↓ - 63.4%	12	↑ + 33.3%
64474	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64477	\$96,240	↓ - 33.6%	\$96,708	↓ - 31.7%	89.6%	↓ - 0.7%	192	↑ + 79.9%	11	↑ + 37.5%
64490	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64492	\$153,000	↑ + 40.7%	\$160,856	↑ + 47.2%	90.7%	↓ - 1.3%	45	↓ - 20.7%	5	↑ + 25.0%
64493	\$80,000	→ 0.0%	\$80,000	→ 0.0%	86.5%	→ 0.0%	68	→ 0.0%	1	→ 0.0%

# Marketwatch Report

## Q4-2012



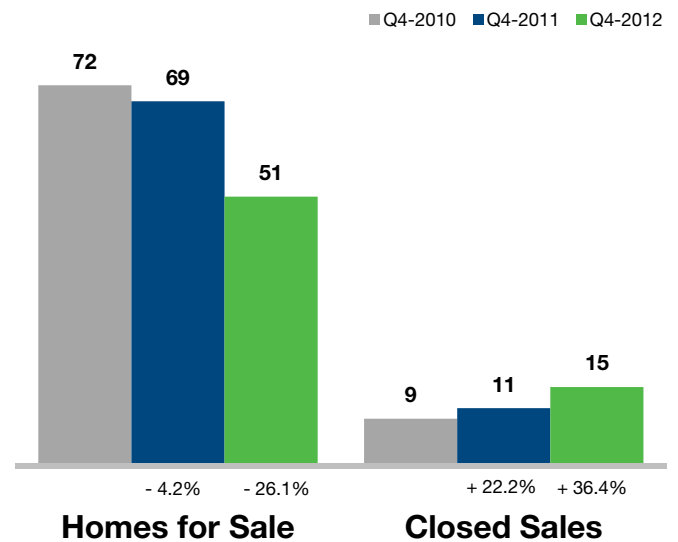
## Daviess County, MO

### Key Metrics

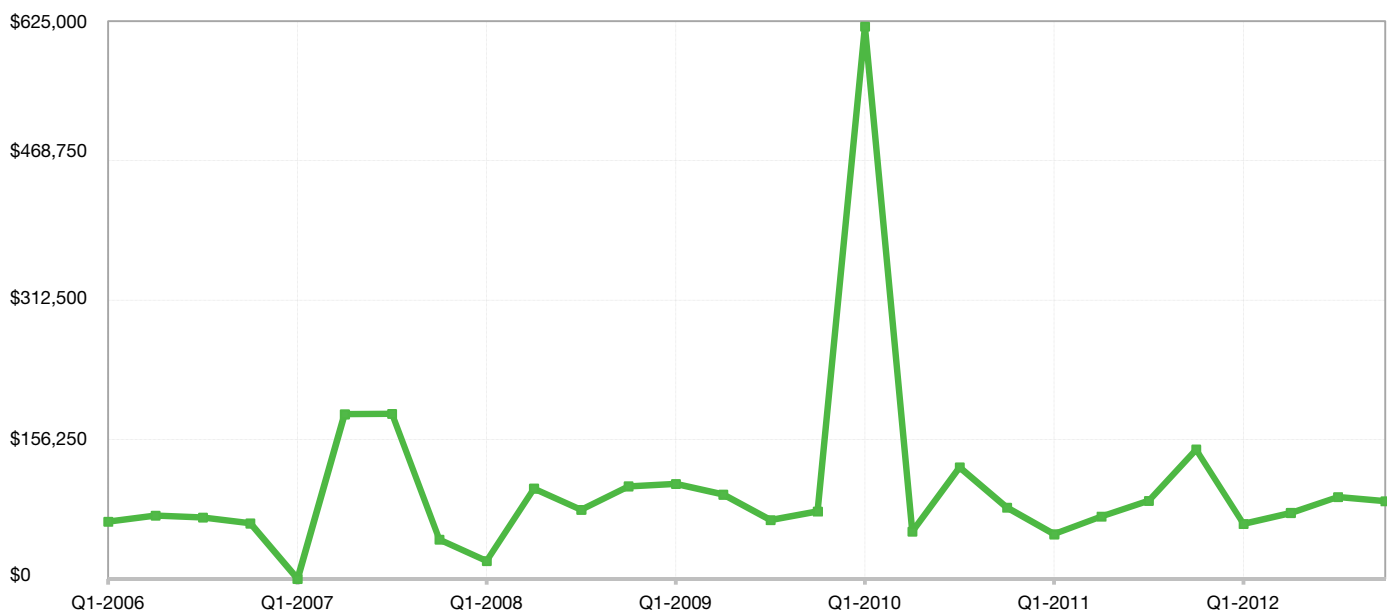
Q4-2012 1-Yr Chg

Median Sales Price	\$87,000	- 40.0%
Average Sales Price	\$136,779	- 13.1%
Pct. of Orig. Price Received	79.8%	- 7.8%
Homes for Sale	51	- 26.1%
Closed Sales	15	+ 36.4%
Months Supply	13.3	- 12.4%
Days on Market	210	+ 58.2%

### Market Activity



### Historical Median Sales Price for Daviess County, MO



# Marketwatch Report

## Q4-2012



## Daviess County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg
64497	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
64620	\$0	↓	- 100.0%	\$0	↓	- 100.0%	0.0%	↓	- 100.0%	0	↓	- 100.0%
64625	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
64636	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
64640	\$94,500	↓	- 69.5%	\$157,790	↓	- 50.7%	78.7%	↓	- 0.7%	241	↑	+ 121.9%
64642	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
64644	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
64647	\$0	↓	- 100.0%	\$0	↓	- 100.0%	0.0%	↓	- 100.0%	0	↓	- 100.0%
64648	\$58,500	↓	- 11.4%	\$58,500	↓	- 11.4%	81.3%	↓	- 4.6%	131	↑	+ 94.8%
64649	\$139,500	→	0.0%	\$139,500	→	0.0%	87.2%	→	0.0%	156	→	0.0%
64654	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
64657	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%
64670	\$0	↓	- 100.0%	\$0	↓	- 100.0%	0.0%	↓	- 100.0%	0	↓	- 100.0%
64689	\$0	↓	- 100.0%	\$0	↓	- 100.0%	0.0%	↓	- 100.0%	0	↓	- 100.0%

