

# Marketwatch Report

## Q4-2017

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# Marketwatch Report

## Q4-2017



# All Counties Overview

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
Atchison County, KS	\$139,000	↑ + 78.2%	\$121,905	↑ + 30.3%	91.4%	↑ + 6.9%	104	↓ - 24.8%	21	↓ - 43.2%
Bourbon County, KS	\$79,500	↑ + 27.2%	\$99,023	↑ + 49.4%	92.6%	↑ + 2.7%	134	↑ + 30.6%	12	↑ + 71.4%
Coffey County, KS	\$0	--	\$0	--	0.0%	--	0	--	0	--
Douglas County, KS	\$185,000	↑ + 3.9%	\$209,246	↑ + 0.3%	96.1%	↑ + 0.3%	54	↑ + 2.5%	87	↑ + 6.1%
Franklin County, KS	\$127,500	↑ + 0.5%	\$151,803	↑ + 19.7%	93.0%	↑ + 1.3%	50	↑ + 1.2%	83	↑ + 31.7%
Jefferson County, KS	\$72,500	↓ - 50.8%	\$108,421	↓ - 28.3%	90.8%	↓ - 1.7%	81	↑ + 25.9%	21	↓ - 25.0%
Johnson County, KS	\$263,500	↑ + 3.7%	\$316,640	↑ + 4.1%	97.8%	↑ + 0.5%	49	↓ - 4.4%	2,617	↑ + 2.9%
Leavenworth County, KS	\$193,750	↑ + 4.7%	\$207,198	↑ + 5.4%	96.6%	↑ + 1.0%	69	↓ - 17.4%	267	↑ + 7.2%
Linn County, KS	\$80,000	↓ - 15.8%	\$100,293	↓ - 8.7%	89.7%	↓ - 1.1%	78	↓ - 26.5%	27	↓ - 6.9%
Miami County, KS	\$194,000	↑ + 9.6%	\$240,353	↑ + 18.4%	94.1%	↑ + 0.1%	59	↓ - 6.1%	113	↑ + 0.9%
Osage County, KS	\$132,500	↑ + 20.5%	\$132,463	↑ + 2.4%	89.9%	↑ + 12.0%	118	↓ - 21.4%	8	↓ - 27.3%
Wyandotte County, KS	\$121,750	↑ + 7.7%	\$135,137	↑ + 4.2%	95.9%	↑ + 0.5%	49	↓ - 13.2%	441	↑ + 4.3%
Bates County, MO	\$143,000	↑ + 36.2%	\$154,816	↑ + 18.3%	94.0%	↑ + 3.0%	102	↑ + 22.0%	19	↓ - 9.5%
Buchanan County, MO	\$99,000	↓ - 27.0%	\$134,849	↓ - 10.0%	91.7%	↓ - 2.0%	58	↓ - 12.5%	106	↓ - 2.8%
Caldwell County, MO	\$225,200	↑ + 164.9%	\$205,057	↑ + 77.2%	89.2%	↑ + 2.2%	87	↓ - 40.9%	14	↑ + 55.6%
Carroll County, MO	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
Cass County, MO	\$195,000	↑ + 19.8%	\$233,741	↑ + 24.1%	97.2%	↑ + 0.6%	70	↑ + 18.6%	409	↑ + 1.7%
Clay County, MO	\$185,900	↑ + 9.5%	\$208,225	↑ + 6.5%	97.5%	↑ + 0.9%	48	↓ - 15.5%	1,179	↑ + 0.3%
Clinton County, MO	\$134,500	↓ - 7.2%	\$162,586	↑ + 4.5%	94.7%	↑ + 0.5%	81	↓ - 5.4%	60	↓ - 13.0%
Daviess County, MO	\$138,250	↑ + 69.7%	\$192,857	↑ + 153.9%	93.6%	↑ + 6.1%	181	↑ + 20.1%	14	↓ - 26.3%
Dekalb County, MO	\$147,700	↑ + 33.1%	\$147,150	↓ - 8.2%	94.3%	↑ + 5.5%	50	↓ - 58.7%	6	↓ - 60.0%
Henry County, MO	\$77,500	↑ + 109.5%	\$94,367	↑ + 73.6%	93.2%	↑ + 6.8%	123	↓ - 18.5%	12	↓ - 7.7%
Jackson County, MO	\$155,000	↑ + 9.2%	\$186,518	↑ + 8.7%	95.3%	↑ + 0.5%	52	↓ - 15.6%	2,603	↑ + 2.0%
Johnson County, MO	\$159,250	↑ + 7.5%	\$179,401	↑ + 11.6%	95.5%	↑ + 0.7%	90	↑ + 2.1%	156	↓ - 3.1%
Lafayette County, MO	\$88,500	↓ - 19.5%	\$112,918	↓ - 14.7%	90.4%	↓ - 2.7%	68	↓ - 10.5%	73	→ 0.0%
Platte County, MO	\$245,500	↑ + 7.2%	\$280,572	↑ + 8.5%	96.9%	↑ + 0.3%	58	↓ - 9.5%	438	↓ - 2.0%
Ray County, MO	\$122,000	↑ + 30.9%	\$136,568	↑ + 22.6%	93.1%	↑ + 1.3%	53	↓ - 30.2%	77	↑ + 6.9%
St. Clair County, MO	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

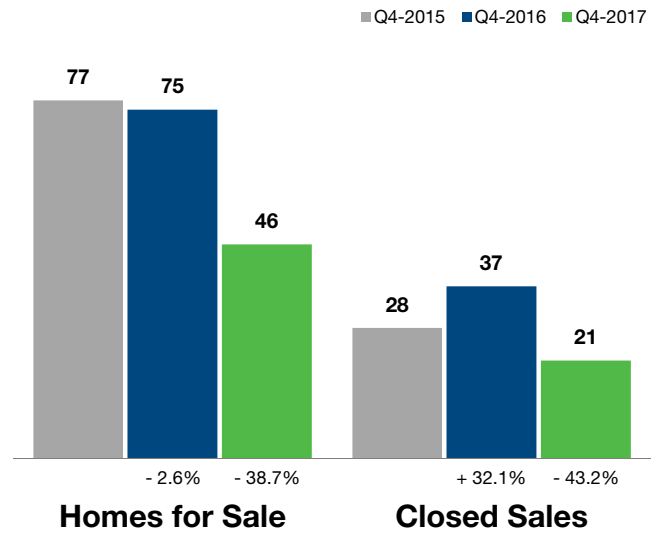
## Q4-2017



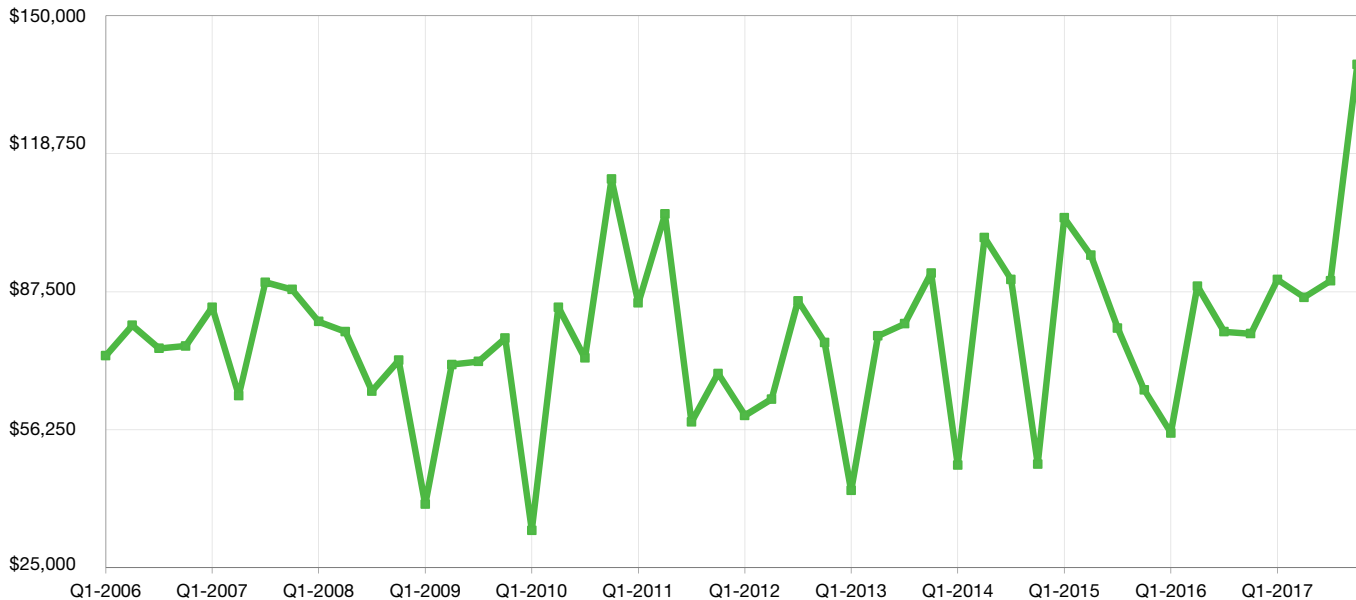
# Atchison County, KS

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$139,000	+ 78.2%
Average Sales Price	\$121,905	+ 30.3%
Pct. of Orig. Price Received	91.4%	+ 6.9%
Inventory	46	- 38.7%
Closed Sales	21	- 43.2%
Supply	3.9	- 40.9%
Days on Market	104	- 24.8%

## Market Activity



## Historical Median Sales Price for Atchison County, KS



# Marketwatch Report

## Q4-2017



# Atchison County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
66002	\$119,250	↑ + 52.9%	\$108,419	↑ + 19.4%	90.9%	↑ + 5.4%	117	↓ - 17.8%	18	↓ - 48.6%
66016	\$195,750	--	\$195,750	--	93.4%	--	43	--	2	--
66023	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66041	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66058	\$0	--	\$0	--	0.0%	--	0	--	0	--
66060	\$190,000	--	\$190,000	--	95.5%	--	0	--	1	--
66088	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

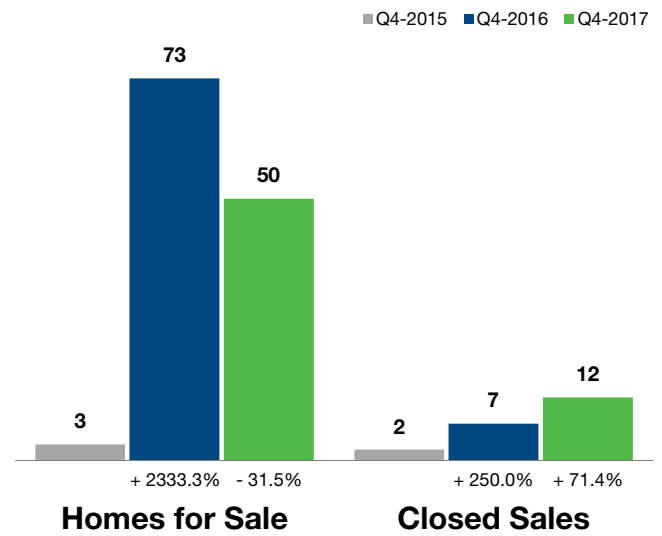
## Q4-2017



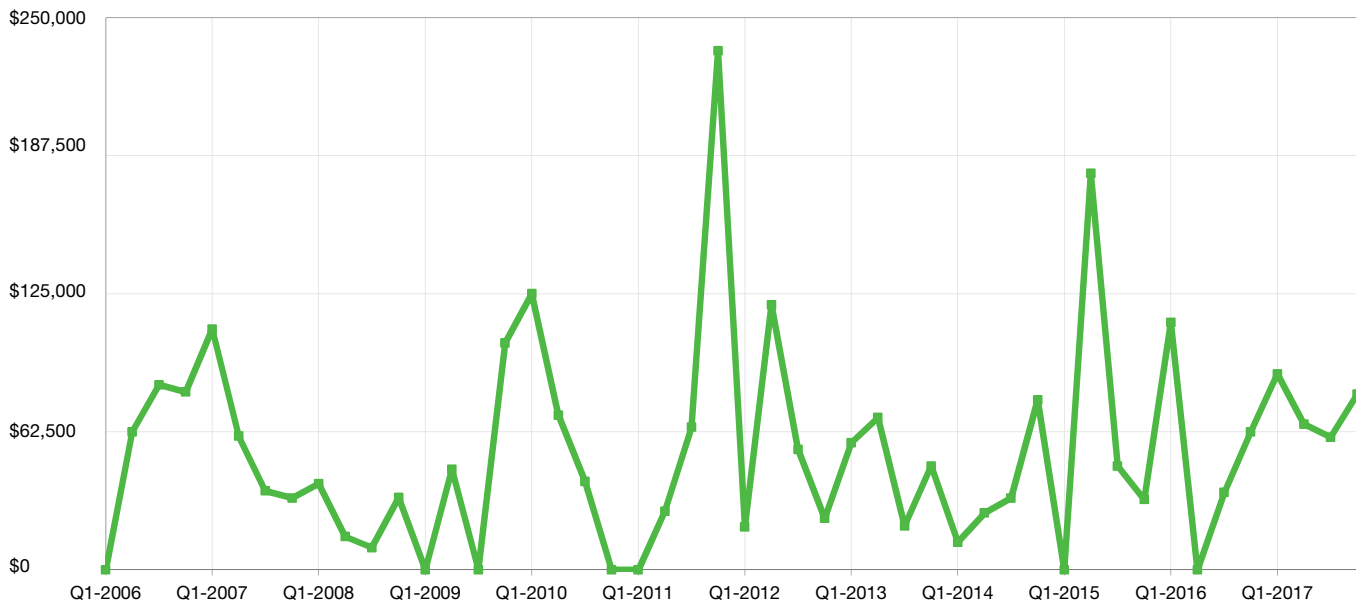
# Bourbon County, KS

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$79,500	+ 27.2%
Average Sales Price	\$99,023	+ 49.4%
Pct. of Orig. Price Received	92.6%	+ 2.7%
Inventory	50	- 31.5%
Closed Sales	12	+ 71.4%
Supply	9.2	- 69.4%
Days on Market	134	+ 30.6%

## Market Activity



## Historical Median Sales Price for Bourbon County, KS



# Marketwatch Report

## Q4-2017



# Bourbon County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
66010	\$0	--	\$0	--	0.0%	--	0	--	0	--
66701	\$67,875	↑ + 8.6%	\$100,975	↑ + 52.3%	91.8%	↑ + 1.8%	144	↑ + 40.3%	11	↑ + 57.1%
66716	\$0	--	\$0	--	0.0%	--	0	--	0	--
66738	\$0	--	\$0	--	0.0%	--	0	--	0	--
66741	\$0	--	\$0	--	0.0%	--	0	--	0	--
66746	\$0	--	\$0	--	0.0%	--	0	--	0	--
66754	\$0	--	\$0	--	0.0%	--	0	--	0	--
66769	\$0	--	\$0	--	0.0%	--	0	--	0	--
66772	\$0	--	\$0	--	0.0%	--	0	--	0	--
66779	\$79,500	--	\$79,500	--	100.0%	--	24	--	1	--
66780	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

## Q4-2017



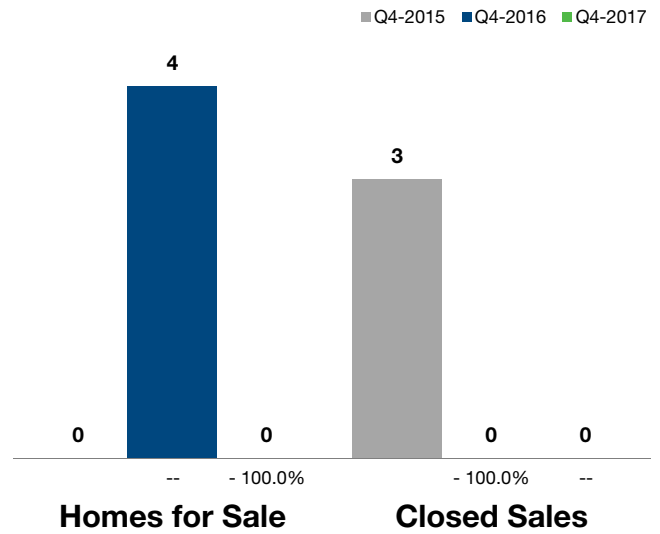
# Coffey County, KS

### Key Metrics

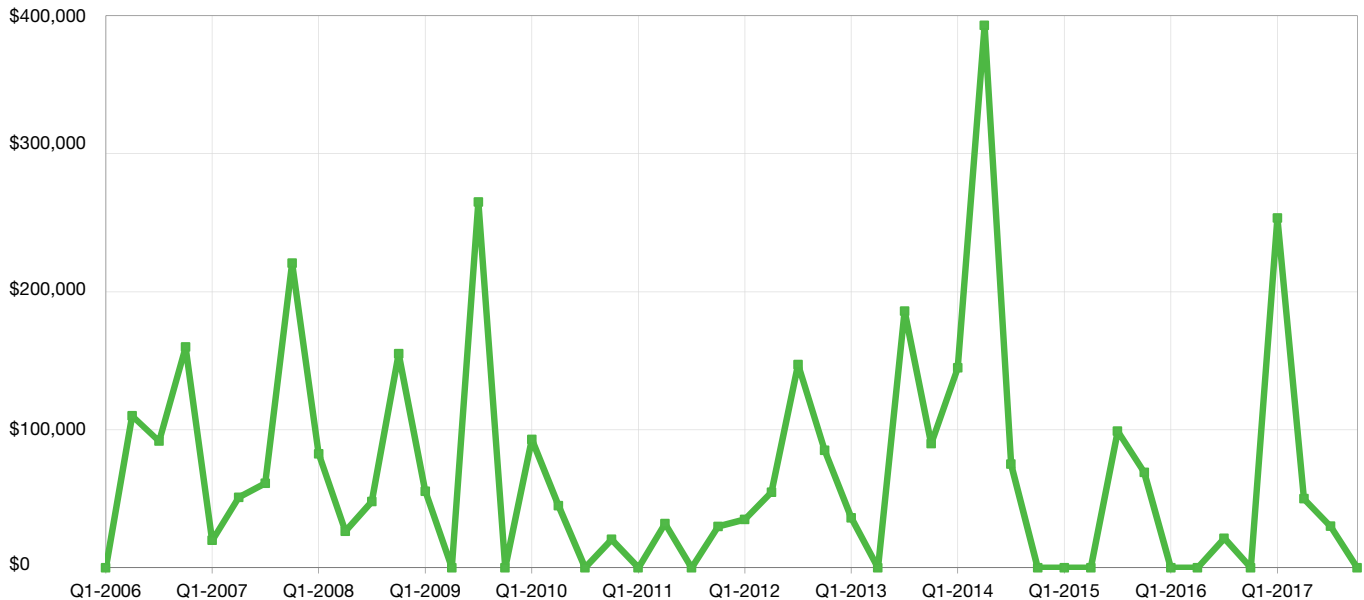
Q4-2017 1-Yr Chg

Median Sales Price	\$0	--
Average Sales Price	\$0	--
Pct. of Orig. Price Received	0.0%	--
Inventory	\$0	- 100.0%
Closed Sales	\$0	0.0%
Supply	0.0	- 100.0%
Days on Market	\$0	0.0%

### Market Activity



### Historical Median Sales Price for Coffey County, KS



# Marketwatch Report

## Q4-2017



# Coffey County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
66015	\$0	--	\$0	--	0.0%	--	0	--	0	--
66093	\$0	--	\$0	--	0.0%	--	0	--	0	--
66758	\$0	--	\$0	--	0.0%	--	0	--	0	--
66839	\$0	--	\$0	--	0.0%	--	0	--	0	--
66852	\$0	--	\$0	--	0.0%	--	0	--	0	--
66854	\$0	--	\$0	--	0.0%	--	0	--	0	--
66856	\$0	--	\$0	--	0.0%	--	0	--	0	--
66857	\$0	--	\$0	--	0.0%	--	0	--	0	--
66864	\$0	--	\$0	--	0.0%	--	0	--	0	--
66871	\$0	--	\$0	--	0.0%	--	0	--	0	--



# Marketwatch Report

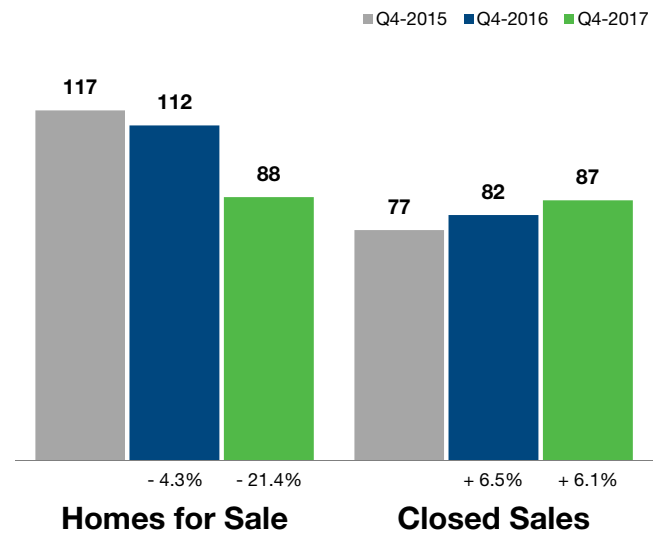
## Q4-2017



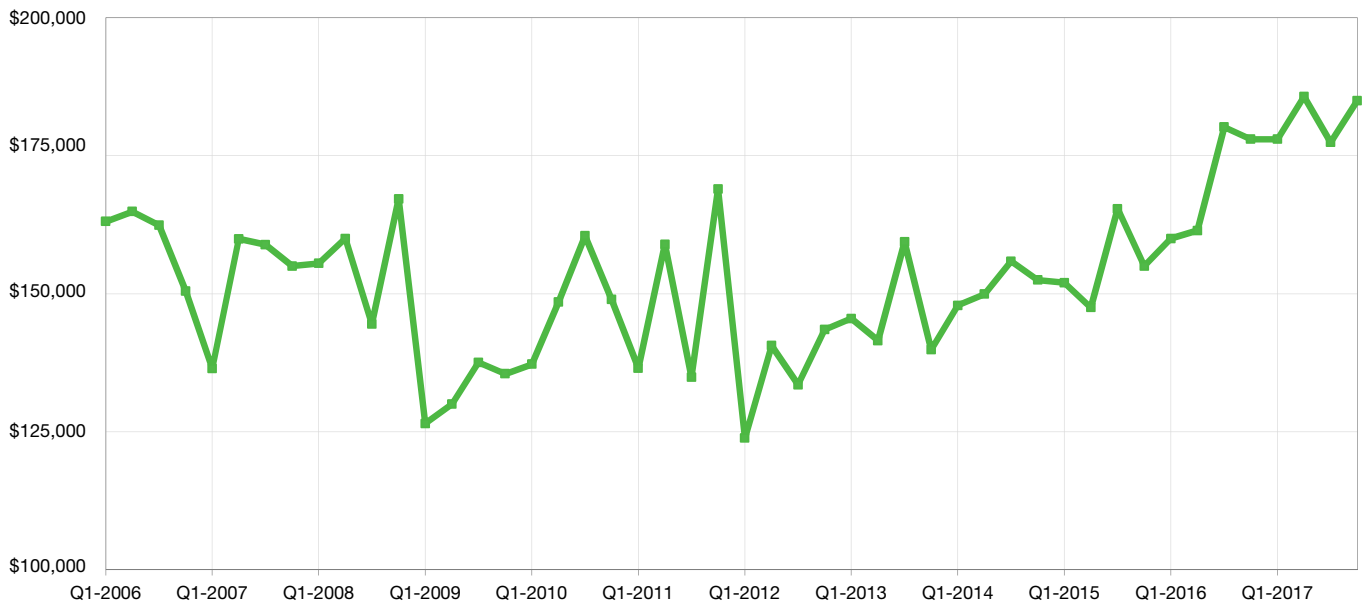
# Douglas County, KS

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$185,000	+ 3.9%
Average Sales Price	\$209,246	+ 0.3%
Pct. of Orig. Price Received	96.1%	+ 0.3%
Inventory	88	- 21.4%
Closed Sales	87	+ 6.1%
Supply	2.2	- 24.1%
Days on Market	54	+ 2.5%

