Q4-2019

A FREE RESEARCH TOOL FROM THE



#### **Counties**

All Counties Overview	2
Atchison County, KS	3
Bourbon County, KS	5
Coffey County, KS	7
Douglas County, KS	9
Franklin County, KS	11
Jefferson County, KS	13
Johnson County, KS	15
Leavenworth County, KS	18
Linn County, KS	20
Miami County, KS	22
Osage County, KS	24
Wyandotte County, KS	26
Andrew, MO	28
Bates County, MO	30
Buchanan County, MO	32
Caldwell County, MO	34
Carroll County, MO	36
Cass County, MO	38
Clay County, MO	40
Clinton County, MO	42
Daviess County, MO	44
Dekalb County, MO	46
Gentry County, MO	48
Harrison County, MO	50
Henry County, MO	52
Jackson County, MO	54
Johnson County, MO	57
Lafayette County, MO	59
Platte County, MO	61
Ray County, MO	63
St. Clair County, MO	65
Worth County, MO	67

Please Note: Due to the recent merger of St. Joseph MLS data into the Heartland MLS system, some county reports may reflect statistical variances from previous years' data.

**Q4-2019** 



## **All Counties Overview**

	Median Sales Price		Average	Sales Price	Pct. of Orig	. Price Received	Days	on Market	Closed Sales	
	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change
Atchison County, KS	\$92,500	+ 8.3%	\$110,385	- 1.4%	91.9%	+ 0.3%	76	- 1.0%	32	- 22.0%
Bourbon County, KS	\$64,450	- 7.9%	\$187,286	+ 119.2%	89.5%	+ 8.1%	123	- 26.1%	14	+ 16.7%
Coffey County, KS	\$46,000		\$45,500		75.4%		18		3	
Douglas County, KS	\$194,000	- 6.2%	\$233,250	- 0.8%	97.0%	+ 1.4%	41	- 24.8%	105	+ 2.9%
Franklin County, KS	\$136,250	- 0.7%	\$148,149	- 11.9%	95.1%	+ 1.0%	43	- 12.6%	78	- 20.4%
Jefferson County, KS	\$129,975	- 10.3%	\$168,038	- 10.3%	94.0%	- 4.4%	56	- 11.7%	18	- 37.9%
Johnson County, KS	\$299,925	+ 7.5%	\$353,581	+ 5.3%	97.3%	0.0%	46	+ 4.5%	2,460	- 1.8%
Leavenworth County, KS	\$211,475	+ 6.3%	\$221,774	+ 1.4%	96.4%	- 0.4%	54	- 12.8%	293	+ 20.1%
Linn County, KS	\$109,500	- 8.4%	\$196,636	+ 46.6%	92.7%	+ 3.8%	53	- 37.3%	25	- 10.7%
Miami County, KS	\$217,493	- 3.7%	\$262,855	+ 4.8%	95.3%	+ 0.6%	54	- 2.1%	127	+ 5.8%
Osage County, KS	\$131,500	0.0%	\$230,225	+ 71.3%	79.9%	- 14.0%	150	+ 237.6%	4	- 42.9%
Wyandotte County, KS	\$148,000	+ 13.8%	\$154,872	+ 5.3%	96.2%	+ 0.6%	39	- 15.6%	430	+ 8.9%
Bates County, MO	\$114,400	- 12.0%	\$141,899	- 0.5%	91.3%	- 3.7%	94	+ 9.9%	37	+ 60.9%
Buchanan County, MO	\$122,500	- 0.4%	\$140,726	+ 11.5%	92.4%	+ 1.8%	64	+ 19.9%	247	+ 10.3%
Caldwell County, MO	\$88,750	- 43.5%	\$116,263	- 49.1%	90.0%	- 6.1%	46	- 35.7%	12	- 7.7%
Carroll County, MO	\$110,000	+ 175.0%	\$110,000	+ 197.6%	100.0%	+ 27.2%	14	- 85.6%	1	- 66.7%
Cass County, MO	\$217,750	+ 7.0%	\$246,903	+ 5.6%	96.8%	0.0%	58	- 14.3%	419	- 2.6%
Clay County, MO	\$210,000	+ 6.9%	\$234,848	+ 4.4%	97.8%	+ 0.2%	41	- 5.5%	1,201	+ 3.9%
Clinton County, MO	\$151,500	- 5.0%	\$167,279	- 12.7%	95.4%	+ 1.1%	60	+ 2.8%	68	+ 7.9%
Daviess County, MO	\$113,000	+ 43.0%	\$213,472	+ 81.4%	86.0%	+ 0.4%	131	+ 72.6%	21	+ 75.0%
Dekalb County, MO	\$173,950	+ 88.1%	\$185,704	+ 67.1%	95.4%	+ 0.8%	74	+ 105.9%	22	+ 29.4%
Henry County, MO	\$107,000	- 22.7%	\$128,936	- 18.2%	92.3%	- 0.8%	63	- 41.4%	11	- 31.3%
Jackson County, MO	\$172,500	+ 4.5%	\$199,242	+ 1.9%	95.8%	+ 0.3%	44	- 10.9%	2,748	+ 7.0%
Johnson County, MO	\$178,000	+ 2.9%	\$184,678	- 6.0%	94.4%	- 0.3%	67	+ 9.2%	184	+ 8.9%
Lafayette County, MO	\$152,500	+ 17.3%	\$153,241	+ 1.9%	94.3%	+ 0.2%	49	- 15.1%	78	- 12.4%
Platte County, MO	\$274,950	+ 12.2%	\$310,884	+ 9.3%	97.4%	+ 0.7%	56	+ 16.0%	418	- 0.9%
Ray County, MO	\$154,725	+ 7.8%	\$161,030	+ 7.3%	93.8%	- 1.2%	47	- 5.8%	76	+ 22.6%
St. Clair County, MO	\$107,450	- 81.3%	\$107,450	- 81.3%	100.0%	+ 12.9%	21	- 78.6%	2	+ 100.0%
Worth County, MO	\$0		\$200,000		155.0%		260		1	



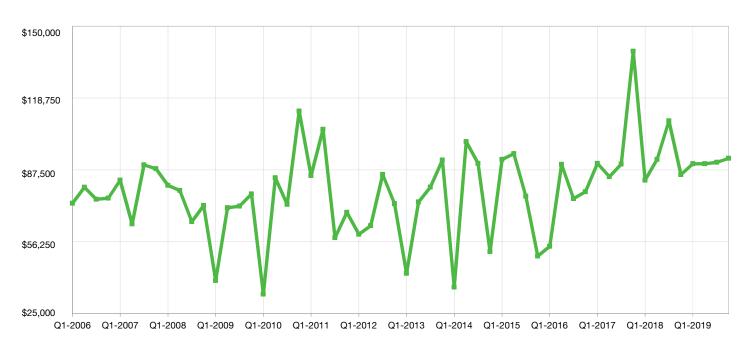


## **Atchison County, KS**

<b>Key Metrics</b>	Q4-2019	1-Year Change
Median Sales Price	\$92,500	+ 8.3%
Average Sales Price	\$110,385	- 1.4%
Pct. of Orig. Price Received	91.9%	+ 0.3%
Inventory	30	- 37.5%
Closed Sales	32	- 22.0%
Supply	2.5	- 32.4%
Days on Market	76	- 1.0%



#### **Historical Median Sales Price for Atchison County, KS**



Q4-2019



## **Atchison County ZIP Codes**

	Median Sales Price		Average	Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	
66002	\$90,000	- 1.9%	\$109,978	- 4.3%	91.9%	+ 0.6%	78	+ 1.3%	31	- 18.4%	
66016	\$0		\$0		0.0%		0		0		
66023	\$123,000	+ 108.5%	\$123,000	+ 108.5%	91.1%	+ 3.5%	14	- 91.9%	1	0.0%	
66041	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%	
66058	\$0		\$0		0.0%		0		0		
66060	\$0		\$0		0.0%		0		0		
66088	\$0		\$0		0.0%		0		0		



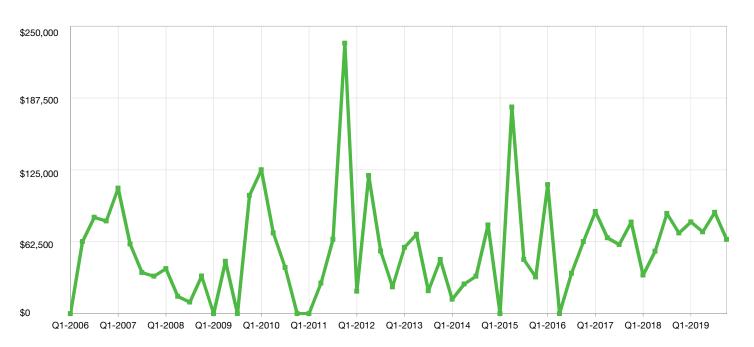


## **Bourbon County, KS**

<b>Key Metrics</b>	Q4-2019	1-Year Change
Median Sales Price	\$64,450	- 7.9%
Average Sales Price	\$187,286	+ 119.2%
Pct. of Orig. Price Received	89.5%	+ 8.1%
Inventory	35	+ 6.1%
Closed Sales	14	+ 16.7%
Supply	6.8	+ 17.2%
Days on Market	123	- 26.1%



#### **Historical Median Sales Price for Bourbon County, KS**



Q4-2019



## **Bourbon County ZIP Codes**

	Median Sales Price		Average	Sales Price Pct. of Orig. Price Received		Days on Market		Closed Sales		
	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change
66010	\$0		\$0		0.0%		0		0	
66701	\$67,300	- 3.9%	\$99,140	+ 9.9%	92.8%	+ 8.4%	92	- 44.3%	10	- 9.1%
66716	\$63,000		\$530,200		82.7%		262		3	
66738	\$0		\$0		0.0%		0		0	
66741	\$0		\$0		0.0%		0		0	
66746	\$0		\$0		0.0%		0		0	
66754	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
66769	\$0		\$0		0.0%		0		0	
66772	\$0		\$0		0.0%		0		0	
66779	\$40,000		\$40,000		80.2%		19		1	
66780	\$0		\$0		0.0%		0		0	



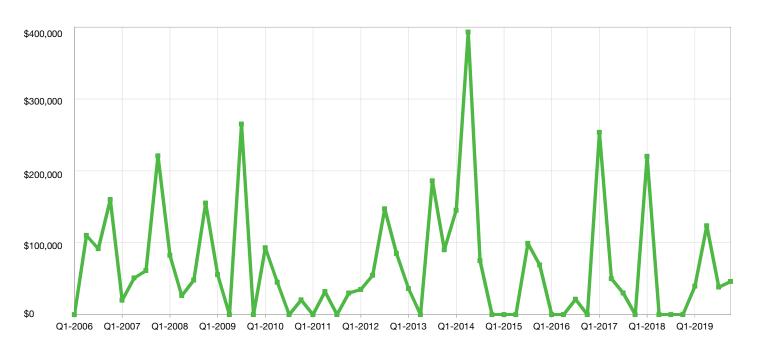


## **Coffey County, KS**

<b>Key Metrics</b>	Q4-2019	1-Year Change		
M. F. O.L. D.	<b>440.000</b>			
Median Sales Price	\$46,000			
Average Sales Price	\$45,500			
Pct. of Orig. Price Received	75.4%			
Inventory	2	- 50.0%		
Closed Sales	3	0.0%		
Supply	1.5	- 62.5%		
Days on Market	18	0.0%		



#### **Historical Median Sales Price for Coffey County, KS**



**Q4-2019** 



## **Coffey County ZIP Codes**

	Median Sales Price		Average Sales Price P		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change
66015	\$0		\$0		0.0%		0		0	
66093	\$0		\$0		0.0%		0		0	
66758	\$0		\$0		0.0%		0		0	
66839	\$38,000		\$38,000		63.3%		42		1	
66852	\$46,000		\$46,000		0.0%		10		1	
66854	\$0		\$0		0.0%		0		0	
66856	\$0		\$0		0.0%		0		0	
66857	\$0		\$0		0.0%		0		0	
66864	\$0		\$0		0.0%		0		0	
66871	\$52,500		\$52,500		87.5%		2		1	



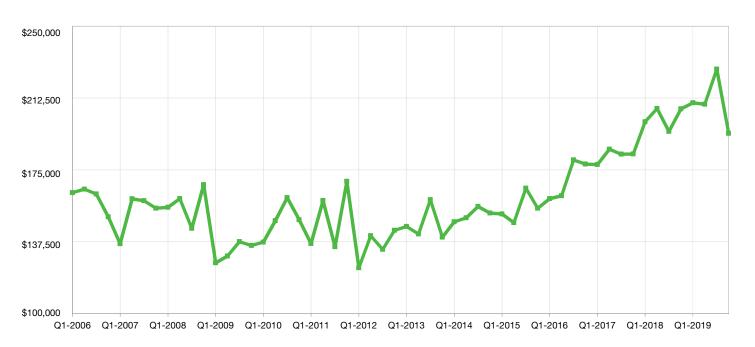


## **Douglas County, KS**

<b>Key Metrics</b>	Q4-2019	1-Year Change
Median Sales Price	\$194,000	- 6.2%
Average Sales Price	\$233,250	- 0.8%
Pct. of Orig. Price Received	97.0%	+ 1.4%
Inventory	61	- 28.2%
Closed Sales	105	+ 2.9%
Supply	1.6	- 27.3%
Days on Market	41	- 24.8%



