

# Marketwatch Report

## Q4-2016

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## Counties

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# Marketwatch Report

## Q4-2016



## All Counties Overview

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
Atchison County, KS	\$78,000	↑ + 19.5%	\$93,522	↑ + 4.3%	85.5%	↓ - 2.5%	138	↑ + 49.9%	37	↑ + 32.1%
Bourbon County, KS	\$62,500	↑ + 96.2%	\$66,300	↑ + 108.2%	90.2%	↓ - 8.1%	103	↑ + 632.7%	7	↑ + 250.0%
Coffey County, KS	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
Douglas County, KS	\$178,000	↑ + 14.8%	\$207,691	↑ + 17.6%	95.9%	↑ + 2.3%	51	↓ - 18.7%	80	↑ + 3.9%
Franklin County, KS	\$123,450	↑ + 19.0%	\$126,724	↑ + 4.9%	91.8%	↓ - 0.2%	49	↓ - 44.3%	62	↓ - 11.4%
Jefferson County, KS	\$145,000	↓ - 19.2%	\$150,933	↓ - 23.2%	92.3%	↓ - 0.4%	66	↓ - 25.3%	27	↑ + 28.6%
Johnson County, KS	\$254,000	↑ + 7.2%	\$302,645	↑ + 5.6%	97.3%	↑ + 0.5%	52	↓ - 5.6%	2,505	↑ + 9.9%
Leavenworth County, KS	\$188,475	↑ + 11.9%	\$197,534	↑ + 11.0%	95.5%	↑ + 1.3%	84	↓ - 13.9%	245	↑ + 6.1%
Linn County, KS	\$95,000	↑ + 27.5%	\$109,863	↑ + 11.6%	90.7%	↑ + 13.4%	106	↓ - 18.3%	29	↑ + 26.1%
Miami County, KS	\$174,950	↑ + 12.9%	\$203,738	↑ + 10.1%	94.1%	↑ + 0.2%	64	↓ - 18.9%	109	↑ + 6.9%
Osage County, KS	\$110,000	→ 0.0%	\$129,364	↓ - 15.3%	80.3%	↓ - 14.1%	150	↑ + 67.2%	11	↑ + 57.1%
Wyandotte County, KS	\$111,000	↑ + 23.8%	\$129,211	↑ + 21.6%	95.4%	↑ + 2.3%	57	↓ - 26.0%	411	↑ + 14.8%
Bates County, MO	\$111,000	↓ - 6.7%	\$133,915	↓ - 3.4%	91.1%	↓ - 1.1%	85	↓ - 47.7%	20	→ 0.0%
Buchanan County, MO	\$133,400	↑ + 11.2%	\$148,726	↑ + 19.9%	93.7%	↑ + 3.8%	67	↓ - 7.8%	108	↑ + 56.5%
Caldwell County, MO	\$85,000	↓ - 49.8%	\$115,728	↓ - 27.0%	87.3%	↓ - 3.7%	146	↑ + 1.5%	9	↓ - 10.0%
Carroll County, MO	\$24,000	--	\$24,000	--	71.8%	--	185	--	1	--
Cass County, MO	\$162,000	↑ + 2.6%	\$188,082	↓ - 2.8%	96.6%	↑ + 1.6%	59	↓ - 28.6%	393	↑ + 11.3%
Clay County, MO	\$169,950	↑ + 8.9%	\$195,482	↑ + 5.7%	96.6%	↑ + 0.9%	57	↓ - 13.8%	1,158	↑ + 19.3%
Clinton County, MO	\$140,900	↑ + 15.0%	\$155,021	↑ + 18.7%	94.1%	↑ + 5.6%	86	↓ - 40.4%	67	↑ + 15.5%
Daviess County, MO	\$97,950	↑ + 14.3%	\$78,941	↓ - 28.8%	89.3%	↑ + 2.5%	157	↓ - 2.6%	18	↑ + 50.0%
Dekalb County, MO	\$111,000	↑ + 22.3%	\$160,355	↑ + 53.9%	89.4%	↑ + 3.6%	122	↓ - 18.6%	15	↑ + 25.0%
Henry County, MO	\$37,000	↓ - 40.8%	\$54,343	↓ - 34.3%	87.3%	↓ - 0.7%	151	↑ + 24.5%	13	↓ - 31.6%
Jackson County, MO	\$142,750	↑ + 8.1%	\$172,386	↑ + 6.6%	94.8%	↑ + 1.6%	61	↓ - 18.3%	2,508	↑ + 6.1%
Johnson County, MO	\$148,750	↑ + 6.3%	\$163,434	↑ + 7.9%	94.8%	↑ + 3.8%	85	↓ - 15.3%	159	↑ + 33.6%
Lafayette County, MO	\$110,000	↑ + 9.5%	\$134,832	↑ + 6.2%	93.4%	↓ - 0.7%	76	↓ - 29.5%	71	↑ + 18.3%
Platte County, MO	\$229,500	↓ - 1.3%	\$258,394	↑ + 3.1%	96.7%	↑ + 1.3%	64	↓ - 12.4%	444	↑ + 6.7%
Ray County, MO	\$96,000	↓ - 1.5%	\$111,290	↑ + 3.2%	92.0%	↑ + 2.8%	77	↓ - 13.1%	72	↓ - 1.4%
St. Clair County, MO	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

## Q4-2016



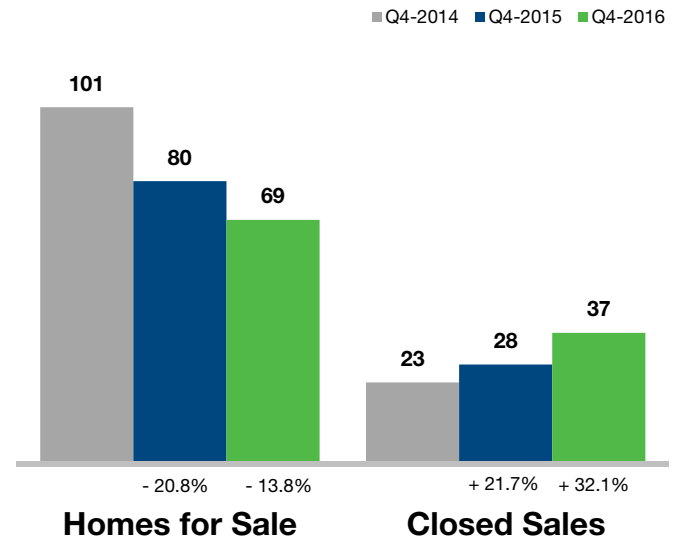
## Atchison County, KS

### Key Metrics

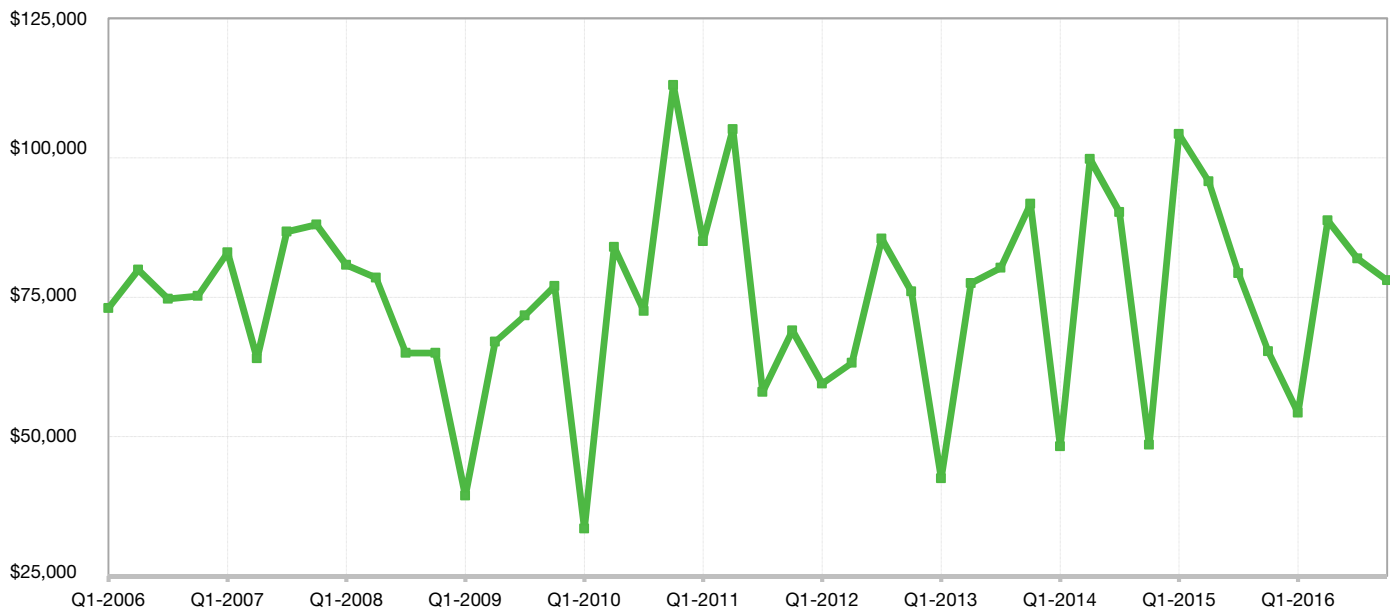
Q4-2016 1-Yr Chg

Median Sales Price	\$78,000	+ 19.5%
Average Sales Price	\$93,522	+ 4.3%
Pct. of Orig. Price Received	85.5%	- 2.5%
Inventory	69	- 13.8%
Closed Sales	37	+ 32.1%
Supply	6.1	- 17.6%
Days on Market	138	+ 49.9%

### Market Activity



### Historical Median Sales Price for Atchison County, KS



# Marketwatch Report

## Q4-2016



## Atchison County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
66002	\$78,000	↑ + 24.8%	\$90,786	↓ - 0.5%	86.2%	↓ - 0.8%	142	↑ + 49.4%	35	↑ + 40.0%
66016	\$0	--	\$0	--	0.0%	--	0	--	0	--
66023	\$76,000	--	\$76,000	--	91.6%	--	79	--	1	--
66041	\$206,800	↑ + 299.6%	\$206,800	↑ + 299.6%	55.2%	↓ - 41.5%	77	↑ + 196.2%	1	↓ - 50.0%
66058	\$0	--	\$0	--	0.0%	--	0	--	0	--
66060	\$0	--	\$0	--	0.0%	--	0	--	0	--
66088	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

## Q4-2016

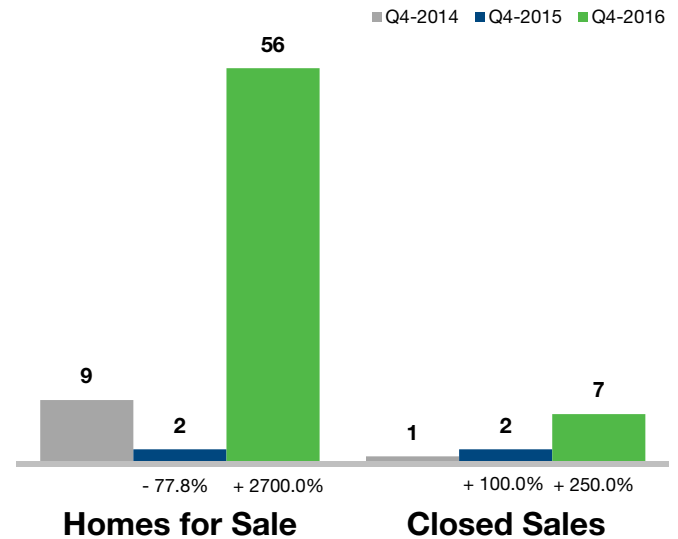


## Bourbon County, KS

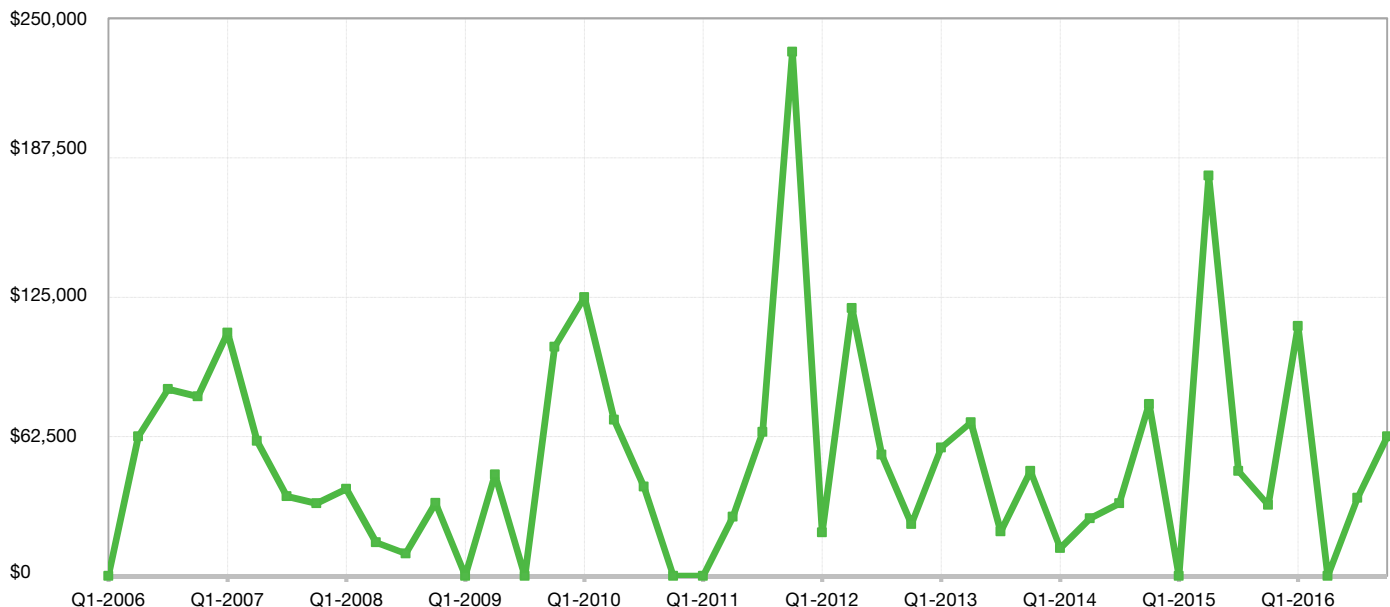
### Key Metrics

	Q4-2016	1-Yr Chg
Median Sales Price	\$62,500	+ 96.2%
Average Sales Price	\$66,300	+ 108.2%
Pct. of Orig. Price Received	90.2%	- 8.1%
Inventory	56	+ 2700.0%
Closed Sales	7	+ 250.0%
Supply	23.1	+ 1440.0%
Days on Market	103	+ 632.7%

### Market Activity



### Historical Median Sales Price for Bourbon County, KS



# Marketwatch Report

## Q4-2016



## Bourbon County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
66010	\$0	--	\$0	--	0.0%	--	0	--	0	--
66701	\$62,500	↑ + 285.8%	\$66,300	↑ + 309.3%	90.2%	↓ - 10.9%	103	↑ + 925.7%	7	↑ + 600.0%
66716	\$0	--	\$0	--	0.0%	--	0	--	0	--
66738	\$0	--	\$0	--	0.0%	--	0	--	0	--
66741	\$0	--	\$0	--	0.0%	--	0	--	0	--
66746	\$0	--	\$0	--	0.0%	--	0	--	0	--
66754	\$0	--	\$0	--	0.0%	--	0	--	0	--
66769	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66772	\$0	--	\$0	--	0.0%	--	0	--	0	--
66779	\$0	--	\$0	--	0.0%	--	0	--	0	--
66780	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

## Q4-2016



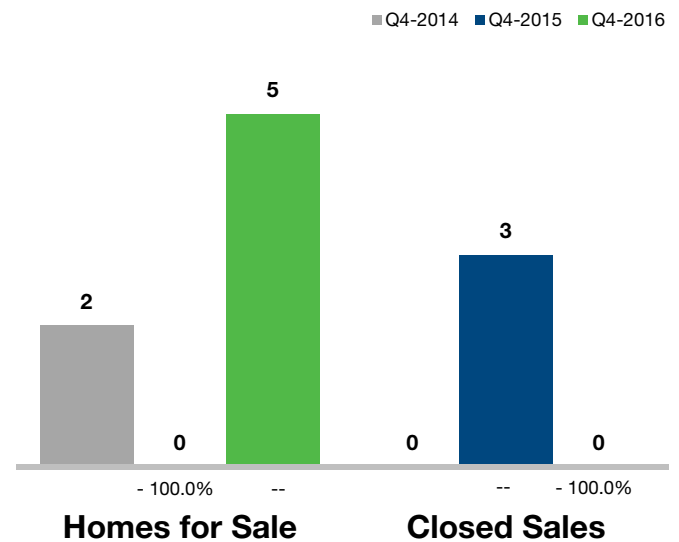
## Coffey County, KS

### Key Metrics

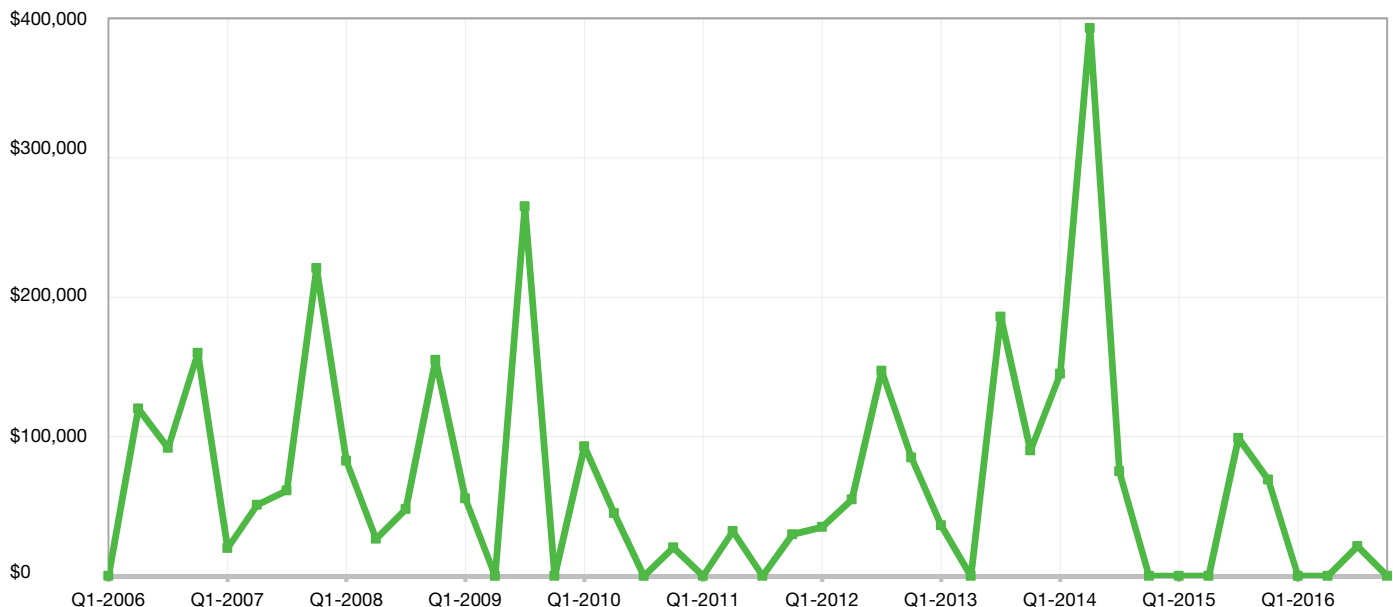
Q4-2016 1-Yr Chg

Median Sales Price	\$0	- 100.0%
Average Sales Price	\$0	- 100.0%
Pct. of Orig. Price Received	0.0%	- 100.0%
Inventory	5	0.0%
Closed Sales	0	- 100.0%
Supply	5.0	--
Days on Market	0	- 100.0%

### Market Activity



### Historical Median Sales Price for Coffey County, KS



# Marketwatch Report

## Q4-2016



## Coffey County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
66015	\$0	--	\$0	--	0.0%	--	0	--	0	--
66093	\$0	--	\$0	--	0.0%	--	0	--	0	--
66758	\$0	--	\$0	--	0.0%	--	0	--	0	--
66839	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66852	\$0	--	\$0	--	0.0%	--	0	--	0	--
66854	\$0	--	\$0	--	0.0%	--	0	--	0	--
66856	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66857	\$0	--	\$0	--	0.0%	--	0	--	0	--
66864	\$0	--	\$0	--	0.0%	--	0	--	0	--
66871	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%

# Marketwatch Report

## Q4-2016



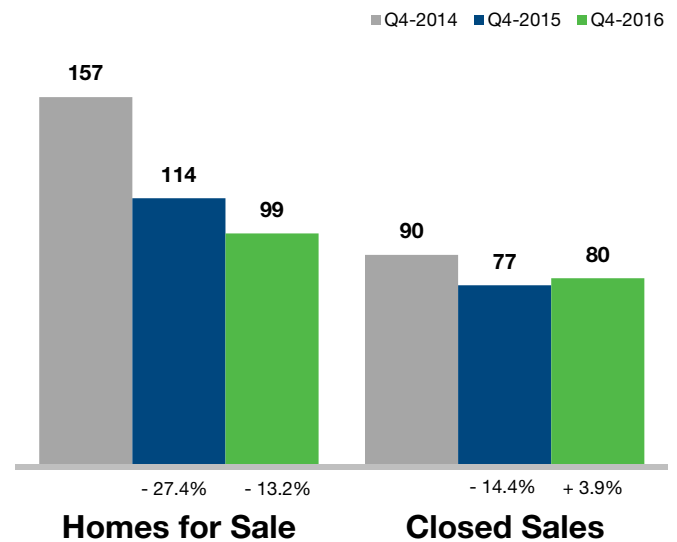
## Douglas County, KS

### Key Metrics

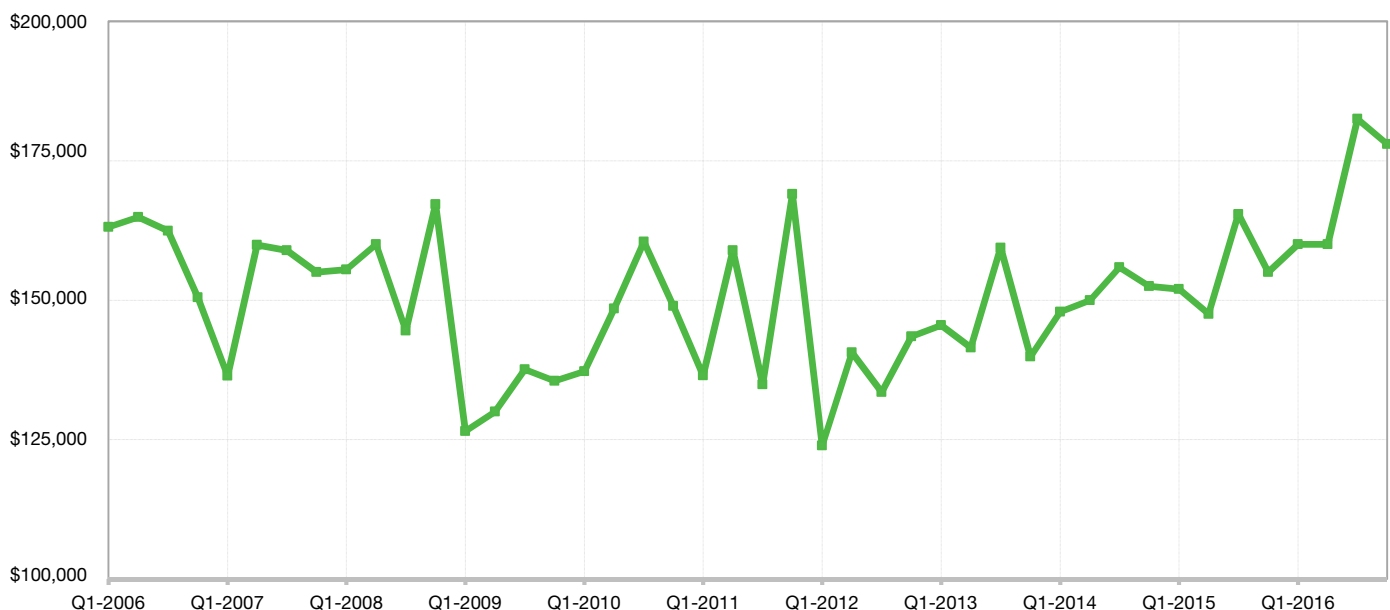
Q4-2016 1-Yr Chg

Median Sales Price	\$178,000	+ 14.8%
Average Sales Price	\$207,691	+ 17.6%
Pct. of Orig. Price Received	95.9%	+ 2.3%
Inventory	99	- 13.2%
Closed Sales	80	+ 3.9%
Supply	2.6	- 18.8%
Days on Market	51	- 18.7%