# Marketwatch Report

## Q4-2012



## Dekalb County, MO

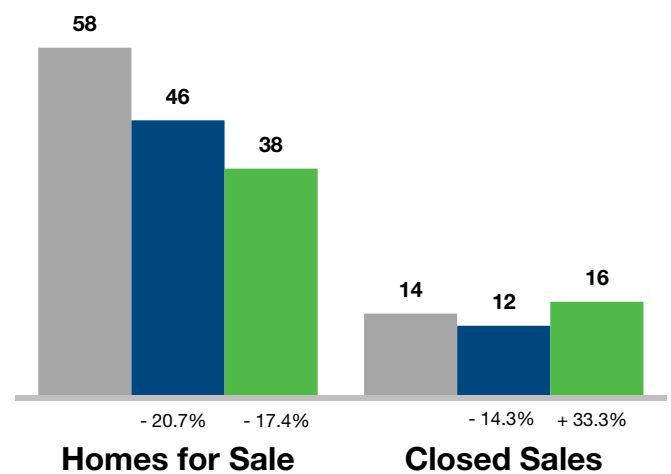
### Key Metrics

Q4-2012 1-Yr Chg

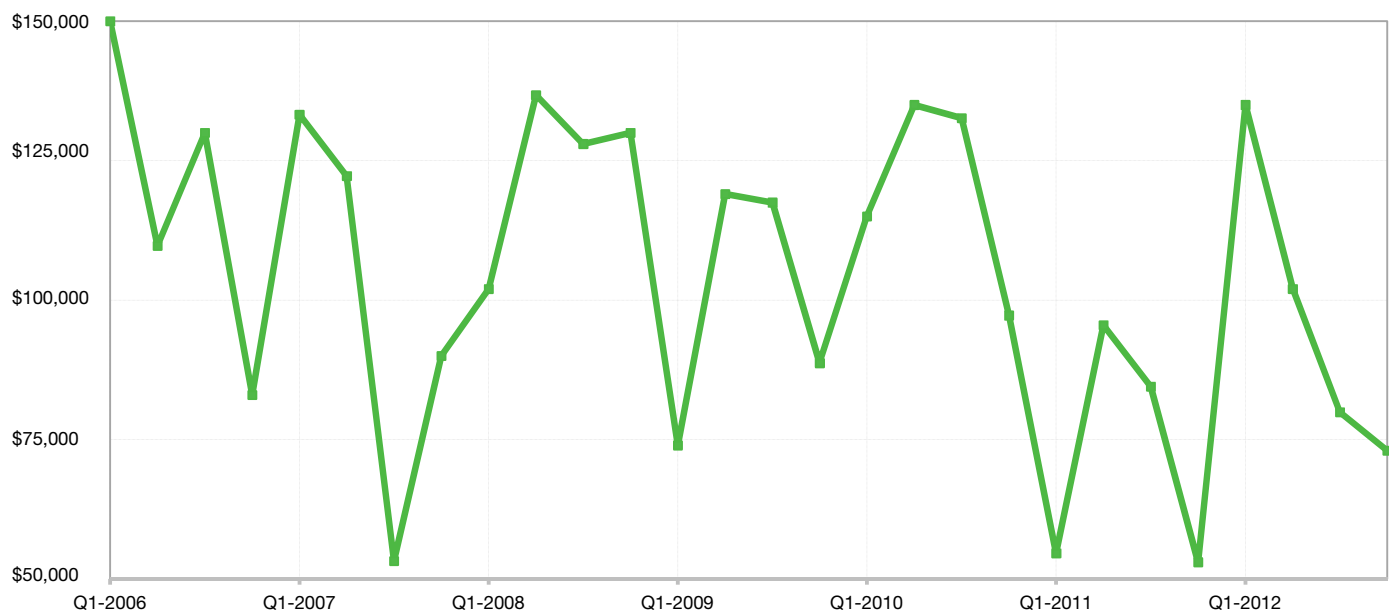
Median Sales Price	\$73,000	+ 37.7%
Average Sales Price	\$93,365	+ 21.6%
Pct. of Orig. Price Received	87.2%	+ 2.3%
Homes for Sale	38	- 17.4%
Closed Sales	16	+ 33.3%
Months Supply	10.6	- 28.9%
Days on Market	132	+ 69.6%

### Market Activity

■ Q4-2010 ■ Q4-2011 ■ Q4-2012



### Historical Median Sales Price for Dekalb County, MO



# Marketwatch Report

## Q4-2012



## Dekalb County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg	
64422	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64429	\$91,000	↑	+ 0.8%	\$95,157	↑	+ 5.4%	88.7%	↓	- 8.4%	111	↑	+ 83.1%	5	↑	+ 150.0%
64430	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64463	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64469	\$162,100	↑	+ 183.1%	\$162,100	↑	+ 94.3%	79.8%	↓	- 10.3%	303	↑	+ 238.2%	2	↓	- 66.7%
64474	\$32,850	↓	- 38.0%	\$32,950	↓	- 37.8%	73.2%	↓	- 7.9%	114	↑	+ 9.4%	3	↑	+ 50.0%
64490	\$95,000	↑	+ 41.8%	\$117,400	↑	+ 75.2%	97.1%	↑	+ 28.1%	104	↑	+ 160.5%	5	↑	+ 150.0%
64494	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64497	\$8,000	→	0.0%	\$8,000	→	0.0%	0.0%	→	0.0%	93	→	0.0%	1	→	0.0%
64670	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%

# Marketwatch Report

## Q4-2012



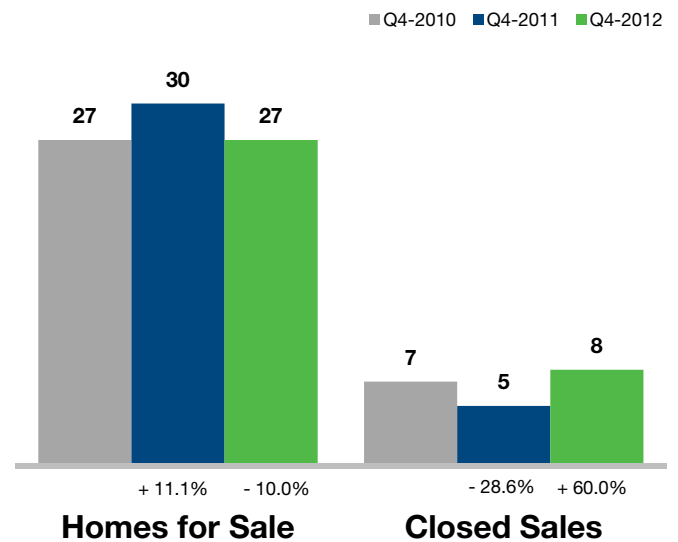
## Henry County, MO

### Key Metrics

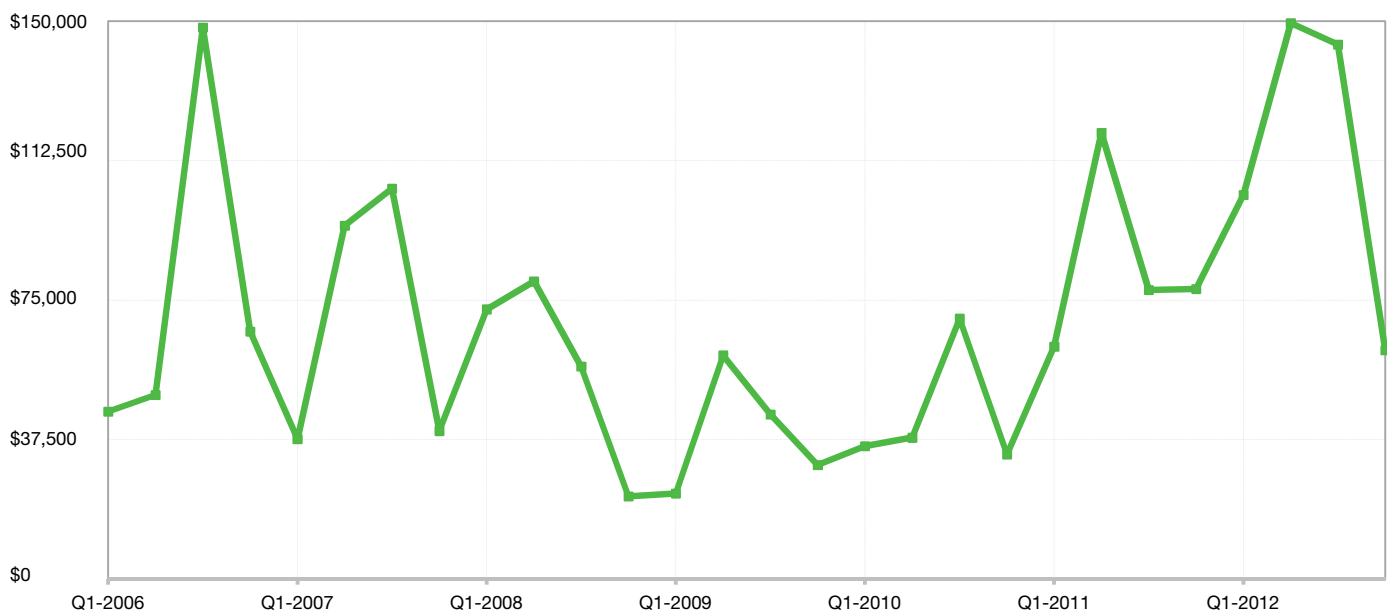
Q4-2012 1-Yr Chg

Median Sales Price	\$61,500	- 21.2%
Average Sales Price	\$61,994	- 33.2%
Pct. of Orig. Price Received	81.9%	- 10.6%
Homes for Sale	27	- 10.0%
Closed Sales	8	+ 60.0%
Months Supply	11.6	- 33.4%
Days on Market	113	+ 106.8%