#### **Historical Median Sales Price for Douglas County, KS**



Q4-2019



## **Douglas County ZIP Codes**

	Median Sales Price		Average	Average Sales Price Pct. of Orig		J. Price Received	Days on Market		Closed Sales	
	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change
66006	\$230,000	+ 7.5%	\$248,975	- 0.5%	97.2%	+ 5.1%	44	- 53.0%	25	+ 19.0%
66021	\$295,000		\$270,333		96.8%		4		3	
66025	\$174,900	- 6.9%	\$189,954	+ 1.3%	97.4%	- 0.3%	31	- 10.6%	15	- 31.8%
66044	\$177,500	+ 8.9%	\$174,377	+ 6.8%	97.9%	+ 1.0%	33	- 17.1%	13	+ 18.2%
66045	\$0		\$0		0.0%		0		0	
66046	\$162,000	- 10.5%	\$189,027	- 7.8%	97.0%	- 2.6%	52	- 6.2%	11	+ 37.5%
66047	\$225,000	+ 7.1%	\$256,304	- 5.6%	97.0%	+ 4.2%	46	- 19.2%	13	+ 18.2%
66049	\$275,000	+ 0.1%	\$286,676	- 0.2%	96.0%	- 0.1%	40	- 16.6%	23	- 11.5%
66050	\$165,000	- 34.8%	\$165,000	- 34.8%	91.7%	- 2.4%	108	+ 204.2%	1	- 50.0%
66092	\$0		\$0		0.0%		0		0	
66409	\$0		\$0		0.0%		0		0	
66524	\$169,900		\$169,900		100.0%		93		1	

Q4-2019

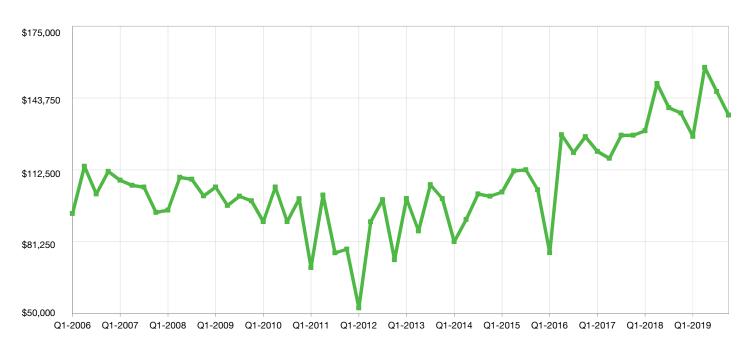


## Franklin County, KS

<b>Key Metrics</b>	Q4-2019	1-Year Change
Median Sales Price	\$136,250	- 0.7%
Average Sales Price	\$148,149	- 11.9%
Pct. of Orig. Price Received	95.1%	+ 1.0%
Inventory	58	- 34.1%
Closed Sales	78	- 20.4%
Supply	2.1	- 32.3%
Days on Market	43	- 12.6%



#### **Historical Median Sales Price for Franklin County, KS**



Q4-2019



## **Franklin County ZIP Codes**

	Median Sales Price		Average	Average Sales Price Pct. of Orig. Price		j. Price Received	Price Received Days on Market		Closed Sales	
	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change
66006	\$262,000		\$262,000		97.0%		3		1	
66033	\$0		\$0		0.0%		0		0	
66042	\$82,000	- 35.9%	\$82,000	- 35.9%	96.2%	+ 1.5%	43	- 76.1%	2	+ 100.0%
66064	\$0		\$0		0.0%		0		0	
66067	\$141,250	+ 3.7%	\$150,700	- 7.0%	95.2%	+ 0.8%	38	- 12.2%	58	- 6.5%
66076	\$136,000	- 30.3%	\$148,667	- 20.9%	96.1%	- 1.5%	56	+ 52.5%	6	0.0%
66078	\$156,500	- 36.1%	\$156,500	- 36.1%	89.4%	- 10.6%	81	+ 194.5%	1	- 50.0%
66079	\$170,000	+ 8.3%	\$170,000	+ 13.8%	86.3%	- 9.4%	291	+ 1,199.1%	1	- 80.0%
66080	\$105,000	- 4.5%	\$78,668	- 72.1%	86.4%	+ 8.0%	37	- 32.5%	3	0.0%
66091	\$0		\$0		0.0%		0		0	
66092	\$172,500	+ 31.2%	\$160,900	+ 9.6%	98.8%	+ 5.3%	40	- 33.3%	5	- 70.6%
66095	\$130,000	- 48.8%	\$130,000	- 48.8%	100.0%	- 1.6%	34	- 56.4%	1	0.0%

Q4-2019

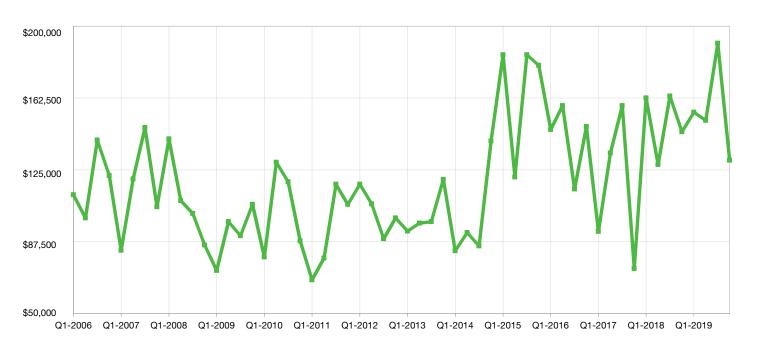


## **Jefferson County, KS**

<b>Key Metrics</b>	Q4-2019	1-Year Change		
Median Sales Price	\$129,975	- 10.3%		
Average Sales Price	\$168,038	- 10.3%		
Pct. of Orig. Price Received	94.0%	- 4.4%		
Inventory	20	+ 5.3%		
Closed Sales	18	- 37.9%		
Supply	3.2	+ 77.8%		
Days on Market	56	- 11.7%		



#### **Historical Median Sales Price for Jefferson County, KS**



Q4-2019



## **Jefferson County ZIP Codes**

	Median	Sales Price	Average	Sales Price	Pct. of Orig	. Price Received	Days	on Market	Clo	sed Sales
	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change
66044	\$130,000		\$130,000		73.7%		118		1	
66054	\$129,950	- 24.6%	\$193,476	- 20.4%	100.7%	- 6.1%	10	- 85.1%	5	- 16.7%
66060	\$140,900		\$146,800		90.0%		66		3	
66066	\$123,000	- 30.7%	\$178,180	- 10.0%	96.1%	+ 1.6%	40	- 41.6%	5	- 37.5%
66070	\$113,000	+ 6.1%	\$113,000	- 6.4%	89.4%	- 9.4%	89	+ 46.7%	2	- 66.7%
66073	\$120,000	- 56.5%	\$120,000	- 56.5%	93.8%	- 1.5%	88	+ 1,660.0%	1	0.0%
66088	\$250,000	+ 103.3%	\$250,000	+ 46.5%	90.9%	- 1.6%	182	+ 103.1%	1	- 80.0%
66097	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
66419	\$0		\$0		0.0%		0		0	
66429	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
66512	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
66617	\$0		\$0		0.0%		0		0	

#### Q4-2019

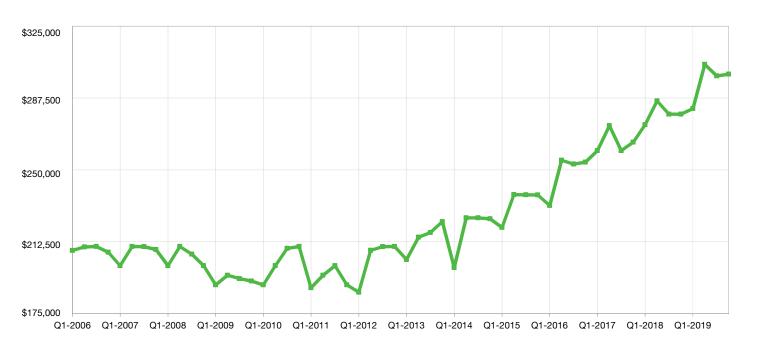


## **Johnson County, KS**

<b>Key Metrics</b>	Q4-2019	1-Year Change
Median Sales Price	\$299,925	+ 7.5%
Average Sales Price	\$353,581	+ 5.3%
Pct. of Orig. Price Received	97.3%	0.0%
Inventory	1,543	- 20.3%
Closed Sales	2,460	- 1.8%
Supply	1.7	- 19.0%
Days on Market	46	+ 4.5%



#### **Historical Median Sales Price for Johnson County, KS**



Q4-2019



## **Johnson County ZIP Codes**

	Median	Sales Price	Average	Sales Price	Pct. of Orig	g. Price Received	Days	on Market	Clo	sed Sales
	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change
66013	\$535,000	- 16.7%	\$532,821	- 37.9%	97.7%	+ 2.7%	176	+ 2.5%	7	+ 16.7%
66018	\$267,900	+ 3.1%	\$291,938	+ 6.6%	98.7%	+ 3.2%	20	- 60.5%	23	+ 53.3%
66019	\$0		\$0		0.0%		0		0	
66021	\$159,950	+ 6.6%	\$157,536	- 8.4%	94.7%	+ 0.7%	34	- 50.0%	11	0.0%
66025	\$0		\$0		0.0%		0		0	
66030	\$242,500	+ 10.2%	\$258,110	+ 8.3%	98.5%	+ 0.4%	41	+ 4.8%	93	- 13.1%
66031	\$0		\$0		0.0%		0		0	
66051	\$0		\$0		0.0%		0		0	
66061	\$298,500	+ 8.5%	\$330,229	+ 7.1%	97.6%	- 0.7%	55	+ 4.6%	281	- 7.9%
66062	\$282,750	+ 8.8%	\$309,866	+ 8.7%	98.3%	+ 0.1%	49	+ 64.7%	298	- 10.5%
66063	\$0		\$0		0.0%		0		0	
66083	\$305,000	+ 6.6%	\$295,124	- 2.1%	97.1%	- 2.4%	94	+ 160.6%	48	+ 11.6%
66085	\$405,000	- 14.3%	\$434,082	- 6.3%	97.2%	+ 0.2%	65	- 38.0%	59	- 1.7%
66201	\$0		\$0		0.0%		0		0	
66202	\$214,500	+ 22.6%	\$220,464	+ 9.6%	96.6%	+ 2.1%	29	- 21.2%	64	- 9.9%
66203	\$208,760	+ 14.1%	\$205,076	+ 11.4%	96.8%	- 1.4%	30	+ 20.8%	63	- 12.5%
66204	\$200,500	+ 12.0%	\$204,712	+ 8.2%	98.2%	- 1.3%	24	- 20.0%	76	- 2.6%
66205	\$266,500	- 0.4%	\$326,741	- 5.1%	95.3%	- 1.1%	37	- 5.5%	76	- 14.6%
66206	\$399,975	- 13.1%	\$503,570	- 7.2%	94.3%	+ 1.2%	37	- 29.3%	54	- 6.9%
66207	\$315,000	0.0%	\$407,192	+ 1.2%	97.8%	+ 0.9%	33	+ 12.7%	49	- 22.2%
66208	\$315,000	+ 6.8%	\$496,059	+ 25.5%	93.8%	- 1.9%	47	+ 21.7%	141	- 6.0%
66209	\$419,750	+ 3.9%	\$436,480	+ 3.5%	96.3%	+ 1.4%	33	- 19.2%	56	- 3.4%
66210	\$260,000	+ 19.3%	\$253,184	+ 10.0%	97.3%	+ 0.7%	29	+ 0.2%	61	+ 7.0%
66211	\$637,000	+ 105.5%	\$725,157	+ 23.0%	93.6%	- 1.6%	57	+ 33.8%	21	+ 10.5%
66212	\$216,750	+ 0.3%	\$228,701	+ 5.0%	98.0%	+ 0.3%	22	- 33.6%	116	- 6.5%
66213	\$367,145	- 0.8%	\$376,055	- 2.5%	97.7%	+ 0.6%	32	- 14.6%	85	- 4.5%
66214	\$245,250	+ 5.6%	\$242,405	+ 8.2%	97.9%	- 0.2%	24	+ 44.8%	32	- 11.1%
66215	\$241,000	+ 5.7%	\$236,377	+ 3.5%	98.9%	+ 2.7%	19	- 35.4%	119	+ 54.5%
66216	\$250,000	- 0.6%	\$263,111	- 0.6%	96.9%	+ 0.3%	26	- 35.0%	93	+ 14.8%
66217	\$457,500	+ 14.4%	\$467,887	+ 4.3%	90.5%	- 4.0%	99	- 11.1%	15	+ 15.4%
66218	\$300,000	- 4.3%	\$331,918	- 11.6%	97.9%	+ 1.2%	32	- 53.9%	47	+ 14.6%
66219	\$310,000	+ 2.3%	\$361,235	- 3.3%	98.7%	+ 0.0%	29	+ 6.8%	35	+ 52.2%
66220	\$429,000	- 4.7%	\$465,583	- 9.6%	97.2%	+ 1.3%	64	+ 22.3%	44	+ 15.8%
66221	\$580,000	+ 3.9%	\$622,146	+ 3.8%	97.5%	- 0.3%	80	+ 4.6%	114	+ 11.8%
66222	\$0		\$0		0.0%		0		0	
66223	\$335,125	+ 10.5%	\$413,496	+ 19.6%	96.7%	+ 0.0%	41	- 9.4%	72	- 18.2%
66224	\$536,250	- 3.9%	\$586,890	- 8.6%	97.5%	+ 1.2%	79	+ 21.8%	58	+ 13.7%
66225	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
66226	\$354,900	+ 20.8%	\$362,113	+ 11.8%	98.3%	+ 0.7%	53	+ 8.1%	73	+ 10.6%
66227	\$419,386	- 5.8%	\$438,493	+ 2.8%	99.0%	- 1.2%	103	+ 44.9%	76	- 1.3%
66250	\$0		\$0		0.0%		0		0	
66251	\$0		\$0		0.0%		0		0	
66276	\$0		\$0		0.0%		0		0	
5527 0	¥0		70		0.070		•		•	