### Market Activity



### Historical Median Sales Price for Douglas County, KS



# Marketwatch Report

## Q4-2016



## Douglas County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
66006	\$195,000	↑ + 5.4%	\$195,505	↓ - 18.5%	94.4%	↑ + 1.7%	74	↓ - 16.8%	13	↑ + 8.3%
66021	\$399,000	↑ + 513.8%	\$399,000	↑ + 513.8%	99.8%	--	51	↓ - 73.0%	1	→ 0.0%
66025	\$169,500	↑ + 2.7%	\$183,771	↑ + 14.7%	96.4%	↑ + 3.7%	34	↑ + 25.3%	14	→ 0.0%
66044	\$118,250	↑ + 12.1%	\$131,394	↑ + 14.2%	96.4%	↑ + 3.6%	45	↓ - 27.8%	8	↓ - 42.9%
66045	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66046	\$165,750	↑ + 38.1%	\$161,029	↑ + 29.9%	101.0%	↑ + 5.9%	44	↓ - 13.3%	9	↓ - 10.0%
66047	\$173,450	↓ - 13.3%	\$228,475	↓ - 10.6%	96.7%	↑ + 5.2%	49	↓ - 22.2%	12	↑ + 71.4%
66049	\$255,000	↑ + 52.2%	\$264,838	↑ + 37.2%	93.7%	↓ - 1.7%	63	↓ - 17.5%	17	↑ + 6.3%
66050	\$97,500	↓ - 69.5%	\$97,500	↓ - 69.5%	92.9%	↑ + 7.1%	2	↓ - 98.8%	1	→ 0.0%
66092	\$0	--	\$0	--	0.0%	--	0	--	0	--
66409	\$0	--	\$0	--	0.0%	--	0	--	0	--
66524	\$235,000	--	\$257,333	--	94.2%	--	47	--	3	--

# Marketwatch Report

## Q4-2016



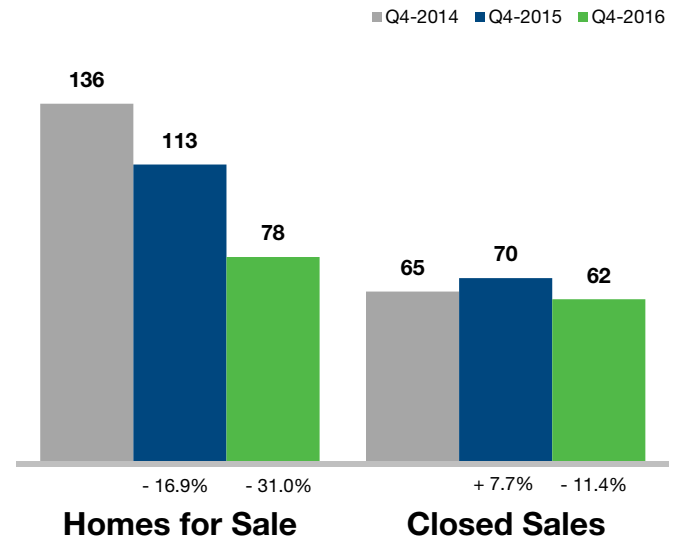
## Franklin County, KS

### Key Metrics

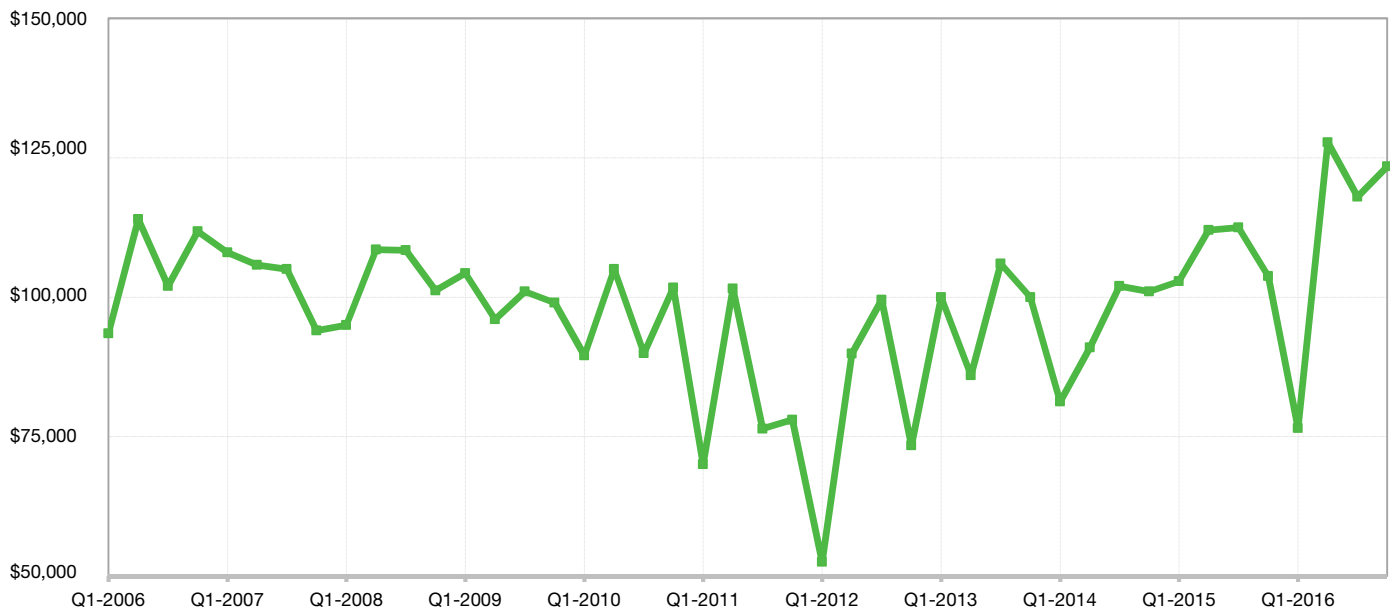
Q4-2016 1-Yr Chg

Median Sales Price	\$123,450	+ 19.0%
Average Sales Price	\$126,724	+ 4.9%
Pct. of Orig. Price Received	91.8%	- 0.2%
Inventory	78	- 31.0%
Closed Sales	62	- 11.4%
Supply	2.8	- 40.4%
Days on Market	49	- 44.3%

### Market Activity



### Historical Median Sales Price for Franklin County, KS



# Marketwatch Report

## Q4-2016



## Franklin, KS County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
66006	\$0	--	\$0	--	0.0%	--	0	--	0	--
66033	\$0	--	\$0	--	0.0%	--	0	--	0	--
66042	\$0	--	\$0	--	0.0%	--	0	--	0	--
66064	\$0	--	\$0	--	0.0%	--	0	--	0	--
66067	\$102,500	↓ - 3.3%	\$108,497	↓ - 13.5%	91.1%	↓ - 1.8%	41	↓ - 49.6%	42	↓ - 12.5%
66076	\$140,000	↑ + 84.2%	\$161,833	↑ + 131.2%	95.9%	↑ + 4.2%	97	↑ + 161.3%	3	↓ - 25.0%
66078	\$181,500	↑ + 57.8%	\$181,500	↑ + 57.8%	97.3%	↑ + 16.6%	68	↓ - 26.2%	2	→ 0.0%
66079	\$119,000	↑ + 30.8%	\$131,667	↑ + 44.7%	95.9%	↑ + 18.9%	30	↑ + 41.3%	3	↑ + 200.0%
66080	\$103,000	↓ - 15.5%	\$103,000	↓ - 17.7%	84.7%	↓ - 11.8%	69	↓ - 60.7%	2	↓ - 66.7%
66091	\$0	--	\$0	--	0.0%	--	0	--	0	--
66092	\$150,000	↑ + 37.6%	\$177,938	↑ + 48.2%	94.7%	↑ + 7.2%	70	↓ - 28.3%	8	↓ - 11.1%
66095	\$132,000	--	\$132,000	--	75.9%	--	67	--	1	--

# Marketwatch Report

## Q4-2016

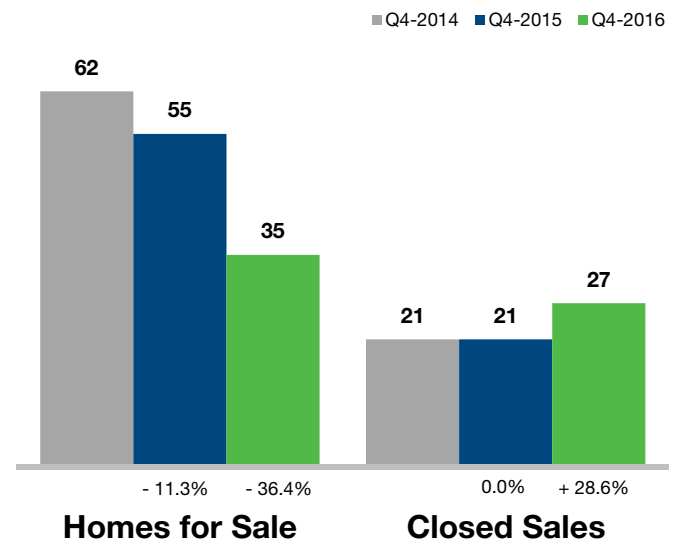


## Jefferson County, KS

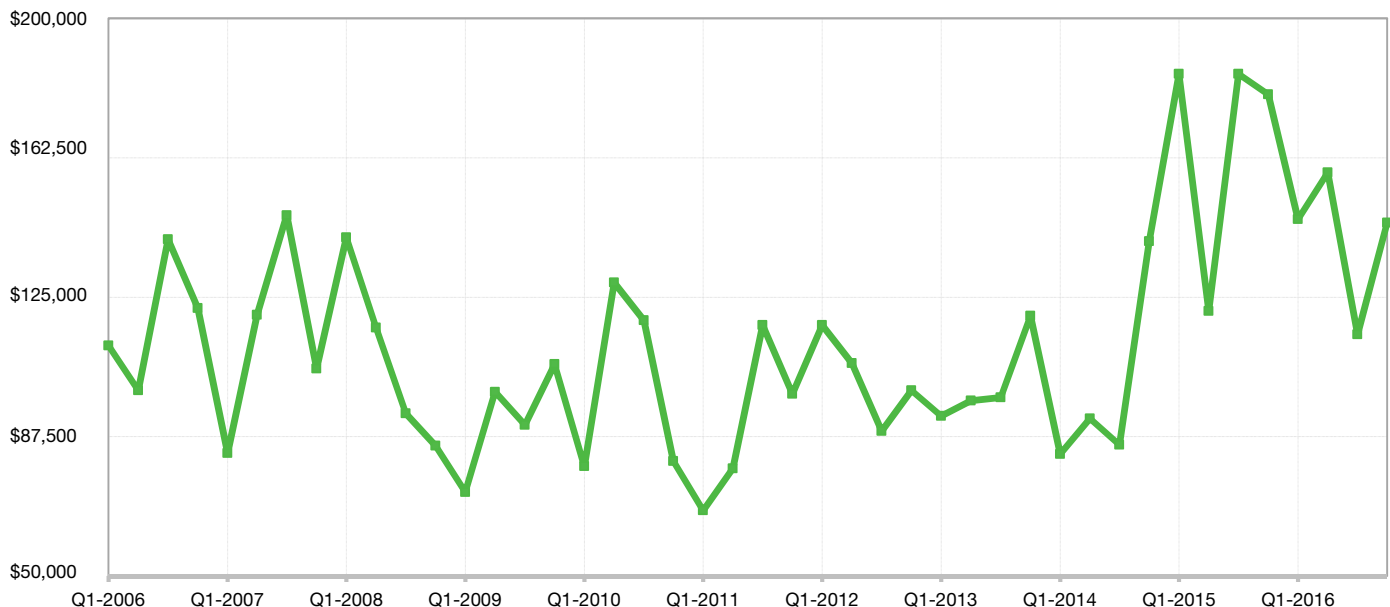
### Key Metrics

	Q4-2016	1-Yr Chg
Median Sales Price	\$145,000	- 19.2%
Average Sales Price	\$150,933	- 23.2%
Pct. of Orig. Price Received	92.3%	- 0.4%
Inventory	35	- 36.4%
Closed Sales	27	+ 28.6%
Supply	4.3	- 37.7%
Days on Market	66	- 25.3%

### Market Activity



### Historical Median Sales Price for Jefferson County, KS



# Marketwatch Report

## Q4-2016



## Jefferson County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
66044	\$174,500	↓ - 10.5%	\$174,500	↓ - 10.5%	102.7%	↑ + 12.7%	12	↓ - 75.8%	1	↓ - 50.0%
66054	\$136,500	↑ + 31.9%	\$162,790	↑ + 85.0%	94.4%	↑ + 3.8%	69	↓ - 37.3%	10	↑ + 233.3%
66060	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66066	\$112,500	↓ - 52.4%	\$103,833	↓ - 71.0%	90.2%	↑ + 2.9%	146	↑ + 7.2%	3	↓ - 40.0%
66070	\$168,950	↑ + 0.6%	\$148,725	↓ - 14.5%	96.5%	↑ + 2.2%	17	↓ - 84.3%	4	→ 0.0%
66073	\$135,000	↑ + 7.3%	\$135,000	↑ + 7.3%	96.8%	↑ + 0.5%	0	↓ - 100.0%	1	↓ - 50.0%
66088	\$186,900	--	\$151,633	--	90.4%	--	58	--	3	--
66097	\$150,000	↓ - 42.9%	\$155,300	↓ - 40.8%	84.3%	↓ - 8.5%	82	↑ + 4,020.0%	5	↑ + 400.0%
66419	\$0	--	\$0	--	0.0%	--	0	--	0	--
66429	\$0	--	\$0	--	0.0%	--	0	--	0	--
66512	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66617	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

## Q4-2016

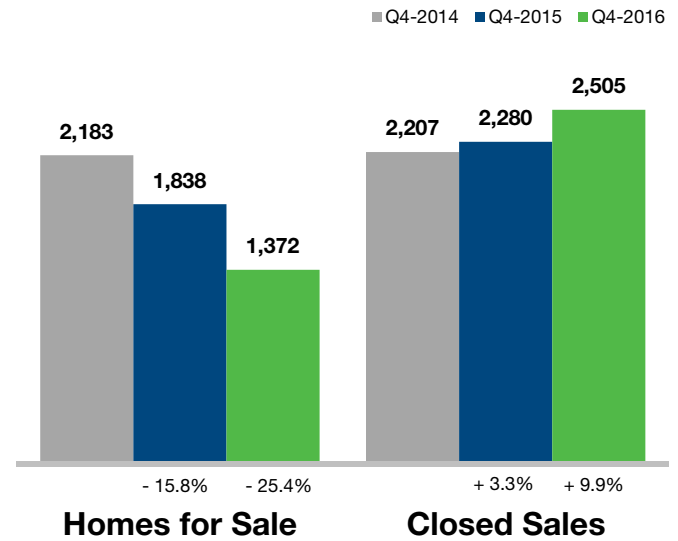


## Johnson County, KS

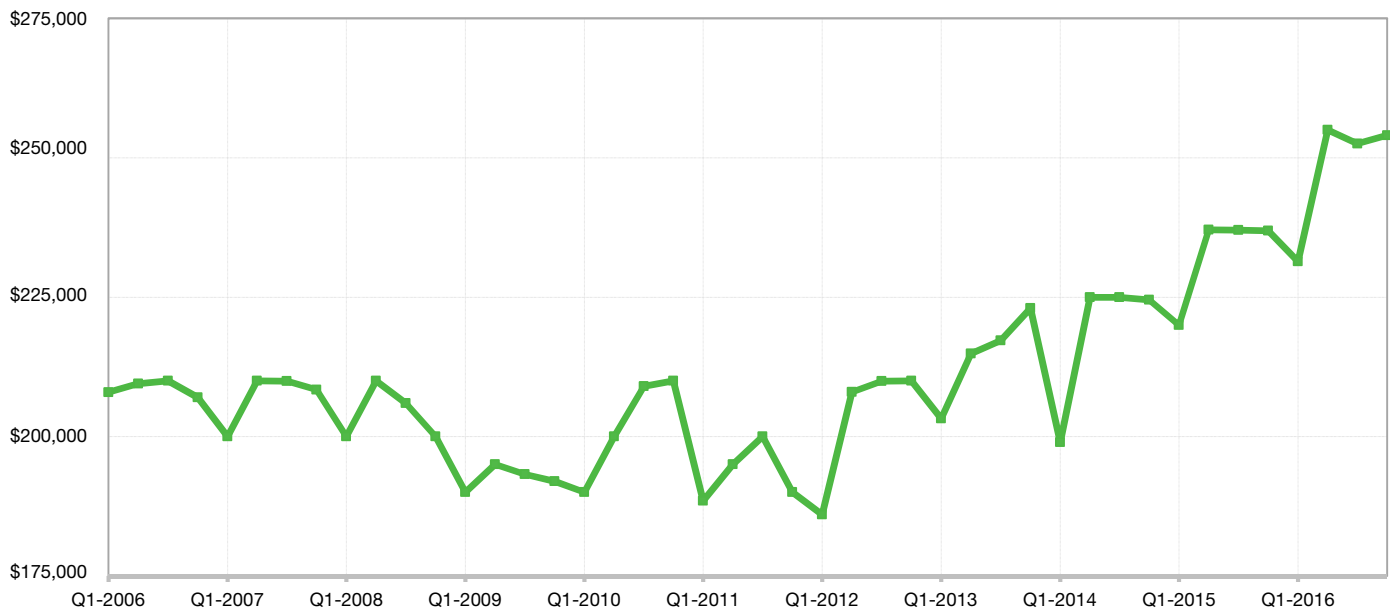
### Key Metrics

	Q4-2016	1-Yr Chg
Median Sales Price	\$254,000	+ 7.2%
Average Sales Price	\$302,645	+ 5.6%
Pct. of Orig. Price Received	97.3%	+ 0.5%
Inventory	1,372	- 25.4%
Closed Sales	2,505	+ 9.9%
Supply	1.5	- 25.0%
Days on Market	52	- 5.6%

### Market Activity



### Historical Median Sales Price for Johnson County, KS



# Marketwatch Report

## Q4-2016



# Johnson, KS County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
66013	\$580,000	↑ + 79.6%	\$679,983	↑ + 80.2%	93.0%	↓ - 6.1%	68	↑ + 69.4%	3	→ 0.0%
66018	\$166,000	↓ - 29.2%	\$218,074	↓ - 24.3%	97.2%	↑ + 3.2%	63	↓ - 16.9%	17	↑ + 6.3%
66019	\$0	--	\$0	--	0.0%	--	0	--	0	--
66021	\$154,500	↑ + 3.3%	\$157,778	↓ - 11.7%	96.8%	↑ + 1.1%	72	↑ + 2.7%	9	↓ - 10.0%
66025	\$0	--	\$0	--	0.0%	--	0	--	0	--
66030	\$199,950	↑ + 20.6%	\$205,372	↑ + 15.6%	96.3%	↓ - 0.7%	53	↓ - 12.3%	110	↑ + 10.0%
66031	\$0	--	\$0	--	0.0%	--	0	--	0	--
66051	\$0	--	\$0	--	0.0%	--	0	--	0	--
66061	\$273,450	↑ + 13.9%	\$287,322	↑ + 3.9%	97.5%	↓ - 0.6%	62	↓ - 0.1%	289	↑ + 18.9%
66062	\$235,500	↑ + 0.6%	\$257,827	↓ - 3.3%	98.2%	↓ - 0.0%	39	↑ + 2.0%	340	↑ + 6.3%
66063	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66083	\$252,750	↑ + 26.7%	\$251,921	↓ - 4.6%	97.6%	↑ + 1.2%	69	↓ - 32.2%	32	↓ - 3.0%
66085	\$444,000	↑ + 10.7%	\$444,903	↑ + 12.8%	98.1%	↑ + 0.4%	41	↓ - 63.1%	63	↑ + 31.3%
66201	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66202	\$171,250	↑ + 16.2%	\$178,377	↑ + 6.8%	96.6%	↑ + 1.5%	34	↓ - 26.5%	80	↑ + 19.4%
66203	\$155,000	→ 0.0%	\$167,360	↑ + 7.7%	98.3%	↑ + 2.4%	42	↓ - 15.2%	75	↑ + 19.0%
66204	\$154,800	↑ + 11.1%	\$159,411	↑ + 21.4%	97.6%	↑ + 2.5%	35	↓ - 3.6%	66	↑ + 22.2%
66205	\$200,000	↑ + 0.3%	\$280,930	↑ + 2.7%	96.8%	↑ + 0.6%	38	↓ - 14.5%	85	↑ + 26.9%
66206	\$380,000	↑ + 2.7%	\$446,081	↓ - 1.5%	94.1%	↓ - 1.4%	50	↓ - 11.9%	55	→ 0.0%
66207	\$283,000	↑ + 25.8%	\$304,811	↑ + 2.4%	96.1%	↑ + 0.6%	41	↑ + 0.8%	51	↓ - 15.0%
66208	\$255,000	↑ + 8.7%	\$354,784	↑ + 20.3%	95.6%	↓ - 0.5%	39	↓ - 7.8%	131	↓ - 6.4%
66209	\$373,800	↑ + 4.8%	\$396,224	↑ + 3.3%	95.2%	↓ - 1.1%	42	↑ + 11.9%	57	↓ - 26.9%
66210	\$238,900	↑ + 4.9%	\$224,700	↑ + 8.9%	98.1%	↑ + 2.9%	31	↓ - 16.0%	57	↓ - 8.1%
66211	\$365,000	↓ - 40.0%	\$397,817	↓ - 32.2%	93.7%	↓ - 1.7%	65	↑ + 8.5%	19	↓ - 5.0%
66212	\$173,500	↓ - 3.6%	\$173,924	↓ - 8.7%	97.3%	↑ + 1.2%	34	↓ - 27.6%	135	↑ + 8.0%
66213	\$325,000	↑ + 6.4%	\$327,826	↑ + 4.4%	97.2%	↑ + 1.3%	40	↓ - 24.0%	81	↑ + 32.8%
66214	\$214,175	↑ + 19.7%	\$227,314	↑ + 14.6%	97.0%	↓ - 0.8%	27	↑ + 0.3%	33	↑ + 26.9%
66215	\$211,965	↑ + 13.5%	\$214,210	↑ + 12.4%	97.2%	↑ + 0.4%	32	↓ - 15.2%	101	↑ + 12.2%
66216	\$195,000	↓ - 3.9%	\$213,627	↓ - 4.2%	97.5%	↑ + 1.1%	45	↓ - 17.9%	84	↓ - 5.6%
66217	\$289,900	↓ - 4.0%	\$365,545	↑ + 2.7%	94.6%	↑ + 0.9%	51	↓ - 52.5%	19	↑ + 26.7%
66218	\$299,250	↑ + 21.2%	\$323,128	↑ + 11.8%	99.4%	↑ + 2.8%	104	↑ + 48.8%	32	↓ - 23.8%
66219	\$272,500	↑ + 1.3%	\$332,380	↓ - 4.9%	97.2%	↓ - 1.1%	49	↑ + 9.6%	26	↑ + 13.0%
66220	\$377,515	↑ + 4.4%	\$456,808	↑ + 21.7%	97.5%	↑ + 0.5%	70	↓ - 25.8%	50	↑ + 61.3%
66221	\$528,750	↑ + 12.3%	\$555,169	↑ + 8.9%	98.4%	↑ + 0.4%	130	↑ + 33.2%	114	↑ + 7.5%
66222	\$0	--	\$0	--	0.0%	--	0	--	0	--
66223	\$312,000	↑ + 12.0%	\$395,808	↑ + 18.0%	95.9%	↓ - 0.7%	57	↑ + 48.1%	87	↑ + 24.3%
66224	\$438,450	↑ + 8.6%	\$533,462	↑ + 7.4%	97.7%	↑ + 2.5%	83	↓ - 21.9%	76	↑ + 26.7%
66225	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66226	\$281,750	↓ - 3.2%	\$348,838	↑ + 10.7%	99.2%	↑ + 2.6%	36	↓ - 46.0%	62	↑ + 44.2%
66227	\$385,000	↑ + 9.0%	\$379,555	↑ + 10.5%	101.1%	↑ + 1.9%	95	↑ + 92.4%	63	↑ + 14.5%
66250	\$0	--	\$0	--	0.0%	--	0	--	0	--
66251	\$0	--	\$0	--	0.0%	--	0	--	0	--
66276	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