### Market Activity



### Historical Median Sales Price for Henry County, MO



# Marketwatch Report

## Q4-2012



## Henry County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg
64726	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64733	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64735	\$68,000	↓ - 12.8%	\$74,800	↓ - 4.1%	80.3%	↓ - 14.6%	98	↑ + 172.8%	5	↑ + 150.0%
64739	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64740	\$22,000	→ 0.0%	\$22,000	→ 0.0%	69.0%	→ 0.0%	206	→ 0.0%	1	→ 0.0%
64761	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64770	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64788	\$14,950	↓ - 91.9%	\$14,950	↓ - 91.9%	99.7%	↑ + 7.7%	13	↓ - 91.7%	1	→ 0.0%
65323	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
65360	\$85,000	→ 0.0%	\$85,000	→ 0.0%	85.0%	→ 0.0%	190	→ 0.0%	1	→ 0.0%

# Marketwatch Report

## Q4-2012



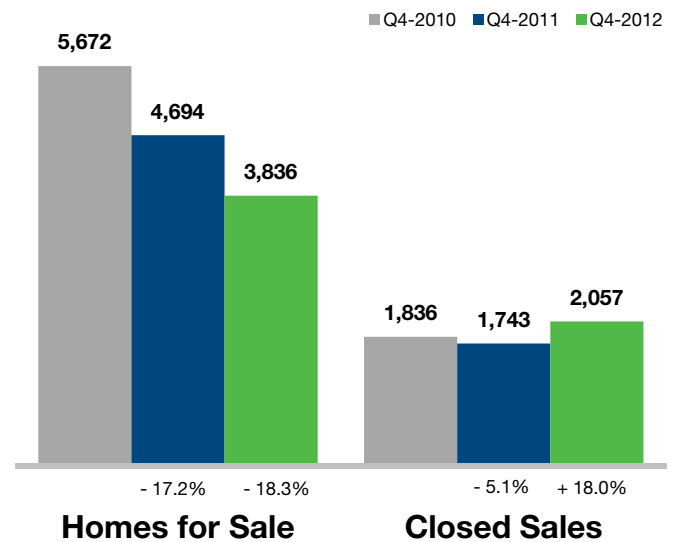
## Jackson County, MO

### Key Metrics

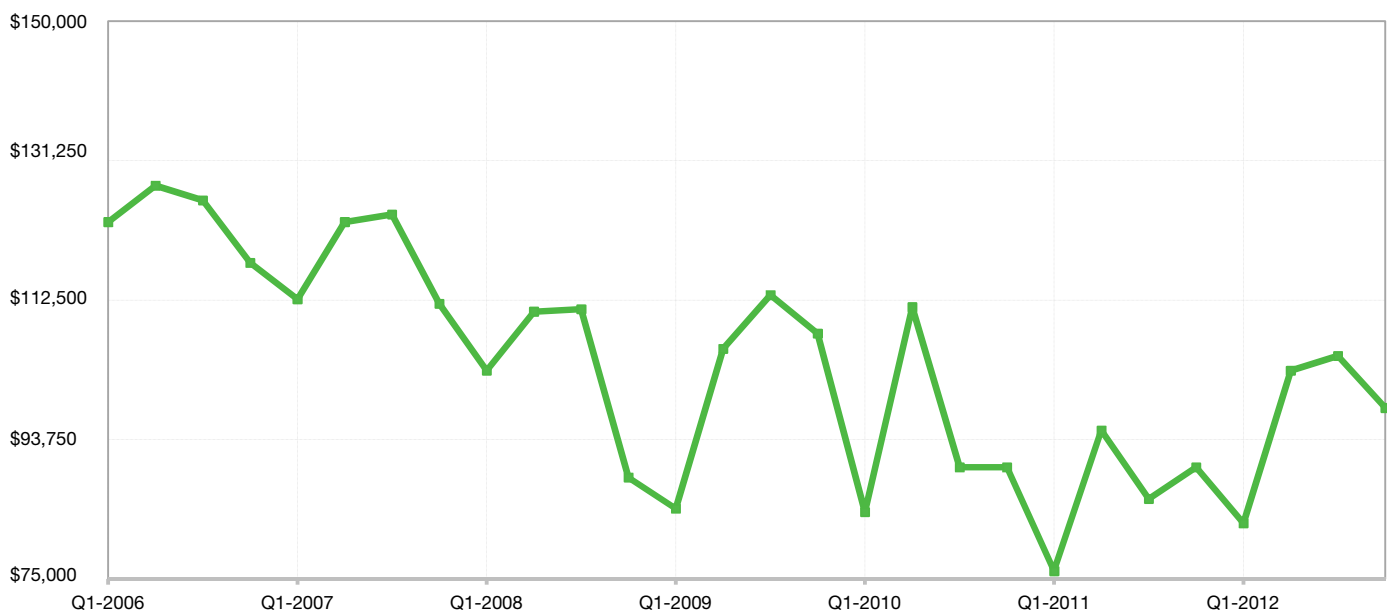
Q4-2012 1-Yr Chg

Median Sales Price	\$98,000	+ 8.9%
Average Sales Price	\$131,296	+ 13.3%
Pct. of Orig. Price Received	90.6%	+ 3.2%
Homes for Sale	3,836	- 18.3%
Closed Sales	2,057	+ 18.0%
Months Supply	5.3	- 26.9%
Days on Market	88	- 9.8%