## Market Activity



## Historical Median Sales Price for Douglas County, KS



# Marketwatch Report

## Q4-2017



# Douglas County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
66006	\$182,500	↓ - 6.4%	\$212,754	↑ + 8.8%	92.7%	↓ - 1.8%	58	↓ - 21.3%	13	→ 0.0%
66021	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66025	\$193,000	↑ + 13.9%	\$176,575	↓ - 7.8%	97.0%	↑ + 0.4%	57	↑ + 32.9%	15	↓ - 6.3%
66044	\$166,450	↑ + 40.8%	\$192,414	↑ + 46.4%	98.9%	↑ + 2.7%	24	↓ - 45.7%	14	↑ + 75.0%
66045	\$0	--	\$0	--	0.0%	--	0	--	0	--
66046	\$175,750	↑ + 6.0%	\$181,406	↑ + 12.7%	97.1%	↓ - 2.5%	51	↑ + 15.5%	16	↑ + 77.8%
66047	\$242,500	↑ + 39.8%	\$265,400	↑ + 16.2%	98.2%	↑ + 1.6%	22	↓ - 55.1%	6	↓ - 50.0%
66049	\$234,500	↓ - 8.0%	\$243,532	↓ - 8.0%	94.6%	↑ + 1.0%	77	↑ + 22.6%	23	↑ + 35.3%
66050	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66092	\$0	--	\$0	--	0.0%	--	0	--	0	--
66409	\$0	--	\$0	--	0.0%	--	0	--	0	--
66524	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%

# Marketwatch Report

## Q4-2017

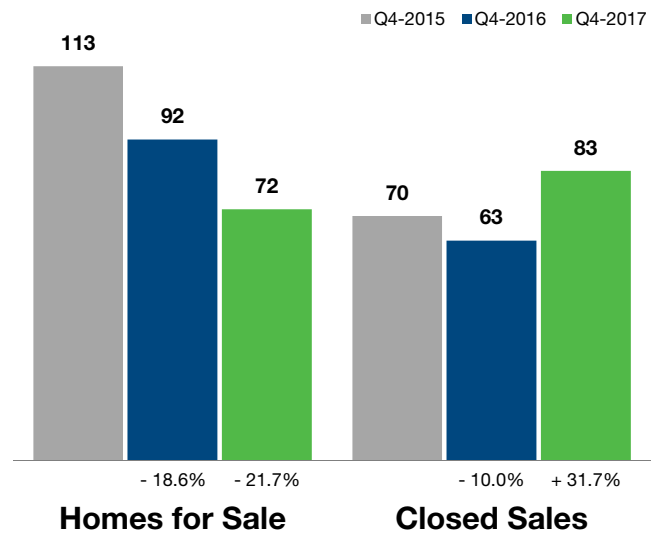


# Franklin County, KS

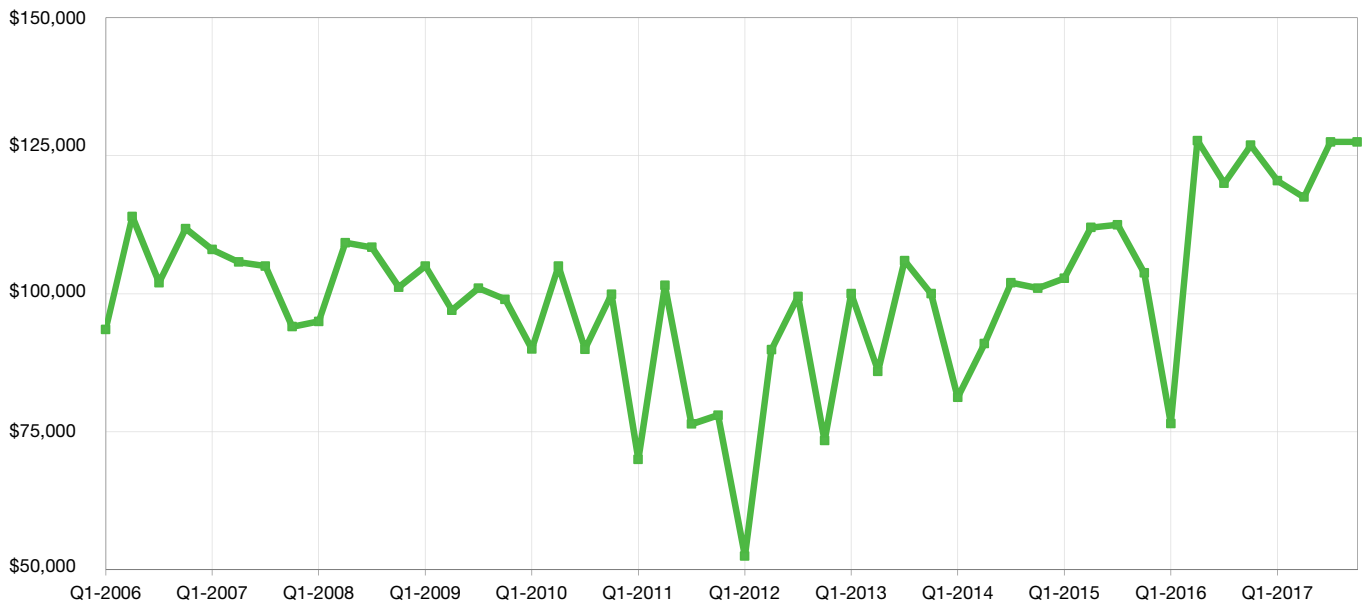
## Key Metrics

	Q4-2017	1-Yr Chg
Median Sales Price	\$127,500	+ 0.5%
Average Sales Price	\$151,803	+ 19.7%
Pct. of Orig. Price Received	93.0%	+ 1.3%
Inventory	72	- 21.7%
Closed Sales	83	+ 31.7%
Supply	2.5	- 24.2%
Days on Market	50	+ 1.2%

## Market Activity



## Historical Median Sales Price for Franklin County, KS



# Marketwatch Report

## Q4-2017



# Franklin County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
66006	\$229,000	--	\$229,000	--	99.6%	--	6	--	1	--
66033	\$0	--	\$0	--	0.0%	--	0	--	0	--
66042	\$85,000	--	\$85,000	--	106.3%	--	4	--	1	--
66064	\$180,000	--	\$180,000	--	100.6%	--	16	--	1	--
66067	\$113,200	↑ + 7.8%	\$124,552	↑ + 14.3%	91.3%	↑ + 0.1%	59	↑ + 42.6%	55	↑ + 27.9%
66076	\$220,500	↑ + 57.5%	\$198,167	↑ + 22.5%	93.3%	↓ - 2.8%	29	↓ - 70.5%	7	↑ + 133.3%
66078	\$132,000	↓ - 27.3%	\$132,000	↓ - 27.3%	91.9%	↓ - 5.6%	64	↓ - 5.2%	2	→ 0.0%
66079	\$25,000	↓ - 79.0%	\$25,000	↓ - 81.0%	93.0%	↓ - 3.0%	34	↑ + 12.9%	2	↓ - 33.3%
66080	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66091	\$0	--	\$0	--	0.0%	--	0	--	0	--
66092	\$160,000	↑ + 6.7%	\$263,192	↑ + 47.9%	97.1%	↑ + 2.6%	33	↓ - 52.3%	13	↑ + 62.5%
66095	\$179,000	↑ + 35.6%	\$179,000	↑ + 35.6%	100.0%	↑ + 31.8%	46	↓ - 31.3%	1	→ 0.0%

# Marketwatch Report

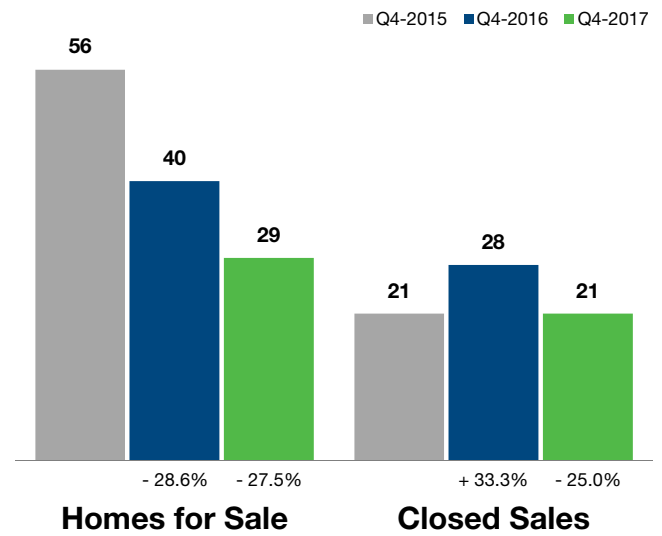
## Q4-2017



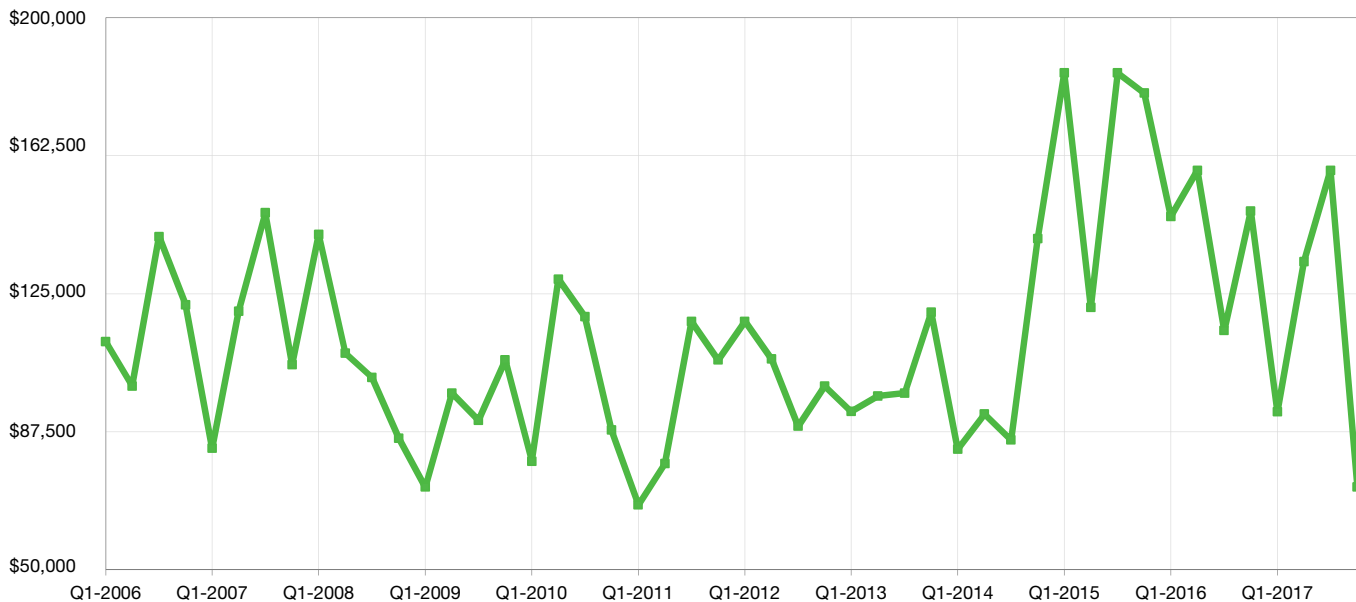
## Jefferson County, KS

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$72,500	- 50.8%
Average Sales Price	\$108,421	- 28.3%
Pct. of Orig. Price Received	90.8%	- 1.7%
Inventory	29	- 27.5%
Closed Sales	21	- 25.0%
Supply	3.6	- 26.5%
Days on Market	81	+ 25.9%

### Market Activity



### Historical Median Sales Price for Jefferson County, KS



# Marketwatch Report

## Q4-2017



# Jefferson County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
66044	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
66054	\$65,000	↓ - 52.4%	\$101,850	↓ - 37.4%	90.0%	↓ - 4.7%	50	↓ - 26.8%	7	↓ - 30.0%
66060	\$69,000	--	\$69,000	--	90.3%	--	499	--	1	--
66066	\$74,000	↓ - 39.0%	\$74,000	↓ - 36.8%	83.7%	↓ - 8.4%	70	↓ - 39.3%	2	↓ - 50.0%
66070	\$71,450	↓ - 57.7%	\$112,650	↓ - 24.3%	95.6%	↓ - 0.9%	32	↑ + 96.0%	6	↑ + 50.0%
66073	\$237,500	↑ + 75.9%	\$237,500	↑ + 75.9%	95.8%	↓ - 1.1%	45	--	2	↑ + 100.0%
66088	\$15,000	↓ - 92.0%	\$15,000	↓ - 90.1%	75.0%	↓ - 17.0%	233	↑ + 304.0%	1	↓ - 66.7%
66097	\$90,500	↓ - 39.7%	\$90,500	↓ - 41.7%	89.3%	↑ + 5.9%	101	↑ + 22.6%	2	↓ - 60.0%
66419	\$0	--	\$0	--	0.0%	--	0	--	0	--
66429	\$0	--	\$0	--	0.0%	--	0	--	0	--
66512	\$0	--	\$0	--	0.0%	--	0	--	0	--
66617	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

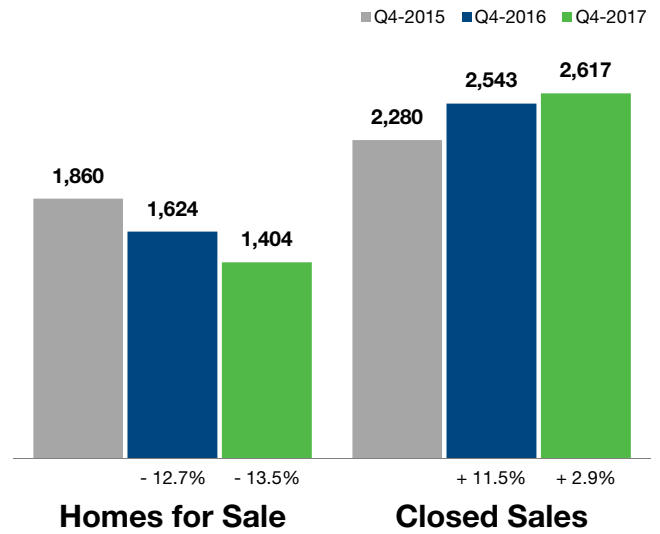
## Q4-2017



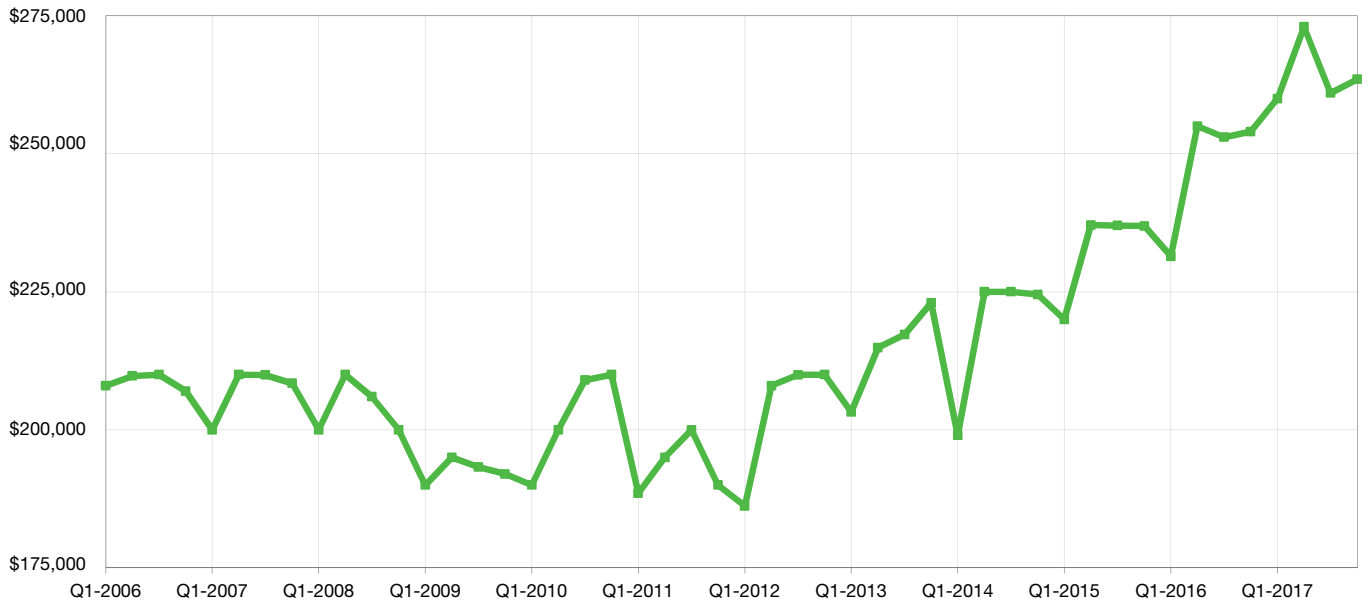
# Johnson County, KS

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$263,500	+ 3.7%
Average Sales Price	\$316,640	+ 4.1%
Pct. of Orig. Price Received	97.8%	+ 0.5%
Inventory	1,404	- 13.5%
Closed Sales	2,617	+ 2.9%
Supply	1.5	- 11.8%
Days on Market	49	- 4.4%

## Market Activity



## Historical Median Sales Price for Johnson County, KS



# Marketwatch Report

## Q4-2017



# Johnson County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
66013	\$590,681	↓ -25.2%	\$778,413	↓ -49.7%	99.1%	↑ +13.9%	198	↑ +274.6%	9	↑ +125.0%
66018	\$251,300	↑ +52.8%	\$250,699	↑ +16.9%	94.1%	↓ -3.3%	45	↓ -28.5%	19	↑ +5.6%
66019	\$0	--	\$0	--	0.0%	--	0	--	0	--
66021	\$142,500	↓ -7.8%	\$165,400	↑ +4.8%	97.5%	↑ +0.7%	37	↓ -48.0%	10	↑ +11.1%
66025	\$0	--	\$0	--	0.0%	--	0	--	0	--
66030	\$204,975	↑ +2.5%	\$216,417	↑ +5.5%	99.0%	↑ +2.9%	40	↓ -24.9%	114	↑ +0.9%
66031	\$0	--	\$0	--	0.0%	--	0	--	0	--
66051	\$0	--	\$0	--	0.0%	--	0	--	0	--
66061	\$278,500	↑ +1.7%	\$296,382	↑ +2.9%	99.0%	↑ +1.5%	65	↑ +4.1%	325	↑ +11.3%
66062	\$247,750	↑ +4.8%	\$275,819	↑ +7.0%	98.4%	↑ +0.3%	43	↑ +8.6%	326	↓ -5.2%
66063	\$0	--	\$0	--	0.0%	--	0	--	0	--
66083	\$265,754	↑ +5.1%	\$274,313	↑ +8.9%	98.5%	↑ +0.9%	63	↓ -8.3%	43	↑ +34.4%
66085	\$466,500	↑ +5.0%	\$465,861	↑ +3.5%	97.9%	↓ -0.6%	94	↑ +132.9%	61	↓ -6.2%
66201	\$0	--	\$0	--	0.0%	--	0	--	0	--
66202	\$176,000	↑ +3.5%	\$183,171	↑ +3.1%	99.3%	↑ +2.7%	29	↓ -11.8%	61	↓ -25.6%
66203	\$179,273	↑ +15.7%	\$178,628	↑ +7.2%	98.9%	↑ +0.5%	23	↓ -45.7%	78	↑ +2.6%
66204	\$173,000	↑ +12.7%	\$182,169	↑ +15.5%	99.3%	↑ +1.4%	29	↓ -15.3%	66	↓ -5.7%
66205	\$234,000	↑ +13.6%	\$308,587	↑ +9.9%	96.4%	↓ -0.0%	46	↑ +20.0%	93	↑ +4.5%
66206	\$430,000	↑ +13.2%	\$490,926	↑ +10.1%	94.0%	↓ -0.1%	59	↑ +17.9%	51	↓ -7.3%
66207	\$296,750	↑ +4.5%	\$391,723	↑ +20.7%	97.2%	↑ +1.1%	36	↓ -10.8%	68	↑ +30.8%
66208	\$277,450	↑ +8.8%	\$397,610	↑ +12.4%	96.2%	↑ +0.5%	34	↓ -12.0%	124	↓ -6.8%
66209	\$394,500	↑ +4.0%	\$424,804	↑ +6.9%	94.9%	↓ -0.4%	39	↓ -5.0%	86	↑ +48.3%
66210	\$240,000	↑ +0.5%	\$225,267	↑ +0.3%	97.9%	↓ -0.2%	23	↓ -26.1%	85	↑ +49.1%
66211	\$174,900	↓ -52.1%	\$442,262	↑ +11.2%	95.5%	↑ +2.0%	48	↓ -25.6%	15	↓ -21.1%
66212	\$202,360	↑ +16.1%	\$197,253	↑ +13.1%	97.0%	↓ -0.3%	26	↓ -20.8%	140	⇒ 0.0%
66213	\$335,000	↑ +3.9%	\$357,185	↑ +9.1%	98.1%	↑ +0.9%	45	↑ +14.2%	108	↑ +30.1%
66214	\$192,750	↓ -10.0%	\$196,995	↓ -13.3%	98.6%	↑ +1.7%	20	↓ -25.8%	30	↓ -9.1%
66215	\$211,000	↓ -0.5%	\$211,338	↓ -1.3%	97.8%	↑ +0.6%	31	↓ -5.4%	87	↓ -13.9%
66216	\$233,000	↑ +19.5%	\$242,607	↑ +13.6%	96.2%	↓ -1.3%	37	↓ -17.7%	118	↑ +40.5%
66217	\$300,000	↑ +3.5%	\$324,204	↓ -11.3%	93.0%	↓ -1.7%	63	↑ +21.7%	17	↓ -10.5%
66218	\$280,000	↓ -6.4%	\$315,403	↓ -2.4%	98.4%	↓ -0.9%	89	↓ -14.6%	50	↑ +56.3%
66219	\$315,000	↑ +15.6%	\$378,004	↑ +13.7%	99.5%	↑ +2.4%	67	↑ +38.4%	17	↓ -34.6%
66220	\$440,000	↑ +16.6%	\$450,693	↓ -1.3%	95.8%	↓ -1.8%	74	↑ +6.6%	39	↓ -22.0%
66221	\$537,775	↑ +1.7%	\$583,079	↑ +5.0%	99.1%	↑ +0.7%	87	↓ -33.5%	114	⇒ 0.0%
66222	\$0	--	\$0	--	0.0%	--	0	--	0	--
66223	\$296,500	↓ -4.8%	\$320,311	↓ -18.8%	97.4%	↑ +1.6%	52	↓ -10.8%	66	↓ -25.0%
66224	\$468,000	↑ +6.7%	\$551,322	↑ +3.3%	95.4%	↓ -2.4%	62	↓ -24.8%	66	↓ -13.2%
66225	\$0	--	\$0	--	0.0%	--	0	--	0	--
66226	\$266,750	↓ -5.3%	\$335,416	↓ -3.8%	98.6%	↓ -0.6%	75	↑ +107.0%	63	↑ +1.6%
66227	\$369,931	↓ -4.9%	\$376,858	↓ -1.7%	99.5%	↓ -2.0%	74	↓ -22.9%	65	⇒ 0.0%
66250	\$0	--	\$0	--	0.0%	--	0	--	0	--
66251	\$0	--	\$0	--	0.0%	--	0	--	0	--
66276	\$0	--	\$0	--	0.0%	--	0	--	0	--



