Q4-2015

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®

Counties

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Q4-2015



All Counties Overview

| | Median S | Sales Price | Average S | Sales Price | Pct. of Orig | . Price Received | Days o | n Market | Closed | d Sales |
|------------------------|-----------|------------------|-----------|------------------|--------------|------------------|---------|------------------|---------|------------------|
| | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | Q4-2015 | | Q4-2015 | 1-Yr Chg |
| Atchison County, KS | \$62,500 | + 28.9% | \$86,424 | 1 + 11.0% | 87.3% | - 0.1% | 95 | - 40.1% | 27 | 1 + 17.4% |
| Bourbon County, KS | \$31,850 | - 58.6% | \$31,850 | - 58.6% | 98.1% | + 4.5% | 14 | - 73.6% | 2 | + 100.0% |
| Coffey County, KS | \$69,000 | | \$95,500 | | 90.4% | | 37 | | 3 | |
| Douglas County, KS | \$159,950 | + 4.9% | \$179,538 | - 1.2% | 93.7% | - 0.3% | 63 | - 16.0% | 72 | - 20.0% |
| Franklin County, KS | \$104,000 | + 3.0% | \$121,960 | + 1.6% | 91.8% | - 0.4% | 89 | + 2.7% | 67 | + 3.1% |
| Jefferson County, KS | \$179,529 | + 28.2% | \$196,585 | + 19.5% | 92.7% | - 0.7% | 89 | ↓ - 23.3% | 21 | → 0.0% |
| Johnson County, KS | \$236,555 | + 5.4% | \$286,403 | + 3.9% | 96.8% | + 0.5% | 55 | - 11.6% | 2,230 | + 1.0% |
| Leavenworth County, KS | \$168,111 | + 2.3% | \$177,258 | - 4.1% | 94.3% | - 0.4% | 95 | ⇒ + 0.0% | 229 | + 8.0% |
| Linn County, KS | \$74,500 | + 17.3% | \$98,469 | 1 + 17.6% | 80.0% | - 7.4% | 130 | 1 + 25.7% | 23 | 1 + 15.0% |
| Miami County, KS | \$155,000 | - 1.6% | \$185,338 | + 5.7% | 93.7% | + 3.4% | 81 | ↓ - 17.2% | 98 | - 3.9% |
| Osage County, KS | \$109,100 | - 9.1% | \$138,450 | + 11.9% | 93.8% | + 6.2% | 100 | - 39.2% | 6 | - 45.5% |
| Wyandotte County, KS | \$89,850 | + 8.3% | \$106,691 | + 7.7% | 93.5% | + 0.6% | 76 | - 4.1% | 352 | - 1.4% |
| Bates County, MO | \$129,000 | + 47.4% | \$142,239 | 1 + 74.1% | 92.5% | + 10.3% | 163 | - 14.9% | 19 | 1 + 11.8% |
| Buchanan County, MO | \$119,900 | + 5.2% | \$123,818 | - 2.5% | 90.2% | - 1.0% | 73 | - 4.2% | 68 | - 5.6% |
| Caldwell County, MO | \$169,250 | + 142.1% | \$158,485 | 1 + 78.1% | 90.7% | + 6.1% | 144 | 1 + 53.8% | 10 | - 47.4% |
| Carroll County, MO | \$0 | - 100.0% | \$0 | - 100.0% | 0.0% | - 100.0% | 0 | - 100.0% | 0 | - 100.0% |
| Cass County, MO | \$157,700 | + 3.1% | \$194,247 | + 9.0% | 95.1% | + 1.5% | 81 | - 14.8% | 345 | + 0.9% |
| Clay County, MO | \$155,700 | + 4.5% | \$182,975 | + 5.8% | 95.7% | + 0.7% | 66 | - 22.2% | 950 | + 3.1% |
| Clinton County, MO | \$122,500 | - 6.0% | \$130,547 | + 5.1% | 89.1% | - 2.1% | 144 | + 8.1% | 58 | + 3.6% |
| Daviess County, MO | \$85,700 | 1 + 27.0% | \$110,855 | + 14.1% | 87.1% | + 5.3% | 161 | - 24.7% | 12 | - 20.0% |
| Dekalb County, MO | \$90,750 | - 30.2% | \$104,204 | - 15.9% | 86.3% | - 3.4% | 149 | - 34.5% | 12 | + 33.3% |
| Henry County, MO | \$62,500 | + 1.8% | \$82,764 | - 1.8% | 87.9% | - 14.4% | 121 | 1 + 10.8% | 19 | + 90.0% |
| Jackson County, MO | \$132,450 | + 6.0% | \$161,543 | + 4.6% | 93.4% | + 1.9% | 75 | - 12.3% | 2,305 | + 6.7% |
| Johnson County, MO | \$139,500 | + 0.4% | \$151,283 | + 5.8% | 91.1% | - 1.4% | 101 | + 5.1% | 114 | - 18.0% |
| Lafayette County, MO | \$103,500 | - 5.9% | \$129,555 | - 0.9% | 94.2% | + 4.4% | 106 | - 14.9% | 57 | - 14.9% |
| Platte County, MO | \$233,725 | + 20.8% | \$251,629 | + 6.5% | 95.5% | + 1.1% | 74 | - 15.1% | 411 | + 10.8% |
| Ray County, MO | \$96,750 | 1 + 10.5% | \$108,441 | + 7.1% | 89.6% | + 1.1% | 88 | - 21.6% | 70 | + 1.4% |
| St. Clair County, MO | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |

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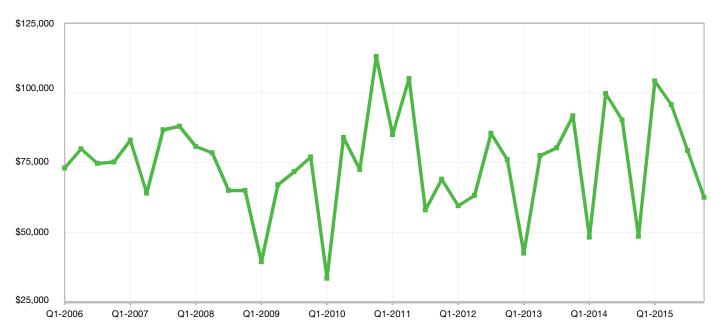


Atchison County, KS

| Key Metrics | Q4-2015 | 1-Yr Chg |
|------------------------------|----------|----------|
| Median Sales Price | \$62,500 | + 28.9% |
| Average Sales Price | \$86,424 | + 11.0% |
| Pct. of Orig. Price Received | 87.3% | - 0.1% |
| Inventory | 74 | - 26.0% |
| Closed Sales | 27 | + 17.4% |
| Supply | 6.9 | - 38.9% |
| Days on Market | 95 | - 40.1% |



Historical Median Sales Price for Atchison County, KS



Q4-2015



Atchison County ZIP Codes

| | Median Sales Price | | Median Sales Price Average Sales Price | | Pct. of Orig. Price Received | | Days on Market | | Closed Sales | |
|-------|--------------------|----------|--|----------|------------------------------|----------|----------------|----------|--------------|----------|
| | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg |
| 66002 | \$58,750 | ÷ 51.6% | \$87,665 | + 15.0% | 86.4% | - 0.2% | 99 | - 31.1% | 24 | + 14.3% |
| 66016 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 66023 | \$0 | - 100.0% | \$0 | - 100.0% | 0.0% | - 100.0% | 0 | - 100.0% | 0 | - 100.0% |
| 66041 | \$51,750 | | \$51,750 | | 94.3% | | 26 | | 2 | |
| 66058 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 66060 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 66088 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |

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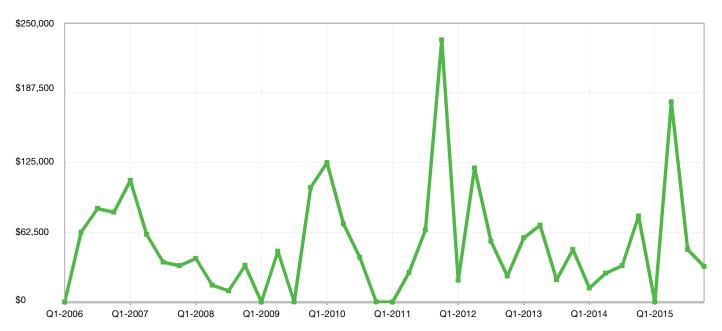


Bourbon County, KS

| Key Metrics | Q4-2015 | 1-Yr Chg |
|------------------------------|----------|----------|
| Median Sales Price | \$31,850 | - 58.6% |
| Average Sales Price | \$31,850 | - 58.6% |
| Pct. of Orig. Price Received | 98.1% | + 4.5% |
| Inventory | 2 | - 77.8% |
| Closed Sales | 2 | + 100.0% |
| Supply | 1.5 | - 75.0% |
| Days on Market | 14 | - 73.6% |



Historical Median Sales Price for Bourbon County, KS



Q4-2015



Bourbon County ZIP Codes

| | Median Sales Price | | Median Sales Price Average Sales Price | | Pct. of Orig. Price Received | | Days on Market | | Closed Sales | |
|-------|--------------------|----------|--|----------|------------------------------|----------|----------------|----------|--------------|----------|
| | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg |
| 66010 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 66701 | \$16,200 | - 79.0% | \$16,200 | - 79.0% | 101.3% | + 7.8% | 10 | - 81.1% | 1 | → 0.0% |
| 66716 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 66738 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 66741 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 66746 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 66754 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 66769 | \$47,500 | | \$47,500 | | 95.0% | | 18 | | 1 | |
| 66772 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 66779 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 66780 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |

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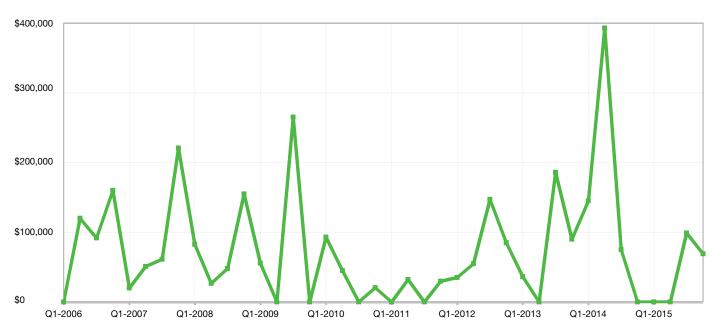


Coffey County, KS

| Key Metrics | Q4-2015 | 1-Yr Chg |
|------------------------------|----------|----------|
| Median Sales Price | \$69,000 | |
| Average Sales Price | \$95,500 | |
| Pct. of Orig. Price Received | 90.4% | |
| Inventory | 1 | - 50.0% |
| Closed Sales | 3 | |
| Supply | 0.0 | - 100.0% |
| Days on Market | 37 | |



Historical Median Sales Price for Coffey County, KS



Q4-2015



Coffey County ZIP Codes

| | Median S | Median Sales Price | | Average Sales Price | | Pct. of Orig. Price Received | | Days on Market | | Closed Sales | |
|-------|-----------|--------------------|-----------|---------------------|---------|------------------------------|---------|----------------|---------|--------------|--|
| | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | |
| 66015 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | | |
| 66093 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | | |
| 66758 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | | |
| 66839 | \$69,000 | | \$69,000 | | 82.1% | | 69 | | 1 | | |
| 66852 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | | |
| 66854 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | | |
| 66856 | \$42,500 | | \$42,500 | | 94.4% | | 34 | | 1 | | |
| 66857 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | | |
| 66864 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | | |
| 66871 | \$175,000 | | \$175,000 | | 94.6% | | 9 | | 1 | | |

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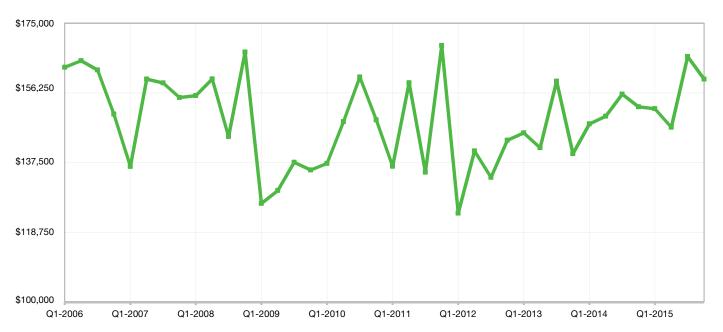


Douglas County, KS

| Key Metrics | Q4-2015 | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price | \$159,950 | + 4.9% |
| | | |
| Average Sales Price | \$179,538 | - 1.2% |
| Pct. of Orig. Price Received | 93.7% | - 0.3% |
| Inventory | 104 | - 33.8% |
| Closed Sales | 72 | - 20.0% |
| Supply | 3.0 | - 33.3% |
| Days on Market | 63 | - 16.0% |