## Q4-2016



## Johnson, KS County ZIP Codes Cont.

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
66282	\$0	--	\$0	--	0.0%	--	0	--	0	--
66283	\$0	--	\$0	--	0.0%	--	0	--	0	--
66285	\$0	--	\$0	--	0.0%	--	0	--	0	--
66286	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

## Q4-2016

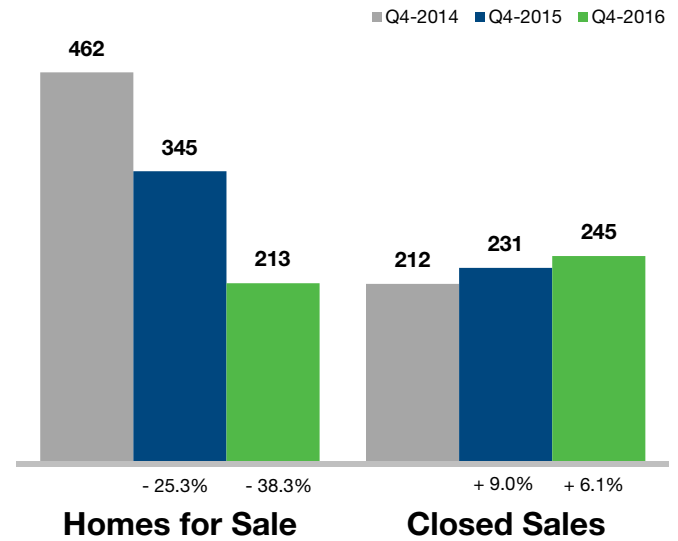


## Leavenworth County, KS

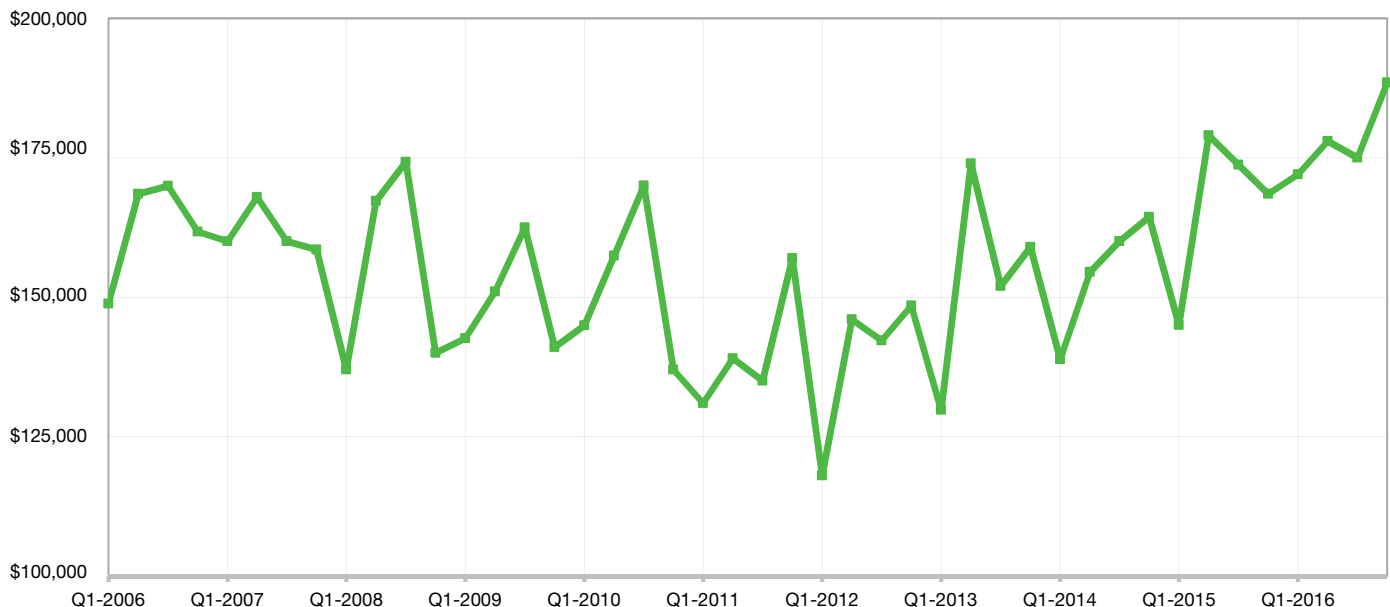
### Key Metrics

	Q4-2016	1-Yr Chg
Median Sales Price	\$188,475	+ 11.9%
Average Sales Price	\$197,534	+ 11.0%
Pct. of Orig. Price Received	95.5%	+ 1.3%
Inventory	213	- 38.3%
Closed Sales	245	+ 6.1%
Supply	2.3	- 41.0%
Days on Market	84	- 13.9%

### Market Activity



### Historical Median Sales Price for Leavenworth County, KS



# Marketwatch Report

## Q4-2016



## Leavenworth County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
66002	\$0	--	\$0	--	0.0%	--	0	--	0	--
66007	\$218,325	↑ + 2.2%	\$256,402	↑ + 8.6%	99.8%	↑ + 0.7%	56	↓ - 46.7%	44	↓ - 4.3%
66012	\$245,000	↑ + 2.4%	\$319,937	↑ + 29.0%	101.1%	↑ + 8.2%	85	↓ - 12.4%	9	→ 0.0%
66020	\$157,500	↓ - 6.5%	\$157,500	↓ - 30.4%	100.0%	↑ + 10.5%	7	↓ - 87.9%	1	↓ - 66.7%
66027	\$0	--	\$0	--	0.0%	--	0	--	0	--
66043	\$188,500	↑ + 33.5%	\$197,797	↑ + 21.0%	94.3%	↑ + 2.4%	92	↓ - 21.2%	34	↑ + 70.0%
66044	\$0	--	\$0	--	0.0%	--	0	--	0	--
66048	\$124,500	↓ - 2.4%	\$140,131	↑ + 6.1%	93.1%	↑ + 0.9%	104	↑ + 11.2%	103	↑ + 5.1%
66052	\$192,500	↑ + 21.5%	\$258,357	↑ + 64.7%	88.7%	↓ - 1.4%	74	↑ + 19.2%	7	↑ + 133.3%
66054	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66086	\$209,375	↑ + 19.7%	\$237,309	↑ + 16.0%	97.4%	↑ + 1.2%	63	↓ - 33.2%	46	↓ - 4.2%

# Marketwatch Report

## Q4-2016



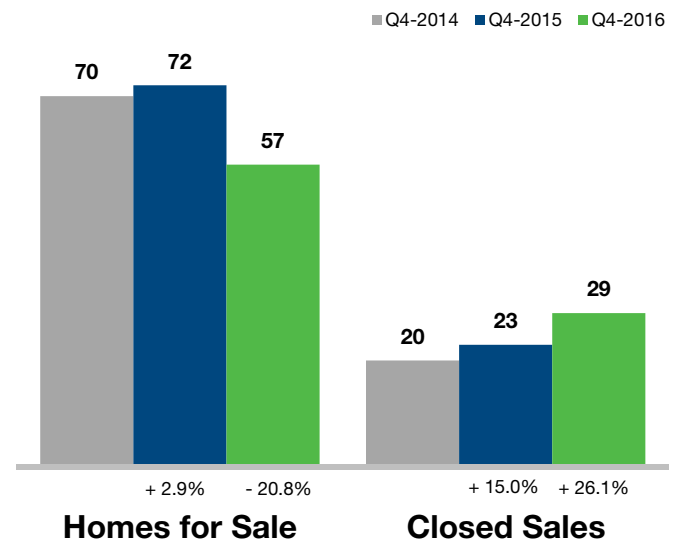
## Linn County, KS

### Key Metrics

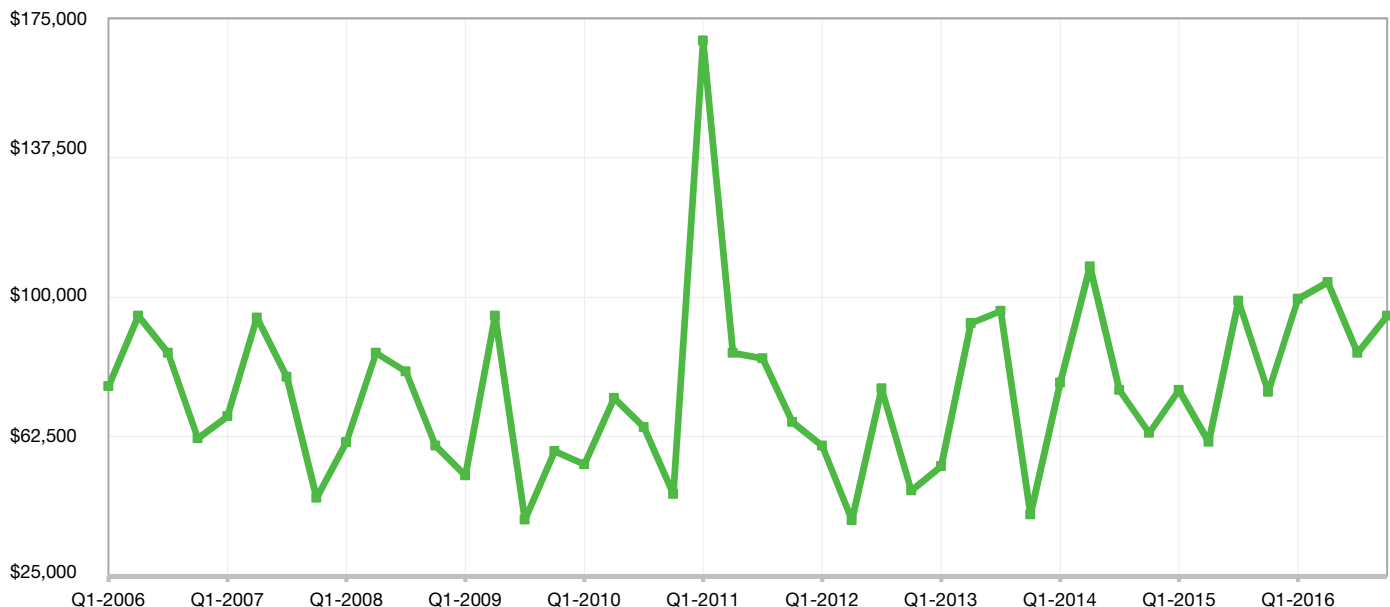
Q4-2016 1-Yr Chg

Median Sales Price	\$95,000	+ 27.5%
Average Sales Price	\$109,863	+ 11.6%
Pct. of Orig. Price Received	90.7%	+ 13.4%
Inventory	57	- 20.8%
Closed Sales	29	+ 26.1%
Supply	5.8	- 35.6%
Days on Market	106	- 18.3%

### Market Activity



### Historical Median Sales Price for Linn County, KS



# Marketwatch Report

## Q4-2016



## Linn, KS County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
66010	\$71,000	--	\$71,000	--	88.8%	--	159	--	1	--
66014	\$0	--	\$0	--	0.0%	--	0	--	0	--
66040	\$105,000	↑ + 27.3%	\$113,690	↑ + 18.1%	92.3%	↑ + 15.5%	101	↓ - 37.6%	19	↑ + 58.3%
66056	\$52,000	↑ + 76.3%	\$59,467	↓ - 25.9%	82.9%	↑ + 11.6%	208	↑ + 126.1%	3	↓ - 50.0%
66072	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66075	\$114,000	↑ + 83.9%	\$131,200	↑ + 33.2%	87.9%	↑ + 6.2%	69	↓ - 39.2%	5	↑ + 25.0%
66738	\$0	--	\$0	--	0.0%	--	0	--	0	--
66767	\$120,500	--	\$120,500	--	100.8%	--	34	--	1	--

# Marketwatch Report

## Q4-2016

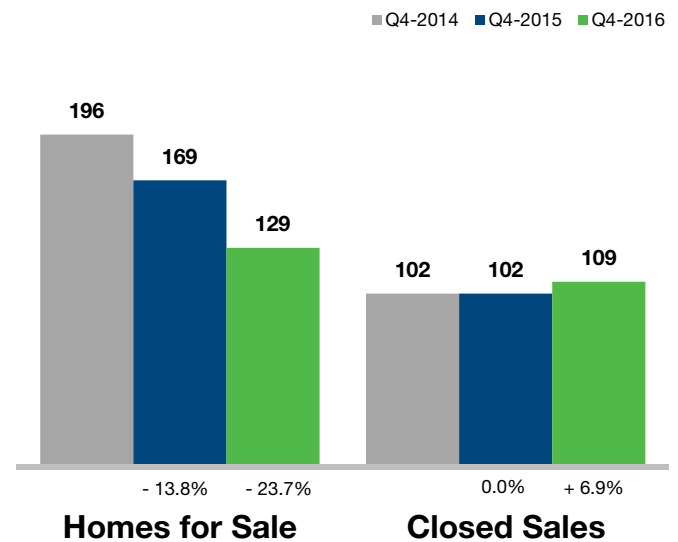


## Miami County, KS

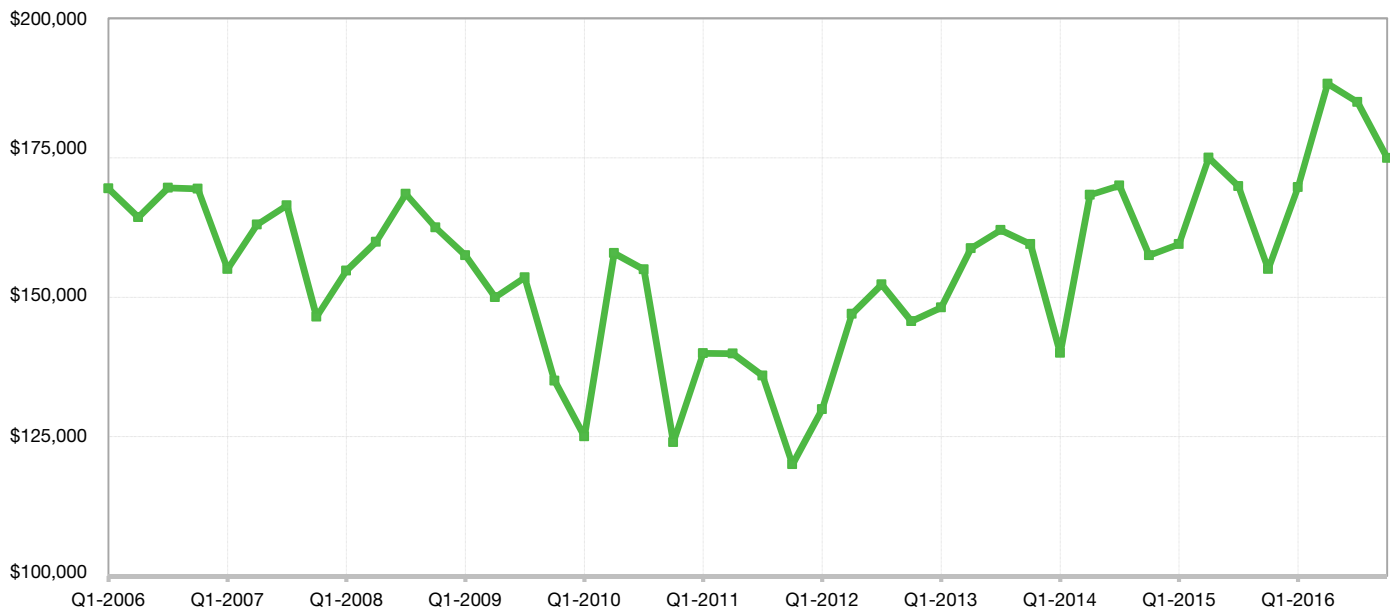
### Key Metrics

	Q4-2016	1-Yr Chg
Median Sales Price	\$174,950	+ 12.9%
Average Sales Price	\$203,738	+ 10.1%
Pct. of Orig. Price Received	94.1%	+ 0.2%
Inventory	129	- 23.7%
Closed Sales	109	+ 6.9%
Supply	2.8	- 26.3%
Days on Market	64	- 18.9%

### Market Activity



### Historical Median Sales Price for Miami County, KS



# Marketwatch Report

## Q4-2016



## Miami County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
66013	\$345,000	↑ + 20.0%	\$414,400	↑ + 29.9%	98.9%	↑ + 9.3%	29	↓ - 75.3%	5	↑ + 25.0%
66021	\$0	--	\$0	--	0.0%	--	0	--	0	--
66026	\$151,500	↓ - 13.4%	\$160,250	↓ - 8.4%	83.4%	↓ - 9.6%	46	↓ - 74.7%	4	↑ + 300.0%
66036	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66053	\$215,000	↑ + 38.7%	\$243,389	↑ + 9.0%	95.9%	↓ - 0.3%	64	↓ - 31.6%	35	↑ + 20.7%
66064	\$93,300	↑ + 23.6%	\$92,518	↑ + 8.4%	90.6%	↑ + 4.2%	111	↓ - 6.3%	17	↑ + 13.3%
66071	\$147,000	↑ + 12.4%	\$181,186	↑ + 17.0%	93.5%	↓ - 1.4%	56	↑ + 3.6%	32	↑ + 6.7%
66072	\$0	--	\$0	--	0.0%	--	0	--	0	--
66079	\$0	--	\$0	--	0.0%	--	0	--	0	--
66083	\$202,500	↑ + 8.0%	\$239,757	↓ - 4.8%	96.4%	↓ - 0.2%	51	↓ - 5.4%	13	↓ - 23.5%
66092	\$139,625	↑ + 74.5%	\$139,625	↑ + 74.5%	93.5%	↑ + 16.8%	53	↓ - 45.9%	2	↑ + 100.0%

# Marketwatch Report

## Q4-2016



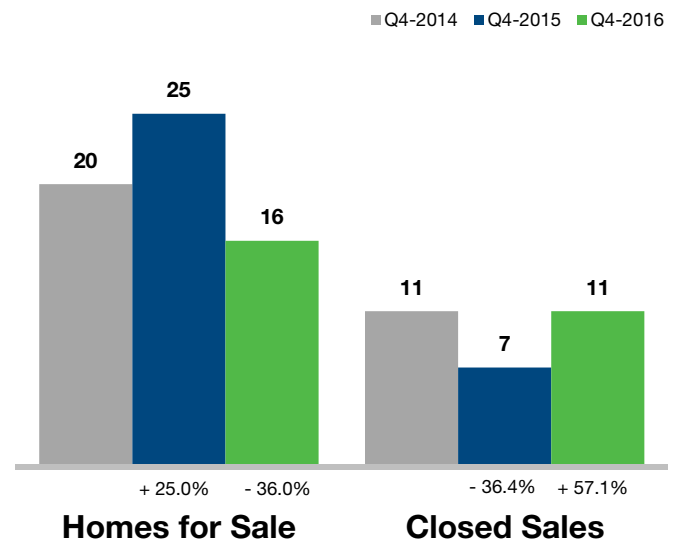
## Osage County, KS

### Key Metrics

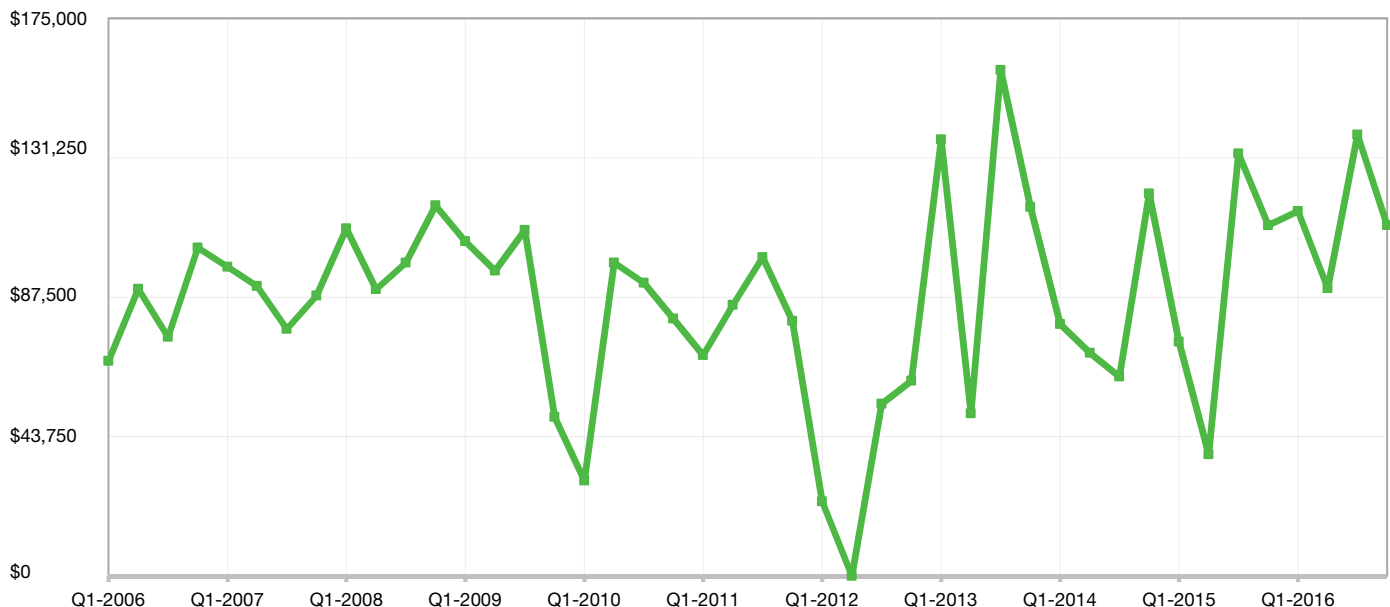
Q4-2016 1-Yr Chg

Median Sales Price	\$110,000	0.0%
Average Sales Price	\$129,364	- 15.3%
Pct. of Orig. Price Received	80.3%	- 14.1%
Inventory	16	- 36.0%
Closed Sales	11	+ 57.1%
Supply	5.1	- 55.7%
Days on Market	150	+ 67.2%