# Marketwatch Report

## Q4-2017



## Johnson County ZIP Codes Cont.

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
66282	\$0	--	\$0	--	0.0%	--	0	--	0	--
66283	\$0	--	\$0	--	0.0%	--	0	--	0	--
66285	\$0	--	\$0	--	0.0%	--	0	--	0	--
66286	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

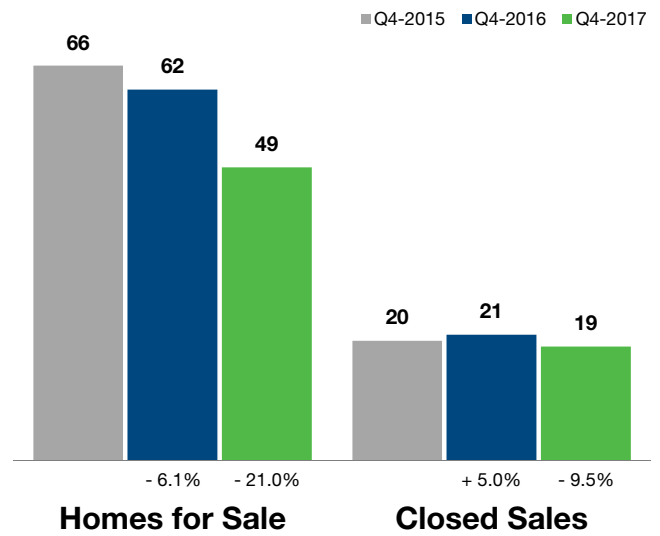
## Q4-2017



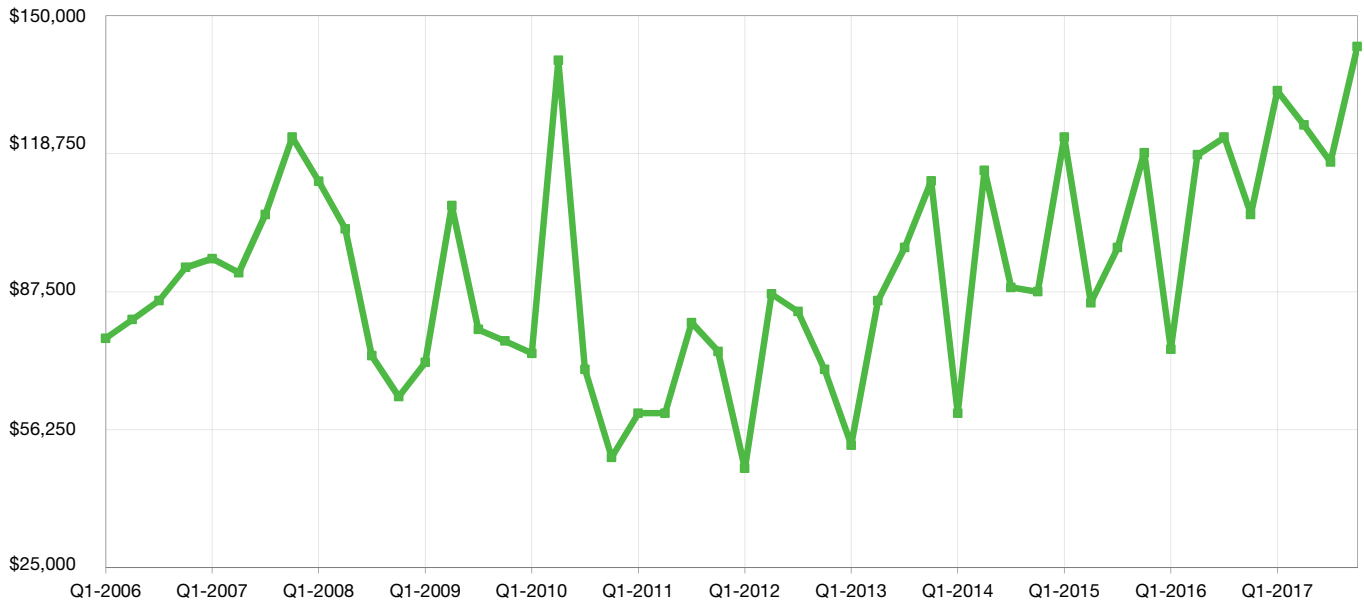
# Bates County, MO

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$143,000	+ 36.2%
Average Sales Price	\$154,816	+ 18.3%
Pct. of Orig. Price Received	94.0%	+ 3.0%
Inventory	49	- 21.0%
Closed Sales	19	- 9.5%
Supply	4.4	- 43.6%
Days on Market	102	+ 22.0%

## Market Activity



## Historical Median Sales Price for Bates County, MO



# Marketwatch Report

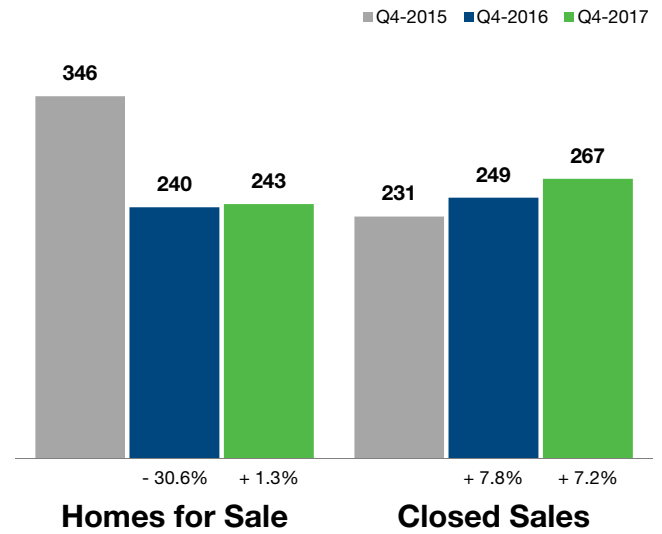
## Q4-2017



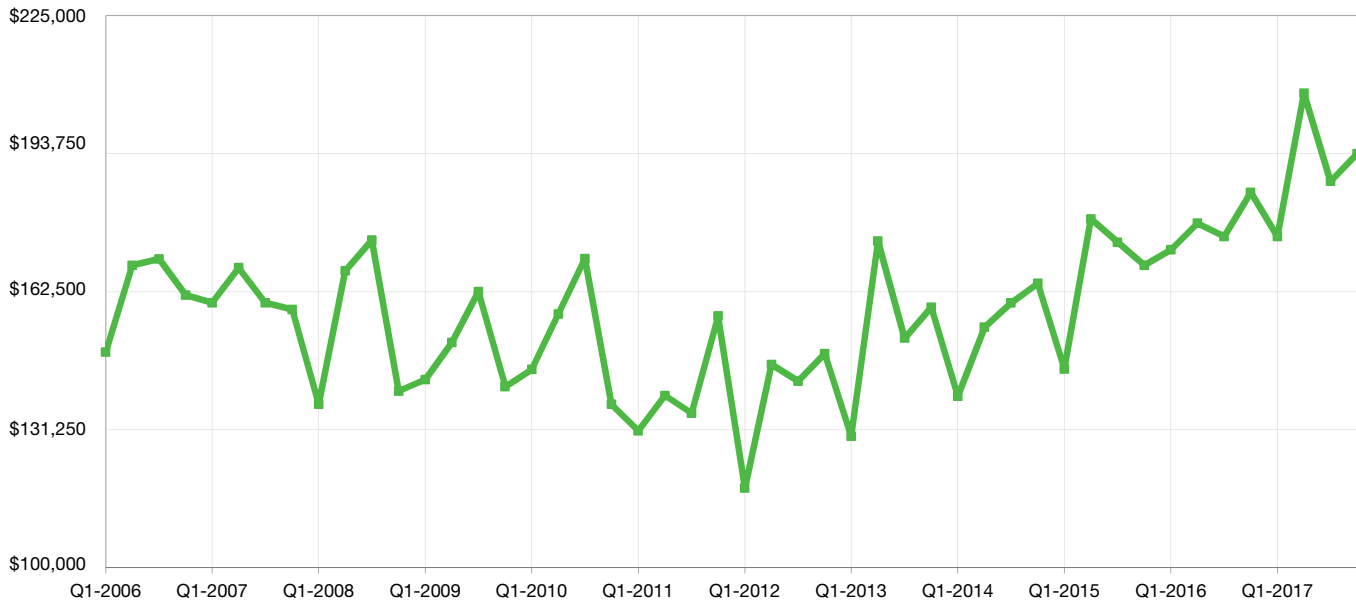
# Leavenworth County, KS

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$193,750	+ 4.7%
Average Sales Price	\$207,198	+ 5.4%
Pct. of Orig. Price Received	96.6%	+ 1.0%
Inventory	243	+ 1.3%
Closed Sales	267	+ 7.2%
Supply	2.6	0.0%
Days on Market	69	- 17.4%

## Market Activity



## Historical Median Sales Price for Leavenworth County, KS



# Marketwatch Report

## Q4-2017



# Leavenworth County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
66002	\$0	--	\$0	--	0.0%	--	0	--	0	--
66007	\$281,500	↑ + 28.9%	\$288,298	↑ + 12.4%	100.6%	↑ + 0.9%	81	↑ + 43.4%	54	↑ + 22.7%
66012	\$222,000	↓ - 9.4%	\$262,257	↓ - 18.0%	98.8%	↓ - 2.2%	3	↓ - 96.5%	3	↓ - 66.7%
66020	\$227,000	↑ + 44.1%	\$198,667	↑ + 26.1%	92.4%	↓ - 7.6%	96	↑ + 1,276.2%	3	↑ + 200.0%
66027	\$0	--	\$0	--	0.0%	--	0	--	0	--
66043	\$213,000	↑ + 18.3%	\$235,654	↑ + 20.7%	97.5%	↑ + 3.3%	71	↓ - 20.5%	30	↓ - 14.3%
66044	\$359,950	--	\$359,950	--	100.0%	--	117	--	1	--
66048	\$131,250	↑ + 5.4%	\$147,435	↑ + 5.2%	94.0%	↑ + 0.9%	65	↓ - 37.2%	119	↑ + 15.5%
66052	\$168,450	↓ - 12.5%	\$184,483	↓ - 24.5%	94.1%	↑ + 2.1%	25	↓ - 58.5%	6	↓ - 33.3%
66054	\$185,000	--	\$173,500	--	98.3%	--	18	--	3	--
66086	\$228,401	↑ + 9.3%	\$229,434	↓ - 2.0%	97.9%	↑ + 0.7%	71	↑ + 11.1%	47	→ 0.0%

# Marketwatch Report

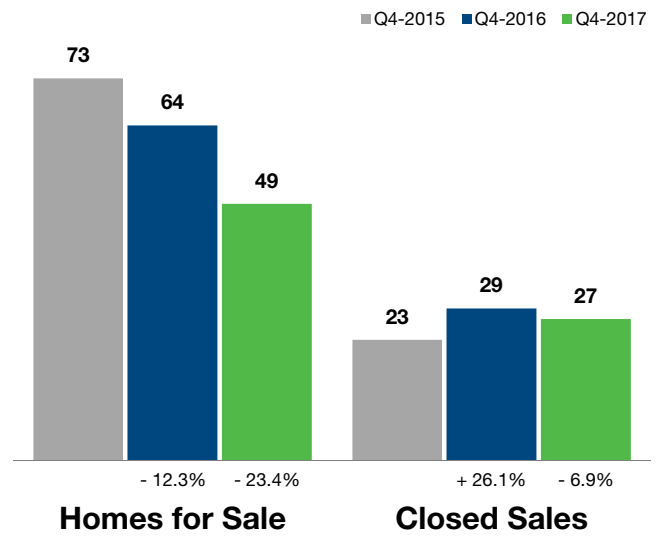
## Q4-2017



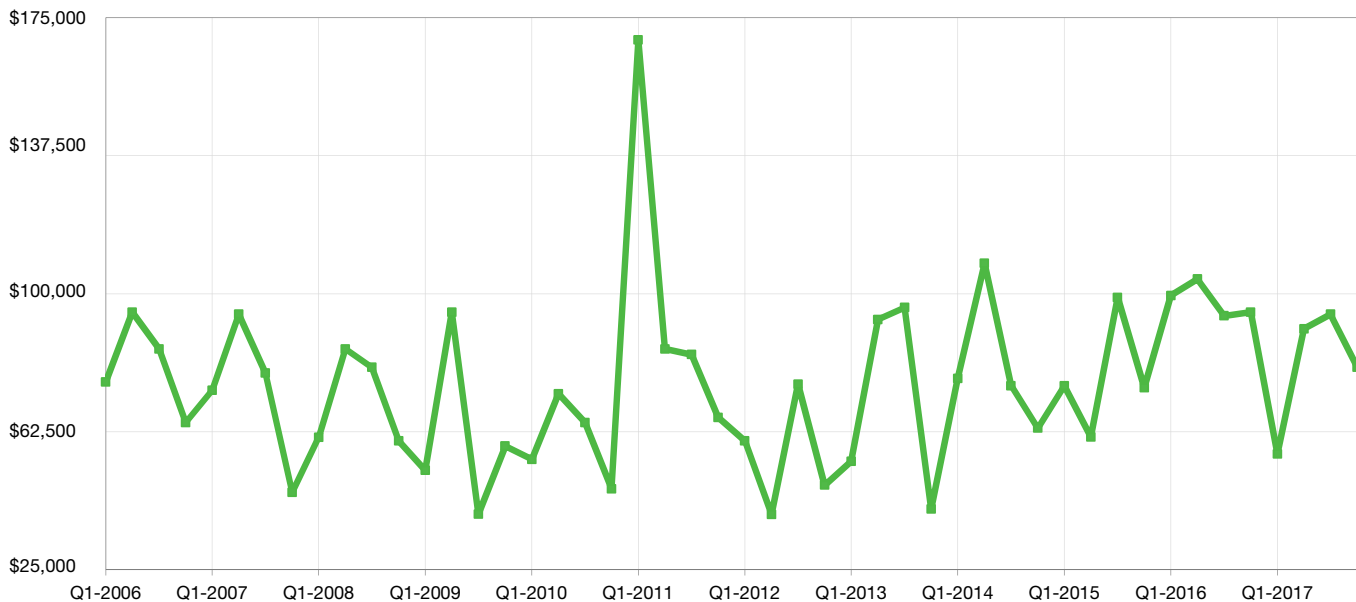
## Linn County, KS

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$80,000	- 15.8%
Average Sales Price	\$100,293	- 8.7%
Pct. of Orig. Price Received	89.7%	- 1.1%
Inventory	49	- 23.4%
Closed Sales	27	- 6.9%
Supply	4.8	- 25.0%
Days on Market	78	- 26.5%

### Market Activity



### Historical Median Sales Price for Linn County, KS



# Marketwatch Report

## Q4-2017



## Linn County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
66010	\$24,000	↓ - 66.2%	\$24,000	↓ - 66.2%	98.0%	↑ + 10.4%	17	↓ - 89.3%	1	→ 0.0%
66014	\$0	--	\$0	--	0.0%	--	0	--	0	--
66040	\$93,900	↓ - 10.6%	\$120,822	↑ + 6.3%	90.0%	↓ - 2.5%	91	↓ - 10.2%	9	↓ - 52.6%
66056	\$113,950	↑ + 119.1%	\$113,550	↑ + 90.9%	89.9%	↑ + 8.4%	90	↓ - 56.7%	8	↑ + 166.7%
66072	\$90,000	--	\$90,000	--	99.9%	--	111	--	2	--
66075	\$35,000	↓ - 69.3%	\$72,586	↓ - 44.7%	84.9%	↓ - 3.3%	47	↓ - 31.3%	7	↑ + 40.0%
66738	\$0	--	\$0	--	0.0%	--	0	--	0	--
66767	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%

# Marketwatch Report

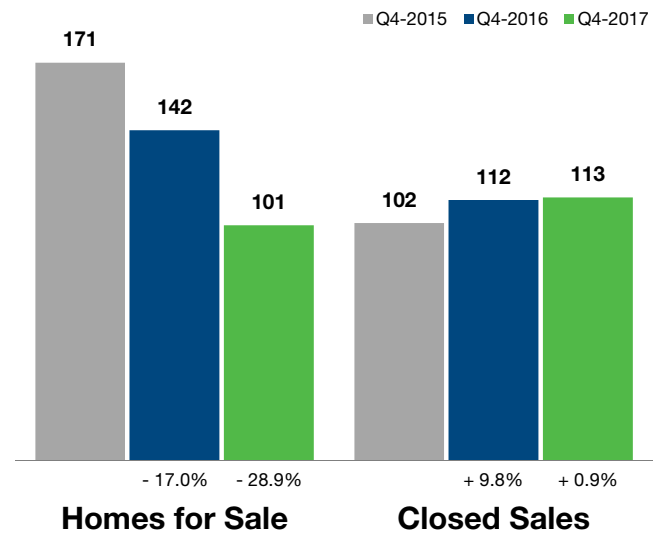
## Q4-2017



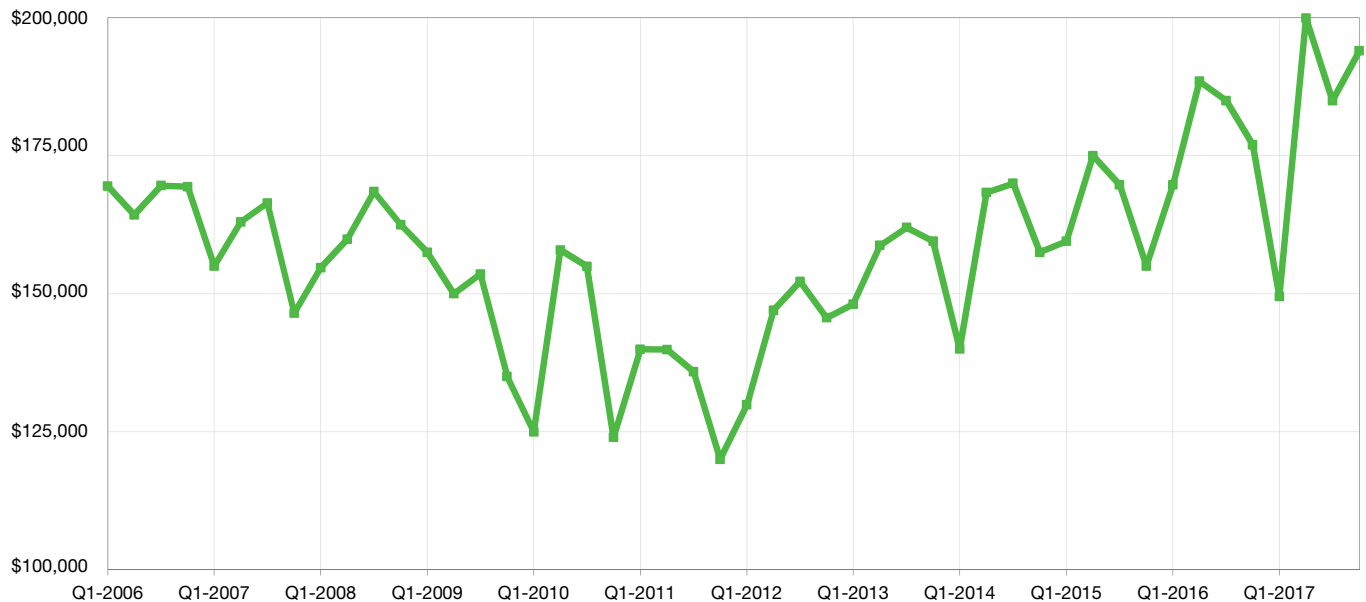
# Miami County, KS

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$194,000	+ 9.6%
Average Sales Price	\$240,353	+ 18.4%
Pct. of Orig. Price Received	94.1%	+ 0.1%
Inventory	101	- 28.9%
Closed Sales	113	+ 0.9%
Supply	2.3	- 25.8%
Days on Market	59	- 6.1%