Historical Median Sales Price for Douglas County, KS



Q4-2015



Douglas County ZIP Codes

| | Median Sales Price | Average Sales Price | Pct. of Orig. Price Received | Days on Market | Closed Sales |
|-------|--------------------|---------------------|------------------------------|------------------|------------------|
| | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg |
| 66006 | \$185,000 1 + 7.4% | \$239,938 👚 + 37.8% | 92.8% 👚 + 1.3% | 89 👚 + 10.2% | 12 🕹 - 33.3% |
| 66021 | \$65,000 | \$65,000 | 0.0% | 189 | 1 |
| 66025 | \$175,000 + 16.7% | \$161,108 + 11.5% | 91.9% - 5.0% | 31 🕹 - 55.1% | 12 🗣 - 20.0% |
| 66044 | \$106,000 🖟 - 1.3% | \$115,842 | 93.3% - 4.0% | 59 🕹 - 51.2% | 13 👚 + 116.7% |
| 66045 | \$175,000 | \$175,000 | 97.2% | 3 | 1 |
| 66046 | \$120,000 🖟 - 1.2% | \$124,000 🖟 - 11.3% | 95.4% + 2.2% | 51 | 10 🖈 0.0% |
| 66047 | \$199,750 | \$264,717 + 22.3% | 93.9% + 2.4% | 56 🕹 - 37.8% | 6 - 50.0% |
| 66049 | \$170,000 🖟 - 1.7% | \$202,344 🗣 - 8.1% | 95.0% | 77 👚 + 1.9% | 15 🗣 - 48.3% |
| 66050 | \$319,900 | \$319,900 | 86.7% | 162 | 1 |
| 66092 | \$0 | \$0 | 0.0% | 0 | 0 |
| 66409 | \$0 | \$0 | 0.0% | 0 | 0 |
| 66524 | \$0 | \$0 | 0.0% | 0 | 0 |

Q4-2015

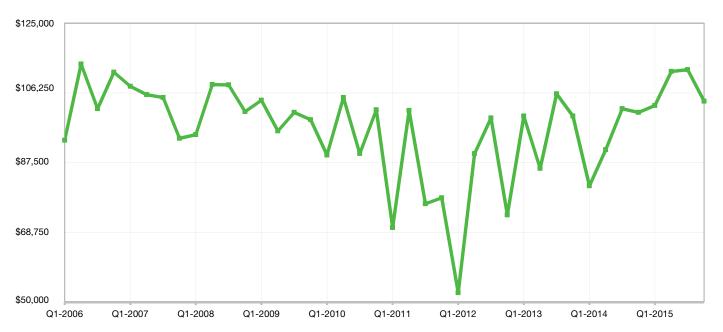


Franklin County, KS

| Key Metrics | Q4-2015 | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price | \$104,000 | + 3.0% |
| Average Sales Price | \$121,960 | + 1.6% |
| Pct. of Orig. Price Received | 91.8% | - 0.4% |
| Inventory | 104 | - 23.5% |
| Closed Sales | 67 | + 3.1% |
| Supply | 4.3 | - 18.9% |
| Days on Market | 89 | + 2.7% |



Historical Median Sales Price for Franklin County, KS



Q4-2015



Franklin, KS County ZIP Codes

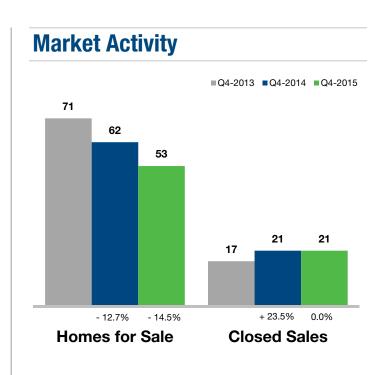
| | Median S | Median Sales Price | | Average Sales Price | | Pct. of Orig. Price Received | | Days on Market | | Closed Sales | |
|-------|-----------|--------------------|-----------|---------------------|---------|------------------------------|---------|----------------|---------|-----------------|--|
| | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | |
| 66006 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | | |
| 66033 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | | |
| 66042 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | | |
| 66064 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | | |
| 66067 | \$106,000 | + 15.8% | \$126,443 | + 25.5% | 92.7% | + 0.8% | 84 | - 3.9% | 46 | + 12.2% | |
| 66076 | \$76,000 | - 7.9% | \$70,000 | - 15.6% | 92.0% | - 1.1% | 37 | - 16.6% | 4 | - 33.3% | |
| 66078 | \$115,000 | - 56.6% | \$115,000 | - 56.6% | 83.5% | - 13.3% | 92 | + 45.2% | 2 | + 100.0% | |
| 66079 | \$91,000 | - 52.1% | \$91,000 | - 52.1% | 80.6% | - 10.9% | 21 | - 16.0% | 1 | → 0.0% | |
| 66080 | \$121,950 | - 23.8% | \$125,150 | - 20.3% | 95.9% | - 3.7% | 174 | + 480.6% | 6 | + 100.0% | |
| 66091 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | | |
| 66092 | \$109,000 | - 40.7% | \$125,381 | - 29.5% | 87.2% | - 3.6% | 91 | - 30.5% | 8 | - 27.3% | |
| 66095 | \$0 | - 100.0% | \$0 | - 100.0% | 0.0% | - 100.0% | 0 | - 100.0% | 0 | - 100.0% | |

Q4-2015

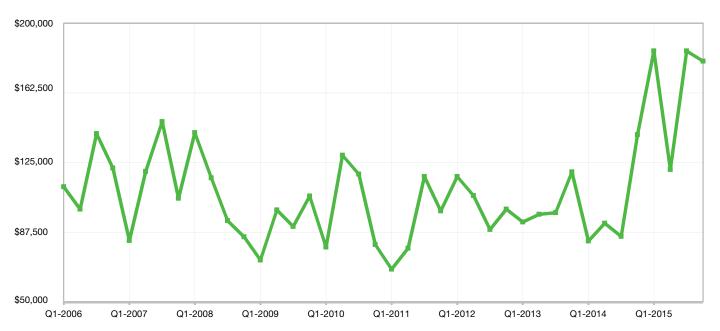


Jefferson County, KS

| Key Metrics | Q4-2015 | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price | \$179,529 | + 28.2% |
| Average Sales Price | \$196,585 | + 19.5% |
| Pct. of Orig. Price Received | 92.7% | - 0.7% |
| Inventory | 53 | - 14.5% |
| Closed Sales | 21 | 0.0% |
| Supply | 6.7 | - 20.2% |
| | | |
| Days on Market | 89 | - 23.3% |



Historical Median Sales Price for Jefferson County, KS



Q4-2015



Jefferson County ZIP Codes

| | Median Sales Price | Average Sales Price | Pct. of Orig. Price Received | Days on Market | Closed Sales |
|-------|----------------------|----------------------|------------------------------|------------------|------------------|
| | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg |
| 66044 | \$195,000 1 + 4.0% | \$195,000 👚 + 4.0% | 91.1% 🗣 - 2.9% | 50 👚 + 5.3% | 2 🖒 0.0% |
| 66054 | \$103,500 🖟 - 26.5% | \$88,000 🖟 - 48.5% | 91.0% - 7.5% | 109 🖟 - 1.5% | 3 - 50.0% |
| 66060 | \$119,625 1 + 139.3% | \$119,625 👚 + 139.3% | 96.0% + 4.6% | 30 🕹 - 73.9% | 2 |
| 66066 | \$236,500 | \$357,625 👚 + 127.6% | 87.7% 👚 + 1.4% | 136 👚 + 17.7% | 5 + 25.0% |
| 66070 | \$168,000 🖟 - 62.7% | \$173,975 🗣 - 61.3% | 94.4% + 10.1% | 105 🕹 - 67.0% | 4 + 300.0% |
| 66073 | \$125,779 | \$125,779 🗣 - 21.9% | 96.4% + 1.5% | 94 🕹 - 30.2% | 2 - 33.3% |
| 66088 | \$0 | \$0 🖟 - 100.0% | 0.0% - 100.0% | 0 | 0 |
| 66097 | \$262,500 | \$262,500 + 308.6% | 92.1% - 7.7% | 2 🕹 - 98.2% | 1 - 50.0% |
| 66419 | \$0 | \$0 | 0.0% | 0 | 0 |
| 66429 | \$0 | \$0 | 0.0% | 0 | 0 |
| 66512 | \$165,000 🖟 - 5.7% | \$165,000 🖟 - 5.7% | 101.5% + 16.0% | 4 - 93.2% | 1 🖈 0.0% |
| 66617 | \$0 | \$0 | 0.0% | 0 | 0 |

Q4-2015

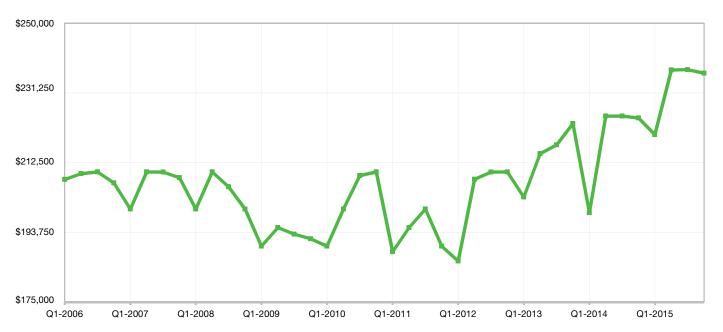


Johnson County, KS

| Key Metrics | Q4-2015 | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price | \$236,555 | + 5.4% |
| Average Sales Price | \$286,403 | + 3.9% |
| Pct. of Orig. Price Received | 96.8% | + 0.5% |
| Inventory | 1,605 | - 25.9% |
| Closed Sales | 2,230 | + 1.0% |
| Supply | 1.8 | - 30.8% |
| Days on Market | 55 | - 11.6% |