### Market Activity



### Historical Median Sales Price for Osage County, KS



# Marketwatch Report

## Q4-2016



## Osage County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
66409	\$0	--	\$0	--	0.0%	--	0	--	0	--
66413	\$29,000	↓ - 87.8%	\$29,000	↓ - 87.8%	68.2%	↓ - 25.7%	240	↑ + 860.0%	1	⇒ 0.0%
66414	\$0	--	\$0	--	0.0%	--	0	--	0	--
66451	\$114,500	↑ + 5.8%	\$114,500	↑ + 5.8%	86.3%	↓ - 8.7%	160	↑ + 2,178.6%	2	↑ + 100.0%
66510	\$0	--	\$0	--	0.0%	--	0	--	0	--
66523	\$58,000	↓ - 47.3%	\$58,000	↓ - 47.3%	64.5%	↓ - 12.1%	26	↓ - 85.2%	1	⇒ 0.0%
66524	\$165,000	↑ + 88.6%	\$174,167	↑ + 99.0%	82.1%	↓ - 15.7%	91	↓ - 38.3%	3	↑ + 50.0%
66528	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66537	\$178,000	--	\$178,000	--	79.1%	--	328	--	1	--
66543	\$72,500	↓ - 75.4%	\$135,500	↓ - 54.1%	84.4%	↓ - 15.6%	153	↑ + 173.8%	3	↑ + 200.0%
66546	\$0	--	\$0	--	0.0%	--	0	--	0	--
66856	\$0	--	\$0	--	0.0%	--	0	--	0	--
66868	\$0	--	\$0	--	0.0%	--	0	--	0	--
66871	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

## Q4-2016

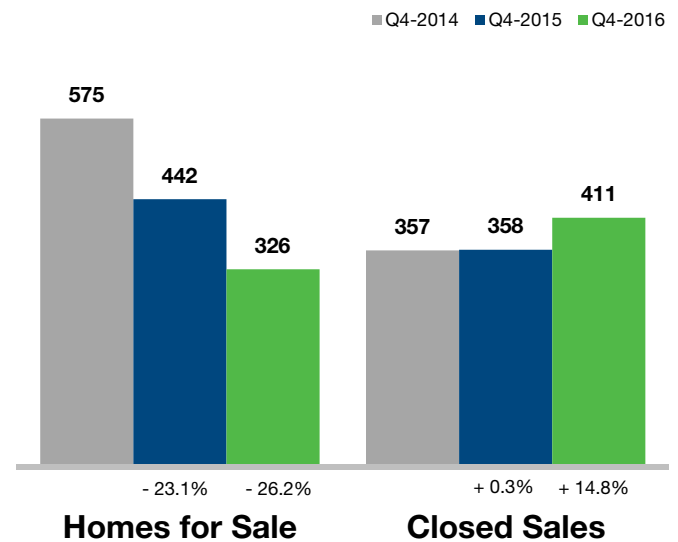


## Wyandotte County, KS

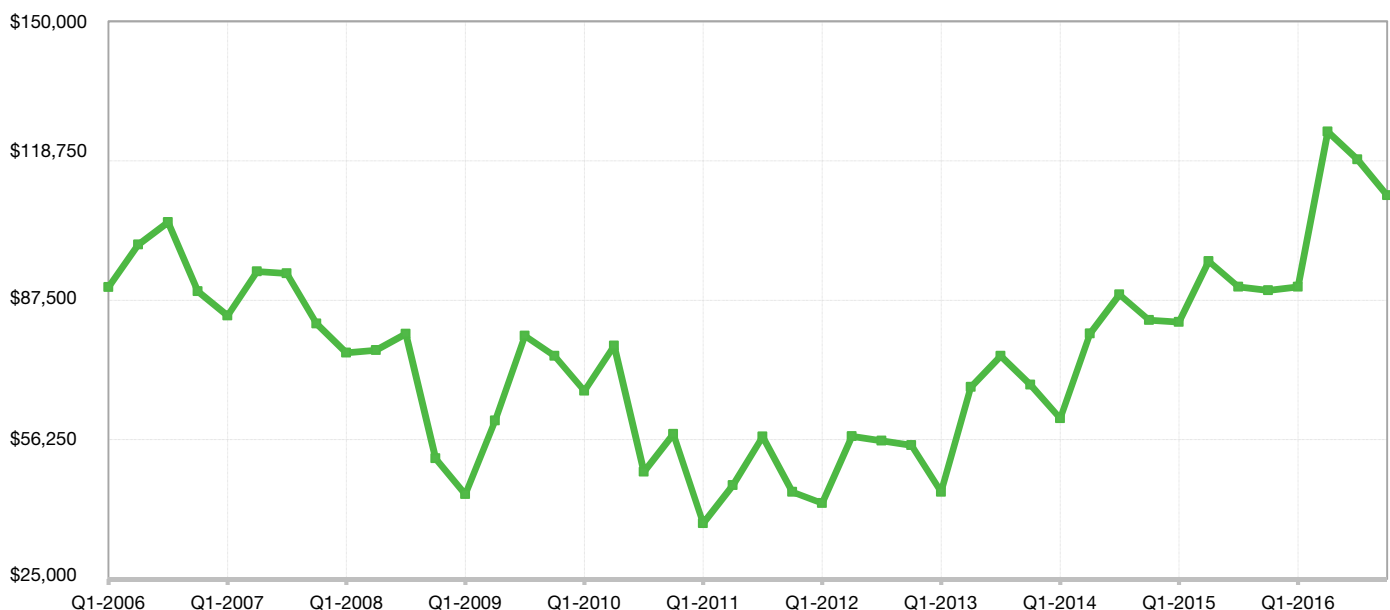
### Key Metrics

	Q4-2016	1-Yr Chg
Median Sales Price	\$111,000	+ 23.8%
Average Sales Price	\$129,211	+ 21.6%
Pct. of Orig. Price Received	95.4%	+ 2.3%
Inventory	326	- 26.2%
Closed Sales	411	+ 14.8%
Supply	2.2	- 33.3%
Days on Market	57	- 26.0%

### Market Activity



### Historical Median Sales Price for Wyandotte County, KS



# Marketwatch Report

## Q4-2016



## Wyandotte County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
66012	\$217,000	↑ + 43.7%	\$199,595	↑ + 31.3%	97.9%	↑ + 3.3%	58	↓ - 10.4%	23	↑ + 21.1%
66101	\$35,450	↓ - 41.0%	\$53,628	↓ - 7.1%	85.9%	↓ - 7.6%	63	↓ - 32.3%	8	↓ - 50.0%
66102	\$68,000	↑ + 12.4%	\$69,105	↑ + 7.6%	94.6%	↑ + 3.2%	61	↑ + 1.6%	46	↓ - 11.5%
66103	\$100,000	↑ + 43.4%	\$119,355	↑ + 49.0%	94.9%	↑ + 2.9%	50	↓ - 23.2%	26	↑ + 8.3%
66104	\$60,000	↑ + 32.7%	\$62,206	↑ + 19.1%	93.0%	↑ + 2.6%	58	↓ - 57.9%	62	↑ + 31.9%
66105	\$16,000	--	\$16,000	--	161.6%	--	28	--	1	--
66106	\$95,006	↑ + 18.8%	\$103,701	↑ + 23.0%	96.5%	↑ + 4.7%	53	↓ - 25.0%	75	↑ + 27.1%
66109	\$196,000	↑ + 35.2%	\$200,377	↑ + 16.8%	96.3%	↑ + 0.8%	62	↓ - 7.9%	116	↑ + 16.0%
66110	\$0	--	\$0	--	0.0%	--	0	--	0	--
66111	\$118,000	↑ + 21.6%	\$140,843	↑ + 29.8%	92.6%	↑ + 0.3%	46	↓ - 37.9%	21	↓ - 8.7%
66112	\$125,000	↑ + 38.1%	\$116,989	↑ + 9.3%	95.8%	↓ - 0.7%	49	↓ - 8.9%	32	↑ + 77.8%
66113	\$0	--	\$0	--	0.0%	--	0	--	0	--
66115	\$0	--	\$0	--	0.0%	--	0	--	0	--
66117	\$0	--	\$0	--	0.0%	--	0	--	0	--
66118	\$0	--	\$0	--	0.0%	--	0	--	0	--
66119	\$0	--	\$0	--	0.0%	--	0	--	0	--
66160	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

## Q4-2016



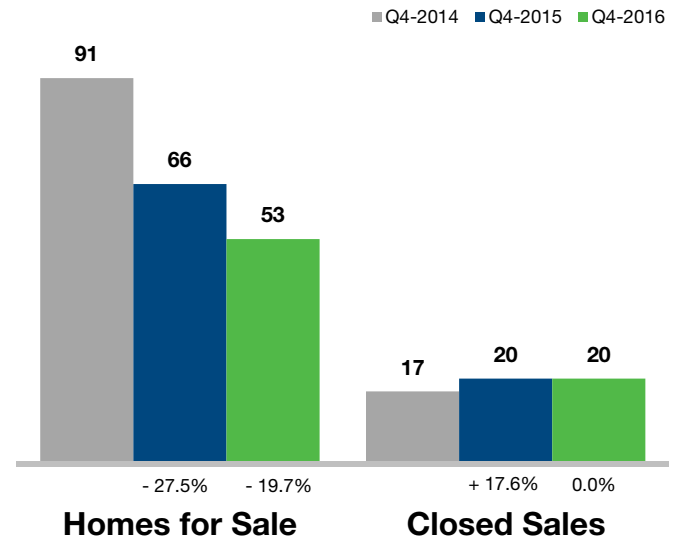
## Bates County, MO

### Key Metrics

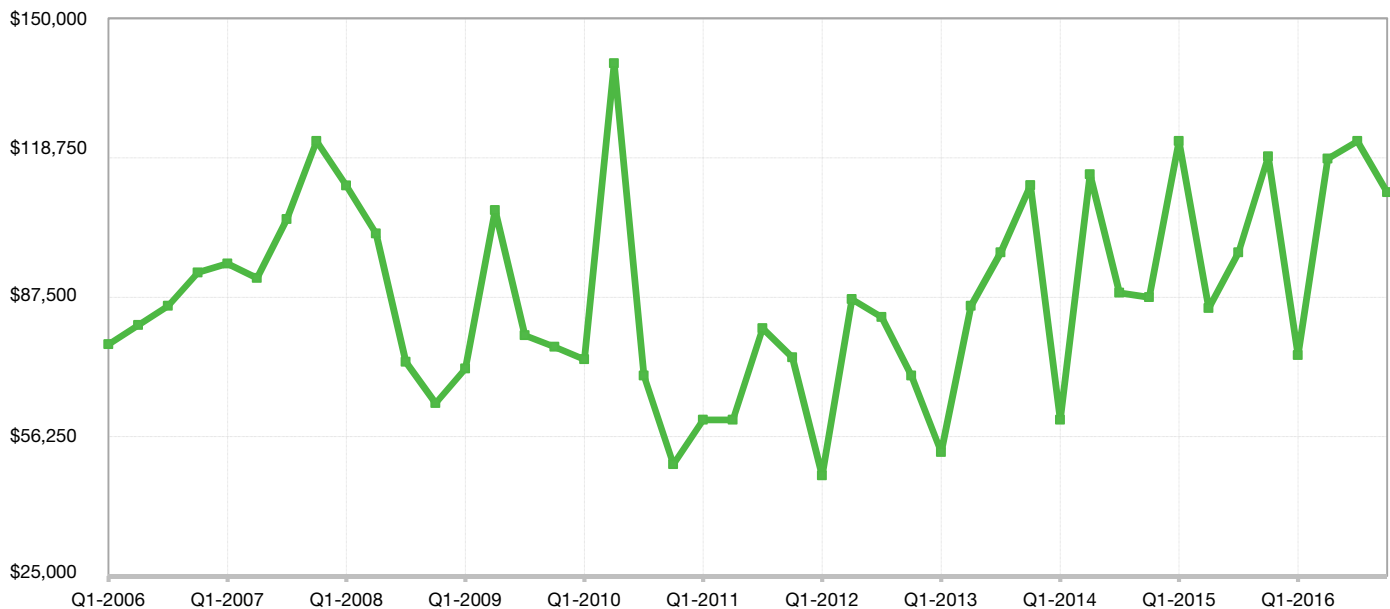
Q4-2016 1-Yr Chg

Median Sales Price	\$111,000	- 6.7%
Average Sales Price	\$133,915	- 3.4%
Pct. of Orig. Price Received	91.1%	- 1.1%
Inventory	53	- 19.7%
Closed Sales	20	0.0%
Supply	6.7	- 28.0%
Days on Market	85	- 47.7%

### Market Activity



### Historical Median Sales Price for Bates County, MO



# Marketwatch Report

## Q4-2016



## Bates County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
64720	\$178,000	↑ + 21.1%	\$184,700	↑ + 27.8%	84.8%	↓ - 10.7%	114	↓ - 10.6%	5	↓ - 16.7%
64722	\$131,250	--	\$131,250	--	98.2%	--	28	--	2	--
64723	\$0	--	\$0	--	0.0%	--	0	--	0	--
64724	\$0	--	\$0	--	0.0%	--	0	--	0	--
64730	\$96,450	↓ - 2.6%	\$118,350	↓ - 20.0%	92.8%	↑ + 4.2%	95	↓ - 58.0%	8	→ 0.0%
64742	\$139,500	↑ + 55.0%	\$139,500	↑ + 55.0%	96.3%	↓ - 0.8%	30	↑ + 172.7%	2	↑ + 100.0%
64745	\$0	--	\$0	--	0.0%	--	0	--	0	--
64752	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64770	\$0	--	\$0	--	0.0%	--	0	--	0	--
64779	\$6,500	--	\$6,500	--	82.3%	--	12	--	1	--
64780	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64788	\$40,000	--	\$40,000	--	0.0%	--	95	--	1	--

# Marketwatch Report

## Q4-2016



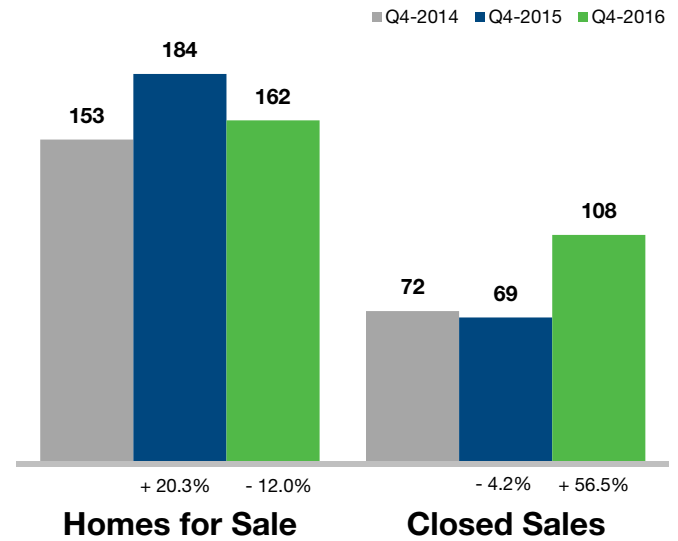
## Buchanan County, MO

### Key Metrics

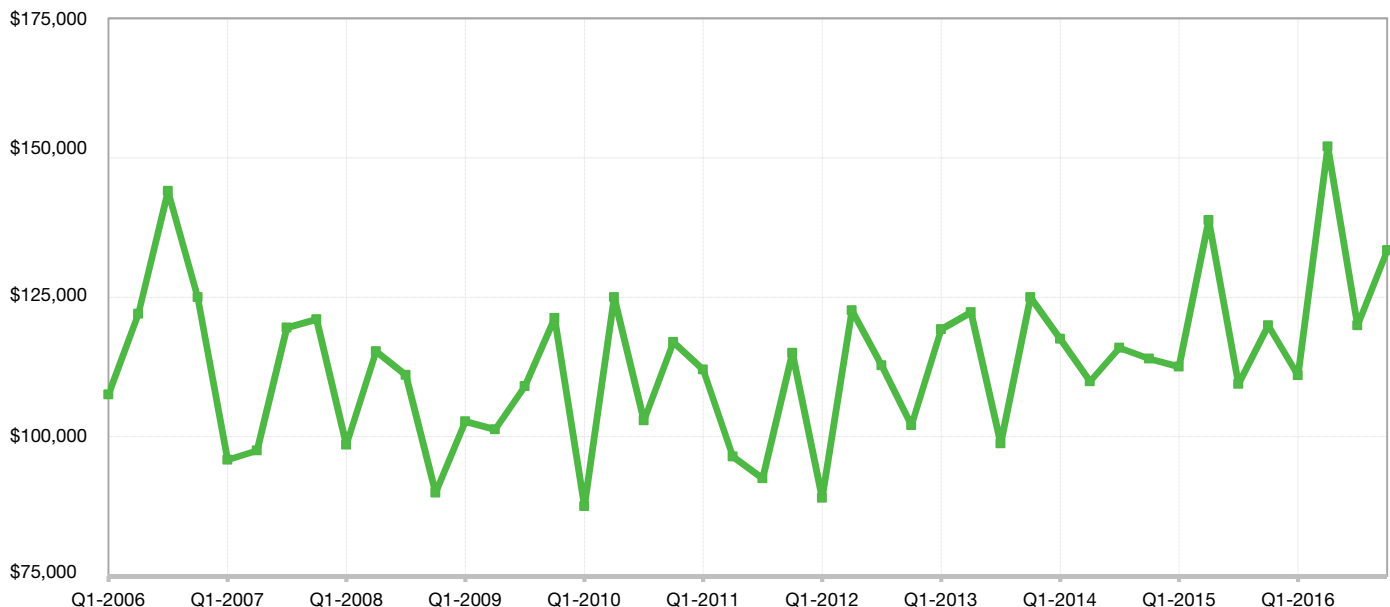
Q4-2016 1-Yr Chg

Median Sales Price	\$133,400	+ 11.2%
Average Sales Price	\$148,726	+ 19.9%
Pct. of Orig. Price Received	93.7%	+ 3.8%
Inventory	162	- 12.0%
Closed Sales	108	+ 56.5%
Supply	4.6	- 36.1%
Days on Market	67	- 7.8%

### Market Activity



### Historical Median Sales Price for Buchanan County, MO



# Marketwatch Report

## Q4-2016



## Buchanan County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
64401	\$179,000	--	\$207,667	--	97.7%	--	10	--	3	--
64440	\$0	--	\$0	--	0.0%	--	0	--	0	--
64443	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64444	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64448	\$0	--	\$0	--	0.0%	--	0	--	0	--
64454	\$325,700	--	\$325,700	--	83.5%	--	101	--	1	--
64484	\$382,250	↑ + 892.9%	\$382,250	↑ + 892.9%	89.5%	↑ + 16.2%	128	↑ + 18.5%	2	↑ + 100.0%
64490	\$0	--	\$0	--	0.0%	--	0	--	0	--
64501	\$46,750	↓ - 47.8%	\$52,039	↓ - 23.7%	93.4%	↑ + 2.8%	158	↑ + 194.6%	6	↑ + 50.0%
64502	\$0	--	\$0	--	0.0%	--	0	--	0	--
64503	\$89,850	↑ + 1.5%	\$111,388	↓ - 2.2%	93.9%	↑ + 4.4%	37	↓ - 37.5%	13	↓ - 23.5%
64504	\$60,000	↑ + 9.1%	\$85,302	↑ + 7.1%	90.6%	↑ + 8.6%	79	↓ - 40.7%	13	↑ + 44.4%
64505	\$196,700	↑ + 41.5%	\$183,443	↑ + 14.0%	97.6%	↑ + 1.9%	51	↓ - 49.8%	14	↑ + 100.0%
64506	\$160,950	↑ + 7.1%	\$190,335	↑ + 12.1%	95.4%	↑ + 0.9%	62	↑ + 5.6%	39	↑ + 143.8%
64507	\$57,000	↓ - 49.3%	\$81,985	↓ - 36.6%	87.9%	↓ - 4.5%	75	↑ + 23.8%	16	↑ + 60.0%
64508	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