## Market Activity



## Historical Median Sales Price for Miami County, KS



# Marketwatch Report

## Q4-2017



# Miami County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
66013	\$425,000	↑ + 23.2%	\$481,875	↑ + 16.3%	92.8%	↓ - 6.1%	89	↑ + 206.9%	4	↓ - 20.0%
66021	\$0	--	\$0	--	0.0%	--	0	--	0	--
66026	\$183,250	↑ + 169.5%	\$183,250	↑ + 34.5%	99.7%	↑ + 11.2%	86	↑ + 117.2%	1	↓ - 80.0%
66036	\$0	--	\$0	--	0.0%	--	0	--	0	--
66053	\$213,500	↓ - 0.7%	\$307,578	↑ + 26.4%	97.9%	↑ + 3.7%	50	↓ - 21.8%	32	↓ - 8.6%
66064	\$85,000	↓ - 8.9%	\$121,357	↑ + 31.2%	92.0%	↑ + 1.6%	69	↓ - 37.7%	15	↓ - 11.8%
66071	\$168,500	↑ + 13.1%	\$180,438	↓ - 2.0%	91.6%	↓ - 2.2%	62	↑ + 15.0%	41	↑ + 24.2%
66072	\$0	--	\$0	--	0.0%	--	0	--	0	--
66079	\$0	--	\$0	--	0.0%	--	0	--	0	--
66083	\$265,300	↑ + 30.2%	\$283,710	↑ + 19.6%	96.3%	↓ - 0.5%	47	↓ - 1.4%	16	↑ + 14.3%
66092	\$300,000	↑ + 116.4%	\$300,000	↑ + 116.4%	93.8%	↑ + 0.9%	22	↓ - 58.1%	1	↓ - 50.0%



# Marketwatch Report

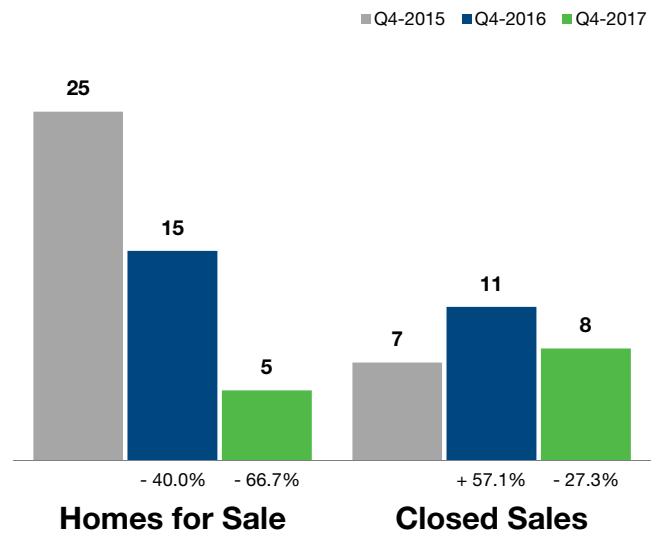
## Q4-2017



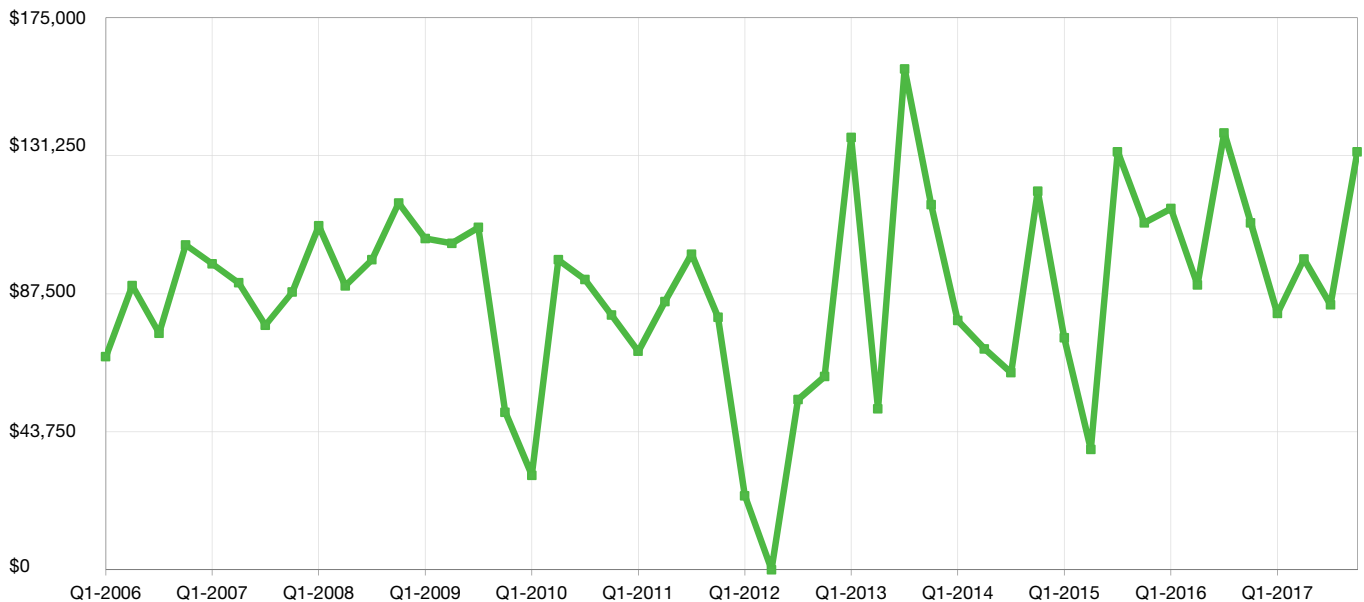
# Osage County, KS

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$132,500	+ 20.5%
Average Sales Price	\$132,463	+ 2.4%
Pct. of Orig. Price Received	89.9%	+ 12.0%
Inventory	5	- 66.7%
Closed Sales	8	- 27.3%
Supply	1.3	- 72.3%
Days on Market	118	- 21.4%

## Market Activity



## Historical Median Sales Price for Osage County, KS



# Marketwatch Report

## Q4-2017



# Osage County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
66409	\$0	--	\$0	--	0.0%	--	0	--	0	--
66413	\$0	↓ -100.0%	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
66414	\$49,000	--	\$49,000	--	65.8%	--	146	--	1	--
66451	\$0	↓ -100.0%	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
66510	\$165,000	--	\$165,000	--	94.3%	--	137	--	1	--
66523	\$132,500	↑ +128.4%	\$132,500	↑ +128.4%	95.8%	↑ +48.4%	80	↑ +207.7%	2	↑ +100.0%
66524	\$92,000	↓ -44.2%	\$92,000	↓ -47.2%	108.2%	↑ +31.9%	51	↓ -43.8%	1	↓ -66.7%
66528	\$272,000	--	\$272,000	--	97.1%	--	34	--	1	--
66537	\$0	↓ -100.0%	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
66543	\$177,000	↑ +144.1%	\$177,000	↑ +30.6%	90.1%	↑ +6.7%	126	↓ -17.8%	1	↓ -66.7%
66546	\$0	--	\$0	--	0.0%	--	0	--	0	--
66856	\$39,700	--	\$39,700	--	72.3%	--	286	--	1	--
66868	\$0	--	\$0	--	0.0%	--	0	--	0	--
66871	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

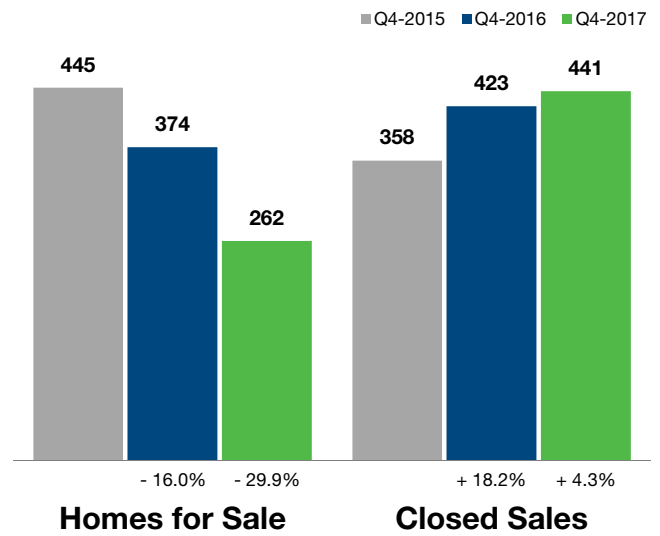
## Q4-2017



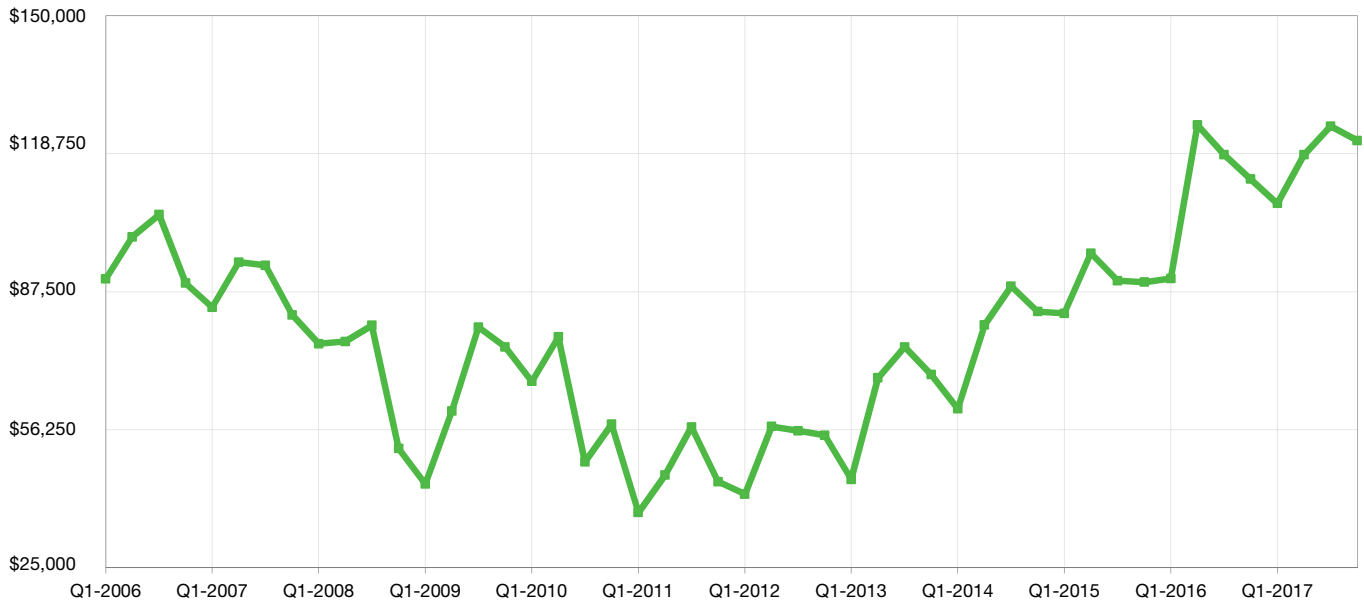
# Wyandotte County, KS

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$121,750	+ 7.7%
Average Sales Price	\$135,137	+ 4.2%
Pct. of Orig. Price Received	95.9%	+ 0.5%
Inventory	262	- 29.9%
Closed Sales	441	+ 4.3%
Supply	1.7	- 32.0%
Days on Market	49	- 13.2%

## Market Activity



## Historical Median Sales Price for Wyandotte County, KS



# Marketwatch Report

## Q4-2017



# Wyandotte County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
66012	\$155,000	↓ - 27.4%	\$162,928	↓ - 17.9%	97.9%	↑ + 0.1%	48	↓ - 15.7%	29	↑ + 20.8%
66101	\$42,000	↑ + 18.5%	\$58,409	↑ + 8.9%	87.9%	↑ + 2.4%	46	↓ - 27.1%	11	↑ + 37.5%
66102	\$71,500	↑ + 5.9%	\$76,257	↑ + 10.6%	91.6%	↓ - 2.8%	49	↓ - 22.6%	42	↓ - 14.3%
66103	\$125,000	↑ + 23.8%	\$124,749	↑ + 3.8%	94.2%	↓ - 0.9%	36	↓ - 24.3%	37	↑ + 37.0%
66104	\$75,000	↑ + 25.0%	\$74,659	↑ + 20.0%	94.1%	↑ + 1.2%	36	↓ - 37.7%	80	↑ + 29.0%
66105	\$51,000	↑ + 218.8%	\$46,988	↑ + 193.7%	83.3%	↓ - 48.5%	113	↑ + 303.6%	4	↑ + 300.0%
66106	\$110,000	↑ + 15.8%	\$107,706	↑ + 3.9%	97.9%	↑ + 1.5%	30	↓ - 42.2%	63	↓ - 16.0%
66109	\$192,000	↓ - 3.3%	\$213,854	↑ + 6.7%	98.3%	↑ + 2.1%	68	↑ + 11.0%	119	↓ - 0.8%
66110	\$0	--	\$0	--	0.0%	--	0	--	0	--
66111	\$120,000	↑ + 1.7%	\$126,836	↓ - 9.5%	94.3%	↑ + 1.6%	30	↓ - 31.5%	20	↓ - 13.0%
66112	\$151,000	↑ + 20.8%	\$142,562	↑ + 19.7%	98.0%	↑ + 2.1%	62	↑ + 30.0%	35	↑ + 6.1%
66113	\$0	--	\$0	--	0.0%	--	0	--	0	--
66115	\$0	--	\$0	--	0.0%	--	0	--	0	--
66117	\$0	--	\$0	--	0.0%	--	0	--	0	--
66118	\$0	--	\$0	--	0.0%	--	0	--	0	--
66119	\$0	--	\$0	--	0.0%	--	0	--	0	--
66160	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

## Q4-2017



# Bates County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
64720	\$135,000	↓ - 11.8%	\$132,944	↓ - 19.8%	94.7%	↑ + 9.5%	93	↓ - 12.1%	9	↑ + 50.0%
64722	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64723	\$200,000	--	\$200,000	--	100.0%	--	49	--	1	--
64724	\$175,000	--	\$175,000	--	103.6%	--	104	--	1	--
64730	\$211,000	↑ + 118.8%	\$177,857	↑ + 50.3%	91.3%	↓ - 1.7%	107	↑ + 12.5%	7	↓ - 12.5%
64742	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64745	\$0	--	\$0	--	0.0%	--	0	--	0	--
64752	\$0	--	\$0	--	0.0%	--	0	--	0	--
64770	\$0	--	\$0	--	0.0%	--	0	--	0	--
64779	\$125,000	↑ + 1,823.1%	\$125,000	↑ + 1,823.1%	91.2%	↑ + 10.9%	205	↑ + 1,608.3%	1	→ 0.0%
64780	\$0	--	\$0	--	0.0%	--	0	--	0	--
64788	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	--	0	↓ - 100.0%	0	↓ - 100.0%

# Marketwatch Report

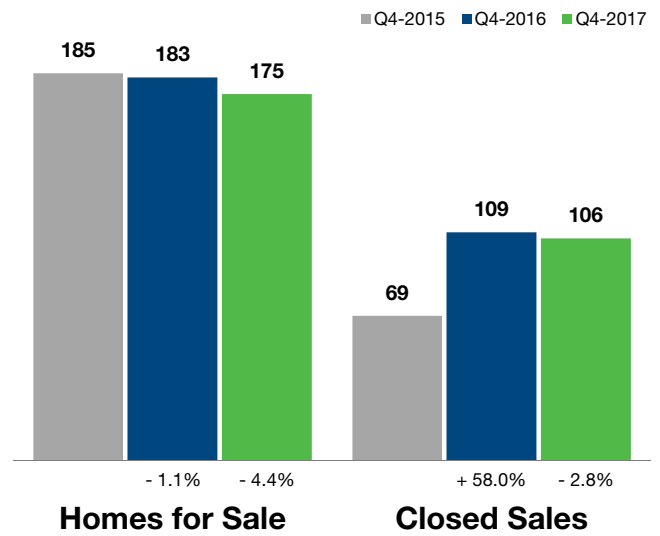
## Q4-2017



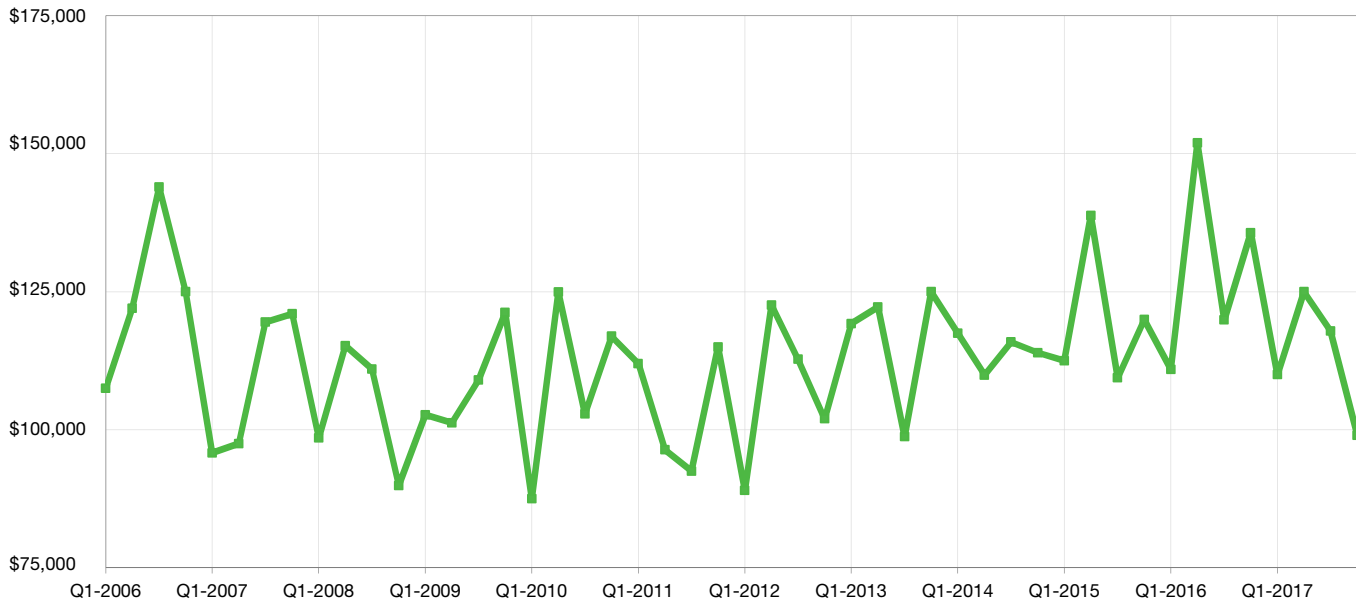
# Buchanan County, MO

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$99,000	- 27.0%
Average Sales Price	\$134,849	- 10.0%
Pct. of Orig. Price Received	91.7%	- 2.0%
Inventory	175	- 4.4%
Closed Sales	106	- 2.8%
Supply	4.5	- 13.5%
Days on Market	58	- 12.5%

## Market Activity



## Historical Median Sales Price for Buchanan County, MO



# Marketwatch Report

## Q4-2017



# Buchanan County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
64401	\$0	↓ -100.0%	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
64440	\$105,750	--	\$105,750	--	96.0%	--	50	--	2	--
64443	\$0	--	\$0	--	0.0%	--	0	--	0	--
64444	\$0	--	\$0	--	0.0%	--	0	--	0	--
64448	\$412,500	--	\$412,500	--	96.6%	--	19	--	2	--
64454	\$0	↓ -100.0%	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
64484	\$0	↓ -100.0%	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
64490	\$0	--	\$0	--	0.0%	--	0	--	0	--
64501	\$45,000	↓ -3.7%	\$51,687	↓ -0.7%	82.0%	↓ -12.2%	74	↓ -53.1%	15	↑ +150.0%
64502	\$0	--	\$0	--	0.0%	--	0	--	0	--
64503	\$124,750	↑ +38.8%	\$141,286	↑ +26.8%	95.8%	↑ +2.0%	58	↑ +54.0%	18	↑ +38.5%
64504	\$74,500	↑ +24.2%	\$76,750	↓ -10.0%	91.6%	↑ +1.0%	47	↓ -40.1%	10	↓ -23.1%
64505	\$183,950	↑ +12.6%	\$161,808	↓ -10.9%	95.1%	↓ -2.3%	53	↑ +4.0%	12	↓ -20.0%
64506	\$173,750	↑ +5.3%	\$193,133	↑ +0.5%	93.4%	↓ -1.9%	57	↓ -8.3%	30	↓ -23.1%
64507	\$65,250	↑ +14.5%	\$69,431	↓ -15.3%	88.4%	↑ +0.6%	67	↓ -10.3%	16	→ 0.0%
64508	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