Historical Median Sales Price for Johnson County, KS



Q4-2015



Johnson, KS County ZIP Codes

| | Median Sales Price | Average Sales Price | Pct. of Orig. Price Received | Days on Market | Closed Sales |
|-------|---------------------|---------------------|------------------------------|------------------|------------------|
| | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg |
| 66013 | \$323,000 🖟 - 22.2% | \$377,334 🗣 - 9.1% | 99.0% 👚 + 3.8% | 40 👚 + 236.1% | 3 |
| 66018 | \$234,500 | \$288,247 👚 + 37.6% | 94.2% 🗣 - 3.9% | 76 🖟 - 17.2% | 16 🖟 - 30.4% |
| 66019 | \$0 | \$0 | 0.0% | 0 | 0 |
| 66021 | \$149,500 | \$178,730 + 44.8% | 95.7% 🗣 - 0.5% | 70 👚 + 36.7% | 10 🔷 0.0% |
| 66025 | \$0 | \$0 | 0.0% | 0 | 0 |
| 66030 | \$165,750 🖟 - 3.4% | \$177,612 | 96.9% 🗣 - 1.0% | 60 🖟 - 7.1% | 100 🖟 - 6.5% |
| 66031 | \$0 | \$0 | 0.0% | 0 | 0 |
| 66051 | \$0 | \$0 | 0.0% | 0 | 0 |
| 66061 | \$243,000 + 9.2% | \$278,675 + 6.5% | 98.1% 👚 + 1.5% | 63 🕹 - 14.7% | 239 👚 + 2.6% |
| 66062 | \$234,000 + 1.3% | \$261,771 🗣 - 9.1% | 98.2% + 0.1% | 39 🕹 - 35.0% | 309 🕹 - 8.3% |
| 66063 | \$119,000 | \$119,000 | 96.0% | 5 | 1 |
| 66083 | \$208,250 + 5.4% | \$269,708 + 19.5% | 96.6% 🗣 - 0.6% | 105 👚 + 53.7% | 32 🕹 - 15.8% |
| 66085 | \$396,500 + 0.4% | \$392,989 🖟 - 3.1% | 97.6% - 0.3% | 116 | 46 🕹 - 6.1% |
| 66201 | \$133,000 | \$133,000 | 95.1% | 58 | 1 |
| 66202 | \$147,375 👚 + 11.4% | \$166,971 + 15.6% | 95.2% + 1.6% | 46 🖟 - 24.4% | 67 👚 + 21.8% |
| 66203 | \$153,000 + 9.3% | \$153,936 + 2.8% | 96.5% + 0.9% | 41 🕹 - 19.0% | 59 🔷 0.0% |
| 66204 | \$138,675 + 2.7% | \$130,959 🖟 -4.1% | 95.3% + 1.7% | 37 🕹 - 35.8% | 53 🕹 - 10.2% |
| 66205 | \$203,750 + 15.1% | \$275,091 + 16.7% | 96.1% + 2.4% | 45 🕹 - 24.5% | 66 👚 + 13.8% |
| 66206 | \$370,000 🖟 - 7.5% | \$449,472 🗣 - 7.7% | 95.5% - 0.3% | 53 | 53 + 8.2% |
| 66207 | \$225,000 + 5.9% | \$297,552 + 11.0% | 95.5% + 1.6% | 40 🖟 - 38.1% | 60 🕹 - 13.0% |
| 66208 | \$235,000 + 14.6% | \$296,854 + 0.9% | 96.2% + 2.6% | 43 🕹 - 30.3% | 137 👚 + 8.7% |
| 66209 | \$365,000 + 4.3% | \$387,907 + 9.1% | 96.3% + 2.0% | 38 🕹 - 33.6% | 75 👚 + 19.0% |
| 66210 | \$227,750 | \$206,880 + 5.4% | 95.5% - 1.2% | 35 🕹 - 28.9% | 58 🕹 - 7.9% |
| 66211 | \$617,500 + 289.6% | \$605,844 + 88.5% | 95.1% + 3.2% | 62 🕹 - 24.2% | 19 🕹 - 5.0% |
| 66212 | \$180,000 + 14.6% | \$189,242 + 17.5% | 96.2% + 0.7% | 48 🕹 - 2.2% | 123 👚 + 7.9% |
| 66213 | \$305,500 🖟 - 0.2% | \$313,592 🖟 - 1.2% | 95.9% 🗣 - 0.8% | 53 👚 + 1.6% | 59 🕹 - 33.0% |
| 66214 | \$178,975 | \$198,435 👚 + 19.8% | 97.7% | 27 🗸 - 40.1% | 26 🕹 - 31.6% |
| 66215 | \$186,000 + 0.9% | \$189,980 + 0.4% | 96.7% | 38 🕹 - 29.7% | 89 👚 + 17.1% |
| 66216 | \$203,000 + 8.4% | \$223,059 + 8.1% | 96.4% | 54 🕹 - 18.9% | 89 👚 + 11.3% |
| 66217 | \$331,750 👚 + 14.7% | \$363,986 🗣 - 5.8% | 93.4% - 0.6% | 115 👚 + 62.0% | 14 🗣 - 12.5% |
| 66218 | \$250,000 🖟 - 3.8% | \$290,170 🗣 - 5.2% | 96.7% 🗣 - 1.3% | 71 👚 + 26.7% | 41 |
| 66219 | \$269,000 + 15.1% | \$349,376 + 21.3% | 98.3% + 2.3% | 44 | 23 🕹 - 11.5% |
| 66220 | \$361,500 🖟 - 9.8% | \$375,340 🗣 - 15.1% | 97.1% 🗣 - 1.1% | 94 🗣 - 9.9% | 31 🕹 - 13.9% |
| 66221 | \$470,000 + 5.6% | \$508,987 + 11.0% | 97.9% - 0.8% | 98 | 103 👚 + 77.6% |
| 66222 | \$0 | \$0 | 0.0% | 0 | 0 |
| 66223 | \$277,000 + 3.4% | \$336,113 + 4.0% | 96.7% | 38 🕹 - 19.2% | 69 🕹 - 5.5% |
| 66224 | \$403,674 🗣 - 13.3% | \$496,824 🗣 - 5.7% | 95.3% 🗣 - 2.0% | 106 | 60 🖟 - 16.7% |
| 66225 | \$205,000 🖟 -41.1% | \$205,000 🗣 - 41.1% | 83.7% 🗣 - 17.0% | 43 | 1 🔷 0.0% |
| 66226 | \$298,000 + 2.8% | \$317,342 | 96.6% - 0.3% | 68 | 42 |
| 66227 | \$359,055 + 4.4% | \$346,348 🗣 - 3.9% | 99.3% - 0.7% | 50 - 47.4% | 54 |
| 66250 | \$0 | \$0 | 0.0% | 0 | 0 |
| 66251 | \$0 | \$0 | 0.0% | 0 | 0 |
| 66276 | \$0 | \$0 | 0.0% | 0 | 0 |
| | | | | | |

Q4-2015



Johnson, KS County ZIP Codes Cont.

| | Median S | ales Price | Average S | ales Price | Pct. of Orig. F | Price Received | Days on | Market | Closed | l Sales |
|-------|----------|------------|-----------|------------|-----------------|----------------|---------|----------|---------|----------|
| | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg |
| 66282 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 66283 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 66285 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 66286 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |

Q4-2015

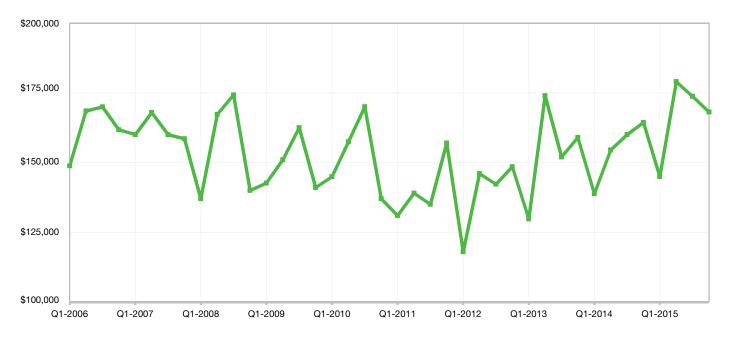


Leavenworth County, KS

| Key Metrics | Q4-2015 | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price | \$168,111 | + 2.3% |
| Average Sales Price | \$177,258 | - 4.1% |
| Pct. of Orig. Price Received | 94.3% | - 0.4% |
| Inventory | 316 | - 31.3% |
| Closed Sales | 229 | + 8.0% |
| Supply | 3.6 | - 42.9% |
| Days on Market | 95 | + 0.0% |



Historical Median Sales Price for Leavenworth County, KS



Q4-2015



Leavenworth County ZIP Codes

| | Median Sales Price | Average Sales Price | Pct. of Orig. Price Received | Days on Market | Closed Sales |
|-------|---------------------|---------------------|------------------------------|------------------|------------------|
| | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg |
| 66002 | \$0 | \$0 | 0.0% | 0 | 0 |
| 66007 | \$210,643 🖟 - 1.3% | \$233,561 + 0.6% | 99.0% 👚 + 1.4% | 95 👚 + 11.1% | 45 - 6.3% |
| 66012 | \$239,144 🖟 - 14.6% | \$248,105 🕹 - 9.5% | 93.4% 🗣 - 1.5% | 97 🕹 - 34.8% | 9 |
| 66020 | \$168,500 🖟 - 56.2% | \$226,133 🕹 - 41.3% | 90.5% - 8.6% | 58 🕹 - 9.9% | 3 + 200.0% |
| 66027 | \$0 | \$0 | 0.0% | 0 | 0 |
| 66043 | \$141,250 🖟 -8.0% | \$163,518 🕹 - 12.9% | 92.1% - 2.5% | 116 👚 + 62.1% | 20 🗣 - 39.4% |
| 66044 | \$0 | \$0 | 0.0% | 0 | 0 |
| 66048 | \$127,250 | \$131,535 堤 - 2.9% | 92.3% - 1.5% | 94 🛡 -4.4% | 97 👚 + 18.3% |
| 66052 | \$158,500 🖟 - 39.7% | \$156,833 🕹 - 33.0% | 89.9% - 2.1% | 62 - 44.8% | 3 🗣 - 57.1% |
| 66054 | \$222,500 + 27.1% | \$222,500 + 64.9% | 93.5% 👚 + 7.3% | 24 🕹 - 81.6% | 2 - 33.3% |
| 66086 | \$174,950 🖟 -8.4% | \$204,496 🗣 - 1.7% | 96.3% + 2.3% | 95 🕹 - 14.6% | 48 |

Q4-2015

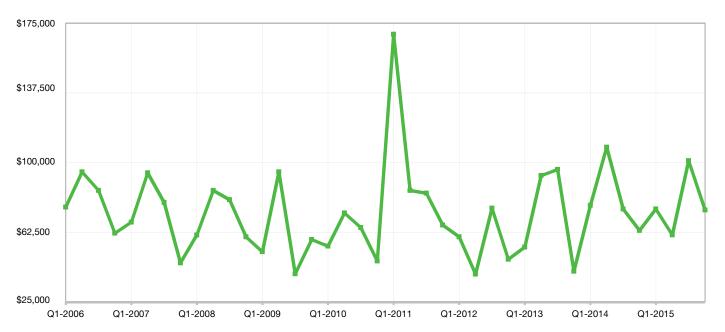


Linn County, KS

| Key Metrics | Q4-2015 | 1-Yr Chg |
|------------------------------|----------|----------|
| Median Sales Price | \$74,500 | + 17.3% |
| Average Sales Price | \$98,469 | + 17.6% |
| Pct. of Orig. Price Received | 80.0% | - 7.4% |
| Inventory | 62 | - 11.4% |
| Closed Sales | 23 | + 15.0% |
| Supply | 7.8 | + 5.4% |
| Days on Market | 130 | + 25.7% |



Historical Median Sales Price for Linn County, KS



Q4-2015



Linn, KS County ZIP Codes

| | Median Sales Price | Average Sales Price | Pct. of Orig. Price Received | Days on Market | Closed Sales |
|-------|--------------------|-------------------------------|------------------------------|------------------|------------------|
| | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg |
| 66010 | \$0 🖟 - 100.0% | \$0 \$- 100.0% | 0.0% 🖣 - 100.0% | 0 🖟 - 100.0% | 0 🖟 - 100.0% |
| 66014 | \$0 | \$0 | 0.0% | 0 | 0 |
| 66040 | \$82,500 + 44.7% | \$96,300 + 6.4% | 79.9% 🗣 - 7.9% | 162 | 12 |
| 66056 | \$29,500 🗣 - 53.7% | \$80,225 + 25.8% | 74.3% 🗣 - 17.3% | 92 | 6 + 200.0% |
| 66072 | \$229,500 + 206.0% | 6 \$229,500 1 + 206.0% | 97.7% 🗣 - 2.3% | 43 | 1 🖈 0.0% |
| 66075 | \$62,000 🗣 - 4.6% | \$98,500 + 46.6% | 82.7% | 113 🕹 - 37.8% | 4 - 20.0% |
| 66738 | \$0 | \$0 | 0.0% | 0 | 0 |
| 66767 | \$0 🕹 - 100.0% | \$0 \$- 100.0% | 0.0% 🖣 - 100.0% | 0 🕹 - 100.0% | 0 🕹 - 100.0% |

Q4-2015



Miami County, KS

| Key Metrics | Q4-2015 | 1-Yr Chg |
|------------------------------|------------------|----------|
| Madian Calaa Driaa | \$155,000 | 1.00/ |
| Median Sales Price | \$155,000 | - 1.6% |
| Average Sales Price | \$185,338 | + 5.7% |
| Pct. of Orig. Price Received | 93.7% | + 3.4% |
| Inventory | 156 | - 20.4% |
| Closed Sales | 98 | - 3.9% |
| Supply | 3.5 | - 36.4% |
| Days on Market | 81 | - 17.2% |



Historical Median Sales Price for Miami County, KS



Q4-2015



Miami County ZIP Codes

| | Median Sales Price | Average Sales Price | Pct. of Orig. Price Received | Days on Market | Closed Sales |
|-------|---------------------|---------------------|------------------------------|------------------|------------------|
| | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg |
| 66013 | \$287,500 🖟 - 20.4% | \$319,125 🖟 - 11.6% | 90.5% 👚 + 7.4% | 117 🖟 - 34.5% | 4 100.0% |
| 66021 | \$0 🖟 - 100.0% | \$0 🖣 - 100.0% | 0.0% - 100.0% | 0 | 0 🖣 - 100.0% |
| 66026 | \$174,900 🖟 - 33.0% | \$174,900 🗣 - 33.0% | 92.3% - 8.1% | 180 | 1 🖈 0.0% |
| 66036 | \$87,500 | \$87,500 | 88.4% | 18 | 1 |
| 66053 | \$157,500 🖟 - 7.4% | \$226,125 + 24.9% | 95.9% + 5.4% | 95 🕹 - 13.1% | 28 🖈 0.0% |
| 66064 | \$75,500 | \$85,365 + 26.6% | 86.9% - 0.5% | 118 👚 + 9.0% | 15 👚 + 7.1% |
| 66071 | \$130,000 + 4.0% | \$151,000 + 0.4% | 94.3% + 7.6% | 57 🕹 - 37.0% | 27 🗣 - 18.2% |
| 66072 | \$0 | \$0 | 0.0% | 0 | 0 |
| 66079 | \$0 | \$0 | 0.0% | 0 | 0 |
| 66083 | \$187,500 🖟 - 5.4% | \$251,890 🗣 - 4.1% | 96.6% - 0.4% | 54 🕹 - 29.3% | 17 🗣 - 15.0% |
| 66092 | \$80,000 + 3.6% | \$80,000 + 3.6% | 80.1% - 4.7% | 97 🕹 - 40.9% | 1 - 50.0% |