## Q4-2016

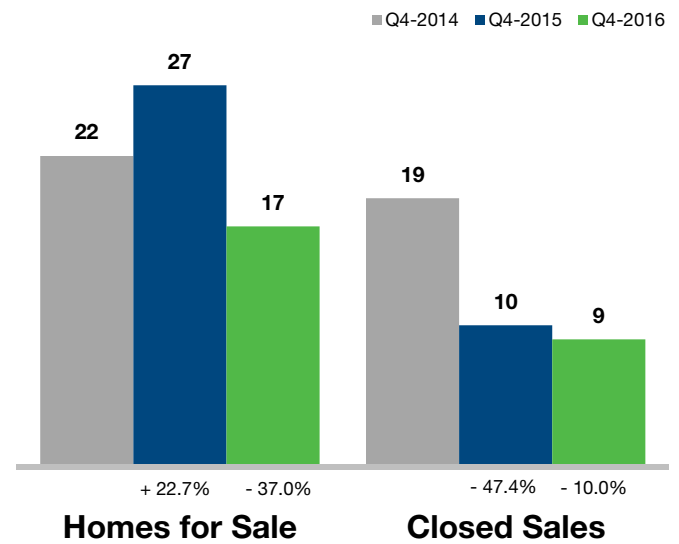


## Caldwell County, MO

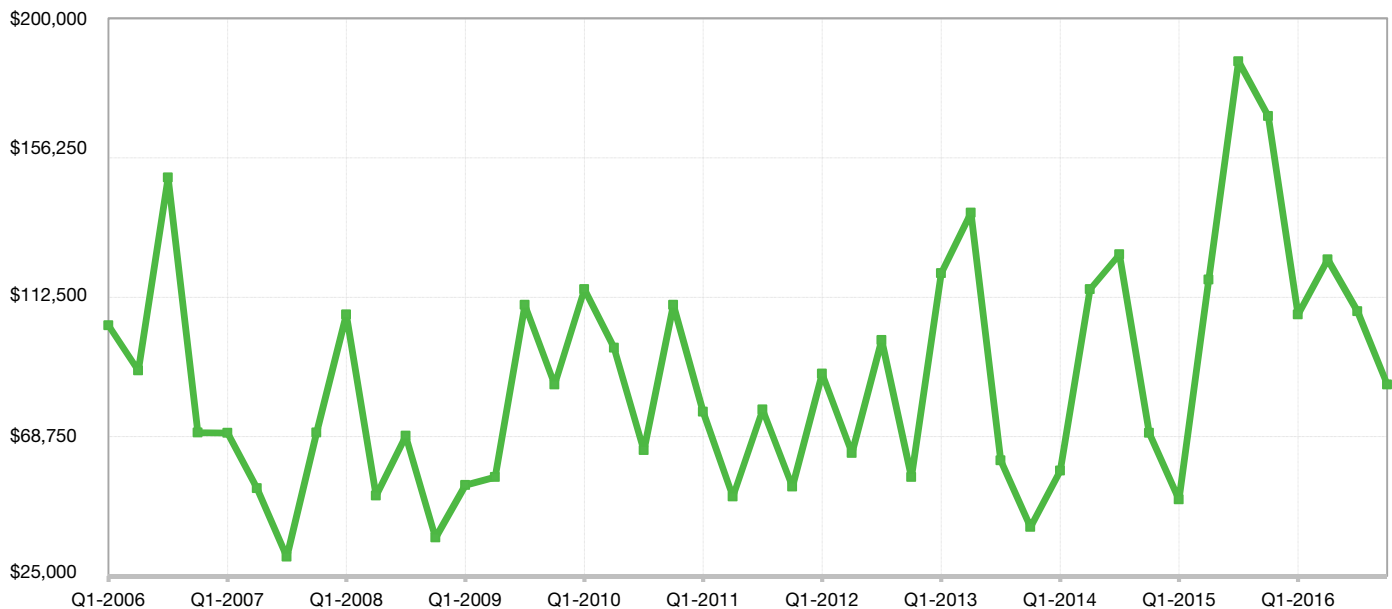
### Key Metrics

	Q4-2016	1-Yr Chg
Median Sales Price	\$85,000	- 49.8%
Average Sales Price	\$115,728	- 27.0%
Pct. of Orig. Price Received	87.3%	- 3.7%
Inventory	17	- 37.0%
Closed Sales	9	- 10.0%
Supply	4.5	- 43.8%
Days on Market	146	+ 1.5%

### Market Activity



### Historical Median Sales Price for Caldwell County, MO



# Marketwatch Report

## Q4-2016



## Caldwell County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
64429	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64465	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64624	\$0	--	\$0	--	0.0%	--	0	--	0	--
64625	\$0	--	\$0	--	0.0%	--	0	--	0	--
64637	\$0	--	\$0	--	0.0%	--	0	--	0	--
64644	\$85,000	↑ + 6.6%	\$120,710	↓ - 9.1%	87.3%	↓ - 4.1%	140	↑ + 31.4%	5	↑ + 25.0%
64649	\$55,000	--	\$55,000	--	78.7%	--	104	--	1	--
64650	\$210,000	--	\$210,000	--	105.5%	--	71	--	1	--
64671	\$38,000	↓ - 72.9%	\$38,000	↓ - 72.9%	79.2%	↓ - 10.6%	199	↑ + 21.7%	1	↓ - 50.0%

# Marketwatch Report

## Q4-2016



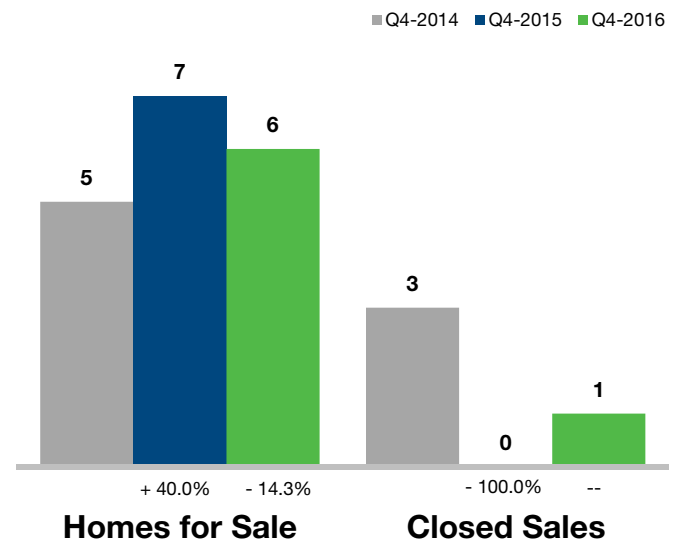
## Carroll County, MO

### Key Metrics

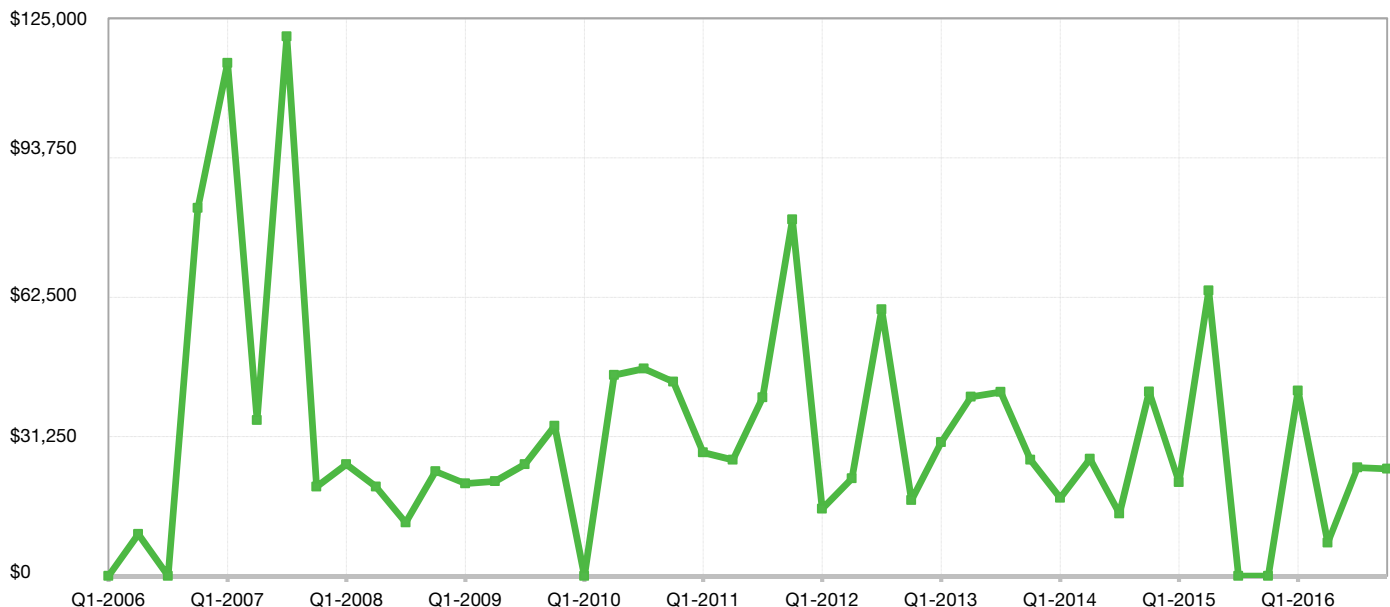
Q4-2016 1-Yr Chg

Median Sales Price	\$24,000	--
Average Sales Price	\$24,000	--
Pct. of Orig. Price Received	71.8%	--
Inventory	6	- 14.3%
Closed Sales	1	--
Supply	3.0	- 36.2%
Days on Market	185	--

### Market Activity



### Historical Median Sales Price for Carroll County, MO



# Marketwatch Report

## Q4-2016



## Carroll County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
64035	\$0	--	\$0	--	0.0%	--	0	--	0	--
64622	\$0	--	\$0	--	0.0%	--	0	--	0	--
64623	\$0	--	\$0	--	0.0%	--	0	--	0	--
64624	\$0	--	\$0	--	0.0%	--	0	--	0	--
64633	\$24,000	--	\$24,000	--	71.8%	--	185	--	1	--
64638	\$0	--	\$0	--	0.0%	--	0	--	0	--
64639	\$0	--	\$0	--	0.0%	--	0	--	0	--
64643	\$0	--	\$0	--	0.0%	--	0	--	0	--
64668	\$0	--	\$0	--	0.0%	--	0	--	0	--
64680	\$0	--	\$0	--	0.0%	--	0	--	0	--
64682	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

## Q4-2016

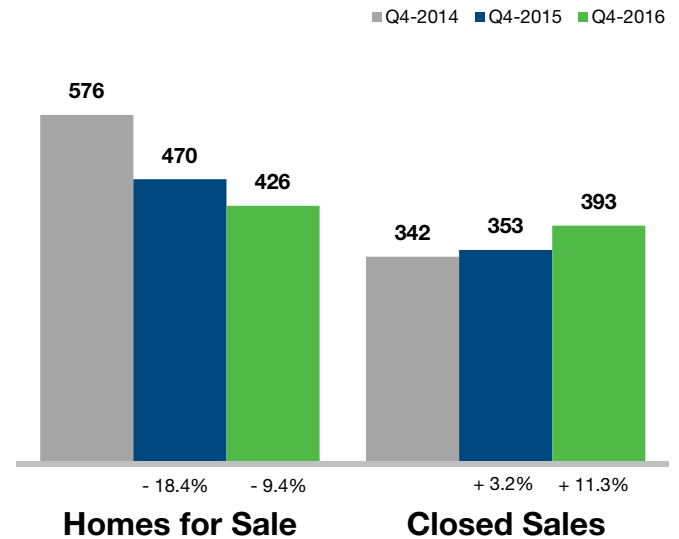


## Cass County, MO

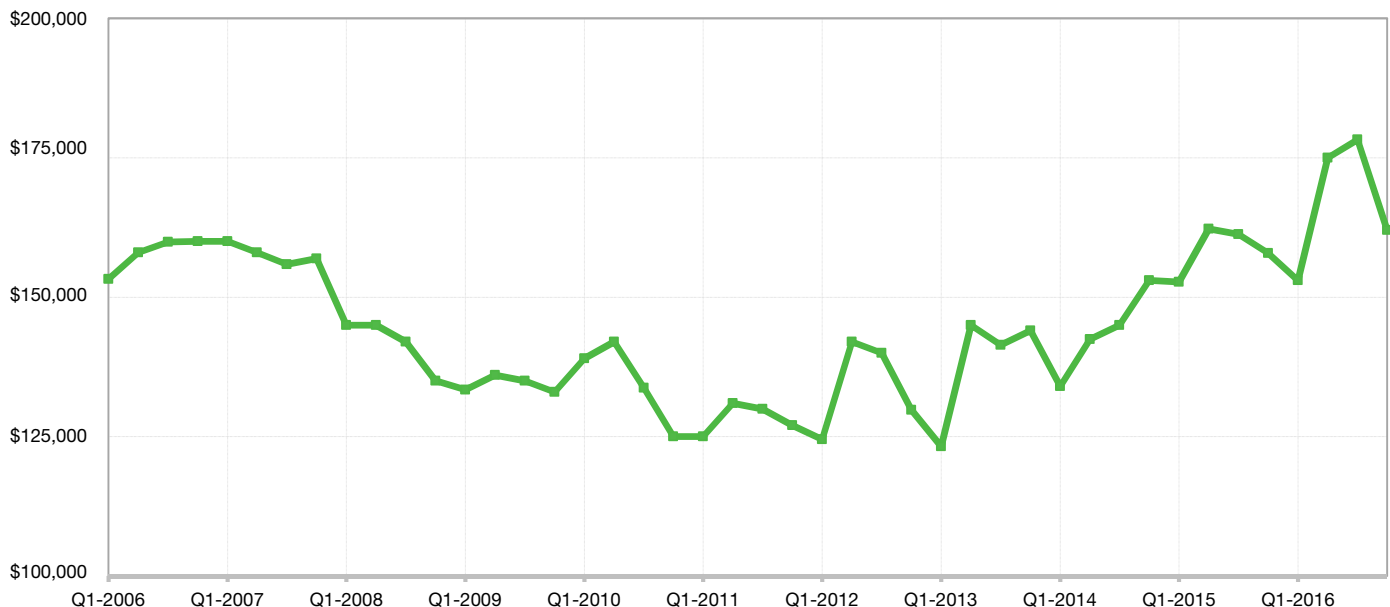
### Key Metrics

	Q4-2016	1-Yr Chg
Median Sales Price	\$162,000	+ 2.6%
Average Sales Price	\$188,082	- 2.8%
Pct. of Orig. Price Received	96.6%	+ 1.6%
Inventory	426	- 9.4%
Closed Sales	393	+ 11.3%
Supply	3.0	- 11.8%
Days on Market	59	- 28.6%

### Market Activity



### Historical Median Sales Price for Cass County, MO



# Marketwatch Report

## Q4-2016



## Cass County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
64012	\$136,950	↑ + 7.4%	\$151,442	↓ - 21.2%	95.9%	↑ + 0.8%	45	↓ - 35.7%	90	↑ + 4.7%
64034	\$417,500	↑ + 16.5%	\$425,100	↑ + 17.6%	92.6%	↑ + 0.4%	53	↓ - 15.2%	5	↓ - 16.7%
64078	\$162,000	↓ - 7.4%	\$177,197	↓ - 4.6%	96.6%	↑ + 0.5%	68	↓ - 4.5%	39	↑ + 25.8%
64080	\$177,000	↑ + 21.0%	\$210,719	↑ + 29.4%	97.4%	↑ + 3.8%	51	↓ - 44.9%	47	↑ + 17.5%
64082	\$291,950	↓ - 10.4%	\$302,804	↓ - 1.2%	96.1%	↑ + 1.9%	150	↑ + 29.9%	12	↑ + 9.1%
64083	\$196,250	↑ + 6.1%	\$218,027	↓ - 2.7%	97.8%	↑ + 1.2%	56	↓ - 35.4%	121	↑ + 16.3%
64090	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64147	\$0	--	\$0	--	0.0%	--	0	--	0	--
64701	\$133,900	↑ + 14.8%	\$137,224	↑ + 0.2%	94.6%	↓ - 0.3%	57	↓ - 30.2%	43	↓ - 2.3%
64725	\$124,925	↑ + 7.2%	\$121,250	↑ + 4.1%	95.5%	↓ - 2.8%	78	↓ - 5.5%	10	↑ + 233.3%
64734	\$295,000	↑ + 62.1%	\$278,100	↑ + 46.4%	89.4%	↓ - 4.4%	99	↓ - 29.0%	5	↓ - 16.7%
64739	\$7,000	↓ - 95.5%	\$7,000	↓ - 95.5%	93.3%	↓ - 3.2%	63	↓ - 51.2%	1	↓ - 50.0%
64742	\$106,500	↓ - 48.2%	\$137,300	↓ - 34.3%	93.2%	↓ - 0.5%	105	↑ + 157.1%	5	↑ + 25.0%
64743	\$118,750	↑ + 517.0%	\$107,825	↑ + 460.2%	97.4%	--	52	↓ - 65.6%	4	↑ + 300.0%
64746	\$93,000	↓ - 25.0%	\$117,167	↓ - 30.3%	91.3%	↓ - 0.9%	108	↑ + 94.6%	3	→ 0.0%
64747	\$122,400	↓ - 2.9%	\$127,967	↑ + 0.2%	112.6%	↑ + 24.1%	28	↓ - 69.4%	6	↓ - 45.5%

# Marketwatch Report

## Q4-2016

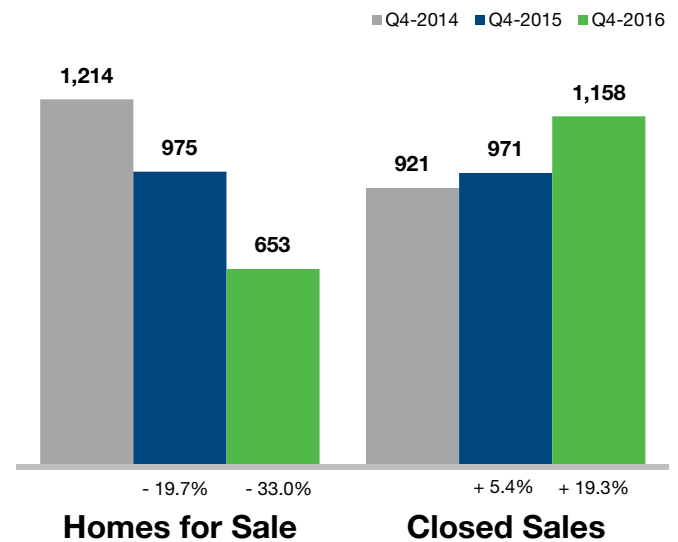


## Clay County, MO

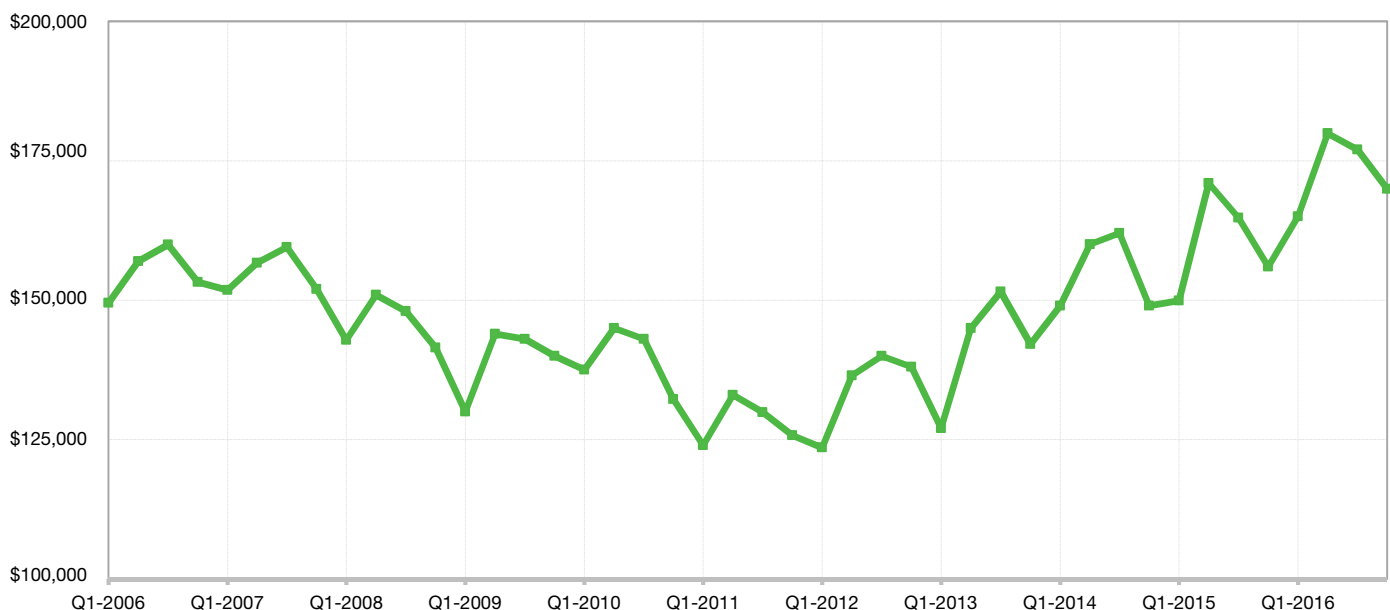
### Key Metrics

	Q4-2016	1-Yr Chg
Median Sales Price	\$169,950	+ 8.9%
Average Sales Price	\$195,482	+ 5.7%
Pct. of Orig. Price Received	96.6%	+ 0.9%
Inventory	653	- 33.0%
Closed Sales	1,158	+ 19.3%
Supply	1.5	- 40.0%
Days on Market	57	- 13.8%

### Market Activity



### Historical Median Sales Price for Clay County, MO



# Marketwatch Report

## Q4-2016



## Clay County ZIP Codes

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market			Closed Sales		
	Q4-2016	1-Yr Chg		Q4-2016	1-Yr Chg		Q4-2016	1-Yr Chg		Q4-2016	1-Yr Chg		Q4-2016	1-Yr Chg	
64024	\$99,250	↓ - 2.3%		\$107,733	↓ - 1.1%		90.8%	↓ - 1.7%		62	↓ - 21.6%		46	↑ + 7.0%	
64048	\$156,500	↓ - 7.3%		\$192,667	↓ - 1.7%		90.0%	↓ - 9.9%		48	↑ + 137.5%		6	↓ - 14.3%	
64060	\$209,900	↑ + 7.6%		\$238,571	↑ + 3.7%		98.9%	↑ + 5.2%		41	↓ - 53.1%		77	↑ + 40.0%	
64062	\$98,615	↓ - 35.0%		\$98,615	↓ - 35.0%		62.2%	↓ - 33.0%		203	↑ + 73.1%		2	⇒ 0.0%	
64068	\$178,000	↑ + 6.9%		\$204,351	↑ + 10.8%		96.0%	↑ + 1.0%		57	↓ - 12.6%		120	↑ + 6.2%	
64069	\$0	--		\$0	--		0.0%	--		0	--		0	--	
64072	\$0	--		\$0	--		0.0%	--		0	--		0	--	
64073	\$0	--		\$0	--		0.0%	--		0	--		0	--	
64077	\$0	--		\$0	--		0.0%	--		0	--		0	--	
64089	\$215,800	↑ + 23.7%		\$223,499	↑ + 12.9%		97.5%	↑ + 1.9%		78	↑ + 7.6%		74	↑ + 42.3%	
64116	\$133,025	↑ + 7.9%		\$155,627	↓ - 7.1%		95.3%	↑ + 1.8%		62	↓ - 1.5%		59	↓ - 3.3%	
64117	\$89,950	↑ + 10.4%		\$91,453	↑ + 10.3%		90.7%	↓ - 1.8%		69	↑ + 23.3%		67	↑ + 28.8%	
64118	\$148,000	↑ + 13.7%		\$147,391	↑ + 12.7%		96.6%	↑ + 1.4%		46	↓ - 25.6%		187	↑ + 33.6%	
64119	\$131,250	↑ + 2.3%		\$154,651	↑ + 2.8%		97.3%	↑ + 1.7%		55	↓ - 2.8%		174	↑ + 22.5%	
64144	\$0	--		\$0	--		0.0%	--		0	--		0	--	
64155	\$188,250	↑ + 7.0%		\$215,065	↑ + 0.6%		96.5%	↓ - 1.1%		64	↑ + 3.0%		118	↓ - 0.8%	
64156	\$290,783	↑ + 1.4%		\$285,125	↑ + 4.5%		100.5%	↑ + 3.7%		46	↓ - 39.2%		58	↑ + 75.8%	
64157	\$269,000	↑ + 12.6%		\$297,238	↑ + 4.5%		98.7%	↑ + 0.0%		62	↓ - 23.1%		129	↓ - 1.5%	
64158	\$221,550	↑ + 23.2%		\$232,107	↑ + 33.9%		98.1%	↑ + 1.2%		61	↑ + 47.6%		30	↑ + 130.8%	
64161	\$172,000	↑ + 393.9%		\$172,000	↑ + 393.9%		96.2%	↑ + 46.5%		48	↓ - 10.4%		2	⇒ 0.0%	
64165	\$266,500	--		\$263,333	--		99.3%	--		29	--		3	--	
64166	\$890,000	--		\$890,000	--		65.9%	--		161	--		1	--	
64167	\$398,250	--		\$398,250	--		97.2%	--		26	--		2	--	
64188	\$0	--		\$0	--		0.0%	--		0	--		0	--	