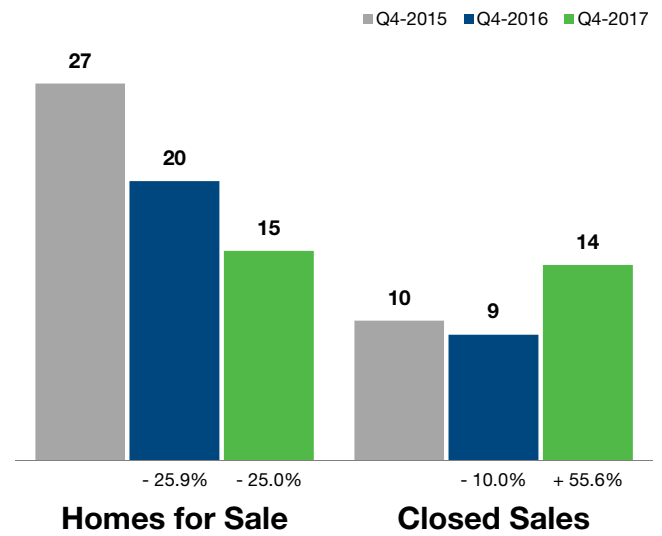
## Q4-2017



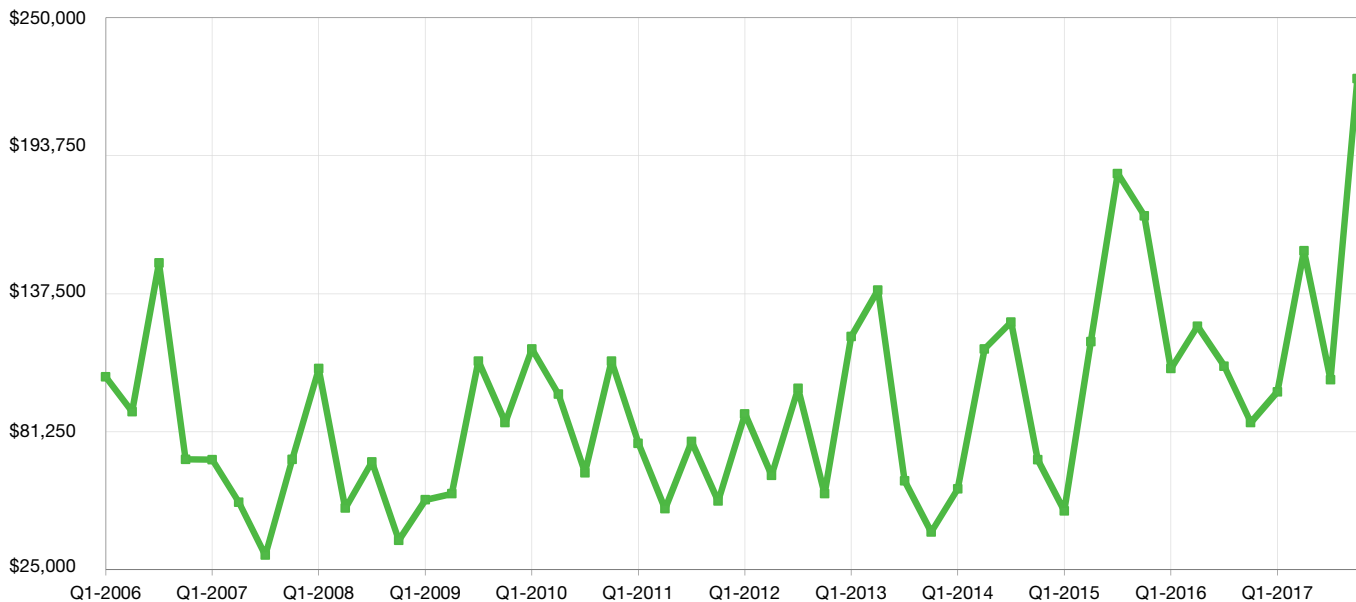
# Caldwell County, MO

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$225,200	+ 164.9%
Average Sales Price	\$205,057	+ 77.2%
Pct. of Orig. Price Received	89.2%	+ 2.2%
Inventory	15	- 25.0%
Closed Sales	14	+ 55.6%
Supply	3.8	- 26.9%
Days on Market	87	- 40.9%

## Market Activity



## Historical Median Sales Price for Caldwell County, MO





# Marketwatch Report

## Q4-2017



# Caldwell County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
64429	\$247,750	--	\$247,750	--	98.8%	--	59	--	2	--
64465	\$234,950	--	\$234,950	--	94.8%	--	97	--	2	--
64624	\$0	--	\$0	--	0.0%	--	0	--	0	--
64625	\$0	--	\$0	--	0.0%	--	0	--	0	--
64637	\$0	--	\$0	--	0.0%	--	0	--	0	--
64644	\$108,000	↑ +27.1%	\$140,000	↑ +16.0%	84.7%	↓ -3.0%	48	↓ -65.8%	3	↓ -40.0%
64649	\$66,000	↑ +20.0%	\$66,000	↑ +20.0%	102.3%	↑ +30.0%	4	↓ -96.2%	1	→ 0.0%
64650	\$308,200	↑ +46.8%	\$308,200	↑ +46.8%	77.2%	↓ -26.8%	196	↑ +176.1%	2	↑ +100.0%
64671	\$240,000	↑ +531.6%	\$200,750	↑ +428.3%	87.7%	↑ +10.8%	90	↓ -54.8%	4	↑ +300.0%

# Marketwatch Report

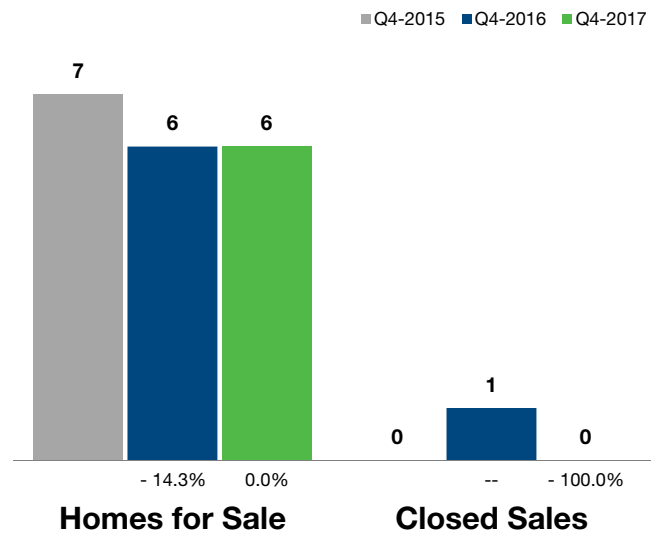
## Q4-2017



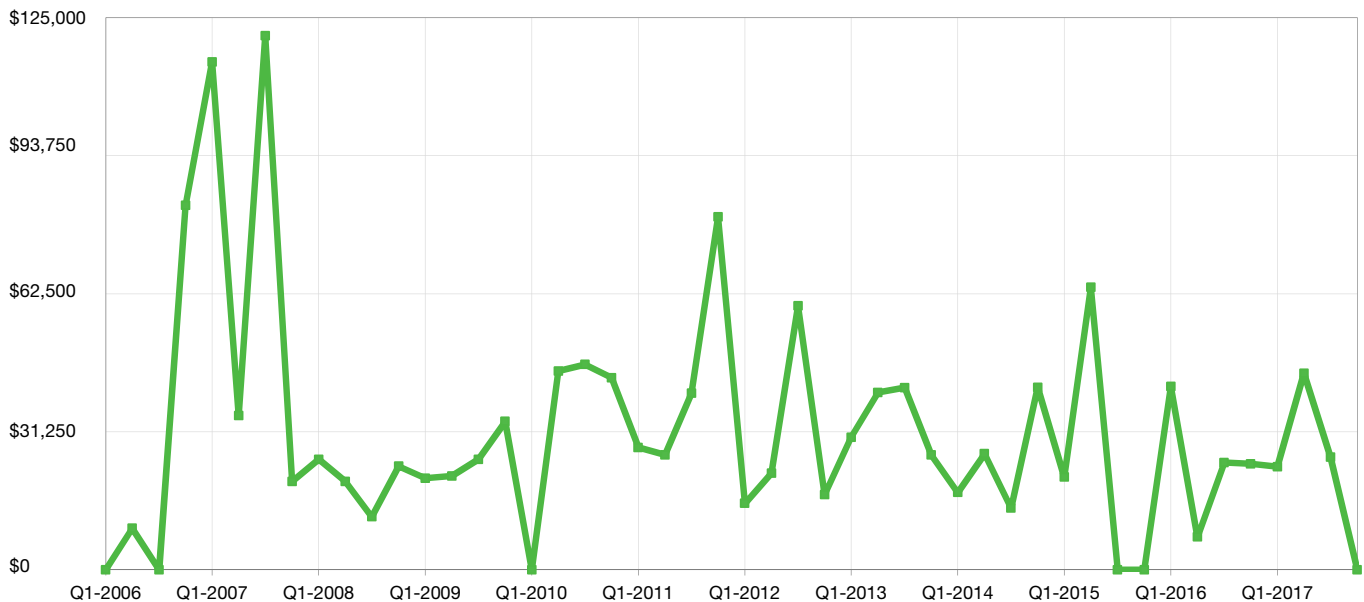
# Carroll County, MO

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$0	- 100.0%
Average Sales Price	\$0	- 100.0%
Pct. of Orig. Price Received	0.0%	- 100.0%
Inventory	6	0.0%
Closed Sales	\$0	- 100.0%
Supply	4.0	+ 33.3%
Days on Market	\$0	- 100.0%

## Market Activity



## Historical Median Sales Price for Carroll County, MO



# Marketwatch Report

## Q4-2017



# Carroll County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
64035	\$0	--	\$0	--	0.0%	--	0	--	0	--
64622	\$0	--	\$0	--	0.0%	--	0	--	0	--
64623	\$0	--	\$0	--	0.0%	--	0	--	0	--
64624	\$0	--	\$0	--	0.0%	--	0	--	0	--
64633	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64638	\$0	--	\$0	--	0.0%	--	0	--	0	--
64639	\$0	--	\$0	--	0.0%	--	0	--	0	--
64643	\$0	--	\$0	--	0.0%	--	0	--	0	--
64668	\$0	--	\$0	--	0.0%	--	0	--	0	--
64680	\$0	--	\$0	--	0.0%	--	0	--	0	--
64682	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

## Q4-2017

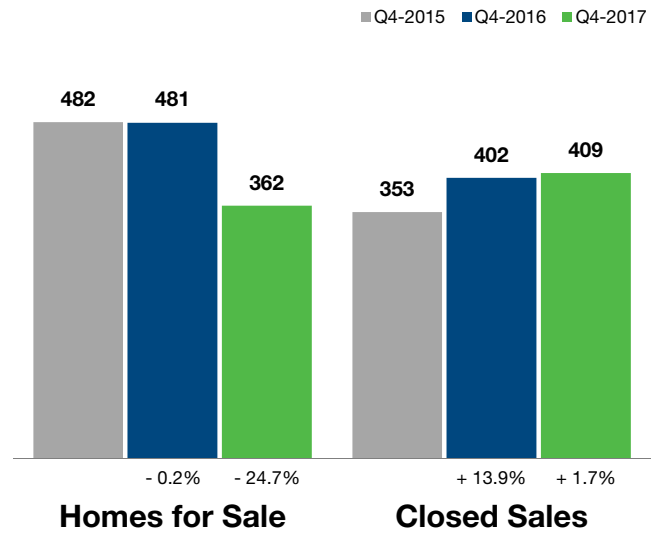


# Cass County, MO

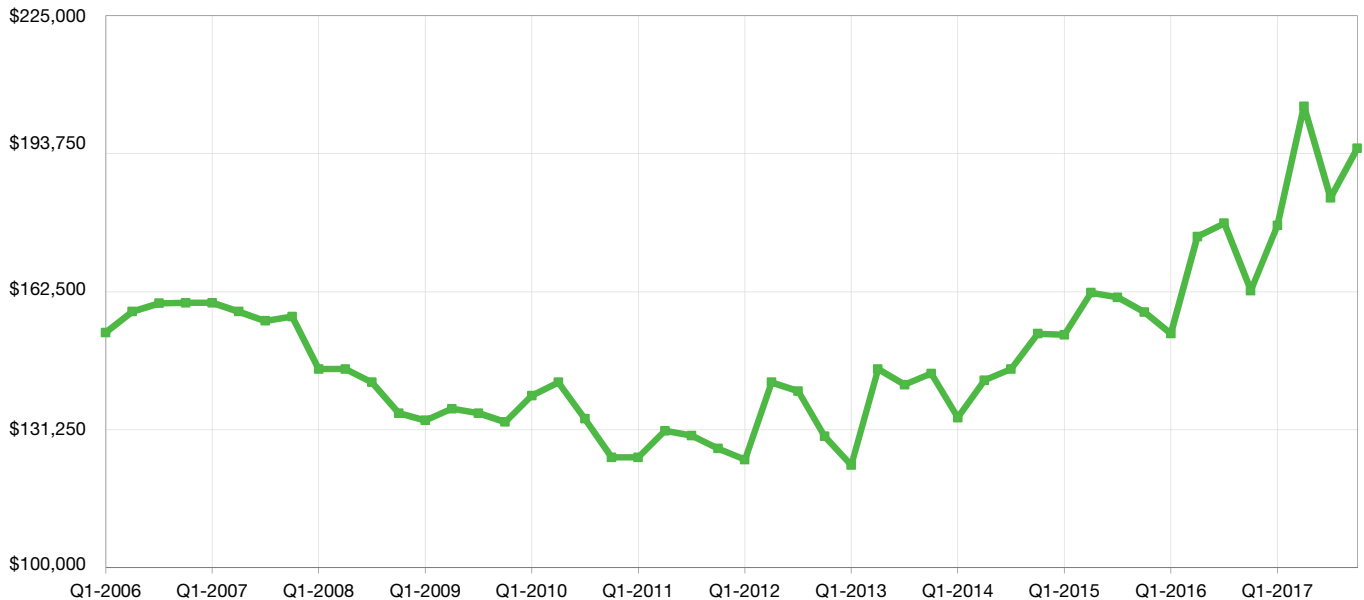
## Key Metrics

	Q4-2017	1-Yr Chg
Median Sales Price	\$195,000	+ 19.8%
Average Sales Price	\$233,741	+ 24.1%
Pct. of Orig. Price Received	97.2%	+ 0.6%
Inventory	362	- 24.7%
Closed Sales	409	+ 1.7%
Supply	2.2	- 35.3%
Days on Market	70	+ 18.6%

## Market Activity



## Historical Median Sales Price for Cass County, MO



# Marketwatch Report

## Q4-2017



## Cass County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
64012	\$167,850	↑ + 22.6%	\$255,256	↑ + 69.7%	97.0%	↑ + 1.4%	62	↑ + 38.0%	104	↑ + 13.0%
64034	\$710,000	↑ + 112.7%	\$710,000	↑ + 80.1%	98.0%	↑ + 7.7%	106	↑ + 86.7%	2	↓ - 66.7%
64078	\$204,950	↑ + 26.5%	\$206,855	↑ + 17.0%	98.5%	↑ + 2.2%	71	↑ + 7.2%	40	↓ - 2.4%
64080	\$200,000	↑ + 13.0%	\$218,421	↑ + 3.7%	97.6%	↑ + 0.2%	78	↑ + 53.2%	55	↑ + 17.0%
64082	\$340,000	↑ + 16.5%	\$357,272	↑ + 18.0%	97.3%	↑ + 1.3%	62	↓ - 58.6%	10	↓ - 16.7%
64083	\$242,000	↑ + 23.3%	\$256,394	↑ + 17.9%	98.7%	↑ + 0.8%	80	↑ + 45.3%	127	↑ + 2.4%
64090	\$0	--	\$0	--	0.0%	--	0	--	0	--
64147	\$0	--	\$0	--	0.0%	--	0	--	0	--
64701	\$148,500	↑ + 10.9%	\$148,391	↑ + 8.1%	95.7%	↑ + 1.2%	54	↓ - 6.6%	34	↓ - 20.9%
64725	\$147,450	↑ + 18.0%	\$150,133	↑ + 23.8%	92.0%	↓ - 3.7%	32	↓ - 58.4%	6	↓ - 40.0%
64734	\$255,000	↓ - 19.7%	\$223,429	↓ - 23.9%	91.4%	↑ + 3.6%	72	↓ - 42.8%	7	↑ + 16.7%
64739	\$82,500	↑ + 1,078.6%	\$82,500	↑ + 1,078.6%	92.8%	↓ - 0.5%	94	↑ + 48.7%	3	↑ + 200.0%
64742	\$146,400	↑ + 37.5%	\$146,400	↑ + 6.6%	93.1%	↓ - 0.1%	74	↓ - 30.3%	2	↓ - 60.0%
64743	\$182,400	↑ + 53.6%	\$182,400	↑ + 69.2%	96.0%	↓ - 1.5%	140	↑ + 169.2%	1	↓ - 75.0%
64746	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64747	\$126,500	↑ + 3.3%	\$154,700	↑ + 20.9%	91.1%	↓ - 19.1%	54	↑ + 90.5%	15	↑ + 150.0%

# Marketwatch Report

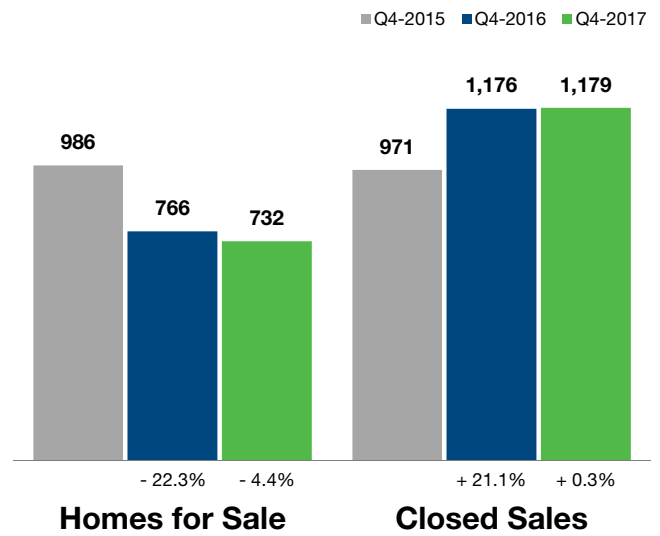
## Q4-2017



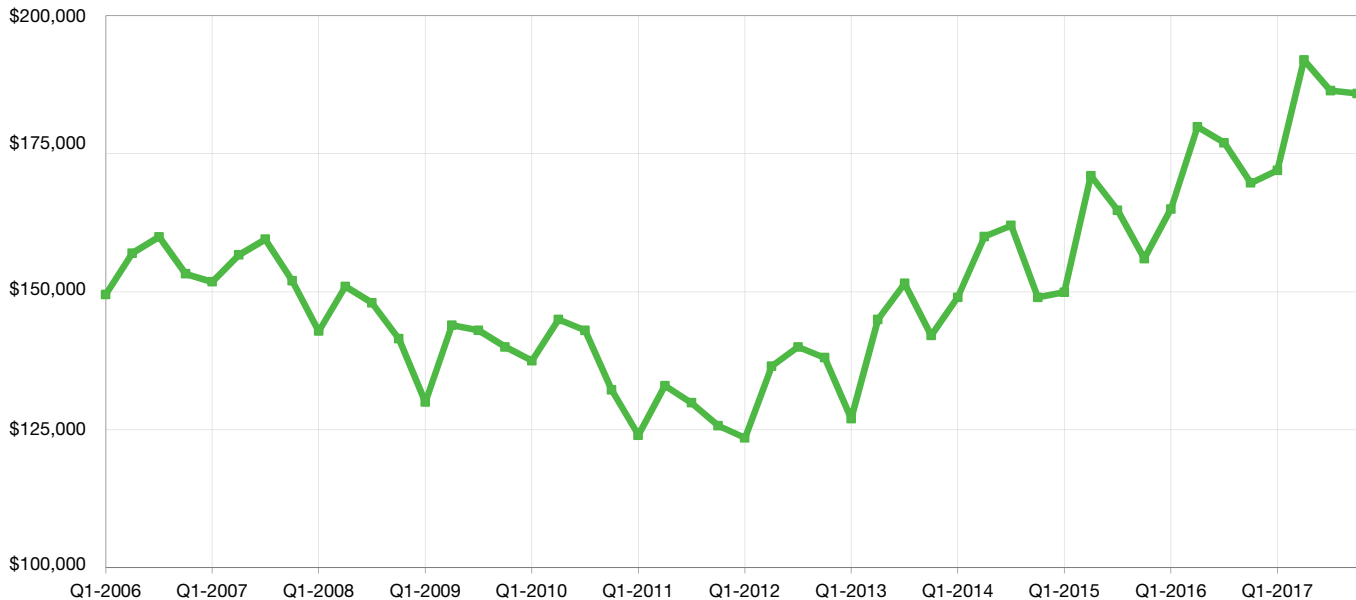
# Clay County, MO

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$185,900	+ 9.5%
Average Sales Price	\$208,225	+ 6.5%
Pct. of Orig. Price Received	97.5%	+ 0.9%
Inventory	732	- 4.4%
Closed Sales	1,179	+ 0.3%
Supply	1.7	- 5.6%
Days on Market	48	- 15.5%

## Market Activity



## Historical Median Sales Price for Clay County, MO



# Marketwatch Report

## Q4-2017



# Clay County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
64024	\$120,000	↑ + 20.9%	\$130,490	↑ + 21.2%	93.5%	↑ + 3.1%	53	↓ - 15.2%	55	↑ + 19.6%
64048	\$165,000	↑ + 5.4%	\$194,000	↑ + 0.7%	89.5%	↓ - 0.6%	76	↑ + 60.0%	9	↑ + 50.0%
64060	\$230,100	↑ + 9.4%	\$240,723	↑ + 0.9%	98.2%	↓ - 0.9%	46	↑ + 14.0%	69	↓ - 12.7%
64062	\$125,000	↑ + 26.8%	\$120,685	↑ + 22.4%	92.3%	↑ + 48.5%	41	↓ - 79.8%	3	↑ + 50.0%
64068	\$187,500	↑ + 6.5%	\$216,855	↑ + 6.0%	96.8%	↑ + 0.7%	33	↓ - 40.5%	141	↑ + 14.6%
64069	\$0	--	\$0	--	0.0%	--	0	--	0	--
64072	\$0	--	\$0	--	0.0%	--	0	--	0	--
64073	\$0	--	\$0	--	0.0%	--	0	--	0	--
64077	\$0	--	\$0	--	0.0%	--	0	--	0	--
64089	\$210,000	↓ - 2.7%	\$240,473	↑ + 7.6%	98.9%	↑ + 1.5%	50	↓ - 36.0%	71	↓ - 4.1%
64116	\$148,500	↑ + 11.6%	\$176,818	↑ + 13.6%	95.7%	↑ + 0.5%	54	↓ - 12.7%	51	↓ - 13.6%
64117	\$115,000	↑ + 27.8%	\$109,258	↑ + 18.6%	96.5%	↑ + 6.2%	36	↓ - 46.8%	50	↓ - 27.5%
64118	\$155,000	↑ + 5.4%	\$159,452	↑ + 8.2%	98.7%	↑ + 2.1%	38	↓ - 18.9%	180	↓ - 5.8%
64119	\$138,000	↑ + 4.2%	\$167,532	↑ + 8.2%	96.5%	↓ - 0.8%	42	↓ - 23.1%	183	↑ + 3.4%
64144	\$0	--	\$0	--	0.0%	--	0	--	0	--
64155	\$207,750	↑ + 10.4%	\$243,691	↑ + 11.6%	97.8%	↑ + 1.4%	62	↓ - 1.7%	144	↑ + 20.0%
64156	\$296,400	↑ + 1.2%	\$306,240	↑ + 7.3%	100.0%	↓ - 0.5%	86	↑ + 77.4%	48	↓ - 18.6%
64157	\$253,063	↓ - 2.3%	\$276,824	↓ - 5.8%	98.5%	↓ - 0.1%	54	↓ - 13.0%	142	↑ + 7.6%
64158	\$248,000	↑ + 11.9%	\$268,872	↑ + 15.8%	98.4%	↑ + 0.3%	50	↓ - 18.2%	28	↓ - 6.7%
64161	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64165	\$264,900	↓ - 0.6%	\$264,133	↑ + 0.3%	101.0%	↑ + 1.7%	135	↑ + 365.5%	3	→ 0.0%
64166	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64167	\$348,500	↓ - 12.5%	\$348,500	↓ - 12.5%	83.2%	↓ - 14.4%	90	↑ + 252.9%	1	↓ - 50.0%
64188	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