Q4-2015

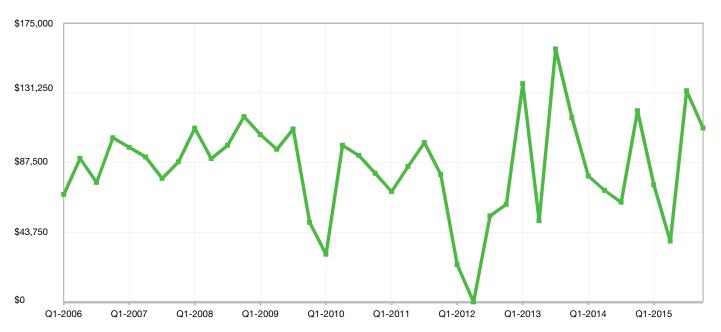


Osage County, KS

| Key Metrics | Q4-2015 | 1-Yr Chg |
|------------------------------|-----------|----------|
| Madian Calan Drian | ¢100 100 | 0.10/ |
| Median Sales Price | \$109,100 | - 9.1% |
| Average Sales Price | \$138,450 | + 11.9% |
| Pct. of Orig. Price Received | 93.8% | + 6.2% |
| Inventory | 25 | + 25.0% |
| Closed Sales | 6 | - 45.5% |
| Supply | 10.9 | + 41.6% |
| Days on Market | 100 | - 39.2% |



Historical Median Sales Price for Osage County, KS



Q4-2015



Osage County ZIP Codes

| | Median S | ales Price | Average : | Sales Price | Pct. of Orig | Price Received | Days o | n Market | Close | d Sales |
|-------|-----------|------------|-----------|-----------------|--------------|----------------|---------|----------|---------|----------|
| | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg |
| 66409 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 66413 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 66414 | \$0 | - 100.0% | \$0 | - 100.0% | 0.0% | - 100.0% | 0 | - 100.0% | 0 | - 100.0% |
| 66451 | \$108,200 | - 27.9% | \$108,200 | - 27.9% | 94.5% | + 25.9% | 7 | - 95.7% | 1 | → 0.0% |
| 66510 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 66523 | \$110,000 | + 69.3% | \$110,000 | + 69.3% | 73.4% | - 27.7% | 176 | + 433.3% | 1 | - 50.0% |
| 66524 | \$87,500 | - 35.7% | \$87,500 | - 35.7% | 97.4% | + 11.0% | 147 | + 33.6% | 2 | + 100.0% |
| 66528 | \$142,500 | + 650.0% | \$142,500 | + 650.0% | 100.0% | + 78.9% | 68 | - 33.3% | 1 | → 0.0% |
| 66537 | \$0 | - 100.0% | \$0 | - 100.0% | 0.0% | - 100.0% | 0 | - 100.0% | 0 | - 100.0% |
| 66543 | \$295,000 | + 103.4% | \$295,000 | + 103.4% | 100.0% | + 12.7% | 56 | - 78.9% | 1 | - 50.0% |
| 66546 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 66856 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 66868 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 66871 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |

Q4-2015

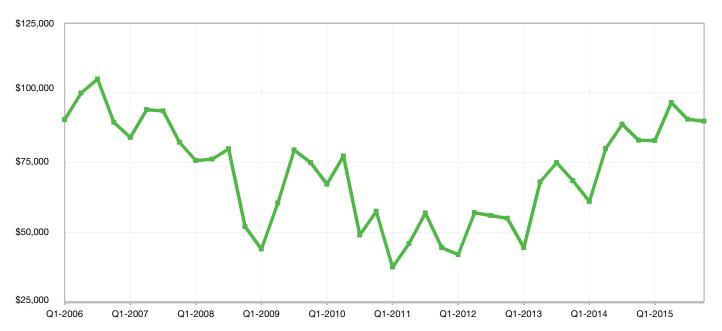


Wyandotte County, KS

| Key Metrics | Q4-2015 | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price | \$89,850 | + 8.3% |
| Average Sales Price | \$106,691 | + 7.7% |
| Pct. of Orig. Price Received | 93.5% | + 0.6% |
| Inventory | 394 | - 31.4% |
| Closed Sales | 352 | - 1.4% |
| Supply | 3.0 | - 33.3% |
| Days on Market | 76 | - 4.1% |



Historical Median Sales Price for Wyandotte County, KS



Q4-2015



Wyandotte County ZIP Codes

| | Median Sales Price | Average Sales Price | Pct. of Orig. Price Received | Days on Market | Closed Sales |
|-------|--------------------|---------------------|------------------------------|------------------|------------------|
| | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg |
| 66012 | \$151,000 👚 + 2.4% | \$152,024 🗣 - 7.3% | 94.7% 👚 + 0.3% | 65 🖟 - 27.5% | 19 🖟 - 17.4% |
| 66101 | \$60,125 🕹 - 29.3% | \$57,723 🗣 - 20.8% | 92.9% | 93 👚 + 33.1% | 16 👚 + 128.6% |
| 66102 | \$62,000 + 39.3% | \$65,060 + 5.8% | 92.1% + 2.6% | 62 🕹 - 17.1% | 50 |
| 66103 | \$69,750 | \$80,126 + 22.6% | 92.2% - 3.6% | 65 🕹 - 20.0% | 24 🗣 - 22.6% |
| 66104 | \$45,500 + 33.8% | \$53,252 | 91.5% - 0.5% | 138 👚 + 71.2% | 45 🗣 - 15.1% |
| 66105 | \$0 🕹 - 100.0% | \$0 | 0.0% - 100.0% | 0 | 0 • 100.0% |
| 66106 | \$79,950 + 8.8% | \$84,290 | 92.2% - 0.5% | 70 🗣 - 15.5% | 59 |
| 66109 | \$145,000 🖟 - 0.3% | \$171,416 + 11.2% | 95.7% | 64 🕹 - 25.4% | 98 🖈 0.0% |
| 66110 | \$0 | \$0 | 0.0% | 0 | 0 |
| 66111 | \$97,000 + 49.7% | \$108,526 + 26.6% | 92.3% + 0.7% | 74 👚 + 7.9% | 23 🖈 0.0% |
| 66112 | \$90,500 + 2.8% | \$106,992 + 11.8% | 96.5% - 0.1% | 54 👚 + 11.9% | 18 🗣 - 28.0% |
| 66113 | \$0 | \$0 | 0.0% | 0 | 0 |
| 66115 | \$0 | \$0 | 0.0% | 0 | 0 |
| 66117 | \$0 | \$0 | 0.0% | 0 | 0 |
| 66118 | \$0 | \$0 | 0.0% | 0 | 0 |
| 66119 | \$0 | \$0 | 0.0% | 0 | 0 |
| 66160 | \$0 | \$0 | 0.0% | 0 | 0 |

Q4-2015

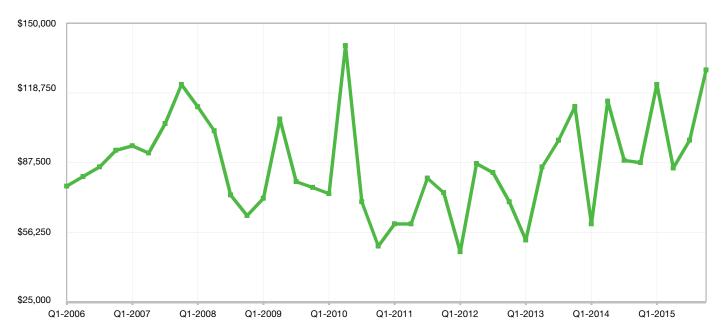


Bates County, MO

| Key Metrics | Q4-2015 | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price | \$129,000 | + 47.4% |
| Average Sales Price | \$142,239 | + 74.1% |
| Pct. of Orig. Price Received | 92.5% | + 10.3% |
| Inventory | 54 | - 40.0% |
| Closed Sales | 19 | + 11.8% |
| Supply | 7.7 | - 40.3% |
| Days on Market | 163 | - 14.9% |



Historical Median Sales Price for Bates County, MO



Q4-2015



Bates County ZIP Codes

| | Median Sales Pric | e Average S | Sales Price | Pct. of Orig. | Price Received | Days o | n Market | Close | d Sales |
|-------|--------------------|---------------|-------------|---------------|----------------|---------|----------|---------|-----------------|
| | Q4-2015 1-Yr Cl | ng Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg |
| 64720 | \$147,000 👚 + 22.5 | 5% \$144,500 | + 27.8% | 94.9% | + 5.8% | 127 | - 19.4% | 6 | + 20.0% |
| 64722 | \$0 | \$0 | | 0.0% | | 0 | | 0 | |
| 64723 | \$0 - 100. | 0% \$0 | - 100.0% | 0.0% | | 0 | - 100.0% | 0 | - 100.0% |
| 64724 | \$0 | \$0 | | 0.0% | | 0 | | 0 | |
| 64730 | \$99,000 + 59.3 | \$% \$148,000 | + 100.5% | 89.1% | + 14.7% | 226 | - 20.3% | 8 | + 33.3% |
| 64742 | \$90,000 🖟 - 24.7 | % \$90,000 | - 0.9% | 97.1% | - 0.5% | 11 | - 93.2% | 1 | - 66.7% |
| 64745 | \$0 | \$0 | | 0.0% | | 0 | | 0 | |
| 64752 | \$65,550 + 699. | 4% \$65,550 | + 699.4% | 93.6% | | 14 | - 83.5% | 1 | → 0.0% |
| 64770 | \$0 | \$0 | | 0.0% | | 0 | | 0 | |
| 64779 | \$0 | \$0 | | 0.0% | | 0 | | 0 | |
| 64780 | \$80,000 | \$80,000 | | 96.4% | | 302 | | 1 | |
| 64788 | \$0 | \$0 | | 0.0% | | 0 | | 0 | |

Q4-2015

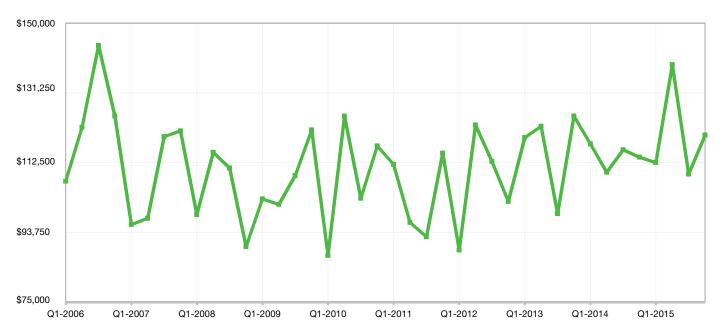


Buchanan County, MO

| Key Metrics | Q4-2015 | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price | \$119,900 | + 5.2% |
| Average Sales Price | \$123,818 | - 2.5% |
| Pct. of Orig. Price Received | 90.2% | - 1.0% |
| Inventory | 175 | + 14.4% |
| Closed Sales | 68 | - 5.6% |
| Supply | 6.8 | + 7.9% |
| Days on Market | 73 | - 4.2% |



Historical Median Sales Price for Buchanan County, MO



Q4-2015



Buchanan County ZIP Codes

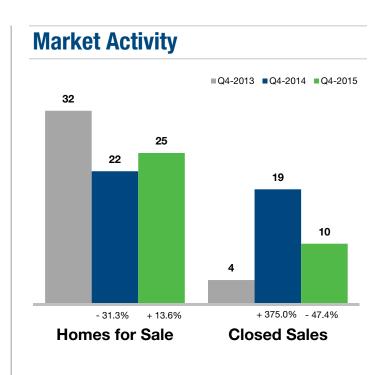
| | Median Sales Price | Average Sales Price | Pct. of Orig. Price Received | Days on Market | Closed Sales |
|-------|--------------------|---------------------------|------------------------------|------------------|------------------|
| | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg |
| 64401 | \$0 🖟 - 100.0% | \$0 🖟 - 100.0% | 0.0% 🖣 - 100.0% | 0 🖟 - 100.0% | 0 🖟 - 100.0% |
| 64440 | \$0 🖣 - 100.0% | \$0 \$-100.0% | 0.0% 🖣 - 100.0% | 0 | 0 🖟 - 100.0% |
| 64443 | \$7,500 | \$7,500 | 50.0% | 126 | 1 |
| 64444 | \$144,000 | \$144,000 | 82.3% | 22 | 1 |
| 64448 | \$0 | \$0 | 0.0% | 0 | 0 |
| 64454 | \$0 | \$0 | 0.0% | 0 | 0 |
| 64484 | \$38,500 | \$38,500 | 77.0% | 108 | 1 |
| 64490 | \$0 | \$0 | 0.0% | 0 | 0 |
| 64501 | \$89,500 + 5.3% | \$68,167 🗣 - 9.5% | 90.8% + 9.7% | 54 🕹 - 21.8% | 4 42.9% |
| 64502 | \$0 🖟 - 100.0% | \$0 \$- 100.0% | 0.0% 🖟 - 100.0% | 0 | 0 🖟 - 100.0% |
| 64503 | \$88,500 🖟 - 27.9% | \$113,876 中 - 0.0% | 90.0% - 4.0% | 60 🕹 - 32.7% | 17 👚 + 41.7% |
| 64504 | \$55,000 + 152.29 | \$79,626 1 + 51.1% | 83.4% + 8.8% | 133 👚 + 38.4% | 9 |
| 64505 | \$139,000 + 37.9% | \$160,975 + 9.2% | 95.8% + 2.7% | 101 👚 + 12.8% | 7 🕹 - 30.0% |
| 64506 | \$159,500 + 5.6% | \$171,873 🖟 -3.0% | 94.3% - 0.9% | 61 🕹 - 19.9% | 15 🕹 - 16.7% |
| 64507 | \$112,450 + 20.9% | \$129,235 👚 + 29.5% | 92.0% + 1.3% | 60 | 10 🕹 - 28.6% |
| 64508 | \$0 | \$0 | 0.0% | 0 | 0 |