# Marketwatch Report

## Q4-2016



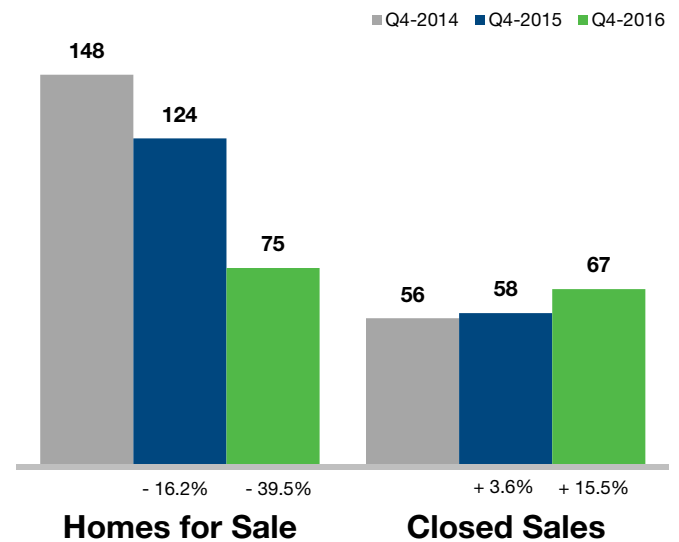
## Clinton County, MO

### Key Metrics

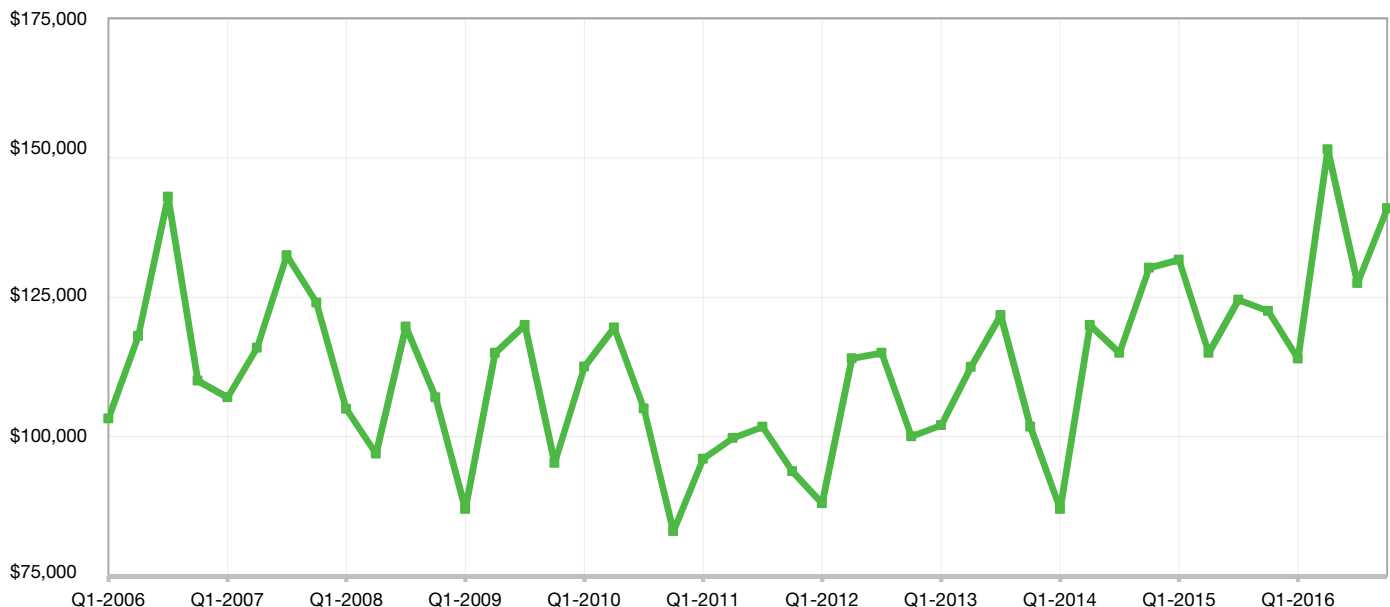
Q4-2016 1-Yr Chg

Median Sales Price	\$140,900	+ 15.0%
Average Sales Price	\$155,021	+ 18.7%
Pct. of Orig. Price Received	94.1%	+ 5.6%
Inventory	75	- 39.5%
Closed Sales	67	+ 15.5%
Supply	3.5	- 41.7%
Days on Market	86	- 40.4%

### Market Activity



### Historical Median Sales Price for Clinton County, MO



# Marketwatch Report

## Q4-2016



## Clinton County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
64062	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64429	\$119,900	↓ - 1.7%	\$104,856	↓ - 15.2%	92.5%	↑ + 2.0%	141	↓ - 12.0%	9	↓ - 30.8%
64454	\$98,000	↓ - 26.0%	\$148,860	↓ - 2.7%	88.3%	↑ + 9.0%	124	↓ - 60.1%	5	→ 0.0%
64465	\$143,200	↑ + 35.2%	\$166,137	↑ + 51.7%	93.7%	↑ + 4.5%	66	↓ - 14.8%	18	↑ + 28.6%
64474	\$350,000	--	\$350,000	--	100.0%	--	6	--	1	--
64477	\$132,450	↑ + 11.8%	\$134,794	↑ + 43.9%	92.5%	↑ + 8.3%	99	↓ - 50.2%	16	↑ + 33.3%
64490	\$233,000	↑ + 37.1%	\$233,000	↑ + 37.1%	97.1%	↑ + 2.2%	125	↑ + 1,685.7%	1	→ 0.0%
64492	\$134,000	↓ - 37.8%	\$137,236	↓ - 36.8%	98.2%	↑ + 1.3%	55	↑ + 61.8%	7	↑ + 16.7%
64493	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%

# Marketwatch Report

## Q4-2016



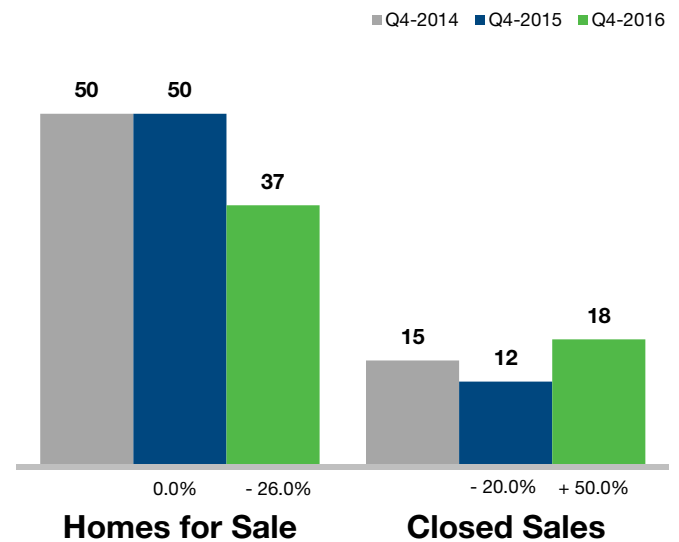
## Daviess County, MO

### Key Metrics

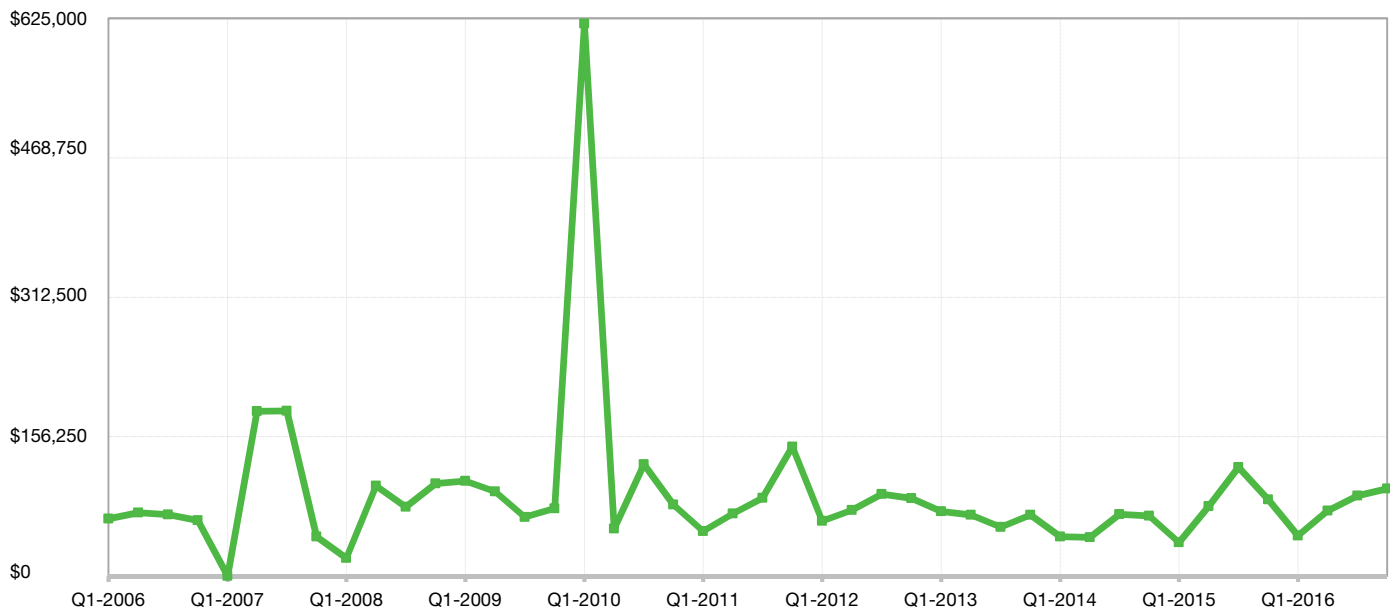
Q4-2016 1-Yr Chg

Median Sales Price	\$97,950	+ 14.3%
Average Sales Price	\$78,941	- 28.8%
Pct. of Orig. Price Received	89.3%	+ 2.5%
Inventory	37	- 26.0%
Closed Sales	18	+ 50.0%
Supply	6.7	- 38.5%
Days on Market	157	- 2.6%

### Market Activity



### Historical Median Sales Price for Daviess County, MO



# Marketwatch Report

## Q4-2016



## Daviess County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
64497	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64620	\$23,500	↓ - 66.4%	\$23,500	↓ - 66.4%	60.6%	↓ - 39.4%	149	↑ + 282.1%	3	↑ + 200.0%
64625	\$0	--	\$0	--	0.0%	--	0	--	0	--
64636	\$0	--	\$0	--	0.0%	--	0	--	0	--
64640	\$101,475	↑ + 109.2%	\$82,021	↑ + 1.8%	92.6%	↑ + 18.8%	176	↓ - 26.7%	12	↑ + 100.0%
64642	\$0	--	\$0	--	0.0%	--	0	--	0	--
64644	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64647	\$124,000	--	\$124,000	--	91.9%	--	186	--	1	--
64648	\$0	--	\$0	--	0.0%	--	0	--	0	--
64649	\$132,500	↓ - 11.9%	\$132,500	↓ - 11.9%	98.1%	↑ + 4.4%	21	↓ - 76.9%	1	→ 0.0%
64654	\$0	--	\$0	--	0.0%	--	0	--	0	--
64657	\$0	--	\$0	--	0.0%	--	0	--	0	--
64670	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64689	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

## Q4-2016



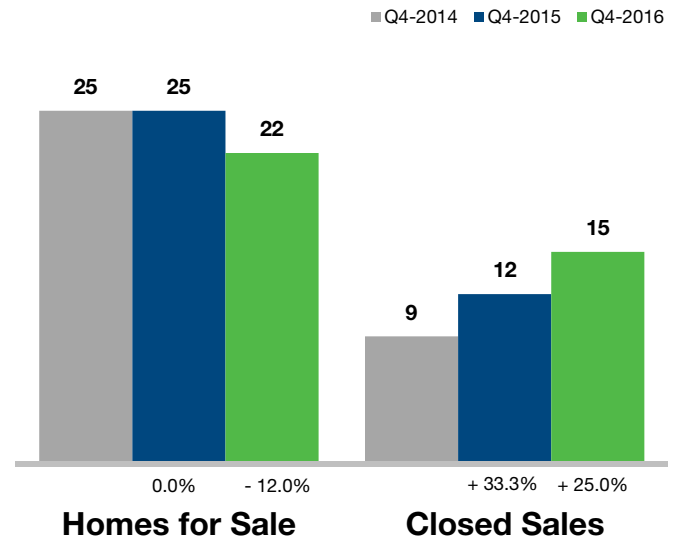
## Dekalb County, MO

### Key Metrics

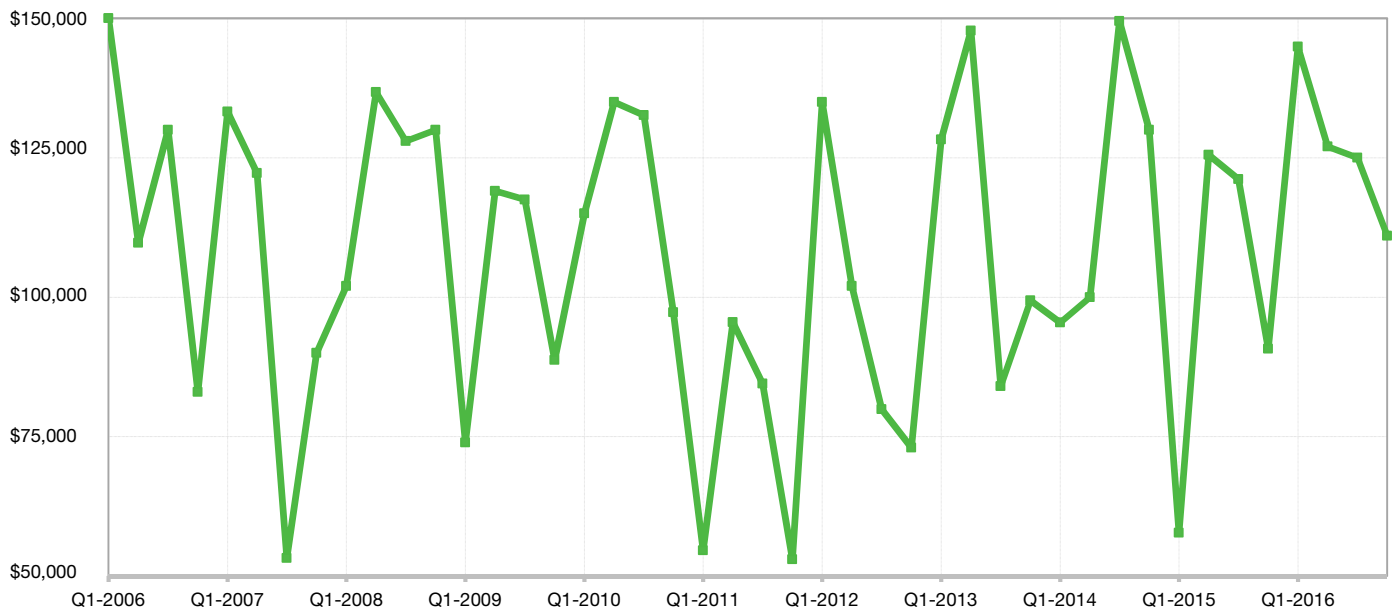
Q4-2016 1-Yr Chg

Median Sales Price	\$111,000	+ 22.3%
Average Sales Price	\$160,355	+ 53.9%
Pct. of Orig. Price Received	89.4%	+ 3.6%
Inventory	22	- 12.0%
Closed Sales	15	+ 25.0%
Supply	4.8	- 39.2%
Days on Market	122	- 18.6%

### Market Activity



### Historical Median Sales Price for Dekalb County, MO



# Marketwatch Report

## Q4-2016



## Dekalb County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
64422	\$35,829	↓ - 15.7%	\$35,829	↓ - 15.7%	70.4%	↓ - 24.6%	47	↑ + 193.8%	1	→ 0.0%
64429	\$182,000	↑ + 73.3%	\$208,667	↑ + 45.6%	92.3%	↑ + 3.3%	38	↓ - 71.3%	3	↓ - 50.0%
64430	\$179,000	--	\$169,500	--	95.4%	--	78	--	3	--
64463	\$0	--	\$0	--	0.0%	--	0	--	0	--
64469	\$111,000	↑ + 54.8%	\$203,900	↑ + 172.4%	86.5%	↑ + 2.8%	261	↑ + 18.3%	5	↑ + 25.0%
64474	\$87,000	↑ + 79.4%	\$87,000	↑ + 79.4%	99.4%	↑ + 37.4%	9	↓ - 89.9%	1	→ 0.0%
64490	\$64,250	--	\$64,250	--	88.1%	--	60	--	2	--
64494	\$0	--	\$0	--	0.0%	--	0	--	0	--
64497	\$0	--	\$0	--	0.0%	--	0	--	0	--
64670	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

## Q4-2016



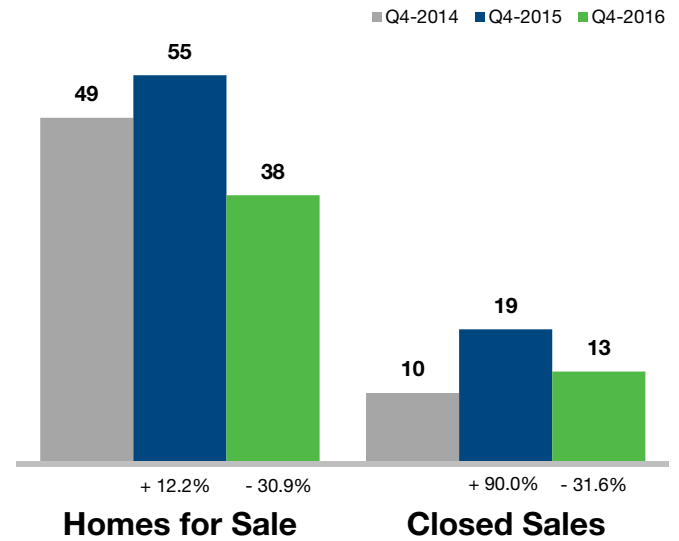
## Henry County, MO

### Key Metrics

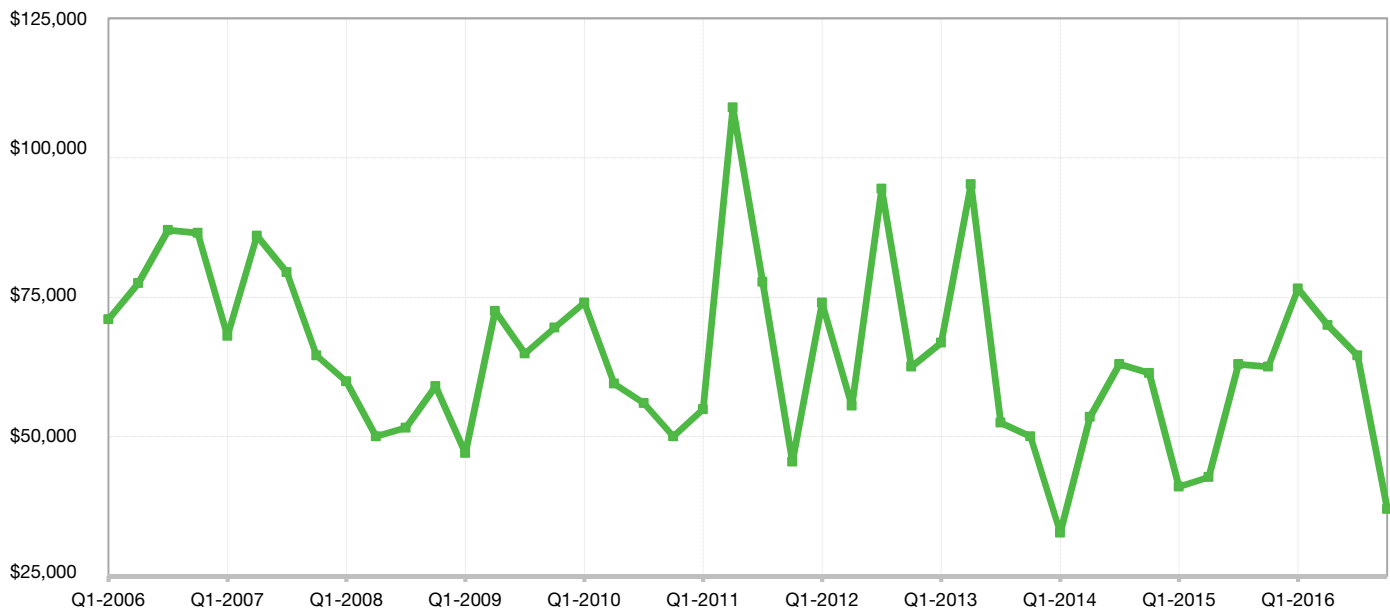
Q4-2016 1-Yr Chg

Median Sales Price	\$37,000	- 40.8%
Average Sales Price	\$54,343	- 34.3%
Pct. of Orig. Price Received	87.3%	- 0.7%
Inventory	38	- 30.9%
Closed Sales	13	- 31.6%
Supply	6.2	- 41.5%
Days on Market	151	+ 24.5%

### Market Activity



### Historical Median Sales Price for Henry County, MO



# Marketwatch Report

## Q4-2016



## Henry County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
64726	\$192,500	↑ + 119.2%	\$192,500	↑ + 119.2%	98.7%	↑ + 51.8%	494	↑ + 171.4%	1	→ 0.0%
64733	\$0	--	\$0	--	0.0%	--	0	--	0	--
64735	\$60,000	↓ - 36.8%	\$87,833	↓ - 7.5%	100.1%	↑ + 32.8%	57	↓ - 66.4%	3	↑ + 50.0%
64739	\$0	--	\$0	--	0.0%	--	0	--	0	--
64740	\$0	--	\$0	--	0.0%	--	0	--	0	--
64761	\$0	--	\$0	--	0.0%	--	0	--	0	--
64770	\$13,500	↓ - 86.2%	\$13,500	↓ - 86.2%	59.0%	↓ - 39.9%	183	↑ + 335.7%	1	→ 0.0%
64788	\$57,500	↓ - 19.6%	\$57,500	↓ - 19.6%	95.8%	↓ - 5.5%	121	--	1	→ 0.0%
65323	\$0	--	\$0	--	0.0%	--	0	--	0	--
65360	\$24,500	↓ - 40.2%	\$23,660	↓ - 70.6%	80.1%	↓ - 9.9%	165	↑ + 32.8%	6	↓ - 57.1%