Q4-2019



## **Johnson County ZIP Codes Cont.**

	Median	Sales Price	ice Average Sales F		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change
66282	\$0		\$0		0.0%		0		0	
66283	\$0		\$0		0.0%		0		0	
66285	\$0		\$0		0.0%		0		0	
66286	\$0		\$0		0.0%		0		0	



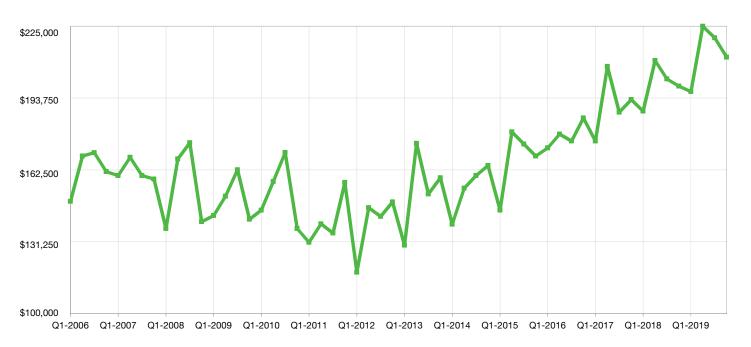


## **Leavenworth County, KS**

<b>Key Metrics</b>	Q4-2019	1-Year Change		
Median Sales Price	\$211,475	+ 6.3%		
Average Sales Price	\$221,774	+ 1.4%		
Pct. of Orig. Price Received	96.4%	- 0.4%		
Inventory	218	- 22.1%		
Closed Sales	293	+ 20.1%		
Supply	2.1	- 25.0%		
Days on Market	54	- 12.8%		



#### **Historical Median Sales Price for Leavenworth County, KS**



Q4-2019



## **Leavenworth County ZIP Codes**

	Median	Sales Price	Average	Sales Price	Pct. of Orig	. Price Received	Days	on Market	Clos	sed Sales
	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change
66002	\$165,000		\$165,000		106.5%		63		1	
66007	\$290,000	+ 9.0%	\$304,724	+ 4.4%	98.4%	+ 0.2%	68	- 21.2%	59	0.0%
66012	\$267,500	- 49.6%	\$284,100	- 36.9%	98.9%	+ 0.2%	23	- 32.2%	5	0.0%
66020	\$191,500	- 29.6%	\$252,000	- 7.3%	94.8%	- 0.3%	65	- 3.0%	4	+ 100.0%
66027	\$0		\$0		0.0%		0		0	
66043	\$232,000	+ 25.4%	\$224,079	+ 18.1%	98.1%	+ 0.6%	44	+ 23.0%	35	+ 29.6%
66044	\$325,000	+ 51.2%	\$325,000	+ 51.2%	95.6%	- 4.4%	9	+ 125.0%	1	0.0%
66048	\$131,000	- 11.5%	\$160,096	+ 0.3%	95.3%	- 0.5%	50	- 18.1%	133	+ 22.0%
66052	\$227,000	- 12.2%	\$343,606	+ 15.2%	95.4%	- 4.1%	46	- 23.1%	9	+ 50.0%
66054	\$180,000	- 9.5%	\$180,000	- 9.5%	92.3%	- 7.3%	72		1	0.0%
66086	\$245,000	+ 3.0%	\$259,433	+ 2.0%	95.6%	- 0.6%	59	+ 18.5%	45	+ 32.4%



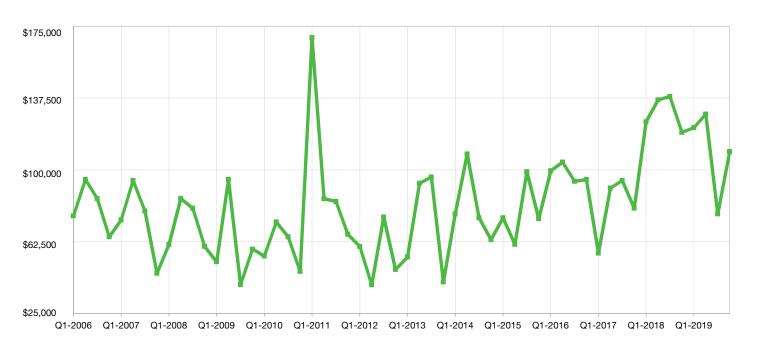


## **Linn County, KS**

<b>Key Metrics</b>	Q4-2019	1-Year Change		
Median Sales Price	\$109,500	- 8.4%		
Average Sales Price	\$196,636	+ 46.6%		
Pct. of Orig. Price Received	92.7%	+ 3.8%		
Inventory	45	- 4.3%		
Closed Sales	25	- 10.7%		
Supply	4.7	+ 4.4%		
Days on Market	53	- 37.3%		



#### **Historical Median Sales Price for Linn County, KS**



**Q4-2019** 



## **Linn County ZIP Codes**

	Median	Sales Price	Average	Sales Price	Pct. of Oriç	g. Price Received	Days	on Market	Clo	sed Sales
	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change
66010	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
66014	\$120,000		\$120,000		92.3%		74		1	
66040	\$122,000	- 6.2%	\$288,500	+ 75.3%	94.0%	+ 0.8%	56	- 24.5%	10	- 16.7%
66056	\$114,000	+ 81.0%	\$126,333	+ 41.0%	89.3%	+ 3.2%	69	- 48.6%	6	+ 20.0%
66072	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
66075	\$135,750	+ 531.4%	\$168,983	+ 223.7%	93.0%	+ 13.1%	36	- 60.6%	6	+ 20.0%
66738	\$0		\$0		0.0%		0		0	
66767	\$31,000	- 46.6%	\$31,000	- 46.6%	88.8%	- 8.3%	60	+ 185.7%	1	0.0%



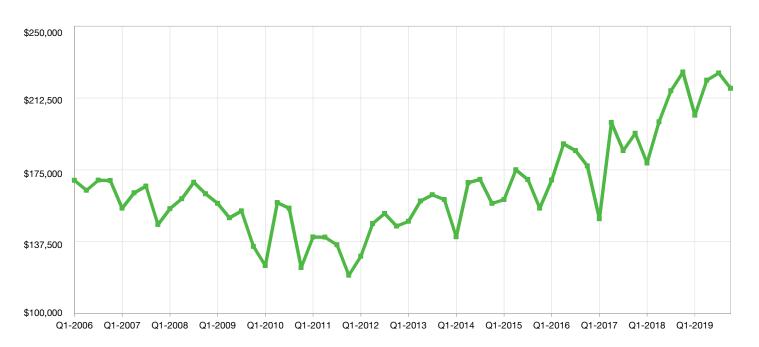


## **Miami County, KS**

<b>Key Metrics</b>	Q4-2019	1-Year Change		
Median Sales Price	\$217,493	- 3.7%		
Average Sales Price	\$262,855	+ 4.8%		
Pct. of Orig. Price Received	95.3%	+ 0.6%		
Inventory	96	- 19.3%		
Closed Sales	127	+ 5.8%		
Supply	2.2	- 12.0%		
Days on Market	54	- 2.1%		



#### **Historical Median Sales Price for Miami County, KS**



**Q4-2019** 



## **Miami County ZIP Codes**

	Median	Sales Price	Average	Sales Price	Pct. of Orig	J. Price Received	Days	on Market	Clos	sed Sales
	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change
66013	\$135,000	- 59.2%	\$135,000	- 59.2%	96.4%	+ 11.8%	8	- 88.1%	1	- 50.0%
66021	\$0		\$0		0.0%		0		0	
66026	\$0		\$0		0.0%		0		0	
66036	\$220,000		\$220,000		97.8%		6		1	
66053	\$224,000	- 3.7%	\$255,457	- 14.9%	96.0%	+ 2.1%	37	- 44.0%	39	- 4.9%
66064	\$117,500	+ 32.0%	\$123,231	+ 6.3%	95.5%	+ 3.3%	76	+ 10.0%	26	+ 136.4%
66071	\$215,000	+ 19.1%	\$376,127	+ 78.6%	94.0%	- 0.3%	72	+ 118.9%	36	- 18.2%
66072	\$0		\$0		0.0%		0		0	
66079	\$0		\$0		0.0%		0		0	
66083	\$245,000	- 10.9%	\$265,870	- 5.2%	95.5%	- 1.8%	38	- 52.8%	20	+ 17.6%
66092	\$275,000	- 33.0%	\$275,000	- 33.0%	91.4%	- 20.2%	26	+ 225.0%	2	0.0%



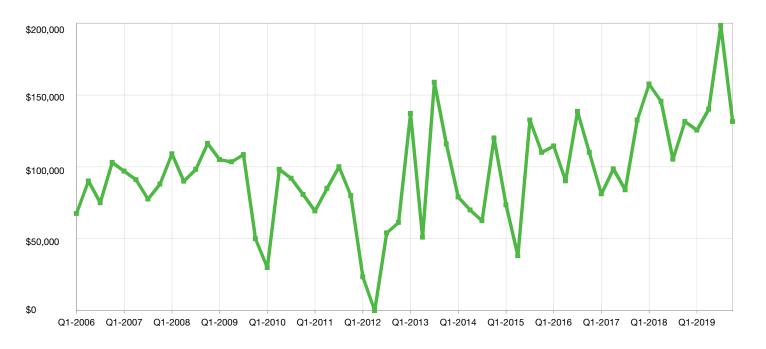


## Osage County, KS

<b>Key Metrics</b>	Q4-2019	1-Year Change		
Median Sales Price	\$131,500	0.0%		
Average Sales Price	\$230,225	+ 71.3%		
Pct. of Orig. Price Received	79.9%	- 14.0%		
Inventory	8	0.0%		
Closed Sales	4	- 42.9%		
Supply	4.2	+ 10.5%		
Days on Market	150	+ 237.6%		



#### **Historical Median Sales Price for Osage County, KS**



Q4-2019



## **Osage County ZIP Codes**

	Median Sales Price		Average	Average Sales Price		j. Price Received	Days on Market		Closed Sales	
	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change
66409	\$0		\$0		0.0%		0		0	
66413	\$0		\$0		0.0%		0		0	
66414	\$0		\$0		0.0%		0		0	
66451	\$54,000	- 50.5%	\$54,000	- 50.5%	70.6%	- 19.1%	188	+ 2,585.7%	1	0.0%
66510	\$0		\$0		0.0%		0		0	
66523	\$17,900	- 86.4%	\$17,900	- 86.4%	51.1%	- 41.7%	366	+ 179.4%	1	0.0%
66524	\$640,000	+ 573.7%	\$640,000	+ 573.7%	98.5%	+ 3.5%	11	+ 175.0%	1	0.0%
66528	\$0		\$0		0.0%		0		0	
66537	\$0		\$0		0.0%		0		0	
66543	\$209,000	+ 21.9%	\$209,000	+ 38.2%	99.6%	+ 4.6%	33	- 21.4%	1	- 75.0%
66546	\$0		\$0		0.0%		0		0	
66856	\$0		\$0		0.0%		0		0	
66868	\$0		\$0		0.0%		0		0	
66871	\$0		\$0		0.0%		0		0	