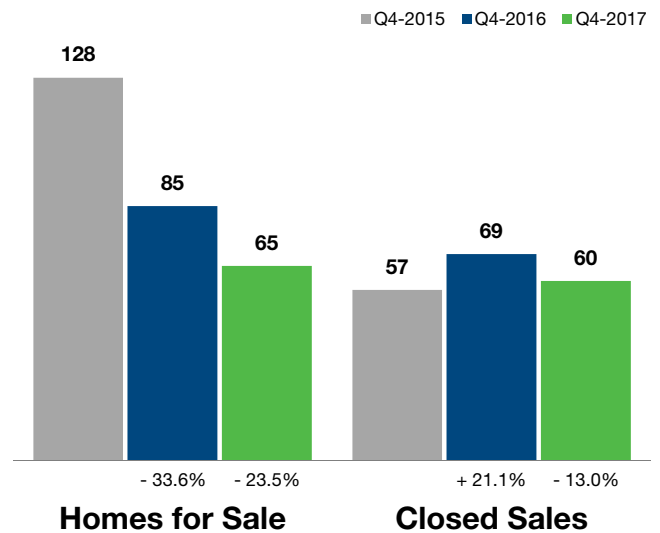
## Q4-2017



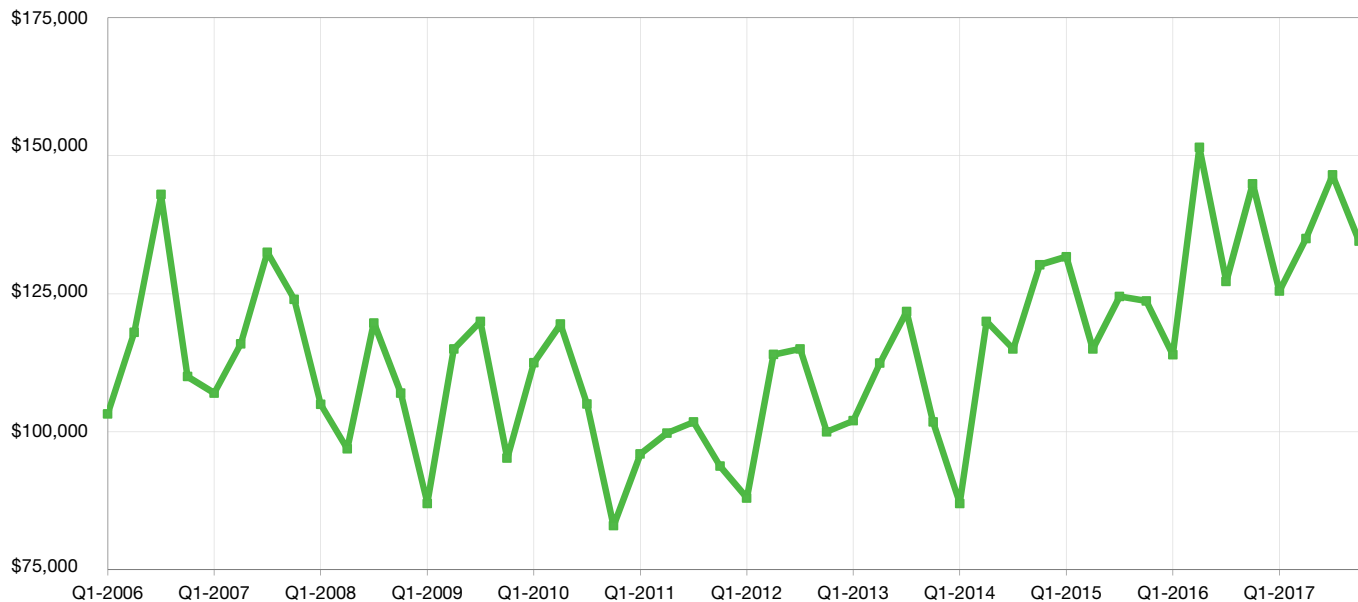
# Clinton County, MO

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$134,500	- 7.2%
Average Sales Price	\$162,586	+ 4.5%
Pct. of Orig. Price Received	94.7%	+ 0.5%
Inventory	65	- 23.5%
Closed Sales	60	- 13.0%
Supply	2.9	- 25.6%
Days on Market	81	- 5.4%

## Market Activity



## Historical Median Sales Price for Clinton County, MO





# Marketwatch Report

## Q4-2017



# Clinton County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
64062	\$309,500	--	\$309,500	--	96.4%	--	117	--	2	--
64429	\$158,500	↑ + 32.2%	\$163,719	↑ + 56.1%	92.5%	↑ + 0.0%	118	↓ - 16.3%	16	↑ + 77.8%
64454	\$134,000	↑ + 36.7%	\$157,167	↑ + 5.6%	94.3%	↑ + 6.8%	29	↓ - 76.7%	3	↓ - 40.0%
64465	\$118,450	↓ - 19.1%	\$121,690	↓ - 26.8%	95.8%	↑ + 2.1%	49	↓ - 23.1%	10	↓ - 47.4%
64474	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64477	\$135,500	↑ + 2.3%	\$182,439	↑ + 35.3%	97.5%	↑ + 5.3%	81	↓ - 18.0%	15	↓ - 6.3%
64490	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64492	\$130,000	↓ - 3.0%	\$153,800	↑ + 12.1%	97.8%	↓ - 0.4%	22	↓ - 59.8%	5	↓ - 28.6%
64493	\$42,000	--	\$42,000	--	82.7%	--	194	--	2	--

# Marketwatch Report

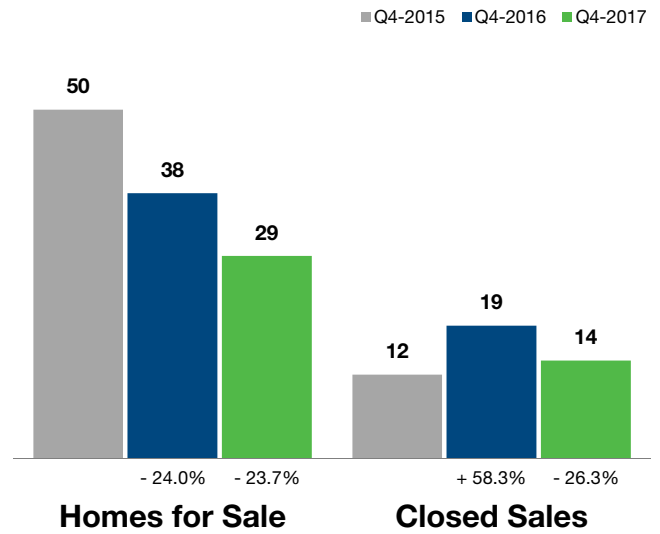
## Q4-2017



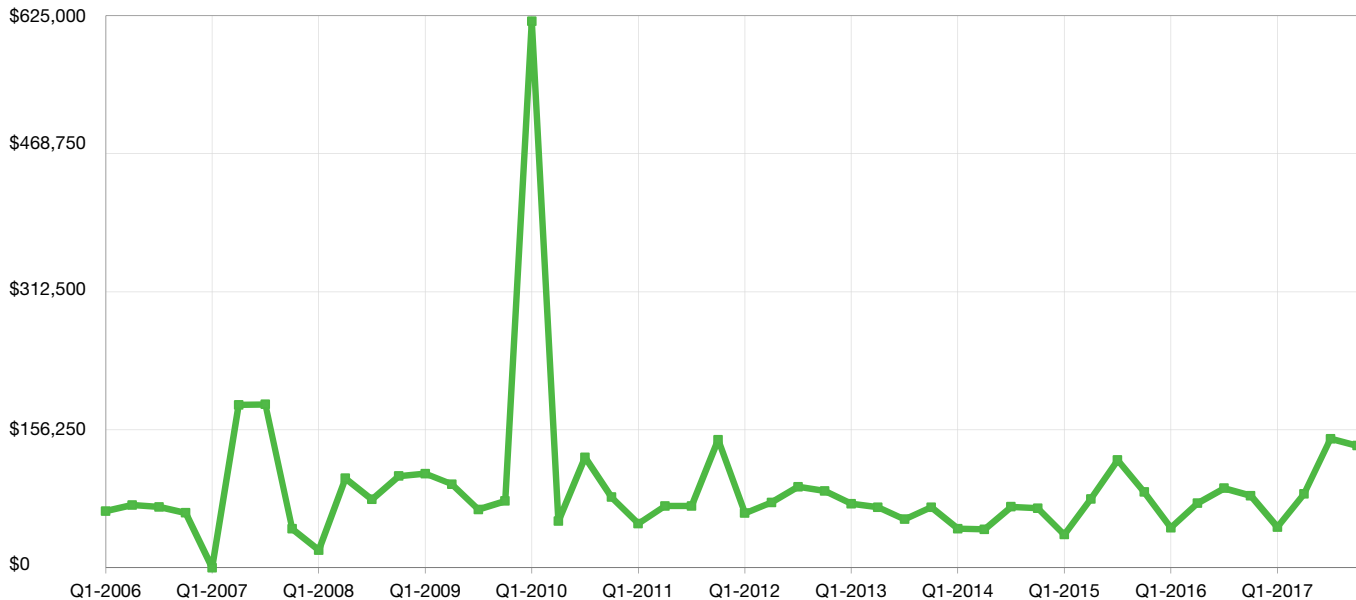
# Daviess County, MO

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$138,250	+ 69.7%
Average Sales Price	\$192,857	+ 153.9%
Pct. of Orig. Price Received	93.6%	+ 6.1%
Inventory	29	- 23.7%
Closed Sales	14	- 26.3%
Supply	5.5	- 19.1%
Days on Market	181	+ 20.1%

## Market Activity



## Historical Median Sales Price for Daviess County, MO



# Marketwatch Report

## Q4-2017



# Daviess County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
64497	\$0	--	\$0	--	0.0%	--	0	--	0	--
64620	\$165,750	↑ + 605.3%	\$165,750	↑ + 605.3%	92.5%	↑ + 52.7%	158	↑ + 6.0%	2	↓ - 33.3%
64625	\$0	--	\$0	--	0.0%	--	0	--	0	--
64636	\$210,000	--	\$210,000	--	87.5%	--	101	--	1	--
64640	\$106,500	↑ + 5.0%	\$196,227	↑ + 139.2%	94.4%	↑ + 2.0%	193	↑ + 9.7%	11	↓ - 8.3%
64642	\$0	--	\$0	--	0.0%	--	0	--	0	--
64644	\$0	--	\$0	--	0.0%	--	0	--	0	--
64647	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64648	\$0	--	\$0	--	0.0%	--	0	--	0	--
64649	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64654	\$0	--	\$0	--	0.0%	--	0	--	0	--
64657	\$0	--	\$0	--	0.0%	--	0	--	0	--
64670	\$0	--	\$0	--	0.0%	--	0	--	0	--
64689	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%

# Marketwatch Report

## Q4-2017

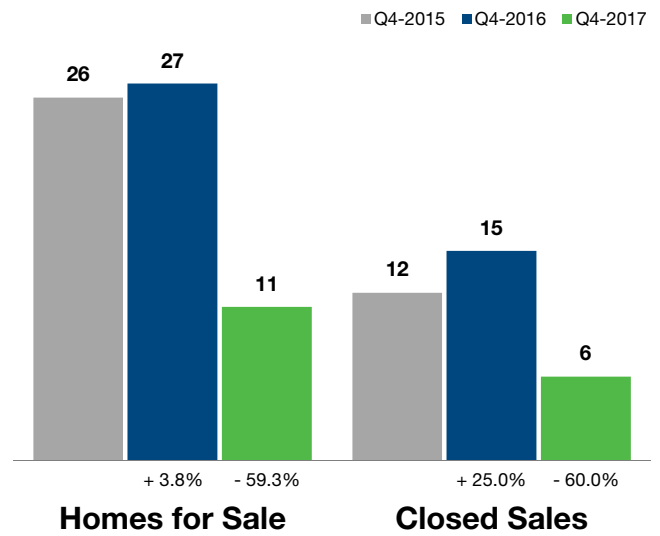


# Dekalb County, MO

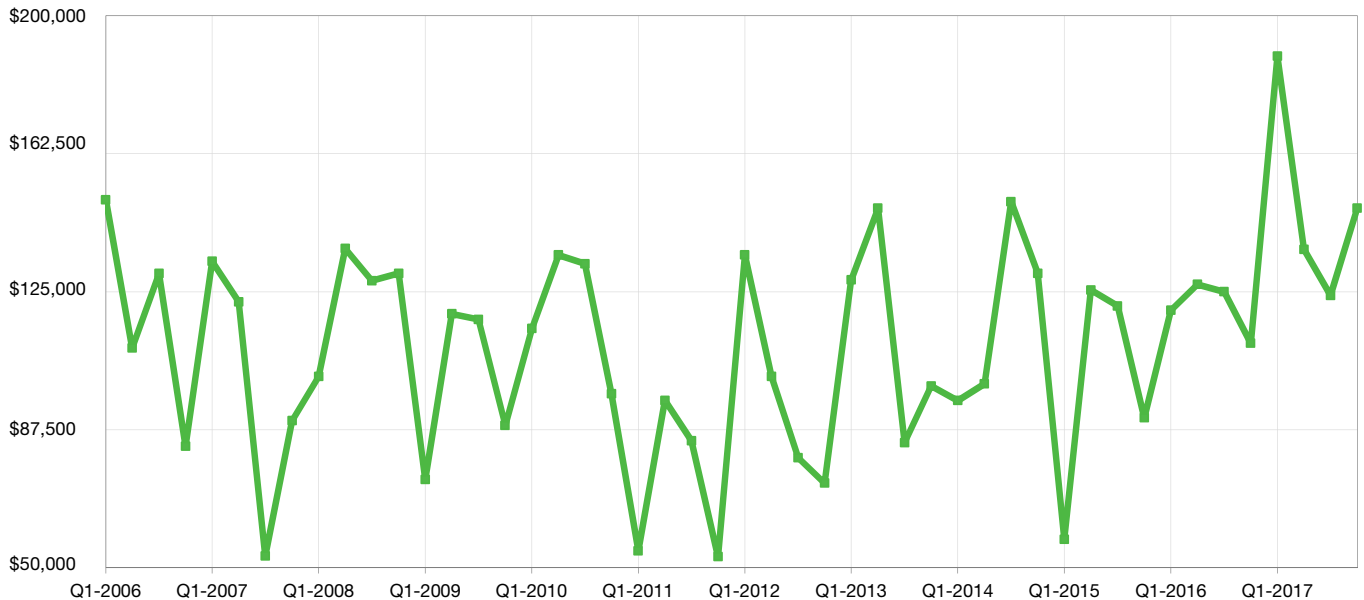
## Key Metrics

	Q4-2017	1-Yr Chg
Median Sales Price	\$147,700	+ 33.1%
Average Sales Price	\$147,150	- 8.2%
Pct. of Orig. Price Received	94.3%	+ 5.5%
Inventory	11	- 59.3%
Closed Sales	6	- 60.0%
Supply	2.9	- 52.5%
Days on Market	50	- 58.7%

## Market Activity



## Historical Median Sales Price for Dekalb County, MO



# Marketwatch Report

## Q4-2017



# Dekalb County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
64422	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64429	\$147,700	↓ - 18.8%	\$130,725	↓ - 37.4%	92.0%	↓ - 0.2%	59	↑ + 55.3%	4	↑ + 33.3%
64430	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64463	\$0	--	\$0	--	0.0%	--	0	--	0	--
64469	\$130,000	↑ + 17.1%	\$130,000	↓ - 36.2%	100.0%	↑ + 15.6%	45	↓ - 82.7%	1	↓ - 80.0%
64474	\$230,000	↑ + 164.4%	\$230,000	↑ + 164.4%	97.9%	↓ - 1.6%	22	↑ + 144.4%	1	→ 0.0%
64490	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64494	\$0	--	\$0	--	0.0%	--	0	--	0	--
64497	\$0	--	\$0	--	0.0%	--	0	--	0	--
64670	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

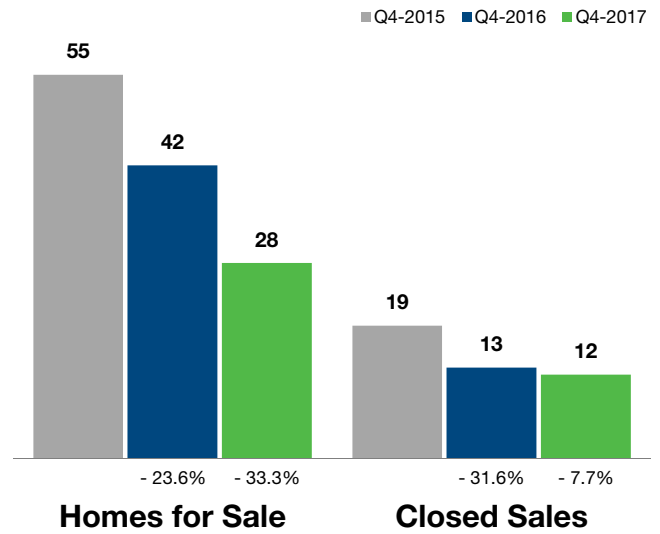
## Q4-2017



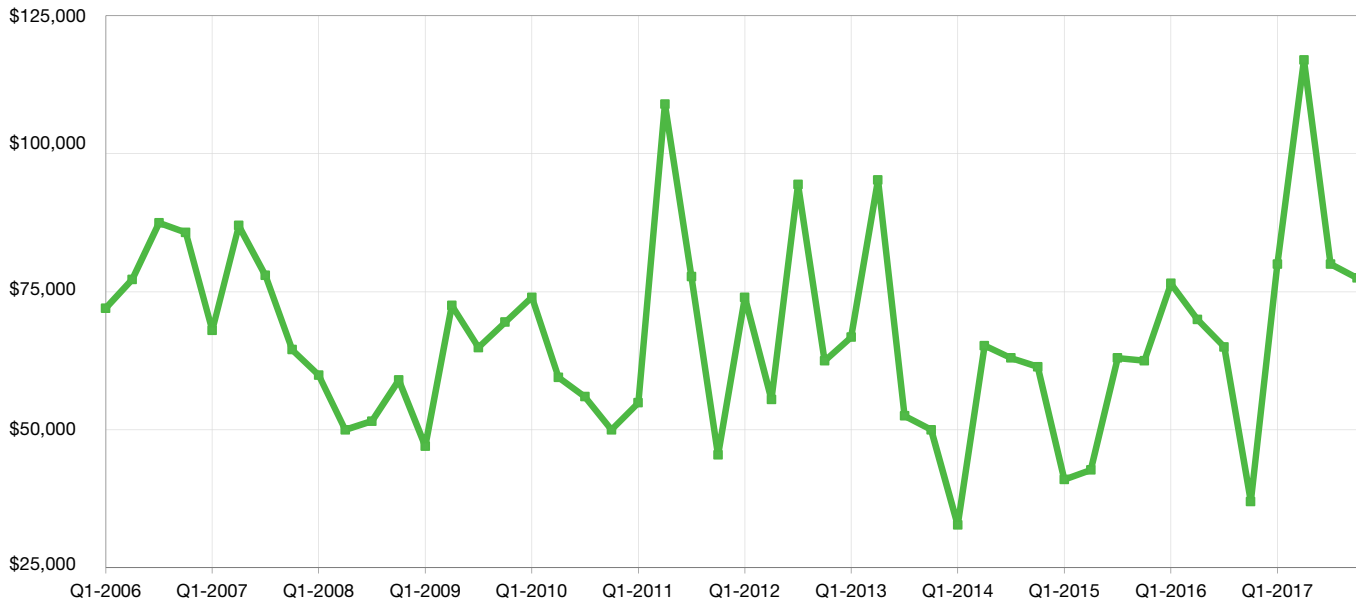
# Henry County, MO

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$77,500	+ 109.5%
Average Sales Price	\$94,367	+ 73.6%
Pct. of Orig. Price Received	93.2%	+ 6.8%
Inventory	28	- 33.3%
Closed Sales	12	- 7.7%
Supply	5.6	- 16.4%
Days on Market	123	- 18.5%

## Market Activity



## Historical Median Sales Price for Henry County, MO



# Marketwatch Report

## Q4-2017



# Henry County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
64726	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64733	\$0	--	\$0	--	0.0%	--	0	--	0	--
64735	\$26,000	↓ - 56.7%	\$32,000	↓ - 63.6%	79.1%	↓ - 21.0%	67	↑ + 16.3%	3	→ 0.0%
64739	\$232,500	--	\$232,500	--	98.9%	--	77	--	1	--
64740	\$0	--	\$0	--	0.0%	--	0	--	0	--
64761	\$0	--	\$0	--	0.0%	--	0	--	0	--
64770	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64788	\$171,250	↑ + 197.8%	\$171,250	↑ + 197.8%	94.9%	↓ - 1.0%	76	↓ - 37.2%	2	↑ + 100.0%
65323	\$0	--	\$0	--	0.0%	--	0	--	0	--
65360	\$68,750	↑ + 180.6%	\$76,900	↑ + 225.0%	99.9%	↑ + 24.7%	175	↑ + 5.9%	6	→ 0.0%