Q4-2015

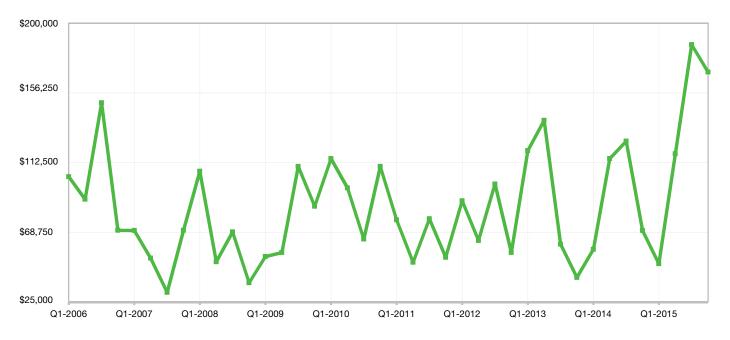


Caldwell County, MO

| Q4-2015 | 1-Yr Chg |
|-----------|--|
| \$160.250 | + 142.1% |
| | + 78.1% |
| | + 6.1% |
| | + 13.6% |
| 10 | - 47.4% |
| 7.4 | + 42.3% |
| 144 | + 53.8% |
| | \$169,250 \$158,485 90.7% 25 10 7.4 |



Historical Median Sales Price for Caldwell County, MO



Q4-2015



Caldwell County ZIP Codes

| | Median Sales Price | Average Sales Price | Pct. of Orig. Price Received | Days on Market | Closed Sales |
|-------|----------------------|---------------------|------------------------------|------------------|------------------|
| | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg |
| 64429 | \$169,750 👚 + 270.0% | \$169,750 👚 + 99.0% | 90.0% | 154 👚 + 191.0% | 2 - 50.0% |
| 64465 | \$217,000 | \$217,000 | 92.9% | 173 | 2 |
| 64624 | \$0 | \$0 | 0.0% 🗣 - 100.0% | 0 | 0 🕹 - 100.0% |
| 64625 | \$0 | \$0 | 0.0% | 0 | 0 🕹 - 100.0% |
| 64637 | \$0 | \$0 | 0.0% 🗣 - 100.0% | 0 | 0 🕹 - 100.0% |
| 64644 | \$79,750 | \$132,838 | 91.1% 🗣 - 1.9% | 107 🕹 - 15.5% | 4 - 20.0% |
| 64649 | \$0 | \$0 | 0.0% | 0 | 0 |
| 64650 | \$0 | \$0 • 100.0% | 0.0% 🕹 - 100.0% | 0 - 100.0% | 0 🖣 - 100.0% |
| 64671 | \$140,000 + 100.3% | \$140,000 + 140.8% | 88.5% 19.8% | 164 👚 + 40.9% | 2 🕹 - 33.3% |

Q4-2015



Carroll County, MO

| Key Metrics | Q4-2015 | 1-Yr Chg |
|------------------------------|---------|----------|
| W " 0 L D: | 40 | 100.007 |
| Median Sales Price | \$0 | - 100.0% |
| Average Sales Price | \$0 | - 100.0% |
| Pct. of Orig. Price Received | 0.0% | - 100.0% |
| Inventory | 5 | 0.0% |
| Closed Sales | 0 | - 100.0% |
| Supply | 3.3 | - 5.7% |
| Days on Market | 0 | - 100.0% |



Historical Median Sales Price for Carroll County, MO



Q4-2015



Carroll County ZIP Codes

| | Median S | Sales Price | Average | Sales Price | Pct. of Orig. | Price Received | Days o | n Market | Closed Sales | |
|-------|----------|-------------|---------|-------------|---------------|----------------|---------|----------|--------------|----------|
| | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg |
| 64035 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 64622 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 64623 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 64624 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 64633 | \$0 | - 100.0% | \$0 | - 100.0% | 0.0% | - 100.0% | 0 | - 100.0% | 0 | - 100.0% |
| 64638 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 64639 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 64643 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 64668 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 64680 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 64682 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |

Q4-2015

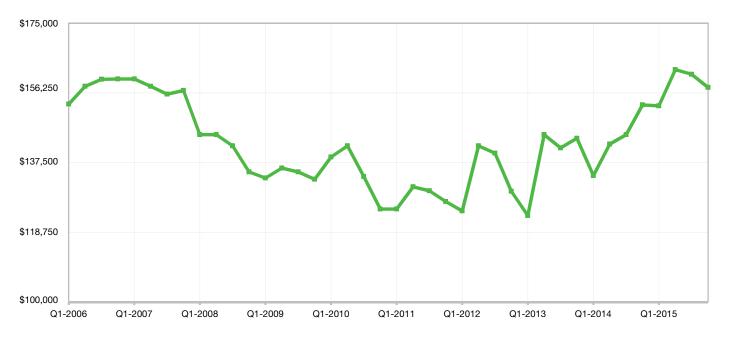


Cass County, MO

| Key Metrics | Q4-2015 | 1-Yr Chg |
|------------------------------|-----------|----------|
| | | |
| Median Sales Price | \$157,700 | + 3.1% |
| Average Sales Price | \$194,247 | + 9.0% |
| Pct. of Orig. Price Received | 95.1% | + 1.5% |
| Inventory | 421 | - 26.7% |
| Closed Sales | 345 | + 0.9% |
| Supply | 3.0 | - 37.5% |
| Days on Market | 81 | - 14.8% |



Historical Median Sales Price for Cass County, MO



Q4-2015



Cass County ZIP Codes

| | Median Sales Price | Average Sales Price | Pct. of Orig. Price Received | Days on Market | Closed Sales |
|-------|---------------------|---------------------|------------------------------|------------------|------------------|
| | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg |
| 64012 | \$126,500 | \$192,950 👚 + 41.1% | 95.0% 👚 + 1.8% | 69 🖟 - 13.0% | 84 🕹 -3.4% |
| 64034 | \$358,500 🗣 - 21.4% | \$361,583 🗣 - 18.8% | 92.2% 👚 + 5.2% | 63 | 6 |
| 64078 | \$175,000 1 + 12.9% | \$188,283 + 11.0% | 95.8% + 2.3% | 75 🕹 - 18.9% | 30 👚 + 15.4% |
| 64080 | \$146,250 🗣 - 10.0% | \$162,786 🗣 - 1.9% | 93.8% + 3.0% | 93 🗣 - 13.9% | 40 🖟 -2.4% |
| 64082 | \$329,808 + 2.1% | \$310,786 🗣 - 12.3% | 95.0% + 0.2% | 81 🕹 - 56.3% | 10 🗣 - 23.1% |
| 64083 | \$185,750 | \$224,450 + 9.4% | 96.6% + 0.2% | 87 🕹 - 0.7% | 103 🗣 -8.0% |
| 64090 | \$25,000 | \$25,000 | 50.0% | 127 | 1 |
| 64147 | \$0 | \$0 | 0.0% | 0 | 0 |
| 64701 | \$113,300 🗣 - 0.8% | \$134,313 + 0.4% | 94.8% | 81 🛡 - 10.5% | 43 |
| 64725 | \$116,500 🗣 - 26.0% | \$116,467 🗣 - 19.9% | 98.3% + 14.0% | 82 🖟 - 11.5% | 3 🕹 - 25.0% |
| 64734 | \$182,000 + 0.6% | \$189,908 🗣 - 1.9% | 93.6% + 1.2% | 140 | 6 🖈 0.0% |
| 64739 | \$154,450 | \$154,450 🖟 - 20.4% | 96.4% + 6.6% | 129 👚 + 12.4% | 2 - 50.0% |
| 64742 | \$205,500 + 156.9% | \$209,000 + 121.6% | 93.6% + 3.6% | 41 🕹 - 78.7% | 4 👚 + 33.3% |
| 64743 | \$19,246 | \$19,246 | 0.0% | 151 | 1 |
| 64746 | \$211,500 🕹 - 23.1% | \$211,500 🖟 - 20.0% | 90.7% - 2.2% | 57 🕹 - 73.9% | 2 - 33.3% |
| 64747 | \$127,000 + 27.9% | \$133,928 + 41.7% | 91.9% + 2.3% | 80 🕹 - 15.3% | 10 👚 + 25.0% |

Q4-2015



Clay County, MO

| Key Metrics | Q4-2015 | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price | \$155,700 | + 4.5% |
| Average Sales Price | \$182,975 | + 5.8% |
| Pct. of Orig. Price Received | 95.7% | + 0.7% |
| Inventory | 861 | - 28.8% |
| Closed Sales | 950 | + 3.1% |
| Supply | 2.2 | - 38.9% |
| Days on Market | 66 | - 22.2% |



Historical Median Sales Price for Clay County, MO



Q4-2015



Clay County ZIP Codes

| | Median Sales Price | Average Sales Price | Pct. of Orig. Price Received | Days on Market | Closed Sales |
|-------|---------------------|---------------------|------------------------------|------------------|------------------|
| | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg |
| 64024 | \$103,200 👚 + 37.8% | \$109,345 + 20.7% | 92.7% 👚 + 0.9% | 76 🕹 - 37.9% | 42 👚 + 2.4% |
| 64048 | \$168,900 👚 + 11.2% | \$196,021 1 + 14.5% | 99.9% + 7.9% | 20 🖣 - 59.8% | 7 🖈 0.0% |
| 64060 | \$190,900 🖟 - 7.5% | \$222,579 + 0.2% | 94.2% 🕹 - 2.7% | 89 - 0.4% | 53 👚 + 15.2% |
| 64062 | \$151,750 🖟 - 27.8% | \$151,750 🗣 - 35.4% | 92.7% + 7.4% | 117 🗣 - 27.3% | 2 - 50.0% |
| 64068 | \$166,500 + 9.7% | \$184,431 + 8.7% | 95.1% + 2.0% | 65 🗣 - 18.2% | 113 🗣 - 1.7% |
| 64069 | \$0 | \$0 | 0.0% | 0 | 0 |
| 64072 | \$0 | \$0 | 0.0% | 0 | 0 |
| 64073 | \$0 | \$0 | 0.0% | 0 | 0 |
| 64077 | \$0 🕹 - 100.0% | \$0 | 0.0% - 100.0% | 0 - 100.0% | 0 🗣 - 100.0% |
| 64089 | \$182,100 🖟 - 3.9% | \$202,552 🗣 - 4.1% | 96.2% + 1.1% | 70 🗣 - 33.1% | 50 - 7.4% |
| 64116 | \$123,250 🖟 - 5.0% | \$167,491 🗣 - 5.2% | 93.6% 🕹 - 0.7% | 63 | 61 |
| 64117 | \$81,450 🖟 - 5.0% | \$82,892 + 2.5% | 92.4% 🕹 - 1.7% | 56 - 37.5% | 52 |
| 64118 | \$129,500 + 18.8% | \$130,282 | 95.3% + 2.4% | 61 - 26.7% | 135 👚 + 8.0% |
| 64119 | \$128,250 👚 + 11.5% | \$150,415 + 7.2% | 95.7% + 2.3% | 56 🕹 - 31.4% | 142 👚 + 5.2% |
| 64144 | \$0 | \$0 | 0.0% | 0 | 0 |
| 64155 | \$170,000 + 0.7% | \$212,305 + 7.4% | 97.2% + 0.9% | 62 - 23.6% | 115 🗣 - 7.3% |
| 64156 | \$285,000 + 2.2% | \$271,026 + 7.4% | 97.2% 🗣 - 1.7% | 74 🗣 - 1.0% | 31 🗣 - 3.1% |
| 64157 | \$232,000 + 3.7% | \$278,148 | 98.7% + 0.3% | 80 - 5.6% | 126 🖈 0.0% |
| 64158 | \$179,900 👚 + 11.9% | \$173,288 + 5.8% | 97.0% + 2.8% | 41 - 46.4% | 13 |
| 64161 | \$34,825 🕹 - 25.7% | \$34,825 🗣 - 25.7% | 65.7% - 44.9% | 53 | 2 🖈 0.0% |
| 64165 | \$0 | \$0 | 0.0% | 0 | 0 |
| 64166 | \$0 🕹 - 100.0% | \$0 | 0.0% | 0 - 100.0% | 0 - 100.0% |
| 64167 | \$0 | \$0 | 0.0% | 0 | 0 |
| 64188 | \$0 | \$0 | 0.0% | 0 | 0 |