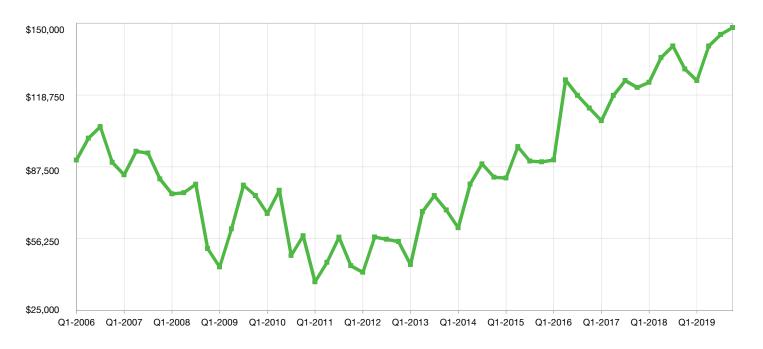


## **Wyandotte County, KS**

<b>Key Metrics</b>	Q4-2019	1-Year Change
Median Sales Price	\$148,000	+ 13.8%
Average Sales Price	\$154,872	+ 5.3%
Pct. of Orig. Price Received	96.2%	+ 0.6%
Inventory	283	- 18.2%
Closed Sales	430	+ 8.9%
Supply	1.8	- 21.7%
Days on Market	39	- 15.6%



#### **Historical Median Sales Price for Wyandotte County, KS**



**Q4-2019** 



## **Wyandotte County ZIP Codes**

	Median Sales Price		Average	Sales Price	Pct. of Orio	j. Price Received	Days	on Market	Closed Sales	
	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change
66012	\$187,500	- 12.2%	\$197,041	- 3.8%	95.1%	+ 3.7%	44	- 21.6%	35	+ 45.8%
66101	\$91,900	+ 8.1%	\$96,945	+ 14.7%	95.2%	+ 9.3%	59	+ 97.7%	11	- 26.7%
66102	\$86,250	- 3.6%	\$92,182	- 1.5%	96.3%	- 0.8%	30	- 27.4%	50	0.0%
66103	\$141,000	+ 4.4%	\$142,067	- 3.9%	96.9%	+ 3.6%	40	+ 16.8%	35	+ 20.7%
66104	\$91,500	+ 1.7%	\$93,788	+ 10.0%	92.5%	- 5.2%	41	+ 33.0%	66	+ 11.9%
66105	\$48,000	- 32.9%	\$48,167	- 32.7%	104.3%	- 4.3%	13	- 2.6%	3	+ 50.0%
66106	\$136,000	+ 18.3%	\$134,636	+ 11.4%	96.6%	+ 1.3%	25	- 29.7%	62	+ 8.8%
66109	\$219,950	+ 13.4%	\$233,477	+ 6.4%	98.2%	+ 1.5%	49	- 22.8%	105	- 4.5%
66110	\$0		\$0		0.0%		0		0	
66111	\$161,500	+ 12.3%	\$160,834	+ 20.3%	96.9%	+ 2.6%	24	- 41.0%	28	+ 7.7%
66112	\$138,250	+ 3.1%	\$143,746	+ 1.1%	95.3%	- 0.3%	39	- 30.8%	34	+ 47.8%
66113	\$0		\$0		0.0%		0		0	
66115	\$0		\$0		0.0%		0		0	
66117	\$0		\$0		0.0%		0		0	
66118	\$0		\$0		0.0%		0		0	
66119	\$0		\$0		0.0%		0		0	
66160	\$0		\$0		0.0%		0		0	

Q4-2019

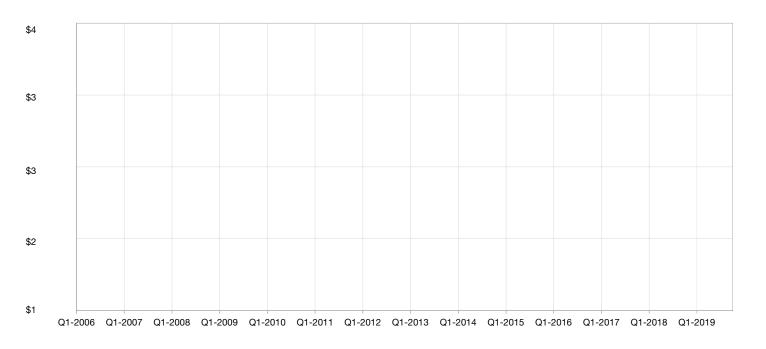


## Andrew, MO

<b>Key Metrics</b>	Q4-2019	1-Year Change
Median Sales Price	\$0	
Average Sales Price	\$0	
Pct. of Orig. Price Received	0.0%	
Inventory	\$0	
Closed Sales	\$0	
Supply	\$0	
Days on Market	\$0	

			■Q4-2017	■Q4-2018	© ■Q4-2019
0	0	0	0	0	0

#### **Historical Median Sales Price for Andrew, MO**



Q4-2019



## **Andrew County ZIP Codes**

	Median	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	
64421	\$0		\$0		0.0%		0		0		
64427	\$0		\$0		0.0%		0		0		
64436	\$0		\$0		0.0%		0		0		
64449	\$0		\$0		0.0%		0		0		
64455	\$0		\$0		0.0%		0		0		
64459	\$0		\$0		0.0%		0		0		
64463	\$0		\$0		0.0%		0		0		
64480	\$0		\$0		0.0%		0		0		
64483	\$0		\$0		0.0%		0		0		
64485	\$0		\$0		0.0%		0		0		
64505	\$0		\$0		0.0%		0		0		
64506	\$0		\$0		0.0%		0		0		



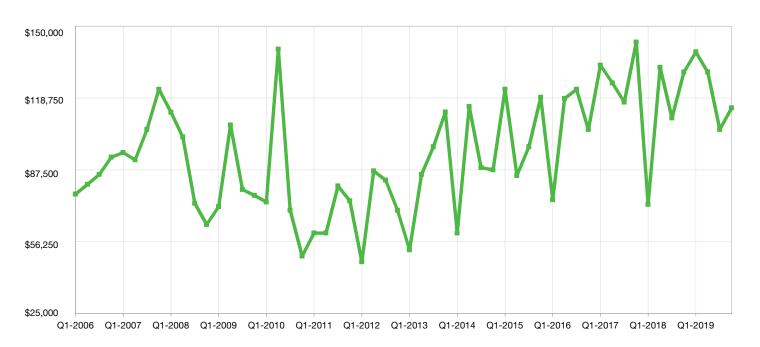


## **Bates County, MO**

<b>Key Metrics</b>	Q4-2019	1-Year Change		
Median Sales Price	\$114,400	- 12.0%		
Average Sales Price	\$141,899	- 0.5%		
Pct. of Orig. Price Received	91.3%	- 3.7%		
Inventory	40	- 23.1%		
Closed Sales	37	+ 60.9%		
Supply	3.8	- 24.0%		
Days on Market	94	+ 9.9%		



#### **Historical Median Sales Price for Bates County, MO**



Q4-2019



## **Bates County ZIP Codes**

	Median	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	
64720	\$117,500	- 28.8%	\$158,413	+ 1.9%	86.6%	- 8.8%	61	+ 21.8%	8	+ 60.0%	
64722	\$185,000		\$185,000		92.5%		121		1		
64723	\$50,000	- 54.2%	\$50,000	- 54.2%	91.9%	+ 6.1%	90	+ 21.8%	2	0.0%	
64724	\$0		\$0		0.0%		0		0		
64730	\$117,200	- 9.8%	\$144,197	- 9.3%	93.0%	- 2.7%	109	- 0.6%	18	+ 50.0%	
64742	\$320,000	+ 160.7%	\$320,000	+ 160.7%	84.9%	- 9.8%	32	- 51.1%	1	- 50.0%	
64745	\$0		\$0		0.0%		0		0		
64752	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%	
64770	\$0		\$0		0.0%		0		0		
64779	\$80,000	+ 3.9%	\$83,480	+ 8.4%	93.7%	- 2.8%	117	+ 52.5%	5	+ 400.0%	
64780	\$0		\$0		0.0%		0		0		
64788	\$52,500		\$52,500		95.5%		13		1		



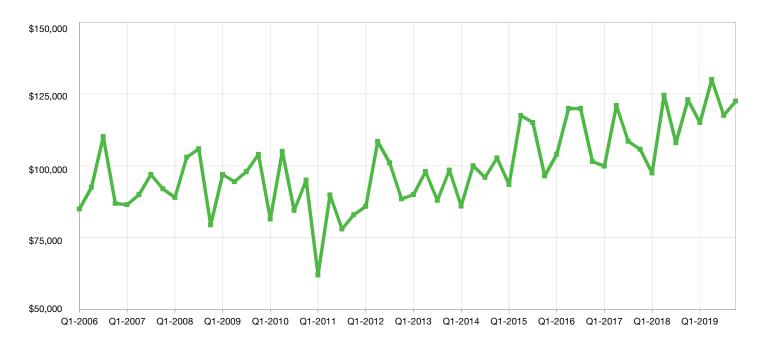


## **Buchanan County, MO**

<b>Key Metrics</b>	Q4-2019	1-Year Change
Median Sales Price	\$122,500	- 0.4%
Average Sales Price	\$140,726	+ 11.5%
Pct. of Orig. Price Received	92.4%	+ 1.8%
Inventory	297	- 21.6%
Closed Sales	247	+ 10.3%
Supply	3.4	- 20.9%
Days on Market	64	+ 19.9%



#### **Historical Median Sales Price for Buchanan County, MO**



Q4-2019



## **Buchanan County ZIP Codes**

	Median	Median Sales Price		Average Sales Price Pct. of C		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	
64401	\$454,575	+ 175.6%	\$454,575	+ 175.6%	96.7%	- 0.5%	8	- 73.3%	1	- 50.0%	
64440	\$170,000	+ 78.9%	\$223,333	+ 97.1%	89.0%	- 6.8%	93	+ 107.5%	3	0.0%	
64443	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%	
64444	\$0		\$0		0.0%		0		0		
64448	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%	
64454	\$0		\$0		0.0%		0		0		
64484	\$120,000		\$120,000		85.8%		351		1		
64490	\$0		\$0		0.0%		0		0		
64501	\$84,000	+ 31.4%	\$94,944	+ 28.8%	93.1%	+ 3.5%	70	+ 37.7%	27	+ 12.5%	
64502	\$0		\$0		0.0%		0		0		
64503	\$107,950	- 7.5%	\$115,825	- 4.0%	91.0%	+ 0.6%	66	+ 17.0%	40	+ 25.0%	
64504	\$77,900	+ 50.5%	\$96,680	+ 55.7%	91.1%	+ 16.3%	76	+ 48.9%	27	+ 50.0%	
64505	\$142,000	+ 26.3%	\$145,119	+ 2.7%	93.8%	+ 3.4%	66	+ 34.0%	28	- 12.5%	
64506	\$190,000	+ 26.7%	\$203,376	+ 23.9%	93.8%	+ 0.6%	57	+ 1.9%	67	- 6.9%	
64507	\$95,950	+ 17.2%	\$104,837	+ 6.8%	91.1%	- 0.2%	56	+ 2.6%	50	+ 38.9%	
64508	\$0		\$0		0.0%		0		0		



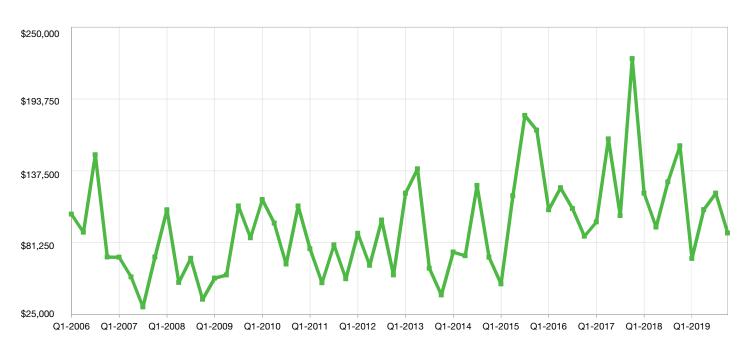


## **Caldwell County, MO**

<b>Key Metrics</b>	Q4-2019	1-Year Change		
Median Sales Price	\$88,750	- 43.5%		
Average Sales Price	\$116,263	- 49.1%		
Pct. of Orig. Price Received	90.0%	- 6.1%		
Inventory	26	+ 52.9%		
Closed Sales	12	- 7.7%		
Supply	6.2	+ 67.6%		
Days on Market	46	- 35.7%		



#### **Historical Median Sales Price for Caldwell County, MO**



Q4-2019



## **Caldwell County ZIP Codes**

	Median	Median Sales Price		Average Sales Price Pct.		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	
64429	\$90,000		\$198,050		91.2%		68		3		
64465	\$165,000		\$165,000		92.2%		19		1		
64624	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%	
64625	\$0		\$0		0.0%		0		0		
64637	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%	
64644	\$58,750	- 59.6%	\$58,750	- 55.6%	83.8%	- 15.1%	31	- 72.1%	2	- 50.0%	
64649	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%	
64650	\$137,000		\$137,000		94.5%		5		1		
64671	\$88,500	- 54.0%	\$90,500	- 52.2%	96.6%	+ 2.5%	50	- 23.4%	4	0.0%	