### Market Activity



### Historical Median Sales Price for Jackson County, MO





# Marketwatch Report

## Q4-2012



## Jackson County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg	
64002	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64013	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64014	\$135,000	↑	+ 14.4%	\$143,965	↑	+ 19.6%	92.6%	↑	+ 3.3%	86	↓	- 8.2%	67	↑	+ 42.6%
64015	\$130,000	↑	+ 8.4%	\$151,439	↑	+ 2.0%	91.7%	↑	+ 1.2%	85	↓	- 15.1%	102	↑	+ 27.5%
64016	\$44,825	↓	- 36.9%	\$92,436	↑	+ 23.7%	90.4%	↓	- 3.0%	107	↑	+ 126.7%	8	↓	- 20.0%
64029	\$130,000	→	0.0%	\$145,693	↑	+ 7.2%	91.7%	↑	+ 0.4%	98	↑	+ 15.1%	63	↑	+ 23.5%
64030	\$57,875	↑	+ 6.7%	\$71,256	↑	+ 5.4%	90.7%	↑	+ 3.7%	88	↑	+ 12.3%	75	↑	+ 11.9%
64034	\$142,500	↑	+ 12.4%	\$149,874	↑	+ 4.9%	93.1%	↑	+ 7.0%	132	↑	+ 26.5%	31	↑	+ 82.4%
64050	\$33,000	↓	- 5.9%	\$54,719	↑	+ 9.5%	89.5%	↑	+ 6.6%	58	↓	- 44.7%	46	↓	- 17.9%
64051	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64052	\$36,356	↑	+ 10.2%	\$43,320	↑	+ 10.4%	87.6%	↑	+ 1.4%	80	↑	+ 8.6%	75	↑	+ 25.0%
64053	\$16,250	↓	- 14.5%	\$18,465	↓	- 58.7%	87.7%	↓	- 4.2%	53	↓	- 19.2%	18	↑	+ 28.6%
64054	\$28,900	↓	- 23.9%	\$39,351	↑	+ 1.0%	87.1%	↑	+ 11.2%	82	↑	+ 16.3%	7	↑	+ 75.0%
64055	\$75,250	↓	- 16.4%	\$87,356	↓	- 8.2%	88.5%	→	- 0.1%	97	↑	+ 5.3%	107	↑	+ 21.6%
64056	\$80,000	↓	- 9.3%	\$90,585	↓	- 11.3%	93.2%	↑	+ 3.4%	67	↓	- 16.4%	43	↓	- 6.5%
64057	\$125,000	↓	- 10.1%	\$140,040	↓	- 19.4%	90.7%	↑	+ 2.7%	80	↓	- 11.2%	32	↑	+ 45.5%
64058	\$69,585	↓	- 5.2%	\$71,609	↓	- 38.2%	89.2%	↑	+ 6.5%	61	↓	- 52.7%	15	↓	- 16.7%
64061	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64063	\$120,000	↑	+ 14.3%	\$126,916	↑	+ 9.2%	92.7%	↑	+ 3.6%	86	↓	- 13.6%	60	↑	+ 11.1%
64064	\$244,750	↓	- 2.7%	\$240,931	↓	- 4.3%	95.8%	↑	+ 9.0%	85	↓	- 41.0%	68	↑	+ 25.9%
64065	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64066	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64070	\$140,000	↓	- 7.3%	\$147,711	↓	- 1.5%	89.5%	↑	+ 2.5%	104	↓	- 34.5%	9	↑	+ 12.5%
64075	\$115,000	↓	- 2.1%	\$145,064	↑	+ 10.6%	90.2%	↓	- 3.1%	95	↑	+ 25.7%	23	↑	+ 27.8%
64080	\$308,445	→	0.0%	\$308,445	→	0.0%	103.3%	→	0.0%	0	→	0.0%	1	→	0.0%
64081	\$181,000	↓	- 2.2%	\$213,561	↓	- 0.3%	95.2%	↑	+ 2.1%	92	↓	- 24.5%	73	↑	+ 19.7%
64082	\$210,750	↑	+ 3.7%	\$220,107	↑	+ 2.0%	93.3%	↓	- 0.3%	115	↑	+ 12.3%	58	↑	+ 31.8%
64086	\$157,500	↑	+ 2.1%	\$217,860	↑	+ 0.4%	92.6%	↑	+ 1.9%	119	↓	- 5.4%	88	↑	+ 37.5%
64088	\$85,750	↓	- 14.7%	\$85,750	↓	- 27.6%	97.6%	↑	+ 10.4%	12	↓	- 73.1%	1	↓	- 83.3%
64101	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64102	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64105	\$153,025	↑	+ 13.4%	\$157,113	↓	- 1.3%	85.8%	↓	- 6.1%	133	↓	- 42.3%	12	↓	- 7.7%
64106	\$156,600	↑	+ 6.3%	\$174,812	↑	+ 17.7%	91.6%	↑	+ 2.9%	83	↓	- 21.7%	19	↑	+ 18.8%
64108	\$227,144	↑	+ 15.0%	\$206,087	↑	+ 4.1%	93.3%	↑	+ 3.5%	167	↓	- 7.6%	17	↑	+ 21.4%
64109	\$30,000	↓	- 50.4%	\$103,872	↑	+ 33.9%	82.9%	↓	- 0.4%	119	↑	+ 33.6%	15	↑	+ 87.5%
64110	\$75,000	↑	+ 26.1%	\$100,996	↓	- 7.5%	90.6%	↑	+ 7.7%	78	↓	- 14.2%	43	↑	+ 43.3%
64111	\$129,700	↑	+ 28.0%	\$175,609	↑	+ 56.4%	90.2%	↑	+ 1.0%	114	↑	+ 22.1%	52	↑	+ 26.8%
64112	\$324,500	↑	+ 12.0%	\$432,379	↑	+ 13.1%	90.8%	↑	+ 4.1%	148	↓	- 9.0%	46	↑	+ 70.4%
64113	\$295,000	↑	+ 22.7%	\$387,009	↑	+ 25.6%	90.9%	↑	+ 2.2%	114	↓	- 3.5%	72	↑	+ 38.5%
64114	\$128,600	↑	+ 11.1%	\$127,069	↑	+ 1.4%	90.9%	↑	+ 3.6%	74	↓	- 21.2%	116	↑	+ 34.9%
64120	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64121	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64123	\$19,245	↓	- 12.6%	\$40,332	↑	+ 74.4%	81.9%	↑	+ 0.3%	76	↓	- 15.9%	28	↑	+ 12.0%

# Marketwatch Report

## Q4-2012



## Jackson County ZIP Codes Cont.

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg
64124	\$19,000	↑ + 72.7%	\$32,958	↑ + 83.0%	87.3%	↑ + 8.7%	73	↑ + 24.9%	18	↑ + 5.9%
64125	\$18,000	↓ - 48.6%	\$18,000	↓ - 48.6%	87.8%	→ + 0.1%	47	↓ - 82.5%	1	→ 0.0%
64126	\$9,525	↓ - 36.1%	\$10,331	↓ - 25.1%	89.6%	↑ + 7.0%	35	↓ - 71.9%	8	↑ + 166.7%
64127	\$12,700	↑ + 10.9%	\$12,835	↓ - 20.2%	96.4%	↑ + 17.2%	37	↓ - 23.0%	17	↓ - 34.6%
64128	\$9,750	↓ - 21.1%	\$12,597	↓ - 10.5%	84.4%	↑ + 2.9%	82	↑ + 74.6%	20	↑ + 5.3%
64129	\$21,500	↓ - 3.9%	\$35,419	↑ + 35.6%	92.8%	↑ + 14.4%	84	↑ + 6.4%	24	↑ + 50.0%
64130	\$11,275	↑ + 25.3%	\$25,728	↑ + 75.7%	84.3%	↓ - 2.9%	93	↑ + 21.7%	45	↑ + 2.3%
64131	\$82,500	↑ + 79.3%	\$108,102	↑ + 47.7%	90.4%	↑ + 7.1%	85	↓ - 6.0%	73	↑ + 28.1%
64132	\$18,500	↑ + 23.3%	\$17,890	↓ - 4.2%	85.5%	↓ - 1.6%	50	↓ - 36.2%	28	↓ - 3.4%
64133	\$55,000	↓ - 7.9%	\$68,991	↑ + 2.8%	86.5%	↑ + 3.8%	77	↓ - 32.3%	104	↓ - 2.8%
64134	\$27,400	↑ + 9.6%	\$32,399	↓ - 4.3%	90.5%	↑ + 2.2%	52	↓ - 31.1%	92	↑ + 12.2%
64136	\$77,195	→ 0.0%	\$137,827	→ 0.0%	82.2%	→ 0.0%	201	→ 0.0%	3	→ 0.0%
64137	\$80,242	↑ + 37.2%	\$71,343	↑ + 11.5%	94.0%	↑ + 7.8%	78	↓ - 15.2%	29	↓ - 21.6%
64138	\$46,500	↑ + 3.3%	\$66,392	↑ + 12.9%	88.4%	↑ + 4.0%	73	↓ - 15.8%	73	↑ + 15.9%
64139	\$223,000	↑ + 11.5%	\$209,613	↑ + 9.6%	88.5%	↓ - 2.6%	162	↑ + 167.4%	8	↑ + 100.0%
64141	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64145	\$185,450	↓ - 3.5%	\$203,870	↑ + 0.2%	94.7%	↑ + 4.6%	81	↓ - 16.0%	18	↓ - 18.2%
64146	\$130,000	↑ + 52.9%	\$129,660	↑ + 34.4%	97.5%	↑ + 24.2%	80	↓ - 31.1%	5	→ 0.0%
64147	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64148	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64149	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64170	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64171	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64179	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64180	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64184	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64187	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64191	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64196	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64197	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64198	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64199	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64733	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64999	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