Q4-2015

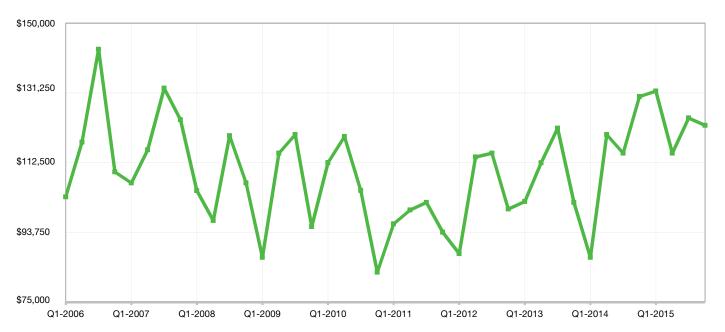


Clinton County, MO

| Key Metrics | Q4-2015 | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price | \$122,500 | - 6.0% |
| Average Sales Price | \$130,547 | + 5.1% |
| Pct. of Orig. Price Received | 89.1% | - 2.1% |
| Inventory | 105 | - 29.1% |
| Closed Sales | 58 | + 3.6% |
| Supply | 5.1 | - 35.4% |
| Days on Market | 144 | + 8.1% |



Historical Median Sales Price for Clinton County, MO



Q4-2015



Clinton County ZIP Codes

| | Median Sales Price | Average Sales Price | Pct. of Orig. Price Received | Days on Market | Closed Sales |
|-------|---------------------|---------------------|------------------------------|------------------|------------------|
| | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg |
| 64062 | \$38,250 🖟 - 81.2% | \$38,250 🖟 - 81.2% | 66.0% - 30.6% | 73 🕹 - 60.9% | 2 🖒 0.0% |
| 64429 | \$122,000 | \$123,615 + 50.6% | 90.7% | 160 👚 + 15.1% | 13 🖟 - 7.1% |
| 64454 | \$132,500 🗣 - 29.5% | \$153,000 🗣 - 18.6% | 80.9% + 13.6% | 311 | 5 + 150.0% |
| 64465 | \$105,950 🗣 - 10.2% | \$109,512 🗣 - 2.1% | 89.6% 🗣 - 4.5% | 78 🕹 -2.9% | 14 |
| 64474 | \$0 | \$0 | 0.0% | 0 | 0 |
| 64477 | \$118,500 🖟 - 13.8% | \$93,682 🗣 - 29.9% | 85.4% - 4.5% | 199 🖟 - 14.1% | 12 🖟 - 7.7% |
| 64490 | \$170,000 | \$170,000 | 95.0% | 7 | 1 |
| 64492 | \$215,500 + 63.3% | \$217,167 + 78.5% | 96.9% 🗣 - 1.9% | 34 🕹 - 45.1% | 6 |
| 64493 | \$257,000 | \$257,000 | 87.3% 🗣 - 5.7% | 687 | 1 - 50.0% |

Q4-2015

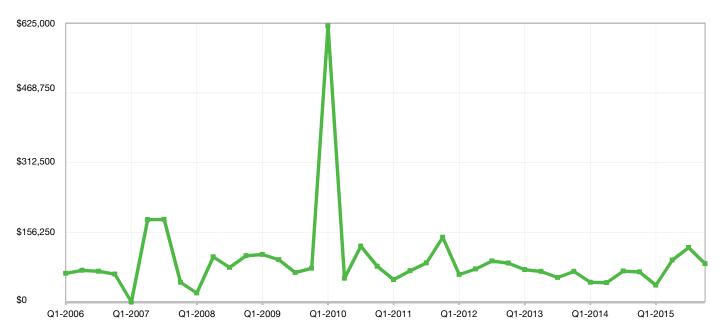


Daviess County, MO

| Key Metrics | Q4-2015 | 1-Yr Chg |
|------------------------------|-----------|---------------|
| | 405 700 | 07 00/ |
| Median Sales Price | \$85,700 | + 27.0% |
| Average Sales Price | \$110,855 | + 14.1% |
| Pct. of Orig. Price Received | 87.1% | + 5.3% |
| Inventory | 45 | - 10.0% |
| Closed Sales | 12 | - 20.0% |
| Supply | 10.0 | - 18.0% |
| Days on Market | 161 | - 24.7% |



Historical Median Sales Price for Daviess County, MO



Q4-2015



Daviess County ZIP Codes

| | Median Sales Price | Average Sales Price | Pct. of Orig. Price Received | Days on Market | Closed Sales |
|-------|--------------------|---------------------|------------------------------|------------------|------------------|
| | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg |
| 64497 | \$285,000 👚 + 5.4% | \$285,000 👚 + 5.4% | 95.3% 👚 + 2.8% | 126 👚 + 89.5% | 1 🖟 - 50.0% |
| 64620 | \$70,000 🖟 - 67.4% | \$70,000 🖟 - 67.4% | 100.0% | 39 🕹 - 79.4% | 1 🖈 0.0% |
| 64625 | \$0 | \$0 | 0.0% | 0 | 0 |
| 64636 | \$0 | \$0 | 0.0% | 0 | 0 |
| 64640 | \$48,500 🖟 - 30.7% | \$80,583 🗣 - 19.3% | 77.9% 👚 + 0.5% | 240 👚 + 1.3% | 6 + 100.0% |
| 64642 | \$0 | \$0 | 0.0% | 0 | 0 |
| 64644 | \$85,700 | \$85,700 | 96.5% | 98 | 2 |
| 64647 | \$0 | \$0 \$0 - 100.0% | 0.0% 🖣 - 100.0% | 0 | 0 🗣 - 100.0% |
| 64648 | \$0 | \$0 \$0 - 100.0% | 0.0% 🖣 - 100.0% | 0 | 0 🗣 - 100.0% |
| 64649 | \$150,360 | \$150,360 | 94.0% | 91 | 1 |
| 64654 | \$0 | \$0 | 0.0% | 0 | 0 |
| 64657 | \$0 | \$0 | 0.0% | 0 | 0 |
| 64670 | \$170,000 | \$170,000 | 95.5% | 38 | 1 |
| 64689 | \$0 - 100.09 | \$0 \$- 100.0% | 0.0% - 100.0% | 0 | 0 🗣 - 100.0% |

Q4-2015



Dekalb County, MO

| Key Metrics | Q4-2015 | 1-Yr Chg |
|------------------------------|-----------|----------|
| | 400 750 | |
| Median Sales Price | \$90,750 | - 30.2% |
| Average Sales Price | \$104,204 | - 15.9% |
| Pct. of Orig. Price Received | 86.3% | - 3.4% |
| Inventory | 24 | - 4.0% |
| Closed Sales | 12 | + 33.3% |
| Supply | 7.6 | - 8.4% |
| Days on Market | 149 | - 34.5% |



Historical Median Sales Price for Dekalb County, MO



Q4-2015



Dekalb County ZIP Codes

| | Median Sa | les Price | Average S | Sales Price | Pct. of Orig. | Price Received | Days o | n Market | Close | d Sales |
|-------|-----------|-----------|-----------|-------------|---------------|----------------|---------|----------|---------|----------|
| | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg |
| 64422 | \$42,500 | | \$42,500 | | 93.4% | | 16 | | 1 | |
| 64429 | \$105,000 | - 25.0% | \$143,333 | - 11.2% | 89.3% | + 0.7% | 131 | - 35.1% | 6 | + 20.0% |
| 64430 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 64463 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 64469 | \$71,725 | + 3.2% | \$74,863 | + 23.1% | 84.1% | - 1.6% | 220 | - 36.3% | 4 | + 33.3% |
| 64474 | \$48,500 | | \$48,500 | | 72.4% | | 89 | | 1 | |
| 64490 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 64494 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 64497 | \$0 ₹ | - 100.0% | \$0 | - 100.0% | 0.0% | - 100.0% | 0 | - 100.0% | 0 | - 100.0% |
| 64670 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |

Q4-2015

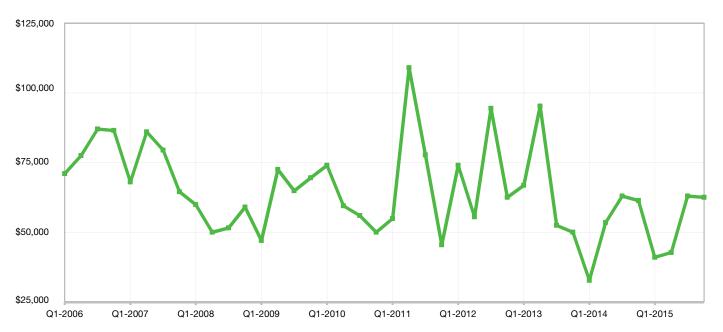


Henry County, MO

| Key Metrics | Q4-2015 | 1-Yr Chg |
|------------------------------|----------|----------|
| Median Sales Price | \$62,500 | + 1.8% |
| Average Sales Price | \$82,764 | - 1.8% |
| Pct. of Orig. Price Received | 87.9% | - 14.4% |
| Inventory | 48 | - 2.0% |
| Closed Sales | 19 | + 90.0% |
| Supply | 9.3 | - 22.5% |
| Days on Market | 121 | + 10.8% |



Historical Median Sales Price for Henry County, MO



Q4-2015



Henry County ZIP Codes

| | Median Sa | ales Price | Average : | Sales Price | Pct. of Orig | Price Received | Days o | n Market | Close | ed Sales |
|-------|-----------|------------|-----------|----------------|--------------|----------------|---------|-----------------|---------|-------------------|
| | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg |
| 64726 | \$87,800 | | \$87,800 | | 65.0% | | 182 | | 1 | |
| 64733 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 64735 | \$94,944 | - 12.0% | \$94,944 | - 24.1% | 75.4% | - 36.3% | 171 | + 260.8% | 2 | - 50.0% |
| 64739 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 64740 | \$0 | - 100.0% | \$0 | - 100.0% | 0.0% | - 100.0% | 0 | - 100.0% | 0 | - 100.0% |
| 64761 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 64770 | \$98,000 | | \$98,000 | | 98.1% | | 42 | | 1 | |
| 64788 | \$71,500 | | \$71,500 | | 101.4% | | 0 | | 1 | |
| 65323 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 65360 | \$41,000 | - 26.7% | \$80,381 | + 53.2% | 88.9% | - 3.5% | 124 | - 18.9% | 14 | 1 + 180.0% |

Q4-2015

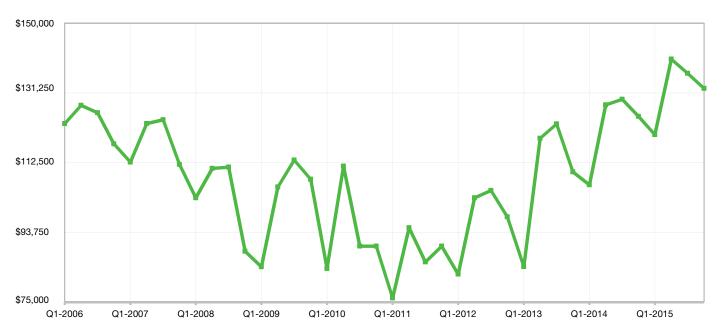


Jackson County, MO

| Key Metrics | Q4-2015 | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price | \$132,450 | + 6.0% |
| Average Sales Price | \$161,543 | + 4.6% |
| Pct. of Orig. Price Received | 93.4% | + 1.9% |
| Inventory | 2,324 | - 31.5% |
| Closed Sales | 2,305 | + 6.7% |
| Supply | 2.7 | - 38.6% |
| Days on Market | 75 | - 12.3% |