Q4-2019

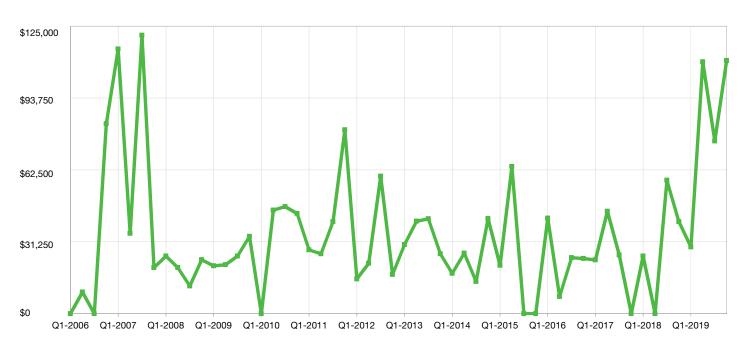


## **Carroll County, MO**

<b>Key Metrics</b>	Q4-2019	1-Year Change
Median Sales Price	\$110,000	+ 175.0%
Average Sales Price	\$110,000	+ 197.6%
Pct. of Orig. Price Received	100.0%	+ 27.2%
Inventory	3	- 50.0%
Closed Sales	1	- 66.7%
Supply	2.1	- 44.7%
Days on Market	14	- 85.6%



#### **Historical Median Sales Price for Carroll County, MO**



Q4-2019



# **Carroll County ZIP Codes**

	Median	Sales Price	Average	Sales Price	Pct. of Orig	j. Price Received	Days	on Market	Clo	sed Sales
	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change
64035	\$0		\$0		0.0%		0		0	
64622	\$110,000		\$110,000		100.0%		14		1	
64623	\$0		\$0		0.0%		0		0	
64624	\$0		\$0		0.0%		0		0	
64633	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64638	\$0		\$0		0.0%		0		0	
64639	\$0		\$0		0.0%		0		0	
64643	\$0		\$0		0.0%		0		0	
64668	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64680	\$0		\$0		0.0%		0		0	
64682	\$0		\$0		0.0%		0		0	



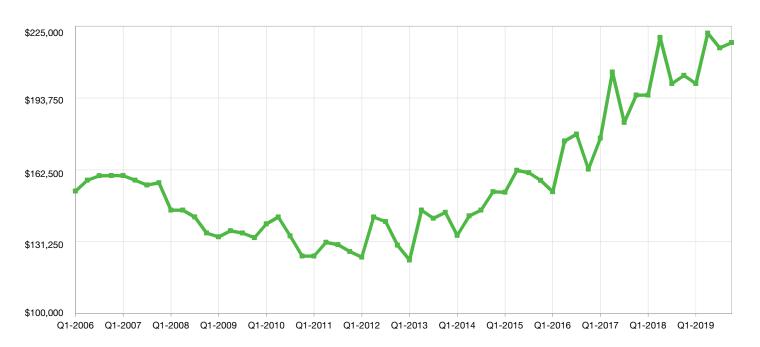


# **Cass County, MO**

<b>Key Metrics</b>	Q4-2019	1-Year Change
Median Sales Price	\$217,750	+ 7.0%
Average Sales Price	\$246,903	+ 5.6%
Pct. of Orig. Price Received	96.8%	0.0%
Inventory	329	- 18.8%
Closed Sales	419	- 2.6%
Supply	2.1	- 16.0%
Days on Market	58	- 14.3%



#### **Historical Median Sales Price for Cass County, MO**



Q4-2019



# **Cass County ZIP Codes**

	Median	Sales Price	Average	Sales Price	Pct. of Orio	g. Price Received	Days	on Market	Clo	sed Sales
	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change
64012	\$172,133	- 0.4%	\$206,006	- 2.8%	96.1%	+ 0.2%	47	- 23.3%	88	- 12.9%
64034	\$550,000	+ 52.9%	\$471,467	- 1.2%	94.7%	- 2.7%	66	- 51.5%	5	0.0%
64078	\$243,250	+ 10.6%	\$262,160	+ 14.2%	97.9%	- 0.3%	64	- 1.2%	42	+ 2.4%
64080	\$214,000	- 2.7%	\$257,824	+ 6.9%	95.6%	- 0.9%	58	- 1.9%	51	0.0%
64082	\$379,450	+ 6.6%	\$373,824	+ 4.1%	96.3%	- 1.5%	47	- 37.7%	12	0.0%
64083	\$248,750	+ 5.9%	\$269,578	+ 4.5%	98.4%	+ 0.5%	68	- 13.5%	122	- 10.9%
64090	\$28,000		\$28,000		56.1%		34		1	
64147	\$0		\$0		0.0%		0		0	
64701	\$196,000	+ 29.0%	\$218,061	+ 19.2%	96.0%	- 0.4%	44	- 20.4%	61	+ 17.3%
64725	\$146,700	- 15.2%	\$156,400	- 16.8%	93.9%	- 3.8%	105	+ 125.3%	4	- 50.0%
64734	\$290,000	+ 28.9%	\$322,143	+ 34.9%	96.3%	- 1.5%	38	+ 10.5%	7	+ 75.0%
64739	\$107,500	- 2.3%	\$107,500	- 40.4%	101.2%	+ 15.3%	5	- 93.3%	2	- 33.3%
64742	\$191,750	- 18.4%	\$278,875	+ 45.1%	98.1%	+ 7.4%	43	- 56.3%	4	0.0%
64743	\$101,500	- 30.0%	\$124,250	- 14.3%	90.4%	- 12.9%	201	+ 9,937.5%	4	+ 300.0%
64746	\$140,000	+ 21.7%	\$227,667	+ 54.0%	96.1%	- 4.2%	54	+ 2.5%	3	0.0%
64747	\$181,000	+ 20.7%	\$177,082	+ 28.2%	96.0%	+ 11.5%	42	- 32.2%	11	+ 57.1%



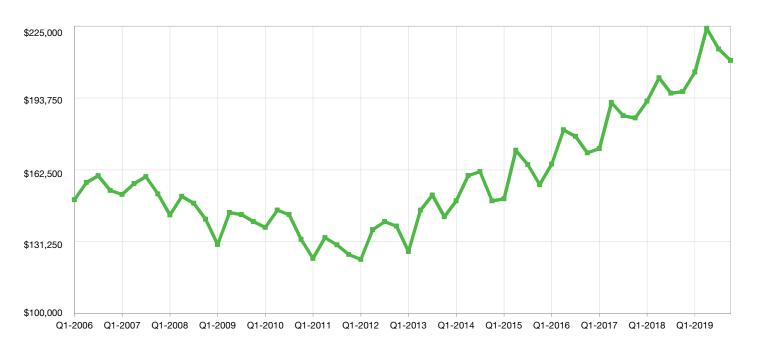


# **Clay County, MO**

<b>Key Metrics</b>	Q4-2019	1-Year Change
Median Sales Price	\$210,000	+ 6.9%
Average Sales Price	\$234,848	+ 4.4%
Pct. of Orig. Price Received	97.8%	+ 0.2%
Inventory	635	- 20.9%
Closed Sales	1,201	+ 3.9%
Supply	1.5	- 16.7%
Days on Market	41	- 5.5%



#### **Historical Median Sales Price for Clay County, MO**



**Q4-2019** 



# **Clay County ZIP Codes**

	Median	Sales Price	Average	Sales Price	Pct. of Orig	J. Price Received	Days	on Market	Clo	sed Sales
	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change
64024	\$154,025	+ 19.3%	\$173,034	+ 19.5%	95.8%	- 1.5%	47	+ 14.1%	58	+ 26.1%
64048	\$322,000	+ 21.9%	\$406,780	+ 52.9%	95.8%	+ 6.6%	93	+ 53.7%	5	+ 25.0%
64060	\$264,500	+ 1.9%	\$286,753	+ 2.5%	97.8%	- 1.3%	66	+ 73.8%	95	+ 90.0%
64062	\$165,000	- 26.5%	\$219,094	- 29.8%	102.6%	+ 9.1%	51	- 45.0%	3	- 40.0%
64068	\$217,000	+ 8.8%	\$229,800	- 0.1%	96.8%	- 0.9%	38	+ 6.1%	145	- 7.1%
64069	\$0		\$0		0.0%		0		0	
64072	\$86,750		\$86,750		85.0%		63		2	
64073	\$0		\$0		0.0%		0	- 100.0%	0	- 100.0%
64077	\$0		\$0		0.0%		0		0	
64089	\$230,000	- 6.1%	\$259,861	- 3.7%	97.4%	- 0.7%	44	+ 12.8%	55	+ 22.2%
64116	\$174,955	+ 13.6%	\$202,894	+ 3.8%	98.0%	+ 1.1%	37	- 8.3%	74	+ 17.5%
64117	\$135,000	+ 5.9%	\$137,096	+ 9.4%	96.9%	- 0.2%	29	+ 5.2%	53	- 3.6%
64118	\$174,925	+ 9.3%	\$177,516	+ 9.6%	98.7%	+ 1.8%	26	- 24.3%	166	- 11.2%
64119	\$153,000	- 4.4%	\$181,853	- 2.9%	97.0%	- 0.7%	33	- 30.3%	162	- 1.8%
64144	\$0		\$0		0.0%		0		0	
64155	\$225,000	- 4.3%	\$260,699	- 2.1%	98.6%	+ 0.7%	31	- 42.6%	138	- 8.6%
64156	\$319,900	+ 1.6%	\$345,701	+ 7.5%	97.9%	- 0.4%	71	+ 10.3%	65	+ 66.7%
64157	\$289,900	+ 11.5%	\$311,266	+ 6.6%	98.8%	+ 0.9%	48	+ 9.8%	149	- 8.0%
64158	\$262,000	+ 1.7%	\$272,203	+ 3.2%	99.3%	- 0.3%	37	- 51.9%	25	+ 38.9%
64161	\$62,500		\$62,500		89.4%		125		1	
64165	\$297,000	+ 9.2%	\$297,000	+ 9.2%	100.7%	+ 7.7%	1	- 97.7%	1	- 50.0%
64166	\$304,800		\$304,800		101.1%		2		1	
64167	\$304,900	- 54.7%	\$304,900	- 54.7%	100.0%	+ 4.2%	5	- 93.6%	1	- 50.0%
64188	\$0		\$0		0.0%		0		0	

Q4-2019

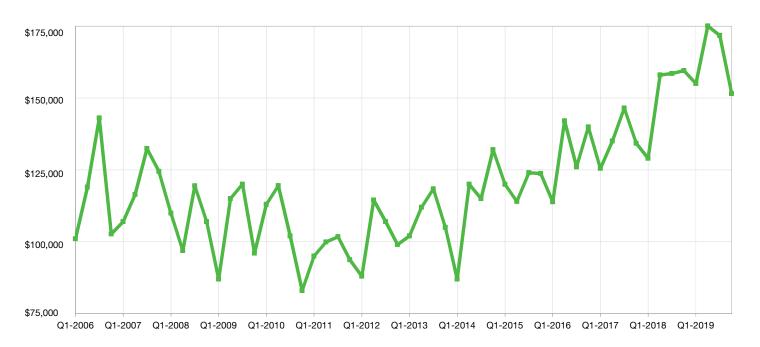


# **Clinton County, MO**

<b>Key Metrics</b>	Q4-2019	1-Year Change
Median Sales Price	\$151,500	- 5.0%
Average Sales Price	\$167,279	- 12.7%
Pct. of Orig. Price Received	95.4%	+ 1.1%
Inventory	54	- 36.5%
Closed Sales	68	+ 7.9%
Supply	2.3	- 36.1%
Days on Market	60	+ 2.8%



#### **Historical Median Sales Price for Clinton County, MO**



Q4-2019



# **Clinton County ZIP Codes**

	Median	Sales Price	Average	Sales Price	Pct. of Orig	j. Price Received	Days	on Market	Clo	sed Sales
	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change
64062	\$229,500	- 26.7%	\$229,500	- 35.5%	98.2%	- 0.4%	62	+ 118.8%	2	- 33.3%
64429	\$133,500	+ 4.5%	\$124,200	- 4.9%	100.5%	+ 9.2%	57	- 0.8%	15	- 6.3%
64454	\$185,000	- 3.1%	\$200,675	+ 5.1%	95.5%	- 2.7%	37	+ 74.6%	9	+ 350.0%
64465	\$150,000	+ 2.4%	\$154,855	- 9.6%	93.6%	- 0.0%	74	+ 30.4%	11	- 26.7%
64474	\$130,500	- 30.2%	\$130,500	- 30.2%	94.4%	- 2.6%	16	0.0%	1	0.0%
64477	\$155,000	- 1.4%	\$154,921	- 29.4%	91.8%	- 2.7%	83	+ 28.0%	19	+ 58.3%
64490	\$133,000		\$133,000		98.5%		24		1	
64492	\$178,900	- 32.5%	\$187,063	- 25.4%	93.7%	- 1.2%	31	- 62.6%	4	+ 33.3%
64493	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	38	- 70.2%	1	- 66.7%