# Marketwatch Report

## Q4-2016



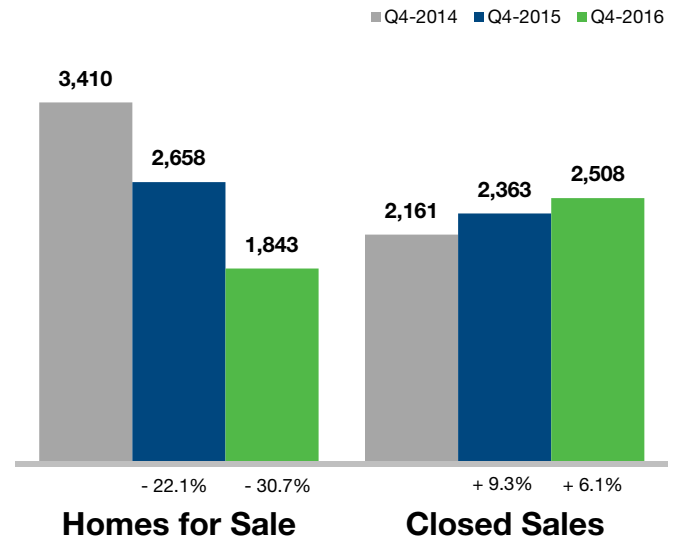
## Jackson County, MO

### Key Metrics

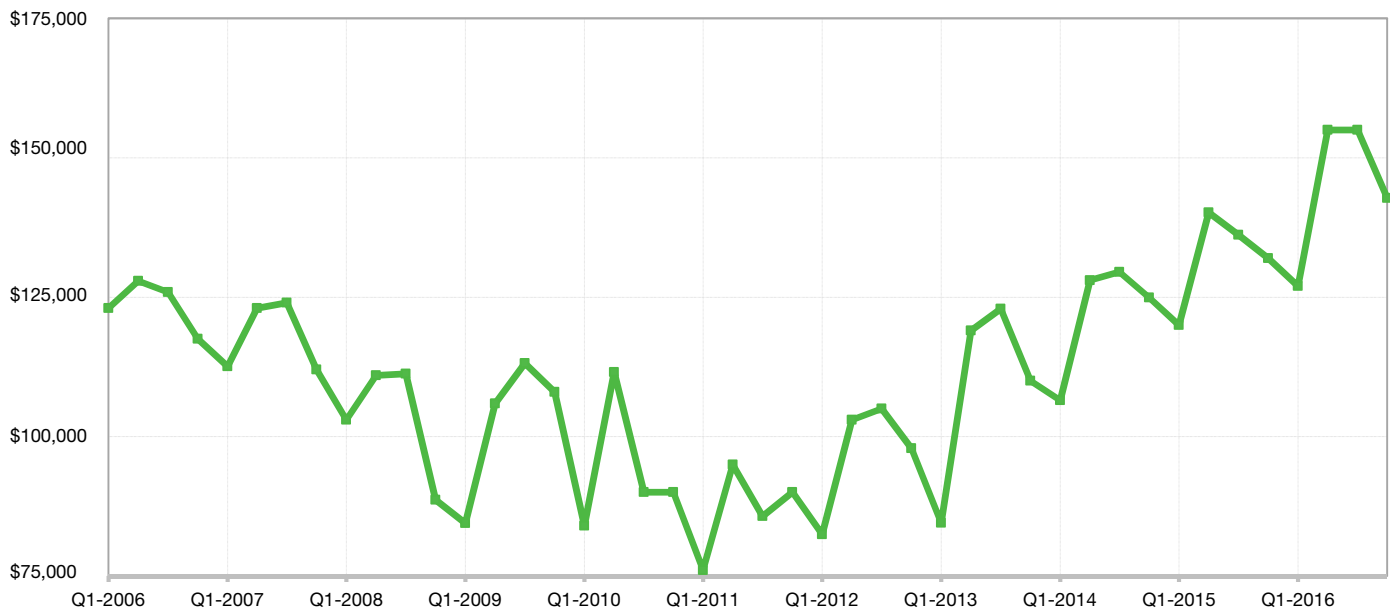
Q4-2016 1-Yr Chg

Median Sales Price	\$142,750	+ 8.1%
Average Sales Price	\$172,386	+ 6.6%
Pct. of Orig. Price Received	94.8%	+ 1.6%
Inventory	1,843	- 30.7%
Closed Sales	2,508	+ 6.1%
Supply	2.0	- 35.5%
Days on Market	61	- 18.3%

### Market Activity



### Historical Median Sales Price for Jackson County, MO



# Marketwatch Report

## Q4-2016



# Jackson County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
64002	\$0	--	\$0	--	0.0%	--	0	--	0	--
64013	\$0	--	\$0	--	0.0%	--	0	--	0	--
64014	\$157,500	↑ + 13.7%	\$193,983	↑ + 16.4%	98.2%	↑ + 2.1%	54	↓ - 1.9%	98	↑ + 7.7%
64015	\$168,000	↑ + 8.7%	\$193,629	↑ + 2.0%	97.1%	↑ + 1.2%	56	↓ - 32.6%	129	↑ + 5.7%
64016	\$108,713	↑ + 14.4%	\$145,991	↑ + 21.6%	93.3%	↓ - 2.7%	64	↓ - 27.4%	8	↓ - 50.0%
64029	\$174,000	↓ - 0.3%	\$190,266	↑ + 0.5%	97.6%	↑ + 1.2%	52	↓ - 20.8%	89	↑ + 34.8%
64030	\$110,000	↑ + 56.9%	\$103,766	↑ + 19.9%	97.7%	↑ + 4.0%	54	↓ - 19.3%	79	↓ - 6.0%
64034	\$192,500	↑ + 18.8%	\$228,775	↑ + 13.7%	99.0%	↑ + 1.7%	64	↓ - 15.6%	39	↑ + 8.3%
64050	\$67,000	↑ + 26.4%	\$73,002	↑ + 14.9%	88.4%	↑ + 1.1%	64	↓ - 37.0%	57	↑ + 7.5%
64051	\$0	--	\$0	--	0.0%	--	0	--	0	--
64052	\$68,500	↑ + 26.9%	\$73,113	↑ + 11.2%	89.4%	↓ - 2.4%	77	↑ + 7.3%	74	↓ - 1.3%
64053	\$46,000	↑ + 31.4%	\$50,200	↑ + 5.1%	87.4%	↓ - 1.5%	68	↓ - 12.5%	10	↓ - 23.1%
64054	\$49,000	↑ + 122.0%	\$56,564	↑ + 92.0%	87.8%	↓ - 1.3%	83	↑ + 68.9%	12	↑ + 71.4%
64055	\$115,000	↑ + 11.1%	\$125,778	↑ + 12.7%	96.7%	↑ + 5.0%	49	↓ - 32.9%	130	↑ + 14.0%
64056	\$107,000	↑ + 15.7%	\$122,517	↑ + 13.1%	96.9%	↑ + 2.2%	64	↓ - 26.2%	59	→ 0.0%
64057	\$130,000	↑ + 0.8%	\$157,027	↑ + 11.7%	97.5%	↑ + 5.0%	76	↓ - 4.5%	29	↓ - 27.5%
64058	\$131,250	↑ + 28.7%	\$127,969	↑ + 9.9%	93.0%	↓ - 1.7%	81	↓ - 24.9%	22	↓ - 12.0%
64061	\$0	--	\$0	--	0.0%	--	0	--	0	--
64063	\$162,000	↑ + 14.1%	\$188,275	↑ + 16.1%	96.9%	↑ + 2.1%	59	↑ + 7.0%	95	↑ + 50.8%
64064	\$280,000	↑ + 5.3%	\$277,187	↑ + 1.8%	97.3%	↑ + 1.1%	80	↓ - 4.6%	96	↓ - 2.0%
64065	\$0	--	\$0	--	0.0%	--	0	--	0	--
64066	\$0	--	\$0	--	0.0%	--	0	--	0	--
64070	\$218,000	↑ + 14.1%	\$279,288	↑ + 42.8%	96.1%	↑ + 4.2%	88	↓ - 2.4%	17	↑ + 13.3%
64075	\$168,700	↑ + 32.3%	\$181,783	↑ + 23.0%	95.8%	↑ + 0.2%	89	↑ + 7.8%	42	↓ - 12.5%
64080	\$385,477	--	\$385,477	--	103.6%	--	238	--	1	--
64081	\$225,000	↑ + 14.6%	\$257,135	↑ + 19.5%	97.2%	↑ + 1.1%	59	↑ + 7.8%	109	↓ - 6.0%
64082	\$274,950	↑ + 6.6%	\$274,658	↑ + 3.9%	96.9%	↑ + 0.5%	74	↓ - 16.0%	78	→ 0.0%
64086	\$185,000	↑ + 1.5%	\$259,156	↓ - 4.2%	96.5%	↓ - 0.0%	75	↓ - 9.6%	95	↑ + 1.1%
64088	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64101	\$0	--	\$0	--	0.0%	--	0	--	0	--
64102	\$0	--	\$0	--	0.0%	--	0	--	0	--
64105	\$170,000	↑ + 1.2%	\$210,455	↑ + 25.2%	93.6%	↑ + 1.4%	55	↓ - 57.7%	19	↓ - 13.6%
64106	\$179,000	↑ + 15.5%	\$210,313	↑ + 0.6%	93.8%	↑ + 0.5%	67	↓ - 1.8%	16	↑ + 23.1%
64108	\$217,500	↑ + 19.5%	\$284,866	↑ + 21.5%	93.9%	↑ + 2.7%	112	↑ + 93.6%	40	↑ + 37.9%
64109	\$84,250	↑ + 13.9%	\$141,885	↓ - 2.3%	93.5%	↑ + 5.6%	95	↓ - 3.9%	25	↑ + 56.3%
64110	\$157,500	↓ - 1.3%	\$163,845	↓ - 9.2%	95.3%	↑ + 2.6%	35	↓ - 58.2%	43	↓ - 4.4%
64111	\$172,700	↑ + 8.7%	\$210,033	↑ + 23.9%	97.1%	↑ + 4.8%	59	↓ - 20.1%	72	↑ + 33.3%
64112	\$274,250	↓ - 29.7%	\$346,322	↓ - 25.1%	90.5%	↑ + 1.1%	91	↓ - 24.7%	56	↑ + 19.1%
64113	\$335,000	↓ - 2.6%	\$370,619	↓ - 10.3%	95.8%	↑ + 1.4%	40	↓ - 30.8%	75	→ 0.0%
64114	\$164,500	↑ + 11.1%	\$179,864	↑ + 7.9%	96.2%	↑ + 0.4%	34	↓ - 23.1%	140	↑ + 19.7%
64120	\$0	--	\$0	--	0.0%	--	0	--	0	--
64121	\$29,900	--	\$29,900	--	74.0%	--	127	--	1	--
64123	\$33,000	↓ - 13.2%	\$66,410	↑ + 26.5%	87.0%	↓ - 2.8%	81	↓ - 50.2%	17	↓ - 29.2%

# Marketwatch Report

## Q4-2016



## Jackson County ZIP Codes Cont.

	Median Sales Price			Average Sales Price			Pct. of Orig. Price Received			Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg		Q4-2016	1-Yr Chg		Q4-2016	1-Yr Chg		Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
64124	\$58,500	↑ + 24.5%		\$79,341	↑ + 14.1%		91.9%	↑ + 1.6%		86	↓ - 4.5%	16	↓ - 5.9%
64125	\$71,500	↑ + 439.6%		\$71,500	↑ + 439.6%		82.5%	↑ + 20.4%		114	↓ - 1.7%	2	→ 0.0%
64126	\$24,000	↑ + 71.4%		\$30,378	↑ + 54.7%		97.1%	↑ + 34.0%		53	↓ - 37.9%	9	↑ + 28.6%
64127	\$15,503	↑ + 77.2%		\$24,550	↑ + 87.7%		77.4%	↓ - 10.1%		85	↓ - 8.1%	9	↓ - 64.0%
64128	\$19,000	↑ + 26.7%		\$26,022	↑ + 4.0%		94.0%	↑ + 15.0%		49	↓ - 46.4%	23	↑ + 21.1%
64129	\$55,725	↑ + 39.3%		\$63,799	↑ + 32.8%		94.1%	↑ + 7.3%		53	↓ - 18.6%	18	↓ - 21.7%
64130	\$23,000	↑ + 43.8%		\$30,640	↑ + 50.5%		88.0%	↑ + 3.3%		44	↓ - 36.6%	71	↑ + 102.9%
64131	\$130,500	↓ - 3.3%		\$129,574	↑ + 0.2%		93.3%	↑ + 0.3%		49	↓ - 18.0%	82	↓ - 8.9%
64132	\$23,000	↓ - 22.0%		\$26,506	↓ - 5.4%		87.8%	↓ - 3.3%		54	↓ - 28.5%	30	↓ - 31.8%
64133	\$87,000	→ 0.0%		\$98,626	↓ - 3.2%		93.6%	↑ + 2.3%		58	↓ - 20.1%	121	↑ + 14.2%
64134	\$58,000	↑ + 29.8%		\$60,540	↑ + 23.3%		89.3%	↓ - 1.2%		59	↓ - 19.1%	73	↑ + 12.3%
64136	\$66,250	↑ + 10.4%		\$64,625	↑ + 1.0%		85.0%	↓ - 0.7%		62	↓ - 25.4%	4	↓ - 42.9%
64137	\$110,000	↑ + 3.3%		\$104,964	↑ + 4.0%		94.2%	↑ + 3.4%		47	↓ - 28.2%	43	↑ + 95.5%
64138	\$105,000	↑ + 35.2%		\$115,678	↑ + 29.5%		91.8%	↑ + 2.3%		72	↓ - 16.9%	86	↓ - 12.2%
64139	\$323,000	↑ + 9.5%		\$312,200	↑ + 4.2%		95.4%	↑ + 4.1%		56	↓ - 32.9%	5	↑ + 25.0%
64141	\$90,000	--		\$90,000	--		81.8%	--		148	--	1	--
64145	\$238,450	↑ + 8.9%		\$287,201	↑ + 29.7%		96.2%	↑ + 2.0%		66	↑ + 10.7%	24	↓ - 7.7%
64146	\$146,500	↓ - 18.6%		\$171,885	↓ - 3.6%		92.0%	↓ - 8.0%		77	↑ + 67.2%	12	↓ - 20.0%
64147	\$0	--		\$0	--		0.0%	--		0	--	0	--
64148	\$0	--		\$0	--		0.0%	--		0	--	0	--
64149	\$619,500	--		\$619,500	--		96.7%	--		41	--	2	--
64170	\$0	--		\$0	--		0.0%	--		0	--	0	--
64171	\$0	--		\$0	--		0.0%	--		0	--	0	--
64179	\$0	--		\$0	--		0.0%	--		0	--	0	--
64180	\$0	--		\$0	--		0.0%	--		0	--	0	--
64184	\$0	--		\$0	--		0.0%	--		0	--	0	--
64187	\$0	--		\$0	--		0.0%	--		0	--	0	--
64191	\$0	--		\$0	--		0.0%	--		0	--	0	--
64196	\$0	--		\$0	--		0.0%	--		0	--	0	--
64197	\$0	--		\$0	--		0.0%	--		0	--	0	--
64198	\$0	--		\$0	--		0.0%	--		0	--	0	--
64199	\$0	--		\$0	--		0.0%	--		0	--	0	--
64733	\$0	--		\$0	--		0.0%	--		0	--	0	--
64999	\$0	--		\$0	--		0.0%	--		0	--	0	--

# Marketwatch Report

## Q4-2016

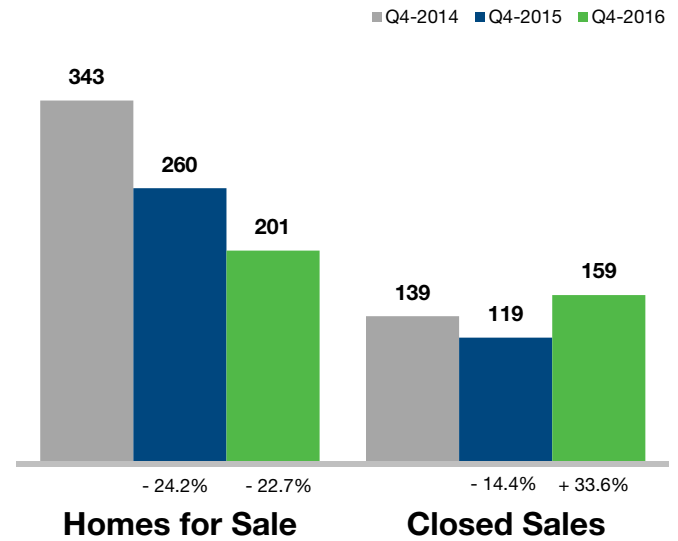


## Johnson County, MO

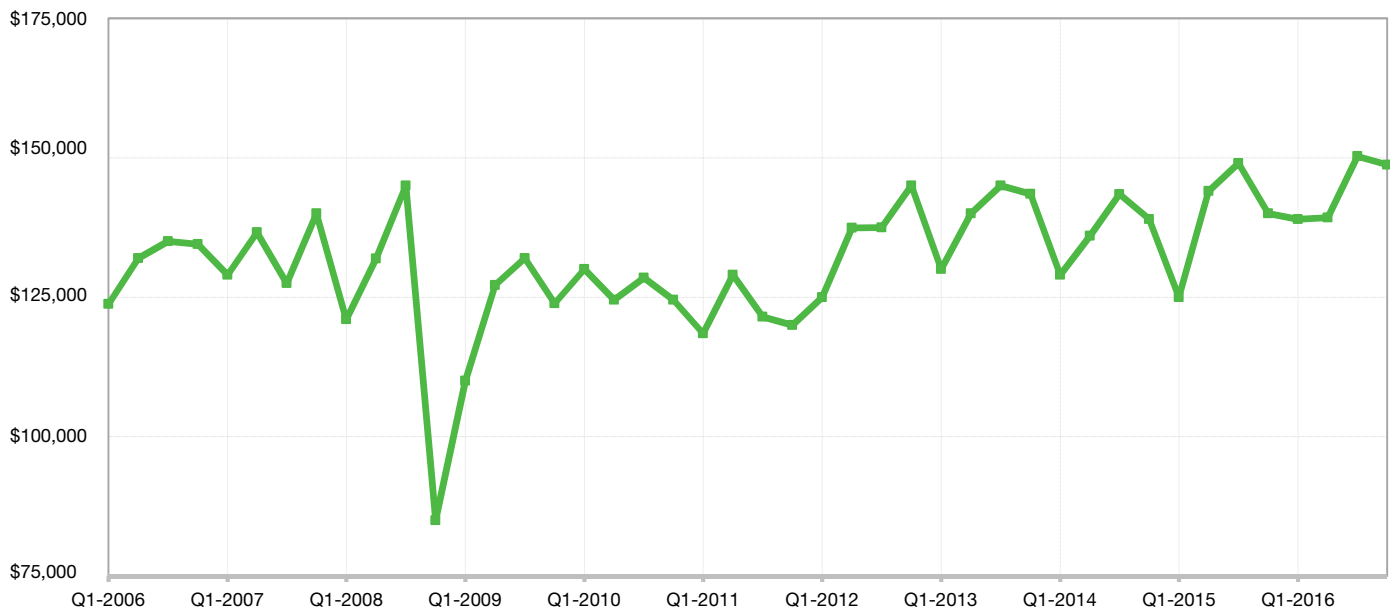
### Key Metrics

	Q4-2016	1-Yr Chg
Median Sales Price	\$148,750	+ 6.3%
Average Sales Price	\$163,434	+ 7.9%
Pct. of Orig. Price Received	94.8%	+ 3.8%
Inventory	201	- 22.7%
Closed Sales	159	+ 33.6%
Supply	3.6	- 34.5%
Days on Market	85	- 15.3%

### Market Activity



### Historical Median Sales Price for Johnson County, MO



# Marketwatch Report

## Q4-2016



## Johnson, MO County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
64011	\$222,000	↓ - 12.9%	\$242,750	↓ - 4.8%	93.9%	↓ - 6.1%	55	↑ + 292.9%	4	↑ + 300.0%
64019	\$102,000	↓ - 30.6%	\$102,000	↓ - 37.1%	89.2%	↓ - 4.5%	110	↓ - 7.2%	3	↓ - 50.0%
64020	\$0	--	\$0	--	0.0%	--	0	--	0	--
64040	\$127,105	↑ + 58.9%	\$131,192	↑ + 23.1%	89.9%	↑ + 5.7%	45	↓ - 48.7%	24	↑ + 26.3%
64061	\$145,000	↓ - 9.7%	\$175,469	↑ + 9.3%	93.2%	↑ + 4.5%	57	↓ - 52.0%	13	↑ + 550.0%
64070	\$284,000	↓ - 7.9%	\$284,000	↓ - 7.9%	98.3%	↓ - 0.7%	58	↓ - 35.9%	1	↓ - 50.0%
64093	\$149,900	↑ + 7.5%	\$168,620	↑ + 10.9%	96.0%	↑ + 3.2%	104	↑ + 26.2%	91	↑ + 37.9%
64733	\$167,500	↓ - 48.5%	\$167,500	↓ - 48.5%	87.7%	↑ + 6.6%	186	↓ - 76.6%	2	↑ + 100.0%
64761	\$103,250	↑ + 78.0%	\$103,250	↑ + 78.0%	89.3%	↓ - 7.6%	188	↑ + 316.7%	2	↑ + 100.0%
65305	\$0	--	\$0	--	0.0%	--	0	--	0	--
65336	\$155,450	↓ - 2.2%	\$139,269	↓ - 15.6%	98.8%	↑ + 7.5%	48	↓ - 64.0%	16	↑ + 6.7%
65360	\$125,000	↓ - 23.8%	\$125,000	↓ - 23.8%	86.2%	↓ - 13.8%	137	↑ + 39.8%	1	→ 0.0%