# Marketwatch Report

## Q4-2012



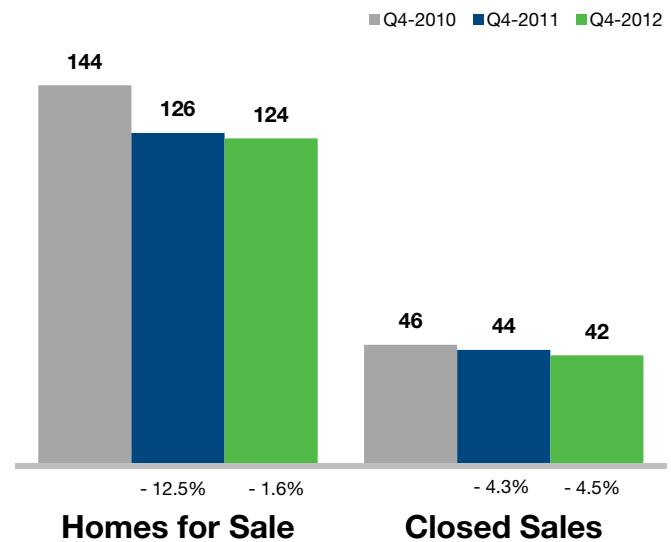
## Johnson County, MO

### Key Metrics

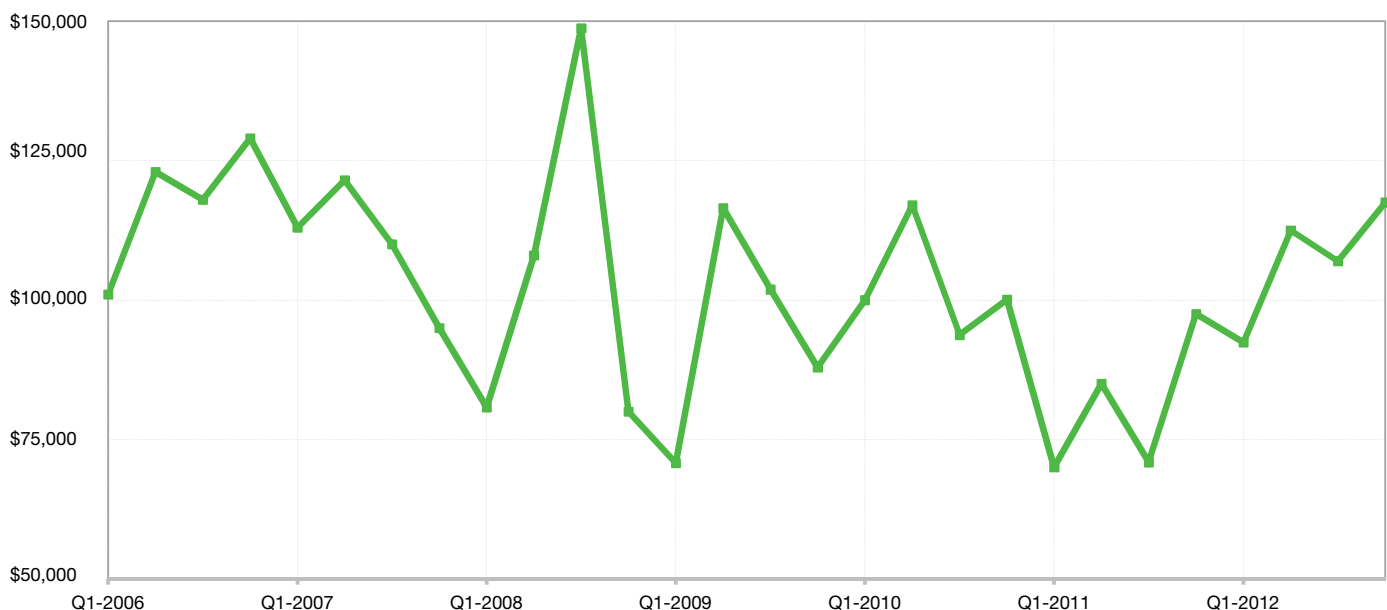
Q4-2012 1-Yr Chg

Median Sales Price	\$117,500	+ 20.5%
Average Sales Price	\$133,748	+ 23.9%
Pct. of Orig. Price Received	87.3%	- 2.7%
Homes for Sale	124	- 1.6%
Closed Sales	42	- 4.5%
Months Supply	8.8	- 6.8%
Days on Market	107	- 11.3%

### Market Activity



### Historical Median Sales Price for Johnson County, MO



# Marketwatch Report

## Q4-2012



## Johnson, MO County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg
64011	\$0	↑ + 17.8%	\$252,875	↑ + 27.7%	96.6%	↓ - 2.4%	97	↑ + 136.0%	4	↑ + 300.0%
64019	\$200,000	↑ + 299.9%	\$176,000	↑ + 251.9%	91.1%	↑ + 43.9%	95	↓ - 31.9%	5	↑ + 400.0%
64020	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	→ 0.0%	0	↓ - 100.0%
64040	\$76,550	↑ + 48.2%	\$97,475	↑ + 55.6%	82.7%	↓ - 3.6%	134	↓ - 10.9%	10	↓ - 47.4%
64061	\$89,000	↓ - 47.3%	\$117,854	↓ - 25.1%	88.7%	↓ - 9.4%	140	↑ + 13.3%	8	→ 0.0%
64070	\$174,450	→ 0.0%	\$174,450	→ 0.0%	90.2%	→ 0.0%	91	→ 0.0%	2	→ 0.0%
64093	\$76,250	↓ - 38.5%	\$126,917	↑ + 0.8%	90.6%	↓ - 5.5%	58	↓ - 32.7%	6	↓ - 25.0%
64733	\$5,000	→ 0.0%	\$5,000	→ 0.0%	0.0%	→ 0.0%	77	→ 0.0%	1	→ 0.0%
64761	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
65305	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
65336	\$26,750	→ 0.0%	\$91,317	→ 0.0%	74.8%	→ 0.0%	116	→ 0.0%	3	→ 0.0%
65360	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