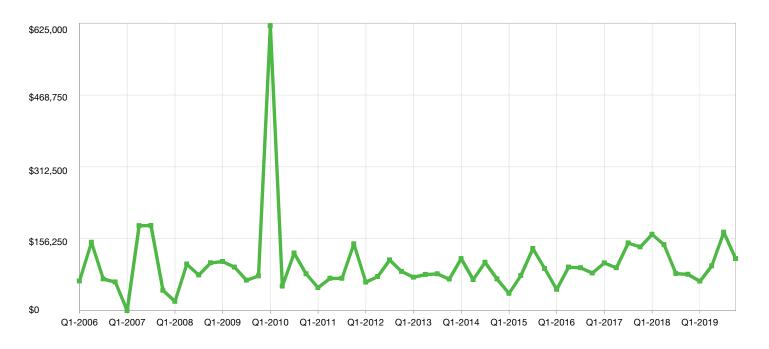


# **Daviess County, MO**

<b>Key Metrics</b>	Q4-2019	1-Year Change
Median Sales Price	\$113,000	+ 43.0%
Average Sales Price	\$213,472	+ 81.4%
Pct. of Orig. Price Received	86.0%	+ 0.4%
Inventory	25	- 28.6%
Closed Sales	21	+ 75.0%
Supply	4.5	- 23.7%
Days on Market	131	+ 72.6%



#### **Historical Median Sales Price for Daviess County, MO**



Q4-2019



# **Daviess County ZIP Codes**

	Median	Sales Price	Average	Sales Price	Pct. of Orig	J. Price Received	Days	on Market	Clo	sed Sales
	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change
64497	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64620	\$0		\$0		0.0%		0		0	
64625	\$0		\$0		0.0%		0		0	
64636	\$0		\$0		0.0%		0		0	
64640	\$113,000	+ 35.7%	\$228,495	+ 76.1%	86.7%	- 2.5%	131	+ 54.5%	17	+ 112.5%
64642	\$0		\$0		0.0%		0		0	
64644	\$0		\$0		0.0%		0		0	
64647	\$0		\$0		0.0%		0		0	
64648	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64649	\$206,250		\$206,250		89.1%		155		2	
64654	\$0		\$0		0.0%		0		0	
64657	\$0		\$0		0.0%		0		0	
64670	\$51,000		\$51,000		81.6%		49		1	
64689	\$0		\$0		0.0%		0		0	



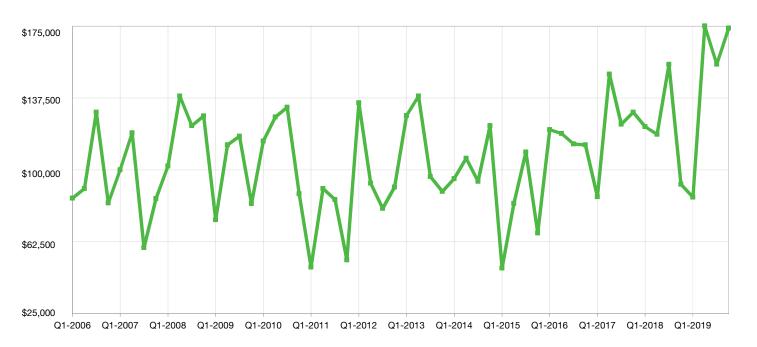


# **Dekalb County, MO**

<b>Key Metrics</b>	Q4-2019	1-Year Change
Median Sales Price	\$173,950	+ 88.1%
Average Sales Price	\$185,704	+ 67.1%
Pct. of Orig. Price Received	95.4%	+ 0.8%
Inventory	18	+ 5.9%
Closed Sales	22	+ 29.4%
Supply	3.1	- 11.4%
Days on Market	74	+ 105.9%



#### **Historical Median Sales Price for Dekalb County, MO**



Q4-2019



# **Dekalb County ZIP Codes**

	Median	Sales Price	Average	Sales Price	Pct. of Orio	j. Price Received	Days	on Market	Clo	sed Sales
	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change
64422	\$206,500		\$206,500		98.3%		19		1	
64429	\$164,950	+ 35.8%	\$173,483	+ 26.0%	97.9%	+ 5.6%	22	- 38.5%	6	- 25.0%
64430	\$182,500		\$182,500		96.3%		26		1	
64463	\$0		\$0		0.0%		0		0	
64469	\$279,000	+ 233.3%	\$254,700	+ 197.4%	90.9%	- 2.2%	126	+ 108.8%	5	+ 66.7%
64474	\$173,000	+ 89.1%	\$160,333	+ 75.2%	102.1%	- 2.4%	12	+ 71.4%	3	+ 200.0%
64490	\$201,500	+ 58.0%	\$201,500	+ 58.0%	93.0%	+ 1.0%	90	+ 103.4%	2	+ 100.0%
64494	\$52,575	- 43.2%	\$52,575	- 44.0%	87.7%	- 9.2%	115	+ 277.5%	2	- 33.3%
64497	\$0		\$0		0.0%		0		0	
64670	\$245,440	+ 718.1%	\$245,440	+ 718.1%	100.0%	0.0%	11	+ 83.3%	1	0.0%



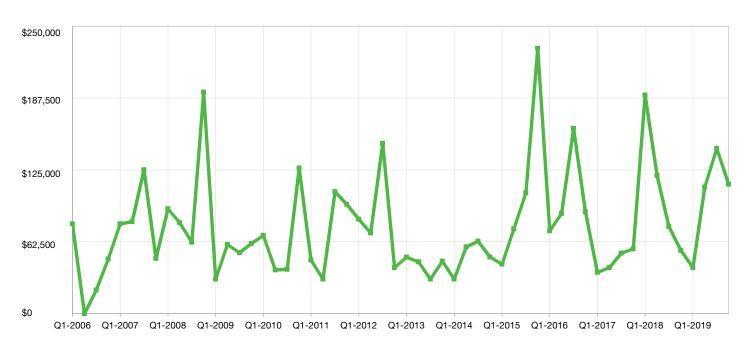


# **Gentry County, MO**

<b>Key Metrics</b>	Q4-2019	1-Year Change
Median Sales Price	\$112,500	+ 104.9%
Average Sales Price	\$148,500	+ 161.4%
Pct. of Orig. Price Received	89.0%	- 1.8%
Inventory	5	- 66.7%
Closed Sales	3	0.0%
Supply	1.9	- 77.1%
Days on Market	316	+ 26.1%



#### **Historical Median Sales Price for Gentry County, MO**



Q4-2019



# **Gentry County ZIP Codes**

	Median	Sales Price	Average	Average Sales Price		Pct. of Orig. Price Received		on Market	Closed Sales	
	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change
64402	\$0		\$0		0.0%		0		0	
64438	\$0		\$0		0.0%		0		0	
64441	\$0		\$0		0.0%		0		0	
64453	\$0		\$0		0.0%		0		0	
64463	\$80,250	+ 46.2%	\$80,250	+ 41.3%	85.1%	- 6.1%	424	+ 69.4%	2	- 33.3%
64469	\$0		\$0		0.0%		0		0	
64471	\$0		\$0		0.0%		0		0	
64475	\$0		\$0		0.0%		0		0	
64479	\$0		\$0		0.0%		0		0	
64489	\$285,000		\$285,000		96.8%		99		1	
64499	\$0		\$0		0.0%		0		0	
64657	\$0		\$0		0.0%		0		0	
64670	\$0		\$0		0.0%		0		0	

Q4-2019

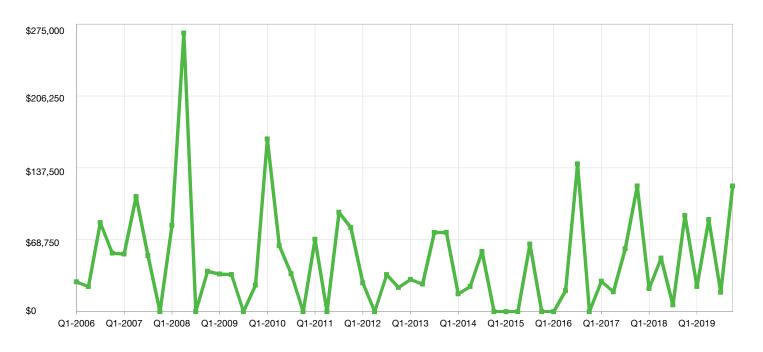


# **Harrison County, MO**

<b>Key Metrics</b>	Q4-2019	1-Year Change
Median Sales Price	\$120,000	+ 30.6%
Average Sales Price	\$581,300	+ 532.9%
Pct. of Orig. Price Received	77.0%	- 22.1%
Inventory	7	- 46.2%
Closed Sales	5	+ 400.0%
Supply	3.3	- 74.6%
Days on Market	275	+ 271.1%



#### **Historical Median Sales Price for Harrison County, MO**



Q4-2019



# **Harrison County ZIP Codes**

	Median	Sales Price	Average	Sales Price	Pct. of Orio	g. Price Received	Days	on Market	Clo	sed Sales
	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change
64424	\$160,000	+ 74.2%	\$721,625	+ 685.7%	82.1%	- 16.8%	275	+ 270.9%	4	+ 300.0%
64426	\$0		\$0		0.0%		0		0	
64442	\$20,000		\$20,000		61.5%		275		1	
64456	\$0		\$0		0.0%		0		0	
64458	\$0		\$0		0.0%		0		0	
64467	\$0		\$0		0.0%		0		0	
64471	\$0		\$0		0.0%		0		0	
64481	\$0		\$0		0.0%		0		0	
64632	\$0		\$0		0.0%		0		0	
64636	\$0		\$0		0.0%		0		0	
64642	\$0		\$0		0.0%		0		0	
64657	\$0		\$0		0.0%		0		0	
64670	\$0		\$0		0.0%		0		0	

Q4-2019

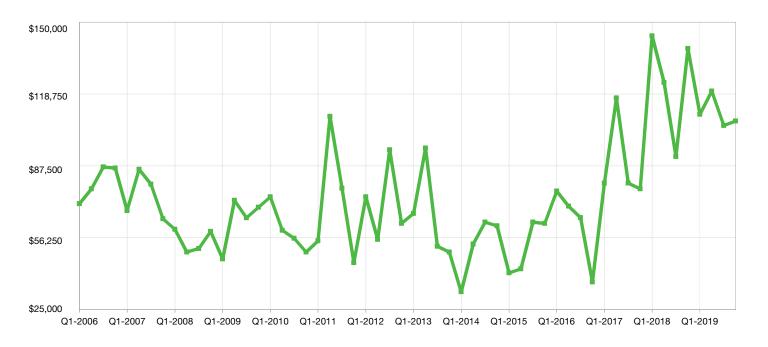


# **Henry County, MO**

<b>Key Metrics</b>	Q4-2019	1-Year Change		
Median Sales Price	\$107,000	- 22.7%		
Average Sales Price	\$128,936	- 18.2%		
Pct. of Orig. Price Received	92.3%	- 0.8%		
Inventory	27	0.0%		
Closed Sales	11	- 31.3%		
Supply	6.2	+ 26.5%		
Days on Market	63	- 41.4%		



#### **Historical Median Sales Price for Henry County, MO**



**Q4-2019** 



# **Henry County ZIP Codes**

	Median Sales Price		Average	Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	
64726	\$0		\$0		0.0%		0		0		
64733	\$0		\$0		0.0%		0		0		
64735	\$120,000	+ 40.8%	\$174,000	+ 104.1%	95.6%	+ 6.6%	130	- 0.5%	3	+ 200.0%	
64739	\$0		\$0		0.0%		0		0		
64740	\$23,000	- 87.4%	\$23,000	- 85.2%	0.0%	- 100.0%	32	- 79.1%	1	- 66.7%	
64761	\$150,000		\$150,000		100.0%		0		1		
64770	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%	
64788	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%	
65323	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%	
65360	\$79,900	- 44.5%	\$133,640	- 34.0%	91.5%	+ 1.7%	44	- 54.2%	5	- 28.6%	

#### Q4-2019

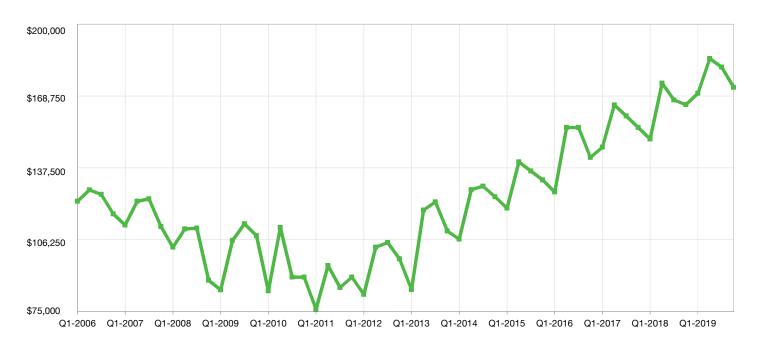


# **Jackson County, MO**

<b>Key Metrics</b>	Q4-2019	1-Year Change
Median Sales Price	\$172,500	+ 4.5%
Average Sales Price	\$199,242	+ 1.9%
Pct. of Orig. Price Received	95.8%	+ 0.3%
Inventory	1,798	- 19.5%
Closed Sales	2,748	+ 7.0%
Supply	1.9	- 20.8%
Days on Market	44	- 10.9%