Historical Median Sales Price for Jackson County, MO



Q4-2015



Jackson County ZIP Codes

| | Median Sales Price | Average Sales Price | Pct. of Orig. Price Received | Days on Market | Closed Sales | |
|-------|---------------------|--------------------------------|------------------------------|------------------|------------------|--|
| | Q4-2015 1-Yr Ch | g Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | |
| 64002 | \$0 | \$0 | 0.0% | 0 | 0 | |
| 64013 | \$0 | \$0 | 0.0% | 0 | 0 | |
| 64014 | \$138,500 🗣 - 5.4% | s \$167,340 - 4.5% | 96.2% | 54 - 29.6% | 89 👚 + 6.0% | |
| 64015 | \$154,500 👚 + 10.8 | % \$189,913 1 + 15.4% | 95.9% | 83 🗣 - 14.9% | 122 | |
| 64016 | \$95,000 + 22.6 | % \$120,013 1 + 24.3% | 95.8% | 89 🕹 - 29.5% | 16 👚 + 128.6% | |
| 64029 | \$175,000 1 + 12.2 | | 96.3% + 0.1% | 67 - 28.5% | 65 🗣 - 12.2% | |
| 64030 | \$70,103 🗣 - 22.79 | % \$86,534 | 93.9% | 67 - 28.6% | 84 👚 + 35.5% | |
| 64034 | \$162,000 + 3.59 | | 97.3% 👚 + 0.7% | 76 👚 + 30.2% | 36 | |
| 64050 | \$54,000 🗣 - 17.69 | | 86.6% - 2.2% | 103 👚 + 11.8% | 52 🖈 0.0% | |
| 64051 | \$0 🕹 - 100.0 | | 0.0% | 0 - 100.0% | 0 - 100.0% | |
| 64052 | \$53,500 + 7.09 | 6 \$65,253 + 17.5% | 92.0% | 67 🗣 - 25.2% | 73 👚 + 37.7% | |
| 64053 | \$35,000 + 79.5 | | 88.7% | 78 👚 + 22.7% | 13 👚 + 30.0% | |
| 64054 | \$22,077 🗣 - 59.89 | | 88.9% - 5.4% | 49 🗣 - 44.9% | 7 🔷 0.0% | |
| 64055 | \$103,300 + 8.79 | | 92.1% | 72 🗣 - 13.6% | 113 🗣 - 4.2% | |
| 64056 | \$89,100 🖟 - 0.7% | | 94.7% | 87 👚 + 14.2% | 57 | |
| 64057 | \$125,500 - 23.09 | | 92.9% | 79 🕹 - 23.6% | 38 + 26.7% | |
| 64058 | \$102,000 + 6.89 | 6 \$116,418 + 9.8% | 94.6% | 108 👚 + 17.1% | 25 👚 + 25.0% | |
| 64061 | \$0 | \$0 | 0.0% | 0 | 0 | |
| 64063 | \$142,000 + 10.1 | % \$161,617 1 + 9.7% | 94.8% | 56 🕹 - 33.5% | 61 🗣 - 10.3% | |
| 64064 | \$266,000 + 6.49 | 6 \$269,758 + 3.0% | 96.2% | 85 - 16.3% | 96 👚 + 10.3% | |
| 64065 | \$0 | \$0 | 0.0% | 0 | 0 | |
| 64066 | \$0 | \$0 | 0.0% | 0 | 0 | |
| 64070 | \$190,450 + 20.5 | | 92.7% - 2.9% | 82 - 20.0% | 14 🗣 - 12.5% | |
| 64075 | \$127,500 1 + 9.99 | 6 \$147,734 ↓ -2.8% | 95.6% | 82 🕹 - 26.6% | 48 | |
| 64080 | \$0 | \$0 | 0.0% | 0 | 0 | |
| 64081 | \$196,250 🕹 - 13.99 | | 96.0% | 56 - 35.8% | 114 | |
| 64082 | \$255,000 + 5.89 | | 96.4% - 0.1% | 90 | 76 | |
| 64086 | \$182,250 + 7.59 | | 96.9% | 82 🕹 -2.7% | 92 - 9.8% | |
| 64088 | \$85,000 🕹 - 28.69 | % \$85,000 | 87.6% - 6.2% | 176 👚 + 146.2% | 1 - 50.0% | |
| 64101 | \$0 | \$0 | 0.0% | 0 | 0 | |
| 64102 | \$0 | \$0 | 0.0% | 0 | 0 | |
| 64105 | \$180,000 • 0.0% | \$172,110 + - 10.1% | 92.4% - 1.4% | 132 🕹 - 12.7% | 21 + 61.5% | |
| 64106 | \$155,000 - 0.29 | | 93.3% + 4.2% | 68 🕹 - 51.8% | 13 🕹 - 27.8% | |
| 64108 | \$187,500 + - 20.29 | 6 \$244,136 1 + 2.4% | 91.8% + 0.5% | 61 🖖 - 41.9% | 26 🕹 - 33.3% | |
| 64109 | \$67,900 + - 5.69 | | 88.5% - 0.3% | 100 | 15 🕹 - 31.8% | |
| 64110 | \$157,250 + 10.0 | | 92.9% 🕌 - 0.1% | 84 | 44 🕹 - 13.7% | |
| 64111 | \$158,000 + 4.59 | | 92.5% - 3.9% | 75 + 20.2% | 53 🕹 - 1.9% | |
| 64112 | \$378,500 + 45.2 | | 89.9% - 2.1% | 116 | 46 🕹 - 25.8% | |
| 64113 | \$344,500 + 18.89 | | 94.5% + 1.4% | 56 🕹 - 12.3% | 72 🕹 - 6.5% | |
| 64114 | \$148,000 + 6.59 | 6 \$165,021 1 + 9.5% | 95.9% + 3.0% | 44 🕹 - 24.1% | 116 🕹 - 6.5% | |
| 64120 | \$0 | \$0 | 0.0% | 0 | 0 | |
| 64121 | \$0 | \$0 | 0.0% | 0 | 0 | |
| 64123 | \$38,000 + 33.3 | % \$52,516 1 + 42.0% | 89.5% 🕆 + 10.5% | 163 | 24 👚 + 71.4% | |

Q4-2015



Jackson County ZIP Codes Cont.

| | Median Sales Price | Average Sales Price | Pct. of Orig. Price Received | Days on Market | Closed Sales | |
|-------|--------------------|---------------------|------------------------------|------------------|------------------|--|
| | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | |
| 64124 | \$47,000 👚 + 52.1% | \$69,566 👚 + 32.9% | 90.5% 👚 + 11.1% | 90 🖟 - 32.5% | 17 🕹 - 22.7% | |
| 64125 | \$13,250 🖟 - 62.4% | \$13,250 🖟 - 62.4% | 68.5% | 116 👚 + 10.0% | 2 🔷 0.0% | |
| 64126 | \$14,000 🖟 - 28.2% | \$19,643 | 72.4% 🕹 - 35.8% | 86 👚 + 350.4% | 7 | |
| 64127 | \$9,000 | \$13,735 🕹 - 50.7% | 88.5% + 19.8% | 99 🕹 - 23.1% | 23 👚 + 53.3% | |
| 64128 | \$15,000 + 57.9% | \$25,029 | 81.8% 🕹 - 4.9% | 91 | 19 👚 + 11.8% | |
| 64129 | \$39,650 | \$45,688 | 87.7% | 65 🕹 - 15.7% | 22 | |
| 64130 | \$16,000 🖟 - 23.8% | \$20,217 🗣 - 41.0% | 84.9% + 5.1% | 70 🕹 - 21.8% | 34 🕹 - 12.8% | |
| 64131 | \$135,000 + 7.9% | \$129,601 + 3.0% | 92.9% + 4.6% | 59 🕹 - 25.6% | 86 👚 + 43.3% | |
| 64132 | \$29,491 | \$28,343 | 91.7% 👚 + 11.5% | 74 👚 + 22.5% | 43 | |
| 64133 | \$85,000 | \$100,361 + 27.3% | 91.9% + 3.8% | 72 🕹 - 18.4% | 100 🖟 - 9.9% | |
| 64134 | \$44,700 | \$49,609 🗣 -2.6% | 90.6% | 73 🕹 - 0.9% | 63 🕹 - 16.0% | |
| 64136 | \$60,000 🖟 - 46.7% | \$63,986 🗣 - 35.6% | 85.6% - 4.7% | 83 | 7 🔷 0.0% | |
| 64137 | \$106,500 + 33.1% | \$102,895 + 21.1% | 88.9% 🕹 - 1.0% | 68 🕹 - 25.2% | 20 🕹 - 48.7% | |
| 64138 | \$80,000 + 7.4% | \$90,932 + 10.1% | 89.9% 👚 + 0.5% | 87 👚 + 4.8% | 93 👚 + 20.8% | |
| 64139 | \$295,000 🖟 - 3.0% | \$299,500 🗣 - 5.3% | 91.7% 👚 + 0.3% | 84 🕹 - 20.8% | 4 🕹 - 33.3% | |
| 64141 | \$0 | \$0 | 0.0% | 0 | 0 | |
| 64145 | \$218,950 + 6.3% | \$221,452 + 9.6% | 94.3% + 0.8% | 60 | 26 | |
| 64146 | \$180,000 + 13.6% | \$178,368 + 19.4% | 100.0% + 4.6% | 46 🕹 - 35.1% | 15 👚 + 7.1% | |
| 64147 | \$0 | \$0 | 0.0% | 0 | 0 | |
| 64148 | \$0 | \$0 | 0.0% | 0 | 0 | |
| 64149 | \$0 | \$0 | 0.0% - 100.0% | 0 | 0 - 100.0% | |
| 64170 | \$0 | \$0 | 0.0% | 0 | 0 | |
| 64171 | \$0 | \$0 | 0.0% | 0 | 0 | |
| 64179 | \$0 | \$0 | 0.0% | 0 | 0 | |
| 64180 | \$0 | \$0 | 0.0% | 0 | 0 | |
| 64184 | \$0 | \$0 | 0.0% | 0 | 0 | |
| 64187 | \$0 | \$0 | 0.0% | 0 | 0 | |
| 64191 | \$0 | \$0 | 0.0% | 0 | 0 | |
| 64196 | \$0 | \$0 | 0.0% | 0 | 0 | |
| 64197 | \$0 | \$0 | 0.0% | 0 | 0 | |
| 64198 | \$0 | \$0 | 0.0% | 0 | 0 | |
| 64199 | \$0 | \$0 | 0.0% | 0 | 0 | |
| 64733 | \$0 | \$0 | 0.0% | 0 | 0 | |
| 64999 | \$0 | \$0 | 0.0% | 0 | 0 | |
| | | | | | | |

Q4-2015

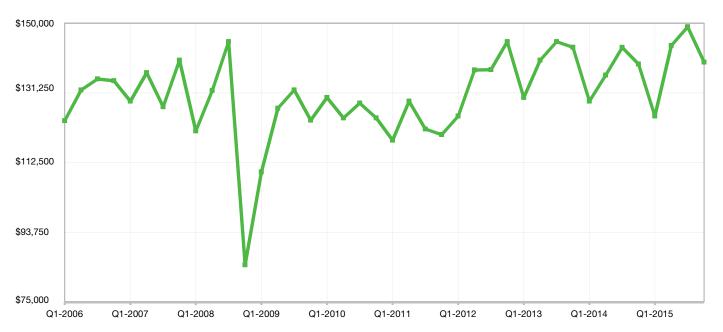


Johnson County, MO

| Key Metrics | Q4-2015 | 1-Yr Chg | | |
|------------------------------|-----------|----------|--|--|
| Median Sales Price | ¢120 500 | + 0.4% | | |
| | \$139,500 | | | |
| Average Sales Price | \$151,283 | + 5.8% | | |
| Pct. of Orig. Price Received | 91.1% | - 1.4% | | |
| Inventory | 236 | - 31.0% | | |
| Closed Sales | 114 | - 18.0% | | |
| Supply | 5.0 | - 27.5% | | |
| Days on Market | 101 | + 5.1% | | |



Historical Median Sales Price for Johnson County, MO



Q4-2015



Johnson, MO County ZIP Codes

| | Median Sales Price | Average Sales Price | Pct. of Orig. Price Received | Days on Market | Closed Sales | |
|-------|---------------------|---------------------|------------------------------|------------------|------------------|--|
| | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | |
| 64011 | \$255,000 👚 + 57.0% | \$255,000 | 100.0% 👚 + 10.6% | 14 🖟 - 93.5% | 1 🖟 - 75.0% | |
| 64019 | \$127,000 👚 + 11.9% | \$161,200 | 92.5% | 138 👚 + 63.6% | 5 🖒 0.0% | |
| 64020 | \$0 | \$0 | 0.0% | 0 | 0 | |
| 64040 | \$80,000 🖟 - 28.3% | \$106,551 🗣 - 4.5% | 85.1% - 3.0% | 87 | 19 🗣 - 20.8% | |
| 64061 | \$160,500 + 8.4% | \$160,500 + 15.1% | 89.2% - 2.2% | 119 👚 + 40.1% | 2 🗣 - 77.8% | |
| 64070 | \$308,450 | \$308,450 + 48.0% | 98.9% + 0.5% | 91 | 2 🖈 0.0% | |
| 64093 | \$139,000 🖟 - 0.3% | \$151,804 + 0.7% | 93.1% - 0.6% | 80 🖟 - 24.8% | 63 🗣 - 12.5% | |
| 64733 | \$325,000 + 74.8% | \$325,000 + 74.8% | 82.3% - 11.7% | 792 👚 + 613.5% | 1 🖈 0.0% | |
| 64761 | \$58,000 🕹 - 55.5% | \$58,000 🗣 - 55.5% | 96.7% + 1.1% | 45 🕹 - 55.0% | 1 - 50.0% | |
| 65305 | \$0 | \$0 | 0.0% | 0 | 0 | |
| 65336 | \$159,350 | \$166,521 + 18.9% | 91.4% - 3.1% | 142 👚 + 88.8% | 14 🖟 - 12.5% | |
| 65360 | \$164,000 | \$164,000 | 100.0% | 98 | 1 | |