# Marketwatch Report

## Q4-2012



## Lafayette County, MO

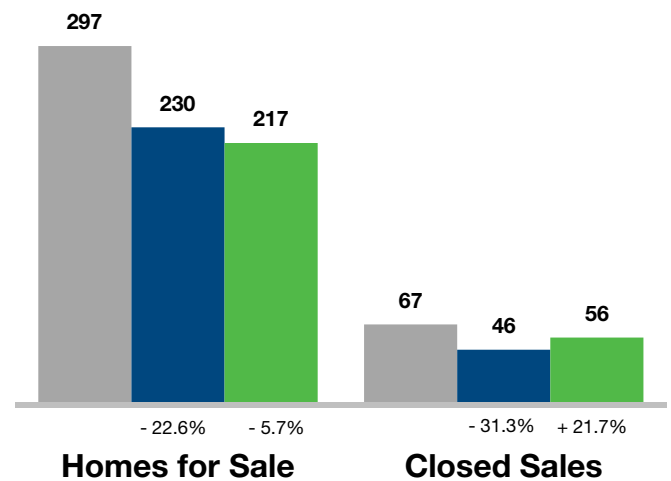
### Key Metrics

Q4-2012 1-Yr Chg

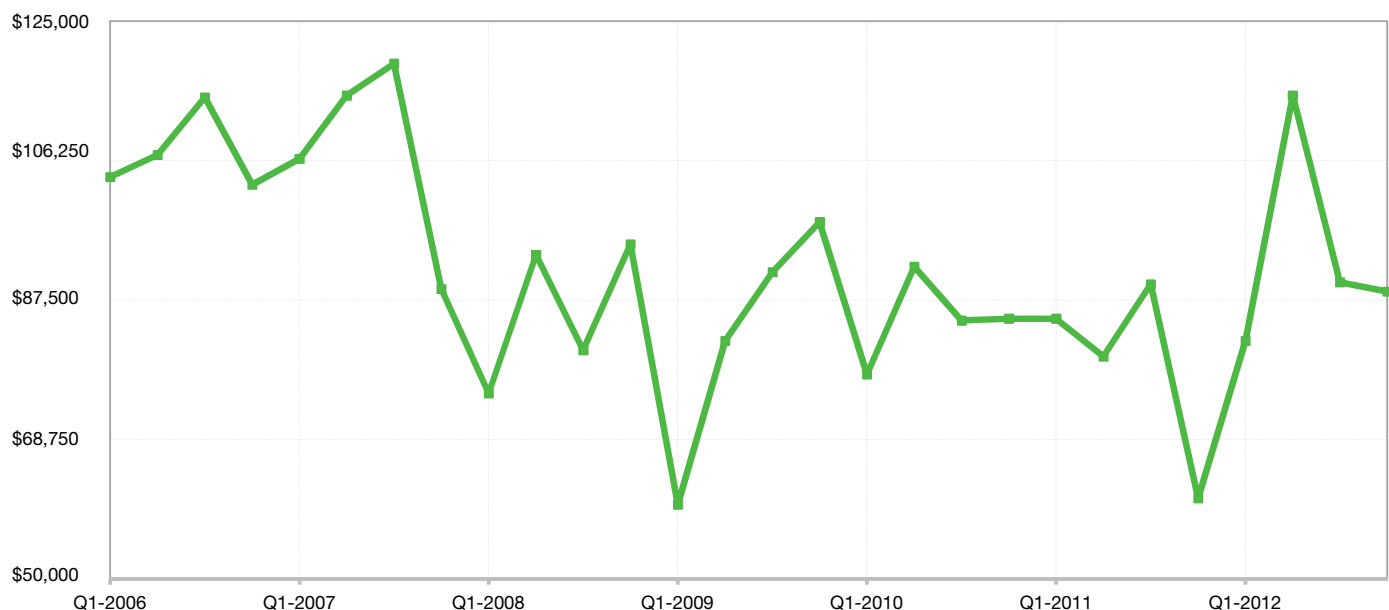
Median Sales Price	\$88,650	+ 45.7%
Average Sales Price	\$120,777	+ 43.9%
Pct. of Orig. Price Received	90.7%	+ 7.9%
Homes for Sale	217	- 5.7%
Closed Sales	56	+ 21.7%
Months Supply	10.3	- 9.4%
Days on Market	106	- 10.7%

### Market Activity

■ Q4-2010 ■ Q4-2011 ■ Q4-2012



### Historical Median Sales Price for Lafayette County, MO



# Marketwatch Report

## Q4-2012



## Lafayette County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg	
64001	\$0	→	0.0%	\$56,000	→	0.0%	90.9%	→	0.0%	90	→	0.0%	2	→	0.0%
64011	\$250,000	↑	+ 129.5%	\$250,000	↑	+ 129.5%	96.2%	↑	+ 47.8%	0	↓	- 100.0%	1	↓	- 50.0%
64020	\$207,500	↑	+ 174.1%	\$207,500	↑	+ 171.9%	88.9%	↑	+ 6.6%	351	↑	+ 85.6%	2	↓	- 60.0%
64021	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64022	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
64037	\$119,950	↑	+ 40.6%	\$166,994	↑	+ 82.5%	87.9%	↓	- 0.9%	215	↑	+ 49.9%	9	↓	- 25.0%
64067	\$52,500	↑	+ 49.1%	\$60,284	↑	+ 92.2%	88.3%	↑	+ 31.3%	54	↓	- 44.1%	9	→	0.0%
64071	\$0	↓	- 100.0%	\$0	↓	- 100.0%	0.0%	↓	- 100.0%	0	↓	- 100.0%	0	↓	- 100.0%
64074	\$57,000	→	0.0%	\$57,000	→	0.0%	82.2%	→	0.0%	75	→	0.0%	2	→	0.0%
64075	\$275,000	→	0.0%	\$249,500	→	0.0%	87.4%	→	0.0%	100	→	0.0%	3	→	0.0%
64076	\$87,300	↓	- 12.7%	\$112,381	↑	+ 13.8%	92.6%	→	+ 0.1%	81	↑	+ 21.2%	25	↑	+ 66.7%
64096	\$90,000	→	0.0%	\$90,000	→	0.0%	107.8%	→	0.0%	103	→	0.0%	1	→	0.0%
64097	\$85,000	↑	+ 470.5%	\$85,000	↑	+ 470.5%	94.5%	↑	+ 58.6%	18	↓	- 79.5%	1	→	0.0%
65321	\$0	→	0.0%	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
65327	\$94,000	→	0.0%	\$94,000	→	0.0%	94.1%	→	0.0%	10	→	0.0%	1	→	0.0%