# Marketwatch Report

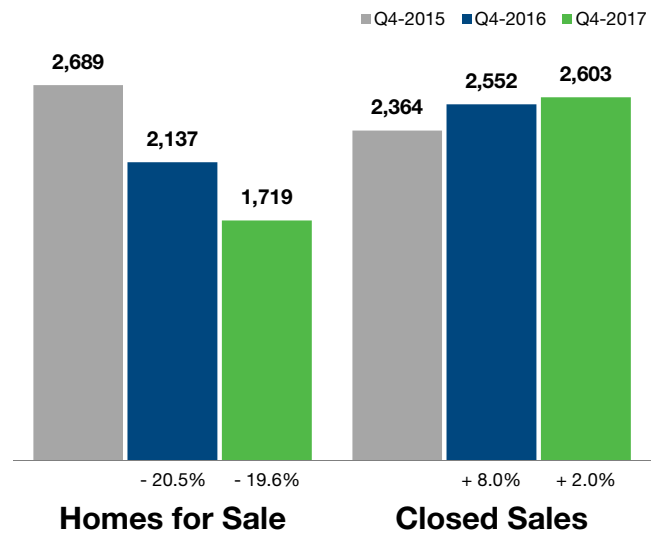
## Q4-2017



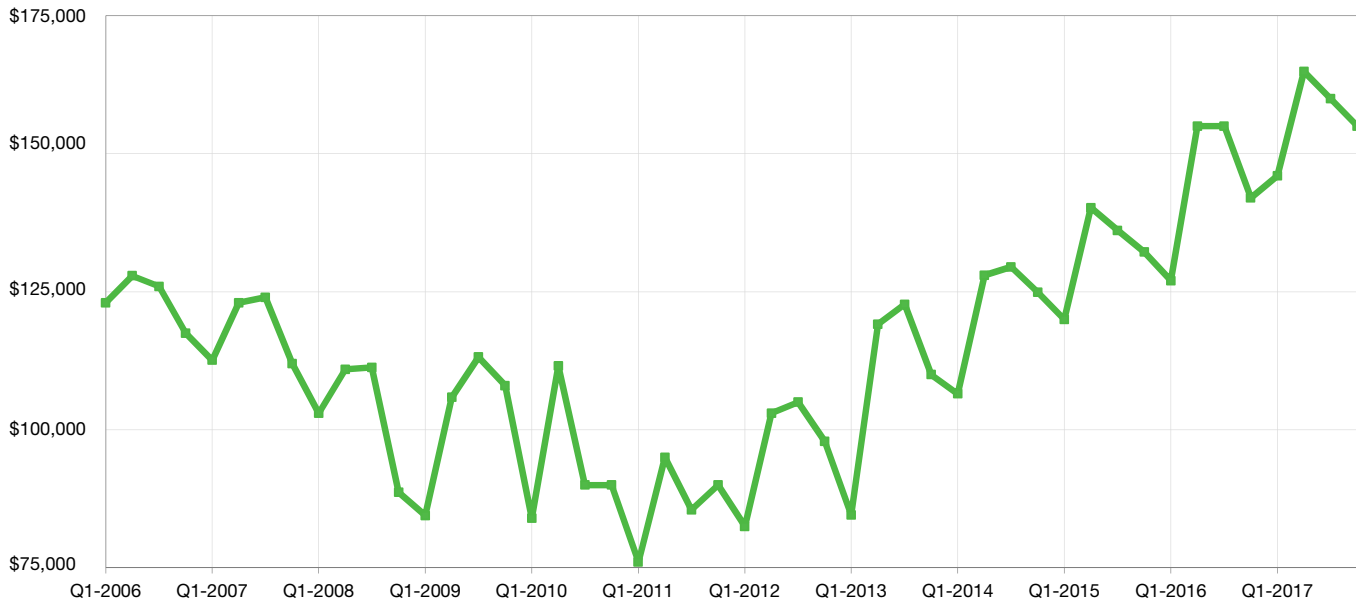
## Jackson County, MO

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$155,000	+ 9.2%
Average Sales Price	\$186,518	+ 8.7%
Pct. of Orig. Price Received	95.3%	+ 0.5%
Inventory	1,719	- 19.6%
Closed Sales	2,603	+ 2.0%
Supply	1.9	- 17.4%
Days on Market	52	- 15.6%

### Market Activity



### Historical Median Sales Price for Jackson County, MO





# Marketwatch Report

## Q4-2017



# Jackson County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
64002	\$0	--	\$0	--	0.0%	--	0	--	0	--
64013	\$0	--	\$0	--	0.0%	--	0	--	0	--
64014	\$183,750	↑ +14.8%	\$203,508	↑ +5.0%	97.5%	↓ -0.5%	52	↓ -7.0%	106	↑ +2.9%
64015	\$175,000	↑ +4.8%	\$195,581	↑ +1.5%	96.8%	↓ -0.1%	41	↓ -27.4%	129	↓ -1.5%
64016	\$110,475	↑ +1.6%	\$113,888	↑ +13.1%	94.3%	↑ +1.2%	60	↑ +6.3%	12	↑ +50.0%
64029	\$187,500	↑ +7.4%	\$207,227	↑ +8.6%	97.1%	↓ -0.5%	60	↑ +15.1%	95	↑ +5.6%
64030	\$134,000	↑ +21.8%	\$125,943	↑ +21.4%	97.0%	↓ -0.7%	32	↓ -41.5%	97	↑ +22.8%
64034	\$196,950	↑ +2.3%	\$260,184	↑ +13.7%	98.3%	↓ -0.6%	47	↓ -27.5%	40	↑ +2.6%
64050	\$76,500	↑ +13.3%	\$80,612	↑ +9.9%	92.0%	↑ +3.9%	60	↓ -8.3%	80	↑ +37.9%
64051	\$291,425	--	\$291,425	--	101.0%	--	29	--	1	--
64052	\$78,500	↑ +14.6%	\$87,421	↑ +19.6%	94.1%	↑ +5.3%	48	↓ -36.9%	86	↑ +16.2%
64053	\$57,500	↑ +25.0%	\$64,778	↑ +29.0%	96.2%	↑ +10.1%	54	↓ -20.0%	16	↑ +60.0%
64054	\$76,000	↑ +55.1%	\$65,174	↑ +15.2%	86.0%	↓ -2.1%	41	↓ -50.6%	11	↓ -8.3%
64055	\$125,900	↑ +9.5%	\$138,787	↑ +10.2%	96.0%	↓ -0.8%	49	↑ +1.0%	136	↑ +3.8%
64056	\$127,500	↑ +19.7%	\$146,192	↑ +20.5%	97.2%	↑ +0.8%	31	↓ -52.0%	62	↑ +3.3%
64057	\$183,500	↑ +38.0%	\$208,129	↑ +32.2%	96.2%	↓ -1.3%	67	↓ -13.2%	42	↑ +40.0%
64058	\$155,000	↑ +18.1%	\$159,669	↑ +24.8%	98.9%	↑ +6.3%	36	↓ -56.1%	21	↓ -4.5%
64061	\$0	--	\$0	--	0.0%	--	0	--	0	--
64063	\$164,059	↑ +1.3%	\$188,015	↑ +0.0%	97.1%	↑ +0.1%	41	↓ -29.6%	80	↓ -19.2%
64064	\$281,250	↑ +0.4%	\$289,666	↑ +5.2%	96.7%	↓ -0.6%	70	↓ -11.2%	130	↑ +34.0%
64065	\$0	--	\$0	--	0.0%	--	0	--	0	--
64066	\$0	--	\$0	--	0.0%	--	0	--	0	--
64070	\$240,750	↑ +10.4%	\$258,133	↓ -7.6%	93.9%	↓ -2.3%	94	↑ +6.7%	12	↓ -29.4%
64075	\$166,000	↓ -1.6%	\$184,621	↑ +1.6%	96.5%	↑ +0.7%	79	↓ -11.0%	46	↑ +9.5%
64080	\$0	↓ -100.0%	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
64081	\$241,500	↑ +7.3%	\$257,853	↑ +0.6%	97.5%	↑ +0.2%	42	↓ -28.5%	89	↓ -19.8%
64082	\$295,500	↑ +7.5%	\$301,752	↑ +9.9%	98.1%	↑ +1.2%	69	↓ -6.5%	70	↓ -10.3%
64086	\$197,500	↑ +6.6%	\$253,209	↓ -2.1%	96.8%	↑ +0.2%	76	↑ +1.5%	84	↓ -12.5%
64088	\$278,450	--	\$235,150	--	90.6%	--	55	--	3	--
64101	\$0	--	\$0	--	0.0%	--	0	--	0	--
64102	\$0	--	\$0	--	0.0%	--	0	--	0	--
64105	\$146,000	↓ -14.1%	\$161,989	↓ -23.0%	96.6%	↑ +3.2%	62	↑ +13.7%	28	↑ +47.4%
64106	\$220,000	↑ +31.3%	\$229,550	↑ +17.6%	94.9%	↑ +1.5%	125	↑ +32.2%	18	⇒ 0.0%
64108	\$280,000	↑ +28.7%	\$287,879	↑ +1.1%	90.6%	↓ -3.4%	112	↑ +0.2%	38	↓ -5.0%
64109	\$202,500	↑ +140.4%	\$256,659	↑ +80.9%	90.0%	↓ -3.8%	71	↓ -24.5%	28	↑ +12.0%
64110	\$206,000	↑ +24.5%	\$197,783	↑ +20.6%	95.5%	↑ +0.1%	36	↑ +5.6%	67	↑ +52.3%
64111	\$192,250	↑ +11.3%	\$220,087	↑ +4.8%	94.2%	↓ -2.9%	51	↓ -13.3%	68	↓ -5.6%
64112	\$317,500	↑ +21.1%	\$426,003	↑ +24.4%	95.1%	↑ +4.9%	70	↓ -22.4%	56	↓ -3.4%
64113	\$405,000	↑ +22.7%	\$444,152	↑ +20.8%	95.5%	↓ -0.4%	49	↑ +26.8%	70	↓ -9.1%
64114	\$164,000	⇒ 0.0%	\$174,537	↓ -2.8%	97.9%	↑ +1.7%	32	↓ -4.8%	144	↑ +2.1%
64120	\$0	--	\$0	--	0.0%	--	0	--	0	--
64121	\$0	↓ -100.0%	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
64123	\$64,500	↑ +76.7%	\$73,759	↑ +11.1%	91.7%	↑ +5.7%	54	↓ -31.5%	25	↑ +38.9%

# Marketwatch Report

## Q4-2017



# Jackson County ZIP Codes Cont.

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
64124	\$70,000	↑ + 19.7%	\$86,554	↑ + 12.0%	89.7%	↓ - 4.1%	53	↓ - 31.7%	23	↑ + 27.8%
64125	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64126	\$2,000	↓ - 91.7%	\$2,000	↓ - 93.4%	0.0%	↓ - 100.0%	102	↑ + 92.1%	1	↓ - 88.9%
64127	\$37,500	↑ + 141.5%	\$57,917	↑ + 126.7%	86.8%	↑ + 12.0%	47	↓ - 50.5%	16	↑ + 60.0%
64128	\$23,000	↑ + 17.9%	\$35,268	↑ + 31.5%	88.0%	↓ - 6.3%	56	↑ + 0.9%	21	↓ - 12.5%
64129	\$68,550	↑ + 30.4%	\$65,119	↑ + 4.8%	88.3%	↓ - 5.0%	46	↓ - 26.1%	16	↓ - 15.8%
64130	\$24,250	↑ + 3.2%	\$31,836	↑ + 3.6%	81.7%	↓ - 7.4%	54	↑ + 25.5%	48	↓ - 33.3%
64131	\$160,000	↑ + 23.1%	\$163,613	↑ + 27.0%	95.2%	↑ + 2.5%	39	↓ - 19.9%	79	↓ - 4.8%
64132	\$35,000	↑ + 52.2%	\$49,169	↑ + 85.5%	87.0%	↓ - 0.9%	36	↓ - 33.0%	32	↑ + 6.7%
64133	\$110,000	↑ + 26.1%	\$118,701	↑ + 20.5%	96.2%	↑ + 2.7%	42	↓ - 27.1%	139	↑ + 13.9%
64134	\$65,000	↑ + 11.6%	\$76,276	↑ + 25.6%	95.3%	↑ + 6.4%	46	↓ - 20.5%	59	↓ - 22.4%
64136	\$176,250	↑ + 166.0%	\$180,500	↑ + 179.3%	94.0%	↑ + 10.5%	77	↑ + 23.8%	8	↑ + 100.0%
64137	\$115,950	↑ + 4.5%	\$125,362	↑ + 18.5%	93.4%	↓ - 0.7%	46	↓ - 2.5%	34	↓ - 22.7%
64138	\$105,000	→ 0.0%	\$111,072	↓ - 2.5%	93.7%	↑ + 2.0%	46	↓ - 35.0%	86	↓ - 4.4%
64139	\$358,750	↑ + 11.1%	\$369,628	↑ + 18.4%	93.9%	↓ - 1.5%	111	↑ + 97.6%	9	↑ + 80.0%
64141	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64145	\$282,000	↑ + 18.0%	\$269,524	↓ - 6.2%	92.5%	↓ - 3.9%	50	↓ - 22.5%	27	↑ + 8.0%
64146	\$161,300	↑ + 10.1%	\$175,037	↑ + 1.8%	97.0%	↑ + 5.5%	51	↓ - 33.5%	12	→ 0.0%
64147	\$0	--	\$0	--	0.0%	--	0	--	0	--
64148	\$0	--	\$0	--	0.0%	--	0	--	0	--
64149	\$364,000	↓ - 41.2%	\$364,000	↓ - 41.2%	97.1%	↑ + 0.4%	182	↑ + 343.9%	1	↓ - 50.0%
64170	\$0	--	\$0	--	0.0%	--	0	--	0	--
64171	\$0	--	\$0	--	0.0%	--	0	--	0	--
64179	\$0	--	\$0	--	0.0%	--	0	--	0	--
64180	\$0	--	\$0	--	0.0%	--	0	--	0	--
64184	\$0	--	\$0	--	0.0%	--	0	--	0	--
64187	\$0	--	\$0	--	0.0%	--	0	--	0	--
64191	\$0	--	\$0	--	0.0%	--	0	--	0	--
64196	\$0	--	\$0	--	0.0%	--	0	--	0	--
64197	\$0	--	\$0	--	0.0%	--	0	--	0	--
64198	\$0	--	\$0	--	0.0%	--	0	--	0	--
64199	\$0	--	\$0	--	0.0%	--	0	--	0	--
64733	\$0	--	\$0	--	0.0%	--	0	--	0	--
64999	\$0	--	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

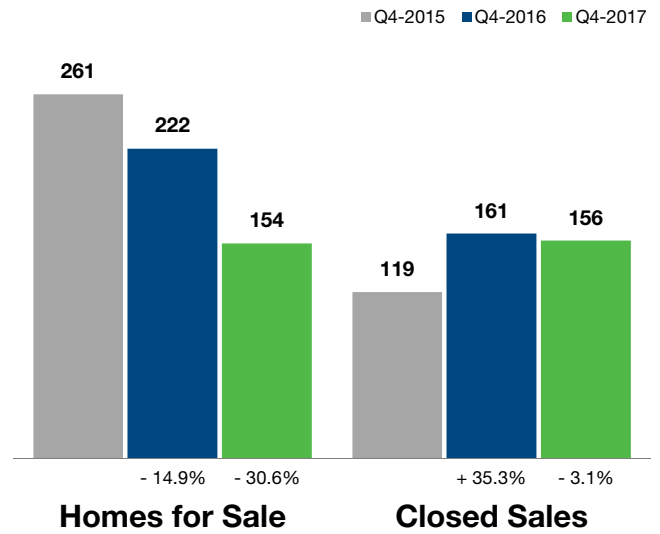
## Q4-2017



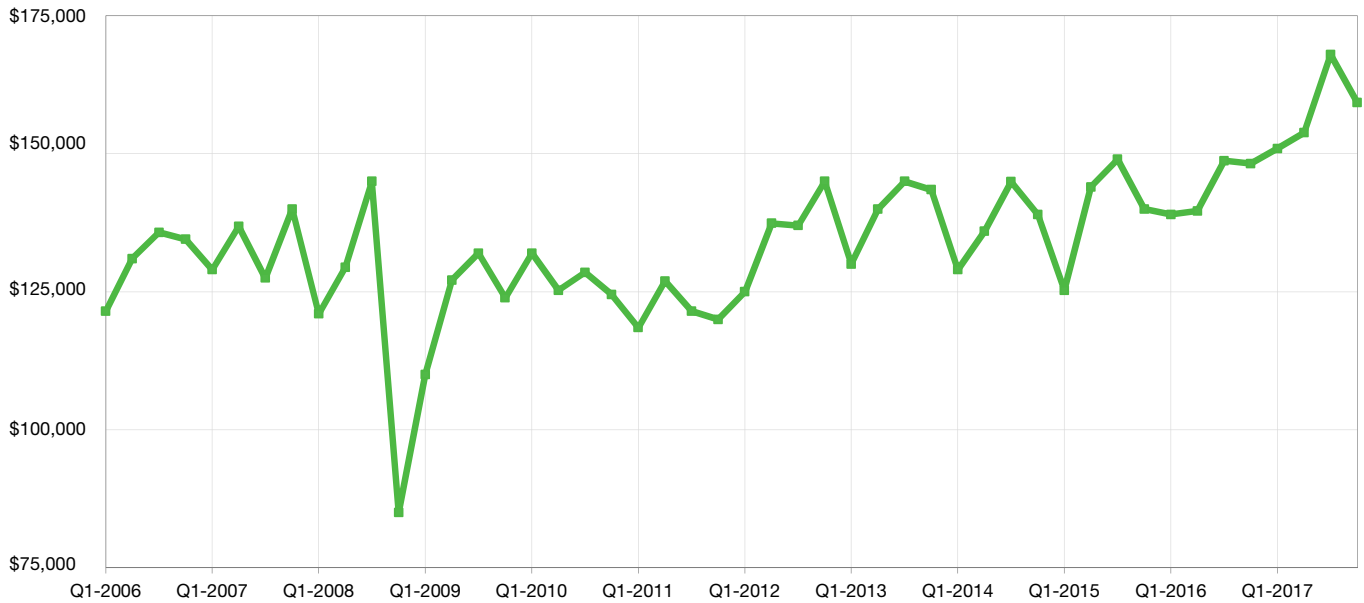
# Johnson County, MO

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$159,250	+ 7.5%
Average Sales Price	\$179,401	+ 11.6%
Pct. of Orig. Price Received	95.5%	+ 0.7%
Inventory	154	- 30.6%
Closed Sales	156	- 3.1%
Supply	2.6	- 35.0%
Days on Market	90	+ 2.1%

## Market Activity



## Historical Median Sales Price for Johnson County, MO



# Marketwatch Report

## Q4-2017



# Johnson-MO County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
64011	\$230,500	↑ + 3.8%	\$230,500	↓ - 5.0%	94.4%	↑ + 0.5%	101	↑ + 83.6%	2	↓ - 50.0%
64019	\$90,000	↓ - 11.8%	\$70,667	↓ - 30.7%	83.0%	↓ - 7.0%	55	↓ - 50.2%	3	⇒ 0.0%
64020	\$0	--	\$0	--	0.0%	--	0	--	0	--
64040	\$143,000	↑ + 12.5%	\$155,424	↑ + 18.5%	91.7%	↑ + 2.0%	48	↑ + 7.2%	17	↓ - 29.2%
64061	\$265,000	↑ + 82.8%	\$244,095	↑ + 39.1%	95.7%	↑ + 2.7%	68	↑ + 18.8%	11	↓ - 15.4%
64070	\$280,000	↓ - 1.4%	\$280,000	↓ - 1.4%	93.6%	↓ - 4.7%	109	↑ + 87.9%	1	⇒ 0.0%
64093	\$159,900	↑ + 6.7%	\$176,758	↑ + 5.4%	96.3%	↑ + 0.2%	101	↓ - 4.3%	97	↑ + 4.3%
64733	\$121,500	↓ - 27.5%	\$121,500	↓ - 27.5%	93.7%	↑ + 6.8%	108	↓ - 41.8%	2	⇒ 0.0%
64761	\$140,000	↑ + 5.7%	\$271,667	↑ + 131.2%	93.8%	↑ + 11.7%	69	↓ - 65.8%	3	⇒ 0.0%
65305	\$0	--	\$0	--	0.0%	--	0	--	0	--
65336	\$177,250	↑ + 14.0%	\$175,638	↑ + 26.1%	97.6%	↓ - 1.2%	91	↑ + 88.2%	16	⇒ 0.0%
65360	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%