# Marketwatch Report

## Q4-2016



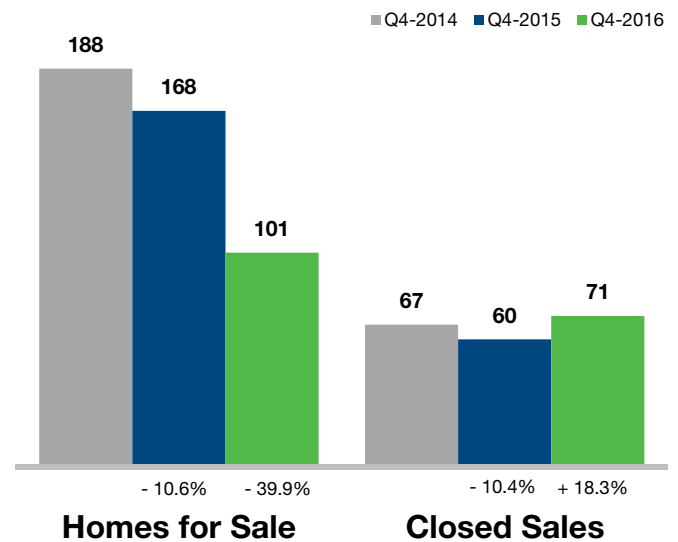
## Lafayette County, MO

### Key Metrics

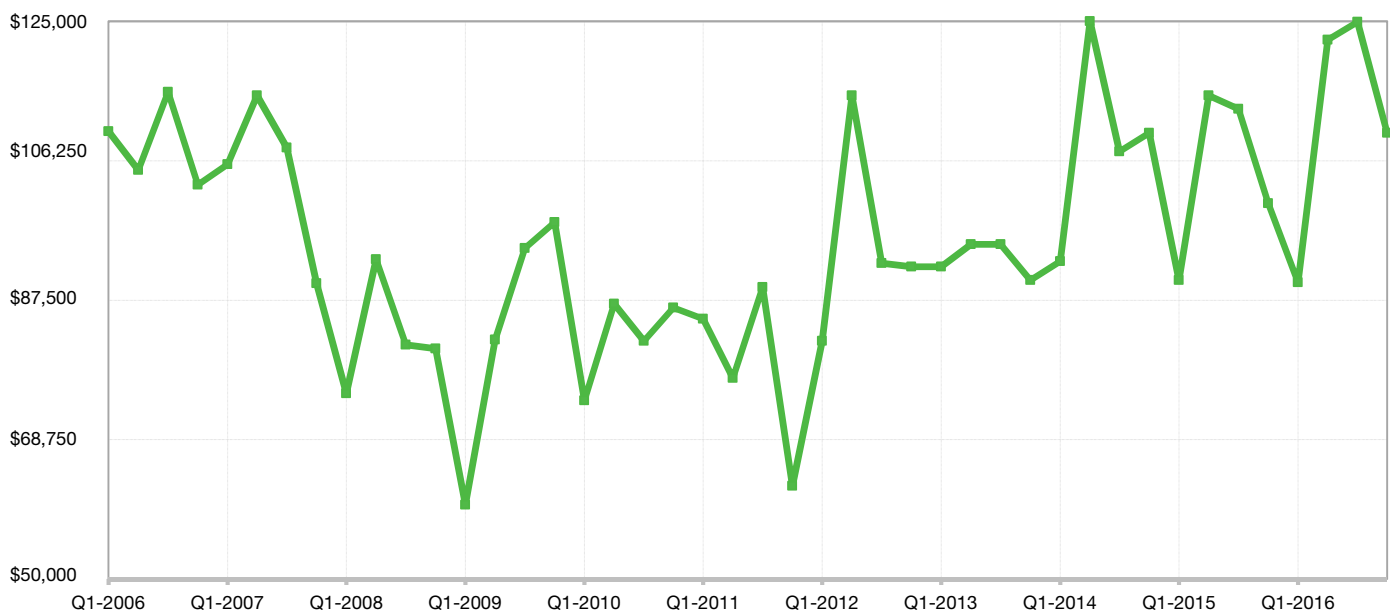
Q4-2016 1-Yr Chg

Median Sales Price	\$110,000	+ 9.5%
Average Sales Price	\$134,832	+ 6.2%
Pct. of Orig. Price Received	93.4%	- 0.7%
Inventory	101	- 39.9%
Closed Sales	71	+ 18.3%
Supply	3.6	- 49.3%
Days on Market	76	- 29.5%

### Market Activity



### Historical Median Sales Price for Lafayette County, MO



# Marketwatch Report

## Q4-2016



## Lafayette County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
64001	\$0	--	\$0	--	0.0%	--	0	--	0	--
64011	\$307,500	↑ + 75.8%	\$307,500	↑ + 73.2%	107.9%	↑ + 17.2%	69	↑ + 13.1%	2	↓ - 60.0%
64020	\$94,000	↓ - 19.7%	\$127,167	↑ + 2.1%	92.1%	↓ - 0.8%	180	↑ + 30.1%	3	↓ - 40.0%
64021	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64022	\$0	--	\$0	--	0.0%	--	0	--	0	--
64037	\$74,000	↓ - 19.3%	\$98,938	↓ - 1.1%	94.2%	↑ + 3.3%	50	↓ - 81.1%	14	↑ + 40.0%
64067	\$92,500	↑ + 103.6%	\$105,906	↑ + 54.7%	92.2%	↑ + 5.6%	79	↓ - 47.4%	17	↑ + 41.7%
64071	\$66,700	↓ - 59.6%	\$66,700	↓ - 59.6%	88.9%	↓ - 4.3%	92	↑ + 53.3%	1	→ 0.0%
64074	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64075	\$200,000	↓ - 19.4%	\$200,000	↓ - 19.4%	80.3%	↓ - 14.5%	132	↓ - 1.9%	1	↓ - 50.0%
64076	\$139,500	↑ + 1.1%	\$164,446	↑ + 8.2%	94.5%	↓ - 6.1%	65	↑ + 73.0%	30	↑ + 42.9%
64096	\$41,000	↓ - 44.6%	\$41,000	↓ - 44.6%	75.9%	↓ - 7.7%	315	↑ + 337.5%	1	→ 0.0%
64097	\$76,000	--	\$76,000	--	84.5%	--	41	↑ + 4,000.0%	1	→ 0.0%
65321	\$0	--	\$0	--	0.0%	--	0	--	0	--
65327	\$74,000	--	\$74,000	--	89.7%	--	186	--	1	--

# Marketwatch Report

## Q4-2016



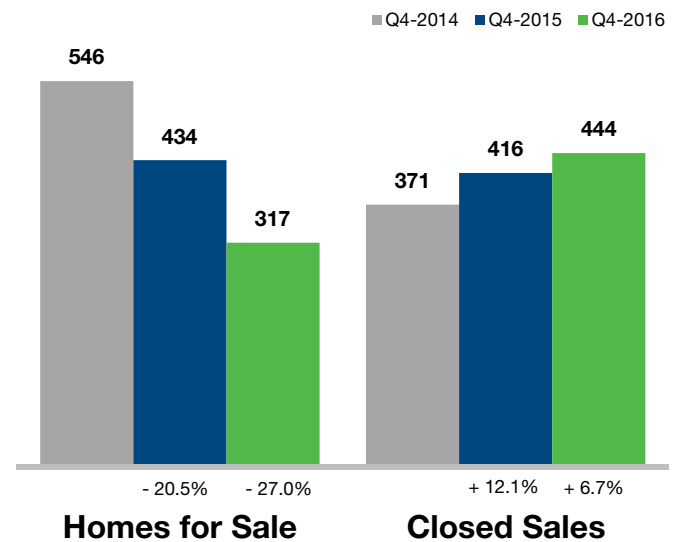
## Platte County, MO

### Key Metrics

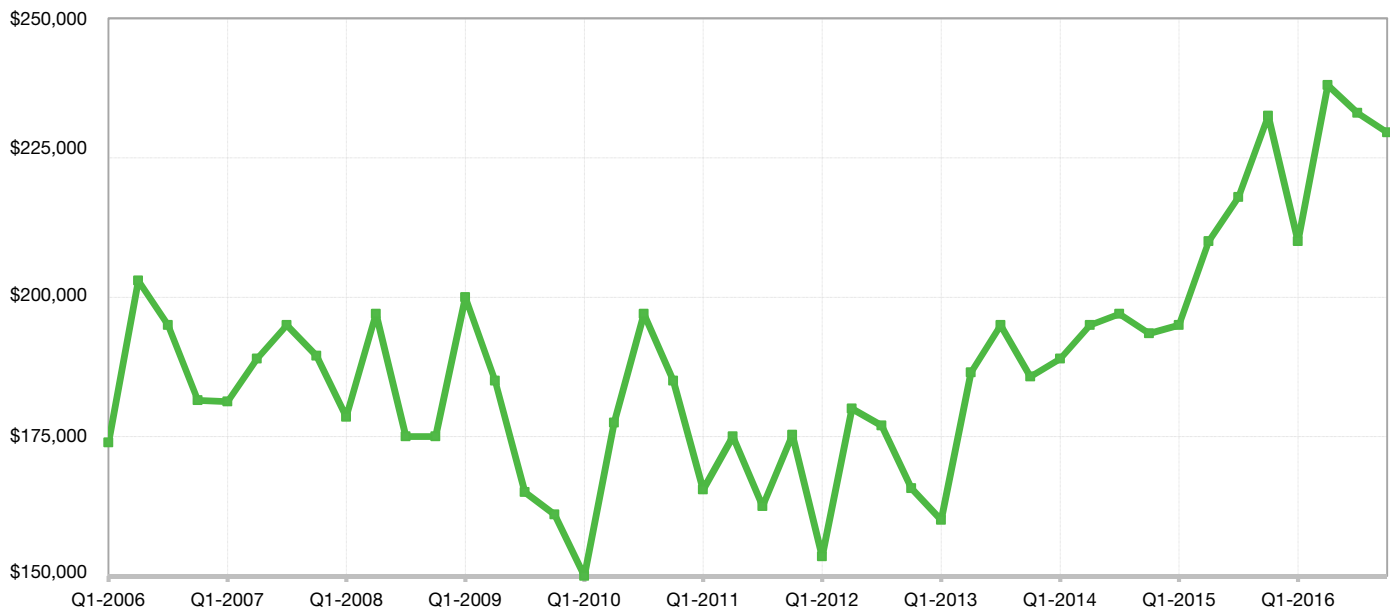
Q4-2016 1-Yr Chg

Median Sales Price	\$229,500	- 1.3%
Average Sales Price	\$258,394	+ 3.1%
Pct. of Orig. Price Received	96.7%	+ 1.3%
Inventory	317	- 27.0%
Closed Sales	444	+ 6.7%
Supply	1.9	- 34.5%
Days on Market	64	- 12.4%

### Market Activity



### Historical Median Sales Price for Platte County, MO



# Marketwatch Report

## Q4-2016



## Platte County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
64018	\$167,250	↑ + 123.0%	\$173,625	↑ + 104.3%	90.3%	↓ - 1.6%	16	↓ - 89.5%	4	↑ + 33.3%
64028	\$115,000	--	\$115,000	--	100.0%	--	124	--	1	--
64079	\$209,500	↓ - 6.2%	\$221,274	↓ - 8.2%	95.7%	↓ - 0.2%	63	↓ - 6.5%	64	→ 0.0%
64092	\$0	--	\$0	--	0.0%	--	0	--	0	--
64098	\$135,000	↓ - 16.1%	\$156,306	↓ - 14.6%	92.8%	↑ + 2.5%	64	↓ - 39.7%	9	↓ - 35.7%
64150	\$280,600	↓ - 13.7%	\$337,173	↑ + 14.3%	98.6%	↑ + 2.2%	79	↑ + 1.8%	15	↑ + 25.0%
64151	\$209,000	↑ + 16.2%	\$232,269	↑ + 18.3%	96.0%	↑ + 1.4%	57	↑ + 11.9%	101	↑ + 18.8%
64152	\$240,710	↓ - 28.1%	\$272,863	↓ - 8.2%	97.3%	↑ + 1.8%	69	↓ - 20.3%	146	↑ + 0.7%
64153	\$217,500	↑ + 16.3%	\$254,941	↑ + 14.6%	98.2%	↑ + 1.5%	65	↑ + 17.2%	16	↓ - 5.9%
64154	\$306,000	↑ + 26.8%	\$321,668	↑ + 22.7%	97.9%	↑ + 1.2%	66	↓ - 3.9%	70	↑ + 20.7%
64163	\$108,000	↑ + 31.7%	\$115,000	↑ + 55.4%	95.2%	↓ - 3.2%	28	↓ - 68.9%	3	→ 0.0%
64164	\$0	--	\$0	--	0.0%	--	0	--	0	--
64168	\$0	--	\$0	--	0.0%	--	0	--	0	--
64190	\$0	--	\$0	--	0.0%	--	0	--	0	--
64195	\$0	--	\$0	--	0.0%	--	0	--	0	--
64439	\$160,000	↓ - 24.7%	\$160,000	↓ - 34.4%	84.3%	↓ - 10.7%	72	↑ + 19.0%	2	↓ - 50.0%
64444	\$125,000	↑ + 267.6%	\$158,750	↑ + 24.1%	88.4%	↓ - 4.5%	70	↓ - 18.6%	4	↑ + 33.3%
64484	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

## Q4-2016



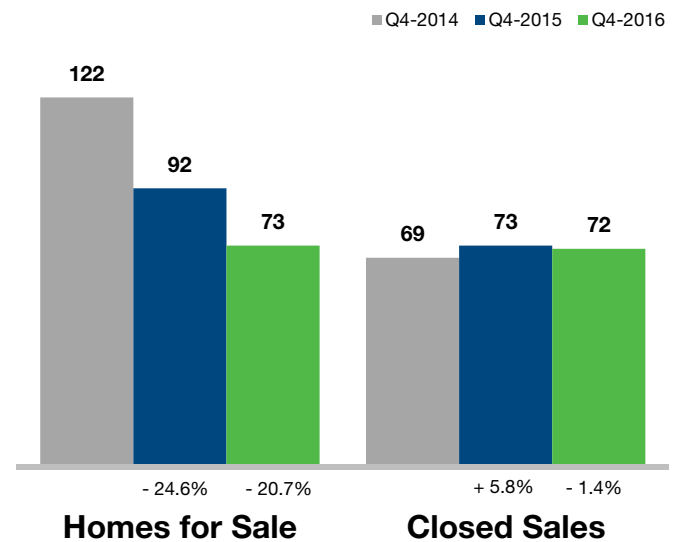
## Ray County, MO

### Key Metrics

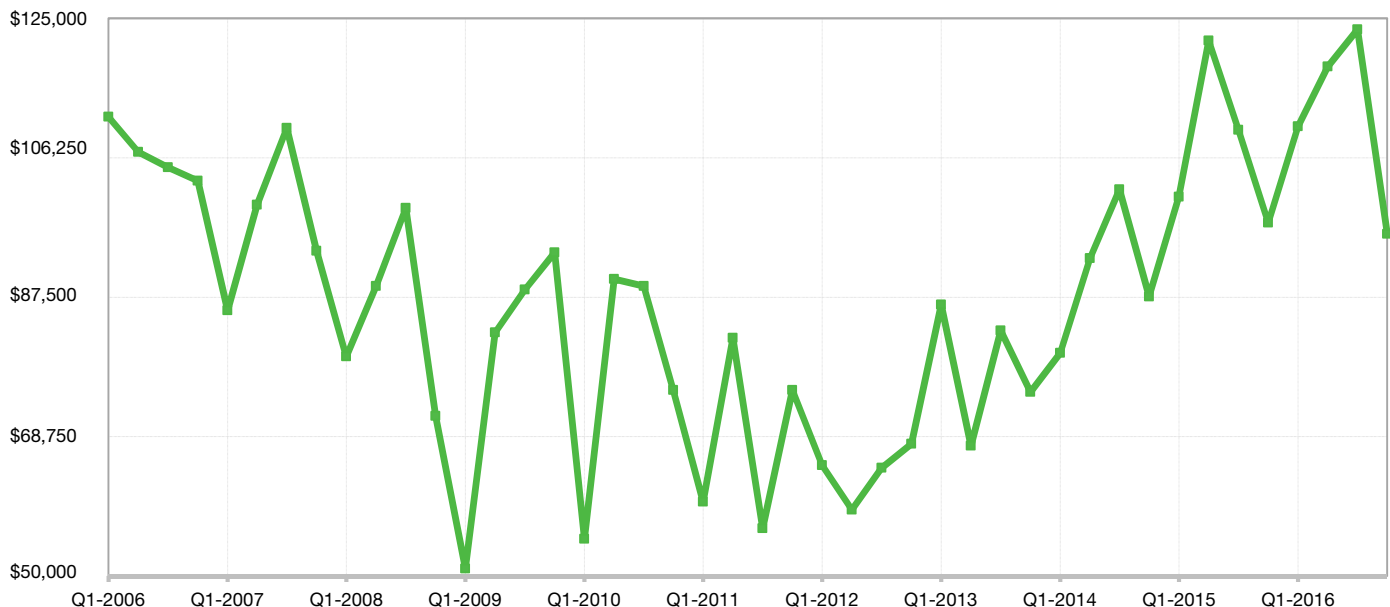
Q4-2016 1-Yr Chg

Median Sales Price	\$96,000	- 1.5%
Average Sales Price	\$111,290	+ 3.2%
Pct. of Orig. Price Received	92.0%	+ 2.8%
Inventory	73	- 20.7%
Closed Sales	72	- 1.4%
Supply	3.1	- 20.5%
Days on Market	77	- 13.1%

### Market Activity



### Historical Median Sales Price for Ray County, MO



# Marketwatch Report

## Q4-2016



## Ray County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
64017	\$45,000	--	\$45,000	--	75.0%	--	56	--	1	--
64024	\$117,500	↑ + 8.8%	\$125,554	↑ + 2.8%	91.9%	↓ - 2.6%	69	↓ - 41.8%	12	↓ - 7.7%
64035	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64036	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64062	\$119,000	↓ - 2.5%	\$129,745	↓ - 1.7%	90.8%	↓ - 4.1%	90	↑ + 41.8%	20	↑ + 11.1%
64077	\$130,000	↑ + 62.7%	\$115,920	↑ + 75.7%	92.7%	↑ + 4.1%	30	↓ - 59.5%	5	↑ + 66.7%
64084	\$65,500	↓ - 30.2%	\$61,967	↓ - 45.8%	96.1%	↑ + 19.0%	59	↓ - 40.3%	3	↓ - 25.0%
64085	\$79,193	↓ - 4.9%	\$95,716	↓ - 2.8%	92.6%	↑ + 6.7%	85	↓ - 4.7%	29	↓ - 3.3%
64624	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64637	\$0	--	\$0	--	0.0%	--	0	--	0	--
64668	\$0	--	\$0	--	0.0%	--	0	--	0	--
64671	\$170,500	--	\$170,500	--	97.5%	--	25	--	1	--

# Marketwatch Report

## Q4-2016



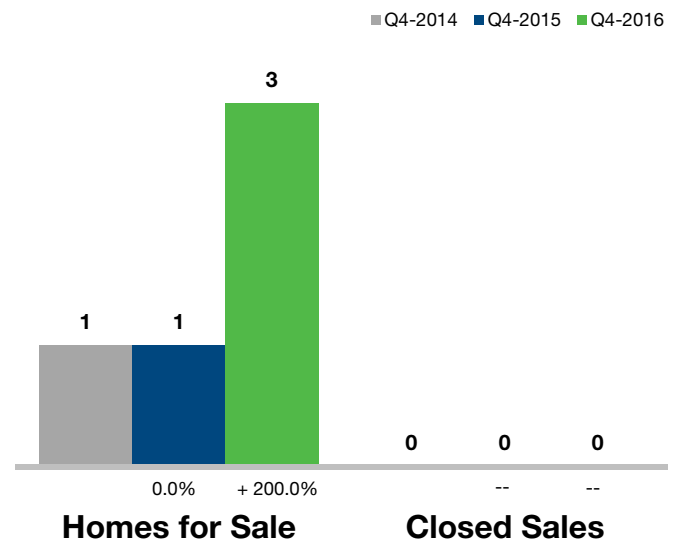
## St. Clair County, MO

### Key Metrics

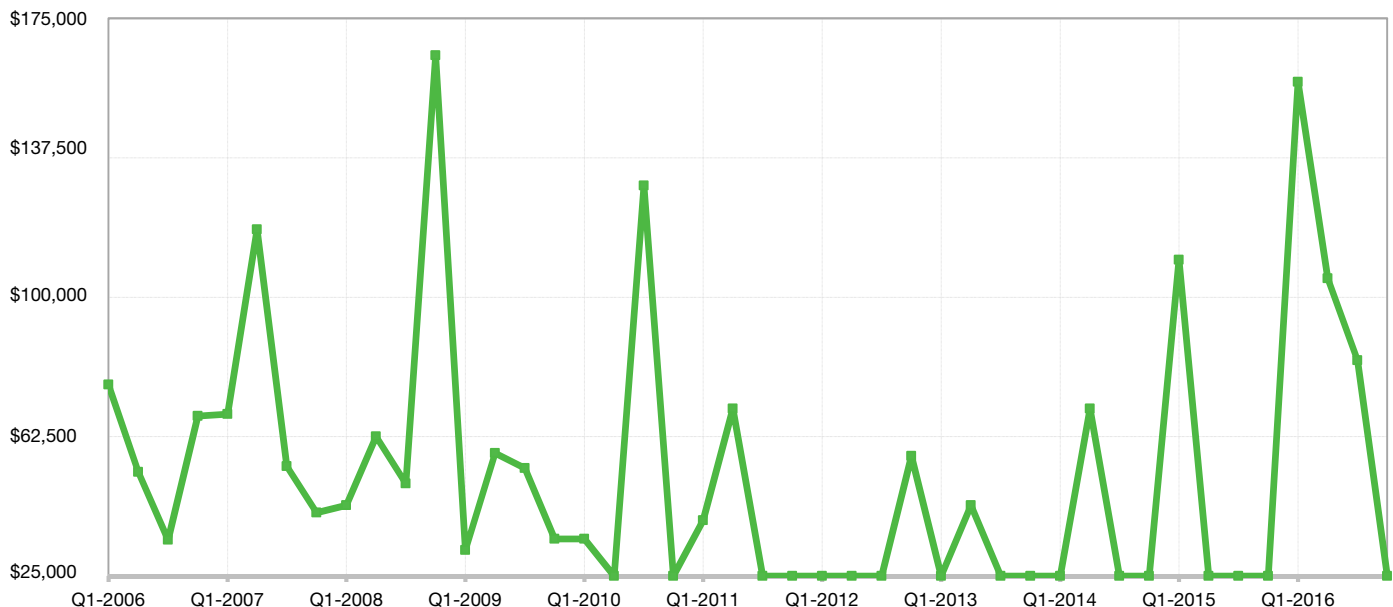
Q4-2016 1-Yr Chg

Median Sales Price	\$0	--
Average Sales Price	\$0	--
Pct. of Orig. Price Received	0.0%	--
Inventory	3	+ 200.0%
Closed Sales	0	--
Supply	3.0	+ 200.0%
Days on Market	0	--

### Market Activity



### Historical Median Sales Price for St. Clair County, MO



# Marketwatch Report

## Q4-2016



## St. Clair County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
64724	\$0	--	\$0	--	0.0%	--	0	--	0	--
64738	\$0	--	\$0	--	0.0%	--	0	--	0	--
64740	\$0	--	\$0	--	0.0%	--	0	--	0	--
64744	\$0	--	\$0	--	0.0%	--	0	--	0	--
64763	\$0	--	\$0	--	0.0%	--	0	--	0	--
64776	\$0	--	\$0	--	0.0%	--	0	--	0	--
64780	\$0	--	\$0	--	0.0%	--	0	--	0	--
64781	\$0	--	\$0	--	0.0%	--	0	--	0	--
64783	\$0	--	\$0	--	0.0%	--	0	--	0	--
65735	\$0	--	\$0	--	0.0%	--	0	--	0	--
65774	\$0	--	\$0	--	0.0%	--	0	--	0	--