# Marketwatch Report

## Q4-2012



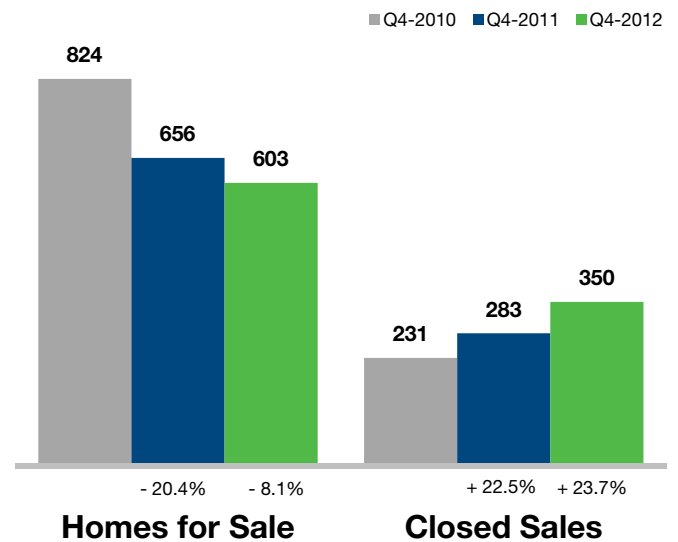
## Platte County, MO

### Key Metrics

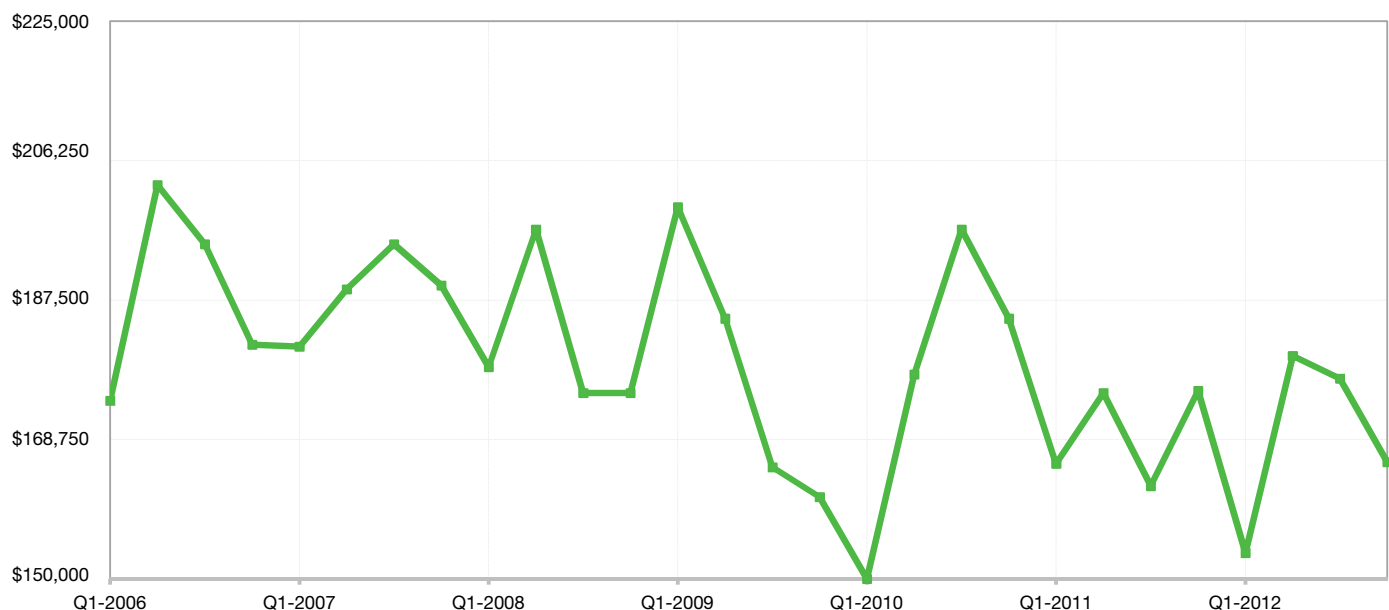
Q4-2012 1-Yr Chg

Median Sales Price	\$165,700	- 5.5%
Average Sales Price	\$205,895	+ 0.2%
Pct. of Orig. Price Received	93.3%	+ 4.1%
Homes for Sale	603	- 8.1%
Closed Sales	350	+ 23.7%
Months Supply	5.1	- 28.4%
Days on Market	105	- 14.0%

### Market Activity



### Historical Median Sales Price for Platte County, MO



# Marketwatch Report

## Q4-2012



## Platte County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg
64018	\$0	↓ - 45.7%	\$62,501	↓ - 42.2%	100.0%	↑ + 16.7%	189	↑ + 61.6%	2	↓ - 33.3%
64028	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64079	\$212,750	↑ + 15.1%	\$214,248	↑ + 7.7%	94.5%	↑ + 2.4%	125	↓ - 6.0%	56	↑ + 19.1%
64092	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64098	\$103,250	↓ - 23.5%	\$161,013	↑ + 13.3%	89.3%	↑ + 5.0%	139	↑ + 18.8%	8	↑ + 33.3%
64150	\$326,404	↓ - 4.8%	\$324,868	↓ - 5.3%	98.1%	↑ + 3.7%	105	↑ + 450.0%	6	↑ + 200.0%
64151	\$156,500	↑ + 6.9%	\$167,937	↑ + 1.8%	92.1%	↑ + 4.7%	101	↓ - 13.7%	87	↑ + 10.1%
64152	\$157,000	↓ - 27.0%	\$223,365	↓ - 14.8%	92.5%	↑ + 3.8%	107	↓ - 11.6%	107	↑ + 30.5%
64153	\$161,250	↑ + 16.8%	\$190,815	↑ + 26.9%	92.5%	↑ + 1.9%	115	↓ - 21.5%	24	↑ + 14.3%
64154	\$202,500	↓ - 2.3%	\$216,531	↓ - 0.6%	95.5%	↑ + 6.5%	86	↓ - 38.0%	46	↑ + 35.3%
64163	\$170,625	↑ + 104.3%	\$170,625	↑ + 104.3%	90.4%	↑ + 14.9%	105	↑ + 50.0%	2	→ 0.0%
64164	\$230,143	↓ - 48.9%	\$230,143	↓ - 48.9%	88.6%	↓ - 1.6%	29	↑ + 31.8%	1	→ 0.0%
64168	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64190	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64195	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
64439	\$87,175	↑ + 56.5%	\$87,175	↑ + 56.5%	97.0%	↑ + 7.7%	82	↑ + 409.4%	2	↑ + 100.0%
64444	\$110,000	↑ + 60.5%	\$336,167	↑ + 390.6%	90.5%	↓ - 19.5%	65	↑ + 209.5%	3	↑ + 50.0%
64484	\$0	→ 0.0%	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%



# Marketwatch Report

## Q4-2012



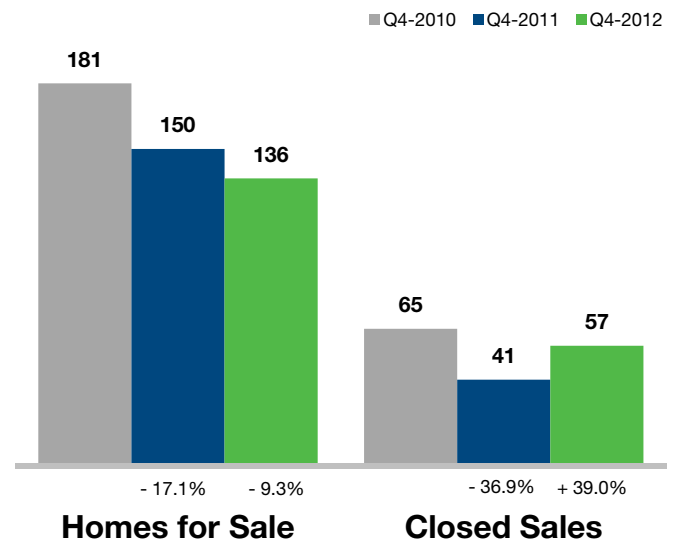
## Ray County, MO

### Key Metrics

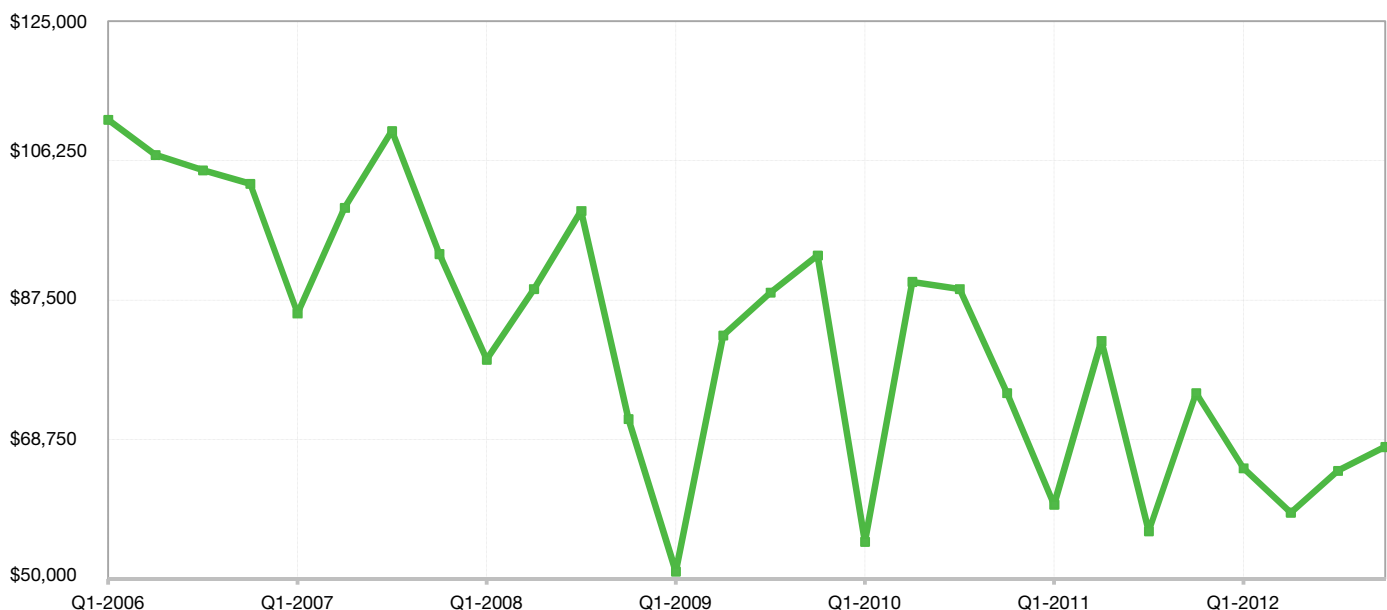
Q4-2012 1-Yr Chg

Median Sales Price	\$67,750	- 9.7%
Average Sales Price	\$84,915	- 8.6%
Pct. of Orig. Price Received	88.5%	+ 4.2%
Homes for Sale	136	- 9.3%
Closed Sales	57	+ 39.0%
Months Supply	6.6	- 24.8%
Days on Market	79	- 31.2%