#### **Historical Median Sales Price for Jackson County, MO**



Q4-2019



# **Jackson County ZIP Codes**

	Median	Sales Price	Average	Sales Price	Pct. of Orig	j. Price Received	Days	on Market	Clo	sed Sales
	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change
64002	\$0		\$0		0.0%		0		0	
64013	\$0		\$0		0.0%		0		0	
64014	\$199,250	+ 10.7%	\$229,352	+ 4.8%	98.1%	+ 0.7%	44	- 20.0%	120	+ 42.9%
64015	\$207,000	+ 10.1%	\$222,607	+ 9.8%	97.8%	+ 1.2%	43	+ 11.8%	123	0.0%
64016	\$149,500	- 3.9%	\$212,357	+ 30.4%	98.9%	+ 0.8%	17	- 43.9%	7	- 50.0%
64029	\$229,000	+ 7.0%	\$239,237	+ 8.4%	97.7%	- 0.6%	50	- 15.8%	99	+ 7.6%
64030	\$135,500	+ 4.2%	\$139,003	+ 5.5%	96.1%	+ 0.6%	29	- 32.3%	98	+ 7.7%
64034	\$216,500	+ 9.6%	\$281,328	+ 13.9%	97.4%	- 1.2%	42	- 10.4%	34	0.0%
64050	\$109,900	+ 5.8%	\$121,484	+ 14.0%	94.3%	+ 0.1%	42	- 18.3%	71	- 12.3%
64051	\$0		\$0		0.0%		0		0	
64052	\$106,000	+ 17.8%	\$105,701	+ 15.6%	95.7%	+ 3.2%	36	- 28.2%	105	+ 16.7%
64053	\$89,000	+ 9.9%	\$69,550	- 12.5%	98.0%	+ 4.6%	25	- 67.4%	17	- 5.6%
64054	\$83,900	- 2.4%	\$96,771	+ 10.6%	94.3%	+ 4.7%	63	- 29.4%	7	- 30.0%
64055	\$145,000	+ 7.4%	\$161,590	+ 11.6%	96.8%	- 0.7%	30	- 5.5%	163	+ 46.8%
64056	\$145,000	+ 6.6%	\$166,607	+ 11.2%	98.2%	+ 0.1%	47	+ 17.1%	72	+ 10.8%
64057	\$190,000	+ 5.3%	\$204,539	+ 10.0%	96.2%	+ 0.2%	46	- 4.6%	49	+ 11.4%
64058	\$163,000	+ 18.6%	\$160,408	+ 2.0%	97.3%	- 1.1%	31	- 27.8%	23	+ 4.5%
64061	\$0		\$0		0.0%		0		0	
64063	\$176,000	- 5.4%	\$192,452	- 5.9%	97.2%	+ 0.4%	39	+ 7.5%	84	- 10.6%
64064	\$314,000	+ 4.7%	\$315,118	+ 2.3%	96.7%	- 1.3%	77	- 6.5%	113	+ 4.6%
64065	\$0		\$0		0.0%		0		0	
64066	\$0		\$0		0.0%		0		0	
	\$350,000		\$402,216				59	- 45.3%	19	+ 137.5%
64070		+ 35.9%		+ 19.9%	97.2%	+ 0.2%				
64075	\$204,000	+ 40.6%	\$220,204	+ 14.1%	96.6%	- 0.6%	83	+ 75.1%	41	- 2.4%
64080	\$0	4.70/	\$0		0.0%		0		0	
64081	\$253,500	- 4.7%	\$276,314	- 3.5%	97.0%	+ 0.4%	58	+ 34.5%	111	+ 11.0%
64082	\$313,750	- 0.4%	\$317,037	+ 4.9%	97.7%	- 0.7%	65	+ 7.2%	95	+ 6.7%
64086	\$232,275	+ 3.0%	\$282,793	- 8.0%	96.7%	- 0.4%	53	- 16.3%	98	- 3.9%
64088	\$277,000	+ 118.1%	\$319,133	+ 176.7%	92.9%	+ 4.4%	54	- 58.4%	3	0.0%
64101	\$0		\$0		0.0%		0		0	
64102	\$0		\$0		0.0%		0		0	
64105	\$161,500	+ 5.9%	\$191,476	+ 10.8%	96.5%	+ 0.5%	65	+ 32.4%	30	+ 15.4%
64106	\$215,000	+ 7.5%	\$204,476	- 8.6%	91.7%	+ 0.8%	91	+ 19.7%	17	+ 54.5%
64108	\$319,500	+ 40.1%	\$318,563	+ 13.2%	90.6%	- 4.9%	67	- 18.0%	32	+ 23.1%
64109	\$136,300	+ 18.5%	\$148,628	- 24.8%	89.4%	- 2.8%	45	- 48.1%	23	- 28.1%
64110	\$184,000	- 10.2%	\$190,137	- 5.5%	94.7%	+ 2.0%	35	- 27.1%	55	- 14.1%
64111	\$208,250	- 4.2%	\$232,732	- 9.5%	96.3%	+ 0.9%	45	- 26.3%	56	0.0%
64112	\$315,000	+ 0.3%	\$436,293	- 7.1%	92.0%	- 0.7%	66	- 12.8%	39	- 11.4%
64113	\$395,000	- 6.0%	\$430,640	- 9.9%	94.9%	- 1.2%	43	+ 29.1%	67	+ 8.1%
64114	\$212,500	+ 9.0%	\$223,458	+ 5.7%	97.7%	+ 1.3%	29	- 6.3%	145	+ 5.1%
64120	\$11,000		\$11,000		55.3%		78		1	
64121	\$0		\$0		0.0%		0		0	
64123	\$98,000	+ 50.8%	\$107,495	+ 31.4%	88.9%	- 0.7%	53	- 15.0%	23	- 32.4%

Q4-2019



# **Jackson County ZIP Codes Cont.**

	Median	Sales Price	Average	Sales Price	Pct. of Orig	g. Price Received	Days	on Market	Clo	sed Sales
	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change
64124	\$79,072	+ 7.6%	\$101,145	+ 20.5%	95.4%	+ 6.4%	32	- 38.5%	20	+ 25.0%
64125	\$34,900	- 44.6%	\$34,900	- 44.5%	88.6%	- 7.6%	44	+ 53.5%	1	- 83.3%
64126	\$25,100	- 16.3%	\$25,100	- 5.3%	100.4%	+ 39.2%	70	+ 20.7%	1	- 66.7%
64127	\$30,000	+ 33.3%	\$49,658	+ 57.8%	85.2%	+ 16.2%	49	- 51.2%	20	+ 53.8%
64128	\$35,000	- 10.5%	\$58,074	- 3.8%	88.8%	+ 6.2%	42	- 58.5%	29	+ 31.8%
64129	\$83,000	- 5.7%	\$89,144	+ 5.2%	94.4%	+ 3.0%	29	- 28.3%	27	+ 68.8%
64130	\$34,000	+ 4.6%	\$46,984	+ 12.1%	90.3%	+ 3.4%	40	- 25.2%	71	+ 26.8%
64131	\$175,000	+ 10.1%	\$179,539	+ 14.2%	95.3%	+ 0.9%	33	- 22.5%	87	- 6.5%
64132	\$30,000	- 30.2%	\$39,336	- 33.3%	92.5%	+ 4.5%	32	- 43.4%	63	+ 90.9%
64133	\$131,000	+ 9.2%	\$140,409	+ 7.7%	95.9%	- 1.3%	37	- 9.4%	144	+ 0.7%
64134	\$86,500	- 3.9%	\$99,685	+ 5.6%	93.7%	- 0.6%	40	- 3.5%	75	+ 17.2%
64136	\$189,000	+ 54.3%	\$189,000	+ 31.9%	94.3%	- 2.7%	36	+ 18.3%	2	- 60.0%
64137	\$138,000	+ 6.2%	\$135,600	+ 3.5%	95.1%	+ 0.1%	48	+ 37.0%	39	- 18.8%
64138	\$133,500	+ 13.1%	\$141,816	+ 12.2%	95.5%	- 0.2%	40	+ 0.2%	83	- 6.7%
64139	\$320,450	+ 6.8%	\$332,425	+ 8.4%	97.0%	+ 2.0%	39	- 12.2%	8	+ 33.3%
64141	\$0		\$0		0.0%		0		0	
64145	\$275,000	+ 5.8%	\$292,946	+ 9.3%	95.4%	- 0.2%	41	- 15.4%	21	- 25.0%
64146	\$183,000	+ 9.9%	\$168,610	- 10.5%	93.9%	- 0.3%	30	- 32.8%	10	0.0%
64147	\$0		\$0		0.0%		0		0	
64148	\$0		\$0		0.0%		0		0	
64149	\$195,000		\$195,000		97.5%		4		1	
64170	\$0		\$0		0.0%		0		0	
64171	\$0		\$0		0.0%		0		0	
64179	\$0		\$0		0.0%		0		0	
64180	\$0		\$0		0.0%		0		0	
64184	\$0		\$0		0.0%		0		0	
64187	\$0		\$0		0.0%		0		0	
64191	\$0		\$0		0.0%		0		0	
64196	\$0		\$0		0.0%		0		0	
64197	\$0		\$0		0.0%		0		0	
64198	\$0		\$0		0.0%		0		0	
64199	\$0		\$0		0.0%		0		0	
64733	\$0		\$0		0.0%		0		0	
64999	\$0		\$0		0.0%		0		0	

Q4-2019

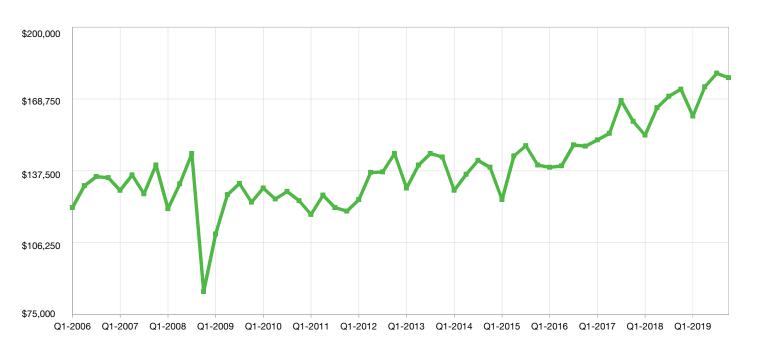


# **Johnson County, MO**

<b>Key Metrics</b>	Q4-2019	1-Year Change
Median Sales Price	\$178,000	+ 2.9%
Average Sales Price	\$184,678	- 6.0%
Pct. of Orig. Price Received	94.4%	- 0.3%
Inventory	146	+ 3.5%
Closed Sales	184	+ 8.9%
Supply	2.3	0.0%
Days on Market	67	+ 9.2%



#### **Historical Median Sales Price for Johnson County, MO**



Q4-2019



# **Johnson-MO County ZIP Codes**

	Median	Sales Price	Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change
64011	\$255,000	- 21.5%	\$255,000	- 42.1%	86.5%	- 4.9%	306	+ 260.3%	2	- 60.0%
64019	\$226,700	+ 101.5%	\$215,825	+ 77.5%	99.4%	+ 4.9%	21	0.0%	4	- 50.0%
64020	\$0		\$0		0.0%		0		0	
64040	\$149,950	- 11.3%	\$166,709	- 3.7%	89.3%	- 5.3%	66	- 17.8%	24	+ 20.0%
64061	\$197,500	- 6.0%	\$241,227	+ 25.3%	96.5%	+ 4.5%	50	- 26.4%	11	- 15.4%
64070	\$0		\$0		0.0%		0		0	
64093	\$178,500	+ 4.4%	\$183,243	- 4.7%	94.6%	- 1.8%	73	+ 30.0%	99	+ 10.0%
64733	\$203,500	+ 45.5%	\$195,820	+ 14.1%	98.0%	+ 7.4%	77	+ 41.0%	5	+ 66.7%
64761	\$80,000	- 30.4%	\$95,400	- 17.0%	95.7%	+ 12.6%	99	- 40.7%	5	+ 150.0%
65305	\$0		\$0		0.0%		0		0	
65336	\$177,500	- 10.5%	\$185,644	- 14.1%	95.9%	+ 2.5%	39	- 35.4%	33	+ 43.5%
65360	\$229,500		\$229,500		100.0%		13		1	