# Marketwatch Report

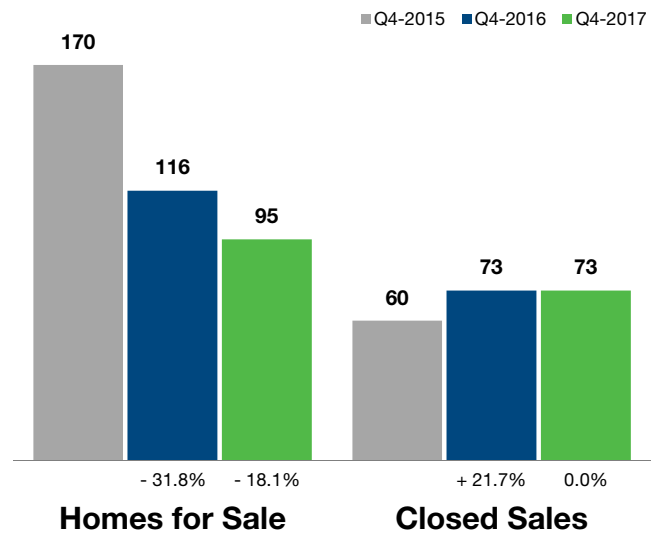
## Q4-2017



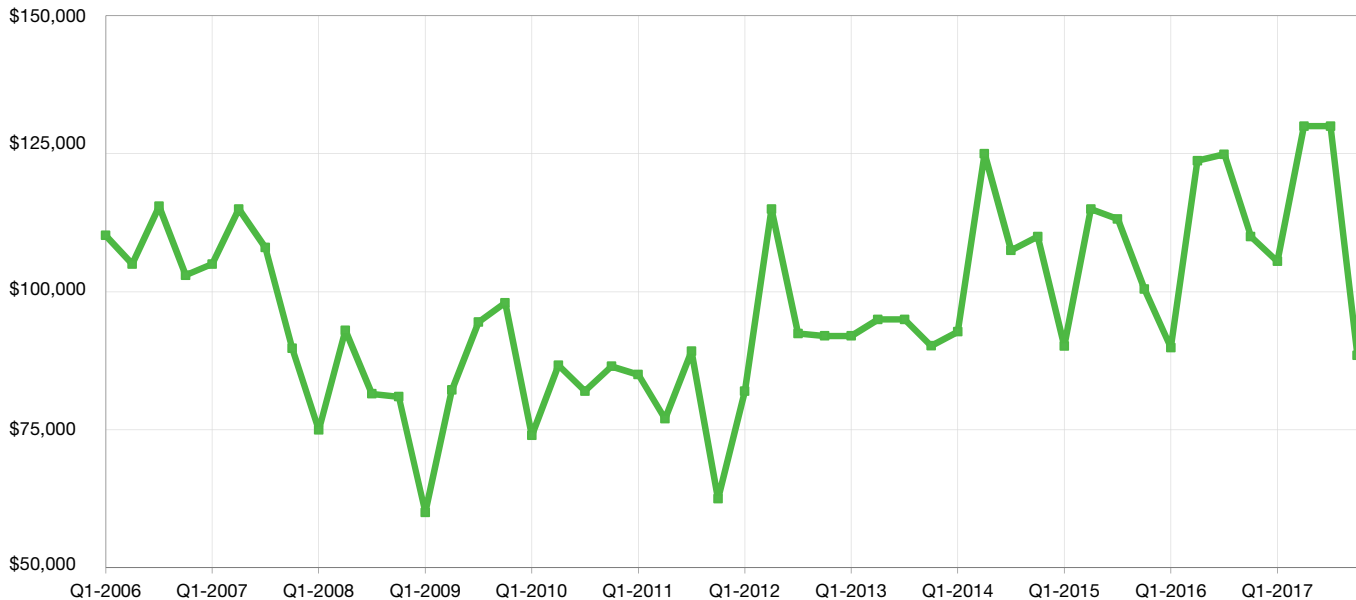
# Lafayette County, MO

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$88,500	- 19.5%
Average Sales Price	\$112,918	- 14.7%
Pct. of Orig. Price Received	90.4%	- 2.7%
Inventory	95	- 18.1%
Closed Sales	73	0.0%
Supply	3.5	- 14.6%
Days on Market	68	- 10.5%

## Market Activity



## Historical Median Sales Price for Lafayette County, MO



# Marketwatch Report

## Q4-2017



# Lafayette County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
64001	\$26,900	--	\$26,900	--	90.0%	--	158	--	1	--
64011	\$246,000	↓ - 2.6%	\$246,000	↓ - 2.6%	100.4%	↑ + 10.4%	2	↓ - 97.1%	1	↓ - 50.0%
64020	\$72,500	↓ - 22.9%	\$73,417	↓ - 42.3%	88.1%	↓ - 4.3%	88	↓ - 51.1%	6	↑ + 100.0%
64021	\$75,000	--	\$75,000	--	83.4%	--	108	--	1	--
64022	\$0	--	\$0	--	0.0%	--	0	--	0	--
64037	\$69,000	↓ - 6.8%	\$85,926	↓ - 13.2%	87.9%	↓ - 6.7%	76	↑ + 52.4%	17	↑ + 21.4%
64067	\$78,250	↓ - 16.5%	\$108,942	↑ + 1.0%	90.2%	↓ - 2.6%	92	↑ + 18.9%	12	↓ - 33.3%
64071	\$82,700	↑ + 24.0%	\$82,700	↑ + 24.0%	103.5%	↑ + 16.4%	45	↓ - 51.1%	1	→ 0.0%
64074	\$145,000	--	\$145,000	--	72.5%	--	136	--	1	--
64075	\$315,000	↑ + 57.5%	\$315,000	↑ + 57.5%	96.9%	↑ + 20.7%	58	↓ - 56.1%	1	→ 0.0%
64076	\$107,250	↓ - 20.0%	\$132,788	↓ - 17.5%	91.8%	↓ - 2.5%	49	↓ - 25.6%	29	↓ - 6.5%
64096	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
64097	\$96,000	↑ + 26.3%	\$97,667	↑ + 28.5%	96.2%	↑ + 13.7%	55	↑ + 33.3%	3	↑ + 200.0%
65321	\$0	--	\$0	--	0.0%	--	0	--	0	--
65327	\$0	↓ - 100.0%	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%

# Marketwatch Report

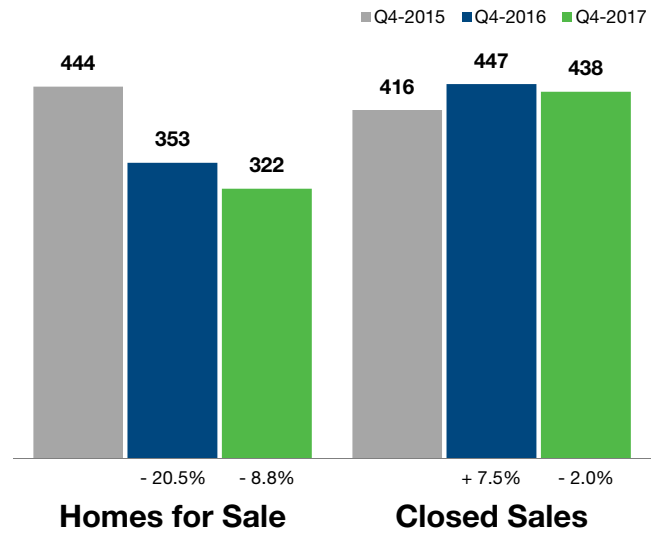
## Q4-2017



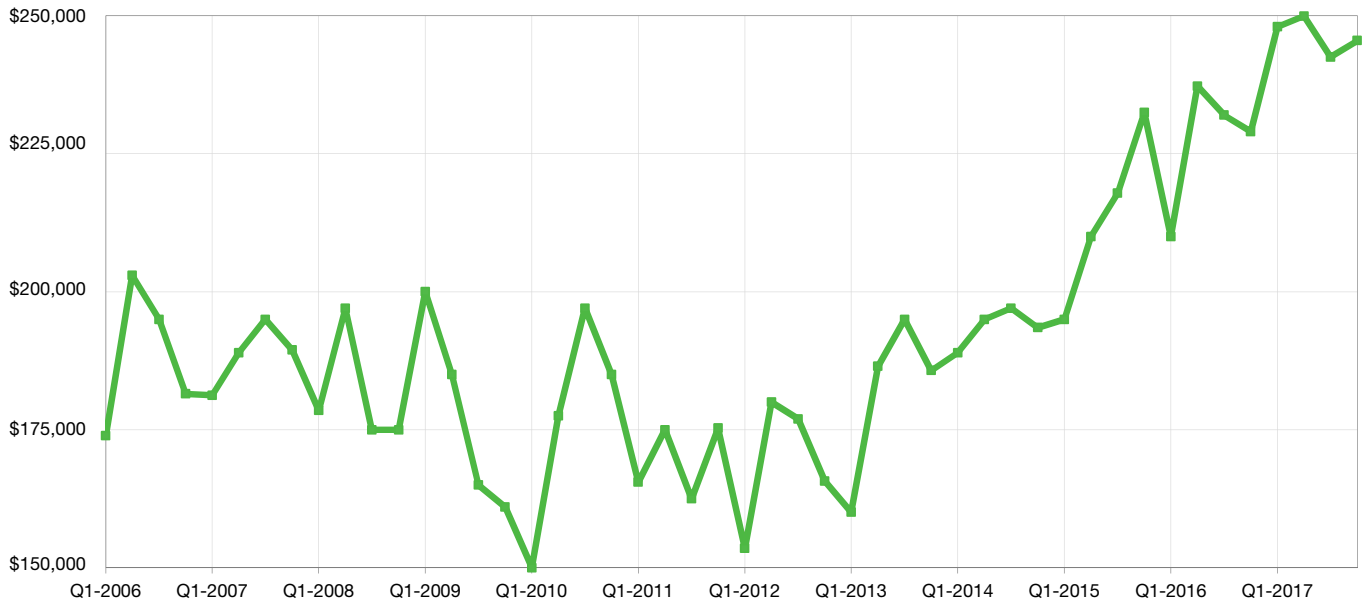
# Platte County, MO

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$245,500	+ 7.2%
Average Sales Price	\$280,572	+ 8.5%
Pct. of Orig. Price Received	96.9%	+ 0.3%
Inventory	322	- 8.8%
Closed Sales	438	- 2.0%
Supply	2.0	- 4.8%
Days on Market	58	- 9.5%

## Market Activity



## Historical Median Sales Price for Platte County, MO



# Marketwatch Report

## Q4-2017



# Platte County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
64018	\$185,000	↑ + 10.6%	\$233,333	↑ + 34.4%	79.7%	↓ - 11.7%	118	↑ + 649.2%	3	↓ - 25.0%
64028	\$68,000	↓ - 40.9%	\$68,000	↓ - 40.9%	90.7%	↓ - 9.3%	34	↓ - 72.6%	1	⇒ 0.0%
64079	\$230,000	↑ + 13.9%	\$257,055	↑ + 17.7%	97.3%	↑ + 1.8%	62	↓ - 1.0%	71	↑ + 7.6%
64092	\$0	--	\$0	--	0.0%	--	0	--	0	--
64098	\$167,500	↑ + 24.1%	\$178,500	↑ + 14.2%	98.8%	↑ + 6.4%	39	↓ - 38.1%	11	↑ + 22.2%
64150	\$382,950	↑ + 36.5%	\$415,291	↑ + 23.2%	100.6%	↑ + 2.1%	113	↑ + 42.5%	15	⇒ 0.0%
64151	\$200,500	↓ - 4.1%	\$223,380	↓ - 3.8%	97.3%	↑ + 1.3%	35	↓ - 38.3%	102	↑ + 1.0%
64152	\$283,500	↑ + 16.1%	\$328,561	↑ + 19.2%	96.4%	↓ - 0.9%	58	↓ - 16.8%	139	↓ - 4.8%
64153	\$224,475	↑ + 9.5%	\$265,258	↑ + 6.6%	97.6%	↓ - 0.3%	62	↓ - 7.3%	20	↑ + 17.6%
64154	\$267,000	↓ - 12.7%	\$282,444	↓ - 12.2%	97.2%	↓ - 0.7%	86	↑ + 29.3%	53	↓ - 24.3%
64163	\$330,000	↑ + 205.6%	\$330,000	↑ + 187.0%	90.8%	↓ - 4.6%	101	↑ + 258.9%	2	↓ - 33.3%
64164	\$562,500	--	\$562,500	--	98.7%	--	5	--	1	--
64168	\$0	--	\$0	--	0.0%	--	0	--	0	--
64190	\$0	--	\$0	--	0.0%	--	0	--	0	--
64195	\$0	--	\$0	--	0.0%	--	0	--	0	--
64439	\$143,000	↓ - 10.6%	\$145,080	↓ - 9.3%	95.8%	↑ + 13.7%	35	↓ - 51.1%	5	↑ + 150.0%
64444	\$320,000	↑ + 156.0%	\$263,733	↑ + 66.1%	92.7%	↑ + 4.8%	66	↓ - 5.7%	3	↓ - 25.0%
64484	\$0	--	\$0	--	0.0%	--	0	--	0	--



# Marketwatch Report

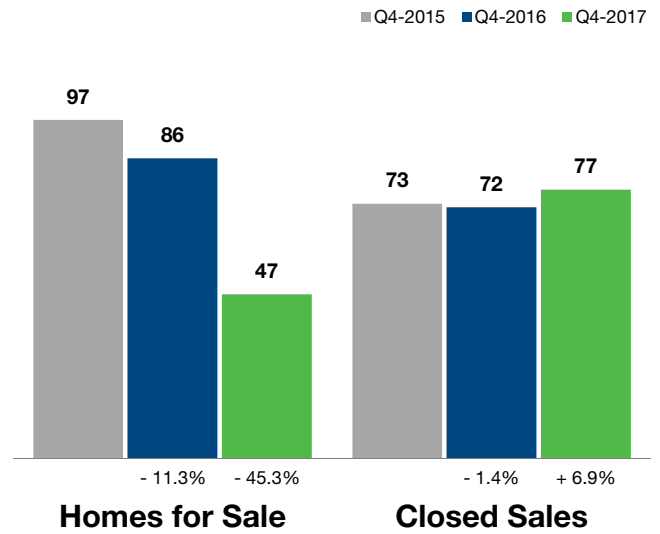
## Q4-2017



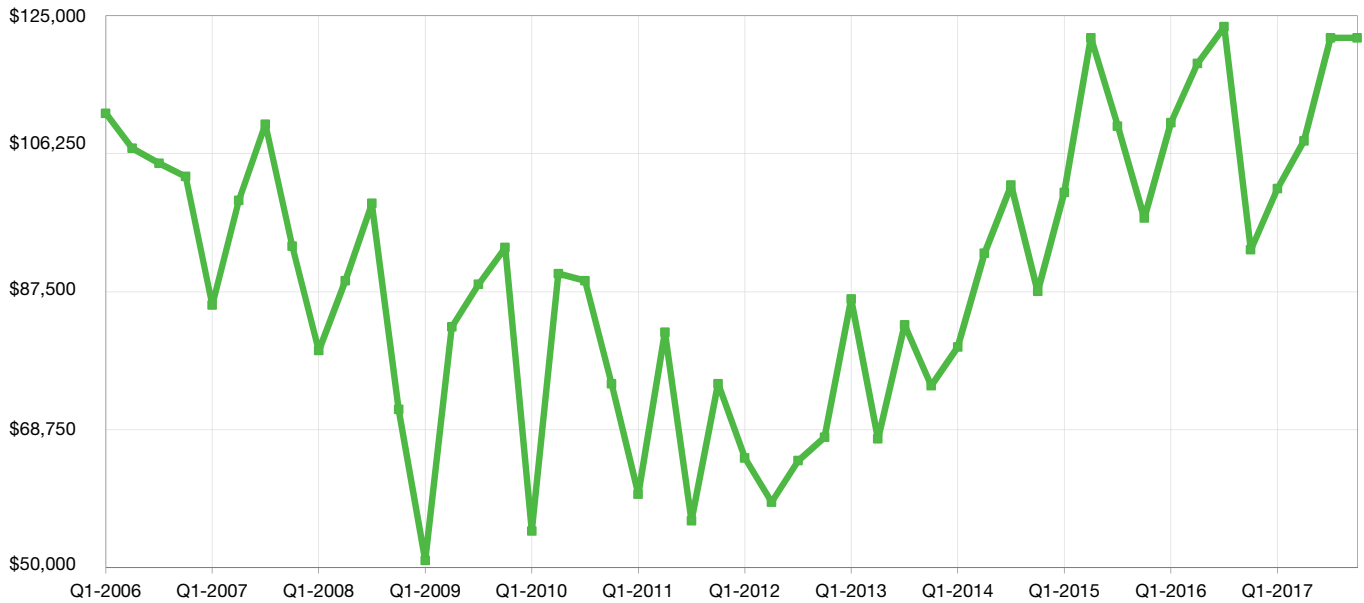
# Ray County, MO

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$122,000	+ 30.9%
Average Sales Price	\$136,568	+ 22.6%
Pct. of Orig. Price Received	93.1%	+ 1.3%
Inventory	47	- 45.3%
Closed Sales	77	+ 6.9%
Supply	1.8	- 51.4%
Days on Market	53	- 30.2%

## Market Activity



## Historical Median Sales Price for Ray County, MO



# Marketwatch Report

## Q4-2017



## Ray County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
64017	\$83,500	↑ + 85.6%	\$83,500	↑ + 85.6%	98.3%	↑ + 31.1%	29	↓ - 48.2%	2	↑ + 100.0%
64024	\$130,000	↑ + 10.6%	\$132,250	↑ + 5.3%	96.8%	↑ + 6.6%	44	↓ - 36.3%	17	↑ + 41.7%
64035	\$0	--	\$0	--	0.0%	--	0	--	0	--
64036	\$0	--	\$0	--	0.0%	--	0	--	0	--
64062	\$116,500	↓ - 2.1%	\$127,633	↓ - 3.0%	95.2%	↑ + 4.5%	56	↓ - 35.4%	19	↓ - 9.5%
64077	\$90,000	↓ - 30.8%	\$116,333	↑ + 0.4%	93.2%	↑ + 0.6%	34	↑ + 12.5%	4	↓ - 20.0%
64084	\$142,000	↑ + 116.8%	\$157,643	↑ + 154.4%	89.5%	↓ - 6.9%	79	↑ + 34.9%	7	↑ + 133.3%
64085	\$118,000	↑ + 50.5%	\$147,194	↑ + 56.4%	90.0%	↓ - 2.8%	57	↓ - 32.4%	26	↓ - 10.3%
64624	\$0	--	\$0	--	0.0%	--	0	--	0	--
64637	\$0	--	\$0	--	0.0%	--	0	--	0	--
64668	\$100,000	--	\$100,000	--	78.2%	--	16	--	1	--
64671	\$170,000	↓ - 0.3%	\$170,000	↓ - 0.3%	100.1%	↑ + 2.6%	2	↓ - 92.0%	1	⇒ 0.0%

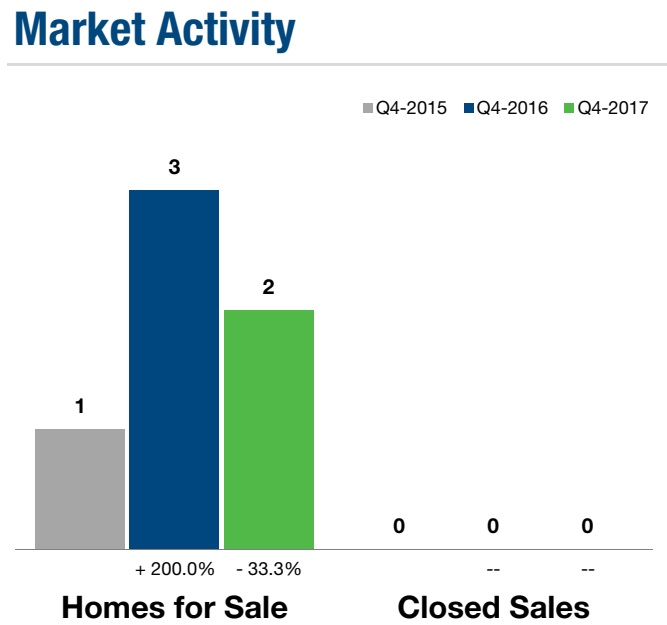
# Marketwatch Report

## Q4-2017

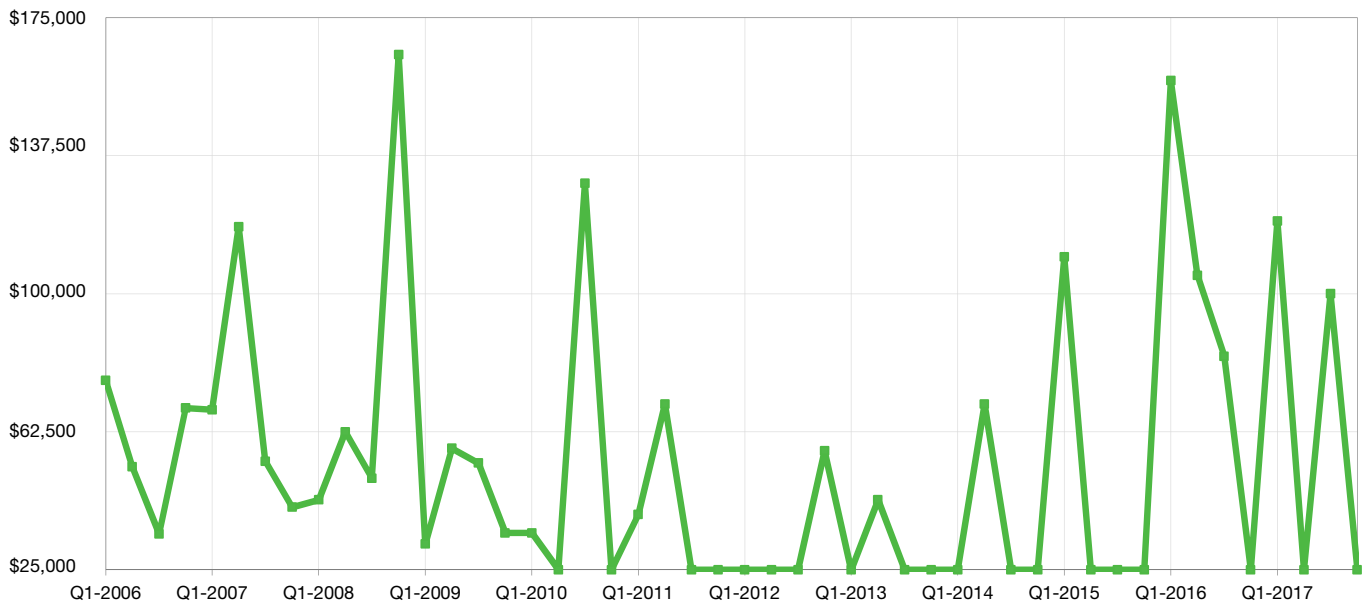


# St. Clair County, MO

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$0	--
Average Sales Price	\$0	--
Pct. of Orig. Price Received	0.0%	--
Inventory	2	- 33.3%
Closed Sales	\$0	0.0%
Supply	1.3	- 56.7%
Days on Market	\$0	0.0%



## Historical Median Sales Price for St. Clair County, MO



# Marketwatch Report

## Q4-2017



## St. Clair County ZIP Codes

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
64724	\$0	--	\$0	--	0.0%	--	0	--	0	--
64738	\$0	--	\$0	--	0.0%	--	0	--	0	--
64740	\$0	--	\$0	--	0.0%	--	0	--	0	--
64744	\$0	--	\$0	--	0.0%	--	0	--	0	--
64763	\$0	--	\$0	--	0.0%	--	0	--	0	--
64776	\$0	--	\$0	--	0.0%	--	0	--	0	--
64780	\$0	--	\$0	--	0.0%	--	0	--	0	--
64781	\$0	--	\$0	--	0.0%	--	0	--	0	--
64783	\$0	--	\$0	--	0.0%	--	0	--	0	--
65735	\$0	--	\$0	--	0.0%	--	0	--	0	--
65774	\$0	--	\$0	--	0.0%	--	0	--	0	--