### Market Activity



### Historical Median Sales Price for Ray County, MO



# Marketwatch Report

## Q4-2012



## Ray County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg
64017	\$0	↑ + 104.4%	\$112,000	↑ + 104.4%	97.9%	↑ + 9.1%	60	↑ + 62.2%	2	⇒ 0.0%
64024	\$63,000	↑ + 32.6%	\$82,727	↓ - 0.8%	96.0%	↑ + 17.8%	65	↓ - 56.9%	15	↑ + 50.0%
64035	\$67,000	↑ + 91.4%	\$67,000	↑ + 91.4%	83.9%	↑ + 13.8%	729	↑ + 60.9%	1	⇒ 0.0%
64036	\$22,000	↑ + 252.0%	\$22,000	↑ + 252.0%	67.1%	↓ - 32.9%	193	↑ + 3,108.3%	2	⇒ 0.0%
64062	\$101,900	↓ - 6.5%	\$113,673	↓ - 8.9%	87.3%	↓ - 2.5%	65	↓ - 20.5%	15	↑ + 66.7%
64077	\$70,750	↑ + 307.8%	\$81,250	↑ + 368.3%	99.8%	↓ - 0.4%	24	↑ + 23.1%	4	↑ + 100.0%
64084	\$25,000	↓ - 81.9%	\$25,000	↓ - 81.9%	64.3%	↓ - 30.5%	233	↑ + 291.6%	1	↓ - 50.0%
64085	\$70,063	↓ - 19.2%	\$68,873	↓ - 36.1%	86.4%	↑ + 10.7%	55	↓ - 61.8%	15	↑ + 25.0%
64624	\$0	⇒ 0.0%	\$0	⇒ 0.0%	0.0%	⇒ 0.0%	0	⇒ 0.0%	0	⇒ 0.0%
64637	\$0	⇒ 0.0%	\$0	⇒ 0.0%	0.0%	⇒ 0.0%	0	⇒ 0.0%	0	⇒ 0.0%
64668	\$40,000	⇒ 0.0%	\$40,000	⇒ 0.0%	55.6%	⇒ 0.0%	42	⇒ 0.0%	1	⇒ 0.0%
64671	\$120,000	↑ + 33.3%	\$120,000	↑ + 33.3%	80.0%	↑ + 10.7%	124	↑ + 188.4%	1	⇒ 0.0%

# Marketwatch Report

## Q4-2012



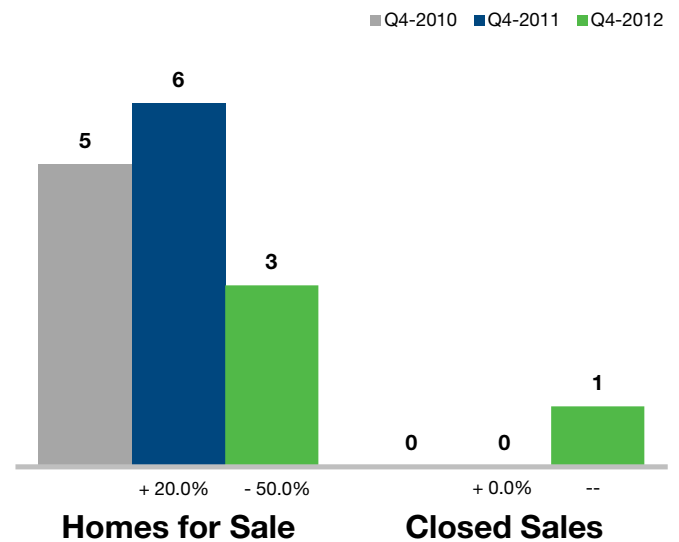
## St. Clair County, MO

### Key Metrics

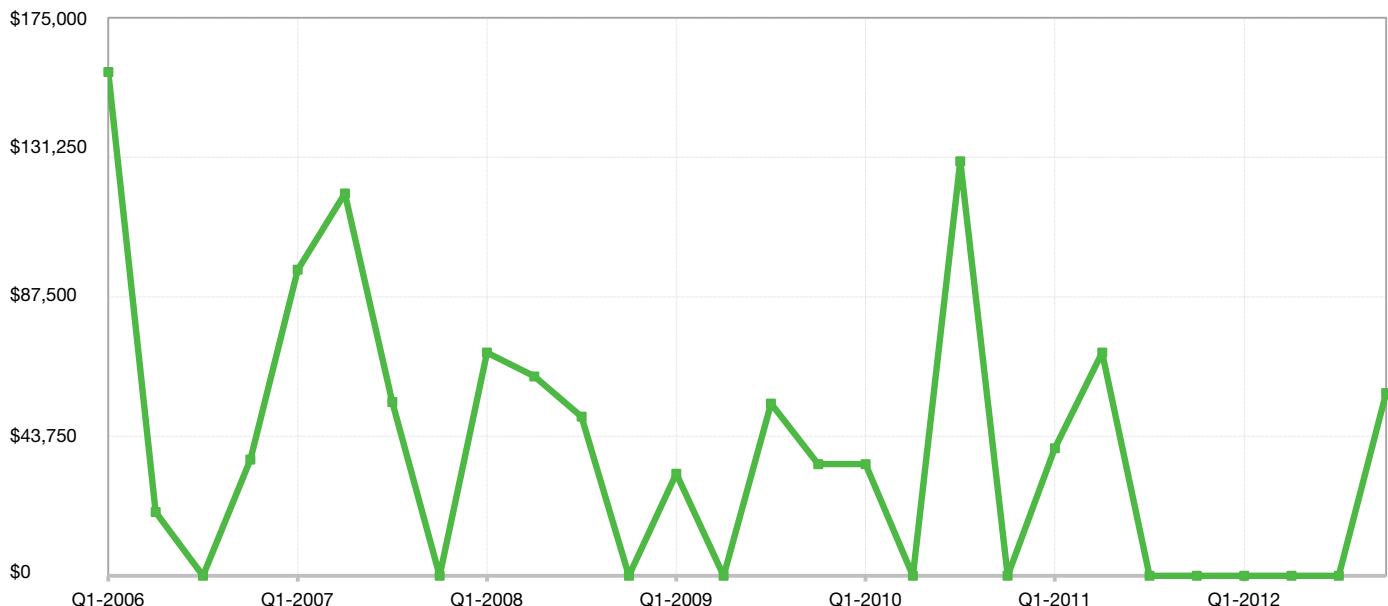
Q4-2012 1-Yr Chg

Median Sales Price	\$57,299	--
Average Sales Price	\$57,299	--
Pct. of Orig. Price Received	95.5%	--
Homes for Sale	3	- 50.0%
Closed Sales	1	--
Months Supply	3.0	- 50.0%
Days on Market	18	--

### Market Activity



### Historical Median Sales Price for St. Clair County, MO



# Marketwatch Report

## Q4-2012



## St. Clair County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received		Days on Market			Closed Sales			
	Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg	Q4-2012	1-Yr Chg		Q4-2012	1-Yr Chg		
64724	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64738	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64740	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64744	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64763	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64776	\$57,299	--		\$57,299	--		95.5%	--		18	--		1	--	
64780	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64781	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
64783	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
65735	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%
65774	\$0	➡	0.0%	\$0	➡	0.0%	0.0%	➡	0.0%	0	➡	0.0%	0	➡	0.0%