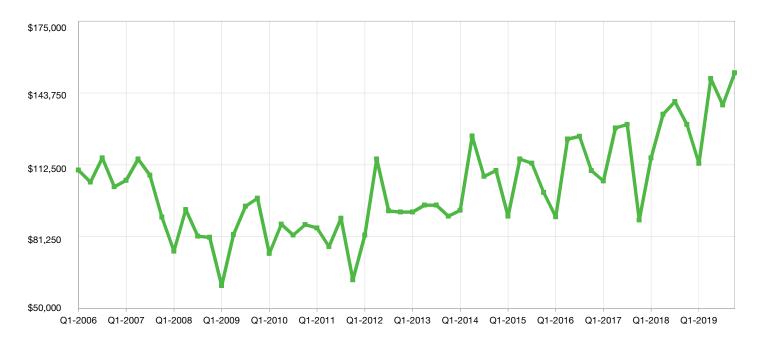


# **Lafayette County, MO**

<b>Key Metrics</b>	Q4-2019	1-Year Change
Median Sales Price	\$152,500	+ 17.3%
Average Sales Price	\$153,241	+ 1.9%
Pct. of Orig. Price Received	94.3%	+ 0.2%
Inventory	75	+ 10.3%
Closed Sales	78	- 12.4%
Supply	2.6	+ 18.2%
Days on Market	49	- 15.1%



#### **Historical Median Sales Price for Lafayette County, MO**



Q4-2019



# **Lafayette County ZIP Codes**

	Median	Sales Price	Average	Sales Price	Pct. of Orig	g. Price Received	Days	on Market	Clo	osed Sales	
	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	
64001	\$95,000		\$95,000		88.0%		51		1		
64011	\$225,000	- 13.0%	\$222,388	- 16.6%	94.5%	- 1.2%	47	+ 8.2%	5	+ 25.0%	
64020	\$126,500	+ 0.8%	\$127,417	+ 14.1%	94.6%	+ 1.7%	50	- 58.0%	6	- 25.0%	
64021	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%	
64022	\$0		\$0		0.0%		0		0		
64037	\$96,500	- 21.5%	\$112,746	- 15.4%	95.1%	+ 2.6%	71	+ 49.8%	13	- 35.0%	
64067	\$123,500	+ 34.2%	\$134,904	+ 29.5%	95.2%	+ 2.2%	37	- 46.7%	20	+ 42.9%	
64071	\$116,700	- 17.8%	\$116,700	+ 5.8%	83.5%	- 11.8%	44	- 18.5%	2	- 33.3%	
64074	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%	
64075	\$238,000	- 32.0%	\$238,000	- 32.0%	101.3%	+ 2.7%	1	- 98.6%	1	0.0%	
64076	\$173,950	+ 5.7%	\$180,160	- 6.4%	95.9%	+ 1.0%	31	- 10.7%	24	- 14.3%	
64096	\$159,500	+ 232.3%	\$159,500	+ 232.3%	87.3%	- 12.6%	91	+ 52.1%	2	0.0%	
64097	\$91,450	+ 7.6%	\$91,450	+ 4.9%	86.3%	- 12.9%	56	+ 290.7%	2	- 33.3%	
65321	\$213,200		\$213,200		82.3%		405		1		
65327	\$0		\$0		0.0%		0		0		



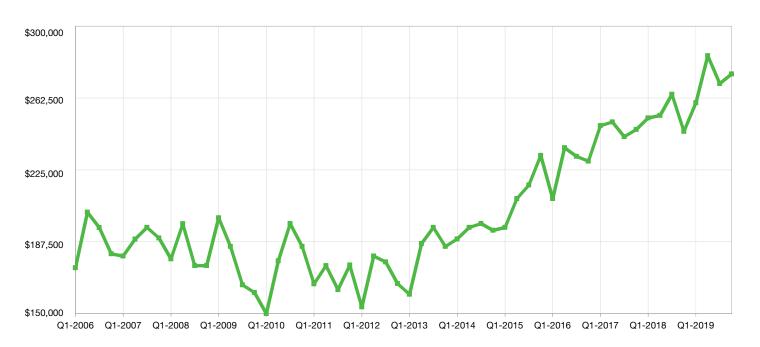


# **Platte County, MO**

<b>Key Metrics</b>	Q4-2019	1-Year Change
Median Sales Price	\$274,950	+ 12.2%
Average Sales Price	\$310,884	+ 9.3%
Pct. of Orig. Price Received	97.4%	+ 0.7%
Inventory	307	- 31.5%
Closed Sales	418	- 0.9%
Supply	1.9	- 29.6%
Days on Market	56	+ 16.0%



#### **Historical Median Sales Price for Platte County, MO**



Q4-2019



# **Platte County ZIP Codes**

	Median	Sales Price	Average	Sales Price	Pct. of Orig	j. Price Received	Days	on Market	Clo	sed Sales
	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change
64018	\$117,150	- 54.1%	\$117,150	- 54.1%	99.6%	+ 0.8%	3	- 91.2%	2	+ 100.0%
64028	\$125,000	+ 56.3%	\$125,000	+ 56.3%	83.6%	+ 2.9%	105	- 9.5%	1	0.0%
64079	\$294,375	+ 4.0%	\$314,359	+ 5.5%	99.1%	+ 0.7%	41	+ 4.0%	72	- 6.5%
64092	\$0		\$0		0.0%		0		0	
64098	\$256,750	- 10.4%	\$241,950	- 53.6%	96.8%	+ 6.9%	46	- 21.4%	10	+ 150.0%
64150	\$309,980	- 5.3%	\$353,673	+ 3.0%	95.6%	- 1.6%	113	+ 64.7%	15	+ 87.5%
64151	\$255,000	+ 16.4%	\$285,543	+ 21.7%	97.3%	+ 2.3%	41	- 5.2%	106	+ 15.2%
64152	\$302,500	- 3.2%	\$350,967	+ 11.2%	96.3%	- 0.8%	81	+ 47.2%	122	0.0%
64153	\$234,500	- 5.8%	\$292,468	- 5.0%	97.9%	+ 1.0%	54	+ 10.4%	25	- 3.8%
64154	\$285,972	+ 12.8%	\$314,871	+ 16.3%	99.0%	+ 0.1%	33	- 25.5%	48	- 26.2%
64163	\$160,000	+ 56.1%	\$164,280	+ 53.2%	95.6%	+ 4.7%	174	+ 229.5%	5	+ 25.0%
64164	\$0	- 100.0%	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
64168	\$0		\$0		0.0%		0		0	
64190	\$0		\$0		0.0%		0		0	
64195	\$0		\$0		0.0%		0		0	
64439	\$230,000	+ 64.3%	\$230,000	+ 55.9%	94.0%	+ 4.8%	47	- 43.8%	2	- 66.7%
64444	\$125,000	- 21.4%	\$142,875	- 61.3%	93.4%	+ 5.3%	45	- 59.5%	4	- 20.0%
64484	\$0		\$0		0.0%		0		0	



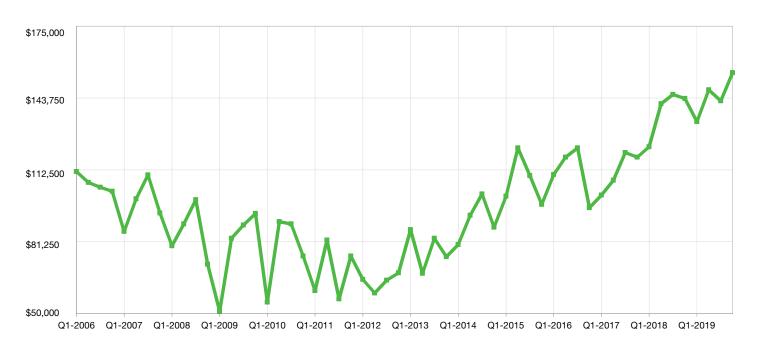


# Ray County, MO

<b>Key Metrics</b>	Q4-2019	1-Year Change
Median Sales Price	\$154,725	+ 7.8%
Average Sales Price	\$161,030	+ 7.3%
Pct. of Orig. Price Received	93.8%	- 1.2%
Inventory	65	+ 8.3%
Closed Sales	76	+ 22.6%
Supply	2.8	+ 16.7%
Days on Market	47	- 5.8%



#### **Historical Median Sales Price for Ray County, MO**



**Q4-2019** 



# **Ray County ZIP Codes**

	Median	Sales Price	Average	Sales Price	Pct. of Orig	j. Price Received	Days	Days on Market		sed Sales
	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change
64017	\$38,772	- 26.1%	\$115,474	+ 120.0%	101.9%	+ 45.5%	51	- 28.7%	3	+ 200.0%
64024	\$200,000	+ 39.9%	\$185,595	+ 24.4%	94.9%	- 1.0%	56	+ 77.9%	11	- 21.4%
64035	\$167,000	+ 181.6%	\$167,000	+ 181.6%	95.7%	+ 17.5%	22	- 81.9%	2	0.0%
64036	\$10,000		\$10,000		71.4%		4		1	
64062	\$175,000	+ 29.6%	\$176,783	+ 9.7%	95.2%	+ 0.3%	35	- 26.2%	21	+ 40.0%
64077	\$157,000	+ 265.1%	\$168,600	+ 292.1%	99.3%	+ 15.3%	34	- 9.8%	7	+ 600.0%
64084	\$208,625	- 9.9%	\$235,755	+ 3.6%	91.9%	- 6.5%	68	+ 173.9%	10	+ 42.9%
64085	\$102,160	- 28.9%	\$104,854	- 22.9%	90.5%	- 5.5%	56	- 13.1%	19	- 13.6%
64624	\$0		\$0		0.0%		0		0	
64637	\$7,903		\$7,903		83.2%		35		1	
64668	\$0		\$0		0.0%		0		0	
64671	\$256,000		\$256,000		106.7%		4		1	



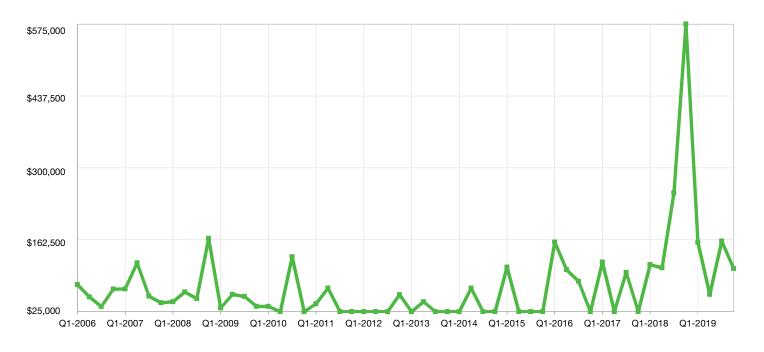


# St. Clair County, MO

<b>Key Metrics</b>	Q4-2019	1-Year Change
Median Sales Price	\$107,450	- 81.3%
Average Sales Price	\$107,450	- 81.3%
Pct. of Orig. Price Received	100.0%	+ 12.9%
Inventory	\$0	- 100.0%
Closed Sales	2	+ 100.0%
Supply	0.0	- 100.0%
Days on Market	21	- 78.6%



#### **Historical Median Sales Price for St. Clair County, MO**



**Q4-2019** 



# St. Clair County ZIP Codes

	Median	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	
64724	\$0		\$0		0.0%		0		0		
64738	\$0		\$0		0.0%		0		0		
64740	\$0		\$0		0.0%		0		0		
64744	\$0		\$0		0.0%		0		0		
64763	\$107,450		\$107,450		100.0%		21		2		
64776	\$0		\$0		0.0%		0		0		
64780	\$0		\$0		0.0%		0		0		
64781	\$0		\$0		0.0%		0		0		
64783	\$0		\$0		0.0%		0		0		
65735	\$0		\$0		0.0%		0		0		
65774	\$0		\$0		0.0%		0		0		

Q4-2019

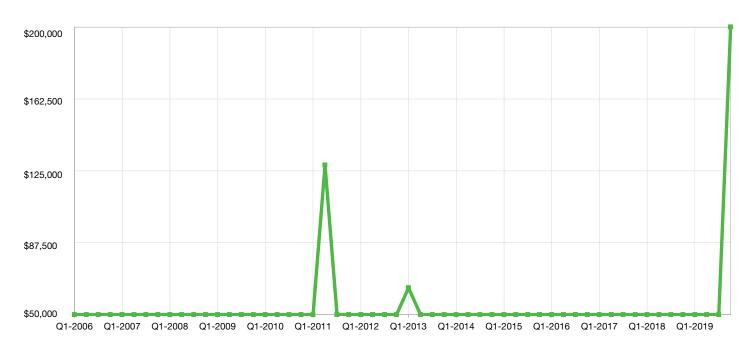


# **Worth County, MO**

<b>Key Metrics</b>	Q4-2019	1-Year Change
Median Sales Price	\$200,000	
Average Sales Price	\$200,000	
Pct. of Orig. Price Received	155.0%	
Inventory	\$0	- 100.0%
Closed Sales	1	0.0%
Supply	0.0	
Days on Market	260	0.0%



#### **Historical Median Sales Price for Worth County, MO**



**Q4-2019** 



# **Worth County ZIP Codes**

	Median Sales Price		Average Sales Price		Pct. of Orig. Price Received		Days on Market		Closed Sales	
	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change	Q4-2019	1-Year Change
64441	\$200,000		\$200,000		155.0%		260		1	
64456	\$0		\$0		0.0%		0		0	
64458	\$0		\$0		0.0%		0		0	
64475	\$0		\$0		0.0%		0		0	
64486	\$0		\$0		0.0%		0		0	
64499	\$0		\$0		0.0%		0		0	