Q4-2015



Lafayette County, MO

| Key Metrics | Q4-2015 | 1-Yr Chg | |
|------------------------------|-----------|----------|--|
| Madian Calas Drias | ¢100 гоо | E 00/ | |
| Median Sales Price | \$103,500 | - 5.9% | |
| Average Sales Price | \$129,555 | - 0.9% | |
| Pct. of Orig. Price Received | 94.2% | + 4.4% | |
| Inventory | 149 | - 20.3% | |
| Closed Sales | 57 | - 14.9% | |
| Supply | 6.4 | - 19.0% | |
| Days on Market | 106 | - 14.9% | |



Historical Median Sales Price for Lafayette County, MO



Q4-2015



Lafayette County ZIP Codes

| | Median Sales Price | Average Sales Price | Pct. of Orig. Price Received | Days on Market | Closed Sales | |
|-------|---------------------|---------------------|------------------------------|------------------|------------------|--|
| | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | |
| 64001 | \$0 | \$0 | 0.0% | 0 | 0 | |
| 64011 | \$174,900 🗣 - 15.9% | \$177,580 🖟 - 13.2% | 92.1% 🗣 - 1.1% | 61 | 5 👚 + 66.7% | |
| 64020 | \$118,500 + 3.8% | \$136,375 + 13.8% | 94.1% | 110 堤 -9.9% | 4 🕹 - 33.3% | |
| 64021 | \$198,500 + 467.1% | \$198,500 + 473.3% | 100.0% + 19.4% | 22 🕹 - 71.0% | 1 🕹 - 75.0% | |
| 64022 | \$0 | \$0 | 0.0% | 0 | 0 | |
| 64037 | \$91,750 | \$100,060 🖟 - 31.9% | 91.2% + 6.2% | 263 | 10 🕹 -9.1% | |
| 64067 | \$46,350 🗣 - 44.8% | \$72,577 🗣 - 27.4% | 87.3% - 2.3% | 154 👚 + 41.4% | 11 🕹 - 42.1% | |
| 64071 | \$165,000 | \$165,000 | 93.0% | 60 | 1 | |
| 64074 | \$35,000 | \$35,000 | 78.0% | 27 | 1 | |
| 64075 | \$248,200 + 2.6% | \$248,200 + 2.6% | 93.9% 🗣 - 1.9% | 135 👚 + 37.9% | 2 🖒 0.0% | |
| 64076 | \$130,925 + 0.8% | \$152,691 🗣 - 0.6% | 100.9% + 7.2% | 35 🕹 - 70.5% | 20 🖟 -4.8% | |
| 64096 | \$74,000 | \$74,000 | 82.2% | 72 | 1 | |
| 64097 | \$0 | \$0 | 0.0% 🖣 - 100.0% | 1 - 99.0% | 1 中 0.0% | |
| 65321 | \$0 | \$0 | 0.0% | 0 | 0 | |
| 65327 | \$0 | \$0 | 0.0% | 0 | 0 | |

Q4-2015

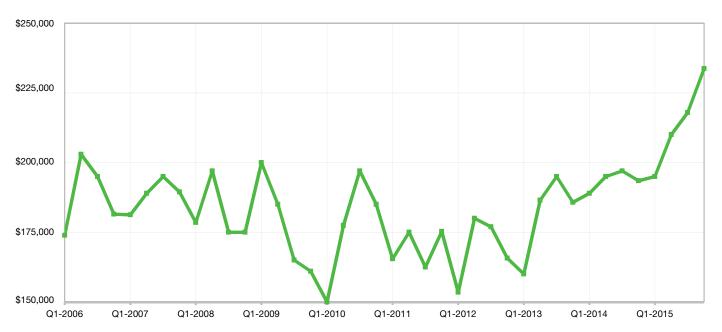


Platte County, MO

| Key Metrics | Q4-2015 | 1-Yr Chg |
|------------------------------|-----------|----------|
| Median Sales Price | \$233,725 | + 20.8% |
| Average Sales Price | \$251,629 | + 6.5% |
| Pct. of Orig. Price Received | 95.5% | + 1.1% |
| Inventory | 390 | - 27.8% |
| Closed Sales | 411 | + 10.8% |
| Supply | 2.6 | - 38.1% |
| Days on Market | 74 | - 15.1% |



Historical Median Sales Price for Platte County, MO



Q4-2015



Platte County ZIP Codes

| | Median Sales Price | Average Sales Price | Pct. of Orig. Price Received | Days on Market | Closed Sales | |
|-------|--------------------|---------------------|------------------------------|------------------|------------------|--|
| | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | Q4-2015 1-Yr Chg | |
| 64018 | \$75,000 | \$85,000 | 91.7% 👚 + 21.1% | 150 👚 + 206.1% | 3 + 200.0% | |
| 64028 | \$0 | \$0 | 0.0% | 0 | 0 | |
| 64079 | \$229,000 + 15.1% | \$243,432 + 6.2% | 95.9% | 69 - 36.8% | 62 | |
| 64092 | \$0 | \$0 | 0.0% | 0 | 0 | |
| 64098 | \$161,000 + 78.9% | \$182,921 👚 +61.2% | 90.5% | 106 | 14 👚 + 133.3% | |
| 64150 | \$324,975 🖟 - 9.3% | \$295,076 🗣 - 15.6% | 96.4% - 2.9% | 78 🕹 - 36.2% | 12 🗣 - 14.3% | |
| 64151 | \$179,900 + 20.0% | \$196,346 👚 + 15.1% | 94.7% | 51 🕹 - 44.1% | 85 🗣 - 6.6% | |
| 64152 | \$335,000 | \$300,016 + 3.7% | 95.4% - 0.1% | 88 | 143 👚 + 11.7% | |
| 64153 | \$187,000 + 4.9% | \$222,440 + 3.6% | 96.8% 🗣 - 1.1% | 55 | 17 🗣 - 5.6% | |
| 64154 | \$240,000 | \$261,003 + 14.3% | 96.8% - 0.8% | 69 👚 + 11.2% | 57 👚 + 42.5% | |
| 64163 | \$82,000 + 12.6% | \$74,000 + 3.9% | 98.3% 👚 + 12.1% | 90 | 3 🖈 0.0% | |
| 64164 | \$0 | \$0 | 0.0% | 0 | 0 | |
| 64168 | \$0 | \$0 | 0.0% | 0 | 0 | |
| 64190 | \$0 | \$0 | 0.0% | 0 | 0 | |
| 64195 | \$0 | \$0 | 0.0% | 0 | 0 | |
| 64439 | \$212,500 | \$243,750 | 94.3% | 61 | 4 | |
| 64444 | \$34,000 🖟 - 77.8% | \$127,967 堤 - 32.1% | 92.6% - 3.9% | 86 🖣 - 15.1% | 3 🖈 0.0% | |
| 64484 | \$0 | \$0 | 0.0% | 0 | 0 | |

Q4-2015

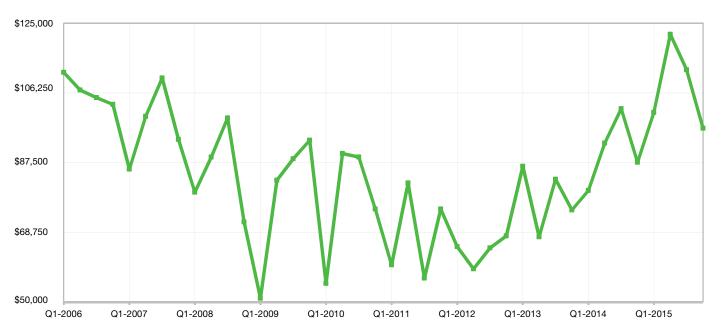


Ray County, MO

| Key Metrics | Q4-2015 | 1-Yr Chg |
|------------------------------|-----------|----------|
| | | |
| Median Sales Price | \$96,750 | + 10.5% |
| Average Sales Price | \$108,441 | + 7.1% |
| Pct. of Orig. Price Received | 89.6% | + 1.1% |
| Inventory | 79 | - 34.2% |
| Closed Sales | 70 | + 1.4% |
| Supply | 3.4 | - 42.4% |
| Days on Market | 88 | - 21.6% |



Historical Median Sales Price for Ray County, MO



Q4-2015



Ray County ZIP Codes

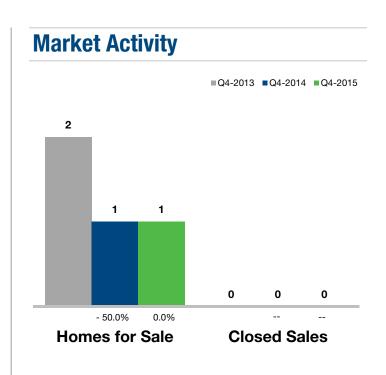
| | Median S | Sales Price | Average | Sales Price | Pct. of Orig. Price Recei | | Received | ved Days on Market | | Closed Sales | |
|-------|-----------|---------------------|-----------|---------------------|---------------------------|-----|----------|--------------------|----------|--------------|-----------------|
| | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | Q4-2015 | 1- | Yr Chg | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg |
| 64017 | \$0 | | \$0 | | 0.0% | | | 0 | | 0 | |
| 64024 | \$108,000 | - 0.9% | \$122,185 | + 13.0% | 94.3% | 1 | + 5.4% | 119 | + 22.2% | 13 | → 0.0% |
| 64035 | \$93,000 | 1 + 1,228.6% | \$93,000 | 1 + 1,228.6% | 71.6% | | | 98 | - 42.4% | 1 | → 0.0% |
| 64036 | \$79,900 | | \$57,467 | | 95.8% | | | 113 | | 3 | |
| 64062 | \$122,000 | + 31.9% | \$131,938 | + 30.9% | 94.7% | 1 | + 8.1% | 63 | - 27.7% | 18 | + 12.5% |
| 64077 | \$79,900 | + 9.6% | \$65,967 | - 23.6% | 89.0% | 1 | + 10.7% | 74 | - 47.9% | 3 | → 0.0% |
| 64084 | \$93,843 | - 27.5% | \$114,296 | - 17.6% | 80.8% | ₽ | - 11.5% | 98 | + 10.4% | 4 | - 60.0% |
| 64085 | \$78,500 | + 12.1% | \$98,975 | + 19.3% | 86.6% | ₽ | - 2.1% | 88 | - 32.5% | 27 | + 8.0% |
| 64624 | \$34,784 | | \$34,784 | | 58.1% | | | 16 | | 1 | |
| 64637 | \$0 | | \$0 | | 0.0% | | | 0 | | 0 | |
| 64668 | \$0 | | \$0 | | 0.0% | | | 0 | | 0 | |
| 64671 | \$0 | - 100.0% | \$0 | - 100.0% | 0.0% | ₩ . | - 100.0% | 0 | - 100.0% | 0 | - 100.0% |

Q4-2015

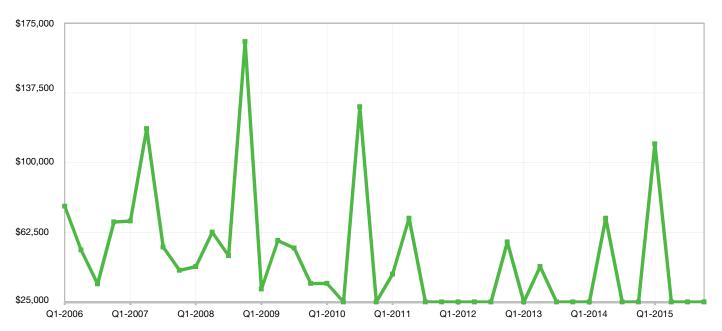


St. Clair County, MO

| Key Metrics | Q4-2015 | 1-Yr Chg |
|------------------------------|---------|----------|
| Median Sales Price | \$0 | |
| Average Sales Price | \$0 | |
| Pct. of Orig. Price Received | 0.0% | |
| Inventory | 1 | 0.0% |
| Closed Sales | 0 | |
| Supply | 1.0 | 0.0% |
| Days on Market | 0 | |



Historical Median Sales Price for St. Clair County, MO



Q4-2015



St. Clair County ZIP Codes

| | Median Sales Price | | Average Sales Price | | Pct. of Orig. Price Received | | Days on Market | | Closed Sales | |
|-------|--------------------|----------|---------------------|----------|------------------------------|----------|----------------|----------|--------------|----------|
| | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg | Q4-2015 | 1-Yr Chg |
| 64724 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 64738 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 64740 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 64744 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 64763 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 64776 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 64780 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 64781 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 64783 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 65735 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |
| 65774 | \$0 | | \$0 | | 0.0% | | 0 | | 0 | |